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# CANADA

# DOMINION BUREAU OF STATISTICS

CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

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> DEPARTMENT OF TRADE AND COMMERCE DOMINICN BUREAU OF STATISTICS MERCHANDISING AND SERVICES BRANCH OTTAWA, CANADA

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# CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

### FOOD CHAINS IN CANADA, 1944

### SUMMARY

An increase of about 10 per cent in sales for 1944 over 1943 contrasted with a drop of almost 4 per cent in 1943 from 1942, a probable relative gain in chain sales at the expense of independent food retailers, an increase in average sales per chain store, and comparative stability during 1943 and 1944 in the distribution of chain sales throughout the different size-groups of chain companies are the principal conclusions to be drawn from the annual survey of food chains for 1944 recently compiled ty the Merchandising and Services Branch of the Bureau of Statistics.

Total sales made by all grocery, combination and meat market chains during 1944 amounted to \$204,852,500, up by 10.2 per cent from the \$185,974,600 realized in the preceding calendar period and constituting a new high in the sales volume of these systems. This relative increase in dollar volume is also indicative of some gain in the physical volume of merchandise sold, for the Bureau's Retail Food Price Index for chain stores averaging 127.6 for 1943 rose only to an average of 128.0 for 1944. The gain in sales volume was also spread fairly evenly throughout the different economic regions of Canada, less-than-average increases being made in British Columbia, Manitoba and the Maritime Provinces, where gains of 5.5 per cent, **7.0** per cent, and 7.8 per cent, respectively were recorded;

Certain evidence suggesting that the food chains on an overall basis were able to better their competitive position during 1944 at the expense of independent food stores arises from a comparison of the sales increases recorded by the food chains and independent stores during the same year. Thus the gain of 10.2 per cent in total chain sales compares with an average increase of only 4.5 per cent for the other main type of retail food outlets. It should be noted that the independents' sales increase of 4.5 per cent over 1943 is based on the monthly sales of a continuing sample of these stores. The percentage gain for independents therefore does not reflect the additional sales resulting from any net increase in the number of independent stores between the two years. Thus the gain in the food chains' share of the sales of all food stores is probably not as great as that suggested from a comparison of the two rates of increase. These proportions for the food chains stood at 26.5 per cent for 1941, the Census Year, and at estimated ratios of 25.2 per cent for 1942 and 23.0 per cent for 1943.

Combination store chains, principally composed of combination outlets handling both groceries and fresh meats, as in other recent years dominated the food chain trade during 1944 with sales of \$167,732,700 for about 82 per cent of the volume of all the food chains. This of course is the result of the pronounced trend toward the establishment of this larger and more integrated kind of store which featured the period between 1930 and 1940. Indeed in the earlier year only 58.6 per cent of the sales of the food chains were made by the combination systems, with 35.0 per cent and 6.4 of the dollar volume being made by the grocery and meat market chains. In this regard it will be noted that stores operated by combination chains in general were considerably larger than either the grocery or the meat market chain outlets, the average turnover for combination chains being \$193,240 per store in 1944 against \$82,436 per store for grocery and \$50,768 for meat market chain units.

Classification of the food chains according to number of units operated indicated that the four companies operating 100 or more units in both 1943 and 1944 obtained in the latter year a slightly larger share of the total trade with 69.7 per cent of the sales in 1944 against 67.7 per cent in the earlier year. This relative improvement was made partly at the expense of systems having between 10 and 100 outlets and those with less than 10 units, the former doing 20.3 per cent of the business in 1944 against 21.2 per cent in the previous year, while the percentages for the smallest group stood at 10.0 in 1944 and 11.1 per cent in the earlier period.

Stability characterized the proportionate distribution of chain sales in the two recent years when these systems were classified into 5 size groups according to their sales volumes. The largest group of chains with annual sales volumes of \$1,000,000 or over, however, dominated these distributions accounting for about 90 per cent of the sales of the food chain trade in 1943 and 1944. Eighteen of the 67 chain firms reporting for 1944 had total sales of over \$1,000,000 and operated 1.061 of the 1.364 outlets reported by all food chains. On the average these concerns realized an annual turnover of \$174,667 per store in 1944 against an average of \$64,457 per store for the remaining chains, a comparison which indicates the importance the larger chains place upon high store volumes and the success they have had over a period of years in developing these outlets. That this is due primarily to the use of the combination kind of store is shown by the fact that combination chains had average sales of \$193,240 per store in 1944. The trend to this kind of food store, however, has not been confined to the chain systems for combination food stores as a class recorded increases of about 20 per cent in number and 86 per cent in sales between 1930 and 1941.

During 1944 individual outlets of the food chains shifted upward in the size-of-business scale when classified according to their dollar volumes. This of course is partly at least the result of the overall gain of 10.2 per cent in chain sales which by increasing the sales of individual outlets caused many to shift to higher sales-size categories. As a consequence, the relative share of the total sales made by stores with annual turnovers in excess of \$500,000 per store rose from 10.9 per cent in 1943 to 15.9 per cent in the later period. The number of stores in this bracket also increased from 33 to 53 in the two periods, due largely to the transference of stores from the \$300,000 to \$500,000 category. Sales-wise, this group augmented by stores moving upward from the lower group was able to retain its proportionate position between the two years, a situation also true of the \$200,000 to \$300,000 store sales bracket. Due to this upward shift, stores with annual sales below \$200,000 in 1944 were responsible for smaller proportions of the total sales than in 1943.

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# Table 1 .-- Principal Statistics of Food Chains for Selected Years

(Grocery, combination and meat market chains combined)

	19 <b>3</b> 0	1939	1941	1942	1943	19 <b>44</b>
Number of chains	87	87	79	70	69	67
Maximum number of stores	2,352	2,044	1,707	1,431	1,394	1,364
Total sales (at retail)	<b>\$127</b> ,582,500	\$127,945,900	\$177,405,900	\$193,488,500	\$185,974,600	\$204,852,500
Chain sales index (1930=100)	100.0	100.3	139.1	151.7	145.8	<b>16</b> 0.6
Per cent change in sales from preceding year		+ 5.4	+ 22.2	+ 9.1	- 3.9	+ 10.2

Table 2 .-- Principal Statistics of Food Chains by Provinces

Mere

(Grocery, combination and meat market chains combined)

		1930	1941	1943	19 <b>44</b>	Per cent change in sales 1943-1944
CANADA, TOTAL	Chains Stores Sales	87 2,352 \$127,582,500	79 1,707 \$177,405,900	69 1,394 \$185,974,600	67 1,364 \$204,852,500	+ 10.2
British Columbia(1)	Chains Stores Sales	19 246 \$10,194,900	14 282 \$18,765,300	13 229 \$21,364,500	12 224 \$22,537,500	+ 5.5
Alberte	Chains	8	8	8	<b>7</b> 91	
Alberta	Stores Sales	\$5,587,000	\$7,932,100	\$9,718,900	\$10,772,100	+ 10.8

# Table 2 .-- Principal Statistics of Food Chains by Provinces - (Concl'd)

		1930	1941	1943	1944	Per cent change in sales 1943-1944
Saskatchewan	Chains Stores	10 165	4 111	3 94	3 90	
	Sales	\$6,969,300	\$6,794,100	\$8,177,600	\$9,088,300	+ 11.1
	Chains	8	4	3	3	
Manitoba	Stores	121	85	60	60	
	Sales	\$5,689,100	\$8,247,500	\$9,223,500	\$9,867,900	+ 7.0
	Chains	37	41	38	36	
Ontario	Stores	1,107	790	654	633	
	Sales	\$70,769,300	\$99,318,600	\$96,692,400	\$108,121,500	+ 11.8
	Chains	13	7	6	6	
Quebec	Stores	495	214	171	172	
Auguer.	Sales	\$23,708,400	\$28,477,200	\$31,890,600	\$34,864,000	+ 9.3
	Chains	12	14	11	11	
Maritime Provinces	Stores	98	122	97	94	
	Sales	\$4,664,500	\$7,871,100	\$8,907,100	\$9,601,200	+ 7.8

(Grocery, combination and meat market chains.combined)

(1) Includes Yukon and Northwest Territories.

	All food store chains	Grocery store chains	Combination store chains	Meat market chains
		10	23	21
No. of chains	87	43	1,379	225
No. of stores (maximum)	2,352	748		
30 - Value of chain sales	\$127,582,500	\$44,698,400	\$74,800,200	\$8,083,900
Per cent of all food chain sales	100.0	35.0	58.6	6.4
Average sales per store	\$54,244	\$59,757	\$54,242	\$35,929
No. of chains	82	22	44	16
No. of stores (maximum)	1,817	383	1,267	167
40 - Value of chain sales	\$145,193,900	\$16,713,000	\$124,092,700	\$4,388,200
Per cent of all food chain sales	100:0	11.5	85.5	- 3.0
Average sales per store	\$79,909	\$43,637	\$97,942	\$26,277
- 125 A. W. Market M. 1990, 1952 .	79	28	34	: 17
No. of chains		448	1,093	166
No. of stores (maximum)	1,707	\$26,523,300	\$145,794,100	\$5,088,500
41 - Value of chain sales	\$177,405,900	14.9	82.2	2.9
Per cent of all food chain sales	100.0		\$133,388	\$30,653
Average sales per store	\$103,928	\$59,204	\$100,000	\$00,000
No. of chains	70	24	32	14
No. of stores (maximum)	1,431	394	899	138
42 - Value of chain sales	\$193,488,500	\$29,330,600	\$158,785,700	\$5,372,200
Per cent of all food chain sales	100.0	15.2	82.1	2.
Average sales per store	\$135,212	\$74,443	\$176,625	\$38,929
No. of chains	69	24	32	13
No. of stores (maximum)	1,394	386	883	12:
	\$185,974,600	\$29,497,700	\$150,335,800	\$6,141,100
Per cent of all food chain sales	100.0	15.9	80.8	3.2
Average sales per store	\$133,411	\$76,419	\$170,256	\$49,129
No. of chains	67	24	31	1:
No. of stores (maximum)	1,364	377	868	11
944 - Value of chain sales	\$204,852,500	\$31,078,400	\$167,732,700	\$6,041,40
Per cent of all food chain sales	100.0	15.2	81.9	2.
Average sales per store	\$150,185	\$82,436	\$193,240	\$50,76

Table 3 .-- Principal Statistics of Food Chains Classified by Kind of Business, 1930, and 1940-1944

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# Table 4 .-- Kinds of Stores Operated by Combination Store Chains, 1942, 1943, 1944

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	Number of	Tota	al Units	Groce	ory Units	Combin	ation Units
	Chains	Number	Sales	Number	Sales	Number	Sales
			Ŷ	1942	ų v		4
All combination store chains, total	32	(1) <sub>899</sub>	158,785,700	260	19,269,300	632	139,214,000
Less than 10 units 10-99 units 100 units and over	24 4 4	(1) <sub>136</sub> 118 645	13,403,000 10,624,100 134,758,600	25 42 193	1,364,000 2,425,000 15,480,300	104 76 452	11,736,600 8,199,100 119,278,300
	-			1943			
All combination store chains, total	32	(2)883	150,335,800	253	18,841,100	623	131,150,900
Less than 10 units 10-99 units 100 units and over	24 4 4	(2)134 109 640	13,330,100 10,961,800 126,043,900	23 37 193	1,239,500 2,245,500 15,356,100	104 72 447	11,746,800 8,716,300 110,687,800
	d			1944			·
All combination store chains, total	31	(3)868	167,732,700	250	21,633,500	614	145,838,400
Less than 10 units 10-99 units 100 units and over	23 4 4	(3) <sub>127</sub> 109 632	13,371,400 11,533,600 142,827,700	25 36 189	1,374,900 2,368,900 17,889,700	98 73 443	11,735,700 9,164,700 124,938,000
<ul> <li>(1) Includes 7 stores with \$302,400 sales</li> <li>(2) Includes 7 stores with \$343,800 sales</li> <li>(3) Includes 4 stores with sales of \$260,8</li> </ul>	which ca	nnot be cl	assified as ei	ther groce	ry or combina	tion stor	es.
	$c_{k} = g \geq$			12	5-1-2		

Table 5 .-- Food Chains Classified According to Number of Stores Operated, 1942, 1943 and 1944

			1942		1943			
Number of Units	Number of chains	Number of stores	Total sales		Number of chains	Number of stores	Total sales	
			Amount of total		Amount	Per cent of total		
ll food chains, Total	70	1,431	<b>\$</b> 193,488,500	100.0	69	1,394	\$ 185,974,600	100.0
Less than 10 units 10-99 units 100 units and over	48 18 4	263 523 645	20,108,400 38,621,500 134,758,600	10.4 20.0 69.6	48 17 4	261 493 640	20,575,700 39,355,000 126, <b>043,9</b> 00	11.1 21.2 67.7

(Grocery, combination and meat market chains combined)

	1944							
	Number	Number						
Number of Units	of	of	Total sales					
	chains	stores	s					
				Per cent				
			Amount	of total				
			\$					
All food chains, Total	67	1,364	204,852,500	100.0				
Less than 10 units	46	245	20,360,600	10.0				
10-99 units	17	487	41,664,200	20.3				
100 units and over	4	632	142,827,700	69.7				

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# Table 6 .-- Food Chains Classified According to Amount of Annual Sales, 1942, 1943 and 1944

			1942		1943			
Annual Sales	Number of chains	of	Total Sa	Number of chains	Number of stores	Total Sales		
				Per cent				Per cent
			Amount	of total			Amount	of total
			\$				\$	
All food chains, Total	70	1,431	193,488,500	100.0	69	1,394	185,974,600	100.0
\$1,000,000 and over	17	1,047	172,739,500	89.3	19	1,083	167,058,600	89.8
\$ 500,000 - \$999,999	16	183	11,004,700	5.7	12	114	8,344,000	4.5
\$ 300,000 - \$499,999	14	77	5,601,500	2.9	15	- 84	6,053,700	3.3
\$ 200,000 - \$299,999	11	- 72	2,645,800	1.4	12	65	2,975,800	1.6
Less than \$200,000	12	52	1,497,000	0.7	11	48	1,542,500	0.8

(Grocery, combination and meat market chains combined)

			1944	
Annual Sales	Number of chains	Number of stores	Total S	ales
			Amount	Per cent of total
All food chains, Total	67	1,364	<b>\$</b> 204,852,500	100.0
\$1,000,000 and over \$ 500,000 - \$999,999.	18 16	1,061	185,321,900 10,501,700	90.5 5.1
\$ 300,000 - \$499,999. \$ 200,000 - \$299,999.	13 12	81	5,048,400	2.5
Less than \$200,000	8	34	1,022,000	0.5

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# Table 7 .-- Food Chain Units Classified by Size of Business, 1943 and 1944

		194	3			10	011	
Annual Sales	Number	Sales	Per cent of total	Cumulative per cent	Number	Sales	Per cent of total	Cumulative per cent
12 Accel allo inc. matel	1 204	\$	100.0			\$	100.0	
ll food chains, Total	1,394	185,974,600	100.0		1,364	204,852,500	100.0	-
\$1,000,000 and over	1 - E.	-	-	ate	20 - E	t stile	-	-
\$ 500,000 - \$999,999	33	20,271,900	10.9	10.9	53	32,521,500	15.9	15.9
\$ 300,000 - \$499,999	132	49,709,600	26.7	37.6	138	53,696,700	26.2	42.1
\$ 200,000 - \$299,999	149	36,277,300	19.5	57.1	163	40,334,100	19.7	61.8
\$ 100,000 - \$199,999	275	39,817,600	21.4	78.5	280	40,500,100	19.8	81.5
\$ 50,000 - \$ 99,999	3 5 <mark>3</mark>	24,825,200	13.3	91.8	357	25,140,500	12.3	93.8
\$ 30,000 - \$ 49,999	296	11,853,600	6.4	98.2	260	10,507,700	5.0	98.9
\$ 20,000 - \$ 29,999	98	2,550,600	1.4	99.6	60	1,569,000	0.8	99.7
\$ 10,000 - \$ 19,999	36	565,500	0.3	99.9	27	442,500	0.2	99.9
\$ 5,000 - \$ 9,999	12	81,700)	0.1	100.0	14	103,800	0.1	100.0
Less than \$5,000	10	21,600)		100.0	12	36,500		100.0
	- 1 -	URIN TRANSFE					-	

(Grocery, combination and meat market chains combined)

 Table 8.-- Food Chains - Stores and Sales by Provinces and for Cities

 of 30,000 Population or Over, 1943 and 1944

	Numb	er of	Value o	f Sales	
Province and City	Sto		1943	1944	Per cent
	1943	1944		IUIT	of change
CANADA, Total	1,394	1,364	\$185,974,600	\$204,852,400	+10.7
Places 30,000 and over, total	734	730	114 728.000	127 .827 .900	+11.4
Places under 30,000, total	660	634	71,256,600		+ 8.1
				Shortha da che che dei dei danza dei mangeriano	
British Columbia, Total	229	L	21,364,500	22,537,500	+ 5.5
Places 30,000 and over, total	122	12.5	12,922,200	14,016,300	+ 8.5
Vancouver	111	112	10,704,100		+ 8.5
Victoria Places under 30,000, total	11	13	2,218,100		+ 8.4
indes under bo,000, total	101	99	8,442,300	8,521,200	+ 0.9
Alberta, Total	89	91	9,718,900	10,772,100	+10.8
Places 30,000 and over, total	58	58	6,808,100	7,557,800	+11.0
Calgary	41	40	4 195,100	4,626,700	+10.3
Edmonton	17	18	2,613,000	2,931,100	+12.2
Places under 30,000, total	31	33	2,910,800	3,214,300	+10.4
Saskatchewan, Total	94	90	8,177,600	9,088,300	+11.1
Places 30,000 and over, total	31	30	4,064,400	4,663,400	+14.7
Regina	20 11	21 9	(x)	(x)	(x)
Places under 30,000, total	63	60	(x) 4,113,200	(x) 4,424,900	(x)
inder begever beder sterre	00	001	Ŧ,110,400	4,44,500	+ 7.6
Manitoba, Total	60	60	9,223,500	9,867,900	+ 7.0
Places 30,000 and over, total	44	44	6,569,300	6,932,300	+ 5.5
Winnipeg	44	44	(x)	(x)	(x)
Places under 30,000, total	16	16	(x)	(x)	(x)
				An Alexander - Al - Alexander - Al - Alexander - Ale	
Ontario, Total	654	633	96,692,400	108,121,500	+11.8
Places 30,000 and over, total	344	339	57,186,200	64,425,100	+12.7
Brantford	11	12	1,291,400	1,467,500	+13.6
Hamilton	83	5 82	(x) 7, <b>296,3</b> 00	(x)	(x)
Kingston	4	4	(x)	7,941,000 (x)	+ 8.8 (x)
Kitchener	4	4	1,356,200	1,489,900	+ 9.9
London	11	11	2,840,600	3,280,500	+15.5
Ottawa	38	39	6,571,600	7,585,300	+15.4
St. Catherines	10	9	1,986,100	2,094,300	+ 5.4
Sudbury	8	6	1,542,400	1,788,300	+15.9
Toronto	152	154	28,266,300	32,270,500	+14.2
Windsor	18	13	4,215,600	4,421,000	+ 4.9
Places under 30,000, total	310	294	39,506,200	43,696,400	+10.6
Quebec Totel	171	170	21 000 000	74 964 000	
Quebec, Total Places 30,000 and over, total	171	172	31,890,600	34,864,000	+ 9.3
Hull	110	110	(x)	(x)	(x)
Montreal	87	89	18,067,300	20,056,800	+11.0
Quebec	3	3	(x)	(x)	(x)

Table 8 .-- Food Chains - Stores and Sales by Provinces and for Cities of 30,000 Population or Over, 1943 and 1944 - (Concl'd)

	Numbe		Value of	Sales		
	Stor	es		2014	Per cent	
Province and City	1945	1944	1943	1944	of change	
Quebec, - (Concl'd)						
Sherbrooke	2	21	(x)	(x)	(x)	
Three Rivers	3	3	(x)	(x)	(x)	
Verdun	14	15	\$2,960,300	\$3,229,600	+ 9.1	
Places under 30,000, total	61	59	8,387,500	8,433,100	+ 0.5	
Maritime Provinces, Total	97	94	8,907,100	9.601,100	+ 7.8	
Places 30,000 and over, total	25	21	3,674,700	3,802,000	+ 3.5	
Halifax	19	19	(x)	(x)	(x)	
Saint John	6	2	(x)	(x)	(x)	
Places under 30,000, total	72	73	5,232,400	5,799,100	+10.8	

### LIST OF FOOD CHAIN STORE FIRMS IN CANADA, 1944

### Grocery Store Chains

B. & K. Economy Stores, Ltd., Boyle, H. J. Co., Ltd., Butti, Sam (Carload Groceterias) Carroll's Ltd., Cash Foods Ltd., Curry's Grocery Ford's Groceteria Gowman, The Grocery Hickman Stores, The Jenkins' Groceteria, Ltd., McBride's, Ltd., Model Grocery, Ltd.,

O.K. Economy Stores Overwaitea, Ltd., Pinch, The J. C. Stores

Quality Groceteria Co., Ray's Superior Stores, Ltd., Robertson, S. M., Ltd., Steinberg's Wholesale Groceterias, Ltd., Tait, Harry Groceterias Ltd., Thomson Groceries, Ltd., Toronto Grocery Stores Wilbee's Service Stores, Ltd., Ziebell Stores

Vancouver, B.C. 1484 West Broadway Peterborough, Ont. 60 Hunter St. . E. North Bay, Ont. 268 Ferguson St., 19 Hughson St., S., Hamilton, Ont. 10316-107th St., Edmonton, Alta. 6115 Fraser St., 1221 St. James St., 181 Colborne St., 843 Bank St., 702-9th Ave., W., 1333 Garnet St., 308-6th St., 301 Ontario Ave., 1181 Richards St., 536 Queen St., E., 71 Emerald St., S., 207 West Hastings St., Vancouver, B.C. Water St., 1430 Overdale 10012-101st Ave.,

296 Greenwood Ave.,

149 Pembroke St., W.,

290 Queen St., E.,

6027 Fraser St.,

Vancouver, B. C. Montreal, Que. Brantford, Ont. Ottawa, Ont. Calgary, Alta. Regina, Sask. New Westminster, B.C. Saskatoon, Sask. Vancouver, B.C. Sault Ste. Marie, Ont. Hamilton, Ont. Shelburne, N.S. Montreal, Que. Edmonton, Alta. Toronto, Ont. Toronto, Ont. Vancouver, B.C.

Pembroke, Ont.

### Combination Store Chains

Acadia Stores, Ltd., Barker's Stores, Ltd., Bassin's Food Markets Carload Grocery (Bertrand Bros.) Cohen, Louis The Consumers Cooperative Society Ltd., Cosmopolitan, The Stores Curtis Markets David's Market, Ltd., Dionne Ltee Dominion Stores, Ltd., Fitzpatrick & Geraghty, Ltd., Five United Markets, Ltd., Great A. & P. Tea Co., Ltd., International Provision Co., Ltd., Jewel Stores, Ltd., Loblaw Groceterias Co., Ltd., E.F. Mason Stores, The Powell & Co., Ltd., Power Food Markets Progressive Trading Cooperative Ltd., Ray's Limited Safeway Stores, Ltd., Shop-Easy Stores, Ltd.,

Shoprite Stores Shore's Chain Stores J. W. Sobey Thrift Stores, Ltd., Welch, H. W., Ltd., Whyte Packing Co., The Ltd., Workers' Cooperative of New Ontario, Ltd. 64-3rd Ave.,

### Meat Market Chains

Buehler Bros., Ltd., Burns & Co., Ltd., Calvert - Willis Len Collins, Ltd., Cooper, Joseph, Ltd., Cross' Stores, Ltd., Duff's Meat Stores O.K. Stores, Ltd., Poyntz, A. · Pure Food Meat Markets Sterling Food Markets, Ltd., Swanwick, A.

245 Hollis St., Provost St., 405 Jane St., 634 Notre Dame St., 134 Sterling Road 64-4th Ave., 214 Townsend St., 1028 Pape Ave., 106 Townsend St., 5005 Blvd. Decarie 3 Sullivan St., 198 Rubidge St., 552 Pitt St., 135 Laughton Ave., 626 Barrington St., 288 Princess St., Fleet & Bathurst Sts., 429 George St., King & Main Sts., 118 King St. E., 454 King St. W., 501 Dominion Bank Bldg., 313 Pacific Ave., 204 Confederation Life Bldg., 1502-12th Ave., W., Main St.,

960 Outremont Ave.,

78 Linton Ave..

2896 Dundas St., W., 1232 Dundas St., W., 475 Danforth Ave.. 565 Danforth Ave., 1310 Douglas St., 73 King St., 501 Dominion Bank Bldg., 790 St. Clair Ave., W., 203 First Ave., 18 West Hastings St., 428 King St. W.,

Halifax, N.S. New Glasgow, N.S. Toronto, Ont. Sudbury, Ont. Glace Bay, N.S. Timmins, Ont. Sydney, N.S. Toronto, Ont. Sydney, N.S. Montreal, Que. Toronto, Ont. Peterborough, Ont. Windsor, Ont. Toronto, Ont. Halifax, N. S. Winnipeg, Man. Toronto, Ont. Peterborough, Ont. Dundas, Ont. Toronto, Ont. Toronto, Ont. Vancouver, B.C. Winnipeg, Man. Winnipeg, Man.

Calgary, Alta. Glace Bay, N.S. Stellarton, N.S. Montreal, Que. Fairhaven, N.B. Stratford, Ont. Timmins, Ont.

Toronto, Ont. Calgary, Alta. Toronto, Ont. Toronto, Ont. Toronto, Ont. Victoria, B.C. Hamilton, Ont. Vancouver, B.C. Toronto, Ont. Toronto, Ont. Vancouver, B.C. Hamilton. Ont.

