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Products and Services of the International Trade Division

1995



Statistics
Canada

Statistique
Canada

Canada

Canadian International Trade



Products and Services
of the
International Trade Division

1995

Disponible en français

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Canadian Trade Statistics - An Overview

The International Trade Division has information on every commodity imported or exported in Canada. Each year we process documents containing over twenty million import/export transactions obtained when goods cross the Canadian border, going to or coming from over 200 countries worldwide. The information from these documents and from other sources is used to produce the definitive database of Canada's international trade.

You Don't Need to be an Economist to Understand Trade

International trade statistics are based on the Harmonized System, a globally accepted system of commodity descriptors and classification codes adopted by Canada on January 1, 1988. This system is used for levying Customs duties and for the collection of import and export statistics. The Harmonized System is built on the fundamental principle that in general goods are classified by what they are and not according to their stage of fabrication or their use. The Harmonized System is structured by economic activity or component material. For example, animals and animal products are found in one Section, machinery and mechanical appliances are grouped in another Section. There are 21 Sections which group goods produced in the same sector of the economy. Each Section comprises one or more Chapters with the entire nomenclature consisting of 99 Chapters.

Illustration of the Harmonized System Structure	
06 - Chapter Live trees and other plants, bulbs, roots and the like, cut flowers and ornamental foliage.	0601.10 - Subheading Bulbs of the genus narcissus
06.01 - Heading Bulbs, tubers, tuberous roots, corms, crowns and rhizomes, dormant, in growth or in flower, chicory plants and roots other than roots of heading 12.12	0601.10.11 - Tariff Item Bulbs, tubers, tuberous roots, corms, crowns and rhizomes, dormant
	0601.10.11.10 - Statistical Annotation Daffodil

For comparability, all international trade data are classified at the standard 6 digit Harmonized System level. Canadian import statistics at the most detailed level have 10 digits while Canadian export statistics at the most detailed level have 8 digits.

Canadian International Merchandise Trade statistics are compiled from Revenue Canada, Customs and Excise administrative files and under the Canada/US import data exchange (effective January 1990) from the administrative files of the US Customs Service which are provided through the US Bureau of the Census. Import trade data for electrical energy, crude petroleum and natural gas are obtained from the National Energy Board.

Imports Show Areas in Which We Need To Compete

Merchandise imports measure what goods are being brought into the country, their values, quantities, mode of transport, the country or US state of origin and the port of clearance.

There are over 16,000 import commodities listed on the Canadian International Merchandise Trade Database.

Exports Drive the Economy

Merchandise exports measure what goods are leaving the country, their values, quantities, the mode of transport, province of origin and country or US state of destination.

Approximately 6,000 export commodities are listed on the Canadian International Merchandise Trade Database.



When are Trade Data Released?

Trade data are compiled, analyzed and disseminated in accordance with pre-established monthly release dates set one year in advance.

1995 Release Dates	
Data For:	Release Date:
December 1994	February 17, 1995
January 1995	March 22, 1995
February 1995	April 19, 1995
March 1995	May 18, 1995
April 1995	June 21, 1995
May 1995	July 18, 1995
June 1995	August 17, 1995
July 1995	September 20, 1995
August 1995	October 18, 1995
September 1995	November 21, 1995
October 1995	December 20, 1995
November 1995	January 19, 1996
December 1995	February 21, 1996

Are Canadian Trade Statistics Dependable?

For the last two years, the "Economist" Magazine has rated Statistics Canada as the number one statistical agency in the world. We have a reputation of reliability. International Trade data are one component of the Canadian statistical program and we have an ongoing commitment to confidentiality and quality.

Frequent quality analyses are undertaken by the International Trade Division on commodity/country groupings, freight, weight, and the mode of transport fields, to detect any anomalies. All higher value transactions above given thresholds are also reviewed for accuracy. Ad hoc quality studies are undertaken on specific data in response to user enquiries.

The concepts and methodology used in compiling and disseminating Canadian International Merchandise Trade statistics are outlined in the Technical Notes in the December issues of our publications.

How You Can Use Trade Data

Detailed information on what Canada purchases and sells abroad is essential to decision making in both the public and private sector. Government uses the information we produce for policy purposes such as to negotiate tariff reductions with other countries and to monitor anti-dumping legislation. Other organizations and companies use our data to improve their economic performance and to compete for new markets. The timeliness and detail of trade data make them one of the few economic indicators that are of immediate use to small as well as large businesses.

You can use our information to:

- determine market shares
- identify foreign and domestic market trends
- monitor Canada's trading status
- examine transport implications
- monitor commodity price and volume changes

Any Way You Like

Monthly, quarterly or annual data can be provided in any format you request, at the most detailed level or aggregated to provide a broad picture. We can supply raw data for you to complete your own analysis or we can compile a boardroom quality comprehensive report with highlights, charts, graphs and illustrations.

Choose from publication, computer printout, diskette, CD-ROM, optical disk, magnetic tape, microfiche, fax or on-line.

Publications

The data from the Canadian International Merchandise Trade Database are used to produce the most timely, comprehensive and relevant trade information available in off the shelf, easy-to-read publications.

General

- 65-001 Canadian International Merchandise Trade (monthly)
- 65-504E Trade Patterns: Canada United States, The Manufacturing Industries, 1981-1991 (occasional)
- 12-579E Canadian Export-Import Alphabetical Index (occasional)

Exports

- 65-003 Exports by Country (quarterly)
- 65-004 Exports by Commodity (monthly)
- 65-202 Exports, Merchandise Trade (annual)*

Imports

- 65-006 Imports by Country (quarterly)
- 65-007 Imports by Commodity (monthly)
- 65-203 Imports, Merchandise Trade (annual)*

* Available in microfiche only.

General

65-001 Canadian International Merchandise Trade

This monthly publication offers a timely snapshot of Canada's trade performance. It contains Customs based data, Balance of Payments data and Volume Price Indexes. Information is displayed monthly, quarterly and annually with two year cumulatives. Highlights and topical articles are included for a quick reference on what is affecting the Canadian trading environment.

A series of graphs show the most recent data plus developing trends. Tables present the latest figures for varied topics from imports and exports for Principal Trading Areas to imports and domestic exports by country and by commodity groupings, as well as imports by province of clearance and exports by province of origin.

- monthly, bilingual
- Canada: \$182/year
- United States: US \$219/year
- Other Countries: US \$255/year

A pre-set package of tables can be provided by fax on the morning of release directly from the International Trade Division.

65-504E/F Trade Patterns: Canada-United States, The Manufacturing Industries, 1981-1991

This analytical study sheds light on gainers and losers for 22 manufacturing industries over the time period before and after the Free Trade agreement. Also presented, is the degree of overlap between Mexican and Canadian imports into the United States.

The wealth of statistical tables, charts and graphs outline a unique perspective on topics ranging from export and import propensities to changes in tariffs.

- Occasional, English or French
- Canada: \$50
- United States: US \$60
- Other Countries: US \$70

12-579E Canadian Export-Import Alphabetical Index

This publication is designed to facilitate the selection of the correct 10 digit import H.S. classification number and/or export H.S. number based on your understanding of a commodity description. Approximately 17,000 product rulings are listed employing the keyword principle in determining the alphabetical placement of an individual product descriptor. English and French.

- Occasional, English or French
- Canada: \$35
- Other Countries: US \$48

Exports

65-003 Exports by Country

This publication provides a matrix on Canada's export trade relationships with over 200 countries.

For a quick reference, highlights show major changes. For an in depth profile, aggregate quarter and year-to-date comparisons for 99 Harmonized System Chapters for all provinces are displayed.

- Quarterly, bilingual
- Canada: \$360/year
- United States: US \$432/year
- Other Countries: US \$504/year

65-004 Exports by Commodity

Clearly presented with comprehensive monthly detail, it includes the most current information on the dollar value and the volume of the thousands of different commodities exported from Canada each year. Identifies all countries to which Canada exports goods worth an average of \$50,000 a month or more for over 5,000 different Harmonized System codes at the 6 digit level. Domestic and re-exports to over 200 countries plus exports from province of origin to Principal Trading Areas are shown for 21 Harmonized System commodity sections.

- Monthly, bilingual
- Canada: \$600/year
- United States: US \$720/year
- Other Countries: US \$840/year

65-202 Exports, Merchandise Trade

This publication includes summary tables covering the annual dollar value of exports to over 200 countries as well as to country groupings such as OPEC and the Pacific Rim for each of the last ten years. In addition, exports by mode of transport from province of origin to individual countries and US States are presented.

A detailed table ensures historical continuity for aggregate domestic exports for approximately 150 Summary Export Groupings by country for the last five years. Further detail showing values and quantities are also presented according to the 6 digit Harmonized System for over 5,000 commodities and 200 countries.

- Annual, bilingual
- Canada: \$180
- United States: US \$216
- Other Countries: US \$252

Imports

65-006 Imports by Country

This publication provides imports year-to-date figures and year-to-date comparisons for individual country and province information by the Harmonized System Chapters, as well as analytical highlights.

- Quarterly, bilingual
- Canada: \$360/year
- United States: US \$432/year
- Other Countries: US \$504/year

65-007 Imports by Commodity

A wealth of material is presented in this publication with clarity on all the merchandise arriving in Canada each month. Imports are broken down for 21 Harmonized System sections by Principal Trading Area and Province of Clearance. Identifies all countries to which Canada imports goods worth an average of \$50,000 a month or more for over 5,000 different Harmonized System codes at the 6 digit level.

- Monthly, bilingual
- Canada: \$600/year
- United States: US \$720/year
- Other Countries: US \$840/year

65-203 Imports, Merchandise Trade

A complete overview of the annual Canadian import situation, this publication covers topics such as imports by province of clearance, country of origin and US State, mode of transport and others. A five year report on imports by 212 Summary Import Groupings and 200 countries of origin is also included. Further detail showing values and quantities are also presented according to the 6 digit Harmonized System for over 5,000 commodities and 200 countries.

- Annual, bilingual
- Canada: \$180
- United States: US \$216
- Other Countries: US \$252

Special Products and Services

Custom Data Retrievals

Data may be ordered from us on an ongoing or on a one-time basis. Ongoing data requirements should be requested as "standing orders", and International Trade Division (ITD) will continue to provide the requested data at the frequency requested until you wish to terminate the standing order. One-time data requirements are treated as "information requests". With this in mind, please specify whether your requests will be standing orders or information requests.

Custom retrievals are produced using a variety of data variables such as:

Imports	Exports
Harmonized System 2,4,6,10	Harmonized System 2,4,6,8
country of origin / of export	country of destination
U.S. state of export / of origin	U.S. state of destination
country grouping	country grouping
province of clearance	province of origin / of clearance
port	port
mode of transport	mode of transport
Free/dutiable/duty collected	domestic/re-export
month/quarter/year	month/quarter/year
quantity (where applicable)	quantity (where applicable)
value	value
Import Commodity Classification	Export Commodity Classification
Summary of import groupings	Summary of export groupings
Standard Industrial Classification	Standard Industrial Classification

Some custom retrievals have a standard price while others, because of their complexity, are priced on a per request basis.

Simple Standard Custom Retrievals

Standing Orders

Printouts / diskettes containing value and quantity (where applicable) at the HS level by country (State), by province, by month are available at the following prices. All prices are subject to Statistics Canada's Limited Use License Agreement.

Number of Commodities	Monthly (\$)	Quarterly (\$)	Annual (\$)
1 - 5	250	85	50
6 - 10	500	170	105
11 - 25	570	210	115
26 - 50	735	275	125
51 - 100	895	315	135
101 - 150	1,050	380	145
151 - 200	1,200	460	160

For standing orders including both imports and exports, the total number of commodities is considered for pricing. For example, 6 import commodities and 8 export commodities totals 14 commodities.

Information Requests (Adhoc)

Number of Commodities	Cost For First Year (\$)	Cost for Additional Years (\$/year)
1 - 5	50	40
6 - 10	105	55
11 - 25	115	65
26 - 50	125	80
51 - 100	135	90
101 - 150	145	105
151 - 120	160	125

For simple adhoc requests, consider the total number of commodities for pricing. For example 3 export commodities and 10 import commodities for 3 years would cost \$245 (\$115 for the 1st year + \$130 for the 2 additional years).

Requests for more than 200 commodities are priced individually. The price is determined by the overall number of commodities, the frequency and the media requested (printout, diskette, magnetic tape or cartridge, CD-ROM, etc).

Country Statements

If you are interested in all trade for one country, then Country Statements are what you want.

Showing quantity (where applicable) and value data for imports and exports at the Harmonized System 6 digit level, these Country Statements are available on printout or diskette, on a monthly or quarterly basis.

Depending on the country requested, price ranges from \$30-\$400 per year.

Annual Detailed Commodity Data by Country

We can provide you with tabulations presenting the two most recent years of annual merchandise trade statistics. Value and quantity (where applicable) are shown for all commodities and all countries, at the most detailed level. Abbreviated class descriptions are also included. If you require a more detailed commodity description, please consult the "Customs Tariff" Catalogue RV-55-2 for the import descriptions and the Export Commodity Classification for the export description.

Import Commodity/Country Detail Printouts; 10 digit HS level; 2,000+ pages, \$500

Export Commodity/Country Detail Printouts; 8 digit HS level; 1,000+ pages, \$250

Buy both the Import and Export Commodity/Country Detail Printouts and save \$100. The two when ordered together cost only \$650.

Volume and Price Indexes

Tables or disks are available monthly that highlight Canadian imports and exports by sector and sub-sector, by major commodity groupings. Data are shown in constant and current dollar values, fixed weight volume indexes, Laspreyes and Paasche price indexes plus year-to-date values.

Printed tables \$240; diskette \$300; Both tables and diskette \$500

Canadian Merchandise Trade Statistics (TIERS)

"Canadian Merchandise Trade Statistics" (TIERS), a microcomputer-accessible data and software product, is taken from the Canadian international merchandise trade database. It details trade information on all exports and imports to and from Canada for all countries. Commodities are reported according to the Harmonized System of classification and include approximately 16,000 import codes (at the 10 digit level) and over 8,000 export codes (at the 8 digit level).

Data Components found in Canadian Merchandise Trade Statistics (TIERS)

Monthly updates to current year data are made available within two working days of their release. Canadian Merchandise Trade Statistics contains monthly information starting from 1988 for the following data components:

Imports	Exports
HS codes (2,4,6,8,10)	HS codes (2,4,6,8)
province of clearance	province of origin
US state of clearance (1988,89)	US state of destination
US state of origin (1990 ...)	
quantity, if applicable	quantity, if applicable
value in \$Cdn	value in \$Cdn
month	month
year	year

TIERS Software

The integrated user-friendly DOS-based TIERS software allows easy access to detailed trade information by selecting any number of, or all, the elements among the following variables:

- HS code
- province
- country
- US state
- year
- trade type (imports, exports, re-exports)

Discover the ease of instant retrieval, then further manipulate the data using on-screen displayed control keys to sort, aggregate, print or save the results.

Hardware Requirements

TIERS can be run on any IBM-compatible personal computer with DOS 4.0 or higher plus 350 K free RAM space. Additional hard disk space may be required, depending on the medium of dissemination as well as the size of the query selected.

Additional Tools Included

Two separate description functions, the **HS6LOOK** and the **HS10LOOK**, enable you to find the required code or description of a commodity. To further aid in interpreting the data results, ASCII files listing geographic and complete commodity descriptions are included.

Availability and Media

Subscription to Canadian Merchandise Trade Statistics (**TIERS**) is on a monthly, quarterly or annual frequency. Dissemination media includes either CD-ROM or re-writable optical disk cartridge.

Pricing

Pricing is subject to dissemination mode, working environment (LAN or stand-alone) and end use of product (licensing).

Example: For purchase of CD-ROM Annual Subscription

Data years	Price
1994	\$1,000
1994-93	\$1,500
1993	\$1,000
Each previous year	\$500

You can investigate the benefits of TIERS on a free two-week trial basis.

The World Trade Database

Discover a World of Trade Information!

The World Trade Database CD-ROM includes a complete matrix of international trade flows for 160 countries and 600 commodities from 1980. World Trade data are adjusted to alleviate data inconsistencies as reported by the member countries of the United Nations. Import figures are treated as the benchmark and estimates are made for non-reporting or late reporting countries. Exports to entrepôt countries are re-allocated. Data are annual, showing value only, in US dollars, for commodities at the 4 digit level. Commodities are classified according to the Standard International Trade Classification and countries according to the Standard Classification of Customs Areas and Territories.

The cost of an individual request from the World Trade Database is based on the complexity, number of countries and commodities involved.

14 Years of World Trade Database data are now easy to access by your computer on the compact, portable World Trade Database CD-ROM 1980-1993.

You can track commodity supply, spot market potential, calculate trends or monitor import/export activity, all with one CD-ROM. Contact us for a two week trial copy.

The World Trade Database CD-ROM 1980-1993 \$3,500; subject to Statistics Canada Limited Use License Agreement; 50% discount available to Educational Institutions.

Statscan OnLine

Trade Information On-Line

Detailed Canadian merchandise trade data are now available on-line, direct to you, providing access to just the information through your microcomputer.

For subscription details, call the "Statscan Online Hotline" at 1-800-949-9491

Licencing Policy

Commencing with the dissemination of 1993 trade data, the International Trade Division has implemented the Statistics Canada policy with respect to Licencing.

There are six main types of Licence:

- End-user
- Multiple Users
- Corporate Users
- Distributor
- Limited Use Data Products Agreement
- Non-disclosure Agreement

The different types of licences are defined as such:

END-USER

Category I

A single 'working group' within a single organization (client) with no further dissemination outside the organization.

Category II

A client who sells the data to one other 'secondary' user and the 'secondary' user falls into the definition of 'End-user' (category I above).

The 'secondary' user must be issued the **Limited Use Data Product Licence Agreement, End-User Category I.**

Cost:

The cost of data to clients in this category will be the same as published in the International Trade Division's 'Catalogue of Products and Services' i.e. retail price.

MULTIPLE USERS

There is one 'site/location' within an organization which receives the data but the data are disseminated to several 'secondary' users either within the organization or outside the organization. These 'secondary' users must fall under the definition of an 'End-user' and, if possible, must be issued the **Limited Use Data Product Licence Agreement, End-User Category I.**

This dissemination can be either via 'LAN' or other media.

Cost:

The cost of the data to clients in this category will be the cost as published in the 'Catalogue of Products and Services' multiplied by a factor dependent on the number of secondary users:

Category	Number of Users	Factor
I	<11	1.75
II	> 10 but <21	2.25
III	20	3.0

CORPORATE USER

There is more than one 'site/location' or more than one LAN within an organization which receives the data and they are disseminated to several 'secondary' users either within the organization or outside the organization. These 'secondary' users must fall under the definition of an 'End-User' and must, if possible, be issued the **Limited Use Data Product Licence Agreement, End-User Category I**.

This dissemination can be either via 'LAN' or other media.

Cost:

The cost of the data to clients in this category will be the cost as published in the 'Catalogue of Product and Services' multiplied by a factor of 3.0

Distributor

A client which purchases the data and sells or disseminates the data without charge to 'secondary' users who do not fall into the 'End-user' category (i.e. they redistribute the data further).

The cost of data to clients in this category is comprised of portions:

i) The data cost will be the cost as published in the 'Catalogue of Products and Services' multiplied by a factor of 3.0. This is the 'Expanded Data Cost'.

plus

ii) A 'Distributor Fee' of 25% of the **Expanded Data Cost**.

LIMITED USE DATA PRODUCT AGREEMENT

Academic institutions and public libraries can purchase data and provide, upon request from a patron, a limited amount of data (not the complete product or a significant portion). The data can only be provided in a 'non electronic' medium. The patrons must be provided with a copy of the **Limited Use Data Product Licence Agreement, End-User Category I**.

Cost:

The cost of data to clients who are public libraries will be the same as published in the 'Catalogue of Products and Services'.

The cost of data to clients who are academic institutions is cost as published in the 'Catalogue and Products and Services' less a 50% discount.

NON-DISCLOSURE AGREEMENT

Data users can arrange for access to trade products, for a short defined period of time, in order to conduct product evaluation and/or demonstration.

Cost:

There is no cost attached to providing this service.

For More Information

For more information on ITD data products or to place an order, please contact:

Marketing and Client Services Section
International Trade Division
Statistics Canada
9th Jean Talon Building
Tunney's Pasture
Ottawa, Ontario
K1A 0T6

Toll free service in Canada
Client Services Hotline
7:30-4:30 (est) Monday to Friday

1-800-294-5583
Tel: (613) 951-9647
Fax: (613) 951-0117

International Trade Division

Ellis Drover, Director

Tel: (613) 951-9733

Marketing and Client Services Section

Bob Gordon, Chief
Suzie Carpentier, Head, Data Dissemination Unit
Robert Proulx, Electronic Products Co-ordinator

Tel: (613) 951-9797
Tel: (613) 951-6831
Tel: (613) 951-6832

Ordering Publications

Publications may be purchased from local authorized agents and other community book stores, or through the local Statistics Canada offices. See the inside back page for the office closest to you. To order, please write to:

Publications Sales
Statistics Canada
Ottawa, Ontario
K1A 0T6

To order by telephone, please call: (613) 951-7277 or fax: (613) 951-1584. For faster service, call toll free in Canada, 1-800-267-6677 and use your Mastercard or Visa.

Advisory Services Division - Regional Reference Centres

Atlantic Region

Serving the provinces of Newfoundland and Labrador, Nova Scotia, Prince Edward Island and New Brunswick.

Advisory Services
Statistics Canada
North American Life Centre
1770 Market Street
Halifax, Nova Scotia
B3J 3M3

Toll free service: 1-800-565-7192
Local calls: (902) 426-5331
Fax number: (902) 426-9538

Québec Region

Advisory Services
Statistics Canada
200 René Lévesque Blvd. W.
Guy Favreau Complex
4th Floor, East Tower
Montréal Québec
H2Z 1X4

Toll free service: 1-800-361-2831
Local calls: (514) 283-5725
Fax number: (514) 283-9350

National Capital Region

Statistical Reference Centre
(NCR)
Statistics Canada
R.H. Coats Building Lobby
Holland Avenue
Ottawa, Ontario
K1A 0T6

If outside the local calling area, please dial the toll free number for your region.

Local calls: (613) 951-8116
Fax number: (613) 951-0581

Ontario Region

Advisory Services
Statistics Canada
Arthur Meighen Building, 10th Floor
25 St. Clair Avenue East
Toronto, Ontario
M4T 1M4

Toll free service: 1-800-263-1136
Local calls: (416) 973-6586
Fax number: (416) 973-7475

Pacific Region

Serving the province of British Columbia and the Yukon Territory.

Advisory Services
Statistics Canada
Sinclair Centre, Suite 300
757 West Hastings Street
Vancouver, B.C.
V6C 3C9

Toll free service: 1-800-663-1551
Local calls: (604) 666-3691
Fax service: (604) 666-4863

Prairie Region

Serving the provinces of Manitoba, Saskatchewan, Alberta and the Northwest Territories.

Advisory Services
Statistics Canada
MacDonald Building, Suite 300
344 Edmonton Street
Winnipeg, Manitoba
R3B 3L9

Toll free service: 1-800-661-7828
Local calls: (204) 983-4020
Fax number: (204) 983-7543

Advisory Services
Statistics Canada
Avord Tower, 9th Floor
2002 Victoria Avenue
Regina, Saskatchewan
S4P 0R7

Toll free service: 1-800-667-7164
Local calls: (306) 780-5405
Fax number: (306) 780-5403

Advisory Services
Statistics Canada
First Street Plaza, Room 401
138 - 4th Avenue South East
Calgary, Alberta
T2G 4Z6

Toll free service: 1-800-882-5616
Local calls: (403) 292-6717
Fax number: (403) 292-4958

Advisory Services
Statistics Canada
Park Square, 9th Floor
10001 Bellamy Hill
Edmonton, Alberta
T5J 3B6

Toll free service: 1-800-563-7828
Local calls: (403) 495-3027
Fax number: (403) 495-5318

Telecommunications Device for the Hearing
Impaired 1-800-363-7629

Toll Free Order Only Line (Canada and United States) 1-800-267-6677



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Ottawa, Ontario, K1A 0T6

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 Charge to my: MasterCard VISA
 Account Number _____
 Expiry Date _____
 Signature _____
 Client Reference Number _____

Catalogue Number	Title	Required Issue	Annual Subscription or Book Price			Qty	Total \$
			Canada \$	United States US\$	Other Countries US\$		
12-579E	Canadian Export-Import Alphabetical Index	Occasional 01/88	35.00	48.00	48.00		
65-001	Canadian International Merchandise Trade	Monthly	182.00	219.00	255.00		
65-003	Exports by Country	Quarterly	360.00	432.00	504.00		
65-004	Exports by Commodity	Monthly	600.00	720.00	840.00		
65-006	Imports by Country	Quarterly	360.00	432.00	504.00		
65-007	Imports by Commodity	Monthly	600.00	720.00	840.00		
65-202	Exports: Merchandise Trade 1994	Annual	180.00	216.00	252.00		
65-203	Imports: Merchandise Trade 1994	Annual	180.00	216.00	252.00		
65-504E	Trade Patterns: Canada - United States 1981-1991	Occasional	50.00	60.00	70.00		
						SUBTOTAL	
Canadian customers add 7% Goods and Services Tax.						GST (7%)	
Please note that discounts are applied to the price of the publication and not to the total amount which might include special shipping and handling charges and the GST.						GRAND TOTAL	

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