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CANADA
DOMINION BUREAU OF STATISTICS
CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

SUMMARY OF RETAIL
FACTS, CREDIT AND COMMODITY
SALES, SIZE OF BUSINESS,
OPERATING EXPENSES
MARITIME PROVINCES

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CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS, 1931.

Maritime Provinces - Summary of Retail Facts, Credit and Commodity Sales,

Size of Business, Operating Expenses

This bulletin presents some of the final results of the Census of Merchandising and Service Establishments, covering the retail trade in the Maritime Provinces during the year 1930. The data that are given in this report show for the first time the size of retail stores, grouped according to annual sales, and the proportion of credit business done in retail stores. The first comprehensive figures of operating expenses are also presented, and an initial effort has been made to analyze the commodity sales of merchandising establishments.

The completeness of the information which can be furnished for the retail trade is determined largely by the extent to which retail store operators keep accurate and detailed records of their activities. While every effort has been made to ensure that the figures which are given in the tables are representative, special note should be taken of the proportion of the total business which is conducted by those firms which were able to furnish the details requested in each case. For example, the extent to which stores have reported their sales by commodities ranges from almost 100 per cent in the case of department stores, to less than 10 per cent in the case of confectionery and delicatessen stores. The information on expenses and credit business is also more complete for some kinds of business than for others.

While this bulletin presents certain of the more significant results of the Census, space could not be found for a great deal more valuable and detailed information on retail trade. The complete results of the Census will be contained in the reports which are now being prepared for printing.

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Standard Summary of Retail Facts

Prince Edward Island

	Retail merchandising establishments	Retail service establishments
Total population	88,038	88,038
Ratio of retail workers (full-time and part-time employees and active proprietors) to total population	2.56	.58
Number of retail stores	851	335
Total sales or receipts	\$13,773,700	\$658,100
Population of places less than 1,000	70,855	70,855
Sales or receipts in places of less than 1,000.	\$ 4,834,500	\$116,400
Population of incorporated places 1,000 - 10,000	4,822	4,822
Sales or receipts in incorporated places 1,000 - 10,000	\$ 3,115,700	\$116,900
Population of incorporated places 10,000 - 30,000	12,361	12,361
Sales or receipts in incorporated places 10,000 - 30,000	\$ 5,823,500	\$424,800
Full-time employees (average number throughout the year) --		
male	732	94
female	395	52
Part-time employees (average number throughout the year) --		
male	125	12
female	57	-
Proprietors actively engaged in retailing	949	350
Total annual pay-roll, all stores	\$ 920,600	\$107,000
Average annual salary per full-time employee ..	776	713
Average annual salary per part-time employee ..	254	242
Average rental cost (leased premises), per cent of sales.	1.94	11.08
Proportion of sales in leased premises to total sales in the province	37.23	50.58
Proportion of total sales by --		
Single store independents	72.84	(X)
Single stores in voluntary chains	-	-
Two- and three-store multiples	21.85	-
Local chains	-	-
Provincial, sectional and national chains ...	4.89	(X)
Proportion of stores with sales of less than \$10,000 annually, to total number of stores .	68.27	97.60
Proportion of total sales of such stores to total sales all stores	12.12	56.29
Proportion of stores with sales of \$10,000 - \$49,999 annually	25.26	1.80
Proportion of total sales	31.87	20.98
Proportion of stores with sales of \$50,000 - \$199,999 annually	5.40	.60
Proportion of total sales	30.25	22.73
Proportion of stores with sales of \$200,000 and over annually	1.07	-
Proportion of total sales	25.76	-

(X) An (X) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

PRINCE EDWARD ISLAND - Summary of Retail Trade, 1930

Statistics for retail merchandising

Group	Number of stores	Full-time employees		Salaries & wages	Net sales (1930)	Per cent of total sales
		Male	Female			
Total	851	732	395	\$ 874,300	\$ 13,773,700	100.00
Food group	316	84	68	88,900	2,132,100	15.48
Country general stores	168	130	70	132,100	3,253,200	23.62
General merchandise group	8	99	80	175,700	2,304,900	16.73
Automotive group	76	114	16	110,400	1,960,700	14.24
Apparel group	52	74	80	99,200	1,298,600	9.43
Building materials group	11	43	5	33,700	429,600	3.12
Furniture and household group	13	33	6	47,400	406,200	2.95
Restaurants, cafeterias and eating places	19	25	29	28,400	141,900	1.03
Other retail stores	185	130	40	158,300	1,840,800	13.36
Secondhand group	3	-	1	300	5,700	.04

Statistics for retail services

Group	Number of establishments	Full-time employees		Salaries & wages	Receipts (1930)	Per cent of total receipts
		Male	Female			
Total(1)	335	94	52	\$ 104,100	\$ 658,100	100.00
Amusement and recreation group	15	31	23	39,200	236,200	35.89
Domestic services group	20	8	21	24,000	77,900	11.84
Personal services group	65	17	7	14,900	77,600	11.79
Photography	5	2	-	1,500	11,700	1.78
Undertaking and burial	14	2	-	1,800	28,400	4.32
Repair and service shops	160	24	1	16,400	156,300	23.75
Storage and transportation group	47	4	-	2,700	45,800	6.96
Miscellaneous services	8	6	-	3,600	17,200	2.61

(1) This total includes one classification in which the number of establishments is less than three, and concerning which no information can be disclosed.

Standard Summary of Retail Facts

New Brunswick

	Retail merchandising establishments	Retail service establishments
Total population	408,219	408,219
Ratio of retail workers (full-time and part-time employees and active proprietors) to total population	2.97	.64
Number of retail stores	4,434	1,393
Total sales or receipts	\$84,371,900	\$4,393,100
Population of places less than 1,000	281,438	281,438
Sales or receipts in places of less than 1,000	\$17,646,300	\$ 522,600
Population of incorporated places 1,000 - 10,000	58,578	58,578
Sales or receipts in incorporated places 1,000 - 10,000.	\$24,539,100	\$1,299,600
Population of incorporated places 10,000 - 30,000	20,689	20,689
Sales or receipts in incorporated places 10,000 - 30,000	\$20,751,400	\$ 644,700
Population of incorporated places 30,000 and over	47,514	47,514
Sales or receipts in incorporated places 30,000 and over	\$21,435,100	\$1,926,200
Full-time employees (average number throughout the year) --		
male	4,516	743
female	2,338	315
Part-time employees (average number throughout the year) --		
male	457	113
female	325	31
Proprietors actively engaged in retailing	4,509	1,422
Total annual pay-roll, all stores	\$ 6,408,200	\$ 883,000
Average annual salary per full-time employee	\$ 908	\$ 802
Average annual salary per part-time employee	\$ 235	\$ 238
Average rental cost (leased premises), per cent of sales	2.25	10.02
Proportion of sales in leased premises to total sales in the province	58.71	65.63
Proportion of total sales by --		
Single store independents	71.61	80.55
Single stores in voluntary chains	4.22	-
Two- and three-store multiples	7.72	4.92
Local chains .....	.51	-
Provincial, sectional and national chains	13.92	14.03
Proportion of stores with sales of less than \$10,000 annually, to total number of stores	64.23	95.04
Proportion of total sales of such stores to total sales all stores	9.92	50.31
Proportion of stores with sales of \$10,000 - \$49,999 annually	28.88	4.10
Proportion of total sales	33.22	25.57
Proportion of stores with sales of \$50,000 - \$199,999 annually	6.01	.79
Proportion of total sales	26.19	18.73
Proportion of stores with sales of \$200,000 and over annually .....	.88	.07
Proportion of total sales	30.67	5.39

NEW BRUNSWICK - Summary of Retail Trade, 1930

Statistics for retail merchandising

Group	Number of stores	Full-time employees			Salaries & wages \$	Net sales (1930) \$	Per cent of total sales
		Male	Female				
Total	4,434	4,516	2,338	6,224,300	84,371,900	100.00	
Food group	1,818	883	333	839,200	14,982,500	17.77	
Country general stores	706	473	179	533,400	12,236,200	14.50	
General merchandise group	98	644	904	1,529,000	18,679,900	22.15	
Automotive group	451	798	63	979,200	11,697,800	13.86	
Apparel group	307	296	352	547,900	6,373,300	7.55	
Building materials group	115	238	44	287,000	3,359,000	3.98	
Furniture and household group	87	258	52	330,000	2,592,300	3.07	
Restaurants, cafeterias and eating places	174	130	189	169,400	1,204,300	1.42	
Other retail stores	648	790	221	1,004,900	13,159,400	15.60	
Secondhand group	30	6	1	4,300	87,200	.10	

Statistics for retail services

Group	Number of establishments	Full-time employees			Salaries & wages \$	Receipts (1930) \$	Per cent of total receipts
		Male	Female				
Total	1,393	743	315	848,700	4,393,100	100.00	
Amusement and recreation group	126	161	77	183,200	1,327,300	30.22	
Business services group	8	9	-	7,400	38,800	.88	
Domestic services group	110	118	162	187,000	633,400	14.41	
Personal services group	358	131	36	146,000	594,100	13.52	
Photography	26	23	28	46,800	158,200	3.60	
Undertaking and burial	38	14	1	17,500	159,400	3.63	
Repair and service shops	562	132	-	111,600	837,900	19.06	
Storage and transportation group	131	140	4	121,800	562,600	12.81	
Miscellaneous services	34	15	7	22,400	81,400	1.85	

Table 1.--NEW BRUNSWICK - Retail Merchandise Trade, 1930, by Types of Operation

Type of operation	Number of stores	Full-time employees		Net sales (1930)	
		Number	Salaries & wages	Amount	Per cent of total sales
			\$	\$	
Total, All Stores	4,434	6,854	6,224,300	84,371,900	100.00
Single store independents	3,687	5,026	4,423,500	60,419,200	71.61
Single stores (in voluntary chains)	155	250	188,000	3,563,000	4.22
Two-store multiples	106	351	331,200	4,113,200	4.88
Two-store multiples (in voluntary chains)	12	42	33,800	376,300	.45
Three-store multiples	39	164	170,800	2,017,700	2.39
Local chains (4 stores and over)	15	44	30,900	430,700	.51
Provincial chains	88	411	554,300	8,323,600	9.87
Sectional chains	16	117	101,200	1,228,800	1.46
National chains	35	204	173,900	2,185,800	2.59
Other types of operation	281	245	216,700	1,713,600	2.02
Grocery stores (without meat)	999	425	286,900	7,144,000	100.00
Single store independents	914	238	140,700	4,662,300	65.26
Single stores (in voluntary chains) ..	51	74	45,400	929,300	13.01
Two-store multiples	14	30	17,300	242,100	3.39
Three-store multiples	1	(X)	(X)	(X)	(X)
Local chains (4 stores and over)	5	(X)	(X)	(X)	(X)
Sectional chains	7	(X)	(X)	(X)	(X)
National chains	7	(X)	(X)	(X)	(X)
Combination stores (groceries and meats)	215	412	317,400	5,050,100	100.00
Single store independents	138	221	165,500	2,791,300	55.27
Single stores (in voluntary chains) ..	47	107	89,600	1,339,800	26.53
Two-store multiples	18	49	38,000	514,800	10.19
Three-store multiples	1	(X)	(X)	(X)	(X)
Local chains (4 stores and over)	10	(X)	(X)	(X)	(X)
National chains	1	(X)	(X)	(X)	(X)
Drug stores	115	251	202,600	2,331,000	100.00
Single store independents	99	177	150,700	1,690,900	72.54
Two-store multiples	12	(X)	(X)	(X)	(X)
Sectional chains	4	(X)	(X)	(X)	(X)

(X) An (X) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Table 2.--NEW BRUNSWICK - Retail Merchandise Trade, 1930, Credit Business

Number of Stores and Amount of Sales Classified According to Degree of Credit, for Selected Kinds of Business
(Sales expressed in thousands of dollars)

Proportion of credit business	Total, All Stores Reporting (1)		Confectionery		Grocery		Grocery with meats		Meat markets with groceries		Meat markets		Country general stores	
	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$
Total stores reporting.	1,907	35,785	117	629	509	4,103	68	1,932	37	734	43	454	362	7,050
All cash	504	5,456	103	452	147	1,376	6	263	4	129	12	38	34	455
1 - 10 per cent	208	2,989	11	151	57	571	5	195	4	96	1	1	22	460
11 - 20 per cent	174	2,775	1	1	39	184	6	97	3	18	4	13	30	312
21 - 30 per cent	170	2,287	1	21	39	188	2	22	1	2	3	14	44	553
31 - 40 per cent	168	2,725	-	-	37	184	3	42	3	25	4	32	63	661
41 - 50 per cent	219	4,356	-	-	73	513	7	62	7	84	6	28	61	1,600
51 - 60 per cent	141	4,058	-	-	30	260	7	234	8	241	8	176	39	866
61 - 70 per cent	132	3,912	-	-	38	281	11	378	2	23	4	121	31	1,026
71 - 80 per cent	114	3,460	1	4	34	380	13	346	3	91	1	32	31	941
Over 80 per cent	77	3,770	-	-	15	165	8	292	2	27	-	-	7	176

Proportion of credit business	Automobile dealers		Men's & boys' clothing and furnishings		Women's ready-to-wear		Shoe stores		Hardware		Coal & wood yards		Drug stores	
	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$
Total stores reporting.	58	5,519	30	730	20	631	21	510	34	1,389	29	1,775	80	1,658
All cash	3	78	9	199	4	71	8	248	3	42	3	7	21	632
1 - 10 per cent	2	40	2	44	4	64	6	68	4	100	4	40	27	490
11 - 20 per cent	3	749	1	18	2	21	-	-	1	6	3	117	17	274
21 - 30 per cent	6	282	4	80	2	49	2	120	1	16	2	17	10	168
31 - 40 per cent	7	606	2	24	1	14	2	56	3	22	-	-	2	35
41 - 50 per cent	10	582	5	163	2	131	2	10	5	292	1	7	-	-
51 - 60 per cent	10	960	2	62	3	229	1	9	5	96	3	189	-	-
61 - 70 per cent	4	754	3	99	1	41	-	-	7	479	2	47	1	24
71 - 80 per cent	3	340	1	14	-	-	-	-	4	227	3	624	-	-
Over 80 per cent	10	1,129	1	27	1	12	-	-	1	110	8	727	2	35

(1) All stores did not report the amount of credit business or whether all sales were for cash. This table includes only those establishments which reported they sell entirely for cash or that they make credit sales.

Table 3.--NEW BRUNSWICK - Retail Merchandise

Stores grouped according to Amount of
(Sales expressed in

(An (X) indicates that figures are withheld to avoid disclosing

Annual sales	Total, All Stores (1)		Food group		Country general stores		General merchandise		Automotive	
	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$
1 Totals	4,432	84,322	1,816	14,932	706	12,236	98	18,680	451	11,698
2 Less than \$5,000.	2,187	3,782	1,147	1,792	216	456	25	47	221	437
3 \$5,000-\$9,999 ...	660	4,589	244	1,707	146	1,004	20	156	52	372
4 \$10,000-\$19,999 .	674	9,336	203	2,735	158	2,234	20	277	49	648
5 \$20,000-\$29,999 .	323	7,789	106	2,465	66	1,601	6	147	33	828
6 \$30,000-\$49,999 .	283	10,886	71	2,738	63	2,383	4	150	33	1,317
7 \$50,000-\$99,999 .	201	13,635	36	2,439	49	3,262	4	286	35	2,485
8 \$100,000-\$199,999	65	8,450	9	1,057	7	(X)	10	1,289	20	2,815
9 \$200,000 or over.	39	25,855	-	-	1	(X)	9	16,328	8	2,797

Selected Kinds of Business

Annual sales	Total, All Stores		Confectionery		Grocery		Grocery with meats		Meat markets with groceries	
	Per cent of stores	Per cent of sales	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$
10 Totals	100.00	100.00	229	970	999	7,144	134	3,495	79	1,505
11 Less than \$5,000.	49.34	4.48	167	219	657	1,034	25	67	8	24
12 \$5,000-\$9,999 ...	14.89	5.44	30	214	145	997	14	112	18	131
13 \$10,000-\$19,999 .	15.21	11.07	22	305	106	1,423	26	339	26	369
14 \$20,000-\$29,999 .	7.28	9.24	9	197	43	1,015	29	670	9	212
15 \$30,000-\$49,999 .	6.39	12.91	1	35	29	1,103	21	860	15	552
16 \$50,000-\$99,999 .	4.54	16.17	-	-	14	960	16	1,105	2	114
17 \$100,000-\$199,999	1.47	10.02	-	-	5	612	3	341	1	108
18 \$200,000 or over.	.88	30.67	-	-	-	-	-	-	-	-

(1) In some instances only the net sales for a group of stores were reported instead of the volume of business for each unit. The figures for such establishments have not been included in this table.

Trade, 1930, by Size of Business

Annual Sales, by Kinds of Business
(thousands of dollars)

(individual operations, but these are included in the totals)

Apparel		Building materials		Furniture & household		Restaurants, cafeterias & eating places		Other retail stores		Secondhand group		
stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	
307	6,373	115	3,359	87	2,592	174	1,204	648	13,159	30	87	1
95	220	31	66	16	33	98	198	314	499	24	34	2
44	296	19	137	13	95	35	233	83	563	4	27	3
66	923	23	328	25	357	29	390	99	1,417	2	26	4
25	589	14	344	9	218	6	154	58	1,444	-	-	5
46	1,762	12	454	11	464	5	179	38	1,439	-	-	6
27	1,757	10	738	9	611	1	50	30	2,007	-	-	7
2	276	3	397	2	(X)	-	-	12	1,527	-	-	8
2	551	3	894	2	(X)	-	-	14	4,263	-	-	9

Selected Kinds of Business

Meat markets		Automobile dealers		Filling stations		Hardware		Coal & wood yards		Drug stores		
stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	
97	778	100	8,642	188	1,489	47	1,553	53	2,426	115	2,331	10
58	73	4	13	126	219	6	14	14	27	7	24	11
13	83	4	37	19	130	7	51	8	50	20	147	12
12	160	7	99	19	249	14	207	6	85	42	589	13
8	181	13	325	11	285	7	158	4	97	30	733	14
4	147	18	708	8	307	5	196	6	231	12	441	15
2	134	27	1,967	5	302	4	309	10	(X)	3	(X)	16
-	-	19	2,696	-	-	3	397	3	409	-	-	17
-	-	8	2,797	-	-	1	222	2	(X)	1	(X)	18

Table 4.--NEW BRUNSWICK - Sales by Commodities

Commodity (Read note carefully for explanation of terms)	Per cent of each Commodity sold to total sales of all stores in same clas- sification	Commodity (Read note carefully for explanation of terms)	Per cent of each Commodity sold to total sales of all stores in same clas- sification
<u>Grocery stores (without meat):</u>		<u>Grocery stores with meats - cont'd.</u>	
Stores - 999 : Sales - \$7,144,000		Food and kindred products (Cont'd.)	
(Commodity coverage, 18.5%)		Candy, confectionery and nuts ...	2.4
Cigars, cigarettes and tobacco ...	2.9	Delicatessen, ready-to-serve foods	.2
Food and kindred products --		Fish and other sea foods, fresh .	3.0
Bakery products, fresh	2.3	Fruits and vegetables, fresh	7.2
Bottled beverages .....	.8	Butter and cheese	6.4
Candy, confectionery and nuts ...	5.7	Eggs	1.9
Delicatessen, ready-to-serve foods	1.1	Lard	2.6
Fish and other sea foods, fresh .	.9	Flour	10.3
Fruits and vegetables, fresh	9.1	Sugar	5.7
Butter and cheese	6.3	Salmon, canned .....	.7
Eggs	1.9	Other groceries	28.1
Lard	4.8	Meats, including poultry	19.3
Flour	6.5	Milk and cream, fluid	1.0
Sugar	8.1	Hardware .....	.3
Salmon, canned .....	.8	Household supplies	2.2
Other groceries	35.4	Miscellaneous merchandise .....	.4
Meats, including poultry	2.1	Stationery, books and magazines ..	.2
Milk and cream, fluid .....	.7	<u>Country general stores (groceries</u>	
Soda fountain sales and ice cream	.6	<u>with dry goods and apparel):</u>	
Grain and feed	4.5	Stores - 607 : Sales - \$10,905,300	
Household supplies --		(Commodity coverage, 18.9%)	
Soap	2.0	Apparel and accessories, women's,	
Other household supplies	1.1	misses' and children's --	
Miscellaneous merchandise	2.2	Children's wear .....	.3
Stationery, books and magazines ..	.2	Millinery .....	.1
		Hosiery .....	.6
		Coats, suits and dresses .....	.2
		Underwear, negligees, corsets, etc.	.4
		Other apparel (except furs) .....	.4
		Appliances and supplies, electrical	.4
<u>Grocery stores with meats:</u>			
Stores - 136 : Sales - \$3,544,900			
(Commodity coverage, 20.9%)			
Cigars, cigarettes and tobacco ...	4.5		
Food and kindred products --			
Bakery products, fresh	2.9		
Bottled beverages .....	.7		

Note: Sales by commodities were not reported by all stores in each kind of business classification. The commodity coverage indicates the extent to which the sales reported in a given kind of business classification can be broken down by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores in the same kind of business classification. The percentage column shows the proportion which the sales of each commodity forms of the total sales of all stores in the same kind of business classification which reported their sales by commodities. Not all stores of any given classification sell every commodity listed thereunder.

Table 4.--NEW BRUNSWICK - Sales by Commodities (Continued)

Country general stores (Continued)		Country general stores (Continued)	
Building materials --		Fuel --	
Cement .....	.2	Coal .....	.8
Lumber, rough and dressed .....	.8	Fuel oil .....	.2
Wood shingles and shakes .....	.3	Wood, coke and other fuels .....	.1
Roofing materials (except wood		Furniture .....	.2
shingles and shakes) .....	.2	Furs and fur goods .....	.1
Caskets and undertakers' supplies ..	.1	Gas appliances and supplies .....	.1
Cigars, cigarettes and tobacco	3.0	Gasoline	2.8
Clothing and furnishings, men's and		Hardware --	
boys' --		Builders' and shelf hardware .....	.9
Custom tailoring .....	.2	Carpenters' and mechanics' tools ..	.2
Suits .....	.8	Other hardware	1.9
Overcoats .....	.3	Hay, grain and feed --	
Hats and caps .....	.3	Hay, straw and alfalfa .....	.8
Underwear, hosiery and shirts .....	.9	Grain and feed	6.8
Other furnishings .....	.3	Home furnishings --	
Work clothing	1.3	Draperies, upholstery and curtains.	.1
Other clothing .....	.5	Floor coverings .....	.3
Drugs and drug sundries .....	.9	Bedding, mattresses, springs .....	.2
Dry goods and notions --		China, glassware, crockery, etc. ...	.4
Cotton piece goods	1.2	Kitchen utensils .....	.1
Linen goods .....	.2	Other home furnishings .....	.3
Wool and wool-mixed goods .....	.8	Household supplies --	
Rayons and celanese .....	.2	Soap .....	.6
Silk and velvet piece goods .....	.1	Other household supplies .....	.4
Notions .....	.5	Infants' wear .....	.1
Other dry goods	2.5	Jewellery, silverware, clocks and	
Farm & garden equipment & supplies --		watches .....	.1
Farm machinery and farm wagons ....	.1	Leather goods .....	.2
Wire fencing, gates and posts .....	.1	Miscellaneous merchandise	1.3
Other farm and garden equipment and		Oils and greases .....	.5
supplies .....	.1	Paints, varnishes, glass and	
Fertilizers	1.6	painters' supplies --	
Food and kindred products --		Paints, varnishes and lacquers ....	.8
Bakery products, fresh	1.0	Glass .....	.2
Bottled beverages .....	.3	Painters' supplies .....	.1
Candy, confectionery and nuts	1.8	Radios and radio equipment .....	.1
Delicatessen, ready-to-serve foods	.1	Seeds, bulbs and plants .....	.6
Fish and other sea foods, fresh ..	.6	Service .....	.1
Fruits and vegetables, fresh	2.2	Shoes and other footwear:	
Butter and cheese	2.8	Footwear wholly or chiefly of	
Eggs	1.4	leather --	
Lard	1.9	Men's or boys'	1.2
Flour	14.5	Women's or misses' .....	.8
Sugar	3.2	Children's .....	.3
Salmon, canned .....	.3	Rubber footwear	1.2
Other groceries (including canned		Smokers' supplies .....	.1
goods, except salmon)	19.2	Stationery, books and magazines ....	.4
Meats, including poultry	3.9	Stoves, ranges and heaters (other	
Milk and cream, fluid .....	.5	than electric or gas) .....	.2
Soda fountain sales and ice cream.	.1	Tires, tubes and tire accessories ..	.1

Table 4.--NEW BRUNSWICK -- Sales by Commodities (Continued)

Country general stores (Continued) --		Country general stores (Continued) --	
Toilet articles and preparations --		Radios and radio equipment .....	.3
Toilet preparations and cosmetics .	.2	Seeds, bulbs, plants, etc. ....	.2
Toilet articles .....	.1	Shoes and other footwear:	
Toys and games .....	.1	Footwear wholly or chiefly of	
Wallpaper .....	.2	leather --	
<u>Country general stores (groceries with</u>		Men's or boys' .....	.2
<u>other merchandise):</u>		Children's .....	.1
Stores - 94 : Sales - \$1,244,300		Rubber footwear .....	.2
(Commodity coverage, 20.6%)		Sporting goods, including gymnasium	
Appliances and supplies, electrical .	.6	equipment .....	.2
Building materials	8.6	Stationery, books and magazines .....	.4
Cameras and photographic supplies ...	.1	Stoves, ranges and heaters (other	
Cigars, cigarettes and tobacco	3.6	than electric or gas) .....	.2
Clothing and furnishings, men's and		Tires, tubes and tire accessories ...	.1
boys' .....	.3	Toilet articles and preparations ....	.2
Drugs and drug sundries	1.0	Toys and games .....	.2
Dry goods and notions .....	.2	Wallpaper .....	.1
Farm & garden equipment & supplies --		<u>Dry goods stores:</u>	
Farm machinery and farm wagons .....	.2	Stores - 61 : Sales - \$1,119,200	
Other farm and garden equipment and		(Commodity coverage, 79.3%)	
supplies .....	.2	Apparel and accessories, women's,	
Fertilizers .....	.7	misses' and children's --	
Food and kindred products --		Children's wear .....	.7
Bakery products, fresh	1.4	Millinery	2.3
Bottled beverages	1.1	Hosiery	3.8
Candy, confectionery and nuts	2.9	Coats, suits and dresses	15.0
Fruits and vegetables, fresh	2.4	Underwear, negligees, corsets, etc..	9.5
Fish and other sea foods, fresh ....	.2	Other apparel (except furs)	2.4
Butter and cheese	5.0	Clothing and furnishings, men's and	
Eggs	1.1	boys' --	
Lard	1.3	Underwear, hosiery and shirts .....	.3
Flour	5.5	Work clothing .....	.1
Sugar	1.7	Dry goods and notions --	
Salmon, canned .....	.5	Cotton piece goods	2.1
Other groceries (including canned		Linen goods	3.1
goods, except salmon)	16.7	Wool and wool-mixed goods	1.1
Milk and cream, fluid	1.1	Rayons and celanese	3.0
Fuel	14.5	Silk and velvet piece goods	2.8
Gasoline	2.2	Notions (ribbons, lace, etc.)	23.9
Hardware --		Other dry goods	8.6
Builders' and shelf hardware	3.7	Furs and fur goods .....	.3
Mechanics' and carpenters' tools ...	1.7	Home furnishings --	
Other hardware	7.1	Draperies, upholstery, curtains, etc.	5.9
Hay, grain and feed	6.3	Bedding, mattresses, springs, etc. .	.1
Home furnishings .....	.4	China, glassware, crockery, etc. ...	.2
Household supplies	1.1	Other home furnishings	2.4
Jewellery, silverware, clocks & watches	.2	Infants' wear	2.0
Leather goods .....	.1	Leather goods .....	.3
Miscellaneous merchandise .....	.1	Miscellaneous merchandise	7.6
Oils and greases .....	.8	Shoes and other footwear .....	.8
Paints, varnishes, glass and painters'		Toys and games .....	.1
supplies	3.0	Wallpaper	1.6

Table 4.--NEW BRUNSWICK - Sales by Commodities (Continued)

Automobile dealers:

Stores - 100 : Sales - \$8,642,000

(Commodity coverage, 74.2%)

Automobiles, trucks, buses, tractors and accessories --	
Passenger automobiles, new	50.0
Passenger automobiles, used	16.3
Commercial cars and trucks, new ...	5.4
Commercial cars and trucks, used ..	.9
Tractors, farm and other .....	.5
Special purpose vehicles .....	.1
Parts and accessories (except tires, tubes and batteries)	8.0
Tires and tubes	2.1
Passenger automobiles, new, sold to other dealers	2.2
Commercial cars and trucks, new, sold to other dealers .....	.8
Parts and accessories (except tires, tubes and batteries) sold to other dealers .....	.1
Batteries, storage .....	.3
Gasoline	4.7
Miscellaneous merchandise	1.9
Oils and greases .....	.9
Radios and radio equipment .....	.3
Service	5.5

Filling stations with tires & accessories:

Stores - 60 : Sales - \$1,008,300

(Commodity coverage, 39.0%)

Automobile parts and accessories (except tires, tubes and batteries)	4.6
Gasoline	82.8
Miscellaneous merchandise .....	.6
Oils and greases	9.5
Service	1.0
Tires and tubes	1.5

Filling stations with other merchandise:

Stores - 70 : Sales - \$297,600

(Commodity coverage, 48.9%)

Automobile parts and accessories (except tires, tubes and batteries)	3.2
Gasoline	77.0
Miscellaneous merchandise	3.4
Oils and greases	10.6
Tires and tubes	5.8

Garages:

Stores - 136 : Sales - \$1,108,400

(Commodity coverage, 36.0%)

Automobile parts and accessories (except tires, tubes and batteries)	10.6
Batteries, storage	2.3
Gasoline	34.6
Oils and greases	12.9
Radios and radio equipment	2.0
Service	30.0
Tires and tubes	7.6

Men's and boys' clothing and furnishings stores:

Stores - 47 : Sales - \$1,214,800

(Commodity coverage, 35.2%)

Custom tailoring	4.2
Hats and caps	5.1
Miscellaneous merchandise .....	.1
Overcoats	25.4
Shoes	5.2
Suits	26.4
Underwear, hosiery and shirts	14.7
Other furnishings	12.0
Work clothing	2.6
Other clothing	4.3

Family clothing stores:

Stores - 54 : Sales - \$2,291,000

(Commodity coverage, 56.6%)

Apparel and accessories, women's, misses' and children's	36.2
Children's wear	1.3
Millinery	2.2
Hosiery	4.0
Coats, suits and dresses	21.5
Underwear, negligees, corsets, etc.	3.8
Other apparel (except furs) ..	3.4
Clothing and furnishings, men's and boys' --	
Custom tailoring	1.1
Suits	11.8
Overcoats	8.6
Hats and caps	3.1
Underwear, hosiery and shirts	7.6
Other furnishings	7.0
Work clothing	2.4
Other clothing	2.3
Dry goods and notions	7.4

Table 4.--NEW BRUNSWICK - Sales by Commodities (Continued)

Family clothing stores (Continued) --

Home furnishings --	
Floor coverings .....	.5
Bedding, mattresses, springs, etc..	.3
China, glassware, crockery, etc. ..	.1
Other home furnishings .....	.1
Infants' wear .....	.9
Luggage .....	.3
Miscellaneous merchandise .....	.5
Service .....	.3
Shoes and other footwear:	
Footwear wholly or chiefly of	
leather --	
Men's or boys'	3.4
Women's or misses'	2.8
Children's	1.3
Felt footwear .....	.8
Rubber footwear	1.2

Women's ready-to-wear stores:

Stores - 35 : Sales - \$897,600

(Commodity coverage, 57.4%)

Apparel and accessories, women's, misses' and children's --	
Children's wear .....	.6
Millinery	1.6
Hosiery	7.8
Coats, suits and dresses	67.6
Underwear, negligees, corsets, etc.	6.7
Other apparel (except furs)	10.2
Dry goods and notions --	
Cotton piece goods .....	.2
Wool and wool-mixed goods .....	.2
Rayons and celanese .....	.2
Silk and velvet piece goods .....	.1
Other dry goods .....	.7
Furs and fur goods	1.5
Leather goods .....	.1
Miscellaneous merchandise .....	.3
Shoes, women's	2.2

Shoe stores, men's, women's and children's:

Stores - 38 : Sales - \$879,500

(Commodity coverage, 34.2%)

Hosiery .....	.6
Leather goods and luggage .....	.2
Miscellaneous merchandise .....	.2

Shoe stores (Continued) --

Shoes and other footwear:

Footwear wholly or chiefly of	
leather --	
Men's or boys'	31.0
Women's or misses'	50.8
Children's	3.4
Felt footwear	1.3
Rubber footwear	12.5

Hardware stores:

Hardware and farm implements:

Stores - 47 : Sales - \$1,553,100

(Commodity coverage, 62.5%)

Appliances and supplies, electrical --	
Household appliances, motor-driven (except refrigerators) .....	.3
Household heating appliances, portable .....	.1
Incandescent lamps .....	.4
Construction materials .....	.5
Ranges and water heaters .....	.1
Bicycles and accessories .....	.2
Building materials	14.1
China, glassware, crockery, etc. ...	2.3
Clocks and watches .....	.1
Farm & garden equipment & supplies --	
Wire fencing, gates and posts .....	.6
Other farm and garden equipment and supplies .....	.9
Fertilizers .....	.1
Fuel	4.8
Gas appliances (stoves, ranges and water heaters) .....	.2
Gasoline .....	.9
Glass	1.6
Hardware --	
Builders' and shelf hardware	25.5
Carpenters' and mechanics' tools ..	2.0
Other hardware	20.7
Heating and plumbing equipment and supplies	1.8
Kitchen utensils .....	.7
Leather goods .....	.1
Miscellaneous merchandise	1.2
Oils and greases .....	.5
Paints, varnishes, etc.	10.9
Painters' supplies .....	.8
Radio parts and accessories .....	.5
Service .....	.1
Silverware, plated .....	.1
Soap, cleaning compounds and other household supplies .....	.1

Table 4.--NEW BRUNSWICK - Sales by Commodities (Continued)

Hardware stores (Continued) --

Sporting goods, including gymnasium equipment .....	.7
Stoves, ranges and heaters (other than electric or gas)	6.3
Tires, tubes and tire accessories ..	.8

Lumber and building materials:

Lumber and building materials, coal and wood:

Stores - 13 : Sales - \$830,800

(Commodity coverage, 72.9%)

Building materials --	
Brick, tile, terra cotta, etc.	1.5
Building stone .....	.1
Crushed stone	1.8
Cement	2.5
Lime, plaster, etc. ....	.7
Lumber, rough and dressed	41.4
Planing mill products, woodwork ...	6.5
Wood shingles and shakes	2.6
Roofing materials (except wood shingles and shakes)	5.4
Structural steel materials .....	.1
Iron and other metal building materials .....	.3
Building paper, wood base, insulating boards, etc. ....	.4
Wallboards (except wood base-boards)	1.6
Other building materials .....	.5
Grain and feed	1.4
Fuel --	
Coal	5.9
Wood, coke and other fuels .....	.9
Hardware --	
Builders' and shelf hardware	8.9
Carpenters' and mechanics' tools ..	.2
Other hardware	2.0
Heating and plumbing equipment and supplies	6.6
Miscellaneous merchandise	5.9
Paints, varnishes, glass and painters' supplies --	
Paints, varnishes, lacquers, etc. .	2.6
Glass .....	.1
Painters' supplies .....	.1

Furniture stores:

Stores - 33 : Sales - \$1,639,500

(Commodity coverage, 10.6%)

Appliances and supplies, electrical.	3.4
Furniture	40.0
Bedroom	7.0
Living room, library and hall.	17.8
Dining room	10.8
Kitchen	3.5
Other household furniture ....	.9
Gas stoves and ranges .....	.2
Home furnishings --	
Draperies, upholstery, curtains, etc.	.3
Floor coverings	11.9
Bedding, mattresses, springs	10.6
China, glassware, crockery, etc. ..	5.9
Refrigerators (electric and gas) ..	1.2
Miscellaneous merchandise	4.7
Musical instruments and accessories.	3.3
Radios and radio equipment	7.2
Service	6.6
Stoves, ranges and heaters (other than electric or gas)	4.7

Radio and music stores (including refrigeration):

Stores - 8 : Sales - \$250,200

(Commodity coverage, 73.0%)

Miscellaneous merchandise	1.3
Musical instruments and accessories--	
Pianos, organs and accessories	14.1
Phonographs and records	15.0
Stringed and band instruments	2.2
Sheet music, music books, etc.	1.5
Other musical instruments and accessories	5.0
Radios and radio equipment --	
Radios	57.6
Radio parts and accessories	2.3
Service .....	.7
Sporting goods, including gymnasium equipment .....	.3

Drug stores:

Stores - 115 : Sales - \$2,331,100

(Commodity coverage, 32.3%)

Bottled beverages	1.4
Cameras and photographic supplies ..	1.6
Candy, confectionery and nuts	8.0
Cigars, cigarettes, tobacco and smokers' supplies	13.9

Table 4.--NEW BRUNSWICK - Sales by Commodities (Continued)

Drug stores (Continued) --	
Drugs and drug sundries --	
Prescriptions	15.6
Drugs, patent medicines and com- pounds	27.9
Rubber sundries	1.7
Drug sundries	4.7
Miscellaneous merchandise .....	.2
Professional and scientific instru- ments and equipment .....	.6
Service (photo finishing) .....	.4
Soda fountain sales, ice cream and lunches	6.5
Stationery, books and magazines	4.3
Surgical, dental and hospital supplies	1.1
Toilet articles and preparations --	
Toilet preparations and cosmetics .	9.3
Toilet articles	2.8
<u>Jewellery stores :</u>	
Stores - 37 : Sales - \$502,900	
(Commodity coverage, 20.4%)	
China, glassware, crockery, etc. ...	17.1
Jewellery, silverware, clocks and watches --	
Clocks	2.0
Watches	17.6
Diamond jewellery	17.6
Rings, other than diamond	6.8
Gold and gold-filled jewellery	16.4
Plated silverware	8.3
Sterling silverware	1.5
Other jewellery	1.0
Leather goods	3.6
Optical goods	1.5
Service	6.6

Standard Summary of Retail Facts

Nova Scotia

	Retail merchandising establishments	Retail service establishments
Total population	512,846	512,846
Ratio of retail workers (full-time and part-time employees and active proprietors) to total population	3.13	.62
Number of retail stores	6,464	1,504
Total sales or receipts	\$99,519,900	\$6,353,100
Population of places less than 1,000	289,631	289,631
Sales or receipts in places of less than 1,000	\$18,413,900	\$ 530,900
Population of incorporated places 1,000 - 10,000	120,145	120,145
Sales or receipts in incorporated places 1,000 - 10,000 .	\$38,858,000	\$2,260,900
Population of incorporated places 10,000 - 30,000	43,795	43,795
Sales or receipts in incorporated places 10,000 - 30,000.	\$12,404,800	\$ 751,700
Population of incorporated places 30,000 and over	59,275	59,275
Sales or receipts in incorporated places 30,000 and over.	\$29,843,200	\$2,809,600
Full-time employees (average number throughout the year) -		
male	5,415	1,025
female	2,811	401
Part-time employees (average number throughout the year) -		
male	712	175
female	488	28
Proprietors actively engaged in retailing	6,601	1,565
Total annual pay-roll, all stores	\$ 7,269,900	\$1,254,400
Average annual salary per full-time employee	\$ 852	\$ 839
Average annual salary per part-time employee	\$ 220	\$ 289
Average rental cost (leased premises), per cent of sales.	2.81	8.57
Proportion of sales in leased premises to total sales in the province	43.98	52.65
Proportion of total sales by --		
Single store independents	68.67	88.26
Single stores in voluntary chains	2.31	-
Two- and three-store multiples	9.61)	6.93
Local chains	1.67)	
Provincial, sectional and national chains	16.32	4.31
Proportion of stores with sales of less than \$10,000 annually, to total number of stores	66.48	93.21
Proportion of total sales of such stores to total sales all stores	12.40	40.01
Proportion of stores with sales of \$10,000 - \$49,999 annually	27.63	5.26
Proportion of total sales	39.19	26.19
Proportion of stores with sales of \$50,000 - \$199,999 annually	5.19	1.40
Proportion of total sales	28.53	25.64
Proportion of stores with sales of \$200,000 and over annually .....	.70	.13
Proportion of total sales	19.88	8.16

NOVA SCOTIA - Summary of Retail Trade, 1930

Statistics for retail merchandising

Group	Number of stores	Full-time employees			Net sales (1930)	Per cent of total sales
		Male	Female	Salaries & wages		
				\$	\$	
Total	6,464	5,415	2,811	7,006,300	99,519,900	100.00
Food group	2,937	1,273	556	1,288,100	24,809,500	24.94
Country general stores	862	570	240	633,400	14,513,500	14.58
General merchandise group	149	408	828	1,015,600	11,438,300	11.49
Automotive group	511	1,031	77	1,271,000	16,254,400	16.33
Apparel group	460	416	429	722,800	9,141,500	9.19
Building materials group	162	325	66	406,600	4,513,000	4.53
Furniture and household group	146	254	71	340,700	3,380,600	3.40
Restaurants, cafeterias and eating places	221	152	292	215,300	1,474,500	1.48
Other retail stores	968	966	251	1,096,600	13,807,400	13.87
Secondhand group	48	20	1	16,200	187,200	.19

Statistics for retail services

Group	Number of establishments	Full-time employees			Receipts (1930)	Per cent of total receipts
		Male	Female	Salaries & wages		
				\$	\$	
Total	1,504	1,025	401	1,195,800	6,353,100	100.00
Amusement and recreation group ...	133	219	59	222,500	1,990,900	31.34
Business services group	11	13	5	27,000	204,100	3.21
Domestic services group	147	188	238	331,400	941,000	14.81
Educational services group	8	13	7	15,800	56,100	.88
Personal services group	343	159	51	179,400	711,100	11.19
Photography	33	14	16	28,400	159,500	2.51
Undertaking and burial	47	32	4	37,300	344,800	5.43
Repair and service shops	629	139	7	104,600	938,200	14.77
Storage and transportation group ..	111	193	11	201,500	839,700	13.22
Miscellaneous services	42	55	3	47,900	167,700	2.64

Table 1.--NOVA SCOTIA - Retail Merchandise Trade, 1930, by Types of Operation

Type of operation	Number of stores	Full-time employees		Net sales (1930)	
		Number	Salaries & wages	Amount	Per cent of total sales
			\$	\$	
Total, All Stores	6,464	8,226	7,006,300	99,519,900	100.00
Single store independents	5,594	5,421	4,452,100	68,343,600	68.67
Single stores (in voluntary chains)	91	138	116,800	2,299,500	2.31
Two-store multiples	154)	494	568,000	6,219,900	6.25
Two-store multiples (in voluntary chains)	4)				
Three-store multiples	69)				
Three-store multiples (in voluntary chains)	)	281	261,100	3,340,800	3.36
	3)				
Local chains (4 stores and over)	47	207	144,300	1,658,200	1.67
Provincial chains	95	505	418,000	5,904,500	5.93
Sectional chains	31	270	225,000	2,995,900	3.01
National chains	42	756	662,700	7,347,400	7.38
Other types of operation	334	154	158,300	1,410,100	1.42
Grocery stores (without meat)	1,562	676	438,000	11,585,400	100.00
Single store independents	1,456	416	242,800	7,908,200	68.25
Single stores (in voluntary chains) ..	35	19	11,900	423,500	3.66
Two-store multiples	9)				
Three-store multiples	3)	21	13,900	182,600	1.58
Local chains (4 stores and over)	20	45	32,300	582,700	5.03
Provincial chains	20)				
Sectional chains	15)	175	137,100	2,488,000	21.47
National chains	3)				
Other types of operation	1	-	-	400	.01
Combination stores (groceries and meats).	327	613	498,200	8,088,600	100.00
Single store independents	266	426	319,800	5,477,900	67.35
Single stores (in voluntary chains) ..	27	71	64,700	1,052,900	13.02
Two-store multiples	11	30	28,300	435,900	5.39
Three-store multiples	15)				
Local chains (4 stores and over)	4)	68	63,300	920,200	11.38
Provincial chains	3)				
National chains	1)	18	22,100	231,700	2.86
Drug stores	147	332	270,000	3,015,500	100.00
Single store independents	116	208	165,100	2,131,700	70.69
Two-store multiples	10)				
Three-store multiples	3)	38	34,700	301,500	10.00
Local chains (4 stores and over)	16	78	63,600	536,000	17.77
Sectional chains	1	(X)	(X)	(X)	(X)
Other types of operation	1	(X)	(X)	(X)	(X)

(X) An (X) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Table 2.--NOVA SCOTIA - Retail Merchandise

Rent and Other

Kind of business	A. Stores in Leased Premises		
	Number of stores	Rent \$	Net sales (1930) \$
1 Total, All Stores Reporting	2,108	1,230,900	43,771,500
2 Food group	837	309,800	11,928,100
3 Country general stores	93	28,000	1,718,200
4 General merchandise group	70	110,500	3,872,000
5 Automotive group	139	81,600	5,528,200
6 Apparel group	314	266,300	6,463,800
7 Building materials group	65	39,200	1,943,300
8 Furniture and household group	85	70,100	2,162,400
9 Restaurants, cafeterias and eating places	137	83,800	1,122,300
10 Other retail stores	339	231,500	8,906,500
11 Secondhand group	29	10,100	126,700
<u>Selected Kinds of Business</u>			
12 Confectionery stores	203	73,200	1,191,700
13 Grocery stores (without meat)	363	130,000	5,521,200
14 Grocery stores with meats	82	41,500	2,596,600
15 Meat markets with groceries	60	23,300	1,147,300
16 Meat markets	42	13,800	750,600
17 Department stores	6	22,800	1,340,300
18 Dry goods stores	42	22,300	689,400
19 General merchandise stores with food departments	3	1,800	51,700
20 Variety, 5-and-10, and to-a-dollar stores	17	62,500	1,751,800
21 Automobile dealers	33	38,900	4,025,300
22 Filling stations with tires and accessories	29	15,600	516,000
23 Filling stations with other merchandise	11	4,000	184,900
24 Garages	37	12,500	373,300
25 Men's and boys' clothing and furnishings stores	66	74,300	1,807,700
26 Family clothing stores	45	45,700	1,589,800
27 Women's ready-to-wear stores	37	37,100	965,200
28 Shoe stores (men's, women's and children's)	47	42,400	1,027,600
29 Hardware stores	37	28,000	1,550,700
30 Furniture stores	15	21,300	570,900
31 Coal and wood yards (including ice)	16	12,000	1,971,800
32 Drug stores	104	81,100	2,230,500

(1) Not all establishments gave full particulars of operating expenses, and even some stores reporting rent failed to give amount of other expenses. Thus the totals do not necessarily include figures for all stores in leased premises.

Trade, 1930, by Kinds of Business

Operating Expenses

B. Operating Expenses Reported (1)							
Number of stores reporting	Proprietors not on pay-roll	Proprietors receiving a stated salary (%)		Salaries & wages of employees	All other expenses (including rent)	Net sales (1930)	
		number	salaries				
			\$	\$	\$	\$	
2,869	2,316	581	1,084,800	6,104,100	7,530,600	78,571,400	1
1,026	913	108	182,000	972,900	1,170,300	16,578,800	2
440	412	94	118,600	493,100	496,200	9,909,100	3
96	60	23	65,100	1,020,400	1,451,300	10,919,700	4
291	187	77	154,400	1,182,000	1,682,400	14,550,600	5
326	249	97	201,700	660,500	866,200	8,036,600	6
101	70	46	101,200	372,000	356,800	3,930,600	7
89	59	34	68,400	304,200	284,300	2,582,700	8
91	90	13	12,400	158,000	181,100	1,054,900	9
392	261	88	179,200	931,800	1,030,500	10,924,200	10
17	15	1	1,800	9,200	11,500	84,200	11
<u>Selected Kinds of Business</u>							
148	143	11	13,200	93,900	129,500	1,320,000	12
524	444	52	82,000	349,900	539,600	7,867,700	13
120	89	28	53,400	219,100	211,600	3,719,300	14
72	66	11	19,300	135,500	118,100	1,938,700	15
46	43	6	14,100	55,700	37,900	694,200	16
10	1	8	33,500	701,400	1,077,600	6,733,300	17
54	50	11	21,000	77,600	115,000	1,110,100	18
11	6	2	4,100	77,100	36,500	987,900	19
18	2	-	-	155,100	209,500	1,924,400	20
83	41	42	110,500	786,400	1,434,300	11,032,100	21
51	25	9	10,200	91,100	59,600	979,000	22
33	17	2	1,500	54,700	39,600	597,300	23
100	84	20	27,600	210,400	107,700	1,566,700	24
78	56	35	78,700	186,600	229,000	2,281,500	25
63	46	19	52,800	175,000	238,300	2,235,300	26
38	31	9	12,700	64,500	97,400	1,068,100	27
59	40	19	34,600	85,600	125,900	1,248,900	28
58	36	31	63,800	153,700	171,200	2,161,100	29
28	22	16	36,900	100,000	108,300	1,166,600	30
32	18	18	32,400	248,300	296,200	2,882,100	31
109	65	29	74,200	224,200	232,200	2,399,700	32

(2) Reported salaries of proprietors should only be used as a basis for computing the total compensation of proprietors in any kind of business when the number of reporting establishments is relatively large and the number of proprietors receiving a stated salary forms a substantial proportion of the total number of proprietors. Similar precautions should be taken in computing total expenses for any kind of business.

Table 3.--NOVA SCOTIA - Retail Merchandise

Stores grouped according to Amount of

(Sales expressed in

(An (X) indicates that figures are withheld to avoid disclosing

Annual sales	Total, All Stores (1)		Food group		Country general stores		General merchandise		Automotive	
	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$
1 Totals	6,443	98,946	2,920	24,268	862	14,514	149	11,438	507	16,222
2 Less than \$5,000.	3,296	5,448	1,875	2,978	261	581	38	84	199	377
3 \$5,000-\$9,999 ..	987	6,814	416	2,861	178	1,202	26	175	80	581
4 \$10,000-\$19,999 .	939	13,059	306	4,140	193	2,706	19	255	85	1,188
5 \$20,000-\$29,999 .	447	10,771	120	2,874	98	2,286	18	457	36	871
6 \$30,000-\$49,999 .	394	14,938	113	4,252	74	2,728	11	389	39	1,554
7 \$50,000-\$99,999 .	249	16,863	73	4,300	48	3,172	18	1,236	31	2,136
8 \$100,000-\$199,999	86	11,371	16	(X)	7	900	9	1,148	18	2,545
9 \$200,000 or over.	45	19,682	1	(X)	3	939	10	7,696	19	6,971

Selected Kinds of Business

Annual sales	Total, All Stores		Confectionery stores		Grocery		Grocery with meats		Meat markets with groceries	
	Per cent of stores	Per cent of sales	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$
	10 Totals	100.00	100.00	541	2,209	1,549	11,178	198	5,161	125	2,793
11 Less than \$5,000	51.16	5.51	412	540	1,032	1,610	35	98	26	59
12 \$5,000-\$9,999 ..	15.32	6.89	69	490	235	1,597	23	166	20	147
13 \$10,000-\$19,999.	14.57	13.20	40	549	153	2,034	42	601	30	417
14 \$20,000-\$29,999.	6.94	10.89	12	276	53	1,281	31	757	17	404
15 \$30,000-\$49,999.	6.12	15.10	5	181	40	1,478	39	1,496	15	590
16 \$50,000-\$99,999.	3.86	17.04	3	174	26	1,838	25	1,654	16	1,074
17 \$100,000-\$199,999	1.33	11.49	-	-	9	(X)	3	390	1	102
18 \$200,000 or over	.70	19.88	-	-	1	(X)	-	-	-	-

(1) In some instances only the net sales for a group of stores were reported instead of the volume of business for each unit. The figures for such establishments have not been included in this table.

Trade, 1930, by Size of Business

Annual Sales, by Kinds of Business
(thousands of dollars)

(individual operations, but these are included in the totals)

Apparel		Building materials		Furniture & household		Restaurants, cafeterias & eating places		Other retail stores		Secondhand group		
stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	
460	9,142	162	4,513	146	3,381	221	1,475	968	13,807	48	187	1
121	272	45	79	40	78	145	259	535	688	37	52	2
87	605	20	126	28	199	32	246	117	798	3	22	3
90	1,260	40	549	33	478	32	433	135	1,981	6	69	4
63	1,530	16	390	17	425	3	73	74	1,822	2	44	5
69	2,678	15	583	11	423	6	226	56	2,107	-	-	6
22	1,492	15	962	9	705	2	125	31	2,135	-	-	7
7	(X)	7	942	7	867	1	114	14	1,890	-	-	8
1	(X)	4	882	1	206	-	-	6	2,387	-	-	9

Selected Kinds of Business

Meat markets		Automobile dealers		Filling stations		Hardware		Coal and wood yards		Drug stores		
stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	stores	sales \$	
165	1,182	99	11,797	229	2,149	83	2,444	60	3,590	147	3,016	10
104	196	-	-	122	191	16	45	13	36	8	21	11
30	207	4	33	44	305	8	49	8	53	17	126	12
21	261	16	237	29	407	25	353	7	87	65	989	13
2	(X)	8	196	16	391	8	191	7	163	33	820	14
6	204	15	620	13	530	11	446	8	301	18	648	15
-	-	21	1,452	5	325	11	668	8	546	5	307	16
2	(X)	16	2,288	-	-	3	458	6	850	1	104	17
-	-	19	6,971	-	-	1	235	3	1,555	-	-	18

Table 4.--NOVA SCOTIA - Sales by Commodities

Commodity (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of all stores in same clas- sification	Commodity (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of all stores in same clas- sification
<u>Grocery stores (without meat):</u>		<u>Grocery stores with meats (Cont'd.) --</u>	
Stores - 1,562: Sales - \$11,585,400 (Commodity coverage, 19.1%)		Food and kindred products (Continued)	
Cigars, cigarettes and tobacco	1.7	Butter and cheese	7.5
Food and kindred products --		Eggs	2.1
Bakery products, fresh	2.8	Lard	1.7
Bottled beverages .....	.5	Flour	11.2
Candy, confectionery and nuts	4.8	Sugar	5.4
Delicatessen, ready-to-serve foods	1.3	Salmon, canned .....	.5
Fruits and vegetables, fresh	13.8	Other groceries (including canned goods, except salmon)	22.9
Butter and cheese	10.3	Meats, including poultry	23.2
Eggs	2.5	Milk and cream, fluid .....	.8
Lard	4.4	Hardware .....	.2
Flour	7.3	Hay, grain and feed	1.0
Sugar	9.4	Household supplies	3.6
Salmon, canned .....	.5	Miscellaneous merchandise	3.5
Other groceries (including canned goods, except salmon)	32.4	<u>Meat markets with groceries:</u>	
Meats, including poultry	2.0	Stores - 129 : Sales - \$2,927,400	
Milk and cream, fluid .....	.2	(Commodity coverage, 20.7%)	
Household supplies --		Bakery products, fresh	1.7
Soap	1.1	Bottled beverages .....	.8
Other household supplies	1.1	Candy, confectionery and nuts ....	.6
Miscellaneous merchandise	3.9	Cigars, cigarettes and tobacco ....	.8
<u>Grocery stores with meats:</u>		Delicatessen, ready-to-serve foods.	.1
Stores - 198 : Sales - \$5,161,200		Fish and other sea foods, fresh ...	1.3
(Commodity coverage, 19.9%)		Fruits and vegetables, fresh	4.3
Cigars, cigarettes and tobacco	3.5	Groceries --	
Food and kindred products --		Butter and cheese	5.2
Bakery products, fresh	3.1	Eggs	2.3
Bottled beverages .....	.5	Lard .....	.9
Candy, confectionery and nuts	1.2	Flour	2.8
Delicatessen, ready-to-serve foods	.6	Sugar	1.3
Fish and other sea foods, fresh ..	1.0	Salmon, canned .....	.1
Fruits and vegetables, fresh	6.5	Other groceries (including canned goods, except salmon)	12.3

Note: Sales by commodities were not reported by all stores in each kind of business classification. The commodity coverage indicates the extent to which the sales reported in a given kind of business classification can be broken down by commodities and shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores in the same kind of business classification. The percentage column shows the proportion which the sales of each commodity forms of the total sales of all stores in the same kind of business classification which reported their sales by commodities. Not all stores of any given classification sell every commodity listed thereunder.

Table 4.—NOVA SCOTIA - Sales by Commodities (Continued)

Meat markets with groceries (Cont'd.) --		Country general stores (Continued) --	
Household supplies --		Drugs and drug sundries	1.2
Soap .....	.2	Dry goods and notions	6.0
Other household supplies	1.1	Cotton piece goods	1.6
Meats, including poultry	63.8	Linen goods .....	.2
Milk and cream, fluid .....	.4	Wool and wool-mixed goods .....	.5
Meat markets:		Rayons and celanese .....	.2
Stores - 165 : Sales - \$1,181,900		Silk and velvet piece goods ....	.2
(Commodity coverage, 16.4%)		Notions (ribbons, lace, etc.) ..	1.0
Fish and other sea foods, fresh	8.3	Other dry goods	2.3
Fruits and vegetables, fresh	4.8	Farm and garden equipment and	
Groceries --		supplies .....	.2
Eggs .....	.3	Fertilizers .....	.5
Other groceries (including canned		Food and kindred products --	
goods, except salmon) .....	.3	Bakery products, fresh	1.2
Meats, including poultry	86.3	Bottled beverages .....	.2
Country general stores (groceries with		Candy, confectionery and nuts	1.4
dry goods and apparel):		Fish and other sea foods, fresh ....	.4
Stores - 711 : Sales - \$12,717,400		Fruits and vegetables, fresh	1.4
(Commodity coverage, 24.7%)		Butter and cheese	2.6
Apparel and accessories, women's,		Eggs .....	.6
misses' and children's --		Lard	1.5
Children's wear .....	.2	Flour	11.0
Millinery .....	.7	Sugar	3.6
Hosiery	2.0	Salmon, canned .....	.2
Coats, suits and dresses .....	.6	Other groceries (including canned	
Underwear, negligees, corsets, etc..	1.2	goods, except salmon)	16.2
Other apparel (except furs) .....	.2	Meats, including poultry	2.1
Appliances and supplies, electrical .	.1	Milk and cream, fluid .....	.1
Automobiles, used .....	.5	Fuel (coal only)	2.0
Building materials --		Furniture .....	.4
Brick, tile, terra cotta, etc. ....	.1	Gasoline	3.1
Cement .....	.4	Hardware --	
Lime, plaster, etc. ....	.1	Builders' and shelf hardware	1.5
Lumber, rough and dressed .....	.6	Carpenters' and mechanics' tools ...	.2
Wood shingles and shakes .....	.5	Other hardware	2.1
Roofing materials (except wood		Hay, grain and feed --	
shingles and shakes) .....	.3	Hay, straw and alfalfa .....	.7
Wallboards (except wood base-boards)	.1	Grain and feed.....	10.4
Cameras and photographic supplies ...	.2	Home furnishings --	
Caskets and undertakers' supplies ...	.1	Draperies, upholstery, curtains, etc.	.1
Cigars, cigarettes and tobacco	3.6	Floor coverings .....	.3
Clothing and furnishings, men's and		Bedding, mattresses, springs, etc. .	.4
boys' --		China, glassware, crockery, etc. ...	.7
Custom tailoring .....	.2	Kitchen utensils .....	.3
Suits .....	.9	Other home furnishings .....	.3
Overcoats .....	.2	Household supplies --	
Hats and caps .....	.4	Soap .....	.6
Underwear, hosiery and shirts .....	.9	Other household supplies .....	.3
Other furnishings .....	.5	Infants' wear .....	.1
Work clothing .....	.9	Jewellery, silverware, clocks and	
Other clothing .....	.2	watches .....	.1
		Leather goods .....	.2
		Miscellaneous merchandise	2.5
		Oils and greases .....	.5

Table 4.--NOVA SCOTIA - Sales by Commodities (Continued)

Country general stores (Continued) —

Paints, varnishes, glass and painters' supplies --	
Paints, varnishes, lacquers, etc. ...	1.1
Glass .....	.2
Painters' supplies .....	.1
Seeds, bulbs, plants, etc. ....	.5
Shoes and other footwear:	
Footwear, wholly or chiefly of leather—	
Men's or boys'	1.1
Women's or misses' .....	.8
Children's .....	.3
Felt footwear .....	.1
Rubber footwear	1.5
Smokers' supplies .....	.1
Stationery, books and magazines .....	.6
Stoves, ranges and heaters (other than electric or gas) .....	.1
Tires, tubes and tire accessories ....	.1
Toilet preparations and cosmetics ....	.2
Toys and games .....	.1
Wallpaper .....	.2

Country general stores (groceries with other merchandise):

Stores - 148 : Sales - \$1,736,500	
(Commodity coverage, 19.3%)	
Building materials	12.7
Cigars, cigarettes and tobacco	2.1
Clothing and furnishings, men's and boys' .....	.1
Drugs and drug sundries .....	.4
Dry goods and notions .....	.7
Farm and garden equipment and supplies--	
Farm machinery and farm wagons .....	.2
Wire fencing, gates and posts .....	.1
Fertilizers	2.0
Food and kindred products --	
Bakery products, fresh .....	.2
Bottled beverages .....	.2
Candy, confectionery and nuts .....	.4
Fruits and vegetables, fresh .....	.7
Butter and cheese	1.0
Eggs .....	.6
Lard	1.6
Flour	8.8
Sugar	3.5
Salmon, canned .....	.1
Other groceries (including canned goods, except salmon)	19.0
Milk and cream, fluid .....	.1
Fuel	1.8
Gasoline	2.4

Country general stores (Continued) —

Hardware	16.0
Builders' and shelf hardware ..	3.5
Mechanics' and carpenters' tools	.7
Other hardware	11.8
Hay, grain and feed	15.0
Household supplies .....	.5
Miscellaneous merchandise	6.2
Oils and greases .....	.5
Paints, varnishes, glass and painters' supplies	1.1
Seeds, bulbs, plants, etc. ....	.4
Shoes and other footwear:	
Footwear wholly or chiefly of leather—	
Men's or boys' .....	.7
Women's or misses' .....	.2
Rubber footwear .....	.4
Tires, tubes and tire accessories ...	.3

Department stores:

Stores - 10 : Sales - \$6,733,300	
(Commodity coverage, 94.8%)	
Apparel and accessories, women's, misses' and children's --	
Children's wear	2.2
Millinery	3.4
Hosiery	4.9
Coats, suits and dresses	10.4
Underwear, negligees, corsets, etc..	7.1
Other apparel (except furs)	2.3
Appliances and supplies, electrical .	.3
Automobile parts and accessories (except tires, tubes and batteries).	.1
Bicycles and accessories .....	.1
Clothing and furnishings, men's and boys' --	
Suits	2.1
Overcoats	1.1
Hats and caps .....	.6
Underwear, hosiery and shirts	3.7
Other furnishings	1.8
Work clothing .....	.7
Other clothing .....	.1
Drugs and drug sundries	1.1
Dry goods and notions --	
Cotton piece goods	2.5
Linen goods .....	.5
Wool and wool-mixed goods .....	.7
Rayons and celanese	1.9
Silk and velvet piece goods	3.1
Notions (ribbons, lace, etc.)	4.6
Other dry goods .....	.3

Table 4.--NOVA SCOTIA - Sales by Commodities (Continued)

Department stores (Continued) --		Department stores (Continued) --	
Food and kindred products --		Toilet articles and preparations --	
Candy, confectionery and nuts	1.3	Toilet preparations and cosmetics ..	.8
Groceries	1.7	Toilet articles .....	.4
Furniture	4.5	Toys and games	1.2
Bedroom .....	.7	Wallpaper .....	.2
Living room, library and hall ..	2.4		
Dining room .....	.7	<u>Dry goods stores:</u>	
Kitchen .....	.5	Stores - 94 : Sales - \$1,406,200	
Other household furniture .....	.1	(Commodity coverage, 31.7%)	
Office and store furniture .....	.1	Apparel and accessories, women's,	
Furs and fur goods .....	.4	misses' and children's --	
Hardware --		Custom tailoring	2.4
Builders' and shelf hardware .....	.2	Children's wear .....	.6
Carpenters' and mechanics' tools ...	.7	Millinery	4.4
Other hardware .....	.8	Hosiery	9.8
Home furnishings --		Coats, suits and dresses	25.3
Draperies, upholstery, curtains, etc.	2.2	Underwear, negligees, corsets, etc..	10.3
Floor coverings	1.5	Other apparel (except furs)	5.2
Bedding, mattresses, springs, etc. .	1.2	Clothing and furnishings, men's and	
China, glassware, crockery, etc. ...	.8	boys' --	
Kitchen utensils .....	.5	Overcoats .....	.2
Other home furnishings	3.4	Underwear, hosiery and shirts .....	.2
Household supplies .....	.1	Dry goods and notions --	
Infants' wear	3.1	Cotton piece goods	6.8
Jewellery, silverware, clocks and		Linen goods	1.4
watches --		Wool and wool-mixed goods	1.7
Clocks .....	.2	Rayons and celanese	5.2
Watches .....	.4	Silk and velvet piece goods	1.8
Gold and gold-filled jewellery .....	.2	Notions (ribbons, lace, etc.)	7.0
Plated silverware .....	.8	Other dry goods	1.7
Other jewellery .....	.9	Furs and fur goods .....	.7
Leather goods	1.1	Home furnishings --	
Luggage .....	.1	Draperies, upholstery, curtains, etc.	2.9
Miscellaneous merchandise	1.2	Floor coverings	3.7
Musical instruments and accessories .	.3	Bedding, mattresses, springs, etc. .	.4
Paints, varnishes, glass and painters'		China, glassware, crockery, etc. ...	.4
supplies .....	.3	Other home furnishings	4.0
Radios	1.7	Infants' wear .....	.5
Radio parts and accessories .....	.1	Leather goods .....	.7
Shoes and other footwear	10.3	Miscellaneous merchandise .....	.1
Footwear, wholly or chiefly of		Stationery, books and magazines .....	.8
leather --		Toilet articles and preparations	1.1
Men's or boys'	2.8	Toys and games .....	.7
Women's or misses'	3.9		
Children's	1.3	<u>Automobile dealers:</u>	
Felt footwear .....	.2	Stores - 99 : Sales - \$11,796,800	
Rubber footwear	2.1	(Commodity coverage, 85.1%)	
Sporting goods, including gymnasium		Automobiles, trucks, buses, tractors	
equipment .....	.2	and accessories --	
Stationery, books and magazines .....	.5	Passenger automobiles, new	42.0
Stoves, ranges and heaters (other		Passenger automobiles, used	20.5
than electric or gas) .....	.6	Commercial cars and trucks, new	5.5
Tires, tubes and tire accessories ...	.5		

Table 4.--NOVA SCOTIA - Sales by Commodities (Continued)

Automobile dealers (Continued) --

Automobiles, trucks, buses, tractors and accessories (Continued) -	
Commercial cars and trucks, used ...	1.5
Buses .....	.2
Parts and accessories (except tires, tubes and batteries)	7.9
Tires and tubes	2.0
Passenger automobiles, new, sold to other dealers	5.1
Commercial cars and trucks, new, sold to other dealers .....	.3
Parts and accessories (except tires, tubes and batteries) sold to other dealers .....	.2
Batteries, storage .....	.2
Gasoline	4.8
Miscellaneous merchandise .....	.5
Oils and greases	1.1
Radios and radio equipment	1.0
Service	7.2

Filling stations with tires and accessories:

Stores - 90 : Sales - \$1,274,700	
(Commodity coverage, 46.0%)	
Automobile parts and accessories (except tires, tubes and batteries) ...	2.5
Batteries, storage .....	.2
Gasoline	72.9
Miscellaneous merchandise .....	.1
Oils and greases	8.8
Radios and radio equipment .....	.7
Service	3.3
Tires and tubes --	
To ultimate consumers	10.8
To other dealers .....	.7

Filling stations with other merchandise:

Stores - 79 : Sales - \$721,100	
(Commodity coverage, 11.3%)	
Automobile parts and accessories (except tires, tubes and batteries) ...	2.1
Batteries, storage .....	.9
Gasoline	65.2
Miscellaneous merchandise	17.9
Oils and greases	8.8
Radios and radio equipment	2.5
Service	1.7
Tires and tubes .....	.9

Garages:

Stores - 160 : Sales - \$1,853,500	
(Commodity coverage, 31.9%)	
Automobile parts and accessories (except tires, tubes and batteries) --	
To ultimate consumers	15.7
To other dealers	3.3
Batteries, storage	1.7
Gasoline	33.7
Miscellaneous merchandise	2.2
Oils and greases	4.8
Radios and radio equipment	1.0
Service	31.1
Tires and tubes	6.5

Men's and boys' clothing and furnishings stores:

Stores - 89 : Sales - \$2,460,100	
(Commodity coverage, 18.9%)	
Custom tailoring	1.8
Hats and caps	8.3
Overcoats	12.9
Shoes	1.6
Suits	24.3
Underwear, hosiery and shirts	20.0
Other furnishings	21.4
Work clothing	5.7
Other clothing	4.0

Family clothing stores:

Stores - 70 : Sales - \$2,491,900	
(Commodity coverage, 31.6%)	
Apparel and accessories, women's, misses' and children's --	
Custom tailoring	1.5
Children's wear	1.2
Millinery	3.2
Hosiery	3.4
Coats, suits and dresses	29.8
Underwear, negligees, corsets, etc. .	2.9
Other apparel (except furs)	4.0
Clothing and furnishings, men's and boys' --	
Custom tailoring .....	.6
Suits	3.4
Overcoats	2.3
Hats and caps .....	.3
Underwear, hosiery and shirts	4.7
Other furnishings	1.8
Work clothing	1.8
Other clothing	9.6

Table 4.--NOVA SCOTIA - Sales by Commodities (Continued)

Family clothing stores (Continued) --		Shoe stores (Continued) --	
Dry goods and notions --		Shoes and other footwear (Cont'd.) -	
Cotton piece goods	1.3	Felt footwear	3.4
Linen goods .....	.4	Rubber footwear	12.1
Wool and wool-mixed goods .....	.6		
Rayons and celanese .....	.4	<u>Hardware stores:</u>	
Silk and velvet piece goods .....	.4	Stores - 83 : Sales - \$2,443,500	
Notions (ribbons, lace, etc.)	1.2	(Commodity coverage, 94.0%)	
Other dry goods	2.5	Appliances and supplies, electrical -	
Furs and fur goods	6.0	Household appliances, motor-driven	
Home furnishings --		(except refrigerators)	6.1
Draperies, upholstery, curtains, etc.	.4	Household heating appliances,	
Floor coverings .....	.6	portable .....	.8
Bedding, mattresses, springs, etc. ..	.5	Lighting equipment	1.2
China, glassware, crockery, etc. ....	.3	Incandescent lamps	3.2
Other home furnishings	1.2	Construction materials .....	.3
Infants' wear .....	.3	Ranges and water heaters .....	.1
Leather goods .....	.1	Other appliances and supplies .....	.7
Luggage .....	.2	Automobile parts and accessories (ex-	
Miscellaneous merchandise	1.4	cept tires, tubes and batteries) ...	2.0
Service .....	.1	Bicycles and accessories .....	.4
Shoes and other footwear:		Building materials	8.7
Footwear, wholly or chiefly of leather--		China, glassware, crockery, etc. ....	.9
Men's or boys'	4.0	Clocks and watches .....	.3
Women's or misses'	3.6	Farm and garden equipment & supplies -	
Children's	1.2	Farm machinery .....	.2
Felt footwear .....	.2	Wire fencing, gates and posts .....	.6
Rubber footwear	2.8	Other farm and garden equipment and	
<u>Women's ready-to-wear stores:</u>		supplies .....	.6
Stores - 49 : Sales - \$1,188,200		Fertilizers .....	.1
(Commodity coverage, 25.3%)		Fuel .....	.2
Apparel and accessories, women's,		Gasoline	1.5
misses' and children's --		Glass	3.9
Children's wear	2.0	Hardware	35.4
Millinery	1.2	Builders' and shelf hardware ..	13.7
Hosiery	6.6	Carpenters' and mechanics' tools	3.8
Coats, suits and dresses	73.5	Other hardware	17.9
Underwear, negligees, corsets, etc. .	8.4	Heating and plumbing equipment and	
Other apparel (except furs)	3.1	supplies	4.7
Infants' wear .....	.1	Kitchen utensils	1.6
Leather goods .....	.1	Leather goods .....	.2
Miscellaneous merchandise	5.0	Miscellaneous merchandise	1.3
<u>Shoe stores (women's):</u>		Oils and greases .....	.4
<u>Shoe stores (men's, women's & children's):</u>		Paints, varnishes, etc.	16.6
Stores - 72 : Sales - \$1,391,800		Painters' supplies	2.2
(Commodity coverage, 30.0%)		Radio parts and accessories	2.2
Hosiery .....	.2	Refrigerators (electric and gas) ....	.2
Miscellaneous merchandise .....	.3	Seeds, bulbs, plants, etc. ....	.5
Shoes and other footwear:		Silverware, plated .....	.3
Footwear, wholly or chiefly of leather -		Soap, cleaning compounds and other	
Men's or boys'	30.0	household supplies .....	.1
Women's or misses'	46.1	Sporting goods, including gymnasium	
Children's	7.9	equipment .....	.8
		Stoves, ranges and heaters (other	
		than electric or gas) .....	.6

Table 4.--NOVA SCOTIA - Sales by Commodities (Continued)

Hardware stores (Continued) --

Tires, tubes and tire accessories ....	.7
Toys and games .....	.4

Lumber and building materials:

Roofing material dealers:

Stores - 21 : Sales - \$1,446,500

(Commodity coverage, 69.5%)

Building materials --

Brick, tile, terra cotta, etc.	1.4
Crushed stone .....	.2
Cement	2.2
Lime, plaster, etc.	2.8
Lumber, rough and dressed	32.0
Planing-mill products, woodwork	23.8
Wood shingles and shakes	4.4
Roofing materials (except wood shingles and shakes)	13.5
Structural steel materials	2.8
Iron and other metal building materials	1.7
Building paper, wood base, insulating boards, etc. ....	.9
Wallboards (except wood base-boards).	2.1
Other building materials	4.1
Grain and feed .....	.3
Hardware	3.4
Heating and plumbing equipment and supplies .....	.8
Miscellaneous merchandise .....	.4
Paints, varnishes, glass and painters' supplies --	
Paints, varnishes, lacquers, etc. ...	2.3
Glass .....	.9

Furniture stores:

Stores - 35 : Sales - \$1,393,300

(Commodity coverage, 40.0%)

Appliances and supplies, electrical ..	.6
Furniture --	
Bedroom	13.1
Living room, library and hall	26.3
Dining room	9.9
Kitchen	2.4
Other household furniture	9.4
Office and store furniture	2.0
Home furnishings --	
Draperies, upholstery, curtains, etc.	3.6
Floor coverings	11.4
Bedding, mattresses, springs, etc. ..	12.0
Refrigerators (electric and gas) ....	.5
Other home furnishings	3.4
Miscellaneous merchandise .....	.6

Furniture stores (Continued) --

Radios and radio equipment	3.8
Service .....	.6
Wallpaper .....	.4

Radio and music stores (including
refrigeration):

Stores - 20 : Sales - \$863,000

(Commodity coverage, 67.8%)

Appliances and supplies, electrical .	.9
Musical instruments and accessories --	
Pianos, organs and accessories	6.2
Phonographs and records	16.9
Stringed and band instruments .....	.7
Sheet music, music books, etc.	1.8
Other musical instruments & accessories	1.5
Miscellaneous merchandise	3.6
Radios and radio equipment --	
Radios	57.1
Radio parts and accessories	2.1
Refrigerators (electric and gas) ....	.6
Service	1.9
Sporting goods, including gymnasium equipment	6.7

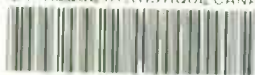
Drug stores:

Stores - 147 : Sales - \$3,015,500

(Commodity coverage, 43.1%)

Bottled beverages .....	.2
Cameras and photographic supplies ...	1.7
Candy, confectionery and nuts	4.2
Cigars, cigarettes, tobacco and smokers' supplies	9.9
Drugs and drug sundries --	
Prescriptions	15.1
Drugs, patent medicines & compounds .	34.7
Rubber sundries	1.6
Drug sundries	9.3
Meals .....	.8
Miscellaneous merchandise .....	.4
Professional and scientific instru- ments and equipment .....	.2
Services (photo finishing) .....	.2
Soda fountain sales, ice cream, lunches	2.2
Stationery, books and magazines	3.5
Surgical, dental and hospital supplies	.9
Toilet articles and preparations --	
Toilet preparations and cosmetics ..	12.9
Toilet articles	2.2

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