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MARKET INTELLIGENCE

CANADIAN IMPORT PROFILE: ELECTRONIC COMPUTERS AND PARTS

IMPORT PROFILE ELECTRONIC COMPUTERS AND PARTS

Pub. No.: 89105-IP June 1989



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**IMPORT PROFILE
ELECTRONIC COMPUTERS AND PARTS**

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ELECTRONIC COMPUTERS AND PARTS

INTRODUCTION

This report is part of a continuing series designed to increase business awareness of the potential existing for production in Canada.

CANADIAN IMPORTS

A) Canadian International Trade Classification
Prior to 1988*

Import data are given for the years 1984-1987 on subsequent pages for the following products:

<u>Description</u>	<u>Commodity Code</u>	<u>TOTAL IMPORTS</u>	
		<u>1987</u> <u>(C\$ Million)</u>	<u>% Change</u> <u>1986-1987</u>
Electronic Computers and Parts	771-22	5 093	+21

Data on import trends for individual products within the above commodity group (771-22) Electronic computers and parts are shown separately in Appendix A.

Lists of Canadian importers and foreign exporters to Canada are given in Appendices B-I to B-III and C-I to C-X respectively.

B) Harmonized System
Effective 1988*

<u>Description</u>	<u>Commodity Code</u>	<u>January-November 1988 Imports</u>		
		<u>Total</u> <u>(C\$ Million)</u>	<u>Major Country of Export</u>	<u>Value of Major Country</u> <u>(C\$ Million)</u>
Calculating machines; accounting machines, cash registers, postage-franking machines, ticket-issuing machines and similar machines, incorporating a calculating device.	84.70	105.0	Japan	43.4
Automatic data processing machines and units thereof; magnetic or optical readers, machines for transcribing data onto data media in coded form and machines for processing such data, not elsewhere specified or included	84.71	3 319.3	USA	2 216.8
Parts and accessories (other than covers carrying cases and the like) suitable for use solely or principally with machines 84.70, 84.71 and 84.72	84.73	1 427.4	USA	1 165.9

* See Note page 6

B) Harmonized System

CANADIAN IMPORTS (CONT'D)

Effective 1988* (Cont'd)

<u>Description</u>	<u>Commodity Code</u>	<u>January-November 1988 Imports</u>		
		<u>Total</u> <u>(C\$ Million)</u>	<u>Major Country of Export</u>	<u>Value of Major Country</u> <u>(C\$ Million)</u>
Apparatus, for carrier-current line systems, not elsewhere specified and parts	85.17.40/90	163.9	USA	117.6
Prepared unrecorded media for sound recording or similar recording of other phenomena, other than products of Chapter 37.	85.23	266.0	USA	144.6
Records, tapes and other recorded media for sound and other similarly recorded phenomena, including matrices and masters for the production of records, but excluding products of Chapter 37.	85.24	439.3	USA	405.1
TOTAL		5,720.9	USA	4,085.4

A further breakdown of the Harmonized Coding System is given in Appendix D.

*NOTE: Prior to 1988, Canadian import statistics were based on the Canadian International Trade Classification. However, since January, 1988, these statistics have been classified and published according to the Harmonized Commodity Description and Coding System (H.S.), developed for international use by the Customs Cooperation Council. Figures given for the years prior to 1988 are not necessarily directly comparable to those for 1988.

CANADIAN PRODUCTION

There are at least 126 companies manufacturing electronic computer equipment and parts in Canada. Statistics Canada reports that shipments amounted to \$834.4 million dollars in 1986, the latest year for which information is available. A further breakdown is available in Appendix E.

CANADIAN EXPORTS

Statistics Canada does not publish specific export data for electronic computers and parts. These data are included in card punching, sorting and tabulating machines and electronic computers and parts, which amounted to \$2 billion in 1987. A further breakdown of the harmonized coding system (effective January 1, 1988) is given in Appendix F.

UNITED STATES' IMPORTS

The United States Department of Commerce indicates that U.S. imports of computer equipment and parts from all countries totalled C\$10.4 billion in 1987. Canada's share of U.S. imports was C\$758.5 million. A further breakdown is available in Appendix G.

MARKET SUMMARY

The apparent domestic market for Computers and Office Equipment ranged from \$4.7 billion in 1984 to \$5.0 billion in 1987. It had an average growth of 2.1% over the period. The rate is biased downwards because 1984 was a very good year for the industry and 1985 a very bad one. Markets, imports and exports did not recover to 1984 levels until late 1987. Market growth in 1988 is estimated at 10%. Computers and Office Equipment data are used as a proxy for computer market data. It should be noted that computer data are being identified separately in a new classification system, and final data are not yet available. However, because of the dominant role of computers in this category, any overestimation would not be more than 2 or 3%.

The computer market is generally segmented into two parts, microcomputers and peripherals (the micro market) and minicomputers, mainframe computers and peripherals (the mainframe market).

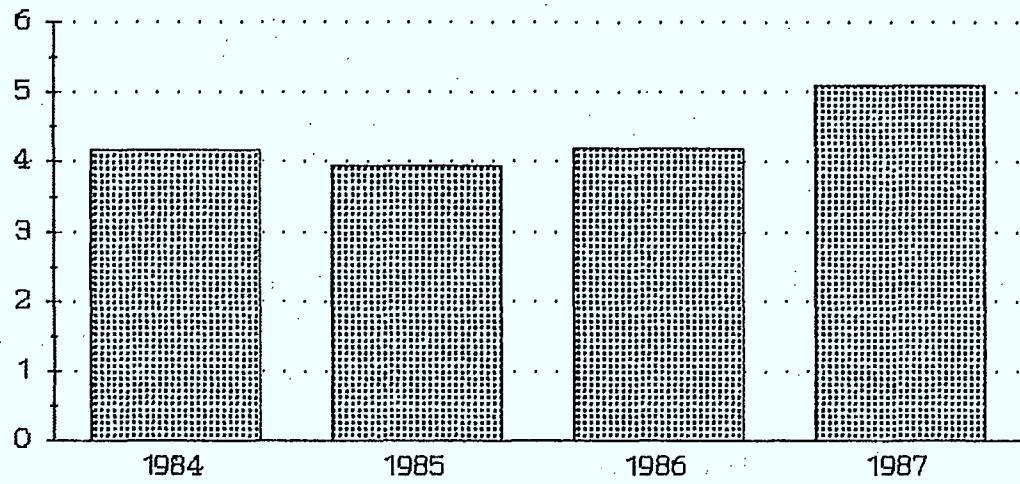
The micro market is characterized by high volumes, low unit prices and the use of mass merchandising channels. There are few barriers to the entry of new firms. A large network of component and service suppliers reduces the need for new firms to be highly vertically integrated. In 1984, the U.S. was the dominant supplier in this market. By 1987, Japan, Hong Kong, Taiwan, Singapore, the Republic of Korea and Mexico collectively had obtained 25% of this market. This was made possible by the emergence of the "IBM PC Clone". This machine established a standard design, and standard software, reducing the need for research and development and substantially reducing market risk. Competitiveness turns on price and marketing.

In contrast, the mainframe market is dominated by a few firms, notably International Business Machines Corporation (IBM) and Digital Equipment Corporation (DEC). Unit prices are high and volumes are low compared to the micro market. Selling channels are primarily through the companies' salesmen and account executives. The companies in this segment tend to be highly vertically integrated and their machines have a large amount of proprietary content. Market risks for newcomers are severe. Purchasers expect a high level of operational support. Any company in this segment is vertically integrated into semiconductor components and software development.

Similar comments may be made about microcomputer and mainframe peripherals. It should be noted that peripherals such as card punches and readers are in decline and account for little trade. Video terminals are under stiff competition from microcomputers, which are substitutes. Because of the continuing advances in the speed and degree of integration of microprocessors, the boundary between the desktop microcomputer and the minicomputer is shifting upwards. For example, technical workstations now provide a level of performance that could only be found in minicomputers a few years ago. This trend shows no sign of slowing.

ELECTRONIC COMPUTERS AND PARTS
COMMODITY CODE 771-22
IMPORT TRENDS

VALUE (BILLION \$)



VALUE 4.15 3.94 4.19 5.09

IMPORTS BY MAJOR FOREIGN COUNTRY OF EXPORT

FOREIGN COUNTRY OF EXPORT	1984	1985	1986	1987	AVG ANNUAL GROWTH RATE	
					1984 TO 1987 %	1985 TO 1987 %
UNITED STATES						
VALUE (MILLION C\$)	3795	3508	3631	4345	5	11
JAPAN						
VALUE (MILLION C\$)	114	111	180	205	22	36
TAIWAN						
VALUE (MILLION C\$)	39	88	94	101	37	22
MEXICO						
VALUE (MILLION C\$)	14	11	8	72	73	156
ITALY						
VALUE (MILLION C\$)	16	25	51	43	39	31
IRELAND						
VALUE (MILLION C\$)	38	64	35	43	3	-18
SINGAPORE						
VALUE (MILLION C\$)	1	3	8	40	242	285
HONG KONG						
VALUE (MILLION C\$)	12	8	20	38	47	152
UNITED KINGDOM						
VALUE (MILLION C\$)	23	30	47	37	17	11
REPUBLIC OF KOREA						
VALUE (MILLION C\$)	8	5	11	31	51	148
OTHER						
VALUE (MILLION C\$)	87	106	130	138	17	14
TOTAL						
VALUE (MILLION C\$)	4149	3937	4194	5093	7	14

NOTE: TWO GROWTH RATES ARE SHOWN DUE TO ATYPICAL IMPORTS FOR 1984.

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ELECTRONIC COMPUTERS AND PARTS - COMMODITY CODE 771-22
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IMPORT MARKET SHARES

FOREIGN COUNTRY OF EXPORT	1984	1985	1986	1987
	%	%	%	%
UNITED STATES VALUE	91.5	89.1	88.8	85.3
JAPAN VALUE	2.7	2.8	3.8	4.0
TAIWAN VALUE	0.9	1.7	2.2	2.0
MEXICO VALUE	0.3	0.3	0.2	1.4
ITALY VALUE	0.4	0.8	1.2	0.8
IRELAND VALUE	0.9	1.8	0.8	0.8
SINGAPORE VALUE	.0	0.1	0.1	0.8
HONG KONG VALUE	0.3	0.2	0.5	0.7
UNITED KINGDOM VALUE	0.8	0.8	1.1	0.7
REPUBLIC OF KOREA VALUE	0.2	0.1	0.8	0.8
OTHER VALUE	2.1	2.7	3.1	2.7
TOTAL VALUE	100.0	100.0	100.0	100.0

ELECTRONIC COMPUTERS AND PARTS - COMMODITY CODE 771-22

IMPORT TRENDS BY TYPE

COMMODITY CODE	DESCRIPTION	AVG ANNUAL GROWTH RATE						MAJOR COUNTRY OF EXPORT	
		1984 1985		1986 1987		1984 TO 1985			
		1984	1985	1986	1987	1987	1987		
						%	%	(C\$000)	
771-22-20	COMPUTERS, DIGITAL, CENTRAL PROCESSING UNIT							UNITED STATES	
QUANTITY (NO.)	18375	19974	25688	41537	38	44			
VALUE (C\$000)	589628	500907	580785	829047	3	12	585859	90	
UNIT PRICE (C\$)	34786	25076	22451	15144					
771-22-21	MICROCOMPUTERS, DIGITAL							UNITED STATES	
QUANTITY (NO.)	630208	415290	430501	496887	-8	9			
VALUE (C\$000)	510566	387833	338070	452275	-4	8	331598	73	
UNIT PRICE (C\$)	810	934	785	911					
771-22-23	COMPUTERS, ANALOG, CENTRAL PROCESSING UNIT							UNITED STATES	
QUANTITY (NO.)	178	201	286	325	22	27			
VALUE (C\$000)	1853	1202	1417	1680	0	18	1504	91	
UNIT PRICE (C\$)	8287	5980	6004	5108					
771-22-28	COMPUTERS, CENTRAL PROCESSING UNIT, PARTS NOT ELSEWHERE SPECIFIED							UNITED STATES	
QUANTITY (NO.)	-	-	-	-					
VALUE (C\$000)	122180	105138	117483	117184	-1	6	102041	87	
UNIT PRICE (C\$)	-	-	-	-					
771-22-29	COMPUTERS, CENTRAL PROCESSING UNIT, NOT ELSEWHERE SPECIFIED							UNITED STATES	
QUANTITY (NO.)	125	133	104	828	71	117			
VALUE (C\$000)	10168	10485	7471	8943	-4	-8	8850	97	
UNIT PRICE (C\$)	81328	78684	71837	14240					
771-22-30	READERS, CARD, COMPUTER INPUT							UNITED STATES	
QUANTITY (NO.)	10920	24230	17588	20887	24	-7			
VALUE (C\$000)	3452	5028	5348	8139	21	4	5413	86	
UNIT PRICE (C\$)	318	232	304	294					
771-22-31	READER/PUNCH, CARD, COMPUTER EQUIPMENT							UNITED STATES	
QUANTITY (NO.)	508	210	148	2179	83	215			
VALUE (C\$000)	948	738	469	876	-27	-29	285	70	
UNIT PRICE (C\$)	1874	3370	3212	173					
771-22-32	CONSOLES, COMPUTER							UNITED STATES	
QUANTITY (NO.)	457	554	381	452	0	-10			
VALUE (C\$000)	3333	3381	2251	1703	-20	-29	1618	85	
UNIT PRICE (C\$)	7293	6103	6235	3788					
771-22-33	KEY TO MAGNETIC STORAGE EQUIPMENT							UNITED STATES	
QUANTITY (NO.)	380	700	415	1490	58	48			
VALUE (C\$000)	601	924	555	2080	51	50	1288	82	
UNIT PRICE (C\$)	1582	1320	1337	1398					

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ELECTRONIC COMPUTERS AND PARTS - COMMODITY CODE 771-22
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IMPORT TRENDS BY TYPE

COMMODITY CODE	DESCRIPTION	AVG ANNUAL GROWTH RATE						MAJOR COUNTRY OF EXPORT		
		1964		1965		1966		1967	1967	
		%	%	%	%	%	%	1967 VALUE (C\$000)	% OF TOTAL	
771-22-35										
PUNCHED TAPE EQUIPMENT,								UNITED STATES		
COMPUTER								UNITED STATES		
QUANTITY (NO.)	160	88	104	117	-10	17				
VALUE (C\$000)	285	144	142	115	-28	-11	115	100		
UNIT PRICE (C\$)	1761	1674	1385	963						
771-22-36										
OCR (OPTICAL CHARACTER RECOGNITION) EQUIPMENT								UNITED STATES		
QUANTITY (NO.)	6537	7296	16131	37481	79	127				
VALUE (C\$000)	6657	6216	5487	9224	11	22	8470	92		
UNIT PRICE (C\$)	1016	652	340	248						
771-22-37										
MICR (MAGNETIC INK CHARACTER RECOGNITION) EQUIPMENT								UNITED STATES		
QUANTITY (NO.)	1066	819	272	327	-33	-27				
VALUE (C\$000)	3479	2524	1444	945	-35	-38	792	64		
UNIT PRICE (C\$)	3198	4078	5809	2890						
771-22-40										
CONTROLLERS, MAGNETIC TAPE TRANSPORT								UNITED STATES		
QUANTITY (NO.)	1193	2658	1652	1006	-8	-38				
VALUE (C\$000)	5801	16785	12493	3225	-16	-59	2679	89		
UNIT PRICE (C\$)	4663	7067	6746	3206						
771-22-41										
CONTROLLERS, DISK DRIVE								UNITED STATES		
QUANTITY (NO.)	9615	13375	29251	62249	103	148				
VALUE (C\$000)	20692	33950	34526	49066	33	20	44655	91		
UNIT PRICE (C\$)	2108	2538	1180	587						
771-22-43										
CONTROLLERS, DRUM STORAGE								UNITED STATES		
QUANTITY (NO.)	564	121	89	25	-85	-55				
VALUE (C\$000)	29694	2719	2191	248	-80	-70	246	100		
UNIT PRICE (C\$)	53004	22471	81754	9840						
771-22-45										
CONTROLLERS, COMMUNICATIONS, COMPUTER								UNITED STATES		
QUANTITY (NO.)	15701	22542	28311	26731	22	13				
VALUE (C\$000)	114727	71359	68997	68458	-16	-2	67164	98		
UNIT PRICE (C\$)	7307	3188	2548	2363						
771-22-46										
MULTIPLEXER EQUIPMENT, COMPUTER								UNITED STATES		
QUANTITY (NO.)	6119	6678	7131	9820	16	20				
VALUE (C\$000)	7948	9296	9574	10132	6	4	8432	63		
UNIT PRICE (C\$)	1299	1392	1343	1053						
771-22-47										
COMPUTER COMMUNICATIONS INTERFACE EQUIPMENT								UNITED STATES		
QUANTITY (NO.)	222683	216516	266618	311768	12	20				
VALUE (C\$000)	63324	95681	109686	129778	16	18	119284	92		
UNIT PRICE (C\$)	374	442	411	416						

ELECTRONIC COMPUTERS AND PARTS - COMMODITY CODE 771-22

IMPORT TRENDS BY TYPE

COMMODITY CODE	DESCRIPTION	AVG ANNUAL GROWTH RATE						MAJOR COUNTRY OF EXPORT				
		1984 TO 1985		1985 TO 1986		1986 TO 1987		1987 VALUE %	% OF TOTAL (C\$000)			
		1984	1985	1986	1987	1987	1987					
771-22-48												
COMPUTER COMMUNICATIONS EQUIPMENT, PARTS NOT ELSEWHERE SPECIFIED												
QUANTITY (NO.)												
VALUE (C\$000)	38813	38910	52853	52481	13	18	47132	90				
UNIT PRICE (C\$)	-	-	-	-								
771-22-49												
COMPUTER COMMUNICATIONS EQUIPMENT, NOT ELSEWHERE SPECIFIED												
QUANTITY (NO.)	4324	3334	2638	5841	9	30			UNITED STATES			
VALUE (C\$000)	8129	7033	8433	7583	-8	4	6888	92				
UNIT PRICE (C\$)	2111	2109	2439	1341								
771-22-50												
DISK FILES, COMPUTER												
QUANTITY (000 NO.)	22265	23991	35080	40725	22	30			UNITED STATES			
VALUE (C\$000)	69837	76538	77132	94886	2	11	77480	82				
UNIT PRICE (C\$)	4	3	2	2								
771-22-51												
DISK DRIVES, MAGNETIC, COMPUTER												
QUANTITY (NO.)	398271	442645	882085	941392	38	48			UNITED STATES			
VALUE (C\$000)	457783	424986	440035	631226	11	22	551223	87				
UNIT PRICE (C\$)	1149	980	885	671								
771-22-52												
TAPE TRANSPORT, MAGNETIC, COMPUTER												
QUANTITY (NO.)	118483	40771	21791	28946	-87	-18			UNITED STATES			
VALUE (C\$000)	37721	44022	48927	49907	10	6	45123	90				
UNIT PRICE (C\$)	318	1080	2245	1724								
771-22-55												
DRUM STORAGE UNITS, COMPUTER												
QUANTITY (NO.)	333	232	208	112	-30	-31			UNITED STATES			
VALUE (C\$000)	2610	1610	1086	727	-35	-38	718	99				
UNIT PRICE (C\$)	7638	8940	5272	6491								
771-22-57												
MEMORY MODULES, COMPUTER TYPE												
QUANTITY (NO.)	147274	154258	159739	147880	0	-2			UNITED STATES			
VALUE (C\$000)	86141	112400	88817	84077	12	-9	63632	89				
UNIT PRICE (C\$)	449	729	558	637								
771-22-58												
COMPUTER DATA STORAGE EQUIPMENT, PARTS												
QUANTITY (NO.)	-	-	-	-					UNITED STATES			
VALUE (C\$000)	87751	84481	70083	118793	10	11	110851	95				
UNIT PRICE (C\$)	-	-	-	-								
771-22-59												
COMPUTER DATA STORAGE EQUIPMENT, NOT ELSEWHERE SPECIFIED												
QUANTITY (NO.)	6300	4022	3231	3924	-15	-1			UNITED STATES			
VALUE (C\$000)	17709	9798	7787	7833	-24	-12	7254	95				
UNIT PRICE (C\$)	2811	2436	2410	1945								

ELECTRONIC COMPUTERS AND PARTS - COMMODITY CODE 771-22
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IMPORT TRADES BY TYPE

COMMODITY CODE	DESCRIPTION	AVG ANNUAL GROWTH RATE						MAJOR COUNTRY OF EXPORT	
		1984	1985	1986	1987	1987 TO 1985	1987 TO 1986	1987 % VALUE	% OF TOTAL
								(C\$000)	
771-22-60	PRINTERS, COMPUTER OUTPUT								
	QUANTITY (NO.)	316651	386742	483013	570735	22	21		UNITED STATES
	VALUE (C\$000)	256567	262783	311585	348196	11	15	260050	74
	UNIT PRICE (C\$)	810	679	645	612				
771-22-61	CARD PUNCH, COMPUTER OUTPUT								UNITED STATES
	QUANTITY (NO.)	16	22	13	52	48	54		
	VALUE (C\$000)	95	100	61	210	30	45	202	96
	UNIT PRICE (C\$)	5938	4545	4892	4036				
771-22-66	PLOTTERS, COMPUTER OUTPUT, ON LINE								UNITED STATES
	QUANTITY (NO.)	5526	6517	8041	6836	7	2		
	VALUE (C\$000)	17801	19220	19270	18733	2	-1	15711	84
	UNIT PRICE (C\$)	3221	2949	3190	2740				
771-22-71	TERMINALS, COMPUTER, PRINTER TYPE								UNITED STATES
	QUANTITY (NO.)	8530	6926	3489	2770	-31	-37		
	VALUE (C\$000)	12110	8839	5580	4697	-27	-27	4294	91
	UNIT PRICE (C\$)	1420	1278	1589	1896				
771-22-72	TERMINALS, COMPUTER, VIDEO DISPLAY TYPE								UNITED STATES
	QUANTITY (NO.)	380924	614489	547193	659575	20	4		
	VALUE (C\$000)	199428	210550	205385	218499	3	1	158922	73
	UNIT PRICE (C\$)	524	343	375	328				
771-22-73	TERMINALS, COMPUTER, GRAPHIC DISPLAY								UNITED STATES
	QUANTITY (NO.)	4942	1888	1691	1880	-25	-2		
	VALUE (C\$000)	12775	5757	5199	5048	-27	-6	4817	95
	UNIT PRICE (C\$)	2942	2971	3075	2715				
771-22-74	TERMINALS, COMPUTER, POINT OF SALE (POS)								UNITED STATES
	QUANTITY (NO.)	8085	8417	7648	8866	3	-3		
	VALUE (C\$000)	23482	22408	17099	20771	-4	-4	17073	82
	UNIT PRICE (C\$)	2920	2378	2236	2343				
771-22-75	TERMINALS, COMPUTER, BANK TELLER								UNITED STATES
	QUANTITY (NO.)	1607	1088	978	1409	-4	13		
	VALUE (C\$000)	31748	17896	21202	22154	-11	12	16480	74
	UNIT PRICE (C\$)	19758	18026	21679	15723				
771-22-78	TERMINALS, COMPUTER, INTELLIGENT								UNITED STATES
	QUANTITY (NO.)	1122	619	288	146	-49	-61		
	VALUE (C\$000)	6746	8404	5855	1088	-48	-66	1080	89
	UNIT PRICE (C\$)	6012	16182	20330	7452				

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ELECTRONIC COMPUTERS AND PARTS - COMMODITY CODE 771-22

IMPORT TRENDS BY TYPE

COMMODITY CODE	DESCRIPTION	AVG ANNUAL GROWTH RATE						MAJOR COUNTRY OF EXPORT
		1984	1985	1986	1987	1987	1987	
								(C\$000)
771-22-77	TERMINALS, COMPUTER, WITH CARD READER CAPABILITY							JAPAN
QUANTITY (NO.)	225	187	319	502	31	91		
VALUE (C\$000)	285	124	138	700	35	138	545	78
UNIT PRICE (C\$)	1287	905	488	1394				
771-22-78	TERMINALS, COMPUTER, PARTS OF NOT ELSEWHERE SPECIFIED							UNITED STATES
QUANTITY (NO.)	-	-	-	-	-	-		
VALUE (C\$000)	212007	184019	121717	99735	-22	-22	73754	74
UNIT PRICE (C\$)	-	-	-	-				
771-22-79	TERMINALS, COMPUTER, NOT ELSEWHERE SPECIFIED							UNITED STATES
QUANTITY (NO.)	18171	17028	21360	38871	28	41		
VALUE (C\$000)	20304	19918	33007	34968	20	32	27803	60
UNIT PRICE (C\$)	1256	1170	1545	1082				
771-22-80	CONVERTER, COMPUTER MEDIA CONVERSION EQUIPMENT							UNITED STATES
QUANTITY (NO.)	3090	2218	4555	3419	8	24		
VALUE (C\$000)	1323	1245	1735	2108	17	30	1755	83
UNIT PRICE (C\$)	428	582	381	617				
771-22-83	CIRCUIT MODULES, COMPUTER							UNITED STATES
QUANTITY (NO.)	-	-	-	-	-	-		
VALUE (C\$000)	189279	168816	188990	300053	29	33	282981	88
UNIT PRICE (C\$)	-	-	-	-				
771-22-88	COMPUTER EQUIPMENT, NOT ELSEWHERE SPECIFIED, PARTS OF							UNITED STATES
QUANTITY (NO.)	-	-	-	-	-	-		
VALUE (C\$000)	880956	694503	850807	1087833	18	25	964192	89
UNIT PRICE (C\$)	-	-	-	-				
771-22-89	COMPUTER EQUIPMENT, NOT ELSEWHERE SPECIFIED							UNITED STATES
QUANTITY (NO.)	-	-	-	-	-	-		
VALUE (C\$000)	253807	265290	318840	384809	15	20	334829	87
UNIT PRICE (C\$)	-	-	-	-				
TOTAL								UNITED STATES
QUANTITY (NO.)	-	-	-	-	-	-		
VALUE (C\$000)	4149299	3937250	4193716	5093232	7	14	4844807	85
UNIT PRICE (C\$)	-	-	-	-				

NOTE: TWO GROWTH RATES ARE SHOWN DUE TO ATYPICAL IMPORTS FOR 1984.

APPENDIX B

CANADIAN IMPORTERS FOR SELECTED SUBCLASSES OF ELECTRONIC COMPUTERS AND PARTS

Due to the large number of importers for each of the subclasses of electronic computers and parts, Canadian importers are shown in Appendices B-I to B-III for the following three codes only:

771-22-20 Digital Computers, Central Processing Unit

771-22-21 Microcomputers, Digital

771-22-50 Disk Files, Computer

APPENDIX B-I

CANADIAN IMPORTERS

Digital Computers, Central Processing Unit

The principal 15 importers of computers, digital, central processing units (771-22-20) accounted for 80 per cent of the total import value during 1987.

<u>Principal Importers</u> <u>(No.)</u>	<u>Cumulative Value</u> <u>(C\$ Million)</u>	<u>Per Cent of Total Value</u>
5	428.6	68
10	473.5	75
15	503.2	80
All Importers	629.1	100

Importers of computers, digital, central processing units during 1987 are listed below in alphabetical order. This list includes all importers except individuals and a minimal number of importers whose names were not available.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
114590 Canada Inc.	St-Laurent, Qué.	Actif de Rexon Business Machin Can Ltd.	Montréal, Qué.
1st Forms Inc.	Brampton, Ont.	Action Business Machines Ltd.	Dartmouth, N.S.
3M Canada Inc.	London, Ont.	Actionwear Saskatoon Ltd.	Moncton, N.B.
A & A Jewellers Ltd.	Scarborough, Ont.	Adcom Electronics Limited	Saskatoon, Sask.
A C D S Graphics Systems Inc.	Hull, Qué.	Advanced Data Systems Inc.	Toronto, Ont.
A D P Financial Data Services	Toronto, Ont.	Ael Microtel Ltd.	Mississauga, Ont.
A E L Microtel Ltd.	Vancouver, B.C.	Agena Safecom Inc.	Burnaby, B.C.
A E S Data Inc.	Lachine, Qué.	Ahearn & Soper Inc.	Seattle, WA, USA*
A G Kluzak Prof. Corp.	Calgary, Alta.	Air Canada	Rexdale, Ont.
A I C Computers Inc.	Woodbridge, Ont.	Air Products Canada Ltd.	Winnipeg, Man.
A S T Canada, A Branch of AST Research Inc.	Mississauga, Ont.	Alberta Government Telephones	Allentown, PA, USA*
A T Computer Centre Inc.	Vancouver, B.C.	Alberta Power Limited	Edmonton, Alta.
A-Z Computer Distributors Inc.	North Vancouver, B.C.	Alberta Urban Hospitals	Edmonton, Alta.
ADP Dealer Services Ltd.	Don Mills, Ont.	Alexander Tools Limited	Brantford, Ont.
ADT Security Systems Ltd.	Willowdale, Ont.	Alias Research Inc.	Toronto, Ont.
AT&T Canada Inc.	Willowdale, Ont.	Allen Crawford Associates Ltd.	Mississauga, Ont.
ATS Automation Tooling Systems Inc.	Kitchener, Ont.	Alpine Computers Limited	Richmond, B.C.
Accountability Computer, O/B 241613 Alberta Ltd.	Calgary, Alta.	Altos Computer Systems	San Jose, CA, USA*
Accuray of Canada Ltd.	Columbus, OH, USA*	Amdahl Communication Inc.	Mississauga, Ont.
		Amdahl Canada Limited	Toronto, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-I

Digital Computers, Central Processing Unit

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
American Airlines Incorporated	Tulsa, OK, USA*	Bombay Furniture Company	
American Motors (Canada) Inc.	Brampton, Ont.	of Canada Inc., The	Mississauga, Ont.
Amtelco Inc.	Toronto, Ont.	Bonem Inc.	Vanier, Qué.
Analytical Instrument, Division of Perkin Elmer Canada Ltée	Rexdale, Ont.	Borg-Warner Chemicals, Div.	
Anderson Communications Inc.	Weston, Ont.	of Borg-Warner (Canada)	Cobourg, Ont.
Apollo Computer Canada, o/b 133814 Canada Ltd.	Toronto, Ont.	Limited	Toronto, Ont.
Apple Canada Inc.	Markham, Ont.	Boulevard Computer System Inc.	Winnipeg, Man.
Applied Technology Ventures Canada Ltd.	Markham, Ont.	Bristol Aerospace Ltd.	Rexdale, Ont.
Arrow Electronics Canada (1985) Ltd.	Montréal, Qué.	Bristol of Canada Ltd.	Vancouver, B.C.
Art Gallery of Ontario	Toronto, Ont.	British Columbia Television	
Arthur Rosenblum Sales Ltd.	Toronto, Ont.	Broadcasting System Ltd.	Burlington, Ont.
Atomic Energy of Canada Ltd.	Ottawa, Ont.	Burlington Die Castings Co.	Toronto, Ont.
Autographix Ltd.	Don Mills, Ont.	Ltd.	Downsview, Ont.
Avionics Ltd.	Carleton Place,	Burroughs Memorex Inc.	Pointe-Claire,
	Ont.	Business Technology Co.	Qué.
B G Checo International Ltée	Montréal, Qué.	Bytec Comterm Inc.	St-Laurent, Qué.
B Hawley Sign Lettering Limited	Gloucester, Ont.	C A E Electronics Ltd.	Vancouver, B.C.
B.C. Bio-Medical Laboratories Ltd.	New Westminster, B.C.	C A E Machinery Ltd.	Willowdale, Ont.
B.C. Telephone Co.	Burnaby, B.C.	C I L Inc.	Gatineau, Qué.
BDM Information Systems Ltd.	Saskatoon, Sask.	C I P Inc.	Toronto, Ont.
Babcock Wilcox Canada Ltd.	Galt, Ont.	C M Q Communications Inc.	Waterloo, Ont.
Balcon Plastics Ltd.	St-Léonard, Qué.	C P A Data Systems Ltd.	
Bank of Montréal	Montréal, Qué.	C P T Business Systems of	Toronto, Ont.
Banke Electronics Ltd.	Scarborough, Ont.	Canada Ltd.	Montréal, Qué.
Bear Automotive Inc.	Scarborough, Ont.	C T G Telecommunications Systems	Willowdale, Ont.
Bekeen Computer Corp.	Mississauga, Ont.	Inc.	Markham, Ont.
Belkin Paperboard, A Division of Belkin Inc.	New Westminster, B.C.	CDI Computer Dealers (Canada)	Boulder, CO, USA*
	Weston, Ont.	Inc.	London, Ont.
Bell & Howell Ltd.	Montréal, Qué.	Cabledata Limited	Woodland Mills,
Bell Canada	Rexdale, Ont.	Cadnetix Corporation	CA, USA*
Bell Cellular Inc.	Ottawa, Ont.	Cae Webster Ltd.	Downsview, Ont.
Bell Northern Research Ltd.	Willowdale, Ont.	Cal Circuit Abco Inc.	Laval, Qué.
Bell Technical Services Inc.	Nisku, Alta.	Calcomp Canada Inc.	Calgary, Alta.
Bently Nevada Canada Ltd.	Mississauga, Ont.	Calculus Cie d'Informatique	Toronto, Ont.
Bertex Distributors	Dorval, Qué.	Ltée	London, Ont.
Boehringer Mannheim Canada Ltd.	Vancouver, B.C.	Calgary General Hospital	Montréal, Qué.
Boeing Computer Services Canada Ltd.	Montréal, Qué.	Canada Packers Inc.	Montréal, Qué.
Bombardier Inc.		Canada Trust	
		Canadian General Electric Co.	Toronto, Ont.
		Ltd.	Montréal, Qué.
		Canadian Marconi Company Ltd.	Calgary, Alta.
		Canadian National Railways	
		Canadian Occidental Petroleum	Vancouver, B.C.
		Ltd.	
		Canadian Pacific Airlines	

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-I

Digital Computers, Central Processing Unit

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Canadian Pacific Ltd.	Montréal, Qué.	Consolidated Investments Corp.	Charlottetown, P.E.I.
Canadian Standards Association	Rexdale, Ont.	Conspec Controls Limited	Downsvie, Ont.
Canadian Telephone & Supplies Ltd.	Burnaby, B.C.	Control Data Canada Ltd.	Mississauga, Ont.
Canadiana Outdoor Products Inc.	Brampton, Ont.	Control and Metering Limited	Toronto, Ont.
Canamicro Distribution Inc.	Montréal, Qué.	Cook (Canada) Inc.	Markham, Ont.
Canefco Ltd.	Scarborough, Ont.	Corporate Technologies Ltd.	Vancouver, B.C.
Cantech Corporation	Calgary, Alta.	Corvus Systems (Canada) Inc.	Mississauga, Ont.
Care 4 Health Systems Inc.	Toronto, Ont.	Cosa Corporation of Canada Ltd.	Toronto, Ont.
Carl Zeiss Canada Ltd.	Don Mills, Ont.	Crosfield (Canada) Inc.	Mississauga, Ont.
Carleton University	Ottawa, Ont.	Crowntek Communications Inc.	Markham, Ont.
Centre Metropolitain du Camion	St-Pierre, Qué.	D H L International Express Ltd.	Mississauga, Ont.
Cherney Mills Incorporated	Bloomfield Hills, MI, USA*	D W A Computer Systems Ltd.	Ottawa, Ont.
Chero Management Ltd.	Winnipeg, Man.	D Y - 4 System Inc.	Ottawa, Ont.
Chevron Canada Resources Ltd.	Calgary, Alta.	Dairy Queen Frozen Products (Canada) Ltd.	Burlington, Ont.
Chicopee Manufacturing Limited	Kitchener, Ont.	Data General (Canada) Limited	Mississauga, Ont.
City of Calgary	Calgary, Alta.	Data I/O Canada Corporation	Mississauga, Ont.
Clinicare Alberta Ltd.	Calgary, Alta.	Dataline Inc.	Toronto, Ont.
Coinamatic Leasing Corp.	Toronto, Ont.	Datapoint Canada Inc.	Willowdale, Ont.
Colgate-Palmolive Canada, Div. of C K R Inc.	Toronto, Ont.	Dataserv Equipment Inc.	Eden Prairie, MN, USA*
College Marie-Victorin	Montréal, Qué.	Datatech Systems Ltd.	Victoria, B.C.
Comdisco Canada Ltd.	Rosemont, IL, USA*	Datem Inc.	Ottawa, Ont.
Commerx Computer Systems Inc.	Toronto, Ont.	Davidson Rubber Co. Limited	Port Hope, Ont.
Commodity Quote-Graphics Inc.	Glenwoods Spring, CO, USA*	Decision Data (Canada) Inc.	Toronto, Ont.
Commodore Business Machines Limited	Agincourt, Ont.	Decoustics Ltd.	Rexdale, Ont.
Compaq Canada Inc.	Don Mills, Ont.	De Havilland Aircraft Co. of Can., Div. of Boeing Can Ltd.	
Compugen Systems Inc.	Willowdale, Ont.	Delta Motels Ltd.	Downsvie, Ont.
Compuserve, o/b 653373 Ontario Inc.	Markham, Ont.	Department of National Defence	Calgary, Alta.
Computer Brokers of Canada Ltd.	Concord, Ont.	Deutsche Bank (Canada)	Ottawa, Ont.
Computer Canada Corp.	Delta, B.C.	Dictaphone Corporation Ltd.	Toronto, Ont.
Computer Connection Inc.	Mississauga, Ont.	Digidyne Inc.	Islington, Ont.
Computer Consoles Inc.	Toronto, Ont.	Digital Equipment Co. Ltd.	Lachine, Qué.
Computer Entry Systems (Canada) Corporation	Mississauga, Ont.	Digital Graphics, Div. of Helix Inc.	Kanata, Ont.
Computer Genesis	Willowdale, Ont.	Dipix Systems Limited	Scarborough, Ont.
Computer Music International Ltd.	Toronto, Ont.	Diversified Comp Systems Ltd.	Ottawa, Ont.
Computervision Canada Inc.	Rexdale, Ont.	Dofasco Inc.	Scarborough, Ont.
Comtem Inc.	St. Paul, MN, USA*	Domtar Inc.	Burlington, Ont.
Concord Sales Ltd.	North Vancouver, B.C.	Donohue Inc.	Montréal, Qué.
Concurrent Computer Corp. (Canada) Ltd.	Mississauga, Ont.	Dow Chemical Canada Inc.	Clermont, Qué.
Confection Vélibec Inc.	Daveluyville, Qué.	Dresser Industries Canada Ltd.	Sarnia, Ont.
		Drexis Inc.	Mississauga, Ont.
		Dun & Bradstreet of Canada Ltd.	Toronto, Ont.
		Dunset Inc.	Toronto, Ont.
			Wilton, CT, USA*

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-I

Digital Computers, Central Processing Unit

Name	Address	Name	Address
Dupont of Canada Ltd.	Mississauga, Ont.	General Electric Medical Systems Limited	Milwaukee, WI, USA*
Dynasty Furniture Mfg. Ltd.	Calgary, Alta.	General Motors of Canada Limited	Oshawa, Ont.
E M Plastic & Electric Products (Montréal) Ltd.	Montréal, Qué.	Genstar Rental Electronics Inc.	Rexdale, Ont.
Eastern Pentecostal Bible College	Peterborough, Ont.	Geovision Corp.	Ottawa, Ont.
Ebc Industries Ltd.	Richmond, B.C.	Gerber Camsco Inc.	Tolland, CT, USA*
Edmonton Public Library	Edmonton, Alta.	Gestion TEC Micro Informatique Inc.	St-Laurent, Qué.
Efkay Musical Instruments Ltd.	St-Laurent, Qué.	Glenayre Electronics Ltd.	Vancouver, B.C.
Electro Rent Corporation	Toronto, Ont.	Globe & Mail Ltd.	Toronto, Ont.
Electronetic Systems Ltd.	Weston, Ont.	Goodyear Canada Inc.	Medicine Hat, Alta.
Emcon Emanation Control Ltd.	Nepean, Ont.	Gould Electronics (Canada) Ltd.	Islington, Ont.
Emery Air Freight Corporation	Scranton, PA, USA*	Govt of the Prov. of Alberta Growers Technical Services Ltd.	St-Laurent, Qué.
Emulex Corporation	Mississauga, Ont.	Guillevin International Inc.	Edmonton, Alta.
Energy Mines & Resources Canada	Ottawa, Ont.	H B Fuller Cie Canada Ltd.	Mississauga, Ont.
Entre Computer Center, o/b GCD Business Systems Ltd.	Mississauga, Ont.	H H Roberts Machinery Ltd.	St-Laurent, Qué.
Entreprises Mediatech Inc., Les Epic Data Inc.	Toronto, Ont.	Hadley Tekscience (Canada) Inc.	Boucherville, Qué.
Erco, A Division of Tenneco Canada Inc.	Montréal, Qué.	Haljon Controls Inc.	Mississauga, Ont.
Erikson Music Reg'd, Div. of Jam Industries Ltd.	Richmond, B.C.	Hall Smith Company Limited	Oakville, Ont.
F & P Manufacturing Inc.	Islington, Ont.	Hamilton-Avnet International (Canada) Ltd.	Toronto, Ont.
Facilities Management Inc.	St-Laurent, Qué.	Harris Computer Systems Corp.	Burlington, Ont.
Farr Inc.	Tottenham, Ont.	Harris Systems Ltd.	Mississauga, Ont.
Federal Express Corporation, c/o Cansica Services Inc.	Toronto, Ont.	Heath Company, Div. of Zenith Radio Canada Limited	Nepean, Ont.
Filbitron Systems Group Inc.	Laval, Qué.	Hewlett-Packard (Canada) Limited	Don Mills, Ont.
Finkan Engineered Products Ltd.	Mississauga, Ont.	Holguin Corporation	Toronto, Ont.
Fisher Scientific Company Ltd.	Markham, Ont.	Honeywell Bull Ltd.	Mississauga, Ont.
Floating Point Systems (Canada) Ltd.	Scarborough, Ont.	Hospital Computing Services of Ontario Inc.	Richmond, B.C.
Foothills Provincial General Hospital	Ottawa, Ont.	Hugin Sweda Inc.	North York, Ont.
Ford Electronics Mfg. Corp.	Portland, OR, USA*	Husky Injection Holding Systems Ltd.	Willowdale, Ont.
Ford Motor Company of Canada Ltd.	Calgary, Alta.	Hydro Electric Power Commission I B M Canada Ltd.	Toronto, Ont.
Foxboro Canada Inc.	Markham, Ont.	I S C Computer Systems Inc.	Mississauga, Ont.
Freight Liner Truck Centre Toronto Limited	Oakville, Ont.	I S G Technologies Inc.	Bolton, Ont.
Fujitsu Canada Inc.	Montréal, Qué.	ICL Computers Canada Ltd.	Milverton, Ont.
Full Circle Holding Ltd.	Etobicoke, Ont.	IMTC Systems Inc.	Markham, Ont.
G E C Canada Ltd.	Mississauga, Ont.	ITS Equipment & Leasing Corp.	Toronto, Ont.
G Midwinter & Associates Ltd.	Edmonton, Alta.	ITT Canada Limited	Rexdale, Ont.
Gandalf Technologies Inc.	Mississauga, Ont.	Idacom Electronics Ltd.	Downsview, Ont.
Gelco Express Limited	Manotick, Ont.		Surrey, B.C.
	Nepean, Ont.		Toronto, Ont.
	Mississauga, Ont.		Guelph, Ont.
			Edmonton, Alta.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-I

Digital Computers, Central Processing Unit

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Ideal Mold Corporation Ltd.	Windsor, Ont.	Laverty Longworth and Associates Ltd.	Markham, Ont.
Imapro (1986) Corp.	Ottawa, Ont.	Leasametric (Canada) Inc.	Mississauga, Ont.
Info Age Corp.	St-Laurent, Qué.	Lectra Systems (Canada) Inc.	Montréal, Qué.
Infotron Canada Ltd.	Mississauga, Ont.	Leeds & Northrup Canada, Div.	
Insurance Corp. of B.C.	North Vancouver, B.C.	General Signal Limited	Rexdale, Ont.
Integrated Protection Inc.	Mississauga, Ont.	Legg Bros Graphics Limited	Toronto, Ont.
Integrated Technology Ltd.	Markham, Ont.	Libra Computer Systems Ltd.	North Vancouver, B.C.
Intel Semiconductor of Canada Ltd.	Rexdale, Ont.	Lloyd Control Ltd.	Port Coquitlam, B.C.
Intera Technologies Ltd.	Calgary, Alta.	Lodgistix Inc.	Wichita KA, USA*
Interautomation Ltd.	Oakville, Ont.	Logicon 1979 Inc.	Boisbriand, Qué.
Intergraph Systems Ltd.	Calgary, Alta.	Lumberyard Information Systems Co. Inc.	Belleville, Ont.
Interleaf Canada Inc.	Nepean, Ont.	M D A Technologies Ltd.	Richmond, B.C.
Intermedia Press Ltd.	Vancouver, B.C.	M D D C System Ltd.	Pointe-Claire, Qué.
International Submarine Engineering Ltd.	Port Coquitlam, B.C.	M S C Electronics Ltd.	Richmond Hill, Ont.
International Verifact Inc.	Toronto, Ont.	M T I Canada Ltd.	Mississauga, Ont.
Intertechnology Ltd.	Don Mills, Ont.	MDS Qantel Canada Inc.	Markham, Ont.
Iotek Inc.	Halifax, N.S.	MacDonald Dettwiler & Associates Ltd.	Richmond, B.C.
Island Micro Systems	Campbell River, B.C.	MacLean Hunter Paging, Div. of MacLean Hunter Limited	Rexdale, Ont.
J C McGrath & Associates	Weston, Ont.	Mack Canada Inc.	Toronto, Ont.
J I Case Canada Inc.	Racine, WI, USA*	Mactronic Systems Ltd.	Sylvan Lake, Alta.
J R Lee Tool Co. Ltd.	Red Deer, Alta.	Magna Electronics, Div. of Devtec Corp.	Scarborough, Ont.
J T S Computer Systems Ltd.	Downsview, Ont.	Mai Canada Ltd.	Unionville, Ont.
J-Mar Electronics Ltd.	Toronto, Ont.	Maleda Limited	Richmond Hill, Ont.
Jeno Neuman Fils Inc.	Boisbriand, Qué.	Manitoba Telephone System	Winnipeg, Man.
John Deere Welland Works of John Deere Ltd.	Welland, Ont.	Marbesan Holdings Ltd.	Toronto, Ont.
Johnson Controls Ltd.	Markham, Ont.	Marel Equipment Inc.	Dartmouth, N.S.
K H D Canada Inc.	St-Laurent, Qué.	Maritime Telegraph & Telephone Company Ltd.	Halifax, N.S.
KTS Business Systems Inc.	Toronto, Ont.	Martin-Brower of Canada Ltd.	Chicago, IL, USA*
Karak Systems Corporation	Toronto, Ont.	Matrox Electronic System Ltd.	Dorval, Qué.
Kawneer Company Canada Ltd.	Scarborough, Ont.	Matsushita Electric of Canada Limited	Mississauga, Ont.
Keith Cooke & Associates Ltd.	Toronto, Ont.	Mattell Canada Inc.	Toronto, Ont.
Keyword Office Technologies Ltd.	Calgary, Alta.	Maywest Mfg. Ltd.	Vancouver, B.C.
Kodak Canada Inc.	Toronto, Ont.	McClear Place Studios Ltd.	Toronto, Ont.
Kolostat Inc.	Chomedy, Laval, Qué.	McClelland-Dumanski Ltd.	Sault-Ste-Marie, Ont.
Koppers Building Products Ltd.	Mississauga, Ont.	McDonnell Douglas Computer System Company Inc.	Willowdale, Ont.
Kraft Ltd.	Montréal, Qué.		
Kulin Enterprises Limited	Etobicoke, Ont.		
L S I Logic Corporation of Canada Inc.	Calgary, Alta.		
Lake Ontario Steel Co. Ltd.	Whitby, Ont.		
Lanpar Technologies Inc.	Markham, Ont.		
Laserlite Inc.	Markham, Ont.		

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-I

Digital Computers, Central Processing Unit

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
McGill University	Montréal, Qué.	Northwestern Utilities Ltd.	Edmonton, Alta.
Measurex Can Ltd.	Longueuil, Qué.	Oerlikon Aerospace Ltd.	St-Jean-sur-Richelieu, Qué.
Megatronix Corp.	Weston, Ont.	Office Overload Limited	Toronto, Ont.
Memorisime Inc.	Laval, Qué.	Old Dutch Foods Ltd.	Winnipeg, Man.
Memotec Data Inc.	Montréal, Qué.	Olivetti Canada Limited	Markham, Ont.
Mentor Graphics (Canada) Ltd.	Beaverton, OR, USA*	On-Line Data Corp.	Kitchener, Ont.
Message Centre Inc., The	Ottawa, Ont.	Ontor Ltd.	Toronto, Ont.
Metropolitan Life Ins. Co.	Ottawa, Ont.	Onyx Computers Incorporated	Richmond Hill, Ont.
Michelin Tires (Canada) Ltd.	New Glasgow, N.S.	Optrotech Inc.	Burlington, MA, USA*
Micos Computer Systems Inc.	Mississauga, Ont.	P C Design Systems, o/b 584540 Ontario Limited	Toronto, Ont.
Micro Computer Supplies Ltd.	Mississauga, Ont.	P C Plus Courtiers en Informatique Inc.	Île-des-Soeurs, Qué.
Micro Wet Distributing Ltd.	Burnaby, B.C.	P C World, Div. of Nelix Circuits Inc.	Scarborough, Ont.
Mitchell Press Limited	Vancouver, B.C.	Pacific National Financial Corporation	Vancouver, B.C.
Mitel Corporation	Kanata, Ont.	Pacific National Leasing Corp.	Winnipeg, Man.
Mits Computer System Ltd.	Calgary, Alta.	Pacific Ruling & Folding Ltd.	Vancouver, B.C.
Mitsubishi Canada Limited	Vancouver, B.C.	Pacomco Canada Ltd.	Ottawa, Ont.
Mitsubishi Electric Sales Canada Inc.	Markham, Ont.	Pan Canadian Petroleum Ltd.	Calgary, Alta.
Mobile Data International Inc.	Richmond, B.C.	Pansophic Systems Incorporated	North York, Ont.
Modcomp Canada Ltd.	Mississauga, Ont.	Paradyne Corporation	Toronto, Ont.
Mohawk Data Sciences Canada Ltd.	Markham, Ont.	Paragon Tools Co., Op by North American Plastics Co. Ltd.	Windsor, Ont.
Moore Corporation Ltd.	Toronto, Ont.	Paramax Electronics Inc.	Montréal, Qué.
Mosaid Inc.	Kanata, Ont.	Parityplus Inc.	Mississauga, Ont.
Motor Coach Industries Ltd.	Winnipeg, Man.	Peace Pipe Line Ltd.	Calgary, Alta.
Motorola Canada Limited	Brampton, Ont.	Pemberton, Houston, Willoughby, Bell, Gouinlock Inc.	Vancouver, B.C.
Mountain Systems Corporation	North York, Ont.	Perkin Elmer Data System of Canada Ltd.	Mississauga, Ont.
Mykotec Inc.	Vancouver, B.C.	Permanent Concrete, a Division of Canada Cement Lafarge Ltd.	Brockville, Ont.
N B I Canada Inc.	Montréal, Qué.	Petro-Canada Inc.	Calgary, Alta.
NCR Canada Ltd.	Toronto, Ont.	Pharmacia (Canada) Ltd.	Dorval, Qué.
Nabu Manufacturing Corporation	Mississauga, Ont.	Pierre desMarais Incorporé	St-Laurent, Qué.
National Communications & Data Company Ltd.	Ottawa, Ont.	Pinpoint Retail Systems Inc.	Toronto, Ont.
National Semiconductor Canada Limited	Don Mills, Ont.	Plessey Canada (1983) Limited	Mississauga, Ont.
Network Systems Corp.	Rexdale, Ont.	Pratt and Lambert Inc.	Fort Erie, Ont.
New Holland of Canada Ltd.	Minneapolis, MN, USA*	Precision Small Parts Ltd.	Aurora, Ont.
New Tel Systems	New Holland, PA, USA*	Prime Computer of Canada Limited	Mississauga, Ont.
Nfld Light & Power Co. Ltd.	St. John's, Nfld.	Priva Computers Inc.	Vineland Station, Ont.
Nixdorf Computer Canada Ltd.	St. John's, Nfld.	Programmed Communications Ltd.	Montréal, Qué.
Norand Corporation	Don Mills, Ont.		
Norgraphics Canada Limited	Cedar Rapids, IA, USA*		
Norlite Computer Systems Inc.	Toronto, Ont.		
Northern Telecom Canada Limited	Kanata, Ont.		
Northwest Digital Systems Inc.	Islington, Ont.		
	Richmond, B.C.		

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-I

Digital Computers, Central Processing Unit

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Promecan Industrielle Internationale Ltée	Granby, Qué.	Smidth & Co. S.L.	Montréal, Qué.
Protection Mutual Insurance Company	Park Ridge, IL, USA*	Société de Gestion Delphinus Inc.	Montréal, Qué. Toronto, Ont.
Province of Ontario Ministry of Government Services	Toronto, Ont.	Softquad Inc.	Toronto, Ont.
Punchmaster Limited	St-Laurent, Qué.	Softsel Computer Products Canada Inc.	Don Mills, Ont.
QS - 1 Data Systems Limited	Halifax, N.S.	Software Concepts 4461572	Thornhill, Ont.
Quintana Computer Services Inc.	St-Laurent, Qué.	Software Support, O/B 116891	Weston, Ont.
R C M P HQ Division	Ottawa, Ont.	Sokkisha Canada Inc.	Willowdale, Ont.
R G Shelley Ltd.	Don Mills, Ont.	Sony of Canada Ltd.	Wallaceburg, Ont.
R P Eveready Inc.	Mississauga, Ont.	Southwest Computer Sales	Toronto, Ont.
Racal-Redac Inc.	Westford, MA, USA*	Spar Aerospace Products Ltd.	Brampton, Ont.
Radionics Scientific Inc.	Downsview, Ont.	Spectravision International Inc.	Concord, Ont.
Rapistan Canada Limited	Rexdale, Ont.	Speedex Mfg., A Div. of Magna Intl (Canada) Inc.	Winnipeg, Man.
Raytheon Canada Ltd.	Waterloo, Ont.	Sperry Inc.	Strathroy, Ont.
Recognition Equipment (Canada) Ltd.	Markham, Ont.	Spun Steel Ltd.	Brockville, Ont.
Reko Tool & Mould Inc.	Oldcastle, Ont.	St. Lawrence College of Applied Arts & Technology	Winnipeg, Man.
Remanco Systems Inc.	Markham, Ont.	Standard Aero Limited	Markham, Ont.
Renco Design Ltd.	Toronto, Ont.	Star Data Systems Inc.	Hamilton, Ont.
Reuters Limited	Toronto, Ont.	Stelco Inc.	Abbotsford, B.C.
Rhodnius Inc.	Scarborough, Ont.	Stenner Financial Services Ltd.	Rochester, N.Y., USA*
Riddings Ouellette Computer Inc.	Montréal, Qué.	Stromberg-Carlson Corporation	Markham, Ont.
Robertshaw Controls Canada Inc.	Toronto, Ont.	Sun Microsystem of Canada Inc.	Calgary, Alta.
Rogers Cable TV Ltd.	Newmarket, Ont.	Sureway Fabrics & Components Ltd.	Kitchener, Ont.
Rosemount Instruments Ltd.	Calgary, Alta.	Sutherland-Schultz Limited	Downsview, Ont.
Roxton Furniture (Elmira) Ltd.	Guelph, Ont.	Suzuki Canada Inc.	Nepean, Ont.
Royal Trust Corp. of Canada	Toronto, Ont.	Symbolics Canada Inc.	Mississauga, Ont.
S Litton Systems (Canada) Ltd.	Rexdale, Ont.	Syncromate Production Systems Ltd.	Fort McMurray, Alta.
S.T.S. Systems Ltd.	Dorval, Qué.	Syncrude Canada Ltd.	Laval, Qué.
STC Canada Inc.	Rexdale, Ont.	Systèmes de Support Informatique R L Inc.	Mississauga, Ont.
Safeco Insurance Co.	Seattle, WA, USA*	T D L Woodtreating Ltd.	Markham, Ont.
Sanyo Canada Inc.	Toronto, Ont.	Tandem Computers Canada Ltd.	Scarborough, Ont.
Scan-Optics (Canada) Ltd.	Markham, Ont.	Teela Data Management Systems, Div. of Moore Corporation Ltd.	Barrie, Ont.
Science Aztec Inc.	Charny, Qué.	Tektronix Canada Inc.	Ste-Marthe-sur-le-Lac, Qué.
Scott Computer Leasing Inc.	Mississauga, Ont.	Tele Syn Inc.	Toronto, Ont.
Securiplex Systems Inc.	Pointe-Claire, Qué.	Telecommunications Terminal Systems	
Sentrol Systems Ltd.	Downsview, Ont.		
Sequent Computer Systems (Canada) Ltd.	KO1, OR, USA*		
Shaw Cablesystems Ltd.	Edmonton, Alta.		
Shell Canada Resources	Halifax, N.S.		
Sheraton Hotels, Div. of I T T Industries of Canada Ltd.	Toronto, Ont.		
Silicon Graphics Inc.	Mountain View, CA, USA*		

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-I

Digital Computers, Central Processing Unit

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Teleglobe Canada	Montréal, Qué.	Versatile Farm Equipment Co.	Winnipeg, Man.
Teleplex Ltd.	Brampton, Ont.	Vertex System Resources Ltd.	Calgary, Alta.
Teletec Cash Register Co. Ltd.	Scarborough, Ont.	Vertigo Systems International	Vancouver, B.C.
Texaco Canada Inc.	Toronto, Ont.	Inc.	Montréal, Qué.
Thompson Products, Division of T R W Canada Limited	Calgary, Alta.	Vestshell Inc.	Montréal, Qué.
Timeplex Canada Inc.	St. Catharines, Ont.	Vias Ltée	Vancouver, B.C.
Todd Combustion Ltd.	Markham, Ont.	Vidcom Sales Ltd.	Mississauga, Ont.
Tokyo Electric Canada Limited	Ste-Thérèse, Qué.	Video Design System Inc.	Auburn Hill, MI, USA*
Toshiba of Canada Limited	Rexdale, Ont.	W C C Computer Systems, c/o World Computer Corporation	Downsview, Ont.
Total Computers Ltd.	Willowdale, Ont.	W D Graphic Products Ltd.	Ajax, Ont.
Tour & Andersson Ltd.	Lethbridge, Alta.	W R Grace & Company Canada Ltd.	Richmond Hill, Ont.
Towers Department Stores Inc.	Mississauga, Ont.	Wang Canada Ltd.	Mississauga, Ont.
Trac Rentals Limited	Toronto, Ont.	Wardair Canada Inc.	Scarborough, Ont.
Trans Mountain Pipe Line Company Ltd.	Rexdale, Ont.	Waters Scientific Ltd.	Mississauga, Ont.
Transalta Resources Corp.	Vancouver, B.C.	Webcom Limited	Mississauga, Ont.
Transduction Limited	Calgary, Alta.	Weber Marking Systems (Canada) Ltd.	Mississauga, Ont.
Transmation (Canada) Inc.	Mississauga, Ont.	Westburne Industrial Enterprises Ltd.	Montréal, Qué.
Triad Systems Canada Ltd.	Rochester, NY, USA*	Western Cinevision Ltd.	Calgary, Alta.
Trio Tool & Mold Ltd.	Woodbridge, Ont.	Western Professional Film Laboratories Ltd.	Vancouver, B.C.
Tulsa Computer Products Ltd.	Windsor, Ont.	Westin Services Company Ltd.	Winnipeg, Man.
Udisco Ltd.	Willowdale, Ont.	Westinghouse Canada Limited	Hamilton, Ont.
Ungermann Bass Ltd.	Montréal, Qué.	Weyerhaeuser Canada Ltd.	Kamloops, B.C.
Unisys Canada Inc.	Willowdale, Ont.	Wicat Canada Inc.	Montréal, Qué.
United Video Ltd.	Toronto, Ont.	Wightman Telephone Ltd.	Clifford, Ont.
University of Alberta Hospital	Ottawa, Ont.	Wild Leitz Canada Limited	Willowdale, Ont.
University of British Columbia, The	Edmonton, Alta.	Willowglen Systems Ltd.	Calgary, Alta.
University of Calgary, The	Vancouver, B.C.	Wilson Auto Electric Limited	Winnipeg, Man.
University of Guelph	Calgary, Alta.	Windeler Controls Inc.	Scarborough, Ont.
University of Toronto	Guelph, Ont.	Wm E Coutts Company Ltd.	Willowdale, Ont.
Utell International Inc.	Toronto, Ont.	X I O S Systems Corp.	Ottawa, Ont.
VME Equipment of Canada Limited	Toronto, Ont.	XV Olympic Winter Games	Calgary, Alta.
Valiant Machine & Tool Inc.	Guelph, Ont.	Xerox Canada Inc.	North York, Ont.
Valmet Dominion Inc.	Windsor, Ont.	Xmit Ltd.	North York, Ont.
Valspar Inc.	Lachine, Qué.	Zenith Graphics Ltd.	Vancouver, B.C.
	West Hill, Ont.	Zenith Radio Canada Ltd.	Toronto, Ont.

* Non-resident importer

APPENDIX B-II

CANADIAN IMPORTERS

Microcomputers, Digital

The principal 20 importers of microcomputers, digital (771-22-21) accounted for 80 per cent of the total import value during 1987.

<u>Principal Importers</u> <u>(No.)</u>	<u>Cumulative Value</u> <u>(C\$ Million)</u>	<u>Per Cent of Total Value</u>
5	257.5	57
10	321.1	71
20	361.1	80
All Importers	452.3	100

Importers of microcomputers, digital during 1987 are listed below in alphabetical order. This list includes all importers except individuals and a minimal number of importers whose names were not available.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
150890 Canada Inc. Gaon Technology International	Montréal, Qué.	ADP Dealer Services Ltd.	Don Mills, Ont.
3D Microcomputers Wholesale & Distribution Limited	Willowdale, Ont.	AT&T Canada Inc.	Willowdale, Ont.
3M Canada Inc.	London, Ont.	Acrodyne Manufacturing Company	North Vancouver, B.C.
691543 Ontario Inc.	Downsview, Ont.	Adcom Electronics Limited	Toronto, Ont.
A B F Business forms Ltd.	Rexdale, Ont.	Addressograph Farrington Inc.	Mississauga, Ont.
A C Neilson Company of Canada Ltd.	Markham, Ont.	Advanced Data Systems Inc.	Mississauga, Ont.
A C Simmonds & Sons Ltd.	Pickering, Ont.	Agena Safecom Inc.	Seattle, WA, USA*
A C T Systems Inc.	Surrey, B.C.	Ahearn & Soper Inc.	Rexdale, Ont.
A D T Security Systems	Willowdale, Ont.	Air Canada	Winnipeg, Man.
A E S Data Inc.	Lachine, Qué.	Aita King Holdings Ltd.	Richmond, B.C.
A I C Computers Inc.	Woodbridge, Ont.	Alberta Cancer Board	Edmonton, Alta.
A I M Electronics Inc.	Ottawa, Ont.	Alberta Government Telephones	Edmonton, Alta.
A S T Canada, A Branch of AST Research Inc.	Mississauga, Ont.	Alexander D Smart Limited	Markham, Ont.
A T Computer Centre Inc.	Vancouver, B.C.	Algoma Steel Corp. Ltd., The	Sault-Ste-Marie, Ont.
A and A Canada, Div. of Tandy Electronics Ltd.	Barrie, Ont.	Allen Crawford Associates Ltd.	Mississauga, Ont.
A-Z Computer Distributors Inc.	North Vancouver, B.C.	Alliance Ro-Na Home Inc.	St. Jacobs, Ont.
		Allied Tools Ltd.	Edmonton, Alta.
		Alpha Technologies Ltd.	Burnaby, B.C.
		Alpine Computers Limited	Richmond, B.C.
		Amano America Inc.	Rexdale, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-II

Microcomputers, Digital

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Amdahl Communication Inc.	Mississauga, Ont.	C A E Electronics Ltd.	St-Laurent, Qué.
Amdahl Canada Limited	Toronto, Ont.	C D I Computer Distribution	Vancouver, B.C.
American Airlines Incorporated	Tulsa, OK, USA*	Alberta Ltd.	Toronto, Ont.
Analytical Instrument, Division of Perkin Elmer Canada Ltée	Rexdale, Ont.	C M Q Communications Inc.	Toronto, Ont.
Antares Electronics Inc.	Nepean, Ont.	C N C P Telecommunication	Toronto, Ont.
Apollo Computer Canada, o/b 133814 Canada Ltd.	Toronto, Ont.	C P T Business Systems of Canada Ltd.	Toronto, Ont.
Apple Canada Inc.	Markham, Ont.	C R Control Marketing Ltd.	Peterborough, Ont.
Arrow Electronics Canada (1985) Ltd.	Montréal, Qué.	CDI Computer Dealers (Canada) Inc.	Willowdale, Ont.
Arthur Rosenblum Sales Ltd.	Toronto, Ont.	CMB Holdings Ltd.	Toronto, Ont.
Ascot Engineering Inc.	Edmonton, Alta.	Cabledata Limited	Markham, Ont.
Associated Telephone Industries Inc.	Richmond, B.C.	Cadillac Fairview Corporation Limited, The	Toronto, Ont.
Associates Commercial Corporation of Canada Ltd.	Dallas, TX, USA*	Cal Circuit Abco Inc.	Woodland Hills, CA, USA*
Atari (Canada) Corp.	Markham, Ont.	Canada Cement Lafarge Ltd.	Montréal, Qué.
Atlantic Packaging Products Ltd.	Scarborough, Ont.	Canada Lease Financing Limited	Rexdale, Ont.
Audio Video Specialists Inc.	Dorval, Qué.	Canadian General Electric Co. Ltd.	Toronto, Ont.
Austin Metal Fabricators Ltd.	Burnaby, B.C.	Canadian Marconi Company Ltd.	Montréal, Qué.
Avax International Inc.	Mississauga, Ont.	Canadian Measurement-Metrology Inc.	Mississauga, Ont.
B D N Computer Systems Inc.	Scarborough, Ont.	Canadian Occidental Petroleum Ltd.	Calgary, Alta.
B.C. Telephone Co.	Burnaby, B.C.	Canadian Pacific Ltd.	Montréal, Qué.
Babcock Wilcox Canada Ltd.	Galt, Ont.	Canadian Red Cross Society	Ottawa, Ont.
Baker Production Services (Canada) Ltd.	Calgary, Alta.	Canadian Security Printers Inc.	Mississauga, Ont.
Beckman Instruments Canada Inc.	Mississauga, Ont.	Canadian Standards Association	Rexdale, Ont.
Bell & Howell Ltd.	Weston, Ont.	Canamicro Distribution Inc.	Montréal, Qué.
Bell Data Systems Inc.	St-Laurent, Qué.	Canara Technologies Inc.	Mississauga, Ont.
Bell Northern Research Ltd.	Ottawa, Ont.	Canarm Ltd.	Brockville, Ont.
Bell Technical Services Inc.	Willowdale, Ont.	Canon Canada Inc.	Mississauga, Ont.
Bertex Distributors, o/b 069995 Ontario Ltd.	Mississauga, Ont.	Canotec Inc.	St-Laurent, Qué.
Bio-Guard Canada Ltd.	Toronto, Ont.	Cantech Corporation	Calgary, Alta.
Bridge Communications Inc.	Toronto, Ont.	Capilano Computing Systems Limited	Vancouver, B.C.
Brown Boveri Howden Inc.	Scarborough, Ont.	Carl Zeiss Canada Ltd.	Don Mills, Ont.
Burlington Northern (Manitoba) Ltd.	Winnipeg, Man.	Carleton University	Ottawa, Ont.
Burns International Security Ltd.	Toronto, Ont.	Case Communications Ltd.	Gloucester, Ont.
Burroughs Memorex Inc.	Toronto, Ont.	Central Time Systems Co. Ltd.	Barrie, Ont.
Business Technology Co.	North York, Ont.	Centre M.S.P. Reg'd	Montréal, Qué.
Bytec Comterm Inc.	Downsview, Ont.	Chevco Computing, Division of 553120 Ontario Ltd.	Mississauga, Ont.
C & D Meter Reading Services Limited	Pointe-Claire, Qué.	Ciments Canada Lafarge Ltée	Montréal, Qué.
	Mississauga, Ont.	Cincinnati Milacron-Canada Ltd.	Toronto, Ont.
		City of Edmonton, The	Edmonton, Alta.
		Clanek Price & Associates Ltd.	Waterloo, Ont.
		Classic Technology Canada Inc.	Markham, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-II

Microcomputers, Digital

Name	Address	Name	Address
Clinicare Alberta Ltd.	Calgary, Alta.	Datamex Ltd.	Downsview, Ont.
Commerx Computer Systems Inc.	Toronto, Ont.	Datapoint Canada Inc.	Willowdale, Ont.
Commodity Communications Corporation (Canada) Ltd.	Hyde Park, Ont.	Datatech Systems Ltd.	Victoria, B.C.
Commodity Quote-Graphics Inc.	Glenwoods Springs, CO, USA*	Datrek Computer Services Inc.	Edmonton, Alta.
Commodore Business Machines Limited	Agincourt, Ont.	Davey Tree Export Co. of Canada Ltd.	Weston, Ont.
Commonwealth Holiday Inns of Canada Limited	London, Ont.	Deltech Communications Equipment Inc.	Markham, Ont.
Communications Technology (Canada) Ltd.	Rexdale, Ont.	Department of National Defence	Ottawa, Ont.
Compaq Canada Inc.	Don Mills, Ont.	Department of Supply & Services	Ottawa, Ont.
Comptech Systems, Div. of Comptech Canada Inc.	Mississauga, Ont.	Destcom Messages Systems Inc.	Toronto, Ont.
CompuGen Systems Inc.	Willowdale, Ont.	Develcon Electronics Ltd.	Saskatoon, Sask.
Computer Brokers of Canada Ltd.	Concord, Ont.	Digidyne Inc.	Lachine, Qué.
Computer Canada Corp.	Delta, B.C.	Digital Equipment Co. Ltd.	Kanata, Ont.
Computer Genesis, o/b Microdyne Systems Ltd.	Willowdale, Ont.	Digital Video Systems Corp.	Scarborough, Ont.
Computer House Software, o/b Captain Hook Software Inc.	Waterloo, Ont.	Digitec Telecommunications Inc.	Mississauga, Ont.
Computer Innovations Distribution Inc.	Mississauga, Ont.	Dover Corp. Ltd.	Toronto, Ont.
Computer Logics Limited	Rexdale, Ont.	Dow Chemical Canada Inc.	Sarnia, Ont.
Computer Power Solution Inc.	Markham, Ont.	Dow Jones Canada Inc.	Princeton, N.J., USA*
Computer-Mart, o/b 579253 Ontario Ltd.	Scarborough, Ont.	Duffy & Hunt Int'l Inc.	Islington, Ont.
Computervision Canada Inc.	Rexdale, Ont.	Dupont of Canada Ltd.	Mississauga, Ont.
Consolidated Video Systems Ltd.	Vancouver, B.C.	Dycor Industrial Research Ltd.	Edmonton, Alta.
Consolidated-Bathurst Inc.	Montréal, Qué.	Dynasty Furniture Mfg. Ltd.	Calgary, Alta.
Continental Industries Ltd.	Brampton, Ont.	Dynatronix Limited	Scarborough, Ont.
Control Data Canada Ltd.	Mississauga, Ont.	E G & G Sealol Canada, Div. of E G & G Canada Ltd.	Dorval, Qué.
Copracan Industries Ltd.	Burnaby, B.C.	E M J Data Systems Ltd.	Guelph, Ont.
Corel Systems Inc.	Ottawa, Ont.	E M Plastic & Electric Products Ltd.	Downsview, Ont.
Corporate Computer Systems Inc.	Markham, Ont.	Ecom Trading Corp.	Markham, Ont.
Corvus Systems (Canada) Inc.	Mississauga, Ont.	Efkay Musical Instruments Ltd.	St-Laurent, Qué.
Cotech Computers Inc.	Toronto, Ont.	Electrocaisse Inc.	St-Léonard, Qué.
Courier Information Systems, Div. of Alcatel Canada Teleco	Mississauga, Ont.	Elicon Industrial Controls Limited	Richmond, B.C.
Crowntek Communications Inc.	Markham, Ont.	Eljay Irrigation Ltd.	Calgary, Alta.
Cyber-Video-Com Inc.	Vancouver, B.C.	Emcon Emanation Control Ltd.	Nepean, Ont.
Cybermedix Health Services Ltd.	Toronto, Ont.	Enercorp Instruments Ltd.	Toronto, Ont.
Cybernex Limited	Ottawa, Ont.	Enertec Geophysical Services Ltd.	Calgary, Alta.
D B A Communication Systems Inc.	North Vancouver, B.C.	Entre Centre D'informatique Acacia & Associés (Montréal)	Montréal, Qué.
Data General (Canada) Limited	Mississauga, Ont.	Entre Computer Centre, O/B 592351 Ontario Limited	Toronto, Ont.
Dataline Inc.	Toronto, Ont.	Entre Computer Distribution Center Ltd.	Ste-Foy, Qué.
			Thunder Bay, Ont.
			Chantilly, VI, USA*

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-II

Microcomputers, Digital

Name	Address	Name	Address
Epic Data Inc.	Richmond, B.C.	Hamilton Rentals, Div. of Hamilton Group Limited	Toronto, Ont.
Epson Canada Limited	Willowdale, Ont.	Hamilton-Avnet International (Canada) Ltd.	Mississauga, Ont.
Équipements Électroniques System Inc., Les	St-Laurent, Qué.	Harris Computer Systems Corp.	Nepean, Ont.
Ericatel Limited	Rexdale, Ont.	Harris Systems Ltd.	Don Mills, Ont.
Ericsson Communications Inc.	Mount Royal, Qué.	Hartz Canada Incorporated	St. Thomas, Ont.
Erikson Music, Reg'd Div. of Jan Industries Ltd.	St-Laurent, Qué.	Heath Company, Div. of Zenith Radio Canada Limited	Toronto, Ont.
Essilor Canada Ltée	St-Laurent, Qué.	Hewlett-Packard (Canada) Limited	Mississauga, Ont.
Estimatic Inc.	Milliken, Ont.	Ho & Associates Computer Systems Ltd.	Calgary, Alta.
Falconbridge Nickel Mines Ltd.	Falconbridge, Ont.	Hoffert Music Corporation	Willowdale, Ont.
Federal Express Corporation, c/o Cansica Services Inc.	Mississauga, Ont.	Honeywell Bull Ltd.	North York, Ont.
Festo Inc.	Rexdale, Ont.	I B M Canada Ltd.	Willowdale, Ont.
Filbitron Systems Group Inc.	Markham, Ont.	I M S of Canada Ltd.	Markham, Ont.
Financial Trustco Capital Ltd.	Calgary, Alta.	IBS/Immediate Business Systems Inc.	Dorval, Qué.
Fischer & Porter Canada Ltd.	Downsview, Ont.	ICL Computers Canada Ltd.	Birmingham, AL, USA*
Fisher Price Canada, Div. of Quaker Oats Co. of Canada Ltd.	Mississauga, Ont.	IDM Research Industries Inc.	Downsview, Ont.
Ford Electronics Mfg. Corp.	Markham, Ont.	IMTC Systems Inc.	Vancouver, B.C.
Ford Motor Company of Canada Ltd.	Oakville, Ont.	ITT Canada Limited	Surrey, B.C.
Foxboro Canada Inc.	Montréal, Qué.	Iberia Air Lines of Spain	Guelph, Ont.
Future Shop, The, o/b Vicom Electronics Ltd.	Vancouver, B.C.	Idacom Electronics Ltd.	Montréal, Qué.
G E C Canada Ltd.	Mississauga, Ont.	Idec Canada Ltd.	Edmonton, Alta.
Gemini Technology Inc.	Vancouver, B.C.	Imphoson Inc.	Delta, B.C.
Genamation Inc.	Markham, Ont.	Inapro (1986) Corp.	Longueuil, Qué.
General Datacomm Ltd.	Willowdale, Ont.	Industries Frisco Bay du Canada Ltée, Les	Ottawa, Ont.
General Instrument of Canada Ltd.	Toronto, Ont.	Innovative Electronics & Devices Ltd.	St-Laurent, Qué.
General Production Devices, O/B GPD Canada Inc.	Gormley, Ont.	Insight Computer Solutions Ltd.	Fort McMurray, Alta.
Genrad Ltd.	Mississauga, Ont.	Insight Instrument Corporation	Kelowna, B.C.
Genstar Rental Electronics Inc.	Rexdale, Ont.	Instron Canada Ltd.	Fort Erie, Ont.
Geophysical Service Incorporated	Richmond Hill, Ont.	Intel Semiconductor of Canada Ltd.	Burlington, Ont.
Geovision Corp.	Ottawa, Ont.	Interactive Computer Systems Ltd.	Rexdale, Ont.
Giant Timber Industries Ltd.	Maple, Ont.	International Correspondence Schools Canadian Ltd.	Fredericton, N.B.
Golden City Enterprises Ltd.	Vancouver, B.C.	International Speedi-Sleeve Ltd.	Montréal, Qué.
Great Pacific Trading Ltd.	Vancouver, B.C.	Interphase Marketing Limited	Burnaby, B.C.
Greenway Glen Mfg.-Corel North American Tennis Tournament	Ottawa, Ont.	J G Moore & Associates Ltd.	Toronto, Ont.
Grid Systems Canada Inc.	Toronto, Ont.	J T S Computer Systems Ltd.	Edmonton, Alta.
Groupe Master Ltée, Le	Montréal, Qué.	J V C Canada Inc.	Downswiew, Ont.
H & R Block Inc.	Bowmanville, Ont.	J-Mar Electronics Ltd.	Scarborough, Ont.
Hadley Tekscience (Canada) Inc.	Oakville, Ont.	Jerome & Francis Co.	Toronto, Ont.
Hamilton Microsystems Inc.	Mississauga, Ont.		North Vancouver, B.C.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-II

Microcomputers, Digital

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
John Deyell Co., Division of Cairn Capital Inc.	Lindsay, Ont.	Mariposa Stores Ltd.	Vancouver, B.C.
KTS Business Systems Inc.	Toronto, Ont.	Markham Insurance Limited	Markham, Ont.
Kajaani Inc.	Pointe-Claire, Qué.	Markham Technologies Inc.	Toronto, Ont.
Kamco Music & Sound System Ltd.	Calgary, Alta.	Matrox Electronic System Ltd.	Dorval, Qué.
Knills Alarm Systems Ltd.	North Vancouver, B.C.	Matsushita Electric of Canada Limited	Mississauga, Ont.
Kraft Ltd.	Montréal, Qué.	Mattel Canada Inc.	Toronto, Ont.
Krupp Canada Inc.	Pointe-Claire, Qué.	McDonalds Restaurants of Canada Ltd.	Toronto, Ont.
Kyocera Canada Inc.	Mississauga, Ont.	McKeevers Software Wizardry Limited	Maple Ridge, B.C.
L O F Glass of Canada Ltd.	Collingwood, Ont.	McKennco Incorporated	Woodstock, Ont.
La Coopérative Fédérée de Québec	Montréal, Qué.	Mcdonnell Douglas Computer System Company Inc.	Willowdale, Ont.
Lanpar Technologies Inc.	Markham, Ont.	Measurex Can. Ltd.	Longueuil, Qué.
Laser Friendly Inc.	Scarborough, Ont.	Megabyte Business Systems Ltd.	St. Catharines, Ont.
Laurentian University	Sudbury, Ont.	Message Centre Inc., The	Ottawa, Ont.
Laverty Longworth and Associates Ltd.	Markham, Ont.	Met-Tec Installations Ltd.	Burnaby, B.C.
Leasametric (Canada) Inc.	Mississauga, Ont.	Metro-Graphic Corporation	Laval, Qué.
Lecol Co. Ltd.	Scarborough, Ont.	Micro-Age Computer Stores, o/b 140236 Canada Inc.	Ottawa, Ont.
Lofotem Aqua Supply Ltd.	Victoria, B.C.	Micro Computer Supplies Ltd.	Mississauga Ont.
Logicon 1979 Inc.	Boisbriand, Qué.	Micro Computers of Canada Inc.	Scarborough, Ont.
Logo Computer Systems Inc.	Ste-Julie de Verchères, Qué.	Micro Contact Inc.	Lévis, Qué.
London Drugs Limited	Richmond, B.C.	Micro Lewis Corp-Compaq	Don Mills, Ont.
Loonam Computer Products (Canada) Inc.	Mississauga, Ont.	Microlink Industries Ltd.	Burnaby, B.C.
Lubrizol of Canada Ltd.	Niagara Falls, Ont.	Microtel Pacific Research Ltd.	Burnaby, B.C.
M A C Computers Ltd.	Edmonton, Alta.	Microturbo Canada Inc.	Toronto, Ont.
M I C R Systems Ltd.	Willowdale, Ont.	Millipore Ltd.	Mississauga, Ont.
M T I Canada Ltd.	Mississauga, Ont.	Minolta Business Equipment (Canada) Ltd.	Scarborough, Ont.
MCW Computers Ltd.	Mississauga, Ont.	Mits Computer System Ltd.	Calgary, Alta.
MDS Quantel Canada Inc.	Markham, Ont.	Mitsubishi Electric Sales Canada Inc.	Markham, Ont.
MacDonald Dettwiler & Associates Ltd.	Richmond, B.C.	Mobile Data International Inc.	Richmond, B.C.
MacMillan Bloedel Limited	Vancouver, B.C.	Modcomp Canada Ltd.	Mississauga, Ont.
Maddocks Systems Inc.	Burnaby, B.C.	Mohawk Data Sciences Canada Ltd.	Markham, Ont.
Mai Canada Ltd.	Unionville, Ont.	Moore Corporation Limited	Toronto, Ont.
Maison Des Semiconductors Ltée	Pointe-Claire, Qué.	Motorola Canada Limited	Brampton, Ont.
Maljon Controls Inc.	Toronto, Ont.	Mountain Systems Corporation	North York, Ont.
Management Horizons Inc.	Toronto, Ont.	Mueller Canada Inc.	Vancouver, B.C.
Manta Sound Company	Toronto, Ont.	Multi-Tech Electronics	Sarnia, Ont.
Marel Equipment Inc.	Dartmouth, N.S.	Multimicro Distributors Inc.	Edmonton, Alta.
		N B I Canada Inc.	Anjou, Qué.
			Toronto, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-II

Microcomputers, Digital

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
N K Video Technology (Canada) Ltd.	Richmond, B.C.	Paradyne Corporation	Toronto, Ont.
NCR Canada Ltd.	Toronto, Ont.	Parity Plus Inc.	Mississauga, Ont.
NEC Canada Inc.	Mississauga, Ont.	Pelko Electric Inc.	Weston, Ont.
Nabu Manufacturing Corporation	Mississauga, Ont.	Per-Tech Systems Inc.	Mississauga, Ont.
Nameff Manufacturing & Haulage Co.	Ottawa, Ont.	Perception Technology Canada Inc.	Nepean, Ont.
National School Services Ltd.	Sudbury, Ont.	Perkin Elmer Data System of Canada Ltd.	Mississauga, Ont.
National Semiconductor Canada Limited	Owatonna, MN, USA*	Petroquip Ltd.	Don Mills, Ont.
Navistar International Corporation Canada	Rexdale, Ont.	Philips Information Systems Ltd.	St-Laurent, Qué.
Nelma Data Corporation	Hamilton, Ont.	Planmatics Inc.	Montréal, Qué.
Nestle, Div. of Nestle Enterprises Limited	Mississauga, Ont.	Poetker Communications Ltd.	Kitchener, Ont.
Newbridge Communication Network Corp.	Don Mills, Ont.	Presley Laboratories Inc.	Surrey, B.C.
Newmont Exploration of Canada Ltd.	Ottawa, Ont.	Pride Computer Distribution Ltd.	Richmond, B.C.
Nicor Trading Inc.	Vancouver, B.C.	Priva Computers Inc.	Vineland Station, Ont.
Nixdorf Computer Canada Ltd.	Rexdale, Ont.	Pronam Limited	Sault-Ste-Marie, Ont.
Norand Corporation	Don Mills, Ont.	QS-1 Data Systems Limited	Halifax, N.S.
Northern Telecom Canada Limited	Cedar Rapids, IN, USA*	Quadrom Software Systems Inc.	Montréal, Qué.
Northwest Digital Systems Inc.	Islington, Ont.	Qualité N D E Limitée	Mercier, Qué.
Novatel Communications Ltd.	Richmond, B.C.	Quantum Software Systems Ltd.	Kanata, Ont.
Noxzema Inc.	Calgary, Alta.	Queens University	Kingston, Ont.
Nygard International Ltd.	Toronto, Ont.	Quintana Computer Services Inc.	St-Laurent, Qué.
OSI Distribution Incorporated	Winnipeg, Man.	R G Shelley Ltd.	Don Mills, Ont.
Office Overload Limited	Richmond, B.C.	R P L Prof Computer Centre of	Calgary, Alta.
Ogivar Inc.	Toronto, Ont.	Calgary Ltd.	Barrie, Ont.
Olivetti Canada Limited	St-Laurent, Qué.	Radio Shack, Division of	Calgary, Alta.
Olympia Business Machines Canada Ltd.	Markham, Ont.	Intertan Canada Ltd.	Mississauga, Ont.
Omni Forest Services Inc.	Don Mills, Ont.	Rama Computers Ltd.	Waterloo, Ont.
Oncourse International Inc.	Vancouver, B.C.	Rauland-Borg Canada Inc.	Vancouver, B.C.
Ontario Cabinet Makers (Windsor) Limited	Thornhill, Ont.	Raytheon Canada Ltd.	Toronto, Ont.
Organon Teknika Inc.	Windsor, Ont.	Resource Data Management, o/a	Brampton, Ont.
Orkon Inc.	Scarborough, Ont.	Resource Data Mgmt (1985) Inc.	Montréal, Qué.
P C Craft Inc.	Ste-Foy, Qué.	Reuters Limited	Calgary, Alta.
P C Mail Tech of Canada Ltd.	Markham, Ont.	Reynolds & Reynolds (Canada) Ltd.	Toronto, Ont.
P C Plus Courtiers en Informatique Inc.	Vancouver, B.C.	Riddings-Ouellette Inc.	Georgetown, Ont.
PV Tron Inc.	Île-des-Soeurs, Québec.	Ringman Controls Ltd.	Richmond, B.C.
Paccar of Canada Ltd.	Lachine, Québec.	Robertshaw Controls Canada Inc.	St-Laurent, Qué.
Pansophic Systems Incorporated	Surrey, B.C.	Rockwell International Canada Ltd.	Toronto, Ont.
Paperboard Industries Corp.	North York, Ont.	Roland D G Canada Incorporated	Edmonton, Alta.
	Toronto, Ont.	Ronald K Donald Productions Ltd.	Toronto, Ont.
		Rowntree MacKintosh Canada Ltd.	Scarborough, Ont.
		Royal Alexandra Hospitals	Seattle, WA, USA*
		Rutherford Audio Visual Ltd.	
		S R P Control Systems Ltd.	
		STD Electric Industries Ltd.	
		Safeco Insurance Co.	

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-II

Microcomputers, Digital

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Santronic Sales Ltd.	Burnaby, B.C.	Sterling Microsystems Inc.	Richmond, B.C.
Sanyo Canada Inc.	Toronto, Ont.	Stevenson Equipment Ltd.	Aurora, Ont.
Saskatchewan Telecommunication	Regina, Sask.	Strand Lighting, A Division of	Mississauga, Ont.
Seanix Technology Inc.	Vancouver, B.C.	Rank Canada Limited	St-Laurent, Qué.
Secure Technologies International Inc.	Gloucester, Ont.	Subway Coin and Stamps Supply	Toronto, Ont.
Security Supplies Inc.	Don Mills, Ont.	Canada Inc.	Markham, Ont.
Seismic Data Processors Ltd.	Calgary, Alta.	Sumitomo Canada Limited	Fort McMurray,
Sel' Canada, A Division of ITT Telecom Canada Inc.	Don Mills, Ont.	Sun Microsystem of Canada Inc.	Alta.
Seltron Electric Controls Inc.	St-Laurent, Qué.	Syncrude Canada Ltd.	
Semcon Energy Management Inc.	Pickering, Ont.	Systèmes Canacomp Systems Inc., Les	St-Laurent, Qué.
Semi Tech Microelectronics Corporation	Markham, Ont.	T. Eaton Co. Ltd., The	Toronto, Ont.
Sentrol Systems Ltd.	Downsview, Ont.	TIO Computer Distributing Inc.	Woodbridge, Ont.
Servex Computers Inc.	Mississauga, Ont.	Techni-Contact Canada Ltée	St-Laurent, Qué.
Services Conterm Ltée, Les Services Techniques OSR	Pointe-Claire, Québec	Technical Logistics Support Ltd.	Markham, Ont.
Reg'd, Les Servo Electronics Systems Ltd.	Montréal, Québec	Technicon Canada Inc.	Montréal, Qué.
Sharp Electronics of Canada Ltd.	Winnipeg, Man.	Technologie Cogigroupe Inc.	St-Basile-le-Grand, Qué.
Shell Canada Products Limited	Mississauga, Ont.	Technology Associates of Canada Ltd., The	Mississauga, Ont.
Silvacom Ltd.	Calgary, Alta.	Tecrad Inc.	Ancienne Lorette, Qué.
Simcoe County Board of Education	Edmonton, Ont.	Teela Data Management Systems, Div. of Moore Corporation Ltd.	Scarborough, Ont.
Smyth Sound Equipment Limited	Barrie, Ont.	Tektronix Canada Inc.	Barrie, Ont.
Sofpak Inc.	Longueuil, Québec	Tele-Tech Electronics Ltd.	Markham, Ont.
Softsel Computer Products Canada Inc.	Nepean, Ont.	Telecommunications Service Bureau Inc.	Rexdale, Ont.
Sokkishi Canada Inc.	Toronto, Ont.	Telecompute Integrated Systems Inc.	Etobicoke, Ont.
Sola Canada, O/B General Signal Limited	Weston, Ont.	Telesat Canada	Ottawa, Ont.
Solid Gold Trading Co.	Toronto, Ont.	Telxon Canada Corporation Inc.	Toronto, Ont.
Sonics Exploration Ltd.	Burnaby, B.C.	Texaco Canada Inc.	Toronto, Ont.
Soroc Technology (Canada) Inc.	Calgary, Alta.	Thermoguard Computer Services Inc.	Mississauga, Ont.
Source Data Products Inc.	Downsview, Ont.	Time Communication Ltd.	Ottawa, Ont.
Southam Inc.	Vancouver, B.C.	Toshiba of Canada Limited	Willowdale, Ont.
Spectra Color Ltd.	Calgary, Alta.	Totalogic Systems Ltd.	Ottawa, Ont.
Spectravision Int'l Inc.	Willowdale, Ont.	Tour & Anderson Ltd.	Mississauga, Ont.
Sperry Inc.	Brampton, Ont.	Toyota Canada Inc.	Scarborough, Ont.
Sports Charles Lambert Inc., Les	New Holland, PA, USA*	Tracan Electronics Western Ltd.	North Vancouver, B.C.
Square D Company Canada Ltd.	Lauzon, Québec	Transduction Limited	Mississauga, Ont.
St Paul Fire & Marine Insurance Company	Waterloo, Ont.	Travel Network, o/b Markham International Ltd.	Calgary, Alta.
State Farm Mutual Automobile Insurance Company	Toronto, Ont.	Trimtronics Limited	Toronto, Ont.
	Scarborough, Ont.	Tulsa Computer Products Ltd.	Willowdale, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-II

Microcomputers, Digital

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Turf Care Products Limited	Markham, Ont.	Wang Canada Ltd.	Richmond Hill, Ont.
UP & Running Systems Ltd.	Vanier, Ont.	Waters Scientific Ltd.	Mississauga, Ont.
US Amada Ltd.	Vancouver, B.C.	Weber Marking Systems (Canada) Ltd.	Mississauga, Ont.
Unisys Canada Inc.	Toronto, Ont.	Westburne Industrial Enterprises Ltd.	Montréal, Qué.
United Airlines Inc.	Chicago, IL, USA*	Westinghouse Canada Limited	Hamilton, Ont.
University of British Columbia, The	Vancouver, B.C.	Wicat Canada Inc.	Montréal, Qué.
University of Alberta Hospital	Edmonton, Alta.	Wild Leitz Canada Limited	Willowdale, Ont.
University of Calgary	Calgary, Alta.	Wilson Learning Limited	Etobicoke, Ont.
University of Regina	Regina, Sask.	Word Store Inc., The	Toronto, Ont.
University of Toronto	Toronto, Ont.	Hugo Technology (Canada) Ltd.	Vancouver, B.C.
University of Waterloo, The	Waterloo, Ont.	Xerox Canada Inc.	North York, Ont.
University of Winnipeg	Winnipeg, Man.	Zamin Electronique Inc.	St-Laurent, Qué.
Valley Dairy Equipment Ltd.	Sardis, B.C.	Zenith Data Systems Corp.	Benton Harbour, MI, USA*
Viking Fire Protection Ltd.	Boisbriand, Qué.	Zenith Radio Canada Ltd.	Toronto, Ont.
Vtech Computers (Canada) Ltd.	Richmond, B.C.		
W D Graphic Products Ltd.	Downsview, Ont.		
Wackenhut of Canada Ltd.	Islington, Ont.		
Wallace Barnes Company Ltd.	Burlington, Ont.		

* Non-resident importer

APPENDIX B-III

CANADIAN IMPORTERS

Computer Disk Files

The principal 30 importers of computer disk files accounted for 64 per cent of the total import value during 1987.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (C\$ Million)	<u>Per Cent of Total Value</u>
5	35.2	37
10	43.9	46
20	54.7	58
30	61.0	64
All Importers	94.7	100

Importers of computer disk files during 1987 are listed below in alphabetical order. This list includes all importers except individuals and a minimal number of importers whose names were not available.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
114590 Canada Inc.	St-Laurent, Qué.	A M P of Canada Ltd.	Markham, Ont.
117238 Canada Inc.	Montréal, Qué.	A P I Laboratory Products Ltd.	St-Laurent, Qué.
148279 Canada Inc.	Ottawa, Ont.	A S A Leasing, Div. A S A Corp.	Don Mills, Ont.
149506 Canada Inc.	St Laurent, Qué.	Ltd.	Concord, Ont.
154147 Canada Ltd.	New Westminster, B.C.	A S A P Computer Products Ltd.	Mississauga, Ont.
2323-4578 Québec Inc.	Montréal, Qué.	A S T Canada	Port Credit, Ont.
316810 BC Ltd.	Vancouver, B.C.	A S W Computer Systems Ltd.	Vancouver, B.C.
3M Canada Inc.	London, Ont.	A T Computer Centre Inc.	Kitchener, Ont.
4 C Technologies Ltée	Mont-Royal, Qué.	A T Distributors (Central) Ltd.	Toronto, Ont.
460617 Ontario Ltd.	Downsview, Ont.	A T V New Brunswick, Division of CHUM Limited	Barrie, Ont.
574522 Ontario Limited	Toronto, Ont.	A and A Canada, Div. of Tandy Electronics Ltd.	Vancouver, B.C.
6067 School District No 43	Coquitlam, B.C.	A-Z Computer Distributors Inc.	Don Mills, Ont.
702650 Ontario Ltd.	North York, Ont.	ADP Dealer Services Ltd.	Willowdale, Ont.
A & H Display Cards Inc.	Willowdale, Ont.	ADT Security Systems	Burnaby, B.C.
A & L Celli Educational Resources Ltd.	Burnaby, B.C.	AEL Microtel Ltd. Transmissions Division	Oakville, Ont.
A & P Technical Supplies Inc.	Edmonton, Alta.	ASL Traffic Management Ltd.	Willowdale, Ont.
A B Dick Company of Canada Ltd.	Rexdale, Ont.	AT&T Canada Inc.	Scarborough, Ont.
A C D S Graphics Systems Inc.	Hull, Qué.	ATI Technologies Inc.	Weston, Ont.
A C Nielsen Company of Canada Ltd.	Markham, Ont.	Abal Manufacturing Inc.	Vancouver, B.C.
A E L Microtel Ltd.	Vancouver, B.C.	Abaton Technology Corp.	Burlington, Ont.
A E S Data Inc.	Lachine, Qué.	Abel Computers Ltd.	St-Léonard, Qué.
A I C Computers Inc.	Woodbridge, Ont.	Abmast Inc.	Okotoks, Alta.
A I M Electronics Inc.	Ottawa, Ont.	Academic Investments Corp.	Wolfville, N.S.
A M International Inc.	Scarborough, Ont.	Acadia University	Willowdale, Ont.
		Acco Canadian Company Ltd.	

CANADIAN IMPORTERS (CONT'D)APPENDIX B-IIIComputer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Accuray of Canada Ltd.	Columbus, OH, USA*	Altos Computer Systems	San José, CA, USA*
Acklands Limited	Winnipeg, Man.		Kingston, Ont.
Action Business Machines Ltd.	Dartmouth, N.S.	Aluminum Company of Canada Ltd.	Montréal, Qué.
	Moncton, N.B.		Concord, Ont.
Adage Inc.	Billerica, MA, USA*	Aluminum Reduction Company	Montréal, Qué.
Addison-Wesley Canada Ltd.	Don Mills, Ont.	Alwdon Group Productions Inc.	Kitchener, Ont.
Addisons TV Parts Ltd.	Montréal, Qué.	Amalgamated Computer Group	Calgary, Alta.
Advanced Films Limited	Toronto, Ont.	(Canada) Ltd.	Mississauga, Ont.
Agema Infrared Systems Ltd.	Burlington, Ont.	Amar Computers & Systems Inc.	Toronto, Ont.
Agena/Safecom Inc.	Seattle, WA, USA*	Amdahl Communication Inc.	Rexdale, Ont.
Agency Type Inc.	Calgary, Alta.	Amdahl Canada Ltd.	Calgary, Alta.
Agfa-Gevaert Canada Ltd.	Concord, Ont.	American Can Canada Inc.	Rexdale, Ont.
Agriculture Canada	Ottawa, Ont.	Amoco Canada Petroleum Company	Calgary, Alta.
Aimco Automotive Ind., Div. of Aimco Ind. Ltd.	Mississauga, Ont.	Ltd.	Rexdale, Ont.
Air-Stat of Canada Inc.	Markham, Ont.	Anakin Research Inc.	Toronto, Ont.
Airflow Developments (Canada) Limited	Mississauga, Ont.	Analytech Components Inc.	Perkin Elmer Canada Ltée
Albacor Micro Systems Ltd.	Montréal, Qué.	Angarred Corporation	Angers Drouin Simard et Ass
Albert White & Company Ltd.	Toronto, Ont.	Ltée	Ltée
Alberta Childrens Provincial General Hospital	Calgary, Alta.	Anixter Canada Inc.	Québec, Qué.
Alberta Computer Cable Inc.	Calgary, Alta.	Apollo Computer Canada O/B	Lachine, Qué.
Alberta Government Telephones	Edmonton, Alta.	133814 Canada Ltd.	Toronto, Ont.
Alberta Liquor Control Board	St. Albert, Alta.	Apple Canada Inc.	Markham, Ont.
Alberta Oxygen Ltd.	Edmonton, Alta.	Applicon, Div. of Schlumberger	Mississauga, Ont.
Alberta Power Limited	Edmonton, Alta.	Canada Ltd.	Willowdale, Ont.
Alberta Wheat Pool	Calgary, Alta.	Applied Data Research Canada Ltd.	Unionville, Ont.
Alcan Extrusions Pickering Works	Pickering, Ont.	Applied Research Laboratories	Kanata, Ont.
Aldershot Alternatives Inc.	Burlington, Ont.	Ltd.	Toronto, Ont.
Aldrich Chemical Company (Canada) Ltd.	Milwaukee, WI, USA*	Arctec Canada Limited	Tillsonburg, Ont.
Alexander D Smart Limited	Markham, Ont.	Arkon Electronics Ltd.	Montréal, Qué.
Alexander Tools Limited	Brantford, Ont.	Armet Industries Corporation	Toronto, Ont.
Alfa-Laval Ltd.	Scarborough, Ont.	Armoires de Cuisine	St-Laurent, Qué.
Algoma Steel Corp. Ltd., The	Sault-Ste-Marie, Ont.	de Montréal Ltée	Le Gardeur, Qué.
Alias Research Inc.	Toronto, Ont.	Arro-Al Uniform Co.	Toronto, Ont.
Allen Crawford Associates Ltd.	Mississauga, Ont.	Arrow Electronics Canada (1985)	Montréal, Qué.
Allen-Bradley Canada Ltd.	Galt, Ont.	Ltd.	Toronto, Ont.
Alliance Ro-Na Home Inc.	St. Jacobs, Ont.	Arsenaux Canadiens Ltée, Les	Burnaby, B.C.
Allied Tools Ltd.	Edmonton, Alta.	Arthur Andersen & Co.	Calgary, Alta.
Alpha Graphics Limited	Toronto, Ont.	Asea Inc.	Saint John, N.B.
Alpha Technologies Ltd.	Burnaby, B.C.	Ashley Fraser Technologies	Markham, Ont.
Alphatype Canada Inc.	Markham, Ont.	Incorporated	Vancouver, B.C.
Alpine Microsystems Ltd.	Calgary, Alta.	Aspen Computing Solutions Ltd.	
Alton Computerware Int'l Inc.	Thornhill, Ont.	Astron Software Inc.	
		Atari (Canada) Corp.	
		Atlas Carbon & Ribbon O/B	
		Western Carbon and Ribbon	
		B.C. Ltd.	

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Atlas Polar Co. Ltd.	Toronto, Ont.	Beamscope Canada Inc.	Toronto, Ont.
Atomic Energy of Canada Ltd.	Ottawa, Ont.	Beckman Instruments Canada Inc.	Mississauga, Ont.
Atwell Fleming Printing Ltd.	Toronto, Ont.	Becton Dickinson Canada Inc.	Mississauga, Ont.
Audio L P Inc.	Montréal, Qué.	Bedford Software Ltd.	Burnaby, B.C.
Audio Video Specialists Inc.	Dorval, Qué.	Bekeen Computer Corp.	Mississauga, Ont.
Autcom Distributing Inc.	Waterloo, Ont.	Bell & Howell Ltd.	Weston, Ont.
Auto Marine Electric Ltd.	Vancouver, B.C.	Bell Canada	Montréal, Qué.
Auto Tech Coatings Ltd.	Mississauga, Ont.	Bell Northern Research Ltd.	Ottawa, Ont.
Auto-Trol Technology Ltd.	Calgary, Alta.	Bell Technical Services Inc.	Willowdale, Ont.
Autographix Ltd.	Don Mills, Ont.	Bendix Avelex Inc.	St-Laurent, Qué.
Automation Tooling Systems Inc.	Kitchener, Ont.	Bendix Safety Restraints Ltd.	Collingwood, Ont.
Auxilium Corporation, The	Calgary, Alta.	Behnson Graphic Supplies Ltd.	Vancouver, B.C.
Aviva Software Corp.	Concord, Ont.	Benson Computer Supplies Ltd.	Edmonton, Alta.
Awca, Division of Sandoz Canada Inc.	Whitby, Ont.	Bently Nevada Canada Ltd.	Nisku, Alta.
B & Y Technological Enterprises Ltd.	Nepean, Ont.	Bertex Distributors O/B 069995 Ontario Ltd.	Mississauga, Ont.
B B C Brown Boveri Canada Inc.	Pointe-Claire, Qué.	Betacorp Technologies Inc.	Mississauga, Ont.
B C Automobile Association	Vancouver, B.C.	Beverage Services Ltd.	Winnipeg, Man.
B C Instruments Inc.	Schomberg, Ont.	Big Blue Computer Inc.	Rexdale, Ont.
B C Research	Vancouver, B.C.	Birchwind Infosystems Ltd.	Shelburne, Ont.
B F R Geophysical Consultants Ltd.	Tulsa, OK, USA*	Bishops University	Lennoxville, Qué.
B M M Computer Solutions Inc.	Langley, B.C.	Blanchard Ness Ltée	St-Hubert, Qué.
B P Resources Canada Ltd.	Calgary, Alta.	Blero Engineering & Equipment Ltd.	Edmonton, Alta.
BASF Canada Inc.	Montréal, Qué.	Board of Education for the City of North York	Willowdale, Ont.
BC Bio-Medical Laboratories Ltd.	New Westminster, B.C.	Boeing of Canada Ltd.	Winnipeg, Man.
BC Hydro & Power Authority	Vancouver, B.C.	Bomac Batten, Div. of Principal Neo Tech Inc.	Toronto, Ont.
BC Telephone Co.	Burnaby, B.C.	Bonem Inc.	Vanier, Qué.
Baader Canada Ltd.	Dartmouth, N.S.	Bond-Ray Protection Ltd.	Cambridge, Ont.
Bank of Montréal	Montréal, Qué.	Boreal Laboratories Ltd.	Mississauga, Ont.
Bantam Books Canada Inc.	New York, NY, USA*	Borg-Warner Acceptance Canada Ltd.	Mississauga, Ont.
Barber Colman of Canada Ltd.	Woodbridge, Ont.	Bose Limited	Concord, Ont.
Barber-Ellis of Canada Ltd.	Winnipeg, Man.	Braegen Group Incorporated, The Brian Scorey Consultants Limited	Toronto, Ont.
Baron Colour Concentrates Ltd.	Kitchener, Ont.	Bridge Communications Inc.	Toronto, Ont.
Barrister Information Systems Corporation	Buffalo, NY, USA*	Brinks Canada Limited	Toronto, Ont.
Barry W Ramer & Partners Ltd.	Calgary, Alta.	Bristol Aerospace Ltd	Darien, CO, USA*
Barvi Ltée	Laval, Qué.	Bristol Myers Manufacturing Div. of Bristol Myers Canada Inc.	Winnipeg, Man.
Basonje Systems O/B 529521 Ontario Inc.	Toronto, Ont.	Bristol of Canada, Div. of Dominion Chain Inc.	Toronto, Ont.
Bates Manufacturing Co. of Canada Ltd.	Toronto, Ont.	Bro-Dart Inc.	Rexdale, Ont.
Bauer Industries Limited	Waterloo, Ont.	Brown Boveri Howden Inc.	Williamsport, PA, USA*
Bayer Business Machines Ltd.	Mississauga, Ont.		Scarborough, Ont.
Beach Computer Group Ltd., The	Port Moody, B.C.		
Beacon Software Inc.	Scarborough, Ont.		

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Bruker Spectrospin (Canada) Ltd.	Milton, Ont.	Caisse Enregistreuse Métro Canada Ltée	Montréal, Qué.
Budd Canada Inc.	Kitchener, Ont.	Cal Circuit Abco Inc.	Woodland Hills, CA, USA*
Builders-Choice Ready Mix Ltd.	Abbotsford, B.C.	Calcomp Canada Inc.	Downsview, Ont.
Building Products of Canada Ltd.	Lachine, Qué.	Calgary Board of Education	Calgary, Alta.
Burlington Northern Inc.	Vancouver, B.C.	Calgon Corp. Commercial Div.	St. Louis, MO, USA*
Burroughs Memorex Inc.	Toronto, Ont.	California Software Products Inc.	Toronto, Ont.
Business Software Designs Inc.	Downsview, Ont.	Caltec Scientific Ltd.	Edmonton, Alta.
Business Technology Co.	Downsview, Ont.	Cambex Corporation	Waltham, MA, USA*
Butterworth, Div. of Reed Inc.	Scarborough, Ont.	Cambrian College of Applied Arts & Technology	Sudbury, Ont.
Bytec Comterm Inc.	Pointe-Claire, Qué.	Cambridge Instruments Canada Inc.	Montréal, Qué.
C & D Meter Reading Services Ltd.	Mississauga, Ont.	Camerica Corporation	Markham, Ont.
C A E Electronics Ltd.	St-Laurent, Qué.	Camosum College	Victoria, B.C.
C B Engineering Ltd.	Calgary, Alta.	Campbell Soup Co. Ltd.	Toronto, Ont.
C D I Computer Distribution Ltd.	Vancouver, B.C.	Can-Am Telecommunications Associates Inc.	Markham, Ont.
C D Nova Ltd.	Burnaby, B.C.	Canada Clutch Inc.	Guelph, Ont.
C I P Inc.	Gatineau, Qué.	Canada Packers Inc.	Toronto, Ont.
C Itoh & Co. (Canada) Ltd.	Montréal, Qué.	Canada Publishing Corp.	Agincourt, Ont.
C M Q Communications Inc.	Toronto, Ont.	Canada Remote Systems Ltd.	Toronto, Ont.
C R B Data Systems Ltd.	Edmonton, Alta.	Canada Wire & Cable Ltd.	Don Mills, Ont.
C S I Engineering Projects Ltd.	Vancouver, B.C.	Canadair Ltd.	St-Laurent, Qué.
C T F Systems Inc.	Port Coquitlam, B.C.	Canadian American Financial Corp. Ltd.	Don Mills, Ont.
C T G Telecommunications Systems Inc.	Montréal, Qué.	Canadian Astronautics Limited	Ottawa, Ont.
C T H Electronic Control Ltd.	Brossard, Qué.	Canadian Automotive Warehousing Ltd.	Montréal, Qué.
C T H Instruments (Western) Ltd.	Edmonton, Alta.	Canadian Belvedere Products Ltd.	Kitchener, Ont.
C T M G Ltd.	Ottawa, Ont.	Canadian Broadcasting Corp.	Winnipeg, Man.
C T S of Canada Ltd.	Streetsville, Ont.	Canadian Dental Service Plans Inc.	Willowdale, Ont.
CAE-Morse Ltd.	Mississauga, Ont.	Canadian Educational Micro-processor Corp.	Toronto, Ont.
CAL Circuit ABCO Inc.	Woodland Hills CA, USA*	Canadian Engineering Data Centre, Div. of American Society for Metals	Rexdale, Ont.
CAN-ISC Computer Systems Inc.	Rexdale, Ont.	Canadian Forestry Service	Edmonton, Alta.
CEGEP de Jonquière	Jonquière, Qué.	Canadian Freightways Ltd.	Calgary, Alta.
CFTO TV Ltd.	Toronto, Ont.	Canadian General Electric Co. Ltd.	Toronto, Ont.
CNCP Telecommunications	Toronto, Ont.	Canadian Gypsum Company Limited	Toronto, Ont.
CRT Computer Systems Ltd.	Toronto, Ont.		
Cableshare Inc.	London, Ont.		
Cadcorp	Willowdale, Ont.		
Caddesign Services Inc.	Mississauga, Ont.		
Cadel Ltée	Montréal, Qué.		
Cadnetix Corporation	Boulder, CO, USA*		
Caill Systems Ltd.	Toronto, Ont.		

CANADIAN IMPORTERS (CONT'D)APPENDIX B-IIIComputer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Canadian Linotype Co., Div of Eltra of Canada Ltd.	Mississauga, Ont.	Centre Video	Montréal, Qué.
Canadian Liquid Air Ltd.	Montréal, Qué.	Centre de Diapositive J L S Inc.	Montréal, Qué.
Canadian Management Control Systems Corp.	Etobicoke, Ont.	Centre de Micro Informatique Appliquée du Plateau Inc.	Montréal, Qué.
Canadian Marconi Company Ltd.	Montréal, Qué.	Centre de Recherche Appliquée pour l'Ordinateur (CRAPO) Inc.	Montréal, Qué.
Canadian National Railways	Montréal, Qué.	Charandon Computer Systems Inc.	Montréal, Qué.
Canadian Pacific Ltd.	Montréal, Qué.	Charles Masson Inc.	Québec, Qué.
Canadian Red Cross Society	Ottawa, Ont.	Château Frontenac, Le Chateau Stores of Canada Ltd.	Mont-Royal, Qué.
Canadian Standards Association	Rexdale, Ont.	Chatham Public General Hospital	Chatham, Ont.
Canadian Union of Public Employees	Ottawa, Ont.	Chatterton Petro Chemical Corporation	Delta, B.C.
Canadore College of Applied Arts & Technology	North Bay, Ont.	Chemex Labs Ltd.	Vancouver, B.C.
CanaspHERE Industries Ltd.	Moose Jaw, Sask.	Chesters Industrial Tools Supply Ltd.	Calgary, Alta.
Canberra-Packard Canada Ltd	Mississauga, Ont.	Chevco Computing, Div. of 553120 Ontario Ltd.	Mississauga, Ont.
Canon Canada Inc.	Mississauga, Ont.	Chiquita (Canada) Inc.	Mississauga, Ont.
Canotec Inc.	St-Laurent, Qué.	Chubb Security Safes, Div. Racial Chubb Canada Ltd.	Mississauga, Ont.
Canrep Inc.	New Glasgow, N.S.	Church of Jesus Christ of Latter Day Saints, The	Hamilton, Ont.
Cantec Representatives Inc.	Ottawa, Ont.	Ciba-Geigy Canada Ltd.	Mississauga, Ont.
Cantec Systems Ltd.	Ottawa, Ont.	Cincinnati Milacron-Canada Ltd.	Toronto, Ont.
Cantech Corporation	Calgary, Alta.	Circo Craft Co. Inc.	Kirkland, Qué.
Cantel Inc.	Toronto, Ont.	Cisco Data Products Ltd.	Calgary, Alta.
Canterra Energy Ltd	Calgary, Alta.	Citicorp. Ltd.	Toronto, Ont.
Canveon Systems Inc.	Willowdale, Ont.	City of Calgary	Calgary, Alta.
Capilano College	Vancouver, B.C.	City of Edmonton	Edmonton, Alta.
Capilano Computing Systems Limited	Vancouver, B.C.	City of Lethbridge	Lethbridge, Alta.
Capilano Geophysical Ltd.	Calgary, Alta.	Clanek Price & Associates Ltd.	Waterloo, Ont.
Capitol Records-E M 1 of Canada Limited	Malton, Ont.	Clarkson Gordon & Company	Toronto, Ont.
Cardinal River Coals Ltd.	Mississauga, Ont.	Coburn Optical Industries of Canada Ltd.	Tulsa, OK, USA*
Cariboo College	Edmonton, Alta.	Coleco Canada Ltée.	Montréal, Qué.
Carl Zeiss Canada Ltd.	Kamloops, B.C.	Collège Français 1965 Inc., Le	Montréal, Qué.
Carleton University	Don Mills, Ont.	College of Cape Breton	Sydney, N.S.
Carlew Chemicals Limited	Ottawa, Ont.	Collège Lionel Groulx	Ste-Therese-de-Blainville, Qué.
Carlton Cards Ltd.	LaSalle, Qué.	Collège de Saint Jérôme	St-Jérôme, Qué.
Carlyle Computer Products Ltd.	Toronto, Ont.	Colortron Photo Services Limited	Hamilton, Ont.
Carswell Co. Ltd., The	Winnipeg, Man.	Columbia Computing Services Ltd.	Vancouver, B.C.
Cecom Electronics Ltd.	Scarborough, Ont.	Columbia Machine (Canada) Ltd.	Mississauga, Ont.
Celanese Canada Inc.	Mississauga, Ont.		
Cemtech Limited	Montréal, Qué.		
Centennial College of Applied Arts & Technology	Markham, Ont.		
Central Business Equipment Systems Ltd.	Scarborough, Ont.		
Central Dynamics Ltd.	Saskatoon, Sask.		
Centre Hospitalier Régional de Rimouski	Dorval, Qué.		
	Rimouski, Qué.		

CANADIAN IMPORTERS (CONT'D)APPENDIX B-IIIComputer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Columbia Plastics Ltd.	Vancouver, B.C.	Comspec Communications Inc.	Toronto, Ont.
Com-Share Limited	Rexdale, Ont.	Comtem Inc.	St. Paul, MN, USA*
Combus Ltd.	Markham, Ont.	Conair Aviation Ltd.	Abbotsford, B.C.
Comdisco Canada Ltd.	Rosemont, IL, USA*	Concordia College	Edmonton, Alta.
Cominco Ltd.	Trail, B.C.	Concordia University	Montréal, Qué.
Commercial Credit Corporation Ltd.	Mississauga, Ont.	Consensys Corporation	Toronto, Ont.
Commerx Computerm Systems Inc.	Toronto, Ont.	Consolidated-Bathurst Inc.	Montréal, Qué.
Commission Scolaire Régionale de l'Outaouais	Hull, Qué.	Conspic Controls Limited	Downsview, Ont.
Commodity Communications Corporation (Canada) Ltd.	Ottawa, Ont.	Contact Media Storage Limited	Toronto, Ont.
Comodore Business Machines Limited	Agincourt, Ont.	Container Graphic Ltd.	Weston, Ont.
Commonwealth Holiday Inns of Canada Limited	London, Ont.	Conti Electronics Limited	Vancouver, B.C.
Communique Ltd.	Toronto, Ont.	Continental Can Canada Inc.	Willowdale, Ont.
Compaq Canada Inc.	Don Mills, Ont.	Control Data Canada Ltd.	Mississauga, Ont.
Complete Computer Centre Inc.	Toronto, Ont.	Convergent Technologies Ltd.	Woodbridge, Ont.
Comptech Systems, Div of Comptech Canada Inc.	Mississauga, Ont.	Cook (Canada) Inc.	Markham, Ont.
Compu Express Computers Inc.	Markham, Ont.	Coop Prod Systeme Electr Inf de Québec	Trois-Rivières, Qué.
Compugen Systems Inc.	Willowdale, Ont.	Copidata Inc.	St-Laurent, Qué.
Compuserve	Markham, Ont.	Cord Group Ltd., The	Dartmouth, N.S.
Computech (Canada) Inc.	Mississauga, Ont.	Core Laboratories Canada Ltd.	Calgary, Alta.
Computer Assembly Systems Ltd.	Brockville, Ont.	Core-Mark International Inc.	Richmond, B.C.
Computer Associates Canada Ltd.	Garden City, NY, USA*	Corniche Corporate Communications Ltd.	Willowdale, Ont.
Computer Canada Corp. O/B R.G.M. Computer Canada Corp.	Delta, B.C.	Corporate Computer Systems Inc.	Markham, Ont.
Computer Connection Inc.	Mississauga, Ont.	Corporation des Maîtres Électriciens du Québec	Montréal, Qué.
Computer Entry Systems Canada Corporation	Mississauga, Ont.	Corporation of the City of Ottawa	Ottawa, Ont.
Computer House Software, O/B Captain Hook Software Inc.	Waterloo, Ont.	Corporation of the Township of Richmond	Richmond, B.C.
Computer Innovations Distribution Inc.	Mississauga, Ont.	Corrosion Software Ltd.	Calgary, Alta.
Computer Lab, O/B B&L Radio Service Corp. of Canada	Scarborough, Ont.	Corvis Communications Inc.	Markham, Ont.
Computer Logics Limited	Rexdale, Ont.	Corvus Systems (Canada) Inc.	Mississauga, Ont.
Computer Magic Ltd.	Brampton, Ont.	Cosa Corporation of Canada Ltd.	Toronto, Ont.
Computer Media Products Ltd.	Ottawa, Ont.	Coulter Electronics of Canada Ltd.	Burlington, Ont.
Computer Solutions Associates Inc.	Saint John, N.B.	Courier Information Systems, Div. of Alcatel Canada Inc.	Mississauga, Ont.
Computer Systems Centre Inc.	Toronto, Ont.	Cove Distributors Ltd.	Prince George, B.C.
Computer Warehouse Inc.	Markham, Ont.	Cover-All Computer Services Limited	Scarborough, Ont.
Computer-Mart O/B 579253 Ontario Ltd.	Scarborough, Ont.	Crazy Irving Inc.	Montréal, Qué.
Computertime Network Corp.	St-Laurent, Qué.	Creative Universal Inc.	Warren, MI, USA*
		Crofield (Canada) Inc.	Mississauga, Ont.
		Crown Life Insurance Company	Toronto, Ont.
		Crowntek Communications Inc.	Markham, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Crédit Suisse Canada	Toronto, Ont.	Decade Electronics Ltd.	Scarborough, Ont.
Cullinet Canada Inc.	Toronto, Ont.	De Havilland Aircraft Co. of	Downsview, Ont.
Curriculum Associates Inc.	Toronto, Ont.	Canada, The	
Curtis Circulation Company	Caldwell, NJ, USA*	Deloro Stellite Division, Cabot	Belleville, Ont.
Cyanamid Canada Inc.	Willowdale, Ont.	Canada Ltd.	
Cybershare Ltd.	Winnipeg, Man.	Delta International Machinery	Guelph, Ont.
Cypher Systems Group Inc.	Windsor, Ont.	O/B Pentair Canada Inc.	Toronto, Ont.
D & S Petroleum Consulting Group Ltd.	Calgary, Alta.	Deltak (Canada) Ltd.	Bowmanville, Ont.
D B A Communication Systems	Vancouver, B.C.	Dennison Mfg Canada Inc.	Halifax, N.S.
D D C Systems Consultants International Ltd.	Ottawa, Ont.	Department of Finance	Ottawa, Ont.
D G S Computer Aided Design Systems Inc.	Nepean, Ont.	Department of Supply & Services	Shirley's Bay, Ont.
D G W Electronics Corp.	Markham, Ont.	Dept. of Communications	Ottawa, Ont.
D H L International Express Ltd.	Mississauga, Ont.	Dept. of National Defence	Mississauga, Ont.
D Y - 4 System Inc.	Ottawa, Ont.	Deutz-Allis Corporation	Saskatoon, Sask.
D&D Office Supplies Ltd.	St-Laurent, Qué.	Canada Ltd.	Sunnyvale, CA, USA*
D'Arcy Masius Benton & Bowles Canada Inc.	Toronto, Ont.	Devcon Electronics Ltd.	Mississauga, Ont.
DSL Dynamic Sciences Ltd.	St-Laurent, Qué.	Diasonics Inc.	Islington, Ont.
Dalhousie University	Halifax, N.S.	Dicomed (Canada) Inc.	Arnprior, Ont.
Dalimar Instruments Inc.	Île-Perrot, Qué.	Dictaphone Corporation Ltd.	Willowdale, Ont.
Daniel Ind. Canada Inc.	Calgary, Alta.	Didak Manufacturing Ltd.	Lachine, Qué.
Dantec Electromedical & Scientific Equipment Ltd.	Scarborough, Ont.	Diebold Company of Canada Ltd.	Kanata, Ont.
Dasco Data Products Ltd.	Rexdale, Ont.	Digidyne Inc.	Laval, Qué.
Data Business Forms Ltd.	Brampton, Ont.	Digital Equipment Co. Ltd.	Waterloo, Ont.
Data Fox Systems Inc.	Kitchener, Ont.	Digital Precision Co.	
Data General (Canada) Limited	Mississauga, Ont.	Digitrol Computers Inc.	Mississauga, Ont.
Data I O Canada Corporation	Mississauga, Ont.	Dilworth Secord Meagher & Associates Ltd.	Rexdale, Ont.
Data Space Inc.	Markham, Ont.	Dimax Controls Inc.	Elora, Ont.
Data Terminal Mart O/B BKP Data Management Ltd.	Burnaby, B.C.	Directional Learning Canada Limited	Weston, Ont.
Data-Ray Consultants Inc.	Markham, Ont.	Diskette House Inc.	Montréal, Qué.
Datagram Inc.	Boucherville, Qué.	Distributions Informatique Activeware Inc., Les	Montréal, Qué.
Dataline Inc.	Toronto, Ont.	Distributions de Pérophériques Carolain Ltée	Rexdale, Ont.
Datamex Ltd.	Downsview, Ont.	Disus Consulting Group Inc.	Calgary, Alta.
Datapoint Canada Inc.	Willowdale, Ont.	DNA Computer Group Inc.	Agincourt, Ont.
Datasym Inc.	Burlington, Ont.	Dominie Press Limited	Toronto, Ont.
Datatech Business Machines of North America Inc.	St-Laurent, Qué.	Dominion Combustion Inc.	Burnaby, B.C.
Datatech Systems Ltd.	Victoria, B.C.	Dominion Directory Company	Montréal, Qué.
Dataworld (Canada) Inc.	Montréal, Qué.	Domtar Inc.	Sarnia, Ont.
Datek Industries Ltd.	Edmonton, Alta.	Dow Chemical Canada Inc.	Renfrew, Ont.
Davis & Henderson Ltd.	Don Mills, Ont.	Drake Restaurant Ltd.	Islington, Ont.
Dawson College	Montréal, Qué.	Duffy & Hunt Int'l Inc.	Mississauga, Ont.
Daylin Sales and Marketing Ltd.	Mississauga, Ont.	Dupont of Canada Ltd.	
		Durham College of Applied Arts & Technology	Oshawa, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Dycor Industrial Research Ltd.	Edmonton, Alta.	Empathy Sales Ltd.	Scarborough, Ont.
Dynamedia Inc.	Montréal, Qué.	Emulex Corporation	Mississauga, Ont.
Dynamic Computers Systems Ltd.	Regina, Sask.	Energy Mines & Resources Canada	Ottawa, Ont.
Dynamic Control Systems	Surrey, B.C.	Enertec Geophysical Services Ltd.	Calgary, Alta.
Dynamic Graphics Inc.	Peoria, IL, USA*	Entech Process Control Inc.	Islington, Ont.
Dynatech Communications Limited	Springfield, VA, USA*	Entre Computer Centers	Ste-Foy, Qué.
E I L Instruments Ltd.	Sparks, MD, USA*	Entre Computer Centre O/B G C D Business Systems Ltd.	Mississauga, Ont.
E M C Corp.	Toronto, Ont.	Entre Computer Centre o/b 539669 Limited Ontario	Thunder Bay, Ont.
E S T C Education Systems Technology Canada Inc.	Willowdale, Ont.	Entre Computer Centre o/b 592351 Ontario Limited	Toronto, Ont.
EG & G Instruments, Div. of EG & G Canada Limited	Markham, Ont.	Entre Computer Distribution Centre	Chantilly, VA, USA*
Eagle Mapping Services Ltd.	Port Coquitlam, B.C.	Entreprises Grolier	St-Laurent, Qué.
Eaton Yale Ltd.	Scarborough, Ont.	Entreprises Mediatech Inc., Les Entretien Planifie Multi Ltée	Montréal, Qué.
École Polytechnique	Montréal, Qué.	Epic Data Inc.	Laval, Qué.
Ebc Industries Ltd.	Richmond, B.C.	Epson Canada Ltd.	Richmond, B.C.
Edcom Electronics Limited	Toronto, Ont.	Équipements Électroniques System Inc., Les	Willowdale, Ont.
Éditions Ad Lib Inc., Les	Québec, Qué.	Erco, Division of Tenneco Canada Inc.	St-Laurent, Qué.
Edmonton Public Library	Edmonton, Alta.	Ericsson Communications Inc.	Mount Royal, Qué.
Edmonton Public School Board	Edmonton, Alta.	Erikson Music Regd, Div. of JAM Industries Ltd.	St-Laurent, Qué.
Education Technologies Inc.	Willowdale, Ont.	Ernst Leitz (Canada) Ltd.	Midland, Ont.
Educational Systems Canada Inc.	Winnipeg, Man.	Esbe Scientific Industries Ltd.	Markham, Ont.
Educator Supplies Limited	London, Ont.	Esco Ltd.	Port Coquitlam, B.C.
Edupro software Ltd.	Edmonton, Alta.	Esden Limited	Scarborough, Ont.
Edwards, A Unit of General Signals Limited	Owen Sound, Ont.	Esri Canada Limited	Don Mills, Ont.
Efkay Musical Instruments Ltd.	St-Laurent, Qué.	Esso Chemical Alberta Ltd.	Toronto, Ont.
Eicon Technologie Corporation	St-Laurent, Qué.	Esso Resources Canada Limited, Compact Division	Toronto, Ont.
Eirich Machines Ltd.	Maple, Ont.	Estimatic Inc.	Milliken, Ont.
Elan Corporation	Chatham, Ont.	Everich Enterprise, O/B 138040 Canada Inc.	Scarborough, Ont.
Electralert Limited	Markham, Ont.	Evering Consultants Ltd.	Toronto, Ont.
Electric Terminal Corporation of Canada Limited	Thornhill, Ont.	Exactus Media Inc.	Vancouver, B.C.
Electro Source Inc.	Rexdale, Ont.	Excel Typewriters Ltd.	Willowdale, Ont.
Electro rent Corporation	Toronto, Ont.	Exclusive Musical Products Canada Ltd.	Scarborough, Ont.
Electrohome Ltd.	Kitchener, Ont.	Eye Masters Limited	Edmonton, Alta.
Electrolab Limited	Belleville, Ont.	F & P Manufacturing Inc.	Tottenham, Ont.
Electronic Control Systems, O/B 554455 Ontario Ltd.	Mississauga, Ont.	F M E Corporation	Scarborough, Ont.
Electronic Engineering Co. of California	Santa Ana, CA, USA*		
Electrozad Supply Canada Ltd.	Windsor, Ont.		
Elliott Industrial Equipment Co.	Brampton, Ont.		
Eloquent Systems Inc.	Vancouver, B.C.		
Emballages Paperboard, Les, Division Boxcraft Inc.	Dorval, Qué.		

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
F M S Machine Tools Ltd.	Oakville, Ont.	G D Searle & Co. of Canada Limited	Oakville, Ont.
F P Bourgault Industries, Air Seeder Div. Ltd.	St. Brieux, Sask.	G H Communication Canada Ltd.	Montréal, Qué.
FMC of Canada Ltd.	Markham, Ont.	G M Fanuc Robotics Canada Ltd.	Auburn Hills, MI, USA*
FTL Systems Inc.	Toronto, Ont.	G Plus Computer Prpducts Inc.	Ottawa, Ont.
FWL Prof Computer Centre of Edmonton Ltd.	Calgary, Alta.	Gamewell Inc.	Weston, Ont.
Faber-Castell Canada Ltd.	Toronto, Ont.	Gandalf Technologies Inc.	Nepean, Ont.
Facilities Management Inc.	Toronto, Ont.	Gaz Metropolitain Inc.	Montréal, Qué.
Fahcent Instruments Ltd.	Scarborough, Ont.	Genamation Inc.	Markham, Ont.
Falconbridge Nickel Mines Ltd.	Falconbridge, Ont.	General Chemical Canada Ltd.	Mississauga, Ont.
Fanshawe College of Applied Arts & Technology	London, Ont.	General Composites Canada Ltd.	Nisku, Alta.
Farinon Electric of Canada Ltd.	Dorval, Qué.	General Electric Canada Inc.	Peterborough, Ont.
Fathom Oceanology Ltd.	Mississauga, Ont.	General Electric Medical Systems Limited	Milwaukee, WI, USA*
Fayett Canada Inc.	Montréal, Qué.	General Films Inc.	Scarborough, Ont.
Federated Co-Operatives Ltd., Ferro-Technique Ltd.	Canoe, B.C.	General Foods Inc.	Don Mills, Ont.
Filbitron Systems Group Inc.	Montréal, Qué.	General Hospital Corporation	St. John's, Nfld.
Findlay Concept 11 Canada	Markham, Ont.	General Motors of Canada Ltd.	Oshawa, Ont.
Finning Ltd.	Québec, Qué.	General Reinsurance Corp.	Stamford, CT, USA*
Firefly Books Ltd.	Vancouver, B.C.	General Systems Research Inc.	Edmonton, Alta.
First Boston Canada Limited	Scarborough, Ont.	Geni Graphics Corporation	Liverpool, NY, USA*
Fischer & Porter Canada Ltd.	Toronto, Ont.	Genrad Ltd.	Mississauga, Ont.
Fisheries Research Board	Downsview, Ont.	Genstar Conservation Systems Ltd.	Vancouver, B.C.
Flight Safety Canada Ltd.	Nanaimo, B.C.	Genstar Rental Electronics Inc.	Rexdale, Ont.
Floating Point Systems (Canada) Ltd.	Flushing, NY, USA*	Geophysical Service Incorporated	Richmond Hill, Ont.
Flow Laboratories Ltd.	Portland, OR, USA*	Geophysical Services Inc.	Calgary, Alta.
Folding & Bindery Systems Ltd	McLean,	George Brown College	Toronto, Ont.
Foothills Industrial Products (1972) Ltd.	VA, USA*	George Kelk Ltd.	Don Mills, Ont.
Ford Motor Company of Canada Ltd.	Weston, Ont.	Geovision Corp.	Ottawa, Ont.
Fordata, Div. of Glencree Inv. Inc.	Calgary, Alta.	Gestetner Inc.	Don Mills. Ont.
Fort McMurray School District No. 2833	Oakville, Ont.	Gestion Tec Micro Informatique Inc.	St-Laurent, Qué.
Fortran Traffic Systems Limited	Elmira, Ont.	Gillette Canada Inc.	Montréal, Qué.
Foxboro Canada Inc.	Fort McMurray, Alta.	Ginn & Co.	Scarborough, Ont.
Frantek Software Distributors Inc.	Scarborough, Ont.	Glen-Warren Productions Limited	Scarborough, Ont.
Frischkorn Associates Incorp	Montréal, Qué.	Glengarry Transport Ltd.	Alexandria, Ont.
Fuji Photo Film Canada Inc.	Ottawa, Ont.	Global Thermoelectric Power Systems Limited	Bassano, Alta.
Fujitsu Canada Inc.	Mississauga, Ont.	Gold Medal Equipment Alta Ltd.	Calgary, Alta.
Future Electronics Inc.	Mississauga, Ont.	Golden River Corporation	Kensington, MD, USA*
	Pointe-Claire, Qué.	Golden West Computer Canada Inc.	West Hill, Ont.
		Goodyear Canada Inc.	Islington, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Gord Cheong Photography Ltd.	Toronto, Ont.	Hartford Fire Insurance Co.	Willowdale, Ont.
Gough Electric, Div. of Steetley Distribution Inc.	Vancouver, B.C.	Harts Dept. Stores Inc.	Ville D'Anjou, Québec.
Government of the Yukon Territory	Whitehorse, Yukon	Haworth Office Systems Ltd.	Holland, MI, USA*
Govt of the Prov. of Alberta	Edmonton, Alta.	Hayward Pool Products Canada Inc.	Mississauga, Ont.
Grande Prairie School District 2357	Grande Prairie, Alta.	Haz-Dar Canada Ltd.	Toronto, Ont.
Grant MacEwan Community College	Edmonton, Alta.	Health Sciences Centre, The Heath Company, Div. of Zenith Radio Canada Limited	Winnipeg, Man.
Graphico Precision, Div. of Fran-Glendale Corp.	Scarborough, Ont.	Heidelberg Canada Graphic Equipment Ltd.	Toronto, Ont.
Graphique Buscom Inc.	Montréal, Qué.	Heller Computer Systems Ltd.	Rexdale, Ont.
Grassroots Information Services Ltd.	Winnipeg, Man.	Hercules Canada Inc.	Victoria, B.C.
Great Northern Apparel Inc.	Don Mills, Ont.	Hermes Electronics Ltd.	Mississauga, Ont.
Great Pacific Trading Ltd.	Vancouver, B.C.	Hershey Canada Inc.	Dartmouth, N.S.
Great West Life Assurance Co.	Winnipeg, Man.	Hewlett-Packard (Canada) Limited	Etobicoke, Ont.
Great West Music Corp.	Richmond, B.C.	Hines Marine Service Ltd.	Mississauga, Ont.
Greenleaf Products Inc.	Burnaby, B.C.	Hispeed Trading Corp.	Yarmouth, N.S.
Grid Systems Canada Inc.	Toronto, Ont.	Hitech Limited	Markham, Ont.
Griffco Marketing Inc.	Mississauga, Ont.	Ho & Associates Computer Systems Ltd.	Halifax, N.S.
Grocery People Ltd., The	Edmonton, Alta.	Hobart Canada Inc.	Calgary, Alta.
Grolier Ltd.	Toronto, Ont.	Holland College	Don Mills, Ont.
Groupe D M R Inc.	Montréal, Qué.	Holt Rinehart & Winston of Canada Ltd.	Charlottetown, P.E.I.
Groupe Videoway Inc.; Le	Montréal, Qué.	Home Oil Canada Limited	Toronto, Ont.
Guardian Industries Corp.	Caledon, MI, USA*	Honda Canada Incorporated	Calgary, Alta.
Guardian Industries O/B Perma-glass Ind. Ltd.	Tillsonburg, Ont.	Honeywell Amplitrol Inc.	Scarborough, Ont.
Guelph Campus Co-Operative	Guelph, Ont.	Honeywell Ltd.	Candiac, Qué.
Guillevin International Inc.	St-Laurent, Qué.	Hoover Universal of Canada Limited	Willowdale, Ont.
Gummed Papers Ltd.	Brampton, Ont.	Hoskin Scientific Ltd.	Tillsonburg, Ont.
H J Heinz Co. Ltd.	North York, Ont.	Hospital Computing Services of Ontario Inc.	Oakville, Ont.
Halifax Herald Ltd.	Halifax, N.S.	Hospital for Sick Children	Toronto, Ont.
Hamilton Rentals, Div. of Hamilton Group Limited	Toronto, Ont.	Houghton Mifflin Canada Ltd.	Toronto, Ont.
Hamilton-Avnet International (Canada) Ltd.	Mississauga, Ont.	Howson-Algraphy Canada, Div. Rolls-Royce Motor Cars Ltd.	Markham, Ont.
Hamilton-Wentworth RC Separate School Board	Hamilton, Ont.	Hudson's Bay Company	Toronto, Ont.
Hampton Power Products (1984) Ltd.	Chilliwack, B.C.	Hugin Sweda Inc.	Mississauga, Ont.
Handleman Co. of Canada Ltd.	Scarborough, Ont.	Human Synergistics Canada	Ingersoll, Ont.
Harding Instrument Co. Ltd.	Edmonton, Alta.	Humber College of Applied Arts and Technology	Rexdale, Ont.
Harding Bros. Limited	Scarborough, Ont.		
Harlequin Enterprises Limited	Don Mills, Ont.		
Harris Systems Ltd.	Don Mills, Ont.		

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Hydro Electric Commission	Kitchener, Ont.	Insurance Corp. of BC Company Ltd.	Vancouver, B.C. Ingersoll, Ont.
Hydro Québec	Milverton, Ont.	Insyst Marketing Corporation	Montréal, Qué.
Hymac Ltée	Montréal, Qué.	Integrated Technology Ltd.	Markham, Ont.
Hymac Machineshop Ltd.	Laval, Qué.	Intel Semiconductor of Canada Ltd.	Rexdale, Ont.
Hyper Technologies (Canada) Ltd.	Port Colborne, Ont.	Inter City Papers Ltd.	Lasalle, Qué.
Hyprotech Ltd.	Halifax, N.S.	Interactive Computer Systems Ltd.	Fredericton, N.B.
Hôpital Maisonneuve-Rosemont	Calgary, Alta.	Interautomation Ltd.	Oakville, Ont.
I C G Liquid Gas Ltd.	Montréal, Qué.	Interbusiness Ribbons Canada Inc.	Markham, Ont.
I I L Limited	Winnipeg, Man.	Interface Computer, Div. of Kawartha Computer Inc.	Peterborough, Ont.
I N A Insurance Company of Canada	Weston, Ont.	Interfax Systems Inc.	Montréal, Qué.
I P L Inc.	Agincourt, Ont.	Intergraph Systems Ltd.	Calgary, Alta.
I S G Technologies Inc.	Bellechasse, Qué.	Interleaf Canada Inc.	Nepean, Ont.
IBM Canada Ltd.	Rexdale, Ont.	Intermec Systems Corporation	Mississauga, Ont.
ICL Computers Canada Ltd.	Markham, Ont.	International Datacasting Co.	Ottawa, Ont.
IMTC Systems Inc.	Downsview, Ont.	International Development Research Centre	Ottawa, Ont.
IRD Mechanalysis Limited	Surrey, B.C.	International Mailing Systems Ltd.	Markham, Ont.
ITE Industries Inc.	Hamilton, Ont.	International Paints (Canada) Ltd.	Bramalea, Ont.
ITT Canada Limited	Vancouver, B.C.	International Road Dynamics Inc.	Saskatoon, Sask.
Idacom Electronics Ltd.	Guelph, Ont.	Intertechology Ltd.	Don Mills, Ont.
Image Club Graphic Design Inc.	Edmonton, Alta.	Investors Syndicate Ltd.	Winnipeg, Man.
Imapro (1986) Corp.	Calgary, Alta.	Iomega Corporation	Roy, UT, USA*
Imconsultants Inc.	Ottawa, Ont.	Irwin Toy Limited	Toronto, Ont.
Imperial Computing Ltd.	Montréal, Qué.	J B Marketing of Canada Ltd.	Cornwall, Ont.
Imperial Oil Ltd.	Calgary, Alta.	J E McCutcheon Ltd.	Toronto, Ont.
Indal Technologies Inc.	Toronto, Ont.	J G Moore & Associates Ltd.	Edmonton, Alta.
Indel-Davis Ltd.	Mississauga, Ont.	J I Case Canada Inc.	Racine, WI, USA*
Indigo Software Ltd.	Calgary, Alta.	J M G Software International Inc.	Hamilton, Ont.
Industrial Applications of Microelectronics Centre Inc.	Ottawa, Ont.	J P Brown & Associates Limited	Willowdale, Ont.
Infobuild Inc.	Winnipeg, Man.	J T S Computer Systems Ltd.	Downsview, Ont.
Infomart	Toronto, Ont.	J V C Canada Inc.	Scarborough, Ont.
Infamax Computers Ltd.	Toronto, Ont.	James Richardson & Son Ltd.	Winnipeg, Man.
Infopratique Inc.	Vancouver, B.C.	Jerome & Francis Co.	Vancouver, B.C.
Informatique Cote Coulombe Inc.	St-Laurent, Qué.	John Deere Ltd.	Grimsby, Ont.
Informatique Mercier Inc.	Québec, Qué.	Johnson Controls Ltd.	Markham, Ont.
Infotron Canada Ltd.	Ste-Foy, Qué.	Johnson Insurance Limited	St. John's, Nfld.
Ingersoll Machine & Tool	Mississauga, Ont.	Jonas & Erickson Softec Inc.	Willowdale, Ont.
Inmac Inc.	Mississauga, Ont.	Jones Mac Tool Sales Ltd.	Vancouver, B.C.
Instar Corporation	Calgary, Alta.	Jos St Mars Eastern Inc.	Concord, Ont.
		Joseph E Seagram & Sons Ltd.	Montréal, Qué.
		Joytec Ltd.	Saskatoon, Sask.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

Name	Address	Name	Address
K C E Wholesale and Distribution Ltd.	Agincourt, Ont.	Laser Images Corporation	Thunder Bay, Ont.
K N I Knowledge Network Inc.	Nepean, Ont.	Lasercomp Solutions Inc.	Ottawa, Ont.
K O M Inc.	Ottawa, Ont.	Laura Secord, Div. of Ault Foods Ltd.	Scarborough, Ont.
KTS Business Systems Inc.	Toronto, Ont.	Laurentian University	Sudbury, Ont.
Kable News Company	Mount Morris, IL, USA*	Laval Micro Ordinateur Inc.	Chomedey, Qué.
Kahls Inc.	Kitchener, Ont.	Lavalin Inc.	Montréal, Qué.
Kanematsu-Gosho (USA) Inc.	New York, NY, USA*	Lawson & Jones Graphics, Div.	London, Ont.
Kaytronics Ltd.	Ville-St-Pierre, Qué.	Lawson Mardon Group Ltd.	Weston, Ont.
Kea Systems Ltd.	Vancouver, B.C.	Lawson Mardon Flexible Packaging Ltd.	Mississauga, Ont.
Keen Kraft Musical Instrument Repairs Ltd.	Calgary, Alta.	Learning Tree Ltd., The	Oakville, Ont.
Kelsey-Hayes Canada Ltd.	Woodstock, Ont.	Leblanc and Royle Communications Inc.	Mississauga, Ont.
Kemtar Inc.	St-Laurent, Qué.	Leco Instruments Ltd.	Markham, Ont.
Key Computer Ltd.	Vancouver, B.C.	Lee Data Canada Inc.	Rexdale, Ont.
Keyano College	Fort McMurray, Alta.	Leeds & Northrup Canada, Div. General Signal Limited	Don Mills, Ont.
Keyin Technical Training Ltd.	St. John's, Nfld.	Leitch Video Limited	Markham, Ont.
Keysoft International Limited	Richmond Hill, Ont.	Letraset Canada Ltd.	Don Mills, Ont.
Keystone Valve (Canada) Limited	Burlington, Ont.	Liberty Mutual Insurance Co.	Toronto, Ont.
Keyword Office Technologies Ltd.	Calgary, Alta.	Light & Motion Corporation	Burlington, Ont.
Kilborn Limited	Toronto, Ont.	Linear Technology Inc.	Toronto, Ont.
Kingsway Film Equipment Ltd.	Toronto, Ont.	Liquor Control Board of Ontario	Montréal, Qué.
Kitchens of Sara Lee Canada Ltd.	Bramalea, Ont.	Logedec Inc.	Île-des-Soeurs, Qué.
Klockner-Moeller Ltd.	Mississauga, Ont.	Logibec Groupe Informatique Ltée	St-Laurent, Qué.
Knills Alarm Systems Ltd.	Vancouver, B.C.	Logic-Controle Inc.	Montréal, Qué.
Kobeteil Systems Ltd.	Wolfville, N.S.	Logique Inc.	Ste-Julie-de- Verchères, Qué.
Kodak Canada Inc.	Toronto, Ont.	Logo Computer Systems Inc.	London, Ont.
Konzepta Systems Management Ltd.	Calgary, Alta.	London Board of Education	Richmond, B.C.
Kopp Laboratories Ltd.	Ottawa, Ont.	London Drugs Limited	London, Ont.
Kortex Computer Centre Ltd.	Winnipeg, Man.	London Health Association	Scarborough, Ont.
L O F Glass of Canada Ltd.	Collingwood, Ont.	London Life Insurance Co.	Oakville, Ont.
L S Starrett Company of Canada Ltd.	Mississauga, Ont.	Long & McQuade Musical Inst Ltd.	Mississauga, Ont.
L&R Medical Inc.	Downsvieu, Ont.	Long Manufacturing Ltd.	Cambridge, MA, USA*
L'Entrepôt du Micro Genimad Computer Products Ltd.	St-Laurent, Qué.	Loonam Computer Products (Canada) Inc.	Vancouver, B.C.
Lac Minerals Ltd.	Toronto, Ont.	Lotus Development Corporation	Ottawa, Ont.
Lakeland College	Calgary, Alta.	Louis Albert Associates Inc.	Markham, Ont.
Lamb-Cargate Industries Ltd.	New Westminster, B.C.	Lynx Technical Services Ltd.	London, Ont.
Lanpar Technologies Inc.	Markham, Ont.	Lyons Logic Limited	Chesterville, Ont.
		M B Foster Associates Limited	Richmond, B.C.
		M D A Technologies Ltd.	Mississauga, Ont.
		M J O'Reilly Limited	

CANADIAN IMPORTERS (CONT'D)

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Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
M S C Electronics Ltd.	Richmond Hill, Ont.	Mark-Lyn Co. Ltd.	Mississauga, Ont.
M T C Computer Accessories	Markham, Ont.	Markham Insurance Limited	Markham, Ont.
M T I Canada Ltd.	Mississauga, Ont.	Markham International Computers Ltd.	Markham, Ont.
M T X Telecom Services Inc.	Winnipeg, Man.	Markham Technologies Inc.	Toronto, Ont.
M W Sigalet & Associates Inc.	Langley, B.C.	Marsh Instrument Canada, Div. of General Signal Ltd.	Mississauga, Ont.
MCC Powers, a Unit of Mark Controls Limited	Mississauga, Ont.	Martin-Brower of Canada Ltd.	Chicago, IL, USA*
MCW Computers Ltd.	Mississauga, Ont.	Marubeni Canada Ltd.	Vancouver, B.C.
MDS Health Group Limited	Rexdale, Ont.	Marv Holland Industries Ltd.	Edmonton, Alta.
MIB Information Office O/B MIB Inc.	Boston, MA, USA*	Marvin Melnyk Associates Ltd.	Queenston, Ont.
MNG Apparel Corp.	Winnipeg, Man.	Master-Dyne Limited	Mississauga, Ont.
MacCosham Van Lines Ltd.	Edmonton, Alta.	Mastermind Educational Technologies Inc.	Willowdale, Ont.
MacDonald Dettwiler & Associates Ltd.	Richmond, B.C.	Matheson Gas Products Canada Incorporated	Calgary, Alta.
MacMillan Bloedel Limited	Vancouver, B.C.	Matrox Electronics Systems Ltd.	Dorval, Qué.
Macanix Tool Sales Ltd.	Winnipeg, Man.	Matsushita Electric of Canada Limited	Mississauga, Ont.
Machinerie Industrielle Rondi Inc.	Montréal, Qué.	Mattel Canada Inc.	Toronto, Ont.
Machines Industrielles C H Holderby Inc.	St-Laurent, Qué.	May & Baker Canada Inc.	Mississauga, Ont.
Magna International Inc.	Markham, Ont.	McCain Foods Ltd.	Florenceville, N.B.
Magtech Inc.	Markham, Ont.	McClelland-Dumanski Ltd.	Sault-Ste-Marie, Ont.
Mai Canada Ltd.	Unionville, Ont.	McCormack & Dodge Canada Ltd.	Don Mills, Ont.
Main Frame Computer Graphics Ltd.	North York, Ont.	McDonald's Restaurants of Canada Ltd.	Toronto, Ont.
Main Technology Inc.	Clearbrook, B.C.	McDonnell Douglas Canada Ltd.	Toronto, Ont.
Maison des Semiconductors Ltée	Pointe-Claire, Qué.	McDonnell Douglas Health Systems Canada Inc.	Mississauga, Ont.
Majestic Contractors Limited	Edmonton, Alta.	McGill University	Montréal, Qué.
Maleda Limited	Richmond Hill, Ont.	McGraw-Hill Ryerson Limited	Scarborough, Ont.
Mallinckrodt Canada Inc.	Pointe-Claire,	McKenzie Brown Limited	Toronto, Ont.
Management Science America (Canada) Ltd.	Toronto, Ont.	McKinsey and Company	Toronto, Ont.
Management Systems Resource Inc.	Toronto, Ont.	Measurex Can Ltd.	Longueuil, Qué.
Mandel Scientific Company Ltd.	Rockwood, Ont.	Megatel Computer Technologies, Div. of F&K Mfg. Co. Ltd.	Weston, Ont.
Manitoba Telephone System	Winnipeg, Man.	Memorial University of Nfld.	St. John's, Nfld.
Manpower Services Ontario Ltd.	Milwaukee, WI, USA*	Menasco Aerospace Ltd.	Oakville, Ont.
Manufacturers Life Insurance Company	Toronto, Ont.	Mentor Graphics (Canada) Ltd.	Beaverton, OR, USA*
Marek and Rafal Krepec Inc.	Montréal, Qué.	Mercspader Inc.	Sioux Falls, SD, USA*
Mariposa Stores Ltd.	Vancouver, B.C.	Meridian Computer Corporation	Vancouver, B.C.
Maritime Computers Limited	Halifax, N.S.	Metropolitan Life Ins. Co.	Ottawa, Ont.
Maritime Life Assurance Company	Halifax, N.S.	Meubles Roxton Ltée.	Waterloo, Ont.
		Michelin Tires (Canada) Ltd.	New Glasgow, N.S.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

Name	Address	Name	Address
Michem electronics Inc.	Windsor, Ont.	Mohawk Data Sciences Canada Ltd.	Markham, Ont.
Micos Computer Systems Inc.	Mississauga, Ont.	Monarch Industries Limited	Winnipeg, Man.
Micro Computer Supplies Ltd.	Mississauga, Ont.	Monroe Systems for Business Ltd.	Mississauga, Ont.
Micro Computers of Canada Inc.	Scarborough, Ont.	Montréal Creative Centre Ltd.	Montréal, Qué.
Micro D Distributors	Weston, Ont.	Moore Corporation Ltd.	Toronto, Ont.
Micro Lewis Corp.	Don Mills, Ont.	Moore Instrument Company Ltd.	Brampton, Ont.
Micro Logic Ste-Foy Ltée	Ste-Foy, Qué.	Morgan Bank of Canada	Toronto, Ont.
Micro Mart O/B Micro Flash Computers Inc.	Toronto, Ont.	Mosler Canada, Div. Wabco Standard Ltd.	Stoney Creek, Ont.
Micro Net Distributing Ltd.	Burnaby, B.C.	Mot Juste Inc.	Rigaud, Qué.
Micro-Boutique Éducative Inc.	Montréal, Qué.	Motor Coach Industries Ltd.	Winnipeg, Man.
Micro-Logic Applications M L A Inc.	Montréal, Qué.	Motor Village Group,, Div. of Dyna Financial Corp. Ltd.	Edmonton, Alta.
Micro-com Systems Ltd.	Vancouver, B.C.	Motorola Canada Limited	North York, Ont.
Microage Computer Store, C/O Hills Technologies Ltd.	Dartmouth, N.S.	Mount Royal College	Brampton, Ont.
Microcad Systems Limited	Concord, Ont.	Mount Sinai Hospital	Calgary, Alta.
Micromation Limited	Richmond Hill, Ont.	Mountain Systems Corporation	Toronto, Ont.
Micropro International Corp.	San Rafael, CA, USA*	Multilek Inc.	Vancouver, B.C.
Microsoft Canada Inc.	Mississauga, Ont.	Multilingual Television (Toronto) Limited	Nepean, Ont.
Microtel Pacific Research Ltd.	Burnaby, B.C.	Multimatic Mfg., Div. of Multimatic Inc.	Toronto, Ont.
Middlesex County Board of Education	Hyde Park, Ont.	Multimicro Distributors Inc.	Markham, Ont.
Millipore Ltd.	Mississauga, Ont.	Multiver Limitée	Ville D'Anjou, Qué.
Mimic Systems (1985) Inc.	Victoria, B.C.	Multivision Electrosonic Ltd.	Vanier, Qué.
Mind Computer Products O/B Myriad Innovative Designs Inc.	Winnipeg, Man.	Municipality of Metro Toronto	Toronto, Ont.
Minerais Lac Ltée.	Rouyn, Qué.	Murata Erie North America Ltd.	Toronto, Ont.
Ministry of Natural Resources	Sharbot Lake, Ont.	Murcomp Data Services Inc.	Trenton, Ont.
Minolta Business Equipment (Canada) Ltd.	Scarborough, Ont.	Musique Richard Gendreau Inc.	Thornhill, Ont.
Misericordia Hospital	Edmonton, Alta.	Mutual Life Assurance Co. of Canada	Québec, Qué.
Mitchell Press Limited	Vancouver, B.C.	N B I Canada Inc. O/B 113215 Canada Ltd.	Waterloo, Ont.
Mitel Corp.	Kanata, Ont.	N C S Diagnostics Inc.	Toronto, Ont.
Mits Computer Systems Ltd.	Calgary, Alta.	N D Graphic Products Ltd.	Mississauga, Ont.
Mitsubishi Electric Sales Canada Inc.	Markham, Ont.	N E I Canada Limited	Downsview, Ont.
Mitsui & Co. (Canada) Ltd.	Vancouver, B.C.	N Harris Computer Corp.	Toronto, Ont.
Mobex-Irwin Company	Toronto, Ont.	N L Chem Canada Inc.	Nepean, Ont.
Mobil Oil Canada Ltd.	Calgary, Alta.	N R Taylor Engineering Ltd.	Montréal, Qué.
Mobile Data International Inc.	Richmond, B.C.	N S Association of Health Organizations	Edmonton, Alta.
Modcomp Canada Ltd.	Mississauga, Ont.	NCR Canada Ltd.	Halifax, N.S.
Mohawk College Students Representative Council	Hamilton, Ont.	Nabu Manufacturing Corporation	Mississauga, Ont.
			Ottawa, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Nashua Canada Ltd.	Toronto, Ont.	OSS Optical Storage Systems Inc.	Vancouver, B.C.
National Business Systems Inc.	Mississauga, Ont.	Oak Software Dist Ltd.	Port Coquitlam, B.C.
National Research Council	Ottawa, Ont.		
National Semiconductor Canada Limited	Rexdale, Ont.	Occidental Life Insurance Company of Canada	Toronto, Ont.
Nautilus Plus Inc.	Brossard, Qué.	Oerus Corporation Ltd.	Richmond Hill, Ont.
Negev Importing Co. Ltd.	Toronto, Ont.		Montréal, Qué.
Nelson Canada, Div. of International Thomson Limited	Scarborough, Ont.	Office Equipment Inc.	Montréal, Qué.
Nelson Laundries Ltd.	Salt Lake City, UT, USA*	Office Nationale de Film	Toronto, Ont.
Neptune Dynamics Ltd.	Vancouver, B.C.	Office Overload Limited	St-Laurent, Qué.
Neptune Meters Ltd	Mississauga, Ont.	Ogivar Inc.	Laval, Qué.
Nesbitt Thomson Bongard Inc.	Toronto, Ont.	Okiock Data Ltd.	Winnipeg, Alta.
Nestlé Division of Nestlé Enterprises Limited	Don Mills, Ont.	Old Dutch Foods Ltd.	Olds, Alta.
Network Data Systems (SWO) Ltd.	Oakville, Ont.	Olds College	
Network Systems Corp.	Minneapolis, MN, USA*	Olds Land and Cattle Company Ltd.	Olds, Alta.
New Brunswick Telephone Company Ltd.	Saint John, N.B.	Olin Mills Incorporated of Tennessee	Chattanooga, TN, USA*
Nfld. & Labrador Hydro	St. John's, Nfld.	Olivetti Canada Limited	Markham, Ont.
Nicolet Instrument Canada Ltd.	Mississauga, Ont.	Olympia Business Machines Canada Ltd.	Don Mills, Ont.
Nicor Trading Inc.	Rexdale, Ont.	Olympus Corporation	Lake Success, NY, USA*
Nixdorf Computer Canada Ltd.	Don Mills, Ont.	Omer De Serre Ltée	Montréal, Qué.
Noma Industries Ltd.	Scarborough, Ont.	Omni Forest Services Inc.	Vancouver, B.C.
Norand Corporation	Cedar Rapids, IA, USA*	Ongoing Results Ltd.	Richmond Hill, Ont.
Norango Computer Systems Inc.	Willowdale, Ont.	Ontario Cancer Institute	Toronto, Ont.
Norcen Energy Resources Ltd	Calgary, Alta.	Ontario Electronic Services,	London, Ont.
Norcomex Ltd.	Concord, Ont.	O/B Mierpa Ltd.	Toronto, Ont.
Nordat Systems Ltd.	Edmonton, Alta.	Ontario Hydro	Toronto, Ont.
Norland Agencies Ltd.	Milton, Ont.	Ontario Institute for Studies in Education	Edmonton, Alta.
North Star Computer Ltd.	Sudbury, Ont.	Ontor Ltd.	Burlington, MA, USA*
Northern Alberta Institute of Technology	Edmonton, Alta.	Onyx Computers Incorporated	Toronto, Ont.
Northern Lights School Division	Prince Albert, Sask.	Operand Electronics Systems Ltd.	Richmond Hill, Ont.
Northern Telecom Ltd.	Islington, Ont.	Optrotech Inc.	
Northwest Color Laboratories Ltd.	Edmonton, Alta.	Oracle Corp. Canada	Montréal, Qué.
Northwest Digital Systems Inc.	Richmond, B.C.	Orchestre Symphonique de Montréal	Ste-Foy, Qué.
Northwest Musical Services Ltd.	Vancouver, B.C.	Ordinateur Irisco du Québec Inc.	Ste-Foy, Qué.
Nova Scotia Power Corporation	Halifax, N.S.	Orkon Inc.	Don Mills, Ont.
Novatel Communications Ltd.	Calgary, Alta.	Ortho Pharmaceutical (Canada) Ltd.	Oakville, Ont.
Novo Laboratories Ltd.	Willowdale, Ont.	Otis Canada Inc.	
Nuraseal Co. Ltd.	Mississauga, Ont.		

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Otis Engineering Co. Ltd.	Calgary, Alta.	Perkin Elmer, Div. Concurrent Computer Corp.	Mississauga, Ont.
Ottawa Civic Hospital	Ottawa, Ont.	Perle Systems Limited	Scarborough, Ont.
Otto Bock Orthopedic Industry of Canada Ltd.	Winnipeg, Man.	Petro-Canada Inc.	Calgary, Alta.
Overseas Monitor Corporation Ltd.	Vancouver, B.C.	Petroquip Ltd.	Don Mills, Ont.
P C B Automation Inc.	Waterloo, Ont.	Phase 4 Distributors Inc.	Calgary, Alta.
P C Craft Inc.	Markham, Ont.	Phil Carry Sportswear Ltd.	Toronto, Ont.
P C Plus Courtiers en Informatique Inc.	Ile des Soeurs Qué.	Philips Electronics Ltd.	Scarborough, Ont.
P E A C Media Research Inc.	Don Mills, Ont.	Philips Informations Systems Ltd.	St-Laurent, Qué.
P F W Systems Inc.	Exeter, Ont.	Phillips Cables Ltd.	Brockville, Ont.
P G Programmers Guild Products (Alta.) Ltd.	Edmonton, Alta.	Phillips Petroleum Resources Ltd.	Calgary, Alta.
P M B Industries Ltd.	Scarborough, Ont.	Phonic Ear Ltd.	Mississauga, Ont.
P M I (Data Maintenance) Ltd.	Scarborough, Ont.	Picker International Canada Inc.	Bramalea, Ont.
P M P Supply Ltd.	Sarnia, Ont.	Pinpoint Retail Systems Inc.	Toronto, Ont.
P P G Canada Inc.	Toronto, Ont.	Pitney-Bowes of Canada Ltd.	Don Mills, Ont.
P W C S (1986) Ltd.	Edmonton, Alta.	Platon Consulting Limited	Coquitlam, B.C.
PC Canada Systems Inc,	Scarborough, Ont.	Plesman Publications Limited	Willowdale, Ont.
PH Garden Marketing Limited	Islington, Ont.	Plessey Canada (1983) Limited	Mississauga, Ont.
PV Tron Inc.	Lachine, Qué.	Pocatec Ltée	Kamouraska, Qué.
Paccar of Canada Ltd.	Surrey, B.C.	Polaroid Canada Inc.	Rexdale, Ont.
Pacific Microcircuits Ltd.	White Rock, B.C.	Polysar Limited	Sarnia, Ont.
Pacific Press Ltd.	Vancouver, B.C.	Positron Industries Inc.	Montréal, Qué.
Pacific Ruling & Folding Ltd.	Vancouver, B.C.	Possible Tech. CSI Inc.	Cookshire, Qué.
Pact Holdings Ltd.	Kamloops, B.C.	Pradel Information Systems Inc.	Vancouver, B.C.
Pan Canadian Petroleum Ltd.	Calgary, Alta.	Pratt and Lambert Inc.	Fort Erie, Ont.
Pansophic Systems Incorporated	North York, Ont.	Pratt and Whitney Canada Inc.	Longueuil, Qué.
Para Paints Ltd.	Rexdale, Ont.	Precision Camera Incorporated	Toronto, Ont.
Paradyne Corporation	Toronto, Ont.	Presley Laboratories Inc.	Surrey, B.C.
Paragon Engineering Limited	Kitchener, Ont.	Prestcold North America Ltd.	Montréal, Qué.
Paramax Electronics Inc.	Montréal, Qué.	Price Waterhouse Limited	Toronto, Ont.
Paris Marine Ltd.	Peterborough, Ont.	Pride Computer Distribution Ltd.	Richmond, B.C.
Parityplus Inc.	Mississauga, Ont.	Prime Computer of Canada Limited	Mississauga, Ont.
Parker Hannifin (Canada) Inc.	Grimsby, Ont.	Printerm Data Limited	Downsview, Ont.
Pearle Vision Centre of Canada Ltd.	Vancouver, B.C.	Pro Systems Inc.	Brampton, Ont.
Peat Marwick Mitchell & Co.	Vancouver, B.C.	Probotech Instrument Inc.	St-Laurent, Qué.
Penryn Electronics Corporation	Willowdale, Ont.	Prochem Ltd.	Brampton, Ont.
Pentax Canada Inc.	Vancouver, B.C.	Procter & Gamble Inc.	Toronto, Ont.
Per-Tech Systems Inc.	Mississauga, Ont.	Prodatel Communications Inc.	Montréal, Qué.
Perception Technology Canada Inc.	Nepean, Ont.	Produits M.K.S. Inc., Les Programmable Control Div. of Gould Electronics (Canada) Ltd.	Laval, Qué.
Perfect Fit Manufacturing Ltd.	Calgary, Alta.	Project Solutions Ottawa Inc.	Mississauga, Ont.
Peripherals Plus Inc.	Lachine, Qué.		Ottawa, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Protec Microsystems Inc.	St-Laurent, Qué.	Reuters Limited	Toronto, Ont.
Proterm Data Systems Ltd.	Ottawa, Ont.	Revere Products Corporation	Solon, OH, USA*
Province of Manitoba	Winnipeg, Man.	Rexon Business	Montréal, Qué.
Province of New Brunswick	Fredericton, N.B.	Machines Canada Ltd.	Brampton, Ont.
Province of Ontario	Toronto, Ont.	Reynolds & Reynolds (Canada) Ltd.	Mississauga, Ont.
Prudential Insurance Co., The	Scarborough, Ont.	Rhodnius Inc.	Ottawa, Ont.
Pure Data Ltd.	Markham, Ont.	Richard Brancier Research Ltd.	Vancouver, B.C.
Pyro Thermtec Contracting Ltd.	Calgary, Alta.	Richards Music Connection O/B Richards Rare Guitars Ltd.	Nepean, Ont.
Q Data Systems Ltd.	Winnipeg, Man.	Ricoh Corp Canada Ltd.	Montréal, Qué.
Q-Texte Div. Dabba Inc.	Montréal, Qué.	Ridding Ouellette Computer Inc.	Surrey, B.C.
QS-1 Data Systems Limited	Halifax, N.S.	Robar Industries Ltd.	London, Ont.
Quality Systems Inc.	Santa Ana, CA, USA*	Robert Hunt Corporation	Toronto, Ont.
Quay Computer Corporation	Mississauga, Ont.	Robertshaw Controls Canada Inc.	Concord, Ont.
Queens University	Kingston, Ont.	Roelco Inc.	
Quiet Touch Computer Products Inc.	Scarborough, Ont.	Rochester Instrument Systems Ltd.	Toronto, Ont.
Quinte Computer Services Ltd.	Belleville, Ont.	Rockwell International of Canada Ltd.	Toronto, Ont.
R & D Systems Auditing Inc.	Vancouver, B.C.	Roland Music Canada Ltd.	Richmond, B.C.
R B I Compupak Technology Inc.	Mont-Royal, Qué.	Rolland Inc.	St-Jérôme, Qué.
R E D Electronics Inc.	Markham, Ont.	Rolm Canada Inc.	Willowdale, Ont.
R H Cowie (Sales) Limited	Calgary, Alta.	Roth & Company Management Ltd.	Waterloo, Ont.
R J K Management Ltd.	Surrey, B.C.	Rothmans Benson & Hedges Inc.	North York, Ont.
R J Percival Associates Limited	Willowdale, Ont.	Rowntree MacKintosh Canada Ltd.	Toronto, Ont.
R L Crain Inc.	Ottawa, Ont.	Roxon Medi-Tech Ltée	St. Leonard, Qué.
R P L Prof. Computer Center of Calgary Ltd.	Calgary, Alta.	Royal Alexandra Hospitals	Edmonton, Alta.
R Wootan & Associates Ltd.	Vancouver, B.C.	Royal Bank of Canada	Toronto, Ont.
RCA Inc.	Toronto, Ont.	Royal Canadian Mounted Police	Toronto, Ont.
Radio Shack, Div. of Intertan Canada Ltd.	Barrie, Ont.	Royal Life Insurance Limited	Ottawa, Ont.
Rainbow Computers Wholesale Ltd.	Winnipeg, Man.	Royal Ontario Museum	Toronto, Ont.
Rainbow West Business Products Ltd.	Burnaby, B.C.	Royal Trust Corp. of Canada	Toronto, Ont.
Ram Computer Supply Inc.	Toronto, Ont.	Royal Victoria Hospital	Montréal, Qué.
Rauland-Borg Canada Inc.	Mississauga, Ont.	Ruddy Electric Wholesale Co. Ltd.	Oshawa, Ont.
Raytheon Canada Ltd.	Waterloo, Ont.	Rydev Magnetics Inc.	Markham, Ont.
Readers Digest Association (Canada) Ltd.	Montréal, Qué.	Ryerson Polytechnical Institute	Toronto, Ont.
Refcorp Electronics Inc.	Montréal, Qué.	S D W Computer Group Ltd.	Markham, Ont.
Remanco Systems Inc.	Markham, Ont.	S E Johnson Ltd.	Calgary, Alta.
Reprosoft Incorporated C/O Baton Broadcasting Ltd.	Scarborough, Ont.	S Litton Systems (Canada) Ltd.	Rexdale, Ont.
Research Council of Alberta	Edmonton, Alta.	S N C Inc.	Montréal, Qué.
Retail Systems Group	Etobicoke, Ont.	S R Gent (Canada) Inc.	Mississauga, Ont.
Reteaco Inc.	Willowdale, Ont.	S W O Information Services, O/B 512661 Ontario Ltd.	Mooretown, Ont.
		SQL Software Distributors Ltd.	Richmond, B.C.
		STC Canada Inc.	Rexdale, Ont.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Safeco Insurance Co.	Seattle, WA, USA*	Seakem Oceanography Ltd.	Sidney, B.C. Mississauga, Ont.
Salvation Army Grace General Hospital	Scarborough, Ont.	Sealcraft Inc.	Muskegon, MI, USA*
Samco Software Inc.	Burnaby, B.C.	Sealed Power Corporation of Canada Ltd.	Vancouver, B.C. Toronto, Ont.
Sand Technology Systems (Canada) Inc.	Montréal, Qué. Ottawa, Ont.	Seanix Technology Inc.	Waterloo, Ont.
Sanders Canada Inc.	Montréal, Qué.	Sears Canada Inc.	St. John's, Nfld.
Sandora Sales & Manufacturing Ltd.	Toronto, Ont.	Second Source Computer Group Ltd.	St-Laurent, Qué.
Sangamo Employees (Leaside) Credit Union Ltd.	Islington, Ont.	Sedpex Inc.	Don Mills, Ont.
Sanitel Communications Inc.	Burnaby, B.C.	Seigniory Chemical Products Ltd.	Castlegar, B.C.
Santronic Sales Ltd.	Toronto, Ont.	Sel Canada, Div. of ITT Telecom Canada Inc.	Markham, Ont.
Sanyo Canada Inc.	Saskatoon, Sask.	Selkirk College	Willowdale, Ont.
Sargent's Auto Electric Ltd.	Saskatoon, Sask.	Semi Tech. Microelectronics Corporation	Willowdale, Ont.
Saskatchewan Research Council	Regina, Sask.	Seneca College of Applied Arts and Technology	Downsview, Ont.
Saskatchewan Telecommunication	Saskatoon, Sask.	Senes Consultants Ltd.	Koll, OR, USA*
Saskatoon Centennial Auditorium	Saskatoon, Sask.	Sentrol Systems Ltd.	Montréal, Qué.
Saturn Disq Inc.	St-Laurent, Qué.	Sequent Computer Systems (Canada) Ltd.	Services de Contrôle des Liquides (Qué) Ltée
Saved By Technology Inc.	Toronto, Ont.	Service de Contrôle des Liquides (Qué) Ltée	Montréal, Qué.
Scantel Systems Ltd.	Don Mills, Ont.	Services Audio-Visuels A R Inc., Les	Montréal, Qué.
Scarborough Centenary Hospital	West Hill, Ont.	Shaffstall Canada Inc.	Scarborough, Ont.
Scarborough Public Library	Scarborough, Ont.	Shakeproof, Div. of I T W Canada Inc.	Mississauga, Ont.
Schindler Elevator Corporation	Pickering, Ont.	Sharp Electronics of Canada Ltd.	Mississauga, Ont.
Schlegel Canada Inc.	Oakville, Ont.	Shaughnessy Hospital Society	Vancouver, B.C.
Scholastic Tab Publications Ltd.	Richmond Hill, Ont.	Shaware Incorporated	Burlington, Ont.
School Board District 31	Merritt, B.C.	Shell Canada Products Limited	Calgary, Alta.
School District 39	Vancouver, B.C.	Shell Canada Resources	Halifax, N.S.
School District No. 23	Kelowna, B.C.	Sheridan College of Arts & Technology	Oakville, Ont.
School District No. 34	Clearbrook, B.C.	Sherwin Williams Canada Inc.	Montréal, Qué.
School District No. 35	Langley, B.C.	Shirilt Enterprises Ltd.	Ottawa, Ont.
School District No. 36	Surrey, B.C.	Shortwave Marine Electronics Ltd.	Mississauga, Ont.
School District No. 37	Delta, B.C.	R P Eveready Inc.	Mississauga, Ont.
School District No. 41	Burnaby, B.C.	Sidus Systems Inc.	Toronto, Ont.
School District No. 7	Nelson, B.C.	Siemens Electric Limited	Mississauga, Ont.
School Services of Can, O/B MV Audio Visual Learning Mtl Ltd.	Toronto, Ont.	Silicon Graphics Inc.	Mountain View, CA, USA*
Schoolhouse Computing Ltd.	Markham, Ont.	Silonex Inc.	St-Laurent, Qué.
Sci-Tec Instruments Inc.	Saskatoon, Sask.	Silverwood Dairies Ltd.	London, Ont.
Science Aztec Inc.	Charny, Qué.	Simark Controls Ltd.	Calgary, Alta.
Science Research Associates (Canada) Ltd.	Willowdale, Ont.	Simon Fraser University	Burnaby, B.C.
Scotcomm Radio Inc.	St-Laurent, Qué.	Simware Inc.	Ottawa, Ont.
Scott National Company Limited	Calgary, Alta.		
Seaboard Life Insurance Company	Vancouver, B.C.		

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Sioc Limited	Mississauga, Ont.	St. Clair College of Applied Arts & Technology	Windsor, Ont.
Sisca Ltée	Sherbrooke, Qué.	St. Joseph's Hospital	London, Ont.
Smith-Corona Marchant (Canada) Ltd.	Scarborough, Ont.	St. Joseph's Hospital	Toronto, Ont.
Snemo Ltd.	Brossard, Qué.	St. Lawrence College of Applied Arts & Technology	Brockville, Ont.
Société de Gestion Delphinus Inc.	Montréal, Qué.	St. Mary's University	Halifax, N.S.
Sofpak Inc.	Nepean, Ont.	St. Michael's Hospital	Toronto, Ont.
Softcode Distributors and Consultants Ltd.	Markham, Ont.	St. Paul Fire & Marine Insurance Company	Toronto, Ont.
Softsearch Corporation	Oakville, Ont.	St. Paul's RCSSD No. 20	Saskatoon, Sask.
Softsel Computer Products Canada Inc.	Toronto, Ont.	Standard Aero Limited	Winnipeg, Man.
Software City, O/B 588392 Ontario Inc.	London, Ont.	Standard Products (Canada) Ltd.	Stratford, Ont.
Software Group Limited, The	Willowdale, Ont.	Star Data Systems Inc.	Markham, Ont.
Software Kinetics Ltd.	Stittsville, Ont.	State Farm Mutual Automobile Insurance Company	Scarborough, Ont.
Software Link Inc., The	Unionville, Ont.	Stelco Inc.	Hamilton, Ont.
Softwarehouse (West) Inc.	Edmonton, Alta.	Steptoe and Wife Antiques Ltd.	Toronto, Ont.
Solid Gold Trading Co.	Burnaby, B.C.	Sterling Microsystems Inc.	Richmond, B.C.
Sono Video Inc.	Montréal, Qué.	Steves Music Store Ltd.	Montréal, Qué.
Sonoco Limited	Brantford, Ont.	Stormont Dundas & Glengarry County Board of Education	Cornwall, Ont.
Sony of Canada Ltd.	Willowdale, Ont.	Straddle Technologies Inc.	Mississauga, Ont.
Soquelec Telecommunications Ltée	Montréal, Qué.	Strand Lighting, a Division of Rank Canada Limited	Mississauga, Ont.
Souliers Feuilles D'étable Ltée, Les	Laval, Qué.	Strider Computer Centres Ltd.	Richmond, B.C.
Source Data Products Inc.	Vancouver, B.C.	Sudbury Board of Education	Sudbury, Ont.
Southam Inc.	Toronto, Ont.	Sun Business Systems O/B 526977 Ontario Inc.	Mississauga, Ont.
Southeastern Commonwealth Drilling Ltd.	St. John's, Nfld.	Sun Microsystems of Canada Inc.	Markham, Ont.
Southern Alberta Institute of Technology	Calgary, Alta.	Sunar Hauserman Ltd.	Waterloo, Ont.
Sovo Computing & Electronics Ltd.	Scarborough, Ont.	Sunbeam Corporation (Canada) Ltd.	Toronto, Ont.
Spar Aerospace Products Ltd.	Toronto, Ont.	Suncor Inc.	Toronto, Ont.
Spectrum Educational Supplies Ltd.	Aurora, Ont.	Suncor Inc. Oil Sands Group	Fort McMurray,
Speedex Mfg, Div of Magna Int'l (Canada) Inc.	Concord, Ont.	Sunhouse Consultants Ltd.	Toronto, Ont.
Speedy Muffler King, Div. of Tenneco Canada Corp.	Toronto, Ont.	Sunnybrook Hospital	Toronto, Ont.
Spiro Metal Inc.	Laval, Qué.	Suntester Canada Ltd.	Mississauga, Ont.
Spring Valley Water Corporation	Toronto, Ont.	Sunwest Decal & Display Ltd.	Winnipeg, Man.
St. Albert School District No. 3	St. Albert, Alta.	Superior Propane Limited	Concord, Ont.
St. Clair College of Applied Arts & Technology	Windsor, Ont.	Sure-Fit Home Furnishings Ltd.	Ajax, Ont.
		Sutherland-Schultz Limited	Kitchener, Ont.
		Swintec Canada Ltd.	Richmond Hill, Ont.
		Swiss Instruments Limited	Windsor, Ont.
		Sydney Development Corporation	Vancouver, B.C.
		Sylvan Learning Centre, O/B 359693 Alberta Inc.	Calgary, Alta.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Symbolics Canada Inc.	Nepean, Ont.	Teela Data Management Systems,	Scarborough, Ont.
Syncrude Canada Ltd.	Fort McMurray, Alta.	Div. Moore Corp. Ltd.	Barrie, Ont.
Syndesis Limited	Concord, Ont.	Tektronix Canada Inc.	Woodbridge, Ont.
Synex Systems Corporation Ltd.	Vancouver, B.C.	Tele-Radio Systems Ltd.	Ste-Marthe-Sur-Le- Lac, Qué.
Syntex Inc.	Mississauga, Ont.	Tele-Syn Inc.	
System Industries	Milpitas, CA, USA*	Telecommunications Terminal Systems	Toronto, Ont.
Systèmes Canacomp Inc., Les	St-Laurent, Qué.	Teleglobe Canada Inc.	Montréal, Qué.
Systèmes Cortex Ltée, Les	Montréal, Qué.	Telesis Systems Inc.	West Hill, Ont.
Systèmes de Marquage Industriel Inc.	St-Laurent, Qué.	Telxon Canada Corporation Inc.	Toronto, Ont.
Systèmes Informatiques Micro- phone Inc.	St-Laurent, Qué.	Tenet Computer Group Inc.	Downsvie, Ont.
Systèmes Informatiques Syformag Inc.	St-Benoit, Qué.	Tenex Data Corp.	Agincourt, Ont.
Systèmes Informatiques Terabit Inc., Les	St-Laurent, Qué.	Tense Lectronix Corp. of Canada Ltd.	Markham, Ont.
Systèmes Proxima Ltée, Les	Montréal, Qué.	Terochem Laboratories Ltd.	Edmonton, Alta.
Systèmes Tyme Ltée, Les	Montréal, Qué.	Texaco Canada Resources	Calgary, Alta.
Systems Engineering & Automation Ltd.	St. John's, Nfld.	Texas Instruments Inc.	Ottawa, Ont.
System Inc.	St-Laurent, Qué.	Thermoguard Computer Services Inc.	Mississauga, Ont.
T C Data Inc..	Dollard-des- Ormeaux, Qué.	Thomas Exploration Surveys Ltd.	High River, Alta.
T Eaton Co. Ltd., The	Toronto, Ont.	Thomas P Rylett Limited	St. Thomas, Ont.
TAC Telephone Inc.	Winnipeg, Man.	Thorne Riddell & Co.	Toronto, Ont.
Tai Wah Electronic Canada Inc.	Scarborough, Ont.	Threadfast Manufacturing Ltd.	Vancouver, B.C.
Talco Telecommunications Corp.	Calgary, Alta.	Tie-Telecommunications Canada Limited	Markham, Ont.
Tallgrass Technologies Canada Inc.	Mississauga, Ont.	Timber Specialties Limited	Buffalo, NY, USA*
Tandem Computers Canada Ltd.	Markham, Ont.	Timberjack Inc.	Woodstock, Ont.
Target Saws Canada Ltd.	Toronto, Ont.	Timeplex Canada Inc.	Markham, Ont.
Tartini Musical Imports Ltd.	Port Coquitlam, B.C.	Tokyo Electric Canada Limited	Rexdale, Ont.
Technel Engineering Inc.	Mississauga, Ont.	Tom Taylor Company Ltd.	Toronto, Ont.
Technical Logistics Support Ltd.	Markham, Ont.	Tommasi Technology Inc.	Montréal, Qué.
Technical Marketing Associates Limited	Mississauga, Ont.	Toronto Dominion Bank	Toronto, Ont.
Technical University of Nova Scotia	Halifax, N.S.	Toronto General Hospital	Toronto, Ont.
Technicon Canada Inc.	Montréal, Qué.	Toronto School of Business (Oshawa) Inc.	Oshawa, Ont.
Technologie Cogigroupe Inc.	St-Basile-Le- Grand, Qué.	Toronto Stock Exchange	Toronto, Ont.
Tecrad Inc.	Ancienne Lorette, Qué.	Toshiba of Canada Limited	Willowdale, Ont.
		Total Security Systems Ltd.	Winnipeg, Man.
		Totalogic Systems Ltd.	Ottawa, Ont.
		Towers Department Stores Inc.	Toronto, Ont.
		Toys R Us (Canada) Ltd.	Rexdale, Ont.
		Tracan Electronics Corporation	Mississauga, Ont.
		Tracon Engineering Ltd.	Waterloo, Ont.
		Trane Canada, Division Wabco- Standard Inc.	Toronto, Ont.
		Trans Mountain Pipe Line Company Ltd.	Vancouver, B.C.

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Transalta Utilities Corp.	Calgary, Alta.	University of Calgary	Calgary, Alta.
Transduction Limited	Mississauga, Ont.	University of Guelph	Guelph, Ont.
Translogic Limited	Denver, CO, USA*	University of Lethbridge	Lethbridge, Alta.
Transport Canada	Ottawa, Ont.	University of Manitoba	Winnipeg, Man.
Travel Network O/B Markham International Ltd.		University of Prince Edward Island	Charlottetown, P.E.I.
Travelers Acceptance Corp.	Calgary, Alta.	University of Regina	Regina, Sask.
Travenol Canada Inc.	Carlsbad, CA, USA*	University of Saskatchewan	Saskatoon, Sask.
Tri Line Expressways Ltd.	Mississauga, Ont.	University of Toronto	Toronto, Ont.
Tri Star Chemical, Div. of 511649 Ontario Ltd.	Calgary, Alta.	Engineering Society	Toronto, Ont.
Triad Systems Canada Ltd.	Mississauga, Ont.	University of Toronto	Toronto, Ont.
Tricor Computing Ltd.	Woodbridge, Ont.	University of Waterloo	Waterloo, Ont.
Trigraph Inc.	Mississauga, Ont.	University of Windsor	Windsor, Ont.
Trillium Computer Resources Inc.	Toronto, Ont.	University of Winnipeg	Winnipeg, Man.
Trimex Marketing Inc.	Waterloo, Ont.	Uranerz Exploration & Mining Ltd.	Saskatoon, Sask.
Trinity Electronics Systems Ltd.	Richmond, B.C.	V C S Computer Agency O/B Shantron Corp.	Markham, Ont.
Trinity Western University	Edmonton, Alta.	VDO Instruments Ltd.	Barrie, Ont.
Tronica Inc.	Langley, B.C.	VDSI Video Design Systems Inc.	Mississauga, Ont.
Tulsa Computer Products Ltd.	Winnipeg, Man.	Valmet Automation Inc.	Pointe-Claire, Qué.
Tymeshare Incorporated	Willowdale, Ont.	Varian Canada Inc.	Halton Hills, Ont.
U A P Inc.	Cupertino, CA, USA*	Veffco Computer Products Ltd.	Scarborough, Ont.
U F O Electronics Inc.	Montréal, Qué.	Vias Ltée	Montréal, Qué.
U T Tools Ltd.	Longueuil, Qué.	Vickers S Y S Inc.	Rexdale, Ont.
UTDC Inc.	Montréal, Qué.	Vicon Inc.	Cambridge, Ont.
Ungermann Bass Ltd.	Kingston, Ont.	Victoria Hospital Corporation	London, Ont.
Union Gas Limited	Willowdale, Ont.	Vidcom Sales Ltd.	Vancouver, B.C.
Uniroyal Goodrich Canada Inc.	Chatham, Ont.	Video Design System Inc.	Mississauga, Ont.
Unisys Canada Inc.	Kitchener, Ont.	Virtual Prototypes Inc.	Montréal, Qué..
United Carr, Div. of TRW Canada Ltd.	Toronto, Ont.	Vision Tronique Sherbrooke Ltée	Sherbrooke, Qué.
United Co-Operatives of Ontario	Stoney Creek, Ont.	Volvo Canada Ltd.	Willowdale, Ont.
United Grain Growers Limited	Mississauga, Ont.	Vtech Computers (Canada) Ltd.	Richmond, B.C.
United Office Machines Ltd.	Winnipeg, Man.	W C Broun Co. Publishers	Mississauga, Ont.
United Steelworkers of America	Prince Albert, Sask.	W D P Wholesale Data Products Ltd.	Winnipeg, Man.
United Video Ltd.	Vancouver, B.C.	W J Automation Bid Centre Ltd.	New Westminster, B.C.
Universal Package Corporation	Ottawa, Ont.	W R Grace & Co. of Canada Ltd., Cryovac Div.	Cooksville, Ont.
Université d'Ottawa	Mont-Royal, Qué.	W R Grace & Company Canada Inc.	Ajax, Ont.
Université de Montréal	Ottawa, Ont.	W T Electronic Retail Solution Inc.	Calgary, Alta.
Université du Québec	Trois Rivières, Qué.	Wabash Datatech (Canada) Inc.	Mississauga, Ont.
Université Laval	Rimouski, Qué.	Walker Exhaust Div. Tenneco Canada Inc.	Cambridge, Ont.
University of Alberta	Ste-Foy, Qué.	Wallace Barnes Company Ltd.	Burlington, Ont.
University of British Columbia	Edmonton, Alta.		
	Vancouver, B.C.		

CANADIAN IMPORTERS (CONT'D)

APPENDIX B-III

Computer Disk Files

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Wang Canada Ltd.	Richmond Hill, Ont.	Wholesale Disktribution O/B 613259 Ontario Inc.	North York, Ont.
Wardair Canada Inc.	Mississauga, Ont.	Wicat Canada Inc.	Montréal, Qué.
Warners Division of Warnaco of Canada Ltd.	Ottawa, Ont.	Wightman Telephone Ltd.	Clifford, Ont.
Waterloo Microsystems Inc.	Waterloo, Ont.	Wild Leitz Canada Limited	Willowdale, Ont.
Waters Scientific Ltd.	Mississauga, Ont.	William Neilson Ltd.	Toronto, Ont.
Watson Computer Products Inc.	Vancouver, B.C.	Wilson Learning Limited	Etobicoke, Ont.
West Coast Savings Credit Union	Victoria, B.C.	Windeler Controls Inc.	Scarborough, Ont.
West Coast Welding Supplies Ltd.	Vancouver, B.C.	Windsor Western Hospital	Windsor, Ont.
Westburne Industrial Enterprises Ltd.	Montréal, Qué.	Wood Gundy Inc.	Toronto, Ont.
Westech Industrial Ltd.	Calgary, Alta.	Woodbridge Foam Corporation, The	Calgary, Alta.
Westech Instruments Ltd.	Mississauga, Ont.	Workers Compensation Board	Toronto, Ont.
Western Data Products Supply Ltd.	Edmonton, Alta.	World of Software O/B 154280 Canada Inc.	Richmond, B.C.
Westfair Foods Ltd.	Winnipeg, Man.	Wugo Technology (Canada) Ltd.	Toronto, Ont.
Westhead Assoc., Div. of Westhead Industrial Systems Corp.	Rexdale, Ont.	X I O S Systems Corp.	Vancouver, B.C.
Westinghouse Canada Limited	Hamilton, Ont.	Xerox Canada Inc.	Ottawa, Ont.
Westmin Resources Ltd.	Calgary, Alta.	Xidex Corp.	North York, Ont.
Weyerhaeuser Canada Ltd.	Prince Albert, Sask.	Xscribe Canada Ltd.	Markham, Ont.
Veritech Informatique Inc.	St-Laurent, Qué.	Yamaha Canada Music Ltd.	Vancouver, B.C.
Versatile Computer Products Ltd.	Richmond, B.C.	Yamatech Scientific Ltd.	Scarborough, Ont.
Versatile Farm Equipment Co. Ltd.	Winnipeg, Man.	Yellowhead School Division No. 12	Mont-Royal, Qué.
Vertimac Development Corp.	Calgary, Alta.	York University	Edson, Alta.
Whistler Mountain Ski Corporation	Whistler, B.C.	Yorkville Sound Limited	Downsview, Ont.
White Oak Trading Limited	Thornhill, Ont.	Yunte Micro Corp. Canada Ltée.	Scarborough, Ont.
White Storage & Retrieval Systems Ltd.	Mississauga, Ont.	Zanin Électronique Inc.	Montréal, Qué.
		Zellers Limited	St-Laurent, Qué.
		Zenith Data Systems Corp.	Montréal, Qué.
		Zenith Radio Canada Ltd.	Benton Marbour, MI, USA*
		Zentronics, Div. of Westburne Industrial Enterprises Ltd.	Toronto, Ont.
		Zimmer of Canada Ltd.	Brampton, Ont.
			Brampton, Ont.

* Non-resident importer

FOREIGN EXPORTERS TO CANADA

Foreign exporters to Canada of computers and parts are identified in most instances by country of origin. These data differ from those on page eight, Appendix A of this report, which are based on country of export as published by Statistics Canada. These data vary to the extent that shipments of computers and parts are transhipped through another country (i.e., country of export). The following table illustrates the difference between the imports of computers and parts based on country of export and country of origin. It should be noted, however, that although the data for a specific country (e.g., United States) may differ when looking at imports based on country of export (\$4.3 billion) versus country of origin (\$4.0 billion), the total imports from all countries for computers and parts are \$5.1 billion regardless of country of export or origin.

1987 IMPORTS BY
COUNTRY OF EXPORT VERSUS COUNTRY OF ORIGIN

<u>Foreign Country</u>	<u>Country of Export (C\$ Million)</u>	<u>Country of Origin (C\$ Million)</u>
United States	4 345	4 035
Japan	205	388
Taiwan	101	141
Singapore	40	83
Mexico	72	72
Hong Kong	38	46
Italy	43	45
United Kingdom	37	45
Ireland	43	43
Republic of Korea	31	43
Other	<u>138</u>	<u>152</u>
TOTAL	<u>5 093</u>	<u>5 093</u>

FOREIGN EXPORTERS TO CANADA
UNITED STATES

This appendix identifies those United States companies which exported more than \$3 million to Canada in 1987. The following pages list 83 United States companies which accounted for \$2.7 billion or 66 per cent of the total \$4.0 billion of computers and parts imported from the United States in 1987. These 83 companies have been grouped into four value ranges depending on their 1987 level of exports to Canada. The table below summarizes the results, followed by the list of the 83 foreign exporting companies.

SUMMARY TABLE
1987 EXPORTERS TO CANADA
BY EXPORTER VALUE

<u>Value Range</u>	<u>Number of Identified Exporters</u>	<u>1987 Imports</u>	
		<u>Value</u> (C\$ Million)	<u>%</u>
\$50 million and over	7	1 875	46
\$25 million to under \$50 million	8	256	6
\$10 million to under \$25 million	19	297	7
\$ 3 million to under \$10 million	49	251	6
TOTAL IDENTIFIED	83	2 680	66
Less than \$3 million		1 079	27
Unknown		276	7
TOTAL (Country of Origin)		<u>4 035</u>	<u>100</u>

COMPANIES WITH EXPORTS OF
\$50 MILLION AND OVER
(descending order of value)

IBM Corporation
Digital Equipment
Unisys Corporation
Hewlett Packard
Apple Computer Inc.
Wang Computer Corporation
Compaq Computer Corporation

COMPANIES WITH EXPORTS OF
\$25 MILLION TO UNDER \$50 MILLION
(descending order of value)

Tandem Computer Inc.
Control Data
Burroughs Corporation
Heath Company
Data General Corporation
NCR Corporation
Storage Technical Corporation
Honeywell Inc.

TOTAL (\$ Million) Exports of
\$50 Million and Over \$1 875

TOTAL (\$ Million) Exports of
\$25 Million to Under \$50 Million \$256

FOREIGN EXPORTERS TO CANADA
UNITED STATES (CONT'D)

COMPANIES WITH EXPORTS OF
\$10 MILLION TO UNDER \$25 MILLION
(descending order of value)

Amdahl Corporation
Ingram Software
Sperry Corporation
Xerox Corporation.
Sun Microsystems
AT&T International
General Datacom
Gould Computer Inc.
Miniscribe Corporation
Prime Computer Inc.
Memorex Corporation
Commodore Business Machines
Lotus Development Corp
Mai Basic Four Inc.
Entre Computer Centre
Harris Controls
AST Research Inc.
Gtech Corporation
Telex Computer

COMPANIES WITH EXPORTS OF
\$3 MILLION TO UNDER \$10 MILLION
(descending order of value)

Intergraph
Seagate Technology
Genicom Corporation
Hamilton Avnet
Xidex Corporation
Tellabs Inc.
National Advanced System
ITT Courier
Motorola Inc.
Calcomp Group
Softsel Computer
Diebold Inc.
Microsoft Corporation
Priam Corporation
Apollo Computer Inc.
NTI Spectron
Rockwell International
Datachecker Limited
Tektronix Inc.
Paradyne Corporation
EMC Corporation
Taylor Instruments
Novel Inc.
Texas Instruments Inc.
Datapoint International
DCA
Star Micronics Inc.
Measurex Corporation
Bailey Controls
Silicon Graphics
QMS Inc.
Altos Computer
Eastman Kodak
Decision Data
Racal Vadic Inc.
Televideo Systems
Cullinet Software Inc.
Intel Corporation
Comdisco Inc.
Auto Dynamics
Hayes Microcomputer
Telxon Corporation
Scientific Micro
Systems
Mentor Graphics
Avdin Controls
Northern Telecom Inc.
Rich Inc.
Computervision
CMS Enhancement Inc.

TOTAL (\$ Million) Exports of
\$10 Million to Under \$25 Million \$297

TOTAL (\$ Million) Exports of
\$3 Million to Under \$10 Million \$251

APPENDIX C-II

FOREIGN EXPORTERS TO CANADA
JAPAN

This appendix identifies those Japanese companies which exported more than \$0.5 million to Canada in 1987. The following pages list 33 Japanese companies which accounted for \$287 million or 74 per cent of the total \$388 million of computers and parts imported from Japan in 1987. These 33 companies have been grouped into three value ranges depending on their 1987 level of exports to Canada. The table below summarizes the results, followed by the list of the 33 foreign exporting companies.

SUMMARY TABLE
1987 EXPORTERS TO CANADA
BY EXPORTER VALUE

<u>Value Range</u>	<u>Number of Identified Exporters</u>	<u>1987 Imports</u>	
		<u>Value</u> (C\$ Million)	<u>%</u>
\$20 million and over	5	156	40
\$5 million to under \$20 million	7	81	21
\$0.5 million to under \$5 million	<u>21</u>	<u>51</u>	<u>13</u>
TOTAL IDENTIFIED	33	287	74
Less than \$0.5 million		75	19
Unknown		<u>26</u>	<u>7</u>
TOTAL (Country of Origin)		<u>388</u>	<u>100</u>

COMPANIES WITH EXPORTS OF
\$20 MILLION AND OVER
(descending order of value)

Matsushita Electric
Epson Inc.
Toshiba Corporation
IBM
National Advanced System

COMPANIES WITH EXPORTS OF
\$5 MILLION TO UNDER \$20 MILLION
(descending order of value)

Fujitsu Inc.
NEC Corporation
Amdahl Corporation
Apple Computer
Nihon Digital Equipment
Okiadata Corporation
Commodore Japan Limited

TOTAL (\$ Million) Exports of
\$20 Million and Over

\$156

TOTAL (\$ Million) Exports of
\$5 Million to Under \$20 Million

\$81

FOREIGN EXPORTERS TO CANADA
JAPAN (CONT'D)

COMPANIES WITH EXPORTS OF
\$0.5 MILLION TO UNDER \$5 MILLION
(descending order of value)

Brother International
C. Itoh and Company
Canon Inc.
Star Micronics Inc.
Roland Corporation
Citizen Corporation
Plus Development Corporation
N.C.R. Corporation
Sony Corporation
Mitsubishi
Hitachi Limited
Panasonic Ind. Company
Tokyo Electric Company
Marubeni Corporation
Data Tech Corporation
Sumitomo Corporation
Syocera Corporation
Memorex Japan Limited
Maxwell Corporation
Hosiden Shoji Limited
Honeywell Inc.

TOTAL (\$ Million) Exports of
\$0.5 Million to Under \$5 Million \$51

FOREIGN EXPORTERS TO CANADA
TAIWAN

This appendix identifies those Taiwanese companies which exported more than \$0.5 million to Canada in 1987. The following lists 26 Taiwanese companies which accounted for \$65 million or 46 per cent of the total \$141 million of computers and parts imported from Taiwan in 1987. These 26 companies have been grouped into two value ranges depending on their 1987 level of exports to Canada. The table below summarizes the results, followed by the list of the 26 foreign exporting companies.

SUMMARY TABLE
1987 EXPORTERS TO CANADA
BY EXPORTER VALUE

<u>Value Range</u>	<u>Number of Identified Exporters</u>	<u>1987 Imports</u>	
		<u>Value</u> (C\$ Million)	<u>%</u>
\$5 million and over	5	33	23
\$0.5 million to under \$5 million	<u>21</u>	<u>32</u>	<u>23</u>
TOTAL IDENTIFIED	26	65	46
Less than \$0.5 million		65	46
Unknown		<u>11</u>	<u>8</u>
TOTAL (Country of Origin)		<u>141</u>	<u>100</u>

COMPANIES WITH EXPORTS OF
\$5 MILLION AND OVER
(descending order of value)

Atari Taiwan Corporation
Wyse Technology
Zenith Electronics
Commodore Electronic
Tatong Company

COMPANIES WITH EXPORTS OF
\$0.5 MILLION TO UNDER \$5 MILLION
(descending order of value)

Decision Data Corp.
Delta Electronic Ind. Co.
Cal Abco Inc.
IBM
Datatech Corporation
Smerwick Limited
Northern Telecom Inc.
Multitech Ind. Corp.
Dee Van Enterprises
Behaviour Tech Computer
Autocomputer Company Ltd.
Motain Enterprises
Taiwan Video & Monitor
Datamost Corporation
Rico Rio Enterprises
Qtronics Corporation
Biostar Systems
Philips Systems
Taiwan Mycomp Co. Ltd.
CMP Enterprise Company
J.I. Haw Ind.

TOTAL (\$ Million) Exports of
\$5 Million and Over

\$33

TOTAL (\$ Million) Exports of
\$0.5 Million to Under \$5 Million

\$32

FOREIGN EXPORTERS TO CANADA
SINGAPORE

This appendix identifies those Singapore companies which exported more than \$0.5 million to Canada in 1987. The following lists 12 Singapore companies which accounted for \$78 million or 94 per cent of the total \$83 million of computers and parts imported from Singapore in 1987. These 12 companies have been grouped into two value ranges depending on their 1987 level of exports to Canada. The table below summarizes the results, followed by the list of the 12 foreign exporting companies.

SUMMARY TABLE
1987 EXPORTERS TO CANADA
BY EXPORTER VALUE

<u>Value Range</u>	<u>Number of Identified Exporters</u>	<u>1987 Imports</u>	
		<u>Value</u> (C\$ Million)	<u>%</u>
\$5 million and over	5	71	86
\$0.5 million to under \$5 million	7	7	8
TOTAL IDENTIFIED	12	78	94
Less than \$0.5 million		3	5
Unknown		1	1
TOTAL (Country of Origin)		83	100

COMPANIES WITH EXPORTS OF
\$5 MILLION AND OVER
(descending order of value)

Mini Scribe Corporation
Digital Equipment
Apple Computer Inc.
Seagate Technology Corporation
Cal Circuit ABCO Inc.

COMPANIES WITH EXPORTS OF
\$0.5 MILLION TO UNDER \$5 MILLION
(descending order of value)

Archive Corporation
Kim Tian Technology
Intel Singapore Limited
Osi-Com Tech Inc.
Micro Polis Corporation
Multitech Systems
Tandon Corporation

TOTAL (\$ Million) Exports of
\$5 Million and Over **\$71**

TOTAL (\$ Million) Exports of
\$0.5 Million to Under \$5 Million **\$7**

FOREIGN EXPORTERS TO CANADA
MEXICO

This appendix identifies those Mexican companies which exported more than \$0.5 million to Canada in 1987. The following lists three Mexican companies which accounted for \$67 million or 93 per cent of the total \$72 million of computers and parts imported from Mexico in 1987. The table below summarizes the results, followed by the list of the three foreign exporting companies.

SUMMARY TABLE
1987 EXPORTERS TO CANADA
BY EXPORTER VALUE

<u>Value Range</u>	<u>Number of Identified Exporters</u>	<u>1987 Imports</u>	
		<u>Value</u> (C\$ Million)	<u>%</u>
TOTAL IDENTIFIED - \$0.5 million and over	3	67	93
Less than \$0.5 million		5	7
<u>TOTAL (Country of Origin)</u>		<u>72</u>	<u>100</u>

COMPANIES WITH EXPORTS OF
\$0.5 MILLION AND OVER
(descending order of value)

IBM
Hewlett Packard
Zentec

TOTAL (\$ Million) Exports of
\$0.5 Million and Over \$67

FOREIGN EXPORTERS TO CANADA
HONG KONG

This appendix identifies those Hong Kong companies which exported more than \$0.5 million to Canada in 1987. The following lists 15 Hong Kong companies which accounted for \$37 million or 80 per cent of the total \$46 million of computers and parts imported from Hong Kong in 1987. The table below summarizes the results, followed by the list of the 15 foreign exporting companies.

SUMMARY TABLE
1987 EXPORTERS TO CANADA
BY EXPORTER VALUE

<u>Value Range</u>	<u>Number of Identified Exporters</u>	<u>1987 Imports</u>	
		<u>Value</u> (C\$ Million)	<u>%</u>
TOTAL IDENTIFIED - \$0.5 million and over	15	37	80
Less than \$0.5 million		6	13
Unknown		3	7
TOTAL (Country of Origin)		46	100

COMPANIES WITH EXPORTS OF
\$0.5 MILLION AND OVER
(descending order of value)

Video Technology Computer Ltd.	KA Tang Electronic Ltd.
Digital Equipment	Commodore Business Machines
Informatech Ind. Ltd.	Oricom Data Systems
Yaushing Enterprises	Sigma Designs Ltd.
AST Research Inc.	Aero Trans Ltd.
Wongs Electronics Company Ltd.	ABC Computer Co. Ltd.
K.S. Kasuga Sys. Co.	Ringo Technology Company Ltd.
Elect & Eltek Corp.	

TOTAL (\$ Million) Exports of
\$0.5 Million and Over **\$37**

FOREIGN EXPORTERS TO CANADA

ITALY

This appendix identifies those Italian companies which exported more than \$0.5 million to Canada in 1987. The following lists five Italian companies which accounted for \$41 million or 91 per cent of the total \$45 million of computers and parts imported from Italy in 1987. The table below summarizes the results, followed by the list of the five foreign exporting companies.

SUMMARY TABLE
1987 EXPORTERS TO CANADA
BY EXPORTER VALUE

<u>Value Range</u>	<u>Number of Identified Exporters</u>	<u>1987 Imports</u>	
		<u>Value (C\$ Million)</u>	<u>%</u>
TOTAL IDENTIFIED - \$0.5 million and over	5	41	91
Less than \$0.5 million		4	9
TOTAL (Country of Origin)		45	100

COMPANIES WITH EXPORTS OF
\$0.5 MILLION AND OVER
(descending order of value)

Olivetti
IBM
Honeywell Limited
AT&T International
Plessey S.P.A.

TOTAL (\$ Million) Exports of
\$0.5 Million and Over **\$41**

APPENDIX C-VIII

FOREIGN EXPORTERS TO CANADA
UNITED KINGDOM

This appendix identifies those United Kingdom companies which exported more than \$0.5 million to Canada in 1987. The following lists 12 United Kingdom companies which accounted for \$30 million or 67 per cent of the total \$45 million of computers and parts imported from the United Kingdom in 1987. The table below summarizes the results, followed by the list of the 12 foreign exporting companies.

SUMMARY TABLE
1987 EXPORTERS TO CANADA
BY EXPORTER VALUE

<u>Value Range</u>	<u>Number of Identified Exporters</u>	<u>1987 Imports</u>	
		<u>Value</u> (C\$ Million)	<u>%</u>
TOTAL IDENTIFIED - \$0.5 million and over	12	30	67
Less than \$0.5 million		11	24
Unknown		4	9
TOTAL (Country of Origin)		<u>45</u>	<u>100</u>

COMPANIES WITH EXPORTS OF
\$0.5 MILLION AND OVER
(descending order of value)

IBM
NCR Eng. Mfg. Limited
Northern Telecom
Gould Electronics
Apricot Computers
NTL Herts
Hewlett Packard Company
Rodime Europe Inc.
Immediate Business Systems
Unisystem Corporation
McGregor Sea Air Services
Genicom Int'l Limited

TOTAL (\$ Million) Exports of
\$0.5 Million and Over \$30

FOREIGN EXPORTERS TO CANADA
IRELAND

This appendix identifies those Irish companies which exported more than \$0.5 million to Canada in 1987. The following lists five Irish companies which accounted for \$42 million or 98 per cent of the total \$42 million of computers and parts imported from Ireland in 1987. The table below summarizes the results, followed by the list of the five foreign exporting companies.

SUMMARY TABLE
1987 EXPORTERS TO CANADA
BY EXPORTER VALUE

<u>Value Range</u>	<u>Number of Identified Exporters</u>	<u>1987 Imports</u>	
		<u>Value</u> (C\$ Million)	<u>%</u>
TOTAL IDENTIFIED - \$0.5 million and over	5	42	98
Less than \$0.5 million		1	2
TOTAL (Country of Origin)		43	100

COMPANIES WITH EXPORTS OF
\$0.5 MILLION AND OVER
(descending order of value)

Amdahl Corporation
Timeplex Ireland
Digital Equipment International
Sea Sky Express
Microsoft Ireland

TOTAL (\$ Million) Exports of
\$0.5 Million and Over **\$42**

FOREIGN EXPORTERS TO CANADA
REPUBLIC OF KOREA

This appendix identifies those Korean companies which exported more than \$0.5 million to Canada in 1987. The following lists 10 Korean companies which accounted for \$34 million or 79 per cent of the total \$43 million of computers and parts imported from the Republic of Korea in 1987. The table below summarizes the results, followed by the list of the ten foreign exporting companies.

SUMMARY TABLE
1987 EXPORTERS TO CANADA
BY EXPORTER VALUE

<u>Value Range</u>	<u>Number of Identified Exporters</u>	<u>1987 Imports</u>	
		<u>Value</u> (C\$ Million)	<u>%</u>
TOTAL IDENTIFIED - \$0.5 million and over	10	34	79
Less than \$0.5 million		9	21
TOTAL (Country of Origin)		<u>43</u>	<u>100</u>

COMPANIES WITH EXPORTS OF
\$0.5 MILLION AND OVER
(descending order of value)

Sam Sung Company Limited
IBM
Lucky Goldstar
Cal Circuit ABCO Inc.
Amstrad International
Commodore Business Machines
Hyundai Corporation
Apple Computer Inc.
Leading Edge Technology
Cordate Technologies Inc.

TOTAL (\$ Million) Exports of
\$0.5 Million and Over \$34

CANADIAN IMPORTS (HARMONIZED SYSTEM)

January to November 1988

<u>Description</u>	<u>Commodity Code</u>	<u>Qty (No.000)</u>	<u>Value (C\$ Million)</u>	<u>Major Country of Export</u>	<u>Value of Major Country (C\$ Million)</u>
Calculating machines; accounting machines, cash registers, postage-franking machines, ticket-issuing machines and similar machines, incorporating a calculating device:	84.70	-	-	-	-
Electronic calculators capable of operation without an external source of power	8470.10	3 054	26.6	Japan	11.6
Electronic calculating machines: incorporating a printing device, n.e.s.	8470.21	373	16.1	Japan	8.9
Electronic calculating machines, other	8470.29	585	6.8	Japan	2.5
Calculating machines, n.e.s.	8470.30	59	2.7	Taiwan	.8
Cash registers	8470.50	57	43.4	USA	22.7
Other, including postage-franking machines, ticket-issuing machines, incorporating a scale device, n.e.s.	8470.90	10	9.4	USA	7.7
SUB-TOTAL (84.70)		4 138	105.0	Japan	43.4
Automatic data processing machines and units thereof; magnetic or optical readers, machines for transcribing data onto data media in coded form and machines for processing such data, not elsewhere specified or included:	8471	-	-	-	-
Analog or hybrid automatic data processing machines	8471.10	-	51.9	USA	44.1
Digital automatic data processing machines, containing in the same housing at least a central processing unit and an input and output unit, whether or not combined	8471.20	-	259.7	USA	195.5

APPENDIX D

CANADIAN IMPORTS (HARMONIZED SYSTEM) (CONT'D)

January to November 1988

<u>Description</u>	<u>Commodity Code</u>	<u>Oty (No.000)</u>	<u>Value (C\$ Million)</u>	<u>Major Country of Export</u>	<u>Value of Major Country (C\$ Million)</u>
Digital processing units, whether or not presented with the rest of a system, which may contain in the same housing one or two of the following types of unit storage units, input units, output units	8471.91	-	1 042.5	USA	772.2
Input or output units, whether or not presented with the rest of a system and whether or not containing storage units in the same housing; includes: card readers; badge readers; paper tape readers; printers other than those incorporating keyboards; printers; video display units whether or not with keyboards; and other	8471.92	2 459	812.7	USA	482.9
Storage units, whether or not presented with the rest of a system includes: disc drives; drum storage memories; magnetic tape drives and other	8471.93	1 861	811.8	USA	454.6
Other includes disc cartridge cleaners; punches or reader/punches, other than those of tariff item No. 8471.92; document transport mechanisms; tape to card punches; badge punches; reproducing punches; card or paper tape verifiers; collators; card sorters; card conditioning equipment and other	8471.99	-	340.7	USA	267.5
SUB-TOTAL (84.71)		-	3 319.3	USA	2 216.8
Parts and accessories (other than covers carrying cases and the like) of heading 84.70, 84.71 and 84.72	8473	-	1427.4	USA	1165.9
SUB-TOTAL (84.73)		-			

APPENDIX D

CANADIAN IMPORTS (HARMONIZED SYSTEMS) (CONT'D)

January to November 1988

<u>Description</u>	<u>Commodity Code</u>	<u>Qty (No.000)</u>	<u>Value (C\$ Million)</u>	<u>Major Country of Export</u>	<u>Value of Major Country (C\$ Million)</u>
Other apparatus, for carrier-current line systems including: modems, of a kind used with data processing machines of heading no. 84.71	8517.40	-	82.8	USA	68.5
Parts of the goods of tariff item no. 8517.40	8517.90	-	81.1	USA	49.1
SUB-TOTAL (8517.40 and 8517.90)		-	163.9	USA	117.6
Prepared unrecorded media for sound recording or similar recording of other phenomena, other than products of Chapter 37:	8523	-	-	-	-
Recorded Magnetic Tapes:					
of a width not exceeding 4mm	8523.11	-	40.2	USA	10.9
of a width exceeding 4mm but not exceeding 6.5mm,	8523.12	-	16.3	USA	8.2
of a width exceeding 6.5mm	8523.13	-	136.8	USA	76.0
Magnetic discs	8523.20	-	72.7	USA	49.5
SUB-TOTAL (85.23)		-	266.0	USA	144.6
Records, tapes and other recorded media for sound or other similarly recorded phenomena, including matrices and masters for the production of records, but excluding products of Chapter 37:	8524	-	-	-	-
Recorded Magnetic tapes:					
of a width not exceeding 4mm	8524.21	-	16.9	USA	14.5
of a width exceeding 4mm but not exceeding 6.5mm	8524.22	-	7.5	USA	7.1
of a width exceeding 6.5mm	8524.23	-	127.2	USA	123.3
Magnetic tapes, compact discs and other	8524.90	-	287.7	USA	260.2
SUB-TOTAL (85.24)		-	439.3	USA	405.1
TOTAL			<u>5 720.9</u>	USA	<u>4 085.4</u>

APPENDIX E

CANADIAN PRODUCTION

Statistics Canada reports shipments of electronic computers and parts in 1985 and 1986 the latest years for which information is available as follows:

<u>Description</u>	<u>1985</u>		<u>1986</u>	
	<u>Establishments</u> (No.)	<u>Shipments</u> (C\$ Million)	<u>Establishments</u> (No.)	<u>Shipments</u> (C\$ Million)
Electronic computer equipment	104	817	126	834
Central processing units and single package computers, digital	24	165	22	167
Mini-computers, digital	7	X	4	80
Micro-computers, digital	15	79	13	53
Computer peripherals and auxiliary equipment, digital, electronic	60	485	86	520
Peripheral processing units and control units, digital computer	10	52	19	96
Memory and external storage devices, digital computer	10	54	10	49
Input-output devices	22	127	15	123
Data terminals, intelligent	9	21	16	23
Data terminals, user-programmable	3	32 E	3	36 E
Computer peripherals and auxiliary equipment, digital electronic, n.e.s.	20	8	53	50
Computer-communications interface equipment (acoustic couplers, communications line monitors, line adapters, modems)	21	143	22	119
Parts and sub-assemblies for electronic computer equipment	26	578	25	531

X = Confidential

E = Estimated

CANADIAN EXPORTS (HARMONIZED SYSTEM)

January to October 1988

<u>Description</u>	<u>Commodity Code</u>	<u>Quantity (No.000)</u>	<u>Value (C\$ Million)</u>
Calculating machines; accounting machines, cash registers, postage-franking machines, ticket-issuing machines and similar machines, incorporating a calculating device:	8470	-	-
Electronic calculators capable of operation without an external source of power	8470.10	14	0.2
Electronic calculating machines: incorporating a printing device, n.e.s.	8470.21	2	0.1
Electronic calculating machines, other	8470.29	7	0.1
Calculating machines, n.e.s.	8470.30	3	1.1
Cash registers	8470.50	3	2.8
Other, including postage-franking machines, ticket-issuing machines, incorporating a scale device, n.e.s.	8470.90	3	2.3
SUB-TOTAL (84.70)		32	6.6
Automatic data processing machines and units thereof; magnetic or optical readers, machines for transcribing data onto data media in coded form and machines for processing such data, not elsewhere specified or included:	8471	-	-
Analog or hybrid automatic data processing machines	8471.10	-	48.7
Digital automatic data processing machines, containing in the same housing at least a central processing unit and an input and output unit, whether or not combined	8471.20	-	82.1
Digital processing units, whether or not presented with the rest of a system, which may contain in the same housing one or two of the following types of unit storage units, input units, output units	8471.91	-	395.3

APPENDIX F

CANADIAN EXPORTS (HARMONIZED SYSTEM) (CONT'D)

January to October 1988

<u>Description</u>	<u>Commodity Code</u>	<u>Quantity (No.000)</u>	<u>Value (C\$ Million)</u>
Input or output units, whether or not presented with the rest of a system and whether or not containing storage units in the same housing; includes: card readers; badge readers; paper tape readers; printers other than those incorporating keyboards; printers; video display units whether or not with keyboards; and other	8471.92	264	159.7
Storage units, whether or not presented with the rest of a system includes: disc drives; drum storage memories; magnetic tape drives and other	8471.93	88	157.7
Other includes disc cartridge cleaners; punches or reader/punches, other than those of tariff item No. 8471.92; document transport mechanisms; tape to card punches; badge punches; reproducing punches; card or paper tape verifiers; collators; card sorters; card conditioning equipment and other	8471.99	-	141.8
SUB-TOTAL (84.71)		-	985.3
Parts and accessories other than cover carrying cases and the like) suitable for use solely or principally with machines of heading 84.70, 84.71 and 84.72			
SUB-TOTAL (84.73)	8473.	-	988.6
Other apparatus, for carrier-current line systems including: modems, of a kind used with data processing machines of heading no. 84.71	8517.40	-	33.1
Parts of the goods of tariff item no. 8517.40	8517.90	-	390.6
SUB-TOTAL (8517.40 and 8517.90)		-	423.7

CANADIAN EXPORTS (HARMONIZED SYSTEM) (CONT'D)

January to October 1988

<u>Description</u>	<u>Commodity Code</u>	<u>Quantity (No.000)</u>	<u>Value (C\$ Million)</u>
Prepared unrecorded media for sound recording or similar recording of other phenomena, other than products of Chapter 37:	8523	-	-
Unrecorded Magnetic Tapes:			
of a width not exceeding 4mm	8523.11	-	0.9
of a width exceeding 4mm but not exceeding 6.5mm,	8523.12	-	0.1
of a width exceeding 6.5mm	8523.13	-	0.6
Magnetic discs	8523.20	-	22.4
SUB-TOTAL (85.23)		-	24.0
Records, tapes and other recorded media for sound or other similarly recorded phenomena, including matrices and masters for the production of records, but excluding products of Chapter 37:	85.24	-	-
Recorded Magnetic tapes:			
of a width not exceeding 4mm	8524.21	-	7.8
of a width exceeding 4mm but not exceeding 6.5mm	8524.22	-	0.6
of a width exceeding 6.5mm	8524.23	-	3.7
Magnetic tapes, compact discs and other	8524.90	-	28.3
SUB-TOTAL (85.24)		-	40.4
TOTAL		-	2,468.8

UNITED STATES' IMPORTS - 1987

In 1987, the United States Department of Commerce indicates U.S. imports as listed below:

<u>Description</u>	<u>Total Imports</u>		<u>Canada's Share</u>	
	<u>Quantity</u> (No.000)	<u>Value</u> (C\$ Million)	<u>Quantity</u> (No.000)	<u>Value</u> (C\$ Million)
Display units other than those incorporating a crt, pts of adp mach	442	46.8	2	0.9
Keyboard units, parts and adp machines	6 202	210.9	26	1.4
Floppy disc drives, parts and adp machines	11 389	907.0	4	0.7
Hard disc drives, parts of adp machines	14 617	2 377.1	20	2.8
Other disc drives, parts of adp machines	8 063	536.8	78	7.6
Other storage units, parts of adp machines	1 031	299.7	2	4.1
Daisy wheel printers, parts of adp machines	1 136	30.9	1	0.2
Dot matrix printers, parts of adp machines	5 601	161.6	12	0.5
Laser printers, parts of adp machines	4 538	280.9	7	1.3
Other printer units, parts of adp machines	4 567	233.4	62	12.2
Parts of adp machines, not elsewhere specified	-	4 762.6	-	687.0
Display units incorporating a crt, parts of adp machines	2 159	295.4	50	22.4
Parts of office machines, nspf	-	214.2	-	17.4
TOTAL	=	10 357.3	=	758.5

FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence Division
Services to Business Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel: (613) 954-4970

OR

Computers and Instrumentation Division
Industry Development Directorate
Information Technologies Industry Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel: (613) 954-3320

REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada (613) 991-4805 (Harmonized System General)
Revenue Canada

ENQUIRIES CONCERNING TARIFFS SHOULD BE DIRECTED TO THE NEAREST CUSTOMS AND EXCISE OFFICE OR TO:

TARIFF PROGRAMS
REVENUE CANADA
CUSTOMS AND EXCISE
OTTAWA, ONTARIO
K1A 0L5
TEL: (613) 954-6993

EXPLANATORY NOTES

Valuation

Imports are generally recorded at the values established for customs duty purposes according to the provisions of the Customs Act. Customs values are identical to selling prices for most transactions between non-affiliated companies, but customs values exceed selling prices for many transactions between affiliated companies. All values are reported in Canadian dollars and do not include duty.

Average Growth Rate

Growth rates are calculated on the basis of annual compounding.

Rounding

Figures may not add due to rounding.

Identification of Foreign Exporting Companies

The names of the foreign exporting companies are as captured on the computer system and may not be the full legal corporate name. A foreign company may appear in the source several different ways. Attempts are made to consolidate all various entries into one company. For this reason, the value associated with any given company is deemed to be the minimum value. In addition, some of the value may be included in the "not known" category.

The not known represents transactions for which the name of the foreign exporter has not been captured on the computer system. In many instances, however, these include foreign exporters already identified.

HF3221/.A1/C3
Canada. Dept. of Regional
Import profile :
investment opportunities.
AEBH 89105 ISTC

DATE DUE - DATE DE RETOUR

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