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MARKET INTELLIGENCE

EXPANDED METAL, IRON OR STEEL

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FOR MORE INFORMATION PLEASE CONTACT:

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Services to Business Branch
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REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada, Tel.: (613) 951-9647
Revenue Canada, Tel.: (613) 954-6928
U.S. Department of Commerce
Bureau of the Census, Tel.: (301) 763-7754

TARIFFS

Enquiries concerning **Canadian** tariffs
should be directed to the nearest Customs
and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario
K1A 0L5
Tel.: (613) 954-6928

Enquiries concerning tariffs and other
government trade regulations in **foreign**
countries should be directed to:

Info Export
External Affairs
Ottawa, Ontario
K1A 0G2
Tel.: (613) 993-6435 OR
1-800-267-8376

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

Rounding

Figures may not add due to rounding.

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EXPANDED METAL, IRON OR STEEL

INTRODUCTION

This report is part of a continuing series of market intelligence on specific products and is designed to increase business awareness of the potential existing for production in Canada. It is important, however, to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This profile is based on data from several sources, including some which are not (readily) available publicly, for the following Harmonized System (H.S.) import commodity code:

CANADIAN IMPORTS

<u>Description</u>	<u>Commodity Code</u>	1988		1989		1990 - Jan.-June	
		<u>Quantity</u> (kg 000)	<u>Value</u> (\$000)	<u>Quantity</u> (kg 000)	<u>Value</u> (\$000)	<u>Quantity</u> (kg 000)	<u>Value</u> (\$000)
Expanded metal, iron or steel	7314.50	776	1 258	1 186	1 891	765	995

CANADIAN PRODUCTION

Statistics Canada reports shipments of Expanded Metal, Iron or Steel in 1985 and 1986 (the latest years for which information is available) as follows:

<u>Description</u>	1985		1986	
	<u>Establishments</u> (No.)	<u>Shipments</u> (\$000)	<u>Establishments</u> (No.)	<u>Shipments</u> (\$000)
Expanded metal, iron or steel	257	208	248	232

EXPANDED METAL, IRON OR STEEL

CANADIAN EXPORTS

Statistics Canada reports domestic exports of Expanded Metal, Iron or Steel as follows:

<u>Commodity Code</u>	<u>Description</u>	1988		1989	
		<u>Quantity</u> (kg 000)	<u>Value</u> (\$000)	<u>Quantity</u> (kg 000)	<u>Value</u> (\$000)
7314.50	Expanded metal, iron or steel	3 330	3 377	3 434	3 147

UNITED STATES IMPORTS

The United States Department of Commerce indicates U.S. imports of Expanded Metal of Iron and Steel as follows:

U.S. IMPORTS - 1989

<u>Commodity Code</u>	<u>Description</u>	<u>Quantity</u> (kg 000)		<u>Value</u> (\$000)	
		<u>Total</u>	<u>From Canada</u>	<u>Total</u>	<u>From Canada</u>
7314.50	Expanded metal, iron or steel	8 482	4 623	7 959	3 853

Prior to 1989, commodity coding for imports into the United States was based on the Tariff Schedule of the United States (TSUSA). Starting in January, 1989, the Harmonized Commodity Description and Coding System (H.S.) was adopted by the United States.

Commencing January 1990, Canada and the United States will exchange import data. The above discrepancy between what Canada reports as exports to the United States and what the United States reports as imports from Canada will no longer exist.

CANADIAN IMPORTERS

EXPANDED METAL, IRON OR STEEL - H.S. CODE 7314.50

In 1989, the principal 15 importers of Expanded Metal, Iron or Steel accounted for 86 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Per Cent of Total Value</u>
5	1 165	62
10	1 489	79
15	1 628	86
All Importers (59)	1 891	100

Importers of expanded metal of iron or steel are listed below in alphabetical order. This list includes all importers except individuals and a minimal number of importers whose names were not available.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Acklands Limited	Winnipeg, Man.	Guy Guenette Ltée.	Montréal, Qué.
Amico Canada Inc.	Mississauga, Ont.	Johnson Matthey Limited	Toronto, Ont.
Arrow Construction Products Ltd.	Fredericton, N.B.	Hynes Enterprises Ltd.	St. John's, Nfld.
B & X Industries Corp.	Valleyfield, Qué.	Kenscott Ltd.	Mississauga, Ont.
Babcock Wilcox Canada Ltd.	Galt, Ont.	Koch Engineering Co. Ltd.	Agincourt, Ont.
Barjen Warehousing & Distribution Inc.	Mississauga, Ont.	Laurel Steel Products Ltd.	Burlington, Ont.
BTC Engineering Ltd.	North Vancouver, B.C.	Mantane Construction Prod. Ltd.	Toronto, Ont.
Canadian Gypsum Company Ltd.	Toronto, Ont.	Marine Mail Order Supply Inc.	Downsview, Ont.
City Dry Wall Limited	Notre Dame, N.B.	Marvelite Industries Ltd.	Delta, B.C.
Clay-Mill Technical Systems Inc.	Windsor, Ont.	MCL Motor Cars Limited	Vancouver, B.C.
Contour Custom Coating & Imprint Ltd.	Welland, Ont.	Metro Fence & Fittings Ltd.	Brampton, Ont.
Corrigal Steel Services Inc.	Winnipeg, Man.	National Concrete Access. Ltd.	Edmonton, Alta.
CSM Canadian Steel Manufacturing Inc.	Edmonton, Alta.	National General Filter Products Co. Ltd.	Brampton, Ont.
D & M Concrete Products Ltd.	Lacombe, Alta.	Nutra Vet Feeds Ltd.	Winnipeg, Man.
Davlin Stainless Products Ltd.	Edmonton, Alta.	P H Friesen Ltd.	Winnipeg, Man.
Debro, Div. of Premetalco Inc.	Rexdale, Ont.	Pacific West System Supply Ltd.	Burnaby, B.C.
Disque Americ Inc.	Drummondville, Qué.	Produits d'Acier Hason Inc., Les	Berthierville, Qué.
Dominion Bridge Sulzer Inc.	Lachine, Qué.	Rayberts Ltd.	Schomberg, Ont.
Dominion Bridge Unit of AMCA International	Toronto, Ont.	Sala Machine Works Ltd.	Mississauga, Ont.
Eddies Hang-Up Display Ltd.	Vancouver, B.C.	Super Plastics Corp. Ltd.	Mississauga, Ont.
Elmira Machine Industries Inc.	Elmira, Ont.	Synthedata Inc.	Boucherville, Qué.
Expanded Metal Corp.	Rexdale, Ont.	Tempo Building Supplies Ltd.	Burnaby, B.C.
F S P Machinery Co. Canada Inc.	Winkler, Man.	Travelaire Trailer Canada Ltd.	Red Deer, Alta.
Fisher & Ludlow Inc.	Burlington, Ont.	Trifab Mechanical Associates Ltd.	Mississauga, Ont.
Fluidic Power, A Div. of Risley		Triple E Canada Ltd.	Winkler, Man.
Fluidic Power Ltd.	Grande Prairie, Alta.	Watson GVD Inc.	Markham, Ont.
Groupe Lacroix (Québec) Inc., Le	Duburger, Qué.	Websen Technical Products (Canada) Ltd.	Vancouver, B.C.
		Westroc Industries Ltd.	Calgary, Alta.
		Woodbridge Foam Corp., The	Mississauga, Ont.

FOREIGN EXPORTERS TO CANADA
EXPANDED METAL, IRON OR STEEL

Major exporters to Canada of Expanded Metal, Iron or Steel are listed below in descending order of dollar value. These exporters accounted for 85 per cent of the total value of imports for the year 1989.

<u>Country Of Origin</u>	<u>Exporter Name</u>	<u>Value of Exports to Canada (\$000)</u>
United States	Alabama Metals Industries Inc.)	802*
	Beadex Mfg. Co.)	
	IKG Industries)	435*
	G.S. Metals Corp.)	
	Western Metal Lathe)	75
	Dramex International)	288*
Taiwan	California Expanded Metal)	
	Delker Corp.)	
	Alcar Industries)	
	Long Chin Industrial)	

* Aggregated to preserve confidentiality of Canadian importers

