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MARKET INTELLIGENCE

**NON-TEXTURED YARN OF NYLON OR
OTHER POLYAMIDES, SINGLE,
UNTWISTED OR WITH A TWIST
NOT EXCEEDING 50 TURNS
PER METRE: PARTIALLY ORIENTED
YARN (POY) AND OTHER**

Pub. No.: 90092-IP

February 1991



Canada



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REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada, Tel.: (613) 951-9647
Revenue Canada, Tel.: (613) 954-7178
U.S. Department of Commerce,
Bureau of the Census
Tel.: (301) 763-7754

TARIFFS

Enquiries concerning **Canadian** tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario K1A 0L5
Tel.: (613) 954-7178
Fax.: (613) 954-2509

Enquiries concerning tariffs and other government trade regulations in **foreign** countries should be directed to:

Info Export
External Affairs
Ottawa, Ontario
K1A 0G2
Tel.: (613) 993-6435 OR
1-800-267-8376
Fax.: (613) 996-9709

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

Rounding

Figures may not add due to rounding.

Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

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**NON-TEXTURED YARN OF NYLON OR OTHER POLYAMIDES, SINGLE,
UNTWISTED OR WITH A TWIST NOT EXCEEDING 50 TURNS PER METRE:
PARTIALLY ORIENTED YARN (POY) AND OTHER**

I. INTRODUCTION AND SCOPE

This report is one of a continuing series of market intelligence reports on specific products and is designed to increase business awareness of the potential existing for production in Canada. It is important, however, to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This profile is based on data from several sources (including some which are not generally available). The following is a list of Harmonized System (H.S.) import commodity codes dealing with yarn of nylon or other polyamides. This report deals only with non-textured yarn of nylon or other polyamides, single, untwisted or with a twist not exceeding 50 turns per metre: partially oriented yarn (poy) and other (H.S. 5402.41.00.10 and 5402.41.00.90). Other related reports are also listed.

<u>Description</u>	<u>H.S. Commodity Codes Analyzed</u>	<u>Related Reports Pub. No.</u>
Textured yarn, of nylon or other polyamides, measuring per single yarn not more than 6 tex (60 decitex)		90095-IP
Textured yarn, of nylon or other polyamides, measuring per single yarn more than 6 tex (60 decitex)		90096-IP
Textured yarn, of nylon or other polyamides, measuring per single yarn more than 50 tex:		
- carpet yarn		
- other		90091-IP
Non-textured yarn of nylon or other polyamides, single, untwisted or with a twist not exceeding 50 turns per metre:		
- partially oriented yarn (poy)*	5402.41.00.10	
- other*	5402.41.00.90	
* Beginning in January 1990, the above codes (H.S.) were broken down into the following codes:		
Non-textured yarn of nylon or other polyamides		
- monofilament; multifilament, untwisted or with a twist of less than 5 turns per metre	5402.41.00.10	
- multifilament, with a twist of 5 turns or more per metre:		
Partially oriented yarn (poy)	5402.41.00.21	
Other	5402.41.00.29	
Non-textured yarn, of nylon or other polyamides, single, with a twist exceeding 50 turns per metre		90093-IP
Non-textured yarn, of nylon or other polyamides multiple (folded) or cabled		90094-IP

Total imports in 1989 for all of the above products were valued at \$115 million. Non-textured yarn of nylon or other polyamides, single, untwisted or with a twist not exceeding 50 turns per metre: partially oriented yarn (poy) and other included in this report amounted to \$19.4 million or 17 per cent of the total.

**NON-TEXTURED YARN OF NYLON OR OTHER POLYAMIDES, SINGLE,
UNTWISTED OR WITH A TWIST NOT EXCEEDING 50 TURNS PER METRE:
PARTIALLY ORIENTED YARN (POY) AND OTHER
(H.S. 5402.41.00.10 and H.S. 5402.41.00.90)**

II. SUMMARY OF CANADIAN IMPORTS

<u>Description and Commodity Code (H.S.)</u>	<u>1988</u>		<u>1989</u>		<u>1990 (9mos.)</u>		<u>Major Country of Export to Canada % of Total Value</u>		
	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>1988</u>	<u>1989</u>	<u>1990</u> (9 mos.)
Synthetic filament yarn (other than sewing thread) not put up for retail sale, including synthetic monofilament of less than 67 decitex (54.02)									
-other yarn, single, untwisted or with a twist not exceeding 50 turns per metre:									
--of nylon or other polyamides									
---partially oriented yarn (poy)							U.S.A.	U.K.	
H.S. 5402.41.00.10	143	620	267	1 370	*	*	36	61	*
---other							U.S.A.	U.S.A.	
H.S. 5402.41.00.90	4 415	23 000	3 659	18 055	*	*	89	95	*

*Beginning in January 1990, the above commodity codes (H.S.) were broken down into the following codes:

* ---monofilament; multifilament, untwisted or with a twist of less than 5 turns per metre							U.S.A.	
H.S. 5402.41.00.10					225	1 374		93
* ---multifilament, with a twist of 5 turns or more per metre:								
* ----partially oriented yarn							Fed. Rep.	
H.S. 5402.41.00.21					55	234	of Germany	47
* ----other							U.S.A.	
H.S. 5402.41.00.29					2 788	15 214		99

**NON-TEXTURED YARN OF NYLON OR OTHER POLYAMIDES, SINGLE,
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PARTIALLY ORIENTED YARN (POY) AND OTHER**

(H.S. 5402.41.00.10 and H.S. 5402.41.00.90)

II. SUMMARY OF CANADIAN IMPORTS (Cont'd)

1989 CANADIAN IMPORTS BY PROVINCE OF CUSTOMS CLEARANCE

<u>H.S. Code</u>	<u>N.S.</u>	<u>N.B.</u>	<u>Qué.</u>	<u>Ont.</u>	<u>Man.</u>	<u>B.C.</u>	<u>All Provinces</u>
5402.41.00.10							
Quantity (000 kg)			249	18			267
Value (\$000)			1 291	79			1 370
5402.41.00.90							
Quantity (000 kg)	9	335	1 465	1 850	*	*	3 659
Value (\$000)	34	1 221	8 254	8 540	*	4	18 055

* Less than 500 kg or \$500.00

**NON-TEXTURED YARN OF NYLON OR OTHER POLYAMIDES, SINGLE,
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PARTIALLY ORIENTED YARN (POY) AND OTHER**

III. CANADIAN IMPORTS BY MAJOR COUNTRIES OF ORIGIN

(PARTIALLY ORIENTED YARN - H.S. 5402.41.00.10)

<u>Country of Origin</u>	<u>1988</u>				<u>1989</u>			
	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Average Unit Price</u> (\$000)	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Average Unit Price</u> (\$000)
United Kingdom	13	49	8	4	132	830	61	6
United States	45	225	36	5	67	270	20	4
Fed. Rep. of Germany	31	123	20	4	67	267	19	4
Other	<u>54</u>	<u>223</u>	<u>36</u>	<u>4</u>	<u>1</u>	<u>3</u>	<u>*</u>	<u>3</u>
TOTAL	143	620	100	4	267	1 370	100	5

(OTHER - H.S. 5402.41.00.90)

<u>Country of Origin</u>	<u>1988</u>				<u>1989</u>			
	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Average Unit Price</u> (\$000)	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Average Unit Price</u> (\$000)
United States	3 957	20 545	89	5	3 536	17 132	95	5
Italy	115	755	3	7	-	-	-	-
Other	<u>343</u>	<u>1 700</u>	<u>8</u>	<u>5</u>	<u>123</u>	<u>923</u>	<u>5</u>	<u>8</u>
TOTAL	4 415	23 000	100	5	3 659	18 055	100	5

NOTE: Countries are in descending order based on value for 1989

* Less than one per cent

**NON-TEXTURED YARN OF NYLON OR OTHER POLYAMIDES, SINGLE,
UNTWISTED OR WITH A TWIST NOT EXCEEDING 50 TURNS PER METRE:
PARTIALLY ORIENTED YARN (POY) AND OTHER**

III. CANADIAN IMPORTS BY MAJOR COUNTRIES OF ORIGIN (Cont'd)

(MONOFILAMENT; MULTIFILAMENT, UNTWISTED OR WITH A TWIST
OF LESS THAN 5 TURNS PER METRE - H.S. 5402.41.00.10)⁽¹⁾

<u>Country of Origin</u>	<u>Jan.-Sept. 1990</u>			
	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Average Unit Price</u> (\$000)
United States	212	1 271	93	6
Italy	8	61	4	8
Israel	<u>5</u>	<u>42</u>	<u>3</u>	<u>8</u>
TOTAL	225	1 374	100	6

(MULTIFILAMENT, WITH A TWIST OF 5 TURNS OR MORE
PER METRE, PARTIALLY ORIENTED - H.S. 5402.41.00.21)⁽¹⁾

<u>Country of Origin</u>	<u>Jan.-Sept. 1990</u>			
	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Average Unit Price</u> (\$000)
Fed. Rep. of Germany	25	110	47	4
United States	20	81	35	4
United Kingdom	<u>10</u>	<u>43</u>	<u>18</u>	<u>4</u>
TOTAL	55	234	100	4

⁽¹⁾ New H.S. Code January 1990

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PARTIALLY ORIENTED YARN (POY) AND OTHER**

III. CANADIAN IMPORTS BY MAJOR COUNTRY OF ORIGIN (Cont'd)

**(OTHER MULTIFILAMENT, WITH A TWIST OF 5 TURNS
OR MORE PER METRE - H.S. 5402.41.00.29)⁽¹⁾**

<u>Country of Origin</u>	<u>Jan.-Sept. 1990</u>			
	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Average Unit Price</u> (\$000)
United States	2 747	14 995	99	5
Other	<u>41</u>	<u>219</u>	<u>1</u>	<u>5</u>
TOTAL	2 788	15 214	100	5

⁽¹⁾ New H.S. Code January 1990

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IV. CANADIAN SHIPMENTS

Statistics Canada reports that shipments of filament yarn, stretch and other textured, polyamide (nylon) for 1986 (latest year available) totalled 37.3 million kilograms with a value of \$182 million.

Any enquiries and/or comments regarding Canadian shipments should be directed to

Statistics Canada
Industry Division
Survey of Manufactures Section
Ottawa, Ontario
K1A 0T6
Tel.: (613) 951-3523

Source: Catalogue #34-251, annual, "Textile Products Industries".

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(H.S. 5402.41.00.10)**

V. CANADIAN IMPORTERS - 1989

There were six known importers of this product in 1989. The principal three importers accounted for 86 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	1 181	86
All Importers (6)	1 370	100

Importers during 1989 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

<u>Name</u>	<u>Address</u>
Ambertex Inc.	Brantford, Ont.
Ateliers de Pêches serge Boulard Inc., Les	Joliette, Qué.
Consoltex Inc.	Montréal, Qué.
Dupont Canada Inc.	Mississauga, Ont.
Industries Canatex Richelieu Inc.	Sorel, Qué.
Nalpac Company Incorporated	Montréal, Qué.

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PARTIALLY ORIENTED YARN (POY) AND OTHER**

(H.S. 5402.41.00.90)

V. CANADIAN IMPORTERS - 1989 (Cont'd)

There were 51 known importers of this product in 1989. The principal four importers accounted for 81 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
4	14 684	81
8	16 677	92
12	17 315	96
All Importers (51)	18 055	100

The major 25 importers during 1989 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

<u>Name</u>	<u>Address</u>
Amersal Impex Limited	St-Laurent, Qué.
BASF Fibres Inc.	Ottawa, Ont.
Bell Tootal Inc.	Arthur, Ont.
Brownco Textiles Inc.	Woodstock, Ont.
Consoltex Inc.	Montréal, Qué.
Crossley Carpets Ltd.	Truro, N.S.
Crystal Yarns Inc., Les Fils Crystal Inc.	Pte-St-Charles, Qué.
Dupont Canada Inc.	Mississauga, Ont.
Dustbane Products Ltd.	Ottawa, Ont.
Firestone Canada Inc.	Hamilton, Ont.
Giltex Hosiery Ltd.	Montréal, Qué.
Industires Niagara Lockport Québec Inc., Les	Trois-Rivières, Qué.
Kraux Carpet Mills Limited	Waterloo, Ont.
Lagran Canada Inc.	Lachine, Qué.
Lamou Hosiery Manufacturing Inc.	Montréal, Qué.
Marvel Knitting Co. Ltd.	Montréal, Qué.
Mitsubishi Canada Ltd.	Toronto, Ont.
Monsanto Canada Inc.	Mississauga, Ont.
Nalpac Company Inc., The	Montréal, Qué.
Phillips Cables Ltd.	Brockville, Ont.
Rentex Mills Inc.	Montréal, Qué.
Rubyco Inc.	Montréal, Qué.
Tapis Venture Ltée.	Drummondville, Qué.
Tex Leader International Ltd.	Laval, Qué.
YKK Canada Inc.	St-Laurent, Qué.

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(H.S. 5402.41.00.10)**

VI. FOREIGN EXPORTERS TO CANADA - 1989

Major exporters to Canada of this product are listed by major country of origin in descending order of dollar value. These exporters accounted for 92 per cent of the total value of Canadian imports during 1989.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	Value of Exports to Canada
		<u>1989</u> (\$000)
United Kingdom	ICI Fibres Ltd.)	1 266*
Red. Rep. of Germany	ICI Fibres Ltd.)	
United States	Allied Signal Corp.)	
	Gulf Fibres)	
TOTAL		1 266

* Aggregated to preserve confidentiality of Canadian importers.

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(H.S. 5402.41.00.90)**

VI. FOREIGN EXPORTERS TO CANADA - 1989 (Cont'd)

Major exporters to Canada of this product are listed by major country of origin in descending order of dollar value. These exporters accounted for 91 per cent of the total value of Canadian imports during 1989.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports</u> <u>to Canada</u>
		<u>1989</u> (\$000)
United States	Dupont de Nemours)	
	Allied Signal Corp.)	14 177*
	Monsanto)	
	BASF Corp.)	
	Gulf Fibres Inc.)	1 256*
	Guilford Fibers)	
	David C. Poole Co. Inc.)	934*
	Brawer Bros. Inc.)	
TOTAL		16 367

* Aggregated to preserve confidentiality of Canadian importers.

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(H.S. 5402.41.00.10 AND H.S. 5402.41.00.90)**

VII. CANADIAN SUPPLIERS

The following list is taken from the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada. This list may not include all suppliers of the products in question, as companies must themselves register in BOSS. The information on Canadian products supplied is as given by the companies.

BOSS

Companies are arranged in alphabetical order.

Yarn, Nylon, Carpet

<u>Name</u>	<u>Address</u>
*Dupont Canada Inc.	Mississauga, Ont.

Yarn, Nylon, Filament, Textured

<u>Name</u>	<u>Address</u>
Dupont Canada Inc.	Mississauga, Ont.

Yarn, Nylon, Spun

<u>Name</u>	<u>Address</u>
Dominion Yarn Company	St-Laurent, Qué.
Dupont Canada Inc.	Mississauga, Ont.
Shefford Textiles Ltée.	Waterloo, Qué.
*Spinrite Yarns & Dyers Ltd.	Listowel, Ont.
Spinto Ltée.	Granby, Qué.

* Company engaged in export trade

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario K1A 0H5
Tel.: (613) 954-5031
Telex: 053-4123
Fax.: (613) 954-1894

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VIII. CANADIAN AND FOREIGN TARIFFS

The products included in this report is dutiable under the following Canadian tariff item.

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
5402.41.00	Of nylon or other polyamides	10% and 11¢/kg	6.5% and 8.52¢/kg	8% and 8.8¢/kg
	On and after January 1, 1991			7% and 7.7¢/kg

* In order to qualify for the General System of Preference, a special certificate of origin is required.

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

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IX. UNITED STATES' IMPORTS - 1989

The United States Department of Commerce reports U.S. imports as follows:

CANADA'S SHARE OF U.S. IMPORTS

<u>H.S. Product Code</u>	<u>Description</u>	<u>Quantity (000 kg)</u>		<u>Value (\$000)⁽¹⁾</u>	
		<u>Total</u>	<u>From Canada</u>	<u>Total</u>	<u>From Canada</u>
5402.41	Of nylon or other polyamides, single, untwisted or with a twist not exceeding more than 5 turns per metre	17 932	123	76 492	346

⁽¹⁾ A conversion factor of 1.1842 was used to convert the value of 1989 U.S. imports to Canadian dollars.

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X. MARKET OVERVIEW

Shipments data for nylon filament yarn is confidential and not available. The Canadian nylon filament yarn sector is part of the man-made fibre and filament industry (SIC 1811). The man-made fibre and filament industry comprises some 31 establishments (in 1986, the most recent year available) and employs 6,449 persons or approximately 10 per cent of all employment in the Canadian textile industry.

The apparent Canadian market (ACM) for man-made fibres and filaments was \$1068.2 million in 1989. Domestic shipments of \$681.5 million accounted for 63.7 per cent of the ACM, while imports of \$386.7 million accounted for 36.3 per cent. Exports totalling \$328.9 million represented 32.5 per cent of all Canadian shipments which reached \$1010.4 million in 1989.

Nylon filament yarns are used for the production of carpet, apparel, tire cord fabric and other industrial fabrics. In volume terms, overall demand for nylon filament yarn reached an estimated 78 million kilograms in 1989, up from an estimated 77 million kilograms in 1988. Nylon filament yarn for carpet production is the largest market segment representing an estimated 65 per cent of the ACM in 1989. In the same year, exports of nylon filament yarn comprised some 18.8 per cent of all shipments in volume terms.

Nita Saville
Textile, Clothing and Footwear Directorate
Textiles Division
Telephone: (613) 954-2883

FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence Division
Services to Business Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel.: (613) 954-4970
Fax.: (613) 954-5463

OR Textiles Division
Textiles, Clothing and Footwear Directorate
Industry, Science and Technology Canada
235 Queen Street
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or 1-800-361-5367
Fax.: (514) 283-3302

ONTARIO

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Fax.: (416) 973-8714

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P.O. Box 981
Winnipeg, Man.
R3C 2V2
Tel.: (204) 983-ISTC
Fax.: (204) 983-2187

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1801 Hollis Street, 5th Floor
P.O. Box 940, Station 'M'
Halifax, N.S. B3J 2V9
Tel.: (902) 426-7259
Fax.: (902) 426-2624

SASKATCHEWAN

ISTC
401-119 4th Avenue South
Saskatoon, Sask.
S7K 5X2
Tel.: (306) 975-4386
Fax.: (306) 975-5334

PRINCE EDWARD ISLAND

ISTC
Confederation Court Mall
134 Kent Street, Suite 400
P.O. Box 1115
Charlottetown, P.E.I. C1A 7M8
Tel.: (902) 566-7400
Fax.: (902) 566-7450

NEW BRUNSWICK

ISTC
Assumption Place, 12th Floor
770 Main Street
P.O. Box 1210
Moncton, N.B. E1C 8P9
Tel.: (506) 857-ISTC
Fax.: (506) 851-6429

BRITISH COLUMBIA

ISTC
Suite 900
Scotia Tower
650 West Georgia St.
P.O. Box 11610
Vancouver, B.C.
V6B 5H8
Tel.: (604) 666-0266
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REGIONAL OFFICES (Cont'd)

ALBERTA

ISTC
Room 540
Canada Place
9700 Jasper Avenue
Edmonton, Alta. T5J 4C3
Tel.: (403) 495-ISTC
Fax.: (403) 495-4507

ISTC
Suite 1100
510-5th Street Southwest
Calgary, Alta. T2P 3S2
Tel.: (403) 292-4575
Fax.: (403) 292-4578

YUKON

ISTC
Suite 301
108 Lambert Street
Whitehorse, Y.T. Y1A 1Z2
Tel.: (403) 668-4655
Fax.: (403) 668-5003

NORTHWEST TERRITORIES

ISTC
10th Floor
Precambrian Building
P.O. Bag 6100
Yellowknife, N.W.T. X1A 2R3
Tel.: (403) 920-8568
Fax.: (403) 873-6228

HEADQUARTERS

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Ottawa, Ont. K1A 0H5
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Fax.: (613) 957-7942