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# MARKET INTELLIGENCE

**NON-TEXTURED YARN OF NYLON  
OR OTHER POLYAMIDES  
MULTIPLE (FOLDED) OR CABLED**

Pub. No.: 90094-IP

February 1991



Canada



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## REFERENCE SOURCES

Industry, Science and Technology Canada  
Statistics Canada, Tel.: (613) 951-9647  
Revenue Canada, Tel.: (613) 954-7178  
U.S. Department of Commerce,  
Bureau of the Census  
Tel.: (301) 763-7754

## TARIFFS

Enquiries concerning **Canadian** tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs  
Revenue Canada  
Customs and Excise  
Ottawa, Ontario K1A 0L5  
Tel.: (613) 954-7178  
Fax.: (613) 954-2509

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Info Export  
External Affairs  
Ottawa, Ontario  
K1A 0G2  
Tel.: (613) 993-6435 OR  
1-800-267-8376  
Fax.: (613) 996-9709

## EXPLANATORY NOTES

### Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

### Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

### Rounding

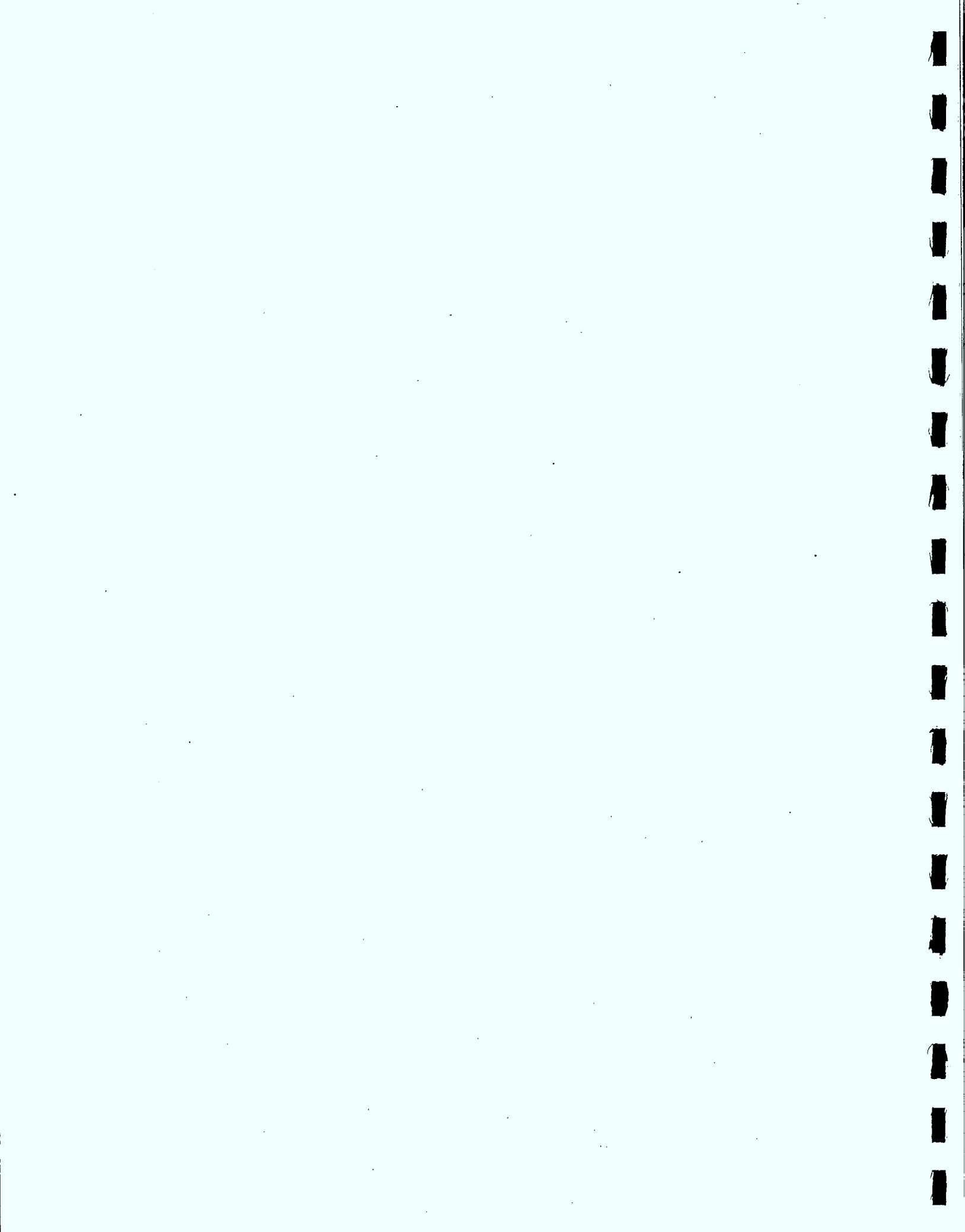
Figures may not add due to rounding.

### Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

## TABLE OF CONTENTS

	PAGE
I. Introduction and Scope	5
II. Summary of Canadian Imports	6
- By 1989 Province of Customs Clearance	6
III. Canadian Imports by Major Countries of Origin	7
IV. Canadian Shipments	8
V. Canadian Importers - 1989	9
VI. Foreign Exporters to Canada - 1989	10
VII. Canadian Suppliers	11
VIII. Canadian and Foreign Tariffs	12
IX. United States' Imports	13
X. Market Overview	14



## NON-TEXTURED YARN OF NYLON OR OTHER POLYAMIDES, MULTIPLE (FOLDED) OR CABLED

### I. INTRODUCTION AND SCOPE

This report is one of a continuing series of market intelligence reports on specific products and is designed to increase business awareness of the potential existing for production in Canada. It is important, however, to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This profile is based on data from several sources (including some which are not generally available). The following is a list of Harmonized System (H.S.) import commodity codes dealing with yarn of nylon or other polyamides. This report deals only with non-textured yarn of nylon or other polyamides, multiple (folded) or cabled (H.S. 5402.61.00.00). Other related reports are also listed.

<u>Description</u>	<u>H.S. Commodity Code Analyzed</u>	<u>Related Reports Pub. No.</u>
Textured yarn, of nylon or other polyamides, measuring per single yarn not more than 6 tex (60 decitex)		90095-IP
Textured yarn, of nylon or other polyamides, measuring per single yarn more than 6 tex (60 decitex)		90096-IP
Textured yarn, of nylon or other polyamides, measuring per single yarn more than 50 tex: - carpet yarn - other		90091-IP
Non-textured yarn of nylon or other polyamides, single, untwisted or with a twist not exceeding 50 turns per metre: - partially oriented yarn (poy) - other		90092-IP
Non-textured yarn of nylon or other polyamides - monofilament; multifilament, untwisted or with a twist of less than 5 turns per metre - multifilament, with a twist of 5 turns or more per metre Partially oriented yarn (poy) Other		
Non-textured yarn, of nylon or other polyamides, single, with a twist exceeding 50 turns per metre		90093-IP
Non-textured yarn, of nylon or other polyamides multiple (folded) or cabled	5402.61.00.00	

Total imports in 1989 for all of the above products were valued at \$115 million. Non-textured yarn of nylon or other polyamides, multiple (folded) or cabled included in this report amounted to \$13.7 million or 12 per cent of the total.

**NON-TEXTURED YARN OF NYLON OR OTHER POLYAMIDES,  
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(H.S. 5402.61.00.00)**

**II. SUMMARY OF CANADIAN IMPORTS**

<u>Description and Commodity Code (H.S.)</u>	<b>1988</b>		<b>1989</b>		<b>1990 (9mos.)</b>		<b>Major Country of Export to Canada % of Total Value</b>		
	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>1988</u>	<u>1989</u>	<u>1990</u> (9 mos.)
Synthetic filament yarn (other than sewing thread) not put up for retail sale, including synthetic monofilament of less than 67 decitex (54.02)									
-other yarn, multiple folded or cabled:									
--of nylon or other polyamides							U.K.	U.K.	U.K.
H.S. 5402.61.00.00	1 930	12 106	2 072	13 655	1 512	9 715	54	63	66

**1989 CANADIAN IMPORTS BY PROVINCE OF CUSTOMS CLEARANCE**

<u>H.S. Code</u>	<u>N.S.</u>	<u>Qué.</u>	<u>Ont.</u>	<u>Man.</u>	<u>Alta.</u>	<u>B.C.</u>	<u>All Provinces</u>
5402.61.00.00							
Quantity (000 kg)	29	1 852	190	*	*	*	2 072
Value (\$000)	163	11 458	2 032	*	*	*	13 655

\* Less than 500 kg or \$500.00

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**III. CANADIAN IMPORTS BY MAJOR COUNTRIES OF ORIGIN**

<u>Country of Origin</u>	<u>1988</u>				<u>1989</u>				<u>1990 (Jan.-Sept.)</u>			
	<u>Quantity</u> (No.)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Average Unit Price</u> (\$000)	<u>Quantity</u> (No.)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Average Unit Price</u> (\$000)	<u>Quantity</u> (No.)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Average Unit Price</u> (\$000)
United Kingdom	1 188	6 576	54	6	1 488	8 653	63	6	1 102	6 398	66	6
Fed. Rep. of Germany	77	813	7	11	171	1 717	13	10	206	1 873	19	9
United States	414	2 911	24	7	182	1 395	10	8	118	752	8	6
Israel	138	1 238	10	9	107	985	7	9	41	399	4	10
Other	<u>113</u>	<u>568</u>	<u>5</u>	<u>5</u>	<u>124</u>	<u>905</u>	<u>7</u>	<u>7</u>	<u>45</u>	<u>293</u>	<u>3</u>	<u>7</u>
TOTAL	1 930	12 106	100	6	2 072	13 655	100	7	1 512	9 715	100	6

NOTE: Countries are in descending order based on value for 1989



#### IV. CANADIAN SHIPMENTS

Statistics Canada reports that shipments of filament yarn, stretch and other textured, polyamide (nylon) for 1986 (latest year available) totalled 37.3 million kilograms with a value of \$182 million.

Any enquiries and/or comments regarding Canadian shipments should be directed to

Statistics Canada  
Industry Division  
Survey of Manufactures Section  
Ottawa, Ontario  
K1A 0T6  
Tel.: (613) 951-3523

Source: Catalogue #34-251, annual, "Textile Products Industries".

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**V. CANADIAN IMPORTERS - 1989**

There were 56 known importers of this product in 1989. The principal 12 importers accounted for 91 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
4	11 298	83
8	12 063	88
12	12 444	91
All Importers (56)	13 655	100

Importers during 1989 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

<u>Name</u>	<u>Address</u>
American Enka Corporation	Montréal, Qué.
Bonneterie Avalon Ltée.	Montréal, Qué.
Collins & Aikman Inc.	Farnham, Qué.
Consoltex Inc.	Montréal, Qué.
Crossley Carpets Ltd.	Truro, N.S.
Deville Textile I N D Inc.	Montréal, Qué.
Doubletex Inc.	Toronto, Ont.
Dupont Canada Inc.	Mississauga, Ont.
Fibretrade Canada Inc.	Montréal, Qué.
Filtex Inc.	Montréal, Qué.
Grand Prix Textiles Ltd.	Montréal, Qué.
JL De Ball Canada Inc.	Montréal, Qué.
Kraus Carpet Mills Ltd.	Waterloo, Ont.
Mitsubishi Canada Ltd.	Toronto, Ont.
Nalpac Company Inc., The	Montréal, Qué.
Norlina Mills Inc.	Glen River, N.C. USA*
Prestige Knitting Mills Cda Limited	Downsview, Ont.
R C R International 1983 Inc.	Longueuil, Qué.
Rentex Mills Inc.	Montréal, Qué.
Richter Yarns Limited	Scarborough, Ont.
Rubyco Inc.	Montréal, Qué.
Summit Carpet Industries Ltd.	Pickering, Ont.
Tapis Peeters Ltée.	Granby, Qué.
Tapis Venture Ltée.	Drummondville, Qué.
Vagden Mills Ltd.	Trenton, Ont.

\* Non-resident importer

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**VI. FOREIGN EXPORTERS TO CANADA - 1989**

Major exporters to Canada of this product are listed by major country of origin in descending order of dollar value. These exporters accounted for 80 per cent of the total value of Canadian imports during 1989.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>		Value of Exports to Canada
			<u>1989</u> (\$000)
United Kingdom	ICI Fibres Ltd.	)	8 599*
	Imperial Chemical Industries	)	
	AKZO	)	
Fed. Rep. of Germany	Textilwerke	)	1 534*
	ICI Fibres	)	
	Inka AM Inc.	)	
United States	Norlina Mills Inc.	)	744*
	Allied Signal Corp.	)	
	Camac Corp.	)	
	BASF Corp.	)	
<b>TOTAL</b>			<b>10 877</b>

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\* Aggregated to preserve confidentiality of Canadian importers.

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**VII. CANADIAN SUPPLIERS**

The following list is taken from the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada. This list may not include all suppliers of the products in question, as companies must themselves register in BOSS. The information on Canadian products supplied is as given by the companies.

**BOSS**

Companies are arranged in alphabetical order.

**Yarn, Nylon, Carpet**

**Name**

\*Dupont Canada Inc.

**Address**

Mississauga, Ont.

**Yarn, Nylon, Filament, Textured**

**Name**

Dupont Canada Inc.

**Address**

Mississauga, Ont.

**Yarn, Nylon, Spun**

**Name**

Dominion Yarn Company

Dupont Canada Inc.

Shefford Textiles Ltée.

\*Spinrite Yarns & Dyers Ltd.

Spinto Ltée.

**Address**

St-Laurent, Qué.

Mississauga, Ont.

Waterloo, Qué.

Listowel, Ont.

Granby, Qué.

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\* Company engaged in export trade

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System  
Industry, Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario K1A 0H5  
Tel.: (613) 954-5031  
Telex: 053-4123  
Fax.: (613) 954-1894

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**VIII. CANADIAN AND FOREIGN TARIFFS**

The products included in this report are dutiable under the following Canadian tariff item.

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
5402.61.00	Of nylon or other polyamides	10% and 11¢/kg	6.5% and 8.52¢/kg	8% and 8.8¢/kg
	On and after January 1, 1991			7% and 7.7¢/kg

In order to qualify for the General Systems of Preference, a special certificate of origin is required.

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

**FOREIGN COUNTRIES**

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

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IX. UNITED STATES' IMPORTS - 1989

The United States Department of Commerce reports U.S. imports as follows:

CANADA'S SHARE OF U.S. IMPORTS

<u>H.S. Product Code</u>	<u>Description</u>	<u>Quantity (000 kg)</u>		<u>Value (\$000)<sup>(1)</sup></u>	
		<u>Total</u>	<u>From Canada</u>	<u>Total</u>	<u>From Canada</u>
5402.61	Of nylon or other polyamides, multiple (folded) or cabled	50	32	446	161

<sup>(1)</sup> A conversion factor of 1.1842 was used to convert the value of 1989 U.S. imports to Canadian dollars.

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**X. MARKET OVERVIEW**

Shipments data for nylon filament yarn is confidential and not available. The Canadian nylon filament yarn sector is part of the man-made fibre and filament industry (SIC 1811). The man-made fibre and filament industry comprises some 31 establishments (in 1986, the most recent year available) and employs 6,449 persons or approximately 10 per cent of all employment in the Canadian textile industry.

The apparent Canadian market (ACM) for man-made fibres and filaments was \$1068.2 million in 1989. Domestic shipments of \$681.5 million accounted for 63.7 per cent of the ACM, while imports of \$386.7 million accounted for 36.3 per cent. Exports totalling \$328.9 million represented 32.5 per cent of all Canadian shipments which reached \$1010.4 million in 1989.

Nylon filament yarns are used for the production of carpet, apparel, tire cord fabric and other industrial fabrics. In volume terms, overall demand for nylon filament yarn reached an estimated 78 million kilograms in 1989, up from an estimated 77 million kilograms in 1988. Nylon filament yarn for carpet production is the largest market segment representing an estimated 65 per cent of the ACM in 1989. In the same year, exports of nylon filament yarn comprised some 18.8 per cent of all shipments in volume terms.

Nita Saville  
Textile, Clothing and Footwear Directorate  
Textiles Division  
Telephone: (613) 954-2883

## FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence Division  
Services to Business Branch  
Industry, Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario  
K1A 0H5  
Tel.: (613) 954-4970  
Fax.: (613) 954-5463

OR Textiles Division  
Textiles, Clothing and Footwear Directorate  
Industry, Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario  
K1A 0H5  
Tel.: (613) 954-2883  
Fax.: (613) 954-1894

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or 1-800-361-5367  
Fax.: (514) 283-3302

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215 Water Street, 5th Floor  
P.O. Box 8950  
St. John's, Nfld. A1B 3R9  
Tel.: (709) 772-ISTC  
Fax.: (709) 772-5093

#### PRINCE EDWARD ISLAND

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Confederation Court Mall  
134 Kent Street, Suite 400  
P.O. Box 1115  
Charlottetown, P.E.I. C1A 7M8  
Tel.: (902) 566-7400  
Fax.: (902) 566-7450

#### ONTARIO

ISTC  
Dominion Public Building  
1 Front Street West, 4th Floor  
Toronto, Ont. M5J 1A4  
Tel.: (416) 973-ISTC  
Fax.: (416) 973-8714

#### NOVA SCOTIA

ISTC  
Central Guaranty Trust Tower  
1801 Hollis Street, 5th Floor  
P.O. Box 940, Station 'M'  
Halifax, N.S. B3J 2V9  
Tel.: (902) 426-7259  
Fax.: (902) 426-2624

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ISTC  
Assumption Place, 12th Floor  
770 Main Street  
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Fax.: (506) 851-6429

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Fax.: (204) 983-2187

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ISTC  
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Calgary, Alta. T2P 3S2  
Tel.: (403) 292-4575  
Fax.: (403) 292-4578

### YUKON

ISTC  
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108 Lambert Street  
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Fax.: (403) 668-5003

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