MARKET INTELLIGENCE

TEXTURED YARN OF NYLON OR OTHER POLYAMIDES MEASURING PER SINGLE YARN MORE THAN 6 TEX (60 DECITEX)

Pub. No.: 90096-IP

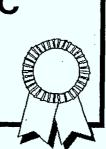
February 1991



Pub. No.: 90096-IP

February 1991

1990 ISTC Quality Award



Prepared by:
Robert Game
Market Intelligence Division
Services to Business Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A OH5

Tel.: (613) 954-4970 Fax.: (613) 954-5463

INDUSTRY, SCIENCE AND TECHNOLOGY CANADA LIBRARY

'JUN 2 0 1991

BIBLIOTHÈQUE INDUSTRIE, SCIENCES ET TECHNOLOGIE GANADA

REFERENCE SOURCES

Industry, Science and Technology Canada Statistics Canada, Tel.: (613) 951-9647 Revenue Canada, Tel.: (613) 954-7178 U.S. Department of Commerce, Bureau of the Census

Tel.: (301) 763-7754

TARIFFS

Enquiries concerning Canadian tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario K1A 0L5

Tel.: (613) 954-7178 Fax.: (613) 954-2509 Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

Info Export External Affairs Ottawa, Ontario K1A 0G2

Tel.: (613) 993-6435 OR

1-800-267-8376 Fax.: (613) 996-9709

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

Rounding 32 YATAUMI

Figures may not add due to rounding.

Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

INDUSTRIE SERVICE EN

TABLE OF CONTENTS

		PAGE
I.	Introduction and Scope	5
II.	Summary of Canadian Imports - By 1989 Province of Customs Clearance	6
III.	Canadian Imports by Major Countries of Origin	7
IV.	Canadian Shipments	8
V.	Canadian Importers - 1989	9
VI.	Foreign Exporters to Canada - 1989	10
VII.	Canadian Suppliers	11
/III.	Canadian and Foreign Tariffs	12
IX.	United States' Imports	13
۰ X .	Market Overview	14

I. INTRODUCTION AND SCOPE

This report is one of a continuing series of market intelligence reports on specific products and is designed to increase business awareness of the potential existing for production in Canada. It is important, however, to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This profile is based on data from several sources (including some which are not generally available). The following is a list of Harmonized System (H.S.) import commodity codes dealing with yarn of nylon or other polyamides. This report deals only with textured yarn of nylon or other polyamides measuring per single yarn more than 6 tex (60 decitex) (H.S. 5402.31.00.20). Other related reports are also listed.

Description	H.S. Commodity Code Analyzed	Related Reports Pub. No.
Textured yarn, of nylon or other polyamides, measuring per single yarn not more than 6 tex (60 decitex)	·	90095-IP
Textured yarn, of nylon or other polyamides, measuring per single yarn more than 6 tex (60 decitex)	5402.31.00.20	
Textured yarn, of nylon or other polyamides, measuring per single yarn more than 50 tex: - carpet yarn - other		90091-IP
Non-textured yarn of nylon or other polyamides, single, untwisted or with a twist not exceeding 50 turns per metre: - partially oriented yarn (poy) - other		90092-IP
Non-textured yarn of nylon or other polyamides - monofilament; multifilament, untwisted or with a twist of less than 5 turns per metre - multifilament, with a twist of 5 turns or more per metre		
Partially oriented yarn (poy)	,	
Other	·	
Non-textured yarn, of nylon or other polyamides, single, with a twist exceeding 50 turns per metre	ı	90093-IP
Non-textured yarn, of nylon or other polyamides mulitple (folded) or cabled		90094-IP

Total imports in 1989 for all of the above products were valued at \$115 million. Textured yarn of nylon or other polyamides measuring per single yarn more than 6 tex (60 decitex) included in this report amounted to \$11 million or 10 per cent of the total.

(H.S. 5402.31.00.20)

II. SUMMARY OF CANADIAN IMPORTS

Description and	198	8	198	39	1990 (9	mos.)	Expo	rt to C Total V	anada
Commodity Code (H.S.)	Quantity (000 kg)	<u>Value</u> (\$000)	Quantity (000 kg)	<u>Value</u> (\$000)	Quantity (000 kg)	<u>Value</u> (\$000)	<u>1988</u>	<u>1989</u>	<u>1990</u> (9 mos.)
Synthetic filament yarn (other than sewing thread) not put up for retail sale, including synthetic monofilament of less than 67 decitex (54.02)							·		
-textured yarn									
of nylon or other polyamides measuring per single yarn not more than 50 tex measuring per single yarn more than 6 tex (60 decitex H.S. 5402,31.00.20		4 871	1 303	10 772	820	6 779	U.S.A. 57	U.S.A 83	. U.S.A. 72

1989 CANADIAN IMPORTS BY PROVINCE OF CUSTOMS CLEARANCE

H.S. Code	<u>Qué.</u>	Ont.	All Provinces
5402.31.00.20 Quantity (000 kg) Value (\$000)	1 205 10 030	98 741	1 303 10 772

III. CANADIAN IMPORTS BY MAJOR COUNTRIES OF ORIGIN

		1988			1989			1990 (JanSept.)				
Country of Origin	Quantity (No.)	<u>Value</u> (\$000)	Import Market Share (% based on value)	Average Unit Price (\$000)	Quantity (No.)	<u>Value</u> (\$000)	Import Market Share (% based on value)	Average Unit Price (\$000)	Quantity (No.)	<u>Value</u> (\$000)	Import Market Share (% based on value)	Average Unit Price (\$000)
United States	341	2 795	57	8	1 071	8 956	83	8	592	4 902	72	. 8
Fed. Rep. of Germany	72	577	12	8	91	754	7	8	78	767	11 -	10
Israel	45	302	6	7	35	290	3	8	9	73	1	8
Austria	-	-	-	-	26	246	2	9	-	-	-	-
Switzerland	120	913	19	8	25	216	2 ·	9	37	301	4	8
Mexico	-	-		•	25	107	1	4	19	86	1	- 5
Other	_52	<u>284</u>	6	<u>5</u>	<u>30</u>	203	_2		<u>85</u>	<u>650</u>	<u>_10</u>	<u>8</u>
TOTAL	630	4 871	100	8	1 303	10 772	100	8	820	6 779	100	8

NOTE: Countries are in descending order based on value for 1989

(H.S. 5402.31.00.20)

IV. CANADIAN SHIPMENTS

Statistics Canada reports that shipments of filament yarn, stretch and other textured polyamide (nylon) for 1986 (latest year available) totalled 37.3 million kilograms with a value of \$182 million.

Any enquiries and/or comments regarding Canadian shipments should be directed to

Statistics Canada
Industry Division
Survey of Manufactures Section
Ottawa, Ontario
KIA 0T6
Tel.: (613) 951-3523

Source: Catalogue #34-251, annual, "Textile Products Industries".

(H.S. 5402.31.00.20)

V. CANADIAN IMPORTERS - 1989

There were 47 known importers of this product in 1989. The principal 15 importers accounted for 73 per cent of the total import value.

Principal <u>Importers</u> (No.)	Cumulative <u>Value</u> (\$000)	Cumulative % of Total Value
5	5 105	47
10	6 867	64
15	7:886	73
25	8 325	· 77
30	8 550	79
All Importers (47)	10 772	100

The major 25 importers during 1989 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Albany International Canada Inc.	Cowansville, Qué.	Manufacturier de Bas de Nylon	
Bella Hosiery Mills Ltd.	Toronto, Ont.	Doris Limitée	Montréal, Qué.
Bonneterie Avalon Ltée.	Montréal, Qué.	Monsanto Canada Inc.	Mississauga, Ont.
Calko Canada Inc.	Montréal, Qué.	Nalpac Company Incorporated,	_
Design Yarns Inc.	Mount Royal, Qué.	The	Montréal, Qué.
Dominion Textile, Inc.	Montréal, Qué.	Norlina Mills Inc., A Glen Raven	
Giltex Hosiery Ltd.	Montréal, Qué.	Company	Glen Raven, NC, USA*
Gina Hosiery Mills of Canada Ltd.	St. Laurent, Qué.	Parisian Knitting Mills Ltd.	Montréal, Qué.
Gorman Knitting Mills Ltd.	Scarborough, Ont.	Phantom Industries Inc.	Toronto, Ont.
Grand Prix Textiles Ltd.	Montréal, Qué.	Siebruck Hosiery Limited	Montréal, Qué.
Harvey Woods Limited	Woodstock, Ont.	Tex Leader International Ltd.	Laval, Qué.
Industries Canatex, Les	Sorel, Qué.	Tricot Richelieu Inc.	Sorel, Qué.
Lamour Hosiery Manufacturing		Trimfit Company Limited	Rexdale, Ont.
Inc.	Montréal, Qué.	Velcro Canada Ltd.	Bramalea, Ont.
Manufacturier de bas Iris Inc.	Montréal, Qué.		,

^{*} Non-resident importer

(H.S. 5402.31.00.20)

VI. FOREIGN EXPORTERS TO CANADA - 1989

Major exporters to Canada of this product are listed by major country of origin in descending order of dollar value. These exporters accounted for 80 per cent of the total value of Canadian imports during 1989.

Country of Origin	Name of Foreign Exporter		Value of Exports to Canada 1989 (\$000)
United States	Macfield Textiles Incorp. Glen Raven Mills Inc. Albany Int'l Corp.)	7 307*
	Monsanto Co. Titan Textiles Co. Allied Signal Corp.)))	545*
Fed. Rep. of Germany	Bayer AKZO Dupont de Nemours))	751*
TOTAL			8 603

^{*} Aggregated to preserve confidentiality of Canadian importers.

(H.S. 5402.31.00.20)

VII. CANADIAN SUPPLIERS

The following list is taken from the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada. This list may not include all suppliers of the products in question, as companies must themselves register in BOSS. The information on Canadian products supplied is as given by the companies.

BOSS

Companies are arranged in alphabetical order.

Yarn, Nylon, Carpet

Name

*Dupont Canada Inc.

<u>Address</u>

Mississauga, Ont.

Yarn, Nylon, Filament, Textured

<u>Name</u>

Dupont Canada Inc.

Address

Mississauga, Ont.

Yarn, Nylon, Spun

Name

Dominion Yarn Company Dupont Canada Inc. Shefford Textiles Ltée. *Spinrite Yarns & Dyers Ltd. Spinto Ltée.

Address

St-Laurent, Qué. Mississauga, Ont. Waterloo, Qué. Listowel, Ont. Granby, Qué.

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System Industry, Science and Technology Canada 235 Queen Street Ottawa, Ontario K1A OH5

Tel.: (613) 954-5031 .

Telex: 053-4123

Fax.: (613) 954-1894

^{*} Company engaged in export trade

(H.S. 5402.31.00.20)

VIII. CANADIAN AND FOREIGN TARIFFS

The product included in this report is dutiable under the following Canadian tariff item.

		Tariff Treatment					
Tariff <u>Item</u>	Description of Goods	Most Favoured Nation Tariff	General Preferential <u>Tariff</u>	United States <u>Tariff</u>			
5402.31.00	Of nylon or other polyamides, measuring per single yarn not more than 50 tex	10% and 11¢/kg	6.5% and 8.52¢/kg	8% and 8.8¢/kg			
	On and after January 1, 1991			7% and 7.7¢/kg			

In order to qualify for the General Systems of Preference, a special certificate of origin is required.

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

(H.S. 5402.31.00.20)

IX. UNITED STATES' IMPORTS - 1989

The United States Department of Commerce reports U.S. imports as follows:

CANADA'S SHARE OF U.S. IMPORTS

H.S. Product Code	<u>Description</u>	Quant <u>Total</u>	iity (000 kg) From <u>Canada</u>	Value <u>Total</u>	(\$000) ⁽¹⁾ From <u>Canada</u>
5402.31	Of nylon or other polyamides, measuring per single yarn not more than 500 decitex	1 611	100	10 472	395

 $^{^{(1)}}$ A conversion factor of 1.1842 was used to convert the value of 1989 U.S. imports to Canadian dollars.

(H.S. 5402.31.00.20)

X. MARKET OVERVIEW

Shipments data for nylon filament yarn is confidential and not available. The Canadian nylon filament yarn sector is part of the man-made fibre and filament industry (SIC 1811). The man-made fibre and filament industry comprises some 31 establishments (in 1986, the most recent year available) and employs 6,449 persons or approximately 10 per cent of all employment in the Canadian textile industry.

The apparent Canadian market (ACM) for man-made fibres and filaments was \$1068.2 million in 1989. Domestic shipments of \$681.5 million accounted for 63.7 per cent of the ACM, while imports of \$386.7 million accounted for 36.3 per cent. Exports totalling \$328.9 million represented 32.5 per cent of all Canadian shipments which reached \$1010.4 million in 1989.

Nylon filament yarns are used for the production of carpet, apparel, tire cord fabric and other industrial fabrics. In volume terms, overall demand for nylon filament yarn reached an estimated 78 million kilograms in 1989, up from an estimated 77 million kilograms in 1988. Nylon filament yarn for carpet production is the largest market segment representing an estimated 65 per cent of the ACM in 1989. In the same year, exports of nylon filament yarn comprised some 18.8 per cent of all shipments in volume terms.

Nita Saville Textile, Clothing and Footwear Directorate Textiles Division Telephone: (613) 954-2883

FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence Division Services to Business Branch Industry, Science and Technology Canada 235 Queen Street Ottawa, Ontario K1A 0H5

Tel.: (613) 954-4970 Fax.: (613) 954-5463

OR

Textiles Division
Textiles, Clothing and Footwear Directorate
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5

Tel.: (613) 954-2883 Fax.: (613) 954-1894

ISTC BUSINESS SERVICE CENTRES

These centres have been established at headquarters and in every regional office to provide clients with a gateway into the complete range of ISTC services, information products, programs and expertise.

REGIONAL OFFICES

QUÉBEC

ISTC

Tour de la Bourse, Suite 3800 800 Victoria Place

P.O. Box 247

Montréal, Qué. H4Z 1E8

Tel.: (514) 283-8185 or 1-800-361-5367 Fax.: (514) 283-3302

NEWFOUNDLAND

ISTC

Atlantic Place 215 Water Street, 5th Floor

P.O. Box 8950

St. John's, Nfld. A1B 3R9

Tel.: (709) 772-ISTC Fax.: (709) 772-5093

PRINCE EDWARD ISLAND

ISTC

Confederation Court Mall 134 Kent Street, Suite 400

P.O. Box 1115

Charlottetown, P.E.I. C1A 7M8

Tel.: (902) 566-7400 Fax.: (902) 566-7450

ONTARIO

ISTC

Dominion Public Building 1 Front Street West, 4th Floor Toronto, Ont. M5J 1A4

Tel.: (416) 973-ISTC Fax.: (416) 973-8714

NOVA SCOTIA

ISTC

Central Guaranty Trust Tower 1801 Hollis Street, 5th Floor P.O. Box 940, Station 'M' Halifax, N.S. B3J 2V9 Tel.: (902) 426-7259

Fax.: (902) 426-2624

NEW BRUNSWICK

ISTC

Assumption Place, 12th Floor 770 Main Street

P.O. Box 1210

Moncton, N.B. E1C 8P9

Tel.: (506) 857-ISTC Fax.: (506) 851-6429

MANITOBA

ISTC 8th Floor 330 Portage Avenue

P.O. Box 981 Winnipeg, Man. R3C 2V2

Tel.: (204) 983-ISTC Fax.: (204) 983-2187

SASKATCHEWAN

ISTC

401-119 4th Avenue South

Saskatoon, Sask.

S7K 5X2 Tel.: (306) 975-4386 Fax.: (306) 975-5334

BRITISH COLUMBIA

ISTC Suite 900 Scotia Tower 650 West Georgia St. P.O. Box 11610

Vancouver, B.C. V6B 5H8

Tel.: (604) 666-0266 Fax.: (604) 666-0277

REGIONAL OFFICES (Cont'd)

ALBERTA

ISTC
Room 540
Canada Place
9700 Jasper Avenue
Edmonton, Alta. T5J 4C3
Tel.: (403) 495-ISTC
Fax.: (403) 495-4507

YUKON

ISTC Suite 301 108 Lambert Street Whitehorse, Y.T. Y1A 1Z2 Tel.: (403) 668-4655 Fax.: (403) 668-5003 ISTC Suite 1100 510-5th Street Southwest Calgary, Alta. T2P 3S2 Tel.: (403) 292-4575

Fax.: (403) 292-4578

NORTHWEST TERRITORIES

ISTC 10th Floor Precambrian Building P.O. Bag 6100 Yellowknife, N.W.T. X1A 2R3 Tel.: (403) 920-8568 Fax.: (403) 873-6228

HEADQUARTERS

ISTC 1st Floor, East Tower 235 Queen Street Ottawa, Ont. K1A 0H5 Tel.: (613) 952-ISTC Fax.: (613) 957-7942 and the same of the contract . . e G