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MARKET INTELLIGENCE

TUBES OF GLASS, OTHER UNWORKED

1989

Pub. No.: 90114-IP

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Canada

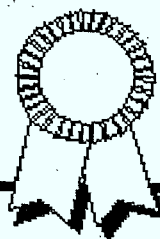


TUBES OF GLASS, OTHER UNWORKED

1989

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REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada, Tel.: (613) 951-9647
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EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

Rounding

Figures may not add due to rounding.

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TABLE OF CONTENTS

	PAGE
I. Introduction and Scope	5
II. Summary of Canadian Imports	5
III. Canadian Imports by Major Countries of Origin	6
IV. Canadian Exports	6
V. Canadian Importers - 1989	7
VI. Foreign Exporters to Canada - 1989	8
VII. Canadian Tariffs	9

TUBES OF GLASS, OTHER UNWORKED

I. INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This report is based on data from several sources for the following Harmonized System (H.S.) commodity code:

<u>Description</u>	<u>H.S. Commodity Code Analyzed</u>
Tubes of glass-other unworked*	7002.39

* Excluding unworked glass tubes of fused quartz and silica or other unworked glass tubes having a linear coefficient of expansion not exceeding 5×10^{-6} per Kelvin within a temperature range of 0°C to 300°C.

II. SUMMARY OF CANADIAN IMPORTS

<u>1988 Value (\$000)</u>	<u>1989 Value (\$000)</u>	<u>1990 (9 mos.) Value (\$000)</u>	<u>Major Country of Export to Canada % of Total Value</u>		
			<u>1988</u>	<u>1989</u>	<u>1990 (9 mos.)</u>
			<u>U.S.A.</u>	<u>U.S.A.</u>	<u>U.S.A.</u>
10 059	11 916	8 885	88	88	89

TUBES OF GLASS, OTHER UNWORKED (H.S. 7002.39)

III. CANADIAN IMPORTS BY MAJOR COUNTRIES OF ORIGIN

<u>Country of Origin</u>	<u>1988</u>		<u>1989</u>		<u>1990 (Jan.-Sept.)</u>	
	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)	<u>Value</u> (\$000)	<u>Import Market Share</u> (% based on value)
United States	8 845	88	10 453	88	7 875	89
United Kingdom	754	7	869	7	492	6
Germany, Fed. Rep.	435	4	524	4	510	6
Brazil	-	-	36	*	-	-
Japan	15	*	19	*	-	-
Other	<u>10</u>	<u>*</u>	<u>15</u>	<u>*</u>	<u>8</u>	<u>*</u>
TOTAL	10 059	100	11 916	100	8 885	100

* Less than 0.5 per cent

IV. CANADIAN EXPORTS

<u>Description and Commodity Code</u>	<u>1988 Value</u> (\$000)	<u>1989 Value</u> (\$000)	<u>1990 (Jan.-Sept.) Value</u> (\$000)	<u>Major Country of Destination % of Total Value</u>		
				<u>1988</u>	<u>1989</u>	<u>1990</u> (9 mos.)
Tubes of glass, other unworked H.S. 7002.39	108	544	244	U.S.A. 71	U.S.A. 91	U.S.A. 97

TUBES OF GLASS, OTHER UNWORKED (H.S. 7002.39)

V. CANADIAN IMPORTERS - 1989

There were 102 known importers of these tubes of glass in 1989. The principal 25 importers accounted for 98 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
5	10 066	84
10	11 029	93
15	11 413	96
25	11 648	98
All Importers (102)	11 916	100

The principal 25 importers of these tubes of glass during 1989 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

<u>Name</u>	<u>Address</u>
Acme Neon & Plastic Signs Supplies Ltd.	Toronto, Ont.
Alfa-Laval Ltd.	Scarborough, Ont.
Arlat Inc.	Rexdale, Ont.
Becton Dickinson Canada Inc.	Mississauga, Ont.
C I L Inc.	Willowdale, Ont.
Canada Malting Co. Ltd.	Calgary, Alta.
Canadian General Electric Co. Ltd.	Toronto, Ont.
Cominco Ltd.	Trail, B.C.
Donaldson Sign Supplies Ltd.	St-Laurent, Qué.
E M Plastic & Electric Products Ltd.	Burnaby, B.C.
	Edmonton, Alta.
	Downsview, Ont.
East West Plastic & Electric Products Ltd.	Downsview, Ont.
Federal Transformer Ltée.	Montréal, Qué.
Fischer & Porter Canada Ltd.	Downsview, Ont.
Fisher Scientific Company Ltd.	Ottawa, Ont.
GTE Sylvania Canada Ltd.	Drummondville, Qué.
Interglass Inc.	Woodbridge, Ont.
Johns Scientific Inc.	Toronto, Ont.
Nortel Manufacturing Ltd.	Scarborough, Ont.
Philips Electronics Ltd.	London, Ont.
	Scarborough, Ont.
Schlegel Canada Inc.	Oakville, Ont.
Sterilite Inc.	London, Ont.
Tioxide Canada Inc.	Sorel, Qué.
Trojan Technologies Inc.	London, Ont.
Westburne Industrial Enterprises Ltd.	Montréal, Qué.
Wheaton Glass Company,	
A Div. of Wheaton Industries of Cda Ltd.	Listowel, Ont.

TUBES OF GLASS, OTHER UNWORKED
(H.S. 7002.39)

VI. FOREIGN EXPORTERS TO CANADA - 1989-

Major exporters to Canada of these tubes of glass are listed by major country of origin in descending order of dollar value. These exporters accounted for 95 per cent of the total value of Canadian imports during 1989.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	Value of Exports to Canada
		<u>1989</u> (\$000)
United States	GTE Products Corp.	5 047
	General Electric Co.	3 327
United Kingdom	Glass Bulbs Ltd.)	1 389*
United States	Philips Lighting Co.)	
Germany, Fed. Rep.	Schott Ruhrglas	450
United States	Corning Glass Works Inc.	241
	EGL Company Inc.	236
	Wheating Tubing Products)	479*
	O.I. Schott)	
	Quartz Scientific)	
	Voltarc Tubes Inc.	156
TOTAL		11 325

* Aggregated to preserve confidentiality of Canadian importers.

TUBES OF GLASS, OTHER UNWORKED
(H.S. 7002.39)

VII. CANADIAN TARIFFS

Glass tubes included in this report are dutiable under the following Canadian tariff item.

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
7002.39.00	Tubes of glass, other unworked	FREE	FREE	FREE

FOR MORE INFORMATION PLEASE CONTACT:

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