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# MARKET INTELLIGENCE

## POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

Pub. No.: 91044-IP

September 1991



Canada





## **POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES**

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## REFERENCE SOURCES

Industry, Science and Technology Canada  
Statistics Canada, Tel.: (613) 951-9647  
Revenue Canada, Tel.: (613) 954-6904  
U.S. Department of Commerce,  
Bureau of the Census,  
Tel.: (301) 763-7754

## TARIFFS

Enquiries concerning **Canadian** tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs  
Revenue Canada  
Customs and Excise  
Ottawa, Ontario K1A 0L5  
Tel.: (613) 954-6904  
Fax.: (613) 954-2509

Enquiries concerning tariffs and other government trade regulations in **foreign** countries should be directed to:

Info Export  
External Affairs  
Ottawa, Ontario  
K1A 0G2  
Tel.: (613) 993-6435 OR  
1-800-267-8376  
Fax.: (613) 996-9709

## EXPLANATORY NOTES

### Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

### Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

### Rounding

Figures may not add due to rounding.

### Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

## TABLE OF CONTENTS

	PAGE
I. Introduction and Scope	5
II. Summary of Canadian Imports	6
- By Province of Clearance	7
- By Major Countries of Origin	11
III. Canadian Shipments	15
IV. Canadian Importers - 1990	16
V. Foreign Exporters to Canada - 1990	20
VI. Canadian Suppliers	24
VII. Canadian and Foreign Tariffs	25
VIII. Market Overview	26





# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## I. INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This report is based on data from several sources. The following is a list of Harmonized System (H.S.) import commodity codes dealing with twine, cordage, rope and cables. This report deals only with polypropylene twine, cordage, rope and cables. Other related reports are also listed.

<u>Description</u>	<u>H.S. Commodity Codes Analyzed</u>	<u>Related Reports Pub. Nos.</u>
-Of polyethylene		
--Of a circumference not exceeding 25.4 mm	5607.49.10.10	91048-IP
--Of a circumference exceeding 25.4 mm but not exceeding 43 mm	5607.49.20.11	91048-IP
--Of a circumference exceeding 43 mm but not exceeding 150 mm	5607.49.20.12	91048-IP
--Of a circumference exceeding 150 mm	5607.49.20.13	91048-IP
-Of polypropylene		
--Of a circumference not exceeding 25.4 mm	5607.49.10.20	
--Of a circumference exceeding 25.4 mm but not exceeding 43 mm	5607.49.20.21	
--Of a circumference exceeding 43 mm but not exceeding 150 mm	5607.49.20.22	
--Of a circumference exceeding 150 mm	5607.49.20.23	
-Of nylon		
--Of a circumference not exceeding 25.4 mm	5607.50.10.10	91047-IP
--Of a circumference exceeding 25.4 mm but not exceeding 43 mm	5607.50.20.11	91047-IP
--Of a circumference exceeding 43 mm but not exceeding 150 mm	5607.50.20.12	91047-IP
--Of a circumference exceeding 150 mm	5607.50.20.13	91047-IP
-Of polyester		
--Of a circumference not exceeding 25.4 mm	5607.50.10.20	91046-IP
--Of a circumference exceeding 25.4 mm but not exceeding 43 mm	5607.50.20.21	91046-IP
--Of a circumference exceeding 43 mm but not exceeding 150 mm	5607.50.20.22	91046-IP
--Of a circumference exceeding 150 mm	5607.50.20.23	91046-IP

Total imports in 1990 for all of the above products were valued at \$13.0 million. Imports of polypropylene twine, cordage, rope and cables included in this report amounted to \$3.5 million or 27 per cent of the total.

# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## II. SUMMARY OF CANADIAN IMPORTS

<u>Description and Commodity Code</u>	<u>1988</u>		<u>Total Imports 1989</u>		<u>1990</u>		<u>Major Country of Export to Canada % of Total Value</u>		
	<u>Quantity</u>	<u>Value</u>	<u>Quantity</u>	<u>Value</u>	<u>Quantity</u>	<u>Value</u>	<u>1988</u>	<u>1989</u>	<u>1990</u>
	(000 kg)	(\$000)	(000 kg)	(\$000)	(000 kg)	(\$000)			
Of a circumference not exceeding 25.4 mm H.S. 5607.49.10.20	535	2 385	637	2 340	489	1 598	U.S.A. 45	U.S.A. 56	U.S.A. 47
Of a circumference exceeding 25.4 mm but not exceeding 43 mm H.S. 5607.49.20.21	355	1 161	314	943	370	995	Portugal 30	Portugal 50	Portugal 56
Of a circumference exceeding 43 mm but not exceeding 150 mm H.S. 5607.49.20.22	83	268	443	1 066	277	647	Rep. of Korea 50	Rep. of Korea 69	Rep. of Korea 51
Of a circumference exceeding 150 mm H.S. 5607.49.20.23	62	164	96	222	109	259	Rep. of Korea 34	Rep. of Korea 31	Rep. of Korea 50

# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## II. SUMMARY OF CANADIAN IMPORTS (Cont'd)

### CANADIAN IMPORTS BY PROVINCE OF CLEARANCE

POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES  
OF A CIRCUMFERENCE NOT EXCEEDING 25.4 mm  
(H.S. 5607.49.10.20)

Province of Clearance	1987	1988	1989	1990	Average Annual Growth Rate 1988-90 (%)
Nova Scotia					
Quantity (KGM)	N/A	268 187	186 451	190 228	-15.8
Value (\$000)	N/A	976	567	485	-29.5
British Columbia					
Quantity (KGM)	N/A	68 545	120 636	65 040	-2.6
Value (\$000)	N/A	260	495	256	-0.6
Ontario					
Quantity (KGM)	N/A	30 666	91 884	44 781	20.8
Value (\$000)	N/A	243	316	220	-4.8
Newfoundland					
Quantity (KGM)	N/A	89 865	25 773	54 256	-22.3
Value (\$000)	N/A	308	152	212	-17.0
Manitoba					
Quantity (KGM)	N/A	49 449	171 790	67 017	16.4
Value (\$000)	N/A	468	622	179	-38.2
Saskatchewan					
Quantity (KGM)	N/A	166	133	24 233	1108.2
Value (\$000)	N/A	2	1	84	615.9
New Brunswick					
Quantity (KGM)	N/A	20 664	24 874	24 685	9.3
Value (\$000)	N/A	91	92	74	-10.1
Québec					
Quantity (KGM)	N/A	4 734	13 508	12 369	61.6
Value (\$000)	N/A	24	79	56	53.7
Alberta					
Quantity (KGM)	N/A	2 243	2 200	5 990	63.4
Value (\$000)	N/A	14	18	31	50.2
Total					
Quantity (KGM)	N/A	534 520	637 248	488 598	-4.4
Value (\$000)	N/A	2 385	2 340	1 598	-18.1

Ranked in descending order by 1990 value.  
N/A - Data not available for this year.



# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## II. SUMMARY OF CANADIAN IMPORTS (Cont'd)

### CANADIAN IMPORTS BY PROVINCE OF CLEARANCE

POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A  
CIRCUMFERENCE EXCEEDING 25.4 mm BUT NOT EXCEEDING 43 mm  
(H.S. 5607.49.20.21)

Province of Clearance	1987	1988	1989	1990	Average Annual Growth Rate 1988-90 (%)
Nova Scotia					
Quantity (KGM)	N/A	177 924	155 662	113 312	-20.2
Value (\$000)	N/A	594	434	324	-26.1
New Brunswick					
Quantity (KGM)	N/A	38 461	40 931	84 251	48.0
Value (\$000)	N/A	134	106	244	35.1
Newfoundland					
Quantity (KGM)	N/A	86 258	79 349	80 422	-3.4
Value (\$000)	N/A	214	220	206	-2.0
British Columbia					
Quantity (KGM)	N/A	46 224	30 028	51 045	5.1
Value (\$000)	N/A	171	130	107	-20.9
Ontario					
Quantity (KGM)	N/A	5 025	2 724	21 341	106.1
Value (\$000)	N/A	36	36	60	29.1
Manitoba					
Quantity (KGM)	N/A	-	20	18 579	92795.0
Value (\$000)	N/A	-	0	39	9805.9
Québec					
Quantity (KGM)	N/A	894	5 005	1 261	18.8
Value (\$000)	N/A	5	16	14	78.6
Total					
Quantity (KGM)	N/A	355 202	313 740	370 211	2.1
Value (\$000)	N/A	1 161	943	995	-7.5

Ranked in descending order by 1990 value.  
N/A - Data not available for this year.

# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## II. SUMMARY OF CANADIAN IMPORTS (Cont'd)

### CANADIAN IMPORTS BY PROVINCE OF CLEARANCE

POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A  
CIRCUMFERENCE EXCEEDING 43 mm BUT NOT EXCEEDING 150 mm  
(H.S. 5607.49.20.22)

Province of Clearance	1987	1988	1989	1990	Average Annual Growth Rate 1988-90 (%)
British Columbia					
Quantity (KGM)	N/A	37 850	368 637	231 069	147.1
Value (\$000)	N/A	124	860	513	103.5
Nova Scotia					
Quantity (KGM)	N/A	12 531	26 623	31 809	59.3
Value (\$000)	N/A	33	71	94	69.4
New Brunswick					
Quantity (KGM)	N/A	1 374	25 764	6 643	119.9
Value (\$000)	N/A	5	68	22	106.2
Ontario					
Quantity (KGM)	N/A	6 346	1 801	2 787	-33.7
Value (\$000)	N/A	29	14	7	-50.7
Québec					
Quantity (KGM)	N/A	21 543	15 176	2 786	-64.0
Value (\$000)	N/A	62	34	7	-67.6
Newfoundland					
Quantity (KGM)	N/A	3 603	4 680	1 999	-25.5
Value (\$000)	N/A	15	20	6	-39.8
Total					
Quantity (KGM)	N/A	83 300	442 681	277 092	82.4
Value (\$000)	N/A	268	1 066	647	55.3

Ranked in descending order by 1990 value.  
N/A - Data not available for this year.

# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## II. SUMMARY OF CANADIAN IMPORTS (Cont'd)

### CANADIAN IMPORTS BY PROVINCE OF CLEARANCE

#### POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A CIRCUMFERENCE EXCEEDING 150 mm (H.S. 5607.49.20.23)

Province of Clearance	1987	1988	1989	1990	Average Annual Growth Rate 1988-90 (%)
-----	----	----	----	----	-----
Québec					
Quantity (KGM)	N/A	21 977	58 005	49 136	49.5
Value (\$)	N/A	52 812	136 164	102 125	39.1
British Columbia					
Quantity (KGM)	N/A	3 961	11 123	29 103	171.1
Value (\$)	N/A	16 346	27 410	70 665	107.9
Nova Scotia					
Quantity (KGM)	N/A	33 963	21 188	14 714	-34.2
Value (\$)	N/A	86 448	38 786	38 929	-32.9
New Brunswick					
Quantity (KGM)	N/A	1 513	-	11 933	180.8
Value (\$)	N/A	7 278	-	27 852	95.6
Ontario					
Quantity (KGM)	N/A	102	4 117	2 917	434.8
Value (\$)	N/A	1 061	8 686	11 356	227.2
Alberta					
Quantity (KGM)	N/A	-	280	1 658	492.1
Value (\$)	N/A	-	5 593	7 581	35.5
-----	----	----	----	----	-----
Total					
Quantity (KGM)	N/A	61 515	96 087	109 460	33.4
Value (\$)	N/A	163 945	221 777	258 508	25.6

Ranked in descending order by 1990 value.  
N/A - Data not available for this year.

# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## II. SUMMARY OF CANADIAN IMPORTS (Cont'd)

### CANADIAN IMPORTS BY MAJOR COUNTRIES OF ORIGIN

#### POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A CIRCUMFERENCE NOT EXCEEDING 25.4 mm (H.S. 5607.49.10.20)

Country of Origin	1987	1988	1989	1990	Average Annual Growth Rate 1988-90 (%)
United States					
Quantity (KGM)	N/A	121 781	347 136	184 125	23.0
Value (\$000)	N/A	1 072	1 311	744	-16.7
Portugal					
Quantity (KGM)	N/A	148 362	121 397	155 241	2.3
Value (\$000)	N/A	423	371	352	-8.7
United Kingdom					
Quantity (KGM)	N/A	130 081	27 802	40 696	-44.1
Value (\$000)	N/A	401	101	141	-40.8
Iceland					
Quantity (KGM)	N/A	12 045	18 203	15 605	13.8
Value (\$000)	N/A	88	126	93	3.0
Korea, Republic of					
Quantity (KGM)	N/A	58 604	62 368	29 946	-28.5
Value (\$000)	N/A	200	173	84	-35.4
Philippines					
Quantity (KGM)	N/A	1 170	10 230	18 641	299.2
Value (\$000)	N/A	3	26	43	291.9
Denmark					
Quantity (KGM)	N/A	2 661	2 316	7 962	73.0
Value (\$000)	N/A	15	13	32	45.9
Brazil					
Quantity (KGM)	N/A	51 953	26 567	6 545	-64.5
Value (\$000)	N/A	128	96	27	-53.8
Netherlands					
Quantity (KGM)	N/A	1 574	902	8 785	136.2
Value (\$000)	N/A	10	2	24	50.8
Norway					
Quantity (KGM)	N/A	-	1 951	3 541	81.5
Value (\$000)	N/A	-	5	19	266.8
Other					
Quantity (KGM)	N/A	6 289	18 376	17 511	66.9
Value (\$000)	N/A	45	116	40	-6.1
Total					
Quantity (KGM)	N/A	534 520	637 248	488 598	-4.4
Value (\$000)	N/A	2 385	2 340	1 598	-18.1

Ranked in descending order by 1990 value.  
N/A - Data not available for this year.



# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## II. SUMMARY OF CANADIAN IMPORTS (Cont'd)

### CANADIAN IMPORTS BY MAJOR COUNTRIES OF ORIGIN

POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A  
CIRCUMFERENCE EXCEEDING 25.4 mm BUT NOT EXCEEDING 43 mm  
(H.S. 5607.49.20.21)

Country of Origin	1987	1988	1989	1990	Average Annual Growth Rate 1988-90 (%)
Portugal					
Quantity (KGM)	N/A	129 677	171 491	205 653	25.9
Value (\$000)	N/A	347	472	553	26.2
United States					
Quantity (KGM)	N/A	56 405	14 734	85 211	22.9
Value (\$000)	N/A	280	91	226	-10.1
Denmark					
Quantity (KGM)	N/A	372	4 209	18 486	604.9
Value (\$000)	N/A	5	12	47	207.0
Philippines					
Quantity (KGM)	N/A	24 401	10 238	21 270	-6.6
Value (\$000)	N/A	95	24	47	-29.9
Korea, Republic of					
Quantity (KGM)	N/A	35 487	24 442	14 343	-36.4
Value (\$000)	N/A	126	62	46	-39.8
Netherlands					
Quantity (KGM)	N/A	10 422	3 698	9 173	-6.2
Value (\$000)	N/A	44	15	43	-1.3
Mexico					
Quantity (KGM)	N/A	-	5 102	10 130	98.5
Value (\$000)	N/A	-	9	15	63.5
Japan					
Quantity (KGM)	N/A	599	149	1 216	42.5
Value (\$000)	N/A	5	3	6	6.9
United Kingdom					
Quantity (KGM)	N/A	97 689	60 009	2 006	-85.7
Value (\$000)	N/A	256	163	4	-86.9
Norway					
Quantity (KGM)	N/A	-	-	1 468	0.0
Value (\$000)	N/A	-	-	4	0.0
Other					
Quantity (KGM)	N/A	150	19 668	1 255	189.3
Value (\$000)	N/A	2	92	3	15.4
Total					
Quantity (KGM)	N/A	355 202	313 740	370 211	2.1
Value (\$000)	N/A	1 161	943	995	-7.5

Ranked in descending order by 1990 value.  
N/A - Data not available for this year.

# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## II. SUMMARY OF CANADIAN IMPORTS (Cont'd)

### CANADIAN IMPORTS BY MAJOR COUNTRIES OF ORIGIN

POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A  
CIRCUMFERENCE EXCEEDING 43 mm BUT NOT EXCEEDING 150 mm  
(H.S. 5607.49.20.22)

Country of Origin	1987	1988	1989	1990	Average Annual Growth Rate 1988-90 (%)
Korea, Republic of					
Quantity (KGM)	N/A	44 309	320 734	155 194	87.2
Value (\$000)	N/A	134	736	332	57.2
Philippines					
Quantity (KGM)	N/A	4 139	27 642	82 385	346.1
Value (\$000)	N/A	14	63	185	261.9
United Kingdom					
Quantity (KGM)	N/A	7 603	6 706	14 395	37.6
Value (\$000)	N/A	13	18	50	98.8
United States					
Quantity (KGM)	N/A	4 578	7 150	12 890	67.8
Value (\$000)	N/A	18	27	49	67.1
Denmark					
Quantity (KGM)	N/A	675	18 150	4 330	153.3
Value (\$000)	N/A	4	44	18	122.5
Portugal					
Quantity (KGM)	N/A	16 484	29 490	2 567	-60.5
Value (\$000)	N/A	55	77	7	-65.2
Mexico					
Quantity (KGM)	N/A	-	6 120	4 707	-23.1
Value (\$000)	N/A	-	11	4	-62.4
Netherlands					
Quantity (KGM)	N/A	452	3 627	624	17.5
Value (\$000)	N/A	1	19	2	26.8
Other					
Quantity (KGM)	N/A	5 060	23 062	-	355.8
Value (\$000)	N/A	29	72	-	145.8
Total					
Quantity (KGM)	N/A	83 300	442 681	277 092	82.4
Value (\$000)	N/A	268	1 066	647	55.3

Ranked in descending order by 1990 value.  
N/A - Data not available for this year.

# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## II. SUMMARY OF CANADIAN IMPORTS (Cont'd)

### CANADIAN IMPORTS BY MAJOR COUNTRIES OF ORIGIN

POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A  
CIRCUMFERENCE EXCEEDING 150 mm  
(H.S. 5607.49.20.23)

Country of Origin	1987	1988	1989	1990	Average Annual Growth Rate 1988-90 (%)
-----	----	----	----	----	-----
Korea, Republic of					
Quantity (KGM)	N/A	23 544	30 242	61 691	61.9
Value (\$)	N/A	56 928	69 017	128 933	50.5
United States					
Quantity (KGM)	N/A	1 197	8 556	25 084	357.8
Value (\$)	N/A	7 057	27 617	74 931	225.9
Philippines					
Quantity (KGM)	N/A	898	11 078	15 502	315.5
Value (\$)	N/A	5 247	27 105	33 498	152.7
Germany, Federal Republic					
Quantity (KGM)	N/A	-	-	5 573	0.0
Value (\$)	N/A	-	-	16 368	0.0
United Kingdom					
Quantity (KGM)	N/A	32 708	22 318	770	-84.7
Value (\$)	N/A	79 855	42 130	2 684	-81.7
Portugal					
Quantity (KGM)	N/A	2 003	23 649	841	-35.2
Value (\$)	N/A	9 213	54 114	2 094	-52.3
Other					
Quantity (KGM)	N/A	1 165	244	-	-79.1
Value (\$)	N/A	5 645	1 794	-	-68.2
	---	-----	-----	-----	-----
Total					
Quantity (KGM)	N/A	61 515	96 087	109 460	33.4
Value (\$)	N/A	163 945	221 777	258 508	25.6

Ranked in descending order by 1990 value.  
N/A - Data not available for this year.

**POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES**  
**(H.S. 5607.49.10.20, 5607.49.20.21, 5607.49.20.22 AND 5607.49.20.23)**

**III. CANADIAN SHIPMENTS**

Although polypropylene twine, cordage, rope and cables are presently manufactured in Canada, Statistics Canada does not provide separate data on shipments of these products.

Any enquiries and/or comments regarding Canadian shipments should be directed to:

Statistics Canada  
Industry Division  
Survey of Manufactures Section  
Ottawa, Ontario  
K1A 0T6  
Tel.: (613) 951-3523

Source: Catalogue #34-251, annual, "Textile Products Industries"



# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## IV. CANADIAN IMPORTERS - 1990

### POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A CIRCUMFERENCE NOT EXCEEDING 25.4 mm (H.S. 5607.49.10.20)

There were 112 known importers of polypropylene twine, cordage, rope and cables of a circumference not exceeding 25.4 mm in 1990. The principal 15 importers accounted for 74 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	463	29
6	751	47
10	969	61
15	1 176	74
25	1 373	86
All Importers (112)	1 598	100

The principal 25 importers of polypropylene twine, cordage, rope and cables of a circumference not exceeding 25.4 mm during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
American Manufacturing Co. Inc.	Lafayette, LA, USA*	Herzog Rope Ltd.	Richmond, B.C.
Bayside Supplies Ltd.	Halifax Co., N.S.	Hoyle Industries Ltd.	North Vancouver, B.C.
Beaver Lumber Co. Ltd.	Mississauga, Ont.	I.M.P. Group Ltd.	Halifax, N.S.
Bridon Pacific Ltd.	Albert Lea, MN, USA*	Ideal Industries (Canada) Inc.	Ajax, Ont.
Bridport Brownell Ltd.	Dartmouth, N.S.	Island Fishermans Coop	Lameque, N.B.
Brinkman Hort Inc.	Stoney Creek, Ont.	Lakefish Net & Twine Ltd.	Winnipeg, Man.
Campbells Meat Market Ltd.	St.John's, Nfld.	Nordsea Fishing Gear Ltd.	Dartmouth, N.S.
Cosalt PLC Ltd.	Goulds, Nfld.	Resource Equipment Ltd.	St-Charles, Ont.
Dyna-Power Products Inc.	Bolton, Ont.	Treasure Mart Ltd.	Richmond, B.C.
E.A. Towns Fishing Supplies Ltd.	Richmond, B.C.	Vernon Deon Lobster Plugs Ltd.	Yarmouth, N.S.
East-West Distributors Ltd.	Richmond, B.C.	Wilbur-Ellis Co.	Seattle, WA, USA*
Eastar Marine Products	Dartmouth, N.S.	Wire Rope Ind. of Canada Ltd.	Pointe-Claire, Qué.
Fishery Products Int'l	St.John's, Nfld.		

\* Non resident importer

# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## IV. CANADIAN IMPORTERS - 1990 (Cont'd)

### POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A CIRCUMFERENCE EXCEEDING 25.4 mm BUT NOT EXCEEDING 43 mm (H.S. 5607.49.20.21)

There were 28 known importers of polypropylene twine, cordage, rope and cables of a circumference exceeding 25.4 mm but not exceeding 43 mm in 1990. The principal six importers accounted for 76 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	530	53
6	758	76
10	933	94
15	968	97
All Importers (28)	995	100

The importers of polypropylene twine, cordage, rope and cables of a circumference exceeding 25.4 mm but not exceeding 43 mm during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
American Manufacturing Co Inc., Cordage Division	Lafayette, LA, USA*	Hoyle Industries Ltd.	North Vancouver, B.C.
Aquanet Service Inc.	Nanaimo, B.C.	I.M.P. Group Ltd.	Halifax, N.S.
Bay Bulls Trading Co. Ltd.	St.John's, Nfld.	Karlo Corp. Supply & Services	Montreal, Qué.
Beaver Lumber Co. Ltd.	Mississauga, Ont.	Keystone Supplies Ltd.	Richmond, B.C.
Bridon Pacific Ltd.	Albert Lea, MN, USA*	Nordsea Fishing Gear Ltd.	Dartmouth, N.S.
Bridport Brownell Ltd.	Dartmouth, N.S.	Poli-Twine Canada Inc.	Belleville, Ont.
Campbell River Netloft Ltd.	Campbell River, B.C.	Ralph H. Wilson & Co. Ltd.	Edmonton, Alta.
Canadian Plumbing & Heating Supplies (1963) Ltd.	Montreal, Qué.	San Yoong Ltd.	Edmonton, Alta.
Clearwater Lobster Ltd.	Bedford, N.S.	Solar Supplies Co.	Toronto, Ont.
Cosalt PLC Ltd.	Goulds, Nfld.	Timberland Equipment Ltd.	Woodstock, Ont.
Equipement Lettrage		Wades Marine & Automotive Supply Ltd.	Ennismore, Ont.
Derusha Cie Ltée	Beebe, Qué.	Western Rawhide & Harness Mfg. Co. Ltd.	Winnipeg, Man.
Fishery Products Int'l	St.John's, Nfld.	Wire Rope Ind. of Canada Ltd.	Pointe-Claire, Qué.
Forsea Ltd.	Moncton, N.B.	Wolff Marine Supply Ltd.	Vancouver, B.C.
Griffith Saddlery & Leather Ltd.	Stratford, Ont.		

\* Non resident importer

# POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

## IV. CANADIAN IMPORTERS - 1990 (Cont'd)

POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES  
OF A CIRCUMFERENCE EXCEEDING 43 mm BUT NOT EXCEEDING 150 mm  
(H.S. 5607.49.20.22)

There were 16 known importers of polypropylene twine, cordage, rope and cables of a circumference exceeding 43 mm but not exceeding 150 mm in 1990.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	502	78
6	577	89
All Importers (16)	647	100

Importers of polypropylene twine, cordage, rope and cables of a circumference exceeding 43 mm but not exceeding 150 mm during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

### Name

American Manufacturing Co Inc., Cordage Division  
Bayside Supplies Ltd.  
Bridport Brownell Ltd.  
Cosalt PLC Ltd.  
Dibblee Tools Ltd.  
Dockline Services Ltd.  
Forsea Ltd.  
Franklin Net & Twine Ltd.  
Hoyle Industries Ltd.  
Keystone Supplies Ltd.  
Mountain Equipment Coop.  
Newfound Harvesting Ltd.  
S. Norman Sancton & Ston Ltd.  
Seagulf Marine Ind. Inc.  
Vernon Deon Lobster Plugs Ltd.  
Wire Rope Ind. of Canada Ltd.

### Address

Lafayette, LA, USA\*  
Halifax Co., N.S.  
Dartmouth, N.S.  
Goulds, Nfld.  
Pointe-Claire, Qué.  
North Vancouver, B.C.  
Moncton, N.B.  
Wheatley, Ont.  
North Vancouver, B.C.  
Richmond, B.C.  
Vancouver, B.C.  
St. John's, Nfld.  
Saint-John, N.B.  
Montreal, Qué.  
Yarmouth, N.S.  
Pointe-Claire, Qué.

\* Non resident importer

## POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

### IV. CANADIAN IMPORTERS - 1990 (Cont'd)

#### POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A CIRCUMFERENCE EXCEEDING 150 mm (H.S. 5607.49.20.23)

There were 12 known importers of polypropylene twine, cordage, rope and cables of a circumference exceeding 150 mm in 1990. The principal 6 importers accounted for 95 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	172	66
6	246	95
10	256	99
All Importers (12)	259	100

Importers of polypropylene twine, cordage, rope and cables of a circumference exceeding 150 mm during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

<u>Name</u>	<u>Address</u>
A.F. Ritchie Co. Ltd.	Montreal, Qué.
American Manufacturing Co Inc., Cordage Division	Lafayette, LA, USA*
Bridport Brownell Ltd.	Dartmouth, N.S.
Campbells Meat Market Ltd.	St. John's, Nfld.
Electrozad Supply Co. (Sarnia) Ltd.	Windsor, Ont.
Ger-Ryan Harness & Pet Inc.	Brantford, Ont.
Hoyle Industries Ltd.	North Vancouver, B.C.
I.M.P. Group Ltd.	Halifax, N.S.
Karlo Corp. Supply & Services	Montreal, Qué.
Seagulf Marine Ind. Inc.	Montreal, Qué.
Swimmers' World Ltd.	Toronto, Ont.
Wire Rope Ind. of Canada Ltd.	Pointe-Claire, Qué.

\* Non resident importer



## POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

### V. FOREIGN EXPORTERS TO CANADA - 1990

#### POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A CIRCUMFERENCE NOT EXCEEDING 25.4 mm (H.S. 5607.49.10.20)

Major exporters to Canada of polypropylene twine, cordage, rope and cables of a circumference not exceeding 25.4 mm are listed by major country of origin in descending order of dollar value. These exporters accounted for 72 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>		<u>Value of Exports to Canada</u>
			<u>1990</u> (\$000)
United States	Bridon Cordage Inc.	)	343*
	Samson Ocean Systems	)	
	Winchester Auburn Mills	)	
	Exxon Chemical Co.	)	104*
	O'Brien Int'l	)	
	Crowe Rope	)	
	Lambeth Corp.	)	76*
	Greenlee Textron Inc.	)	
	Ideal	)	
Portugal	Cotesi Texteis	)	306*
	CICTM Quintas & Quintas	)	
United Kingdom	Cosalt International	)	154*
	Bridon Export Services Ltd.	)	
	Airedale Rope Co. Ltd.	)	
Iceland	Hampidjan	)	163*
Republic of Korea	Nam Yang	)	
	Momoi Fishing	)	
	Net Mfg. Co.	)	
TOTAL			1 146

\* Aggregated to preserve confidentiality of Canadian importers.

## POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

### V. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A  
CIRCUMFERENCE EXCEEDING 25.4 mm BUT NOT EXCEEDING 43 mm  
(H.S. 5607.49.20.21)

Major exporters to Canada of polypropylene twine, cordage, rope and cables of a circumference exceeding 25.4 mm but not exceeding 43 mm are listed by major country of origin in descending order of dollar value. These exporters accounted for 68 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>		<u>Value of Exports</u> <u>to Canada</u>
			<u>1990</u> <u>(\$000)</u>
Portugal	Cotesi Texteis	)	485*
	Polyplast	)	
United States	American Mfg. Co. Inc.	)	190*
	Bridon Cordage Inc.	)	
	Poli-Twine Southern	)	
TOTAL			675

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\* Aggregated to preserve confidentiality of Canadian importers.

## POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

### V. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A  
CIRCUMFERENCE EXCEEDING 43 mm BUT NOT EXCEEDING 150 mm  
(H.S. 5607.49.20.22)

Major exporters to Canada of polypropylene twine, cordage, rope and cables of a circumference exceeding 43 mm but not exceeding 150 mm are listed by major country of origin in descending order of dollar value. These exporters accounted for 75 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>		Value of Exports to Canada
			<u>1990</u> (\$000)
Republic of Korea	Dae Sung Mfg. Co.	)	488*
Philippines	Manila Cordage Co.	)	
<b>TOTAL</b>			<b>488</b>

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\* Aggregated to preserve confidentiality of Canadian importers.

## POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

### V. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

#### POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES OF A CIRCUMFERENCE EXCEEDING 150 mm (H.S. 5607.49.20.23)

Major exporters to Canada of polypropylene twine, cordage, rope and cables of a circumference exceeding 150 mm are listed by major country of origin in descending order of dollar value. These exporters accounted for 71 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990 (\$000)</u>
Republic of Korea	Man Ho Rope Mfg. ) Dong Yang Rope Mfg. ) Chun Kee Steel ) Wire Rope Mfg. )	116*
United States	American Mfg. Co. ) Fybron A.G. )	67*
TOTAL		183

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\* Aggregated to preserve confidentiality of Canadian importers.



## POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

(H.S. 5607.49.10.20, 5607.49.20.21, 5607.49.20.22 AND 5607.49.20.23)

### VI. CANADIAN SUPPLIERS

The following list is taken from the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada. This list may not include all suppliers of the products in question, as companies must themselves register in BOSS. Information on Canadian products supplied is as given by the companies.

#### BOSS

Companies are arranged in alphabetical order.

#### Polypropylene Rope

<u>Name</u>	<u>Address</u>
Berkley and Co. (Canada) Ltd.	Portage La Prairie, Man.
*Canada Cordage Inc.	Kitchener, Ont.
Gourock Division, Wire Rope Ind. Ltd.	Dartmouth, N.S.
*Herzog Rope Ltd.	Richmond, B.C.
*Keith Bridges Cord Ltd.	Belleville, Ont.
Kinsmen Community Workshop	Prince Albert, Sask.
Lasalle Canvas & Ropes Inc.	Lasalle, Qué.
North Star Ropes Ltd.	Edmonton, Alta.
Poli-Twine Inc.	Belleville, Ont.
Preston Cord Inc.	Stirling, Ont.
Produits de papier Kraft Ltée	Saint-Jean-sur-Richelieu, Qué.
*Scotia Twines Ltd.	Halifax, N.S.
*Tecsyn International Inc.	St.Catharines, Ont.
W.E. Canning Inc.	Montreal, Qué.

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\* Company engaged in export trade

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System  
Industry, Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario K1A 0H5  
Tel.: (613) 954-5031  
Telex: 053-4123  
Fax.: (613) 954-1894

**POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES**  
**(H.S. 5607.49.10.20, 5607.49.20.21, 5607.49.20.22 AND 5607.49.20.23)**

**VII. CANADIAN AND FOREIGN TARIFFS**

Polypropylene twine, cordage, rope and cables included in this report are dutiable under the following Canadian tariff items.

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment - 1991</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
	Polypropylene twine, cordage, rope and cables			
5607.49.10	of a circumference not exceeding 25.4 mm	10% and 11¢/kg	X	7% and 7.7¢/kg
5607.49.20	of a circumference exceeding 25.4 mm	20.1%	X	14%

**TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT**

Exporting countries which qualify for the Most Favoured Nation tariff treatment: Denmark, Federal Republic of Germany, Iceland, Japan, Netherlands, Norway, Portugal and United Kingdom.

Exporting countries which qualify for the Most Favoured Nation tariff treatment or General System of Preference tariff treatment\*: Brazil, Republic of Korea, Mexico and Philippines.

When the symbol "X" appears in the column "General Preferential Tariff" the rate of customs duty that applies to those goods is the rate set out with respect to those goods in the column "Most-Favoured-Nation Tariff".

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

**FOREIGN COUNTRIES**

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

## POLYPROPYLENE TWINE, CORDAGE, ROPE AND CABLES

### VIII. MARKET OVERVIEW

#### THE CANADIAN TWINE, CORDAGE AND ROPE INDUSTRY

The Canadian apparent market for cordage was \$87.5 million in 1988. It represents an increase of 33.6 per cent in value between 1985 and 1988 (Corresponding data in terms of kilograms are not available).

Cordage includes string, twine, cord and rope and is made either of natural (manila, sisal or cotton) or synthetic (nylon, polyester, polypropylene and polyethylene) fibres. Nylon, polypropylene and polyethylene are the fibres most commonly used for cordage, accounting for more than 65 per cent of the total Canadian market. These products are sold mainly for marine uses (fishing nets, ropes and other type of nets), for packaging (baler twine) and for commercial end-uses.

The Canadian twine, cordage and rope industry is comprised of 21 manufacturing establishments, employing about 700 workers. Five of these 21 producers account for more than 85 per cent of the Canadian shipments and for more than 65 per cent of the total jobs in this industry.

Domestic shipments were valued at \$46.1 million in 1988, an increase of \$9.3 million (25.3 per cent) during the period 1985-1988. Meanwhile, the value of imports grew to \$41.4 million (44.4 per cent) during the same period and reached \$45.2 million in 1990. Imports of cordage have increased significantly over the last two years, from 18,778 metric tons in 1988 to 22,853 metric tons (21.7 per cent) in 1990. The increase in foreign imports comes mainly from U.S.A., the Republic of Korea, Portugal and the Philippines.

Mr. A. Villemaire  
Textiles and Leather Directorate  
Consumer products Branch  
Telephone: (613) 954-2895

## FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence Division  
Services to Business Branch  
Industry, Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario  
K1A 0H5  
Tel.: (613) 954-4970  
Fax.: (613) 954-5463

OR Textiles and Leather Directorate  
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Industry, Science and Technology Canada  
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Ottawa, Ontario  
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Assumption Place, 12th Floor  
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P.O. Box 1210  
Moncton, N.B. E1C 8P9  
Tel.: (506) 857-ISTC  
Fax.: (506) 851-6429

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ISTC  
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Vancouver, B.C. V6B 5H8  
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ISTC  
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ISTC  
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108 Lambert Street  
Whitehorse, Y.T. Y1A 1Z2  
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