# MARKET INTELLIGENCE

CARPETS AND OTHER TEXTILE FLOOR COVERINGS OF NYLON OR OTHER POLYAMIDES, TUFTED

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### REFERENCE SOURCES

Industry, Science and Technology Canada Statistics Canada, Tel.: (613) 951-9647 Revenue Canada, Tel.: (613) 954-6904

U.S. Department of Commerce,

Bureau of the Census, Tel.: (301) 763-7754

#### **TARIFFS**

Enquiries concerning Canadian tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario K1A 0L5

Tel.: (613) 954-6904 Fax.: (613) 954-2509 Enquiries concerning tariffs and other government trade regulations in **foreign** countries should be directed to:

Info Export External Affairs Ottawa, Ontario K1A 0G2

Tel.: (613) 993-6435 OR

1-800-267-8376 Fax.: (613) 996-9709

#### **EXPLANATORY NOTES**

### Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

#### Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

#### Rounding

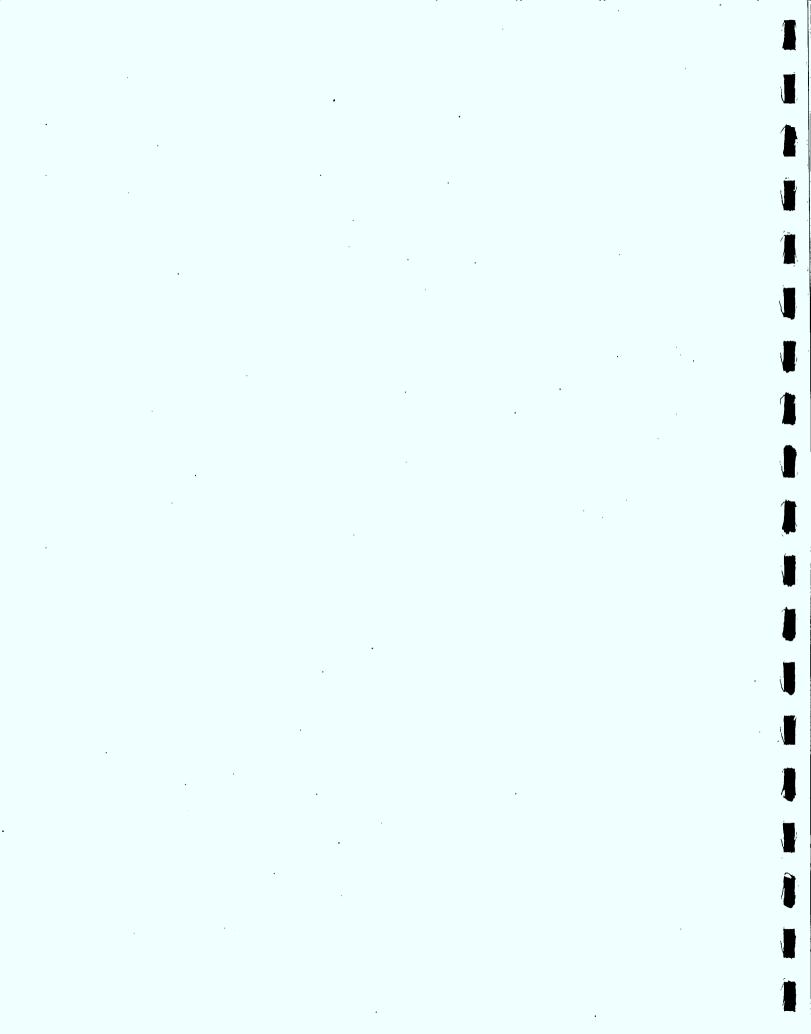
Figures may not add due to rounding.

### Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

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#### I. INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

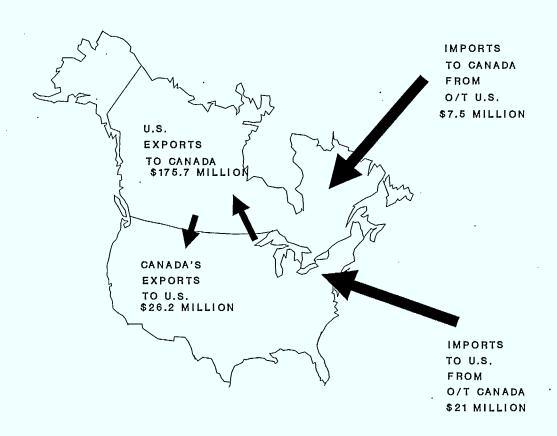
This report is based on data from several sources. The following is a list of Harmonized System (H.S.) import commodity codes dealing with carpets and other textile coverings, tufted, whether or not made up. This report deals only with carpets of nylon or other polyamides, tufted (H.S. 5703.20). Other related reports are also listed.

<u>Description</u>	H.S. Commodity Code Analyzed	Related Reports Pub. Nos.
Carpets and other textile floor coverings, tufted, whether or not made up. (57.03)		
-Of wool or fine animal hair Machine tufted Other	·	91073-IP
-Öf nylon or other polyamides Machine tufted Other	5703.20	
-Of other man-made textile materialsMachine tuftedOf polypropyleneOf polyestersOf acrylic or modacrylicOf other man-made textile materials		91089-IP
-Of other textile materials Machine tufted Other		91090-IP

Total imports in 1991 for all of the above products were valued at \$297 million. Imports of carpets of nylon or other polyamides included in this report amounted to \$225 million or 76 per cent of the total.

(H.S. 5703.20)

## II. NORTH AMERICAN IMPORTS - 1990



North American Imports - \$28.5 Million\*

<sup>\*</sup> Excludes Canada - U.S. bilateral trade; Mexico

(H.S. 5703.20)

## **III. CANADIAN IMPORTS**

### SUMMARY

		ajor Cou	•				
1988	1989	1990	1991	%	of Total	Value	
Quantity Value (000 m²) (\$000)	Quantity Value (000 m²) (\$000)	Quantity (\$000)	Quantity Value (000 m²) (\$000)	1988	<u>1989</u>	<u>1990</u>	1991
10 134 89 262	14 193 121 805	20 392 183 248	26 896 225 306	U.S.A. 91	U.S.A. 91	U.S.A. 96	U.S.A. 94

(H.S. 5703.20)

## III. CANADIAN IMPORTS (Cont'd)

## BY PROVINCE OF CLEARANCE

Province of Clearance	<u>ce</u>	<u>1</u>	<u>988</u>	<u>]</u>	.989	<u>1</u>	. <u>990</u>	<u>1</u>	<u>.991</u>		Average Annual Growth Rate 1988-91
Ontario											(%)
Quantity	$(000 \text{ m}^2)$	6	809	8	819	11	814	14	810		29.6
Value .	(\$000)		869		302	107		123	245		28.7
British Col		-									,
Quantity		1	290	1	788	3	074	3	688		41.9
Value	(\$000)		582	17	423	28	127	35	029		37.1
Alberta	(,,,,,										
Quantity	$(000 \text{ m}^2)$		464		880	1	418	2	981		85.9
Value	(\$000)	4	188	8	379	13	373	26	195		84.2
Québec	,										
Quantity	$(000 \text{ m}^2)$	1	119	1	839	2	833	3	331		43.8
Value	(\$000)	9	552	13	823	23	296	24	342		36.6
Manitoba											
Quantity	$(000 \text{ m}^2)$		343		575		819	_	351		57.9
Value	(\$000)	2	933	4	585	6	830	10	491		52.9
New Brunsw											
Quantity			14		98		227		445		220.1
Value	(\$000)		92		724	1	787	3	654		240.6
Saskatchewa											
Quantity			32		84		123		123		56.9
Value	(\$000)		235		664	1	100	1	150		69.8
Nova Scotia									_		
Quantity			30		107		68		97		47.7
Value	(\$000)		663		887		584		766		4.9
Newfoundlar	^					•				,	
Quantity			32		3		11		69		29.5
Value	(\$000)		128		19		113		433		50.0
Prince Edwa		d	_								
Quantity	·		1		-		5		-		105.5
Value	(\$000)		20				39				41.2
Total									•		
Quantity	$(000 \text{ m}^2)$	10	134	14	193	20	392	26	896		38.5
Value	(\$000)		262		805		248		306		36.2
	` '		_		_						

Ranked in descending order by 1991 value.  $\rm m^2$  Square metres.

(H.S. 5703.20)

## III. CANADIAN IMPORTS (Cont'd)

			BY	MAJO	R CO	UNTR	Y OF	ORIG	IN	
Province										Average Annual Growth Rate
of Clearance	<del></del>	<u>1</u>	988		1989	<u>1</u>	990	<u>1</u>	<u>991</u>	1988-91 (%)
United Stat										•
Quantity			351		655		506		198	39.2
Value	(\$000)	. 81	387	110	704	175	662	212	301	37.7
Mexico	•	•						_		
Quantity			322		013		532		259	57.5
Value	(\$000)	4	286	8	117	4	688	10	061	32.9
Canada	0									
Quantity	$(000 \text{ m}^2)$		1		3		87		149	560.5
Value	(\$000)		9		24		923		896	367.6
Netherlands	3									
Quantity	(000 m <sup>2</sup> )		166		161		56		118	-10.8
Value	(\$000)	1	069		744		575		677	-14.1
Switzerland							_			
Quantity			16		44		6		41	36.9
Value	(\$000)		338		363		48		385	4.4
Belgium										
Quantity			206		178		159		75	-28.6
Value	(\$000)	1	363		792		870		357	-36.0
Sweden	. 0.									
Quantity	•		15		36		23		21	13.3
Value	(\$000)		262		296		176		204	-8.0
United King	gdom		•							
Quantity			9		9		4		12	12.7
Value	(\$000)		159		109		46		162	0.7
Greece	2.									
Quantity			-		-		-		10	0.0
Value	(\$000)		-		-		-		106	0.0
Japan	2.				_		_		_	
Quantity			13		2		2		6	-23.6
Value	(\$000)		53		14		26		60	4.4
Other	2.									
Quantity		•	38		93		17		7	-41.9
Value	(\$000)		<u> 335</u>		642		<u>233</u>		96	<u>-34.1</u>
Total	0.			_		_				
Quantity		10		14			392	26		38.5
Value	(\$000)	89	262	121	805	183	248	225	306	36.2

Ranked in descending order by 1991 value.  $\rm{m}^2$  Square Metres

(H.S. 5703)

#### IV. CANADIAN SHIPMENTS

Statistics Canada reports that shipments of carpets and other floor coverings of textile materials, woven, tufted for 1988 are as follows:

Standard Classification of Goods		198	8
Code Description	<b>Establishments</b>	Quantity	<u>Value</u>
Carpets and other textile floor coverings, woven, tufted, not made up, of nylon or other polyamides 5703.20.1	10	(000/m²) 43 512	(\$000,000) 456.1
Carpets and other textile floor coverings, woven, tufted, made up, of nylon or other polyamides 5703.20.2	9	26 576	270.4
Carpets and other textile floor coverings, woven, tufted, of polypropylene 5703.30.1	12	25 985	164.4
Carpets and other textile floor coverings, woven, tufted, not made up, of polypropylene 5703.30.11	7	8 262	54.9
Carpets and other textile floor coverings, woven, tufted, of polyesters 5703.30.2	6	х	x
Carpets and other floor coverings of textile materials, woven, tufted 57.03	23	106 677	1 010.8

X - Confidential. m<sup>2</sup> Square Metres

Any enquiries and/or comments regarding Canadian shipments should be directed to:

Statistics Canada
Industry Division
Survey of Manufactures Section
Ottawa, Ontario
KIA 0T6

Tel.: (613) 951-3510

Source: Catalogue #34-251, annual, "Textile Products Industries".

(H.S. 5703.20)

### V. CANADIAN EXPORTS

	1989			1990			1991	
Country	Quantity (000)	<u>Value</u> (\$000)	Country	Quantity (000)	<u>Value</u> (\$000)	Country	Quantity (000)	<u>Value</u> (\$000)
	` ,	,		` '			` .	` '
U.S.	3 325	42 232	U.S.	2 <b>7</b> 64	26 043	U.S.	2 838	2 <b>7</b> 105
Australia	814	<b>7</b> 853	Australia	489	4 196	Australia	2 <b>7</b> 6	2 237
N.Zealand	222	1 519	Singapore	127	1 522	Netherlands	s 7 <b>7</b>	873
Hong Kong	114	1 348	Hong Kong	62	595	Singapore	68	<b>7</b> 60
Singapore	136	1 319	Japan	45	584	N.Zealand	81	<b>7</b> 12
Japon	35	651	Netherlands	54	.563	S. Arabia	61	533
U.K.	35	650	N.Zealand	51	455	Hong Kong	42	4 <b>7</b> 8
France	38	502	U.K.	45	448	U.A.E.	42	435
Taiwan	49	482	Cyprus	40	436	Ireland	26	<b>3</b> 8 <b>7</b>
Greece	36	412	Taiwan	31	356	Qatar	25	269
Others	<u> 171</u>	<u>1 664</u>	Others	<u>171</u>	<u>1 816</u>	Others	<u>190</u>	2 117
TOTAL	4 976	58 705		3 880	37 015		3 727	35 906

Note: 1. The unit of measure for quantity is Square Metre. 2. Major countries in descending order based upon value.

Source: Statistics Canada.

(H.S. 5703.20)

### VI. CANADIAN IMPORTS BY APPARENT END-USE/INDUSTRY

	1990						
Apparent End-Use/ Industry Category <sup>(1)</sup>	Quantity (m²)	% of Total Quantity	Value of Imports (\$000)	% of Total Imports			
1	1 533 985	8	12 822	7			
2	1 069 376	5	10 251	6			
2 3	66 615	*	499	*			
4	8 101 447	40	69 045	3.8			
4 5	232 274	1	1 806	*			
	123 849	*	1 049	*			
6 7	3 214 787	16	26 978	15			
	975 250	5	12 370	7			
8 9	600 138	3	5 367	3			
10	100 840	*	1 832	*			
11	58 230	*	522	*			
12	8 <b>0</b> 71	*	125	*			
13	3 793 170	19	37 <b>0</b> 68	20			
14	46 710	*	588	*			
15	299 716	1	3 285	<u>2</u>			
TOTAL	20 224 459	100	183 608	100			

### (1) Code No.

- 1) Canadian carpet mills and mill-owned distributors, importing finished carpet of 100% non-Canadian manufacture for resale in Canada.
- 2) Automotive manufacturers including manufacturers of cars, trucks, buses, customized automobiles, recreational vehicles and motor homes.
- 3) Manufacturers, other than automotive: includes aircraft, boats, modular homes, etc.
- 4) Independent carpet distributors including: importer/distributors.
- 5) Carpet retailers Department stores.
- 6) Carpet retailers Building supply stores.
- 7) Carpet retailers Other stores.
- 8) Flooring Contractors.
- 9) End users: Hotels, motels, office buildings, banks, small businesses, etc.
- 10) Janitorial services and linen supply companies (rolls of walk-off mats).
- 11) Interior designers.
- 12) Other: Private transactions.
- 13) Non-resident importer: Carpet mills outside of Canada.
- 14) Non-resident importer, other than carpet mills outside of Canada.
- 15) Not known.

<sup>\*</sup> Less than one per cent.

#### VII. CANADIAN IMPORTERS - 1990

(H.S. 5703.20)

There were 722 known importers of carpets of nylon or other polyamides, tufted in 1990. The principal ten importers accounted for 55 per cent of the total import value.

Cumulative <u>Value</u> (\$000)	Cumulative % of Total Value
74 204	41
101 023	55
116 183	63
131 397	72
151 305	83
183 248	100
	Value (\$000) 74 204 101 023 116 183 131 397 151 305

The principal importers of carpets of nylon or other polyamides, tufted during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all principal importers except individuals.

<u>Name</u>	Address	<u>Name</u>	<u>Address</u>
Associated Mill Dist. Inc. Atlanta Carpet Industries Banner Carpets Ltd. Bonnell Commercial Carpet Inc. Buckwold Western Ltd.	Mississauga, Ont. Richmond Hill, Ont. Burnaby, B.C. Richmond Hill, Ont. Saskatoon, Sask.	Elco Kitchen Products Ltd. Elte Carpets Ltd. Eraco Int. Trading Inc. Erv Parent Company Ltd. Factory Carpet Div. of	Cambridge, Ont. Toronto, Ont. Mississauga, Ont. Richmond, B.C.
Burlington Carpet Mills Ltd. Burritt Bros. Floor Coverings Ltd. C E Wilson Ltd. Cavco Carpet Dist.	Brampton, Ont. Vancouver, B.C. Vancouver, B.C. Saskatoon, Sask.	Carpita Corp. Flortech Systems Ltd. Ford Motor Company of Canada Friesen Floor & Window Fashions	·
Central Supply Co. London Centura Floor & Wall	London, Ont.	Ltd. Gaulco Ltd.	Clearbrook, B.C. Winnipeg, Man.
Fashions Div. Central Supply CMC-Gilt Edge Carpets Ltd. Domcor Div. de les	<u> </u>	Gesco Industries H I Carpet Corp. of Canada Ltd Harvey & Pulton WHSE	Weston, Ont. Woodbridge, Ont.
Industries Domco Ltd.	Farnham, Qué.	Carpet Sales Ltd. Hyundai Auto Canada Inc	Edmonton, Alta.
		Car Manufacturing Plant	Bromont, Qué.

### VII. CANADIAN IMPORTERS - 1990 (Cont'd)

(H.S. 5703.20)

#### Name

Impact Rug Inc.
Jordans Rugs Ltd.
JPS Carpet Corp.
Kraus Carpet Mills Ltd.
L Morency & Fils (1978) Inc.
La Cie de Tapis International
Masland Carpets of Canada
Mon-Tex Mills Ltd.
Northwest Carpet Dist.
Canada Ltd.
Packer Floor Coverings Co.
Div. Cassidy S Ltd.
Parbron International Inc.
Parco Distribution Sales Ltd.

#### Address

St-Laurent, Qué. Vancouver, B.C. Aberdeen, NC, USA\* Waterloo, Ont. Montréal Nord, Qué. Montréal, Qué. Rexdale, Ont. Montréal, Qué.

#### Vancouver, B.C.

St. Laurent, Qué. Scarborough, Ont. Richmond, B.C.

#### Name

Peerless Carpet Corporation
Perfection Rug Company Ltd.
Ploutes Enterprises Ltd.
Primco (P W L) Ltd.
Queen Carpet Corporation
Shaw Industries Inc.
Tapis Peeters Ltee
Tapis Coronet Inc.
The T Eaton Co. Ltd.
Customs Dept.
Victor Carpet Dist. Ltd.
W G McMahon Canada Ltd.
Western Carpet Dist.
of Canada Ltd

#### **Address**

Acton Vale, Qué. Toronto, Ont. Vancouver, B.C. Calgary, Alta. Dalton, GA, USA\* Dalton, GA, USA\* Granby, Qué. Farnham, Qué.

Weston, Ont. Richmond, B.C. Winnipeg, Man.

Edmonton, Alta.

<sup>\*</sup> Non resident importer

(H.S. 5703.20)

#### **VIII. FOREIGN EXPORTERS TO CANADA - 1990**

Major exporters to Canada of carpets of nylon or other polyamides, tufted are listed by major country of origin in descending order of dollar value. These exporters accounted for 91 per cent of the total value of Canadian imports during 1990.

Country of Origin	Name of Foreign Exporter	Value of Exports to Canada 1990
United States	Burlington Ind. Philadelphia Carpet Co.	(\$000) ) ) 58 342*
	Queen Carpet Corp.  C.H. Masland & Sons  Shaw Industries Inc.	) ) ) 27 605*
	Salem Carpet Inc.  Horizon Ind. Inc.	) )
	J.P. Stevens Co. Galaxy Carpet Mills Inc. Karastan/Bigelow	) 14 670* )
	Coronet Carpet Inc. Columbus Mills Inc. Aladdin Mills Inc.	) 11 090*
	World Carpets Inc. Atlas Carpet Mills Inc.	6 897*
	Fieldrest Cannon Inc. Bentley Mills Inc. Dimension Carpets	) ) 5 270* )
	Collins and Alkman Corp. Diamond Mills Inc. Hollytex Carpet Mills Inc.	) ) 4 489* )
	Back Co. Inc. J. and J. Carpet Mills Inc. Conquest Int'l Inc.	) ) 4 040* )
· · · · · · · · · · · · · · · · · · ·	Tuftex Carpet Mills Inc. Dan River Carpet Mills Inc. Interloom Int'I	) ) 3 725*

 $<sup>\</sup>star$  Aggregated to preserve confidentiality of Canadian importers.

(H.S. 5703.20)

## VIII. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

Name of Foreign Exporter		Value of Exports to Canada 1990 (\$000)
Grassmore Inc. Glenoit Mills Inc. Mohawk Carpet Mills	) ) )	2 927*
Hyundai Motor America Image Carpets Inc.	)	1 537*
Richmond Carpet White Crest Carpet Mills Wunda Weave Carpets	) ) )	1 970*
Blue Ridge Carpet Mills Caladium Carpets	)	1 253*
Harbinger Co. Inc. Milliken and Co.	)	1 222*
Bil-Mar Carpeting Specialty Carpets	)	1 073*
Springs Industries Inc. A. West & Co. C.S. Brooks Corp.	· ) )	1 512*
Patcraft Mills Inc. Eldorado Carpet Mills Dorsett Carpet Mills Inc.	) ) )	1 308*
Sutton Carpet Mills Inc. Tribute Carpets Inc.	)	831*
Barrett Carpet Mills Inc. Thurman Carpets Inc. Durkam Patterned Carpet	)	1 158*
Quality Finishers Summit Carpet Ind. Kobefab Int'I	) ) )	1 037*
	Grassmore Inc. Glenoit Mills Inc. Mohawk Carpet Mills  Hyundai Motor America Image Carpets Inc.  Richmond Carpet White Crest Carpet Mills Wunda Weave Carpets  Blue Ridge Carpet Mills Caladium Carpets  Harbinger Co. Inc. Milliken and Co.  Bil-Mar Carpeting Specialty Carpets  Springs Industries Inc. A. West & Co. C.S. Brooks Corp.  Pateraft Mills Inc. Eldorado Carpet Mills Dorsett Carpet Mills Inc.  Sutton Carpet Mills Inc. Tribute Carpets Inc.  Barrett Carpet Mills Inc. Thurman Carpets Inc. Durkam Patterned Carpet  Quality Finishers Summit Carpet Ind.	Grassmore Inc. Glenoit Mills Inc. Mohawk Carpet Mills  Hyundai Motor America Image Carpets Inc.  Richmond Carpet White Crest Carpet Mills Wunda Weave Carpets  Blue Ridge Carpet Mills Caladium Carpets  Harbinger Co. Inc.  Milliken and Co.  Bil-Mar Carpeting Specialty Carpets  Springs Industries Inc. A. West & Co. C.S. Brooks Corp.  Patcraft Mills Inc. Eldorado Carpet Mills Inc. Dorsett Carpet Mills Inc.  Sutton Carpet Mills Inc. Tribute Carpets Inc.  Barrett Carpet Mills Inc. Tribute Carpets Inc.  Durkam Patterned Carpet  Quality Finishers Summit Carpet Ind.

 $<sup>{}^{\</sup>star}$  Aggregated to preserve confidentiality of Canadian importers.

(H.S. 5703.20)

## VIII. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

Country of Origin	Name of Foreign Exporter		Value of Exports to Canada 1990 (\$000)
United States (Cont'd)	Infinity Carpet Asaa Tecknologies Inc R.D. Stallion Carpet	. )	1 011*
	Volvo Car Victory Carpet Corp. Royalty Carpet Mills	) )	921*
•	Emerald Carpets Crystal Products Graphics Tufting Center	) )	815*
	Wellco Carpet Corp. Customs Coating Inc. Akro Corp.	)	738*
	Lance Carpet and Rug Co. Interface Flooring Systems Unituft Inc.	)	667*
	American Carpet Mills Inc. Focus Carpet Corp. Citadel Carpet Mills	. }	618*
	Import of Record Queen C.P. Downs Carpet Floor Graphix Inc.	)	604*
	E. and B. Carpet Mills Pacific Crest Mills Burtco Enterprises Inc.	)	584*
	Eagle Picher Inc. Atlantic Carpet Corp. Cumberland Mills Inc.	)	565*
	Antigua Mills Inc. Charleston Carpets Beanlien Carpet	· )	524*

 $<sup>{</sup>f *}$  Aggregated to preserve confidentiality of Canadian importers.

(H.S. 5703.20)

## VIII. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

Country of Origin	Name of Foreign Exporter	Value of Exports to Canada 1990
		(\$000)
United States (Contd)	Winthrop Carpet Mills Inc. Merit Ind. Inc. JEME Inc.	) ) 470*
	Criterion Mills Inc. Can Am Flooring David S. Weiss Co.	) ) 403* )
:	Rogers Finishings Inc. Prince Street Technologies Tray Mills Inc.	) ) 396* )
·	Ford Motor Co. Huntington Ltd. Foss Mfg.	) ) 371*
	Buckner Ind. Inc. Fabrica Int'l Concord/Aldon Ind. Dalton Textiles Inc.	) ) ) 460* )
	Florotech Bridgeport Carpet Inc. Wellington Int'l	) ) 317* )
Mexico	Consorsio Indtl Mexicano Nobiles Lees	)
Belgium	Ewrantex N.V.	) ) 5 784*
Netherlands	EDEL TAPIJI	)
Sweden	Volvo Car	)
TOTAL		166 870

\* Aggregated to preserve confidentiality of Canadian importers.

(H.S. 5703.20)

#### IX. CANADIAN SUPPLIERS

The following lists are taken from two sources: a) the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada; and, b) the Canadian Trade Index, published by the Canadian Manufacturers' Association (CMA). These lists may not include all suppliers of the products in question, as companies must themselves register in BOSS or the Canadian Trade Index. In both cases, information on Canadian products supplied is as given by the companies.

#### BOSS

Companies are arranged in alphabetical order.

#### Carpets, Tufted, Nylon, in rolls

#### Name

Barrymore Carpet Co. Div. Carpita Corp.

\*Burlington Canada Inc.

\*Collins & Aikman Div. of WCA CDA Inc.

\*Crossley Carpet Mills Ltd.

\*Kraus Carpet Mills Ltd.

\*La Corporation des Tapis Peerless

\*NCM Carpet Mills Inc.

\*Ozite Canada (1981)

\*Soreltex International Inc.

\*Tapix Venture Ltée.

#### <u>Address</u>

Toronto, Ont.
Bramalea, Ont.
Farnham, Qué.
Truro, N.S.
Waterloo, Ont.
Montréal, Qué.
Mississauga, Ont.
Saint-Jean-Sur-Richelieu, Qué.
Sorel, Qué.
Drummondville, Qué.

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System Industry, Science and Technology Canada 235 Queen Street Ottawa, Ontario K1A OH5

Tel.: (613) 954-5031

Telex: `053-4123

Fax.: (613) 954-1894

<sup>\*</sup> Company engaged in export trade.

(H.S. 5703.20)

### IX. CANADIAN SUPPLIERS (Cont'd)

#### CANADIAN TRADE\_INDEX

Companies are arranged in alphabetical order.

### Carpets and Rugs

#### Name

Barrymore Carpet Company \*Beaulieu of Canada Inc. Borg Textiles Inc.

\*Clarus Corp.

\*Collins & Aikman, A Division of WCA Canada Inc. Coronet Carpets Inc.

Crossley Carpets Ltd.

\*Designer Classics Carpet Manufacturing Ltd.

Dove Tale Collections \*Grandeur Carpets Ltd.

I.B.E. Carpets Inc.

Industries Mon-Tex Ltée.

Interface Flooring Systems Canada Ltd.

\*Kobe Fabrics Ltd.

Kraus Carpet Mills Ltd.

Masland Carpets of Canada Ltd.

\*National Carpet Mills Newmarket Mills Inc.

\*Ozite Canada (1981) Inc.

\*Peerless Carpet Corp.
Peeters Carpets Ltd.
RCR International Inc.
Richmond Carpet Mill

\*Soreltex International Inc.

\*Sterling Carpet Manufacturing Ltd.

\*Summit Carpet Industries Ltd.

#### <u>Address</u>

Toronto, Ont. Stratford, Ont. Elmira, Ont. Brantford, Ont. Farnham, Qué. Farnham, Qué. Truro, N.S. Waterloo, Ont. Gloucester, Ont. Waterloo, Ont. Iberville, Qué. Montréal, Qué. Belleville, Ont. Burlington, Ont. Waterloo, Ont. Rexdale, Ont. Mississauga, Ont. Newmarket, Ont. St-Jean, Qué. Montréal, Qué. Granby, Qué. Longueuil, Qué. Rexdale, Ont. Sorel, Qué. Calgary, Alta. Pickering, Ont.

<sup>\*</sup> Company engaged in export trade.

(H.S. 5703.20)

### IX. CANADIAN SUPPLIERS (Cont'd)

### CANADIAN TRADE INDEX

Companies are arranged in alphabetical order.

#### Carpets and Rugs (Cont'd)

#### <u>Name</u>

Tapis de Beauce Inc., Les Te-Ri Products Ltd. Tissages au Terroir Inc., Les Venture Carpets Ltd. Walker Mills Ltd.

#### **Address**

La Guadeloupe, Qué. Scarborough, Ont. Ste-Madeleine, Qué. Drummondville, Qué. Mississauga, Ont.

Any enquiries and/or comments regarding the Canadian Trade Index list should be directed to:

The Canadian Manufacturers' Association One Yonge Street Toronto, Ontario M5E 1J9

Tel.: (416) 363-7261 Telex: 065-24693 Fax.: (416) 363-3779

<sup>\*</sup> Company engaged in export trade

(H.S. 5703.20)

#### X. CANADIAN AND FOREIGN TARIFFS

Carpets of nylon or other polyamides included in this report are dutiable under the following Canadian tariff items.

•		Tariff Treatment - 1991		
Tariff Item	Description of Goods	Most Favoured Nation <u>Tariff</u>	General Preferential Tariff	United States <u>Tariff</u>
5703.20.10	Carpets of nylon or other polyamides: Machine tufted	20%	13%	16% 14%
5703.20.90	Other	10%	Free	10%

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

#### FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

(H.S. 5703.20)

### X. CANADIAN AND FOREIGN TARIFFS (Cont'd)

Carpets of nylon or other polyamides included in this report are dutiable under the following U.S. tariff items:

		Rates of Duty - 1991		
Tariff <u>ltem</u>	Description of Goods	<u>General</u>	Special <sup>(1)</sup>	
5703.20.10	Carpets of nylon or other polyamides: Hand-hooked, that is, in which the tufts were inserted or knotted by hand or by means of a hand tool.	6.6%	2% (IL) 4.6% (CA)	60%
5703.20.20	Othe <u>r</u>	7.6%	Free (B,IL) 5.3% (CA)	60%

2 Rates of Duty Column 2. Notwithstanding any other provisions, the rates of duty shown in column 2 shall apply to products, whether imported directly or indirectly, of the following countries and areas pursuant to section 401 of the Tariff Classification Act of 1962, to section 231 or 257(e)(2) of the Trade Expansion Act of 1962, to section 404(a) of the Trade Act of 1974 or to any other applicable section of law, or to action taken by the President thereunder:

Afghanistan
Albania
Bulgaria
Cuba
Czechoslovakia
Estonia

German Democratic Republic Kampuchea Laos Latvia Lithuania

Mongolia
North Korea
Romania
Union of Soviet Socialist
Republics
Vietnam

<sup>(1)</sup> Automotive Products Trade Act
United States-Canada Free-Trade Agreement
United States-Israel Free Trade Area

IL

(H.S. 5703.20)

### XI. UNITED STATES' IMPORTS

### BY MAJOR COUNTRY OF ORIGIN

The United States Department of Commerce reports U.S. imports as follows:

Country of Origin	1988	1989	<u>1990</u>	<u>1991*</u>	Average Annual Growth Rate 1988-90 (%)
Canada Quantity (000 m²) Value (\$000)	N/A N/A	1 787 15 784	2 758 26 180	1 989 18 927	54.4 65.9
Belgium Quantity (000 m²) Value (\$000)	N/A N/A	1 530 5 846	2 085 9 634	1 242 5 906	36.2 64.8
Mexico Quantity (000 m²) Value (\$000)	N/A N/A	637 6 871	566 7 290	789 2 982	-11.1 6.1
Japan Quantity (000 m²) Value (\$000)	N/A N/A	67 1 636	25 1 002	21 889	-63.3 -38.8
Republic of Korea Quantity (000 m²) Value (\$000) Fed. Rep. of German	N/A N/A	22 383	39 990	32 1 103	79.4 158.6
Quantity (000 m²) Value (\$000) China	N/A N/A	42 631	61 986	31 554	45.1 56.1
Quantity (000 m <sup>2</sup> ) Value (\$000) Netherlands	N/A N/A	10 251	16 404	22 582	51.1 61.2
Quantity (000 m <sup>2</sup> ) Value (\$000) United Kingdom	N/A N/A	56 891	. 19 231	7 161	-66.6 -74.1
Quantity (000 m²) Value (\$000) Italy	N/A N/A	2 <sup>1</sup>	15 158	21	1 311.3 492.4
Quantity (000 m²) Value (\$000) Other	N/A N/A	4 79	13 117	2 62	214.9 49.1
Quantity (000 m²) Value (\$000) Total	N/A N/A	37 <u>895</u>	18 247	7 115	-50.7 -72.4
Quantity (000 m <sup>2</sup> ) Value (\$000)	N/A N/A	4 195 33 294	5 616 47 240	4 143 31 302	33.9 41.9

Ranked in descending order by 1990 value. Canada ranked I overall. N/A - Data not available for this year. \* The latest year is cumulative to the third quarter.

(H.S. 5703.20)

#### XII. MARKET OVERVIEW

The Canadian carpet industry comprises 23 companies with 41 establishments employing some 5,897 persons (1988). It produces broadloom carpets, rugs and mats from yarns of man-made and/or natural fibres. Nylon, polypropylene, and polyester, all man-made fibres, are the fibres most commonly used in manufacturing carpet in Canada. Products of the industry are destined for use in residential, commercial, institutional and automotive/aircraft applications.

Between 1987 and 1990, the apparent Canadian market (ACM) for carpet increased by some 3.1 per cent in current dollar value, growing to \$1.1 billion in 1990. Over the same period, shipments by Canadian producers decreased by 14.5 per cent, dropping from \$955 million to an estimated \$817 million. The share of the ACM held by domestic producers dropped from 87.5 per cent in 1987 to 72.6 per cent in 1990. Carpet exports accounted for 9.3 per cent of all shipments by Canadian producers in 1990. In current dollar value, exports increased from \$71 million in 1987 to \$84 million in 1990.

Between 1987 and 1990, carpet imports penetrated the ACM at an accelerated rate, increasing their share of the Canadian market from 12.5 per cent to 27.4 per cent. In dollar value, imports grew from \$136 million in 1987 to \$308 million in 1990. The growth of carpet imports originating in the United States is noteworthy. Whereas U.S. imports accounted for 44 per cent of all carpet imports in 1987, they accounted for 74.4 per cent in 1990, increasing in absolute value from \$60 million to \$229 million.

Over the past decade, the Canadian carpet industry has faced and responded to important challenges to its continued viability. Soft market conditions and increasing pressures from imports in recent years, following a period of exceptional growth in the mid-1980s, have accelerated the industry's efforts to improve its competitiveness. The industry has experienced extensive restructuring which, in part, has resulted from the consolidation of production and closure of inefficient operations. As these adjustments continue into the decade ahead, Canadian carpet producers will increasingly depend on well-targetted corporate strategies that focus on developing international competitiveness and achieving growth in the global marketplace.

Nita Saville Textiles and Leather Directorate Consumer Products Branch Telephone: (613) 954-2883

### **DID YOU KNOW?**

Effective May 1, 1991, the Market Intelligence Division of the Services to Business Branch of Industry, Science and Technology Canada became the Office of Primary Interest (OPI) for dISTCovery. This service, developed by the New Brunswick Regional Office, is being implemented on a national basis and is available in most regional offices.

WHAT IS **dISTCovery**? **dISTCovery** is a tool for discovering and acquiring new manufacturing opportunities emerging from a worldwide explosion in technological developments, new products and new processes.

dISTCovery introduces you to companies and organizations from around the world who are willing to licence the right to manufacture and sell their product in an agreed market area. The reverse is also possible. A Canadian company can also use dISTCovery to promote their unique product or process for licensing internationally.

dISTCovery provides access to international data bases containing thousands of licensing offers for new products, processes and technology originating from around the world.

For more information on this service, contact the Market Intelligence Division at (613) 954-4970 or the nearest ISTC Regional Office listed at the end of this publication.



OR

### FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence Division Services to Business Branch Industry, Science and Technology Canada 235 Queen Street Ottawa, Ontario K1A 0H5

Tel.: (613) 954-4970 Fax.: (613) 954-5463

Textiles and Leather Directorate Consumer Products Branch Industry, Science and Technology Canada 235 Queen Street Ottawa, Ontario K1A 0H5

Tel.: (613) 954-2883 Fax.: (613) 954-1894

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P.O./Box 8950

St. John's, Nfld. A1B 3R9

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#### PRINCE EDWARD ISLAND

ISTC

Confederation Court Mall 134 Kent Street, Suite 400

P.O. Box 1115

Charlottetown, P.E.I. C1A 7M8

Tel.: (902) 566-7400 Fax.: (902) 566-7450

#### **ONTARIO**

ISTC

Dominion Public Building 1 Front Street West, 4th Floor Toronto, Ont. M5J 1A4

Tel.: (416) 973-ISTC Fax.: (416) 973-8714

#### **NOVA SCOTIA**

ISTC

Central Guaranty Trust Tower 1801 Hollis Street, 5th Floor P.O. Box 940, Station 'M' Halifax, N.S. B3J 2V9 Tel.: (902) 426-7259

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ISTC

401-119 4th Avenue South Saskatoon, Sask.

S7K 5X2

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Fax.: (403) 873-6228

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ISTC 1st Floor, East Tower 235 Queen Street Ottawa, Ont. K1A 0H5 Tel.: (613) 952-ISTC Fax.: (613) 957-7942

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