MARKET INTELLIGENCE

PARTS FOR MACHINERY AND APPARATUS FOR FILTERING OR PURIFYING WATER

Pub. No.: 91101-IP

October 1991



Pub. No.: 91101-IP

October 1991

Prepared by:
Lionel Charron
Market Intelligence Division
Services to Business Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
KIA OH5

Tel.: (613) 954-4970 Fax.: (613) 954-5463

REFERENCE SOURCES

Industry, Science and Technology Canada Statistics Canada, Tel.: (613) 951-9647 Revenue Canada, Tel.: (613) 954-7007 U.S. Department of Commerce,

Bureau of the Census, Tel.: (301) 763-7754

TARIFFS

Enquiries concerning **Canadian** tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario K1A 0L5

Tel.: (613) 954-7007 Fax.: (613) 954-2509 Enquiries concerning tariffs and other government trade regulations in **foreign** countries should be directed to:

Info Export External Affairs Ottawa, Ontario K1A 0G2

Tel.: (613) 993-6435 OR

1-800-267-8376 Fax.: (613) 996-9709

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

Rounding

Figures may not add due to rounding.

Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

TABLE OF CONTENTS

		PAGE
l.	Introduction and Scope	5
11.	Canadian Imports	
	- Summary	5
	- By Province of Clearance and Market Shares	6
	- By Major Country of Origin and Market Shares	8
III.	Canadian Production	10
IV.	Canadian Exports	10
V.	Canadian Importers - 1990	11
VI.	Foreign Exporters to Canada - 1990	13
∕II.	Canadian Suppliers	17
/III.	Canadian and Foreign Tariffs	19

		1
		4
		1
		1

I. INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This report is based on data from several sources for the following Harmonized System (H.S.) commodity code:

Description	H.S. Commodity Code Analyzed
Parts for machinery and apparatus for filtering or purifying water	8421.99.30.10

II. CANADIAN IMPORTS

SUMMARY

(H.S. 8421.99.30.10)

	Total Imports			Major Country of				
Description and	1988	1989	1990	JanJune 1991		Export to		_
Commodity Code	<u>Value</u> (\$000)	<u>Value</u> (\$000)	<u>Value</u> (\$000)	<u>Value</u> (\$000)	<u>1988</u>	1989	1990	<u>1991</u> (JanJune)
Parts for machinery and apparatus for filtering	(+ /	(+/	(+/	(+)				(23
or purifying water H.S. 8421.99.30.10	29 054	33 017	31 789	15 607	USA 83	USA 81	USA 84	USA 87

(H.S. 8421.99.30.10)

II. CANADIAN IMPORTS (Cont'd)

BY PROVINCE OF CLEARANCE

Province of Cleara	nce		1 <u>988</u>	<u>1</u>	989	<u>1</u>	<u>1990</u>	1	991 <u>*</u>	Average Annual Growth Rate 1988-90 (%)
Ontario										
Value	(\$000)	19	423	21	804	20	822	10	404	3.5
Québec		_		_		_		_		
Value	(\$000)	3	651	6	393	5	450	2	209	22.2
Saskatche		_	170	-	0.55	_				
Value	(\$000)	3	179	1	365	1	726		927	-26.3
Alberta	(\$000)	,	270	1	۸۲۸	-	105		442	2.7
Value British Co	(\$000)	1	278	1	050	1	185		443	-3.7
Value	(\$000)		536		730	1	088		833	42.5
Manitoba	(4000)		550		730	1	000		033	42.5
Value	(\$000)		728	1	144		974		523	15.7
Nova Scot			720	1	177		J / T		323	13.7
Value	(\$000)		203		204		279		118	17.3
New Bruns					_,		_,_			17.00
Value	(\$000)		53		290		234		109	109.9
Newfound1	and									
Value	(\$000)		3		33		26		24	206.0
Prince Edu		nd								
Value	(\$000)		2		5		5		16	51.2
Total										
Value	(\$000)	29	054	33	017	31	789	15	607	4.6
	(4000)		J		J 1 ,	01	, 00	10	507	7.0

Ranked in descending order by 1990 value. * The latest year is cumulative to the second quarter.

(H.S. 8421.99.30.10)

II. CANADIAN IMPORTS (Cont'd)

IMPORT MARKET SHARES BY PROVINCE OF CLEARANCE

Province of Clearance	<u>1988</u> %	<u>1989</u> %	1990 %	<u>1991</u> * %
Ontario Value Québec Value	66.9 12.6	66.0 19.4	65.5 17.1	66.7 14.2
Saskatchewan Value Alberta	10.9	4.1	5.4	5.9
Value British Columbia Value Manitoba	1.8	3.2 2.2	3.7	2.85.3
Value Nova Scotia Value	2.5 0.7	3.5 0.6	3.1 0.9	3.3 0.8
New Brunswick Value Newfoundland Value	0.2	0.9	0.7	0.7
Prince Edward Island Value	0.0	0.0	0.0	0.1
Total Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1990 value. \star The latest year is cumulative to the second quarter.

(H.S. 8421.99.30.10)

II. CANADIAN IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

Country <u>of Origin</u>		<u>1988</u>	<u>1989</u>	<u>1990</u>	<u>1991*</u>	Average Annual Growth Rate 1988-90 (%)
United Sta	ates					
Value	(\$000)	24 061	26 781	27 621	13 543	7.1
United Kir						
_ Value	(\$000)	734	1 104	1 393	62	37.7
Fed. Rep.	of Germa					
Value	(\$000)	2 273	2 954	967	756	-34.8
France	(#000)	1 60	404	cr7	170	100 5
Value Sweden	(\$000)	150	484	657	173	109.5
Value	(\$000)	160	76	284	148	33.0
Netherland		100	70	204	140	33.0
Value	(\$000)	9	299	255	12	448.0
Italy	(4555)	•	233	200	1.	110.0
Value	(\$000)	96	124	161	143	29.4
Belgium						
Value	(\$000)	1	2	103	99	854.5
Hong Kong	(+	_				
Value	(\$000)	6	6	98	37	313.0
Japan	(#000)	4.4	007		170	
Value Other	(\$000)	44	827	80	172	35.3
Value	(\$000)	1 521	260	1.00	460	66.7
value	(4000)	<u>1 521</u>	<u>360</u>	<u> 169</u>	<u>463</u>	<u>-66.7</u>
Total						
Value	(\$000)	29 054	33 017	31 789	15 607	4.6
	(4)	-0 -0 1	30 01/	31 / 33	10 007	7.0

Ranked in descending order by 1990 value. * The latest year is cumulative to the second quarter.

(H.S. 8421.99.30.10)

II. CANADIAN IMPORTS (Cont'd)

IMPORT MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

Province of Clearance	1988 %	1989 %	<u>1990</u> %	1991* %
United States Value United Kingdom	82.8	81.1	86.9	86.8
Value Fed. Rep. of Germany	2.5	3.3	4.4	0.4
Value France	7.8	8.9	3.0	4.8
Value Sweden	0.5	1.5	2.1	1.1
Value Netherlands	0.6	0.2	0.9	0.9
Value Italy	0.0	0.9	0.8	0.1
Value Belgium	0.3	0.4	0.5	0.9
Value Hong Kong	0.0	0.0	0.3	0.6
Value Japan	0.0	0.0	0.3	0.2
Value Other	0.1	2.5	0.3	1.1
Value	<u>5.2</u>	<u> </u>	0.5	3.0
Total Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1990 value. * The latest year is cumulative to the second quarter.

(H.S. 8421.99.30.10)

III. CANADIAN PRODUCTION

There are no available data on parts for machinery and apparatus for filtering or purifying water: however, Statistics Canada reports that production of filtering or purifying machinery and apparatus for water for 1988 (latest year available) totalled 61 003 units with a value of \$ 93.4 million.

Any enquiries and/or comments regarding Canadian production should be directed to:

Statistics Canada Industry Division Survey of Manufactures Section Ottawa, Ontario K1A OT6 Tel.: (613) 951-3523

Source: Catalogue #42-250, annual, "Machinery Industries, except electrical machinery.

IV. CANADIAN EXPORTS

There are no separate Canadian export data for parts for machinery and apparatus for filtering or purifying water.

(H.S. 8421.99.30.10)

V. CANADIAN IMPORTERS - 1990

There were 710 known importers of parts for machinery and apparatus for filtering or purifying water in 1990. The principal 25 importers accounted for 56 per cent of the total import value.

Principal <u>Importers</u> (No.)	Cumulative Value (\$000)	Cumulative % of Total Value
5	7 503	24
10	11 168	35
15	13 980	44
25	17 804	56
77	25 698	81
All Importers (710)	31 789	100

The principal 77 importers of parts for machinery and apparatus for filtering or purifying water during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all 77 principal importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Anclo-Tech Inc.	Laval, Qué.	Cimco Division of Toromont	Toronto, Ont.
Aquachem Corporation	Rexdale, Ont.	Classic Water Systems Inc.	St-Eustache, Qué.
Aquamax Water Systems Ltd.	Granby, Qué.	Control and Metering Limited	Toronto, Ont.
Asdor Limited	Newmarket, Ont.	Crosible Filtration Ltd.	Guelph, Ont.
Babson Bros. Co (Canada) Itd.	Naperville, IL, U.S.A.*	Danamark Ltd.	Rexdale, Ont.
Balston (Canada) Ltd.	Mississauga, Ont.	Degremont Infilco Ltée.	Lachine, Qué.
Biolab Equipment Canada Ltd.	Oakville, Ont.	Dofasco Inc.	Hamilton, Ont.
Brita (Canada) Inc.	Toronto, Ont.	Drake Continuous Water	Burlington, Ont.
Canadian Occidental	·	Dry-Con Inc.	Summerstown, Ont.
Petroleum Ltd.	Calgary, Alta.	E P Davidson & Company Ltd.	Richmond, B.C.
Celleco Rosenblads Ltd.	Foster, Qué.	Eastmaque Goldmines Ltd.	Kirkland Lake, Ont.
Cie Canadienne de Service		Ecodyne Limited	Oakville, Ont.
de Linae Inc.	Montréal, Qué.	-	·

^{*} Non resident importer.

(H.S. 8421.99.30.10)

V. CANADIAN IMPORTERS - 1990 (cont'd)

<u>Name</u>
Ecowater Systems of CDA

Eimco Process Equipment Inc. Envirex Inc.

Envirogard Products Ltd.

Erie Manufacturing Company Fischer & Porter Canada Ltd. Fletcher Challenge Canada Ltd.

General Equipment Ltd.

Glegg Water Conditioning Inc. Groundwater & Oil

Recovery Systems Inc.

Hayward Industrial Prod. Co. Ltd. Toronto, Ont.

Hayward Pool Products

Canada Inc.

Hovey Industries Ltd.

Hydro-Québec

Hydrosystems Inc.

I B M Canada Ltd.

ICI Canada Inc.

IWT-Himsley International

J G W Imports Ltd.

La Coopérative Fédérée

De Québec

Les Fromages Saputo Liée

Les Entreprises Denis

Darveau Inc.

Les Equipments Lapierre Inc. Mabarex Inc. Corporation

MacDonald & Son Co. Ltd.

Marco Environmental Ltd. Melitta Canada Inc.

Millipore Ltd.

National Safety Associates

Nuclepore Canada Inc.

Address

Woodbridge, Ont. Mississauga, Ont. Waukesha, WI, U.S.A.* Richmond Hill, Ont. Stouffville, Ont. Downsview, Ont. Vancouver, B.C.

Vancouver, B.C.

Guelph, Ont.

Norwood, MA. U.S.A.*

Oakville, Ont.
Ottawa, Ont.
Montréal, Qué.
Langley, B.C.
Markham, Ont.
North York, Ont.
Toronto, Ont.

Ottawa, Ont.

Montréal, Qué. St-Hyacinthe, Qué.

Ham Nord, Qué. St-Ludger Beauce, Qué. St-Laurent, Qué. Montréal, Qué. Thornhill, Ont. Rexdale, Ont. Mississauga, Ont. Richmond Hill, Ont. Toronto, Ont.

Name

Olympic Water Conditioning Peacock Inc. Petwa Canada Ltd. R H Water Treatment Limited R-Can Distribution Inc. Rolf C. Hagen Inc. Sala Machine Works Ltd. Spirax Engineering Limited Streamflo Strainers Inc. Sutherland-Schultz Limited Tecksol, Inc. Teledyne Water Pik Canada

Div. of Teledyne Ind.
Canada Ltd.
The Fischer Corporation

Traitement d'eau Poseidon Inc. W S H Laboratories Ltd. Water Group Canada Limited Water Conditioning Canada Ltd. Waterite Distributors Inc. West Bend Water Systems Div. of West Bend Company

Premark CDA Wicor Canada Inc.

(Filtersoft Div.)
Williams & Wilson Limited
YWC Canada Inc.

Zenon Environmental Inc.

Address

Winnipeg, Man. Lasalle, Qué. Calgary, Alta. Fonthill, Ont. Guelph, Ont. Montréal, Qué. Mississauga, Ont. Woodbridge, Ont. Burlington, Ont. Kitchener, Ont. Québec, Qué.

Rexdale, Ont. Toronto, Ont. Longueuil, Qué. Calgary, Alta. Regina, Sask. Regina, Sask. Winnipeg, Man.

St. Catherines, Ont.

Winnipeg, Man. Montréal, Qué. Ottawa, Ont. Burlington, Ont.

^{*} Non resident importer.

(H.S. 8421.99.30.10)

VI. FOREIGN EXPORTERS TO CANADA - 1990

Major exporters to Canada of parts for machinery and apparatus for filtering or purifying water are listed by major country of origin in descending order of dollar value. These exporters accounted for 80 per cent of the total value of Canadian imports during 1990.

Country of Origin	Name of Foreign Exporter		Value of Exports to Canada 1990 (\$000)
United States	Ecowater Inc. Culligan Int'l Co. Fleck Controls Inc.)	4 602*
	Envirex Inc. Structural Fibers Inc. Crosible Inc.)))	2 967*
	Hayward Int'l Autotrol Corp. Film Tec Corp.)	2 251*
	Balston Inc. Cuno Inc. Gelman Sciences Inc.)	1 695*
	Corralloy Nuclepore Everpure)	1 420*
	Teledyne Water Pik Millipore Corp. Clock Corp.)	1 038*
	Hydronautics Corp. S.P. Kninney Dist. Corp. Koch Membrane Systems Inc. R.R. Adams Co. Inc.)))	1 206*

^{*} Aggregated to preserve confidentiality of Canadian importers.

(H.S. 8421.99.30.10)

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

Country of Origin Name of Foreign Exporter			Value of Exports to Canada 1990	
			(\$000)	
United States (Cont'd)	Erie Mfg. Co. Eimco Process Flind Systems Corp.)	780*	
	National Safety Associate CPC Engineering Corp. D.B.S. Mfg.))	724*	
	Park Int'l Corp. Ronningen - Petter Prods Aeration Industries))	635*	
	Rainsoft Water Cond. Co. Desatination System Rainbow Plastics California)	561*	
	Babson Bros. Ametex Plymouth Prods. Great Lakes Int'l Inc.)))	506*	
	Kinetico Engineering Systems Johnson Filtration Systems Interim Dewatering)	444*	
·	Memtex Corp. Matt-Son Inc. Aquamatic Inc.)))	385*	
	Osmonics Inc. Ingersoll-Rand Romicon Inc.)	345*	
·	Aqua Aerobic Systems Inc. Fischer and Porter Co. H.S.I. Hydrosystems Corp.)))	303*	

^{*} Aggregated to preserve confidentiality of Canadian importers.

(H.S. 8421.99.30.10)

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

Country of Origin		Value of Exports to Canada 1990 (\$000)		
United States (Cont'd)	Columbus Inds. Inc. Exowater Industrial Systems Veratec Inc.)))	276*	
	West Bend Water Systems Braswell Water Quality Systems Fluitex Corp.)))	268*	
	Oxytech Systems Inc. Aqua-chem Inc. Oven Systems Inc.))	257*	
	I.B.M. Mechanicsburg Tate Andale Inc. Commercial Filters Div.)))	237*	
	Harliss Specialties Corp. Munters Corp. Boliden Allis)))	227*	
	Allied Filtration Co. Electrolux Corp. Mid-America Water Treatment)))	222*	
	Air-Lock Plastics Alcoa Separations Tech. Advance Structures))	209*	
	Mueller Steam Specialty Kleen Test Products Spirax-Sargo Inc.)))	194*	

^{*} Aggregated to preserve confidentiality of Canadian importers.

(H.S. 8421.99.30.10)

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

Country of Origin	Name of Foreign Exporter		Value of Exports to Canada 1990 (\$000)
United States (Cont'd)	Advance Fiberglass Products Brentwood Inc. Jet Tech Inc. ORS Evironmental Equipment)))	225*
United Kingdom	Edwards and Jones Ltd. Damrow Co. Inc. Precision Co. Fairey Industrial Ceramics)))	1 131*
Fed. Rep. of Germany	Britta Wasser Filter Oxyphen Usa Inc.)	756*
France	Spirax-Sargo Inc. Degremont Millipore Ste Trailigaz)))	555*
Sweden	Celleco Hedemora Inc. Sala Int'l Spiroi Engineering))	263*
Netherlands	Industar Stork Nijhuis)	
Italy	Asko11)	578*
Hong Kong	Mattai	}	0.0
Belgium	Rowin Plastics)	
TOTAL			25 260

^{*} Aggregated to preserve confidentiality of Canadian importers.

(H.S. 8421.99.30.10)

VII. CANADIAN SUPPLIERS

The following list is taken from the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada. This list may not include all suppliers of the products in question, as companies must themselves register in BOSS. Information on Canadian products supplied is as given by the companies.

BOSS

Companies are arranged in alphabetical order.

Water Filtration Equipment, Domestic and Industrial

Name

- * 3-L Filters Limited
- * Alloycraft Limited
- * Anderson Water Systems Limited Beam Of Canada Inc.
- * Big Iron Drilling Ltd.
- * Bio-Pure Water Treatment Ltd. Bonnybrook Steel Ltd.
- * Cms Rotordisk Inc.
 - Culligan (west Toronto) Ltd.
- * Darling Duro Div Watergroup Canada Ltd.
- * Decorative Fountain Co.
- * Degremont Infilco Ltee Dianco Steel Ltd.
- Eco Equipement Inc.
 * Ecodyne Limited
- * Envirogard Products Limited
- * Glegg Water Conditioning Inc.
 - H.D. Fowler Company Ltd.
- * H.S.I. Hydrosystems International Inc.
- * John Meunier Inc.
- * Les Entreprises Denis Darveau Inc.
- * Les Evaporateurs Waterloo Inc.
- Les Raffineurs D'Eau De Joliette Ltée
- * Macdonald & Fils Inc.
- Mel Boshart & Son (1986) Limited

Address

Cambridge, Ont.
Cote-St-Luc, Qué.
Dundas, Ont.
Oakville, Ont.
Edmonton, Alta.
Edmonton, Alta.
Calgary, Alta.
Concord, Ont.
Mississauga, Ont.
Pointe-Claire-Dor

Pointe-Claire-Dorval, Qué.

Scarborough, Ont. Lachine, Qué.

Richmond Hill, Ont.

Anjou, Qué. Oakville, Ont.

Richmond Hill, Ont.

Guelph, Ont.
Burnaby, B.C.
Langley, B.C.
Montréal, Qué.
Ham Nord, Qué.
Waterloo, Qué.

Waterloo, Que. Joliette, Qué.

Montréal, Qué.

Milverton, Ont.

^{*} Company engaged in export trade.

(H.S. 8421.99.30.10)

VII. CANADIAN SUPPLIERS (Cont'd)

Water Filtration Equipment, Domestic and Industrial (cont'd)

Métaux Kosel Inc.

Name

* Metcon Sales & Engineering Ltd.

* Nowsco Well Service Ltd. Pall (canada) Limited Parameter Control Limited
* Poly-Drill Drilling Systems Ltd.

* Pro-Vie-Eau Inc. Pure Water Supply Quatic Industries Inc. Seprotech Systems Inc.

* Sweco Canada Inc.

* The Arthur S. Leitch Company Limited

* Trojan Technologies Inc.

* Water Environmental Technology Inc.

* Water Group Canada

* William R. Perrin Co. Ltd. Zedex Products Inc.

* Zenon Environmental Inc.

Address

Richmond, Qué. Concord, Ont. Calgary, Alta. Mississauga, Ont. Kitchener, Ont. Calgary, Alta. Laval, Qué. Kelowna, B.C. Guelph, Ont. Ottawa, Ont. Etobicoke, Ont. Midland, Ont. London, Ont. St Francois Xavier, Man.

Cambridge, Ont. Ajax, Ont. Markham, Ont. Burlington, Ont.

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System Industry, Science and Technology Canada 235 Queen Street

Ottawa, Ontario K1A OH5

Tel.: (613) 954-5031 Telex: 053-4123

Fax.: (613) 954-1894

^{*} Company engaged in export trade.

(H.S. 8421.99.30)

VIII. CANADIAN AND FOREIGN TARIFFS

Parts for machinery and apparatus for filtering or purifying water included in this report are dutiable under the following Canadian tariff item.

		Tariff Treatment - 1991		
Tariff Item	Description of Goods	Most Favoured Nation Tariff	General Preferential <u>Tariff</u>	United States <u>Tariff</u>
8421.99.30	Parts for machinery and apparatus for filtering or purifying water	9.2%	2.5%	5.5%
	On and after January 1, 1991			3.6%

TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT

All exporting countries shown in Section II qualify for the Most Favoured Nation tariff treatment.

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

(H.S. 8421.99.00)

VIII. CANADIAN AND FOREIGN TARIFFS (Cont'd)

Parts for machinery and apparatus for filtering or purifying water included in this report are dutiable under the following U.S. tariff item:

T:!!!		Rates of Duty - 1991			
Tariff <u>Item</u>	Description of Goods	<u>General</u>	Special ⁽¹⁾	2	
8421.99.00	Parts of machinery and apparatus for filtering or purifying water	3.9%	Free (A,B,E,IL) 3 1.5% (CA) <u>1</u> /	15%	

FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

(1)	Generalized System of Preferences Automotive Products Trade Act United States-Canada Free-Trade Agreement	A B
	Caribbean Basin Economic Recovery Act United States-Israel Free Trade Area	CA E IL

Rates of Duty Column 2. Notwithstanding any other provisions, the rates of duty shown in column 2 shall apply to products, whether imported directly or indirectly, of the following countries and areas pursuant to section 401 of the Tariff Classification Act of 1962, to section 231 or 257(e)(2) of the Trade Expansion Act of 1962, to section 404(a) of the Trade Act of 1974 or to any other applicable section of law, or to action taken by the President thereunder:

Afghanistan
Albania
Bulgaria
Cuba
Czechoslovakia
Estonia

German Democratic
Republic
Kampuchea
Laos
Latvia
Lithuania

Mongolia North Korea Romania Union of Soviet Socialist

Republics Vietnam

DID YOU KNOW?

Effective May 1, 1991, the Market Intelligence Division of the Services to Business Branch of Industry, Science and Technology Canada became the Office of Primary Interest (OPI) for dISTCovery. This service, developed by the New Brunswick Regional Office, is being implemented on a national basis and is available in most regional offices.

WHAT IS **dISTCovery**? **dISTCovery** is a tool for discovering and acquiring new manufacturing opportunities emerging from a worldwide explosion in technological developments, new products and new processes.

dISTCovery introduces you to companies and organizations from around the world who are willing to licence the right to manufacture and sell their product in an agreed market area. The reverse is also possible. A Canadian company can also use dISTCovery to promote their unique product or process for licensing internationally.

dISTCovery provides access to international data bases containing thousands of licensing offers for new products, processes and technology originating from around the world.

For more information on this service, contact the Market Intelligence Division at (613) 954-4970 or the nearest ISTC Regional Office listed at the end of this publication.



OR

FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence Division Services to Business Branch Industry, Science and Technology Canada 235 Queen Street Ottawa, Ontario K1A 0H5

Tel.: (613) 954-4970 Fax.: (613) 954-5463 Environmental Industries Directorate Environmental Affairs Branch Industry, Science and Technology Canada 235 Queen Street Ottawa, Ontario K1A 0H5

Tel.: (613) 954-3225 Fax.: (613) 954-1894

ISTC BUSINESS SERVICE CENTRES

These centres have been established at headquarters and in every regional office to provide clients with a gateway into the complete range of ISTC services, information products, programs and expertise.

REGIONAL OFFICES

Fax.: (902) 566-7450

,		
QUÉBEC	ONTARIO	MANITOBA
ISTC Tour de la Bourse, Suite 3800 800 Victoria Place P.O. Box 247 Montréal, Qué. H4Z 1E8 Tel.: (514) 283-8185 or 1-800-361-5367 Fax.: (514) 283-3302	ISTC Dominion Public Building 1 Front Street West, 4th Floor Toronto, Ont. M5J 1A4 Tel.: (416) 973-ISTC Fax.: (416) 973-8714	ISTC 8th Floor 330 Portage Avenue P.O. Box 981 Winnipeg, Man. R3C 2V2 Tel.: (204) 983-ISTC Fax.: (204) 983-2187
NEWFOUNDLAND	NOVA SCOTIA	SASKATCHEWAN
ISTC Atlantic Place 215 Water Street, 5th Floor P.O. Box 8950 St. John's, Nfld. A1B 3R9 Tel.: (709) 772-ISTC Fax.: (709) 772-5093	ISTC Central Guaranty Trust Tower 1801 Hollis Street, 5th Floor P.O. Box 940, Station 'M' Halifax, N.S. B3J 2V9 Tel.: (902) 426-7259 Fax.: (902) 426-2624	ISTC 401-119 4th Avenue South Saskatoon, Sask. S7K 5X2 Tel.: (306) 975-4386 Fax.: (306) 975-5334
PRINCE EDWARD ISLAND	NEW BRUNSWICK	BRITISH COLUMBIA
ISTC Confederation Court Mall 134 Kent Street, Suite 400 P.O. Box 1115 Charlottetown, P.E.I. C1A 7M8 Tel.: (902) 566-7400	ISTC Assumption Place, 12th Floor 770 Main Street P.O. Box 1210 Moncton, N.B. E1C 8P9 Tel.: (506) 857-ISTC	ISTC Suite 900 Scotia Tower 650 West Georgia St. P.O. Box 11610 Vancouver, B.C. V6B 5H8

Fax.: (506) 851-6429

Tel.: (604) 666-0266 Fax.: (604) 666-0277

REGIONAL OFFICES (Cont'd)

ALBERTA

ISTC Room 540 Canada Place 9700 Jasper Avenue Edmonton, Alta. T5J 4C3

Tel.: (403) 495-ISTC Fax.: (403) 495-4507

YUKON

ISTC Suite 301 108 Lambert Street Whitehorse, Y.T. Y1A 1Z2 Tel.: (403) 668-4655

HEADQUARTERS

Fax.: (403) 668-5003

ISTC 1st Floor, East Tower 235 Queen Street Ottawa, Ont. K1A 0H5 Tel.: (613) 952-ISTC Fax.: (613) 957-7942

ISTC **Suite 1100** 510-5th Street Southwest Calgary Alta. T2P 3S2 Tel.: (403) 292-4575 Fax.: (403) 292-4578

NORTHWEST TERRITORIES

ISTC 10th Floor Precambrian Building P.O. Bag 6100 Yellowknife, N.W.T. X1A 2R3

Tel.: (403) 920-8568 Fax.: (403) 873-6228

					-
	•				
					/
				•	
					—
					-
					•
		•			
					•
					-
					-
					-
					· •
					*
					.
					-
			,		
					-
					•
					-
					•

					4-
					畫
					,
			٠		
					•
					
					-
					•
	*				
					_