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Industry, Science and
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MARKET INTELLIGENCE

FILTER FABRIC, WOVEN (GLASS FIBRES)

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Canada



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FILTER FABRIC, WOVEN (GLASS FIBRES)

Pub. No.: 91103-IP

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REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada, Tel.: (613) 951-9647
Revenue Canada, Tel.: (613) 954-6908
U.S. Department of Commerce,
Bureau of the Census,
Tel.: (301) 763-7754

TARIFFS

Enquiries concerning **Canadian** tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario K1A 0L5
Tel.: (613) 954-6908
Fax.: (613) 954-2509

Enquiries concerning tariffs and other government trade regulations in **foreign** countries should be directed to:

Info Export
External Affairs
Ottawa, Ontario
K1A 0G2
Tel.: (613) 993-6435 OR
1-800-267-8376
Fax.: (613) 996-9709

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

Rounding

Figures may not add due to rounding.

Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

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FILTER FABRIC, WOVEN (GLASS FIBRES)

I. INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This report is based on data from several sources for the following Harmonized System (H.S.) commodity code:

Description

H.S. Commodity Code Analyzed

Glass fibres (including glass wool) and articles thereof (for example, yarn, woven fabrics) (70.19)

-Woven fabrics, including narrow fabrics (7019.20)

--Filter fabric

7019.20.90.34

Also available is a market intelligence report entitled "Other Glass Fibre Articles, Not Elsewhere Specified", Pub. No.: 91104-IP.

**FILTER FABRIC, WOVEN (GLASS FIBRES)
(H.S. 7019.20.90.34)**

II. CANADIAN IMPORTS

SUMMARY

<u>Description and Commodity Code</u>	<u>Total Imports</u>				<u>Major Country of Export to Canada % of Total Value</u>			
	<u>1988 Value (\$000)</u>	<u>1989 Value (\$000)</u>	<u>1990 Value (\$000)</u>	<u>1991 Value (\$000)</u>	<u>1988</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>
Filter fabric H.S. 7019.20.90.34	375	249	489	246	U.S.A. 97	U.S.A. 98	U.S.A. 42	U.S.A. 88

BY PROVINCE OF CLEARANCE

<u>Province of Clearance</u>	<u>1988</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1988-91 (%)</u>
Ontario					
Quantity (KGM)	45 179	19 252	22 960	12 278	-35.2
Value (\$)	223 286	171 437	181 916	107 313	-21.7
Québec					
Quantity (KGM)	40 223	7 247	16 144	8 642	-40.1
Value (\$)	148 317	64 599	296 292	83 245	-17.5
British Columbia					
Quantity (KGM)	443	77	157	19 497	253.1
Value (\$)	1 550	764	1 564	55 573	229.7
Alberta					
Quantity (KGM)	426	670	1 824	35	-56.5
Value (\$)	1 584	4 005	9 659	343	-40.0
Manitoba					
Quantity (KGM)	106	2 315	-	-	2084.0
Value (\$)	369	8 102	-	-	2095.7
New Brunswick					
Quantity (KGM)	70	-	-	-	0.0
Value (\$)	244	-	-	-	0.0
Total					
Quantity (KGM)	86 447	29 562	41 085	40 452	-22.4
Value (\$)	375 350	248 907	489 431	246 474	-13.1

Ranked in descending order by 1991 value.

FILTER FABRIC, WOVEN (GLASS FIBRES)
(H.S. 7019.20.90.34)

II. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

Province of Clearance	1988	1989	1990	1991
-----	-----	-----	-----	-----
	%	%	%	%
Ontario				
Quantity	52.3	65.1	55.9	30.4
Value	59.5	68.9	37.2	43.5
Québec				
Quantity	46.5	24.5	39.3	21.4
Value	39.5	26.0	60.5	33.8
British Columbia				
Quantity	0.5	0.3	0.4	48.2
Value	0.4	0.3	0.3	22.5
Alberta				
Quantity	0.5	2.3	4.4	0.1
Value	0.4	1.6	2.0	0.1
Manitoba				
Quantity	0.1	7.8	-	-
Value	0.1	3.3	-	-
New Brunswick				
Quantity	0.1	-	-	-
Value	0.1	-	-	-
	-----	-----	-----	-----
Total				
Quantity	100.0	100.0	100.0	100.0
Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1991 value.

FILTER FABRIC, WOVEN (GLASS FIBRES)

(H.S. 7019.20.90.34)

II. CANADIAN IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

Country of Origin	1988	1989	1990	1991	Average Annual Growth Rate 1988-91 (%)
United States					
Quantity (KGM)	83 217	29 013	26 039	37 464	-23.4
Value (\$)	364 049	243 422	204 090	216 617	-15.9
United Kingdom					
Quantity (KGM)	-	-	2 000	2 988	49.4
Value (\$)	-	-	19 984	29 857	49.4
Other					
Quantity (KGM)	3 230	549	13 046	-	101.0
Value (\$)	11 301	5 485	265 357	-	384.6
Total					
Quantity (KGM)	86 447	29 562	41 085	40 452	-22.4
Value (\$)	375 350	248 907	489 431	246 474	-13.1

Ranked in descending order by 1991 value.

FILTER FABRIC, WOVEN (GLASS FIBRES)
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II. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY ORIGIN

Country of Origin	1988	1989	1990	1991
-----	-----	-----	-----	-----
	%	%	%	%
United States				
Quantity	96.3	98.1	63.4	92.6
Value	97.0	97.8	41.7	87.9
United Kingdom				
Quantity	-	-	4.9	7.4
Value	-	-	4.1	12.1
Other				
Quantity	3.7	1.9	31.8	0.0
Value	3.0	2.2	54.2	0.0
	-----	-----	-----	-----
Total				
Quantity	100.0	100.0	100.0	100.0
Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1991 value.

FILTER FABRIC, WOVEN (GLASS FIBRES)
(H.S. 7019.20.90.34)

III. CANADIAN PRODUCTION

Statistics Canada reports that production of filter fabric as described in this report is made in Canada. However, for reasons of confidentiality, separate data on production or shipments by Canadian manufacturers are not available.

Any enquiries and/or comments regarding Canadian production should be directed to:

Statistics Canada
Industry Division
Survey of Manufactures Section
Ottawa, Ontario
K1A 0T6
Tel.: (613) 951-9836

FILTER FABRIC, WOVEN (GLASS FIBRES)
(H.S. 7019.20.90.34)

IV. CANADIAN EXPORTS BY MAJOR COUNTRY OF DESTINATION

Separate export data for filter fabrics are not available. These products are included in the Harmonized System (H.S.) six digit code: 7019.20. Woven fabrics, including narrow fabrics.

1989		1990		1991	
<u>Country</u>	<u>Value</u> (\$000)	<u>Country</u>	<u>Value</u> (\$000)	<u>Country</u>	<u>Value</u> (\$000)
U.S.	15 051	U.S.	13 848	U.S.	12 206
Australia	1 646	W. Germany	2 361	W. Germany	3 134
W. Germany	1 638	Australia	1 726	U.K.	1 272
U.K.	827	U.K.	905	N.Zealand	1 000
N.Zealand	582	N.Zealand	759	Australia	877
Japan	367	S. Korea	740	Japan	579
Sweden	312	Japan	337	Netherlands	528
Finland	189	Finland	263	France	518
Netherlands	181	Sweden	252	S. Korea	322
Taiwan	167	France	204	Belgium	310
Other	<u>1 405</u>	Other	<u>1 181</u>	Other	<u>1 088</u>
Total	22 364		22 576		21 833

Note: Major countries in descending order based upon value.

Source: Statistics Canada.

**FILTER FABRIC, WOVEN (GLASS FIBRES)
(H.S. 7019.20.90.34)**

V. CANADIAN IMPORTERS - 1990

There were 22 known importers of filter fabric, woven (glass fibres) in 1990. The principal five importers accounted for 86 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
5	421	86
10	470	96
All Importers (22)	489	100

Importers of filter fabric, woven (glass fibres) during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Airguard Industries Inc.	Concord, Ont.	Industrial Filter Fabrics Ltd.	Hamilton, Ont.
Albarrie Canada Limited	Barrie, Ont.	J Ennis Fabrics Ltd.	Edmonton, Alta.
Alcan Aluminium Ltée	Montréal, Qué.	Landry Filtration Products Inc.	Concord, Ont.
Anachemia Canada Inc.	Mississauga, Ont.	National General Filter Products Co. Ltd.	Brampton, Ont.
B.A. Banknote Travellers Cheque Inc.	Ottawa, Ont.	P C World Div. of Helix Circuits Inc.	Scarborough, Ont.
Bouvry Exports Calgary Ltd.	Calgary, Alta.	Produits Industriels de Haute Température pyrotek Inc., Les	Drummondville, Qué.
Burgham Sales Ltd.	Scarborough, Ont.	SKW Canada Inc.	St-Laurent, Qué.
Cantech Environmental Systems Inc.	Mississauga, Ont.	Totem Diagnostics Inc.	Vancouver, B.C.
Confection ICN Ltée	Baie Comeau, Qué.	Windsor Factory Supply Ltd.	Windsor, Ont.
Dundas-Jafine Industries Ltd.	Brampton, Ont.	York Farms Div. of Canada Packers Ltd.	Lethbridge, Alta.
Dynamic Filtration Limited	Waterloo, Ont.		
Fischer & Porter Canada Ltd.	Downsview, Ont.		

FILTER FABRIC, WOVEN (GLASS FIBRES)
(H.S. 7019.20.90.34)

VI. FOREIGN EXPORTERS TO CANADA - 1990

Major exporters to Canada of filter fabric, woven (glass fibres) are listed by major country of origin in descending order of dollar value. These exporters accounted for 95 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>		<u>Value of Exports</u> <u>to Canada</u>
			<u>1990</u> (\$000)
France	Filter Media De Lyon)	341*
United States	Hollingworth & Vose Co.)	
	J P S Industrial Fabrics)	
	Albarrie)	66*
	Air Purator)	
	Arlon Elect.)	
	Kabert Industries)	33*
	Faucet Inc.)	
	Filtec)	
	Midwesco Inc.)	
United Kingdom	Whatman Inc.)	23*
Switzerland	De La Rue Giori S.A.)	
TOTAL			463

* Aggregated to preserve confidentiality of Canadian importers.

FILTER FABRIC, WOVEN (GLASS FIBRES)
(H.S. 7019.20.90.34)

VII. CANADIAN SUPPLIERS

The following lists are taken from two sources: a) the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada; and, b) the Canadian Trade Index, published by the Canadian Manufacturers' Association (CMA). These lists may not include all suppliers of the products in question, as companies must themselves register in BOSS or the Canadian Trade Index. In both cases, information on Canadian products supplied is as given by the companies.

BOSS

There are no companies listed in BOSS for filter fabric, woven (glass fibres). However, the following are lists of suppliers of glass fabric, woven.

Glass Fabric, Industrial, Woven, Not Elsewhere Specified

<u>Name</u>	<u>Address</u>
Albion Division Robco Inc.	Montréal, Qué.
Armchem Inc.	Drummondville, Qué.
*Bay Mills Limited (Midland Division)	Oakville, Ont.
East Coast Fibre Glass Incorporated	Clark's Harbour, N.S.
*J.B. Martin Limitée	Saint-Jean-sur-Richelieu, Qué.

Glass Fabric, Reinforcing, Woven

<u>Name</u>	<u>Address</u>
*Bay Mills Limited (Midland Division)	Oakville, Ont.
Childers Products Company Limited	Edmonton, Alta.
*J.B. Martin Limitée	Saint-Jean-sur-Richelieu, Qué.
Legay Fiberglass, Div. of Truefoam Ltd.	Waverley, N.S.

Glass Fabric, Roving, Woven

<u>Name</u>	<u>Address</u>
Armchem Inc.	Drummondville, Qué.
*James Fibre-Glass Mfg. Company Ltd.	Shelburne, Ont.

Glass Fabric, Woven, Not Elsewhere Specified

<u>Name</u>	<u>Address</u>
Albion Division Robco Inc.	Montréal, Qué.
*Fibres Armtex Inc.	Magog, Qué.
*J.B. Martin Limitée	Saint-Jean-sur-Richelieu, Qué.
*James Fibre-Glass Mfg. Company Ltd.	Shelburne, Ont.

* Company engaged in export trade.

FILTER FABRIC, WOVEN (GLASS FIBRES)

(H.S. 7019.20.90.34)

VII. CANADIAN SUPPLIERS (Cont'd)

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario K1A 0H5
Tel.: (613) 954-5031
Telex: 053-4123
Fax.: (613) 954-1894

CANADIAN TRADE INDEX

Companies are arranged in alphabetical order.

Fabrics, Fiberglass

<u>Name</u>	<u>Address</u>
Able Gasket and Materials Limited	Concord, Ont.
*All Custom Gasket & Materials Limited	Rexdale, Ont.
*Barrday, Inc.	Cambridge, Ont.
*Bay Mills Limited	St. Catharines, Ont.
*Fibres Armtex Inc.	Magog, Qué.
*Firestone Textiles Company, A Division of Bridgestone/Firestone Canada Inc.	Woodstock, Ont.
*Inglas Co. Corporation Ltd.	Sherbrooke, Qué.
*James Fibre-Glass Mfg. Co. Ltd.	Shelburne, Ont.
Martin, J.B., Co. Limited	St. Jean, Qué.
Mevco Inc.	Dorval, Qué.
Paisley Products of Canada Inc.	Scarborough, Ont.
Porritts & Spencer Filtration	Vaudreuil, Qué.

* Company engaged in export trade.

Any enquiries and/or comments regarding the Canadian Trade Index list should be directed to:

The Canadian Manufacturers' Association
One Yonge Street
Toronto, Ontario
M5E 1J9
Tel.: (416) 363-7261
Telex: 065-24693
Fax.: (416) 363-3779

FILTER FABRIC, WOVEN (GLASS FIBRES)
(H.S. 7019.20)

VIII. CANADIAN AND FOREIGN TARIFFS

Woven fabrics (glass fibers) included in this report are dutiable under the following Canadian tariff items.

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment - 1991</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
7019.20	Woven fabrics, including narrow fabrics			
7019.20.90	-Other	25% *BPT 20.2%	X	17.5%

*BPT - British Preferential Tariff.

TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT

All exporting countries shown in Section III qualify for the Most Favoured Nation tariff treatment.

When the symbol "X" appears in the column "General Preferential Tariff" the rate of customs duty that applies to those goods is the rate set out with respect to those goods in the column "Most-Favoured-Nation Tariff".

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

FILTER FABRIC, WOVEN (GLASS FIBRES)
(H.S. 7019.20)

VIII. CANADIAN AND FOREIGN TARIFFS (Cont'd)

Woven fabrics (glass filters) included in this report are dutiable under the following U.S. tariff items:

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Rates of Duty - 1991</u>		
		<u>General</u>	<u>Special⁽¹⁾</u>	<u>2</u>
7019.20	Woven fabrics, including narrow fabrics:			
7019.20.10	-Narrow fabrics	6% <u>1/</u>	1.8% (IL) 4.2% (CA) <u>2/</u>	50%
	-Other:			
7019.20.20	--Not colored	8.3% <u>1/</u>	2.5% (IL) 5.8% (CA) <u>2/</u>	50%
7019.20.50	--Colored	11.1% <u>1/</u>	3.4% (IL) 7.7% (CA) <u>2/</u>	60%

FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

- ⁽¹⁾ United States-Canada Free-Trade Agreement CA
United States-Israel Free Trade Area IL

1/ Duty on cord or yarn, of certain glass fiber filaments, temporarily suspended. See headings 9902.70.19 and 9902.70.20.

2/ Certain glass yarns and fabrics originating in the territory of Canada are free of duty. See heading 9905.70.10.

2 Rates of Duty Column 2. Notwithstanding any other provisions, the rates of duty shown in column 2 shall apply to products, whether imported directly or indirectly, of the following countries and areas pursuant to section 401 of the Tariff Classification Act of 1962, to section 231 or 257(e)(2) of the Trade Expansion Act of 1962, to section 404(a) of the Trade Act of 1974 or to any other applicable section of law, or to action taken by the President thereunder:

Afghanistan	German Democratic	Mongolia
Albania	Republic	North Korea
Bulgaria	Kampuchea	Romania
Cuba	Laos	Union of Soviet Socialist
Czechoslovakia	Latvia	Republics
Estonia	Lithuania	Vietnam

DID YOU KNOW?

Effective May 1, 1991, the Market Intelligence Division of the Services to Business Branch of Industry, Science and Technology Canada became the Office of Primary Interest (OPI) for **dISTCcovery**. This service, developed by the New Brunswick Regional Office, is being implemented on a national basis and is available in most regional offices.

WHAT IS dISTCcovery? **dISTCcovery** is a tool for discovering and acquiring new manufacturing opportunities emerging from a worldwide explosion in technological developments, new products and new processes.

dISTCcovery introduces you to companies and organizations from around the world who are willing to licence the right to manufacture and sell their product in an agreed market area. The reverse is also possible. A Canadian company can also use **dISTCcovery** to promote their unique product or process for licensing internationally.

dISTCcovery provides access to international data bases containing thousands of licensing offers for new products, processes and technology originating from around the world.

For more information on this service, contact the Market Intelligence Division at (613) 954-4970 or the nearest ISTC Regional Office listed at the end of this publication.



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FOR MORE INFORMATION PLEASE CONTACT:

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235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel.: (613) 954-4970
Fax.: (613) 954-5463

OR Textiles and Leather Directorate
Consumer Products Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel.: (613) 954-2925
Fax.: (613) 954-1894

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ISTC
Tour de la Bourse, Suite 3800
800 Victoria Place
P.O. Box 247
Montréal, Qué. H4Z 1E8
Tel.: (514) 283-8185
or 1-800-361-5367
Fax.: (514) 283-3302

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Toronto, Ont. M5J 1A4
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Fax.: (416) 973-8714

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330 Portage Avenue
P.O. Box 981
Winnipeg, Man.
R3C 2V2
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Fax.: (204) 983-2187

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215 Water Street, 5th Floor
P.O. Box 8950
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Fax.: (709) 772-5093

NOVA SCOTIA

ISTC
Central Guaranty Trust Tower
1801 Hollis Street, 5th Floor
P.O. Box 940, Station 'M'
Halifax, N.S. B3J 2V9
Tel.: (902) 426-7259
Fax.: (902) 426-2624

SASKATCHEWAN

ISTC
401-119 4th Avenue South
Saskatoon, Sask.
S7K 5X2
Tel.: (306) 975-4386
Fax.: (306) 975-5334

PRINCE EDWARD ISLAND

ISTC
Confederation Court Mall
134 Kent Street, Suite 400
P.O. Box 1115
Charlottetown, P.E.I. C1A 7M8
Tel.: (902) 566-7400
Fax.: (902) 566-7450

NEW BRUNSWICK

ISTC
Assumption Place, 12th Floor
770 Main Street
P.O. Box 1210
Moncton, N.B. E1C 8P9
Tel.: (506) 857-ISTC
Fax.: (506) 851-6429

BRITISH COLUMBIA

ISTC
Suite 900
Scotia Tower
650 West Georgia St.
P.O. Box 11610
Vancouver, B.C. V6B 5H8
Tel.: (604) 666-0266
Fax.: (604) 666-0277

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ALBERTA

ISTC
Room 540
Canada Place
9700 Jasper Avenue
Edmonton, Alta. T5J 4C3
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Fax.: (403) 495-4507

ISTC
Suite 1100
510-5th Street Southwest
Calgary, Alta. T2P 3S2
Tel.: (403) 292-4575
Fax.: (403) 292-4578

YUKON

ISTC
Suite 301
108 Lambert Street
Whitehorse, Y.T. Y1A 1Z2
Tel.: (403) 668-4655
Fax.: (403) 668-5003

NORTHWEST TERRITORIES

ISTC
10th Floor
Precambrian Building
P.O. Bag 6100
Yellowknife, N.W.T. X1A 2R3
Tel.: (403) 920-8568
Fax.: (403) 873-6228

HEADQUARTERS

ISTC
1st Floor, East Tower
235 Queen Street
Ottawa, Ont. K1A 0H5
Tel.: (613) 952-ISTC
Fax.: (613) 957-7942

