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MARKET INTELLIGENCE

BICYCLES AND OTHER CYCLES

Pub. No.: 91072-IP

February 1992



Canada



ID. 91-0499

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BICYCLES AND OTHER CYCLES

Pub. No.: 91072-IP

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Statistics Canada, Tel.: (613) 951-9647
Revenue Canada, Tel.: (613) 954-7029
U.S. Department of Commerce,
Bureau of the Census,
Tel.: (301) 763-7754

TARIFFS

Enquiries concerning **Canadian** tariffs should be directed to the nearest Customs and Excise office or to:

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Revenue Canada
Customs and Excise
Ottawa, Ontario K1A 0L5
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External Affairs
Ottawa, Ontario
K1A 0G2
Tel.: (613) 993-6435 OR
1-800-267-8376
Fax.: (613) 996-9709

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

Rounding

Figures may not add due to rounding.

Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

TABLE OF CONTENTS

	PAGE
I. Introduction and Scope	5
II. Market Overview	6
III. Canadian Imports	
- By Major Country of Origin	9
- Market Shares by Major Country of Origin	16
- By Province of Clearance	22
- Market Shares by Province of Clearance	28
IV. Canadian Exports	34
V. Canadian Importers - 1990	35
VI. Foreign Exporters to Canada - 1990	46
VII. Canadian and Foreign Tariffs	56
VIII. United States Imports	
- By Major Country of Origin	58
- Market Shares by Major Country of Origin	59
- By Major Customs District of Entry	60
- Market Shares by Major Customs District of Entry	61

BICYCLES AND OTHER CYCLES

I. INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This report is based on data from several sources. The following is a list of Harmonized System (H.S.) import commodity codes dealing with Bicycles and Bicycle Parts. This report deals only with bicycles and other cycles, including delivery tricycles, not motorized (H.S. 8712.00). Another related report is also available: Bicycle Frames and Forks and Parts Thereof, Pub. No. 91071-IP.

<u>Description</u>	<u>H.S. Codes</u>	<u>1990 Import Value (\$000)</u>	<u>1991 Import Value (\$000)</u>
New pneumatic tires, of rubber, of a kind used on bicycles	4011.50.00.00	7 517	5 562
Inner tubes, of rubber, of a kind used on bicycles	4013.20.00.00	2 605	1 797
Lighting or visual signalling equipment of a kind used on bicycles	8512.10.00.00	480	928
Bicycles and other cycles (including delivery tricycles), not motorized:			
--- Bicycles with both wheels having a diameter:			
----- Not exceeding 48 cm	8712.00.00.10	12 891	13 980
----- Exceeding 48 cm but not exceeding 58 cm	8712.00.00.20	19 388	18 530
----- Exceeding 58 cm but not exceeding 63.5 cm	8712.00.00.30	8 195	14 483
----- Exceeding 63.5 cm but not exceeding 68 cm	8712.00.00.40	22 021	20 608
----- Exceeding 68 cm	8712.00.00.50	3 185	8 703
--- Other	8712.00.00.90	25 995	23 974
Bicycle frames and forks, and parts thereof	8714.91.00.00	14 157	11 664
Bicycle wheel rims and spokes	8714.92.00.00	7 787	5 538
Bicycle hubs, other than coaster braking hubs and hub brakes, and free-wheel sprocket-wheels	8714.93.00.00	7 071	4 314
Bicycle brakes, including coaster braking hubs, and hub brakes, and parts thereof	8714.94.00.00	8 371	5 988
Bicycle saddles	8714.95.00.00	3 306	2 399
Bicycle pedals and crank-gear, and parts thereof	8714.96.00.00	10 939	8 142
Other parts of bicycles or of other cycles	8714.99.20.00	28 068	24 685
TOTAL		181 976	171 295

BICYCLES AND OTHER CYCLES

I. INTRODUCTION AND SCOPE (Cont'd)

Total imports into Canada in 1990 for all of the above products were valued at \$182 million. Imports of bicycles and other cycles included in this report amounted to \$92 million or 51 per cent of the total.

Total imports into Canada in 1991 for all of these above products were valued at \$171 million. Imports of bicycles and other cycles included in this report amounted to \$117 million or 69 per cent of the total.

II. MARKET OVERVIEW

THE CANADIAN BICYCLE SECTOR

The Industry

The bicycle industry including parts and accessories represents about 15 per cent of sporting goods shipments. Currently the industry consists of three major assemblers/manufacturers representing over 80 per cent of domestic production and a number of smaller firms engaged in varying degrees of production. The three major companies - Procycle Inc., Victoria Precision, and T.I. Raleigh of Canada Ltd. - have their manufacturing operations located in Quebec while the smaller firms are located mostly in either Ontario or British Columbia. These smaller firms are generally more specialized assemblers serving either a regional market or a specific market niche. In addition there are also several high-end, craft operations employing less than 10 and engaged in a high degree of individual handcrafting.

Generally, all the manufacturers import most of their bicycle parts from both the Far East and Europe, although there is some sourcing from specialized domestic sources. In 1991, imported parts totalled \$71.0 million of which a substantial amount was imported by the Canadian bicycle producers themselves. Because of the reliance by North American bicycle manufacturers on component sourcing from Far East suppliers who, in many instances, supply the world wide cycling industry, shortages or late deliveries of parts often affects Canadian production capabilities. Shipments by domestic parts producers are estimated at less than \$12.0 million.

BICYCLES AND OTHER CYCLES

II. MARKET OVERVIEW (Cont'd)

The Industry (Cont'd)

Bicycle production is somewhat seasonal and as a result employment is subject to severe fluctuations. Average industry employment is approximately 1000. In 1986, the industry was given a major boost by the quick consumer acceptance of the mountain type bicycle which was developed and introduced in North America. Since that time, off-shore producers have adapted their production mix and are not only producing mountain bikes in volume but have now gained control of about two-thirds of the Canadian market. The severity of this problem is best illustrated by the fact that since 1986, shipments by Canadian producers have continued to fall and are estimated at no more than 550 - 575,000 units in 1991, substantially below the 1.3 million units produced in 1986. In contrast, 1991 bicycle imports have risen 13 per cent over 1990 to 1.0 million units - led by Taiwan with 636,000 units (2 per cent increase) and China with 162,000 units (600 per cent increase). A significant portion of these Chinese imports are from the estimated 50 Taiwanese plants located in China which allocate up to 70 per cent of production for export markets. The decision in 1989 by Talisman Ltd. (formerly Bicyclettes Universelles), a major producer, to cease manufacturing because of import competition and the financial difficulties currently being encountered by several smaller producers are symptomatic of the import pressure being felt by the industry from low-cost producers.

The Market

At the consumer level it is estimated that 40 per cent of Canadians (age 10+) engage in bicycling and it ranks fourth behind walking, gardening, and swimming as the most popular physical recreational activity.¹ Almost 52 per cent of Canadian households contained one or more adult bicycles and there are about 9 million adult bicycles in the possession of Canadian consumers.

At the wholesale and distribution levels, although there is no pronounced cyclical pattern to the sector, it is sensitive to seasonality, economic conditions, interest and exchange rates, and personal disposable income. From a market low of 720,000 units in 1982 the sector has steadily recovered and for several years has been fluctuating around 1.3 - 1.6 million units. Currently the market is estimated at 1.4 -1.5 million units in 1991.

Since 1985 two major events have impacted on the Canadian bicycle market. In 1983 it was estimated that BMX/highrise and 10 speed racers represented about 70 per cent of the market. Current indications are that the mountain type and cross/hybrid bicycles now account for almost 70 per cent of the Canadian market.

¹ The Well-Being of Canadians: Highlights of the 1988 Campbell's Survey page 56. Canadian Fitness and Lifestyle Research Institute.

BICYCLES AND OTHER CYCLES

II. MARKET OVERVIEW (Cont'd)

The Market (Cont'd)

In 1986, as a result of the rapid growth of the MTB market, Canadian producers gained some short term benefits as an active replacement market developed and also with mountain bikes being a North American development Canadian producers were quick to take advantage of the emerging consumer demand. The second event has been the rapid growth of imports which have increased their share of the market from 18 per cent in 1986 to about 66 per cent in 1991. Essentially, all market growth during the 1987-1991 period has been from increased import penetration, primarily from Far East low-cost countries such as Taiwan, South Korea, and more recently China. Also U.S. producers (primarily Huffy) have begun to take a closer interest in Canada as tariff rates under the FTA are reduced.

Imports of parts and accessories were \$71.0 million in 1991, mostly from Taiwan and Japan. Imports are estimated to represent over 80 per cent of the Canadian bicycle parts/accessories sector.

Future Trends

With increased emphasis on personal fitness and recreational activities bicycling continues as a highly popular activity in both the United States and Canada. It fits very well into the aging demographics of North America as an activity that can be carried on regardless of age. The growth of the mountain type has given impetus to the market and the development of cross or hybrid bikes with slimmer tires and less weight than the mountain appears to be increasing in popularity. Materials and features such as improved indexed shifting and derailleur systems, direct brazing processes, full suspension systems, frames made of new aluminium alloys, carbon composites and titanium, are just some of the items which have been developed and introduced to the market.

Although there appears to be some excess inventory in 1991 at the retail and wholesale levels, the Canadian consumer demand should remain fairly buoyant for the next few years. However, there is real cause for concern about the future of the larger, more volume oriented Canadian firms. Several are making aggressive efforts to counter the effects of import pressure by upgrading their production efficiency with the introduction of robotics, more stringent quality requirements, improved production processes, development of export markets, and the pursuit of joint venture and/or licencing arrangements with other international suppliers.

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BICYCLES AND OTHER CYCLES

(H.S. 8712.00)

III. CANADIAN IMPORTS

BY MAJOR COUNTRY OF ORIGIN

<u>Country of Origin</u>	<u>1988</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1988-91 (%)</u>
Taiwan					
Quantity (000 No.)	285	429	624	636	30.7
Value (\$000)	21 923	36 611	61 838	66 705	44.9
United States					
Quantity (000 No.)	21	32	71	83	59.1
Value (\$000)	3 573	5 888	10 266	11 760	48.7
China					
Quantity (000 No.)	6	17	23	162	202.6
Value (\$000)	493	1 335	1 764	9 372	166.9
Republic of Korea					
Quantity (000 No.)	71	67	83	81	4.2
Value (\$000)	5 026	4 600	6 102	6 122	6.8
Japan					
Quantity (000 No.)	31	19	20	13	-26.2
Value (\$000)	8 823	5 515	6 098	4 008	-23.1
Indonesia					
Quantity (000 No.)	-	-	12	7	-39.4
Value (\$000)	-	-	1 650	842	-49.0
Thailand					
Quantity (000 No.)	-	6	32	16	63.5
Value (\$000)	-	334	2 061	837	58.4
Hong Kong					
Quantity (000 No.)	-	8	4	5	-16.5
Value (\$000)	-	548	717	345	-20.6
Poland					
Quantity (000 No.)	2	14	11	3	7.5
Value (\$000)	134	581	513	126	-1.9
Italy					
Quantity (000 No.)	1	2	1	0	-31.2
Value (\$000)	248	774	272	110	-23.6
Other					
Quantity (000 No.)	19	29	6	0	-73.0
Value (\$000)	<u>1 059</u>	<u>1 310</u>	<u>393</u>	<u>50</u>	<u>-63.8</u>
Total					
Quantity (000 No.)	437	624	887	1 007	32.1
Value (\$000)	41 279	57 497	91 676	100 278	34.4

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER
NOT EXCEEDING 48 cm (H.S. 8712.00.00.10)

<u>Country of Origin</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
Taiwan			
Quantity (No.)	91 189	112 746	23.6
Value (\$000)	6 271	7 738	23.4
China			
Quantity (No.)	14 942	54 976	267.9
Value (\$000)	994	2 697	171.3
United States			
Quantity (No.)	13 986	14 758	5.5
Value (\$000)	1 138	1 775	55.9
Thailand			
Quantity (No.)	25 893	8 465	-67.3
Value (\$000)	1 724	406	-76.5
Japan			
Quantity (No.)	3 406	1 003	-70.6
Value (\$000)	1 019	341	-66.5
Republic of Korea			
Quantity (No.)	12 950	4 436	-65.7
Value (\$000)	782	321	-58.9
Indonesia			
Quantity (No.)	2 179	3 427	57.3
Value (\$000)	290	306	5.5
Hong Kong			
Quantity (No.)	16	3 948	24 575.0
Value (\$000)	1	201	25 417.7
Poland			
Quantity (No.)	10 353	3 010	-70.9
Value (\$000)	503	126	-74.9
Italy			
Quantity (No.)	95	293	208.4
Value (\$000)	15	68	355.6
Other			
Quantity (No.)	2 871	21	-99.3
Value (\$000)	154	3	-97.8
Total			
Quantity (No.)	177 880	207 083	16.4
Value (\$000)	12 891	13 980	8.5

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
48 cm BUT NOT EXCEEDING 58 cm (H.S. 8712.00.00.20)

<u>Country of Origin</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
Taiwan			
Quantity (No.)	197 857	135 493	-31.5
Value (\$000)	13 505	11 473	-15.0
China			
Quantity (No.)	6 703	51 902	674.3
Value (\$000)	625	3 110	397.6
United States			
Quantity (No.)	20 985	22 208	5.8
Value (\$000)	2 793	2 906	4.0
Japan			
Quantity (No.)	2 972	1 753	-41.0
Value (\$000)	768	467	-39.2
Republic of Korea			
Quantity (No.)	16 286	2 947	-81.9
Value (\$000)	1 314	254	-80.7
Thailand			
Quantity (No.)	4 058	3 949	-2.7
Value (\$000)	223	210	-5.8
Hong Kong			
Quantity (No.)	-	1 094	0.0
Value (\$000)	-	103	0.0
Italy			
Quantity (No.)	4	27	575.0
Value (\$000)	1	5	653.1
Netherlands			
Quantity (No.)	-	13	0.0
Value (\$000)	-	2	0.0
France			
Quantity (No.)	13	1	-92.3
Value (\$000)	2	0	-95.7
Other			
Quantity (No.)	2 636	-	0.0
Value (\$000)	157	-	0.0
Total			
Quantity (No.)	251 514	219 387	-12.8
Value (\$000)	19 388	18 530	-4.4

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
58 cm BUT NOT EXCEEDING 63.5 cm (H.S. 8712.00.00.30)

<u>Country of Origin</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
Taiwan			
Quantity (No.)	57 734	91 558	58.6
Value (\$000)	5 359	11 283	110.5
Republic of Korea			
Quantity (No.)	20 188	22 605	12.0
Value (\$000)	1 498	1 570	4.8
United States			
Quantity (No.)	3 389	4 580	35.1
Value (\$000)	697	999	43.4
China			
Quantity (No.)	-	4 030	0.0
Value (\$000)	-	297	0.0
Japan			
Quantity (No.)	1 843	822	-55.4
Value (\$000)	641	288	-55.1
Indonesia			
Quantity (No.)	-	300	0.0
Value (\$000)	-	46	0.0
United Kingdom			
Quantity (No.)	-	3	0.0
Value (\$000)	-	1	0.0
Other			
Quantity (No.)	-	-	-
Value (\$000)	-	-	-
Total			
Quantity (No.)	83 154	123 898	49.0
Value (\$000)	8 195	14 483	76.7

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
63.5 cm BUT NOT EXCEEDING 68 cm (H.S. 8712.00.00.40)

<u>Country of Origin</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
Taiwan			
Quantity (No.)	112 677	115 426	2.4
Value (\$000)	16 978	15 185	-10.6
Republic of Korea			
Quantity (No.)	18 715	26 120	39.6
Value (\$000)	1 524	2 223	45.9
United States			
Quantity (No.)	12 354	4 160	-66.3
Value (\$000)	2 032	969	-52.3
China			
Quantity (No.)	-	9 987	0.0
Value (\$000)	-	958	0.0
Japan			
Quantity (No.)	2 418	2 144	-11.3
Value (\$000)	651	741	13.7
Indonesia			
Quantity (No.)	-	3 347	0.0
Value (\$000)	-	490	0.0
Hong Kong			
Quantity (No.)	3 832	373	-90.3
Value (\$000)	716	40	-94.4
Thailand			
Quantity (No.)	2 153	4	-99.8
Value (\$000)	114	1	-99.1
Other			
Quantity (No.)	36	-	0.0
Value (\$000)	7	-	0.0
Total			
Quantity (No.)	152 185	161 561	6.2
Value (\$000)	22 021	20 608	-6.4

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER
EXCEEDING 68 cm (H.S. 8712.00.00.50)

<u>Country of Origin</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
Taiwan			
Quantity (No.)	10 179	45 102	343.1
Value (\$000)	1 507	5 005	232.2
United States			
Quantity (No.)	1 517	13 314	777.7
Value (\$000)	388	1 593	310.3
Republic of Korea			
Quantity (No.)	14 450	18 902	30.8
Value (\$000)	956	1 295	35.5
Japan			
Quantity (No.)	1 710	1 806	5.6
Value (\$000)	328	609	85.7
China			
Quantity (No.)	-	3 661	0.0
Value (\$000)	-	188	0.0
France			
Quantity (No.)	-	50	0.0
Value (\$000)	-	8	0.0
Mexico			
Quantity (No.)	-	12	0.0
Value (\$000)	-	3	0.0
Italy			
Quantity (No.)	38	5	-86.8
Value (\$000)	6	1	-76.9
United Kingdom			
Quantity (No.)	-	1	0.0
Value (\$000)	-	0	0.0
Other			
Quantity (No.)	-	-	-
Value (\$000)	-	-	-
Total			
Quantity (No.)	27 894	82 853	197.0
Value (\$000)	3 185	8 703	173.2

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER: OTHER
(H.S. 8712.00.00.90)

<u>Country of Origin</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
Taiwan			
Quantity (No.)	154 824	135 354	-12.6
Value (\$000)	18 218	16 020	-12.1
United States			
Quantity (No.)	18 922	24 434	29.1
Value (\$000)	3 218	3 519	9.3
China			
Quantity (No.)	1 522	37 238	2 346.6
Value (\$000)	145	2 122	1 359.8
Japan			
Quantity (No.)	7 491	5 019	-33.0
Value (\$000)	2 690	1 563	-41.9
Republic of Korea			
Quantity (No.)	330	5 959	1 705.8
Value (\$000)	29	459	1 489.6
Thailand			
Quantity (No.)	-	3 685	0.0
Value (\$000)	-	220	0.0
Italy			
Quantity (No.)	662	60	-90.9
Value (\$000)	249	36	-85.7
India			
Quantity (No.)	-	250	0.0
Value (\$000)	-	23	0.0
France			
Quantity (No.)	235	22	-90.6
Value (\$000)	38	7	-82.1
Fed. Rep. of Germany			
Quantity (No.)	-	6	0.0
Value (\$000)	-	3	0.0
Other			
Quantity (No.)	10 155	24	-99.8
Value (\$000)	<u>1 408</u>	<u>2</u>	<u>-99.8</u>
Total			
Quantity (No.)	194 141	212 051	9.2
Value (\$000)	25 995	23 974	-7.8

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER
NOT EXCEEDING 48 cm (H.S. 8712.00.00.10)

<u>Country of Origin</u>	<u>1990</u> %	<u>1991</u> %
Taiwan		
Quantity	51.3	54.4
Value	48.6	55.3
China		
Quantity	8.4	26.5
Value	7.7	19.3
United States		
Quantity	7.9	7.1
Value	8.8	12.7
Thailand		
Quantity	14.6	4.1
Value	13.4	2.9
Japan		
Quantity	1.9	0.5
Value	7.9	2.4
Republic of Korea		
Quantity	7.3	2.1
Value	6.1	2.3
Indonesia		
Quantity	1.2	1.7
Value	2.2	2.2
Hong Kong		
Quantity	0.0	1.9
Value	0.0	1.4
Poland		
Quantity	5.8	1.5
Value	3.9	0.9
Italy		
Quantity	0.1	0.1
Value	0.1	0.5
Other		
Quantity	1.6	0.0
Value	<u>1.2</u>	<u>0.0</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
48 cm BUT NOT EXCEEDING 58 cm (H.S. 8712.00.00.20)

<u>Country of Origin</u>	<u>1990</u> %	<u>1991</u> %
Taiwan		
Quantity	78.7	61.8
Value	69.7	61.9
China		
Quantity	2.7	23.7
Value	3.2	16.8
United States		
Quantity	8.3	10.1
Value	14.4	15.7
Japan		
Quantity	1.2	0.8
Value	4.0	2.5
Republic of Korea		
Quantity	6.5	1.3
Value	6.8	1.4
Thailand		
Quantity	1.6	1.8
Value	1.2	1.1
Hong Kong		
Quantity	-	0.5
Value	-	0.6
Italy		
Quantity	0.0	0.0
Value	0.0	0.0
Netherlands		
Quantity	-	0.0
Value	-	0.0
France		
Quantity	0.0	0.0
Value	0.0	0.0
Other		
Quantity	1.0	0.0
Value	<u>0.8</u>	<u>0.0</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
58 cm BUT NOT EXCEEDING 63.5 cm (H.S. 8712.00.00.30)

<u>Country of Origin</u>	<u>1990</u> %	<u>1991</u> %
Taiwan		
Quantity	69.4	73.9
Value	65.4	77.9
Republic of Korea		
Quantity	24.3	18.2
Value	18.3	10.8
United States		
Quantity	4.1	3.7
Value	8.5	6.9
China		
Quantity	-	3.3
Value	-	2.1
Japan		
Quantity	2.2	0.7
Value	7.8	2.0
Indonesia		
Quantity	-	0.2
Value	-	0.3
United Kingdom		
Quantity	-	0.0
Value	-	0.0
Other		
Quantity	0.0	0.0
Value	<u>0.0</u>	<u>0.0</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
63.5 cm BUT NOT EXCEEDING 68 cm (H.S. 8712.00.00.40)

<u>Country of Origin</u>	<u>1990</u> %	<u>1991</u> %
Taiwan		
Quantity	74.0	71.4
Value	77.1	73.7
Republic of Korea		
Quantity	12.3	16.2
Value	6.9	10.8
United States		
Quantity	8.1	2.6
Value	9.2	4.7
China		
Quantity	-	6.2
Value	-	4.7
Japan		
Quantity	1.6	1.3
Value	3.0	3.6
Indonesia		
Quantity	-	2.1
Value	-	2.4
Hong Kong		
Quantity	2.5	0.2
Value	3.3	0.2
Thailand		
Quantity	1.4	0.0
Value	0.5	0.0
Other		
Quantity	0.0	0.0
Value	<u>0.0</u>	<u>0.0</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER
EXCEEDING 68 cm (H.S. 8712.00.00.50)

<u>Country of Origin</u>	<u>1990</u> %	<u>1991</u> %
Taiwan		
Quantity	36.5	54.4
Value	47.3	57.5
United States		
Quantity	5.4	16.1
Value	12.2	18.3
Republic of Korea		
Quantity	51.8	22.8
Value	30.0	14.9
Japan		
Quantity	6.1	2.2
Value	10.3	7.0
China		
Quantity	-	4.4
Value	-	2.2
France		
Quantity	-	0.1
Value	-	0.1
Mexico		
Quantity	-	0.0
Value	-	0.0
Italy		
Quantity	0.1	0.0
Value	0.2	0.0
United Kingdom		
Quantity	-	0.0
Value	-	0.0
Other		
Quantity	0.0	0.0
Value	<u>0.0</u>	<u>0.0</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

BICYCLES, BOTH WHEELS HAVING A DIAMETER: OTHER
(H.S. 8712.00.00.90)

<u>Country of Origin</u>	<u>1990</u> %	<u>1991</u> %
Taiwan		
Quantity	79.7	63.8
Value	70.1	66.8
United States		
Quantity	9.7	11.5
Value	12.4	14.7
China		
Quantity	0.8	17.6
Value	0.6	8.9
Japan		
Quantity	3.9	2.4
Value	10.3	6.5
Republic of Korea		
Quantity	0.2	2.8
Value	0.1	1.9
Thailand		
Quantity	-	1.7
Value	-	0.9
Italy		
Quantity	0.3	0.0
Value	1.0	0.1
India		
Quantity	-	0.1
Value	-	0.1
France		
Quantity	0.1	0.0
Value	0.1	0.0
Fed. Rep. of Germany		
Quantity	-	0.0
Value	-	0.0
Other		
Quantity	5.2	0.0
Value	<u>5.4</u>	<u>0.0</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER
NOT EXCEEDING 48 cm (H.S. 8712.00.00.10)

<u>Province of Clearance</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
British Columbia			
Quantity (No.)	50 580	90 782	79.5
Value (\$000)	5 105	6 424	25.8
Ontario			
Quantity (No.)	103 546	73 782	-28.7
Value (\$000)	6 072	4 897	-19.4
Québec			
Quantity (No.)	17 468	36 052	106.4
Value (\$000)	1 120	2 095	87.0
Alberta			
Quantity (No.)	3 689	2 198	-40.4
Value (\$000)	413	309	-25.4
Nova Scotia			
Quantity (No.)	2 077	3 452	66.2
Value (\$000)	123	134	9.2
New Brunswick			
Quantity (No.)	85	508	497.6
Value (\$000)	13	80	495.0
Newfoundland			
Quantity (No.)	29	153	427.6
Value (\$000)	5	24	433.4
Manitoba			
Quantity (No.)	406	82	-79.8
Value (\$000)	38	13	-67.3
Saskatchewan			
Quantity (No.)	-	74	0.0
Value (\$000)	-	4	0.0
Total			
Quantity (No.)	177 880	207 083	16.4
Value (\$000)	12 891	13 980	8.5

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
48 cm BUT NOT EXCEEDING 58 cm (H.S. 8712.00.00.20)

<u>Province of Clearance</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
British Columbia			
Quantity (No.)	67 211	71 551	6.5
Value (\$000)	6 538	7 426	13.6
Ontario			
Quantity (No.)	105 352	95 375	-9.5
Value (\$000)	7 372	6 807	-7.7
Québec			
Quantity (No.)	71 548	44 223	-38.2
Value (\$000)	4 508	2 956	-34.4
Alberta			
Quantity (No.)	3 015	4 380	45.3
Value (\$000)	463	805	73.8
Manitoba			
Quantity (No.)	1 382	1 048	-24.2
Value (\$000)	224	224	0.0
Saskatchewan			
Quantity (No.)	82	752	817.1
Value (\$000)	16	149	827.2
Nova Scotia			
Quantity (No.)	2 607	1 623	-37.7
Value (\$000)	213	99	-53.7
New Brunswick			
Quantity (No.)	290	363	25.2
Value (\$000)	49	53	7.9
Newfoundland			
Quantity (No.)	27	72	166.7
Value (\$000)	<u>5</u>	<u>14</u>	<u>167.7</u>
Total			
Quantity (No.)	251 514	219 387	-12.8
Value (\$000)	19 388	18 530	-4.4

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
58 cm BUT NOT EXCEEDING 63.5 cm (H.S. 8712.00.00.30)

<u>Province of Clearance</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
British Columbia			
Quantity (No.)	31 206	53 670	72.0
Value (\$000)	3 316	7 260	118.9
Ontario			
Quantity (No.)	23 472	40 515	72.6
Value (\$000)	2 446	4 209	72.1
Québec			
Quantity (No.)	26 468	27 473	3.8
Value (\$000)	2 069	2 648	28.0
Nova Scotia			
Quantity (No.)	1 018	1 821	78.9
Value (\$000)	91	257	183.0
Alberta			
Quantity (No.)	723	366	-49.4
Value (\$000)	204	95	-53.4
Manitoba			
Quantity (No.)	10	53	430.0
Value (\$000)	2	13	429.4
Saskatchewan			
Quantity (No.)	175	-	0.0
Value (\$000)	43	-	0.0
New Brunswick			
Quantity (No.)	82	-	0.0
Value (\$000)	<u>24</u>	<u>-</u>	<u>0.0</u>
Total			
Quantity (No.)	83 154	123 898	49.0
Value (\$000)	8 195	14 483	76.7

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
63.5 cm BUT NOT EXCEEDING 68 cm (H.S. 8712.00.00.40)

<u>Province of Clearance</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
British Columbia			
Quantity (No.)	79 225	91 070	15.0
Value (\$000)	11 815	12 568	6.4
Ontario			
Quantity (No.)	53 006	44 857	-15.4
Value (\$000)	6 957	4 960	-28.7
Québec			
Quantity (No.)	13 659	19 929	45.9
Value (\$000)	2 025	2 101	3.7
Manitoba			
Quantity (No.)	1 865	1 385	-25.7
Value (\$000)	381	374	-1.9
Alberta			
Quantity (No.)	2 250	1 322	-41.2
Value (\$000)	631	349	-44.7
Nova Scotia			
Quantity (No.)	2 167	2 225	2.7
Value (\$000)	208	196	-5.7
New Brunswick			
Quantity (No.)	5	760	15 100.0
Value (\$000)	2	56	3 364.6
Saskatchewan			
Quantity (No.)	-	13	0.0
Value (\$000)	-	4	0.0
Newfoundland			
Quantity (No.)	8	-	0.0
Value (\$000)	2	-	0.0
Total			
Quantity (No.)	152 185	161 561	6.2
Value (\$000)	22 021	20 608	-6.4

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER
EXCEEDING 68 cm (H.S. 8712.00.00.50)

<u>Province of Clearance</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
British Columbia			
Quantity (No.)	12 094	41 924	246.7
Value (\$000)	1 860	4 506	142.3
Ontario			
Quantity (No.)	13 459	22 087	64.1
Value (\$000)	951	2 526	165.6
Québec			
Quantity (No.)	1 189	18 183	1 429.3
Value (\$000)	147	1 591	979.6
Nova Scotia			
Quantity (No.)	551	550	-0.2
Value (\$000)	69	44	-36.2
Alberta			
Quantity (No.)	459	104	-77.3
Value (\$000)	113	33	-70.7
Manitoba			
Quantity (No.)	113	5	-95.6
Value (\$000)	35	2	-95.6
Newfoundland			
Quantity (No.)	29	-	0.0
Value (\$000)	<u>10</u>	<u>-</u>	<u>0.0</u>
Total			
Quantity (No.)	27 894	82 853	197.0
Value (\$000)	3 185	8 703	173.2

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER: OTHER
(H.S. 8712.00.00.90)

<u>Province of Clearance</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
British Columbia			
Quantity (No.)	84 370	68 607	-18.7
Value (\$000)	12 258	8 463	-31.0
Ontario			
Quantity (No.)	56 110	60 179	7.3
Value (\$000)	7 451	7 748	4.0
Québec			
Quantity (No.)	45 396	78 529	73.0
Value (\$000)	5 169	7 221	39.7
Alberta			
Quantity (No.)	6 413	3 059	-52.3
Value (\$000)	756	279	-63.1
Manitoba			
Quantity (No.)	584	1 101	88.5
Value (\$000)	127	147	16.1
Saskatchewan			
Quantity (No.)	1 033	415	-59.8
Value (\$000)	143	57	-60.2
Prince Edward Island			
Quantity (No.)	11	84	663.6
Value (\$000)	5	24	357.2
Nova Scotia			
Quantity (No.)	79	38	-51.9
Value (\$000)	36	20	-46.5
New Brunswick			
Quantity (No.)	57	39	-31.6
Value (\$000)	24	15	-37.3
Newfoundland			
Quantity (No.)	88	-	0.0
Value (\$000)	26	-	0.0
Total			
Quantity (No.)	194 141	212 051	9.2
Value (\$000)	25 995	23 974	-7.8

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER
NOT EXCEEDING 48 cm (H.S. 8712.00.00.10)

<u>Province of Clearance</u>	<u>1990</u> %	<u>1991</u> %
British Columbia		
Quantity	28.4	43.8
Value	39.6	46.0
Ontario		
Quantity	58.2	35.6
Value	47.1	35.0
Québec		
Quantity	9.8	17.4
Value	8.7	15.0
Alberta		
Quantity	2.1	1.1
Value	3.2	2.2
Nova Scotia		
Quantity	1.2	1.7
Value	1.0	1.0
New Brunswick		
Quantity	0.0	0.2
Value	0.1	0.6
Newfoundland		
Quantity	0.0	0.1
Value	0.0	0.2
Manitoba		
Quantity	0.2	0.0
Value	0.3	0.1
Saskatchewan		
Quantity	-	0.0
Value	-	0.0
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
48 cm BUT NOT EXCEEDING 58 cm (H.S. 8712.00.00.20)

<u>Province of Clearance</u>	<u>1990</u> %	<u>1991</u> %
British Columbia		
Quantity	26.7	32.6
Value	33.7	40.1
Ontario		
Quantity	41.9	43.5
Value	38.0	36.7
Québec		
Quantity	28.4	20.2
Value	23.3	16.0
Alberta		
Quantity	1.2	2.0
Value	2.4	4.3
Manitoba		
Quantity	0.5	0.5
Value	1.2	1.2
Saskatchewan		
Quantity	0.0	0.3
Value	0.1	0.8
Nova Scotia		
Quantity	1.0	0.7
Value	1.1	0.5
New Brunswick		
Quantity	0.1	0.2
Value	0.3	0.3
Newfoundland		
Quantity	0.0	0.0
Value	<u>0.0</u>	<u>0.1</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
58 cm BUT NOT EXCEEDING 63.5 cm (H.S. 8712.00.00.30)

<u>Province of Clearance</u>	<u>1990</u> %	<u>1991</u> %
British Columbia		
Quantity	37.5	43.3
Value	40.5	50.1
Ontario		
Quantity	28.2	32.7
Value	29.8	29.1
Québec		
Quantity	31.8	22.2
Value	25.2	18.3
Nova Scotia		
Quantity	1.2	1.5
Value	1.1	1.8
Alberta		
Quantity	0.9	0.3
Value	2.5	0.7
Manitoba		
Quantity	0.0	0.0
Value	0.0	0.1
Saskatchewan		
Quantity	0.2	-
Value	0.5	-
New Brunswick		
Quantity	0.1	-
Value	<u>0.3</u>	<u>-</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
63.5 cm BUT NOT EXCEEDING 68 cm (H.S. 8712.00.00.40)

<u>Province of Clearance</u>	<u>1990</u> %	<u>1991</u> %
British Columbia		
Quantity	52.1	56.4
Value	53.7	61.0
Ontario		
Quantity	34.8	27.8
Value	31.6	24.1
Québec		
Quantity	9.0	12.3
Value	9.2	10.2
Manitoba		
Quantity	1.2	0.9
Value	1.7	1.8
Alberta		
Quantity	1.5	0.8
Value	2.9	1.7
Nova Scotia		
Quantity	1.4	1.4
Value	0.9	0.9
New Brunswick		
Quantity	0.0	0.5
Value	0.0	0.3
Saskatchewan		
Quantity	-	0.0
Value	-	0.0
Newfoundland		
Quantity	0.0	-
Value	<u>0.0</u>	<u>-</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER
EXCEEDING 68 cm (H.S. 8712.00.00.50)

<u>Province of Clearance</u>	<u>1990</u> %	<u>1991</u> %
British Columbia		
Quantity	43.4	50.6
Value	58.4	51.8
Ontario		
Quantity	48.3	26.7
Value	29.9	29.0
Québec		
Quantity	4.3	21.9
Value	4.6	18.3
Nova Scotia		
Quantity	2.0	0.7
Value	2.2	0.5
Alberta		
Quantity	1.6	0.1
Value	3.6	0.4
Manitoba		
Quantity	0.4	0.0
Value	1.1	0.0
Newfoundland		
Quantity	0.1	-
Value	<u>0.3</u>	<u>-</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

BICYCLES, BOTH WHEELS HAVING A DIAMETER: OTHER
(H.S. 8712.00.00.90)

<u>Province of Clearance</u>	<u>1990</u> %	<u>1991</u> %
British Columbia		
Quantity	43.5	32.4
Value	47.2	35.3
Ontario		
Quantity	28.9	28.4
Value	28.7	32.3
Québec		
Quantity	23.4	37.0
Value	19.9	30.1
Alberta		
Quantity	3.3	1.4
Value	2.9	1.2
Manitoba		
Quantity	0.3	0.5
Value	0.5	0.6
Saskatchewan		
Quantity	0.5	0.2
Value	0.6	0.2
Prince Edward Island		
Quantity	0.0	0.0
Value	0.0	0.1
Nova Scotia		
Quantity	0.0	0.0
Value	0.1	0.1
New Brunswick		
Quantity	0.0	0.0
Value	0.1	0.1
Newfoundland		
Quantity	0.0	-
Value	<u>0.1</u>	<u>-</u>
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

(H.S. 8712.00)

IV. CANADIAN EXPORTS

1989			1990			1991		
<u>Country</u>	<u>Quantity</u> (No.)	<u>Value</u> (\$000)	<u>Country</u>	<u>Quantity</u> (No.)	<u>Value</u> (\$000)	<u>Country</u>	<u>Quantity</u> (No.)	<u>Value</u> (\$000)
U.K.	72 529	9 944	U.K.	55 700	10 092	U.K.	21 906	3 930
U.S.	6 796	1 906	U.S.	4 967	1 520	France	8 609	2 179
Belgium	552	330	W.Germany	1 924	964	W.Germany	2 513	1 610
Barbados	1 297	145	Spain	1 370	330	U.S.	4 698	1 167
W.Germany	358	99	Barbados	1 951	214	Italy	980	469
Norway	272	66	Austria	324	77	Netherlands	1 038	451
Singapore	56	58	Finland	381	67	Sweden	772	409
France	369	53	Italy	72	41	Japan	857	390
China	2 350	53	Norway	148	40	Austria	1 157	304
Netherlands	69	41	Netherlands	39	18	Spain	696	244
Other	<u>1 075</u>	<u>143</u>	Other	<u>273</u>	<u>67</u>	Other	<u>5 342</u>	<u>861</u>
Total	85 723	12 837		67 149	13 431		48 568	12 011

NOTE: Major countries in descending order based upon value.

Source: Statistics Canada

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990

BICYCLES, BOTH WHEELS HAVING A DIAMETER NOT EXCEEDING 48 cm (H.S. 8712.00.00-10)

There were 120 known importers of bicycles, both wheels having a diameter not exceeding 48 cm in 1990. The principal ten importers accounted for 69 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	5 589	43
6	7 223	56
10	8 884	69
15	10 144	79
25	11 469	89
All Importers (120)	12 891	100

Major importers of bicycles, both wheels having a diameter not exceeding 48 cm during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes major importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
2 Wheel Resource Ltd.	Edmonton, Alta.	Cordée Plein Air Inc., La	Montréal, Qué.
A&M Cycle and Sports Ltd.	Lethbridge, Alta.	Costco Wholesale Co.	Burnaby, B.C.
Ajay-Dorcy Canada Ltd.	Niagara Falls, Ont.	Crank'N Edge Ltd.	Markham, Ont.
Andre Primeau Velo Inc.	Brossard, Qué.	Cycle Tech Canada Ltd.	Calgary, Alta.
Anything Cycle Inc.	Mississauga, Ont.	Cyclesmith	Halifax, N.S.
Asama Enterprises Corp.	Richmond, B.C.	D&N Sports Enterprises Ltd.	Mississauga, Ont.
Aurora Cycle Supply	Aurora, Ont.	Duke Cycle & Radio Ltd.	Toronto, Ont.
Bert and Mac's Cycle Ltd.	Lethbridge, Alta.	Eastern Sports Ltd.	Moncton, N.B.
Bicycle Specialties Ltd.	Toronto, Ont.	Eland Distributors (Eastern) Ltd.	Richmond Hill, Ont.
Bike Stop - La Pause Velo	Ottawa, Ont.	Epoch Enterprises Ltd.	Vancouver, B.C.
Black Cycle Div. of Pan Enterprises Ltd.	Courtenay, B.C.	F.W. Woolworth Company Ltd.	Weston, Ont.
Bloor Cycle Div. of P Kent Holdings Ltd.	Toronto, Ont.	Fred Deeley Cycles Ltd.	Richmond, B.C.
Canadian Sports Exchange Div.		Freewheel Cycle	Jasper, Alta.
Distribution Sport O.K. Inc.	Drummondville, Qué.	George's Cycle & Sports O/B	Edmonton, Alta.
Canadian Tire Corporation Ltd.	Toronto, Ont.	G&C Sporting Goods Ltd.	
Consumers Distributing Co. Ltd.	Etobicoke, Ont.	High Country Cycle & Sports O/B 733403 Ontario Ltd.	Thunder Bay, Ont.
		Home Hardware Stores Ltd.	St Jacobs, Ont.

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER
NOT EXCEEDING 48 cm (H.S. 8712.00.00.10) (Cont'd)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Hudsons Bay Company	Toronto, Ont.	Porte à Bicyclette Inc., La	Montréal, Qué.
Inside Edge Ski & Sailboard		Ramsays O/B Len Ramsay Ltd.	Mississauga, Ont.
Co. Ltd., The	Edmonton, Alta.	Reckless Rider Cyclery Inc.	Vancouver, B.C.
J Pascal Inc./and Pascal		Rider's Cycles Ltd.	Victoria, B.C.
Industrial Supplies Ltd.	Montréal, Qué.	Ridleys Cycle O/B 289059	
K Mart Canada Limited	Brampton, Ont.	(Alberta Ltd.)	Calgary, Alta.
Kent International	Kearny, NJ, U.S.A.*	Sandy's Cycle Shop	Toronto, Ont.
Localmotion Bicycle Company Inc.	Willowdale, Ont.	Schwinn Canada Limited	Weston, Ont.
Marr's Leisure Products		Scott Canada Inc.	Ottawa, Ont.
(1977) Inc.	Winnipeg, Man.	Sears Canada Inc.	Scarborough, Ont.
Metropolitan Stores (Mts) Ltd.	Pointe-Claire-Dorval, Qué.	Shields Intertrade Division	
	Toronto, Ont.	of Shield Intertrade Corp.	Woodbridge, Ont.
Mitsui & Co. Canada Ltd.		Simpsons Limited	Toronto, Ont.
Moto Kov Canada Inc. Tractor		Spokes N' Attire Ltd.	Calgary, Alta.
Division	Etobicoke, Ont.	TBG The Bicycle Group Inc.	Vancouver, B.C.
Norco Products Ltd.	Burnaby, B.C.	The T.E. Eaton Co. Ltd.	Weston, Ont.
North American Bici Ltd.	Mississauga, Ont.	Toys R US (Canada) Ltd.	Etobicoke, Ont.
North American Scooters Ltd.	Mississauga, Ont.	Triathlete World	Nelson, B.C.
Ompax Trading Corporation	Montréal, Qué.	Warren Thomas Agency	Surrey, B.C.
Pedo Enterprises Ltd.	Kamloops, B.C.	Zellers Limited	Montréal, Qué.

* Non resident importer.

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990 (Cont'd)

**BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
48 cm BUT NOT EXCEEDING 58 cm (H.S. 8712.00.00.20)**

There were 121 known importers of bicycles, both wheels having a diameter exceeding 48 cm but not exceeding 58 cm in 1990. The principal ten importers accounted for 71 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	7 884	41
6	10 736	55
10	13 722	71
15	15 762	81
25	17 824	92
All Importers (121)	19 388	100

Major importers of bicycles, both wheels having a diameter exceeding 48 cm but not exceeding 58 cm during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes major importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
2425590 Manitoba Ltd. T/A		D&N Sports Enterprises Ltd.	Mississauga, Ont.
A&L Cycle & Ski	Brandon, Man.	F.W. Woolworth Company Ltd.	Weston, Ont.
Asama Enterprise Corporation	Richmond, B.C.	George's Cycle & Sports O/B	
Aurora Cycle Supply	Aurora, Ont.	G&G Sporting Goods Ltd.	Edmonton, Alta.
Black Cycle Div. of Pan		Gestion Gaddiel Inc. Div. of	
Enterprises Ltd.	Courtenay, B.C.	Major Cycle	Gentilly, Qué.
Bloor Cycle Div. of P Kent		Home Hardware Stores Ltd.	St Jacobs, Ont.
Holdings Ltd.	Toronto, Ont.	Hudsons Bay Company	Toronto, Ont.
Boyes & Rosser Ltd.	Richmond, B.C.	J Pascal Inc./and Pascal Industrial	
Canadian Sports Exchange Div.		Supplies Ltd.	Montréal, Qué.
of Distribution Sport O.K. Inc.	Drummondville, Qué.	K Mart Canada Limited	Brampton, Ont.
Canadian Tire Corporation Ltd.	Toronto, Ont.	Marr's Leisure Products	
Consumers Distributing Co. Ltd.	Etobicoke, Ont.	(1977) Inc.	Winnipeg, Man.
Cycle Tech Canada Ltd.	Calgary, Alta.	Moto Kov Canada Inc. Tractor	
Cyclesmith	Halifax, N.S.	Division	Etobicoke, Ont.

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
48 cm BUT NOT EXCEEDING 58 cm (H.S. 8712.00.00.20) (Cont'd)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
National Board Of Medical Examiners	Philadelphia, PA, U.S.A.*	Shields Intertrade Div. of Lorne Shields Intertrade Corp.	Woodbridge, Ont.
Norco Products Ltd.	Burnaby, B.C.	Towers Department Stores Inc.	Etobicoke, Ont.
Ompax Trading Corporation	Montréal, Qué.	Toys R US (Canada) Ltd.	Etobicoke, Ont.
R&M Motocross Specialties East	Mississauga, Ont.	Warren Thomas Agency	Surrey, B.C.
Ramsays O/B Len Ramsay Ltd.	Mississauga, Ont.	Wolf D. Barth Inc.	Philadelphia, PA, U.S.A.*
Schwinn Canada Limited	Weston, Ont.	Zeller's Limited	Montréal, Qué.
Scott Canada Inc.	Ottawa, Ont.		
Sears Canada Inc.	Scarborough, Ont.		

* Non resident importer.

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING 58 cm BUT NOT EXCEEDING 63.5 cm (H.S. 8712.00.00.30)

There were 73 known importers of bicycles, both wheels having a diameter exceeding 58 cm but not exceeding 63.5 cm in 1990. The principal ten importers accounted for 75 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	3 324	41
6	4 976	61
10	6 110	75
15	7 000	85
25	7 819	95
All Importers (73)	8 195	100

Major importers of bicycles, both wheels having a diameter exceeding 58 cm but not exceeding 63.5 cm during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes major importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
2 Wheel Resource Ltd.	Edmonton, Alta.	Duke Cycle & Radio Ltd.	Toronto, Ont.
Aurora Cycle Supply	Aurora, Ont.	F.W. Woolworth Company Ltd.	Weston, Ont.
Backroads Bicycle Touring	San Leandro, CA, U.S.A.*	George's Cycle & Sports O/B G&G Sporting Goods Ltd.	Edmonton, Alta.
Boyes & Rosser Ltd.	Richmond, B.C.	Gestion Gaddiel Inc. Div. of Major Cycle	Gentilly, Qué.
Brauns Bicycle Inc.	Kitchener, Ont.	High Country Cycle & Sports Ltd.	Thunder Bay, Ont.
Canadian Tire Corporation Ltd.	Toronto, Ont.	Home Hardware Stores Ltd.	St Jacobs, Ont.
Consumers Distributing Co. Ltd.	Etobicoke, Ont.	K Mart Canada Limited	Brampton, Ont.
Costco Wholesale Co.	Burnaby, B.C.	Marr's Leisure Products (1977) Inc.	Winnipeg, Man.
Crank'N Edge Ltd.	Markham, Ont.	Mikes Bike Shop	Shediac, N.B.
Cycle Tech Canada Ltd.	Calgary, Alta.		
Cyclesmith	Halifax, N.S.		
Douglas Cycle Product Ltd.	Thornhill, Ont.		

* Non resident importer.

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
58 cm BUT NOT EXCEEDING 63.5 cm (H.S. 8712.00.00.30) (Cont'd)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Moto Kov Canada Inc.	Etobicoke, Ont.	Schwinn Canada Limited	Weston, Ont.
Mountain and Beach Specialty Bicycles Ltd.	Vancouver, B.C.	Sears Canada Inc.	Scarborough, Ont.
Norco Products Ltd.	Burnaby, B.C.	Shields Intertrade Div. of Lorne	
Ompax Trading Corporation	Montréal, Qué.	Shields Intertrade Corp.	Woodbridge, Ont.
Oxford Bicycles of Canada Inc.	Willowdale, Ont.	Silver Barn Bicycle Co.	Grand Forks, B.C.
Paul Cycle & Sports Inc.	Dorval, Qué.	Skler Shop	North Bay, Ont.
Pride International Div. of 883191 Ontario Inc.	Newmarket, Ont.	To Wheels Div. of Laidlaw Holdings Inc.	London, Ont.
R&M Motocross Specialties Ltd.	Vancouver, B.C.	TOYS R US (Canada) Ltd.	Etobicoke, Ont.
Raleigh Industries of Canada Ltd.	Oakville, Ont.	Veltec Cycles Canada Inc.	Etobicoke, Ont.
Robson Cycles Ltd.	Vancouver, B.C.	Warren Thomas Agency	Surrey, B.C.
		Yamaha Motor Canada Ltd.	Willowdale, Ont.

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990 (Cont'd)

**BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
63.5 cm BUT NOT EXCEEDING 68 cm (H.S. 8712.00.00.40)**

There were 93 known importers of bicycles, both wheels having a diameter exceeding 63.5 cm but not exceeding 68 cm in 1990. The principal ten importers accounted for 68 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	7 850	36
6	11 449	52
10	14 984	68
15	17 713	80
25	20 127	91
All Importers (93)	22 021	100

Major importers of bicycles, both wheels having a diameter exceeding 63.5 cm but not exceeding 68 cm during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes major importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
2 Wheel Resource Ltd.	Edmonton, Alta.	F.W. Woolworth Company Ltd.	Weston, Ont.
A-1 Cycle & Hardware	Vancouver, B.C.	Fred Deeley Cycles Ltd.	Richmond, B.C.
Active Sports	Winnipeg, Man.	George's Cycle & Sports O/B	
Asama Enterprise Corp.	Richmond, B.C.	G & G Sporting Goods Ltd.	Edmonton, Alta.
Aurora Cycle Supply	Aurora, Ont.	Hespeler Cyclery And Sports	Cambridge, Ont.
Black Cycle Div. of Pan		Home Hardware Stores Ltd.	St Jacobs, Ont.
Enterprises Ltd.	Courtenay, B.C.	K Mart Canada Limited	Brampton, Ont.
Boyes & Rosser Ltd.	Richmond, B.C.	L & L Sports Ltd.	Winnipeg, Man.
Buddy Bike Inc.	Toronto, Ont.	Marr's Leisure Products	
Canadian Sports Exchange Div.		(1977) Inc.	Winnipeg, Man.
of Distribution Sport O.K. Inc.	Drummondville, Qué.	Maxam Bicycle Corporation	Markham, Ont.
Canadian Tire Corporation Ltd.	Toronto, Ont.	Midland Seafoods Inc.	Toronto, Ont.
Coast Leisure Activities Ltd.	Edmonton, Alta.	Moto Kov Canada Inc.	Etobicoke, Ont.
Consumers Distributing Co. Ltd.	Etobicoke, Ont.	Mountain & Beach Speciality	
Costco Wholesale Co.	Burnaby, B.C.	Products Ltd.	Vancouver, B.C.
Cyclesmith	Halifax, N.S.	Norco Products Ltd.	Burnaby, B.C.
Douglas Cycle Product Ltd.	Thornhill, Ont.	Oak Bay Bicycle Shop (1988) Ltd.	Victoria, B.C.

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
63.5 cm BUT NOT EXCEEDING 68 cm (H.S. 8712.00.00.40) (Cont'd)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Olympia Cycle & Ski.	Winnipeg, Man.	Satelite Cycle & Sports Ltd.	Calgary, Alta.
Paulmar Cycle Inc. Div. of		Schwinn Canada Limited	Weston, Ont.
Poundmaker Ltd.	Richmond, B.C.	Sears Canada Inc.	Scarborough, Ont.
Peel Cycle Center Ltd.	Montréal, Qué.	Shields Intertrade Div. of	
Pride International Div. of		Lorne Shields Intertrade Corp.	Woodbridge, Ont.
883191 Ontario Inc.	Newmarket, Ont.	Sports Distributors of Canada	
R&M Motocross Specialties Ltd.	Vancouver, B.C.	Limited	Burlington, Ont.
Raleigh Industries of Canada Ltd.	Oakville, Ont.	Sports Experts	Laval, Qué.
Ramsays O/B Len Ramsay Ltd.	Mississauga, Ont.	Steve Bauer Bicycles	St. Catharines, Ont.
Reams Cycle Ltd.	Don Mills, Ont.	TBG The Bicycle Group Inc.	Vancouver, B.C.
Reckless Rider Cyclery Inc.	Vancouver, B.C.	Victoria Precision Inc.	Montréal, Qué.
Ride 'N Glide	Red Deer, Alta.	Warren Thomas Agency	Surrey, B.C.
Rider's Cycles Ltd.	Victoria, B.C.	Yamaha Motor Canada Ltd.	Willowdale, Ont.
Ridleys Cycle O/B 289059		Zellers Limited	Montréal, Qué.
(Alberta Ltd.)	Calgary, Alta.		

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING 68 cm (H.S. 8712.00.00.50)

There were 43 known importers of bicycles, both wheels having a diameter exceeding 68 cm in 1990. The principal ten importers accounted for 85 per cent of the total import value.

<u>Principal Importers (No.)</u>	<u>Cumulative Value (\$000)</u>	<u>Cumulative % of Total Value</u>
3	1 911	60
6	2 390	75
10	2 721	85
15	2 925	92
25	3 107	98
All Importers (43)	3 185	100

Major importers of bicycles, both wheels having a diameter exceeding 68 cm during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes major importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Ajay-Dorcy Canada Ltd.	Niagara Falls, Ont.	Norco Products Ltd.	Burnaby, B.C.
Asama Enterprise Corp.	Richmond, B.C.	Oxford Bicycles of Canada Inc.	Willowdale, Ont.
Black Cycle Div. of Pan Enterprises Ltd.	Courtenay, B.C.	Pedlar's Bike & Skate Shop	Calgary, Alta.
Boyes & Rosser Ltd.	Richmond, B.C.	Peel Cycle Center Ltd.	Montréal, Qué.
Canadian Tire Corporation Ltd.	Toronto, Ont.	Ramsays O/B Len Ramsay Ltd.	Mississauga, Ont.
Cyclesmith	Halifax, N.S.	Rider's Cycles Ltd.	Victoria, B.C.
Easton Sports Canada Div. of 152902 Canada Inc.	Roxboro, Qué.	Ridleys Cycle O/B 289059 (Alberta Ltd.)	Calgary, Alta.
F.W. Woolworth Company Ltd.	Weston, Ont.	Schwinn Canada Limited	Weston, Ont.
Fred Deeley Cycles Ltd.	Richmond, B.C.	Sears Canada Inc.	Scarborough, Ont.
Home Hardware Stores Ltd.	St Jacobs, Ont.	Seven-Up Toronto	Mississauga, Ont.
Hudsons Bay Company	Toronto, Ont.	Simpsons Limited	Toronto, Ont.
L & L Sports Ltd.	Winnipeg, Man.	Steve Bauer Bicycles Ltd.	St. Catharines, Ont.
Mountain and Beach Specialty Bicycles Ltd.	Vancouver, B.C.		

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER: OTHER (H.S. 8712.00.00.90)

There were 201 known importers of bicycles, both wheels having a diameter: other in 1990. The principal ten importers accounted for 80 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	9 358	36
6	15 781	61
10	20 850	80
15	23 095	89
25	24 500	94
All Importers (201)	25 995	100

Major importers of bicycles, both wheels having a diameter: other during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes major importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Armor Manufacturing Corp.	Richmond, B.C.	Easton Sports Canada Div.	
Asama Enterprise Corp.	Richmond, B.C.	152902 Canada Inc.	Roxboro, Qué.
Aurora Cycle Supply	Aurora, Ont.	Fred Deeley Cycles Ltd.	Richmond, B.C.
Bicyclettes Cyclo Inc., Les	Victoriaville, Qué.	George's Cycle & Sports O/B	
Bike Stop - La Pause Vélo	Ottawa, Ont.	G & G Sporting Goods Ltd.	Edmonton, Alta.
Bikeland Div. of 521621 Ontario Ltd.	Barrie, Ont.	Groupe Procycle Inc.	St-Georges, Qué.
Bloor Cycle Div. of P Kent Holdings Ltd.	Toronto, Ont.	Groupe Ro-Na Dismat Inc., Le	Boucherville, Qué.
Canadian Tire Corp. Ltd.	Toronto, Ont.	Hi-Tech Cycle	Windsor, Ont.
Canary Cycles J. Planchat	St. John's, Nfld.	Hubert Lippe Enterprises Ltd.	Mississauga, Ont.
Coast Leisure Activities Ltd.	Edmonton, Alta.	K Mart Canada Limited	Brampton, Ont.
Cordée Plein Air Inc., La	Montréal, Qué.	Konica Canada Inc.	Mississauga, Ont.
Costco Wholesale Co.	Burnaby, B.C.	Maple Cyclery Ltd.	Dundas, Ont.
Cycle Logic	Toronto, Ont.	Mariah Cycles Inc.	Scarborough, Ont.
Cycle Tech Canada Ltd.	Calgary, Alta.	Marr's Leisure Products (1977) Inc.	Winnipeg, Man.
Dougs Spoken Sport Inc.	Saskatoon, Sask.	Mikes Bike Shop	Shediac, N.B.
Duke Cycle & Radlo Ltd.	Toronto, Ont.	Mitsui & Co. (Canada) Ltd.	Toronto, Ont.
		Moto Kov Canada Inc.	Montréal, Qué.

BICYCLES AND OTHER CYCLES

V. CANADIAN IMPORTERS - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER: OTHER
(H.S. 8712.00.00.90) (Cont'd)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Norco Products Ltd.	Burnaby, B.C.	Sports Experts	Laval, Qué.
O G D Outdoor Gear Ltd.	Montréal, Qué.	Steve Bauer Bicycles	St. Catharines, Ont.
Olympia Cycle & Ski	Winnipeg, Man.	T S A Enterprises Limited	Halifax, N.S.
Ottawa Bikeway Company	Ottawa, Ont.	Tarno's Silver Blades Cycle	
Pacemaker Cycle & Sport		& Sports Ltd.	St. Catharines, Ont.
(1979) Ltd.	Penticton, B.C.	TFG Marketing O/B 367680	
Percy A McBride Ltd.	Toronto, Ont.	Ontario Inc.	Markham, Ont.
Pierre Primeau Inc.	Laval, Qué.	Corp. of The Pres. Church of Jesus	
Raleigh Industries of Canada Ltd.	Oakville, Ont.	Christ of Latter Day Saints, The	Salt Lake City, UT,
Ramsay's O/B Len Ramsay Ltd.	Mississauga, Ont.		U.S.A.*
Reno Bikes	Victoria, B.C.	To Wheels Div. of Laidlaw	
Rider's Cycles Ltd.	Victoria, B.C.	Holdings Inc.	London, Ont.
Robson Cycles Ltd.	Vancouver, B.C.	Victoria Precision Inc.	Montréal, Qué.
Sandy's Cycle Shop	Toronto, Ont.	Warren Thomas Agency	Surrey, B.C.
Schwinn Canada Limited	Weston, Ont.	West Point Cycles Ltd.	Vancouver, B.C.
Scott Canada Inc.	Ottawa, Ont.	Western Cycle & Hardware Ltd.	Edmonton, Alta.
Shields Intertrade Div. of		Western Cycle & Sporting Goods	
Lorne Shields Intertrade Corp.	Woodbridge, Ont.	Company Limited	Regina, Sask.
Specialized Bicycle Components		Zellers Limited	Montréal, Qué.
Inc.	Montréal, Qué.		
Sports Distributors of Canada			
Limited	Burlington, Ont.		

* Non resident importer.

BICYCLES AND OTHER CYCLES

VI. FOREIGN EXPORTERS TO CANADA - 1990

BICYCLES, BOTH WHEELS HAVING A DIAMETER
NOT EXCEEDING 48 cm (H.S. 8712.00.00.10)

Major exporters to Canada of the above product are listed in descending order of the value of exports to Canada in 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>		<u>Value of Exports</u> <u>to Canada</u>
			<u>1990</u> <u>(\$000)</u>
Taiwan	Krane Industry Corp.		2 093
Thailand	Siam Cycle Mfg Co.	)	2 395*
Republic of Korea	Corex Corporation)	
Taiwan	Ming Tien Hang Corp.	)	1 122*
Taiwan	Pacific Cycles Inc.)	
China	Hong Kong Bicycles	)	923*
Taiwan	Fairly Bike Mfg Co. Ltd.)	
Taiwan	Ramiko Company Ltd.		428
United States	Huffy Bicycles		410
Japan	Central Trading Co. Ltd.		378
Japan	Shin Nomura Kogyo Co. Ltd	)	944*
Poland	Universal Kent Co. Ltd.)	
United States	Trek Bicycle Corporation)	
Taiwan	Southern Cross Bicycle	)	555*
Taiwan	Trek Bicycle Corporation)	
Taiwan	Alpine Co. Ltd.	)	677*
Japan	National Bicycle Co.)	
Poland	Foreign Trade Enterprise)	
China	Chung Wai Mfg Ltd.	)	520*
Indonesia	Kuwahara Company Ltd.)	
Taiwan	Dodsun Bicycle)	

* Aggregated to preserve confidentiality of Canadian Importers.

BICYCLES AND OTHER CYCLES

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER
NOT EXCEEDING 48 cm (H.S. 8712.00.00.10) (Cont'd)

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990 (\$000)</u>
China	Shanghai)	
Taiwan	Armour Mfg.)	432*
Taiwan	Fullness Corp.)	
Czechoslovakia	Motokov)	
Indonesia	Pt Toyo)	350*
Thailand	Kent International Inc.)	
China	Nikko Ind.)	207*
United States	Cannondale Corporation)	
Taiwan	Scott Europe S A)	
United States	Roadmaster Corp.)	255*
United States	Kent Int'l.)	
Taiwan	Specialized)	137*
Taiwan	Rand International)	
China	China Bicycles Co. Ltd.)	
Taiwan	Je/dm Shin Nomura Kogyp)	170*
Taiwan	Kingstale Ind.)	
Taiwan	Slam Cole Mfg. Ltd.)	158*
Taiwan	Klenstone)	
Taiwan	Ram)	97*
Taiwan	Seattle Bike Supply)	
Total		12 251

* Aggregated to preserve confidentiality of Canadian Importers.

BICYCLES AND OTHER CYCLES

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
48 cm BUT NOT EXCEEDING 58 cm (H.S. 8712.00.00.20)

Major exporters to Canada of the above product are listed in descending order of the value of exports to Canada in 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990 (\$000)</u>
Taiwan	Krane Industry Corp.	4 808
Republic of Korea	Corex Corporation	1 314
Taiwan	Jewel Trading Co. Ltd.	1 942*
Taiwan	Ramiko Company Ltd.	
United States	Huffy Bicycles	877
United States	Bicycle Corp. of America	830
Taiwan	Alpine Co. Ltd.	1 301*
China	Hong Kong Bicycles	
Taiwan	Fullness Corp.	1 715*
Taiwan	Ming Tien Hang Corporation	
United States	Trek Bicycle Corporation	
Japan	Shin Nomura Kogyo Co. Ltd.	1 413*
Taiwan	Sealy	
Taiwan	Trek Bicycle Corporation	
Taiwan	Pacific Cycles Inc.	926*
Taiwan	Longshjore	
Taiwan	Test	
Taiwan	Collins Co.	771*
Taiwan	Taipei	
Taiwan	Ken Izumi Enterprise Co. Ltd.	
Taiwan	Ken Stone Metal Co. Ltd.	231
Taiwan	Mepu Mfg Co. Ltd.	443*
Thailand	Siam Cycle Mfg Co.	

* Aggregated to preserve confidentiality of Canadian Importers.

BICYCLES AND OTHER CYCLES

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
48 cm BUT NOT EXCEEDING 58 cm (H.S. 8712.00.00.20) (Cont'd)

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>		Value of Exports to Canada
			<u>1990</u> (\$000)
Taiwan	Fairly Bike Mfg Co. Ltd.	)	561*
United States	Schwinn Bicycle Co.)	
Taiwan	Dodsun Bicycle & Mach.)	
Taiwan	Southern Cross Int'l.	)	314*
Czechoslovakia	Moto Kov Canada)	
Taiwan	Derby Trading Co.	)	353*
Taiwan	Scott USA)	
Taiwan	Taiwan Hodaka Industrial Co.)	
Total			17 799

* Aggregated to preserve confidentiality of Canadian Importers.

BICYCLES AND OTHER CYCLES

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
58 cm BUT NOT EXCEEDING 63.5 cm (H.S. 8712.00.00.30)

Major exporters to Canada of the above product are listed in descending order of the value of exports to Canada in 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990 (\$000)</u>
Republic of Korea	Corex Corporation	1 498
Taiwan	Fullness Corp.	2 532*
Taiwan	Krane Industry Corp.	
Taiwan	Taiouku Mfg	1 215*
Taiwan	Tai	
Taiwan	Southern Cross Int'L Co. Ltd.	
Taiwan	Alpine Company Inc.	915*
Japan	Miyata Industry Co., Ltd.	
Taiwan	Mepu Mfg Co. Ltd.	
United States	Trek Bicycle Corporation	221
Taiwan	Taipei Bicycle	526*
United States	Huffy Bicycles	
Taiwan	Taiwan Hodaka Ind Co.	
United States	Raleigh Corp.	297*
Taiwan	Trek Bicycle Corporation	
Japan	Central Trading Co.	288*
Taiwan	Pacific Cycles Inc.	
Taiwan	Ramiko Co.	
Japan	Bridgestone Cycles	51
Japan	Kawamura Cycle Company Ltd.	126*
Japan	Yokota Cycle	
United States	Cannondale Corporation	
Total		7 669

* Aggregated to preserve confidentiality of Canadian Importers.

BICYCLES AND OTHER CYCLES

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
63.5 cm BUT NOT EXCEEDING 68 cm (H.S. 8712.00.00.40)

Major exporters to Canada of the above product are listed in descending order of the value of exports to Canada in 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990 (\$000)</u>
Taiwan	Taiwan Hodaka Industrial Co.	3 727
Taiwan	Armor Manufacturing Corp.	5 197*
Taiwan	Krane Industry Corp.	
Republic of Korea	Corex Corporation	1 524
Taiwan	Pacific Cycles Inc.	1 201
Taiwan	Fullness Corporation	1 723*
United States	Huffy Bicycles	
Taiwan	Fairly Bike Manufacturing Co.	605
Taiwan	Southern Cross Bicycle	1 071*
Taiwan	Yuh Jiun Industrial Co. Ltd.	
United States	Trek Bicycle Corporation	525
Taiwan	Trek Bicycle Corporation	449
United States	Cannondale Corp.	358
Taiwan	Ramiko Co. Ltd.	977*
Hong Kong	Intercontinental	
Taiwan	Taipei Bicycle Company Ltd.	
Taiwan	Merida Ind Co. Ltd.	578*
Taiwan	Specialized Bicycle Components	
Japan	Kawamura Cycle Co. Ltd.	684*
Taiwan	Mepu Mfg Co. Ltd.	
Hong Kong	Intercontinental	

* Aggregated to preserve confidentiality of Canadian Importers.

BICYCLES AND OTHER CYCLES

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER EXCEEDING
63.5 cm BUT NOT EXCEEDING 68 cm (H.S. 8712.00.00.40) (Cont'd)

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990 (\$000)</u>
Japan	Yokota Cycle Co. Ltd.)	
Taiwan	Dodsun Bicycle & Mach.)	568*
Taiwan	Ken Stone Metal Co.)	
Hong Kong	Intercontinental Resources)	
United States	Raleigh Corp.)	464*
Taiwan	United Eng Corp.)	
Taiwan	Yokota Cycle Co. Ltd.)	254*
Taiwan	Giant Manufacturing Co., Ltd.)	
Taiwan	Medalist Trdg. Co.)	234*
Thailand	Siam Cycle Mfg. Co. Ltd.)	
Taiwan	Service Cycle Supply)	224*
Taiwan	Kuwahara Co. Ltd.)	
Total		20 363

* Aggregated to preserve confidentiality of Canadian Importers.

BICYCLES AND OTHER CYCLES

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER
EXCEEDING 68 cm (H.S. 8712.00.00.50)

Major exporters to Canada of the above product are listed in descending order of the value of exports to Canada in 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports</u> <u>to Canada</u>
		<u>1990</u> (\$000)
Republic of Korea	Corex Corporation	957
Taiwan	Dodsun Bicycle & Machinery)	933*
Japan	Miyata Industry Co. Ltd.)	
Taiwan	Taiwan Hodaka Industrial Co.)	
Taiwan	Mepu Mfg Co. Ltd.)	432*
Taiwan	Kuwahara Co. Ltd.)	
Taiwan	Southern Cross Int'l.)	
United States	Trek Bicycle Corporation	100
Taiwan	Alpine Co.)	170*
United States	Cannondale Corp.)	
Total		2 592

* Aggregated to preserve confidentiality of Canadian Importers.

BICYCLES AND OTHER CYCLES

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER: OTHER (H.S. 8712.00.00.90)

Major exporters to Canada of the above product are listed in descending order of the value of exports to Canada in 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990 (\$000)</u>
Taiwan	Krane Industry Corp.	3 653
Taiwan	Giant Manufacturing Co. Ltd.	3 839*
Taiwan	Taiwan Hodaka	
Taiwan	Specialized Bicycle	4 024*
Indonesia	Kuwahara Company Ltd.	
United States	Huffy Bicycles	
Taiwan	Juking Overseas Co. Ltd.	3 006*
Taiwan	Rand International	
Taiwan	Kuwahara Company Ltd.	
Taiwan	Pacific Cycles Inc.	777
Japan	Kuwahara Co. Ltd.	1 428*
Taiwan	Dodsun Bicycle and Machinery	
Taiwan	Southern Cross Bicycle Mfg. Co.	1 225*
Japan	Kozaki Trading Company Ltd.	
United States	Trek Bicycle Corporation	479
Taiwan	Trek Bicycle Corporation	477
Taiwan	Ramiko Company Ltd.	833*
Taiwan	Fairly Bike Mfg.Co.Ltd.	
United States	Cannondale Corporation	309
Taiwan	Kg Engineering	581*
Japan	Specialized Bicycle	
Japan	National Bicycle Ind. Co. Ltd.	728*
Taiwan	Ming Tien Hang Corp.	
Italy	Bianchi	

* Aggregated to preserve confidentiality of Canadian Importers.

BICYCLES AND OTHER CYCLES

VI. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

BICYCLES, BOTH WHEELS HAVING A DIAMETER: OTHER
(H.S. 8712.00.00.90) (Cont'd)

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>		Value of Exports to Canada
			<u>1990</u> (\$000)
United States	Raleigh Corp.	)	439*
Taiwan	Marvel Cycle Co. Ltd.)	
Taiwan	Alpine Co. Ltd.	)	615*
Taiwan	Kenstone Metal Co.)	
Japan	Miyata Industry Co. Ltd.)	
Japan	Kawamura Cycle Co. Ltd.	)	383*
United States	Schwinn Bicycle Co.)	
Taiwan	Derby Cycle Corp.	)	364*
United States	Kuwahara Co. Ltd.)	
Taiwan	Schwinn Bicycle Co.	)	455*
United States	Klein Bicycle Corp.)	
Japan	Central Trdg. Co. Ltd.)	
Total			23 615

* Aggregated to preserve confidentiality of Canadian Importers.

BICYCLES AND OTHER CYCLES

VI. CANADIAN AND FOREIGN TARIFFS

Bicycles and other cycles included in this report are dutiable under the following Canadian tariff item.

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment - 1991</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
8712.00.00	Bicycles and other cycles (including delivery tricycles), not motorized	13.2%	8.5%	10.2%
	On and after January 1, 1992			8.8%

TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT

Exporting countries which qualify for the Most Favoured Nation tariff treatment: France, Federal Republic of Germany, Italy, Japan, Taiwan, United Kingdom, United States.

Exporting countries which qualify for the Most Favoured Nation tariff treatment or General System of Preference tariff treatment*: China, Hong Kong, Indonesia, Republic of Korea, Poland, Thailand.

* In order to qualify for the General System of Preference, a special certificate of origin is required.

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

BICYCLES AND OTHER CYCLES

VI. CANADIAN AND FOREIGN TARIFFS (Cont'd)

Bicycles and other cycles included in this report are dutiable under the following U.S. tariff items:

Tariff Item	Description of Goods	Rates of Duty - 1992		
		General	Special ⁽¹⁾	2
8712.00.15	Bicycles having both wheels not exceeding 63.5 cm in diameter	11%	Free (E,IL) 6.6% (CA)	30%
8712.00.25	Bicycles having both wheels exceeding 63.5 cm in diameter: If weighing less than 16.3 kg complete without accessories and not designed for use with tires having a cross-sectional diameter exceeding 4.13 cm	5.5%	Free (E,IL) 3.3% (CA)	30%
8712.00.35	Other	11%	Free (E,IL) 6.6% (CA)	30%
8712.00.40	Other bicycles	15%	Free (E,IL) 9% (CA)	30%

FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

⁽¹⁾ United States-Canada Free-Trade Agreement	CA
Caribbean Basin Economic Recovery Act	E
United States-Israel Free Trade Area	IL

2 Rates of Duty Column 2. Notwithstanding any other provisions, the rates of duty shown in column 2 shall apply to products, whether imported directly or indirectly, of the following countries and areas pursuant to section 401 of the Tariff Classification Act of 1962, to section 231 or 257(e)(2) of the Trade Expansion Act of 1962, to section 404(a) of the Trade Act of 1974 or to any other applicable section of law, or to action taken by the President thereunder:

Afghanistan	German Democratic Republic	Mongolia
Albania	Kampuchea	North Korea
Bulgaria	Laos	Romania
Cuba	Latvia	Union of Soviet Socialist Republics
Czechoslovakia	Lithuania	Vietnam
Estonia		

BICYCLES AND OTHER CYCLES

(H.S. 8712.00)

VII. UNITED STATES IMPORTS

BY MAJOR COUNTRY OF ORIGIN

<u>Country of Origin</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1989-91 (%)</u>
Taiwan				
Quantity (000 No.)	5 438	4 973	4 685	-7.2
Value (\$000)	450 111	479 230	420 941	-3.3
China				
Quantity (000 No.)	488	914	1 388	68.7
Value (\$000)	20 693	39 545	62 073	73.2
Japan				
Quantity (000 No.)	112	95	53	-31.5
Value (\$000)	25 812	25 596	20 920	-10.0
Republic of Korea				
Quantity (000 No.)	1 142	627	236	-54.5
Value (\$000)	64 464	37 690	13 611	-54.1
Hungary				
Quantity (000 No.)	-	7	47	574.9
Value (\$000)	-	586	5 572	850.8
Hong Kong				
Quantity (000 No.)	46	118	99	46.5
Value (\$000)	3 145	4 288	5 403	31.1
Indonesia				
Quantity (000 No.)	-	14	76	451.1
Value (\$000)	-	727	4 839	565.6
Canada				
Quantity (000 No.)	24	5	5	-55.6
Value (\$000)	3 966	1 523	1 233	-44.2
Thailand				
Quantity (000 No.)	257	196	33	-63.9
Value (\$000)	11 890	10 219	1 109	-69.5
Brazil				
Quantity (000 No.)	2	10	9	126.1
Value (\$000)	150	890	926	148.5
Other				
Quantity (000 No.)	112	112	37	-42.5
Value (\$000)	8 288	4 605	2 370	-46.5
Total				
Quantity (000 No.)	7 621	7 071	6 669	-6.5
Value (\$000)	588 519	604 899	538 997	-4.3

Ranked in descending order by 1991 value.

Canada ranked 8 overall.

BICYCLES AND OTHER CYCLES

(H.S. 8712.00)

VII. UNITED STATES IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

<u>Country of Origin</u>	<u>1989</u> %	<u>1990</u> %	<u>1991</u> %
Taiwan			
Quantity	71.4	70.3	70.3
Value	76.5	79.2	78.1
China			
Quantity	6.4	12.9	20.8
Value	3.5	6.5	11.5
Japan			
Quantity	1.5	1.3	0.8
Value	4.4	4.2	3.9
Republic of Korea			
Quantity	15.0	8.9	3.5
Value	11.0	6.2	2.5
Hungary			
Quantity	-	0.1	0.7
Value	-	0.1	1.0
Hong Kong			
Quantity	0.6	1.7	1.5
Value	0.5	0.7	1.0
Indonesia			
Quantity	-	0.2	1.1
Value	-	0.1	0.9
Canada			
Quantity	0.3	0.1	0.1
Value	0.7	0.3	0.2
Thailand			
Quantity	3.4	2.8	0.5
Value	2.0	1.7	0.2
Brazil			
Quantity	0.0	0.1	0.1
Value	0.0	0.1	0.2
Other			
Quantity	1.5	1.6	0.6
Value	<u>1.4</u>	<u>0.8</u>	<u>0.4</u>
Total			
Quantity	100.0	100.0	100.0
Value	100.0	100.0	100.0

Ranked in descending order by 1991 value.

Canada ranked 8 overall.

BICYCLES AND OTHER CYCLES

(H.S. 8712.00)

VII. UNITED STATES IMPORTS (Cont'd)

BY MAJOR CUSTOMS DISTRICT OF ENTRY

<u>Customs District of Entry</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1989-91 (%)</u>
Los Angeles, California				
Quantity (000 No.)	3 646	3 643	3 964	4.3
Value (\$000)	247 858	259 292	242 424	-1.1
New York City, New York				
Quantity (000 No.)	1 259	1 098	1 149	-4.5
Value (\$000)	88 538	85 958	97 039	4.7
San Francisco, Californ				
Quantity (000 No.)	323	378	303	-3.3
Value (\$000)	53 223	64 422	61 603	7.6
Chicago, Illinois				
Quantity (000 No.)	426	427	312	-14.4
Value (\$000)	45 928	52 205	39 204	-7.6
Baltimore, Maryland				
Quantity (000 No.)	136	188	172	12.7
Value (\$000)	12 696	24 300	24 638	39.3
Seattle, Washington				
Quantity (000 No.)	265	270	177	-18.4
Value (\$000)	31 041	32 448	22 506	-14.9
Savannah, Georgia				
Quantity (000 No.)	143	104	65	-32.6
Value (\$000)	13 002	9 312	5 905	-32.6
Cleveland, Ohio				
Quantity (000 No.)	61	51	29	-31.9
Value (\$000)	5 756	8 107	5 542	-1.9
Philadelphia, Pennsylv				
Quantity (000 No.)	368	270	60	-59.5
Value (\$000)	22 760	22 622	5 192	-52.2
Boston, Massachusetts				
Quantity (000 No.)	47	39	38	-10.1
Value (\$000)	5 972	4 506	4 813	-10.2
Other				
Quantity (000 No.)	945	603	400	-35.0
Value (\$000)	61 744	41 727	30 132	-30.1
Total				
Quantity (000 No.)	7 621	7 071	6 669	-6.5
Value (\$000)	588 519	604 899	538 997	-4.3

Ranked in descending order by 1991 value.

BICYCLES AND OTHER CYCLES

(H.S. 8712.00)

VII. UNITED STATES IMPORTS (Cont'd)

MARKET SHARES BY MAJOR CUSTOMS DISTRICT OF ENTRY

<u>Customs District of Entry</u>	<u>1989</u> %	<u>1990</u> %	<u>1991</u> %
Los Angeles, California			
Quantity	47.8	51.5	59.4
Value	42.1	42.9	45.0
New York City, New York			
Quantity	16.5	15.5	17.2
Value	15.0	14.2	18.0
San Francisco, California			
Quantity	4.2	5.4	4.5
Value	9.0	10.6	11.4
Chicago, Illinois			
Quantity	5.6	6.0	4.7
Value	7.8	8.6	7.3
Baltimore, Maryland			
Quantity	1.8	2.7	2.6
Value	2.2	4.0	4.6
Seattle, Washington			
Quantity	3.5	3.8	2.6
Value	5.3	5.4	4.2
Savannah, Georgia			
Quantity	1.9	1.5	1.0
Value	2.2	1.5	1.1
Cleveland, Ohio			
Quantity	0.8	0.7	0.4
Value	1.0	1.3	1.0
Philadelphia, Pennsylvania			
Quantity	4.8	3.8	0.9
Value	3.9	3.7	1.0
Boston, Massachusetts			
Quantity	0.6	0.5	0.6
Value	1.0	0.7	0.9
Other			
Quantity	12.4	8.5	6.0
Value	<u>10.5</u>	<u>6.9</u>	<u>5.6</u>
Total			
Quantity	100.0	100.0	100.0
Value	100.0	100.0	100.0

Ranked in descending order by 1991 value.

DID YOU KNOW?

Effective May 1, 1991, the Market Intelligence Division of the Services to Business Branch of Industry, Science and Technology Canada became the Office of Primary Interest (OPI) for **dISTCcovery**. This service, developed by the New Brunswick Regional Office, is being implemented on a national basis and is available in most regional offices.

WHAT IS dISTCcovery? **dISTCcovery** is a tool for discovering and acquiring new manufacturing opportunities emerging from a worldwide explosion in technological developments, new products and new processes.

dISTCcovery introduces you to companies and organizations from around the world who are willing to licence the right to manufacture and sell their product in an agreed market area. The reverse is also possible. A Canadian company can also use **dISTCcovery** to promote their unique product or process for licensing internationally.

dISTCcovery provides access to international data bases containing thousands of licensing offers for new products, processes and technology originating from around the world.

For more information on this service, contact the Market Intelligence Division at (613) 954-4970 or the nearest **ISTC** Regional Office listed at the end of this publication.



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