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MARKET INTELLIGENCE

**WINDOWS, FRENCH-WINDOWS
AND THEIR FRAMES, OF WOOD**

Pub. No.: 91115-IP

February 1992



Canada



ID. 91-0784

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

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REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada, Tel.: (613) 951-9647
Revenue Canada, Tel.: (613) 954-6927
U.S. Department of Commerce,
Bureau of the Census,
Tel.: (301) 763-7754

TARIFFS

Enquiries concerning **Canadian** tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario K1A 0L5
Tel.: (613) 954-6927
Fax.: (613) 954-2509

Enquiries concerning tariffs and other government trade regulations in **foreign** countries should be directed to:

Info Export
External Affairs
Ottawa, Ontario
K1A 0G2
Tel.: (613) 993-6435 OR
1-800-267-8376
Fax.: (613) 996-9709

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

Rounding

Figures may not add due to rounding.

Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

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WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

I. INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

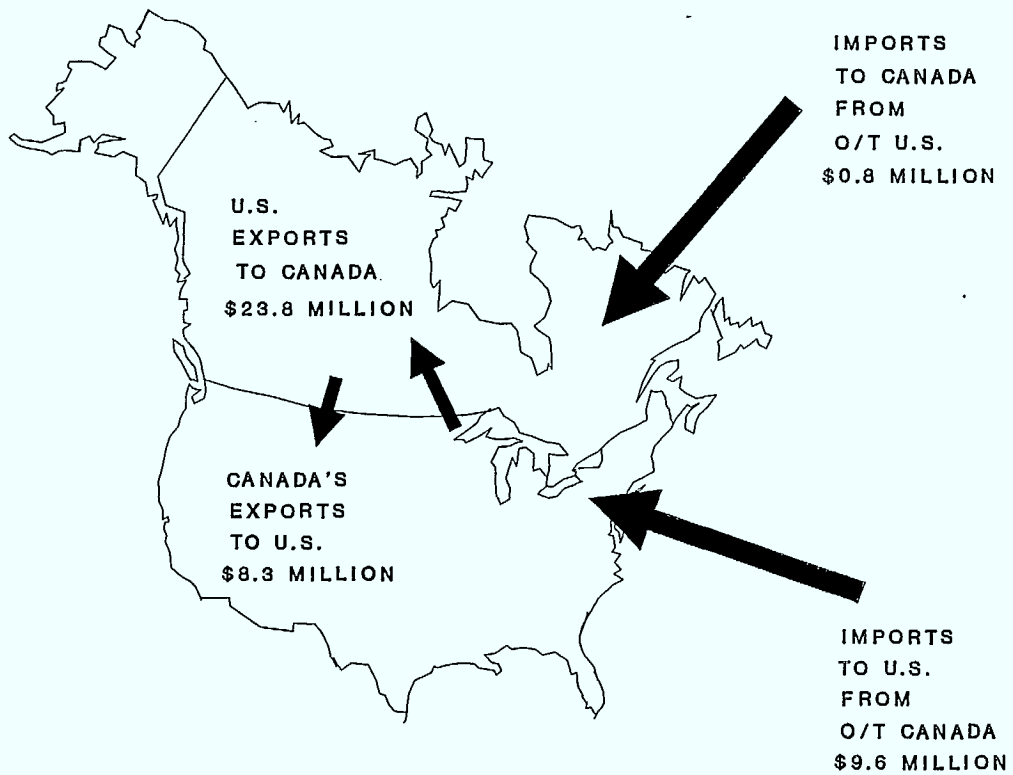
This report is based on data from several sources for the following Harmonized System (H.S.) commodity codes:

<u>Description</u>	<u>H.S. Commodity Codes Analyzed</u>
-Wood windows, french-windows and their frames (4418.10)	
---Window frames	4418.10.10.00
---Other (windows)	4418.10.90.00

Also available is a Market Intelligence Report entitled "Doors and Their Frames and Thresholds, of Wood" (Pub. No. 91132-IP).

**WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)**

II. NORTH AMERICAN IMPORTS - 1990



North American Imports - \$10.4 Million*

* Excludes Canada - U.S. bilateral trade; Mexico.

**WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)**

III. CANADIAN IMPORTS

SUMMARY

Description and Commodity Code	1988 Value (\$000)	1989 Value (\$000)	1990 Value (\$000)	1991* Value (\$000)	Major Country of Export to Canada % of Total Value			
					1988	1989	1990	1991*
Wood windows, french-windows and their frames:								
Window frames 4418.10.10.00	1 104	1 323	1 382	1 140	U.S.A. 74	U.S.A. 99	U.S.A. 92	U.S.A. 95
Other (windows) 4418.10.90.00	25 892	25 757	23 200	15 372	U.S.A. 95	U.S.A. 97	U.S.A. 97	U.S.A. 100
TOTAL	26 997	27 081	24 583	16 512	U.S.A. 94	U.S.A. 97	U.S.A. 97	U.S.A. 100

BY PROVINCE OF CLEARANCE

Province of Clearance	1988	1989	1990	1991*	Average Annual Growth Rate 1988-90 (%)
Ontario Value (\$000)	20 777	20 798	18 863	11 965	-4.7
Québec Value (\$000)	3 482	3 388	3 125	2 591	-5.3
British Columbia Value (\$000)	1 007	1 334	1 118	809	5.4
Manitoba Value (\$000)	1 513	1 041	783	450	-28.1
Alberta Value (\$000)	3	110	320	292	906.9
New Brunswick Value (\$000)	98	171	236	351	55.4
Nova Scotia Value (\$000)	94	52	88	44	-3.6
Saskatchewan Value (\$000)	22	188	40	2	35.3
Newfoundland Value (\$000)	-	-	10	10	0.0
Total Value (\$000)	26 997	27 081	24 583	16 512	-4.6

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

**WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)**

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

Province of Clearance -----	1988 ----- %	1989 ----- %	1990 ----- %	1991* ----- %
Ontario Value	77.0	76.8	76.7	72.5
Québec Value	12.9	12.5	12.7	15.7
British Columbia Value	3.7	4.9	4.5	4.9
Manitoba Value	5.6	3.8	3.2	2.7
Alberta Value	0.0	0.4	1.3	1.8
New Brunswick Value	0.4	0.6	1.0	2.1
Nova Scotia Value	0.3	0.2	0.4	0.3
Saskatchewan Value	0.1	0.7	0.2	0.0
Newfoundland Value	-	-	0.0	0.1
Total Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

III. CANADIAN IMPORTS (Cont'd)

WINDOW FRAMES
(H.S. 4418.10.10.00)

BY PROVINCE OF CLEARANCE

Province of Clearance	1988	1989	1990	1991*	Average Annual Growth Rate 1988-90 (%)
Ontario Value (\$000)	663	1 020	1 174	819	33.1
British Columbia Value (\$000)	339	33	110	235	-43.0
New Brunswick Value (\$000)	20	13	42	7	44.7
Saskatchewan Value (\$000)	22	177	40	-	35.3
Manitoba Value (\$000)	13	7	7	14	-28.3
Alberta Value (\$000)	-	56	4	60	-92.6
Québec Value (\$000)	47	16	3	1	-74.8
Nova Scotia Value (\$000)	-	1	2	4	148.5
Total Value (\$000)	1 104	1 323	1 382	1 140	11.9

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

III. CANADIAN IMPORTS (Cont'd)

WINDOW FRAMES (Cont'd)

(H.S. 4418.10.10.00)

MARKET SHARES BY PROVINCE OF CLEARANCE

Province of Clearance -----	1988 ----- %	1989 ----- %	1990 ----- %	1991* ----- %
Ontario Value	60.1	77.1	85.0	71.1
British Columbia Value	30.7	2.5	8.0	20.6
New Brunswick Value	1.8	1.0	3.0	0.6
Saskatchewan Value	2.0	13.4	2.9	-
Manitoba Value	1.2	0.5	0.5	1.2
Alberta Value	-	4.2	0.3	5.3
Québec Value	4.3	1.2	0.2	0.1
Nova Scotia Value	-	0.1	0.2	0.3
	-----	-----	-----	-----
Total Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

III. CANADIAN IMPORTS (Cont'd)

OTHER WINDOWS

(H.S. 4418.10.90.00)

BY PROVINCE OF CLEARANCE

Province of Clearance	1988	1989	1990	1991*	Average Annual Growth Rate 1988-90 (%)
-----	----	----	----	----	-----
Ontario Value (\$000)	20 114	19 777	17 689	11 145	-6.2
Québec Value (\$000)	3 435	3 372	3 122	2 589	-4.7
British Columbia Value (\$000)	668	1 300	1 008	574	22.8
Manitoba Value (\$000)	1 500	1 033	776	436	-28.1
Alberta Value (\$000)	3	54	316	232	900.4
New Brunswick Value (\$000)	78	158	195	344	58.0
Nova Scotia Value (\$000)	94	51	85	40	-4.8
Newfoundland Value (\$000)	-	-	10	10	0.0
Saskatchewan Value (\$000)	-	11	-	2	0.0
	-----	-----	-----	-----	-----
Total Value (\$000)	25 892	25 757	23 200	15 372	-5.3

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

III. CANADIAN IMPORTS (Cont'd)

OTHER WINDOWS (Cont'd)

(H.S. 4418.10.90.00)

MARKET SHARES BY PROVINCE OF CLEARANCE

Province of Clearance	1988	1989	1990	1991*
-----	----	----	----	----
	%	%	%	%
Ontario				
Value	77.7	76.8	76.2	72.5
Québec				
Value	13.3	13.1	13.5	16.8
British Columbia				
Value	2.6	5.0	4.3	3.7
Manitoba				
Value	5.8	4.0	3.3	2.8
Alberta				
Value	0.0	0.2	1.4	1.5
New Brunswick				
Value	0.3	0.6	0.8	2.2
Nova Scotia				
Value	0.4	0.2	0.4	0.3
Newfoundland				
Value	-	-	0.0	0.1
Saskatchewan				
Value	-	0.0	-	0.0
	-----	-----	-----	-----
Total				
Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)

III. CANADIAN IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

Country of Origin	1988	1989	1990	1991*	Average Annual Growth Rate 1988-90 (%)
United States Value (\$000)	25 356	26 298	23 776	16 414	-3.2
Denmark Value (\$000)	1 182	645	478	2	-36.4
United Kingdom Value (\$000)	39	1	182	1	116.5
Belgium Value (\$000)	93	47	85	30	-4.4
Fed. Rep. of Germany Value (\$000)	47	74	49	22	1.6
Italy Value (\$000)	-	5	11	44	132.7
France Value (\$000)	35	3	2	-	-75.8
Other Value (\$000)	244	8	-	-	-96.7
Total Value (\$000)	26 997	27 081	24 583	16 512	-4.6

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

**WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)**

III. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

Country of Origin	1988	1989	1990	1991*
	%	%	%	%
United States				
Value	93.9	97.1	96.7	99.4
Denmark				
Value	4.4	2.4	1.9	0.0
United Kingdom				
Value	0.1	0.0	0.7	0.0
Belgium				
Value	0.3	0.2	0.3	0.2
Fed. Rep. of Germany				
Value	0.2	0.3	0.2	0.1
Italy				
Value	-	0.0	0.0	0.3
France				
Value	0.1	0.0	0.0	-
Other				
Value	0.9	0.0	0.0	0.0
Total				
Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

III. CANADIAN IMPORTS (Cont'd)

WINDOW FRAMES
(H.S. 4418.10.10.00)

BY MAJOR COUNTRY OF ORIGIN

Country of Origin	1988	1989	1990	1991*	Average Annual Growth Rate 1988-90
-----	----	----	----	----	-----
United States					(%)
Value (\$000)	817	1 304	1 268	1 080	24.6
United Kingdom					
Value (\$000)	-	-	65	-	0.0
Fed. Rep. of Germany					
Value (\$000)	47	9	39	17	-9.2
Italy					
Value (\$000)	-	5	10	44	124.5
Other					
Value (\$000)	240	5	-	-	-97.8
Total					
Value (\$000)	1 104	1 323	1 382	1 140	11.9

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

Country of Origin	1988	1989	1990	1991*
-----	----	----	----	----
United States	%	%	%	%
Value	74.0	98.5	91.7	94.7
United Kingdom				
Value	-	-	4.7	0.0
Fed. Rep. of Germany				
Value	4.3	0.7	2.8	1.5
Italy				
Value	-	0.3	0.7	3.8
Other				
Value	21.7	0.4	0.0	0.0
Total				
Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

III. CANADIAN IMPORTS (Cont'd)

OTHER WINDOWS

(H.S. 4418.10.90.00)

BY MAJOR COUNTRY OF ORIGIN

Country of Origin	1988	1989	1990	1991*	Average Annual Growth Rate 1988-90 (%)
-----	-----	-----	-----	-----	-----
United States					
Value (\$000)	24 540	24 994	22 508	15 334	-4.2
Denmark					
Value (\$000)	1 182	645	478	2	-36.4
United Kingdom					
Value (\$000)	39	1	117	1	73.5
Belgium					
Value (\$000)	93	47	85	30	-4.4
Fed. Rep. of Germany					
Value (\$000)	-	64	10	5	-84.8
France					
Value (\$000)	-	-	2	-	0.0
Italy					
Value (\$000)	-	-	0	-	0.0
Other					
Value (\$000)	39	6	-	-	-84.4
	-----	-----	-----	-----	-----
Total					
Value (\$000)	25 892	25 757	23 200	15 372	-5.3

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

III. CANADIAN IMPORTS (Cont'd)

OTHER WINDOWS (Cont'd)

(H.S. 4418.10.90.00)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

Country of Origin -----	1988 ----	1989 ----	1990 ----	1991* ----
	%	%	%	%
United States Value	94.8	97.0	97.0	99.8
Denmark Value	4.6	2.5	2.1	0.0
United Kingdom Value	0.1	0.0	0.5	0.0
Belgium Value	0.4	0.2	0.4	0.2
Fed. Rep. of Germany Value	-	0.2	0.0	0.0
France Value	-	-	0.0	-
Italy Value	-	-	0.0	-
Other Value	0.1	0.0	0.0	0.0
	-----	-----	-----	-----
Total Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1990 value.

* The latest year is cumulative to the third quarter.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)

IV. CANADIAN PRODUCTION

Statistics Canada reports that production of windows, french-windows and their frames, of wood, are produced in Canada. However, Statistics Canada does not provide data on production by Canadian manufacturers.

Any enquiries and/or comments regarding Canadian production should be directed to:

Statistics Canada
Industry Division
Survey of Manufactures Section
Ottawa, Ontario
K1A 0T6
Tel.: (613) 951-3523

Source: Catalogue #35-250, annual, "Wood Industries".

**WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)**

V. CANADIAN EXPORTS

BY MAJOR COUNTRIES OF DESTINATION

1989		1990		1991*	
Country	Value	Country	Value	Country	Value
-----		-----		-----	
	\$000		\$000		\$000
U.S.	5 868	U.S.	8 206	U.S.	8 445
China	113	Japan	850	Japan	263
Japan	83	S. Arabia	219	Taiwan	93
St. Pierre & Miquelon	82	W.Germany	134	W.Germany	87
Bermuda	58	Singapore	90	Antigua & Barbada	53
Italy	40	St. Pierre Miquelon	78	St. Pierre & Miquelon	42
Hong Kong	36	Bermuda	55	Cuba	38
Netherlands Antilles	28	Australia	16	Morocco	38
Cameroon	20	U.K.	10	USSR	37
Dominica	14	Poly-fran	9		
Other	26	Other	4	Other	86
	-----		-----		-----
TOTAL	6 368		9 671		9 290

* The latest year is cumulative to the third quarter.

Note : Major countries in descending order based upon value.

Source: Statistics Canada

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

VI. CANADIAN IMPORTERS - 1990

WINDOW FRAMES

(H.S. 4418.10.10.00)

There were 71 known importers of wood window frames in 1990. The principal 15 importers accounted for 86 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u> (%)
3	526	38
6	802	58
10	1 024	74
15	1 187	86
All Importers (71)	1 382	100

The principal importers of wood window frames during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all principal importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
155023 Canada Inc Four Season Greenhouses Canada Inc.	Willowdale, Ont.	L E Shaw Limited	Lantz, N.S.
Acklands Ltd.	Vancouver, B.C.	Maple Leaf Forest Products Inc.	Echo Bay, Ont.
All Type Windows Ltd.	Windsor, Ont.	Marvin Windows Inc.	Mississauga, Ont.
Appliance Associates of Buffalo Inc.	Buffalo, NY, USA*	Meritco Industries Ltd.	Blackstock, Ont.
Bandi Building Products Limited	St. Catharines, Ont.	Rema Window Systems Ltd.	Pickering, Ont.
Boyd Distributors Ltd.	Calgary, Alta.	Ridley Industries Ltd.	Weston, Ont.
Church's Lumber Yards Inc.	Utica, MI, USA*	Robert Hunt Corporation	London, Ont.
Crowland Sash and Frame Ltd.	Welland, Ont.	Solar O/B Southern Ontario Landscape & Renovations Ltd.	Colborne, Ont.
Decor Doors (Mfg.) Ltd.	Kelowna, B.C.	Solar-Wood Window Products Ltd.	Calgary, Alta.
Fingerle Lumber Co. Ltd.	Ann Arbor, MI, USA*	Soo Mill & Lumber Co. Ltd.	Sault Ste Marie, Ont.
Ince Holdings Ltd.	Calgary, Alta.	The Glass Shop (Sault) Ltd.	Sault Ste Marie, Ont.
Job-Site Custom Coach Limited	London, Ont.	Thomas A. Plunkett Associates Inc.	Mt. Clemens, MI, USA*
		Westcoast Wood Windows Ltd.	Surrey, B.C.

* Non resident importer

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

VI. CANADIAN IMPORTERS - 1990 (Cont'd)

OTHER WINDOWS

(H.S. 4418.10.90.00)

There were 132 known importers of other windows in 1990. The principal 15 importers accounted for 91 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u> (%)
3	17 242	74
6	18 919	82
10	20 181	87
15	21 152	91
25	22 075	95
All Importers (132)	23 200	100

The principal importers of other windows during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all principal importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
155023 Canada Inc. Four Season Greenhouses Canada Inc.	Willowdale, Ont.	Can-Save Insulation Ltd.	Barrie, Ont.
2325-5201 Quebec Inc. Portes & Fenetres J M Ferron	Yamachiche, Qué.	Church's Lumber Yards Ltd.	Utica, NY, USA*
A.N.C. Window Products Ltd.	Downsview, Ont.	Corner Pocket Ltd., The	Cartwright, Man.
Acklands Ltd.	Vancouver, B.C.	Conifer Log Builders Ltd.	Dryden, Ont.
Armwood Windows & Doors Inc.	Hartney, Man.	Dashwood Industries Ltd.	Centralia, Ont.
Bandi Building Products Limited	St. Catharines, Ont.	Delano Building Products Ltd.	Winnipeg, Man.
Beaton Industries Ltd.	Winnipeg, Man.	Duncalfe & Co. Ltd.	Cartwright, Man.
Better Built Homes Div. Of Lou Dan Ltd.	Chatham, Ont.	Fingerle Lumber Company Ltd.	Ann Arbor, MI, USA*
Big L Distributors Inc.	Buffalo, NY, USA*	Fort Erie Do-It Center	Fort Erie, Ont.
Breton Windows Ltd.	Sydney, N.S.	O/B 646788 Ontario Ltd.	Hamilton, Ont.
Bridge Seal Glass Ltd.	Lethbridge, Alta.	H A S Building Supplies Ltd.	Port Lambton, Ont.
		Haggith Construction Ltd.	Seattle, WA, USA*
		Halnam Inc.	Thunder Bay, Ont.
		Honey Window & Plate Ltd.	Port Perry, Ont.
		J.A. McDougal Construction Ltd.	

* Non resident importer

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

VI. CANADIAN IMPORTERS - 1990 (Cont'd)

OTHER WINDOWS (Cont'd)

(H.S. 4418.10.90.00)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
James C. Darrah & Assoc. Ltd.	Port Hope, Ont.	Rimat Supply Ltd. O/B J&L	
Job-Site Custom Coach Limited	London, Ont.	Rizzuto & I&C Mathews Ltd.	Thunder Bay, Ont.
King Of Windows Ltd.	Saint John, N.B.	Ritchies Discount Warehouse Ltd.	Saint John, N.B.
Kitchen & Window Shoppe Ltd.	Ridgeway, Ont.	Robert Hunt Corporation	London, Ont.
L E Shaw Limited	Lantz, N.S.	Strathroy Door Inc.	Strathroy, Ont.
La Cie De Remonte Pente		Suntech Windows Ltd.	Concord, Ont.
Doppelmayr Ltd.	St-Jerome, Qué.	Technica Window Works Ltd.	Calgary, Alta.
Lindal Cedar Homes Ltd.	Surrey, B.C.	Union Glass & Coating Ltd.	Calgary, Alta.
Mackay Forest Products Ltd.	Saint John, N.B.	Velux Canada Inc.	Pierrefonds, Qué.
Maple Leaf Homes Inc.	Fredericton, N.B.	Walker Door & Window Ltd.	Vancouver, B.C.
Marvin Windows Inc.	Mississauga, Ont.	Wallace Lumber & Precut Ltd.	Edmundston, N.B.
Nelson Lumber Company Limited	Lloydminster, Sask.	Weather Shield Of Canada Ltd.	Winnipeg, Man.
New Glass Ltd.	Calgary, Alta.	Westcoast Wood Windows Ltd.	Surrey, B.C.
Perfect Addition Limited, The	Scarborough, Ont.	Window City Ltd.	Edmonton, Alta.
R H Dougall Building Products		Windowworld Incorporated	Thunder Bay, Ont.
Ltd.	Exeter, Ont.		
Renders And Renders Ltd.	Chatham, Ont.		

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

VII. FOREIGN EXPORTERS TO CANADA - 1990

WINDOW FRAMES

(H.S. 4418.10.10.00)

Major exporters to Canada of wood window frames are listed by major country of origin in descending order of dollar value. These exporters accounted for 74 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990 (\$000)</u>
United States	Koble and Koble Multiwork Co.)	385*
	Weather Shield Mfg.)	
	Kellogg Wholesale Building)	
United States	Semling Menke Co.)	387*
	Iron City Sash & Door)	
	Hurd Millwork Co.)	
	Rolscreen Inc.)	
United States	Cardaco)	257*
	Janes)	
France		
TOTAL		1 029

* Aggregated to preserve confidentiality of Canadian importers.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

VII. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

**OTHER WINDOWS
(H.S. 4418.10.90.00)**

Major exporters to Canada of other windows are listed by major country of origin in descending order of dollar value. These exporters accounted for 94 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990</u> (\$000)	
United States	Rollscreen Inc.)	15 516*	
	Marvin Windows)		
	Velux Greenwood Inc.)		
	Robert Hunt Corp.)	2 889*	
	Weather Shield Mfg. Inc.)		
	Wenco Windows)		
	Kimball and Russell)	2 453*	
	Lindal Cedar Homes Inc.)		
	Radford Co.)		
	Kolbe and Kolbe Co. Inc.)	858*	
	Iron City Sash and Door)		
	Biltbest Windows)		
	TOTAL		21 716

* Aggregated to preserve confidentiality of Canadian importers.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)

VIII. CANADIAN SUPPLIERS

The following lists are taken from two sources: a) the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada; and, b) the Canadian Trade Index, published by the Canadian Manufacturers' Association (CMA). These lists may not include all suppliers of the products in question, as companies must themselves register in BOSS or the Canadian Trade Index. In both cases, information on Canadian products supplied is as given by the companies.

BOSS

Companies are arranged in alphabetical order.

Windows, Wooden, Fitted With Glass

<u>Name</u>	<u>Address</u>
2427-9861 Quebec Inc.	St-Bruno-Lac-St-Jean, Qué.
*A.A. Beaulieu Limitée	Edmundston, N.B.
A.B. Cushing Mills Ltd.	Calgary, Alta.
Alta Aluminum	Lethbridge, Alta.
Alumiseal (1989) Ltd.	Saskatoon, Sask.
*Alweather Windows & Doors Limited	Stewiacke, N.S.
Armand Pelletier & Fils Inc.	Ste-Perpetue-De-L'Islet, Qué.
Armoires & Fenêtres L'Ecuyer Inc.	Ste-Marthe-Sur-Le-Lac, Qué.
*Atelier De La Crapaudiere Inc.	Standon, Qué.
Ateliers De Renovation R.P. Ltée., Les	Ste-Angele-De-Merici, Qué.
Aucoin Inc. (Edmond)	St-Boniface-De-Shawinigan, Qué.
Bagnall's Mills Limited	Charlottetown, P.E.I.
Beaton Industries Ltd./All Glass Western	Winnipeg, Man.
Berdick Mfg. (Pacific) Ltd.	Penticton, B.C.
Berdick Mfg. Lethbridge Ltd.	Coaldale, Alta.
Bluenose Woodworkers Ltd.	Dartmouth, N.S.
*Bolduc & Gregoire Inc.	Cowansville, Qué.
British Columbia Door Co. Ltd.	Vancouver, B.C.
Brown Window Corporation	Toronto, Ont.
Calgary Sash And Door Ltd.	Calgary, Alta.
*Canadian Woodworks Ltd.	Prince George, B.C.
Centre Du Chassis R.N. Inc., Le	Pintendre, Qué.
Charles Sammut Limited	Toronto, Ont.
Compagnie Lucien Leboeuf Ltée., La	Ste-Gertrude, Qué.
Custom Window Systems P.A. Ltd.	Prince Albert, Sask.
*Dashwood Industries Limited	Centralia, Ont.

* Company engaged in export trade

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)

VIII. CANADIAN SUPPLIERS (Cont'd)

Windows, Wooden, Fitted With Glass (Cont'd)

<u>Name</u>	<u>Address</u>
Del-Wood Products Ltd.	Delburne, Alta.
Entreprise Tessier & Frere Inc.	St-Cesaire, Qué.
*Entreprises A.M. (St-Tite) Inc.	St-Tite, Qué.
Feldmann Window Mfg. Limited	Tilbury, Ont.
Fenebec Inc.	St-Joseph-De-Beauce, Qué.
Fenergic Inc.	Warwick, Qué.
*Fenêtres Elite Inc., Les	St-Gilles, Qué.
Fenêtres Gaspésiennes Inc., Les	Ste-Anne-Des-Monts, Qué.
*Fenêtres Montmagny Inc.	St-Francois-Montmagny, Qué.
Fenêtres St-Jean Inc., Les	St-Jean-Sur-Richelieu, Qué.
Fiset & Marcotte Inc.	St-Basile-De-Portneuf, Qué.
*G.R. Theriault Ltd.	Grand Falls, N.B.
Gaston Brouillette Inc.	Cap-De-La-Madeleine, Qué.
Gienow Building Products Limited	Calgary, Alta.
*Gm Woodwork Ltd.	Calgary, Alta.
Golden Windows Ltd.	Kitchener, Ont.
*Gord Hill Log Homes Ltd.	Abbotsford, B.C.
H.B.G. Enterprises Ltd.	Salmon Arm, B.C.
Indal Building Products	Calgary, Alta.
Industries Bown Inc., Les	Sherbrooke, Qué.
Industries Fermco Ltée., Les	St-Adelphe-De-Champlain, Qué.
Industries Unik Ltée., Les	St-Gilles, Qué.
Isothermiques Solarcan Ltée.	Boucherville, Qué.
*J.A.W. Window & Door Company Limited	St Francois Xavier, Man.
J.B. Charron (1975) Ltée.	Ste-Therese-De-Blainville, Qué.
*Jos Gingras & Fils (1974) Ltée.	St-Damase, Qué.
Kelly Ladders Woodworking Div. Of 249807	Bow Island, Alta.
*Knechtel Millwork Limited	London, Ont.
*Laflamme Et Frere Inc. (R.)	St-Apollinaire, Qué.
Le Foyer Canadien 1986 Inc.	Amqui, Qué.
Leo Grondin Inc.	Lac Megantic, Qué.
Lepine & Lepine Inc.	Ste-Anne-Des-Plaines, Qué.
*Lock-Wood Ltd.	Scoudouc, N.B.
*Loewen Windows	Steinbach, Man.
*Marcoux & Freres Enr.	Coaticook, Qué.
Maritime Door And Window Ltd.	Moncton, N.B.
Mason Windows Limited	Amherst, N.S.
Menuiserie De L'Estrie Inc.	Magog, Qué.
Menuiserie De Nos Ancetres Inc.	Bernieres, Qué.

* Company engaged in export trade

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)

VIII. CANADIAN SUPPLIERS (Cont'd)

Windows, Wooden, Fitted With Glass (Cont'd)

<u>Name</u>	<u>Address</u>
Menuiserie Delisle 1988 Inc.	Quebec, Qué.
Menuiserie Des Pins (I.F.) Inc.	Notre-Dame-Des-Pins, Qué.
*Menuiserie Paquet Inc.	St-Ferreol-Les-Neiges, Qué.
Menuiserie St-Cyrille	Normandin, Qué.
Menuiserie Syrica Ltée.	Lorrainville, Qué.
*Meubles Du Quebec Inspiration Xix Ltée.	Ste-Agathe-Des-Monts, Qué.
Michel's Industries Ltd.	St Gregor, Sask.
Mongrain & Freres Ltée.	Shawinigan, Qué.
Moose Jaw Sash & Door Co. (1963) Ltd.	Moose Jaw, Sask.
Nu-Fab Building Products Limited	Saskatoon, Sask.
Pacific Builders Supplies Ltd.	Cobble Hill, B.C.
Paquette & Freres Enr.	Ascot Corner, Qué.
Paramount Glass & Millwork Ltd.	Winnipeg, Man.
Perma Seal Glass Ltd.	Edmonton, Alta.
Pierre Naud Inc.	Ste-Thecle, Qué.
Pollard Windows Inc.	Burlington, Ont.
Portes & Chassis Eddy Boulet Inc.	Sorel, Qué.
Portes & Chassis Mont-Laurier Inc., Les	Mont-Laurier, Qué.
Portes & Fenêtres De Beauce (1979) Ltée.	St-Benoit-Labre, Qué.
Prodomo Inc.	Pointe-Aux-Trembles, Qué.
Produits Chantecler Products Inc.	Gatineau, Qué.
Produits Dalmen Products Ltd., Les	St Isidore De Prescott, Ont.
Qimby's Construction	Orangedale, N.S.
R.H. Dougall Bldg. Products Ltd.	Exeter, Ont.
R.L. Cushing Millwork Company Limited	Moose Jaw, Sask.
*Renovation Du Saguenay Inc.	Chicoutimi, Qué.
Richard D. Ivens Ltd.	Penetanguishene, Ont.
*Robert & Robert (1978) Ltée.	St-Francois-Xavier-De-Brompton, Qué.
Robert Hunt Corporation	London, Ont.
Scheel Window Limited	Arnprior, Ont.
Schurman Ind. Div. Of Schurman Ent. Ltd.	Dartmouth, N.S.
*Shore Glass & Building Supplies Ltd.	Winnipeg, Man.
Solar-Wood Window Products Ltd.	Calgary, Alta.
Solarco Inc.	Notre-Dame-Des-Pins, Qué.
Solaris Quebec Inc.	L'Ange Gardien, Qué.
Tanco Windows & Doors Inc.	Magrath, Alta.
The Bitrad International Group Corp.	Quesnel, B.C.
Theo Mineault Inc.	Angers, Qué.
Thomas Caya (1982) Inc.	Bon-Conseil, Qué.

* Company engaged in export trade

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VIII. CANADIAN SUPPLIERS (Cont'd)

Windows, Wooden, Fitted With Glass (Cont'd)

<u>Name</u>	<u>Address</u>
United Window Mfrs. Ltd.	Concord, Ont.
Vaillancourt & Fils Ltée.	Drummondville, Qué.
Vitrieres De Lameque Ltée., Les	Shippagan, N.B.
Vitrierie Ferme-Neuve Inc.	Ferme-Neuve, Qué.
Vitrierie Nomingue Inc.	Nomingue, Qué.
W.H. Vidito & Son Ltd.	Annapolis Royal, N.S.
*Westland Window World Limited	Cranbrook, B.C.
Warton Windows	Warton, Ont.
Willmar Windows Inc.	Winnipeg, Man.
Wingrill Inc.	Brighton, Ont.
Yarrow Glass & Aluminum	Winnipeg, Man.
Yelle Portes & Fenêtres Inc.	Ste-Martine, Qué.

Windows, Wooden, Parts Of

<u>Name</u>	<u>Address</u>
Armand Pelletier & Fils Inc.	Ste-Perpetue-De-L'Islet, Qué.
Berdick Mfg. (Pacific) Ltd.	Penticton, B.C.
Black Bridge Woodworking Inc.	Charlton Station, Ont.
Brunswicklab Ltd.	Sussex, N.B.
Ebenisterie Beaubois Ltée.	St-Georges, Qué.
*Entreprises A.M. (St-Tite) Inc.	St-Tite, Qué.
Fenergetic Inc.	Warwick, Qué.
Gaston Brouillette Inc.	Cap-De-La-Madeleine, Qué.
Glennrosa Glass Ltd.	Minnedosa, Man.
Golden Windows Ltd.	Kitchener, Ont.
Graham's Thermal Windows Ltd.	Regina, Sask.
*Gregory Forest Products Ltd.	Fort St James, B.C.
Industries Bown Inc., Les	Sherbrooke, Qué.
Kelly Ladders Woodworking Div. Of 249807	Bow Island, Alta.
*Landucci Industries Ltd.	Surrey, B.C.
*Menuiserie Paquet Inc.	St-Ferreol-Les-Neiges, Qué.
Menuiserie St-Cyrille	Normandin, Qué.
Morewood Industries Limited	Morewood, Ont.
*Pac-Deck Wood Specialties Limited	Maple Ridge, B.C.
Produits Chantecler Products Inc.	Gatineau, Qué.
R.L. Cushing Millwork Company Limited	Moose Jaw, Sask.
Sydney Millwork Limited	Sydney, N.S.
Wingrill Inc.	Brighton, Ont.

* Company engaged in export trade

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VIII. CANADIAN SUPPLIERS (Cont'd)

Window Units, Insulating Multi-Plane, Air-Seal

<u>Name</u>	<u>Address</u>
Accurate Glass Ltd.	Winnipeg, Man.
*Afg Glass Inc.	Concord, Ont.
*Afg Glass Inc.	Willowdale, Ont.
Allsco Building Supplies Ltd.	Moncton, N.B.
Almetco Building Products Ltd.	New Westminster, B.C.
Alta Aluminum	Lethbridge, Alta.
Arcor Pvc Windows Inc.	Hamilton, Ont.
Atlantic All-Weather Windows Ltd.	Port Elgin, N.B.
Beaton Industries Ltd./All Glass Western	Winnipeg, Man.
Berdick Mfg. Lethbridge Ltd.	Coaldale, Alta.
Brooker Window	Winnipeg, Man.
C.T. Windows Limited	Pickering, Ont.
Cambrian Glass Limited	Sudbury, Ont.
*Canadian Thermo Window Industries	Weston, Ont.
City Thermo Pane Ltd.	Beresford, N.B.
*Dashwood Industries Limited	Centralia, Ont.
Diamond Glass & Aluminum Products	Burnaby, B.C.
Fenêtres Gaspésiennes Inc., Les	Ste-Anne-Des-Monts, Qué.
Inde Pane Ltd.	Anjou, Qué.
*J.A.W. Window & Door Company Limited	St Francois Xavier, Man.
*Jos Gingras & Fils (1974) Ltée.	St-Damase, Qué.
Kohler International Limited	Debert, N.S.
*Lock-Wood Ltd.	Scoudouc, N.B.
Mainland Crystal Glass Mfg. Ltd.	Edmonton, Alta.
National Windows Ltd.	Surrey, B.C.
*Novatech Inc.	Ste-Julie-De-Vercheres, Qué.
P.P.G. Canada Inc.	Bedford, N.S.
Paramount Glass & Millwork Ltd.	Winnipeg, Man.
Philip Doyle Mfg. Inc.	Hamilton, Ont.
*Plastiques Flexibulb Inc., Les	Trois-Rivieres, Qué.
*Polyco Window Manufacturing Ltd.	Weyburn, Sask.
R-Plus	Winnipeg, Man.
*Robert & Robert (1978) Ltée.	St-Francois-Xavier-De-Brompton, Qué.
Scheel Window Limited	Arnprior, Ont.
Schurman Ind. Div. Of Schurman Ent. Ltd.	Dartmouth, N.S.
Tanco Windows & Doors Inc.	Magrath, Alta.
Tempa Glass Industries Ltd.	North Vancouver, B.C.
*Unicel Inc.	Boucherville, Qué.
Vitre-Art C.A.B. (1988) Inc.	Montréal, Qué.
Vitrierie Bouchard Inc.	Anjou, Qué.
Walker Atlantic Glass Ltd.	Scarborough, Ont.

* Company engaged in export trade

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
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VIII. CANADIAN SUPPLIERS (Cont'd)

Windows/Window Frames, Fiberglass Faced/Coated

<u>Name</u>	<u>Address</u>
Century Glass (85) Ltd.	Kamloops, B.C.
*Fibertec Systems Inc.	North Vancouver, B.C.
Frobuild Construction Ltd.	Iqaluit, Y.T.
Inline Fiberglass Systems Ltd.	Concord, Ont.

Windows/Window Frames, Vinyl Faced/Coated

<u>Name</u>	<u>Address</u>
Acan Windows Inc.	Paradise, Nfld.
Allsco Building Supplies Ltd.	Moncton, N.B.
Almetco Building Products Ltd.	New Westminster, B.C.
Arcor Pvc Windows Inc.	Hamilton, Ont.
Arrow Aluminum Products Ltd.	Concord, Ont.
Atlantic All-Weather Windows Ltd.	Port Elgin, N.B.
Berdick Mfg. (Pacific) Ltd.	Penticton, B.C.
Berdick Mfg. Lethbridge Ltd.	Coaldale, Alta.
Calgary Sash And Door Ltd.	Calgary, Alta.
*Canadian Thermo Window Industries	Weston, Ont.
Dominion Lumber Winnipeg Limited	Winnipeg, Man.
Ducana Windows & Doors Ltd.	Tilbury, Ont.
*Duraco Window Industries (1979) Ltd.	Winnipeg, Man.
*Engineered Profiles (1989) Ltd.	Calgary, Alta.
Entreprises Boily & Fils Inc.	Baie Comeau, Qué.
Fenergetic Inc.	Warwick, Qué.
Fenêtres De L'Estrie Inc.	Sherbrooke, Qué.
*Fenêtres Montmagny Inc.	St-Francois-Montmagny, Qué.
Fenêtres St-Jean Inc., Les	St-Jean-Sur-Richelieu, Qué.
Gienow Building Products Limited	Calgary, Alta.
Golden Windows Ltd.	Kitchener, Ont.
Indal Building Products	Calgary, Alta.
Industries Unik Ltée., Les	St-Gilles, Qué.
Isothermiques Solarcan Ltée.	Boucherville, Qué.
J.B. Charron (1975) Ltée.	Ste-Therese-De-Blainville, Qué.
*Jos Gingras & Fils (1974) Ltée.	St-Damase, Qué.
*K.M.C. Manufacturing Inc.	Cobourg, Ont.
Kohler International Limited	Debert, N.S.
*Laflamme Et Frere Inc. (R.)	St-Apollinaire, Qué.
Miranda Aluminum Products Ltd.	Etobicoke, Ont.
Moose Jaw Sash & Door Co. (1963) Ltd.	Moose Jaw, Sask.

* Company engaged in export trade

**WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
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VIII. CANADIAN SUPPLIERS (Cont'd)

Windows/Window Frames, Vinyl Faced/Coated (Cont'd)

<u>Name</u>	<u>Address</u>
National Windows Ltd.	Surrey, B.C.
*P.H.-Tech Inc.	Levis, Qué.
Paramount Glass & Millwork Ltd.	Winnipeg, Man.
Polar Window Of Canada Ltd.	Winnipeg, Man.
Pollard Windows Inc.	Burlington, Ont.
*Polyco Window Manufacturing Ltd.	Weyburn, Sask.
*Les Portes & Chassis Mont-Laurier Inc.	Mont-Laurier, Qué.
Powrmatic Du Canada Ltée.	Terrebonne, Qué.
Produits De Batiment Alcan	Anjou, Qué.
*Rab Energy Group Inc.	Whitehorse, N.W.T.
*Renocan Industries Ltd.	London, Ont.
*Renovation Du Saguenay Inc.	Chicoutimi, Qué.
*Repla Limited	Oakville, Ont.
Richard D. Ivens Ltd.	Penetanguishene, Ont.
*Robert & Robert (1978) Ltée.	St-Francois-Xavier-De-Brompton, Qué.
Roper Aluminum Products Inc.	Dartmouth, N.S.
*Round Top Window Products Inc.	Brantford, Ont.
S & E Holdings Ltd.	Port Coquitlam, B.C.
Solarco Inc.	Notre-Dame-Des-Pins, Qué.
Spruce Capital Homes Ltd.	Prince George, B.C.
Superior Seal Inc.	Windsor, Ont.
Tanco Windows & Doors Inc.	Magrath, Alta.
Tecniplast Inc.	Anjou, Qué.
Thermoplast Systems Inc.	Laval, Qué.
Timmins Glass Shop Inc.	Timmins, Ont.
Weather Master Windows (1986) Ltd.	Winnipeg, Man.
Windjammer Windows & Doors Limited	Amherst, N.S.

Windows/Window Frames, Plastic Faced/Coated

<u>Name</u>	<u>Address</u>
Alumiseal (1989) Ltd.	Saskatoon, Sask.
Columbia Manufacturing Co. Ltd.	Burnaby, B.C.
Dominion Window And Door (1983) Ltd.	Winnipeg, Man.
*Duraco Window Industries (1979) Ltd.	Winnipeg, Man.
*Dynast Plastics Ltd.	Winnipeg, Man.
Fenêtres J. & M. Inc.	Atholville, N.B.
Fenêtres St-Jean Inc., Les	St-Jean-Sur-Richelieu, Qué.*

* Company engaged in export trade

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
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VIII. CANADIAN SUPPLIERS (Cont'd)

Windows/Window Frames, Plastic Faced/Coated (Cont'd)

<u>Name</u>	<u>Address</u>
G.R. Theriault Ltd.	Grand Falls, N.B.
*Horizon Plastics Ltd.	Cobourg, Ont.
Indal Building Products	Calgary, Alta.
*J.A.W. Window & Door Company Limited	St Francois Xavier, Man.
J.B. Charron (1975) Ltée.	Ste-Therese-De-Blainville, Qué.
Paramount Glass & Millwork Ltd.	Winnipeg, Man.
*Rab Energy Group Inc.	Whitehorse, N.W.T.
Recyclage De Plastiques Metivier Inc.	St-Damien-De-Buckland, Qué.
*Renovation Du Saguenay Inc.	Chicoutimi, Qué.
*Robert & Robert (1978) Ltée.	St-Francois-Xavier-De-Brompton, Qué.
Scheel Window Limited	Arnrior, Ont.
Solaris Quebec Inc.	L'Ange Gardien, Qué.
*Soniplastics Inc.	Boucherville, Qué.
Storm-Tite Incorporated	Winnipeg, Man.
The Hi-Therm Corporation	Winnipeg, Man.
*Viceroy Rubber & Plastics Limited	Toronto, Ont.
Willmar Windows Inc.	Winnipeg, Man.

Windows/Window Frames, Acrylic Faced/Coated

<u>Name</u>	<u>Address</u>
*Reltec Equipment Inc.	Surrey, B.C.

* Company engaged in export trade.

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario K1A 0H5
Tel.: (613) 954-5031
Telex: 053-4123
Fax.: (613) 954-1894

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
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VIII. CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX

Companies are arranged in alphabetical order.

Windows, Wood, Plastic Covered (1); Prefinished (2)

<u>Name</u>	<u>Address</u>
Anderson Millwork Ltd.	Sundridge, Ont. (1)(2)
Artisan Windows and Doors Ltd.	Limehouse, Ont. (1)
Bancroft Window Manufacturing Ltd.	Bancroft, Ont. (2)
Beco Inc. (Fenergic)	Warwick, Qué. (1)
Berdick Manufacturing Lethbridge Ltd.	Coaldale, Alta.
Berdick Mfg. (Pacific) Ltd.	Penticton, B.C. (1)
Bougie, Gérald Ltée.	Valleyfield, Qué. (1)
British Columbia Door Co. Ltd.	Vancouver, B.C.
Brooker Window	Winnipeg, Man.
Calgary Sash & Door Limited	Calgary, Alta.
*Cushing, R.L. Milwork Co. Ltd.	Moose Jaw, Sask.
Custom Windows Ltd.	Brantford, Ont.
DM Group Inc.	Woodbridge, Ont.
Dashwood Industries Ltd.	Centralia, Ont. (1)
Dicaire, Armand, Cie Ltée.	Dorion, Qué.
Dominion Windows	Streetsville, Ont. (1)
*Dor-Seal Ltd.	Mississauga, Ont. (1)
Ducana Building Products Ltd.	Tilbury, Ont. (2)
Duo-Temp (Niagara) Ltd.	St. Catharines, Ont. (1)
Elbertsen Industries Limited	Kingston, Ont. (1)(2)
Elm Manufacturing Ltd.	Fredericton, N.B. (1)
Feldmann Window Manufacturing Limited	Tilbury, Ont. (2)
Fenêtre Métropole Inc.	Montréal, Qué.
Fenêtres Montmagny Inc.	St-Francois de Montmagny, Qué. (1)
Fenêtres Nordist Enrg., Les	Shippagan, N.B. (2)
Fenêtres St-Jean Inc., Les	St-Jean-Sur-Richelieu, Qué. (1)(2)
Gienow Building Products Ltd.	Calgary, Alta.
*Gingras, Jos., & Fils (1974) Ltée.	Damase, Qué.
Glennmore Milwork	Kelowna, B.C. (2)
Golden Windows Ltd.	Kitchener, Ont.
Hardwick & Florian Windows (1979) Ltd.	Rexdale, Ont.
Hunt, Robert, Corporation	London, Ont. (2)
*I.J. Manufacturing Ltd.	Kamloops, B.C.
Indal Building Products	Calgary, Alta.
Industries Unik Ltée.	St-Gilles, Qué. (2)

* Company engaged in export trade

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
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VIII. CANADIAN SUPPLIERS (Cont'd)

Windows, Wood, Plastic Covered (1); Prefinished (2) (Cont'd)

<u>Name</u>	<u>Address</u>
Ivens, Richard D. Ltd.	Penetanguishene, Ont. (1)
*Kerkhoff Doors Inc.	Chilliwack, B.C.
*Knechtel Milwork Ltd.	London, Ont.
Laflamme, R. & Frère Inc.	St. Apollinaire, Qué.
*Lock-Wood Ltd.	Scoudouc, N.B. (2)
Loewen Windows	Steinbach, Man. (2)
MacWilliam Sash & Door	Swift Current, Sask.
Margaree Window & Door Frame Ltd.	Sydney, N.S. (2)
Maritime Door & Window Ltd.	Moncton, N.B.
Mason Windows Ltd.	Pickering, Ont. (1)
	Amherst, N.S.
Michel's Industries Ltd.	St. Gregor, Sask.
Morewood Industries Ltd.	Morewood, Ont.
Pollard Windows Inc.	Burlington, Ont. (1)
Polyco Window Mfg. Ltd.	Weyburn, Sask. (1)
RAB Energy Group Inc.	Whitehorse, Yukon
Renovation du Saguenay	Chicoutimi, Qué. (1)
Roberge et Fils Inc.	La Sarre, Qué. (1)
*Robert & Robert (78) Ltée.	St-Francois Xavier, Qué.
Sammut Charles Ltd.	Toronto, Ont.
Scheel Window Limited	Arnprior, Ont. (1)
Schurman, M.F. Co. Ltd.	Summerside, P.E.I. (2)
Shore Glass & Building Supplies Ltd.	Winnipeg, Man. (1)
Superior Sash & Supply	
(A Div. of Clareco Cda Ltd.)	Edmonton, Alta.
Supervision	St. Damase, Qué. (2)
Supreme Windows (Calgary) Ltd.	Calgary, Alta.
*Theriault, G.R. Ltd.	Grand Falls, N.B.
Thermal-Tec Industries Inc.	Winnipeg, Man. (2)
Tradewood Industries Ltd.	St. Catharines, Ont. (1)
Turkstra Lumber Co. Ltd.	Stoney Creek, Ont. (1)
Vaillancourt, R. & Fils Ltée.	Drummondville, Qué.
Veillette & Deschenes Ltée.	Chicoutimi, Qué. (1)
Viterie Ferme-Neuve Inc.	FermeONeuve, Qué. (1)
Viterie Nominique Inc.	Lac Nominique, Qué.
Viterie Norcristal (1982) Inc.	Sept Iles, Qué.
Westmount Windows Ltd.	Armdale, N.S.
Willmar Window Industries Ltd.	Winnipeg, Man. (2)
Wingrill Inc.	Brighton, Ont.
Woodland Windows Ltd.	Prince George, B.C.

* Company engaged in export trade

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

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VIII. CANADIAN SUPPLIERS (Cont'd)

Wood Millwork, Window Sash (1); Window Frames (2); Complete Pre-Fit Window Units (3); Doors (4); Door Frames (5); Pre-Hung Door Frame Units (6); Trim (7); Mouldings (8); Architectural (9)

<u>Name</u>	<u>Address</u>
Accabord Millwork Ltd.	Edmonton, Alta. (9)
Alexandria Moulding	Alexandria, Ont. (8)
Allen, W.W. & Son Ltd.	Middleton, N.S. (4)(7)
Anderson Millwork Ltd.	Sundridge, Ont. (1)(2)(3)
Armone's Cabinet & Builders Supplies Ltd.	Thunder Bay, Ont. (4)
*Artek Group Ltd., The	Vancouver, B.C. (9)
Artisan Windows and Doors Ltd.	Limehouse, Ont. (2)(5)
*B.C. Millwork Products Ltd.	Vancouver, B.C. (9)
BWP Millwork Ltd.	Armstrong, B.C. (7)(8)(9)
Bagnall's Mills Ltd.	Charlottetown, P.E.I. (1)(2)(3)
Beaulieu, A.A. Ltée.	Edmunston, N.B. (1)(2)(5)
Bel-Par Industries	Surrey, B.C.
Bennett Millwork Western Ltd.	Calgary, Alta. (8)(9)
Bergeron, Adjutor & Fils Ltée.	Jonquiere, Qué. (1)(2)
Bougie Gérald Ltée.	Valleyfield, Qué. (5)
Boulanger, Roland & Cie Ltée.	Warwick, Qué. (2)(4)(5)(7)(8)
Braman Furniture Mfg. Ltd.	Lethbridge, Alta. (9)
Bristol Woodworking (1984) Ltd.	Bristol, N.B. (5)(8)
Britannia Woodmoulding Co. Ltd.	Mississauga, Ont. (8)
*Brite Millwork Ltd.	Bolton, Ont. (8)
British Columbia Door Co. Ltd.	Vancouver, B.C. (1)(2)(5)
Brown & Rutherford Co. Ltd.	Winnipeg, Man. (2)(4)(5)(6)(7)(8)(9)
Brugg Cabinets Inc.	St. Catharines, Ont. (9)
Cadillac Lumber Ltd.	Maple, Ont. (7)(8)
Calgary Millwork Ltd.	Calgary, Alta.
Calgary Sash & Door Ltd.	Calgary, Alta. (1)(2)(5)(7)(8)
Canbium Woodwork Ltd.	Calgary, Alta. (9)
Canada Woodtape Inc.	Mississauga, Ont. (7)
Canbar Inc.	Waterloo, Ont. (7)(8)
Cedarvale Woodworking Ltd.	Concord, Ont. (4)
Classic Millwork Co. Ltd.	Mississauga, Ont. (8)
Classic Mouldings, Div. of 303299 Alta. Ltd.	Calgary, Alta. (8)
Clearbrook Window Industries Ltd.	Clearbrook, B.C. (1)(3)
Commercial Woodcrafts, Div. Maclab Ent. Inc.	St. Albert, Alta.
Consumers Millwork Co. Ltd., The	Stoney Creek, Ont. (9)
*County Heritage Forest Products Ltd.	London, Ont.
Craftsman Panel Cutters Ltd.	New Westminster, B.C. (5)
Cushing, A.B. Mills Ltd.	Calgary, Alta. (7)(8)(9)
Cushing, R.L. Millwork Co. Ltd.	Moose Jaw, Sask. (1)(2)(3)(5)(7)(8)

* Company engaged in export trade

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

(H.S. 4418.10)

VIII. CANADIAN SUPPLIERS (Cont'd)

Wood Millwork, Window Sash (1); Window Frames (2); Complete Pre-Fit Window Units (3); Doors (4); Door Frames (5); Pre-Hung Door Frame Units (6); Trim (7); Mouldings (8); Architectural (9) (Cont'd)

<u>Name</u>	<u>Address</u>
Custom Windows Ltd.	Brantford, Ont. (2)(3)(5)
Custom Woodworking Ltd.	Weymouth, N.S. (8)
Dashwood Industries Ltd.	Centralia, Ont. (1)(2)(5)(6)
Desall Wood Products Inc.	Niagara Falls, Ont. (9)
*Design Build Millwork Corp.	St. Catharines, Ont. (5)(9)
Dominion Windows	Streetsville, Ont. (1)(2)(6)
Dor-Lite Manufacturing Ltd.	Moose Jaw, Sask.
Dowse Woodwork Ltd.	Winnipeg, Man. (2)(4)(5)
*Ebenisterie Beaubois Ltée.	St-George, Qué. (8)(9)
Ebenisterie Castelo & Fils Inc.	Rivières-des-Prairies, Qué. (5)(9)
Economy Store Fixtures Ltd.	Downsview, Ont.
Eddy Group Ltd.	Bathurst, N.B. (3)(4)
Edwards, D. Kemp Ltd.	Ottawa, Ont. (1)(2)(4)(5)(7)(8)
Elm Manufacturing Ltd.	Fredericton, N.B. (2)(5)
Enterprises Benoit Legault Ltée., Les	Montréal, Qué.
Expert Woodcraft Mfg. Ltd.	Calgary, Alta. (2)(5)(9)
Feature Millwork Inc.	Coquitlam, B.C. (8)(9)
Fitzgerald Cabinets Ltd.	Saskatoon, Sask.
*Fraser Valley Fores Products Ltd.	Mission, B.C. (5)(8)
*Fryer, R. Forest Products Ltd.	Monetville, Ont. (2)
Gardner, J. Industries Ltd.	Grand Mere, Qué.
*Gillanders, Jas. F. Co. Ltd.	Toronto, Ont. (9)
Goodfellow Inc.	Delson, Qué. (6)(8)(9)
Green Valley Woodworking Ltd.	Bolton, Ont.
Groupe Bocenor Inc.	Ste-Marie, Qué. (8)
Guenzier, George & Sons Ltd.	Waterloo, Ont.
Hart Industries	Kelowna, B.C. (9)
Herrem Woodworkers Ltd.	Fort Frances, Ont. (1)(2)(3)(4)(5)(6)
House of Wood (Pembroke) Ltd.	Pembroke, Ont. (8)
Hunt, Robert, Corporation	London, Ont. (3)
Hutton's Custom Woodwork Ltd.	Lonton, Ont.
Hy-Grade Millwork Ltd.	Saskatoon, Sask. (1)(2)(5)
*I.J. Manufacturing Ltd.	Kamloops, B.C. (3)(5)(6)
*I.M.I. (Ishii Monbart Int'l. Inc.)	Anjou, Qué. (9)
Indal Building Products	Calgary, Alta. (3)
Island Precision Cabinets Ltd.	Victoria, B.C. (9)

* Company engaged in export trade

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD

(H.S. 4418.10)

VIII. CANADIAN SUPPLIERS (Cont'd)

Wood Millwork, Window Sash (1); Window Frames (2); Complete Pre-Fit Window Units (3); Doors (4); Door Frames (5); Pre-Hung Door Frame Units (6); Trim (7); Mouldings (8); Architectural (9) (Cont'd)

<u>Name</u>	<u>Address</u>
JWS Manufacturing Inc.	Scarborough, Ont. (5)(9)
*Jasper Millwork Ltd.	Edmonton, Alta.
Jones Wood Industries Inc.	Agincourt, Ont. (8)
Juttawood Inc.	Montréal, Qué. (9)
*Kangas R.W. Ltd.	Ignace, Ont. (8)
Keystone Millwork Ltd.	Winnipeg, Man. (8)
Kingston Lumber & Building Supplies Ltd.	Kingston, N.S. (8)
*Kitchen Fantasy	Kelowna, B.C. (8)
Kobi's Cabinets Ltd.	Downsview, Ont.
*Kordun Interiors Inc.	Oakville, Ont. (9)
Lambton Mfg. Ltd.	Lambton,
Landucci Industries Ltd.	Surrey, B.C. (1)(2)(4)(5)
Lawson Lumber Co. Ltd.	Hamilton, Ont. (7)(8)
Leby Fixtures & Interiors Ltd.	Moncton, N.B. (9)
Lo Gullo Industries Ltd.	Calgary, Alta. (5)(7)(8)
Lock-Wood Ltd.	Scoudouc, N.B. (1)(2)(3)(5)(6)
Loewen Windows	Steinbach, Man. (3)(4)(6)
Lorentz Woodworking Ltd.	Stratford, Ont. (8)
Lucien Custom Woodworking Ltd.	Winnipeg, Man.
Luke's Carpentry Shop	Guelph, Ont. (9)
*Lyle Forest Products Ltd.	Chilliwack, B.C. (8)
M B Millwork Unlimited Mfg. Corp.	Coquitlam, B.C. (8)
M.C. Colonial Cabinets and Millwork Ltd.	Windsor, Ont. (8)
MacKenzie T.R. Company Ltd.	Campbellton, N.B. (1)(2)(3)(5)
MacMillan Bloedel Limited	Vancouver, B.C. (7)(8)
*MacWilliam Sash and Door	Swift Current, Sask. (1)(2)(3)(4)(5) (7)(8)
Mann Brush Manufacturing Co. Ltd.	St. Laurent, Qué.
Maplex Dimensional Wood Products Ltd.	Maple, Ont. (8)
Mastercraft Millwork	Yorkton, Sask. (2)(4)
Maxibo Inc.	Anjou, Qué. (9)
Maydwell Manufacturing Co. Ltd.	Toronto, Ont. (8)
McMurray Store Fixtures (1981) Ltd.	Edmonton, Alta. (9)
Menuiserie Gaston Lavoie Cabinet Shop Ltd.	Gloucester, Ont. (9)
Menuiseries Mont-Royal Inc., Les	St-Laurent, Qué. (4)(9)
Mineault Theo Inc.	Angers, Qué. (3)(4)(5)
Mirmil Products Ltd.	Trenton, Ont.
Mohawk Lumber & Supplies Ltd.	Edmonton, Alta.
Moose Jaw Sash & Door Co. (1963) Ltd.	Moose Jaw, Sask. (1)(2)(3)(5)(6)(8)

* Company engaged in export trade

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)

VIII. CANADIAN SUPPLIERS (Cont'd)

Wood Millwork, Window Sash (1); Window Frames (2); Complete Pre-Fit Window Units (3); Doors (4); Door Frames (5); Pre-Hung Door Frame Units (6); Trim (7); Mouldings (8); Architectural (9) (Cont'd)

<u>Name</u>	<u>Address</u>
National Millwork Co. Ltd.	Burlington, Ont. (9)
Nelson Lumber Company Ltd.	Lloydminster, Alta. (6)
Nikolai Manufacturing Inc.	New Westminster, B.C. (4)(8)
Nova Kitchens & Custom Cabinets Ltd.	Abbotsford, B.C. (8)
Nova Wood-Craft Ltd.	Lunenburg, N.S.
Oakwood Cabinets	Niagara Falls, Ont. (9)
Oakwood Lumber & Millwork Ltd.	Downsview, Ont. (7)
*Ontario Cabinet Makers (Windsor) Ltd.	Windsor, Ont. (9)
*Ornamental Mouldings Ltd.	Waterloo, Ont.
Oscar's Woodcraft Ltd.	N. Vancouver, B.C.
*Pac-Deck Wood Specialties Ltd.	Maple Ridge, B.C. (8)
Pacific Woodworking Corp.	N. Vancouver, B.C. (8)(9)
*Paquet, J.O. & Fils Inc.	Louiseville, Qué. (8)(9)
Paramount Glass & Millwork Ltd.	Winnipeg, Man. (2)(5)
Paris Wood Manufacturing Ltd.	Brantford, Ont. (9)
Penwood Manufacturing Co. Ltd.	Concord, Ont. (9)
Perma Seal Glass Ltd.	Edmonton, Alta. (2)
Picard, Al, Cabinets Ltd.	North Bay, Ont.
*Pididi Design Associates Ltd.	Toronto, Ont. (9)
Pollard Windows Inc.	Burlington, Ont. (3)(4)
Port Arthur Shipbuilding Co.	Thunder Bay, Ont. (1)(2)(5)(7)(8)
*Portes Premdor, Les	Ville d'Anjou, Qué. (4)(6)
Prebilt Structures Ltd.	Charlottetown, P.E.I.
Premdor	Concord, Ont. (4)(5)(6)
Quality Woodworkers Ltd.	Charlottetown, P.E.I. (8)
R.H. Cabinet Co. Ltd., The	Oshawa, Ont.
RAB Energy Group Inc.	Whitehorse, Yukon
Radermarker, Henri & Fils Inc.	St-Veronique, Qué. (8)
Ram Forest Products Inc.	Gormley, Ont. (7)
Reliable Laminating Ltd.	Milliken, Ont.
Reliance Homes	Saskatoon, Sask. (9)
Rioux Woodworking Ltd.	Campelton, N.B. (2)(3)(5)
Royal Woodworking Co. Ltd.	Aurora, Ont. (7)(8)
Sander, Kurt Ltd.	Vancouver, B.C. (9)
Sauder Industries Ltd., Door & Prefinished Wood Products Div.	Richmond, B.C. (8)
Sauder Industries Ltd., Moulding Division	Vancouver, B.C. (8)
Saunders, Howell Mfg. Ltd.	St. John's, Nfld. (5)(7)(8)

* Company engaged in export trade

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)

VIII. CANADIAN SUPPLIERS (Cont'd)

Wood Millwork, Window Sash (1); Window Frames (2); Complete Pre-Fit Window Units (3);
Doors (4); Door Frames (5); Pre-Hung Door Frame Units (6); Trim (7); Mouldings (8);
Architectural (9) (Cont'd)

<u>Name</u>	<u>Address</u>
Scheel Window Limited	Arnprior, Ont. (2)
Schmidtke Millwork Ltd.	Steinbach, Man. (6)(9)
Schurman, M.F. Co. Ltd.	Summerside, P.E.I. (1)(2)(3)(5)(7)(8)
Sefina Industries Ltd.	St. Laurent, Qué. (9)
Sigmar Millwork Inc.	Richmond, B.C. (8)(9)
Silpit Industries Co. Ltd.	Winnipeg, Man.
Simpkin Wood Mfg. Ltd.	Campbellford, Ont. (8)
Sluggett & Brown Joinery Ltd.	Victoria, B.C. (1)(2)(3)(4)(5)(6)(8)
*Smith, Bill, Forest Products Ltd.	Chemainus, B.C. (8)(9)
Specialty Fixtures Inc.	Saskatoon, Sask.
Stellar Moulding Inc.	Stellarton, N.S. (7)(8)
Stephens Building Supplies (1979) Ltd.	Sydney, N.S.
Superior Cove Tops Ltd.	Vancouver, B.C.
Superior Logging Ltd.	Springdale, Nfld. (7)(8)
Superior Sash & Supply (A Div. of Clareco Cda Ltd.)	Edmonton, Alta. (1)(2)(8)
Supervision	St. Damase, Qué. (3)
*Taylor Manufacturing Industries Inc.	Toronto, Ont.
*Theriault, G.R. Ltd.	Grand Falls, N.B. (8)
Thompson-Heyland Ltd.	Burk's Falls, Ont. (8)
*Trend Millwork & Cabinets Ltd.	Windsor, Ont. (8)(9)
Tresco Industries Ltd.	Calgary, Alta. (8)(9)
Trimco Woods Ltd.	Bolton, Ont. (8)
*Trojan Board Ltd.	Winnipeg, Man. (8)
Unitized Manufacturing Ltd.	Thunder Bay, Ont.
Vancouver Sash & Door Co. Ltd.	Vancouver, B.C. (1)(2)(3)(4)(5)(6)
Vanguard Mouldings Inc.	Downsview, Ont. (8)
Vincent Millwork 1983 Ltd.	Winnipeg, Man.
Vitrerie Norcristal (1982) Ltd.	Sept Iles, Qué. (5)
Waterloo Interior Woodcraft Inc.	Kitchener, Ont. (8)
*Western Pacific Doorland Ltd.	Abbotsford, B.C. (8)
Westridge Cabinets Ltd.	Red Deer, Alta. (8)
White, S.M. (Woodworking) Ltd.	Fredericton, N.B.
Whitler Industries	Peterborough, Ont.
*Wilson, J.A. Display Ltd.	Mississauga, Ont. (9)
Windor Manufacturing Ltd.	Port Coquitlam, B.C. (5)(8)
Wittler Furniture Ltd.	Winnipeg, Man.

* Company engaged in export trade

**WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)**

VIII. CANADIAN SUPPLIERS (Cont'd)

Wood Millwork, Window Sash (1); Window Frames (2); Complete Pre-Fit Window Units (3);
Doors (4); Door Frames (5); Pre-Hung Door Frame Units (6); Trim (7); Mouldings (8);
Architectural (9) (Cont'd)

<u>Name</u>	<u>Address</u>
*Wood Decor Ltd.	Minto, N.B. (8)
Woodland Supply & Mfg. Co.	Winnipeg, Man. (4)(7)(8)
Woodrose Woodworking Inc.	Richmond, B.C. (8)
Woodsmith Distributors Ltd.	Claresholm, Alta. (4)(5)(7)(8)
Woodview Cabinets & Doors Ltd.	Edmonton, Alta. (8)
*Zenith Wood Turners Inc.	Montréal, Qué.

* Company engaged in export trade

Any enquiries and/or comments regarding the Canadian Trade Index list should be directed to:

The Canadian Manufacturers' Association
One Yonge Street
Toronto, Ontario
M5E 1J9
Tel.: (416) 363-7261
Telex: 065-24693
Fax.: (416) 363-3779

**WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)**

IX. CANADIAN AND FOREIGN TARIFFS

Windows, french-windows and their frames, of wood included in this report are dutiable under the following Canadian tariff items.

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment - 1991</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
44.18	Builders' joinery and carpentry of wood, including cellular wood panels, assembled parquet panels, shingles and shakes.			
4418.10	-Windows, french-windows and their frames			
4418.10.10.00	---Window frames On and after January 1, 1992	9.2%	6%	6.4% 5.5%
4418.10.90.00	---Other On and after January 1, 1992	12.5%	8%	8.7% 7.5%

TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT

Exporting countries which qualify for the Most Favoured Nation tariff treatment: United States, Denmark, United Kingdom, Belgium, Federal Republic of Germany, Italy and France.

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

**WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10.00.00)**

IX. CANADIAN AND FOREIGN TARIFFS (Cont'd)

Windows, french-windows and their frames, of wood included in this report are dutiable under the following U.S. tariff items:

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Rates of Duty - 1992</u>		
		<u>General</u>	<u>Special⁽¹⁾</u>	<u>2</u>
	Builders' joinery and carpentry of wood, including cellular wood panels and assembled parquet panels; shingles and shakes:			
4418.10.00	--Windows, french-windows and their frames	5.1%	Free (A,E,IL) 3% (CA)	33 1/3%

FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

(1)	Generalized System of Preferences	A or A*
	Automotive Products Trade Act	B
	Agreement on Trade in Civil Aircraft	C
	United States-Canada Free-Trade Agreement	CA
	Caribbean Basin Economic Recovery Act	E or E*
	United States-Israel Free Trade Area	IL

2 Rates of Duty Column 2. Notwithstanding any other provisions, the rates of duty shown in column 2 shall apply to products, whether imported directly or indirectly, of the following countries and areas pursuant to section 401 of the Tariff Classification Act of 1962, to section 231 or 257(e)(2) of the Trade Expansion Act of 1962, to section 404(a) of the Trade Act of 1974 or to any other applicable section of law, or to action taken by the President thereunder:

Afghanistan	German Democratic	Mongolia
Albania	Republic	North Korea
Bulgaria	Kampuchea	Romania
Cuba	Laos	Union of Soviet Socialist
Czechoslovakia	Latvia	Republics
Estonia	Lithuania	Vietnam

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)

X. UNITED STATES' IMPORTS

BY MAJOR COUNTRY OF ORIGIN

Country of Origin	1989	1990	1991*	Average Annual Growth Rate 1989-90 (%)
Canada				
Quantity (NO)	72 696	55 312	54 524	-23.9
Value (\$000)	8 185	8 254	8 412	0.8
Denmark				
Quantity (NO)	24 220	37 452	19 565	54.6
Value (\$000)	3 634	2 901	605	-20.2
Mexico				
Quantity (NO)	166 166	206 526	127 596	24.3
Value (\$000)	2 488	2 676	2 054	7.6
Fed. Rep. of Germany				
Quantity (NO)	30 689	23 044	17 746	-24.9
Value (\$000)	1 460	1 928	1 661	32.1
Brazil				
Quantity (NO)	15 653	13 359	4 436	-14.7
Value (\$000)	293	446	315	52.3
Belgium				
Quantity (NO)	11 694	8 820	3	-24.6
Value (\$000)	437	435	6	-0.4
Taiwan				
Quantity (NO)	1 796	2 761	2 039	53.7
Value (\$000)	103	291	143	183.4
Guatemala				
Quantity (NO)	8 681	2 592	915	-70.1
Value (\$000)	284	227	146	-20.0
Philippines				
Quantity (NO)	1 314	2 897	2 913	120.5
Value (\$000)	105	173	201	65.2
United Kingdom				
Quantity (NO)	9 515	3 970	661	-58.3
Value (\$000)	305	148	23	-51.4
Other				
Quantity (NO)	28 757	5 380	7 722	-81.3
Value (\$000)	1 049	422	500	-59.8
Total				
Quantity (NO)	371 181	362 113	238 120	-2.4
Value (\$000)	18 342	17 903	14 066	-2.4

Ranked in descending order by 1990 value.
Canada ranked 1 overall.

* The latest year is cumulative to the third quarter.

**WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)**

X. UNITED STATES' IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

Country of Origin	1989	1990	1991*
-----	-----	-----	-----
	%	%	%
Canada			
Quantity	19.6	15.3	22.9
Value	44.6	46.1	59.8
Denmark			
Quantity	6.5	10.3	8.2
Value	19.8	16.2	4.3
Mexico			
Quantity	44.8	57.0	53.6
Value	13.6	14.9	14.6
Fed. Rep. of Germany			
Quantity	8.3	6.4	7.5
Value	8.0	10.8	11.8
Brazil			
Quantity	4.2	3.7	1.9
Value	1.6	2.5	2.2
Belgium			
Quantity	3.2	2.4	0.0
Value	2.4	2.4	0.0
Taiwan			
Quantity	0.5	0.8	0.9
Value	0.6	1.6	1.0
Guatemala			
Quantity	2.3	0.7	0.4
Value	1.5	1.3	1.0
Philippines			
Quantity	0.4	0.8	1.2
Value	0.6	1.0	1.4
United Kingdom			
Quantity	2.6	1.1	0.3
Value	1.7	0.8	0.2
Other			
Quantity	7.7	1.5	3.2
Value	5.7	2.4	3.6
	-----	-----	-----
Total			
Quantity	100.0	100.0	100.0
Value	100.0	100.0	100.0

Ranked in descending order by 1990 value.

Canada ranked 1 overall.

* The latest year is cumulative to the third quarter.

WINDOWS, FRENCH-WINDOWS AND THEIR FRAMES, OF WOOD
(H.S. 4418.10)

X. UNITED STATES' IMPORTS (Cont'd)

AVERAGE UNIT PRICES BY MAJOR COUNTRY OF ORIGIN
(\$ PER NMB.)

Country of Origin	1989	1990	1991*
-----	----	----	----
Canada	113	149	154
Denmark	150	77	31
Mexico	15	13	16
Fed. Rep. of Germany	48	84	94
Brazil	19	33	71
Belgium	37	49	1 904
Taiwan	57	105	70
Guatemala	33	88	160
Philippines	80	60	69
United Kingdom	32	37	35
Other	36	78	65
	----	----	----
All Countries	49	49	59

Ranked in descending order by 1990 value.

Canada ranked 1 overall.

* The latest year is cumulative to the third quarter.

DID YOU KNOW?

Effective May 1, 1991, the Market Intelligence Division of the Services to Business Branch of Industry, Science and Technology Canada became the Office of Primary Interest (OPI) for **dISTCcovery**. This service, developed by the New Brunswick Regional Office, is being implemented on a national basis and is available in most regional offices.

WHAT IS dISTCcovery? **dISTCcovery** is a tool for discovering and acquiring new manufacturing opportunities emerging from a worldwide explosion in technological developments, new products and new processes.

dISTCcovery introduces you to companies and organizations from around the world who are willing to licence the right to manufacture and sell their product in an agreed market area. The reverse is also possible. A Canadian company can also use **dISTCcovery** to promote their unique product or process for licensing internationally.

dISTCcovery provides access to international data bases containing thousands of licensing offers for new products, processes and technology originating from around the world.

For more information on this service, contact the Market Intelligence Division at (613) 954-4970 or the nearest ISTC Regional Office listed at the end of this publication.



dISTCcovery

**YOUR WINDOW TO A WORLD OF BUSINESS OPPORTUNITIES
UNE FENÊTRE SUR DES PERSPECTIVES COMMERCIALES**

FOR MORE INFORMATION PLEASE CONTACT:

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ISTC BUSINESS SERVICE CENTRES

These centres have been established at headquarters and in every regional office to provide clients with a gateway into the complete range of ISTC services, information products, programs and expertise.

REGIONAL OFFICES

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NORTHWEST TERRITORIES

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