

HF3221  
.M3

91116



Industry, Science and  
Technology Canada

Industrie, Sciences et  
Technologie Canada

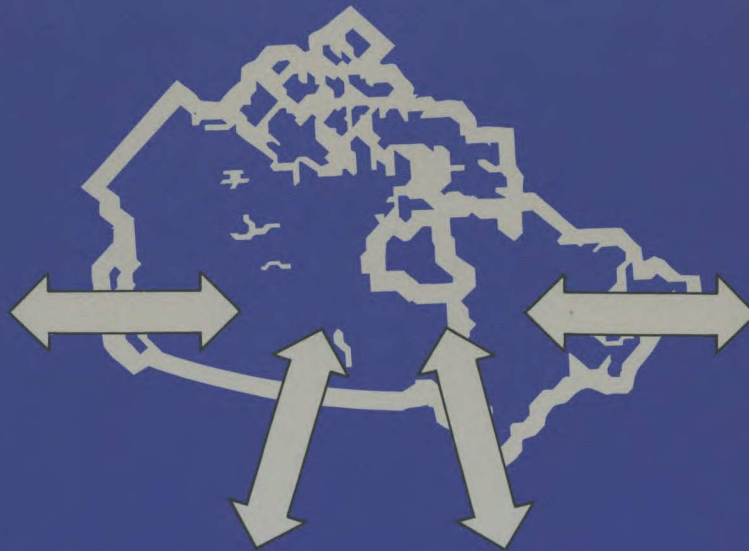
IC

# MARKET INTELLIGENCE

**NONWOVENS OF POLYESTER,  
WHETHER OR NOT  
IMPREGNATED, COATED,  
COVERED OR LAMINATED**

Pub. No.: 91116-IP

December 1991



Canada



ID. 91-0213

INDUSTRY, SCIENCE AND  
TECHNOLOGY CANADA  
LIBRARY

JUL 8 1992

BIBLIOTHÈQUE  
INDUSTRIE, SCIENCES ET  
TECHNOLOGIE CANADA

BSNB

**NONWOVENS OF POLYESTER,  
WHETHER OR NOT  
IMPREGNATED, COATED,  
COVERED OR LAMINATED**

Pub. No.: 91116-IP

December 1991

Prepared by:  
Lionel Charron  
Market Intelligence Division  
Services to Business Branch  
Industry, Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario  
K1A 0H5  
Tel.: (613) 954-4970  
Fax.: (613) 954-5463

## REFERENCE SOURCES

Industry, Science and Technology Canada  
Statistics Canada, Tel.: (613) 951-9647  
Revenue Canada, Tel.: (613) 954-6920  
U.S. Department of Commerce,  
Bureau of the Census,  
Tel.: (301) 763-7754

## TARIFFS

Enquiries concerning **Canadian** tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs  
Revenue Canada  
Customs and Excise  
Ottawa, Ontario K1A 0L5  
Tel.: (613) 954-6920  
Fax.: (613) 954-2509

Enquiries concerning tariffs and other government trade regulations in **foreign** countries should be directed to:

Info Export  
External Affairs  
Ottawa, Ontario  
K1A 0G2  
Tel.: (613) 993-6435 OR  
1-800-267-8376  
Fax.: (613) 996-9709

## EXPLANATORY NOTES

### Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

### Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

### Rounding

Figures may not add due to rounding.

### Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

## TABLE OF CONTENTS

	PAGE
I. Introduction and Scope	5
II. Canadian Imports	
- Summary	6
- By Province of Clearance	6
- By Major Country of Origin	9
- By Apparent End-Use Industry	12
III. Canadian Production	13
IV. Canadian Importers - 1990	14
V. Foreign Exporters to Canada - 1990	16
VI. Canadian Suppliers	18
VII. Canadian and Foreign Tariffs	21
VIII. United States' Imports	23
IX. Market Overview	24



# NONWOVENS OF POLYESTER, WHETHER OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED

## I. INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This report is based on data from several sources. The following is a list of Harmonized System (H.S.) import commodity codes dealing with nonwovens, whether or not impregnated, coated, covered or laminated. This report deals only with nonwovens of polyester (H.S. 5603.00.90.91). Other related reports are also listed.

<u>Description</u>	<u>H.S. Commodity Code Analyzed</u>	<u>Related Reports Pub. Nos.</u>
Nonwovens, whether or not impregnated, coated, covered or laminated (H.S. 5603.00)		
--Of polyester	5603.00.90.91	
--Of polypropylene		91124-IP
--Other		91129-IP

Total imports in 1991 for all of the above products were valued at \$38 million. Imports of nonwovens of polyester, whether or not impregnated, coated, covered or laminated, included in this report amounted to \$12.9 million or 34 per cent of the total.

In 1990 a new H.S. tariff code was created for nonwovens of polyester, whether or not impregnated, coated, covered or laminated.

Prior to 1990, nonwovens, polyester, whether or not impregnated, coated, covered or laminated were classified to H.S. code 5603.00.00.91. In 1988 and 1989 import totals amounted to \$11.3 million and \$12.6 million respectively.

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED**

(H.S. 5603.00.90.91)

**II. CANADIAN IMPORTS**

**SUMMARY**

<u>Description and Commodity Code</u>	<u>Total Imports</u>				<u>Major Country of Export to Canada</u>	
	<u>1990</u>		<u>1991</u>		<u>% of Total Value</u>	
	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>1990</u>	<u>1991</u>
Nonwovens of polyester, whether or not impregnated, coated, covered or laminated H.S. 5603.00.90.91	1 530	11 235	2 060	12 890	U.S.A. 88	U.S.A. 91

**BY PROVINCE OF CLEARANCE**

<u>Province of Clearance</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91</u>
-----	-----	-----	-----
			(%)
Ontario			
Quantity (000 KGM)	1 121	1 628	45.2
Value (\$000)	7 884	9 304	18.0
Québec			
Quantity (000 KGM)	228	272	19.1
Value (\$000)	2 122	2 274	7.2
Alberta			
Quantity (000 KGM)	122	108	-11.1
Value (\$000)	835	895	7.1
Manitoba			
Quantity (000 KGM)	41	29	-29.9
Value (\$000)	235	259	10.1
British Columbia			
Quantity (000 KGM)	18	22	23.9
Value (\$000)	158	149	-5.1
Saskatchewan			
Quantity (000 KGM)	*	1	2 479.6
Value (\$000)	1	7	402.1
New Brunswick			
Quantity (000 KGM)	-	*	0.0
Value (\$000)	-	2	0.0
<b>Total</b>	<b>-----</b>	<b>-----</b>	<b>-----</b>
Quantity (000 KGM)	1 530	2 060	34.7
Value (\$000)	11 235	12 890	14.7

Ranked in descending order by 1991 value.

\* Less than five hundred.

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED  
(H.S. 5603.00.90.91)**

**II. CANADIAN IMPORTS (Cont'd)**

**MARKET SHARES BY PROVINCE OF CLEARANCE**

Province of Clearance	1990	1991
-----	----	----
	%	%
Ontario		
Quantity	73.3	79.0
Value	70.2	72.2
Québec		
Quantity	14.9	13.2
Value	18.9	17.6
Alberta		
Quantity	8.0	5.3
Value	7.4	6.9
Manitoba		
Quantity	2.7	1.4
Value	2.1	2.0
British Columbia		
Quantity	1.2	1.1
Value	1.4	1.2
Saskatchewan		
Quantity	0.0	0.1
Value	0.0	0.1
New Brunswick		
Quantity	-	0.0
Value	-	0.0
	-----	-----
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.



**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED  
(H.S. 5603.00.90.91)**

**II. CANADIAN IMPORTS (Cont'd)**

**AVERAGE UNIT PRICES  
BY PROVINCE OF CLEARANCE  
(\$ per KGM)**

<b>Province of Clearance</b> -----	<b>1990</b> -----	<b>1991</b> -----
Ontario	7.03	5.72
Québec	9.30	8.37
Alberta	6.85	8.26
Manitoba	5.78	9.08
British Columbia	8.78	6.72
Saskatchewan	27.02	5.26
New Brunswick	-	8.04
	-----	-----
<b>All Provinces</b>	<b>7.34</b>	<b>6.26</b>

Ranked in descending order by 1991 value.

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED  
(H.S. 5603.00.90.91)**

**II. CANADIAN IMPORTS (Cont'd)**

**BY MAJOR COUNTRY OF ORIGIN**

Country of Origin	1990	1991	Average Annual Growth Rate 1990-91  (%)
United States			
Quantity (000 KGM)	1 420	1 926	35.6
Value (\$000)	9 852	11 694	18.7
United Kingdom			
Quantity (000 KGM)	29	17	-43.2
Value (\$000)	371	335	-9.7
Japan			
Quantity (000 KGM)	13	6	-48.6
Value (\$000)	543	256	-52.8
Denmark			
Quantity (000 KGM)	8	32	326.1
Value (\$000)	45	145	224.6
Fed. Rep. of Germany			
Quantity (000 KGM)	12	13	4.6
Value (\$000)	128	108	-15.2
Hong Kong			
Quantity (000 KGM)	*	11	75 786.7
Value (\$000)	*	77	28 234.8
Mexico			
Quantity (000 KGM)	12	15	22.1
Value (\$000)	61	75	23.4
France			
Quantity (000 KGM)	8	5	-38.0
Value (\$000)	47	61	29.2
Taiwan			
Quantity (000 KGM)	-	20	0.0
Value (\$000)	-	59	0.0
Switzerland			
Quantity (000 KGM)	*	3	1 614.1
Value (\$000)	3	27	829.1
Other			
Quantity (000 KGM)	29	12	-56.3
Value (\$000)	186	53	-71.6
<b>Total</b>			
Quantity (000 KGM)	1 530	2 060	34.7
Value (\$000)	11 235	12 890	14.7

Ranked in descending order by 1991 value.

\* Less than five hundred.

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED**

(H.S. 5603.00.90.91)

**II. CANADIAN IMPORTS (Cont'd)**

**MARKET SHARES BY MAJOR COUNTRY OF ORIGIN**

Country of Origin	1990	1991
United States		
Quantity	92.8	93.5
Value	87.7	90.7
United Kingdom		
Quantity	1.9	0.8
Value	3.3	2.6
Japan		
Quantity	0.8	0.3
Value	4.8	2.0
Denmark		
Quantity	0.5	1.6
Value	0.4	1.1
Fed. Rep. of Germany		
Quantity	0.8	0.6
Value	1.1	0.8
Hong Kong		
Quantity	0.0	0.6
Value	0.0	0.6
Mexico		
Quantity	0.8	0.7
Value	0.5	0.6
France		
Quantity	0.5	0.2
Value	0.4	0.5
Taiwan		
Quantity	-	1.0
Value	-	0.5
Switzerland		
Quantity	0.0	0.2
Value	0.0	0.2
Other		
Quantity	1.9	0.6
Value	1.7	0.4
<b>Total</b>		
Quantity	<b>100.0</b>	<b>100.0</b>
Value	<b>100.0</b>	<b>100.0</b>

Ranked in descending order by 1991 value.

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED  
(H.S. 5603.00.90.91)**

**II. CANADIAN IMPORTS (Cont'd)**

**AVERAGE UNIT PRICES  
BY MAJOR COUNTRY OF ORIGIN  
(\$ per KGM)**

<b>Country of Origin</b>	<b>1990</b>	<b>1991</b>
-----	-----	-----
United States	6.94	6.07
United Kingdom	12.66	20.10
Japan	43.09	39.60
Denmark	5.90	4.50
Fed. Rep. of Germany	10.61	8.61
Hong Kong	18.00	6.72
Mexico	5.09	5.15
France	6.10	12.72
Taiwan	-	2.91
Switzerland	15.27	8.27
Other	6.53	4.23
	-----	-----
<b>All Countries</b>	<b>7.34</b>	<b>6.26</b>

Ranked in descending order by 1991 value.

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED  
(H.S. 5603.00.90.91)**

**II. CANADIAN IMPORTS (Cont'd)**

**BY APPARENT END-USE/INDUSTRY**

<u>Apparent End-Use/Industry</u>	<u>Value of 1990 Imports (\$000)</u>	<u>% of Total Imports</u>
Textile mills	4 025	35
Plastic products	2 094	18
Wholesalers	823	7
Window shades	665	5
Medical supply	458	4
Electrical and electronics	397	4
Floor covering, carpeting	338	3
Apparel	313	3
Auto-trim	293	3
Household furnishing	264	2
Clothing	199	2
Mattresses	196	2
Upholstery	183	2
Filtration products	107	*
Footwear	87	*
Aircraft	42	*
Transportation equipment	31	*
Not known	<u>720</u>	<u>6</u>
<b>Total</b>	<b>11 235</b>	<b>100</b>

\* Less than one per cent

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED  
(H.S. 5603.00.90.91)**

**III. CANADIAN PRODUCTION**

There are no available data on Canadian production for nonwovens of polyester, whether or not impregnated, coated, covered or laminated.

Any enquiries and/or comments regarding Canadian production should be directed to:

Statistics Canada  
Industry Division  
Survey of Manufactures Section  
Ottawa, Ontario  
K1A 0T6  
Tel.: (613) 951-3523

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED  
(H.S. 5603.00.90.91)**

**IV. CANADIAN IMPORTERS - 1990**

There were 169 known importers of nonwovens of polyester, whether or not impregnated, coated, covered or laminated in 1990. The principal ten importers accounted for 63 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	4 989	44
6	6 153	55
10	7 098	63
15	7 898	70
25	8 890	79
27	9 020	80
All Importers (169)	11 235	100

The principal importers of nonwovens of polyester, whether or not impregnated, coated, covered or laminated, during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all principal importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
3M Canada Inc.	London, Ont.	Canada Pad Ltd.	Montréal, Qué.
Altrim Inc.	Montréal, Qué.	Canadian Aircraft Products Div Of Avcorp Industries Inc.	Richmond, B.C.
Associated Industrial Brush Co Ltd.	Brampton, Ont.	Canadian General-Tower Ltd.	Cambridge, Ont.
B C Air Filter Ltd.	Vancouver, B.C.	Canadian Window Coverings Corp.	Etobicoke, Ont.
BASF Canada Inc.	Montréal, Qué.	Canatex Enterprises Co. Ltd.	Toronto, Ont.
Bay Mills Limited	Oakville, Ont.	Chori Canada Ltd.	Toronto, Ont.
Bedford Bedding & Upholstery Ltd.	Weston, Ont.	Circo Craft Co. Inc.	Pierrefonds, Qué.
Bell Helicopter Ltée.	St-Janvier, Qué.	D H J Canada Inc.	Montréal, Qué.
Block Bindings Ltd.	Montréal, Qué.	Dafoo Filtration Products Co. Ltd.	Mississauga, Ont.
Boeing Canada Ltd.	Downsview, Ont.	Daisy Decorative Products Ltd.	Toronto, Ont.
Brown Shoe Company of Canada Ltd.	Perth, Ont.	Distribution DNR Enr.	Granby, Qué.
Buttoncraft Inc.	Montréal, Qué.	Don Casselman & Son Ltd.	Toronto, Ont.
C Itoh & Co (Canada) Ltd.	Montréal, Qué.	Doublure Veratex Ltée.	Montréal, Qué.
		Draco Ltée.	Repentigny, Qué.

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED**

(H.S. 5603.00.90.91)

**IV. CANADIAN IMPORTERS - 1990 (Cont'd)**

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
E F Walter Ltd.	Montréal, Qué.	M G R Ltd.	Montréal, Qué.
E I F C O Inc.	Mississauga, Ont.	Marubeni Canada Ltd.	Vancouver, B.C.
Eastmanchem Inc.	Markham, Ont.	Masland Carpets of Canada Ltd.	Etobicoke, Ont.
Elite Vertical Blinds Mfg. Co. Ltd.	Concord, Ont.	Matelas Centurion Inc.	St-Narcisse, Qué.
Exel Composites Ltd.	Peterborough, Ont.	Mid-West Quilting Company Ltd.	Winnipeg, Man.
Freudenberg Nonwovens Inc.	Cornwall, Ont.	Milliken Industries of Canada Ltd.	Deseronto, Ont.
Frontenac Fabrics Inc.	Montréal, Qué.	Morbern Industries Ltd.	Cornwall, Ont.
Garland Canada Inc.	Scarborough, Ont.	Paisley Products of Canada Inc.	Scarborough, Ont.
Golden Brand Clothing Canada Ltd.	Montréal, Qué.	Papiers Scott Ltée.	Crabtree Mills, Qué.
Guarantee Fit-Trekk Inc.	Montréal, Qué.	Parapad Inc.	Montréal, Qué.
Hoechst Canada Inc.	Montréal, Qué.	Park Avenue Furniture Corp.	Calgary, Alta.
Holiday Fabrics O/b 116511 Canada Inc.	Downsview, Ont.	Peg Canada Ltd.	La Prairie, Qué.
Home Tex Fashions Inc.	Winnipeg, Man.	Perfect Fit Mfg. Ltd.	Calgary, Alta.
HTC Textile Ltée.	Montréal, Qué.	Quality Knitting Ltd.	Toronto, Ont.
Hunter Douglas Canada Ltd.	Pointe-Claire-Dorval, Qué.	Queen City Distributors Ltd.	Downsview, Ont.
Interface Flooring Systems Inc.	Belleville, Ont.	R B Williams Industrial Supplies Ltd.	Edmonton, Alta.
J E Thomas Specialties Ltd.	Lindsay, Ont.	Rose E Dee International Ltd.	Toronto, Ont.
J N Harper & Company Ltd.	Montréal, Qué.	Royaltex Canada Inc.	Montréal, Qué.
Jack Spratt Mfg. Inc.	Montréal, Qué.	Sealy Canada Ltd.	Scarborough, Ont.
Jodhan Press Inc.	Montréal, Qué.	Simmons Canada Inc.	Mississauga, Ont.
Johnson Johnson Inc.	Montréal, Qué.	Smith & Nephew Inc.	Lachine, Qué.
Kao-Didak Ltd.	Arnpprior, Ont.	Solar Textile Mills Ltd.	Richmond Hill, Ont.
Kaufman Footwear Div. of William Haufman Inc.	Kitchener, Ont.	Suma Inc.	Milton, Ont.
Kendall Canada Div. of C.K.R. Inc.	Peterborough, Ont.	Sun Ice Ltd.	Calgary, Alta.
Lady Sandra of Canada Ltd.	St-Leonard, Qué.	Tender Tootsies Ltd.	London, Ont.
Landes Canada Ltd.	Granby, Qué.	Tom Roy Fibreglass Mfg. Ltd.	Athens, Ont.
Les Couvre-Lits Lawrence Ltée.	Montréal, Qué.	Trench Mfg Co. Canada Ltd.	Fort Erie, Ont.
Les Liures B M Ltée.	Montréal, Qué.	Triple E Canada Ltd.	Winkler, Man.
Les Textiles H. Adler Ltée.	Montréal, Qué.	Universal Package Corp.	Montréal, Qué.
		Van Dresser Ltd.	Waterloo, Ont.
		Vêtements Peerless Inc. & Modes Pantco	Montréal, Qué.



**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED**

**(H.S. 5603.00.90.91)**

**V. FOREIGN EXPORTERS TO CANADA - 1990**

Major exporters to Canada of nonwovens of polyester, whether or not impregnated, coated, covered or laminated, are listed by major country of origin in descending order of dollar value. These exporters accounted for 84 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990 (\$000)</u>
United States	Freudenberg Nonwoven Ltd. )	5 172*
	Foss Mfg. Co. )	
	Tietex Ticking Corp. )	
	Deistch Int'l. Sales )	1 084*
	Hunter Douglas Inc. )	
	Waterbury Non-Woven )	
	Precision Custom Coating )	713*
	Haartz Corp. )	
	Veratec )	
	Handler Corp. )	497*
	Fiber Dynamics Inc. )	
	Hobbs Bonded Fibers )	
	Dixie Vertical Div. )	376*
	Globe Ind. Inc. )	
	Baytex Corp. )	
W.S. Libbey Co. )	244*	
Reliance Products Div. )		
Gloding Ind. Inc. )		
Covington Fabrics )	186*	
BASF Corp. )		
Lane Fabric Corp. )		
Quick Service Textiles )	152*	
Hoechst Fibers Inc. )		
Glassfloss )		

\* Aggregated to preserve confidentiality of Canadian importers.

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED**

**(H.S. 5603.00.90.91)**

**V. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)**

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990</u> (\$000)
Japan	Chori Co. ) C. Itoh & Co. ) Murotani Corp. )	475*
United Kingdom	Smith and Nephew Medical Ltd. )	
Fed. Rep. of Germany	Freudenberg Nonwoven )	585*
Netherlands	Heugo Int'l. B.V. )	
Italy	Tecnoconvert )	
<b>TOTAL</b>		<b>9 484</b>

---

\* Aggregated to preserve confidentiality of Canadian importers.

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED**

**(H.S. 5603.00.90.91)**

**VI. CANADIAN SUPPLIERS**

The following lists are taken from two sources: a) the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada; and, b) the Canadian Trade Index, published by the Canadian Manufacturers' Association (CMA). These lists may not include all suppliers of the products in question, as companies must themselves register in BOSS or the Canadian Trade Index. In both cases, information on Canadian products supplied is as given by the companies.

**BOSS**

Companies are arranged in alphabetical order.

**Fabrics, Nonwoven**

<u>Name</u>	<u>Address</u>
*Albarrie Canada Ltd.	Barrie, Ont.
*Barrday Inc.	Cambridge, Ont.

---

\* Company engaged in export trade.

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System  
Industry, Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario K1A 0H5  
Tel.: (613) 954-5031  
Telex: 053-4123  
Fax.: (613) 954-1894

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED**

(H.S. 5603.00.90.91)

**VI. CANADIAN SUPPLIERS (Cont'd)**

**CANADIAN TRADE INDEX**

Companies are arranged in alphabetical order.

**Fabrics, Geotextile**

<u>Name</u>	<u>Address</u>
*Albarrie Canada Ltd.	Barrie, Ont.
*Barrday Inc.	Cambridge, Ont.
Coldstream Concrete Ltd.	Iderton, Ont.
*Dominion Textile Inc.	Montréal, Qué.
Lincoln Fabrics Ltd.	Hawkesbury, Ont.
Mackay Specialties Canada Ltd.	St. Catharines, Ont.
Matador Convertisseurs Cie Ltée.	Toronto, Ont.
Polymer International Inc.	Montréal, Qué.
Texel Inc.	Truro, N.S.
	St-Elzéar, Qué.

**Fabrics, Nonwoven**

<u>Name</u>	<u>Address</u>
*Albarrie Canada Ltd.	Barrie, Ont.
*Bay Mills Ltd.	St. Catharines, Ont.
Code Felt Ltd.	Perth, Ont.
Collins & Aikman	Farnham, Ont.
Dominion Textile Inc.	Hawkesbury, Ont.
Doubletex Inc.	Toronto, Ont.
Filterfab Inc.	St. Catharines, Ont.
Freudenberg Nonwovens Inc.	Cornwall, Ont.
Johnson & Johnson Inc.	Montréal, Qué.
Mackay Specialties Canada Ltd.	Toronto, Ont.
Matador Convertisseurs Cie Ltée.	Montréal, Qué.
*Nolar Industries Ltd.	Concord, Ont.
Porritts & Spencer Filtration Ltd.	Vaudreuil, Qué.
Stearns Canada Inc.	Mississauga, Ont.

---

\* Company engaged in export trade

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED**

**(H.S. 5603.00.90.91)**

**VI. CANADIAN SUPPLIERS (Cont'd)**

Any enquiries and/or comments regarding the Canadian Trade Index list should be directed to:

The Canadian Manufacturers' Association  
One Yonge Street  
Toronto, Ontario  
M5E 1J9  
Tel.: (416) 363-7261  
Telex: 065-24693  
Fax.: (416) 363-3779

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED  
(H.S. 5603.00.90.91)**

**VII. CANADIAN AND FOREIGN TARIFFS**

Nonwovens of polyester, whether or not impregnated, coated, covered or laminated, included in this report are dutiable under the following Canadian tariff item:

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment - 1991</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
	Nonwovens, whether or not impregnated, coated, covered or laminated:			
5603.00.90	Of polyester	24.8%	X	17.3%
	On and after January 1, 1992			14.8%

**TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT**

Exporting countries which qualify for the Most Favoured Nation tariff treatment: United States, Japan, United Kingdom, Fed. Rep. of Germany, Netherlands, Italy, France and Denmark.

Exporting country which qualifies for the Most Favoured Nation tariff treatment or General System of Preference tariff treatment\*: Mexico.

When the symbol "X" appears in the column "General Preferential Tariff" the rate of customs duty that applies to those goods is the rate set out with respect to those goods in the column "Most-Favoured-Nation Tariff".

\* In order to qualify for the General System of Preference, a special certificate of origin is required.

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED  
(H.S. 5603.00.90.91)**

**VII. CANADIAN AND FOREIGN TARIFFS (Cont'd)**

Nonwovens of polyester, whether or not impregnated, coated, covered or laminated, included in this report are dutiable under the following U.S. tariff item:

Tariff Item	Description of Goods	Rates of Duty - 1992		
		General	Special <sup>(1)</sup>	2
	Nonwovens, whether or not impregnated, coated, covered or laminated:			
5603.00.90	Other	12.5%*	Free (B,IL) 7.5% (CA)**	74%

**FOREIGN COUNTRIES**

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

\* Duty on certain nonwovens temporarily suspended. See U.S. Note 11 of subchapter II, chapter 99, and subheading 9902.56.03.

\*\* Duty on certain nonwovens modified. See subheadings 9905.56.10 and 9905.56.20.

---

<sup>(1)</sup> Automotive Products Trade Act B  
 United States-Canada Free-Trade Agreement CA  
 United States-Israel Free Trade Area IL

2 Rates of Duty Column 2. Notwithstanding any other provisions, the rates of duty shown in column 2 shall apply to products, whether imported directly or indirectly, of the following countries and areas pursuant to section 401 of the Tariff Classification Act of 1962, to section 231 or 257(e)(2) of the Trade Expansion Act of 1962, to section 404(a) of the Trade Act of 1974 or to any other applicable section of law, or to action taken by the President thereunder:

Afghanistan	German Democratic	Mongolia
Albania	Republic	North Korea
Bulgaria	Kampuchea	Romania
Cuba	Laos	Union of Soviet Socialist
Czechoslovakia	Latvia	Republics
Estonia	Lithuania	Vietnam

**NONWOVENS OF POLYESTER, WHETHER OR NOT  
IMPREGNATED, COATED, COVERED OR LAMINATED**

**VIII. UNITED STATES' IMPORTS**

**BY MAJOR COUNTRY OF ORIGIN**

**NONWOVENS, WHETHER OR NOT IMPREGNATED, COATED,  
COVERED OR LAMINATED (H.S. 5603.00)**

United States imports of nonwovens of polyester, whether or not impregnated, coated, covered or laminated are included in the commodity class H.S. 5603.00 and are not identified separately. Imports into the United States for nonwovens, whether or not impregnated, coated, covered or laminated are as follows:

<u>Country of Origin</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1989-91 (%)</u>
Luxembourg				
Value (\$000)	49 213	60 245	70 340	19.6
Japan				
Value (\$000)	50 000	49 433	48 036	-2.0
Fed. Rep. of Germany				
Value (\$000)	22 091	16 776	17 040	-12.2
Israel				
Value (\$000)	3 468	9 087	14 417	103.9
Canada				
Value (\$000)	11 027	11 220	14 019	12.8
Belgium				
Value (\$000)	3 291	11 503	8 826	63.8
Italy				
Value (\$000)	4 095	5 123	7 862	38.6
Netherlands				
Value (\$000)	8 083	6 599	6 330	-11.5
United Kingdom				
Value (\$000)	7 814	7 500	6 060	-11.9
France				
Value (\$000)	2 815	4 647	4 596	27.8
Other				
Value (\$000)	<u>6 856</u>	<u>8 497</u>	<u>12 966</u>	<u>37.5</u>
<b>Total</b>				
Value (\$000)	168 752	190 630	210 491	11.7

NOTES: Ranked in descending order by 1991 value.

Canada ranked 5 overall.

Source: U.S. Department of Commerce.



## NONWOVENS OF POLYESTER, WHETHER OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED

(H.S. 5603.00.90.91)

### IX. MARKET OVERVIEW

The Canadian nonwoven fabrics market rose 13.6 per cent in 1989 from the previous year, moving up from 66.4 million kilograms of fabrics in 1988 to 75.5 million kilograms in 1989. Higher domestic shipments and imports from a year ago accounted for the year-to-year market increase. Compared with 1983, the market was some 60.6 per cent higher with year-to-year increases recorded consistently during the six-year period.

Canadian-made nonwoven fabrics were distributed among its five markets as follows: industrial market, 40 per cent, export market, 34.6 per cent, consumer market, 14.8 per cent, household market, 9.3 per cent and medical market, 1.2 per cent.

Exports of nonwovens dropped 5.2 per cent to 27.7 million kilograms in 1989 from the previous year. Export markets in 1989 accounted for 34.6 per cent of Canadian shipments, down 3.1 percentage points from the previous year, exports were 49.2 per cent higher in 1989 than six years ago in 1983.

Domestic shipments to the industrial, consumer, household and medical markets in Canada, rising 8.2 per cent from the previous year, reached 52.2 million kilograms in 1989. Their overall market share slipped from 72.6 per cent in 1988 to 69.2 per cent in 1989. Some 88.5 per cent of Canadian-made nonwovens shipped to Canadian converters was consumed in durable end-uses such as automotive parts and geotextiles, and the remaining 11.5 per cent was used up in disposable end-uses such as baby diapers, personal hygiene products, and wipes of all types. Domestic shipments of nonwovens for durable end-uses were up 11.1 per cent from the previous year. Those for disposable end-uses were down just under 1 per cent from the previous year. In the six-year period of 1983-1989, domestic shipments, rising consistently year after year, was up 27 per cent.

Leslie Kumar-Misir  
Textiles and Leather Directorate  
Consumers Products Branch  
Telephone: (613) 954-2890

## DID YOU KNOW?

Effective May 1, 1991, the Market Intelligence Division of the Services to Business Branch of Industry, Science and Technology Canada became the Office of Primary Interest (OPI) for **dISTCcovery**. This service, developed by the New Brunswick Regional Office, is being implemented on a national basis and is available in most regional offices.

**WHAT IS dISTCcovery?** **dISTCcovery** is a tool for discovering and acquiring new manufacturing opportunities emerging from a worldwide explosion in technological developments, new products and new processes.

**dISTCcovery** introduces you to companies and organizations from around the world who are willing to licence the right to manufacture and sell their product in an agreed market area. The reverse is also possible. A Canadian company can also use **dISTCcovery** to promote their unique product or process for licensing internationally.

**dISTCcovery** provides access to international data bases containing thousands of licensing offers for new products, processes and technology originating from around the world.

For more information on this service, contact the Market Intelligence Division at (613) 954-4970 or the nearest ISTC Regional Office listed at the end of this publication.



# **dISTCcovery**

YOUR WINDOW TO A WORLD OF BUSINESS OPPORTUNITIES  
UNE FENÊTRE SUR DES PERSPECTIVES COMMERCIALES

## FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence Division  
Services to Business Branch  
Industry, Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario  
K1A 0H5  
Tel.: (613) 954-4970  
Fax.: (613) 954-5463

OR Textiles and Leather Directorate  
Consumers Products Branch  
Industry, Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario  
K1A 0H5  
Tel.: (613) 954-2890  
Fax.: (613) 954-1894

## ISTC BUSINESS SERVICE CENTRES

These centres have been established at headquarters and in every regional office to provide clients with a gateway into the complete range of ISTC services, information products, programs and expertise.

### REGIONAL OFFICES

#### QUÉBEC

ISTC  
Tour de la Bourse, Suite 3800  
800 Victoria Place  
P.O. Box 247  
Montréal, Qué. H4Z 1E8  
Tel.: (514) 283-8185  
or 1-800-361-5367  
Fax.: (514) 283-3302

#### ONTARIO

ISTC  
Dominion Public Building  
1 Front Street West, 4th Floor  
Toronto, Ont. M5J 1A4  
Tel.: (416) 973-ISTC  
Fax.: (416) 973-8714

#### MANITOBA

ISTC  
8th Floor  
330 Portage Avenue  
P.O. Box 981  
Winnipeg, Man.  
R3C 2V2  
Tel.: (204) 983-ISTC  
Fax.: (204) 983-2187

#### NEWFOUNDLAND

ISTC  
Atlantic Place  
215 Water Street, 5th Floor  
P.O. Box 8950  
St. John's, Nfld. A1B 3R9  
Tel.: (709) 772-ISTC  
Fax.: (709) 772-5093

#### NOVA SCOTIA

ISTC  
Central Guaranty Trust Tower  
1801 Hollis Street, 5th Floor  
P.O. Box 940, Station 'M'  
Halifax, N.S. B3J 2V9  
Tel.: (902) 426-7259  
Fax.: (902) 426-2624

#### SASKATCHEWAN

ISTC  
401-119 4th Avenue South  
Saskatoon, Sask.  
S7K 5X2  
Tel.: (306) 975-4386  
Fax.: (306) 975-5334

#### PRINCE EDWARD ISLAND

ISTC  
Confederation Court Mall  
134 Kent Street, Suite 400  
P.O. Box 1115  
Charlottetown, P.E.I. C1A 7M8  
Tel.: (902) 566-7400  
Fax.: (902) 566-7450

#### NEW BRUNSWICK

ISTC  
Assumption Place, 12th Floor  
770 Main Street  
P.O. Box 1210  
Moncton, N.B. E1C 8P9  
Tel.: (506) 857-ISTC  
Fax.: (506) 851-6429

#### BRITISH COLUMBIA

ISTC  
Suite 900  
Scotia Tower  
650 West Georgia St.  
P.O. Box 11610  
Vancouver, B.C. V6B 5H8  
Tel.: (604) 666-0266  
Fax.: (604) 666-0277

## REGIONAL OFFICES (Cont'd)

### ALBERTA

ISTC  
Room 540  
Canada Place  
9700 Jasper Avenue  
Edmonton, Alta. T5J 4C3  
Tel.: (403) 495-ISTC  
Fax.: (403) 495-4507

ISTC  
Suite 1100  
510-5th Street Southwest  
Calgary, Alta. T2P 3S2  
Tel.: (403) 292-4575  
Fax.: (403) 292-4578

### YUKON

ISTC  
Suite 210  
300 Main Street  
Whitehorse, Y.T. Y1A 2B5  
Tel.: (403) 667-3921  
Fax.: (403) 668-5003

### NORTHWEST TERRITORIES

ISTC  
10th Floor  
Precambrian Building  
P.O. Bag 6100  
Yellowknife, N.W.T. X1A 2R3  
Tel.: (403) 920-8568  
Fax.: (403) 873-6228

### HEADQUARTERS

ISTC  
1st Floor, East Tower  
235 Queen Street  
Ottawa, Ont. K1A 0H5  
Tel.: (613) 952-ISTC  
Fax.: (613) 957-7942

