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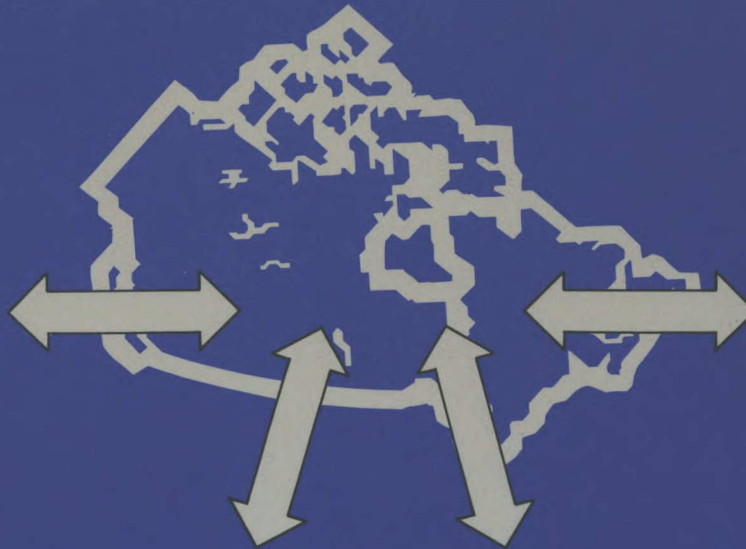
Industrie, Sciences et
Technologie Canada

MARKET INTELLIGENCE

**NONWOVENS, OTHER TYPE,
WHETHER OR NOT
IMPREGNATED, COATED,
COVERED OR LAMINATED**

Pub. No.: 91129-IP

February 1992



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February 1992

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REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada, Tel.: (613) 951-9647
Revenue Canada, Tel.: (613) 954-6920
U.S. Department of Commerce,
Bureau of the Census,
Tel.: (301) 763-7754

TARIFFS

Enquiries concerning **Canadian** tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario K1A 0L5
Tel.: (613) 954-6920
Fax.: (613) 954-2509

Enquiries concerning tariffs and other government trade regulations in **foreign** countries should be directed to:

Info Export
External Affairs
Ottawa, Ontario
K1A 0G2
Tel.: (613) 993-6435 OR
1-800-267-8376
Fax.: (613) 996-9709

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

Rounding

Figures may not add due to rounding.

Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

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NONWOVENS, OTHER TYPE, WHETHER OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED

I. INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This report is based on data from several sources. The following is a list of Harmonized System (H.S.) import commodity codes dealing with nonwovens, whether or not impregnated, coated, covered or laminated. This report deals only with nonwovens, other type (H.S. 5603.00.90.99). Other related reports are also listed.

<u>Description</u>	<u>H.S. Commodity Code Analyzed</u>	<u>Related Reports Pub. Nos.</u>
Nonwovens, whether or not impregnated, coated, covered or laminated (H.S. 5603.00)		
--Of polyester		91116-IP
--Of polypropylene		91124-IP
--Other	5603.00.90.99	

Total imports in 1991 for all of the above products were valued at \$38 million. Imports of nonwovens other type, whether or not impregnated, coated, covered or laminated, included in this report amounted to \$15.5 million or 41 per cent of the total.

In 1990 a new H.S. tariff code was created for nonwovens, other type, whether or not impregnated, coated, covered or laminated.

Prior to 1990, nonwovens, other type, whether or not impregnated, coated, covered or laminated were classified under H.S. code 5603.00.00.99. In 1988 and 1989 import totals amounted to \$12.7 million and \$10.6 million respectively.

**NONWOVENS, OTHER TYPE, WHETHER OR
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(H.S. 5603.00.90.99)

II. CANADIAN IMPORTS

SUMMARY

<u>Description and Commodity Code</u>	<u>Total Imports</u>				<u>Major Country of Export to Canada</u> % of Total Value	
	1990		1991		1990	1991
	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)	<u>Quantity</u> (000 kg)	<u>Value</u> (\$000)		
Nonwovens, other type, whether or not impregnated, coated, covered or laminated H.S. 5603.00.90.99	1 584	10 281	2 273	15 501	U.S.A. 82	U.S.A. 82

BY PROVINCE OF CLEARANCE

<u>Province of Clearance</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1990-91</u> (%)
Ontario			
Quantity (000 KGM)	1 033	1 650	59.7
Value (\$000)	6 677	11 338	69.8
Québec			
Quantity (000 KGM)	374	463	23.9
Value (\$000)	2 347	2 989	27.4
Manitoba			
Quantity (000 KGM)	85	90	5.3
Value (\$000)	685	766	11.8
British Columbia			
Quantity (000 KGM)	28	47	66.0
Value (\$000)	177	257	45.2
Alberta			
Quantity (000 KGM)	28	15	-46.9
Value (\$000)	237	109	-53.8
New Brunswick			
Quantity (000 KGM)	3	7	107.1
Value (\$000)	39	19	-52.5
Nova Scotia			
Quantity (000 KGM)	1	1	44.7
Value (\$000)	13	14	10.1
Saskatchewan			
Quantity (000 KGM)	31	1	-98.4
Value (\$000)	97	7	-92.8
Newfoundland			
Quantity (000 KGM)	1	-	0.0
Value (\$000)	9	-	0.0
Total			
Quantity (000 KGM)	1 584	2 273	43.5
Value (\$000)	10 281	15 501	50.8

Ranked in descending order by 1991 value.

**NONWOVENS, OTHER TYPE, WHETHER OR
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(H.S. 5603.00.90.99)

II. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

Province of Clearance	1990	1991
	%	%
Ontario		
Quantity	65.2	72.6
Value	64.9	73.1
Québec		
Quantity	23.6	20.4
Value	22.8	19.3
Manitoba		
Quantity	5.4	4.0
Value	6.7	4.9
British Columbia		
Quantity	1.8	2.1
Value	1.7	1.7
Alberta		
Quantity	1.8	0.6
Value	2.3	0.7
New Brunswick		
Quantity	0.2	0.3
Value	0.4	0.1
Nova Scotia		
Quantity	0.0	0.0
Value	0.1	0.1
Saskatchewan		
Quantity	1.9	0.0
Value	0.9	0.0
Newfoundland		
Quantity	0.0	-
Value	0.1	-
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

**NONWOVENS, OTHER TYPE, WHETHER OR
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(H.S. 5603.00.90.99)

II. CANADIAN IMPORTS (Cont'd)

**AVERAGE UNIT PRICES BY PROVINCE OF CLEARANCE
(\$ PER KGM)**

Province of Clearance -----	1990 ----	1991 ----
Ontario	6.46	6.87
Québec	6.28	6.45
Manitoba	8.01	8.51
British Columbia	6.26	5.48
Alberta	8.52	7.42
New Brunswick	11.92	2.73
Nova Scotia	17.76	13.51
Saskatchewan	3.17	13.88
Newfoundland	14.46	-
	-----	-----
All Provinces	6.49	6.82

Ranked in descending order by 1991 value.

**NONWOVENS, OTHER TYPE, WHETHER OR
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(H.S. 5603.00.90.99)

II. CANADIAN IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

Country of Origin	1990	1991	Average Annual Growth Rate 1990-91
-----	----	----	-----
United States			(%)
Quantity (000 KGM)	1 387	1 982	42.8
Value (\$000)	8 402	12 690	51.0
Canada			
Quantity (000 KGM)	*	127	1 154 836
Value (\$000)	*	855	239 430
Netherlands			
Quantity (000 KGM)	8	20	164.2
Value (\$000)	160	389	142.6
Belgium			
Quantity (000 KGM)	39	24	-39.9
Value (\$000)	405	386	-4.6
Fed. Rep. of Germany			
Quantity (000 KGM)	33	54	65.3
Value (\$000)	331	385	16.5
Italy			
Quantity (000 KGM)	14	16	11.2
Value (\$000)	172	295	71.4
Japan			
Quantity (000 KGM)	3	4	24.2
Value (\$000)	83	128	53.7
Mexico			
Quantity (000 KGM)	48	27	-43.9
Value (\$000)	194	111	-42.6
Austria			
Quantity (000 KGM)	8	5	-40.6
Value (\$000)	141	78	-44.4
France			
Quantity (000 KGM)	2	4	64.4
Value (\$000)	49	72	46.1
Other			
Quantity (000 KGM)	41	11	-72.9
Value (\$000)	343	111	-67.7
Total	-----	-----	-----
Quantity (000 KGM)	1 584	2 273	43.5
Value (\$000)	10 281	15 501	50.8

Ranked in descending order by 1991 value.

* Less than 500.

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II. CANADIAN IMPORTS (Cont'd)

MARKET SHARES BY BY MAJOR COUNTRY OF ORIGIN

Country of Origin -----	1990 ----	1991 ----
United States		
Quantity	87.6	87.2
Value	81.7	81.9
Canada		
Quantity	0.0	5.6
Value	0.0	5.5
Netherlands		
Quantity	0.5	0.9
Value	1.6	2.5
Belgium		
Quantity	2.5	1.0
Value	3.9	2.5
Fed. Rep. of Germany		
Quantity	2.1	2.4
Value	3.2	2.5
Italy		
Quantity	0.9	0.7
Value	1.7	1.9
Japan		
Quantity	0.2	0.2
Value	0.8	0.8
Mexico		
Quantity	3.1	1.2
Value	1.9	0.7
Austria		
Quantity	0.5	0.2
Value	1.4	0.5
France		
Quantity	0.1	0.2
Value	0.5	0.5
Other		
Quantity	2.6	0.5
Value	3.3	0.7
	-----	-----
Total		
Quantity	100.0	100.0
Value	100.0	100.0

Ranked in descending order by 1991 value.

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(H.S. 5603.00.90.99)

II. CANADIAN IMPORTS (Cont'd)

**AVERAGE UNIT PRICES BY MAJOR COUNTRY OF ORIGIN
(\$ per KGM)**

Country of Origin	1990	1991
-----	----	----
United States	6.06	6.40
Canada	32.45	6.73
Netherlands	20.91	19.20
Belgium	10.29	16.32
Fed. Rep. of Germany	10.06	7.09
Italy	11.99	18.48
Japan	27.36	33.85
Mexico	4.01	4.09
Austria	18.51	17.32
France	21.12	18.77
Other	8.36	9.96
	-----	-----
All Countries	6.49	6.82

Ranked in descending order by 1991 value.

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(H.S. 5603.00.90.99)

II. CANADIAN IMPORTS (Cont'd)

BY APPARENT END-USE/INDUSTRY

<u>Apparent End-Use/Industry</u>	<u>Value of 1990 Imports (\$000)</u>	<u>% of Total Imports</u>
Chemical and allied products	3 686	36
Wholesalers	864	8
Window shades	749	7
Lining	717	7
Textile mills	691	7
Machinery, except electrical	577	6
Paper and allied products	395	4
Upholstery	373	4
Miscellaneous plastics products	287	3
Printing, publishing and allied industries	280	3
Aircraft	245	2
Surgical and medical supplies	209	2
Footwear	166	2
Construction materials	132	1
Clothing	113	1
Retailers	111	1
Auto trims	100	*
Leather goods	84	*
Mattresses	76	*
Apparels	56	*
Holding companies	45	*
Sporting goods	33	*
Electrical apparatus and equipment	31	*
Professional equipment and supplies	28	*
Boats and canoes	12	*
Household furnishing	12	*
Not known	<u>209</u>	<u>2</u>
TOTAL	10 281	100

* Less than one per cent

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III. CANADIAN PRODUCTION

There are no available data on Canadian production for nonwovens, other type, whether or not impregnated, coated, covered or laminated.

Any enquiries and/or comments regarding Canadian production should be directed to:

Statistics Canada
Industry Division
Survey of Manufactures Section
Ottawa, Ontario
K1A 0T6
Tel.: (613) 951-3523

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IV. CANADIAN IMPORTERS - 1990

There were 246 known importers of nonwovens, other type, whether or not impregnated, coated, covered or laminated in 1990. The principal ten importers accounted for 49 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	2 428	24
6	4 003	39
10	5 055	49
15	6 080	59
25	7 359	72
37	8 275	80
All Importers (246)	10 281	100

The principal importers of nonwovens, other type, whether or not impregnated, coated, covered or laminated, during 1990 are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all principal importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
3M Canada Inc.	London, Ont.	Canadian General Tower Ltd.	Cambridge, Ont.
A B C Blind Corporation	Vancouver, B.C.	Canadian National Railways	Montréal, Qué.
Abbey Blind Incorporated	Burnaby, B.C.	Canadian Paper & Packaging Co.	
Abco Plastics Ltd.	Mahone Bay, N.S.	Ltd.	Montréal, Qué.
Altrim Inc.	Montréal, Qué.	Canadian Tire Corporation Ltd.	Toronto, Ont.
Atlantic Packaging Products Ltd.	Scarborough, Ont.	Canatex Enterprises	Toronto, Ont.
B & M Binding Pad Ltd.	Montréal, Qué.	Canstar Sports Group Inc.	
BASF Canada Inc.	Montréal, Qué.	Bauer Division	Mississauga, Ont.
Bauerhin Heating Elements Inc.	Windsor, Ont.	Coates Mfg. Co. Ltd.	Milton, Ont.
Bay Mills Ltd.	Oakville, Ont.	Crown Forest Industries Ltd.	Vancouver, B.C.
Block Bindings Ltd.	Montréal, Qué.	D H J Canada Inc.	Montréal, Qué.
Bostik Canada Ltd.	Montréal, Qué.	Dafoe & Dafoe Inc.	Brantford, Ont.
Britman Industries Ltd.	Oshawa, Ont.	Decor-Rest Chesterfield Ltd.	Weston, Ont.
Burcan Industries Ltd.	Whitby, Ont.	Dennis Hewitt Holdings Ltd.	Etobicoke, Ont.
Canada Hair Cloth Co Ltd.	St Catharines, Ont.	Dominion Cellulose Ltd.	Ottawa, Ont.
		Doublure Veratex Ltée.	Montréal, Qué.
		Draco Limitée	Repentigny, Qué.

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IV. CANADIAN IMPORTERS - 1990 (Cont'd)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Du Pont Canada Inc.	Mississauga, Ont.	Leedye Inc.	Lachine, Qué.
E S Gallagher Sales Ltd.	Toronto, Ont.	Les Industries Dorel Inc.	St-Léonard, Qué.
Ebco Looseleaf Systems Inc.	Calgary, Alta.	Les Industries Du Bracelet	
Elite Counters & Supplies Ltd.	Concord, Ont.	Montre Stylecraft (1988) Inc.	Montréal, Qué.
Elite Vertical Blinds Mfg Co. Ltd.	Downsview, Ont.	Les Industries Lenrod Ltée.	Montréal, Qué.
Emhart Canada Ltd.	Montréal, Qué.	Lever Brothers Limited	Toronto, Ont.
Ensr Operation Ltd.	Burlington, Ont.	Levine Sewing Aids Ltd.	Montréal, Qué.
Entreprises Beckwith Bemis Inc.	Sherbrooke, Qué.	Mastico Industries Ltd.	Tillsonburg, Ont.
Ethicon Ltd.	Peterborough, Ont.	Matériaux Techniques Coté Inc.	Boucherville, Qué.
Farr Inc.	Laval, Qué.	Mediseal Products Ltd.	Mississauga, Ont.
Fiber Trim Textiles Inc.	Montréal, Qué.	Ncmcarpet Mills Inc Cdb Natl	
Fleet Industries A Div Of		Carpet Mills of Canada	Mississauga, Ont.
Ronyx Corporation Ltd.	Fort Erie, Ont.	Nolar Industries Ltd.	Concord, Ont.
Freudenberg Nonwovens Inc.	Cornwall, Ont.	Norpack Mfg Inc.	Montréal, Qué.
General Motors Of Canada Limited	Oshawa, Ont.	Parapad Inc.	Montréal, Qué.
Geoffrey E Macpherson Canada		Perotech Sciences Inc.	Richmond Hill, Ont.
Inc.	Mississauga, Ont.	Power Motion Mfg A Division Of	
Grange Mattress Company	Richmond, B.C.	Siemens Automotive	London, Ont.
H Adler Textiles Ltd.	Montréal, Qué.	Procter & Gamble Inc.	Toronto, Ont.
H D Brown Enterprises Ltd.	St George Brant, Ont.	Rapid Belt Ltd.	Montréal, Qué.
H T C Textile Ltée.	Montréal, Qué.	Royal Tex Inc.	Montréal, Qué.
H20wood Products Ltd.	Burnaby, B.C.	Sklar-Peppler Furniture Corp.	Whitby, Ont.
Hubscher Ribbon Corporation Ltd.	Lachine, Qué.	Standard Upholstery Co.	Downsview, Ont.
Hunter Douglas Canada Limited	Pointe-Claire-Dorval,	Suma Inc.	Milton, Ont.
	Qué.	Surgikos Canada Inc.	Peterborough, Ont.
International Paper Fiber Technology		Terrafix Geosynthetics Inc.	Etobicoke, Ont.
Canada Inc.	Toronto, Ont.	Textiles Kufner Inc.	Pointe-Claire-Dorval,
J Ennis Fabrics (1984) Ltd.	Edmonton, Alta.		Qué.
J W Bird & Company Ltd.	Fredericton, N.B.	Troister & Company A Div Of	
Jet Moulding Compounds Limited	Ajax, Ont.	Strathearn House	Downsview, Ont.
John Gorenko Canada Ltd.	Montréal, Qué.	V C B Distributors Canada Inc.	Montréal, Qué.
Johnson and Johnson Inc.	Montréal, Qué.	Van Dresser Ltd.	Waterloo, Ont.
Kao-Didak Ltd.	Arnrior, Ont.	Vaughn Custom Sports Canada	
Kaufman Footwear Div Of William		Ltd.	London, Ont.
H Kaufman Inc.	Kitchener, Ont.	Velcro Canada Ltd.	Brampton, Ont.
Kempac Inc.	St-Janvier, Qué.	Veratec (Canada) Inc.	Toronto, Ont.
Kendall Canada Div. Of C.K.R. Inc.	Peterborough, Ont.	Versatech Products Inc.	Burnaby, B.C.
Kimberly-Clark Of Canada Ltd.	Mississauga, Ont.	W E T Automotive & Electronic	
La Compagnie Aaron Prazoff Inc.	Montréal, Qué.	Systems Ltd.	Windsor, Ont.
Landes Canada Ltd.	Granby, Qué.	Waldec Of Canada Ltd.	Etobicoke, Ont.
Layfield Plastics (1978) Ltd.	Edmonton, Alta.		

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V. FOREIGN EXPORTERS TO CANADA - 1990

Major exporters to Canada of nonwovens, other type, whether or not impregnated, coated, covered or laminated, are listed by major country of origin in descending order of dollar value. These exporters accounted for 81 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>Value of Exports to Canada 1990 (\$000)</u>
United States	Min. Mining and Mfg. Co.)	2 617*
	International Paper Corp.)	
	Veratec Inc.)	
	Chicoppee)	1 209*
	Polyfelt Inc.)	
	BASF Corp.)	
	Dixie Vertical Div.)	785*
	Hunter Douglas)	
	Handler Textile Corp.)	
	Fiber Dynamics Inc.)	648*
	Airtech Int'l.)	
	Fort Howard)	
Foss Mfg. Co.)	503*	
Crown Textiles Co.)		
Hollingsworth and Vose Co.)		
Tietex Corp.)	331*	
Dupont de Nemours)		
Precision Custom Coating)		
Staple Sewing Aids Corp.)	498*	
Irving Textile Products)		
Prestige Printing Inc.)		
Sorbent Products)		
Dexel Bonded Fiber)		

* Aggregated to preserve confidentiality of Canadian importers.

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V. FOREIGN EXPORTERS TO CANADA - 1990 (Cont'd)

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	Value of Exports to Canada	
		1990 (\$000)	
United States (Cont'd)	Kimberly-Clark Corp.	201*	
	Enka Household Products		
	Velcro U.S.A. Inc.		
		Farr Co.	171*
		Flo Tec Inc.	
		Scotts Nonwoven	
Belgium Federal Republic of Germany	Veratec Inc.	598*	
	Carl Freudenberg		
	Nicolis		
Mexico	Entretelas Brinco, S.A.	212*	
	Milton		
United Kingdom	Murmac Fabrics Ltd.		
Italy	Giovanni Crespi	236*	
	Orlandi, S.P.A.		
Netherlands	Enka Household Prods.		
Austria Luxembourg Republic of Korea France	Kufner Textilewerke	349*	
	Prestige Printing Inc.		
	Ishin Industrial Co. Ltd.		
	Lainière de Picardie		
TOTAL		8 359	

* Aggregated to preserve confidentiality of Canadian importers.

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VI. CANADIAN SUPPLIERS

The following lists are taken from two sources: a) the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada; and, b) the Canadian Trade Index, published by the Canadian Manufacturers' Association (CMA). These lists may not include all suppliers of the products in question, as companies must themselves register in BOSS or the Canadian Trade Index. In both cases, information on Canadian products supplied is as given by the companies.

BOSS

Companies are arranged in alphabetical order.

Fabrics, Nonwoven

<u>Name</u>	<u>Address</u>
*Albarrie Canada Ltd.	Barrie, Ont.
*Barrday Inc.	Cambridge, Ont.

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario K1A 0H5
Tel.: (613) 954-5031
Telex: 053-4123
Fax.: (613) 954-1894

CANADIAN TRADE INDEX

Companies are arranged in alphabetical order.

Fabrics, Geotextile

<u>Name</u>	<u>Address</u>
*Albarrie Canada Ltd.	Barrie, Ont.
*Barrday Inc.	Cambridge, Ont.
Coldstream Concrete Ltd.	Iderton, Ont.
*Dominion Textile Inc.	Montréal, Qué.
Lincoln Fabrics Ltd.	Hawkesbury, Ont.
Mackay Specialties Canada Ltd.	St. Catharines, Ont.
Matador Convertisseurs Cie Ltée.	Toronto, Ont.
Polymer International Inc.	Montréal, Qué.
Texel Inc.	Truro, N.S.
	St-Elzéar, Qué.

* Company engaged in export trade

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(H.S. 5603.00.90.99)

VI. CANADIAN SUPPLIERS (Cont'd)

Fabrics, Nonwoven

<u>Name</u>	<u>Address</u>
*Albarrie Canada Ltd.	Barrie, Ont.
*Bay Mills Ltd.	St. Catharines, Ont.
Code Felt Ltd.	Perth, Ont.
Collins & Aikman	Farnham, Ont.
Dominion Textile Inc.	Hawkesbury, Ont.
Doubletex Inc.	Toronto, Ont.
Filterfab Inc.	St. Catharines, Ont.
Freudenberg Nonwovens Inc.	Cornwall, Ont.
Johnson & Johnson Inc.	Montréal, Qué.
Mackay Specialties Canada Ltd.	Toronto, Ont.
Matador Convertisseurs Cie Ltée.	Montréal, Qué.
*Nolar Industries Ltd.	Concord, Ont.
Porritts & Spencer Filtration Ltd.	Vaudreuil, Qué.
Stearns Canada Inc.	Mississauga, Ont.

* Company engaged in export trade

Any enquiries and/or comments regarding the Canadian Trade Index list should be directed to:

The Canadian Manufacturers' Association
One Yonge Street
Toronto, Ontario
M5E 1J9
Tel.: (416) 363-7261
Telex: 065-24693
Fax.: (416) 363-3779

**NONWOVENS, OTHER TYPE, WHETHER OR
NOT IMPREGNATED, COATED,
COVERED OR LAMINATED**

(H.S. 5603.00.90)

VII. CANADIAN AND FOREIGN TARIFFS

Nonwovens other type, whether or not impregnated, coated, covered or laminated, included in this report are dutiable under the following Canadian tariff item:

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment - 1991</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
	Nonwovens, whether or not impregnated, coated, covered or laminated:			
5603.00.90	Other	24.8%	X	19.8%
	On and after January 1, 1992			17.3%

TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT

Exporting countries which qualify for the Most Favoured Nation tariff treatment: United States, Belgium, Federal Republic of Germany, Italy, United Kingdom, Netherlands, Austria, Luxembourg and Japan.

Exporting country which qualifies for the Most Favoured Nation tariff treatment or General System of Preference tariff treatment*: Mexico.

When the symbol "X" appears in the column "General Preferential Tariff" the rate of customs duty that applies to those goods is the rate set out with respect to those goods in the column "Most-Favoured-Nation Tariff".

* In order to qualify for the General System of Preference, a special certificate of origin is required.

Enquiries concerning tariffs should be directed to the nearest Revenue Canada Customs and Excise office as listed on page two of this report.

NONWOVENS, OTHER TYPE, WHETHER OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED

(H.S. 5603.00.90)

VII. CANADIAN AND FOREIGN TARIFFS (Cont'd)

Nonwovens, other type, whether or not impregnated, coated, covered or laminated, included in this report are dutiable under the following U.S. tariff item:

Tariff Item	Description of Goods	Rates of Duty - 1992		
		General	Special ⁽¹⁾	2
	Nonwovens, whether or not impregnated, coated, covered or laminated:			
5603.00.90	Other	12.5% [*]	Free (B,IL) 7.5% (CA)**	74%

FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to External Affairs as listed on page two of this report.

* Duty on certain nonwovens temporarily suspended. See U.S. Note II of subchapter II, chapter 99, and subheading 9902.56.03.

** Duty on certain nonwovens modified. See subheadings 9905.56.10 and 9905.56.20.

(1)	Automotive Products Trade Act	B
	United States-Canada Free-Trade Agreement	CA
	United States-Israel Free Trade Area	IL

2 Rates of Duty Column 2. Notwithstanding any other provisions, the rates of duty shown in column 2 shall apply to products, whether imported directly or indirectly, of the following countries and areas pursuant to section 401 of the Tariff Classification Act of 1962, to section 231 or 257(e)(2) of the Trade Expansion Act of 1962, to section 404(a) of the Trade Act of 1974 or to any other applicable section of law, or to action taken by the President thereunder:

Afghanistan	German Democratic Republic	Mongolia
Albania	Kampuchea	North Korea
Bulgaria	Laos	Romania
Cuba	Latvia	Union of Soviet Socialist Republics
Czechoslovakia	Lithuania	Vietnam
Estonia		

**NONWOVENS, OTHER TYPE, WHETHER OR
NOT IMPREGNATED, COATED,
COVERED OR LAMINATED**

VIII. UNITED STATES' IMPORTS

BY MAJOR COUNTRY OF ORIGIN

**NONWOVENS, WHETHER OR NOT IMPREGNATED, COATED,
COVERED OR LAMINATED (H.S. 5603.00)**

United States imports of nonwovens, other type, whether or not impregnated, coated, covered or laminated are included in the commodity class H.S. 5603.00 and are not identified separately. Imports into the United States for nonwovens, whether or not impregnated, coated, covered or laminated are as follows:

<u>Country of Origin</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1989-91 (%)</u>
Luxembourg				
Value (\$000)	49 213	60 245	70 340	19.6
Japan				
Value (\$000)	50 000	49 433	48 036	-2.0
Fed. Rep. of Germany				
Value (\$000)	22 091	16 776	17 040	-12.2
Israel				
Value (\$000)	3 468	9 087	14 417	103.9
Canada				
Value (\$000)	11 027	11 220	14 019	12.8
Belgium				
Value (\$000)	3 291	11 503	8 826	63.8
Italy				
Value (\$000)	4 095	5 123	7 862	38.6
Netherlands				
Value (\$000)	8 083	6 599	6 330	-11.5
United Kingdom				
Value (\$000)	7 814	7 500	6 060	-11.9
France				
Value (\$000)	2 815	4 647	4 596	27.8
Other				
Value (\$000)	<u>6 856</u>	<u>8 497</u>	<u>12 966</u>	<u>37.5</u>
Total				
Value (\$000)	168 752	190 630	210 491	11.7

NOTES: Ranked in descending order by 1991 value.

Canada ranked 5 overall.

Source: U.S. Department of Commerce.

**NONWOVENS, OTHER TYPE, WHETHER OR
NOT IMPREGNATED, COATED,
COVERED OR LAMINATED**

(H.S. 5603.00.90.99)

IX. MARKET OVERVIEW

The Canadian nonwoven fabrics market rose 13.6 per cent in 1989 from the previous year, moving up from 66.4 million kilograms of fabrics in 1988 to 75.5 million kilograms in 1989. Higher domestic shipments and imports from a year ago accounted for the year-to-year market increase. Compared with 1983, the market was some 60.6 per cent higher with year-to-year increases recorded consistently during the six-year period.

Canadian-made nonwoven fabrics were distributed among its five markets as follows: industrial market, 40 per cent, export market, 34.6 per cent, consumer market, 14.8 per cent, household market, 9.3 per cent and medical market, 1.2 per cent.

Exports of nonwovens dropped 5.2 per cent to 27.7 million kilograms in 1989 from the previous year. Export markets in 1989 accounted for 34.6 per cent of Canadian shipments, down 3.1 percentage points from the previous year, exports were 49.2 per cent higher in 1989 than six years ago in 1983.

Domestic shipments to the industrial, consumer, household and medical markets in Canada, rising 8.2 per cent from the previous year, reached 52.2 million kilograms in 1989. Their overall market share slipped from 72.6 per cent in 1988 to 69.2 per cent in 1989. Some 88.5 per cent of Canadian-made nonwovens shipped to Canadian converters was consumed in durable end-uses such as automotive parts and geotextiles, and the remaining 11.5 per cent was used up in disposable end-uses such as baby diapers, personal hygiene products, and wipes of all types. Domestic shipments of nonwovens for durable end-uses were up 11.1 per cent from the previous year. Those for disposable end-uses were down just under 1 per cent from the previous year. In the six-year period of 1983-1989, domestic shipments, rising consistently year after year, was up 27 per cent.

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DID YOU KNOW?

Effective May 1, 1991, the Market Intelligence Division of the Services to Business Branch of Industry, Science and Technology Canada became the Office of Primary Interest (OPI) for **dISTCcovery**. This service, developed by the New Brunswick Regional Office, is being implemented on a national basis and is available in most regional offices.

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For more information on this service, contact the Market Intelligence Division at (613) 954-4970 or the nearest ISTC Regional Office listed at the end of this publication.



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