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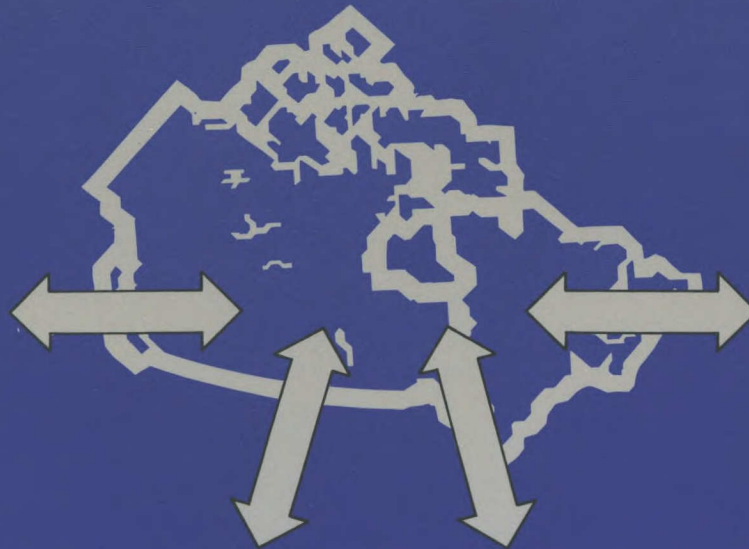
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MARKET INTELLIGENCE

ROOFING, IRON OR STEEL

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ROOFING, IRON OR STEEL

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REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada, Tel.: (613) 951-9647
Revenue Canada, Tel.: (613) 954-6931
U.S. Department of Commerce,
Bureau of the Census,
Tel.: (301) 763-7754

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

For Customs purposes, imports are recorded at values established according to the provisions of the Customs Act, which, since January 1, 1985, reflects valuation methods based on the General Agreement on Tariffs and Trade (GATT) Valuation Code System. It generally requires the value for duty of imported goods be equivalent to the transaction value or the price actually paid or payable provided that a number of conditions are met. One of the important conditions is that the buyer and seller must be independent of each other. If the conditions are not met, practical rules are used to determine the Customs value. Therefore, Canadian imports are valued Free on Board (F.O.B.), place of direct shipment to Canada. The Customs value excludes freight and insurance costs in bringing the goods to Canada from the point of direct shipment. Canadian exports to the U.S. are valued F.O.B. point of exit from Canada. Prior to 1990, they were valued F.O.B. place of lading net of freight charges, discounts and allowances.

Rounding

Figures may not add due to rounding.

Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

Canada - U.S. Reconciliation

Prior to 1989, United States commodity coding was based on the Tariff Schedule of the United States (TSUSA) and comparable data are not available. Starting in January 1989, the Harmonized Commodity Description and Coding System (H.S.) was adopted by the United States. However, Canada and the United States have been exchanging import data only since January 1990 and therefore there may be discrepancies in 1989 between Canadian exports to the United States and United States imports from Canada. As of January 1990, any discrepancy between what Canada reports as exports to the United States and what the United States reports as imports from Canada is minimal resulting from exchange rates.

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ROOFING, IRON OR STEEL

INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This report is based on data from several sources for the following Harmonized System (H.S.) commodity code:

<u>Description</u>	<u>H.S. Commodity Code Analyzed</u>
Roofing (iron or steel)	7308.90.90.20

This report does not include roofing, aluminum, which is coded to H.S. code 7610.90.00.10. In 1991 aluminum roofing accounted for \$1.1 million.

NOTE: The Canadian and United States coding systems are not comparable beyond the H.S. 6 level for roofing, iron or steel, as contained in this report. The United States H.S. code is defined on page 15.

ROOFING, IRON OR STEEL
CANADIAN IMPORT TRENDS
BY MAJOR COUNTRY OF ORIGIN

<u>Country of Origin</u>	<u>1988</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1988-91 (%)</u>
United States Value (\$000)	1 317	1 875	2 465	6 385	69.2
New Zealand Value (\$000)	1 548	1 401	1 028	1 128	-10.0
Other Value (\$000)	<u>167</u>	<u>473</u>	<u>162</u>	<u>-</u>	<u>-1.3</u>
Total Value (\$000)	3 032	3 749	3 655	7 513	35.3

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

<u>Country of Origin</u>	<u>1988</u> %	<u>1989</u> %	<u>1990</u> %	<u>1991</u> %
United States Value	43.4	50.0	67.4	85.0
New Zealand Value	51.1	37.4	28.1	15.0
Other Value	<u>5.5</u>	<u>12.6</u>	<u>4.4</u>	<u>0.0</u>
Total Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1991 value.

ROOFING, IRON OR STEEL
CANADIAN IMPORT TRENDS (Cont'd)
BY PROVINCE OF CLEARANCE

<u>Province of Clearance</u>	<u>1988</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1988-91 (%)</u>
British Columbia Value (\$000)	1 690	1 880	1 954	4 476	38.3
Manitoba Value (\$000)	77	66	111	1 528	170.2
Ontario Value (\$000)	956	977	661	1 240	9.0
Québec Value (\$000)	208	746	4	130	-14.6
Alberta Value (\$000)	58	60	902	87	14.6
Saskatchewan Value (\$000)	7	8	3	41	78.5
Nova Scotia Value (\$000)	0	-	5	8	210.5
New Brunswick Value (\$000)	6	12	15	3	-19.9
Newfoundland Value (\$000)	-	-	1	-	0.0
Yukon Value (\$000)	<u>28</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0.0</u>
Total Value (\$000)	3 032	3 749	3 655	7 513	35.3

Ranked in descending order by 1991 value.

ROOFING, IRON OR STEEL

CANADIAN IMPORT TRENDS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

<u>Province of Clearance</u>	<u>1988</u> %	<u>1989</u> %	<u>1990</u> %	<u>1991</u> %
British Columbia Value	55.8	50.1	53.5	59.6
Manitoba Value	2.6	1.8	3.0	20.3
Ontario Value	31.5	26.1	18.1	16.5
Québec Value	6.9	19.9	0.1	1.7
Alberta Value	1.9	1.6	24.7	1.2
Saskatchewan Value	0.2	0.2	0.1	0.6
Nova Scotia Value	0.0	-	0.1	0.1
New Brunswick Value	0.2	0.3	0.4	0.0
Newfoundland Value	-	-	0.0	-
Yukon Value	<u>0.9</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Value	100.0	100.0	100.0	100.0

Ranked in descending order by 1991 value.

ROOFING, IRON OR STEEL

CANADIAN IMPORTERS

There were 84 known importers in 1990. The principal 15 importers accounted for 89 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	2 083	57
6	2 667	73
10	3 035	83
15	3 238	89
25	3 448	94
All Importers (84)	3 655	100

The principal importers during 1990 are listed below in alphabetical order. This list does not include individuals. The importer is not necessarily the end-user of the product.

<u>Name</u>	<u>Location</u>	<u>Name</u>	<u>Location</u>
Aciers Vicwest Div. de Jannock Steel Fabricating Co.	Victoriaville, Qué. Oakville, Ont.	Future Roof Inc. Gerard Canada Ltd.	White Rock, B.C. Peterborough, Ont.
Atco Metal Ltd.	Calgary, Alta.	Heath Engineering Limited	Brampton, Ont.
Beaman Corporation	Greensboro, NC, U.S.*	Industrial Fastener Supply Inc.	Rochester, Alta.
Boundary Metal Building Inc.	Rossland, B.C.	J.D.G. Construction Management Limited	Vancouver, B.C.
Brymer & Sons Ltd.	Toronto, Ont.	Job-Site Custom Coach Limited	London, Ont.
Canadian Building Systems Inc.	Burlington, Ont.	Lam Metal Cladding Ltd.	Burnaby, B.C.
Carter Holt Harvey Roofing International Inc.	Burnaby, B.C.	Lexsucu Canada Ltd.	Etobicoke, Ont.
Community Truss Ltd.	Carberry, Man.	Nor-Tec Design Group Ltd.	Abbotsford, B.C.
D.H.S. Building Products Inc.	Vancouver, B.C.	Nova Construction Ltd.	New Westminster, B.C.
Dandi Shelters Western Inc.	Lethbridge, Alta.	Rab Energy Group Inc.	Whitehorse, N.W.T.
Dominion Metal Cladding Ltd.	Surrey, B.C.	Rossland Roofing Inc.	Rossland, B.C.
Elephant Mountain Lumber & Millworks Inc.	Nelson, B.C.	Scantech Inc.	Nanaimo, B.C.
		Shanahans Limited	Surrey, B.C.
		Spec-Fab Inc.	Mississauga, Ont.
		Tech-Tile Corporation	Brampton, Ont.

* Non-resident importer.

ROOFING, IRON OR STEEL
FOREIGN EXPORTERS TO CANADA

Major exporters to Canada are listed in descending order of dollar value. These exporters accounted for 79 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>1990 Value of Exports to Canada</u> (\$000)
New Zealand	Carter Holt Harvey Roofing	1 620*
United States	Vlcwest Steel	
	Timmline Building Product	723*
	ASC Pacific Inc.	
	ECl Building Components	528*
	Beaman Corp.	
Finland	Weekmanin Knoepaja	
TOTAL		2 871

* Aggregated to preserve confidentiality of Canadian importers.

ROOFING, IRON OR STEEL

CANADIAN SHIPMENTS

Statistics Canada reports shipments of roofing, iron or steel by Canadian manufacturing establishments as follows:

<u>Standard Classification of Goods Code Description</u>	<u>1990</u>		<u>1991</u>	
	<u>Establishments</u>	<u>Value</u> (\$000,000)	<u>Establishments</u>	<u>Value</u> (\$000,000)
7308.90.11 Roofing, iron or steel	9	59.7	13	65.6

Any enquiries and/or comments regarding Canadian shipments should be directed to:

Statistics Canada
Industry Division
Survey of Manufactures Section
Ottawa, Ontario
K1A 0T6
Tel.: (613) 951-9837

Source: Catalogue #41-251, annual, "Fabricated Metal Products Industries".

ROOFING, IRON OR STEEL

CANADIAN SUPPLIERS

The following lists are taken from two sources: a) the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada; and, b) the Canadian Trade Index, published by the Canadian Manufacturers' Association (CMA). These lists may not include all suppliers of the products in question, as companies must themselves register in BOSS or the Canadian Trade Index. In both cases, information on Canadian products supplied is as given by the companies.

BOSS

Companies are arranged in alphabetical order.

Roofing, Metal, Not Elsewhere Specified

<u>Name</u>	<u>Location</u>
Agway Metals Inc.	Mississauga, Ont.
* Atlas Copco Canada Inc.	Pointe-Claire-Dorval, Qué.
* Bailey Metal Products Limited	Concord, Ont.
Bennett Sheet Metal & Heating Ltd.	Courtenay, B.C.
Blenkhorn and Sawle Limited	St Catharines, Ont.
Brouillette & Freres Inc.	Drummondville, Qué.
Clyvanor Ltée.	St-Georges, Qué.
Commercial Sheet Metal Mfg. Ltd.	Winnipeg, Man.
Creed Plumbing Specialties	Mississauga, Ont.
Dura-Loc Roofing Systems Limited	Courtland, Ont.
* Durisol Materials Limited	Mitchell, Ont.
Formatic Inc.	Mississauga, Ont.
Gillett Sheet Metal Inc.	Leamington, Ont.
Gregg Steel Shakes	Orillia, Ont.
Ideal Roofing Co. Ltd.	Ottawa, Ont.
* Industries Lightsteel Inc., Les	Boucherville, Qué.
Industries Pard Inc., Les	Amos, Qué.
Irvcon Limited	Pembroke, Ont.
Lee's Sheet Metal (1980) Ltd.	Grande Prairie, Alta.
Mair Roofing Mfg. Ltd.	Brantford, Ont.
Métal B.D.L. Inc.	Victoriaville, Qué.
Noront Steel (1981) Ltd.	Copper Cliff, Ont.
Phoenix Metals Ltd.	Calgary, Alta.
* Produits PBM Ltée., Les	St-Pierre-De-Lamy, Qué.
Steelway Building Systems	Aylmer West, Ont.
Techno Cuivre Inc.	St-Gilles, Qué.
Visscher Holdings Inc.	Sardis, B.C.
West-Man Culvert & Metal Co. Ltd.	Winnipeg, Man.
Westman Steel Industries	Winnipeg, Man.

* Company engaged in export trade.

ROOFING, IRON OR STEEL

CANADIAN SUPPLIERS (Cont'd)

Roofing, Iron or Steel, Excluding Corrugated Steel Sheet

<u>Name</u>	<u>Location</u>
Agway Metals Inc.	Mississauga, Ont.
Gregg Steel Shakes	Orillia, Ont.
Industries Lightsteel Inc., Les	Boucherville, Qué.
Mair Roofing Mfg. Ltd.	Brantford, Ont.
Métal B.D.L. Inc.	Victoriaville, Qué.
Peerless Ent. Div. of Tectum Ltd.	Etobicoke, Ont.
Quintal & England Ltd.	Kingston, Ont.
Robertson Building Systems Div. of H.H.	Hamilton, Ont.
Steelway Building Systems	Aylmer West, Ont.
T.S. Metals Ltd.	Swift Current, Sask.
Ted Chura Enterprises	Dauphin, Man.
* Vicwest Steel Div. of Jannock	
Steel Fabricating Co.	Victoriaville, Qué.
Westman Steel Industries	Winnipeg, Man.

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario K1A 0H5
Tel.: (613) 954-5031
Telex: 053-4123
Fax.: (613) 954-1894

* Company engaged in export trade.

ROOFING, IRON OR STEEL

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX

Companies are arranged in alphabetical order.

Roofing, Sheet Metal, Asphalt Protected, Corrugated or Flat

Name

Location

- | | |
|---|----------------------------------|
| * International Exteriors Ltd.
Robertson, H.H., Inc. | Richmond, B.C.
Hamilton, Ont. |
|---|----------------------------------|

Roofing and Siding, Sheet Metal

Name

Location

- | | |
|---|----------------------|
| Agway Metals Inc. | Mississauga, Ont. |
| * C/S Construction Specialties Limited | Mississauga, Ont. |
| Canada Culvert & Metal Products Limited | Maple, Ont. |
| Canadian Metal Rolling Mills | Mississauga, Ont. |
| Daytopp Manufacturing Inc. | Cornwall, Ont. |
| Duchesne & Fils Ltée. | Yamachiche, Qué. |
| Helton Industries Inc. | Aldergrove, B.C. |
| * Ideal Roofing Co. Ltd. | Ottawa, Ont. |
| Indal Metals, Div. of Indal Limited | Edmonton, Alta. |
| Mair Roofing Mfg. Ltd. | Brantford, Ont. |
| McCready Manufacturing Ltd. | Edmonton, Alta. |
| Peerless Enterprises, Div. of
Tectum Limited | Toronto, Ont. |
| Preston Metal & Roofing Products Limited | Cambridge, Ont. |
| Reynolds Aluminum Company of Canada Ltd. | Weston, Ont. |
| Riddell Sheet Metal & Roofing Limited | Hamilton, Ont. |
| Robertson, H.H., Inc. | Hamilton, Ont. |
| Sheridan Metal Products Ltd. | Mississauga, Ont. |
| * Steelway Building Systems | Aylmer, Ont. |
| T.S. Metals Ltd. | Swift Current, Sask. |
| Unisteel Limited | Cap Pele, N.B. |
| Viewest Steel | Oakville, KOnt. |
| West-Man Culvert & Metal Co. Ltd. | Winnipeg, Man. |

Any enquiries and/or comments regarding the Canadian Trade Index list should be directed to:

The Canadian Manufacturers' Association
4th Floor
75 International Boulevard
Etobicoke, Ontario M9W 6L9
Tel.: (416) 798-8000
Fax.: (416) 798-8050

* Company engaged in export trade.

ROOFING, IRON OR STEEL

UNITED STATES IMPORTS

BY MAJOR COUNTRY OF ORIGIN

SHEET METAL ROOFING, SIDING, FLOORING AND ROOF DRAINAGE EQUIPMENT (H.S. 7308.90.90.30)

United States imports of roofing, iron or steel are included in the commodity class H.S. 7308.90.90.30 and are not identified separately. Imports into the United States for sheet metal roofing, siding, flooring and roof drainage equipment, iron or steel are as follows:

<u>Country of Origin</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>Average Annual Growth Rate 1989-91 (%)</u>
Canada				
Quantity (000 KG)	472	1 019	587	11.5
Value (\$000)	816	1 099	650	-10.7
Sweden				
Quantity (000 KG)	-	52	67	29.1
Value (\$000)	-	116	324	180.4
Denmark				
Quantity (000 KG)	105	36	56	-26.9
Value (\$000)	597	218	204	-41.6
Australia				
Quantity (000 KG)	-	1	3	177.5
Value (\$000)	-	61	97	58.9
France				
Quantity (000 KG)	9	-	11	10.8
Value (\$000)	21	-	30	18.0
Antigua and Barbuda				
Quantity (000 KG)	1	24	13	403.7
Value (\$000)	2	27	16	179.8
Fed. Rep. of Germany				
Quantity (000 KG)	-	56	4	-93.7
Value (\$000)	-	236	14	-94.0
Mexico				
Quantity (000 KG)	16	39	8	-31.0
Value (\$000)	7	84	12	37.8
Other				
Quantity (000 KG)	2 446	47	-	-98.1
Value (\$000)	3 646	283	-	-92.2
Total				
Quantity (000 KG)	3 049	1 274	747	-50.5
Value (\$000)	5 089	2 124	1 348	-48.5

Ranked in descending order by 1991 value.
Canada ranked 1 overall.

ROOFING, IRON OR STEEL

UNITED STATES IMPORTS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

**SHEET METAL ROOFING, SIDING,
FLOORING AND ROOF DRAINAGE EQUIPMENT
(H.S. 7308.90.90.30)**

<u>Country of Origin</u>	<u>1989</u> %	<u>1990</u> %	<u>1991</u> %
Canada			
Quantity	15.5	80.0	78.5
Value	16.0	51.8	48.2
Sweden			
Quantity	-	4.1	8.9
Value	-	5.4	24.1
Denmark			
Quantity	3.4	2.8	7.5
Value	11.7	10.3	15.1
Australia			
Quantity	-	0.1	0.3
Value	-	2.9	7.2
France			
Quantity	0.3	-	1.5
Value	0.4	-	2.2
Antigua and Barbuda			
Quantity	0.0	1.9	1.7
Value	0.0	1.2	1.2
Fed. Rep. of Germany			
Quantity	-	4.4	0.5
Value	-	11.1	1.1
Mexico			
Quantity	0.5	3.1	1.0
Value	0.1	3.9	0.9
Other			
Quantity	80.2	3.7	0.0
Value	<u>71.7</u>	<u>13.3</u>	<u>0.0</u>
Total			
Quantity	100.0	100.0	100.0
Value	100.0	100.0	100.0

Ranked in descending order by 1991 value.
Canada ranked 1 overall.

ROOFING, IRON OR STEEL

UNITED STATES IMPORTS (Cont'd)

AVERAGE UNIT PRICES BY MAJOR COUNTRY OF ORIGIN

SHEET METAL ROOFING, SIDING, FLOORING AND ROOF DRAINAGE EQUIPMENT (H.S. 7308.90.90.30)

<u>Country of Origin</u>	<u>1989</u> %	<u>1990</u> %	<u>1991</u> %
Canada	1.73	1.08	1.11
Sweden	-	2.24	4.86
Denmark	5.68	6.04	3.63
Australia	-	66.22	37.92
France	2.37	-	2.69
Antigua and Barbuda	4.12	1.08	1.27
Fed. Rep. of Germany	-	4.24	4.06
Mexico	0.40	2.13	1.60
Other	<u>1.49</u>	<u>6.02</u>	<u>-</u>
All Countries	1.67	1.67	1.80

Ranked in descending order by 1991 value.
Canada ranked 1 overall.

ROOFING, IRON OR STEEL

TARIFFS

CANADIAN

Canadian imports included in this report are dutiable under the following Canadian tariff item:

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment - 1992</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
73.08	Structures (excluding prefabricated buildings of heading No. 94.06) and parts of structures (for example, bridges and bridge-sections, lock-gates, towers, lattice masts, roofs, roofing frameworks, doors and windows and their frames and thresholds for doors, shutters, balustrades, pillars and columns), of iron or steel; plates, rods, angles, shapes, sections, tubes and the like, prepared for use in structures, of iron or steel.			
7308.90.90	Other	10.2%	6.5%	6.1%

TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT

Exporting country as shown in this report which qualifies for the Most Favoured Nation tariff treatment: New Zealand.

Enquiries concerning Canadian tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario
K1A 0L5
Tel.: (613) 954-6927
Fax.: (613) 954-2509

ROOFING, IRON OR STEEL

TARIFFS (Cont'd)

UNITED STATES

United States imports included in this report are dutiable under the following U.S. tariff item:

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Rates of Duty - 1992</u>		
		<u>General</u>	<u>1</u>	<u>2</u>
73.08	Structures (excluding prefabricated buildings of heading No. 94.06) and parts of structures (for example, bridges and bridge-sections, lock-gates, towers, lattice masts, roofs, roofing frameworks, doors and windows and their frames and thresholds for doors, shutters, balustrades, pillars and columns), of iron or steel; plates, rods, angles, shapes, sections, tubes and the like, prepared for use in structures, of iron or steel.			
7308.90.90	Other	5.7%	FREE (A,E,IL) 3.4% (CA)	45%

- | | |
|---|----|
| 1. Generalized System of Preferences | A |
| United States-Canada Free-Trade Agreement | CA |
| Caribbean Basin Economic Recovery Act | E |
| United States-Israel Free Trade Area | IL |

2 Notwithstanding any other provisions, the rates of duty shall apply to products, whether imported directly or indirectly, of the following countries and areas pursuant to section 401 of the Tariff Classification Act of 1962, to section 231 or 257(e)(2) of the Trade Expansion Act of 1962, to section 404(a) of the Trade Act of 1974 or to any other applicable section of law, or to action taken by the President thereunder:

Afghanistan	German Democratic Republic (former)	Mongolia
Albania	Kampuchea	North Korea
Bulgaria	Laos	Romania
Cuba	Latvia	Union of Soviet Socialist Republics (former)
Czechoslovakia	Lithuania	Vietnam
Estonia		

FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

Info Export
 External Affairs
 Ottawa, Ontario K1A 0G2
 Tel.: (613) 993-6435 or 1-800-267-8376
 Fax.: (613) 996-9709

ROOFING, IRON OR STEEL

dISTCcovery - TECHNOLOGY LICENSING OPPORTUNITIES

dISTCcovery is an ISTC service designed to create industry awareness of the world-wide supply of transferable technology available through licensing and joint ventures.

dISTCcovery provides access to international data bases containing thousands of licensing offers for new products, processes and technologies originating from around the world.

dISTCcovery introduces you to companies and organizations from around the world who are willing to licence the right to manufacture and sell their product or use their process or know-how in an agreed market area. The reverse is also possible. A Canadian company can also use **dISTCcovery** to promote their unique product or process for licensing internationally.

The following is a list of licensing opportunities identified from **dISTCcovery** using the keywords "roofing" and "iron" or "roofing" and "steel":

- 1- Structural Roofing System
- 2- Galvalume Sheet
- 3- Direct Metal Forming of Flake, Fiber and Foils Using Rapidso
- 4- Temporary Roof (Versatile)
- 5- Large Span Roofing for Elliptic, Parabolic and Arch Facing
- 6- Roofing Sandwich Cladding Panels With Mineral Wool Core
- 7- Long Span Deck

For more information on these and other opportunities, contact the nearest ISTC Regional Office listed at the end of this publication or the Market Intelligence and Technology Opportunities Service at (613) 954-4040.



dISTCcovery

YOUR WINDOW TO A WORLD OF BUSINESS OPPORTUNITIES
UNE FENÊTRE SUR DES PERSPECTIVES COMMERCIALES

FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence and Technology
Opportunities Service
Services to Business Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel.: (613) 954-4970
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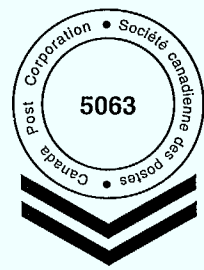
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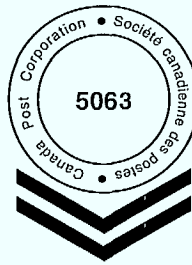


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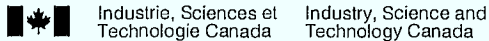
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