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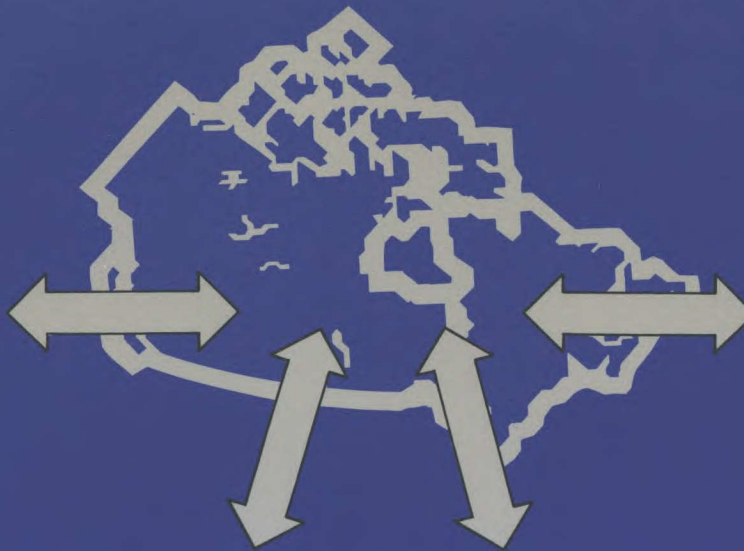
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MARKET INTELLIGENCE

**NONWOVENS, SPUNBONDED
POLYESTERS, WHETHER OR
NOT IMPREGNATED, COATED,
COVERED OR LAMINATED**

Pub. No.: 92031-IP

June 1992



Canada



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REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada, Tel.: (613) 951-9647
Revenue Canada, Tel.: (613) 954-6920
U.S. Department of Commerce,
Bureau of the Census,
Tel.: (301) 763-7754

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

For Customs purposes, imports are recorded at values established according to the provisions of the Customs Act, which, since January 1, 1985, reflects valuation methods based on the General Agreement on Tariffs and Trade (GATT) Valuation Code System. It generally requires the value for duty of imported goods be equivalent to the transaction value or the price actually paid or payable provided that a number of conditions are met. One of the important conditions is that the buyer and seller must be independent of each other. If the conditions are not met, practical rules are used to determine the Customs value. Therefore, Canadian imports are valued Free on Board (F.O.B.), place of direct shipment to Canada. The Customs value excludes freight and insurance costs in bringing the goods to Canada from the point of direct shipment. Canadian exports to the U.S. are valued F.O.B. point of exit from Canada. Prior to 1990, they were valued F.O.B. place of lading net of freight charges, discounts and allowances.

Rounding

Figures may not add due to rounding.

Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

Canada - U.S. Reconciliation

Prior to 1989, United States commodity coding was based on the Tariff Schedule of the United States (TSUSA) and comparable data are not available. Starting in January 1989, the Harmonized Commodity Description and Coding System (H.S.) was adopted by the United States. However, Canada and the United States have been exchanging import data only since January 1990 and therefore there may be discrepancies in 1989 between Canadian exports to the United States and United States imports from Canada. As of January 1990, any discrepancy between what Canada reports as exports to the United States and what the United States reports as imports from Canada is minimal resulting from exchange rates.

Abbreviation

KGM - kilograms

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NONWOVENS, SPUNBONDED POLYESTERS, WHETHER OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED

INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This report is based on data from several sources. The following is a list of Harmonized System (H.S.) import commodity codes dealing with nonwovens, spunbonded, whether or not impregnated, coated, covered or laminated. This report deals only with nonwovens, spunbonded polyester (H.S. 5603.00.90.51). A related report is also listed.

<u>Description</u>	<u>H.S. Commodity Code Analyzed</u>	<u>Related Report Pub. No.</u>	<u>1991 Import Value (\$000)</u>
Nonwovens, whether or not impregnated, coated, covered or laminated (5603)			
--Other spunbonded, of a width exceeding 30 cm:			
---Of polyesters	5603.00.90.51		14 246
---Of polypropylene		92034-IP	13 292

Prior to 1990, nonwovens spunbonded polyesters, whether or not impregnated, coated, covered or laminated were classified under H.S. code 5603.00.00.51

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

CANADIAN IMPORTS

BY APPARENT END-USE INDUSTRY

<u>Apparent End-Use Industry</u>	<u>1990 Value of Imports</u> (\$000)	<u>% of Total Imports</u>
Chemical and Allied Products	6 377	48
Floor Covering, Carpeting	2 627	20
Textile Mills	1 084	8
Wholesalers	1 066	8
Window Shades	398	3
Homefurnishing	313	2
Mattresses	196	1
Rubber Products	196	1
Plastic Products	168	1
Auto-Trim	149	1
Fabricated Metal Products)		
Aircraft)		
Clothing)	409*	3
Leather Goods)		
Surgical Supplies)		
Not Known	<u>248</u>	<u>2</u>
TOTAL	13 231	100

NOTES: The apparent end-use industry was determined by identifying the Canadian importers main type of business, and is based on the Standard Industrial Classification (S.I.C.) of the importer. The apparent end-use industry above is not necessarily the end-use of the product imported.

* Aggregated to preserve confidentiality of Canadian importers.

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

CANADIAN IMPORT TRENDS

BY MAJOR COUNTRY OF ORIGIN

<u>Country of Origin</u>	<u>1990</u>	<u>1991</u>	<u>1992*</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
United States				
Quantity (000 KGM)	2 674	3 167	812	18.4
Value (\$000)	12 851	14 053	3 834	9.4
France				
Quantity (000 KGM)	15	6	2	-57.8
Value (\$000)	156	89	24	-42.7
Fed. Rep. of Germany				
Quantity (000 KGM)	2	2	**	-5.9
Value (\$000)	23	28	5	18.9
Belgium				
Quantity (000 KGM)	**	2	-	5 694.9
Value (\$000)	1	25	-	1 796.0
Italy				
Quantity (000 KGM)	-	1	-	0.0
Value (\$000)	-	19	-	0.0
Mexico				
Quantity (000 KGM)	11	2	-	-84.5
Value (\$000)	47	10	-	-78.7
Spain				
Quantity (000 KGM)	1	**	-	-59.4
Value (\$000)	22	9	-	-57.6
Japan				
Quantity (000 KGM)	3	1	1	-83.2
Value (\$000)	84	8	25	-90.5
United Kingdom				
Quantity (000 KGM)	2	**	**	-80.2
Value (\$000)	15	5	**	-67.0
Other				
Quantity (000 KGM)	2	-	-	0.0
Value (\$000)	31	-	-	0.0
Total				
Quantity (000 KGM)	2 710	3 181	816	17.4
Value (\$000)	13 231	14 246	3 887	7.7

Ranked in descending order by 1991 value.

* The latest year is cumulative to the first quarter.

** Less than five hundred.

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

CANADIAN IMPORT TRENDS (Cont'd)

MARKET SHARES BY MAJOR COUNTRY OF ORIGIN

<u>Country of Origin</u>	<u>1990</u> %	<u>1991</u> %	<u>1992*</u> %
United States			
Quantity	98.7	99.5	99.5
Value	97.1	98.6	98.6
France			
Quantity	0.6	0.2	0.3
Value	1.2	0.6	0.6
Fed. Rep. of Germany			
Quantity	0.1	0.1	0.1
Value	0.2	0.2	0.1
Belgium			
Quantity	0.0	0.1	-
Value	0.0	0.2	-
Italy			
Quantity	-	0.0	-
Value	-	0.1	-
Mexico			
Quantity	0.4	0.1	-
Value	0.4	0.1	-
Spain			
Quantity	0.0	0.0	-
Value	0.2	0.1	-
Japan			
Quantity	0.1	0.0	0.1
Value	0.6	0.1	0.7
United Kingdom			
Quantity	0.1	0.0	0.0
Value	0.1	0.0	0.0
Other			
Quantity	0.1	0.0	0.0
Value	<u>0.2</u>	<u>0.0</u>	<u>0.0</u>
Total			
Quantity	100.0	100.0	100.0
Value	100.0	100.0	100.0

Ranked in descending order by 1991 value.

* The latest year is cumulative to the first quarter.

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

CANADIAN IMPORT TRENDS (Cont'd)

**AVERAGE UNIT PRICES BY MAJOR COUNTRY OF ORIGIN
(\$ Per KGM)**

<u>Country of Origin</u>	<u>1990</u>	<u>1991</u>	<u>1992*</u>
United States	4.81	4.44	4.72
France	10.43	14.16	9.81
Fed. Rep. of Germany	9.72	12.29	9.41
Belgium	34.28	11.22	-
Italy	-	20.78	-
Mexico	4.31	5.92	-
Spain	33.07	34.58	-
Japan	27.43	15.55	22.78
United Kingdom	6.64	11.05	13.25
Other	<u>20.14</u>	<u>-</u>	<u>-</u>
All Countries	4.88	4.48	4.77

Ranked in descending order by 1991 value.

* The latest year is cumulative to the first quarter.

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

CANADIAN IMPORT TRENDS (Cont'd)

BY PROVINCE OF CLEARANCE

<u>Province of Clearance</u>	<u>1990</u>	<u>1991</u>	<u>1992*</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
Québec				
Quantity (000 KGM)	1 599	1 624	400	1.5
Value (\$000)	7 656	7 962	2 023	4.0
Ontario				
Quantity (000 KGM)	984	1 079	297	9.6
Value (\$000)	4 886	4 740	1 427	-3.0
British Columbia				
Quantity (000 KGM)	27	239	43	784.0
Value (\$000)	96	617	128	540.9
Alberta				
Quantity (000 KGM)	38	125	36	232.7
Value (\$000)	204	519	141	155.2
Manitoba				
Quantity (000 KGM)	54	71	24	32.3
Value (\$000)	355	299	128	-15.8
New Brunswick				
Quantity (000 KGM)	1	35	15	2 792.5
Value (\$000)	9	88	41	889.9
Saskatchewan				
Quantity (000 KGM)	6	9	-	36.3
Value (\$000)	25	21	-	-14.3
Nova Scotia				
Quantity (000 KGM)	-	**	-	0.0
Value (\$000)	-	**	-	0.0
Total				
Quantity (000 KGM)	2 710	3 181	816	17.4
Value (\$000)	13 231	14 246	3 887	7.7

Ranked in descending order by 1991 value.

* The latest year is cumulative to the first quarter.

** Less than five hundred.

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

CANADIAN IMPORT TRENDS (Cont'd)

MARKET SHARES BY PROVINCE OF CLEARANCE

<u>Province of Clearance</u>	<u>1990</u> %	<u>1991</u> %	<u>1992*</u> %
Québec			
Quantity	59.0	51.1	49.1
Value	57.9	55.9	52.1
Ontario			
Quantity	36.3	33.9	36.5
Value	36.9	33.3	36.7
British Columbia			
Quantity	1.0	7.5	5.3
Value	0.7	4.3	3.3
Alberta			
Quantity	1.4	3.9	4.4
Value	1.5	3.6	3.6
Manitoba			
Quantity	2.0	2.2	2.9
Value	2.7	2.1	3.3
New Brunswick			
Quantity	0.0	1.1	1.8
Value	0.1	0.6	1.0
Saskatchewan			
Quantity	0.2	0.3	-
Value	0.2	0.2	-
Nova Scotia			
Quantity	-	0.0	-
Value	-	0.0	-
Total			
Quantity	100.0	100.0	100.0
Value	100.0	100.0	100.0

Ranked in descending order by 1991 value.

* The latest year is cumulative to the first quarter.

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

CANADIAN IMPORT TRENDS (Cont'd)

**AVERAGE UNIT PRICES BY PROVINCE OF CLEARANCE
(\$ Per KGM)**

<u>Province of Clearance</u>	<u>1990</u>	<u>1991</u>	<u>1992*</u>
Québec	4.79	4.90	5.05
Ontario	4.96	4.39	4.80
British Columbia	3.56	2.58	2.95
Alberta	5.42	4.15	3.93
Manitoba	6.60	4.20	5.36
New Brunswick	7.40	2.53	2.74
Saskatchewan	3.96	2.49	-
Nova Scotia	-	<u>18.92</u>	-
All Provinces	4.88	4.48	4.77

Ranked in descending order by 1991 value.

* The latest year is cumulative to the first quarter.

NONWOVENS, SPUNBONDED POLYESTERS, WHETHER OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED

CANADIAN IMPORTERS

There were 124 known importers in 1990. The principal 25 importers accounted for 93 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	7 671	58
6	9 531	72
10	10 773	81
15	11 597	88
25	12 317	93
All Importers (124)	13 231	100

The principal importers during 1990 are listed below in alphabetical order. This list does not include individuals. The importer is not necessarily the end-user of the product.

<u>Name</u>	<u>Location</u>	<u>Name</u>	<u>Location</u>
Allenby Pads & Fronts Ltd.	Toronto, Ont.	Couvre-Lits Lawrence Ltée., Les	Montréal, Qué.
BASF Canada Inc.	Montréal, Qué.	Home Tex Fashions Inc.	Winnipeg, Man.
Bedford Bedding & Upholstery Ltd.	Weston, Ont.	Hunter Douglas Canada Ltd.	Pointe-Claire-Dorval, Qué.
Bell Helicopter Ltée.	St-Janvier, Qué.	Industries Lenrod Ltée., Les	Montréal, Qué.
Berklene Canada Ltd.	Montréal, Qué.	Insulec Ltd.	Aurora, Ont.
Biais Prestige Inc.	Montréal, Qué.	Interface Flooring Systems (Canada) Inc.	Belleville, Ont.
Big O Inc.	Exeter, Ont.	J N Harper & Company Ltd.	Montréal, Qué.
Block Bindings Ltd.	Montréal, Qué.	Jet Moulding Compounds Limited	Ajax, Ont.
Canadian General Tower Ltd.	Cambridge, Ont.	Johnson and Johnson Inc.	Montréal, Qué.
Canadian Window Coverings Corp.	Etobicoke, Ont.	Kendall Canada Div. Of C.K.R. Inc.	Peterborough, Ont.
Cardinal Rubber Manufacturing Inc.	Oshawa, Ont.	KT Industries Ltd.	Winnipeg, Man.
Collins & Aikman A Div. Of WCA Canada Inc.	Farnham, Qué.	Landes Canada Ltd.	Granby, Qué.
Columbia Finishing Mills Ltd.	Cornwall, Ont.	Marubeni Canada Ltd.	Vancouver, B.C.
Cravo Equipment Ltd.	Brantford, Ont.	Matériaux Techniques Coté Inc.	Boucherville, Qué.
Du Pont Canada Inc.	Mississauga, Ont.	Matting Technology Corporation	Granby, Qué.
E F Walter Ltd.	Montréal, Qué.	Miller Mackay Mfg. Ltd.	Scarborough, Ont.
General Motors Of Canada Limited	Oshawa, Ont.	Milliken Industries Of Canada Ltd.	Deseronto, Ont.
Golding Bros. Canada Ltd.	New York, NY, U.S.*	Mirafi Inc.	Charlotte, NC, U.S.*
H T C Textile Ltée.	Montréal, Qué.	N C M Carpet Mills Inc.	Mississauga, Ont.
Hochst Canada Inc.	Montréal, Qué.	National Rubber Co. A Division Of The Allen Group Canada Ltd.	Toronto, Ont.

* Non-resident importer.

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

CANADIAN IMPORTERS (Cont'd)

<u>Name</u>	<u>Location</u>	<u>Name</u>	<u>Location</u>
Nolar Industries Ltd.	Concord, Ont.	Shamrock Sales Oper. By	
P C L Composites Inc.	Georgetown, Ont.	483355 Ontario Inc.	Mississauga, Ont.
Parapad Inc.	Montréal, Qué.	Shiller & Sher Ltd.	Montréal, Qué.
Perotech Sciences Inc.	Richmond Hill, Ont.	Stewart Group Ltd., The	Markham, Ont.
R C R International Inc.	Longueuil, Qué.	Suma Inc.	Milton, Ont.
Samuel Leznoff & Company Ltd.	Montréal, Qué.	Sun Ice Ltd.	Calgary, Alta.
Satin Finish Hardwood Flooring Ltd.	Weston, Ont.	Tremco Limited	Toronto, Ont.
Sealy Canada Ltd.	Edmonton, Alta.	Trican Filtration Group Inc.	Surrey, B.C.
		Warners Division Of Warnaco Of Canada Ltd.	Ottawa, Ont.

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

FOREIGN EXPORTERS TO CANADA

Major exporters to Canada are listed in descending order of dollar value. These exporters accounted for 91 per cent of the total value of Canadian imports during 1990.

<u>Country of Origin</u>	<u>Name of Foreign Exporter</u>	<u>1990 Value of Exports to Canada</u> (\$000)	
United States	Hoechst Celanese Corp.	8 322*	
	Freudenberg Spunweb Co.		
	Reemay Inc.		
		BASF Corp.	1 678*
		Polyfelt Inc.	
		Tietex Corp.	
		W.S. Libbey Co.	600*
		Chicopee	
		Collins and Aikman Corp.	
France	Harodite Finish Co.	476*	
United States	Chavanoz Industrie		
	Staflex Co.		
	E.I. Dupont de Nemours	285*	
	Hollingsworth and Vose Co.		
	Comac Corp.		
	Superior Shade and Blind Co.	215*	
	Industrial Environment		
	Foss Mfg. Co.		
Japan	Northern Fiber Glass Inc.	203*	
	Marubeni Corp.		
	Fiberweb North America		
United States	Flo-Tech Inc.	223*	
	Precision Customs Coating		
	Quick Service Textiles Inc.		
	Cardel Fabrics Inc.		
TOTAL		12 002	

* Aggregated to preserve confidentiality of Canadian importers.

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

CANADIAN SHIPMENTS

According to departmental sources, nonwovens, spunbonded polyesters, whether or not impregnated, coated, covered or laminated in this report are not made in Canada.

Any enquiries and/or comments regarding Canadian shipments should be directed to:

Statistics Canada
Industry Division
Survey of Manufactures Section
Ottawa, Ontario
K1A 0T6
Tel.: (613) 951-3510

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

UNITED STATES IMPORTS

BY MAJOR COUNTRY OF ORIGIN

**NONWOVENS, WHETHER OR NOT IMPREGNATED,
COATED OR COVERED
THERMAL BONDED, OF STAPLE FIBRES
(H.S. 5603.00.90.30)**

United States imports of nonwoven spunbonded polyesters, whether or not impregnated, coated, covered or laminated are included in the commodity class H.S. 5603.00.90.30 and are not identified separately. Imports into the United States are as follows:

<u>Country of Origin</u>	<u>1990</u>	<u>1991</u>	<u>1992*</u>	<u>Average Annual Growth Rate 1990-91 (%)</u>
Fed. Rep. of Germany				
Quantity (000 KG)	1 136	1 852	1 166	1 260.7
Value (\$000)	1 299	9 067	1 324	597.8
Belgium				
Quantity (000 KG)	5 558	1 503	227	169.4
Value (\$000)	5 767	8 690	1 809	50.7
United Kingdom				
Quantity (000 KG)	2 214	2 262	68	22.4
Value (\$000)	2 211	2 892	766	30.8
Canada				
Quantity (000 KG)	1 443	1 067	239	140.8
Value (\$000)	1 561	2 867	999	83.7
Japan				
Quantity (000 KG)	2 124	2 195	51	57.5
Value (\$000)	2 434	2 801	881	15.1
Israel				
Quantity (000 KG)	1 551	1 529	522	-4.1
Value (\$000)	1 880	1 916	2 008	1.9
Netherlands				
Quantity (000 KG)	2 102	1 60	56	-40.8
Value (\$000)	2 236	1 237	1 027	-44.6
France				
Quantity (000 KG)	3 463	1 276	13	-40.3
Value (\$000)	3 163	1 124	46	-64.5
Italy				
Quantity (000 KG)	72	54	12	-25.3
Value (\$000)	955	889	79	-6.9
Finland				
Quantity (000 KG)	-	139	24	0.0
Value (\$000)	-	438	90	0.0
Other				
Quantity (000 KG)	4 380	368	82	-91.6
Value (\$000)	15 090	2 042	652	-86.5
Total				
Quantity (000 KG)	7 042	6 305	1 461	-10.5
Value (\$000)	36 596	33 962	9 683	-7.2

NOTES: Ranked in descending order by 1991 value.

Canada ranked 4 overall.

* The latest year is cumulative to the first quarter.

**NONWOVENS, SPUNBONDED POLYESTERS, WHETHER
OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED**

UNITED STATES IMPORTS (Cont'd)

BY CUSTOMS DISTRICT OF ENTRY

**NONWOVENS, WHETHER OR NOT IMPREGNATED,
COATED OR COVERED
THERMAL BONDED, OF STAPLE FIBRES**

(H.S. 5603.00.90.30)

United States imports of nonwovens, spunbonded polyesters, whether or not impregnated, coated, covered or laminated are included in the commodity class H.S. 5603.00.90.30 and are not identified separately. Imports into the United States are as follows:

Customs District of Entry	1990	1991	1992*	Average Annual Growth Rate
				1990-91 (%)
New York City, New York				
Quantity (000 KG)	124	2 174	457	1 658.3
Value (\$000)	1 249	10 342	3 071	728.0
Charleston, South Carolina				
Quantity (000 KG)	3 340	643	122	-80.8
Value (\$000)	11 717	5 171	1 072	-55.9
Ogdensburg, New York				
Quantity (000 KG)	363	746	72	105.4
Value (\$000)	1 907	3 272	335	71.6
Boston, Massachusetts				
Quantity (000 KG)	242	242	24	-0.0
Value (\$000)	2 377	2 193	255	-7.8
Philadelphia, Pennsylvania				
Quantity (000 KG)	15	587	1	3 774.0
Value (\$000)	68	2 020	16	2 851.9
Norfolk, Virginia				
Quantity (000 KG)	1 754	461	304	-73.7
Value (\$000)	10 173	1 957	1 337	-80.8
Los Angeles, California				
Quantity (000 KG)	63	222	81	254.4
Value (\$000)	461	1 449	542	214.1
Minneapolis, Minnesota				
Quantity (000 KG)	42	78	28	83.8
Value (\$000)	668	1 311	540	96.3
Detroit, Michigan				
Quantity (000 KG)	209	286	129	36.3
Value (\$000)	1 460	1 180	834	-19.2
St. Louis, Missouri				
Quantity (000 KG)	49	43	12	-13.6
Value (\$000)	1 301	925	346	-28.9
Other				
Quantity (000 KG)	841	824	231	-2.0
Value (\$000)	5 215	4 142	1 336	-20.6
Total				
Quantity (000 KG)	7 042	6 305	1 461	-10.5
Value (\$000)	36 596	33 962	9 683	-7.2

NOTES: Ranked in descending order by 1991 value.

* The latest year is cumulative to the first quarter.

NONWOVENS, SPUNBONDED POLYESTERS, WHETHER OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED

TARIFFS

CANADIAN

Canadian imports included in this report are dutiable under the following Canadian tariff item:

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment - 1992</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
5603.00.90	Nonwovens, whether or not impregnated, coated, covered or laminated: Other	24.8%	24.8%	14.8%

TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT

Exporting countries as shown in this report which qualify for the Most Favoured Nation tariff treatment: France, Federal Republic of Germany, Belgium, Italy, Spain, Japan and United Kingdom.

Exporting country as shown in this report which qualifies for the Most Favoured Nation tariff treatment or General System of Preference tariff treatment (In order to qualify for the General System of Preference, a special certificate of origin is required.) : Mexico

Enquiries concerning Canadian tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario
K1A 0L5
Tel.: (613) 954-6920
Fax.: (613) 954-2509

NONWOVENS, SPUNBONDED POLYESTERS, WHETHER OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED

TARIFFS (Cont'd)

UNITED STATES

United States imports included in this report are dutiable under the following U.S. tariff item:

Tariff Item	Description of Goods	Rates of Duty - 1992		
		General	1	2
	Nonwovens, whether or not impregnated, coated, covered or laminated:			
5603.00.90	Other	12.5%	FREE (B,IL) 7.5% (CA)	74%

- 1 Automotive Products Trade Act B
- United States-Canada Free-Trade Agreement CA
- United States-Israel Free Trade Area IL

2 Notwithstanding any other provisions, the rates of duty shall apply to products, whether imported directly or indirectly, of the following countries and areas pursuant to section 401 of the Tariff Classification Act of 1962, to section 231 or 257(e)(2) of the Trade Expansion Act of 1962, to section 404(a) of the Trade Act of 1974 or to any other applicable section of law, or to action taken by the President thereunder:

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Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

Info Export
External Affairs
Ottawa, Ontario
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NONWOVENS, SPUNBONDED POLYESTERS, WHETHER OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED

MARKET OVERVIEW - NONWOVEN FABRICS

The Canadian nonwoven fabrics market rose 13.6 per cent in 1989 from the previous year, moving up from 66.4 million kilograms of fabrics in 1988 to 75.5 million kilograms in 1989. Higher domestic shipments and imports from a year ago accounted for the year-to-year market increase. Compared with 1983, the market was some 60.6 per cent higher with year-to-year increases recorded consistently during the six-year period.

Canadian-made nonwoven fabrics were distributed among its five markets as follows: industrial market, 40 per cent, export market, 34.6 per cent, consumer market, 14.8 per cent, household market, 9.3 per cent and medical market, 1.2 per cent.

Exports of nonwovens dropped 5.2 per cent to 27.7 million kilograms in 1989 from the previous year. Export markets in 1989 accounted for 34.6 per cent of Canadian shipments, down 3.1 percentage points from the previous year, exports were 49.2 per cent higher in 1989 than six years ago in 1983.

Domestic shipments to the industrial, consumer, household and medical markets in Canada, rising 8.2 per cent from the previous year, reached 52.2 million kilograms in 1989. Their overall market share slipped from 72.6 per cent in 1988 to 69.2 per cent in 1989. Some 88.5 per cent of Canadian-made nonwovens shipped to Canadian converters was consumed in durable end-uses such as automotive parts and geotextiles, and the remaining 11.5 per cent was used up in disposable end-uses such as baby diapers, personal hygiene products, and wipes of all types. Domestic shipments of nonwovens for durable end-uses were up 11.1 per cent from the previous year. Those for disposable end-uses were down just under 1 per cent from the previous year. In the six-year period of 1983-1989, domestic shipments, rising consistently year after year, was up 27 per cent.

This market overview is based on nonwoven fabrics in general. See page 16 of this report for a statement on nonwovens, spunbonded polyesters.

L. Kumar-Misir
Textiles and Leather Directorate

NONWOVENS, SPUNBONDED POLYESTERS, WHETHER OR NOT IMPREGNATED, COATED, COVERED OR LAMINATED

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dISTCovery introduces you to companies and organizations from around the world who are willing to licence the right to manufacture and sell their product or use their process or know-how in an agreed market area. The reverse is also possible. A Canadian company can also use dISTCovery to promote their unique product or process for licensing internationally.

The following is a list of licensing opportunities identified from dISTCovery using the keywords "nonwoven" and/or "polyester".

- 1- Absorbent Food Pad
- 2- Nonwoven Thermal Insulating Stretch Fabric

For more information on these and other opportunities, contact the nearest ISTC Regional Office listed at the end of this publication or the Market Intelligence and Technology Opportunities Service at (613) 954-4040.



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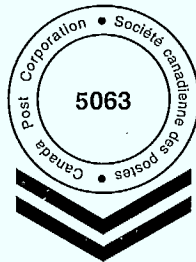
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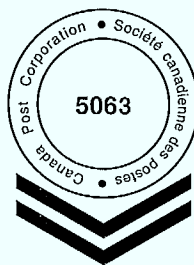


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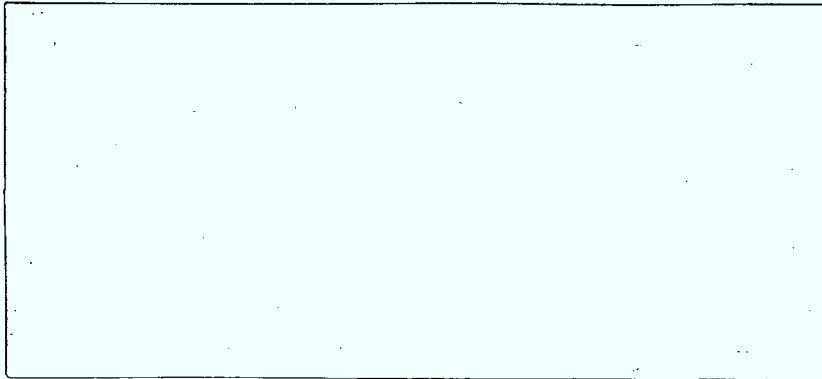
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