

HF3221
.M3

92059



Industry, Science and
Technology Canada

Industrie, Sciences et
Technologie Canada

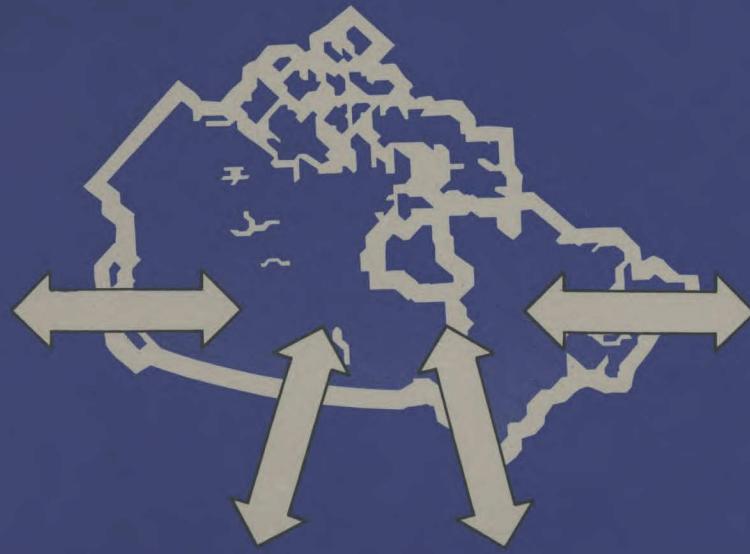
IC

MARKET INTELLIGENCE

**DOORS, WINDOWS AND
THEIR FRAMES
AND THRESHOLDS FOR DOORS,
OF IRON OR STEEL**

Pub. No.: 92059-IP

December 1992



Canada



ID. 92-0831

**DOORS, WINDOWS AND
THEIR FRAMES
AND THRESHOLDS FOR DOORS,
OF IRON OR STEEL**

Pub. No.: 92059-IP December 1992

INDUSTRY, SCIENCE AND
TECHNOLOGY CANADA
LIBRARY

APR 23 1993

BSN B
BIBLIOTHÈQUE

INDUSTRIE, SCIENCES ET
TECHNOLOGIE CANADA

Prepared by:

Robert Ouellette

Market Intelligence and Technology Opportunities Service

Services to Business Branch

Industry, Science and Technology Canada

235 Queen Street

Ottawa, Ontario

K1A 0H5

Tel.: (613) 954-4970

Fax.: (613) 954-2340

REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada, Tel.: (613) 951-9647
Revenue Canada, Tel.: (613) 954-6931
U.S. Department of Commerce,
Bureau of the Census,
Tel.: (301) 763-7754

EXPLANATORY NOTES

Commodity Classification

Canadian trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

For Customs purposes, imports are recorded at values established according to the provisions of the Customs Act, which, since January 1, 1985, reflects valuation methods based on the General Agreement on Tariffs and Trade (GATT) Valuation Code System. It generally requires the value for duty of imported goods be equivalent to the transaction value or the price actually paid or payable provided that a number of conditions are met. One of the important conditions is that the buyer and seller must be independent of each other. If the conditions are not met, practical rules are used to determine the Customs value. Therefore, Canadian imports are valued Free on Board (F.O.B.), place of direct shipment to Canada. The Customs value excludes freight and insurance costs in bringing the goods to Canada from the point of direct shipment. Canadian exports to the U.S. are valued F.O.B. point of exit from Canada. Prior to 1990, they were valued F.O.B. place of lading net of freight charges, discounts and allowances.

Rounding

Figures may not add due to rounding.

Canada - U.S. Exchange Rate

The Bank of Canada exchange rates were used to convert U.S. imports reported in \$US to \$Cdn.

Canada - U.S. Reconciliation

Prior to 1989, United States commodity coding was based on the Tariff Schedule of the United States (TSUSA) and comparable data are not available. Starting in January 1989, the Harmonized Commodity Description and Coding System (H.S.) was adopted by the United States. However, Canada and the United States have been exchanging import data only since January 1990 and therefore there may be discrepancies in 1989 between Canadian exports to the United States and United States imports from Canada. As of January 1990, any discrepancy between what Canada reports as exports to the United States and what the United States reports as imports from Canada is minimal resulting from exchange rates.

Abbreviations

kg - kilogram
NES - Not Elsewhere Specified

TABLE OF CONTENTS

| | PAGE |
|--|------|
| INTRODUCTION AND SCOPE | 5 |
| NORTH AMERICAN IMPORTS - 1991 | 6 |
| CANADIAN IMPORT TRENDS | 7 |
| SUMMARY | 7 |
| BY MAJOR COUNTRY OF ORIGIN | 8 |
| BY PROVINCE OF CLEARANCE | 15 |
| CANADIAN IMPORTERS | 22 |
| FOREIGN EXPORTERS TO CANADA | 33 |
| CANADIAN SHIPMENTS | 42 |
| CANADIAN EXPORTS BY MAJOR COUNTRY OF DESTINATION | 43 |
| CANADIAN EXPORTS BY MAJOR COUNTRY OF DESTINATION | 44 |
| CANADIAN SUPPLIERS | 45 |
| UNITED STATES IMPORTS | 63 |
| SUMMARY | 63 |
| BY MAJOR COUNTRY OF ORIGIN | 64 |
| BY CUSTOMS DISTRICT OF ENTRY | 68 |
| TARIFFS | 72 |
| CANADIAN | 72 |
| UNITED STATES | 73 |
| dISTCovery - TECHNOLOGY LICENSING OPPORTUNITIES | 74 |



DOORS, WINDOWS AND THEIR FRAMES AND THRESHOLDS FOR DOORS, OF IRON OR STEEL

INTRODUCTION AND SCOPE

This is one of a continuing series of market intelligence reports designed to increase business awareness of the potential existing for production in Canada and to assist businesses and other organizations in their market research of specific products. The detailed information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of a market intelligence report is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This report is based on data from several sources for the following Harmonized System (H.S.) commodity codes:

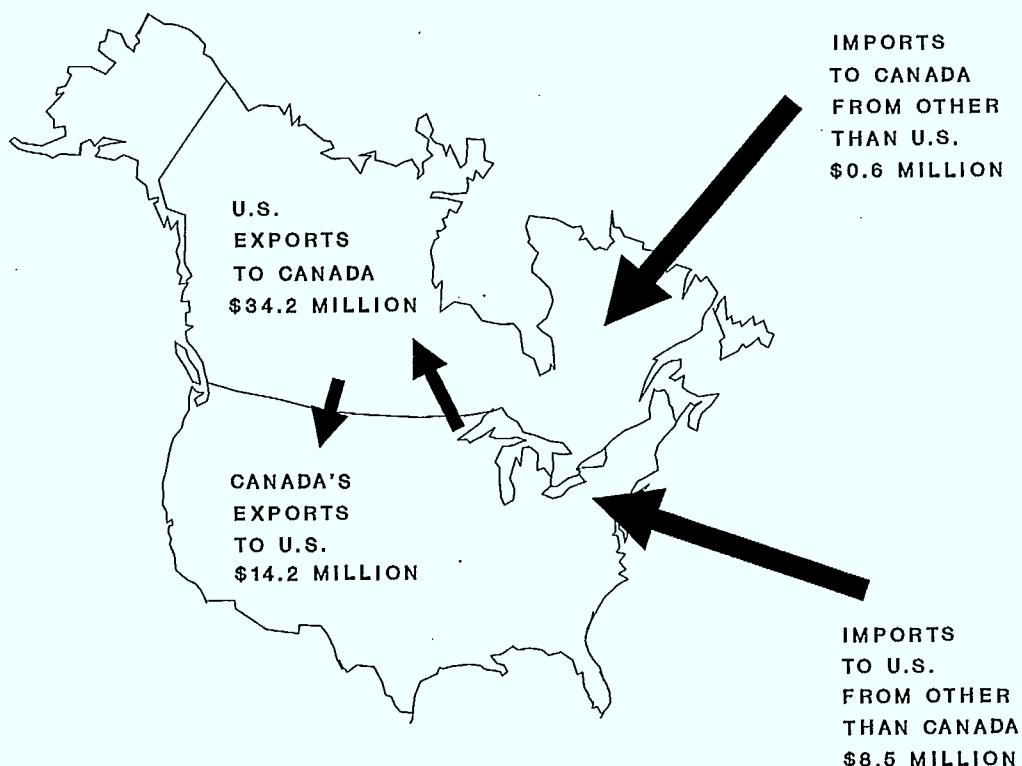
| <u>Description</u> | <u>H.S. Commodity Codes Analyzed</u> |
|--|--------------------------------------|
| Structures (excluding prefabricated buildings of heading No. 94.06) and parts of structures (for example, bridges and bridge-sections, lock-gates, towers, lattice masts, roofs, roofing frameworks, doors and windows and their frames and thresholds for doors, shutters, balustrades, pillars and columns), of iron or steel; plates, rods, angles, shapes, sections, tubes and the like, prepared for use in structures, of iron or steel. (73.08) | |
| -Doors, windows and their frames and thresholds for doors (7308.30) | |
| ---Sash, casement or frame sections, not punched, drilled or further manufactured, whether or not coated, and similar material formed from hot- or cold-rolled strip, whether or not coated, for use in the manufacture of window sash, casements or frames | 7308.30.10.00 |
| ---Other (7308.30.90) | |
| -----Doors and their frames: | |
| -----Sliding | 7308.30.90.11 |
| -----Domestic garage | 7308.30.90.12 |
| -----Other roll-up | 7308.30.90.18 |
| -----Other doors | 7308.30.90.19 |
| -----Windows and their frames | 7308.30.90.20 |
| -----Thresholds for doors | 7308.30.90.30 |

Total imports in 1991 for all of the above products were valued at \$34.8 million.

NOTE: Information concerning U.S. statistical data, shows quantity in kilogram. Canadian statistical data indicate quantity in number of units.

DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL

NORTH AMERICAN IMPORTS - 1991
(H.S. 7308.30)



North American Imports - \$9.0 Million*

* Excludes Canada - U.S. bilateral trade and Mexico.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS

SUMMARY

| Description and Commodity Code | Total Imports | | | | Major Country of Export to Canada | | | |
|---|----------------------|---------------|---------------|---------------|--|-------------------|-------------|--------------|
| | 1989 | 1990 | 1991 | 1992* | 1989 | 1990 | 1991 | 1992* |
| Doors and their frames: | | | | | | | | |
| Sash, casement or frame sections, not punched, drilled or further manufactured, whether or not coated | | | | | | | | |
| H.S. 7308.30.10.00 | | | | | | | | |
| Value (\$000) | 301 | 236 | 124 | 39 | U.S. 38 | U.S. 82 | Germany 33 | U.S. 46 |
| Sliding | | | | | | | | |
| H.S. 7308.30.90.11 | | | | | | | | |
| Quantity (No.) | 2 423 | 3 128 | 3 833 | 2 840 | | | | |
| Value (\$000) | 434 | 720 | 776 | 697 | 98 | United States 69 | 93 | 98 |
| Domestic garage | | | | | | | | |
| H.S. 7308.30.90.12 | | | | | | | | |
| Quantity (No.) | 48 475 | 66 620 | 87 944 | 41 657 | | | | |
| Value (\$000) | 5 927 | 8 227 | 13 265 | 6 247 | 100 | United States 100 | 100 | 100 |
| Other roll-up | | | | | | | | |
| H.S. 7308.30.90.18 | | | | | | | | |
| Quantity (No.) | 5 222 | 7 409 | 6 201 | 2 614 | | | | |
| Value (\$000) | 1 470 | 2 156 | 2 162 | 1 014 | 100 | United States 99 | 100 | 100 |
| Other doors | | | | | | | | |
| H.S. 7308.30.90.19 | | | | | | | | |
| Quantity (No.) | 71 439 | 86 333 | 135 966 | 61 398 | | | | |
| Value (\$000) | 9 797 | 11 658 | 16 927 | 7 887 | 94 | United States 97 | 99 | 97 |
| Windows and their frames | | | | | | | | |
| H.S. 7308.30.90.20 | | | | | | | | |
| Quantity (No.) | 8 739 | 10 989 | 11 186 | 2 754 | | | | |
| Value (\$000) | 900 | 874 | 1 319 | 228 | 89 | United States 97 | 86 | 89 |
| Thresholds for doors | | | | | | | | |
| H.S. 7308.30.90.30 | | | | | | | | |
| Quantity (No.) | 14 397 | 5 599 | 6 809 | 5 735 | | | | |
| Value (\$000) | 125 | 115 | 188 | 98 | 100 | United States 93 | 99 | 100 |
| TOTAL | | | | | | | | |
| Value (\$000) | 18 953 | 23 986 | 34 761 | 16 210 | | | | |

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

**SASH, CASEMENT OR FRAME SECTIONS,
NOT PUNCHED, DRILLED OR FURTHER MANUFACTURED,
WHETHER OR NOT COATED
(H.S. 7308.30.10.00)**

| <u>Country of Origin</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|--------------------------|-------------|-------------|-------------|--------------|---|
| Fed. Rep. of Germany | | | | | |
| Value (\$000) | 9 | - | 41 | 8 | 118.8 |
| United States | | | | | |
| Value (\$000) | 115 | 193 | 35 | 18 | -44.6 |
| United Kingdom | | | | | |
| Value (\$000) | 46 | 43 | 29 | 13 | -20.6 |
| Japan | | | | | |
| Value (\$000) | - | - | 16 | - | 0.0 |
| Taiwan | | | | | |
| Value (\$000) | - | - | 2 | - | 0.0 |
| Other | | | | | |
| Value (\$000) | 131 | - | - | - | 0.0 |
| TOTAL | | | | | |
| Value (\$000) | 301 | 236 | 124 | 39 | -35.7 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN (Cont'd)

**SLIDING DOORS
(H.S. 7308.30.90.11)**

| <u>Country of Origin</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|--------------------------|-------------|-------------|-------------|--------------|---|
| United States | | | | | |
| Quantity (No.) | 2 366 | 2 975 | 3 669 | 2 821 | 24.5 |
| Value (\$000) | 424 | 497 | 725 | 685 | 30.7 |
| Sweden | | | | | |
| Quantity (No.) | - | - | 44 | 19 | 0.0 |
| Value (\$000) | - | - | 30 | 12 | 0.0 |
| Fed. Rep. of Germany | | | | | |
| Quantity (No.) | - | 107 | 16 | - | -85.0 |
| Value (\$000) | - | 73 | 11 | - | -85.0 |
| Taiwan | | | | | |
| Quantity (No.) | - | 35 | 93 | - | 165.7 |
| Value (\$000) | - | 3 | 7 | - | 166.7 |
| Denmark | | | | | |
| Quantity (No.) | - | - | 3 | - | 0.0 |
| Value (\$000) | - | - | 2 | - | 0.0 |
| Japan | | | | | |
| Quantity (No.) | - | - | 8 | - | 0.0 |
| Value (\$000) | - | - | 1 | - | 0.0 |
| Other | | | | | |
| Quantity (No.) | 57 | 11 | - | - | -80.7 |
| Value (\$000) | 10 | 147 | - | - | 1 399.6 |
| TOTAL | — | — | — | — | — |
| Quantity (No.) | 2 423 | 3 128 | 3 833 | 2 840 | 25.8 |
| Value (\$000) | 434 | 720 | 776 | 697 | 33.7 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN (Cont'd)

**DOMESTIC GARAGE DOORS
(H.S. 7308.30.90.12)**

| <u>Country of Origin</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|--------------------------|---------------|---------------|---------------|---------------|---|
| United States | | | | | |
| Quantity (No.) | 48 463 | 66 620 | 87 880 | 41 657 | 34.7 |
| Value (\$000) | 5 921 | 8 227 | 13 248 | 6 247 | 49.6 |
| France | | | | | |
| Quantity (No.) | - | - | 61 | - | 0.0 |
| Value (\$000) | - | - | 15 | - | 0.0 |
| Sweden | | | | | |
| Quantity (No.) | - | - | 3 | - | 0.0 |
| Value (\$000) | - | - | 1 | - | 0.0 |
| Other | | | | | |
| Quantity (No.) | 12 | - | - | - | 0.0 |
| Value (\$000) | 6 | - | - | - | 0.0 |
| TOTAL | | | | | |
| Quantity (No.) | 48 475 | 66 620 | 87 944 | 41 657 | 34.7 |
| Value (\$000) | 5 927 | 8 227 | 13 265 | 6 247 | 49.6 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

DOORS, WINDOWS AND THEIR FRAMES AND THRESHOLDS FOR DOORS, OF IRON OR STEEL

CANADIAN IMPORT TRENDS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN (Cont'd)

**OTHER ROLL-UP DOORS
(H.S. 7308.30.90.18)**

| <u>Country of Origin</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|--------------------------|--------------|--------------|--------------|--------------|---|
| United States | | | | | |
| Quantity (No.) | 5 212 | 7 374 | 6 178 | 2 614 | 8.9 |
| Value (\$000) | 1 466 | 2 138 | 2 152 | 1 014 | 21.2 |
| United Kingdom | | | | | |
| Quantity (No.) | 10 | 33 | 23 | - | 51.7 |
| Value (\$000) | 4 | 16 | 10 | - | 64.4 |
| Other | | | | | |
| Quantity (No.) | - | 2 | - | - | 0.0 |
| Value (\$000) | - | 2 | - | - | 0.0 |
| TOTAL | 5 222 | 7 409 | 6 201 | 2 614 | 9.0 |
| | 1 470 | 2 156 | 2 162 | 1 014 | 21.3 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN (Cont'd)

**OTHER DOORS
(H.S. 7308.30.90.19)**

| <u>Country of Origin</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|--------------------------|-------------|-------------|-------------|--------------|---|
| United States | | | | | |
| Quantity (No.) | 67 030 | 84 110 | 134 905 | 60 654 | 41.9 |
| Value (\$000) | 9 214 | 11 351 | 16 722 | 7 626 | 34.7 |
| Fed. Rep. of Germany | | | | | |
| Quantity (No.) | 1 581 | 389 | 238 | 480 | -61.2 |
| Value (\$000) | 149 | 47 | 54 | 27 | -39.8 |
| Sweden | | | | | |
| Quantity (No.) | 252 | 696 | 28 | 213 | -66.7 |
| Value (\$000) | 121 | 160 | 40 | 211 | -42.4 |
| France | | | | | |
| Quantity (No.) | 1 150 | - | 340 | 1 | -45.6 |
| Value (\$000) | 115 | - | 24 | 0 | -54.6 |
| United Kingdom | | | | | |
| Quantity (No.) | 123 | 51 | 75 | 6 | -21.9 |
| Value (\$000) | 16 | 15 | 19 | 6 | 7.1 |
| Japan | | | | | |
| Quantity (No.) | 96 | - | 80 | - | -8.7 |
| Value (\$000) | 5 | - | 15 | - | 74.4 |
| Taiwan | | | | | |
| Quantity (No.) | 800 | 1 021 | 204 | 34 | -49.5 |
| Value (\$000) | 65 | 55 | 13 | 13 | -55.3 |
| Norway | | | | | |
| Quantity (No.) | 166 | 44 | 7 | - | -79.5 |
| Value (\$000) | 42 | 25 | 10 | - | -51.0 |
| Mexico | | | | | |
| Quantity (No.) | - | 1 | 5 | - | 400.0 |
| Value (\$000) | - | 0 | 10 | - | 3 018.8 |
| Italy | | | | | |
| Quantity (No.) | 168 | 4 | 7 | - | -79.6 |
| Value (\$000) | 49 | 2 | 9 | - | -57.5 |
| Other | | | | | |
| Quantity (No.) | 73 | 17 | 77 | 10 | 2.7 |
| Value (\$000) | 20 | 3 | 11 | 4 | -24.8 |
| TOTAL | | | | | |
| Quantity (No.) | 71 439 | 86 333 | 135 966 | 61 398 | 38.0 |
| Value (\$000) | 9 797 | 11 658 | 16 927 | 7 887 | 31.4 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN (Cont'd)

**WINDOWS AND THEIR FRAMES
(H.S. 7308.30.90.20)**

| <u>Country of Origin</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|--------------------------|--------------|---------------|---------------|--------------|---|
| United States | | | | | |
| Quantity (No.) | 7 942 | 10 842 | 10 663 | 2 610 | 15.9 |
| Value (\$000) | 806 | 846 | 1 133 | 204 | 18.6 |
| United Kingdom | | | | | |
| Quantity (No.) | 55 | 90 | 151 | 64 | 65.7 |
| Value (\$000) | 3 | 5 | 76 | 3 | 366.2 |
| France | | | | | |
| Quantity (No.) | 8 | 17 | 140 | 31 | 318.3 |
| Value (\$000) | 1 | 9 | 75 | 17 | 1 054.8 |
| Fed. Rep. of Germany | | | | | |
| Quantity (No.) | 201 | 5 | 182 | 43 | -4.8 |
| Value (\$000) | 57 | 2 | 13 | 2 | -53.3 |
| Netherlands | | | | | |
| Quantity (No.) | 16 | 16 | 24 | - | 22.5 |
| Value (\$000) | 7 | 7 | 9 | - | 11.3 |
| Sweden | | | | | |
| Quantity (No.) | - | 10 | 14 | - | 40.0 |
| Value (\$000) | - | 2 | 8 | - | 330.7 |
| Italy | | | | | |
| Quantity (No.) | 493 | - | 9 | - | -86.5 |
| Value (\$000) | 18 | - | 4 | - | -50.3 |
| Denmark | | | | | |
| Quantity (No.) | 24 | - | 3 | - | -64.6 |
| Value (\$000) | 7 | - | 1 | - | -58.8 |
| Other | | | | | |
| Quantity (No.) | - | 9 | - | 6 | 0.0 |
| Value (\$000) | - | 2 | - | 2 | 0.0 |
| TOTAL | | | | | |
| Quantity (No.) | 8 739 | 10 989 | 11 186 | 2 754 | 13.1 |
| Value (\$000) | 900 | 874 | 1 319 | 228 | 21.1 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

DOORS, WINDOWS AND THEIR FRAMES AND THRESHOLDS FOR DOORS, OF IRON OR STEEL

CANADIAN IMPORT TRENDS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN (Cont'd)

**THRESHOLDS FOR DOORS
(H.S. 7308.30.90.30)**

| <u>Country of Origin</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|--------------------------|-------------|-------------|-------------|--------------|---|
| United States | | | | | |
| Quantity (No.) | 14 397 | 4 844 | 6 806 | 5 735 | -31.2 |
| Value (\$000) | 125 | 107 | 188 | 98 | 22.6 |
| Taiwan | | | | | |
| Quantity (No.) | - | - | 3 | - | 0.0 |
| Value (\$000) | - | - | ** | - | 0.0 |
| Other | | | | | |
| Quantity (No.) | - | 755 | - | - | 0.0 |
| Value (\$000) | - | 8 | - | - | 0.0 |
| TOTAL | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> |
| Quantity (No.) | 14 397 | 5 599 | 6 809 | 5 735 | -31.2 |
| Value (\$000) | 125 | 115 | 188 | 98 | 22.7 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

** Less than \$1,000.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY PROVINCE OF CLEARANCE

**SASH, CASEMENT OR FRAME SECTIONS,
NOT PUNCHED, DRILLED OR FURTHER MANUFACTURED,
WHETHER OR NOT COATED
(H.S. 7308.30.10.00)**

| <u>Province of Clearance</u> | | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|------------------------------|--|-------------|-------------|-------------|--------------|---|
| British Columbia | | | | | | |
| Value (\$000) | | 22 | - | 57 | 16 | 61.4 |
| Ontario | | | | | | |
| Value (\$000) | | 182 | 107 | 55 | 19 | -44.8 |
| Québec | | | | | | |
| Value (\$000) | | - | 5 | 10 | 5 | 90.4 |
| Manitoba | | | | | | |
| Value (\$000) | | 98 | 107 | 3 | - | -83.9 |
| Alberta | | | | | | |
| Value (\$000) | | - | 17 | - | 12 | 0.0 |
| TOTAL | | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> |
| | | 301 | 236 | 124 | 39 | -35.7 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY PROVINCE OF CLEARANCE (Cont'd)

**SLIDING DOORS
(H.S. 7308.30.90.11)**

| <u>Province of Clearance</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|------------------------------|-------------|-------------|-------------|--------------|---|
| Ontario | | | | | |
| Quantity (No.) | 1 103 | 871 | 632 | 488 | -24.3 |
| Value (\$000) | 222 | 325 | 234 | 211 | 2.8 |
| Manitoba | | | | | |
| Quantity (No.) | 134 | 200 | 824 | 77 | 148.0 |
| Value (\$000) | 68 | 67 | 116 | 43 | 30.4 |
| British Columbia | | | | | |
| Quantity (No.) | 374 | 647 | 882 | 569 | 53.6 |
| Value (\$000) | 64 | 159 | 105 | 120 | 28.5 |
| Québec | | | | | |
| Quantity (No.) | 48 | 67 | 240 | 116 | 123.6 |
| Value (\$000) | 19 | 17 | 85 | 18 | 113.8 |
| Saskatchewan | | | | | |
| Quantity (No.) | 212 | 1 114 | 821 | 683 | 96.8 |
| Value (\$000) | 22 | 86 | 73 | 51 | 83.3 |
| Nova Scotia | | | | | |
| Quantity (No.) | - | - | 82 | 1 | 0.0 |
| Value (\$000) | - | - | 56 | 25 | 0.0 |
| New Brunswick | | | | | |
| Quantity (No.) | - | 43 | 74 | 58 | 72.1 |
| Value (\$000) | - | 18 | 49 | 29 | 172.2 |
| Prince Edward Island | | | | | |
| Quantity (No.) | - | - | 52 | - | 0.0 |
| Value (\$000) | - | - | 36 | - | 0.0 |
| Alberta | | | | | |
| Quantity (No.) | 552 | 186 | 226 | 829 | -36.0 |
| Value (\$000) | 40 | 48 | 20 | 188 | -28.6 |
| Newfoundland | | | | | |
| Quantity (No.) | - | - | - | 19 | - |
| Value (\$000) | - | - | - | 12 | - |
| TOTAL | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> |
| Quantity (No.) | 2 423 | 3 128 | 3 833 | 2 840 | 25.8 |
| Value (\$000) | 434 | 720 | 776 | 697 | 33.7 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY PROVINCE OF CLEARANCE (Cont'd)

**DOMESTIC GARAGE DOORS
(H.S. 7308.30.90.12)**

| <u>Province of Clearance</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|------------------------------|---------------|---------------|---------------|---------------|---|
| Ontario | | | | | |
| Quantity (No.) | 26 749 | 34 970 | 47 058 | 23 107 | 32.6 |
| Value (\$000) | 3 453 | 3 701 | 6 938 | 3 983 | 41.8 |
| Québec | | | | | |
| Quantity (No.) | 4 573 | 8 806 | 5 969 | 2 448 | 14.2 |
| Value (\$000) | 566 | 1 431 | 1 857 | 490 | 81.1 |
| British Columbia | | | | | |
| Quantity (No.) | 11 578 | 11 642 | 18 526 | 12 173 | 26.5 |
| Value (\$000) | 1 052 | 1 338 | 1 759 | 1 137 | 29.3 |
| Manitoba | | | | | |
| Quantity (No.) | 1 896 | 3 790 | 6 290 | 1 033 | 82.1 |
| Value (\$000) | 323 | 617 | 1 191 | 187 | 92.1 |
| Saskatchewan | | | | | |
| Quantity (No.) | 1 830 | 4 865 | 7 465 | 2 024 | 102.0 |
| Value (\$000) | 298 | 753 | 1 155 | 341 | 96.9 |
| Alberta | | | | | |
| Quantity (No.) | 1 849 | 2 047 | 1 847 | 839 | -0.1 |
| Value (\$000) | 236 | 368 | 284 | 98 | 9.9 |
| New Brunswick | | | | | |
| Quantity (No.) | - | - | 235 | 25 | 0.0 |
| Value (\$000) | - | - | 53 | 8 | 0.0 |
| Nova Scotia | | | | | |
| Quantity (No.) | - | 500 | 551 | 8 | 10.2 |
| Value (\$000) | - | 19 | 26 | 3 | 36.5 |
| Newfoundland | | | | | |
| Quantity (No.) | - | - | 3 | - | 0.0 |
| Value (\$000) | - | - | 1 | - | 0.0 |
| TOTAL | 48 475 | 66 620 | 87 944 | 41 657 | 34.7 |
| | 5 927 | 8 227 | 13 265 | 6 247 | 49.6 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY PROVINCE OF CLEARANCE (Cont'd)

**OTHER ROLL-UP DOORS
(H.S. 7308.30.90.18)**

| <u>Province of Clearance</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|------------------------------|-------------|-------------|-------------|--------------|---|
| Ontario | | | | | |
| Quantity (No.) | 2 964 | 4 032 | 1 919 | 2 146 | -19.5 |
| Value (\$000) | 824 | 1 103 | 963 | 773 | 8.1 |
| Manitoba | | | | | |
| Quantity (No.) | 128 | 753 | 1 758 | 55 | 270.6 |
| Value (\$000) | 112 | 238 | 461 | 27 | 102.9 |
| British Columbia | | | | | |
| Quantity (No.) | 714 | 1 164 | 1 401 | 119 | 40.1 |
| Value (\$000) | 126 | 343 | 331 | 38 | 62.1 |
| New Brunswick | | | | | |
| Quantity (No.) | 898 | 1 285 | 734 | 231 | -9.6 |
| Value (\$000) | 256 | 335 | 202 | 100 | -11.1 |
| Alberta | | | | | |
| Quantity (No.) | 491 | 93 | 338 | 38 | -17.0 |
| Value (\$000) | 103 | 44 | 175 | 13 | 30.2 |
| Saskatchewan | | | | | |
| Quantity (No.) | - | - | 41 | 3 | 0.0 |
| Value (\$000) | - | - | 13 | 4 | 0.0 |
| Québec | | | | | |
| Quantity (No.) | 25 | 2 | 9 | 2 | -40.0 |
| Value (\$000) | 39 | 6 | 12 | 3 | -43.5 |
| Nova Scotia | | | | | |
| Quantity (No.) | 1 | 47 | 1 | - | 0.0 |
| Value (\$000) | 3 | 44 | 5 | - | 30.9 |
| Newfoundland | | | | | |
| Quantity (No.) | - | 33 | - | 20 | 0.0 |
| Value (\$000) | - | 42 | - | 56 | 0.0 |
| Yukon | | | | | |
| Quantity (No.) | 1 | - | - | - | 0.0 |
| Value (\$000) | 7 | - | - | - | 0.0 |
| TOTAL | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> |
| Quantity (No.) | 5 222 | 7 409 | 6 201 | 2 614 | 9.0 |
| Value (\$000) | 1 470 | 2 156 | 2 162 | 1 014 | 21.3 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY PROVINCE OF CLEARANCE (Cont'd)

**OTHER DOORS
(H.S. 7308.30.90.19)**

| <u>Province of Clearance</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|------------------------------|-------------|-------------|-------------|--------------|---|
| Ontario | | | | | |
| Quantity (No.) | 46 342 | 49 363 | 68 754 | 19 821 | 21.8 |
| Value (\$000) | 5 685 | 6 541 | 8 404 | 2 375 | 21.6 |
| British Columbia | | | | | |
| Quantity (No.) | 13 528 | 13 230 | 28 049 | 14 895 | 44.0 |
| Value (\$000) | 2 135 | 1 710 | 2 481 | 2 183 | 7.8 |
| Alberta | | | | | |
| Quantity (No.) | 1 557 | 4 298 | 10 653 | 9 995 | 161.6 |
| Value (\$000) | 356 | 914 | 1 402 | 1 090 | 98.3 |
| Manitoba | | | | | |
| Quantity (No.) | 1 987 | 6 659 | 7 731 | 9 363 | 97.3 |
| Value (\$000) | 418 | 754 | 1 392 | 1 195 | 82.4 |
| New Brunswick | | | | | |
| Quantity (No.) | 3 346 | 7 246 | 7 951 | 2 194 | 54.2 |
| Value (\$000) | 425 | 896 | 1 321 | 318 | 76.4 |
| Saskatchewan | | | | | |
| Quantity (No.) | 1 141 | 2 079 | 6 245 | 3 256 | 134.0 |
| Value (\$000) | 150 | 265 | 1 079 | 525 | 167.8 |
| Québec | | | | | |
| Quantity (No.) | 3 434 | 1 834 | 6 419 | 1 743 | 36.7 |
| Value (\$000) | 538 | 342 | 627 | 166 | 8.0 |
| Newfoundland | | | | | |
| Quantity (No.) | 53 | 497 | 45 | 11 | -7.9 |
| Value (\$000) | 42 | 115 | 127 | 10 | 74.1 |
| Nova Scotia | | | | | |
| Quantity (No.) | 51 | 1 125 | 89 | 100 | 32.1 |
| Value (\$000) | 46 | 119 | 91 | 23 | 40.8 |
| Prince Edward Island | | | | | |
| Quantity (No.) | - | - | 30 | 20 | 0.0 |
| Value (\$000) | - | - | 3 | 1 | 0.0 |
| Yukon | | | | | |
| Quantity (No.) | - | 2 | - | - | 0.0 |
| Value (\$000) | - | 3 | - | - | 0.0 |
| TOTAL | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> |
| Quantity (No.) | 71 439 | 86 333 | 135 966 | 61 398 | 38.0 |
| Value (\$000) | 9 797 | 11 658 | 16 927 | 7 887 | 31.4 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY PROVINCE OF CLEARANCE (Cont'd)

**WINDOWS AND THEIR FRAMES
(H.S. 7308.30.90.20)**

| <u>Province of Clearance</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|------------------------------|-------------|-------------|-------------|--------------|---|
| Ontario | | | | | |
| Quantity (No.) | 7 014 | 4 465 | 4 714 | 577 | -18.0 |
| Value (\$000) | 742 | 462 | 635 | 61 | -7.5 |
| Québec | | | | | |
| Quantity (No.) | 457 | 4 161 | 4 028 | 1 570 | 196.9 |
| Value (\$000) | 68 | 263 | 292 | 94 | 106.7 |
| British Columbia | | | | | |
| Quantity (No.) | 747 | 1 128 | 1 402 | 489 | 37.0 |
| Value (\$000) | 41 | 67 | 267 | 61 | 155.6 |
| Manitoba | | | | | |
| Quantity (No.) | 149 | 223 | 676 | 45 | 113.0 |
| Value (\$000) | 7 | 15 | 76 | 7 | 221.2 |
| Alberta | | | | | |
| Quantity (No.) | 115 | 473 | 93 | 20 | -10.1 |
| Value (\$000) | 20 | 41 | 33 | 3 | 29.0 |
| Nova Scotia | | | | | |
| Quantity (No.) | 23 | 240 | 174 | 43 | 175.0 |
| Value (\$000) | 6 | 13 | 9 | 2 | 15.9 |
| New Brunswick | | | | | |
| Quantity (No.) | 95 | 299 | 57 | - | -22.5 |
| Value (\$000) | 8 | 13 | 5 | - | -25.3 |
| Saskatchewan | | | | | |
| Quantity (No.) | 134 | - | 42 | 10 | -44.0 |
| Value (\$000) | 4 | - | 2 | 0 | -29.0 |
| Newfoundland | | | | | |
| Quantity (No.) | 5 | - | - | - | 0.0 |
| Value (\$000) | 3 | - | - | - | 0.0 |
| TOTAL | | | | | |
| Quantity (No.) | 8 739 | 10 989 | 11 186 | 2 754 | 13.1 |
| Value (\$000) | 900 | 874 | 1 319 | 228 | 21.1 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORT TRENDS (Cont'd)

BY PROVINCE OF CLEARANCE (Cont'd)

**THRESHOLDS FOR DOORS
(H.S. 7308.30.90.30)**

| <u>Province of Clearance</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|------------------------------|-------------|-------------|-------------|--------------|---|
| Ontario | | | | | |
| Quantity (No.) | 2 454 | 3 539 | 2 783 | 3 070 | 6.5 |
| Value (\$000) | 49 | 67 | 61 | 49 | 11.6 |
| New Brunswick | | | | | |
| Quantity (No.) | 20 | - | 142 | - | 166.5 |
| Value (\$000) | 1 | - | 52 | - | 690.0 |
| British Columbia | | | | | |
| Quantity (No.) | 236 | 1 515 | 3 044 | 2 299 | 259.1 |
| Value (\$000) | 11 | 33 | 47 | 29 | 107.9 |
| Québec | | | | | |
| Quantity (No.) | - | 10 | 491 | - | 4 810.0 |
| Value (\$000) | - | 1 | 20 | - | 2 805.4 |
| Manitoba | | | | | |
| Quantity (No.) | 416 | 73 | 310 | 49 | -13.7 |
| Value (\$000) | 16 | 1 | 7 | 1 | -35.8 |
| Saskatchewan | | | | | |
| Quantity (No.) | 20 | - | 18 | - | -5.1 |
| Value (\$000) | 1 | - | 1 | - | -6.5 |
| Alberta | | | | | |
| Quantity (No.) | 11 251 | 387 | 21 | 317 | -95.7 |
| Value (\$000) | 46 | 10 | 1 | 18 | -87.7 |
| Nova Scotia | | | | | |
| Quantity (No.) | - | 75 | - | - | 0.0 |
| Value (\$000) | - | 2 | - | - | 0.0 |
| TOTAL | — | — | — | — | — |
| Quantity (No.) | 14 397 | 5 599 | 6 809 | 5 735 | -31.2 |
| Value (\$000) | 125 | 115 | 188 | 98 | 22.7 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS

**SASH, CASEMENT OR FRAME SECTIONS,
NOT PUNCHED, DRILLED OR FURTHER MANUFACTURED,
WHETHER OR NOT COATED
(H.S. 7308.30.10.00)**

The principal importers during 1991 are listed below in alphabetical order. This list does not include individuals. The importer is not necessarily the end-user of the product.

| <u>Name</u> | <u>Location</u> |
|-------------------------------------|--------------------|
| Burtek Systems Inc. | Burnaby, B.C. |
| C T Windows Limited | Pickering, Ont. |
| Dashwood Industries Ltd. | Centralia, Ont. |
| K M C Manufacturing Inc. | Scarborough, Ont. |
| Nor-Am Corp. Architectural Products | Scarborough, Ont. |
| Seclok Ltd. | Montréal, Qué. |
| Shield Supply & Services Ltd. | Winnipeg, Man. |
| Super 4 Enterprises Ltd. | South Slocan, B.C. |

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS (Cont'd)

**SLIDING DOORS
(H.S. 7308.30.90.11)**

There were 55 known importers in 1991. The principal 25 importers accounted for 93 per cent of the total import value.

| Principal Importers (No.) | Cumulative Value (\$000) | Cumulative % of Total Value |
|--|---|--|
| 3 | 232 | 30 |
| 6 | 387 | 50 |
| 10 | 532 | 69 |
| 15 | 629 | 81 |
| 25 | 724 | 93 |
| All Importers (55) | 776 | 100 |

The principal importers during 1991 are listed below in alphabetical order. This list does not include individuals. The importer is not necessarily the end-user of the product.

| <u>Name</u> | <u>Location</u> |
|---|---------------------------|
| Allied Paper Services Div of Can-Cell Industries Inc. | Edmonton, Alta. |
| Arpro Construction & Industrial Corporation Ltd. | Etobicoke, Ont. |
| Canada Won-Door Inc. | Bridgeport, Ont. |
| Capital Safe & Lock Service Ltd. | Fredericton, N.B. |
| Daiek Products Canada Division of 500575 Ont. Ltd. | Windsor, Ont. |
| Douglas Waller Agencies (1976) Ltd. | Tantallon, N.S. |
| Duncalfe & Co. | Cartwright, Man. |
| Equipement D'Essai Aérospatial Ltée. | Longueuil, Qué. |
| Eurocana Marketing and Production Ltd. | North Vancouver, B.C. |
| Groupe En Plomberie Idéal Inc. | Chomedey, Qué. |
| H M Cairney Distributing Ltd. | Ottawa, Ont. |
| Halifax Dartmouth Industries Ltd. | Halifax, N.S. |
| Haven-Wood Developments Ltd. | Calgary, Alta. |
| J I Case Canada A Div. of Tenneco Canada Inc. | Brampton, Ont. |
| Lafleur & Fils Inc. | Pointe-aux-Trembles, Qué. |
| Metal Industries Inc. of California | Winlock, WA, U.S.* |
| Overhead Door Company of Regina | Regina, Sask. |
| Peachtree Doors Canada Div of Indal Ltd. | North York, Ont. |

* Non resident importer.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS (Cont'd)

**SLIDING DOORS (Cont'd)
(H.S. 7308.30.90.11)**

| <u>Name</u> | <u>Location</u> |
|-----------------------------------|---------------------|
| Peelle Co. Ltd., The | Mississauga, Ont. |
| Reeds Heritage Homes Ltd. | Hespeler, Ont. |
| Revelstoke Companies Ltd. | Calgary, Alta. |
| Richards-Wilcox Door Systems Inc. | Richmond, B.C. |
| Sea Crest Fisheries Limited | Saulnierville, N.S. |
| Steels Industrial Products Ltd. | Richmond, B.C. |
| Therm-O-Proof Manfacturing Ltd. | Chemainus, B.C. |

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS (Cont'd)

**DOMESTIC GARAGE DOORS
(H.S. 7308.30.90.12)**

There were 105 known importers in 1991. The principal 25 importers accounted for 95 per cent of the total import value.

| Principal Importers (No.) | Cumulative Value (\$000) | Cumulative % of Total Value |
|--------------------------------------|-------------------------------------|------------------------------------|
| 3 | 7 109 | 54 |
| 6 | 9 983 | 75 |
| 10 | 11 381 | 86 |
| 15 | 11 980 | 90 |
| 25 | 12 613 | 95 |
| All Importers (105) | 13 265 | 100 |

The principal importers during 1991 are listed below in alphabetical order. This list does not include individuals. The importer is not necessarily the end-user of the product.

| <u>Name</u> | <u>Location</u> |
|---|---------------------|
| Active Overhead Door Ltd. | Waterdown, Ont. |
| Canadian Garage Door, Div of Frantz Mfg. Co. Inc. | Mississauga, Ont. |
| CASP Enterprises Ltd. | Surrey, B.C. |
| Centra Over Head Doors Inc. | Princeton, Ont. |
| Clopay Canada Inc. | Markham, Ont. |
| Dial Distributors Ltd. | Windsor, Ont. |
| Dor-Co. Sales & Service Ltd. | Oldcastle, Ont. |
| Irvin Goodon Industries Ltd. | Boissevain, Man. |
| Kinnear Industries Corp. Ltd. | Mississauga, Ont. |
| McDiarmid Lumber Ltd. | Winnipeg, Man. |
| Overhead Door Ltd. | Edmonton, Alta. |
| Portes Baril Inc., Les | Winnipeg, Man. |
| Portes Mackie Inc. | Burlington, Ont. |
| Premier Door Ltd. | Thunder Bay, Ont. |
| | Victoriaville, Qué. |
| | Sherbrooke, Qué. |
| | Surrey, B.C. |

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS (Cont'd)

**DOMESTIC GARAGE DOORS (Cont'd)
(H.S. 7308.30.90.12)**

| <u>Name</u> | <u>Location</u> |
|--|-----------------|
| Red River Door Systems Ltd. | Winnipeg, Man. |
| Stanley Door Systems, Division Of Stanley Canada Inc. | Etobicoke, Ont. |
| Steel-Craft Door Sales & Service Ltd. | Edmonton, Alta. |
| Stewart Overhead Door Co. Ltd. | London, Ont. |
| Ultra Lite Overhead Doors Ltd. | Calgary, Alta. |
| Universal Doors Ltd. | Brandon, Man. |
| Westgate Door Industries Ltd. | Surrey, B.C. |

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS (Cont'd)

**OTHER ROLL-UP DOORS
(H.S. 7308.30.90.18)**

There were 73 known importers in 1991. The principal 25 importers accounted for 88 per cent of the total import value.

| Principal Importers (No.) | Cumulative Value (\$000) | Cumulative % of Total Value |
|--------------------------------------|-------------------------------------|------------------------------------|
| 3 | 669 | 31 |
| 6 | 1 079 | 50 |
| 10 | 1 405 | 65 |
| 15 | 1 618 | 75 |
| 25 | 1 896 | 88 |
| All Importers (73) | 2 162 | 100 |

The principal importers during 1991 are listed below in alphabetical order. This list does not include individuals. The importer is not necessarily the end-user of the product.

| <u>Name</u> | <u>Location</u> |
|--|---------------------|
| A and J Properties Ltd. | Penticton, B.C. |
| Atlas Door Co. Ltd. | Etobicoke, Ont. |
| Atlas Roll-Lite Corp. | Edison, NJ, U.S.* |
| Canadian Door Centre Div. of Central Canadian Structure Ltd. | Winnipeg, Man. |
| Central Canadian Structures Ltd. | Altamont, Man. |
| Creative Door Services Ltd. | Edmonton, Alta. |
| Darr Distributors Ltd. | Winnipeg, Man. |
| Equipements de Manutention Nacan Inc. | Saint-Laurent, Qué. |
| Fauteux Building Supplies Ltd. | Windsor, Ont. |
| Filuma Door Company Limited | Brampton, Ont. |
| International Overhead Doors Limited | Winnipeg, Man. |
| Kinnear Industries Corp. Ltd. | Mississauga, Ont. |
| Landmark Builders Ltd. | Hanover, Ont. |
| Ledcor Industries Ltd. | Edmonton, Alta. |
| Overhead Door Ltd. | Winnipeg, Man. |
| Quadra Transport Ltd. | Halifax, N.S. |
| | Vernon, B.C. |

* Non resident importer.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS (Cont'd)

**OTHER ROLL-UP DOORS (Cont'd)
(H.S. 7308.30.90.18)**

| <u>Name</u> | <u>Location</u> |
|-----------------------------------|-------------------|
| S M White Ltd. | Fredericton, N.B. |
| Sentinel Self-Storage Corporation | Edmonton, Alta. |
| Service Door Industries Ltd. | Mississauga, Ont. |
| Shanahans Ltd. | Calgary, Alta. |
| Stewart Overhead Door Co. Ltd. | Surrey, B.C. |
| Val Mart Door Sales Ltd. | London, Ont. |
| | Surrey, B.C. |

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS (Cont'd)

**OTHER DOORS
(H.S. 7308.30.90.19)**

There were 405 known importers in 1991. The principal 52 importers accounted for 80 per cent of the total import value.

| <u>Principal Importers</u> (No.) | <u>Cumulative Value</u> (\$000) | <u>Cumulative % of Total Value</u> |
|-------------------------------------|------------------------------------|------------------------------------|
| 3 | 3 571 | 21 |
| 6 | 5 370 | 32 |
| 10 | 6 893 | 41 |
| 15 | 8 394 | 50 |
| 25 | 10 675 | 63 |
| 52 | 13 553 | 80 |
| All Importers (405) | 16 927 | 100 |

The principal importers during 1991 are listed below in alphabetical order. This list does not include individuals. The importer is not necessarily the end-user of the product.

| <u>Name</u> | <u>Location</u> |
|--|-------------------|
| 645558 Ontario Limited O/A Milicor Technology Inc. | Scarborough, Ont. |
| AGS Contract Glazing Limited | Markham, Ont. |
| Alliance Ro-Na Home Inc. | St Jacobs, Ont. |
| Ambassador Sales (Southern) Ltd. | Calgary, Alta. |
| Atlas Door Co. Ltd. | Etobicoke, Ont. |
| Beaver Lumber Company Ltd. | Mississauga, Ont. |
| Bilco Company Ltd., The | London, Ont. |
| CN Weber Limited | Kitchener, Ont. |
| CP Distributors Ltd. | Saskatoon, Sask. |
| Carlson Construction Co. A Div. Of George Wimpey Canada Ltd. | Edmonton, Alta. |
| CASP Enterprises Ltd. | Surrey, B.C. |
| Creative Door Services Ltd. | Edmonton, Alta. |
| DM Hardware Corporation | London, Ont. |
| Ducana Building Products Ltd. | Tilbury, Ont. |
| Duncalfe & Co. | Cartwright, Man. |

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS (Cont'd)

**OTHER DOORS (Cont'd)
(H.S. 7308.30.90.19)**

| <u>Name</u> | <u>Location</u> |
|--|-----------------------|
| Edwards Door Systems Ltd. | Sarnia, Ont. |
| Gamma Products Ltd. | St. John's, Nfld. |
| Indal Technologies Inc. | Mississauga, Ont. |
| J.D. Irving Limited | Saint John, N.B. |
| Jeld-Wen of Canada Inc. | Surrey, B.C. |
| Kenmar Doors Limited | Napanee, Ont. |
| King of Windows Ltd. | Saint John, N.B. |
| Krueger International Canada Inc. | Vaudreuil, Qué. |
| Lawrence-Paine Limited | Scarborough, Ont. |
| Lyons Building Centre Ltd. | Sault Ste Marie, Ont. |
| MDL Doors O/B 638905 Ontario Ltd. | Brussels, Ont. |
| McDiarmid Lumber Ltd. | Winnipeg, Man. |
| Metal FL Inc. | Pierrefonds, Qué. |
| Métal Industries Inc. of California | Winlock, WA, U.S.* |
| Minot Builders Supply Association | Minot, ND, U.S.* |
| Modernfold (Western) 1966 Ltd. | Winnipeg, Man. |
| Ontario Accurate Partitions Ltd. | Weston, Ont. |
| Otis Canada Inc. | Oakville, Ont. |
| Overhead Door Ltd. | Edmonton, Alta. |
| | Burlington, Ont. |
| | Kingston, Ont. |
| | Kitchener, Ont. |
| Peachtree Doors Canada Div. of Indal Ltd. | St Catharines, Ont. |
| Peelle Co. Ltd., The | North York, Ont. |
| R-Plus Insulated Glass Ltd. | Mississauga, Ont. |
| Richards-Wilcox Canada Ltd. | Winnipeg, Man. |
| Ritchies Discount Warehouse Ltd. | Richmond, B.C. |
| Sauder Industries Ltd. | Etobicoke, Ont. |
| Shanahans Ltd. | Saint John, N.B. |
| Stanley Door Systems, Division Of Stanley Canada Inc. | Dartmouth, N.S. |
| Strongbar Industries Inc. | Calgary, Alta. |
| Suntech Windows Ltd. | Surrey, B.C. |
| Ultra Lite Overhead Doors Ltd. | Etobicoke, Ont. |
| Westwood Architectural Specialties Ltd. | Mississauga, Ont. |
| | Concord, Ont. |
| | Calgary, Alta. |
| | Victoria, B.C. |

* Non resident importer.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS (Cont'd)

**WINDOWS AND THEIR FRAMES
(H.S. 7308.30.90.20)**

There were 81 known importers in 1991. The principal 25 importers accounted for 89 per cent of the total import value.

| <u>Principal Importers</u> (No.) | <u>Cumulative Value</u> (\$000) | <u>Cumulative % of Total Value</u> |
|-------------------------------------|------------------------------------|------------------------------------|
| 3 | 528 | 40 |
| 6 | 746 | 57 |
| 10 | 927 | 70 |
| 15 | 1 056 | 80 |
| 25 | 1 175 | 89 |
| All Importers (81) | 1 319 | 100 |

The principal importers during 1991 are listed below in alphabetical order. This list does not include individuals. The importer is not necessarily the end-user of the product.

| <u>Name</u> | <u>Location</u> |
|--|----------------------------|
| Acklands Ltd. | Vancouver, B.C. |
| Alcan Aluminum Limitée | Montréal, Qué. |
| Atlantec Extrusion Inc. | Ste-Agathe-des-Monts, Qué. |
| Barlows Incorporated | Fairfax, VA, U.S.* |
| Beclawat Industries Inc. | Belleville, Ont. |
| Buck & Son Contracting | Sherwood Park, Alta. |
| Canadian Airlines Int'l. Ltd. | Calgary, Alta. |
| Debonair ATH Industries Ltd. | Burnaby, B.C. |
| Euroverre Inc. | Chomedey, Qué. |
| General Motors of Canada Ltd., Diesel Division | London, Ont. |
| Grossmans Inc. | Braintree, MA, U.S.* |
| Hyalin International Inc. | St-Hyacinthe, Qué. |
| Innotech Aviation Ltd. | Dorval, Qué. |
| KMC Manufacturing Inc. | Scarborough, Ont. |
| Lyons Building Centre Ltd. | Sault Ste Marie, Ont. |
| Metal Industries Inc. | Elizabethville, PA, U.S.* |
| Ontario Express Ltd. | Mississauga, Ont. |
| Paramax Electronics Inc. | Montréal, Qué. |
| Peachtree Doors Canada Div of Indal Ltd. | North York, Ont. |
| Peariso Aviation Parts Services | Calgary, Alta. |
| Div. of Camco Aviation | Mississauga, Ont. |
| Peelle Co. Ltd., The | Terrebonne, Qué. |
| Powermatic of Canada Ltd. | Windsor, Ont. |
| Sun-Seal Ltd. | Mississauga, Ont. |
| Sunlite Insulating Glass Mfg. Ltd. | Vancouver, B.C. |

* Non resident importer.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN IMPORTERS (Cont'd)

**THRESHOLDS FOR DOORS
(H.S. 7308.30.90.30)**

There were 27 known importers in 1991. The principal 10 importers accounted for 87 per cent of the total import value.

| <u>Principal Importers</u> (No.) | <u>Cumulative Value</u> (\$000) | <u>Cumulative % of Total Value</u> |
|-------------------------------------|------------------------------------|------------------------------------|
| 3 | 111 | 59 |
| 6 | 137 | 73 |
| 10 | 163 | 87 |
| All Importers (27) | 188 | 100 |

The principal importers during 1991 are listed below in alphabetical order. This list does not include individuals. The importer is not necessarily the end-user of the product.

| <u>Name</u> | <u>Location</u> |
|---|-------------------|
| AK Draft Seal Ltd. | Vancouver, B.C. |
| Aluminart Products Ltd. | Brampton, Ont. |
| Arpro Construction & Industrial Corporation Ltd. | Etobicoke, Ont. |
| Doortec Ltd. | Galt, Ont. |
| KMC Manufacturing Inc. | Scarborough, Ont. |
| Lopes Overhead Door Ltd. | Toronto, Ont. |
| McDiarmid Lumber Ltd. | Winnipeg, Man. |
| Overhead Door Ltd. | Halifax, N.S. |
| Portes Unies St-Michel Inc. | Burlington, Ont. |
| Powermatic of Canada Ltd. | Kitchener, Ont. |
| Premdor Inc. | Montréal, Qué. |
| Stanley Door Systems, Division Of Stanley Canada Inc. | Terrebonne, Qué. |
| | Wingham, Ont. |
| | Etobicoke, Ont. |

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

FOREIGN EXPORTERS TO CANADA

**SASH, CASEMENT OR FRAME SECTIONS,
NOT PUNCHED, DRILLED OR FURTHER MANUFACTURED,
WHETHER OR NOT COATED
(H.S. 7308.30.10.00)**

Major exporters to Canada are listed in descending order of dollar value. These exporters accounted for 76 per cent of the total value of Canadian imports during 1991.

| <u>Country of Origin</u> | <u>Name of Foreign Exporter</u> | <u>1991 Value of Exports to Canada (\$000)</u> |
|--------------------------|---------------------------------|--|
| Fed. Rep. of Germany | Rofu International Corp. |) |
| United Kingdom | Darlington and Simpson |) |
| United States | Rofu International Corp. |) |
| Fed. Rep. of Germany | Pelco |) |
| TOTAL | | 94 |

* Aggregated to preserve confidentiality of Canadian importers.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

FOREIGN EXPORTERS TO CANADA (Cont'd)

**SLIDING DOORS
(H.S. 7308.30.90.11)**

Major exporters to Canada are listed in descending order of dollar value. These exporters accounted for 85 per cent of the total value of Canadian imports during 1991.

| <u>Country of Origin</u> | <u>Name of Foreign Exporter</u> | <u>1991 Value of Exports to Canada (\$000)</u> |
|--------------------------|---------------------------------|--|
| United States | Modernfold Inc. | 154 |
| United States | L.E. Johnson Products Inc. | |
| United States | Won Door Corp. | } |
| United States | Kolbe and Kolbe Co. Inc. | } |
| United States | Hi Fold Door Corp. | |
| United States | Metal Industries Inc. | } |
| United States | Jamison Door Corp. | |
| United States | Alside Supply Center | } |
| United States | John Sterling Corporation | } |
| United States | DLM Plastics | |
| United States | Milgard Corp. | } |
| United States | Walz and Krenzer Inc. | } |
| United States | PS Door Services | |
| United States | Horton Automatics Corp. | } |
| United States | American Metal Door Co. | } |
| United States | Peachtree Doors | |
| United States | Peelle Co., The | } |
| United States | Insulated | } |
| United States | Curtition Inc. | |
| United States | Atlas Roll Lite Door | } |
| United States | Crawford Door Sales | } |
| TOTAL | | 660 |

* Aggregated to preserve confidentiality of Canadian importers.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

FOREIGN EXPORTERS TO CANADA (Cont'd)

**DOMESTIC GARAGE DOORS
(H.S. 7308.30.90.12)**

Major exporters to Canada are listed in descending order of dollar value. These exporters accounted for 96 per cent of the total value of Canadian imports during 1991.

| <u>Country of Origin</u> | <u>Name of Foreign Exporter</u> | <u>1991 Value of Exports to Canada (\$000)</u> |
|--------------------------|---------------------------------|--|
| United States | Stanley Door Systems Ltd. | 6 981* |
| United States | OHD Thermacore Inc. | } |
| United States | Clopay H and C Prod Div. | 2 951* |
| United States | Kinnear | } |
| United States | Frantz Mfg. Co. | 640 |
| United States | Raynor Garage Door Co. | 607 |
| United States | Overhead Door Corp. | 556 |
| United States | Ceco/Windsor Door Company | 262 |
| United States | Ideal Door Co. | 176 |
| United States | Midland Garage Door Mfg. Inc. | 166 |
| United States | General Aluminum | 196* |
| United States | Northwest Door Inc. | } |
| United States | Wayne Dalton Corp. | 144* |
| United States | General American Door Co. | } |
| United States | Drew Bldg Supply | 53 |
| TOTAL | | 12 732 |

* Aggregated to preserve confidentiality of Canadian importers.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

FOREIGN EXPORTERS TO CANADA (Cont'd)

**OTHER ROLL-UP DOORS
(H.S. 7308.30.90.18)**

Major exporters to Canada are listed in descending order of dollar value. These exporters accounted for 88 per cent of the total value of Canadian imports during 1991.

| <u>Country of Origin</u> | <u>Name of Foreign Exporter</u> | <u>1991 Value of Exports to Canada (\$'000)</u> |
|--------------------------|---------------------------------|---|
| United States | OHD Thermacore Inc. | 336 |
| United States | The Cookson Company | 273 |
| United States | Wayne Dalton Corp. | 417* |
| United States | Equal Overhead Door Corp. |) |
| United States | Ceco/Windsor Door | 244* |
| United States | Haas Door Co. |) |
| United States | General Aluminum | 164* |
| United States | Roll Right Ind. |) |
| United States | Atlas Door Corp. | 74 |
| United States | Overhead Door Corp. | 73 |
| United States | The Equal Overhead Door Corp. | 55 |
| United States | Midland Garage Door Mfg. Co. | 75* |
| United States | Flexion Inc. |) |
| United States | Kinnear Corp. | 81* |
| United States | Precision Coil Processing |) |
| United States | APCO Power Unit Corp. |) |
| United States | Ideal Door Co. | 47* |
| United States | Hi-Fold Door Corp. |) |
| United States | Porvane Roll-A-Door | 64* |
| United States | V P Winter |) |
| United States | Cookson Company |) |
| TOTAL | | 1 903 |

* Aggregated to preserve confidentiality of Canadian importers.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

FOREIGN EXPORTERS TO CANADA (Cont'd)

**OTHER DOORS
(H.S. 7308.30.90.19)**

Major exporters to Canada are listed in descending order of dollar value. These exporters accounted for 86 per cent of the total value of Canadian imports during 1991.

| <u>Country of Origin</u> | <u>Name of Foreign Exporter</u> | <u>1991 Value of Exports to Canada (\$000)</u> |
|--------------------------|---------------------------------|--|
| United States | Plywood Plastics Inc. | 2 113 |
| United States | Modernfold Int'l. Inc. | 1 893 |
| United States | Weather Shield Mfg. | 855 |
| United States | Krueger Inc. | |
| United States | Overhead Door Corp. | } |
| United States | Stanley Door Systems | |
| United States | Door Engineering & Mfg. Co. |) 1 262* |
| United States | OHD Thermacore | 557 |
| United States | Knickerbocker Partition Corp. | |
| United States | Raynor Garage Door Co. |) 740* |
| United States | Peachtree Doors Inc. | |
| United States | Challenge Door Co. |) 577* |
| United States | Openings Corp. | 283 |
| United States | Otis Elevator Co. | |
| United States | Ceco/Windsor Door |) 537* |
| United States | Kinnear Corp. | |
| United States | Northwest Door Inc. |) 527* |
| United States | The Jonathan Corp. | |
| United States | International Steel |) 492* |
| United States | Bilco Co. | |
| United States | Metal Industries Inc. |) 442* |

* Aggregated to preserve confidentiality of Canadian importers.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

FOREIGN EXPORTERS TO CANADA (Cont'd)

**OTHER DOORS (Cont'd)
(H.S. 7308.30.90.19)**

| <u>Country of Origin</u> | <u>Name of Foreign Exporter</u> | <u>1991 Value of Exports to Canada (\$000)</u> |
|--------------------------|---------------------------------|--|
| United States | V.P. Winter Distributors | 204 |
| United States | Peelle Co., The | |
| United States | Wayne Dalton Corp. |) 320* |
| United States | Allmetal Inc. | 143 |
| United States | Anozira Door Systems |) |
| United States | Dunbarton Corp. |) |
| United States | D.J. Wholesale Bldg. |) 379* |
| United States | L E Johnson Products Inc. | 116 |
| United States | The Cookson Co. | 111 |
| United States | Timely Industries Inc. | 110 |
| United States | Crane Fulview Door Co. |) |
| United States | Gulfport Industries Inc. |) 204* |
| United States | Pease Ind |) |
| United States | Dawson Metal |) 175* |
| United States | Alumax Building Products |) |
| United States | The Equal Overhead Door |) 162* |
| United States | Haas Door Co. | 75 |
| United States | Kolbe & Kolbe Co. Inc. |) |
| United States | Taylor Building Products |) |
| United States | Monarch Mirror Door Co. |) 222* |
| United States | Atlas Door Corp. | 72 |
| United States | Minot Builders Supply Assoc. |) |
| United States | Wikk Industries Inc. |) 125* |

* Aggregated to preserve confidentiality of Canadian importers.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

FOREIGN EXPORTERS TO CANADA (Cont'd)

**OTHER DOORS (Cont'd)
(H.S. 7308.30.90.19)**

| <u>Country of Origin</u> | <u>Name of Foreign Exporter</u> | <u>1991 Value of Exports to Canada (\$000)</u> |
|--------------------------|---------------------------------|--|
| United States | Johnson Fire Proof Door Co. |) 117* |
| United States | Overly Manufacturing Co. |) |
| United States | EZ Lift |) |
| United States | Flexion Inc. |) 208* |
| United States | Whitting Corp. |) |
| United States | Borshiel Inc. |) |
| TOTAL | | 14 563 |

* Aggregated to preserve confidentiality of Canadian importers.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

FOREIGN EXPORTERS TO CANADA (Cont'd)

**WINDOWS AND THEIR FRAMES
(H.S. 7308.30.90.20)**

Major exporters to Canada are listed in descending order of dollar value. These exporters accounted for 72 per cent of the total value of Canadian imports during 1991.

| <u>Country of Origin</u> | <u>Name of Foreign Exporter</u> | <u>1991 Value of Exports to Canada (\$000)</u> |
|--------------------------|---------------------------------|--|
| United States | Allmetal Inc. | 237 |
| United States | Electro Motive Div. | |
| United States | Torrance Steel Window Co. Inc. |) 371* |
| United States | Roto Frank America Inc. |) |
| United States | RE Jackson Co. Inc. |) 131* |
| United States | Truth Div. Spx Corp. |) |
| United States | Kooistra Transport |) |
| United States | Peachtree Doors |) 115* |
| United States | Freeman Marine Inc. |) |
| United States | Merv El Hilipre Auction |) |
| United States | PPG Inds |) |
| United States | Barlows Inc. |) 94* |
| United States | Sash & Door Corp. |) |
| United States | General Dynamic Corp. |) |
| TOTAL | | 948 |

* Aggregated to preserve confidentiality of Canadian importers.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

FOREIGN EXPORTERS TO CANADA (Cont'd)

**THRESHOLDS FOR DOORS
(H.S. 7308.30.90.30)**

Major exporters to Canada are listed in descending order of dollar value. These exporters accounted for 81 per cent of the total value of Canadian imports during 1991.

| <u>Country of Origin</u> | <u>Name of Foreign Exporter</u> | <u>1991 Value of Exports to Canada (\$000)</u> |
|--------------------------|---------------------------------|--|
| United States | Overhead Door Corp. | 62 |
| United States | Ultra Industries |) |
| United States | Roto Frank of America Inc. |) |
| United States | Versatube Inc |) |
| United States | All Metal |) |
| United States | L E Johnson Prods Inc. |) |
| United States | Anemostat Product |) |
| United States | Monarch Mirror |) |
| TOTAL | | 153 |

* Aggregated to preserve confidentiality of Canadian importers.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

(H.S. 7308.30)

CANADIAN SHIPMENTS

Statistics Canada reports that there were at least fifty-four Canadian establishments manufacturing doors, windows and their frames, thresholds for doors, of iron or steel with shipments of \$277.3 million in 1989 (latest year for which data are available).

Any enquiries and/or comments regarding Canadian shipments should be directed to:

Statistics Canada
Industry Division
Survey of Manufactures Section
Ottawa, Ontario
K1A 0T6
Tel.: (613) 951-9837

Source: Catalogue #42-251, annual, "Fabricated Metal Products Industries".

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN EXPORTS BY MAJOR COUNTRY OF DESTINATION

**DOORS, WINDOWS AND THEIR FRAMES AND THRESHOLDS
FOR DOORS OF STAINLESS STEEL
(H.S. 7308.30.10)**

| Country | 1990 Value (\$000) | Country | 1991 Value (\$000) | Country | 1992* Value (\$000) |
|-------------------------|---|-------------------|---|----------------|--|
| U.S. | 1 086 | U.S. | 1 214 | U.S. | 448 |
| U.K. | 939 | U.K. | 629 | U.K. | 43 |
| Australia | 69 | Trinidad & Tobago | 9 | Hong Kong | 32 |
| St. Pierre and Miquelon | 26 | Finland | 4 | Bermuda | 8 |
| Spain | 21 | | | Saudia Arabia | 6 |
| Hong Kong | 3 | | | Taiwan | 0 |
| Trinidad & Tobago | 3 | | | | |
| TOTAL | 2 147 | | 1 855 | | 537 |

NOTES : Major countries in descending order based upon value.

Source: Statistics Canada.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN EXPORTS BY MAJOR COUNTRY OF DESTINATION

**DOORS, WINDOWS AND THEIR FRAMES AND THRESHOLDS
FOR DOORS OF IRON OR STEEL, (OTHER THAN STAINLESS STEEL)
(H.S. 7308.30.90)**

| Country | 1990 | Value (\$000) | Country | 1991 | Value (\$000) | Country | 1992* | Value (\$000) |
|-------------------------|---------------|--------------------------|----------------|---------------|--------------------------|-------------------------|--------------|--------------------------|
| U.S. | 15 145 | | U.S. | 13 016 | | U.S. | 6 797 | |
| U.K. | 2 051 | | U.K. | 1 407 | | U.K. | 553 | |
| Australia | 256 | | Singapore | 234 | | Japan | 148 | |
| Chile | 152 | | Netherlands | 178 | | Taiwan | 99 | |
| Netherlands | 106 | | South Arabia | 155 | | United Arab Emirates | 67 | |
| Taiwan | 104 | | Greece | 124 | | Netherlands | 51 | |
| South Arabia | 88 | | Spain | 110 | | Romania | 51 | |
| Cuba | 85 | | Nepal | 85 | | Singapore | 30 | |
| St. Pierre and Miquelon | 70 | | Japan | 74 | | Cuba | 20 | |
| Bermuda | 67 | | Bermuda | 72 | | St. Pierre and Miquelon | 12 | |
| Others | 327 | | | 409 | | | 22 | |
| TOTAL | 18 449 | | | 15 866 | | | 7 850 | |

NOTES : Major countries in descending order based upon value.

Source: Statistics Canada.

* The latest year is cumulative to the second quarter.

DOORS, WINDOWS AND THEIR FRAMES AND THRESHOLDS FOR DOORS, OF IRON OR STEEL

CANADIAN SUPPLIERS

The following lists are taken from two sources: a) the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the Federal Department of Industry, Science and Technology Canada; and, b) the Canadian Trade Index, published by the Canadian Manufacturers' Association (CMA). These lists may not include all suppliers of the products in question, as companies must themselves register in BOSS or the Canadian Trade Index. In both cases, information on Canadian products supplied is as given by the companies.

BOSS

Companies are arranged in alphabetical order.

Doors & Door Frames, Metal, NES, for Buildings

| <u>Name</u> | <u>Location</u> |
|---|------------------------------------|
| ABC Fire Door Testing & Mfg. Limited | Mississauga, Ont. |
| Aciers Canam Div Groupe Canam Manac Ltée, Les | St-Gédéon-de-Beauce, Qué. |
| *Acudor Acorn Limited | Pickering, Ont. |
| Advanced Window Products Ltd. | Winnipeg, Man. |
| *Alweather Windows & Doors Limited | Stewiacke, N.S. |
| Ambico Limited | Gloucester, Ont. |
| *Apex Machine Works Limited | Moncton, N.B. |
| Bray-Dor Inc. | Montréal, Qué. |
| *C.J. Rush Div. of Derlan Mfg. Inc. | Scarborough, Ont. |
| Cadroporte Manufacturier Inc. | Ste-Thérèse-de-Blainville, Qué. |
| Commercial Aluminum Div. of Indal Ltd. | Weston, Ont. |
| Commercial Fire Doors 1984 Ltd. | Winnipeg, Man. |
| CP Distributors Ltd. | Calgary, Alta. |
| Creed Plumbing Specialties Inc. | Mississauga, Ont. |
| Dema Industries Limited | Scarborough, Ont. |
| *Fendor Glass & Aluminum Ltd. | Ottawa, Ont. |
| Ferblanterie Ouellet Inc. | La Pocatière, Qué. |
| Fisco Steel Limited | Brampton, Ont. |
| Gengroup Inc. | Scarborough, Ont. |
| Gullage Industrial Div. Of Lundrigans | Corner Brook, Nfld. |
| H.B.G. Enterprises Ltd. | Salmon Arm, B.C. |
| Hyland Limited | Bolton, Ont. |
| Inkster Park Millwork Limited | Winnipeg, Man. |
| J.C. McCannell | King City, Ont. |
| J.W. Simpson Installations Limited | Oxford, N.S. |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

BOSS (Cont'd)

Doors & Door Frames, Metal, NES, for Buildings (Cont'd)

| <u>Name</u> | <u>Location</u> |
|---|-------------------------|
| Lexsuco Canada Limited | Etobicoke, Ont. |
| *Macotta Company of Canada Ltd. | Mississauga, Ont. |
| *Magnokrom Inc. | Scarborough, Ont. |
| Manzi Bros. Wrought Iron Works | Vancouver, B.C. |
| *Mifab Manufacturing Inc. | Mississauga, Ont. |
| *Nailor Industries Inc. | North Battleford, Sask. |
| Nickel Belt Aluminum of Sudbury Limited | Weston, Ont. |
| Northland Glass & Metal Ltd. | Sudbury, Ont. |
| Panel Prod Div Component STRTRS.1981 Ltd | North Bay, Ont. |
| Parent Door Systems Ltd. | Richmond, B.C. |
| Pollard Windows Inc. | North Bay, Ont. |
| Polyco Window Manufacturing Ltd. | Burlington, Ont. |
| *R. Caputo & Assoc. Div. Secur-Entry Ind. | Weyburn, Sask. |
| Reltac Equipment Inc. | Woodbridge, Ont. |
| Renown Specialities Company Limited | Surrey, B.C. |
| Richards-Wilcox Canada Inc. | Concord, Ont. |
| *Rivett Architectural Hardware Ltd. | Winnipeg, Man. |
| *S.W. Fleming Limited | Whitby, Ont. |
| Serco Corporation, The | Ajax, Ont. |
| Services de Portes Canada Inc. | London, Ont. |
| Sherbrooke Mechanical Inc. | Chambly, Qué. |
| *Stanley Door Systems Div Stanley Cda Inc | Summerside, P.E.I. |
| Stelpro Limited | Mississauga, Ont. |
| Systemes Interieurs Atlas Inc. | Scarborough, Ont. |
| Techno Cuivre Inc. | Granby, Qué. |
| Valley Aluminum Window Industries Ltd. | St-Gilles, Qué. |
| Vitrerie Ferme-Neuve Inc. | Nepean, Ont. |
| | Ferme-Neuve, Qué. |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

BOSS (Cont'd)

Doors & Doors Frames, NES, Iron or Steel for Buildings

| <u>Name</u> | <u>Location</u> |
|--|------------------------------------|
| *Acudor Acorn Limited | Pickering, Ont. |
| ALLSCO Building Supplies Ltd. | Moncton, N.B. |
| Alumiseal (1989) Ltd. | Saskatoon, Sask. |
| Ambico Limited | Gloucester, Ont. |
| Amstel Manufacturing Inc. | Concord, Ont. |
| Apex Machine Works Limited | Moncton, N.B. |
| Arcotec Inc. | Drummondville, Qué. |
| *Baron Metal Industries Inc. | Woodbridge, Ont. |
| *Batiment Fafard Inc. | St-Eugène-de-Grantham, Qué. |
| Boccam Incorporated | St-Georges, Qué. |
| C P Distributors Ltd. | Edmonton, Alta. |
| *C.J. Rush Div. of Derlan Mfg. Inc. | Saskatoon, Sask. |
| C.T. Windows Limited | Scarborough, Ont. |
| Cadroporte Manufacturier Inc. | Pickering, Ont. |
| Calgary Sash and Door Ltd. | Ste-Thérèse-de-Blainville, Qué. |
| Cedamatec Inc. | Calgary, Alta. |
| Chubb Security Safes Div. Racal Chubb | Montréal, Qué. |
| Clark Door of Canada Ltd. | Etobicoke, Ont. |
| Coast Industrial Hi-Tech Fabricating Ltd | Concord, Ont. |
| Coastal Door & Frame Ltd. | Surrey, B.C. |
| Comfort King Ltd. | Dartmouth, N.S. |
| Commercial Fire Doors 1984 Ltd. | Ottawa, Ont. |
| *Compagnie de Metal Charland (1987) Ltée | Winnipeg, Man. |
| Compagnie Lucien Leboeuf Ltée (La) | Laval, Qué. |
| *Cornelius Industries Inc. | Ste-Gertrude, Qué. |
| *Dashwood Industries Limited | St Catharines, Ont. |
| *Decor Doors Div. of Indal Limited | Centralia, Ont. |
| Ducana Windows & Doors Ltd. | Kelowna, B.C. |
| Dynamic Closures Ltd. | Tilbury, Ont. |
| Embury Company | Cornwall, Ont. |
| Entreprises A.M. Inc. | Downsview, Ont. |
| *Evergreen Door Inc. | St-Tite, Qué. |
| Feldmann Window Mfg. Limited | Mississauga, Ont. |
| Fenatec (1990) Inc. | Tilbury, Ont. |
| Fenebec Div. de Groupe Bocenor Inc. | Ste-Julie-de-Vercheres, Qué. |
| Fenêtres Elite Inc., Les | Sainte-Marie, Qué. |
| *Fenêtres Montmagny Inc. | St-Gilles, Qué. |
| Fenêtres St-Jean Inc., Les | St-François-Montmagny, Qué. |
| *G & R de la Fontaine Incorporated | St-Jean-sur-Richelieu, Qué. |
| Gaston Brouillette Inc. | Sherbrooke, Qué. |
| Gienow Building Products Limited | Cap-de-la-Madeleine, Qué. |
| Golden Windows Ltd. | Calgary, Alta. |
| | Kitchener, Ont. |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

BOSS (Cont'd)

Doors & Doors Frames, NES, Iron or Steel for Buildings (Cont'd)

| <u>Name</u> | <u>Location</u> |
|---|------------------------------------|
| *Greensteel Industries Ltd. | Winnipeg, Man. |
| Hi-Therm Corporation, The | Winnipeg, Man. |
| *Higgott-Kane Ind. Noise Controls Ltd. | Scarborough, Ont. |
| Indal Building Products | Calgary, Alta. |
| Industries Unik Div de Groupe Becanor | Sainte-Marie, Qué. |
| J.B. Charron (1975) Ltée | Ste-Thérèse-de-Blainville, Qué. |
| *Jos Gingras & Fils (1974) Ltée | St-Damase, Qué. |
| *K.M.C. Manufacturing Inc. | Cobourg, Ont. |
| Kris Kraft Overhead Doors Inc. | Mississauga, Ont. |
| *Laflamme et Frere Inc. (R.) | St-Apollinaire, Qué. |
| Lafleur & Fils Inc. | Pointe-aux-Trembles, Qué. |
| *Lehage Industries (1990) Inc. | Scarborough, Ont. |
| *M & I Door Systems Limited | Barrie, Ont. |
| Macotta Company of Canada Ltd. | Mississauga, Ont. |
| Manzi Bros. Wrought Iron Works | Vancouver, B.C. |
| Mason Windows Limited | Amherst, N.S. |
| Mecart Inc. | St-Augustin-de-Desmaures, Qué. |
| *Menuiserie des Pins (L.F.) Ltée, La | Notre-Dame-des-Pins, Qué. |
| Metaux Tremblay Inc., Les | St-Hubert, Qué. |
| Model Railings Inc. | Scarborough, Ont. |
| *Moli Metal Inc. | Mascouche, Qué. |
| *Niagara Belco Incorporated | Hamilton, Ont. |
| Nor-Am Corp. Architectural Products | Scarborough, Ont. |
| *P&R Autoglass Limited | St. John's, Nfld. |
| Paramount Glass & Millwork Ltd. | Winnipeg, Man. |
| *Peachtree Doors Canada Div of Indal Ltd. | Weston, Ont. |
| *Peelle Company Ltd., The | Mississauga, Ont. |
| Pengelly Iron Works Ltd. | Weston, Ont. |
| Perma Seal Glass Ltd. | Edmonton, Alta. |
| *Pero Sales (1966) Ltd. | Winnipeg, Man. |
| Pierre Naud Inc. | Ste-Thécle, Qué. |
| Pola Machine Ltd. | Downsview, Ont. |
| Portes & Chassis Mont-Laurier Inc., Les | Mont-Laurier, Qué. |
| *Portes Celco Inc. | Lévis, Qué. |
| Portes Lambton Enr. | Lambton, Qué. |
| *Produits A.B.P. Inc. | Pointe-aux-Trembles, Qué. |
| Produits Aero Inc.(Les) | Laval, Qué. |
| Produits Chantecler Products Inc. | Gatineau, Qué. |
| Produits Dalmen Products Ltd., Les | St Isidore De Prescott, Ont. |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

BOSS (Cont'd)

Doors & Doors Frames, NES, Iron or Steel for Buildings (Cont'd)

| <u>Name</u> | <u>Location</u> |
|-------------------------------------|--------------------------------------|
| R.D. Rousseau Inc. | Nicolet, Qué. |
| *Ramcor Industries Ltd. | Hamilton, Ont. |
| *Richards-Wilcox Canada Inc. | Winnipeg, Man. |
| *Rivett Architectural Hardware Ltd. | Whitby, Ont. |
| *Robert & Robert (1978) Ltée | St-François-Xavier-de-Brompton, Qué. |
| Rodrigue Metal Ltée | Lévis, Qué. |
| *Royal Plastics Limited | Weston, Ont. |
| *S.W. Fleming Ltd. | Ajax, Ont. |
| Scheel Window Limited | Richmond, B.C. |
| Serco Corporation, The | Arnprior, Ont. |
| Services de Portes Canada Inc. | London, Ont. |
| *Shanahan's Manufacturing Ltd. | Chambly, Qué. |
| Solarco Inc. | Calgary, Alta. |
| *Soudure M.F.C. Inc. | Notre-Dame-des-Pins, Qué. |
| Steldor Limited | Chicoutimi, Qué. |
| Super Seal Manufacturing Ltd. | Calgary, Alta. |
| Superior Seal Inc. | Edmonton, Alta. |
| Taylor & Beange Co. Ltd. | Woodbridge, Ont. |
| Thomas Caya (1982) Inc. | Windsor, Ont. |
| United Window Mfrs. Ltd. | Sudbury, Ont. |
| Vaillancourt & Fils Ltée | Bon-Conseil, Qué. |
| Vertec Inc. | Concord, Ont. |
| Vitrerie Bourgeois Inc. | Drummondville, Qué. |
| Vitrerie Ferme-Neuve Inc. | St-Bruno-Lac-St-Jean, Qué. |
| Western Windows (Calgary) Ltd. | Granby, Qué. |
| *Willmar Windows Inc. | Ferme-Neuve, Qué. |
| Windjammer Windows & Doors Limited | Calgary, Alta. |
| | Winnipeg, Man. |
| | Amherst, N.S. |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

BOSS (Cont'd)

Doors, Garage, Iron/Steel, Domestic

| <u>Name</u> | <u>Location</u> |
|---|---------------------------|
| Burrell Overhead Door Ltd. | Concord, Ont. |
| *Canadian Door Distributors Inc. | Abbotsford, B.C. |
| Cedamatec Inc. | Montréal, Qué. |
| Gaston Brouillette Inc. | Cap-de-la-Madeleine, Qué. |
| John's Neon Signs Ltd. | Schumacher, Ont. |
| Kenmar Doors Ltd. | Napanee, Ont. |
| Kris Kraft Overhead Doors Inc. | Mississauga, Ont. |
| Lafleur & Fils Inc. | Pointe-aux-Trembles, Qué. |
| Manzi Bros. Wrought Iron Works | Vancouver, B.C. |
| Portes & Fenêtres de Beauce (1979) Ltée | St-Benoît-Labre, Qué. |
| Portes Dorion Inc. | Dorion-Vaudreuil, Qué. |
| *Portes Garaga 2000 Inc. | St-Georges, Qué. |
| Portes Garex Enr. | Val-Alain, Qué. |
| *Portes Laforge Doors Ltd./Ltée | Grand Falls, N.B. |
| *Rivett Architectural Hardware Ltd. | Whitby, Ont. |
| Services de Portes Canada Inc. | Chambly, Qué. |
| *Stanley Door Systems Div Stanley Cda Inc | Mississauga, Ont. |
| *Steel-Craft Door Products Ltd. | Edmonton, Alta. |

Doors, Sliding, Iron/Steel, Including Door Frames

| <u>Name</u> | <u>Location</u> |
|--|------------------------------------|
| *Apex Machine Works Limited | Moncton, N.B. |
| Cadroporte Manufacturier Inc. | Ste-Thérèse-de-Blainville, Qué. |
| Clark Door of Canada Ltd. | Concord, Ont. |
| Coast Industrial Hi-Tech Fabricating Ltd | Surrey, B.C. |
| Dynamic Closures Ltd. | Cornwall, Ont. |
| Fenêtres Elite Inc., Les | St-Gilles, Qué. |
| Gaston Brouillette Inc. | Cap-de-la-Madeleine, Qué. |
| Gengroup Inc. | Scarborough, Ont. |
| *Loewen Windows | Steinbach, Man. |
| *M & I Door Systems Limited | Barrie, Ont. |
| Manzi Bros. Wrought Iron Works | Vancouver, B.C. |
| Mason Windows Limited | Amherst, N.S. |
| Perma Seal Glass Ltd. | Edmonton, Alta. |
| Portes & Chassis Mont-Laurier Inc., Les | Mont-Laurier, Qué. |
| *Rivett Architectural Hardware Ltd. | Whitby, Ont. |
| Solaris Québec (1991) Inc. | L'Ange-Gardien, Qué. |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

BOSS (Cont'd)

Windows/Window Frames, Iron or Steel, for Buildings

| <u>Name</u> | <u>Location</u> |
|--|--------------------------------|
| *C.T. Windows Limited | Pickering, Ont. |
| *Dashwood Industries Limited | Centralia, Ont. |
| Easi-Serv Products Inc. | Surrey, B.C. |
| Fenêtres Elite Inc., Les | St. Gilles Lotbinière, Qué. |
| Gaston Brouillette Inc. | Cap-de-la-Madeleine, Qué. |
| *Groupe Sécurité C.M. Inc. | Baie d'Urfe, Qué. |
| J.W. Simpson Installations Limited | Oxford, N.S. |
| Johnston's (1977) Ltd. | Summerside, P.E.I. |
| *K.M.C. Manufacturing Inc. | Cobourg, Ont. |
| Mecart Inc. | St-Augustin de Desmaures, Qué. |
| *Menuiserie Paquet Inc. | St-Ferreol-Les-Neiges, Qué. |
| Metal Rolco Inc. | Montréal, Qué. |
| *Nor-Am Corp. | Scarborough, Ont. |
| *P&R Autoglass Limited | St. John's, Nfld. |
| Portes & Fenêtres de Beauce (1979) Ltée. | Beauce, Qué. |
| *Reltec Equipment Inc. | Surrey, B.C. |
| *S.W. Fleming Limited | Richmond, B.C. |
| Schurman Ind. Div. of Schurman Ent. Ltd. | Ajax, Ont. |
| United Window Mfrs. Ltd. | Dartmouth, N.S. |
| Vitrerie Bourgeois Inc. | Concord, Ont. |
| | Granby, Qué. |

Windows/Window Frames, Metal, NES, for Buildings

| <u>Name</u> | <u>Location</u> |
|------------------------------------|-----------------------------|
| *Alweather Windows & Doors Limited | Stewiacke, N.S. |
| Berdick Mfg. Lethbridge Ltd. | Coaldale, Alta. |
| Creed Plumbing Specialties | Mississauga, Ont. |
| *Dashwood Industries Limited | Centralia, Ont. |
| *Easi-Serv Products Inc. | Surrey, B.C. |
| *Fendor Glass & Aluminum Ltd. | Ottawa, Ont. |
| Fenêtres Elite Inc., Les | St. Gilles Lotbinière, Qué. |
| Gaston Brouillette Inc. | Cap-de-la-Madeleine, Qué. |
| *Gienow Building Products Limited | Calgary, Alta. |
| Johnston's (1977) Ltd. | Summerside, P.E.I. |
| Menuiserie Paquet Inc. | St-Ferreol-Les-Neiges, Qué. |
| Metal Rolco Inc. | Montréal, Qué. |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

BOSS (Cont'd)

Windows/Window Frames, Metal, NES, for Building (Cont'd)

| <u>Name</u> | <u>Location</u> |
|--|------------------|
| Michel's Industries Ltd. | Gregor, Sask. |
| Moose Jaw Sash & Door Co. (1963) Ltd. | Moose Jaw, Sask. |
| Paramount Glass & Millwork Ltd. | Winnipeg, Man. |
| Portes & Fenêtres de Beauce (1979) Ltée. | Beauce, Qué. |
| Rab Energy Group Inc. | Whitehorse, Yuk. |
| *Reltec Equipment Inc. | Surrey, B.C. |
| Schurman Ind. Div. of Schurman Ent. Ltd. | Dartmouth, N.S. |
| Tremblay (Sherbrooke) Inc. | Sherbrooke, Qué. |

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario K1A 0H5
Tel.: (613) 954-5031
Telex: 053-4123
Fax.: (613) 954-1894

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX

Companies are arranged in alphabetical order.

DOORS, Commercial and Industrial, Overhead. Aluminum (1); Plastic (2); Steel (3); Wood (4)

| <u>Name</u> | <u>Location</u> |
|--|---------------------------|
| Arrow Metal Products Ltd. | Moncton, N.B. (1) |
| *BCM Manufacturing Limited | Langley, B.C. (4) |
| B.T.U. Panels Ltd. | Edmonton, Alta. (3) |
| Brenwood Manufacturing (1985) Ltd. | Delta, B.C. (4) |
| Brooker Window | Winnipeg, Man. (1) |
| Brown & Rutherford Co. Ltd. | Winnipeg, Man. (4) |
| Burrell Overhead Door Limited | Concord, Ont. (4) |
| Canadian Garage Doors Inc. | Mississauga, Ont. (4) |
| Canado Industrial Products Ltd. | Montréal, Qué. |
| Coast Industrial Hi-Tech Fabricating Ltd. | Cloverdale, B.C. (3) |
| *Cornelius Roll-A-Door Division of Cornelius Industries Inc. | St. Catharines, Ont. (3) |
| Dodds Overhead Doors Limited | Thornhill, Ont. (3)(4) |
| *Dynamic Closures Ltd. | Cornwall, Ont. (3) |
| Fairview Industries Limited | Armadale, N.S. (3) |
| Fendor Glass & Aluminum Ltd. | Ottawa, Ont. (4) |
| Filuma Door Co. Ltd. | Brampton, Ont. (1)(2) |
| Glenora Lumber & Building Supplies Ltd. | Edmonton, Alta. (4) |
| Imperial Door Ltd. | Dorval, Qué. (1)(2)(3)(4) |
| *Indoco Ltd. | St-Hubert, Qué. (1)(3) |
| KenMar Doors Ltd. | Napanee, Ont. (1)(3)(4) |
| Kinnear Industries Corporation Ltd. | Mississauga, Ont. (1) |
| Knechtel Bros. Company Ltd. | Brantford, Ont. (4) |
| Lynx Industries Inc. | St. Lambert, Qué. (1) |
| *M & I Door Systems Limited | Barrie, Ont. |
| Metaux Tremblay Inc., Les | St. Hubert, Qué. |
| Nelson Building Components Ltd. | Markham, Ont. |
| *Nor-Am Corp. | Scarborough, Ont. (3) |
| *Pacific Builders Supplies Ltd. | Cobble Hill, B.C. (4) |
| Peel Glass & Aluminum Limited | Mississauga, Ont. (1) |
| Perfect Glass and Mirror Limited | Scarborough, Ont. (1) |
| *Premdor Inc. | Ville d'Anjou, Qué. |
| Reimer Overhead Doors Ltd. | Steinbach, Man. (1) |
| *Richards-Wilcox Canada Inc. | Etobicoke, Ont. (3) |
| Ridge Nassau (Canada) Ltd. | Laval, Qué. |
| *Rollag Manufacturing Corporation | Mississauga, Ont. (1) |
| Rossi Overhead Doors Limited | Mississauga, Ont. (4) |
| Sauder Industries Limited | Richmond, B.C. |
| Shore Glass & Building Supplies Ltd. | Winnipeg, Man. (4) |
| Steel Craft Door Products Ltd. | Edmonton, Alta. (3) |
| West-Man Culvert & Metal Co. Ltd. | Winnipeg, Man. (2) |
| Zipperlock Industries Ltd. | Calgary, Alta. (1) |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX (Cont'd)

DOORS, Exterior, Commercial and Industrial. Aluminum (1); Stainless Steel (2); Steel (3); Bronze or Copper Covered (4); and Wood (5)

| <u>Name</u> | <u>Location</u> |
|---|----------------------------|
| ABC Fire Door Testing & Manufacturing Ltd. | Mississauga, Ont. (2)(3) |
| Alumicor Limited | Rexdale, Ont. (1) |
| *Aluminex Extrusions Limited | Coquitlam, B.C. (1) |
| Aluminum & Glass Mart Ltd. | Downsview, Ont. |
| Ambico Limited/Ltée. | Ottawa, Ont. (2) |
| Apex Machine Works Limited | Moncton, N.B. (3) |
| *Architectural Aluminum Co. Limited | Burlington, Ont. (1) |
| Arrow Metal Products Ltd. | Moncton, N.B. (1)(3) |
| Barmac Garage Doors Mfg. Ltd. | Concord, Ont. (5)(3) |
| Berdick Manufacturing Lethbridge Ltd. | Coaldale, Alta. (1)(3) |
| Border Glass & Aluminum Ltd. | Winnipeg, Man. (1) |
| C.J. Rush, A division of Derlan Manufacturing Inc. | Agincourt, Ont. |
| C.M. Security Group | Montréal, Qué. (3) |
| *C T Windows Limited | Pickering, Ont. (1)(4) |
| Canadian Rogers Eastern Limited | Toronto, Ont. (1)(4) |
| Canado Industrial Products Ltd. | Montréal, Qué. |
| *Cathport Industries Limited | St. Catharines, Ont. (3) |
| Coast Industrial Hi-Tech Fabricating Ltd. | Cloverdale, B.C. (3) |
| *Commercial Aluminum Division of Indal Ltd. | Weston, Ont. (1) |
| Cunningham & Lea (1969) Limited | Weston, Ont. (1)(2) |
| Daley Doors, M.J. Manufacturing Co. Ltd. | Scarborough, Ont. (3) |
| *Daybar Industries Limited | Mississauga, Ont. (3) |
| Decor Doors Mfg. Ltd. | Delowna, B.C. (3) |
| Dodds Overhead Doors Limited | Thornhill, Ont. |
| Eberhard's Custom Woodwork Ltd. | Edmonton, Alta. |
| Fairview Industries Limited | Armadale, N.S. |
| Fendor Glass & Aluminum Ltd. | Ottawa, Ont. (1) |
| Gémico (1978) Ltée. | Montréal Nord, Qué. (1) |
| Gingras, Jos. & Fils (1974) Ltée | St-Damase, Qué. (4)(5) |
| Guenther Doors Ltd. | Yarrow, B.C. (5) |
| Hansa-Sealand Ltd. | Moncton, N.B. (1) |
| Hunt, Robert, Corporation | London, Ont. (3) |
| InKan Limited | Brampton, Ont. (2)(4) |
| Industries Pierre Fournelle Ltée., Les | Montréal, Qué. (1) |
| *Italdoor and Woodworking Ltd. | Thornhill, Ont. |
| JWS Manufacturing Inc. | Scarborough, Ont. (5) |
| Jerdan Door & Frame | Oakville, Ont. (3) |
| Joiner Systems Inc. | St-Laurent, Qué. (1)(2)(3) |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX (Cont'd)

DOORS, Exterior, Commercial and Industrial. Aluminum (1); Stainless Steel (2); Steel (3); Bronze or Copper Covered (4); and Wood (5) (Cont'd)

| <u>Name</u> | <u>Location</u> |
|---|-----------------------------|
| Kawneer Company Canada Limited | Scarborough, Ont. (1) |
| KenMar Doors Ltd. | Napanee, Ont. (1)(3) |
| *Kinnear Industries Corporation Ltd. | Mississaga, Ont. (1)(2) |
| Kumycan Enterprises Ltd. | Surrey, B.C. |
| *Lorlea Architectural Systems | London, Ont. (1) |
| *Macotta Co. of Canada Limited | Mississaga, Ont. |
| Main Sheet Metal Works Ltd. | Vancouver, B.C. (1)(4) |
| Marlboro Aluminum (1981) Ltd. | Ottawa, Ont. (1) |
| Modular Windows of Canada | Concord, Ont.(1) |
| N.A.P. Windows and Doors, Div. of Aluminart | Langley, B.C. (1)(3) |
| *Polyco Window Mfg. Ltd. | Weyburn, Sask. |
| *Premdor Inc. | Concord, Ont. (5) |
| Prevost, A. & D., Inc. | Villed'Anjou, Qué. (2) |
| *Richards-Wilcox Canada Inc. | Richelieu, Qué. |
| *Upwardor Corporation | Etobicoke, Ont. (3) |
| Wescraft Manufacturing Company Limited | Mississauga, Ont. (1)(2)(5) |
| Western Pacific Doorland Ltd. | Saanichton, B.C. (1) |
| Window Seal Aluminum Company | Abbotsford, B.C. (3)(5) |
| | Weston, Ont. (1) |

DOORS, Exterior, Residential. Wood (1); Wood, Carved (2); Aluminum (3); Steel (4); Patio Wood (5); Patio Vinyl (6); and Patio Aluminum (7)

| <u>Name</u> | <u>Location</u> |
|-----------------------------------|---------------------------|
| Allied Aluminum Products | Aldergrove, B.C. (6) |
| Allsco Building Supplies Ltd. | Moncton, N.B. (4) |
| *Almetco Building Products Ltd. | New Westminster, B.C. (3) |
| Aluglaze Mfg. Ltd. | Mississauga, Ont. (4) |
| AluminArt Products Ltd. | Bramalea, Ont. (3) |
| *Aluminex Extrusions Limited | Coquitlam, B.C. (3) |
| Aluminum & Glass Mart Ltd. | Downsview, Ont. (3) |
| Anderson Millwork Ltd. | Sundridge, Ont. (3) |
| Arcor PVC Windows Inc. | Stoney Creek, Ont. (6) |
| Arrow Aluminum Products Limited | Concord, Ont. (4) |
| Arrow Metal Products Ltd. | Moncton, N.B. (3) |
| Artisan Windows and Doors Ltd. | Limehouse, Ont. (1) |
| Atlantic All Weather Windows Ltd. | Port Elgin, N.B. (6) |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX (Cont'd)

DOORS, Exterior, Residential. Wood (1); Wood, Carved (2); Aluminum (3); Steel (4); Patio Wood (5); Patio Vinyl (6); and Patio Aluminum (7) (Cont'd)

| <u>Name</u> | <u>Location</u> |
|---------------------------------------|---------------------------------------|
| B.L. Aluminum Ltd. | Woodbridge, Ont. (3)(7) |
| BPCO Inc. | Dorval, Qué. |
| British Columbia Door Co. Ltd. | Vancouver, B.C. (1)(2) |
| Brouillette, Gaston, Inc. | Cap-de-la-Madeleine, Qué. (4)(5) |
| Calgary Sash & Door Limited | Calgary, Alta. (1)(5)(6) |
| Cedoore Inc. | Concord, Ont. (1) |
| Charron, J.B. (1975) Ltée. | Ste-Thérèse, Qué. (1)(3)(4)(6) |
| Clearbrook Window Industries Ltd. | Clearbrook, B.C. (5) |
| Custom Glass Ltd. | Surrey, B.C. (3) |
| DBL Thermal Wall Inc. | Winnipeg, Man. (7) |
| Dashwood Industries Limited | Centralia, Ont. (5)(6) |
| Dicaire, Armand, Cie. Ltée. | Dorion, Qué. (1) |
| Dodds Overhead Doors Limited | Thornhill, Ont. |
| Dominion Windows | Streetsville, Ont. (1)(5) |
| Door Lane 2000 Inc. | Woodbridge, Ont. (1) |
| Dormond Industries Limited | Winnipeg, Man. (1) |
| Duraco Window Industries (1979) Ltd. | Winnipeg, Man. (6) |
| Eberhard's Custom Woodwork Ltd. | Edmonton, Alta. (1) |
| Elm Window & Door Centre | Fredericton, N.B. (4)(5) |
| *Equibuilt Window Systems Inc. | Edmonton, Alta. (6) |
| Falbo Aluminum Products Ltd. | Woodbridge, Ont. (3) |
| Feldmann Window Manufacturing Limited | Tilbury, Ont. (4)(5) |
| Fenergic Inc. | Warwick, Qué. (1)(4) |
| Fenêtres Montmagny Inc. | St-François de Montmagny, Qué. (6) |
| Fenêtres St-Jean Inc., Les | St-Jean-sur-Richelieu, Qué. (4)(5) |
| Gienow Building Products Ltd. | Calgary, Alta. (3)(5)(6) |
| Golden Windows Limited | Kitchener, Ont. (3)(5) |
| Groupe Bocenor Inc. | Ste-Marie, Qué. (4)(6) |
| *Guardine Products (1988) Limited | Woodbridge, Ont. (7) |
| Guenther Doors Ltd. | Yarrow, B.C. (1) |
| Humphrey Aluminum Windows Ltd. | Edmonton, Alta. |
| Hunt, Robert, Corporation | London, Ont. (1)(3)(5) |
| Huron Window Corporation | Morden, Man. |
| *I.M.I. (Ishii Monbart Int'l Inc.) | Anjou, Qué. (1) |
| Ideal Aluminum Sales Limited | Halifax, N.S. (3)(5) |
| Indal Building Products | Calgary, Alta. (1)(3)(4)(5) |
| Industries Unik Ltée. | St-Gilles, Qué. (1)(4) |
| Inline Fiberglass Systems Ltd. | Concord, Ont. (3)(6) |
| *Italdoor and Woodworking Ltd. | Thornhill, Ont. (1) |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX (Cont'd)

DOORS, Exterior, Residential. Wood (1); Wood, Carved (2); Aluminum (3); Steel (4); Patio Wood (5); Patio Vinyl (6); and Patio Aluminum (7) (Cont'd)

| <u>Name</u> | <u>Location</u> |
|---|------------------------------|
| *K.M.C. Manufacturing Inc. | Cobourg, Ont. (4) |
| *Kerkhoff Doors Inc. | Chilliwack, B.C. (1) |
| Kumycan Enterprises Ltd. | Surrey, B.C. |
| Labra-Door Ltée. | St. Laurent, Qué. (3)(7) |
| Laflamme Doors and Windows | St. Apollinaire, Qué. (4)(5) |
| *Lock-Wood Ltd. | Scoudouc, N.B. (5) |
| Loewen Windows | Steinbach, Man. (4) |
| MacWilliam Sask and Door | Swift Current, Sask. (1) |
| *Madawaska Doors Inc. | Nobleton, Ont. (1) |
| Maritime Door & Window Ltd. | Moncton, N.B. (1) |
| Marlboro Aluminum (1981) Ltd. | Ottawa, Ont. (6) |
| Mason Windows Limited | Pickering, Ont. |
| Master Seal Windows Ltd. | Brantford, Ont. (1)(3) |
| Métaux Tremblay Inc., Les | St. Hubert, Qué. (4) |
| Modular Windows of Canada | Concord, Ont. (3) |
| N.A.P. Windows and Doors, Div. of Aluminart | Langley, B.C. (3)(4) |
| National Windows Ltd. | Surrey, B.C. ((3)(5)(6)(7)) |
| *Nor-Am Corp. | Scarborough, Ont. (4) |
| Nu-Fab Building Products Ltd. | Saskatoon, Sask. (5) |
| Oakwood Lumber & Millwork Ltd. | Downsview, Ont. (1) |
| Ostapovich Window & Door Components Inc. | Scarborough, Ont. |
| *P.H.-Tech Inc. | Lévis, Qué. (6) |
| Pollard Windows Inc. | Burlington, Ont. (4)(5) |
| *Polyco Window Mfg. Ltd. | Weyburn, Sask. |
| Portes Belhumeur Inc. | Berthierville, Qué. (1) |
| *Premdor Inc. | Concord, Ont. (1) |
| Prestige Aluminum products Canada Inc. | Ville d'Anjou, Qué. (1) |
| Prime Industries Ltd. | London, Ont. (3) |
| Primetec Industries Ltd. | Lachine, Qué. (3) |
| Produits Aéro Inc., Les | Brampton, Ont. (7) |
| Ramcor Industries Limited | Laval, Qué. (3) |
| Ray's Aluminum (1988) Ltd. | Hamilton, Ont. (3)(4) |
| Renocan Industries Ltd. | Bouctouche, N.B. (3) |
| Rénovation du Saguenay | London, Ont. (4) |
| *Repla Limited | Chicoutimi, Qué. (1) |
| Richmond Sask & Door Limited | Oakville, Ont. (4)(6) |
| Roberge et Fils Inc. | Richmond, B.C. (1) |
| | La Sarre, Qué. (1)(4)(5) |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX (Cont'd)

DOORS, Exterior, Residential. Wood (1); Wood, Carved (2); Aluminum (3); Steel (4); Patio Wood (5); Patio Vinyl (6); and Patio Aluminum (7) (Cont'd)

| <u>Name</u> | <u>Location</u> |
|--|------------------------------|
| *Robert & Robert (78) Ltée. | St-Francois Xavier, Qué. (1) |
| *Rollag Manufacturing Corporation | Mississauga, Ont. (3) |
| Sammut, Charles, Limited | Toronto, Ont. |
| Sauder Industries Limited | Red Deer, Alta. |
| Shore Glass & Building Supplies Ltd. | Richmond, B.C. (1) |
| Spruce Capital Homes Ltd. | Winnipeg, Man. (1)(3)(4)(6) |
| Stanley Door Systems, Division of Stanley Canada Inc. | Prince George, B.C. |
| *Sunview Doors Ltd. | Toronto, Ont. (4) |
| Superior Seal Inc | Concord, Ont. (7) |
| Superior Wood Products Ltd. | Tecumseh, Ont. (6)(7) |
| Supervision | Edmonton, Alta. (1) |
| Supreme Windows (Calgary) Inc. | St. Damase, Qué. (1)(5)(6) |
| *Thériault, G.R., Ltd. | Calgary, Alta. (4) |
| *Thermoplast Systems Inc. | Grand Falls, N.B. (1)(3) |
| *Top Rollshutters Inc. | Laval, Qué. (6) |
| Tradewood Industries Ltd. | Salmon Arm, B.C. (3) |
| Turkstra Lumber Company Limited | St. Catharines, Ont. (1) |
| Fairfield Glass Division | Stoney Creek, Ont. (4)(7) |
| Vaillancourt, R., & Fils Ltée. | Drummondville, Qué. (3)(5) |
| Valcor Manufacturing | Hamilton, Ont. (4) |
| Vitrerie Ferme-Neuve Inc. | Ferme-Neuve, Qué. (1) |
| Virerie Nominingue Inc. | Lac Nominingue, Qué. (1) |
| Welo Windows Ltd. | Sparwood, B.C. (6) |
| Wescraft Manufacturing Company Limited | Saanichton, B.C. (3) |
| *Western Pacific Doorland Ltd. | Abbotsford, B.C. (1) |
| Westmount Windows Limited | Armdale, N.S. (4) |
| Willmar Window Industries Ltd. | Winnipeg, Man. (5)(7) |
| Windjammer Windows & Doors Limited | Amherst, N.S. (6)(7) |
| Window Seal Aluminum Company | Weston, Ont. (3) |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX (Cont'd)

DOORS, Interior. Wood (1); Bifold, Wood (2); Bifold, Plastic (3); Bifold, Metal (4); Sliding (5); Steel (6); Mirrored (7)

| <u>Name</u> | <u>Location</u> |
|---|----------------------------|
| ABC Fire Door Testing & Manufacturing Ltd. | Mississauga, Ont. |
| All-Door Fabricators Ltd. | Regina, Sask. (3)(4)(5)(7) |
| Allsco Building Supplies Ltd. | Moncton, N.B. (1) |
| Andy's Millwork Ltd. | Winnipeg, Man. (1)(2) |
| Apex Machine Works Limited | Moncton, N.B. (5) |
| Atlantic All Weather Windows Ltd. | Port Elgin, N.B. (5) |
| Atlas Glass Company Limited | Burnaby, B.C. (4)(5) |
| *Bois Franc Royal Ltée | Beloeil, Qué. (1) |
| Boulanger, Roland, & Cie. Ltée. | Warwick, Qué. (1)(2) |
| British Columbia Door Co. Ltd. | Vancouver, B.C. (2) |
| Brown & Rutherford Co. Ltd. | Winnipeg, Man. |
| C.M. Security Group | Montréal, Qué. (6) |
| Cadillac Lumber Ltd. | Maple, Ont. (1)(2) |
| Calgary Sash & Door Limited | Calgary, Alta. (2) |
| Cambridge Door Ltd. | Cambridge, Ont. (1) |
| Cedarvale Woodworking Limited | Concord, Ont. (1) |
| Cedoore Inc. | Concord, Ont. (1) |
| Colonial Elegance Inc. | Montréal, Qué. (5)(7) |
| *Commercial Aluminum Division of Indal Ltd. | Weston, Ont. (5) |
| Component Structures (1981) Ltd. | Richmond, B.C. (2) |
| *County Heritage Forest Products Ltd. | London, Ont. (1)(5) |
| Custom Glass Ltd. | Surrey, B.C. (5) |
| DM Group, A Div. of BPCO Inc. | Woodbridge, Ont. (6) |
| *Daybar Industries Limited | Mississauga, Ont. (6) |
| Decor Doors Mfg. Ltd. | Kelowna, B.C. (4)(7) |
| Door Lane 2000 Inc. | Woodbridge, Ont. (1) |
| Dormond Industries Limited | Winnipeg, Man. (1)(2)(3) |
| Expert Woodcraft Mfg. Ltd. | Calgary, Alta. (1) |
| Fleurco Industries (1963) Ltd. | LaSalle, Qué. (7) |
| *Fraser Valley Forest Products Ltd. | Mission, B.C. (2) |
| Guenther Doors Ltd. | Yarrow, B.C. (1)(2) |
| Hunt, Robert, Corporation | London, Ont. (2)(5) |
| InKan Limited | Brampton, Ont. (4)(5) |
| Knoll Wall Inc. | Kirkland, Qué. (1) |
| MacWilliam Sask and Door | Swift Current, Sask. (1) |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX (Cont'd)

DOORS, Interior. Wood (1); Bifold, Wood (2); Bifold, Plastic (3); Bifold, Metal (4); Sliding (5); Steel (6); Mirrored (7) (Cont'd)

| <u>Name</u> | <u>Location</u> |
|--|-------------------------------|
| *Madawaska Doors Inc. | Nobleton, Ont. (1)(2) |
| Marlin Installations Ltd. | Markham, Ont. (7) |
| McDoors & Closets Inc. | Downsview, Ont. (2)(7) |
| Moderco Partitions Inc. | Boucherville, Qué. (4) |
| N.A.P. Windows and Doors, Div. of Aluminart | Langley, B.C. (4)(6) |
| *Nor-Am Corp. | Scarborough, Ont. (6) |
| Oakwood Lumber & Millwork Ltd. | Downsview, Ont. (1) |
| Portes Belhumeur Inc. | Berthierville, Qué. (1) |
| *Premdor Inc. | Concord, Ont. (1)(2) |
| Richmond Sask & Door Limited | Ville d'Anjou, Qué. (2)(3)(4) |
| Royalty Doors and Manufacturing | Richmond, B.C. (1) |
| Sammut, Charles, Limited | Virgil, Ont. (1) |
| Sauder Industries Limited, Door & Prefinished Wood Product Division | Toronto, Ont. (1) |
| Shanahan's Ltd. | Richmond, B.C. (1)(2) |
| Shore Glass & Building Supplies Ltd. | Surrey, B.C. (6) |
| Simpkin Wood Mfg. Division of Paul H. Simpkin Cabinet Co. | Winnipeg, Man. (1)(2)(5) |
| Spruce Capital Homes Ltd. | Campbellford, Ont. (1)(2) |
| *Stanley Acme Track Ltd. | Prince George, B.C. |
| Superior Wood Products Ltd. | Brampton, Ont. (4)(5)(7) |
| Vitrerie Franklain, C., Québec Inc. | Edmonton, Alta. (1)(2) |
| Vitrerie de la Beauce Inc. | Québec, Qué. (7) |
| *Western Pacific Doorland Ltd. | St-Georges, Qué. (7) |
| | Abbotsford, B.C. (1) |

DOORS, Residential, Garage. Wood (1); Fibreglass (2); Steel (3)

| <u>Name</u> | <u>Location</u> |
|--|-------------------------------|
| *BCM Manufacturing Limited | Langley, B.C. (1) |
| Bagnall's Mills Ltd. | Charlottetown, P.E.I. (1) |
| Barmac Garage Doors Mfg. Ltd. | Concord, Ont. (3) |
| Brenwood Manufacturing (1985) Ltd. | Delta, B.C. (1) |
| Brite Millwork Ltd. | Bolton, Ont. |
| Brouillette, Gaston, Inc. | Cap-de-la-Madeleine, Qué. (1) |
| Canadian Garage Doors Inc. | Mississauga, Ont. (1) |
| Cedamatec | Montréal, Qué. (3) |
| Cornelius Roll-A-Door Division of Cornelius Industries Inc. | St. Catharines, Ont. (3) |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX (Cont'd)

DOORS, Residential, Garage. Wood (1); Fibreglass (2); Steel (3) (Cont'd)

| <u>Name</u> | <u>Location</u> |
|---|---------------------------------|
| Dodds Overhead Doors Limited | Thornhill, Ont. |
| Emco Limited | London, Ont. (3) |
| Fendor Glass & Aluminum Ltd. | Ottawa, Ont. (1) |
| Fenêtres St-Jean Inc., Les | St-Jean-sur-Richelieu, Qué. (3) |
| Garaga Inc. | St-Georges E., Qué. |
| Groupe Bocenor Inc. | Ste-Marie, Qué. (1)(3) |
| KenMar Doors Ltd. | Napanee, Ont. (1)(2)(3) |
| Knechtel Bros. Company Ltd. | Brantford, Ont. (1) |
| Lynx Industries Inc. | St. Lambert, Qué. (3) |
| Metropolitan Garage Doors Ltd. | Mississauga, Ont. (1) |
| Portes Belhumeur Inc. | Berthierville, Qué. (1) |
| Portes Laforge Doors Limited | Grand Falls, N.B. (1) |
| Reynolds Aluminum Company of Canada Ltd., Buildin Materials Division | Weston, Ont. |
| *Ridge Nassau (Canada) Ltd. | Laval, Qué. |
| *Rollag Manufacturing Corporation | Mississauga, Ont. |
| Rossi Overhead Doors Limited | Mississauga, Ont. (1) |
| Shore Glass & Building Supplies Ltd. | Winnipeg, Man. (1)(3) |
| *Skywood P.V.C. Extrusion Inc. | Napanee, Ont. |
| Stanley Door Systems, Division of Stanley Canada Inc. | Toronto, Ont. (3) |
| Steel Craft Door Products Ltd. | Edmonton, Alta. (3) |
| Vaillancourt, R., & Fils Ltée. | Drummondville, Qué. (1)(3) |

WINDOWS, Steel, Plastic Covered (1); Thermally Broken (2)

| | |
|---|-----------------------|
| *C.M. Security Group | Montréal, Qué. |
| *C T Windows Limited | Pickering, Ont. (2) |
| Columbia Door & Hardware (1987) Ltd. | Concord, Ont. |
| Elm Window & Door Centre | Fredericton, N.B. (1) |
| Landmark Metal Products Inc. | Coquitlam, B.C. |
| N.A.P. Windows and Doors, Div. of Aluminart | Langley, B.C. |
| *Nor-Am Corp. | Scarborough, Ont. |

* Company engaged in export trade.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

CANADIAN SUPPLIERS (Cont'd)

CANADIAN TRADE INDEX (Cont'd)

Any enquiries and/or comments regarding the Canadian Trade Index list should be directed to:

The Canadian Manufacturers' Association
4th Floor
75 International Boulevard
Etobicoke, Ontario
M9W 6L9
Tel.: (416) 798-8000
Fax.: (416) 798-8050

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

UNITED STATES IMPORTS

SUMMARY

The United States Department of Commerce reports U.S. imports for the above products under the following Harmonized System (H.S.) Commodity Codes:

| <u>Description</u> | <u>H.S. Commodity Code</u> | <u>1991 Value of Imports (\$000)</u> |
|--|----------------------------|--------------------------------------|
| Structures (excluding prefabricated buildings of heading No. 94.06) and parts of structures (for example, bridges and bridge-sections, lock-gates, towers, lattice masts, roofs, roofing frameworks, doors and windows and their frames and thresholds for doors, shutters, balustrades, pillars and columns), of iron or steel; plates, rods, angles, shapes, sections, tubes and the like, prepared for use in structures of iron or steel. (7308) | | |
| -Doors, windows and their frames and thresholds for doors (7308.30) | | |
| ----Of stainless steel | 7308.30.10.00 | 3 444 |
| ----Other | | |
| -----Windows and their frames | 7308.30.50.15 | 771 |
| -----Thresholds for doors | 7308.30.50.25 | 434 |
| -----Other | 7308.30.50.50 | <u>17 942</u> |
| TOTAL | | 22 591 |

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

UNITED STATES IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN

**STAINLESS STEEL DOORS, WINDOWS AND THEIR FRAMES
(H.S. 7308.30.10.00)**

| <u>Country of Origin</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|--------------------------|----------------|----------------|----------------|----------------|---|
| Singapore | | | | | |
| Quantity (KG) | 37 060 | 83 333 | 169 194 | - | 113.7 |
| Value (\$000) | 481 | 887 | 1 413 | - | 71.4 |
| Canada | | | | | |
| Quantity (KG) | 210 328 | 211 862 | 142 418 | 90 751 | -17.7 |
| Value (\$000) | 1 760 | 1 095 | 1 201 | 444 | -17.4 |
| Taiwan | | | | | |
| Quantity (KG) | 100 324 | 7 037 | 12 901 | 6 132 | -64.1 |
| Value (\$000) | 919 | 152 | 213 | 139 | -51.8 |
| Netherlands | | | | | |
| Quantity (KG) | 674 | 3 768 | 12 500 | - | 330.7 |
| Value (\$000) | 11 | 69 | 148 | - | 261.2 |
| Fed. Rep. of Germany | | | | | |
| Quantity (KG) | 4 010 | 33 908 | 5 348 | - | 15.5 |
| Value (\$000) | 59 | 311 | 106 | - | 34.2 |
| Sweden | | | | | |
| Quantity (KG) | - | 12 370 | 8 547 | - | -30.9 |
| Value (\$000) | - | 137 | 97 | - | -29.5 |
| Italy | | | | | |
| Quantity (KG) | 2 618 | 14 750 | 1 889 | 1 837 | -15.1 |
| Value (\$000) | 139 | 389 | 64 | 79 | -32.2 |
| Philippines | | | | | |
| Quantity (KG) | 2 606 | - | 3 357 | - | 13.5 |
| Value (\$000) | 43 | - | 59 | - | 17.7 |
| Israel | | | | | |
| Quantity (KG) | - | - | 9 620 | 450 | 0.0 |
| Value (\$000) | - | - | 59 | 34 | 0.0 |
| Japan | | | | | |
| Quantity (KG) | 120 | 895 | 773 | 3 | 153.8 |
| Value (\$000) | 5 | 41 | 26 | 9 | 121.9 |
| Other | | | | | |
| Quantity (KG) | 29 367 | 2 865 | 3 537 | 40 330 | -65.3 |
| Value (\$000) | 191 | 73 | 57 | 377 | -45.4 |
| TOTAL | | | | | |
| Quantity (KG) | 387 107 | 370 788 | 370 084 | 139 503 | -2.2 |
| Value (\$000) | 3 608 | 3 154 | 3 444 | 1 082 | -2.3 |

NOTES : Ranked in descending order by 1991 value.

Canada ranked 2 overall.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

UNITED STATES IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN (Cont'd)

**OTHER, WINDOWS & FRAMES
(H.S. 7308.30.50.15)**

| <u>Country of Origin</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1990-91 (%)</u> |
|--------------------------|-------------|-------------|--------------|---|
| Italy | | | | |
| Quantity (KG) | 50 096 | 38 266 | 38 143 | -23.6 |
| Value (\$000) | 198 | 229 | 206 | 15.2 |
| Canada | | | | |
| Quantity (KG) | 127 983 | 34 215 | 21 936 | -73.3 |
| Value (\$000) | 1 207 | 200 | 70 | -83.4 |
| United Kingdom | | | | |
| Quantity (KG) | 495 | 17 850 | - | 3 506.1 |
| Value (\$000) | 10 | 176 | - | 1 598.0 |
| Netherlands | | | | |
| Quantity (KG) | 517 | 5 334 | - | 931.7 |
| Value (\$000) | 4 | 62 | - | 1 543.2 |
| India | | | | |
| Quantity (KG) | 141 300 | 22 100 | - | -84.4 |
| Value (\$000) | 124 | 29 | - | -76.9 |
| Fed. Rep. of Germany | | | | |
| Quantity (KG) | 2 | 3 612 | 346 | 180 500 |
| Value (\$000) | 2 | 23 | 3 | 849.9 |
| Norway | | | | |
| Quantity (KG) | - | 1 062 | - | 0.0 |
| Value (\$000) | - | 17 | - | 0.0 |
| Poland | | | | |
| Quantity (KG) | - | 2 106 | - | 0.0 |
| Value (\$000) | - | 11 | - | 0.0 |
| Argentina | | | | |
| Quantity (KG) | - | 33 | - | 0.0 |
| Value (\$000) | - | 11 | - | 0.0 |
| Sweden | | | | |
| Quantity (KG) | - | 702 | - | 0.0 |
| Value (\$000) | - | 10 | - | 0.0 |
| Other | | | | |
| Quantity (KG) | 31 417 | 340 | 544 | -98.9 |
| Value (\$000) | 115 | 5 | 17 | -96.0 |
| TOTAL | | | | |
| Quantity (KG) | 351 810 | 125 620 | 60 969 | -64.3 |
| Value (\$000) | 1 661 | 771 | 296 | -53.6 |

NOTES : Ranked in descending order by 1991 value.

Canada ranked 2 overall.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

UNITED STATES IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN (Cont'd)

**THRESHOLDS FOR DOORS
(H.S. 7308.30.50.25)**

| <u>Country of Origin</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1990-91 (%)</u> |
|--------------------------|-------------|-------------|--------------|---|
| Canada | | | | |
| Quantity (KG) | 29 696 | 164 628 | 36 455 | 454.4 |
| Value (\$000) | 101 | 404 | 92 | 301.7 |
| Mexico | | | | |
| Quantity (KG) | - | 6 288 | - | 0.0 |
| Value (\$000) | - | 14 | - | 0.0 |
| Japan | | | | |
| Quantity (KG) | - | 260 | - | 0.0 |
| Value (\$000) | - | 7 | - | 0.0 |
| Republic of Korea | | | | |
| Quantity (KG) | - | 10 376 | - | 0.0 |
| Value (\$000) | - | 7 | - | 0.0 |
| India | | | | |
| Quantity (KG) | - | 305 | - | 0.0 |
| Value (\$000) | - | 2 | - | 0.0 |
| Other | | | | |
| Quantity (KG) | 39 664 | - | 696 | 0.0 |
| Value (\$000) | 65 | - | 31 | 0.0 |
| TOTAL | | | | |
| Quantity (KG) | 69 360 | 181 857 | 37 151 | 162.2 |
| Value (\$000) | 165 | 434 | 123 | 162.3 |

NOTES : Ranked in descending order by 1991 value.

Canada ranked 1 overall.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

UNITED STATES IMPORTS (Cont'd)

BY MAJOR COUNTRY OF ORIGIN (Cont'd)

**OTHER WINDOWS/WINDOW FRAMES, THRESHOLDS FOR DOORS
(H.S. 7308.30.50.50)**

| <u>Country of Origin</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1990-91 (%)</u> |
|--------------------------|-------------|-------------|--------------|---|
| Canada | | | | |
| Quantity (000 KG) | 5 584 | 4 577 | 2 512 | -18.0 |
| Value (\$000) | 13 888 | 12 255 | 6 516 | -11.8 |
| Mexico | | | | |
| Quantity (000 KG) | 1 379 | 2 063 | 796 | 49.6 |
| Value (\$000) | 3 544 | 3 520 | 1 152 | -0.7 |
| Fed. Rep. of Germany | | | | |
| Quantity (000 KG) | 50 | 40 | 5 | -19.6 |
| Value (\$000) | 504 | 488 | 107 | -3.1 |
| United Kingdom | | | | |
| Quantity (000 KG) | 24 | 36 | 3 | 48.5 |
| Value (\$000) | 108 | 480 | 148 | 343.6 |
| France | | | | |
| Quantity (000 KG) | 2 | 6 | 0 | 182.4 |
| Value (\$000) | 57 | 366 | 13 | 539.6 |
| Sweden | | | | |
| Quantity (000 KG) | 8 | 21 | 140 | 164.7 |
| Value (\$000) | 103 | 229 | 308 | 123.8 |
| China | | | | |
| Quantity (000 KG) | 417 | 80 | 46 | -80.9 |
| Value (\$000) | 489 | 141 | 75 | -71.3 |
| Netherlands | | | | |
| Quantity (000 KG) | 1 | 8 | 23 | 657.4 |
| Value (\$000) | 5 | 65 | 173 | 1 099.9 |
| Japan | | | | |
| Quantity (000 KG) | 6 | 5 | 3 | -12.9 |
| Value (\$000) | 61 | 64 | 66 | 5.1 |
| India | | | | |
| Quantity (000 KG) | - | 53 | - | 0.0 |
| Value (\$000) | - | 50 | - | 0.0 |
| Other | | | | |
| Quantity (000 KG) | 257 | 75 | 64 | -70.9 |
| Value (\$000) | 954 | 284 | 269 | -70.2 |
| TOTAL | | | | |
| Quantity (000 KG) | 7 728 | 6 964 | 3 591 | -9.9 |
| Value (\$000) | 19 713 | 17 942 | 8 827 | -9.0 |

NOTES : Ranked in descending order by 1991 value.

Canada ranked 1 overall.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

UNITED STATES IMPORTS (Cont'd)

BY CUSTOMS DISTRICT OF ENTRY

**STAINLESS STEEL DOORS, WINDOWS AND FRAMES
(H.S. 7308.30.10.00)**

| <u>Customs District of Entry</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1989-91 (%)</u> |
|--------------------------------------|-------------|-------------|-------------|--------------|---|
| Los Angeles, California | | | | | |
| Quantity (KG) | 20 813 | 93 444 | 88 364 | - | 106.0 |
| Value (\$000) | 233 | 997 | 934 | - | 100.5 |
| Chicago, Illinois | | | | | |
| Quantity (KG) | 24 904 | 2 519 | 89 223 | 1 672 | 89.3 |
| Value (\$000) | 387 | 88 | 639 | 43 | 28.4 |
| Ogdensburg, New York | | | | | |
| Quantity (KG) | 25 684 | 29 730 | 56 622 | 3 704 | 48.5 |
| Value (\$000) | 412 | 303 | 625 | 25 | 23.2 |
| Buffalo, New York | | | | | |
| Quantity (KG) | 74 157 | 75 479 | 63 101 | 39 470 | -7.8 |
| Value (\$000) | 726 | 509 | 345 | 213 | -31.0 |
| New Orleans, Louisiana | | | | | |
| Quantity (KG) | 228 | 600 | 16 505 | - | 750.8 |
| Value (\$000) | 3 | 17 | 164 | - | 615.9 |
| Pembina, North Dakota | | | | | |
| Quantity (KG) | - | 7 297 | 6 620 | 474 | -9.3 |
| Value (\$000) | - | 13 | 124 | 5 | 844.5 |
| Boston, Massachusetts | | | | | |
| Quantity (KG) | 16 406 | 13 571 | 3 779 | 2 007 | -52.0 |
| Value (\$000) | 321 | 152 | 93 | 51 | -46.3 |
| Tampa, Florida | | | | | |
| Quantity (KG) | 1 923 | 3 144 | 5 109 | 2 536 | 63.0 |
| Value (\$000) | 39 | 70 | 87 | 49 | 49.4 |
| New York City, New York | | | | | |
| Quantity (KG) | 11 255 | 1 003 | 11 508 | 960 | 1.1 |
| Value (\$000) | 50 | 12 | 86 | 37 | 31.2 |
| Detroit, Michigan | | | | | |
| Quantity (KG) | 87 137 | 94 961 | 11 840 | 15 080 | -63.1 |
| Value (\$000) | 517 | 237 | 79 | 117 | -60.8 |
| Other | | | | | |
| Quantity (KG) | 124 600 | 49 040 | 17 413 | 73 600 | -62.6 |
| Value (\$000) | 920 | 755 | 267 | 542 | -46.2 |
| TOTAL | | | | | |
| Quantity (KG) | 387 107 | 370 788 | 370 084 | 139 503 | -2.2 |
| Value (\$000) | 3 608 | 3 154 | 3 444 | 1 082 | -2.3 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

UNITED STATES IMPORTS (Cont'd)

BY CUSTOMS DISTRICT OF ENTRY (Cont'd)

**OTHER, WINDOWS & FRAMES
(H.S. 7308.30.50.15)**

| <u>Customs District of Entry</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1990-91 (%)</u> |
|--------------------------------------|-------------|-------------|--------------|---|
| New York City, New York | | | | |
| Quantity (KG) | 139 | 40 | 37 | -71.1 |
| Value (\$000) | 975 | 463 | 695 | -31.8 |
| 354 | 241 | 200 | | |
| New Orleans, Louisiana | | | | |
| Quantity (KG) | 200 | 17 | 448 | 8 512.0 |
| Value (\$000) | 4 | 224 | 6 | 3 060.1 |
| 139 | | | | |
| Detroit, Michigan | | | | |
| Quantity (KG) | 47 | 12 | 20 | -74.4 |
| Value (\$000) | 828 | 231 | 289 | -55.9 |
| 222 | 98 | 51 | | |
| Ogdensburg, New York | | | | |
| Quantity (KG) | 77 | 17 | 836 | -76.9 |
| Value (\$000) | 534 | 941 | 14 | -93.2 |
| 943 | 64 | | | |
| Baltimore, Maryland | | | | |
| Quantity (KG) | - | 4 | - | 0.0 |
| Value (\$000) | | 780 | | |
| - | 64 | | | 0.0 |
| Buffalo, New York | | | | |
| Quantity (KG) | 81 | 24 | 811 | -70.7 |
| Value (\$000) | 975 | 038 | 6 | -28.5 |
| 76 | 54 | | | |
| Houston-Galveston, Texas | | | | |
| Quantity (KG) | 180 | 2 | - | 1 502.8 |
| Value (\$000) | 3 | 885 | | |
| 36 | | | | 951.4 |
| Cleveland, Ohio | | | | |
| Quantity (KG) | 58 | 730 | - | 1 158.6 |
| Value (\$000) | 11 | 27 | | |
| | | | | 158.5 |
| Los Angeles, California | | | | |
| Quantity (KG) | 1 | 2 | 346 | 64.1 |
| Value (\$000) | 300 | 133 | 3 | 161.3 |
| 9 | 23 | | | |
| Seattle, Washington | | | | |
| Quantity (KG) | 1 | 472 | 270 | -76.1 |
| Value (\$000) | 976 | 7 | 15 | -75.7 |
| 28 | | | | |
| Other | | | | |
| Quantity (KG) | 784 | 2 | 274 | 247.3 |
| Value (\$000) | 12 | 723 | 2 | 44.9 |
| | | | | |
| TOTAL | | | | |
| Quantity (KG) | 351 | 125 | 60 | -64.3 |
| Value (\$000) | 810 | 620 | 969 | |
| | 1 661 | 771 | 296 | -53.6 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

UNITED STATES IMPORTS (Cont'd)

BY CUSTOMS DISTRICT OF ENTRY (Cont'd)

**THRESHOLDS FOR DOORS
(H.S. 7308.30.50.25)**

| <u>Customs District of Entry</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1990-91 (%)</u> |
|--------------------------------------|-------------|-------------|--------------|---|
| Detroit, Michigan | | | | |
| Quantity (KG) | 14 955 | 143 230 | 15 471 | 857.7 |
| Value (\$000) | 65 | 362 | 28 | 454.4 |
| Ogdensburg, New York | | | | |
| Quantity (KG) | - | 14 189 | 862 | 0.0 |
| Value (\$000) | - | 24 | 4 | 0.0 |
| Seattle, Washington | | | | |
| Quantity (KG) | 5 125 | 6 438 | 14 679 | 25.6 |
| Value (\$000) | 15 | 17 | 46 | 7.4 |
| Laredo, Texas | | | | |
| Quantity (KG) | - | 6 288 | - | 0.0 |
| Value (\$000) | - | 14 | - | 0.0 |
| Los Angeles, California | | | | |
| Quantity (KG) | 50 | 565 | - | 1 030.0 |
| Value (\$000) | 2 | 9 | - | 294.0 |
| San Francisco, California | | | | |
| Quantity (KG) | - | 10 376 | - | 0.0 |
| Value (\$000) | - | 7 | - | 0.0 |
| Buffalo, New York | | | | |
| Quantity (KG) | - | 771 | - | 0.0 |
| Value (\$000) | - | 1 | - | 0.0 |
| Other | | | | |
| Quantity (KG) | 49 230 | - | 6 139 | 0.0 |
| Value (\$000) | 82 | - | 46 | 0.0 |
| TOTAL | <hr/> | <hr/> | <hr/> | <hr/> |
| Quantity (KG) | 69 360 | 181 857 | 37 151 | 162.2 |
| Value (\$000) | 165 | 434 | 123 | 162.3 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

UNITED STATES IMPORTS (Cont'd)

BY CUSTOMS DISTRICT OF ENTRY (Cont'd)

**OTHERS, WINDOWS/WINDOW FRAMES, THRESHOLDS FOR DOORS
(H.S. 7308.30.50.50)**

| <u>Customs District of Entry</u> | <u>1990</u> | <u>1991</u> | <u>1992*</u> | <u>Average Annual Growth Rate 1990-91 (%)</u> |
|--------------------------------------|-------------|-------------|--------------|---|
| Buffalo, New York | | | | |
| Quantity (000 KG) | 2 935 | 1 981 | 966 | -32.5 |
| Value (\$000) | 6 831 | 5 386 | 2 422 | -21.2 |
| Detroit, Michigan | | | | |
| Quantity (000 KG) | 1 071 | 1 382 | 801 | 29.0 |
| Value (\$000) | 2 926 | 3 548 | 2 132 | 21.2 |
| San Diego, California | | | | |
| Quantity (000 KG) | 675 | 1 390 | 651 | 106.0 |
| Value (\$000) | 2 103 | 2 289 | 869 | 8.8 |
| Laredo, Texas | | | | |
| Quantity (000 KG) | 703 | 671 | 144 | -4.6 |
| Value (\$000) | 1 436 | 1 230 | 282 | -14.4 |
| Seattle, Washington | | | | |
| Quantity (000 KG) | 921 | 359 | 112 | -61.1 |
| Value (\$000) | 1 970 | 1 018 | 410 | -48.3 |
| St. Albans, Vermont | | | | |
| Quantity (000 KG) | 475 | 402 | 258 | -15.4 |
| Value (\$000) | 1 125 | 990 | 698 | -12.0 |
| Ogdensburg, New York | | | | |
| Quantity (000 KG) | 150 | 290 | 329 | 93.0 |
| Value (\$000) | 834 | 790 | 736 | -5.2 |
| Houston-Galveston, Texas | | | | |
| Quantity (000 KG) | 22 | 53 | 0 | 143.8 |
| Value (\$000) | 161 | 711 | 2 | 340.8 |
| Pembina, North Dakota | | | | |
| Quantity (000 KG) | 9 | 114 | 34 | 1 121.4 |
| Value (\$000) | 66 | 384 | 114 | 480.4 |
| Chicago, Illinois | | | | |
| Quantity (000 KG) | 1 | 6 | 1 | 356.8 |
| Value (\$000) | 9 | 356 | 22 | 4 034.5 |
| Other | | | | |
| Quantity (000 KG) | 765 | 316 | 294 | -58.7 |
| Value (\$000) | 2 252 | 1 241 | 1 141 | -44.9 |
| TOTAL | | | | |
| Quantity (000 KG) | 7 728 | 6 964 | 3 591 | -9.9 |
| Value (\$000) | 19 713 | 17 942 | 8 827 | -9.0 |

NOTES : Ranked in descending order by 1991 value.

* The latest year is cumulative to the second quarter.

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

TARIFFS

CANADIAN

Canadian imports included in this report are dutiable under the following Canadian tariff items:

| Tariff Item | Description of Goods | Tariff Treatment - 1992 | | |
|-------------|--|-----------------------------|-----------------------------|----------------------|
| | | Most Favoured Nation Tariff | General Preferential Tariff | United States Tariff |
| 7308.30.90 | Doors, windows and their frames and thresholds for doors, of iron or steel | 10.2% | 6.5% | 6.1% |

TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT

Exporting country as shown in this report which qualify for the Most Favoured Nation tariff treatment or General System of Preference tariff treatment (In order to qualify for the General System of Preference, a special certificate of origin is required.): Mexico.

All other exporting countries shown in this report (except the United States) qualify for the Most Favoured Nation tariff treatment.

Enquiries concerning Canadian tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario
K1A 0L5
Tel.: (613) 954-6931
Fax.: (613) 954-2509

**DOORS, WINDOWS AND THEIR FRAMES
AND THRESHOLDS FOR DOORS, OF IRON OR STEEL**

TARIFFS (Cont'd)

UNITED STATES

United States imports included in this report are dutiable under the following U.S. tariff items:

| | | Rates of Duty - 1992 | | |
|--------------------|--|-------------------------------------|--|----------|
| Tariff Item | Description of Goods | General | 1 | 2 |
| | Doors, windows and their frames and thresholds for doors: | | | |
| 7308.30.10 | Of stainless steel | 3.4% | Free (A,E,IL,J) 2% (CA) | 35% |
| 7308.30.50 | Other | 2.4% | Free (A,E,IL,J) 1.4% (CA) | 25% |
| 1 | Generalized System of Preferences | A | | |
| | United States-Canada Free-Trade Agreement | CA | | |
| | Caribbean Basin Economic Recovery Act | E | | |
| | United States-Israel Free Trade Area | IL | | |
| | Andean Trade Preference Act | J | | |
| 2 | Notwithstanding any other provisions, the rates of duty shall apply to products, whether imported directly or indirectly, of the following countries and areas pursuant to section 401 of the Tariff Classification Act of 1962, to section 231 or 257(e)(2) of the Trade Expansion Act of 1962, to section 404(a) of the Trade Act of 1974 or to any other applicable section of law, or to action taken by the President thereunder: | | | |
| | Afghanistan | German Democratic Republic (former) | Mongolia | |
| | Albania | Kampuchea | North Korea | |
| | Bulgaria | Laos | Romania | |
| | Cuba | Latvia | Union of Soviet Socialist Republics (former) | |
| | Czechoslovakia | Lithuania | Vietnam | |

FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

Info Export
External Affairs
Ottawa, Ontario K1A 0G2
Tel.: (613) 993-6435 or 1-800-267-8376
Fax.: (613) 996-9709

DOORS, WINDOWS AND THEIR FRAMES AND THRESHOLDS FOR DOORS, OF IRON OR STEEL

dISTCovery - TECHNOLOGY LICENSING OPPORTUNITIES

dISTCovery is an ISTC service designed to create industry awareness of the world-wide supply of transferable technology available through licensing and joint ventures.

dISTCovery provides access to international data bases containing thousands of licensing offers for new products, processes and technologies originating from around the world.

dISTCovery introduces you to companies and organizations from around the world who are willing to licence the right to manufacture and sell their product or use their process or know-how in an agreed market area. The reverse is also possible. A Canadian company can also use **dISTCovery** to promote their unique product or process for licensing internationally.

The following is a list of licensing opportunities identified from **dISTCovery** using the keywords "doors" and "steel":

- 1 - Explosion-proof door designed to protect buildings from blast
- 2 - Roller doors and automatic operators
- 3 - RADIXX - Fire and smoke resistant products
- 4 - Isothermal panels, revolving and sliding doors for the refrigerating industry

For more information on these and other opportunities, contact the nearest ISTC Regional Office listed at the end of this publication or the Market Intelligence and Technology Opportunities Service at (613) 954-4040.



FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence and Technology
Opportunities Service
Services to Business Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel.: (613) 954-4970
Fax.: (613) 954-2340

OR Fabricated Materials and Construction
 Directorate
 Materials Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel.: (613) 954-3134
Fax.: (613) 954-3079

ISTC BUSINESS SERVICE CENTRES

These centres have been established at headquarters and in every regional office to provide clients with a gateway into the complete range of ISTC services, information products, programs and expertise.

REGIONAL OFFICES

QUÉBEC

ISTC
Tour de la Bourse, Suite 3800
800 Victoria Place
P.O. Box 247
Montréal, Qué. H4Z 1E8
Tel.: (514) 283-8185
or 1-800-361-5367
Fax.: (514) 283-3302

ONTARIO

ISTC
Dominion Public Building
1 Front Street West, 4th Floor
Toronto, Ont. M5J 1A4
Tel.: (416) 973-ISTC
Fax.: (416) 973-8714

MANITOBA

ISTC
8th Floor
330 Portage Avenue
P.O. Box 981
Winnipeg, Man.
R3C 2V2
Tel.: (204) 983-ISTC
Fax.: (204) 983-2187

NEWFOUNDLAND

ISTC
Atlantic Place
215 Water Street, 5th Floor
P.O. Box 8950
St. John's, Nfld. A1B 3R9
Tel.: (709) 772-ISTC
Fax.: (709) 772-5093

NOVA SCOTIA

ISTC
Central Guaranty Trust Tower
1801 Hollis Street, 5th Floor
P.O. Box 940, Station 'M'
Halifax, N.S. B3J 2V9
Tel.: (902) 426-7259
Fax.: (902) 426-2624

SASKATCHEWAN

ISTC
401-119 4th Avenue South
Saskatoon, Sask.
S7K 5X2
Tel.: (306) 975-4386
Fax.: (306) 975-5334

PRINCE EDWARD ISLAND

ISTC
Confederation Court Mall
134 Kent Street, Suite 400
P.O. Box 1115
Charlottetown, P.E.I. C1A 7M8
Tel.: (902) 566-7400
Fax.: (902) 566-7450

NEW BRUNSWICK

ISTC
Assumption Place, 12th Floor
770 Main Street
P.O. Box 1210
Moncton, N.B. E1C 8P9
Tel.: (506) 857-ISTC
Fax.: (506) 851-6429

BRITISH COLUMBIA

ISTC
Suite 900
Scotia Tower
650 West Georgia St.
P.O. Box 11610
Vancouver, B.C. V6B 5H8
Tel.: (604) 666-0266
Fax.: (604) 666-0277

REGIONAL OFFICES (Cont'd)

ALBERTA

ISTC
Room 540
Canada Place
9700 Jasper Avenue
Edmonton, Alta. T5J 4C3
Tel.: (403) 495-ISTC
Fax.: (403) 495-4507

ISTC
Suite 1100
510-5th Street South West
Calgary, Alta. T2P 3S2
Tel.: (403) 292-4575
Fax.: (403) 292-4578

YUKON

ISTC
Suite 210
300 Main Street
Whitehorse, Y.T. Y1A 2B5
Tel.: (403) 667-3921
Fax.: (403) 668-5003

NORTHWEST TERRITORIES

ISTC
10th Floor
Precambrian Building
P.O. Bag 6100
Yellowknife, N.W.T. X1A 2R3
Tel.: (403) 920-8568
Fax.: (403) 873-6228

HEADQUARTERS

ISTC
1st Floor, East Tower
235 Queen Street
Ottawa, Ont. K1A 0H5
Tel.: (613) 952-ISTC
Fax.: (613) 957-7942



Industry, Science and
Technology Canada

Industrie, Sciences et
Technologie Canada

Pub. No.

Title

This report was

excellent

average

not required

This report has helped me/us in

- planning product development identifying new markets identifying new buyers
 other (specify) _____

Comments

I would like more information on

- Market Intelligence Service dISTCovery Other ISTC Services (specify) _____

Name/Title/Company/Address/Tel. No./FAX

Line of Business

ISTC 2188 (6/92)

To help us serve you better, please complete the card above
and return to us. Thank you for your help and interest.

Manager, Market Intelligence
and Technology Opportunities Service
Telephone (613) 954-4970 Facsimile (613) 954-5463

**Correspondance-réponse
d'affaires**

Se poste sans timbre
au Canada

Le port sera payé par:

Industrie, Sciences et
Technologie Canada
Direction générale des services à l'entreprise
Service des renseignements commerciaux
et des possibilités technologiques
235, rue Queen

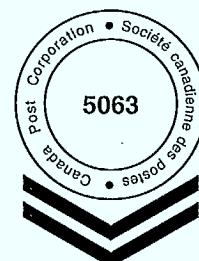
Ottawa, Canada
K1A 9Z9

**Business
Reply Mail**

No postage stamp necessary
if mailed in Canada

Postage will be paid by:

Industry, Science and
Technology Canada
Services to Business Branch
Market Intelligence and
Technology Opportunities Service
235 Queen Street

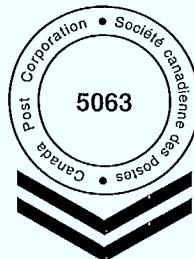


**Business
Reply Mail**

**Correspondance-réponse
d'affaires**

No postage stamp necessary
if mailed in Canada

Se poste sans timbre
au Canada



Postage will be paid by:

Le port sera payé par:

**Industry, Science and
Technology Canada
Services to Business Branch
Market Intelligence and
Technology Opportunities Service
235 Queen Street**

**Industrie, Sciences et
Technologie Canada
Direction générale des services à l'entreprise
Service des renseignements commerciaux
et des possibilités technologiques
235, rue Queen**

Ottawa, Canada
K1A 9Z9

**Afin de nous aider à mieux vous servir auriez-vous l'obligeance
de compléter la carte ci-dessous, et nous la retourner.**

**Gestionnaire, Service des renseignements commerciaux
et des possibilités technologiques
Téléphone (613) 954-4970 Télécopieur (613) 954-5463**



Industrie, Sciences et
Technologie Canada Industry, Science and
Technology Canada

Pub. N° Titre Ce rapport a été
 excellent moyen pas requis

Ce rapport nous a aidé à

planifier développer des produits découvrir de nouveaux marchés découvrir de nouveaux acheteurs
 autre (préciser)

Observations

J'aimerais obtenir des renseignements sur

Le service des renseignements commerciaux dISTCovery D'autres services offerts par ISTC (préciser)

Nom/Titre/Employeur/Adresse/N° de tél./FAX

Domaine d'activité

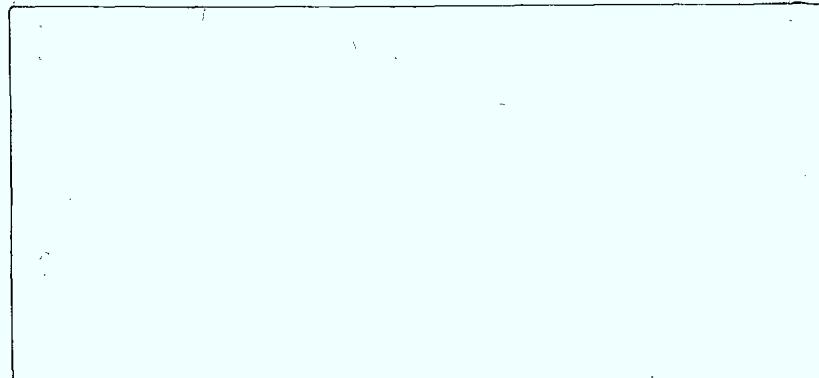
HF32217.M3

Canada. Industry, Science
Market intelligence.

BSNB 92059

DATE DUE - DATE DE RETOUR

ISTC 1551 (2/90)



INDUSTRY CANADA / INDUSTRIE CANADA



203530