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Regional Industrial
Expansion

Expansion industrielle
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Canada

**BUSINESS OPPORTUNITIES
IN THE
CANADIAN APPAREL INDUSTRY**

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IN THE
CANADIAN APPAREL INDUSTRY

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Prepared by

Clothing Division
Textiles, Clothing and Footwear Directorate
Service Industries and Consumer Goods Branch
Department of Regional Industrial Expansion

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M001
Manufacturing
Joint Venture/Trade
Ontario

Well-established Toronto-based firm, manufacturing women's outerwear and co-ordinated sportswear, with a speciality in leather, seeking joint venture partners to diversify operation in the areas of manufacturing, possible licensing arrangements or even distribution of imported lines. Firm has sales in the \$5 to \$10 million range and is willing to provide cash equity for this new operation.

M002
Manufacturing/Retail
Joint Venture/Equity participation/Technology Transfer
British Columbia

Young dynamic company offering a total outdoor concept from clothing suitable for skate boarding, skimboarding and surfboarding. Sales are in the \$3 to \$5 million range. Manufactured clothing is sold to the company's own retail stores, other North American retailers and is distributed throughout Europe. To meet growing demand and to improve cost effectiveness the firm is seeking joint venture partners with expertise in knitting and dyeing and is willing to provide cash equity for this new operation.

M003
Manufacturing
Joint Venture/Licensing/Trade
Alberta

Established dynamic public company specializing in designer active winter outerwear seeking joint venture partners, potential licenses, technology transfer, and distribution arrangements in foreign markets in order to develop its potential for global distribution. The firm has sales in the \$15 to \$30 million range. A business plan is available upon request.

M004
Manufacturing
Equity Investment/Marketing/Licensing
Alberta

An established Calgary-based firm manufacturing active sportswear for swimming, aerobics, cycling, running as well as rainwear and accompanying casual wear. Sales are currently under \$1 million annually and the firm is willing to offer an equity position to an investor who is willing to take an active role in directing sales and marketing functions.

M005
Design Fashion/Manufacturing
Equity Participation/Marketing/Licensing/Franchising
Quebec

A prominent Montreal-based Canadian designer with a concept of creating exclusive quality clothing for the active avant garde woman is interested in investors who are willing to participate actively in the business administration of the firm. Sales are currently under \$1 million and the firm is willing to offer equity position. A business plan is available upon request.

M006
Manufacturing
Joint Venture/Mergers/Trade
Manitoba

A long-established Winnipeg firm which has redirected its focus from basic work clothes to designer oriented recreational apparel. Sales are in the \$15 to \$30 million range. The firm is willing to offer an equity position in exchange for \$4 million investment. A business plan is available upon request.

M007
Designer Fashion/Manufacturing
Joint Venture/Licensing
Ontario

A well-established ladies' and men's coat manufacturer specializing in leather and wool selling in Canada, U.S.A. and Japan, seeking a joint venture, equity participation and possible licensees. Firm has sales in the \$10 of \$15 million range and requires additional capital to expand to meet the continuing demand for its products. Good opportunity for firm's with a capability in high-end designer production.

M008

Manufacturing/Designer Children's wear
Joint Venture/Technology Transfer
British Columbia

This rapidly growing Vancouver based company manufacturing designer children's wear has been in business 3 years. Sales of its garment-dyed, high-quality clothing are in great demand and are available throughout Canada and the U.S.A.. To meet the growing consumer demand for these high quality 100% cotton garments dyed in distinctive vibrant colours the garment dyeing facility must be expanded. This is a great opportunity for an investor with dyeing expertise to participate in a joint venture that has the potential to provide in-house as well as contract services.

M009

Designer Fashion/Manufacturing
Joint Ventures/Licensing/Franchising
Quebec

Prominent Montreal-based designer of contemporary men's and women's apparel, seeking joint venture partners to expand operations in the areas of manufacturing, licensing arrangements and franchises. Firm has sales in the \$10 to \$15 million range and is willing to provide cash equity for this new operation.

M010

Uniforms & Club Jacket/Manufacturing
Equity Participation
Alberta

This long-established Calgary-based firm manufacturers uniforms, club jackets and jackets for the corporate community concentrating on the hotel and food service industries is looking for capital to expand to meet the growing demand for its products.

M011

Manufacturing/Designer Fashion
Equity Participation/Licensing Arrangements
Ontario

Dynamic, innovative designer of men's and women's leather and suede evening wear and sportswear is seeking partners for equity participation and potential product licensees. The firm has a high profile and the line sells throughout Canada and the U.S.. A business plan is available on request.

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Canada. Textiles, Clothing

Business opportunities in

the Canadian apparel

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