#### HOUSING MARKET INFORMATION

### HOUSING MARKET ASSESSMENT

Saskatoon CMA

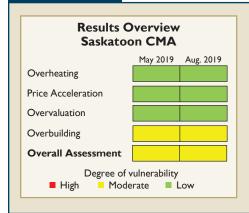
Date Released: Third Quarter 2019







#### Highlights



- The overall market assessment for Saskatoon is unchanged from the previous quarter.
- Evidence of overvaluation in house prices remains low.
- The low ratings on overheating and house price acceleration are maintained.
- An elevated vacancy rate signals moderate evidence of overbuilding.

#### **HMA** Overview<sup>2</sup>

As Canada's authority on housing, CMHC contributes to market stability by providing information on potential imbalances that could affect housing markets. With the Housing Market Assessment (HMA), CMHC offers information and analysis that can help Canadians make more informed decisions and contribute to an orderly adjustment of housing market imbalances.

The HMA is an analytical framework that provides a comprehensive view of housing market vulnerabilities. It should be noted that it intends to identify imbalances in the housing market; it is not aimed at being a framework to identify long-term fundamental affordability challenges.

It considers four main factors: overheating, price acceleration, overvaluation and overbuilding. Overheating is detected when sales greatly outpace new listings in the market for existing homes. Price acceleration is signaled when the growth rate of house prices increases rapidly. Overvaluation indicates that house prices are elevated compared to price levels supported by personal disposable income, population, interest rates, and other fundamentals3. Overbuilding is flagged when the rental apartment vacancy rate and/or inventory of newly built and unsold housing units are significantly above normal levels.

The HMA combines the results from a technical framework with insights gained through CMHC's market

analysts' knowledge of local market conditions. These insights allow CMHC to provide additional context and interpretation to the results of the HMA framework.

Colour codes indicate the degree of market vulnerability. The HMA is a comprehensive framework that considers both the intensity (magnitude) and the persistence of signals of imbalances. Generally, low intensity and persistence are associated with low evidence of vulnerability. As the number of intense and persistent signals increases, the associated degree of vulnerability becomes higher.

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<sup>&</sup>lt;sup>1</sup> Results are based on data as of the end of March 2019 (the annual rental apartment vacancy rates are from October 2018) and market intelligence up to the end of June 2019.

<sup>&</sup>lt;sup>2</sup> A detailed description of the framework is available in the appendix of the National edition.

<sup>&</sup>lt;sup>3</sup> Other fundamental factors include mortgage-borrowing capacity of households, required minimum down payment, and labor productivity.

#### In Detail

## Evidence of overheating remains low

According to the results of CMHC's HMA framework, the rating on overheating continues to be low. Resale activity in the Saskatoon market picked up pace during the first quarter of 2019, while listings declined. As a result, the seasonally adjusted sales-to-new-listings ratio (SNLR) rose to 43% from 39% in Q4 2018. Despite this increase, the SNLR remained significantly below the framework's threshold for overheating of 85%. Improving labour market conditions have supported recent gains in resale demand, with persistent downward pressure on residential prices providing an incentive for potential buyers to enter the market.



Goodson Mwale Senior Analyst Economics

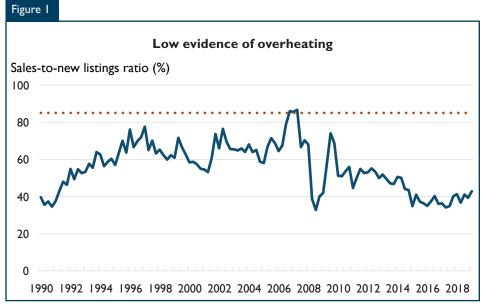
"Despite a pullback in homebuilding activity, the Saskatoon housing market remains moderately vulnerable due to overbuilding signaled by an elevated vacancy rate. However, the ratings on other factors such as overheating, accelerating prices and overvaluation remain low."

## Rating on price acceleration is maintained

We have maintained our low rating on price acceleration in the Saskatoon market. While market balance improved somewhat with the SNLR moving up slightly in QI 2019, house prices continued to experience downward pressure. Saskatoon's inflation-adjusted MLS® average price decreased by 5.7% from the same quarter of 2018. In addition, the MLS® HPI composite benchmark price<sup>4</sup>

declined to \$284,150 in Q1 2019 from \$293,170 in Q4 2018, and was down 2.6% in the quarter from a year earlier.

Among individual market segments, the MLS® HPI benchmark price for single-detached homes moved lower in QI 2019 from the preceding quarter, and was down I.7% on a year-over-year basis. The benchmark prices for row and apartment units were both down 5.6% in the first quarter of 2019 from one year prior.



Last data point: 2019Q1

Sources: CREA (seasonally adjusted) and calculations (threshold) by CMHC

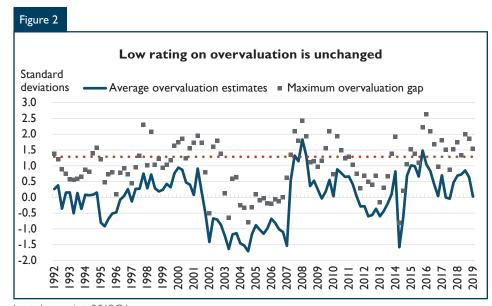
<sup>&</sup>lt;sup>4</sup> Source: CREA. The MLS® HPI is based on a hybrid model that merges repeat-sales and hedonic price approaches, and reflects the contribution made by various quantitative and qualitative housing features toward the home price.

# Overvaluation rating is unchanged

We continue to observe low evidence of overvaluation in the Saskatoon housing market. The downward trend in several house price measures persisted during the first quarter of 2019. However, fundamental demand factors such as real personal disposable income and young adult population increased by 0.8% and 1.6%, respectively, on a year-over-year basis. As such, the gap between observed house prices and those predicted by economic and demographic factors narrowed during the quarter. In addition, figure 2 indicates that the average estimate of overvaluation obtained from a group of selected models decreased in Q1 2019, and remained below the framework's critical threshold for this factor.

## Moderate overbuilding is still detected

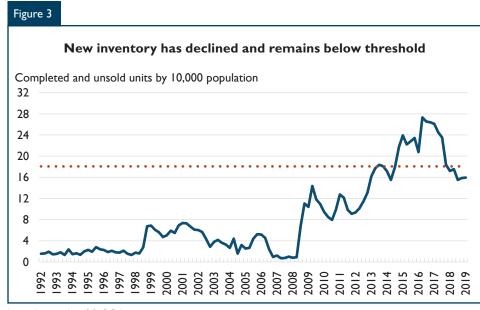
As the level of new home construction has slowed over the past two years, local homebuilders have been actively directing demand towards unsold inventory before starting new projects. This has pushed down the level of new housing units on hand, particularly in Saskatoon's multiples sector. In QI 2019, the completed and unsold housing stock continued to decline relative to the local population and remained below the HMA framework's long-term threshold.



Last data point: 2019Q1

Sources: CREA, Statistics Canada and calculations by CMHC

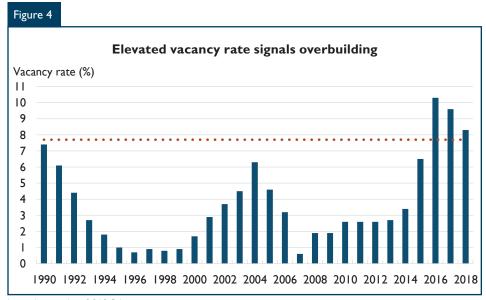
Note: The average estimate of overvaluation is the average gap between actual house prices and price levels estimated from a group of selected models. Baseline models include demand, supply, hybrid, and affordability models, each of which is estimated using four measures of house prices to generate sixteen unique estimates of overvaluation. The selection of models is conducted with a set of cointegration tests, and the selected models are estimated with Dynamic Ordinary Least Squares (DOLS). The maximum overvaluation gap is obtained from the model that has the largest gap between the actual price and the estimated price. The threshold is fixed at a critical value of 1.29 for a confidence level of 80%. Overvaluation is signaled when overvaluation estimates lie above the threshold.



Last data point: 2019Q1

Sources: Statistics Canada and CMHC

By contrast, Saskatoon's annual rental vacancy rate of 8.3% in 2018 was above its critical threshold of 7.69%. As this indicator is complimentary to the framework's overall assessment for overbuilding, the moderate rating is maintained in the current release.



Last data point: 2019Q1

Sources: CMHC, calculations (threshold) by CMHC

#### Overview of the Housing Market Assessment Analytical Framework

To obtain an accurate picture of the overall state of the housing market, it is important to consider multiple data points and lines of evidence. The Housing Market Assessment (HMA) analytical framework provides a comprehensive and integrated view that relies on a combination of signals from several indicators to detect imbalances in housing markets.

Specifically, the framework considers four main factors that may provide an early indication of vulnerability in the housing market: (1) overheating when demand outpaces supply in the existing home market; (2) sustained acceleration in house prices meaning that the rate of increase in prices is itself increasing; (3) overvaluation of

house prices in comparison to levels that can be supported by housing market fundamentals (listed below); and, (4) overbuilding when the inventory of available housing units is elevated.

For each factor, the framework tests for the intensity (magnitude) and the persistence of signals. Generally, a situation in which we detect few signals with low intensity or lack of persistence is associated with a low degree of vulnerability. Conversely, as the number, intensity, and/or persistence of the signals increases, so does the evidence of imbalances in the housing market.

The framework takes into account demographic, economic, and financial determinants of the housing market

such as population, personal disposable income, and interest rates to detect vulnerability. The framework also takes into account recent developments in both resale and residential construction markets.

The framework was developed on the basis of its ability to detect vulnerable housing market conditions in historical data, such as the house price bubble Toronto experienced in the late 1980s and early 1990s. The ability of the HMA to detect vulnerabilities relies on the assumption that historical relationships between prices and fundamental drivers of housing markets have not changed.

#### **Housing Market Assessment Factors**

#### **Overheating**

Overheating is caused by demand significantly and persistently outpacing the supply of housing in the resale market. The salesto-new listings ratio is used as an indicator to assess possible overheating conditions. To identify signs of overheating, the framework compares the sales-to-new listings ratio to thresholds. When demand is strong relative to supply, house prices typically grow at a faster rate. Sustained overheating on the existing home market may lead to acceleration in house prices for existing and new homes.

#### **Acceleration in House Prices**

House price acceleration occurs when the growth rate in house prices continuously increases. Acceleration in house prices over an extended period would

lead prices to unsustainable levels, hence increasing housing market vulnerability. To assess acceleration in house prices, the HMA framework uses a statistical test\* that was developed to identify periods of accelerating growth in asset prices.

#### **Overvaluation**

Overvaluation is detected when house prices remain significantly above the levels warranted by fundamental drivers of housing markets such as income, population, and actual and expected financing costs. The HMA framework uses combinations of different house price measures and models—based on economic theory—to estimate house price levels warranted by fundamental drivers. The difference between observed house prices and their estimated levels consistent with housing market fundamentals

allows for an estimation of the degree of over- and undervaluation. The use of different price measures and models improves the reliability of results.

#### **Overbuilding**

Overbuilding is detected when the supply of readily available housing units significantly exceeds demand. In such a context, downward pressure on house prices would occur until the excess supply is eventually absorbed. To assess signs of overbuilding in the housing market, the HMA framework uses two indicators that relate to the supply of readily available housing units: the rental apartment vacancy rate, and the inventory of completed and unsold housing units per 10,000 population. The HMA framework compares the current levels and recent trends in these indicators with thresholds.

**Note I:** Colour codes indicate the degree of market vulnerability. Overheating and price acceleration are each assessed with a single indicator. Colour scales for these factors vary between green and yellow only. Overvaluation and overbuilding are assessed with multiple indicators. Their colour scales, as well as the colour scale for the overall assessment, change among green, yellow and red to reflect different degrees of imbalances.

**Note 2:** Results at the CMA level are not segmented by housing type or neighbourhood. They represent an assessment of the entire CMA. However, specific CMA reports provide further detailed analysis of these markets.

**Note 3:** To ensure the framework is as current as possible, on a regular basis, we undertake a model selection process whereby our house price models for overvaluation are tested for statistical significance at the national and CMA level. The result of this process may change the number of indicators showing vulnerability from the previous assessment.

<sup>\*</sup> See Phillips, Wu and Yu (2008) "Explosive Behaviour in the 1990s NASDAQ: When Did Exuberance Escalate Asset Values?" for further details on the methodology.

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