#### HOUSING MARKET INFORMATION

### HOUSING NOW TABLES Montréal CMA

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#### **Dear Housing Now Subscriber:**

Please note that with the October 2018 edition of the *Housing Now*, both monthly and quarterly editions, we will be implementing changes to this publication. First, we will no longer publish starts data spatially using the CMA maps. Second, due to the availability of data at time of publishing, we will be lagging the Consumer Price Index (CPI) by two months within the economic indicators (Table 6). This is similar to the lag with NHPI data within the same table.

We always want to keep you informed of any publication changes. If you have any questions or concerns, please contact Housing Markets and Indicators by email at <a href="https://example.com/hdl.com/

	ZONE DESCRIPTIONS - MONTRÉAL CMA
Zone I	Borough - Ahuntsic-Cartierville
Zone 2	Borough - Anjou
Zone 3	Borough - Côte-Des-Neiges - Notre-Dame-de-Grâce
Zone 4	Borough - L'Île-Bizard - Sainte-Geneviève
Zone 5	Borough - Lachine
Zone 6	Borough - Lasalle
Zone 7	Borough - Mercier - Hochelaga-Maisonneuve
Zone 8	Borough - Montréal -Nord
Zone 9	Borough - Outremont
Zone I0	Borough - Pierrefonds-Roxboro
Zone II	Borough - Le Plateau Mont-Royal
Zone I2	Borough - Rivière-des-Prairies - Pointe-aux-Trembles
Zone 13	Borough - Rosemont - La Petite-Patrie
Zone I4	Borough - Saint-Laurent
Zone I5	Borough - Saint-Léonard
Zone 16	Borough - Le Sud Ouest
Zone 17	Borough - Ville-Marie
Zone 18	Borough - Villeray - Saint-Michel - Parc-Extension
Zone 19.1	Borough - Verdun, Verdun part
Zone 19.2	Borough -Verdun, Île-Des-Soeurs part
Zone 20	Montréal-Est
Zone 21	Baie-d'Urfé, Beaconsfield, Kirkland, Pointe-Claire, Sainte-Anne-de-Bellevue, Senneville, Dollard-des-Ormeaux
Zone 22	Dorval, Hampstead, Côte-Saint-Luc, Montréal-Ouest, Mont-Royal, Westmount
Zone 23	Laval (Chomedey, Sainte-Dorothée, Laval-sur-le-Lac).
Zone 24	Laval (Auteuil, Duvernay, Laval-des-Rapides, Pont-Viau, Saint-François, Saint-Vincent-de-Paul, Vimont).
Zone 25	Laval (Fabreville, Laval-Ouest, Sainte-Rose).
Zone 26	MRC Deux-Montagnes (Deux-Montagnes, Oka, Pointe-Calumet, Saint-Eustache, Saint-Joseph-du-Lac, Sainte-Marthe-sur-le-Lac).
Zone 27	Mirabel, Saint-Placide
Zone 28	MRC Thérèse-de-Blainville (Blainville, Boisbriand, Bois-des-Filion, Lorraine, Rosemère, Sainte-Anne-des-Plaines, Sainte-Thérèse).
Zone 29	MRC Les Moulins (Terrebonne, Mascouche).
Zone 30	Charlemagne, Lavaltrie, L'Assomption, Repentigny, Saint-Sulpice, L'Épiphanie
Zone 31	Gore, Saint-Colomban, Saint-Jérôme.
Zone 32	Longueuil.
Zone 33	Boucherville, Saint-Amable, Sainte-Julie, Varennes, Verchères
Zone 34	Beloeil, McMasterville, Mont-Saint-Hilaire, Otterburn Park, Saint-Basile-le-Grand, Saint-Bruno-de-Montarville, Saint-Mathieu-de- Beloeil.
Zone 35	Carignan, Chambly, Richelieu, Saint-Mathias-sur-Richelieu.
Zone 36	Brossard, La Prairie, Saint-Lambert.
Zone 37	Candiac, Delson, Saint-Constant, Saint-Mathieu, Saint-Philippe, Sainte-Catherine.
Zone 38	Beauharnois, Châteauguay, Léry, Mercier, Saint-Isidore.
Zone 39	Hudson, Les Cèdres, L'Île-Cadieux, L'Île-Perrot, Notre-Dame-de-L'Île-Perrot, Pincourt, Pointe-des-Cascades, Saint-Lazare, Terrasse-Vaudreuil, Vaudreuil-Dorion, Vaudreuil-sur-le-Lac, Saint-Zotique, Coteau-du-Lac M, Les Coteaux M

#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range

#### **Available in SELECTED Reports:**

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- . Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Starts (SAAR and Trend)  December 2018										
Montreal CMA <sup>I</sup>	November 2018	December 2018								
Trend <sup>2</sup>	25,330	25,774								
SAAR	29,057	35,033								
	December 2017	December 2018								
Actual										
December - Single-Detached	232	165								
December - Multiples	3,151	2,741								
December - Total	3,383	2,906								
January to December - Single-Detached	2,771	2,549								
January to December - Multiples	21,985	22,451								
January to December - Total	24,756	25,000								

Source: CMHC

Detailed data available upon request

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

Ta	able I.I: H	ousing <i>P</i>	Activity Su	ımmary	of Montre	éal CMA			
			Decembe	r 2018					
			Owne	rship			D	6-1	
		Freehold		C	Condominium	١	Ren	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
December 2018	165	58	109	0	3	1,111	0	1, <del>4</del> 52	2,906
December 2017	232	56	136	0	18	945	0	1,996	3,383
% Change	-28.9	3.6	-19.9	n/a	-83.3	17.6	n/a	-27.3	-14.1
Year-to-date 2018	2,549	824	1,279	0	152	8,728	9	11,371	25,000
Year-to-date 2017	2,771	812	1,057	0	299	9,164	32	10,270	24,756
% Change	-8.0	1.5	21.0	n/a	-49.2	-4.8	-71.9	10.7	1.0
UNDER CONSTRUCTION									
December 2018	1,057	376	748	0	173	10,603	6	13,314	26,607
December 2017	1,080	350	720	0	278	10,989	- 1	9,561	23,440
% Change	-2.1	7.4	3.9	n/a	-37.8	-3.5	**	39.3	13.5
COMPLETIONS									
December 2018	230	40	127	0	11	967	11	1,230	2,616
December 2017	265	80	61	0	29	237	2	1,273	1,947
% Change	-13.2	-50.0	108.2	n/a	-62.1	**	**	-3.4	34.4
Year-to-date 2018	2,544	798	1,175	0	280	7,679	44	8,879	21,650
Year-to-date 2017	2,678	820	920	0	416	6,494	54	9,155	20,558
% Change	-5.0	-2.7	27.7	n/a	-32.7	18.2	-18.5	-3.0	5.3
<b>COMPLETED &amp; NOT ABSORE</b>	ED								
December 2018	214	130	202	0	46	1,360	n/a	n/a	1,952
December 2017	247	177	225	0	81	1,626	n/a	n/a	2,356
% Change	-13.4	-26.6	-10.2	n/a	-43.2	-16.4	n/a	n/a	-17.1
ABSORBED									
December 2018	216	35	97	0	- 11	895	n/a	n/a	1,254
December 2017	260	65	64	0	31	272	n/a	n/a	692
% Change	-16.9	-46.2	51.6	n/a	-64.5	**	n/a	n/a	81.2
Year-to-date 2018	2,578	843	1,196	0	315	7,715	n/a	n/a	12,647
Year-to-date 2017	2,711	806	902	0	437	6,922	n/a	n/a	11,778
% Change	-4.9	4.6	32.6	n/a	-27.9	11.5	n/a	n/a	7.4

Table 1.2: Housing Activity Summary by Submarket											
			Decembe	r 2018							
			Owne	rship							
		Freehold			Condominium		Ren	tal			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS							T(O)				
Island of Montréal											
December 2018	17	4	42	0	3	692	0	107	873		
December 2017	23	6	25	0	3	364	0	1,177	1,598		
Laval											
December 2018	8	4	0	0	0	88	0	565	665		
December 2017	15	0	4	0	0	226	0	39	284		
North Shore											
December 2018	61	16	40	0	0	101	0	388	606		
December 2017	109	14	38	0	4	197	0	237	599		
South Shore											
December 2018	50	34	14	0	0	136	0	380	614		
December 2017	62	32	46	0	11	115	0	542	808		
Vaudreuil-Soulanges	72	-		_			•				
December 2018	29	0	13	0	0	94	0	12	148		
December 2017	23	4	23	0	0	43	0	<u> </u>	94		
Montréal CMA		٠					•				
December 2018	165	58	109	0	3	1,111	0	1,452	2,906		
December 2017	232	56	136	0	18	945	0	1,996	3,383		
UNDER CONSTRUCTION						7 .5	-	.,,,,	5,555		
Island of Montréal											
December 2018	130	42	257	0	80	7,830	4	4,995	13,588		
December 2017	101	64	137	0	152	6,934	0	4,906	12,755		
Laval	101	01	137	J	132	0,751	V	1,700	12,733		
December 2018	59	8	8	0	0	857	0	1,776	2,708		
December 2017	66	6	24	0	0	1,530	0	433	2,059		
North Shore	00	J	<u> </u>	J	J	1,550	Ü	155	2,037		
December 2018	379	66	227	0	0	821	0	2,400	3,893		
December 2017	432	46	245	0	15	1,004	0	1,330	3,072		
South Shore	132	10	213	U	13	1,001	Ü	1,550	3,072		
December 2018	338	240	157	0	80	825	2	4,036	5,678		
December 2017	354	200	137	0	111	1,348		2,803	5,005		
Vaudreuil-Soulanges	33 <del>4</del>	200	100	U	111	1,340	1	2,003	3,003		
December 2018	151	20	99	0	13	270	0	107	740		
December 2017	127	34		0		173	0	89	549		
	12/	34	126	U	U	1/3	U	67	J <del>1</del> 7		
Montréal CMA December 2018	1.057	27/	740	^	172	10.403		12.214	27.707		
	1,057	376	748 720	0		10,603	6	13,314	26,607		
December 2017	1,080	350	/20	0	2/8	10,989	- 1	9,561	23,440		

Table 1.2: Housing Activity Summary by Submarket  December 2018											
			Decembe	r 2018							
			Owne	rship			Ren	to l			
		Freehold		C	Condominium		Ken	tai			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
COMPLETIONS							T(O)				
Island of Montréal											
December 2018	26	4	28	0	4	649	0	391	1,102		
December 2017	25	8	0	0	7	28	0	178	246		
Laval											
December 2018	15	2	0	0	0	48	0	231	296		
December 2017	17	4	16	0	0	0	0	174	211		
North Shore				-							
December 2018	93	14	49	0	0	175	0	279	610		
December 2017	104	18	22	0	0	38	0	86	268		
South Shore				-							
December 2018	71	16	33	0	7	95	11	317	550		
December 2017	75	38	7	0	14	151	2	793	1,080		
Vaudreuil-Soulanges				-					,,,,,		
December 2018	25	4	17	0	0	0	0	12	58		
December 2017	44	12	16	0	8	20	0	42	142		
Montréal CMA											
December 2018	230	40	127	0	11	967	11	1,230	2,616		
December 2017	265	80	61	0	29	237	2	1,273	1,947		
<b>COMPLETED &amp; NOT ABSORB</b>								,	,		
Island of Montréal											
December 2018	2	3	14	0	14	182	n/a	n/a	215		
December 2017	17	13	15	0	13	440	n/a	n/a	498		
Laval		-		-							
December 2018	29	10	14	0	0	424	n/a	n/a	477		
December 2017	30	16	27	0	- 1	271	n/a	n/a	345		
North Shore				-							
December 2018	115	65	140	0	16	378	n/a	n/a	714		
December 2017	124	72	127	0	40	561	n/a	n/a	924		
South Shore				-			- 111				
December 2018	48	45	26	0	14	336	n/a	n/a	469		
December 2017	47	59	18	0	13	265	n/a	n/a	402		
Vaudreuil-Soulanges	"	3,			10	200	, u	, u	.02		
December 2018	20	7	8	0	2	40	n/a	n/a	77		
December 2017	29	17		0		89		n/a	187		
Montréal CMA	_,				- 1	3,	, u	, u			
December 2018	214	130	202	0	46	1,360	n/a	n/a	1,952		
December 2017	247	177		0		1,626		n/a	2,356		

7	Гable I.2:	Housing	Activity	Summar	y by Subr	narket			
		l	Decembe	r 2018					
			Owne	rship			Ren	tal	
		Freehold		(	Condominium		Kentai		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Apt. & Semi, and Row Other		Total*
ABSORBED									
Island of Montréal									
December 2018	26	4	19	0	3	643	n/a	n/a	695
December 2017	24	6	0	0	8	69	n/a	n/a	107
Laval									
December 2018	12	3	2	0	0	П	n/a	n/a	28
December 2017	16	2	14	0	0	26	n/a	n/a	58
North Shore									
December 2018	84	10	26	0	1	113	n/a	n/a	234
December 2017	102	16	26	0	3	73	n/a	n/a	220
South Shore									
December 2018	70	14	25	0	7	112	n/a	n/a	228
December 2017	75	37	13	0	14	93	n/a	n/a	232
Vaudreuil-Soulanges									
December 2018	24	4	25	0	0	16	n/a	n/a	69
December 2017	43	4	11	0	6	11	n/a	n/a	75
Montréal CMA									
December 2018	216	35	97	0	11	895	n/a	n/a	1,254
December 2017	260	65	64	0	31	272	n/a	n/a	692

Table 1.3: History of Housing Starts of Montréal CMA 2009 - 2018												
			Owne									
		Freehold		<u>'</u>	Condominium		Ren					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
2018	2,549	824	1,279	0	152	8,728	9	11,371	25,000			
% Change	-8.0	1.5	21.0	n/a	-49.2	-4.8	-71.9	10.7	1.0			
2017	2,771	812	1,057	0	299	9,164	32	10,270	24,756			
% Change	10.9	-1.5	27.0	n/a	-22.5	43.7	23.1	53.8	38.8			
2016	2,499	824	832	0	386	6,378	26	6,678	17,834			
% Change	4.1	21.5	35.3	n/a	21.4	-15.4	**	-3.6	-4.9			
2015	2,400	678	615	0	318	7,5 <del>4</del> 2	4	6,924	18,7 <del>44</del>			
% Change	-10.3	-7.1	-20.0	n/a	103.8	-27.2	33.3	98.3	0.4			
2014	2,677	730	769	0	156	10,360	3	3,492	18,672			
% Change	-11.9	3.3	41.4	n/a	102.6	18.7	-62.5	49.9	19.4			
2013	3,039	707	544	0	77	8,728	8	2,329	15,632			
% Change	-23.2	-31.4	-60.5	-100.0	-2.5	-26.0	n/a	2.5	-24.1			
2012	3,958	1,030	1,377	- 1	79	11,801	0	2,272	20,591			
% Change	-14.9	-12.6	-1.1	n/a	-20.2	-6.2	n/a	-0.4	-9.4			
2011	4,653	1,178	1,392	0	99	12,582	0	2,281	22,719			
% Change	-19.6	-8.3	-8.8	n/a	-39.6	22.2	n/a	-7.7	3.3			
2010	5,789	1,284	1,527	0	164	10,293	0	2,472	22,001			
% Change	6.3	24.4	30.1	n/a	-20.0	38.1	-100.0	-22.8	14.3			
2009	5,446	1,032	1,174	0	205	7,452	32	3,200	19,251			

Table 2: Starts by Submarket and by Dwelling Type											
			Dece	ember 2	2018						
	Sing	gle	Ser	ni	Ro	w	Apt. & Other		Total		
Submarket	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017	% Change
Zone I	0	- 1	0	0	0	0	3	0	3	- 1	200.0
Zone 2	- 1	0	0	0	0	0	0	0	- 1	0	n/a
Zone 3	0	0	0	0	0	0	106	2	106	2	**
Zone 4	- 1	3	0	2	5	0	0	0	6	5	20.0
Zone 5	0	0	0	0	0	0	0	0	0	0	n/a
Zone 6	0	0	0	0	6	0	0	0	6	0	n/a
Zone 7 Zone 8	0	0	0	0	0	0	48 0	55 22	49 0	58 22	-15.5 -100.0
Zone 9	0	0	0	0	0	0	0	0	0	0	-100.0 n/a
Zone 10	3	I	0	0	0	0	0	0	3	ı	200.0
Zone II	0	0	0	0	0	0	64	0	64	0	n/a
Zone I2	3	0	0	4	6	0	13	0	22	4	**
Zone 13	- 1	0	0	0	0	0	191	157	192	157	22.3
Zone I4	0	0	0	0	9	0	0	0	9	0	n/a
Zone I5	- 1	I	0	0	0	0	0	0	- 1	I	0.0
Zone 16	0	2	0	0	0	0	15	12	15	14	7.1
Zone 17	0	0	0	0	0	3	257	1,046	257	1,049	-75.5
Zone 18	- 1	0	0	0	0	0	37	3	38	3	**
Zone 19.1	0	0	0	0	0	0	19	12	19	12	58.3
Zone 19.2	0	0	0	0	0	0	0	0	0	0	n/a
Zone 20	0	0	0	0	0	0	8	0	8	0	n/a
Zone 21	4	10	0	0	17	0	48	124	69	134	-48.5
Zone 22	1	2	4	0	0	21	0	112	5	135	-96.3
Zone 23	2	6 4	0	0	0	0	462 6	247 18	464 9	253	83.4
Zone 24 Zone 25	3	5	4	0	0	4	185	0	192	22 9	-59.1 **
Zone 26	9	17	2	2	5	11	165	25	172	55	-69.1
Zone 27	9	19	8	4	5	0	19	57	41	80	-48.8
Zone 28	9	20	4	0	6	7	226	95	245	122	100.8
Zone 29	20	28	2	2	24	8	32	139	78	177	-55.9
Zone 30	4	- 11	0	0	0	4	84	32	88	47	87.2
Zone 31	10	14	0	6	0	0	127	98	137	118	16.1
Zone 32	3	5	8	8	0	- 11	106	48	117	72	62.5
Zone 33	9	4	2	2	0	0	221	96	232	102	127.5
Zone 34	4	14		0	4	0	7	126	17	140	-87.9
Zone 35	17	17	2	8	4	4	62	280	85	309	-72.5
Zone 36	10	9		4	0	16	90	30	104	59	76.3
Zone 37	3	6	10	8	4	6	32	74	49	94	-47.9
Zone 38	4	7	6	2	0	16	0	7	10	32	-68.8
Zone 39	29	23	0	4	11	23	108	44	148	94	57.4
Montréal CMA	165	232	58	56	106	134	2,577	2,961	2,906	3,383	-14.1

Table 2.1: Starts by Submarket and by Dwelling Type  January - December 2018											
	Sing		Ser		Ro		Apt. &	Other		Total	
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	Change
Zone I	9	2	2	6	0	0	378	781	389	789	-50.7
Zone 2	2	0	4	0	0	0	7	0	13	0	n/a
Zone 3	- 1	2	0	0	0	0	386	462	387	464	-16.6
Zone 4	21	20	2	8	5	0	24	3	52	31	67.7
Zone 5	- 1	- 1	0	0	40	24	58	67	99	92	7.6
Zone 6	I	3	8	0	45	25	501	541	555	569	-2.5
Zone 7	29	12	12	16	5	0	278	428	324	456	-28.9
Zone 8	2	3	2	6	3	0	17	26	24	35	-31.4
Zone 9	0	0	0	0	0	0	76	0	76	0	n/a
Zone IO	9	8	10 0	4	17 18	15 4	155 93	104 309	191 111	131	45.8 -64.5
Zone II Zone I2	30	22	20	26	26	14	112	220	188	313 282	-33.3
Zone 13	5	0	20	0	0	9	612	568	619	577	7.3
Zone 14	15	14	0	16	81	37	380	175	476	242	96.7
Zone 15	3	9	0	0	0	10	34	173	37	173	-78.6
Zone 16	0	5	0	0	8	6	430	499	438	510	-14.1
Zone 17	1	0	0	0	5	33	3,940	3,608	3,946	3,641	8.4
Zone 18	5	Ī	0	0	0	0	256	153	261	154	69.5
Zone 19.1	3	- 1	2	2	0	0	55	134	60	137	-56.2
Zone 19.2	2	0	0	0	0	9	0	279	2	288	-99.3
Zone 20	0	0	0	0	0	0	11	85	11	85	-87.1
Zone 21	39	29	2	2	90	13	351	412	482	456	5.7
Zone 22	9	21	4	2	7	50	118	642	138	715	-80.7
Zone 23	43	49	6	4	0	21	1,602	1,503	1,651	1,577	4.7
Zone 24	53	56	8	8	32	28	247	190	340	282	20.6
Zone 25	41	58	14	32	28	34	284	38	367	162	126.5
Zone 26	170	168	66	34	33	39	141	213	410	454	-9.7
Zone 27	228	247	72	50	126	121	625	681	1,051	1,099	-4.4
Zone 28	139	153	24	4	102	98	1,002	464	1,267	719	76.2
Zone 29	302	318	40	60	149	123	1,108	1,383	1,599	1,884	-15.1
Zone 30	77	110	8	10	36	26	491	247	612	393	55.7
Zone 31	206	222 93	18	32	11	9	581	522	816	785	3.9
Zone 32 Zone 33	66 80	93 94	68 66	36 16	64	82 6	1,680 386	1,421 473	1,878 535	1,632 589	15.1 -9.2
Zone 34	94	117	30	6	37	50	521	333	682	506	34.8
Zone 35	262	297	126	172	42	27	519	903	949	1,399	-32.2
Zone 36	111	137	41	70	46	112	1,357	715	1,555	1,034	50.4
Zone 37	59	54	94	94	122	75	605	688	880	911	-3.4
Zone 38	97	91	24	38	31	30	187	160	339	319	6.3
Zone 39	334	354	54	58	141	188	661	271	1,190	871	36.6
Montréal CMA	2,549	2,771	829	812	1,353	1,318	20,269	19,855	25,000	24,756	1.0

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market											
		De	cember 20	810							
		Ro	ow .			Apt. &	Other				
	Freeho	ld and			Freehold and Rental						
Submarket	Condo	minium	Ren	ital	Condo	minium	Ken	ital			
	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017			
Zone I	0	0	0	0	3	0	0	0			
Zone 2	0	0	0	0	0	0	0	0			
Zone 3	0	0	0	0	106	2	0	0			
Zone 4	5	0	0	0	0	0	0	0			
Zone 5	0	0	0	0	0	0	0	0			
Zone 6	6	0	0	0	0	0	0	0			
Zone 7	0	0	0	0	48	34	0	21			
Zone 8	0	0	0	0	0	0	0	22			
Zone 9	0	0	0	0	0	0	0	0			
Zone 10	0	0	0	0	0	0	0	0			
Zone II	0	0	0	0	64	0	0	0			
Zone I2	6	0	0	0	0	0	13	0			
Zone 13	0	0	0	0	162	76	29	81			
Zone I4	9	0	0	0	0	0	0	0			
Zone 15	0	0	0	0	0	0	0	0			
Zone 16	0	0	0	0	0	0	15	12			
Zone 17	0	3	0	0	240	120	17	926			
Zone 18	0	0	0	0	23	0	14	3			
Zone 19.1	0	0	0	0	0	12	- 11	0			
Zone 19.2	0	0	0	0	0	0	0	0			
Zone 20	0	0	0	0	0	0	8	0			
Zone 21	17	0	0	0	48	124	0	0			
Zone 22	0	21	0	0	0	0	0	112			
Zone 23	0	0	0	0	68	217	394	30			
Zone 24	0	0	0	0	6	9	0	9			
Zone 25	0	4	0	0	14	0	171	0			
Zone 26	5	11	0	0	0	18	1	7			
Zone 27	5	0	0	0	15	16	4	41			
Zone 28	6	7	0	0	33	32	193	63			
Zone 29	24	8	0	0	0	87 26	32 84	52			
Zone 30 Zone 31	0	0	0	0	0 53	30	74	68			
Zone 32	0		0	0	42		64	42			
		11									
Zone 33 Zone 34	0	0	0	0	0	0 53	22 I 7	96 73			
Zone 35	4	4	0	0	2	20	60	260			
Zone 36	0	16	0	0	90	20	0	Z0U			
Zone 37	4	6	0	0	90	4	28	70			
	0			0	0	7	0	0			
Zone 38 Zone 39	-	16 23	0	0	96	43	12	U			
Montréal CMA	11 106	23 134	0	0	1,117		1,452	1,996			
Piolitreal CPIA	106	134	U	0	1,117	703	1,432	1,776			

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market											
		January	- Decemb	er 2018							
		Ro	ow .			Apt. &	Other				
Submarket	Freeho Condo		Rer	ntal	Freeho Condo		Rer	ntal			
	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017			
Zone I	0	0	0	0	8	227	370	506			
Zone 2	0	0	0	0	0	0	7	0			
Zone 3	0	0	0	0	373	2	13	460			
Zone 4	5	0	0	0	24	0	0	3			
Zone 5	40	24	0	0	51	63	7	4			
Zone 6	45	25	0	0	288	184	213	357			
Zone 7	5	0	0	0	210	277	68	133			
Zone 8	3	0	0	0	0	0	17	26			
Zone 9	0	0	0	0	75	0	- 1	0			
Zone I0	17	15	0	0	8	38	147	66			
Zone II	18	4	0	0	85	177	8	40			
Zone I2	26	14	0	0	84	127	28	24			
Zone 13	0	9	0	0	561	252	51	316			
Zone I4	81	37	0	0	146	175	234	0			
Zone 15	0	10	0	0	34	0	0	154			
Zone 16	8	6	0	0	169	464	261	35			
Zone 17	5	33	0	0	3,115	2,128	825	1,410			
Zone 18	0	0	0	0	200	50	56	49			
Zone 19.1	0	0	0	0	28	106	19	28			
Zone 19.2	0	9	0	0	0	279	0	0			
Zone 20	0	0	0	0	0	85	- 11	0			
Zone 21	86	13	4	0	328	176	23	236			
Zone 22	7	50	0	0	50	215	68	427			
Zone 23	0	21	0	0	228	1,080	1,374	423			
Zone 24	32	28	0	0	206	156	41	34			
Zone 25	28	34	0	0	58	26	226	12			
Zone 26	33	39	0	0	93	145	48	68			
Zone 27	126	121	0	0	113	182	512	499			
Zone 28	102	98	0	0	400	243	602	221			
Zone 29	149	123	0	0	186	520	922	863			
Zone 30	36	26	0	0	105	121	386	126			
Zone 31	- 11	9	0	0	86	52	495	470			
Zone 32	64	79	0	3	339	395	1,341	1,026			
Zone 33	3	6	0	0	16	63	370	410			
Zone 34	37		0	4	80	180	441	153			
Zone 35	42	23	0	4	139	140	380	763			
Zone 36	46	112	0	0	373	472	984	243			
Zone 37	122	61	0	14	97	213	508	475			
Zone 38	31	23	0	7	56	53	131	107			
Zone 39	141	188	0	0	398	168	183	103			
Montréal CMA	1,349	1,286	4	32	8,810	9,234	11,371	10,270			

Та	Table 2.4: Starts by Submarket and by Intended Market											
		De	cember 20	018								
	Free	hold	Condo	minium	Rer	ntal	Total*					
Submarket	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017				
Zone I	0	I	3	0	0	0	3	ı				
Zone 2	- 1	0	0	0	0	0	I	0				
Zone 3	0	2	106	0	0	0	106	2				
Zone 4	6	5	0	0	0	0	6	5				
Zone 5	0	0	0	0	0	0	0	0				
Zone 6	6	0	0	0	0	0	6 49	0				
Zone 7 Zone 8	0	5 0	48 0	32 0	0	21 22	0	58 22				
Zone 9	0	0	0	0	0	0	0	0				
Zone I0	3	ı	0	0	0	0	3	I				
Zone II	2	0	62	0	0	0	64	0				
Zone I2	6	4	3	0	13	0	22	4				
Zone I3	- 1	0	162	76	29	81	192	157				
Zone I4	9	0	0	0	0	0	9	0				
Zone 15	1	1	0	0	0	0	I	I				
Zone 16	0	2	0	0	15	12	15	14				
Zone 17	0	0	240	123	17	926	257	1,049				
Zone 18	- 1	0	23	0	14	3	38	3				
Zone 19.1	0	0	0	12	П	0	19	12				
Zone 19.2	0	0	0	0	0	0	0	0				
Zone 20	0	0	0	0	8	0	8	0				
Zone 21	21	10	48	124	0	0	69 5	134				
Zone 22 Zone 23	5 2	23 6	0 68	0 217	0 394	112 30	464	135 253				
Zone 24	3	4	6	9	0	9	9	233				
Zone 25	7	9	14	0	171	0	192	9				
Zone 26	16	30	0	18	1/1	7	172	55				
Zone 27	22	23	15	16	4	41	41	80				
Zone 28	19	37	33	22	193	63	245	122				
Zone 29	46	38	0	87	32	52	78	177				
Zone 30	4	13	0	28	84	6	88	47				
Zone 31	10	20	53	30	74	68	137	118				
Zone 32	11	18	42	12	64	42	117	72				
Zone 33	П	6	0	0	221	96		102				
Zone 34	10	14		53	7	73	17	140				
Zone 35	25	29	0	20	60	260	85	309				
Zone 36	14		90	29	0	- 1	104	59				
Zone 37	17	17	4	7	28	70	49	94				
Zone 38	10		0	5	0	0	10	32				
Zone 39	42		94	43	12	1.004	148	94				
Montréal CMA	332	424	1,114	963	1,452	1,996	2,906	3,383				

Table 2.5: Starts by Submarket and by Intended Market											
		January	- Decemb	er 2018							
	Free	hold	Condor	minium	Rer	ntal	To	tal*			
Submarket	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017			
Zone I	13	10	6	225	370	506	389	789			
Zone 2	6	0	0	0	7	0	13	0			
Zone 3	1	4	373	0	13	460	387	464			
Zone 4	28	28	24	0	0	3	52	31			
Zone 5	31	19	61	69	7	4	99	92			
Zone 6	56	12	286	200	213	357	555	569			
Zone 7	46	30	210	275	68	133	324	456			
Zone 8	7	9	0	0	17	26	24	35			
Zone 9	0	0	75	0	1	0	76	0			
Zone 10	36	12	8	53	147	66	191	131			
Zone II	4	0	99	181	8	40	111	313			
Zone I2	60	50	100	139	28	24	188	282			
Zone 13	13 96	0 60	555 146	261	51	316	619 476	577			
Zone 14 Zone 15	3	19	34	182 0	234 0	0 154	37	242 173			
Zone 16	0	7	177	468	261	35	438	510			
Zone 17	8	0	3,113	2,161	825	1,410	3,946	3,641			
Zone 18	9	J	196	50	56	49	261	154			
Zone 19.1	5	3	28	106	19	28	60	137			
Zone 19.2	2	0	0	288	0	0	2	288			
Zone 20	0	0	0	85	11	0	- 11	85			
Zone 21	118	31	337	189	27	236	482	456			
Zone 22	20	73	50	215	68	427	138	715			
Zone 23	49	76	228	1,078	1,374	423	1,651	1,577			
Zone 24	93	94	206	154	41	34	340	282			
Zone 25	83	124	58	26	226	12	367	162			
Zone 26	271	245	91	141	48	68	410	454			
Zone 27	426	418	113	182	512	499	1,051	1,099			
Zone 28	269	273	396	225	602	221	1,267	719			
Zone 29	498	489	179	532	922	863	1,599	1,884			
Zone 30	133	136	93	131	386	126	612	393			
Zone 31	237	263	84	52	495	470	816	785			
Zone 32	183			405	1,341		1,878	1,632			
Zone 33	149		16	63	370	410	535	589			
Zone 34	140		101	209	441	157	682	506			
Zone 35	442		127	145	380	767	949	1,399			
Zone 36	195		375	470	985	243	1,555	1,034			
Zone 37	239		133	252	508	489	880	911			
Zone 38	166		42	56	131	114	339	319			
Zone 39	517		406	195	187	103	1,190	871			
Montréal CMA	4,652	4,640	8,880	9,463	11,380	10,302	25,000	24,756			

Table 3: Completions by Submarket and by Dwelling Type											
			Dece	mber 2	2018						
	Sing	gle	Ser	ni	Ro	w	Apt. &	Other		Total	
Submarket	Dec 2018	Dec 2017	% Change								
Zone I	4	- 1	0	2	0	0	4	2	8	5	60.0
Zone 2	0	0	0	0	0	0	0	0	0	0	n/a
Zone 3	0	0	0	0	0	0	0	0	0	0	n/a
Zone 4	4	0	0	2	0	0	0	0	4	2	100.0
Zone 5	0	0	0	0	0	0	0	0	0	0	n/a
Zone 6	9	0	0	0	0 5	0	0 32	0 4	1 48	0	n/a **
Zone 7 Zone 8	0	0	0	4	0	0	10	0	10	0	n/a
Zone 9	0	0	0	0	0	0	0	0	0	0	n/a
Zone 10	0	I	0	0	0	0	0	0	0	I	-100.0
Zone II	0	0	0	0	0	0	0	0	0	0	n/a
Zone I2	0	5	0	0	0	0	0	80	0	85	-100.0
Zone 13	0	0	0	0	0	0	66	0	66	0	n/a
Zone I4	- 1	4	2	0	12	7	40	16	55	27	103.7
Zone 15	0	- 1	0	0	0	0	154	0	154	- 1	**
Zone 16	0	1	0	0	4	0	175	8	179	9	**
Zone I7	0	0	0	0	0	0	454	0	454	0	n/a
Zone 18	0	0	0	0	0	0	0	0	0	0	n/a
Zone 19.1	0	0	0	0	0	0	0	6	0	6	-100.0
Zone 19.2	0	0	0	0	0	0	0	0	0	0	n/a
Zone 20	0	0	0	0	0	0	0	0	0	0	n/a **
Zone 21	3	7	0	0	0	0	61	0 90	64 59	7	
Zone 22 Zone 23	4	5 6	0	0	7	0	48 260	168	264	95 174	-37.9
Zone 24	8	4	2	4	0	6	260 I	0	11	1/4	51.7 -21.4
Zone 25	3	7	0	0	0	10	18	6	21	23	-21. <del>1</del> -8.7
Zone 26	12	19	0	2	3	0	9	6	24	27	-11.1
Zone 27	18	19	4	0	7	4	187	15	216	38	**
Zone 28	10	- 11	4	0	18	14	16	15	48	40	20.0
Zone 29	26	22	2	10	13	4	163	58	204	94	117.0
Zone 30	9	7	2	0	0	0	41	18	52	25	108.0
Zone 31	18	26	2	6	6	0	40	12	66	44	50.0
Zone 32	8	6	0	2	12	8	44	323	64	339	-81.1
Zone 33	7	7		8	0	0	2	16	- 11	31	-64.5
Zone 34	8	13		2	8	6	25	39	43	60	-28.3
Zone 35	21	26		10	6	0	207	35	240	71	**
Zone 36	16	9		10	8	4	70	107	94	130	-27.7
Zone 37	3	7	8	4	8	3	54	379	73	393	-81.4
Zone 38	9	7	2	4	0	0	14	45	25	56	-55.4
Zone 39	25	44 245	4	12 92	17	24	12	62	58	142	-59.2
Montréal CMA	231	265	44	82	134	90	2,207	1,510	2,616	1,947	34.4

Table 3.1: Completions by Submarket and by Dwelling Type											
		Ja	nuary -	Decem	ber 201	8					
	Sing	gle	Ser	ni	Ro	w	Apt. &	Other		Total	
Submarket	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	% Change
Zone I	6	4	4	2	0	0	47	195	57	201	-71.6
Zone 2	0	0	2	0	0	0	0	3	2	3	-33.3
Zone 3	2	2	0	0	0	0	401	270	403	272	48.2
Zone 4	25	28	8	2	0	0	3	6	36	36	0.0
Zone 5	1	3	0	0	24	0	61	46	86	49	75.5
Zone 6	2	- I	2	0	43	65	200	317	247	383	-35.5
Zone 7	26	7	14	34	5	12	337	838	382	891	-57.1
Zone 8 Zone 9	3	2 0	4	4 0	0	0	48 I	47 0	55	53 0	3.8 n/a
Zone 10	6	3	4	2	15	4	78	38	103	47	11/4
Zone II	0	0	0	0	4	0	208	110	212	110	92.7
Zone 12	22	30	-	24	21	3	246	196	317	253	25.3
Zone 13	2	0	0	0	5	14	514	171	521	185	181.6
Zone 14	12	17	16	0	71	55	280	176	379	248	52.8
Zone 15	7	8	0	0	5	0	154	131	166	139	19.4
Zone 16	- 1	4	0	0	10	4	306	78	317	86	**
Zone I7	0	0	0	0	30	7	3,161	2,948	3,191	2,955	8.0
Zone 18	4	I	0	0	0	0	131	222	135	223	-39.5
Zone 19.1	2	- 1	4	0	0	0	104	36	110	37	197.3
Zone 19.2	0	0	0	0	5	9	0	194	5	203	-97.5
Zone 20	0	0	0	0	0	0	102	17	102	17	**
Zone 21	24	30	2	2	9	37	448	131	483	200	141.5
Zone 22	13	20		0	57	41	506	185	578	246	135.0
Zone 23	45	49	6	4	18	24	1,148	672	1,217	749	62.5
Zone 24	58	62	10	8 40	24	58	202	557	294	685	-57.1
Zone 25 Zone 26	41 179	60 140	10 58	<del>4</del> 0 54	32 43	41 41	109 212	96 518	192 492	237 753	-19.0 -34.7
Zone 27	233	233	58	40	109	115	726	403	1,126	791	42.4
Zone 28	159	133	22	6	104	56	512	622	797	817	-2.4
Zone 29	304	310	44	80	123	139	1,014	839	1,485	1,368	8.6
Zone 30	83	108	6	10	59	34	220	162	368	314	17.2
Zone 31	204	214	22	32	31	23	431	566	688	835	-17.6
Zone 32	65	99	58	52	101	99	1,223	915	1,447	1,165	24.2
Zone 33	81	96	24	20	18	15	449	114	572	245	133.5
Zone 34	119	94	10	8	35	65	331	268	495	435	13.8
Zone 35	248	305	152	144	35	36	719	339	1,154	824	40.0
Zone 36	133	120	56	64	87	56	915	1,174	1,191	1,414	-15.8
Zone 37	54	64		102	109	65	696	773	955	1,004	-4.9
Zone 38	80	104		42	33	23	199	134	332	303	9.6
Zone 39	305	329	68	54	155	207	429	1,192	957	1,782	-46.3
Montréal CMA	2,549	2,681	810	830	1,420	1,348	16,871	15,699	21,650	20,558	5.3

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market											
		De	cember 20	810							
		Ro	)W			Apt. &	Other				
	Freeho	old and	D		Freeho	ld and	D				
Submarket	Condo	minium	Rer	ıtaı	Condor	ninium	Rental				
	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017			
Zone I	0	0	0	0	0	2	4	0			
Zone 2	0	0	0	0	0	0	0	0			
Zone 3	0	0	0	0	0	0	0	0			
Zone 4	0	0	0	0	0	0	0	0			
Zone 5	0	0	0	0	0	0	0	0			
Zone 6	0	0	0	0	0	0	0	0			
Zone 7	5	0	0	0	32	4	0	0			
Zone 8	0	0	0	0	0	0	10	0			
Zone 9	0	0	0	0	0	0	0	0			
Zone I0	0	0	0	0	0	0	0	0			
Zone II	0	0	0	0	0	0	0	0			
Zone I2	0	0	0	0	0	0	0	80			
Zone 13	0	0	0	0	24	0	42	0			
Zone 14	12	7	0	0	40	16	0	0			
Zone 15	0	0	0	0	0	0	154	0			
Zone 16	4	0	0	0	175	0	0	8			
Zone 17	0	0	0	0	273	0	181	0			
Zone 18	0	0	0	0	0	0	0	0			
Zone 19.1	0	0	0	0	0	6	0	0			
Zone 19.2	0	0	0	0	0	0	0	0			
Zone 20	0	0	0	0	0	0	0	0			
Zone 21	0	0	0	0	61	0	0	0			
Zone 22	7	0	0	0	48	0	0	90			
Zone 23	0	0	0	0	48	0	212	168			
Zone 24	0	6	0	0	0	0	1	0			
Zone 25	0	10	0	0	0	0	18	6			
Zone 26	3	0	0	0	8	0	I	6			
Zone 27	7	4	0	0	40	6	147	9			
Zone 28	18	14	0	0	0	12	147	3			
Zone 29	13	4	0	0	113	20	50	38			
			_			_		18			
Zone 30 Zone 31	6	0	0	0		0		12			
Zone 32		8		0		9	41	314			
Zone 33	6	0	6 0	0		16	2	0			
			0	0		21	18	18			
Zone 34	8	6 0	0	0		16	205	18			
Zone 35	6	0									
Zone 36	8	4	0	0		41	3	66			
Zone 37	8	3	0	0		48		331			
Zone 38	0	0	0	0		0		45			
Zone 39	17	24	0	0		20		42			
Montréal CMA	128	90	6	0	977	237	1,230	1,273			

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market												
		January	- Decemb	er 2018								
		Ro	ow			Apt. &	Other					
Submarket	Freeho Condo		Rer	ntal	Freeho Condor		Rer	ntal				
	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017				
Zone I	0	0	0	0	3	194	44	- 1				
Zone 2	0	0	0	0	0	0	0	3				
Zone 3	0	0	0	0	219	89	182	181				
Zone 4	0	0	0	0	0	6	3	0				
Zone 5	24	0	0	0	51	14	10	32				
Zone 6	43	65	0	0	149	170	51	147				
Zone 7	5	12	0	0	196	228	123	603				
Zone 8	0	0	0	0	12	20	36	27				
Zone 9	0	0	0	0	0	0	1	0				
Zone I0	15	4	0	0	12	0	66	38				
Zone II	4	0	0	0	193	71	15	39				
Zone I2	21	3	0	0	109 90	52	44	144				
Zone 13	5 71	14 55	0	0		136 176	424 46	35				
Zone I4	5	0	0	0	234 0	0	154	0				
Zone 15 Zone 16	10	0	0	0	275	45	31	131 33				
Zone 17	30	7	0	0	2,214	1,900	861	1,034				
Zone 18	0	0	0	0	42	1,700	35	74				
Zone 19.1	0	0	0	0	85	27	19	9				
Zone 19.2	5	9	0	0	0	194	0	0				
Zone 20	0	0	0	0	99	0	3	17				
Zone 21	9	37	0	0	113	131	335	0				
Zone 22	57	41	0	0	207	95	299	90				
Zone 23	18	24	0	0	650	309	498	363				
Zone 24	24	58	0	0	145	453	57	104				
Zone 25	32	41	0	0	60	17	49	79				
Zone 26	40	41	3	0	130	117	82	401				
Zone 27	106	115	3	0	225	120	501	283				
Zone 28	101	56	3	0	210	196	302	426				
Zone 29	111	139	12	0	242	394	772	445				
Zone 30	59	34	0	0	57	31	163	131				
Zone 31	31	23	0	0	74	99	357	467				
Zone 32	95	92	6	7	245	169	978	746				
Zone 33	18	8	0	7	51	56	398	58				
Zone 34	35	59	0	6	101	105	230	163				
Zone 35	35		0	10	159	142	560	197				
Zone 36	87		0	0	603	280	312	894				
Zone 37	109	61	0	4	195	96	501	677				
Zone 38	33	16	0	7	48	12	151	122				
Zone 39	155	207	0	0	243	231	186	961				
Montréal CMA	1,393	1,307	27	41	7,741	6,523	8,879	9,155				

Table 3.4: Completions by Submarket and by Intended Market										
			cember 20	810						
	Free	hold	Condor	minium	Rer	ntal	To	tal*		
Submarket	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017	Dec 2018	Dec 2017		
Zone I	4	3	0	2	4	0	8	5		
Zone 2	0	0	0	0	0	0	0	0		
Zone 3	0	0	0	0	0	0	0	0		
Zone 4	4	2	0	0	0	0	4	2		
Zone 5	0	0	0	0	0	0	0	0		
Zone 6	1	0	0	0	0	0	10	0		
Zone 7 Zone 8	16 0	4 0	32 0	4 0	0 10	0	48 10	8		
Zone 9	0	0	0	0	0	0	0	0		
Zone 10	0	I	0	0	0	0	0	I		
Zone II	0	0	0	0	0	0	0	0		
Zone I2	0	5	0	0	0	80	0	85		
Zone I3	2	0	22	0	42	0	66	0		
Zone I4	15	4	40	23	0	0	55	27		
Zone 15	0	1	0	0	154	0	154	I		
Zone 16	2	- 1	177	0	0	8	179	9		
Zone 17	0	0	273	0	181	0	454	0		
Zone 18	0	0	0	0	0	0	0	0		
Zone 19.1	0	0	0	6	0	0	0	6		
Zone 19.2	0	0	0	0	0	0	0	0		
Zone 20	0	0	0	0	0	0	0	0		
Zone 21	3	7	61	0	0	0	64	7 95		
Zone 22 Zone 23	11 4	5 6	48 48	0	212	90 168	59 264	174		
Zone 24	10	14	0	0	Z1Z	0	11	1/4		
Zone 25	3	17	0	0	18	6	21	23		
Zone 26	17	21	6	0		6	24	27		
Zone 27	29	23	40	6	147	9	216	38		
Zone 28	32	25	0	12	16	3	48	40		
Zone 29	41	36	113	20	50	38	204	94		
Zone 30	11	7	16	0	25	18	52	25		
Zone 31	26	32	0	0	40	12	66	44		
Zone 32	11	8	6	17	47	314	64	339		
Zone 33	9	15	0	16	2	0		31		
Zone 34	14		11	27	18	18	43	60		
Zone 35	35		0	16	205	19		71		
Zone 36	23	23	67	41	4	66	94			
Zone 37	15	14	18	48	40	331	73	393		
Zone 38	13	9	0	0	12	47	25	56		
Zone 39 Montréal CMA	46 397	72 406	0	28	12	42 1 275	58 2414	142		
Montreal CMA	397	406	978	266	1,241	1,275	2,616	1,947		

Table	Table 3.5: Completions by Submarket and by Intended Market											
		January	- Decemb	er 2018								
	Free	hold	Condor	minium	Rer	ntal	To	tal*				
Submarket	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017				
Zone I	10	6	3	194	44	I	57	201				
Zone 2	2	0	0	0	0	3	2	3				
Zone 3	2	2	219	89	182	181	403	272				
Zone 4	33	30	0	6	3	0	36	36				
Zone 5	19	3	57	14	10	32	86	49				
Zone 6	13	- 1	183	235	51	147	247	383				
Zone 7	47	43	194	238	123	603	382	891				
Zone 8	7	6	12	20	36	27	55	53				
Zone 9	0	0	0	0	I	0	I	0				
Zone I0	10	9	27	0	66	38	103	47				
Zone II	0	0	197	71	15	39	212	110				
Zone I2	59	57	121	52	44	144	317	253				
Zone 13	4	4	93	146	424	35	521	185				
Zone 14	99	49	234	199	46	0	379	248				
Zone I5 Zone I6	12	8	0 283	0 49	154 31	131 33	166	139				
Zone 17	3	4 7			861		317	86 2,955				
Zone 18	4	/	2,244 42	1,900 148	35	1,034 74	3,191 135	2,733				
Zone 19.1	6		85	27	19	9	110	37				
Zone 19.2	0	0	5	203	0	0	5	203				
Zone 20	0	0	99	0	3	17	102	17				
Zone 21	26	50	122	150	335	0	483	200				
Zone 22	72	45	207	111	299	90	578	246				
Zone 23	71	69	648	317	498	363	1,217	749				
Zone 24	92	130	145	451	57	104	294	685				
Zone 25	83	141	60	17	49	79	192	237				
Zone 26	281	231	124	117	87	405	492	753				
Zone 27	396	387	225	120	505	284	1,126	791				
Zone 28	289	201	202	190	306	426	797	817				
Zone 29	458	506	243	417	784	445	1,485	1,368				
Zone 30	144	129	61	54	163	131	368	314				
Zone 31	260	267	70	99	358	469	688	835				
Zone 32	192	220	271	190	984	755	1,447	1,165				
Zone 33	114	116	60	64	398	65	572	245				
Zone 34	135		130	132	230	171	495	435				
Zone 35	428		166	146	560	207	1,154					
Zone 36	272		605	287	314	894	1,191	1,414				
Zone 37	207		243	118	505	681	955	1,004				
Zone 38	141	148	38	24	153	131	332	303				
Zone 39	526		241	315	190	961	957	1,782				
Montréal CMA	4,517	4,418	7,959	6,910	8,923	9,209	21,650	20,558				

Table 4: Absorbed Single-Detached Units by Price Range													
					Decer	nber 2	810						
					Price F	Ranges							
Submarket	< \$30	0,000	\$300,000 - \$399,999		\$400,000 - \$499,999		\$500,000 - \$599,999		\$600,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		(Ψ)	(4)
Island of Montréal													
December 2018	0	0.0	- 1	4.5	2	9.1	6	27.3	13	59.1	22	-	617,589
December 2017	0	0.0	- 1	6.3	I	6.3	4	25.0	10	62.5	16	-	1,216,162
Year-to-date 2018	2	1.7	- 11	9.3	20	16.9	34	28.8	51	43.2	118	-	579,379
Year-to-date 2017	4	3.7	5	4.6	23	21.1	14	12.8	63	57.8	109	-	821,445
aval													
December 2018	0	0.0	0	0.0	0	0.0	I	50.0	- 1	50.0	2	-	-
December 2017	0	0.0	- 1	14.3	0	0.0	2	28.6	4	57.1	7	-	-
Year-to-date 2018	0	0.0	8	13.6	12	20.3	14	23.7	25	42.4	59	-	712,090
Year-to-date 2017	2	2.5	7	8.6	17	21.0	19	23.5	36	44.4	81	-	733,233
North Shore													
December 2018	9	18.8	14	29.2	П	22.9	10	20.8	4	8.3	48	-	366,776
December 2017	8	12.3	28	43.1	19	29.2	6	9.2	4	6.2	65	-	441,826
Year-to-date 2018	135	17.2	314	39.9	204	25.9	78	9.9	56	7.1	787	422,500	363,766
Year-to-date 2017	209	26.5	294	37.3	182	23.1	75	9.5	28	3.6	788	310,000	372,972
South Shore						·							
December 2018	3	9.7	4	12.9	2	6.5	5	16.1	17	54.8	31	-	1,254,319
December 2017	4	10.8	6	16.2	12	32.4	4	10.8	- 11	29.7	37	-	-
Year-to-date 2018	33	7.9	94	22.4	114	27.1	62	14.8	117	27.9	420	-	638,355
Year-to-date 2017	65	12.1	130	24.3	149	27.8	81	15.1	111	20.7	536	-	478,268
Vaudreuil-Soulanges													
December 2018	- 1	6.7	8	53.3	5	33.3	0	0.0	- 1	6.7	15	-	392,002
December 2017	2	8.7	17	73.9	3	13.0	- 1	4.3	0	0.0	23	-	-
Year-to-date 2018	24	11.7	69	33.7	62	30.2	32	15.6	18	8.8	205	-	379,872
Year-to-date 2017	39	17.4	108	48.2	49	21.9	17	7.6	П	4.9	224	-	371,159
Montréal CMA													
December 2018	13	11.0	27	22.9	20	16.9	22	18.6	36	30.5	118	477,500	581,129
December 2017	14	9.5	53	35.8	35	23.6	17	11.5	29	19.6	148	417,500	532,898
Year-to-date 2018	194	12.2	496	31.2	412	25.9	220	13.8	267	16.8	1,589	420,000	472,318
Year-to-date 2017	319	18.4	544	31.3	420	24.2	206	11.9	249	14.3	1,738	400,000	452,964

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units  December 2018										
Submarket	Dec 2018	Dec 2017	% Change	YTD 2018	YTD 2017	% Change				
Zone I	-	-	n/a	-	-	n/a				
Zone 2 Zone 3	-	-	n/a n/a	-	-	n/a n/a				
Zone 4	698,625	-	n/a	698,625	663,558	5.3				
Zone 5	070,023	<u> </u>	n/a	070,025	003,330	n/a				
Zone 6	-	<u> </u>	n/a			n/a				
Zone 7	581,572	<u> </u>	n/a	586,381		n/a				
Zone 8	-	-	n/a	-	<u> </u>	n/a				
Zone 9	-	-	n/a	-	-	n/a				
Zone 10	-	-	n/a	-	_	n/a				
Zone II	-	-	n/a	-	-	n/a				
Zone 12	-	_	n/a	484,712	_	n/a				
Zone 13	-	_	n/a	-	-	n/a				
Zone 14	-	1,216,162	n/a	-	1,216,162	n/a				
Zone 15	-	-	n/a	-	-	n/a				
Zone 16	-	_	n/a	-	-	n/a				
Zone 17	-	_	n/a	-	-	n/a				
Zone 18	-	_	n/a	-	-	n/a				
Zone 19.1	_	_	n/a	-	-	n/a				
Zone 19.2	-	-	n/a	-	-	n/a				
Zone 20	-	-	n/a	-	-	n/a				
Zone 21	-	-	n/a	-	-	n/a				
Zone 22	-	-	n/a	-	-	n/a				
Zone 23	-	-	n/a	712,090	733,233	-2.9				
Zone 24	-	-	n/a	-	-	n/a				
Zone 25	-	-	n/a	-	-	n/a				
Zone 26	-	-	n/a	405,065	385,549	5.1				
Zone 27	425,424	418,756	1.6	398,570	399,604	-0.3				
Zone 28	-	525,525	n/a	-	495,094	n/a				
Zone 29	249,482	385,491	-35.3	315,515	309,855	1.8				
Zone 30	-	-	n/a	-	271,044	n/a				
Zone 31	-	-	n/a	325,305	312,766	4.0				
Zone 32	-	-	n/a	-	520,302	n/a				
Zone 33	-	-	n/a	-	335,306	n/a				
Zone 34	-	-	n/a	473,608	494,818	-4.3				
Zone 35	-	-	n/a	287,725	434,403	-33.8				
Zone 36	1,254,319	-	n/a	889,318	711,306	25.0				
Zone 37	-	-	n/a	-	-	n/a				
Zone 38	-	-	n/a	-	385,061	n/a				
Zone 39	392,002	-	n/a	379,872	371,159	2.3				
Montréal CMA	581,129	532,898	9.1	472,318	452,964	4.3				

Source: CMHC (Market Absorption Survey)

Table 5: Centris <sup>®</sup> Residential Activity <sup>I</sup> for Montreal										
	rable 5: C	entris kes	identiai Act	ivity for M	ontreal					
						Last Twel	ve Months <sup>3</sup>			
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio <sup>2</sup>	Average Price <sup>2</sup> (\$)	Active Listings to Sales Ratio <sup>2</sup>			
SINGLE FAMILY*										
December 2018	1,491	1,680	9,611	404,556	6.4	398,234	5.3			
December 2017	1,441	1,713	11,180	377,947	7.8	380,142	6.2			
% Change	3.5	-1.9	-14.0	7.0	n/a	4.8	n/a			
YTD 2018	25,777	36,115	11,396	398,217	5.3	n/a	n/a			
YTD 2017	25,569	37,535	13,271	380,139	6.2	n/a	n/a			
% Change	0.8	-3.8	-14.1	4.8	n/a	n/a	n/a			
CONDOMINIUMS*										
December 2018	993	1,141	7,158	320,376	7.2	304,596	6.6			
December 2017	973	1,249	9,832	320,638	10.1	295,143	9.7			
% Change	2.1	-8.6	-27.2	-0.1	n/a	3.2	n/a			
YTD 2018	16,443	23,871	9,087	304,596	6.6	n/a	n/a			
YTD 2017	14,459	26,614	11,685	295,139	9.7	n/a	n/a			
% Change	13.7	-10.3	-22.2	3.2	n/a	n/a	n/a			
PLEX*										
December 2018	336	364	2,129	566,050	6.3	538,240	6.2			
December 2017	339	341	2,074	521,858	6.1	505,384	6.8			
% Change	-0.9	6.7	2.7	8.5	n/a	6.5	n/a			
YTD 2018	4,475	7,108	2,321	538,238	6.2	n/a	n/a			
YTD 2017	4,328	6,790	2,450	505,388	6.8	n/a	n/a			
% Change	3.4	4.7	-5.3	6.5	n/a	n/a	n/a			
TOTAL										
December 2018	2,825	3,188	18,970	394,002	6.7	384,754	5.9			
December 2017	2,755	3,312	23,171	372,187	8.4	364,438	7.4			
% Change	2.5	-3.7	-18.1	5.9	n/a	5.6	n/a			
YTD 2018	46,753	67,218	22,890	384,160	5.9	n/a	n/a			
YTD 2017	44,395	71,090	27,498	363,925	7.4	n/a	n/a			
% Change	5.3	-5.4	-16.8	5.6	n/a	n/a	n/a			

 $<sup>^{\</sup>rm I}$  Source: QFREB by the Centris  $^{\rm @}$  system

The Centris  $^{\tiny{\textcircled{\scriptsize 0}}}$  system contains all the listings of Québec real estate brokers.

<sup>&</sup>lt;sup>2</sup> Calculations: CMHC.

<sup>&</sup>lt;sup>3</sup> Weighted average for the last twelve months, to reduce strong variations from one month to another and give a clearer trend.

<sup>--</sup> Data not available when there are fewer than 30 sales.

n/a Not applicable.

<sup>\*</sup> Refer to Centris<sup>®</sup> for the definitions.

<sup>\*\*</sup> Observed change greater than 100%.

	Table 6: Economic Indicators												
				D	ecember 2	1018							
		Inter	est Rates		NHPI, Total,	CPI.	Montréal Labour Market						
		P & I Per \$100,000	Mortgag (% I Yr. Term		Montréal CMA 2016.12 =100	2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)			
2017	January	561	3.14	4.64	100.2	126.2	2,123	6.7	66.8	889			
	February	561	3.14	4.64	100.4	126.7	2,126	6.8	67.0	895			
	March	561	3.14	4.64	100.4	127.0	2,126	6.7	66.9	893			
	April	561	3.14	4.64	100.5	127.4	2,125	6.8	66.8	892			
	May	561	3.14	4.64	100.6	127.6	2,134	6.6	66.9	890			
	June	561	3.14	4.64	100.6	127.2	2,147	6.5	67.2	891			
	July	573	3.14	4.84	100.9	127.3	2,156	6.3	67.3	896			
	August	573	3.14	4.84	100.9	127.4	2,158	6.4	67.3	901			
	September	575	3.09	4.89	101.1	127.6	2,153	6.4	67.2	905			
	October	581	3.24	4.99	101.3	127.7	2,154	6.6	67.3	904			
	November	581	3.24	4.99	101.3	128.1	2,161	6.4	67.3	900			
	December	581	3.24	4.99	101.3	127.9	2,173	6.0	67.4	898			
2018	January	590	3.34	5.14	101.8	128.2	2,184	5.8	67.5	904			
	February	590	3.34	5.14	102.4	128.9	2,190	6.0	67.7	908			
	March	590	3.34	5.14	102.4	129.1	2,193	6.1	67.9	908			
	April	590	3.34	5.14	102.4	129.4	2,187	6.1	67.6	906			
	May	601	3.49	5.34	102.5	129.6	2,187	6.0	67.5	905			
	June	601	3.49	5.34	103.5	129.5	2,188	6.0	67.4	910			
	July	601	3.49	5.34	103.6	130.1	2,189	6.1	67.4	912			
	August	601	3.49	5.34	104.0	130.0	2,187	6.0	67.2	923			
	September	601	3.49	5.34	104.1	129.9	2,180	6.1	66.9	926			
	October	601	3.64	5.34	104.3	130.0	2,181	5.9	66.8	928			
	November	601	3.64	5.34	104.7	129.5	2,199	5.9	67.2	924			
	December	601	3.64	5.34		129.7	2,203	5.9	67.3	934			

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2016 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWFLLING TYPES**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental**: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a population centre (known as the core). A CMA must have a total population of at least 100,000 of which 50,000 or more must live in the core based on adjusted data from the previous Census of Population Program. A CA must have a core population of at least 10,000 also based on data from the previous Census of Population Program. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the core, as measured by commuting flows derived from data on place of work from the previous Census Program.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

2017 data based on 2016 Census Definitions. 2012-2016 data based on 2011 Census Definitions. 2007-2011 data based on 2006 Census Definitions.

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