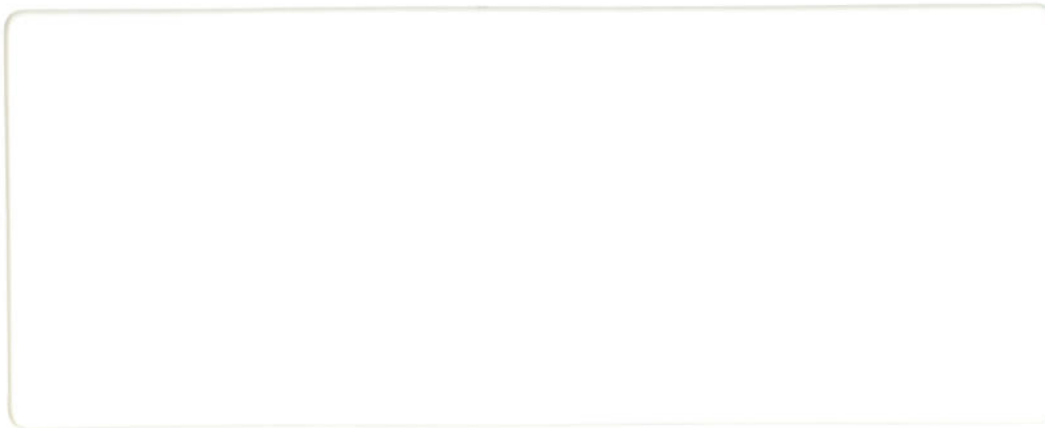


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**A KLEMS Database: Describing the Input Structure of
Canadian Industry**

By

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FEATURE ARTICLE 1

A KLEMS Database: Describing the Input Structure of Canadian Industry

by Joanne Johnson¹

1 - Introduction

Industrial restructuring, globalized trade, capital intensity, labour hoarding, energy crises, technological advance; these are terms commonly used in newspapers, business seminars, and political debates. They share the common theme of describing industry: how it works, the shocks it sustains, how it adapts to a changing environment. All of these terms are related to the question: What is the make-up of the industrial sector? This question falls naturally into two parts: What does the business sector produce? And what does the business sector use?

This paper describes the KLEMS database - industry data on total output, total input, and major categories of inputs: capital (K), labour (L), energy (E), material (M) and service (S) - that is being offered to illustrate what the business sector uses. Information on industries' output and inputs according to these broad categories affords the opportunity for analysing many attributes of business' input make-up and efficiency in the use of those inputs.

The KLEMS database is useful because it enables users to manipulate a manageable amount of data which covers the range of costs faced by businesses. The Input-Output tables provide detailed commodity information, which is useful for gaining an understanding of the inputs and outputs for individual industries, but is too detailed to permit an evaluation of industry structure through time or across industries with relative ease. Similarly, summary capital and labour input estimates, while certainly less cumbersome to deal with, account for less than half of businesses costs. Intermediate input costs make up the bulk of businesses costs. While the types of intermediate inputs are quite varied, they can be classified into three relatively homogeneous groups: energy, materials and services. This affords one the opportunity to work with a reasonably small amount of data, while still preserving many of the distinctive features of these inputs.

This database permits in-depth answers to questions on the structure and adaptation of industry. For example, do increases in capital primarily result in decreases in labour, or are they more often energy saving? Similarly, increased globalized trade, and the corresponding reduction in tariffs and quotas, begs the question of how the make-up of inputs have changed: have reductions in tariffs on U.S. steel led to the substitution of imported steel for Canadian workers? How do industries adapt to relative price changes, both in the short run and in the long run, such as those of the energy crises in 1973 and 1979 and the drastic fall in energy prices in 1986? To

1. I would like to thank all members of the Productivity Section who assisted in this study. I would especially like to thank Aldo Diaz and René Durand for their extensive assistance, and Jean-Pierre Maynard, Erik Poole and Jody Proctor for their helpful comments. Finally, I would like to thank Nicole Richer for her extensive time and help in the preparation of this article.

answer these questions and gain a complete understanding of the input structure of Canadian industry one must ask: How much, in terms of quantity and value, is being used of various types of inputs and how have the relative prices of these inputs changed through time?

In addition to providing a better basic understanding of use of inputs by industry, information on critical inputs would permit a more sophisticated analysis of the efficiency of that use. Multifactor productivity (MFP) estimates are useful for analysing the performance of industry as a whole, but they do not provide insight on the underlying growth in inputs associated with changes in MFP. Data on energy, materials and service inputs would permit analysis of productivity growth similar to that in the U.S. For example, Norsworthy² has suggested that slower capital formation has been responsible for a slowdown in productivity from 1973 to 1981 in the U.S. Jorgenson³ also asserts that higher material prices tend to be associated with increases in productivity growth, but high energy prices lead to productivity decline and were responsible for the slowdown. However, Olson⁴ has pointed out that energy cost shares are very small and not likely to account for a large portion of the slowdown. Thus, in order to determine the forces that affect productivity, a richer set of data pertaining to the production function - one that includes energy, materials and service inputs - is necessary.

Another major asset of this database is that it enables a better understanding of labour productivity estimates. Labour productivity estimates, which are valuable for determining how much is produced by workers in Canada, can be misleading if the user is not fully cognizant of the fact that this ratio may increase for a variety of reasons completely unrelated to workers' abilities and efforts. Partial productivity estimates for each category of inputs would provide an indication of some of the causes of changes in labour productivity, i.e. changes in the use of capital, energy, materials or services in production. Thus, partial productivity estimates by broad input categories afford the opportunity for a better understanding of labour productivity and MFP estimates.

The purpose of this paper is to describe how the KLEMS database is generated and what is available to users. Section 1 describes data sources and input commodity classifications. Section 2 explains the various types of estimates available (ie. quantity, price and productivity estimates generated according to the Törnqvist, Laspeyres, Paasche and Fisher index formulas). Section 3 reviews the industry coverage and the differences in the treatment of industries that users should be aware of. Finally, some potential uses of the KLEMS database are cited.

2 - Data Sources

The KLEMS database is derived entirely from the multifactor productivity database. Conceptually, the two databases are the same; output values represent the amount paid to firms and thus include subsidies but exclude taxes, while input costs represent the full cost - including all applicable taxes and subsidies - of using each commodity. All input and output values are given in both current and constant prices. The only difference between the two databases is that the productivity database includes detailed commodity data (602 commodities prior to 1987 and

2. Norsworthy, et. al., "The Slowdown in Productivity Growth." *Brookings Papers on Economic Activity*. 1979:2.
3. Jorgenson, D. W., "Energy Prices and Productivity Growth." *Productivity Prospects for Growth*. J. M. (ed.) New York: Von Nostrand Reinhold, 1981.
4. Olson, M., "The Productivity Slowdown, the Oil Shocks and the Real Cycle." *Journal of Economic Perspectives*. Fall, 1988.

485 thereafter), whereas in the KLEMS database, output commodities are combined into one series and input commodities are grouped into five broad categories.

The current price productivity database is derived from the current price Input-Output tables, which delineate the inputs used and outputs sold by each industry. These values are generated by combining elements of the Input-Output tables to calculate the full cost (including all taxes and subsidies for inputs and subsidies only for outputs) of each of the commodities⁵. Readers should note that the current price capital input (as derived from the Input-Output tables) is an estimation based on what the industry would charge itself for using its own capital assets. This is assumed to be the income generated from those capital services, which is the residual income after paying for all other input costs. For further details on how this transformation is performed refer to the appendices at the back of this publication.

The second type of values in the productivity database, the constant price values, serve as estimates of the quantities, since they are calculated as the value of commodities, after removing the effects of nominal price changes. The constant price values of intermediate inputs and all outputs are taken from the Input-Output tables, as in the case of current price values. However, the quantity estimates for capital and labour input are derived from other sources. The constant price values of capital input are derived from data on capital stock owned by industries. In contrast to the measurement of output and other inputs, labour hours are used as quantity estimates rather than constant price values. Labour hours are derived from a combination of surveys⁶. Once again, the sources and manipulation of the data are explained in greater detail in the appendices in this publication.

The KLEMS database is generated from this productivity database. The first component of the KLEMS, gross output, is produced by aggregating all output commodities. The next two components, capital and labour inputs, are single elements in the productivity database, and are taken as such. The last three categories, the intermediate inputs, are generated by combining elements of the productivity database into three groups.

Intermediate commodities are allocated among three classifications of inputs: energy, materials, and services. Energy commodities are fuel and electricity consumed by the establishment for energy purposes only. Any fuel purchased as an input material or for any other non-energy purpose is included in the materials category. In general, material inputs are commodities that can be held in inventory by the producer, while service inputs correspond to actions performed by producers. For example, a producer can hold an inventory of ingots, but can not hold an inventory of laundry, cleaning and pressing services; it can only perform the service of cleaning and pressing the laundry. For an explicit mapping of commodities to categories, refer to the appendix of this article.

5. The Input-Output tables are available at both producer and purchaser prices. Producer prices are the prices received by the sellers at the boundary of their establishment. Purchaser prices correspond to the market price at the point of delivery. This market price valuation includes two components in addition to the price of the commodity bought: taxes and margins. Margins are payments for other real services, such as retail, wholesale and transportation services that were distinct from the purchased commodity. Given that these margins are distinct from the commodity, the producer price values are used to generate the MFP database

6. For a detailed description of how the estimates of hours worked were generated, refer to Jean-Pierre Maynard, "Multifactor Productivity based on Hours Worked" *Aggregate Productivity Measures*, second 1991 edition, Catalogue 15-204E., pp. 39-49.

3 - Calculation of the Estimates

The KLEMS database contains four series of estimates for each industry: current price values, volume indices, price indices and productivity indices.

The *current price values* for each of the categories are calculated by summing the current price values for all the commodities of each category.

Volume indices are estimates of the growth in the quantities of some group of commodities. In order to satisfy the needs of various users, the KLEMS data are presently generated using four different formulas for calculating a volume index: the Törnqvist, the Laspeyres, the Paasche and the Fisher Ideal. Each of these formulas are presented in the box to the right.⁷

The Törnqvist volume index is generated in several steps. First, the growth of each commodity within each component of the KLEMS is calculated. Second, these growth rates are weighted according to each commodity's average value share within that component, and summed together. Third, these estimates of the quantitative growth of each component are transformed into indices with base year values set equal to one hundred.

The Laspeyres volume index is calculated by dividing the value of all inputs used in the current year, measured in the previous years prices, by the value of inputs in the previous year, also measured in the previous years prices. On the other hand, the Paasche index is generated by calculating the value of goods in the current and previous year in the current years' prices. The Fisher Ideal index is simply a geometric average of the two.

QUANTITY INDICES

The Törnqvist volume index is a geometric weighted average of the ratios of the current and previous year's quantities

$$T_Q = \prod_{i=1}^n (Q_{1i}/Q_{0i})^{w_i}$$

which can also be expressed as

$$\ln(T_Q) = \sum_{i=1}^n w_i \ln(Q_{1i}/Q_{0i})$$

where i = commodities 1 through n

w_i = average value shares at time 0 and 1

The Laspeyres volume index is an index of the growth in quantities valued in the previous year's prices

$$L_Q = \frac{\sum_{i=1}^n (P_{0i} Q_{1i})}{\sum_{i=1}^n (P_{0i} Q_{0i})}$$

The Paasche volume index is an index of the growth in quantities valued in the current year's prices

$$P_Q = \frac{\sum_{i=1}^n (P_{1i} Q_{1i})}{\sum_{i=1}^n (P_{1i} Q_{0i})}$$

The Fisher Ideal volume index is a geometric mean of the Paasche and Laspeyres indexes

$$F_Q = (L_Q * P_Q)^{1/2}$$

PRICE INDICES

Value, volume and price indexes are related by the identity

$$V_1/V_0 = \frac{P_1}{P_0} \frac{Q_1}{Q_0}$$

Hence, all price indexes are implicitly defined as

$$P_1/P_0 = \frac{V_1}{V_0 (Q_1/Q_0)}$$

7. For a description of the properties of index numbers, see W. E. Diewert, *Index Numbers*, The Palgrave Dictionary of Economics, John Eatwell, et. al. (ed.) London: The MacMillan Press Limited, 1987. pp. 766-779.

The Törnqvist index formula has been used in the MFP estimates. One of the most attractive features of the Törnqvist formula is that it corresponds exactly to the translog production function, which is a general functional form (i.e. it does not require any restrictive assumptions about factor shares, whereas the Laspeyres and Paasche do).

All volume indices are calculated in a bottom-up fashion; they are initially estimated at the most disaggregated industry level, then weighted according to their contribution to the aggregated industry, and finally summed together⁸.

All the *price indices* are derived implicitly from the volume indices and the current price values. To begin, an estimate of the constant price value of each component is computed. This is arrived at by multiplying the base year current price value by the volume index. This produces an estimate of the annual quantities in base year prices. The price indices are subsequently derived by dividing current price values by the constant price values.

The price of capital services is peculiar in the sense that it is a residual *ex post* (after the fact) price - rather than an *ex ante* (before the fact) price. Hence, the volume of capital services are assumed to be proportional to the stock of capital given by the net-end-of-previous-year capital stock, valued in constant prices. The value of capital services, on the other hand is assumed to be equal to the residual income generated from capital services. Prices are obtained by dividing current price values by constant price values; thus, the price of capital is the generated income, divided by the real capital stock.

Output/input ratios, or *partial productivity* estimates, are also available for total inputs and each of the five input categories. These are ratios of the output volume index to the input volume index for each input category, or, equivalently, the difference between the growth of output and the growth of each category of inputs.

4 - Industry Coverage and Differences

The KLEMS data are available at the same three levels of industrial aggregation as the MFP estimates: the PS level (13 industries), the PM level (35 industries) and the PL level (112 industries). The KLEMS inputs are the inputs used by all the establishments in each industry; thus, the value of total inputs in current prices sums to the value of gross outputs in current prices.

The concept and/or the method of calculation of inputs and gross output is quite different for some service industries. For most industries, gross output is equal to the value of sales of goods and services *produced*, corrected for changes in inventories, plus any wholesale or retail margins earned on goods purchased for resale. These margins account for the better part of gross output in wholesale and retail trade (and to a lesser extent community business and personal services) industries, but only a small portion in other industries. Hence, while for most industries gross output and total sales corrected for inventory changes are very close, large margins imply a

8. Note that the Törnqvist index, as it is a geometric average, will vary if calculated in a different number of stages. Thus, the single stage Törnqvist of all inputs will not equal exactly the two stage Törnqvist of all inputs, calculated by weighting the Törnqvist indices for each of the five categories of inputs. This difference, however, is marginal. For a discussion of this topic, see W. E. Diewert, *Superlative Index Numbers and Consistency in Aggregation*, *Econometrica*, Vol. 46, No. 4 (July 1978).

concept of gross output in wholesale and retail trade industries which is closer to value added. Thus, readers should use caution when comparing these industries to others.

Gross output and inputs are also calculated differently in the financial industries. Operating surplus for all industries, except for financial industries, refers only to operating revenue. Thus, capital gains and interest earned on investments are not included in this surplus, but interest paid on borrowing is included as an expense. However, this treatment of interest payments and earnings is inappropriate for financial institutions as the interest differential is a primary source of income for these industries⁹. Hence, for financial industries, interest paid is removed as an expense, and interest earned, net of interest paid, is included in revenues received. Consequently, readers must be careful when comparing these industries to other industries that would be less affected by developments in the financial sector.

The final industries that undergo special treatment are the construction industries. All other industries are comprised of establishments engaging primarily in the same or similar types of activities¹⁰. However, for the Input-Output definition of the construction industry, construction activity is separated from all industries and transferred to the construction industry. Construction estimates further differ from other estimates in that gross output is calculated net of intra-industry sales. Therefore, the estimates for construction industries correspond only to inter-industry and final demand construction sales. In consequence, these measures are not subject to changes in the vertical integration of establishments within the industry as are those of other industries.

Readers should note that the exact concept of output has significant implications for productivity estimates. The measure of MFP in the KLEMS - gross output productivity - is estimated as the growth of gross outputs minus the growth of all inputs. In this case, the more firms buy inputs from other establishments, the more they push upstream the productivity gains associated with the production of their output. Hence, productivity gains of establishments are associated with production processes they cover. The larger this coverage (the less establishments buy from other establishments) the greater the productivity gains that accrue to them¹¹.

5 - Some Applications Using the KLEMS Database

The KLEMS data are suitable for examining a wide variety of issues. The KLEMS database is useful for demonstrating the typical costs faced by firms. For example, one can discern that over 50% of manufacturing costs are material input costs, and almost one quarter are attributable to labour. One can also see how various shocks affect the costs faced by firms. For example, continuing increases in the price of energy have pushed the share of energy costs up from 1.6% in the 1960s to 1.7% in the 1970s and 2.3% in the 1980s.

One can also use the KLEMS data to break down the changing value of inputs into quantity and price effects. For example, we can see that the constant price value of capital inputs has grown

9. For a detail explanation of how the input-output estimates are calculated for the service industries, see *Service Industries in the Canadian Input-Output Accounts*, Statistics Canada, catalogue 15-601, No. 2.

10. For a detailed explanation of how industries are classified, see the *Standard Industrial Classification, 1980*, Statistics Canada, catalogue 12-501.

11. For more details on the sensitivity of productivity measures to output, see Aldo Diaz, "Alternative Concepts of Output and Productivity", *Aggregate Productivity Measures*, 1989, Catalogue 15-204, pp. 97-106, and René Durand, "Aggregation, Integration and Productivity Analysis: An Overall Framework", *Aggregate Productivity Measures*, 1989, Catalogue 15-204, pp. 107-118.

at more than twice the rate of labour inputs, while the price of labour has grown at almost double the rate of capital. We can use the estimates of quantity and price growth rates to estimate substituting effects among inputs.

We can also use the KLEMS to gain some insight on the growth of inputs. Productivity growth implies that firms are becoming more efficient at using their inputs. Hence, the growth of each type of input can grow slower relative to output. Recalling that intermediate inputs are themselves outputs of other firms, productivity growth also implies that intermediate inputs can be offered at lower prices in times of strong productivity growth. This leads to a fall in their prices relative to the price of labour, and thus, may induce a substitution effect.

Changing levels of vertical integration in producing any given output are also evident from the KLEMS data. Thus, we may find that labour and capital inputs grow slower than output even in times of slow productivity growth, as firms continually specialize their production process.

The KLEMS data also enable one to estimate the correlation of the growth of each input with respect to productivity growth. This affords the opportunity to relate changes in productivity growth to changes in the input make-up of firms.

6 - Conclusion

This article has presented a description of the KLEMS database that is now available to users, as well as some potential uses and limitations that users should be aware of. The database contains industry data on total output, total input and each of the five input categories. The data cover the entire 1961 to 1990 time frame and will be updated annually following the release of the MFP data.

Price, quantity, value and partial productivity estimates are available at three industrial aggregation levels. User can choose estimates generated according to any of the four index formulas: the Törnqvist, the Laspeyres, the Paasche or the Fisher Ideal. The alternative indices, calculated according to these formulas, offer the user a great deal of flexibility in choosing the measures they require.

Given that the KLEMS database is generated from the database used to produce the MFP numbers, the two databases are conceptually the same. Inputs and outputs are thus valued in a fashion which is most appropriate for production analysis. Hence, the KLEMS database is suitable for analysing a wide range of issues in any business sector industry.

APPENDIX

The following table presents the commodity classifications for the energy, material and service input categories. In general, material inputs are commodities that could be held in inventory by the producer, while services are actions performed by a producer. Energy inputs are commodities such as fuel and electricity consumed by the establishment for energy purposes only.

For most industries, energy commodities are used only as a source of energy. However, in some manufacturing industries, certain energy commodities such as coal, natural gas and heavy fuel oil may be used as material inputs, rather than as a source of energy. Thus, in order to generate a KLEMS database based on use of inputs, energy commodities are allocated to either energy or material use.

The input-output commodity estimates for manufacturing industries are derived from the annual Census of Manufacturers survey. The use of energy commodities is identified on this questionnaire, and thus, is used to estimate the its use as a material or energy input. This allocation is performed in two stages. First, for the 1972 to 1990 period, the detailed responses to this survey are used to calculate the value of fuels used as energy, versus material inputs. This proportion is then applied to the input-output estimate for each energy commodity.

For the 1961 to 1971 period, the detailed responses to the Census of Manufacturers survey are not available. However, estimates for total energy commodities devoted to energy use, and total material commodities, by industry, are available from this survey. This information can be used to estimate the total energy and total material use of energy commodities. This was accomplished by calculating the total value of energy commodities from the input-output tables. Then, the proportion of inputs used for energy purposes (from the Census of Manufacturers survey) was applied to this total input-output estimate. This energy use estimate was then subtracted from the input-output total to arrive at an estimate of the total material inputs. The non-energy material commodities are then subtracted from this estimate of material inputs. Thus, what remains is the total energy use of all energy commodities and the total material use of all energy commodities. This provides the breakdown for both types of use for energy inputs. The total use of each energy commodity is provided by the input-output estimate of energy inputs. With these two pieces of information, it is possible to make a reliable estimate of the proportion between energy and material use of each energy commodity.

Use of fuel			
Commodity type	e_1	m_1	t_1
	e_2	m_2	t_2
	.	.	.
	.	.	.
	T_e	T_m	T

This estimate was arrived at by setting up the following matrix, where the row totals (total energy use for each commodity, from the input-output tables) and the column totals (use of total fuels as energy or material inputs, from the Census of Manufacturing Survey) are known. The breakdown of use by commodity was estimated by first putting in the known proportions of energy and

material use from 1972 and 1973. Then each of the cells were recalculated such that the proportion that each commodity contributes to each type of use remained constant, but they summed to the column (use) totals. Then, the cells were recalculated such that the proportionate use of each commodity was maintained, but that these uses summed to the row (commodity) totals. This process was repeated iteratively (25 times) to arrive at a final estimate of the energy and material use of each energy commodity.

Readers will note that repair construction input commodities are classified as services, as opposed to material commodities. This is because when a firm purchases repair construction, it is purchasing the services of those in the construction industry, to fix something they own. The firm is not purchasing an existing structure held in inventory by the producer.

Historical Link Commodities (485 level)¹²

Energy Commodities

- 31 Coal
- 33 Natural gas
- 322 Gasoline
- 323 Diesel & fuel oil, aviation fuel
- 326 Other liquid petroleum gases
- 430 Electric power
- 432 Coke

Material Commodities

- 1 Cattle & calves
- 2 Hogs
- 3 Poultry
- 4 Other live animals
- 5 Wheat, unmilled
- 6 Corn, barley, other grains
- 7 Fluid milk, unprocessed
- 8 Eggs in the shell
- 9 Honey & beeswax
- 10 Fresh fruit, excl tropical
- 11 Vegetables, fresh or chilled
- 12 Hay & straw
- 13 Seeds, excl oil seeds
- 14 Nursery stock, etc
- 15 Soybeans, canola & oth oil seeds
- 16 Raw tobacco
- 17 Mink skins, ranch undressed
- 18 Raw wool
- 19 Serv incidental to agric. & forestry
- 20 Logs, poles, pilings, bolts, etc
- 21 Pulpwood
- 22 Fuelwood & other crude wood
- 23 Custom forestry
- 24 Fish & seafood, fresh, chilled
- 25 Hunting & trapping products
- 26 Gold & alloys in primary forms
- 27 Radioactive ores & concentrates
- 28 Iron ores & concentrates
- 29 Bauxite & alumina
- 30 Other metal ores & concentrates
- 31 Coal
- 32 Crude mineral oils
- 33 Natural gas
- 34 Sulphur, crude & refined
- 35 Asbestos, crude & milled
- 36 Gypsum
- 37 Salt
- 38 Peat
- 39 Clays

- 40 Natural abrasives & indust. diamonds
- 41 Other crude minerals
- 42 Sand (excl silica) & gravel
- 43 Stone, crude
- 44 Services incidental to mining
- 45 Meat, fresh, chilled, frozen
- 46 Cured meat
- 47 Prepared meat products
- 48 Animal fat & lard
- 49 Margarine & shortening
- 50 Sausage casings
- 51 Feeds from animal by products
- 52 Raw animal hides & skins
- 53 Animal by products for industrial use
- 54 Custom work, meat & food
- 55 Poultry, fresh, chilled, frozen
- 56 Milk & other dairy products
- 57 Fresh cream
- 58 Butter
- 59 Cheese
- 60 Ice cream
- 61 Mayonnaise, salad dressing & mustard
- 62 Fish products
- 63 Fruit & products, frozen, preserved
- 64 Fruit & jam in airtight cont.
- 65 Vegetables, frozen, preserved
- 66 Vegetables & juice, in airtight cont.
- 67 Soups in airtight containers
- 68 Infant & junior foods, canned
- 69 Sauces, pickles, etc
- 70 Vinegar
- 71 Pre-cooked & frozen products, etc
- 72 Feed supplements and premixes
- 73 Complete feeds
- 74 Feeds from grain by products
- 75 Feeds from vegetable by product
- 76 Pet feeds
- 77 Wheat flour
- 78 Starches
- 79 Breakfast cereal products
- 80 Biscuits
- 81 Plain bread & rolls
- 82 Other bakery products
- 83 Cocoa & chocolate
- 84 Nuts
- 85 Confectionery
- 86 Sugar
- 87 Oil-cake feeds
- 88 Crude vegetable oils
- 89 Nitrogen function compounds
- 90 Other flours & processed grain
- 91 Maple sugar, syrup & oth syrup

¹² The Historical Link Commodity Coding Structure is used to Reconciliate the 1961-1987 (602) and 1987-1990 (627) Commodity Code Classifications

92 Prepared cake & other mixes	149 Wood chips
93 Dehydrated soup mixes & bases	150 Lumber, treated wood
94 Roasted coffee	151 Wood waste
95 Tea	152 Custom wood work & millwork
96 Potato chips & flakes	153 Plywood & veneer
97 Other food preparations & ice	154 Wood const. prod., excl prefab. build
98 Soft drink concentrates	155 Wood prefabricated buildings
99 Carbonated soft drinks	156 Wood containers
100 Distilled alc. beverages, incl coolers	157 Caskets & coffins
101 Beer, incl coolers	158 Other wood products
102 Wine, incl coolers	159 Household furniture
103 Unmanufactured tobacco	160 Office furniture
104 Cigarettes	161 Commercial, instit. & oth furniture
105 Other tobacco products	162 Portable lighting fixtures
106 Waterproof footwear	163 Pulp
107 Passenger car tires	164 Newsprint paper
108 Truck, bus & off-highway tires	165 Other paper
109 Other tires, tubes & repair material	166 Tissue & sanitary paper stock
110 Conveyor & transmission belting	167 Wrapping & sack paper
111 Other rubber products	168 Paper board, incl boxboard
112 Hose & tubing, mainly rubber	169 Building board & asphalt build prod
113 Plastic containers & closures	170 Paper & textile hygiene prod
114 Other plastic products	171 Vanillin
115 Leather & misc leather goods	172 Paper waste & scrap
116 Footwear, excl waterproof	173 Vinyl floor & wall covering
117 Leather gloves	174 Paper bags, boxes, plastic bags
118 Luggage	175 Coated paper prod. incl wallpaper
119 Handbags, wallets, etc	176 Backed aluminum foil
120 Cotton yarn	177 Paper containers for commercial use
121 Cotton woven fabric	178 Stationery & photographic paper
122 Tire cord fabric	179 Paper end products, incl household
123 Bedding, towels & cloths	180 Newspapers, magazines & periodicals
124 Wool & wool mix yarn & thread	181 Books, greeting cards, maps, etc
125 Wool & wool mix woven fabric	182 Banknotes, cheques, stamps, et
126 Felt	183 Other printed matter
127 Man-made staple fibres	184 Advertising in print media
128 Polyamide resins, incl nylon	185 Specialized publishing service
129 Yarn, filament & staple fibres	186 Printing plates, type, etc
130 Tire yarn	187 Ferro-alloys
131 Fabrics, excl cotton	188 Iron & steel ingots, billets, etc
132 Cotton thread	189 Steel castings
133 Man-made thread	190 Steel bars & rods
134 Rope & twine	191 Flat iron&steel, incl galv, tinplate
135 Narrow fabrics, incl lace	192 Iron&steel railway const. material
136 Textile floor covering	193 Tar & pitch
137 Textile dyeing & finishing serv	194 Carbon & graphite products
138 Awnings, tarpaulins, etc	195 Oil & gas casing & drill pipe
139 Tents, sleeping bags, sails etc	196 Oil & gas line pipe
140 Other household textile products	197 Other iron & steel pipes & tubes
141 Other textile products	198 Other cast iron products
142 Hosiery	199 Iron & steel pipe fittings
143 Knitted fabrics	200 Nickel in primary forms
144 Knitted clothing	201 Copper primary forms
145 Clothing, excl knitted	202 Lead in primary forms
146 Dressed furs	203 Zinc in primary forms
147 Fur apparel, incl artificial	204 Aluminum in primary forms
148 Custom tailoring	205 Tin in primary forms & fabric. mat.

206	Precious met. in prim.forms excld gold	263	Vending machines
207	Other non-ferrous base metals	264	Computers,office mach.excl photo & fax
208	Other inorg. bases & metal. oxides	265	Aircraft
209	Metal scrap	266	Aircraft engines
210	Aluminum & alum.alloy fabricated mat.	267	Aircraft parts & equipment
211	Copper fabricated materials	268	Aircraft services & repairs
212	Copper alloy fabricated materials	269	Automobiles, incl vans
213	Lead & lead alloy fabricated mat.	270	Trucks, road tractors & chassis
214	Nickel & nickel alloy fabricated mat.	271	Buses & chassis
215	Zinc & zinc alloy fabricated mat.	272	Motor homes,motorcycles,off-hwy veh.
216	Soldering rods & wire	273	Mobile homes
217	Fabricated steel plate	274	Trailers & semi-trailers
218	Tanks	275	Truck & bus bodies
219	Power boilers	276	Motor vehicle engines & parts
220	Iron & steel structural materials	277	Motor vehicle electric equip
221	Prefab. metal bldgs & structures	278	Other motor vehicle parts
222	Other metal building products	279	Locomotive & railway rolling stock
223	Flat iron & steel, alloy, oth coated	280	Urban transit rolling stock
224	Corrugated metal culvert pipe	281	Parts for rlwy&u.trans. rollin
225	Iron & steel stampings	282	Ships, boats & parts, excl pleasure
226	Metal roofing, siding, ducts, etc	283	Ship repairs
227	Metal containers & closures	284	Snowmobiles
228	Iron & steel wire & cable	285	Pleasure & sporting craft
229	Iron & steel wire fencing & screen	286	Small hhold appliances, incl microwave
230	Chain, excl motor veh. & power trans.	287	Electric furnace&oth elect.heat equip
231	Welding rods & wire electrodes	288	Household refrigerators & freezers
232	Kitchen utensils & wire products	289	Hhold cooking equip, excl microwave
233	Hardware	290	Radio, TV, stereo,VCR & unrec. tape
234	Machine tools & accessories	291	Telephone & rel. equip, incl facsimile
235	Hand & measuring tools	292	Broadcasting & radio comm. equip
236	Scissors, razor blades, ind.cutl., etc	293	Radar & radio navigation equip
237	Hhold equip. excl range. microw. refrig.	294	Electronic equipment components
238	Other heating equipment	295	Electronic alarm & signal syst
239	Non-elect. furnaces & heat equip	296	Welding machinery & equipment
240	Oil & gas burners, etc	297	Power gen.&marine prop.eq.,elect. moto
241	Commercial cooking equipment	298	Transformers, ballast & converters
242	Custom metal working	299	Industrial electric equipment
243	Iron & steel forgings	300	Batteries
244	Valves	301	Wire & cable, insulated, excl alum.
245	Plumbing fixtures & fittings	302	Aluminum wire & cable
246	Gas & water meters	303	Wiring materials & electrical meters
247	Fire fight. & traffic contr. equip	304	Lighting fixtures, bulbs & tubes
248	Control panels, regulators, etc	305	Cement
249	Firearms & military hardware	306	Lime
250	Bulldozers, farm & garden tractors	307	Concrete products, incl sand & lime
251	Other agricultural machinery	308	Ready-mix concrete
252	Bearings & power trans. equip	309	Bricks & other clay bldg. products
253	Pumps, compressors & blowers	310	Porcelain insulators
254	Conveyors, elevators & hoist. mach.	311	Ceramic household products
255	Ind. trucks & mat. handlings equip	312	Refractory products
256	Fans & air circ. units, not indust,	313	Natural stone building products
257	Pkg., air pur. & oth gen.purp. mach.	314	Gypsum building products
258	Industrial furnaces, kilns & ovens	315	Mineral wool building products
259	Industry specific machinery	316	Asbestos products
260	Power driven hand tools	317	Other non-met. mineral basic prod.
261	Refrigeration & air cond. equip	318	Glass & other glass products
262	Scales & balances	319	Gass containers

320 Mirror & glass household products	377 Crude vegetable materials & extracts
321 Abrasive products	378 Insecticides & herbicides
322 Gasoline	379 Adhesives
323 Diesel & fuel oil, aviation fuel	380 Catalysts
324 Lubricating oils & greases	381 Metal working industrial chemicals
325 Benzene, toluene & xylene	382 Printing & other inks
326 Other liquid petroleum gases	383 Polish, cream & wax products
327 Naphtha	384 Other oils, fats & waxes
328 Asphalt & products	385 Aircraft&naut.navig.instr.,excl radio
329 Petrochemical feed stock	386 Scient., measuring & medical instr.
330 Fertilizers, excl nitrogenous	387 Industrial safety equipment
331 Polymers	388 Watches, clocks, etc
332 Cellulosic plastic film & sheet	389 Photographic & photocopy equip & film
333 Monoethylene glycol	390 Jewelry, metal tableware, etc
334 Pharmaceuticals	391 Brooms, brushes, mops, etc
335 Paints & related products	392 Bicycles, baby carriages & strollers
336 Refined vegetable oils	393 Recreational equipment
337 Oral care products	394 Toys & games, incl electronic
338 Soaps, detergents & oth cleaning prod	395 Impregnated & coated fabrics
339 Other industrial chemical prep.	396 Floor & wall covering, excl vinyl
340 Pers. care prod.,bleach,fabric soft.	397 Advertising goods
341 Chlorine	398 Shades & blinds
342 Oxygen	399 Fur dressing & dyeing services
343 Phosphorous	400 Custom work, miscellaneous
344 Other chemical elements	401 Animal hair, feathers, etc
345 Sulphuric acid	402 Other metal end products
346 Other inorg. acids & oxygen comp.	403 Sewing needs
347 Ammonia	404 Recordings, musical instr.&art. supply
348 Caustic soda	405 Art & decor. goods, misc end prod
349 Sodium chlorate	430 Electric power
350 Sodium phosphates	432 Coke
351 Sodium carbonate	433 Water, waste disp. & other utilities
352 Other metallic salts & peroxysalts	464 Spare parts & maint.suppl. mach. & equip
353 Other inorganic chemicals	465 Office supplies
354 Ethylene	466 Cafeteria supplies
355 Butylenes	468 Laboratory equipment & supplies
356 Butadiene	471 Raw cotton
357 Styrene	472 Natural rubber & gums
358 Vinyl chloride	473 Raw sugar
359 Other hydrocarbons & derivatives	474 Cocoa beans
360 Methyl alcohol	475 Coffee, not roasted
361 Other alcohols & derivatives	476 Tropical fruit
362 Others, alcohol peroxides, etc	
363 Other phenols, aldehydes & ket	
364 Organic acids & derivatives	
365 Organic-inorganic compounds	
366 Other organic chemicals	
367 Titanium dioxide	
368 Carbon	
369 Pigments & dyes	
370 Nitrogenous fertilizers	
371 Synthetic rubber	
372 Antifreezing preparations	
373 Additives & automobile chemicals	
374 Rubber & plastic compounding agents	
375 Explosives & non-military ammo.	
376 Military ammo. & ordinance	

Service Commodities

406 Repair construction
407 Residential construction
408 Non-residential building construction
409 Road, highway & airport construction
410 Gas & oil facility construction
411 Dams & irrigation projects
412 Railway & telecommunications const.
413 Other engineering construction
414 Air transportation
415 School bus & other transport
416 Other serv incidental to transport

417	Water transportation	445	Education services
418	Serv incidental to water transort	446	Hospital services
419	Railway transportation	447	Other health & social services
420	Truck transportation	448	Motion picture prod., dist. & exhibit.
421	Bus transport, interurban & rural	449	Other recreational services
422	Urban transit	450	Professional serv to bus. management
423	Taxicab transportation	451	Advertising services
424	Pipeline transportation	452	Laundry, cleaning & pressing services
425	Highway and bridge maintenance	453	Accommodation services
426	Storage	454	Food services
427	Radio & television broadcasting	455	Serv margin on alcoholic beverages
428	Telephone & other telecommunications	456	Personal services, incl childcare
429	Postal services	457	Photographic services
431	Gas distribution	458	Services to buildings & dwellings
434	Wholesaling margins	459	Computer services
435	Repair service for mach & equip	460	Other services to business & persons
436	Rental of office equipment	461	Rental of automobiles & trucks
437	Retailing margins	462	Trade association dues
438	Imputed service, banks	463	Rental, oth mach & equip incl const.
439	Other finance & real estate services	467	Transportation margins
440	Insurance & workers' compensation	469	Travelling and entertainment
442	Cash residential rent	470	Advertising & promotion
443	Other rent		

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