32-227

ANNUAL





POULTRY PROCESSORS 1965

ANNUAL CENSUS OF MANUFACTURES

Published by Authority of The Minister of Trade and Commerce

DOMINION BUREAU OF STATISTICS

Manufacturing and Primary Industries Division

September 1967 **6506-502** Price: 50 cents

PUBLICATIONS

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POULTRY PROCESSORS 1965

Tabular presentation of statistical data in this publication are aligned to show Manufacturing Activity and Total Activity of the establishments classified to this industry.

In 1957 the 10th Federal-Provincial conference on Agricultural Statistics noted the marked changes occurring to the industry. Of special significance was the organizational adjustments of poultry farm units and the systems effected for processing and marketing. In addition, many organizations were requesting industry data which could not be provided from records then available to the Bureau or to the Department of Agriculture. In 1958 the Bureau initiated a partial survey which formed the basis for the more comprehensive report form used in the 1960 survey. Commencing 1960 the coverage of the survey includes registered and unregistered plants.

SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

TABLE 1. Principal Statistics, 1961-65

				Man	ufacturing	activity				Т	otal acti	vity	
Year and	Estab-		oduction : ated work		Cost of	Cost of	Value of shipments	37 alua		g owners artners	Emp	loyees	21 - 3
province	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000		<u> </u>	\$'000				\$'000		\$*(000
1961													
Totals	205	4,553	8,969	9,896	1,245	114,688	137,201	22,128	84	347	5,379	13,270	25,035
1962													
Totals	181	4,277	8,818	10,416	1,368	128,618	153,212	23,522	85	351	5,014	13,548	25,714
1963													
Totals	163	4,377	9,290	11,036	1,425	136, 823	161,617	24,203	74	306	5, 140	14,421	27,068
1964													
Newfoundland	-	_	_		_	_	_	_	-	-	-	_	_
Prince Edward Island	3	x	x	х	x	x	x	х	х	x	х	x	x
Nova Scotia	7	143	323	330	55	4,410	5,035	579	3	6	159	403	741
New Brunswick	7	х	х	х	х	X	х	x	x	x	x	x	х
Quebec	35	1,509	3, 441	3, 872	418	51,078	59,787	8.385	13	58	1,744	5,013	8,989
Ontario	59	1,558	3, 308	4, 452	604	56,083	66, 485	9, 967	28	152	1,806	5,750	10, 472
Manitoba	10	239	528	659	70	5,718	7,014	1.348	3	9	282	842	1,490
Saskatchewan	12	214	428	545	72	5, 207	6, 394	1,099	x	X	259	749	1, 193
Alberta	9	525	1,058	1, 418	149	9,882	12, 331	2, 273	_	_	623	1,842	2,955
British Columbia	21	446	863	1,354	136	11,910	14,706	2,741	11	39	544	1,799	2,860
Yukon and Northwest Territories	_	-	-	-	_		-	-	-	_	-	_	***
Totals	163	4,732	10,149	12,813	1,525	145,689	173,675	26,868	67	285	5,528	16,634	29,207
1965													
Newfoundland	_	_	_	_	_	_	_		_	_	_	_	_
Prince Edward Island	3	x	x	x	x	х	х	x	x	x	x	x	x
Nova Scotia	6	155	330	362	49	4, 123	4,833	691	x	x	169	428	821
New Brunswick	7	х	х	x	x	x	х	x	х	x	x	X	x
Quebec	33	1,670	3, 688	4, 469	447	57, 591	67,961	9,512	6	23	1, 907	5,614	10, 168
Ontario	56	1,682	3, 450	4, 877	660	59, 668	72, 193	11,939	22	100	1,960	6,338	12,165
Manitoba	10	306	516	773	122	6,851	8,288	1, 933	x	x	349	990	2,074
Saskatchewan	9	205	412	567	76	5, 436	6,868	1, 383	x	x	243	744	1,466
Alberta	9	521	992	1, 375	150	9,311	12,059	2, 321	100	_	596	1,733	3, 055
British Columbia	17	509	982	1, 611	144	13, 189	16,857	3, 357	9	33	603	2, 037	3, 534
Mukon and Northwest Territories	_	_	_	-		_	_	_	_	_	-	_	_
Totals	150	5,190	10,764	14,374	1,689	159,002	192,581	31,891	48	183	5, 987	18,301	34,074

TABLE 2. Principal Statistics classified by Size Group based on Value of Shipments of Goods of Own Manufacture, 1964 and 1965

				Man	ufacturing	activity				Т	otal activ	ity	
Size group	Estab- lish- ments		duction a ated work		Cost of	Cost of materials	Value of shipments of goods	Value	Working and pa	owners	Empl	oyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		000			\$'000				\$'000		\$10	000
1964						1							
Under \$10,000 5 10,000 to \$ 24,999 25,000 " 49,999 100,000 " 199,999 200,000 " 499,999 500,000 " 499,999 1,000,000 " 499,999 5,000,000 " 4,999,999 5,000,000 and over	6 16 10 21 19 23 20 42 6	1 19 23 72 134 368 581 2,631 903	2 41 45 159 283 760 1,202 5,605 2,053	46 52 172 333 900 1,387 7,246 2,676	1 6 10 25 63 130 216 810 264	15 153 225 961 1,925 6,206 11,246 87,805 37,155	28 279 366 1,357 2,738 8,127 14,566 103,768 42,445	12 118 119 380 774 1,739 3.097 15,531 5,097	13 5 20 3 14 1 5	6 31 13 66 14 71 9 76	1 23 28 82 161 426 692 3,062 1,053	2 57 74 206 434 1,140 1,962 9,439 3,320	1: 144 18: 49: 81' 1,778 3,52: 16,87: 5,37:
auxiliary units						4	* * *		• a n			• • •	
Totals	163	4,732	10,149	12,813	1,525	145,689	173,675	26,868	67	285	5,528	16,634	29,20
1965		198				-							
Under \$10,000	6 13 10 13 15 20 18 44 11	1 9 24 61 114 353 482 2,541 1,605	2 23 52 123 237 709 918 5.137 3,563	3 25 55 141 298 853 1,213 6,895 4,890	1 4 8 17 48 119 191 846 454	11 129 235 620 1,508 5,521 9,621 76,930 64,425	27 220 362 899 2,199 7,157 12,378 93,383 75,957	12 86 115 256 613 1,675 2,652 16,221 10,260	4 13 10 5 4 9	4 28 31 17 15 41 - 48	1 10 28 71 134 410 564 2,957 1,812	3 28 67 175 380 1,091 1,594 9,094 5,869	1 9 16 28 70 1,76 2,85 17,55 10.65
Totals	150	5.190	10,764	14.374	1,689	159,002	192,581	31,891	48	183	5,987	18,301	34,07

TABLE 3. Principal Statistics classified by Size Group based on Manufacturing Value Added, 1964 and 1965

				Man	ufacturing	activity				Т	otal acti	vity	
Size group	Estab- lish- ments		duction a ated work		Cost of	Cost of	Value of shipments of goods	Value		owners	Emp	loyees	Value
1 Selver	ments	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		'000			\$'000				\$'000		\$,0	00
1964													
Jnder \$10,000	25 28 23 17 27 28	25 87 204 226 844 1,501	53 188 415 472 1,766 3,163	62 205 461 580 2,058 4,021	14 37 76 76 333 460	358 1,615 4,851 4,132 16,622 50,347	525 2,095 5,705 5,472 21,133 59,490	144 454 843 1,200 4,105 8,740	19 21 14 7	40 63 56 40 9 76	31 106 234 264 977 1,792	86 268 571 747 2,749 5,558	179 598 1.109 1,249 4,686 9,659
500,000 ' 999,999 1,000,000 ' 4,999,999] 15	1,845	4,093	5,426	528	67,764	79,254	11,382	-	-	2,124	6,655	11,728
5,000,000 and over	_	_		-	-	_	-	-	-	-	-	-	-
Head offices, sales offices and auxiliary units	4 4 4						4.1.4						
Totals	163	4,732	10,149	12,813	1,525	145,689	173,675	26,868	67	285	5,528	16,634	29,20
1965		Tuk	4										19-1
Jnder \$10,000	21 22 15 19 17 38 14 4	15 77 141 282 489 2,082 1,439 665	37 159 285 554 994 4.249 3,070 1.417	41 185 304 723 1,283 5,604 4,226 2,008	6 29 49 103 238 650 412 202	211 1,040 2,406 5,378 10,591 60,745 48,902 29,728	336 1.436 3,020 6,949 13,230 72,827 58,803 35,980	117 349 575 1.447 2.407 12.029 9.314 5.654	18 14 9 4 - 3	39 38 37 21 - 48 - -	18 94 161 332 562 2.424 1.603 793	51 252 384 938 1,657 7,375 5,088 2,557	143 468 636 1.496 2,806 13,450
Totals	150	5,190	10,764	14,374	1.689	159,002	192,581	31.891	48	183	5.987	18,301	34,07

TABLE 4. Principal Statistics classified by Size Group based on Total Value Added, 1964 and 1965

				Man	ufacturing	activity				Т	otal acti	vity	
Size group	Estab-		oduction ated work		Cost of	Cost of	Value of shipments			owners artners	Emp	loyees	
	ments	Number	Man- hours pald	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added		With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$'000		\$10	000
1964	()												
Under \$10,000	22 23 27 19 20 35 14 3	19 60 149 247 526 1,690 1,598 443	41 127 318 506 1,109 3,548 3,536 965	48 139 359 612 1,323 4,342 4,647 1,343	11 24 71 79 201 543 487 110	313 1,203 2,910 4,102 11,541 51,772 54,974 18,875	447 1.566 3.770 5.495 14.573 61.627 64.565 21,631	125 352 792 1,238 2,773 9,270 9,419 2,899	18 17 18 8 1 5	38 50 64 47 9 76	22 68 184 286 608 1,978 1,802 580	58 171 480 781 1,707 5,914 5,588 1,935	130 378 968 968 1,329 2,848 10,304 9,826 3,425
Totals	163	4, 732	10, 149	12,813	1,525	145, 689	173, 675	26,868	67	285	5, 528	16,634	29,207
1965													
Under \$10,000	20 18 15 23 16 36 18 4	11 56 110 309 411 1,741 1,887 665	28 115 221 619 836 3,550 3,980 1,417	30 132 240 795 1.094 4.579 5.496 2,008	6 17 47 110 204 573 530 202	195 720 1,801 5,790 9,173 51,868 59,727 29,728	311 1,017 2,295 7,513 11,661 61,950 71,854 35,980	107 273 474 1.536 2.144 10,591 11.112 5,654	18 11 12 4 - 3 - -	39 29 47 21 48	12 63 129 370 476 2,023 2,121 793	33 156 307 1,062 1,420 6,050 6,715 2,557	115 283 541 1,666 2,387 11,287 12,068 5,728
Totals	150	5, 190	10, 764	14.374	1,689	159,002	192,581	31.891	48	183	5.987	18, 301	34.074

TABLE 5. Principal Statistics classified by Size Group based on Total Employed, 1964 and 1965

				Ma	nufacturing	activity					Total acti	vity	
Size group	Estab-		oduction lated work		Cost of	Cost of	Value of shipments			owners	Emp	loyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000		L	\$'000	1	1		\$'000		\$'0	100
1964									1				
Under 5 employed	46 37 37 28	69 248 916 1,613	147 539 1,917 3,318	170 658 2, 393 4, 097	37 99 340 498	1,400 4,780 24,493 49,670	1,969 6,360 30,317 58,593	523 1,487 5,388 8,400	38 20 9	102 80 103	80 300 1,109 1,832	213 854 3,381 5,302	640 1,620 5,716 9,266
100 - 199 ***	} 15	1,886	4,229	5,494	550	65,346	76, 436	11.071	_	-	2,207	6,884	11,965
500 employed and over		-	_	_	_	-	-	-	_		_	_	-
	4 4 4		* * *				4 * *			* * *	4 4 4	*	4 + 2
Totals	163	4,732	10, 149	12,813	1,525	145,689	173, 675	26,868	67	285	5,528	16,634	29, 207
1965													
Under 5 employed	36 28 44 27	45 206 1,151 1,661	100 432 2,312 3,358	116 550 3,113 4,305	21 92 440 537	821 3,809 31,588 48,709	1,205 5,155 39,519 59,400	359 1,216 7,910 10,577	31 12 5	75 49 59	52 251 1,381 1,884	141 739 4,271 5,535	391 1,344 8,428 11,057
200 - 499	} 15	2, 127	4,563	6, 290	599	74,076	87, 301	11,829	-	-	2,419	7,615	12,854
Head offices, sales offices and auxiliary units	_	-	_	_	-	_	_	-	-	404	_	Miles	-
	4		***	* * *						0 4 0	4 4 4		* * *
Totals	150	5, 190	10,764	14,374	1,689	159,002	192,581	31,891	48	183	5,987	18,301	34,074

TABLE 6. Principal Statistics classified by Type of Organization, 1964 and 1965

				Man	ufacturing	activity				1	rotal acti	vity	9
Type of organization	Estab-		oduction a ated work		Cost of	Cost of	Value of shipments			owners	Empl	oyees	15-1
organization	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000			-	\$'000		\$10	000
1964													
Individual ownerships	33	140	288	328	57	2,620	3, 432	770	33	118	-143	338	800
Partnershlps	17	112	250	375	52	4, 268	5, 325	948	34	167	138	487	1,025
Incorporated companies	92	3, 313	6,951	8,954	1, 108	111, 363	131,975	20,005			3,899	11, 966	21,052
Co-operatives	21	1, 167	2, 660	3, 155	308	27, 438	32,944	5, 144			1, 348	3, 843	6, 330
Head offices, sales offices and auxiliary units					* * *	0 0 0						4 4 0	
Totals	163	4,732	10, 149	12, 813	1,525	145,689	173,675	26,868	67	285	5, 528	16, 634	29, 20
1965													
Individual ownerships	28	94	192	225	37	1, 325	1,843	458	26	81	96	231	479
Partnerships	10	51	111	165	28	1,859	2, 297	442	22	102	66	240	51:
Incorporated companies	94	3,927	8,002	10,916	1,331	126, 308	153, 266	26, 153			4, 587	14, 252	27,03
Co-operatives	18	1, 118	2, 460	3,068	294	29,510	35, 175	4,839			1, 238	3, 578	6,05
Head offices, sales offices and auxiliary units				4 * *	4 4 0								# ···
Totals	150	5, 190	10,764	14.374	1,689	159, 002	192, 581	31, 891	48	18.1	5, 987	18,301	34,07

TABLE 7. Calculation of Output, Input and Value Added, 1964 and 1965

the second contest that is a	Manufac activ		Non-manufactivit		Tot acti	
AND THE RESERVE OF THE PARTY OF	1964	1965	1964	1965	1964	1965
			\$'00	10		
Output			-	TOTAL TOTAL	4.00	
1. Shipments and other revenue	173,675	192, 581	21,517	19, 258	195, 192	211,839
Inventories - Goods of own manufacture:	-			17		
Add closing - Goods In process	6 18	546		1 + +	618	546
Finished goods	6,973	7, 181	4 = 4	er	6,973	7, 181
Deduct opening - Goods in process	471	500			471	500
Finished goods	6,714	7, 227			6,714	7. 227
2. Net inventory change	406	-			406	
3. Gross output (1 + 2)	174,081	19 2, 58 i	21,517	19, 258	195, 598	211,839
Input			18,935	16,673	18,935	16,673
4. Purchases of goods not of own manufacture	***	0 0 0	10,550	10,015	10,500	10,010
Inventories — Goods not of own manufacture:					404	F + 0
Add opening	• • •	444	421	5 17	421	5 17
Deduct closing	•••		492	509	49 2	509
5. Cost of goods sold (not of own manufacture)	• • •	***	18, 864	16,681	18,864	16,681
6. Materials, supplies, etc	145, 689	159,002	314	394	146,003	159, 396
7. Fuel and electricity	1,525	1, 689	• • • • •	4 • •	1, 525	1, 685
8. Gross input (5 + 6 + 7)	147, 214	160, 691	19,178	17,075	166, 392	177.766
Value added (3 - 8)	26,868	31,891	2, 339	2, 183	29, 207	34,074

TABLE 8. Employment and Payroll, 1964 and 1965

					Emplo	yees						Salari	es and wa	iges	
Year and		Product related			Admi			les nd	To	tal	Producti		Admin-	Sales	
province	Manufa	cturing	Ot	her		ffice		bution	10	6 0.1	related w	vorkers	istra- tive and	and distri-	Total
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office	bution	
					numt	er							\$'000		
1964		1				1									
Newfoundland	_	_	_	-		-	_	_	_	_	_	_	-	-	_
Prince Edward Island	х	х	_	_	х	X	Х	x	х	x	Х	-	x	х	Х
Nova Scotia	100	43	-	_	10	3	3	-	113	46	330	_	61	12	40
New Brunswick	х	х	-	-	х	х	X	x	х	х	х	_	Х	Х	х
Quebec	964	545	6	-	97	52	76	4	1,143	601	3,872	25	761	354	5,01
Ontario	849	709	1	-	120	59	65	3	1,035	771	4,452	5	1,016	277	5,75
Manitoba	121	118	_	_	23	12	5	3	149	133	659	_	152	31	84
Saskatchewan	1 03	111	5	-	26	13	1	-	135	124	545	16	180	8	74
Alberta	194	331	27	13	32	24	2	-	255	368	1,418	122	293	9	1,84
British Columbia	155	291	_	_	34	23	41	_	230	314	1,354	_	239	206	1,79
Yukon and Northwest Terri- tories	-	-	-	_	_	-	_	_	_	_	_	_	_	_	_
Totals	2,524	2,208	39	13	349	190	194	11	3,106	2,422	12,813	168	2,748	906	16,63
1965															
Newfoundland	_	-	_	-	_	-	_	-	-	_	-	-	_	-	-
Prince Edward Island	x	x	_	-	х	х	-	-	х	х	х		х	-	х
Nova Scotia	119	36	_	-	10	3	1	_	130	39	362	_	62	4	42
New Brunswick	х	х	-	_	x	х	_	_	х	х	х	_	х	_	х
Quebec	1,041	629	2	-	100	59	71	5	1,214	693	4,469	8	791	346	5,61
Ontario	876	806	2	-	141	71	62	2	1,081	879	4,877	6	1,174	281	6,33
Manitoba	166	140	_	- 1	26	10	4	3	196	153	773	_	190	27	99
Saskatchewan	101	1 04	6	-	19	11	1	1	127	116	567	22	141	14	74
Alberta	200	321	6	8	35	25	1	-	242	354	1,375	48	3 03	8	1,73
British Columbia	200	309	-	_	28	26	40	-	268	335	1,611	_	221	205	2,03
Yukon and Northwest Terri- tories	_		-			_	_	-	_	-		-	-	-	
Totals	2,771	2,419	16	8	371	211	180	11	3,338	2,649	14,374	82	2,959	886	18,30

TABLE 9. Production and Related Workers, - Manufacturing Activity, 1964 and 1965

W	196	34	196	55
Month	Male	Female	Male	Female
		numb	er	
Establishments reporting monthly detail (large establishments only):	- 1	1	1	
January	2,276	1,959	2,530	2,10
February	2,226	1,935	2,424	2,00
March	2,253	2,027	2,411	2,053
April	2,210	1,997	2,429	2,091
May	2,265	2.088	2,386	2,112
June	2,365	2,148	2,595	2,33
July	2,448	2,196	2,734	2,422
August	2,594	2,289	2,850	2,592
September	2,718	2,357	3,023	2,684
October	2,841	2,361	3.075	2,747
November	2,793	2,398	3,180	2,805
December	2,519	2,068	2,882	2,498
Averages	2,452	2,154	2,713	2,371
stablishments reporting annual averages (small establishments only)	72	54	58	4.5
werage for all establishments	2,524	2,208	2,771	2,419

TABLE 10. Inventories, 1965

		Manufa	cturing		Non- manufacturing	
Province	Materials, supplies, etc.	Goods In	Finished goods of own manufacture	Total	Products or materials purchased for resale	Total inventories
			book value	\$'000		
Opening:						
Newfoundland	-	-	-	_	-	-
Prince Edward Island	х	_	X	X	_	X
Nova Scotla	27	197	93	317	20	337
New Brunswick	x	-	x	X	-	Х
Quebec	1, 138	178	1,843	3,159	82	3, 240
Ontario	385	79	1,941	2, 405	285	2,690
Manitoba	218	22	606	846	14	860
Saskatchewan	98	10	363	472	4	476
Alberta	1,066	7	1,051	2, 124	71	2, 196
British Columbia	152	7	1, 134	1, 293	41	1,334
Yukon and Northwest Territories		_		-	_	_
Totals	3,131	500	7,227	10,858	517	11,375
Closing:						18 S
Newfoundland	_	-	_	_	_	_
Prince Edward Island	x	x	x	x	x	x
Nova Scotia	41	226	93	361	19	380
New Brunswick	x	x	x	x	X	x
Quebec	1, 250	152	1, 457	2,859	58	2,917
Ontario	384	86	2,008	2,477	293	2,770
Manitoba	221	26	1,220	1,467	16	1, 482
Saskatchewan	113	35	368	516	16	532
Alberta	1, 153	11	771	1,935	36	1,97 i
British Columbia	177	6	968	1, 152	64	1,216
Yukon and Northwest Territories	_	_	_		-	_
Totals	3,390	546	7,181	11,118	509	11,627

TABLE 11. Purchased Fuel and Electricity Used, 1964 and 1965

	1964		1965	
Description	Quantity	Cost	Quantity	Cost
	4 H . L W 14	\$'000	LERSE.	\$'000
1. Large establishments reporting commodity detail:		- 1-1 T		
Bituminous coat:				
(a) From Canadian mines ton	292	5	283	E
(b) Imported	686	11	40	
Sub-bituminous coal (from Alberta mines only)	_	-	-	_
Anthracite coal	_			_
Lignite coal	302	2	_	_
Coke	_	- 1	-	_
Gasoline (including gasoline used in cars and trucks) Imp. gal.	908, 065	321	984,521	365
Fuel oil including kerosene or coal oil	1,764,182	260	2, 394, 051	305
Woodcord	600	5	475	
Ga's:				
(a) Liquefied petroleum gases	99,436	28	101,990	2
(b) Other manufactured gas M cu. ft.	_	and the same of th	_	_
(c) Natural gas	358,579	168	495,940	21
Other fuel	4	_	* * *	-
Electricity purchased kwh.	44, 073, 598	682	49, 164, 034	73
Steam purchased	4 - 1	-	4 4 9	
2. Small establishments not reporting commodity detail:				
Estimate for fuel and electricity		44		30
3. All establishments:				
Total fuel and electricity used	• • •	1,525		1,689

TABLE 12, Materials and Supplies - Manufacturing Activity, 1964 and 1965

Description	1964		1965	
	Quantity	Cost	Quantity	Cost
	lb.	\$'000	lb.	\$'000
1. Materials used:				
Chickens 4 lb. and under:				
Live	368, 393, 973	70.309	382.417.917	76,917
Dressed Chickens over 4 lb.:	20, 122, 729	4,968	35, 519, 074	8.546
	40 007 .00			
Live	40, 287, 188	9,691	34, 811, 798	8,864
Dressed Fowl:	3, 139, 933	924	5, 239, 209	1,539
	25 404 000		00 447 004	. =
Live		4.881	33, 147, 324	4.730
Turkey:	6, 178, 602	1. 135	8, 100, 316	1,604
Live	129, 221, 589	22 022	145 704 011	00 074
Dressed	22, 942, 639	33, 033 6, 807	145, 794, 311	36,674
All other - Geese, ducks, etc;	22,942,039	0,007	21,796,702	6,417
Live	3,948.296	716	4 140 111	0.00
Dressed	1, 210, 754	386	4, 143, 111	868
Meats other than poultry:	1, 210, 134	300	1.340,331	425
Beef	172.829	55	386.761	133
Pork	951.531	240	25, 420	1 3 3
Other	80.627	26	121.071	38
Cheese		20	976	38
Flour and meal	13, 761	1	11,855	1
Milk powder	13,101	1		1
Agar	16, 495	37	11, 183 17, 573	2 46
Gelatine	6,760			40
Salt	225, 979	5	11.180 334.075	-
Spices	66, 340	38	56.042	6
All other materials and components used		2, 307	,	34
	* > *	2, 301	4 4 4	1,747
2. Containers and other packaging materials and supplies used		7.456		7, 896
3. Operating, maintenance and repair supplies used (excluding fuel)		2. 132	* 1 *	1.606
. Amount paid out to others for work done on materials owned by establishments	1 7 1	546		894
Totals		145, 700		159,002

¹ No detailed information on materials used was collected from small establishments, the estimated cost for which are included here. These estimated costs were \$1,448,221 in 1964 and \$1,113,384 in 1965.

TABLE 13. Shipments of Goods of Own Manufacture. 1964 and 1965

Description	196	1964		1965	
	Quantity	Value	Quantity	Value	
	1b.	\$'000	lb.	\$'000	
. Products:					
Chickens 3½ lb, and under, fresh and frozen:					
Dressed		16, 317	49, 514, 213	15, 853	
Eviscerated Chickens over 3½ lb, fresh and frozen:	. 243, 521, 447	77,622	271.220,552	89,049	
Dressed	8,020,264	2,572	6, 960, 838	2, 345	
Eviscerated		10.941	30, 027, 503	12. 185	
Fowl, fresh and frozen	2010451000	10,541	30,021,303	12, 100	
Dressed	10,965,056	2,536	9, 239, 743	2, 264	
Eviscerated	20,727,806	5,808	19, 456, 020	5,392	
Turkey, fresh and frozen:					
Dressed	. 11, 182, 375	4, 112	11, 999, 154	4, 948	
Eviscerated. All other poultry; geese, ducks, etc., fresh and frozen:	. 114,637,037	45,089	126, 781, 340	50,770	
Dressed	843, 572	351	838, 345	370	
Evisceraled	3, 445, 934	1,535	3, 495, 560	1, 590	
Total poultry		166,883	529, 533, 268	184,766	
Manager About About Moulden					
Meats other than poultry:	187 170	. 0.4	00- 04-		
Beef Pork		104	281.341	186	
Other	155. 783	61	70, 292	28	
Canned products;]				
Poultry	1, 125, 612	1,236	2, 354, 066	2.846	
Ready to serve	2,798,010	2, 498	2. 481, 259	1,804	
Meat and poultry paste	. 1	1	1,005,588	493	
Gravy (hot chicken sauce)	2, 622, 705	397	2. 433. 434	458	
All other products and by-products:	44 400				
Turkey rolls Viscera	44, 163	40	30,989	33	
Feathers		421 215	2, 276, 155	631 266	
All other products	1,011,220	1,640	2,210,100	1, 291	
		1,010	• • •	1, 201	
. Amount received in payment for work done on materials and products owned by others.		1,305	* * *	1. 427	
Less adjustment for value of sales taxes, excise duties and outward transportation charges	5				
which could not be deducted from individual commodity items described above		(1.127)	4 4 8	(1,651)	
Net adjustment for establishments receiving progress payments		_		_	
Total adjusted value of shipments and work done		173, 675		192, 581	

¹ Confidential, included in "All other products".

TABLE 14. Shipments of Selected Goods of Own Manufacture - All Industries, 1964 and 1965

(Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

Description	1964 ^p		1965 ^p	
	Quantity	Value	Quantity	Value
	lbs.	\$*000	lbs.	\$*000
Poultry - Fresh and frozen, all kinds	563. 896. 880	193, 395	598, 809, 746	212. 972
Canned products:				
Poultry	2, 563, 067	1,791	3,901,058	3,430
Ready to serve	43,717.292	13, 287°	44, 180, 837	13,538
Meat and poultry paste	7, 307, 488	3.926	7,098,589	3,820

List of Establishments classified to this Industry, 1965

(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location	
rince Edward Island:		
Fraser, T.H.	Murray Harbour	
Jenkins Bros, Ltd.		
Waddell Bros,		
ova Scotia:		
A.C.A. Co-op Association Ltd. Antigonish Poultry Ltd.		
Canard Poultry Ltd.		
Elm Avenue Farm Ltd.	Eimsdale	
Hale, Clayton		
Quality Poultry Ltd.	Lilydale	
ew Brunswick:		
Capital Co-operative Ltd.	Barker St., Fredericton	
D.F.P. Limited	65 Robinson St., Moncton	
Herbert, L.J.		
Kimbail's Poultry Farm Searle's Poultry Farm		
Sussex Poultry Ltd.		
Taymouth Turkey Farm		
uébec;		
A la Canadienne Ltée	Weedon	
Abattoir Berthier Inc.		
Abattoir St-Hilaire Ltée		
Brome Lake Ducks Ltd.	Knowlton	
Cunada Packers Ltd.		
Comptoir Avicole des Aulnaies		
Co-opérative Fédérée de Québec-Abattoir Avicole, Victorlaville		
Flamingo Farms Ltd.	Berthierville	
La Cie Esta Ltée		
La Co-op de Dorchester La Corporation d'Aliments Buffet Ltd.		
La Ferme de Poulette Grise Inc.	La Malbaie	
Le Comptoir Avicole de St-Félix-de-Valois		
Les Produits Benjamin Enr.	551, rue Chambly, Marieville 153, rue Beauchesne, Arthabaska	
Les Produits Dino Enr. Les Produits G.M. Co. Inc.		
Lauzon, T, Inc.		
Laurentian Poultry Inc.	Ste-Sophie	
Leibovitch Co. Inc.		
Produits Avicoles Roberval Ltée		
Quebec Poultry Co, Ltd.	195, rue Joly, Québec	
Quebec Poultry Co. Ltd.		
Reliable Poultry Packers Inc		
Sam's Poultry Market		
Société Co-op. Avicole Régionale	St-Damase	
Spécialités Francaises Liée	4550, rue Garnier, Montreal)	
Sunny Brook Farms Ltd. Tucker, S. & Son		
Vincent, Trefflé Ltée		

List of Establishments classified to this Industry, 1965 - Continued

Location

Name	
Ontario:	
	Manla Casua Ava Cali Didas
Appleton, W.S. Arthur Packers Ltd., The	Maple Grove Ave., Oak Ridge Arthur
Baker, Amos (Mrs.)	RR 1, Picton
Barker's Produce Barkley, Paul, Ltd.	Essex Morrisburg
Bell City Poultry Ltd.	345 Palding Drive, Brantford
Brampton Poultry (Quaker Oats Co. of Canada Ltd.)	32 Kennedy Rd. S., Brampton
Canada Packers Ltd.	34 Durham St., Walkerton
Chalet Farms Ltd. Choice Cut-Up Chicken (1958) Ltd.	Old Yonge St., Aurora
Cold Springs Farm Ltd.	Brock St., Thamesford
Cook, Ward & Son	RR 1. Schomberg
Copper Kettle Canning Co. Ltd. Dresden Produce Ltd.	Coldwater St. John St., Dresden
Dundas Producers Ltd.	RR 1. Dundas
Dupont, Royce, Poultry Packers Ltd.	1526 Dupont St., Toronto 9
Export Canners Ltd. Farm Fresh Poultry	52 Clinton St., Toronto 55 Spruce St., Paris
Fiorentino, T., and Sons Ltd.	1299 Ottawa Ave., Niagara Falls
Foster Bros.	Greenbank Watford
Imperial Foods (Watford) Ltd. Johnston's Poultry Co.	Metcalfe
Kensington Packing Co. Ltd.	25 St. Andrews St., Toronto 2B
King Cole Ducks Ltd. McNaughtons Poultry	Aurora 108 Arthur Ave., Essex
Manitoulin Turkey Co-op Ltd.	Gore Bay
Maple Lodge Farm Ltd.	RR 2, Norval
Monkton Produce Co. Niagara Finest Poultry Ltd.	Monkton Burlington
Norfish Ltd.	Lynn St., Port Dover
Petrucelli, G & Son	1 Hillyard St., Hamilton
Port Perry Packers Ltd. Renfrew Producers & Consumers Co-op.	Port Perry Lisgar Rd., Renfrew
Riverside Poultry Co. Ltd.	1236 Trafalgar St., London
Roder, A, Turkey Farm	RR. 1, Arkona
Ruby, R. Farms Ltd. St. Clair Poultry Packers Co. Ltd.	RR 1, Baden 32 Dods Ave., Toronto
Shantz Processing Ltd.	Ingersoll
Sharpe, A.W.	RR. 7 Guelph
Sky-Line Farms Ltd. Snyder's Poultry	RR. 1 Kettleby Harrowsmith
Stillmeadow Farms Ltd.	R.R. 1 Elora
Stork, A. & Sons Ltd. Sunny Acres Turkey Farm	238 Queen St. W., Toronto 2B R.R. 4, Amherstburg
Sun Parlour Poultry Farms Ltd.	93 Wilson Ave., Essex
Swift Canadian Co. Ltd.	478-15th St., Hanover
Tend-R Flesh Ltd. Tendrchic Limited	Petersburg 249 Station St., Belleville
Thames Valley Poultry Ltd.	75 Bothwell Drive, Chatham
Theo's Home Made Chicken	5 Essex Ave., Thornhill 360 Spadina Ave., Toronto 2 B
Toronto Packing Co. Tuck Turkey Ranch Ltd.	R.R. 1, Claremont
Wald Produce	Norman St., Palmerston
Weber Poultry Farms Ltd	R.R. 2, Kitchener R.R. 1, Picton
Willow Spring Farms	R.R. 1, Wellington
Manitoba:	
Acme Produce Co. Ltd.	525 Jarvis Ave., Winnipeg 4
Brandon Poultry Products Ltd.	1733 Pacific Ave., Brandon
Dueck, G. & Son Ltd. Dunn-Rite Food Products Ltd.	Niverville 710 Pembina Hwy., Winnipeg
Friendly Farms Ltd.	Steinbach
Goldberg's Poultry Centre	22 Powers St., Winnipeg
Manitoba Dairy & Poultry Co-op Ltd. Pembina Poultry Packers Ltd.	Biumenort Morden
Swift Canadian Co. Ltd.	Neepawa
Swift Canadian Co. Ltd.	Princess & Henry Sts., Winnipeg
Saskatchewan:	
Canada Packers Ltd.	
Kelliher Creamery Co. Ltd. Saskatchewan Co-op Cream Assoc. Ltd.	Bosworth St., Wynyard 1324 Halifax St., Regina
Sask Co-on Creamery Ass'n Ltd.	1192-97th St., North Battleford
Saskatchewan Co-op Cream Assoc. Ltd.	50 Myrtle Ave., Yorktown
Sharpe, W.J. & Co. Ltd. Swift Canadian Co. Ltd.	Melviile
Swift Current Produce Co.	Railway St. W., Swift Current
Wilson Produce Co. Ltd.	409 High St. W., Moose Jaw
Alberta:	
Alberta Poultry Marketers Co-op Ltd.	303-24th. St. N., Lethbridge
Alberta Poultry Marketers Co-op Ltd. Alberta Poultry Marketers Co-op Ltd.	10207 - 108th St., Edmonton
Process Louis Maracies Co.ob Pins	as one we seme cargary

List of Establishments classified to This Industry, 1965 — Concluded

Name	Location		
Alberta - Concluded: Central Alberta Dairy Pool Edmonton Produce (1962) Ltd. Mountain View Poultry Farm Ltd. Pinecrest Poultry Sales Ltd. Swift Canadian Co. Ltd. Western Alberta Produce Ltd.	5302 Gaetz Ave., Red Deer 10504-102nd St., Edmonton Okotoks 2126 Hirst Rd., Calgary 111-10th Ave. W., Calgary 10611-101st St., Edmonton		
British Columbia: Apex Poultry Co. Ltd. Bonus Foods Ltd. Boulter, A and Sons Ltd. Canadian Poultry Co. Chong, Lun Co. Chong, Shing Poultry Ltd. Fatt Poultry Farm Ltd. Happy Valley Poultry Farm J. & K. Products Ltd. Langley Poultry & Packing Co. Lung, Sing Poultry Maplewood Poultry Processors Ltd. Mee Sang Poultry Manco Poultry Panco Poultry Panco Poultry Ltd. Scott, Wm. & Co. Ltd. Willows Poultry Farms Ltd.	240 E. Georgia St., Vancouver 4 1635 MacDonald Ave., Burnaby 2 5523-176th St., Cloverdale 1158 Powell St., Vancouver 245 E. Pender St., Vancouver 4 251 E. Pender St., Vancouver 4 4245 Douglas St., Victoria 3553 Happy Valley Rd., Victoria 613 Terminal Ave., Vancouver 20622-66th Ave., Langley 321 E. Georgia St., Vancouver 2901 Sooke Rd., R.R.2, Victoria 253 E. Pender St., Vancouver 640 Robinson St., New Westminster 7466 King George Hwy., Surrey 1426 Cottrell St., Vancouver 4 11894 Marshall Rd., Clearbrook		

CONCEPTS AND DEFINITIONS

Census of Manufactures

General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 55 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 176 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the establishment (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 135 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the reports reflect the complete implementation of these changes and enable comparisons to be made back to and including 1961. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used Goods purchased for resale as such Fuel and power consumed Number of employees and salaries and wages Man-hours worked and paid Inventories Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour

force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

Head Offices and Auxiliary Units

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

- (a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;
- (b) In the case of multi-establishment firms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of

such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

Employees

(a) Production and related workers — Manufacturing activities

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. For those establishments reporting on the "long" form, production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. In the case of those establishments reporting on the "short" form, respondents are requested to report average annual figures. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). Data on man-hours are not collected from establishments reporting on the short form. Man-hours for these establishments are estimated on the basis of ratios derived from the 1958 census. During this census all establishments reported on the long form. In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

(b) Production and related workers — Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

(c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers. etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

(d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

(a) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

Working Owners or Partners

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners are defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages,

bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included, Figures on salaries and wages refer to the calendar year.

Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

Materials and Supplies

(a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

(b) Non-manufacturing activities

1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of

purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

Shipments

(a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

(b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity

are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

(c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

(d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

Inventories

(a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the

receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

(b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

Value Added

(a) By manufacturing activities

Figures are compiled by deducting the cost of manufacturing materials, supplies, etc. and fuel and electricity consumed from the (value of shipments of goods of own manufacture adjusted for changes in the value of inventories of finished goods and goods in process).

(b) By non-manufacturing activities

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods pur-

chased for re-sale) and the cost of non-manufacturing materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

(c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net output or net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".

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