



# Statistics Canada Statistique Canada

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WHOLESALE TRADECOMMERCE DE GROS

MARCH - 1977 - MARS

The data presented in this report refer to Canadian wholesale merchants and do not include the business transactions of manufacturers' sales branches, assemblers of primary products, agents and brokers, and petroleum bulk tank plants and truck distributors. These estimates, which are not seasonally adjusted, are based on the returns of a sample of firms in all kinds of business in all regions. They are subject to periodic revisions to account for new businesses (births) and firms going out of business (deaths). They are also adjusted to a census base following each quinquennial census.

Data are shown for twenty-four kinds of business groups as well as two residual categories. The composition of each kind of business group is described in the December 1976 issue of this bulletin.

Table 1 contains the estimated dollar value of net sales (gross sales less returns and allowances), including sales taxes collected, and other trading revenues. The figures are unadjusted for price changes or number of business days in the respective months.

Table 2 shows the end-of-month estimated dollar value of inventories, at cost, owned by wholesale merchants, and stock/sales ratios.

Merchandising and Services  
Division

May - 1977 - Mai  
5-3407-508

Les données présentées ici ont trait aux grossistes canadiens et ne s'appliquent pas aux opérations commerciales des succursales de vente des fabricants, des intermédiaires en produits primaires, des agents et courtiers et des stockistes et distributeurs par camion de produits pétroliers. Ces estimations non désaisonnalisées sont fondées sur les déclarations d'un échantillon d'entreprises faisant partie de tous les genres de commerce dans toutes les régions. Elles sont sujettes à des rectifications périodiques pour tenir compte des créations et des disparitions d'entreprises. Elles sont aussi rajustées après chaque recensement quinquennal.

Les chiffres portent sur vingt-quatre genres de commerce définis et sur deux catégories résiduelles. La composition de chaque genre de commerce est décrite dans le numéro de décembre 1976 du présent bulletin.

Le tableau 1 donne des estimations des ventes nettes (ventes brutes moins les rendus et les rabais), y compris les taxes de vente perçues et les autres recettes d'exploitation. Les chiffres n'ont pas été rectifiés pour tenir compte des changements de prix ni de l'inégalité des mois.

Le tableau 2 montre la valeur estimative, au prix coûtant, des stocks que possèdent les grossistes en fin de mois ainsi que les rapports stocks/ventes.

Division du commerce  
et des services

TABLE 1. Preliminary Estimates of Wholesale Sales and Percentage Changes

| No. | Kind of business group   | March - 1977 - Mars |           |                                  |
|-----|--|---------------------|-----------|----------------------------------|
|     |  | Sales - Ventes      |           | Change<br>1977/1976<br>Variation |
|     |  | 1976                | 1977      |                                  |
|     |  | \$'000              |           | %                                |
| 1   | Total, all trades .....  | 4,338,029           | 5,051,366 | + 16.4                           |
| 2   | Total, all trades, excluding grain .....                                     | 3,802,605           | 4,088,675 | + 7.5                            |
| 3   | Consumer goods trades .....  | 1,939,320           | 2,077,854 | + 7.1                            |
| 4   | Automotive parts and accessories .....                                       | 246,241             | 263,760   | + 7.1                            |
| 5   | Motor vehicles .....   | 94,009              | 111,495   | + 18.6                           |
| 6   | Drugs and drug sundries .....  | 93,496              | 98,077    | + 4.9                            |
| 7   | Clothing and furnishings .....   | 35,790              | 41,803    | + 16.8                           |
| 8   | Footwear .....   | 13,479              | 18,654    | + 38.4                           |
| 9   | Other textiles and clothing accessories.                                     | 128,622             | 125,278   | - 2.6                            |
| 10  | Household electrical appliances .....  | 68,598              | 76,762    | + 11.9                           |
| 11  | Tobacco, confectionery and soft drinks.                                      | 177,289             | 216,293   | + 22.0                           |
| 12  | Fresh fruits and vegetables .....  | 63,408              | 72,856    | + 14.9                           |
| 13  | Meat and dairy products .....  | 84,834              | 87,464    | + 3.1                            |
| 14  | Floor coverings .....  | 38,834              | 40,349    | + 3.9                            |
| 15  | Groceries and food specialties .....   | 622,736             | 640,795   | + 2.9                            |
| 16  | Hardware .....   | 75,318              | 82,097    | + 9.0                            |
| 17  | Consumer goods residual .....  | 196,664             | 202,171   | + 2.8                            |
| 18  | Industrial goods trades .....  | 2,398,709           | 2,973,512 | + 24.0                           |
| 19  | Coal and coke .....  | 4,174               | 2,976     | - 28.7                           |
| 20  | Grain .....  | 535,423             | 962,691   | + 79.8                           |
| 21  | Electrical wiring supplies, construction materials, apparatus and equipment. | 74,285              | 75,250    | + 1.3                            |
| 22  | Other construction materials and supplies including lumber.                  | 472,896             | 510,255   | + 7.9                            |
| 23  | Farm machinery .....   | 177,715             | 181,802   | + 2.3                            |
| 24  | Industrial and transportation equipment and supplies.                        | 438,619             | 468,445   | + 6.8                            |
| 25  | Commercial, institutional and service equipment and supplies.                | 89,490              | 98,886    | + 10.5                           |
| 26  | Newsprint, paper and paper products ..                                       | 76,176              | 88,745    | + 16.5                           |
| 27  | Scientific and professional equipment and supplies.                          | 58,599              | 65,924    | + 12.5                           |
| 28  | Iron and steel .....   | 168,133             | 204,786   | + 21.8                           |
| 29  | Junk and scrap .....   | 52,690              | 48,211    | - 8.5                            |
| 30  | Industrial goods residual .....  | 250,510             | 265,541   | + 6.0                            |

Note: Components may not add to totals due to rounding. Percentages were calculated on unrounded figures.

TABLEAU 1. Évaluation provisoire des ventes de gros et variations procentuelles

| January-March - Janvier-mars |            |                                  | Genre de commerce   | N° |  |  |
|------------------------------|------------|----------------------------------|---|----|--|--|
| Sales - Ventes               |            | Change<br>1977/1976<br>Variation |   |    |  |  |
| 1976                         | 1977       |                                  |   |    |  |  |
| \$'000                       |            | %                                |   |    |  |  |
| 11,398,196                   | 12,545,156 | + 10.1                           | Total, tous commerces .....   | 1  |  |  |
| 10,169,481                   | 11,016,549 | + 8.3                            | Total, tous commerces, sauf céréales .....  | 2  |  |  |
| 5,124,268                    | 5,568,203  | + 8.7                            | Biens de consommation .....   | 3  |  |  |
| 605,933                      | 657,010    | + 8.4                            | Pièces et accessoires d'automobiles ..  | 4  |  |  |
| 207,283                      | 242,917    | + 17.2                           | Véhicules automobiles .....   | 5  |  |  |
| 258,833                      | 268,781    | + 3.8                            | Drogues et articles pharmaceutiques divers.   | 6  |  |  |
| 96,611                       | 104,725    | + 8.4                            | Vêtements et accessoires .....  | 7  |  |  |
| 25,054                       | 35,202     | + 40.5                           | Chaussures .....  | 8  |  |  |
| 265,233                      | 257,267    | - 3.0                            | Autres accessoires tissés et vestimentaires.  | 9  |  |  |
| 215,391                      | 237,184    | + 10.1                           | Appareils ménagers et électriques ....  | 10 |  |  |
| 445,692                      | 637,747    | + 43.1                           | Tabacs, confiserie et boissons gazeuses.  | 11 |  |  |
| 178,968                      | 204,894    | + 14.5                           | Fruits et légumes frais .....   | 12 |  |  |
| 217,892                      | 235,494    | + 8.1                            | Viandes et produits laitiers .....  | 13 |  |  |
| 104,603                      | 105,015    | + 0.4                            | Couvertures de plancher .....   | 14 |  |  |
| 1,731,473                    | 1,793,911  | + 3.6                            | Épicerie et spécialités alimentaires  | 15 |  |  |
| 219,793                      | 230,294    | + 4.8                            | Quincaillerie .....   | 16 |  |  |
| 551,510                      | 557,762    | + 1.1                            | Autres biens de consommation .....  | 17 |  |  |
| 6,273,928                    | 6,976,953  | + 11.2                           | Biens industriels .....   | 18 |  |  |
| 17,752                       | 12,172     | - 31.4                           | Charbon et coke .....   | 19 |  |  |
| 1,228,715                    | 1,528,607  | + 24.4                           | Céréales .....  | 20 |  |  |
| 197,274                      | 192,210    | - 2.6                            | Fournitures pour canalisations électriques; matériaux, appareils et matériel de construction. | 21 |  |  |
| 1,323,454                    | 1,402,699  | + 6.0                            | Autres matériaux et fournitures de construction, y compris le bois.                           | 22 |  |  |
| 511,103                      | 524,964    | + 2.7                            | Machines agricoles .....  | 23 |  |  |
| 1,170,261                    | 1,318,385  | + 12.7                           | Matériel et fournitures pour l'industrie et les transports.                                   | 24 |  |  |
| 253,053                      | 274,008    | + 8.3                            | Matériel et fournitures à l'usage des commerces, des établissements et des services.          | 25 |  |  |
| 219,976                      | 236,632    | + 7.6                            | Papier journal, papier et produits en papier.   | 26 |  |  |
| 141,062                      | 150,636    | + 6.8                            | Matériel et fournitures scientifiques et professionnels.                                      | 27 |  |  |
| 442,705                      | 489,007    | + 10.5                           | Fer et acier .....  | 28 |  |  |
| 135,546                      | 154,159    | + 13.7                           | Vieilleries et rebuts .....   | 29 |  |  |
| 633,029                      | 693,474    | + 9.6                            | Autres biens industriels .....  | 30 |  |  |

Nota: Les chiffres ayant été arrondis, les totaux ne correspondent pas toujours. Les pourcentages ont été calculés d'après les chiffres non arrondis.

TABLE 2. Preliminary Estimates of Wholesale Inventories, Percentage Changes and Stock/Sales Ratios

| No. | Kind of business group   | March - Mars         |           |                                  |
|-----|--|----------------------|-----------|----------------------------------|
|     |  | Inventories - Stocks |           | Change<br>1977/1976<br>Variation |
|     |  | 1976                 | 1977      |                                  |
|     |  | \$'000               |           | %                                |
| 1   | Total, all trades .....  | 6,776,856            | 7,522,211 | + 11.0                           |
| 2   | Total, all trades, excluding grain .....                                     | 6,740,631            | 7,445,080 | + 10.5                           |
| 3   | Consumer goods trades .....  | 2,578,592            | 2,818,119 | + 9.3                            |
| 4   | Automotive parts and accessories .....                                       | 512,379              | 528,775   | + 3.2                            |
| 5   | Motor vehicles .....   | 163,255              | 176,971   | + 8.4                            |
| 6   | Drugs and drug sundries .....  | 101,602              | 94,211    | - 7.3                            |
| 7   | Clothing and furnishings .....   | 33,818               | 52,675    | + 55.8                           |
| 8   | Footwear .....   | 15,967               | 22,572    | + 41.4                           |
| 9   | Other textiles and clothing accessories.                                     | 152,956              | 142,593   | - 6.8                            |
| 10  | Household electrical appliances .....  | 91,365               | 98,628    | + 8.0                            |
| 11  | Tobacco, confectionery and soft drinks.                                      | 168,303              | 220,225   | + 30.9                           |
| 12  | Fresh fruits and vegetables .....  | 24,929               | 29,265    | + 17.4                           |
| 13  | Meat and dairy products .....  | 57,698               | 65,459    | + 13.5                           |
| 14  | Floor coverings .....  | 145,150              | 166,413   | + 14.7                           |
| 15  | Groceries and food specialties .....   | 643,114              | 706,615   | + 9.9                            |
| 16  | Hardware .....   | 172,275              | 187,966   | + 9.1                            |
| 17  | Consumer goods residual .....  | 295,781              | 325,751   | + 10.1                           |
| 18  | Industrial goods trades .....  | 4,198,264            | 4,704,092 | + 12.1                           |
| 19  | Coal and coke .....  | 2,861                | 3,116     | + 8.9                            |
| 20  | Grain .....  | 36,225               | 77,131    | + 112.9                          |
| 21  | Electrical wiring supplies, construction materials, apparatus and equipment. | 142,640              | 158,841   | + 11.4                           |
| 22  | Other construction materials and supplies including lumber.                  | 1,323,716            | 1,541,252 | + 16.4                           |
| 23  | Farm machinery .....   | 155,917              | 199,672   | + 28.1                           |
| 24  | Industrial and transportation equipment and supplies.                        | 1,264,206            | 1,464,628 | + 15.9                           |
| 25  | Commercial, institutional and service equipment and supplies.                | 245,758              | 245,419   | - 0.1                            |
| 26  | Newsprint, paper and paper products ...                                      | 121,791              | 121,616   | - 0.1                            |
| 27  | Scientific and professional equipment and supplies.                          | 110,941              | 115,588   | + 4.2                            |
| 28  | Iron and steel .....   | 283,721              | 231,379   | - 18.4                           |
| 29  | Junk and scrap .....   | 90,573               | 70,923    | - 21.7                           |
| 30  | Industrial goods residual .....  | 419,915              | 474,527   | + 13.0                           |

Note: Components may not add to totals due to rounding. Percentages were calculated on unrounded figures.

(1) Insufficient data.

TABLEAU 2. Évaluation provisoire des stocks, variations procentuelles et rapports stocks/ventes

| March - Mars                                |       | Genre de commerce   | N° |  |  |
|---|-------|---|----|--|--|
| Stock/sales ratios - Rapports stocks/ventes |       |   |    |  |  |
| 1976  | 1977  |   |    |  |  |
| %   |       |   |    |  |  |
| 156.2                                       | 148.9 | Total, tous commerces .....   | 1  |  |  |
| 177.3                                       | 182.1 | Total, tous commerces, sauf céréales .....  | 2  |  |  |
| 133.0                                       | 135.6 | Biens de consommation .....   | 3  |  |  |
| 208.1                                       | 200.5 | Pièces et accessoires d'automobiles ...   | 4  |  |  |
| 173.7                                       | 158.7 | Véhicules automobiles .....   | 5  |  |  |
| 108.7                                       | 96.1  | Drogues et articles pharmaceutiques divers.   | 6  |  |  |
| 94.5  | 126.0 | Vêtements et accessoires .....  | 7  |  |  |
| 118.5                                       | 121.0 | Chaussures .....  | 8  |  |  |
| 118.9                                       | 113.8 | Autres accessoires tissés et vêtimentaires.   | 9  |  |  |
| 133.2                                       | 128.5 | Appareils ménagers et électriques .....   | 10 |  |  |
| 94.9  | 101.8 | Tabacs, confiserie et boissons gazeuses.  | 11 |  |  |
| 39.3  | 40.2  | Fruits et légumes frais .....   | 12 |  |  |
| 68.0  | 74.8  | Viandes et produits laitiers .....  | 13 |  |  |
| 373.8                                       | 412.4 | Couvertures de plancher .....   | 14 |  |  |
| 103.3                                       | 110.3 | Épicerie et spécialités alimentaires ..   | 15 |  |  |
| 228.7                                       | 229.0 | Quincaillerie .....   | 16 |  |  |
| 150.4                                       | 161.1 | Autres biens de consommation .....  | 17 |  |  |
| 175.0                                       | 158.2 | Biens industriels .....   | 18 |  |  |
| 68.5  | 104.7 | Charbon et coke .....   | 19 |  |  |
| 6.8   | 8.0   | Céréales .....  | 20 |  |  |
| 192.0                                       | 211.1 | Fournitures pour canalisations électriques; matériaux, appareils et matériel de construction. | 21 |  |  |
| 279.9                                       | 302.1 | Autres matériaux et fournitures de construction, y compris le bois.                           | 22 |  |  |
| 87.7  | 109.8 | Machines agricoles .....  | 23 |  |  |
| 288.2                                       | 312.7 | Matériel et fournitures pour l'industrie et les transports.                                   | 24 |  |  |
| 274.6                                       | 248.2 | Matériel et fournitures à l'usage des commerces, des établissements et des services.          | 25 |  |  |
| 159.9                                       | 137.0 | Papier journal, papier et produits en papier.   | 26 |  |  |
| 189.3                                       | 175.3 | Matériel et fournitures scientifiques et professionnels.                                      | 27 |  |  |
| 168.8                                       | 113.0 | Fer et acier .....  | 28 |  |  |
| 171.9                                       | 147.1 | Vieilleries et rebuts .....   | 29 |  |  |
| 167.6                                       | 178.7 | Autres biens industriels .....  | 30 |  |  |

Nota: Les chiffres ayant été arrondis, les totaux ne correspondent pas toujours. Les pourcentages ont été calculés d'après les chiffres non arrondis.

(1) Données insuffisantes.

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