## CANADA



## DOMINION BUREAU OF STATISTICS

## CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

$\qquad$


## RETAIL MERCHANDISE TRADE

## IN

CANADA

## CALENDAR YEAR

1941

FINAL REPORT


OTTAWA 1944
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# CENSUS OF MERCHKNDISING AND SERVICE ESTABLISHMENTS 

## RETAI LERCHANDISE TRADE IN CANALA, 1941

(Final Report)

## INTRODUCTION

Final compilations for the Census of Merchandising and Service Establishments for 1941 show a total of 137,331 retail merchandise stores in Canada in the census year with annual sales of $\$ 3,440,901,700$. These figures compare with previously published total s of 131,474 stores and $\$ 3,311,143,800$ sales contained in preliminary census releases, the additional stores and sales representing reports received too late to be included in the preliminary compilations.

The Census of Merchandising and Service Establishments formed part of the Decennial Census of 1941 and was designed for the purpose of securing the most comprehensive information possible on which to base studies of the retail and wholesale marketing structure of the country. The field covered included retail stores, wholesale trading establishments and, in addition, certain types of service establishments whose receipts represented revenues derived for services provided rather than for merchandise sold. A separate report was recelved for each place of business, the individual store representing the unit for reporting rather than the company or organization to which a group of stores may have belonged. The information secured related to personnel and payroll, operating expenses, annual sales, year-end stocks and accounts receivable. All stores were required to report their totel annual volume of business. The larger retail stores and wholesale tredine houses were asked, in addition, to give an analysis of their total annual turnover on a fairly broad conthodity basis.

- The Census of Merchandising and Service Establishments was taken by mail, the basic mailing list for the purpose having been prepared by the population census enumerators who were instructed to list the names, addresses and certain other salient features of all firms coming within the scope of the business census and located within their respective enumeration areas. These mailing lists were supplemented by checking them for completeness against records of firms in corresponding fields licensed to operate under the authority of the Wartime Prices and Trade Board. Schedules were despatched early in 1942 to all firms whose names and addresses were thus secured asking for details regarding their business operetions during the calendar year 1941 or, if necessary, for the fiscal year corresponding most closely with that twelve-month period.

This report contains a general summary of the retail merchandise trade of Canada during the census year from the establishment rather than the commodity point of view. It shows the number of stores, amount of sales, employment and payroll and certain other data for stores classified broadly according to kind of business, as for examplo, for grocery stores, drug stores, hardware stores, etc. Corresponding reports have already been issued for each of the several provinces. Another report will be published giving retail sales figures for selected comodity classes. Rotaprint bulletins dealing with service and wholesale trading establishments will also be issued. A more detailed analysis of the retail marketing structure will be contained in the printed census volume on retasi trade now in course of preparation.

## COMPARISONS WITH EARIIER CENSUS RESULTS

The 1941 Census of Merchandising and Service Establishments is the second complete survey of this field to be made in Canada. A partial census of trading estabIfshments was made for 1924 but the first complete census related to the year 1930, when 125,003 stores with $\$ 2,755,569,900$ sales were recorded. The scope of the 1930 census varied slightly from that of 1941 , the report for the earlier year including certain types of business either excluded altogether from the 1941 census or else omitted from the reguiar retail trade tables and included in a supplementary section of the report. Producer-distributors of dairy products were included in the 1930 census but, in view of the fact that this field is now canvassed by the Agricultural Branch of the Bureau. they were omitted altogether from the 1941 merchandising census. Figures for line elevators selling feed and coal and data for agencies or itinerant operators having no establyshed place of business were included in the main tables of the 1930 census, but are shown only in a supplementary section of the 1941 report. On making the figures for the two years comparable by excluding these types of business from the 1930 totals, increases of 14.8 per cent in number of stores and 25.6 per cent in value of seles are record 9 .

## KIND OF-BUSTNESS TRENDS

For purposes of the Census of Merchandising and Service Establishments each store has been assigned to a kind-of-business classification depending: in part, upon the comnodities handled and, in part, upon popular designation. These kind-orn business classifications should not be confused with commodity sales. Grocery stores are not rastricted to the sale of food products wile on the other hand erocery products are sold by country general stores, depertment stores and some other kinds of retail outlets. In some instances these kind-of-business classifications are clear-cut but in a considerable number of cases the lines of demarcation between trades are not so clear requiring the use of some more or less arbitrary rulings regarding definition. Notes regarding some of these classifications will be found at the end of this summary.

Comparisons of the figures for individuel kind-of-business classifications between 1930 and 1941 are distorted in some instances by changes in definition and methods of classification. Some stores transact business on both a wholesale and retail basis and only those units whose business is transected chifefly on a retail basis are included in the retail census. Establishments operating chiefly on a wholosale basis are included in the wholesale census. Slight changes in the relative proportions of retail and wholesale business transacted by certain firms may have resulted in their transference from one phase of the business census in 1930 to the other in 1941. Furthermore, changes in the commodity composition of certain stores will have necessitated their transference from one kind-of-business classification to another within the retail field. Changes between the two census periods for individual lines of business as revealed in the accompanying tables must be interpreted in the light of these factors.

Comparison of the figures for the two periods, 1930 and 1941. reveal a number of important developments in the retali marketing structure of Canada. An outstanding development has been the marked increase in the business of stores selling both groceries and fresh meats and classified for census purposes as combination stores. There were 5 ;162 such stores in 1930 with annual seles of $\$ 161,704,100$ while in 1941 there were 6,101 of these stores with $\$ 301,351,000$ seles, a gain of 86 per cent over the previous figure. Variety stores, a type in which chains predominate, s. another kind-of-business in which there have been important expansions in the eievenyear pertod intervening between the two surveys. There were 513 such stores with $\$ 44,212,200$ sales in 1930 while in 1941 the number of stores had increased to 1,085 and the value of sales to $\$ 85,177,000$. The percentage increase for filing stations was even greater than those recorded for the preceding two kind-of business classes. There were 5,503 establishments classified as filling stations in 1930 wh $\$ 65.449$, 300 sales. In 1941 there were almost twice as meny outlets, 10,130 filling stations being reported. These had sales of $\$ 157,558,100$, an increase of 137 per cent over the volume of business transacted in the earlier census period. Although changes in definition and methods of classification are factors to be considered in these comparisons, it is apparent that there was a marked increase both in the number and volume of business transacted by filling stations between 1930 and 1941.

Another important development revealed in the Census results is a pro ncunced increase in the business done by eating places. There were 5,609 such establishments with $\$ 75,977,100$ receipts in 1930 while in 1941 the number of establishments had increased to 8,821 and the volume of business to $\$ 131,181,000$, up 73 per cent compared with the previous figure. These figures relate to places of business specializing in the sale of meals. They do not include lunch counters or dining rooms in drue stores, variety stores, department stores. nor do they include dining rooms located in hotels.

## PROVINCIAL DISTRTBUTION OF RETAIL STORE SALES

Almost 41 per cent of the total Canadian retail trade for 1941 was transacted by stores located in the Province of Ontario; Quebec came second with 23.8 per cent so that these two provinces together accounted for almost two-thirds of the Dominion total. Percentages of the total sales secured by the other prowinces in 1941 stand at, 9.0 per cent for British Columbia, 6.4 per cent for Alberte, $S_{0} I$ per cent for Manitoba, 5.4 per cent for Saskatchewan, 4.8 per cent for Nova Scotia. 3. 0 per cent for New Brunswick and half of one per cent for Prince Edward Island.

The trend in sales between 1930 and 1941 was not uniform for all provinces. In the case of five provinces-New Brunswick; Quebec, Ontarion Alberta and British Columbie-the trend wes similar, increases between the two years ranging between 20 and 30 per cent. But Saskatchewan sale: were 1 per cent lower in 1941 than in 1930 while on the other hand wartime activity in Nova Scotia resulted in sales in that province in 1941 standing 66 per cent higher than in the earlier year. Manitoba seles were up 11 per cent while retail trade in Price Edward Island was up 16 per cent.

Varying trends have naturally resulted in shifts in the relative pror portions of the total trade transacted in the various provinces in 1941 compared with 1930, appreciable gains being secured by Nova Scotia and Ontarlo and lower proportions secured by Manitoba and Saskatchewan.

Table 1.--Provincial Distribution of Total Retail Store Sales, 1930 and 1941

| Province | 1930 |  | 1941 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount, | $\begin{gathered} \hline \text { Per cent } \\ \text { of } \\ \text { total } \\ \hline \end{gathered}$ | Arcunt | $\begin{gathered} \text { Per cent } \\ \text { of } \\ \text { total } \end{gathered}$ | $\begin{gathered} \text { Per cent } \\ \text { change } \\ 1941 / 1950 \end{gathered}$ |
| Canada | 2, $2.755,569,900$ | 100.0 | \$ $3,440,90,700$ | 100.0 | +24.9 |
| Prince Edward Island | 12.773.700 | 0.5 | 1., 935p500 | 0.5 | 13.7 |
| Nova Scotia ......... | 99,519,900 | 3.6 | 165,033, 000 | 4.8 | + 65.8 |
| New Brunswick ...... | $84,371.900$ | 3.1 | 101, 843, 100 | 3.0 | + 20.7 |
| Quebec ............. | 651,138,500 | 23.6 | 818,671,100 | 23.8 | + 25.7 |
| Ontario............ | 1,099,990,200 | 39.9 | 2.406 .976 .700 | 40.9 | + 27.9 |
| Manitoba | 189,243,900 | 6.9 | 210,833.400 | 6.2 | + 11.4 |
| Saskatchewan ........ | 189,181,100 | 6.9 | 186,385,800 | 5.4 | - 1.2 |
| Alberta .............. | 175,537,100 | 6.4 | 221,071.400 | 6.4 | + 25.2 |
| British Columbia ... | 248,597,500 | 9.0 | 309,572,500 | 9.0 | + 24.5 |
| Yukon and NoWoT. | 3,216,100 | 0.1 | 4,078,400 | 0.1 | + 26.8 |

## DISTRIBUTION BY KIND-OF-BUSINESS GROUPS

One hundred and eighteen individual kind-of-business classifications were used in classifying the retail merchandise trade. These individual classificetions have been combined into ten broad groups as follows: (1) Food Group, including stores specializing in the sale of food products such as grocery stores, confectionery stores, mest markets, etc; (2) Country General Stores, consisting of stores carrying a general line of merchandise and located in places of less then 2,000 population; (3) General Nerchandise Stores, including department stores, variety stores and other stores carrying a general line of merchandise, (4) Automotive Group, including motor vehicle dealers, merchandising garages and filling statiors; (5) Apparel Group, consisting of stores specializing in men ${ }^{\text {is }}$ or women's clothing or shoes or a combination of these items; (6) Builaing Naterials Group, comprised chiefly of hardware stores or retail dealers in building materials; (7) Furniture-Household Radio Group; (8) Restaurents; (9) Other Retail Storess consisting of a miscellaneous number of non-related kinds of business; and (10) Secondhend stores.

Almost 23 per cent of the total retail trade of Canada in 1941 was transacted by the food group of stores. The autamotive group came second with 17.3 per cent followed closely by the "All otber" eroup with 17.1 per cent. The general merchanaise group of stores accounted for 15.3 per cent while percentages for all other groups were below 10 per cent.

Comparisons of the distributions by kind-of business groups for 1941 and 1930 show the food group coming first in both instances. The most significant changes revealed in this compirison are the increased proportions of the total retail trade secured by the automotive and restaurant groups and the decreased proportions of the total tride secured by the general merchandise group and country eeneral stores. These changes are depicted in the following table:

Table 20-Distribution of Total Retail Store Sales, by
Kind of Business Groups, 1930 and 1941

| Group | 1930 |  | 1941 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Per cent of total | Amount | Per cent of total | $\begin{gathered} \text { Per cent } \\ \text { change } \\ 1941 / 1930 \\ \hline \end{gathered}$ |
|  | \$ |  | \$ |  |  |
| Total | 2,755,569,900 | 100.0 | 3,440,901,700 | 100.0 | + 24.9 |
| Food group | 615,476,100 | 22.3 | 786,247,300 | 22.9 | $+27.7$ |
| Country general stores | 207,657,000 | 7.5 | 214,747,800 | 6.2 | + 3.4 |
| General merchandise Eroup ............. | 472.689,300 | 17.2 | 525,971,000 | 15.3 | + 11.3 |
| Automotive group | 380,914,900 | 13.8 | 594,719,500 | 17.3 | + 56.1 |
| Apparel group ... | 219,968,600 | 8.0 | 295,211,600 | 8.6 | + 34.2 |
| Building meterials group ............ | 164,111,700 | 6.0 | 174,203,400 | 5.1 | + 6.1 |
| Furniture , household \& radio group | 99,791,300 | 3.6 | 118,356,900 | 3.4 | +18.6 |
| Restaurant group | 75,977,100 | 2.8 | 131,181,000 | 3.8 | + 72.7 |
| Other retail stores | 507,171,300 | 18.4 | 589,192,700 | 17.1 | + 16.2 |
| Second-hand group | 11,812,600 | 0.4 | 11,070,500 | 0.3 | 6.3 |

## DISTRIBUTION OF STOFES HND SAIES BY SIZE OF LOCFIITY

Almost 40 per cent of the total retail trade of Canada in 1941 was transacted by stores located in places of 100,000 population or more while 18.3 per cent of the business wes secured by stores situated in localities of less than 1,000 population. Percentaces of the total trade secured by intermediate sizes of localities are 17.5 per cent for places of between one and ten thousand population: 12.0 per cent for places of from ten to thirty thousand and 12.6 per cent for places of from thirty to one-hundred thousand population.

Since the volume of retail trade reported by each respondent must, of necessity, be attributed in its entirety to the locality in which the store is located rather than be spread over the wider area from which that business is drawn, it is apprent that the above percentaces do not reflect the distribution by size of locality of the country's buying power. This factor is of particular importance in the case of mall order business. Some of the mail order houses in Canada have opened mail order offices in certain locelities for the purpose of taking orders to be filled by the central mall order house. Separate reports were received for the census for all such offices and the value of orders taken at these offices was attributed to the locality in which they were located. The rembinder of the mail order business representing orders sent direct by the customer throuch the mails was attributed in its entirety to the city in which the mail order house was loceted. This unavoidable practice has the effect of inflating the per capita retail expenditures of cities in which mail order houses ere located. In 1930 the entire mail order business was assigned to the locality in which the mail order houses were located. The opening of order taking offices since that time and the allocation of part of the mail order business to these offices in 1941 results in a shift in the proportion of the total business transacted from the larger cities to the smaller ones.

Comperison of the percentage distribution of retail seles by exze of locality foz 1930 and 1941 reveals a decline in the proportion of the total trade trens acted in places of more than 100,000 populationand an increase in the proportion secured by placse having less than 10,000 population. The lowering of the proportion of tho tctal tagde trensacted in the larger centres conforms whth the trend recorded for deparemeth stores wi: ofs salsa ureracel only 6.3 per. cent higher in 1941 than in 1930 compured with an frarease in the orerall trade of 24.9 per cent.
 12 whioh 8tores Situated 1930 and $1941-$

| Population | 930 |  | 19 41 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amolint | $\begin{gathered} \text { Per cent } \\ \text { of } \\ \text { total } \\ \hline \end{gathered}$ | Amount | $\begin{array}{\|c} \hline \text { Per cent } \\ \text { of } \\ \text { total } \\ \hline \end{array}$ | $\begin{gathered} \text { Per cent } \\ \text { change } \\ 1941 / 1930 \\ \hline \end{gathered}$ |
| Total. All Localutios | $\$$ <br> $2.750,569,900$ | 100.0 | 3,440,901,700 | 100.0 | $\begin{array}{r} \\ +249 \\ \hline\end{array}$ |
| Less than 2,000 | 449,342,900 | 16.3 | 631,059,200 | 18.3 | $+40.4$ |
| $1.000=0.999$ | 457,842,300 | 16,6 | $603,236,800$ | 17.5 | +31.8 |
| $10,000-29.999$ | 341,420,200 | 12.4 | 411,592,400 | 12.0 | + 20.6 |
| 30,000-99,999 | 334,212,100 | 12.1 | 433,434,800 | 12.6 | + 29.7 |
| 100,000 and orer | 1,172,852,400 | 42.6 | 1,361,478,500 | 39.6 | + 26.1 |

## THPES OF OPERATION

In addition to being classifled by kind-op-business on the basis of porular dasignation or the main commodities nerriod, obioh stoze was assignod tio a type dependicg chiefly upon whether it was independently operated or belonged to some form of muitiple organization. For census purposes chains are defined as eroups of four or mire stores under the same ownership or manegement, and carryine on the same or similar kinds of business. One exception to this muling occurs in the case of department stores; all depertment stores are ciassed as independents irrespective of the number operated by a.yy firm.

Chatias. The proportion of the 40 tal trede transacted by chain stores 15: 1941 was ouly sifghtiy changed fror that for 1930 . There were 532 chain store compazies operating in Canade in 1941 and these had B,OII stores with $\$ 642,993,500$ sales of 18.7 per cent of the total business of all stores including both chains and independente, In 1930 there were 518 chain companies with $8,4.76$ atores and $\$ 503,683,800$ alos, an amount which formed 28.3 per cont of the total trade for that year.

Comparison of chain and total seles for individual inges of business for 1930 and 1941 reveal varying trend. Taking erodery and combination stores (stores selling both eroceries and meats) togethar there was no ohange in the proportion of the buainess trancacted by chain stores, 30.4 per cent in 1930, and 30.5 per cent. in 1911. The ratios of chain to total sales for grocery stores alane were 28.5 per cent Ir 1930 and 15.0 per nent in 1941; for combination stores only the somesponding chain ratios were 33.2 pe- cent in 1935 and 44.2 per cent in 1941. The decreased proportion of chain to total business in the case of grocery stores and the increased proportion for combination stores represents a development of cbain crocery units into stores of the cumbination type.

Drug stores constitute another kind of business for which the position occupied by chains was similar in 1930 and 1941, the proportion of chain to total sales standing at 18.5 per cent in both years. Development of the leased type of service station (considered as independents) resulted in a decline in chain ratio for filling stations from 24.8 per cent in 1930 to 8.6 per cent in 1941. The restaurant trade is another in which the business done by chain organizations has not kept pace with the axpansion in the trade as a whole, the ratio of chain to total sales in this instance declining from 18.5 per cent in 1930 to 11.6 per cent in 1941 . On the other hand a marked expansion in the relative position occupied by chains took place in the apecialty shoe store trade. There were 17 chain companies in this field in 1930 and these had 198 stores with $\$ 7.574,600$ sales or 21.1 per cent of the business done by all such stores. In 1941 the number of chain compenies hac increased to 35 , the number of chein units to 457 , and the sales to $\$ 16,397,900$ or 37.2 per cent of the total business of all specialty shoe shops.

Chains are classified into four sub-eroups. In the first instance there are local chains comprised of organizations whose stores are predominantly conm fined to one urban area. Secondly there are provincial chains consistitg of companies having stores located in different localities within one province. Sectional and national chains have units located in two provinces or more. The fourth class of chain is manufacturer-controlled, co sisting of groups of four or more retell stores maintained by manufacturing companies as outlets for merchandise of their own production.

Independents-Independent stores constitute by far the greatest number in the retail merchandising field. There were 128,840 such stores in 1941 with seles of $\$ 2,790,561,300$ or 81.1 per cent of the total retail trade. Included under the general heading of independents are firms operating either two or three individual stores. There were 2,571 firms each of which operated two stores in 1941 and another 442 firms each of which operated three stores. These two and threestore multiples operated a total of 6,468 stores and had sales of $\$ 278,269,600$ or 801 per cent of the total retail trade of the country.

Voluntary chains, consisting of stores under individual ownership and management, ere classified as indepencents rether than as chains for census purposes. There were 50404 stores belonging to voluntary chains in 1941 and these had sales of $\$ 155,569,100$ or 406 per cent of the total annual business. Most of these roluntary chain uatts are alrgle stores. Oniy a relatively small number are members of two or threp-store multiples.

2ther Types of Operation-Included in this residual cetegory are two 1ndividuel types. There were 84 stores wth $\$ 3,422_{0} 000$ sales classified as industrial stores. That is to say, they were operated by mining, fishing or industrial firms chiefly for the use of thelr own employees. The second type of business included here urt lessed concessions or departments in other merchandising or service establishmeats including leased concessions in hotels. There were 396 such departments identified in the census returns and these had sales of $3,918,900$.

## FORNS OF JGGAIZATION

Stores were classified in a third manner; nemely, according to the legel form of the organization under which they operated, as individual proprietorship, partnership, incorporeted company or cooperative enterprise. Slthough only 12,051 stores or 8,8 per cont of the total number were operated under the corporate form of ownership, these accounted for over 40 per cent of the total annual business. Almost 83 per cent of all retail stores were operated as individual proprietorships and these
accounted for about 46 per cent of the total volume of business. Partnerships accounted for 7.7 per cent of the total number of stores and 9.3 per cent of the total sales. There were 445 cooperative retail stores with $\$ 19,839,000$ seles and 646 stores assigned to a residual class and consisting chiefly of eovernment operated liquor stores with total sales of $\$ 111,723,300$.

Table 40 $\sim$ Distribution of Total Stores and Sales by Forms of Organization. 2930 and 19.41

| Form of Organization | Stores |  | Sal es |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number | \% | Amount | \% |
| 1930 |  |  |  |  |
| Totals All Stores | 125,003 | 100.0 | 2,755,569,900 | 100.0 |
| Individual proprietorships | 99.197 | 79.4 | 1.142,203,100 | 41.5 |
| Purtnerships | 10,358 | 8.3 | $271.220,400$ | 9.8 |
| Corporations (1) | 14,395 | 11.5 | $1,223,426,400$ | 44.4 |
| Cooperative associations | 282 | 0.2 | 15,547,900 | 0.6 |
| Other forms of organization (2) | 70 | 0.5 | $103,072.100$ | 3.7 |
| 1941 |  | 迷 5 |  |  |
| Total All Stores | 137,331 | 100.0 | 3,440,901,700 | 100,0 |
| Individual proprietorships ................. | 113,527 | 82.7 | 1,589,762,300 | 46.2 |
| Partnerships | 10,562 | 7.7 | 318,807.900 | 3.3 |
| Corporations (1) | 12.051 | 8.8 | 1.400,769,200 | 40.7 |
| Cooperative associations | 445 | 0.3 | 19,839,000 | 0.6 |
| Other forms of organization (2) | 646 | 0.5 | 111,723.300 | 3.2 |

(1) Figures show for corporations represent the total number of stores operated by incorporated companies.. They do not represent the number of companies.
(2) Comprised chi efly of liquor stores operated by the verious provincial governments.
noperative Stores - In connection with the Census of Merchendising and Service Establishments for 1941 every effort was mede to secure a complete enumeration of cooperatite ratati stores. 'lo this end the bureau of Stitistins mnkea in coopera* tion with the Econonics Branch of the Department of Agriculture, which Branch makes an annal survey of the scoperative rovenent in Canada. The figires eiven in this report relate only to retail stores or establishments as distineuished from cooperetive enterprises engaged in the distribution of bulk commodities to members of the association.

Of the 445 cooperative retall stores end $\$ 9,839,000$ seles thers were 248 clessified as country eenemel stores and these had sales of $\$ 8,823,200$. Food stores including erocery and combination stores came next in importence with 122 stores and \$5, $\mathrm{Ell}, 200$ sales. The remaining stores consisted of mitellaneous kirds of business: genenal merchendise stores, restaurants, filling stations, farmers? upply stores, etc.

## Tuh10 5--Cooperative Tetail Storey in Canada, 1941

| Frovimes and Kind of Business | NumberofStores | Sales |  |
| :---: | :---: | :---: | :---: |
|  |  | Anount | $\begin{gathered} \text { Per cent } \\ \text { of } \\ \text { sales } \\ \hline \end{gathered}$ |
| Prince Euman Island | 5 | $\$$ $59.000$ | 0.3 |
| Nova Scotia ........ | 72 | 3,434,900 | 17.3 |
| New Brunswi. ct | 1.8 | 655,700 | 3.3 |
| Queher ...... | 78 | 3,248,700 | 16.4 |
| Ontario. | 81 | 4,478,900 | 22.6 |
| Manitoba ............................... | 35 | 936;400 | 4.7 |
| Sushatchowan | 70 | 2,974,400 | 15.0 |
| Alberta .. | 53 | 2:169,900 | 10.9 |
| British Columbia | 33 | 1,881,100 | 9.5 |
| Total, Als Storas $\ldots$. 6 . | 445 | 19,839,000 | 100.0 |
| Gerued merchenciae | 27 | 3,195,800 | 16.1 |
| Country generul stores | 248 | 8,823,200 | 44.5 |
| Grocery stores (without fresh meut). | 69 | 1,840,600 | 9.3 |
| Combination stores. | 53 | 3,370;600 | 17.0 |
| Restaurants ........................... | 5 | 130,200 | 0,6 |
| Filling stations ..................... | 5 | 145,800 | 0.7 |
| Farmers, supply stores ............... | 17 | 1,048,200 | 5.3 |
| Other retail stores .................. | 21 | 1,284,600 | 6.5 |

## SILE OT BTEINESS

Retail stores vary between wide limits when classified accordine to their annual volume of sales. Of the 137,331 retail merchandise stores in Canada in 1941 slichtly more than one-half had annual sales of less than $\$ 10,000$ each and these accountw ed for only 8.7 per cont of the totul business. Included in this lower half of the retail stores were 8,997 outlets each with anmal sales of less than $\$ 1,000 ; 9,958$ stores with sales of between one and two thouscnd dollars, 24,338 stores ech with sales between two and five thousand dollars and 27,675 stores each with sales of between five and ten thousend dollars.

Two factors must be considered in relation to these small scale businesses. In the first instance there are included in the census results a certain number of firms whick were not in business throughout the census year and whose seles fiçures do not, therefore, cover twelve months'operations. In the second nlace the accuracy of the sales jrformation submitted by some of the smaller firms is open to doubt. In particular, notwithstanding the most explicit instructions giver, there is reason to believe that sone of these sululer firms may have reported their net receipts after deductine the cost of their purchases and operiting expenses rather than the total value of their annual turnover.

At the other end of the scale there were 413 retail stores each with annual sales of half a million dollain or mare end these lape concerns transacted 18.9 por cent of the totil annual business for 1941. There were altogether 4,576
stores above the $\$ 100,000$ mark and these, while accounting for only 3.4 per cont of the total number of retall outlets, secured 41.7 per cent of the total volume of business.

Separate analyses by size of business for chain and independent stores reveal marked differences. About 54 per cent of the independent stores were below the $\$ 10,000$ mark in annual sales and only 2.3 per cent had sales of $\$ 100,000$ or more. On the other hand, only 12 per cent of the chain units had sales of less then $\$ 10,000$ while 20.5 per cent each did an annual volume of busiriess of $\$ 100,000$ or more.

Table 6 e-Distribution of Stores and Sales, by Slze of Business, 1941

| Annual Sales | Stores |  |  | [-. Sales |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Per cent | Cumulative per cent | Amount | 'er cent | Cumulative per cent |
| Canada, Total | 137.331 | 200.0 | - | $3,440,901,700$ | 100.0 | - |
| \$500, 000 or over. | 413 | 0.3 | 0.3 | 649,596,600 | 18.9 | 18.9 |
| \$200,000-499,999. | 1.308 | 1.0 | 1.3 | 395,024,100 | 11.5 | 30.4 |
| \$100,000-199,999. | 2,855 | 2.1 | 3.4 | 388,929,300 | 11.3 | 41.7 |
| \$ 50,000-99,999. | 7.523 | 5.5 | 8.9 | 508,856,900 | 14.8 | 56.5 |
| \$ $30,000-49,999$. | 12.1.26 | 8.8 | 17.7 | 460,533,800 | 13.4 | 69.9 |
| \$20,000-29,999. | 14,339 | 10.4 | 28.1 | 345,733,500 | 10.0 | 79.9 |
| \$ $20,000-29,999$. | 27,799 | 20.2 | 48.3 | 393,365,100 | 11.4 | 91.3 |
| \$ 5,000 - 9,999 . | 27,675 | 20.1 | 68.4 | 198,208,300 | 5.8 | 97.1 |
| \$ 2,000-4,999. | 24,338 | 17.7 | 86.1 | 81,177,300 | 2.4 | 99.5 |
| \$ 10000 - 1.999. | 9,958 | 7.3 | 93.4 | 14,145,700 | 0.4 | 99.9 |
| Less than \$1.000... | 8,99? | 6.6 | 100.0 | 5,321,100 | 0.1 | 100.0 |
| Independent Stores (1) |  |  |  |  |  |  |
| Total | 129,320 | 100.0 | - | 2,797,902,200 | 100.0 | - |
| \$ 500,000 or over $\ldots$ | 265 | 0.2 | 0.2 | 525,592,000 | 18.8 | 18.8 |
| \$200,000-499,999. | 738 | 0.6 | 0.8 | 220,278,000 | 7.9 | 26.7 |
| \$100,000-199,999 . | 1,930 | 1.5 | 2.3 | 259,749,100 | 9.3 | 36.0 |
| \$ $50,000-99,999$. | 6,020 | 4.7 | 7.0 | 404,186,600 | 14.4 | 50.4 |
| \$ 30,000-49,999. | 10,629 | 8.2 | 15.2 | 402,033,200 | 14.3 | 64.7 |
| \$ 20,000-29,999. | 13,235 | 10.2 | 25.4 | 318,251,700 | 11.4 | 96.1 |
| \$ 10,000-19,999. | 26,536 | 20.5 | 45.9 | 374,683,900 | 13.4 | 89.5 |
| \$ $5,000-9,999$ 。 | 27,056 | 20.9 | 66.8 | 193,586,400 | 6.9 | 96.4 |
| \$ 2,000- 4,999 | 24,063 | 18.6 | 85.4 | 80,181,100 | 2.9 | 99.3 |
| \$ 1,000 - 1,999. | 9,903 | 7.7 | 93.1 | 14,062,900 | 0.5 | 99.8 |
| Less than \$1.000 $\ldots 0$ | 8,945 | 6.9 | 100.0 | 5,297,300 | 0.8 | 100.0 |

(1) Includes miscellaneous types such as industrial stores, leased departments, etc,

## TEkIe 60~Distribution of Stores and Seles, by Size of Business, 1941--(Concl'd)

| Annuel Sales | Stores |  |  | Sales |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Per cent | Cumulative per cent | Amount | Per cent | Cumulative per cent |
| Total | 8.011 | 100.0 | - | $642,999,500$ | 200.0 | - |
| \$500,000 or over .o.. | 148 | 1.9 | 1.9 | 124,004,500 | 19.3 | 19.3 |
| \$200,000-499.999 | 570 | 7.1 | 9.0 | 174,746,100 | 27.2 | 46.5 |
| \$100,000-199,999 .0 | 925 | 11.5 | 20.5 | 129,180,200 | 20.1 | 66.6 |
| \$50,000-99,999 | 1.503 | 18.8 | 39.3 | 104,680,300 | 16.3 | 82.9 |
| \$ 30,000-49,999 . | 1.497 | 18.7 | 58.0 | 58,500,600 | 9.1 | 92.0 |
| \$ 20,000-29,999 0 | 1,104 | 13.8 | 71.8 | 27,481,800 | 4.3 | 96.3 |
| \$ 10,000-19,999 .. | 1,263 | 15.8 | 87.6 | 18,681,200 | 2.9 | 99.2 |
| \$ $5,000-9,999 \ldots$ | 619 | 7.7 | 95.3 | 4,621,900 | 0.7 | 99.9 |
| \$ 2,000-4,999 | 275 | 3.4 | 98.7 | 996,200 | 0.1 | 100.0 |
| \$ 1,000-1.999.0 | 55 | 0.7 | 99.4 | 82,800 | (a) |  |
| Less than \$1,000 $\ldots$ | 52 | 0.6 | 100.0 | 23,800 | (a) | $=$ |

(a) Less than . 05 per cent.

## PERCONTEL IN RETAIL TREDE

Each firm was asked to report the average number of paid employees engaged in the business during the census year. A distinction was to be made between male and female and between full-time and part-time omployment. part-time employees being taken to mean employees engaged for only part of the nomal working week or part of the normal working day. Persons engaged during only part of the year but on a fulitime basis when employed were to be considered as full-time rather then as part-time employees.

In addition each unincorporated firm wes asked to report the number of proprietor-owners actively engaged in the business and a distinction was to be made between those proprietors who mainteined a drawine account from which they drew a stated salary and those proprietors who followed no such accounting practice. There was also an inquiry on the schedule regarding the number of unpaid family members engeed in the business but the results of this inquiry are not yet available.

Answers to the inquiry regurding paid employees show that there was an average of 297,04 ? full-time employees engeged in retall trade in 1941 of which number 188,658 were male and 108,389 were female. Salaries and wages paid to these persons amounted to $\$ 289,379,500$. Part-time employees numbered 95,561 including 53,479 male and 42,082 female persons to whom $\$ 25,058,000$ was paid in weges. In adidtion there were 115,202 male end $16, \in E 1$ femile or a total of 131,623 proprítorowners who devoted the maf portion of ther time to the manacement of thoir retail businesses.

A classification of the stores according to the number of paid employees shows that 56,90 ? or 41.4 per cent of the totel number were operated without any employees, the business being conducted by the proprietors alone or by the proprietors with the assistance of members of their families. About 20 per cent of the stores had one employee each and another 12.4 per cent had each two paid employees. Only 13.6 per cent of the total number of stores hed 5 employees or more. These accounted for almost 70 per cent of the total number of paid employees and transected 58 per cent of the total volume of business.

## CASH, CREDIT AND INSTATMENT SALES

All stores were asked to report the proportions of their total business transacted on a cash and on a credit basis but not all firms were able to supply this information. Figures for 98,272 of the 137,331 reteil stores indicate that credit sales including instalment business amounted to 28.3 per cent of their total sales while cash sales formed the remaining 71.7 per cent. Percentages of credit to total sales for some of the lines of business in which credit seles are importent stood at 30.3 per cent for erocery stores, 24.3 per cent for combination stores, 30 . per cent for country general stores, per cent for depertment stores, 51.9 per cent for cutorobile dealers, 17.7 per cent for the apperel eroup of stores es a whole, 70 per cent for furniture stores and for household appliance stores, 48.9 per cent for coel and wood yerds, and 36.5 per cent for jewellery stores.

Instalment sales to the amount of $\$ 313,233,400$ were reported. This figure covers the total selline value of all goods sold on the instalment plan including the down payment and any allowances for trade-ins in addition to the amount of the orieinal unpaid belance. Comparable ficures for instelment sales and total sales for lines of business in which instalnent selling is of considerable importance are as follows:

| Kind of Business | Total Sales | $\frac{\text { Instalme }}{\text { Amount }}$ | 1 es <br> Per cent of total |
| :---: | :---: | :---: | :---: |
| Kina of Business | \$ | \$ |  |
| Department stores ................ | 377,806,100 | 44,251,400 | 11.7 |
| Motor vehicle dealers .......... | 370,956,200 | 130,906,100 | 35.3 |
| Furriers---fur shops ............. | 16,005,000 | 5,265,600 | 32.9 |
| Furniture stores ............... | 64,057,000 | 35,643,800 | 55.6 |
| Household eppliance or radio dealers | 45,894,500 | 25,389,700 | 55.3 |
| Jewellery stores ................ | 38,453,800 | 7,996,900 | 20.8 |

ACCOUNTS RECEIVABIE
Customers ${ }^{\circ}$ accounts outstandine at the end of 1941 amounted to $\$ 316_{8}$ 213,200 or approximately 9.2 per cent of the total annual business trensected. In other words, about 10 per cent more then the average monthly dollar volume of business was owing to the retail merchants at the end of the year. kccounts outstandirg included receivables owing to the marchents on open or instalment credit. The figures reported for this item do not, of course, include the amounts owing on instalment purchases financed by finance companies and not carried on the retail merchants. books.

## RETAIL INV NTCOIES

 ventories were valued at the lower of the cost or replacement value at the end of the yeur and re?ate to store stocks only. Inventories curried in shän store warehouses are mot inc!uded.
althouch strint comparisons of stocks and sales are rendered difficult becuuse of the different price busss used in reportine, neverthelese a comparison of stooks on hamd at the end of 1930 and 1941 in relatior to the annual siles in the two years provide snle measunement of the relative stock position at the close of these two periods. Inventories at cost price ut the erd of 1930 formed 17.6 per cert of the annual turnover for that year. The retio of yeur-end stocks to annual sales in 1941 was 15.9 per cent. Since invantories on hand at any period have fine algailicance in relation th future than to rost seles and bearing in mind the difforing trends in fotafl business at the end of 1930 anc 1941, it is apparent that retallers supplies were ereater in relation to their requirements at the end of the exrlier than the latter period.

## REThII SGEO BY NON-EETALL STORES

A laree volume of retail business is transected by other than retail stores in the cener: lly accepted sense of that term. Although the totel volume of such non-store business is not krown, retall seles to the value 1 glit, 71,00 wore reponted to the Census of Merchandising in aduition to the $\$ 3,440,901,700$ trensacted by the 137,331 stores whose operations are unclyzed in this report. T?is supplementary amount is comprised of a number of items. Included are the retall sales made direct to hotischolders by manufacturire bakeries and dairies. Included also are the sile of neuls, beer and mine, tobucco and other products mede by hotels. Retilil sales made by wholesale establishrents forms an important component amountine to sel, zel, for althouch offsetting this in part are wholesele sales made by retail o tablishments to the valice of \$55,135,500. Inoluded in the retail sales of wholesile establishments tre purchases of supplies made by patrons of cooperative associctions orgenized ohiefly for the marketirty of farm produce. In addition, purcheses of subolies made by coorenctives crecerizad chiefly for this purpose amounted to " $16,07 \AA, 500$.
 skles of flour, feed and cosl made by line elevator companies. Itinerant opertors of which 6,039 were reported to the Census are not included in the regular census tables. Suck operators consisting chiefly of persons distributing drugs, tollet articles or preparations and clothire reported siles of $\$ 13,286,500$. Retail seles mude by service establishments amounted to $\$ 10,347,200$.
 reported thet they carried on a retail business as a minor activity in conjunction whth their main occupation. Famers carryire ceencies for the sule of fertilizers or farm irmplements form an important component of thia eroup.

No information is available regaraing the retcil business of manufacturers other than bakeries or dairies. No figuras are available regarding the sales at ret il made dy prodracer-distributors of dutry products and the total volume of husiress done by farmer markets is also unknown. Assumine even conservative figures for this unenverad business, it is apparent that at least. 10 per cent of the total retail trade of the country is trensunted outslde of the recular retail stores.

## KIND OF BUSINESS CIASSIFICATIONS

A more detailed description of the various kind-of-business clecsifications used in the merchandisine census will be included in the census volume dealine with retail trede. The following notes are restricted to a number of classifications where some clarification of content seems more essential.

Bakery products stores--This classification includes retall bakery products stores, enerally smell in their scale of operations and not considered as manufacturing bakeries for statistical purposes. Manufacturine bakeries report annually to the Census of Industry and do not come within the scope of the merchandisine census. Footnotes indicating the value of retail sales made by manufacturing bakeries ere, however, included in the tables.

Dairy products stores-Here acain the establishments included do not cover firms reportine to the Census of Industry. Included only are retail outlets specializine in a general line of dairy products.

M1k dealers This clessification incluces retail stores speciulizine in the sale of milk or crem. Producer-distributors of these products are not included.

Combiration stores--Stores selling a combinetion of eroceries and fresk meat products are clessified thus, provided that the sale of neither one of these tro major eroups precominates to the extent of 80 per cent of the totcl business. If the sale of one of the two corponents does predomirate to the extent of 80 per cent or over the store is clessified as a erocery store or a meat market.

Country general stores-Country generul stores are defined as stores loceted in places of less then 2,000 population and carryine a generel line of merchandise. Food products eenerally constitute an important part of the busiress of these stores but if the scle of $1: \cdots$ products amount to 80 per cent or more of the total trade, the store is classified as a grocery store rather then e country general store.

Department stores--For census purposes department stores are taken to mean stores with annual sules of $\$ 100,000$ or more, carryine a ceneral and complete line of men's and women's wearing apparel and also selling house furnishings. Furniture and food products may or may not be sold. In order to avoid disclosing the business trinsacted by individual compenies, it has been necessary to combine the figures for department stores and mall order houses or offices.

The lareer mail order houses in Cenada meintain a number of order offices in urban centres for the purpose of takine orders to be filled by direct shipment to the customer from the central mall order house. Each such order office wes counted as an establishment for census purposes and a report was secured showine the number of employees, wages paid to these employees and the value of orders taken.

General merchandise and dry poods stores--This classification consists of three main types of business. In the first place it includes stores selling a general line of merchandise usually inclucine food products, located in places of 2,000 population or over and not conformine with the requirements necessary to be classified as department stores. Similar stores in smaller localities would be classed es country Eeneral stores. Secondly, this classification ircludes a certein number of stores specializine in the sile of dry goods in the more restricted sense of piece goods. A third component of the group consists of stores meintained by industrial firms chiefly for the use of their own employees.

Gemares--This classification in the merchandisine census inciodes establlsbments eneaged in repairire mctor vehicles, in selling eas, oil accesscries and perts and fulfilling one of the followine two conditions:
(a) Feceipts fron repuir work or other services formed between 25 and 50 per cent of the totil snnuel business.
(b) Receipts from repair work or other services formed less than 25 per cent of the total volume of business and the composition of the merchandise sales as between parts or accessories and gas or oil was such that the smaller of the two components wes at least 25 per cent of the combined figure. If ets and oil sales formed 75 per cent of the total merchendise sales, the establishment wes classed as a filline station. If parts and accessories sales predominated to the extent of 75 per cent of the total merchandise sales, the establishnent was classed as an accessory, tire and battery shop. Firms engted in the sale of motor vehicles were classified as motor vehicle deelers rather than as garaces. Establishments in which repeir or service receipts exceeded the sale of merchandise were classified to the service rather then to the merchandisire census.

Lumber and buildine material dealers--This classiffcation includes firms other than manufacturine firms encaged in the sule of lumber or lumber and other builalag materials and selling chiefly to builders, home owmers, farmers and contractors. Samills report to the Census of Industry and are not included in the Merchandising Census. This retail classification is of special importance in the Pruirie Provinces where a considerable number of line lumber corpanies are operative. Detlers in cirlots of lumber who sell chiefly to other dealers or to inductrial users are considered as wholesale rather than as retail establishments.

Restaurants, cufeterias and eatine places--Included here are establiskments encued mainly in the providing of mecls, the sile of meals accountine for 75 per cent or riore of the total annual business.

Tating Maces with other menohanise--Assiened to this catecory are shops eneaged in the sale of meals in conjunctior with such comrodities as tobacco, cundy, or pastry products and in wich the sale of meals forms between 40 and 75 per cent of the total business. If the sale of mexls formed less than 40 per cent of the total, the estublishment mould be classified as a confectionery, a tobacco or a pastry shop.

Refrewin henths aif stande-mis classificutiol is comprised chiefly of refreshment booths or stinds oneruting on the roudside, et beeches or at amusement or recreatio: Erounds. In view of the non-permanent nature of these establishments, it is probable that a considerable number of these establishments were not listed by the census erumeretors.

Tabie 7. $=$ Summary of Retail Facts, by Provizees, 1500 and 1941

(1) Inciudes Yukon and North West Territory.

Tebla 7 - $=$ Sumary of Retalit tadas. by Froninces.
1950 and 19 di

| New <br> Brunswick | Quebec | Ontario | Manitobe | Saskatchowar | Alberta | $\begin{aligned} & \text { Bridish } \\ & \text { colvenda } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 408.219 | 2,874,355 | 3,431,683 | 700,123 | 921,795 | 731.108 | 634.253 |
| 457.401 | $3,331.882$ | 3,98\%.855 | 729.744 | 895. 992 | 795.16 | 817,561 |
| 40434 | 34.296 | 43,045 | 6.859 | 10.344 | 8,598 | 8,501 |
| 40988 | 39 \%71.2 | 47.053 | 7,219 | $20.08 t 5$ | 9,222 | 11.253 |
| $84,371.900$ | $651,138,505$ | 1.099,990,200 | 189,243,900 | 189.181. 200 | 176,539,100 | 248,597,500 |
| 101,843,100 | 818,671,100 | $1.406 .976,700$ | 210,833,400 | 185, 385,000 | 221.071.400 | $309,572,600$ |
| + $20 . \%$ | + 25.7 | + 27.9 | + U. ${ }^{4}$ | $-1 c 8$ | $+25.2$ | $+2 A .5$ |
| 6,354 | 62,900 | 94, 184 | 17,906 | 13.087 | 13, 3097 | 21, 188 |
| 9,004 | 74.562 | 121.042 | $20,38 \%$ | 14.541 | 150970 | 25.649 |
| 782 | 7,810 | 16,929 | $\therefore 956$ | 2,528 | 1.244 | 3.275 |
| 2.058 | 22.187 | 44.800 | 5.069 | 4.611 | 4.639 | \%,980 |
| 7.636 | 70,710 | 111.213 | 19.768 | 15,525 | 15,022 | 24.463 |
| 11,062 | 95,748 | 165.842 | 25.456 | 19,852 | 21.399 | $33_{0} 569$ |
| 6,224,300 | 59.778 .200 | 101.636,800 | $18,945,300$ | 13,170,600 | 14.017.000 | $23.4655_{n} 100$ |
| $7.971,100$ | 66,407,900 | 123.472 .500 | 18,891, 100 | 13,456,200 | 17.410,500 | 28,361,800 |
| 183.900 | 1,980,200 | 4,902,100 | 652,500 | 745,700 | 61.69200 | 1,056,200 |
| 463.600 | 5,971,700 | 11,257,800 | 1.324 .400 | 1,094. 100 | 1,405,700 | 2,502,800 |
| 6,408,200 | 51,758,400 | 106,538,900 | 19,597,800 | 14.916,300 | 23.5633 .100 | 24:521:300 |
| 8, 334,700 | 72,399, 500 | 134,730,300 | 20,215.500 | 16.550,300 | $18,816.200$ | 30,264,000 |
| 4.509 | 34.091 | 43,623 | 60910 | 10.166 | B8459 | 9.998 |
| 4.629 | 38,574 | 44,891 | $7{ }^{7} 058$ | 8.644 | 9.386 | 10.658 |
| $14,806.700$ $17.208,800$ | $\left\|\begin{array}{l} 119,843,700 \\ 138,806,900 \end{array}\right\|$ | $177,112,500$ $213,160,000$ | $\begin{aligned} & 28,253,700 \\ & 30,019,500 \end{aligned}$ | $43,153,400$ $\$ 7.261,500$ | $35,800,500$ $39.511,000$ | $41 ; 055,300$ $44,958,000$ |
| 29.6 | 28.2 | 26.8 | 24.6 | 27. 7 | 30.1 | 32.1 |
| 7.256 .400 | 65,058.200 | 141.594. 600 | 27.286 .500 | 27.509 .800 | 1.9,410,200 | $88^{29} 5$ |
| 8.897.500 | $63,806,200$ | 160,961,300 | 12,891,300 | 17.373,400 | 19.157.100 | 19,515.300 |
| 3.7 | 5.0 | P. 6 | 6.3 | 11.4 | \% 8 | 7.3 |
| 4.3 | 3.6 | 7.2 | 4.6 | 8.8 | 6.3 | 6.8 |
| 14.2 | 18.5 | 20.3 | 12.0 | 18.7 | 14.5 | 19.8 |
| 18.4 | 16.2 | 21.2 | 13.2 | 17.5 | 36.5 | 20.8 |

Tuble $8,-$ Comparison Summary of Stores and Sules by Kind-or-Busiress Grouns and for Selected Kinds of Business, for Canada, 1930 and 1941.

| Kino of Eusiness | Number of Stores |  | Seres Seles |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1930 | 1941 | 1930 | 1941 | $\begin{aligned} & \text { Per cent } \\ & \text { change } \end{aligned}$ |
| Total, All Stores | 125,003 | 137,331 | $\begin{gathered} \$ \\ 2,755,569,900 \\ \hline \end{gathered}$ | $\begin{gathered} \$ \\ 3,440,901,700 \\ \hline \end{gathered}$ | + 24.9 |
| Total, Coperable Stures(1) | 119621 | 137,331 | $2.740,105,200$ | 3,440,901,700 | $+25.6$ |
| Food Groun | 44.665 | 48,468 | $615,476.100$ | $786,247,300$ | $+27.7$ |
| Candy and confectionery stores. Grocery stores (without fresh | 8,981 | 11,583 | $54.176,100$ | 67,259,900 | $+24.2$ |
| mat) ................... | 18,166 | 21, 8 ¢ 4 | 243,699,300 | 266.027 .500 | + 9.2 |
| and meats) ............ | 5,162 | 6.101 | 161,704.100 | 301,351,000 | $+86.4$ |
| Meat market (Including sea foods) | 5,379 | 4,793 | 83,026,200 | 83,252,200 | $+0.3$ |
| Country General Stores | 11,355 | 11,917 | 207,657,000 | 214.7478 .800 | $\begin{array}{r} \\ +\quad 3.4 \\ \hline\end{array}$ |
| General herchandise Group | 3,534 | 3.794 | $472,689,300$ | $525,971,000$ | $+17.3$ |
| Department stores and mail order houses or offices | 148 | 504 | 355,258,600 | 377,806,100 | + 6.3 |
| Variety stores .... | 513 | 1.085 | 44,212,200 | 85,177,000 | + 92.7 |
| Automotive Group | 13.016 | 16,867 | 380,914,900 | 594,719,500 | $+56.1$ |
| Motor vehicle dealers | 2,736 | 2,835 | 253,607,900 | 370,956,200 | $+46.3$ |
| Gurages ......... | 4.140 | 3,156 | 47,559,800 | 47,561,400 | (2) |
| Filling stations | 5,503 | 10,130 | 66,449,300 | 157,558,100 | +137.1 |
| Apparel Group | 10,474 | 12,601 | 219,96E, 600 | 295,211,600 | +34.2 |
| Men's and boys' clothine and |  |  |  |  |  |
| furnishilgs stores ... | 3,969 | 3,485 | 72,110,500 | 79,873,300 | $+10.8$ |
| Family clothing stores ......... | 1,149 | 1,934 | 42,144,100 | 73,778,900 | + 75.1 |
| Women's apparel and accessories stores | 3,715 | 5,508 | 69,806,000 | 97,522,100 | 39.7 |
| Shoe stores | 1,641 | 1.674 | 35,908,000 | 44,037.300 | + 22.6 |
| Buildine Matericls Group | 6.144 | 5,801 | 164,111,700 | $174.203,400$ | + 6.1 |
| Hardware stores | 2,901 | 3,020 | 70,891,700 | 73.143 .100 | + 3.2 |
| Lumber and buildine materials. | 1,825 | 1,611 | 66,200,700 | 79,786,000 | $+20.5$ |

(1) Figures for 1930 have been adjusted to exclude producer+distributors of milk. grain elevetors and itinement operators. These kith of busiress were not ircluded in the regular tables for 1941.
(2) Less than 05 per cent.


Table $8 .=$ Comparison Summary of Stores and Sales by Kind-of-Business Groups and for Selected Kinds of Business, for Canada, 1930 and 1941.
(Concl ${ }^{1 d}$ )


## Table 2e-Retall Merchndise Thader 19412 by Kinds of Bysiness

| Kund of Rusines | Nuaber of stores | $\begin{gathered} \text { Seles, } \\ 1941 \end{gathered}$ | Stucks on bend. end of yeer at cost |
| :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 127.331 \\ 25,003 \\ \hline \end{array}$ | $\frac{7}{4}$ $z_{0} 440,901,700$ $z_{2} 55,558,900$ | $\begin{gathered} \$ 1 \\ 547,863,900 \\ 482,587,500 \end{gathered}$ |
| zo Wicd Uroup | 48,468 | 736.247,300 | 64, 753.500 |
| 3. Bekery products storns (2) a0a0.0.0.0.0.0.0 Canciy and contecticnery stores ma | 992 | 9.356 .100 | 403,100 |
| 4. Candyp nut steres ...............0.0.0.0.0. | 219 | $3,639040 \mathrm{C}$ | 149.100 |
| 5. Confectionery stopes Datry froducts dealers -o | 12.364 | $63,620,500$ | 5,363,800 |
| 6. Dairy products stores (2) ............... | 250 | 20,590,400 | 201.100 |
|  | 205 | 2,5ec,600 | 102.600 |
| \%. Milk deklerr 0000.0.0.0.0.0.0.0........ | 840 | $18.37 \%, 600$ | 124.600 |
| 9. Irutt and vegetable stores .... | 1.456 | $23,040,500$ | 1.1750400 |
| 10. Grocery stores (witbout fresh meat) 0000 | 21.884 | 266.027 .500 | $30,258,600$ |
| 11. Combination stonea groceries and mests? Net Itrlete (Including see foods) $\Rightarrow$ | 6. 101 | 302,351,000 | 21.077,000 |
| 12. Matt merket9 00.0.000.0.0.0.0.0.0.000 | $0_{0} 53 \mathrm{~F}$ | $50,064,400$ | 5,345,700 |
| 13. Thah maxkets 0000000000000000000 other fond stores -a | 255 | 3,187,800 | 229,300 |
| 18. Csterers | 52 | 6054,500 | 23,800 |
| 15. Coffer, tea and spice stores 0.0.0.0.0. | 73 | 53E,900 | 139,200 |
| 1e. Deltcategsen stcres .0.0.0.0.0.0.0.0.0.00 | 245 | 2.535,700 | 1.07 .200 |
| 37. Fooi eturss witt non-food depeirtments . | 22 | -98.500 | ?2.900 |
| 10. Sther tosi steres ...nou.0.0.0.0.0.0.0.0 | 58 | 230.800 | 31.100 |
|  | 218 | 2218748800 | \$4.309,400 |
| 20. Gemeral Mermbandise Group ...novono | 3.794 | $52592+000$ | 99,983,900 |
| 2R. Depurtment stores and ment order houses or offreas | 504 | 577.806:200 | $68,173.400$ |
| 22. Genere 1 mexchendise and dry geods stores. | 20205 | $62.9897,900$ | 18,263,000 |
| 25.Vardety storts 000000000000000000000000 | $\therefore 025$ | E5, 1779, 1000 | 12,349,509 |
|  | 15, 8.35 | 594279500 | 58.3868 .800 |
| Notor yebicle deslers com |  |  |  |
| 25. Sutomonsle dealers .o................ | $1.962^{\prime}$ | $238,013.600$ | 29,111,000 |
| dapertments | 212 | 102.023.100 | 11,916,100 |
| 2\%. Automblle declers with ferm Lay lemente | 379 | 20,108,600 | 2.0.49,500 |
| 28. Dsta cat dealerz .00000000000000.0.0.0 | 288 | 10,804,900 | 1,33\%,100 |
| 29. ficcessory, tire and bettery shops 0.0000 | $65 \%$ | 16,338,300 | 2,376,800 |
|  | 3.156 | 4.7, 5, 61, 400 | $4.100,700$ |
| The Iiting stafions eospers | 10,130 | 157958.100 | 6, 856,700 |

 (2) Frciusive of manuftcturine dalries those retail seles totalled $\$ 10,395,600$ in 1961 。

Table 9. - Retail Merchandise Trade, 1941, by Kinds of Business

| $\begin{aligned} & 115,202 \\ & 113,450 \\ & \hline \end{aligned}$ | $\begin{aligned} & 16,621 \\ & 11,719 \\ & \hline \end{aligned}$ | 188,658 186.001 | $\begin{array}{r} 108,389 \\ 72,682 \\ \hline \end{array}$ | $\begin{gathered} \$ \\ 289,379,500 \\ 247,370,500 \\ \hline \end{gathered}$ | $\begin{array}{r} 53,479 \\ 23,526 \\ \hline \end{array}$ | $\begin{aligned} & 42,082 \\ & 13,250 \\ & \hline \end{aligned}$ | $\begin{gathered} \$ \\ 25,058,000 \\ 10,485,100 \end{gathered}$ | 1. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -40,838 | 7.179 | 38,58? | 13,678 | 41,674,400 | 15.896 | 6,794 | 4,992,800 | 25 |
| 743 | 133 | 946 | 801 | 1. 328.800 | 181 | 287 | 108,100 | 3. |
| 49 | 17 | $\begin{array}{r}44 \\ \hline 265\end{array}$ | $\begin{array}{r}472 \\ \hline 945\end{array}$ | 413,100 $2,906,200$ | 14 1.037 | 141 1.703 | $\begin{array}{r} 37,400 \\ 522,600 \end{array}$ | 4. 5. |
| 9.141 | 2,488 | 2,265 | 2,945 | 2,906,200 | 1.037 | 1,703 |  |  |
| 204 | 30 | 922 | 171 | 1.414,700 | 72 | 121 | 47,500 | 6. |
| 195 | 24 | 110 | 7 | 91,100 | 57 | 17 | 15,200 | 7. |
| 871 | 29 | 2.279 | 193 | 2,627,300 | 321 | 70 | 87,800 | 8. |
| 1.613 | 152 | 956 | 331 | 923,700 | 656 | 401 | 250,400 | 9. |
| 17,858 | 3,784 | 9,978 | 3,888 | 9,762,600 | 4,496 | 2,066 | 1,398,700 | 10. |
| 5.156 | 348 | 14.998 | 4,216 | 16,677,600 | 6,215 | 1.665 | 1,753,500 |  |
| 4,462 | 34 | 5,559 | 407 | 4,920,900 | 2.546 | 193 | 668,400 | 12. |
| 234 | 21 | 261 | 39 | 237,700 | 180 | 47 | 40,000 | 13. |
| 31 | 15 | 82 | 44 | 84,200 | 35 | 25 | 25,900 | 14. |
| 61 | 8 | 59 | 19 | 80,300 | 16 | 6 | 7,800 | 15. |
| 132 | 33 | 103 | 137 | 183,500 | - 69 | 49 | 29.100 | 16. |
| 39 | $\cdots$ | 15 | - | 9,400 | 1 | 1 | 200 | 17. |
| 49 | 3 | 10 | 8 | 13,300 |  | , | 200 | 18. |
| 10,900 | 994 | 7.536 | 3.737 | $8,429,100$ | 2.397 | 1,635 | 879,700 | 19. |
| 1.902 | 708 | 25.975 | 42,64? | 66,765,600 | 3.605 | 17.295 | 5,829.500 | 20. |
| 10 |  | 21,454 | 30;713 | $53,535,200$ | 2.789 | ${ }_{9}{ }_{\text {P }} 339$ | 4,185,100 | 21. |
| 1.440 | 620 | 2.636 | 2.733 | 4,957,900 | 496 | 938 | 354,800 | 22. |
| 452 | 88 | 1.885 | 9,201 | 8,272,500 | 320 | 7.018 | 1,289,600 | 23. |
| 16.444 | 340 | 36. 204 | 2.337 | 47, 033, 500 | 6,952 | 700 | 2,426.200 | 24. |
| 1.790 | 19 | 13,792 | 945 | 20,254,600 | 1.405 | 95 | 632,800 | 25. |
| 116 | - | 5,187 | 382 | 8,762,600 | 245 | 10 | 220,700 | 26. |
| 427 | 6 | 1.039 | 64 | 1,295,900 | 300 | 21 | 108,000 | 27. |
| 281 | 2 | 455 | 21 | ,606,700 | 162 | 8 | 77,300 | 28. |
| 576 | 11 | 1.277 | 122 | 1,623,100 | 307 | 32 | 97.200 | 29. |
| 3,355 | 21 | 5,134 | 210 | 5,446,200 | 1,221 | 88 | 388,100 | 30. |
| 9,808 | 278 | 9,175 | 574 | 8,808,500 | 3,23? | 439 | 883,600 | 31. |

## Table 9.--Retal1 Merchandise Trade, 1941, by Kinds of Business--(Cont?d)

| Kind of Business | Number of Stores | $\begin{gathered} \text { Seles, } \\ 1941 \end{gathered}$ | Stocks on hand, end of year (at cost) |
| :---: | :---: | :---: | :---: |
| Other automotive establishments |  | \$ | \$ |
| 1. Notorcycle dealers | 16 | 1,000,500 | 92,000 |
| 2. Motorcycle and bicycle dealers | 27 | 871,400 | 286,200 |
| 3. Boats, motorboats, cenoes, yachts ....... | 13 | 125,100 | 19,800 |
| 4. Boats (gas, oil, accessories and repairs .. | 33 | 308,500 | 38,700 |
| 5. Apparel Group | 12,601 | 295,211,600. | $91.808,900$ |
| Men's and boys' clothing and furnishings stores -- |  |  |  |
| 6. Men's clothing or clothing and furnishings stores | 1,619 | 52,135,200 | 17,866,600 |
| 7. Men's furnishings stores | 416 | 8,159,700 | 7,919,300 |
| 8. Men's hat stores ... | 52 | 1,369,200 | 355,800 |
| 9. Custom teilors and made-to-measure clothing | 1,398 | 18,209,200 | 4,606,800 |
| 10. Family clothine stores ............................. Women's apparel and accessories stores -- | 1,934 | 73,778,900 | 25,742,800 |
| 11. Women's ready-to-wear stores .............. | 2,457 | 59,879,800 | 11,317,000 |
| 12. Hosiery, lingerie and accessories stores .. | 821 | 11,191,900 | 2,635,400 |
| 13. Nillinery stores ............................ | 1,153 | 7.071,800 | 828.000 |
| 14: Furriers--fur shops. | 462 | 16,005,000 | 4,339,900 |
| 15. Infants' and children's wear stores ....... | 184 | 1,750,900 | 603,000 |
| 16. Other women's apparel stores Shoe stores -- | 431 | 1,622,700 | 379,800 |
| 17. Men's shoe stores . ........................... | 54 | 1,032,000 | 347,600 |
| 18. Women's shoe stores | 57 | 2,050,800 | 518,700 |
| 19, Family shoe stores | 1.563 | 40,954,500 | 14,378,200 |
| 20. Bullding Materials Group | 5,801 | 174,203,400 | $47,448,900$ |
| Hardware stores -- |  |  |  |
| 21. Hardware stores |  |  | 24,909,000 |
| 22. Hardware and farm implements ................. Lumber and building material dealers -- | 189 | $3,688,700$ | 1,104,000 |
| 23. Lumber and building materials ............. | 997 | 51,536,600 | 10,893,500 |
| 24. Lumber and building materials, coal and wood | 614 | 28,249,400 | 6,225,100 |
| 25. Other buildine materials | 115 | 5,617,600 | 526,000 |
| 26. Electrical supply stores ...................... | 345 | 4,308,100 | 1,055,600 |
| 27. Hieating ana plumbinc equirment dealers ...... | 327 | 4,839,000 | 802,800 |
| 28. Paint, glass and wellpaper stores | 383 | 6,509,600 | 1,932,900 |
| 29. Furniture--Eousehold--Radio Group | 3,498 | 118,356,900 | 28,132,900 |
| 30 Furniture stores -- |  |  |  |
| 30, Furniture stores ........ | 1,118 | $59,300,900$ | 13,852,000 |
| 31. Furniture and undertaker | 219 | 4,756,100 | 1,419,400 |

Tab1e 9.--Retail Merchandise Trede, 1941, by Kinds of Business--(Cont'd)

|  |  |  |  | Employment | Wace Facts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Proprietors |  | Full-time emplovees . |  |  |  |  |  |  |
| Nale | Femele | Male | Female | Salarles and wages | Male | Female | Salaries and weges |  |
|  |  |  |  | \$ |  |  | \$ |  |
| 16 | - | 41 | 7 | 95,800 | 3 | - | 1,000 | 1. |
| 27 | 1 | 77 | 10 | 113,900 | 15 | 3 | 7,400 | 2. |
| 11 | 2 | 5 | - | 4,600 | 6 | 2 | 2,800 | 3. |
| 37 |  | 21 | 2 | 19,600 | 51 | 2 | 7,300 | 4. |
| 7,630 | 3,518 | 11,615 | 13,593 | 26,559,600 | 4,755 | 6,633 | 3,078,300 | 5. |
| 1.422 | 66 | 2,624 | 439 | 4,165,000 | 1,209 | 254 | 371,500 | 6. |
| 360 | 15 | 386 | 51 | 495,300 | 291 | 33 | 79,700 | 7. |
| 21 | 1 | 97 | 15 | 166,900 | 55 | 5 | 20,300 | 8. |
| 1,314 | 29 | 1,436 | 530 | 2,279,700 | 502 | 277 | 317,200 | 9. |
| 1.467 | 285 | 2.528 | 3,904 | 6,517,400 | 650 | 1,484 | 546,300 | 10. |
| 984 | 1.154 | 832 | 5,012 | 5,299,000 | 188 | 2.111 | 651,600 | 11. |
| 200 | 504 | 57 | 785 | 624,200 | 29 | 492 | 131,300 | 12. |
| 241 | 898 | 74 | 953 | 743,100 | 57 | 707 | 178,700 | 13. |
| 366 | 11 | 890 | 763 | 2,004,700 | 228 | 366 | 248,500 | 14. |
| 48 | 146 | 19 | 101 | 95.100 | 8 | 90 | 21,600 | 15. |
| 162 | 288 | 79 | 244 | 223,200 | 25 | 183 | 59,200 | 16. |
| 37 | 1 | 73 | 6 | 108,100 | 24 | - | 7,000 | 17. |
| 33 | 5 | 131 | 22 | 204,500 | 64 | 22 | 25,200 | 18. |
| 975 | 85 | 2,389 | 769 | $3,633^{3} 400$ | 1,425 | 609 | 420,200 | 19. |
| 4.661 | 182 | 12.773 | 1,602 | 17,209,200 | 3.089 | 409 | 1,116,400 | 20. |
| 2,637 | 128 | 4,652 | 835 | 6,583,000 | 1,046 | 272 | 340,900 |  |
| 200 | 2 | 162 | 20 | 172,700 | 88 | 8 | 23,200 | 22. |
| 598 | 16 | 4,173 | 337 | 5,490,700 | 995 | 35 | 393,600 | 23. |
| 176 | 5 |  | 130 | 2,552,800 | 453 | 19 | 156,800 | 24. |
| 104 | 1 | 406 | 35 | - 555,200 | 110 | 4 | 39,200 | 25. |
| 338 | $?$ | 339 | 87 | 445,400 | 123 | 27 | 61,200 | 26. |
| 311 |  | 485 | 44 | 639,400 | 171 | 12 | 51,200 | 27. |
| 297 | 16 | 586 | 114 | 770,000 | 103 | 32 | 50,300 | 28. |
| 2,588 | 196 | 8,983 | 2,438 | 14,763,600 | 1,562 | 525 | 708,100 | 29. |
| 879 | 50 | 3,807 | 889 | 6,106,500 | 498 | 110 | 245,500 | 30. |
| 224 | 9 | 286 | 51 | 357,900 | 148 | 26 | 36,400 | 31. |

## Table 8,--Retail Merchandise Trade, 1941, by Kinds of Business--(Cont『d)

| Kind of Business | Number of Stores | $\begin{aligned} & \text { Sales, } \\ & 1941 \end{aligned}$ | Stocks on hand, end of year (at cost) |
| :---: | :---: | :---: | :---: |
| Furniture--Hous ehold--Radio Group-(Cont'd) -. Household appliance or radio dealers .- |  | \$ | \$ |
| 1. Household appliance stores .............. | 854 | 23,760,300 | 4,869,500 |
| 2. Household appliance stores with radios ..... Radio and music stores -- | 370 | $15,534,200$ | $3,221,400$ |
| 3. Radio specialty stores ................... | 342 | 2,759,000 | 506.700 |
| 4. Radio and music stores .................. | 58 | 3,413,900 | 876,600 |
| 5. Piano and music stores ......................... Other home furnishings and appliance stores | 24 | 427, 200 | 169,500 |
| 6. Antique shops .n............................. | 114 | 893,800 | $589,700$ |
| 7. China, glassware, kitchenware stores | 118 | 2,536,900 | $1,027,600$ |
| 8. Floor coverings, curtalns, interior decorations | 178 | 4,246,600 | 1,361,500 |
| 9. Pictures and picture framing stores ....... | 75 | 504,600 | 194,300 |
| 10. Other home furnishings stores .............. | 28 | 223,400 | 44.700 |
| 11. Restaurant Group | 8,82. | 131,181,000 | $4,231.700$ |
| 12. Restaurants, cafeterias and exting places ... | 4.457 | 88,033,100 | 2,387,100 |
| 13. Eating places with other merchandise ........ | 3.221 | 38,660,000 | 1,691,000 |
| 14. Refreshment booths and stands ............... | 1.143 | 4,487,900 | 153,600 |
| 15. Other Retail Stores | 23,824 | 589,192,700 | 84,994,900 |
| 16. Farm implement dealers ............................... Feed stores -. | 2.587 | 30,383,600 | 3,633,600 |
| 17. Feed stores (flour, feed, graino seed) .... | 1.058 | 32,085,200 | 3.446.100 |
| 18. Farmers ${ }^{\text {a }}$ supply stores | 296 | 6,548,600 | 1,370,100 |
| 19. Harness shops ....... | 215 | 944,500 | 388,500 |
| 20. Book and stationery stores Coai and wood yards (1ce deslers) -- | $49 ?$ | 9,367,400 | 2,768,500 |
| 21. Coal and wood yards (including ice) ....... | 2,862 | 98,646,800 | 9,517,100 |
| 22. Ica deulers .................... | 457 | 4,149,700 | 289,400 |
| Irug stores $\quad \mathrm{m}$ <br> 23. Drug stores without soda fountain or |  |  |  |
| 2unches ............................ | 2,848 | 62.536.100 | 16,517,300 |
| 24. Drue stores with sode fountain or lunches. | 1.108 | 38,491,300 | 6,944,800 |
| 25. Florists | 691 | 8,152,300 | 601,800 |
| 26. Gift, novelty and souvenir shops ............. | 472 | 3,501,900 | 1,298,500 |
| 27. Camera and photographic supply stores ....... | 72 | 3,235,500 | 544,400 |
| 28. Jewellery stores ............................... | 2.592 | 38,453,800 | 13.644,500 |
| 29. Iugeage and leather goods stores ............. | 85 | 2,047,300 | 540,700 |
| 30. Musical instrument $s$ tores (without redios or pianos) | 203 | 1,205,300 | 417,700 |
| 31. Newsdeulers | 251 | 3,401,900 | 293,500 |
| 32. Newsdecilers and smallwares | 42 | 496,300 | 90,400 |

Table 9.--Retail Merchandise Trade, 1941, by Kinds of Business--(Cont'd)


## Table 9.--Reta il Merchandise Trade, 1941, by Kinds of Business--(Concl'd)

| Kind of Business |  | $\begin{gathered} \text { Sales, } \\ 1941 \end{gathered}$ | Stocks on hand, end of year (at cost) |
| :---: | :---: | :---: | :---: |
| Other Petail Stores--(Cont ${ }^{\text {d }}$ ) -- |  | \$ | \$ |
| ment and supplies | 341 | 26,289,600 | 3,965,400 |
| 2. Opticians and optometrists | 583 | 5,989,400 | 823,400 |
| 3. Sporting goods stores | 507 | 5,879,300 | 1,578,700 |
| 4. Scientific and medical instruments | 22 | 2,269,600 | 170,100 |
| 5. Tobacco stores and stands Liquor stores -- | 4,239 | 43,227,400 | 4,454,300 |
| 6. Government liquor stores ............... | 618 | 112,834,600 | 6,393,800 |
| 7. Brewers ${ }^{\text {P }}$ warehouses (2) | 136 | 20,197,500 | 261,600 |
| 8. Taverns (not including hotels) | 399 | 9,038,900 | 168,600 |
| 9. Wine stores | 49 | 2,501,600 | 291,200 |
| 10. Patent medicine, perfumes, extracts, etc | 251 | 1,694,200 | 400,600 |
| 11. Miscellaneous kinds of business ............. | 1,342 | 15,723,100 | 4,179,200 |
| 12. Second-Fiend Group | 1,740 | 11,070,500 | $2.785,200$ |
| 13. Automobile parts and accessories | 244 | 1,996,900 | 551,500 |
| 14. Book stores | 111 | 233,500 | 82,500 |
| 15. Clothing and shoe stores | 311 | 1,409,400 | 451,100 |
| 16. Furniture stores | 530 | 3,710,000 | 734,600 |
| 17. All other second-hand stores | 544 | 3,720,700 | 965,500 |

(2) Includes retail business of brewers' warehouses and brewers' retail stores.

Table $90^{--R e t a i l ~ M e r c h a n d i s e ~ T r a d e r ~ 1941, ~ b y ~ K i n d s ~ o f ~ B u s i n e s s--(C o n c l ' d) ~}$

| Proprietors |  | Fuli-time employees |  |  | Part-time errioyses |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nale | Female | Na? | Yumble | Salartes and nesee | Male | Female | Silaries and wages |  |
| 161 | 6 | 2,295 | 694 | 5,213,600 | 76 | 39 | 53,200 | 1. |
| 516 | 12 | 412 | 186 | 353,400 | 62 | 63 | 35,100 | 2. |
| 484 | 20 | 445 | 48 | 169,000 | 160 | 28 | 48,100 | 3. |
| 15 | 2 | 45 | 15 | 124.700 | - | 2 | 400 | 4. |
| 3,462 | 636 | 1. 635 | 913 | 2,069,900 | 791 | 468 | 278,000 | 5. |
| - |  | I. 940 | 38 | 3,112,300 | 405 |  | 263,000 | 6. |
| 2 | 2 | 508 | 30 | 833,600 | 24 | 5 | 12,800 | 7. |
| 392 | 34 | 1.275 | 38 | 1,254,400 | 337 | 14 | 134,500 | 8. |
| - | - | 161 | 8 | 249,400 | 32 | 9 | 9,100 | 9. |
| 205 | 42 | 84 | 61 | 107,700 | 12 | 28 | 10,500 | 10. |
| 850 | 227 | 1.122 | 292 | 1,648,300 | 303 | 133 | 140,400 | 11. |
| 1.525 | 145 | 926 | 79 | 911,500 | 288 | 69 | 88,300 | 12. |
| 251 | 3 | 305 | 10 | 290,000 | 58 | 7 | 15,600 | 13. |
| 92 | 20 | 4 | 5 | 9,000 | 10 | 15 | 2,800 | 14. |
| 272 | 40 | 93 | 11 | 83,600 | 22 | 11 | 10,200 | 15. |
| 493 | 44 | 253 | 26 | 237,300 | 114 | 21 | 34,600 | 16. |
| 517 | 38 | 292 | 27 | 291,700 | 84 | 15 | 25:100 | 17. |

# Table 10.--Retail Merchandise Trade, 1941, by Size of Business (In thousands of dollars) 



Table 10 --Retail Kerchandise Trede, 1941, by Size of Business an (x) inaicates thet figures eme mithheld to avoja disclosing indivilual operations,

| $\begin{aligned} & \$ 1,000- \\ & \$ 1,999 \end{aligned}$ |  | $\$ 2,000-$ |  | $\begin{aligned} & \$ 5,000- \\ & \$ 9,999 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \$ 10,000- \\ & \$ 19,999 \\ & \hline \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Stores | Sales | Number of Storez | Sales | Number Of Stores | Sales | Number of Stores | Sules |  |
| $\begin{array}{r} 9,958 \\ \quad 7.3 \\ \hline \end{array}$ | $\begin{array}{r} 14.146 \\ 0.4 \\ \hline \end{array}$ | $\begin{array}{r}24,339 \\ 17.7 \\ \hline\end{array}$ | $\begin{array}{r}81,181 \\ 2.3 \\ \hline\end{array}$ | $\begin{array}{r}27,674 \\ 80.7 \\ \hline\end{array}$ | $\begin{array}{r}198,189 \\ 5,8 \\ \hline\end{array}$ | $\begin{array}{r}27,800 \\ 20.2 \\ \hline\end{array}$ | $\begin{array}{r} 393,385 \\ \quad 12 \quad 4 \\ \hline \end{array}$ | 1. |
| 42328 | 6, 054 | 9295 | 30,39 | 10,387 | 73, 776 | 9,099 | 127,373 | 3. |
| 73 | 111 | 236 | 783 | 307 | 2.157 | 208 | 2,864 | 4. |
| 1,468 | 2,043 | 3,415 | 11,11€ | 2.970 | 20,761 | 1,475 | 19,710 | 5. |
| 88 | 118 | 225 | 754 | 309 | 2,206 | 277 | 3,768 | 6. |
| 60 | 91 | 228 | 788 | 327 | 2,352 | 393 | 5,575 | 7. |
| 2,258 | 3.123 | 4,686 | 16,046 | 4.807 | 34,016 | 4,188 | 58,523 | 8. |
| 100 | 153 | 347 | 1,269 | 545 | 4,102 | 1,263 | 18,640 | 9. |
| 253 | 374 | 740 | 2,388 | 1.036 | 7,554 | 1,205 | 17,037 | 10. |
| 28 | 39 | 75 | 235 | 86 | 628 | 90 | 1,255 | 11. |
| 594 | E77 | 1.706 | 6,786 | 2,614 | 18,904 | 3,248 | $45 \times 737$ | 12. |
| 197 | 280 | 456 | 1,513 | 505 | 3,595 | 541 | 7,714 | 13. |
| 8 | 13 | 20 | 75 | 26 | 193 | 44 | 608 | 14. |
| 168 | 239 | 361 | 1,194 | 355 | 2,477 | 332 | 4,683 | 15. |
| 21 | 89 | 75 | 245 | 124 | 926 | 165 | 2,423 | 16. |
| 858 | 1.204 | , 601 | 8,658 | 3, 346 | 24,126 | 3,5t, | 50,546 | 17. |
| 6 | (x) | 38 | 103 | 115 | 860 | 2 LLE | 3,378 | 18. |
| - | - |  | - | - | - | - | - | 19. |
| 1 | (x) | 10 | 38 | 24 | 187 | 86 | 1,293 | 20. |
| 10 | 26 | 32 | 109 | 37 | 254 | 59 | 823 | 21. |
| 44 | 64 | 94 | 303 | 106 | 765 | 137 | 1,894 | 22. |
| 195 | 274 | C05 | 1,980 | 774 | 5,610 | 706 | 10,046 | 23. |
| 597 | 854 | 1,803 | 6,027 | 2,267 | 16,300 | 2,336 | 32,871 | 24. |
| 5 | $\dot{C}$ | 10 | 58 | 23 | 151 | 15 | 240 | 25. |
| 863 | 1,258 | 12999 | 6.534 | 2.144 | 15,515 | 2.516 | 36,703 | 26. |
| 26 | 5.1 | 99 | 360 | 242 | 1,795 | 382 | 5,704 | 27. |
| 16 | 23 | 44 | 143 | 83 | 590 | 111 | 1.561 | 28. |
| 3 | (2) | 4 | (x) | 9 | 71 | 9 | 146 | 29. |
| 185 | 262 | 385 | 1.206 | 274 | 1,900 | 178 | 2.510 | 30. |

## Thrile 20.--Retail Nerchandise Trade, 1941, by Size of Business--(Cont'd) <br> (In thousands of dollars)

|  | Kind of Business | $\begin{aligned} & \$ 20,000 \\ & \$ 29,999 \end{aligned}$ |  | $\begin{aligned} & \$ 30,000- \\ & \$ 49,999 \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Number of Stores | Siles | Number of Stores | Sales |
| 1. 2. | Total, All Stores .................. | $\begin{array}{r} 14,339 \\ 10.4 \\ \hline \end{array}$ | $\begin{array}{r} 345.734 \\ 10.0 \\ \hline \end{array}$ | $\begin{array}{r} 12.126 \\ 8.8 \\ \hline \end{array}$ | $\begin{array}{r} 460,534 \\ 13.4 \\ \hline \end{array}$ |
| 3. | Food Group | 4,299 | 103,338 | 3,335 | 126,547 |
| 4. | Bekery products stores | 62 | 1,482 | 25 | 928 |
| 5. | Cendy and corfectionery stores | 333 | 7,647 | 92 | 3,293 |
| 6. | Dairy products dealers | 119 | 2,855 | 86 | 3,271 |
| 7. | Pruit and vegetable stores | 217 | 5,179 | 124 | 4,722 |
|  | Grocery stores (without fresh meut) | 1,836 | 43,981 | 1,332 | 50,085 |
|  | Combination stores (eroceries and meats) | 1,062 | 26,103 | 1,187 | 45,758 |
| 10. | Meat markets (including sea foods) | 632 | 15,189 | 466 | 17,662 |
| 11. | Other food stores. | 38 | 905 | 23 | 829 |
| 12. | Country General Stores | 1,551 | 37,061 | 1,130 | 42,370 |
| 13. | General Merchandise Group | 367 | 8,900 | 424 | 16,428 |
|  | Department stores and mail order houses or offices | 44 | 1,116 | 63 | 2,519 |
| 15. | Generul merchandise and dry coods stores | 205 | 4,959 | 237 | 9,280 |
| 16. | Variety stores | 118 | 2,826 | 124 | 4,690 |
| 17. | Automotive Group | 2,029 | 48,749 | 1.796 | 68,317 |
|  | Wotor vehicle dealers -- |  |  |  |  |
| 18. | Automobile declers | 228 | 5,558 | 345 | 13,622 |
| 19. | Automobile dealers with wholesale car departments | 3 | $(\mathrm{x})$ | 3 | (x) |
| 20. | Automobile deelers with ferm implements | 71 | 1,710 | 77 | 2,991 |
| 21. | Used car dealers | 28 | 685 | 52 | 2,010 |
| 22. | Accessory, tire and battery shops | 81 | 1,992 | 76 | 2,952 |
| 23. | Garages. | 355 | 8,401 | 259 | 9,563 |
| 24. | Filling stations | 1,251 | 30,062 | 979 | 36,877 |
| 25. | Other automotive establishments | 12 | $(\mathrm{x})$ |  | (x) |
| 26. | Apparel Group ........................ | 1,530 | 37,363 | 1,489 | 56, 718 |
|  | Men's and boys' clothine and furnishings stores -- |  |  |  |  |
| 27. | Men's clothing or clothing and furnishines stores | 274 | 6,665 | 292 | 11,073 |
| 28. | Ken's furnishings stores | 69 | 1,699 | 59 | 2,187 |
| 29. | Nen's hat stores | 6 | 148 | 14 | 562 |
| 30. | Custom tailors and made-to-measure clothing | 87 | 2,174 | 73 | 2,820 |

Table 10.--Retail Merchandise Trade, 1941, by Size of Business--(Cont'd)
An $(x)$ indicates that ficures are wheld to avoid disclosing individual operations,

| $\$ 50,000-$ |  | $\begin{aligned} & \$ 100,000 \\ & \$ 199,999 \end{aligned}$ |  | $\$ 200,000-$ |  | $\begin{aligned} & \$ 500,000- \\ & \text { or over } \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Stores | Sales | Number of Stores | Seles | Number of Stores | Sales | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stores } \end{aligned}$ | Sales |  |
| $\begin{array}{r}7.523 \\ 5.5 \\ \hline\end{array}$ | $\begin{array}{r} 508,867 \\ -\quad 14.8 \\ \hline \end{array}$ | $\begin{array}{r} 2,856 \\ \quad 2.1 \\ \hline \end{array}$ | $\begin{array}{r}389.055 \\ 11.3 \\ \hline\end{array}$ | $\begin{array}{r} 1.308 \\ 1.0 \\ \hline \end{array}$ | $\begin{array}{r} 395,024 \\ \quad 11.5 \\ \hline \end{array}$ | $\begin{array}{r} 413 \\ 0.3 \\ \hline \end{array}$ | $\begin{array}{r} 649,597 \\ \quad 18.9 \\ \hline \end{array}$ | $\begin{aligned} & 10 \\ & 20 \end{aligned}$ |
| 12799 | 120,276 | 591 | 79,950 | 273 | 84,541 | 45 | 28,502 | 3. |
| 5 | $(\mathrm{x})$ | 2 | ( x ) | 1 | (x) | - | - | 4. |
| 24 | $(\mathrm{x})$ | 1 | (x) | - | (x) | - | - | 5. |
| 77 | (x) | 39 | (x) | 22 | (x) | 3 | (x) | 6. |
| 53 | 3,448 | 7 | 852 | - | ( | - | - | 9. |
| 506 | 32,816 | 117 | 16.297 | 33 | (x) | 1 | (x) | 8. |
| 934 | 63,953 | 371 | $50,237$ | 206 | 65,898 | 41 | 25,209 | 9. |
| 198 | (x) | 51 | $(x)$ | 11 | (x) | 1 | (x) | 10. |
| 2 | (x) | 3 | (x) | - | - | - | - | 11. |
| 587 | 38,554 | 138 | 18,744 | 20 | (x) | 2 | (x) | 12. |
| 471 | 33,934 | 317 | 43,682 | 180 | 55,507 | 89 | 354,223 | 15. |
| 118 | 8,311 | 53 | 7,462 | 53 | 18,077 | 69 | 339,429 | 14. |
| 190 | 13,277 | 93 | 12,329 | 42 | 12,130 | 4 | 2,304 | 15. |
| 163 | 12,346 | 171 | 23,890 | 85 | 25,300 | 16 | 12.490 | 16. |
| $\underline{1.180}$ | 75,779 | 514 | 71,088 | 313 | 98,584 | 143 | 247,303 | 17. |
| 397 | 28.305 | 329 | 45,851 | 200 | 63,184 | 81 | 77.108 | 18. |
| 18 | 1.329 | 44 | 6,361 | 84 | 26,758 | 59 | (x) | 19. |
| 68 | 4,961 | 28 | 3,550 |  | 2,577 | 3 | $(\mathrm{x})$ | 20. |
| 28 | 1.890 | 25 | 3,452 | 5 | 1,562 | - | - | 21. |
| 67 | 4.377 | 19 | 2,694 | 5 | 1.282 | - | - | 22. |
| 108 | 6.946 | 24 | 3,270 | 4 | 1,392 | - | - | 23. |
| 135 3 | $\begin{array}{r} 27.751 \\ (x) \end{array}$ | 42 3 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | 4 2 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | - | - | 24. 25. |
| 988 | .65.676 | 258 | 34.245 | 102 | 28,569 | 14 | 11.231 | 26. |
| 202 | 13,798 | 59 | 7,751 | 18 | 4,925 | - | = | 27. |
| 19 | 1. 236 | 4 | (x) | 1 | (x) | - | - | 28. |
| 7 | 426 | - |  | - | - | - | - | 29. |
| 1.4 | 3,681 | 14 | (x) | 5 | (x) |  | - | 30. |

Table 10.--Retail Nerchandise Trade, 1941, by Size of Business--(Cont Pd)
(In thousands of dollers)

|  | TOThTS |  | Less than $\$ \$ .000$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Kind of Business | Number of Stores | Sales | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stores } \\ & \hline \end{aligned}$ | Sules |
| Apparel Group--(Cont'd) -- <br> 1. Family clothing stores ........... | 1.934 | 73.779 | 42 | (x) |
| Women ${ }^{\text {'s }}$ apparel and accessories stores -1. Women's ready-to-wer stores | 2,457 | 59,880 | 75 | (x) |
| 2. Fiosiery, lingerie and accessories stores | 821 | 11,192 | 73 | 40 |
| 3. Millinery stores ......................... | 1,153 | 7,072 | 176 | 92 |
| 4. Furriers--fur shops | 462 | 16,005 | 5 | 3 |
| 5. Infants' and children's wear stores .... | 184 | 1.751 | 16 | (x) |
| 6. Other women's apparel stores ............ | 431 | 1.623 | 108 | 57 |
| 7. Shoe stores ..................... | 1,674 | 44,038 | 25 | (x) |
| 8. Building liaterials Group | 5,801 | 174,203 | 188 | 100 |
| 9. Hardware stores | 3,020 | 73,143 | 71 | 35 |
| 10.. Lumber and buildine material dealers | 1,611 | 79,786 | 33 | (x) |
| 11. Other buildine materials ............ | 1,170 | 21,275 | 84 | (x) |
| 12. Furniture--Fousehoio--Radio Group | 3,498 | 118.357 | 191 | 100 |
| 13. Furniture stores | 1,337 | 64,057 | 28 | (x) |
| Household appliance or recio dealers -- <br> 14. Household appliance stores .......... | 854 | 23.760 | 55 | 24 |
| 15. Household appliance stores with radios. | 370 | 15,534 | 5 | (x) |
| 16. Redio and music stores | 424 | 6,600 | 49 | (x) |
| 17. Other home furnishines and appliance stores | 513 | 8,406 | 54 | $(x)$ |
| 18. Restaurant Group | 8,821 | 131.181 | 679 | 395 |
| 19. Resteurants, cafeterias and eating places. | 4,457 | 88,033 | 163 | 109 |
| 20. Eating places with other merchandise ...... | 3,221 | 38,660 | 160 | 101 |
| 21. Refreshment booths and stands ............. | 1.143 | 4,488 | 356 | 185 |
| 22. Other Retail Stores | 23,824 | 589.193 | 12436 | 837 |
| 23. Farm implement deelers | 2,587 | 30,384 | 250 | 143 |
| 24. Farmers ${ }^{\text {P }}$ supplies | 1.354 | 36,634 | 79 | 44 |
| 25. Harness shops | 215 | 945 | 31 | (x) |
| 26. Book and staticnery stores | 497 | 9,367 | 33 | 18 |
| 27. Coal and wood yards (ice dealers)......... Drue stores | 3,617 | 102,797 | 231 | 143 |
| 28. Drug stores without sode fountair | 2, 8.48 | 620.536 | 46 | 27 |
| 29. Urue stores with soda fountiri | 1:108 | 38,491 | - | - |

Table 10, --Retaj? Merchandise Trade, 1941 by Stze of Business--(Contod)
 but these are fuciudec in the totals.

| $\begin{aligned} & \$ 1.000 \\ & \$ 10993 \end{aligned}$ |  | $\begin{array}{r} \$ 2000= \\ 84.999 \end{array}$ |  | $\begin{aligned} & \$ 5,000 \\ & \$ 9,399 \end{aligned}$ |  | $\begin{aligned} & \$ 10,000 \\ & \$ 19,999 \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Number } \\ & \text { O } \\ & \text { Stores } \\ & \hline \end{aligned}$ | Sales | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stored } \end{aligned}$ | Sales | Number of Stores | Sale8 | Number of Stores | Sties |  |
| 66 | 91 | 212 | 767 | 316 | 2,336 | 415 | 6.210 | 1. |
| 125 | 130 | 23.1 | 1.103 | 403 | 2.894 | 570 | 8.299 | 1. |
| 87 | 1.27 | 177 | 567 | 160 | 1.179 | 151 | 2.134 | 2. |
| 169 | 243 | :350 | 1,09? | 255 | 1.809 | 137 | 1.868 | 3. |
| 15 | 22 | 41 | 147 | 91 | 550 | 98 | 1.478 | 4. |
| 20 | 22 | 55 | 175 | 41 | 294 | 28 | 407 | 5. |
| 97 | 129 | 129 | 377 | 61 | 439 | 30 | 395 | 6. |
| 54 | x | 172 | (x) | 22.9 | (x) | 407 | 5,993 | 7. |
| 250 | 365 | 701 | 23881 | 5049 | 7.781 | 10445 | 30,653 | 8. |
| 102 | I | 328 | 1.117 | 563 | 4. 234 | 857 | 11.977 |  |
| 33 | ( ) | 150 | 454 | 265 | 1.960 | 371 | 5.400 | 10. |
| 123 | 195 | 243 | 909 | 221 | 1.590 | 237 | 3,277 | 11. |
| 820 | 324 | 496 | 1.655 | 564 | 4.037 | 569 | 8,186 | 12. |
| 46 | 66 | 129 | 448 | 164 | 2.191 | 250 | 3.765 | 12. |
| 55 | 23 | 115 | 39: | 267 | 1. 207 | 115 | 1.543 | 14. |
| 14 | 17 | 41 | 132 | 52 | 382 | 69 | 1.035 | 15. |
| 58 | I) | $10 \%$ | 325 | 84 | 589 | 60 | 819 | 16. |
| 46 | x) | 107 | 358 | 97 | 688 | 75 | 1.026 | 17. |
| 616 | 887 | 2.778 | 5,878 | 1.955 | 14,032 | 18.828 | 25,716 | 18. |
| 21.8 | 325 | 763 | 2.567 | 912 | 60.005 | 95: | 13.933 | 19. |
| 196 | 29* | 571 | 2.297 | 996 | 6,418 | 787 | 10,930 | 20. |
| 208 | -70 | 34. | 1.034 | 148 | 074 | 59 | 803 | 21. |
| 1.740 | 3.490 | $4 \times 113$ | 13.725 | 4.782 | 34.166 | 4.804 | 68.207 | 22. |
| 281 | 405 | 565 | 1,810 | 607 | 4.200 | 474 | 6.399 | 23. |
| 86 | 114 | 204 | 679 | 206 | 1.452 | 241 | 3.374 | 24. |
| 53 | 71 | 80 | 246 | 33 | 229 | 16 | 216 | 25. |
| 35 | 50 | $8^{3}$ ? | 293 | 102 | 736 | 109 | 1.502 | 26. |
| 320 | 430 | 569 | 1,866 | 585 | 7, 666 | 508 | 7,199 | 27. |
| 71 | 203 | 213 | 797 | 475 | 3.527 | 801 | 11.861 | 28. |
| 2 | x | 17 | 62 | 57 | 453 | 247 | 3.785 | 29. |

Table 10.--Retail Merchandise Trade, 1941, by Size of Business--(Cont'd) (In thousands of dollars)

| Kind of Business | $\begin{aligned} & \hline \$ 20,000- \\ & \$ 29,999 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \$ 30,000- \\ & \$ 49,9,99 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stores } \\ & \hline \end{aligned}$ | Sales | Number of Stores | Sales |
| Appare1 Group--(Cont 'd) <br> 1. Family clothing stores | 262 | 6,421 | 255 | 10, 338 |
| Women's apparel and accessories stores -- <br> 1. Women's ready-to-wear stores .......... | 350 | 8,509 | 309 | 11.734 |
| 2. Fosiery, lincerie and accessories stores | 65 | 1,521 | 70 | 2,668 |
| 3. Killinery stores ......................... | 44 | 1,052 | 19 | (x) |
| 4. Furriers--fur shops | 81. | 1,957 | 56 | 2,220 |
| 5. Infants' and children ${ }^{\text {S }}$ weur stores | 11 | 272 | 10 | 378 |
| 6. Other women's apparel stores ...... | 3 | (x) | 2 | (x) |
| 7. Shoe stores ...................... | 278 | (x) | 500 | (x) |
| 8. Building Materials Group | 752 | 18,220 | 622 | 23, -26 |
| 9. Hardware stores | 463 | 11.207 | 357 | 13,466 |
| 10. Lumber and buildine material deolers | 195 | 4,759 | 178 | 6,693 |
| 11. Other building materials | 94 | 2,255 | 87 | 3,368 |
| 12. Furniture--Household--Radio Group | 387 | 9,418 | 435 | 16,966 |
| 13. Furniture stores | 171 | 4:118 | 211 | 8,108 |
| 14. Fousehold appliance stores ............ | 94 | 2,336 | 101 | 3,992 |
| 15. Houschold appliance stores with radios. | 40 | 977 | 60 | 2,476 |
| 16. Radio and music stores ................ | 27 | (x) | 19 | (x) |
| 17. Other home furnishines and appliance stores | 55 | (x) | 44 | (x) |
| 18. Restaurant Group | 850 | 20,445 | 665 | 25,051 |
| 19. Restaurants, cafeterias and eating places | 570 | 23,740 | 476 | 17,944 |
| 20. Eating places with other merchandise | 264 | 6,345 | 179 | c. 760 |
| 21. Refreshment booths and stands | 16 | 360 | 10 | 346 |
| 22. Other Retail Stores | 2,511 | 60,740 | 2,191 | 832100 |
| 23. Farm implement dealers | 193 | 4,529 | 137 | 5,126 |
| 24. Farmers ${ }^{\text {d }}$ supplies .... | 133 | 3,160 | 171 | 6,575 |
| 25. Herness shops | - | - | 1 | (x) |
| 26. Book and stationery stores | 48 | 1,136 | 42 | 1.603 |
| 27. Coal and wood yards (ice dealers)......... Drue stores -. | 341 | 8,169 | 348 | 13,491 |
| 28. Drue stores without soda fountair |  |  |  |  |
| . | 570 | 13,925 | 457 | 16.972 |
|  | 263 | 6.711 | 338 | $12.88 \%$ |

Table 10.--Retal1 Merchandise Trade, 1941, by Size of Business--(Cont'd)
An $(x)$ indicates thit figures are withheld to avoid disclosing individual operations,

|  |  | $\begin{aligned} & \$ 100,000 \\ & \$ 199,999 \end{aligned}$ |  | $\begin{aligned} & \$ 200,000 \\ & \$ 499,999 \end{aligned}$ |  | $\begin{aligned} & \$ 500,000 \\ & \text { and over } \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Nunb } \\ & \text { of } \\ & \text { Stores } \end{aligned}$ | Sales | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stapes } \end{aligned}$ | Cales | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stores } \end{aligned}$ | Sales | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stores } \end{aligned}$ | Sales |  |
| 193 | 23,498 | 7 | 20,453 | 42 | 34,206 | 11. | $(\mathrm{x})$ | 1. |
| 235 | 15,890 | 46 | $5,8.40$ | 20 | 2, 506 | 3 | ( x ) | 1. |
| 31 | 2,115 | $?$ | 841 | - | - | - |  | 2. |
| 2 | (x) | 1 | (x) | - |  | - |  | 3. |
| 64 | 6398 | 21. | 2,631 | 20 | 2,601 | $\cdots$ | - | 4. |
| 3 | (x) |  | - |  |  | - | - | 5. |
| 1 | (x) | - | - | - | - | - | - | 6. |
| 171 | (x) | 29 | (x) | 9 | (x) | - |  | 7. |
| 461 | 32.950 | 232. | 32. 143 | 77 | 21.990 | 16 | 15,125 | 8. |
| 208 | 14.171 | 67 | $(\mathrm{x})$ | 22 | $(\mathrm{x})$ | 2 | $(\mathrm{x})$ | 9. |
| 203 | 14,218 | 139 | 19:650 | 53 | 15,460 | 11 | (x) | 10. |
| 50 | 3,531 | 25 | $(x)$ | 2 | (x) | 3 | (I) | 11. |
| 398 | $87-25$ | 170 | 28.635 | 57 | (x) | 11 | (x) | 12. |
| 193 | 13.785 | 103 | (x) | 34 | 9,761 | 8 | 9,138 | 13. |
| 116 | 7.677 | 29 | 3.741 | 6 | $(\mathrm{x})$ | 1 | (x) | 14. |
| 53 | 3,764 | 26 | 3,585 |  | 2,622 | 1 | (x) | 15. |
| 11 | (x) | 5 | (x) | 5 | 1.331 | 1 | ( x ) | 16. |
| 25 | (x) | 7 | (x) | 3 | $(\mathrm{x})$ |  |  | 17. |
| 342 | 22,650 | 94 | 12,372 | 13 | 3.757 | - | - | 18. |
| 279 | 18,610 | 82 | $(\mathrm{x})$ | 12 | (x) |  | - | 19. |
| 55 | 3.530 | 12 | $(\mathrm{x})$ | 1 | (x) |  |  | 20. |
| 8 | 510 |  | $\cdots$ |  | - | - |  | 21. |
| 1,343 | 90.753 | 539 | 73.771 | 273 | 80,472 | 92 | 80,931 | 22. |
| 56 | 3,544 | 17 | 2.366 | 7 | 1,861 | - | - | 23. |
| 157 | 10,690 | 61 | 8,308 | 16 | 4.238 | $\square$ | - | 24. |
| 2 | ( x ) |  | - |  | - | - | - | 25. |
| 28 | 1.884 | 11 | (x) | 2 | (x) | - |  |  |
| 287 | (x) | 136 | (x) | 44 | (x) | 19 | (x) | 27. |
| 189 | 12,000 | 18 | (x) | 2 | (x) | 1 | $(x)$ | 28. |
| 147 | 9,453 | 32 | 3,958 | 5 | $(\mathrm{x})$ | = |  | 29. |

 (In thousends of dollars)

| Kind of Eusiness | TOTALS |  | $\begin{aligned} & \text { Less then } \\ & \$ 1,000 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stores }\end{aligned}$ | Sales | Number of Stores | Salos |
| Other Retail Stores--(Cunt ${ }^{\circ} \mathrm{d}$ ) |  |  |  |  |
| 1. Florists .0.0.0...0.0.0.000000000000000 | 691 | 8.152 | 37 | 19 |
| 2. Gift, noveltv and souvenir shops ou....... | 472 | 3,502 | 55 | 29 |
| 3. Camera and photogruphic supply stores ... | 72 | 3;236 | 2 | (x) |
|  | 1.692 | 38,454 | 56 | 33 |
| 5. Tufgece and lecther goods stores ......... |  | 2.047 | 2 | (x) |
| 6. Musical instrument stores (without radios or planos) | 103 | 1.205 | 12 | 7 |
| 7. Newsdealers ................................. | 251 | 3.402 | 22 | 11 |
| 8. Newsdoalers and smallwares ................ | 42 | 496 | 4 | 3 |
| 9. Office, store and school furniture, equipment and supplies. | 341 | 26,889 | 6 | 4 |
| 10. Opticians and optometrists ............. | 583 | 5;989 | 15 | 11 |
| 11. Sporting goods stores .o.................. | 507 | 5,879 | 46 | 30 |
| 12. Scientific and medical instruments 0.0.0. | 22 | 2.270 | 1 | (x) |
| 13. Tobacco stores and stends nopoo.....eno.. | 4,239 | 43.227 | 296 | 177 |
|  | 1,202 | 144,573 | - | - |
| 15. Petent medicine, perfumes, extracts, etc. | 251 | 1.694 | 39 | 23 |
| 16. Miscellaneous kinds of business .o.0.0.... | 1.342 | 15.723 | 173 | 92 |
| 17. Second-Find Group 00.00000000 | 1.740 | 11.071 | 288 | 149 |
| 16. Automobile parts and eccessories 0.0 .0000 | 244 |  | 23 | 13 |
|  | 111 | 234 | 53 | 24 |
| 20. Clothing and shoe stores 0000.0.0....0.0. | 311 | 1.409 | 66 | 32 |
| 21. Furniture stores | 530 | 3.710 | 74 | 40 |
| 22, fill other second-hand stor0s .0.0n0000000 | 544 | 3.721 | 72 | 39 |

Takle 10.--Retal Merchanaise Twie, 1941 by size of Eusiness--(Cont' a )
An (x) indicates thet figures are withheld to avoiu aisclosing individual operations, but these are irnluded in the totals.

| $\begin{aligned} & \$ 1,000 \\ & \hline 12 \\ & \hline 1299 \\ & \hline \end{aligned}$ |  |  |  |  |  | $\begin{aligned} & \$ 10,000- \\ & \$ 19,999 \\ & \hline \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of stores | Sales | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stores } \\ & \hline \end{aligned}$ | Sales | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stores } \end{aligned}$ | Sules | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stores } \end{aligned}$ | Sules |  |
| 58 | 81 | 1.68 | 549 | 189 | 1,390 | 136 | 1,896 | 1. |
| 55 | 76 | 148 | 489 | 102 | 746 | 61 | 1,079 | 2. |
| 4 | 6 | 11 | 42 | 8 | 63 | 15 | 229 | 3. |
| 112 | 176 | 361 | 1.228 | 389 | 2,740 | 345 | 4,791 | 4. |
| 4 | 6 | 9 | 38 | 21 | 153 | 18 | 280 | 5. |
| 6 | 9 | 19 | 65 | 32 | 254 | 17 | 240 | 6. |
| 19 | 28 | 58 | 195 | 58 | 392 | 44 | 647 | 7. |
| 4 | 5 | 6 | 24 | 16 | 116 | E | 115 | 8. |
| 14 | 22 | 22 | 81 | 30 | 221 | 63 | 901 | 9. |
| 44 | 69 | 129 | 455 | 195 | 1,381 | 130 | 1,790 | 10. |
| 48 | 66 | 119 | 377 | 105 | 755 | 98 | 1,415 | 11. |
| - | - | 4 | 14 | 7 | $\bigcirc$ | 6 | 88 | 12. |
| 363 | 532 | 889 | 2,991 | 1.176 | 9 3 40? | 1.019 | 14,241 | 13. |
| 2 | (x) | 25 | 101 | 123 | 9 c 9 | 179 | 2,720 | 14. |
| 31 | 43 | 87 | 277 | 57 | 579 | 21 | 293 | 15. |
| 139 | 192 | 318 | 2,068 | 268 | 1,894 | 228 | 3,147 | 16. |
| 284 | 387 | 537 | 1.67 F | 327 | 2825 | 189 | 2.551 | 17. |
| 30 | 42 | 67 | $20 ?$ | 55 | 380 | 46 | 660 | 18. |
| 19. | 25 | 31 | 98 | 4 | 24 | 4 | 63 | 19. |
| 49 | 70 | 106 | 330 | 57 | 397 | 27 | 334 | 20. |
| 87 | 119 | 143 | 452 | 113 | 798 | 69 | 903 | 21. |
| 99 | 131 | 190 | 590 | 98 | 659 | 43 | 4 592 | 22. |

## Table 10.--Retail Merchandise Trade, 1941, by Size of Business--(Cont 'd) (In thousands of dollars)



An $(x)$ indicates thet ficures ure withheld to avoid disclosing individual operztions, but these are included in the totals.


Table 11.,-Retail Merchandise Trade, 1941, Classified by Number of Employses

| Number of Renployees | Stores |  | Sales |  | A1 Frniovess |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | TOTAL | Mele |
|  | Number | Fer Cen: |  |  | Amolunt, | Po <br> Cent | Number | $\begin{aligned} & \text { Fer } \\ & \text { Cent } \\ & \hline \end{aligned}$ | Number |
| 1. Total, W11 Stores ..... | 337.333 | 100,2 | $3,44 \mathrm{O}_{2} \mathrm{SOL}_{2} 700$ | 100.0 | 392,608 | 10.0 | 242, 137 |
| 2. No employees. | 50,907 | 42.4 | 29\% 279.700 | 8.5 | - | - | - |
| 3. 1 employee ........... | 27,578 | 20.1 | 305,295,400 | 8.9 | 2\%.578 | 7.0 | 20,208 |
| 4. 2 emploress ........... | 16.987 | 2.2 .4 | 323,248, 100 | 9.4 | 33.974 | 8.7 | 23,794 |
| 5. 3 employees | 20,473 | 7.6 | 282, 382,500 | 5.5 | 31.437 | 8.0 | 21,577 |
| 6. 4 empjoyees | 6,732 | 4.9 | $225,400,100$ | S.5 | 25.928 | 6.8 | 18,334 |
| 7. $5-9$ emplojers | -2, 303 | 9.0 | $535.18 \%$, 900 | 16.3 | 78,382 | 20.0 | 52,704 |
| 8. 10-19 9mrioyees | 4.118 | 3.0 | $417,040,500$ | 12.1 | 52,720 | 13.4 | 34.767 |
| S. 20-49 employees | 1.779 | 1.3 | 390,543, 500 | 11.4 | 50,992 | 13.0 | 30,541 |
| 10. 50-92 employees | 315 | 0.2 | 154,582.600 | 4.5 | 19.567 | 5.0 | 20,688 |
| 11. 100 emplicyees oas over .... | 135 | 0.1 | $413,843,800$ | 12.0 | 71,041 | 18.1 | 29,424 |
| 12. Total, All Stores | 48,468 | 00.0 | 785,2472320 | 20, 0 | 74,955 | 200.0 | 54.483 |
| Stores reportine -- |  |  |  |  |  |  |  |
| 13. No smployees | 25.215 | 52.0 | 120,526, 100 | 15.3 |  |  |  |
| 14. 1 employee | 8,976 | 18.3 | 93, 339,400 | 11.8 | 8,976 | 11.8 | 6,414 |
| 15. 2 employees. | 5,201 | 10.\% | 93,825,900 | 21.9 | 10,402 | 13.9 | 7,290 |
| 16. 3 employees ............ | 2. 151 | 6.5 | 77,950,400 | 9.9 | 9,453 | 12.5 | 6,767 |
| 17. 4 employees ............ | 1.917 | 3.5 | 62,902,000 | 8.0 | 7,658 | 10.2 | 5,528 |
| 18. 5-9 employəes ........... | 3,044 | 6.3 | !55,854,100 | 18.8 | 18.187 | 25.6 | 13.483 |
| $19.10-19$ mployees. | 758 | 1.6 | 87,862,100 | [1.2 | 9,497 | 12.7 | 7.047 |
| 20,20-49 employees | 258 | 0.5 | 80,100,500 | 10.2 | 7,595 | 10.1 | 6,037 |
| 21. $50-99 \mathrm{empl}$ lnyees ... | 30 | 0.1 | 12,337,500 | 1.6 | 2.604 | 2.2 | 1,305 |
| 22.100 employees or over | 6 | (b) | 2,029,200 | 0.3 | 673 | 0.9 | 612 |
| 23. Total, All Stores | $10_{2} 562$ | $00 . n$ | 59, 7192500 | 102, 0 | 46.293 | 100.0 | 43.156 |
| Stores reportine a- |  |  |  |  |  |  |  |
| 24. No employees .0. | 5,834 | 34.5 | 35,652, 700 | 5.2 |  |  |  |
| 25, 1 employee | 4,095 | 24.3 | 51,025,700 | B. 6 | 4.095 | 3.3 | 3,945 |
| 26. 2 employees | 2,480 | 14.7 | 54,038.400 | $\bigcirc$ | 4,960 | 10.7 | 4,652 |
| 27.3 employees | 1.9375 | 3.2 | 43.709 .900 | 7 7 3 | 4.128 | 5,9 | 3,865 |
| 28. 4 employees. | 7/58 | 4.5 | 30,863,300 | 5.8 | 3,032 | 6.6 | 2,781 |
| £2. $5^{-99}$ emproyees. | 1.451 | 5.6 | 93.873 .100 | 25.8 | 9,141 | 19.3 | 8.487 |
| 30. $10-19$ employees. | 498 | 2.9 | $75,204,000$ | 12.6 | 6,485 | 14.0 | 6,024 |
| 31. $20-49$ mplcyees | 285 | 1. 7 | 111,800,700 | :8.8 | 8,359 | 29.3 | 7,?90 |
| 32. 50-99 employees | 64 | 0,4 | 54,942,500 | 20.9 | 3,332 | 8.5 | 3,700 |
| 33. 100 empluyees or over | I6 | 0.1 | 32,607,500 | 5.5 | $2.06 \pm$ | 4.5 | 1.912 |

(b) Less than 05 per cont.

Table 11.--Retail Nerchandise Tracie, 1941, Classified by Number of Employees

| Al1 Fmployees - (Cont ${ }^{\circ}$ d) |  |  | Full-time Fmployees (Included ir Totals) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Female | Salaries ano | - liages | TOTs.L |  | Male | Fermale | Salaries and | a Nages |  |
| Number | Amount | Per Cent | Number | Per Cent | Number | Number | Amount | $\begin{aligned} & \text { Per } \\ & \text { Cent } \end{aligned}$ |  |
| 150,471 | $\begin{gathered} \$ \\ 314.437,500 \\ \hline \end{gathered}$ | 100.0 | 297.047 | 100.0 | 188.658 | 108,389 | $289,379,500$ | 100.0 | 1. |
| 7,370 | $17.915,800$ | 5.7 | 19,742 | 6.6 | 15,235 | 4. 507 | 15.737 .700 | 5.4 | 2. |
| 10.180 | $21,263.400$ | 6.7 | 23,309 | 7.9 | 16,912 | 6.397 | $18,570,800$ | 6.4 | 4. |
| 9.860 | 20,666,200 | 6.6 | 22.124 | 7.5 | 15.432 | 6.692 | $18,354,100$ | 6.3 | 5. |
| 8,594 | $18.670,900$ | 5.9 | 19,146 | 6.4 | 13.233 | 5.913 | 16,807,800 | 5.8 | 6. |
| 25,677 | $59,704,600$ | 19.0 | 58,091 | 19.6 | 39.857 | 18,234 | 54,927,800 | 19.0 | 7 。 |
| 17,953 | $45,877.100$ | 14.6 | 41,292 | 13.9 | 27,617 | 13,675 | 42.994.40C | 14.9 | 8. |
| 20,341 | $46,127,300$ | 14.7 | 39,206 | 13.2 | 24,590 | 14,616 | $43.235,100$ | 15.0 | 9. |
| 8,879 | 19,522,700 | 6.2 | 15,798 | 5.3 | 9.349 | 6,449 | 18,586,500 | $5 \quad 6.4$ | 10. |
| 41,617 | 64,689,500 | 20.6 | 58.339 | 19.6 | 26.433 | 31.906 | 60,165,300 | 20.8 | 11. |
| 20, 472 | 46,667,200 | 100.0 | 52,265 | 100.0 | 38,587 | 13,678 | 41.674 .400 | 100.0 | 12. |
|  |  | - | - | - | - | - |  |  | 13. |
| 2.462 | 4.854.900 | 10.4 | 6,337 | 12.1 | 4,819 | 1.518 | 4.217.700 | 10.1 | 14. |
| 3.112 | $5.470,700$ | 11.7 | 7, ก42 | 13.5 | 5.097 | 1.945 | $4,679,200$ | 11.2 | 15. |
| 2,686 | 5,193,700 | 11.1 | 6.529 | 12.5 | 4.733 | 1.796 | 4,586,800 | 11.0 | 16. |
| 2,140 | 4,543,500 | 9.7 | 5.402 | 10.3 | 3,950 | 1. 452 | 4,061,400 | 9.8 | 17. |
| 5,704 | 12,057,400 | 25.9 | 13.391 | 25.6 | 9.757 | 3,634 | 10,926,800 | 26.2 | 18. |
| 2.450 | 7,085,000 | 15.2 | 6,888 | 13.2 | 5,119 | 1.769 | 6,531,500 | 15.7 | 19. |
| 1.558 | 5.883 .500 | 12.6 | 4,874 | 9.3 | 3,611 | 1,263 | 5,202,700 | 12.5 | 20. |
| 299 | 1,207,600 | 2.6 | 1.156 | 2.2 | 7T910 | : 246 | $1,101,800$ | 2.6 | 21. |
| 61 | 370,900 | 0.8 | 646 | 1.3 | 591 | 55 | 366,500 | 0.9 | 22. |
| 3,037 | $49.457,700$ | 100.0 | 38,541 | 100.0 | 36,804 | -337 | $47.031,500$ | 100.0 | 23. |
|  |  |  |  |  |  |  |  |  | 24. |
| 150 | 2,720,800 | 5.5 | 2,960 | 7.7 | 2,890 | 70 | 2,370,900 | 5.1 | 25. |
| 308 | 3,624,200 | 7.3 | 3,641 | 9.4 | 3.489 | 152 | 3,250,900 | 6.9 | 26. |
| 263 | 3.266.100 | 6.6 | 3,046 | 7.9 | 2,901 | 145 | 2,931.200 | 6.2 | 27. |
| 251 | $2,436,700$ | 4.9 | 2,271 | 5.9 | 2,104 | 157 | 2,229,000 | 4.7 | 28. |
| 654 | 8,535,100 | 17.3 | 7,512 | 19.5 | 6,995 | 517 | 8,082,400 | 17.2 | 29. |
| 461 | 7,321,800 | 14.8 | 5,562 | 14.4 | 5,164 | 398 | 7,007,200 | 14.9 | 30. |
| 569 | $11,689,400$ | 23.6 | 7.709 | 20.0 | 7,202 | 507 | 11,398,000 | 24.2 | 31. |
| 232 | 6,552,300 | 13.3 | 3,805 | 9.9 | 3,573 | 232 | $6.478,9.00$ | 13.8 | 32. |
| 149 | $3,311,300$ | 6.7 | 2.035 | 5.3 | 1,886 | 149 | $3.283,000$ | 7.0 | 33. |

## Table 12.-Retail Merchandise Trade, 1941, Credit Sales, Instalment Sales, and Accounts Outstanding

|  | All Stores |  | Stores not reporting proportion of cash and credit sales |  |
| :---: | :---: | :---: | :---: | :---: |
| or Business | Number of Stores | Sales | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { Stores } \\ \hline \end{gathered}$ | Ssies |
| 1. Total, All Stores | 137.337 | \$ | 39,059 | \$ ${ }_{\text {\$ }}^{485,677,800}$ |
| 2. Food Group | 48,468 | 786,247,300 | 12,595 | 101,957,800 |
| 3. Bakery products stores ........ | 992 | 9,356,100 | 293 | 1.653,100 |
| 4. Candy and confectionery stores | 11,583 | 67,259,900 | 4,244 | 18,541,700 |
| 5. Dairy products dealers ....... | 1.295 | 31,550,600 | 524 | 7,384,000 |
| S. Fruit and veqetable stores ... | 1.456 | 23,040,600 | 347 | 3,273,600 |
| 7. Grocery stores (without fresh meat) | 21,884 | 266,027,500 | 5,038 | $38,505,400$ |
| 8. Combination stores (Eroceries and meats) | 6,101 | 301,351,000 | 888 | 21,318,800 |
| 9. Meut markets (includirg sea foods) | 4.793 | 83,252,200 | 1ヵ136 | $10,462,200$ |
| io. Other food stores ............ | 364 | 4,409,400 | 125 | 819,000 |
| Country General Stores | 11.917 | $214,747,800$ | 3,199 | 48,410,800 |
| 12. General Merchandise Group | 3.794 | 525,971,000 | 1.195 | 35,988,300 |
| 13. Department stores and mail order houses or offices. | 504 | 377,806,100 | 269 | 16,811,500 |
| 14. General merchendise and dry goods stores | 2,205 | 62,987,900 | 776 | 14,740,800 |
| 15. Variety stores | 1,085 | 85,177,000 | 150 | 4,436,000 |
| 16. Automotive Group | 16,867 | 594,719,500 | 5.338 | 83, 180,400 |
| Motor vehicle dealers -- <br> 17. Automobile dealers | 1,962 | $238,013,600$ | 408 | $24,787,200$ |
| 18. Automobile dealers with wholesale car departments. | 212 | 102,029,100 | 11 | $3.140,800$ |
| 19. Automobile dealers with farm implements ............ | 379 | 20,108,600 | 71 | 1,775,000 |
| 20. Used car dealers... | 282 | 10,804,900 | 73 | 1,849,700 |
| 21. Accessory, tire and battery shops | 657 | 16,338,300 | 176 | 2,052,000 |
| 22. Garages . | 3,156 | 47,561,400 | 1.132 | 12,001,200 |
| 23. Filiing stations | 10,130 | 157,558,100 | 3,434 | 37,051,300 |
| 24. Other automotive establishments | 89 | 2,305,500 | 33 | 523,200 |

Table 12. - Reta1 i Merchandise Trade, 1941 , Credit Seles, Insta?ment Seleso and Accounts outstanding.

(1) Inciuded in credit sales.

Table 12. - -Retail Merchandise Trade, 1941, Credit Sales, Instalmert Salesp and Accounts Outstendire--(Cont ©d)

| Kind of Business | All Stores |  | Stores not reportine proportion of cash and credit sales |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Stores | Sales | Number of Stores | Sales |
| 1. Apparel Group | 12,601 | $\$$ $295,211,600$ | 3,298 | $\$$ <br> $41,308,200$ |
| Men's and boys' clothing and furnishings stores -- |  |  |  |  |
| 2. Men's clothing or clothing and furnishines stores | 1.619 | 52,135,200 | 303 | 7,076,200 |
| 3. Men's furnishines stores ............. | 416 | 8,159,700 | 107 | 1,575,800 |
| 4. lien's hat stores | 52 | 1,369,200 | 10 | 184,500 |
| 5. Custom tailors and made-to-measure <br>  | 1.398 | 18,209,200 | 545 |  |
| 6. Family clothing stores ..................... Women's apperel and accessories stores -- | 1,934 | 73,778,900 | $421$ | $9,525,600$ |
| 7. Women's ready-to-wear stores ......... | 2,457 | 59,879,800 | 515 | 7,960,900 |
| 8. Hosiery, lineerie and accessories stores | 821 | 11,191,900 | 227 | 1,343,500 |
| 9. Millinery stores | 1,153 | 7,071,800 | 412 | 1,650,800 |
| 10. Furriers-fur shops | 462 | 16,005,000 | 105 | 2,175,900 |
| 11. Infents' and children's wear stores.. | 184 | 1,750,900 | 62 | 439.100 |
| 12. Other women's apparel stores ......... | 431 | 1,622,700 | 238 | 698,200 |
| 13. Shoe stores | 1,674 | 44,037,300 | 353 | 5,467,400 |
| 14. Building Materials Croup | 5,801 | 174,203,400 | 1.425 | 27,728,200 |
| 15. Hardware stores | 3,020 | 73,143,100 | 665 | 10,862,900 |
| 16. Lumber and building material dealers | 1,611 | 79,786,000 | 333 | 12,741,000 |
| 7. Other buildine matericls | 1.170 | 21,274,300 | 427 | 4,124,300 |
| 18. Furniture--Eousehold--Radio Group | 3.498 | 118,356,900 | 832 | 11,863,200 |
| 19. Furniture stores ................................... Houschold appliance or radio dealers -- | 1,337 | 64,057,000 | 259 | 4,561,700 |
| 20. Household appliance stores ....... | 854 | 23,76C,300 | 182 | 3,248,800 |
| 21. Household appliance stores with radios | 370 | 15,534,200 | 60 | 868,400 |
| 22. Radio and music stores | 424 | $\varepsilon, 600,100$ | 167 | I, 365,900 |
| 23. Other home furni shines and appliance stores $\qquad$ | 513 | 8,405,300 | 164 | 1,818,400 |
| 24. Restaurant Group | 8,821 | $131,181,000$ | 4.022 | 40,828,200 |
| 25. Restaurants, cafeterias and eatine places | 4,457 | 88,033,100 | 1,900 | 23,663,900 |
| 6. Eating places with other merchandise | 3,221 | 38,660,000 | 1.424 | 14,532,900 |
| 7. Refreshment booths and stards | 1.143 | 4,487,900 | 698 | 2,631,400 |

Table 120--Retail herchandise Trede, 1941, Credit Seles, Instalment Saless and Account: Cutstardieg-(Cont'd)

(1) Included in credit seles.

## Table 12:--Retail Merchandise Trude, 1941, Crecit Seles, Instalment Sales, and Accounts outstanding--(Cont id)

| Kind of Business | A1] Stores |  | $\begin{aligned} & \text { Stones not reportine } \\ & \text { proportion of cash } \\ & \text { and creait sales } \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Stores } \end{aligned}$ | Sales | Number <br> of <br> Stores. | Seles |
| Other Retail Stores | 23,824 | $\$$ $589,192,700$ | 6. 526 | \$ 81.515 .000 |
| 2o Farm implement deelers | 2,587 | 30,383,600 | 1,128 | 8,305,700 |
| 3. Furmers' supplies ........................ | 1,354 | 38:633,500 | 519 | 10,639,100 |
| 4. Herness shops .............................. | 215 | 944,500 | 93 | 293,200 |
| 5. Book and stationery stores | 497 | 9,367,400 | 150 | 2,153,500 |
| 6. Coul and wood yards (ice dealers)...... Drue stores ... | 3,319 | 102,796,500 | 1.124 | 21.172,600 |
| ?. Drue stores without soda fountain ... | 2,848 | 62,536,100 | 322 | 5,022,600 |
| 8. Drug stores wi th soda fountain ... | 1,108 | 38,491,300 | 51 | 1,343,600 |
| 9. Florists | 691 | 8,152,300 | 198 | 1,839,900 |
| 10. Gift, novelty and souvenir shops ........ | 472 | 3,501,900 | 147 | 793,000 |
| 11. Camera and photographic supply stores .. | 72 | 3,235,500 | 26 | 470,100 |
| 12. Jewellery stores ........................ | 1,692 | 38,453,800 | 415 | 4,580,300 |
| 13. Lugzage and lecther eoods stores ...... | 86 | 2,047,300 | 20 | 375,200 |
| radios or pianos) . | 103 | 1,105,300 | 31 | 357,100 |
| 5. Newsdealers | 251 | 3,401,900 | 79 | 613,500 |
| 16. Newsdealers and smallwares <br> 17. Office, store end school furniture, | 42 | 496,300 | 9 | 97,800 |
| equipment and supplies | 341 | 26,289,600 | 170 | 14,651,700 |
| 18. Opticians and optometrists | 583 | 5,989,400 | 194 | $1,503,100$ |
| 19. Sporting goods stores | 507 | 5,879,300 | 203 | 1.334:200 |
| 20. Scientific and medical instruments | 22 | 2,259,600 | 15 | 1,873,000 |
| 21. Totacco stores and stands ................ Liquor stores .- | 4,239 | 43,227,400 | 947 | 5,798,500 |
| 22. Government 1iquor stores ............. | 618 | 112,834, 500 | - | - |
| 23. Brewers ${ }^{\text {a }}$ Warehouses (2) | 136 | 20,197,500 | 2 | 223,300 |
| 24. Taveras (not including hotels) | 399 | 9,038,900 | 69 | 1,418,800 |
| 25. Wine stores .......................... | 49 | 2,501,600 | - |  |
| 26. Patent medicine, perfumes, extracts, etc. | 251 | 1,694,200 | 89 | 471,100 |
| 27. Miscelianeous kinds of business | 1,342 | 15,723,200 | 525 | 5,184,200 |
| 28. Second-Hand Group | 12740 | 12,070,500 | 629 | 2,897,700 |
| 29. Automobile parts and accessories | 244 | 1,996,900 | 126 | 811.500 |
| 30. Book stores | 111 | 233,500 | 40 | 73,900 |
| 31. Clothing and shoe stores | 311 | 1,409,400 | 98 | 258,800 |
| 32. Furniture stores | 530 | 3,710,000 | 137 | 566,500 |
| 33. fill other second-hand stores ..... | 544 | 3,720,700 | 228 | 1,177,000 |

(2) Includes retall business of brewers' werehouses and brewers' retail storeso
 and Accounts 2utstandne--(Concl:d)

| Stores reportine all cesh or proportion of cash and credit sales |  |  |  | $\begin{aligned} & \text { Instalment (1) } \\ & \text { sales } \\ & \text { reported } \end{aligned}$ | Customers ${ }^{\text {8 }}$ Accounts Outstending Dec. 31, 1941 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Stones | Sale3 | Credit Sel | es |  |  |  |
|  |  | $\frac{\text { Amount }}{\$}$ | Per cent | \$ |  |  |
| 17.298 | $407.677,700$ | $1034.74 .3,300$ | 20.5 | 26.536 .100 | 64.987 .900 | 1. |
| 1.459 | 22,077,900 | 5,324,300 | 42.2 | 5,958,700 | 2,673,800 | 2. |
| 83.5 | 27,994,700 | 9,630,800 | 34.4 | 1,194,600 | 3,676,800 | 3. |
| 122 | 651,300 | 155:000 | 23.8 | 8,900 | 86,200 | 4. |
| 34.7 | 7,213,900 | 2,468,100 | 34. 2 | 595,300 | 1,279,700 | 5. |
| 2,195 | 81,623,900 | 39,918,900 | 48.9 | 6,755,700 | 12,786,000 | 6. |
| 2,526 | -7,513,500 | $5.797,2100$ | 10.2 | 9,100 | 14:594,300 | 7. |
| 18057 | 37,147,700 | 2,722,700 | 7.3 | 13,500 | 6,612:800 | 8. |
| 493 | $6,312,400$ | 2,083,700 | 33.1 |  | 550,600 | 9. |
| 325 | 2,908,900 | 117,300 | 4.3 | 8.300 | 62,900 | 10. |
| 46 | 2,755,400 | 1,485,600 | 53.7 | 29,000 | 245,000 | 11. |
| 1,277 | 33, 873,500 | 12,371:400 | 36.5 | 7,996,900 | 4,359,900 | 12. |
| 66 | 1,672.100 | 61,700 | 3.7 | 10,100 | 38,000 | 13. |
| 72 | 748,200 | 239,500 | 32.0 | 166.300 | 156,100 | 14. |
| 172 | 2,788, 100 | 55,200 | 2.0 | - | 17,300 | 15. |
| 33 | 398,500 | 10,100 | 2.5 |  | 5:100 | 16. |
| 171 | 11,637,900 | 8,540,200 | 73.4 | 1.264,700 | 5,220,400 | 17. |
| 589 | 4, 486,300 | 855,800 | 19.2 | 378,400 | 311,900 | 18. |
| 304 | $4.545,100$ | 1,376:900 | 30.3 | 1,006,400 | 101.600 | 19. |
| 7 | 396,600 | 308,400 | 77.8 | 11.100 | 182.400 | 20. |
| 3,292 | 30,428,900 | 1:698,700 | 4.7 |  | 10,341,500 | 21. |
| 618 | 122,834,500 |  |  | . |  | 22. |
| 134 | 19,974,200 | 52:900 | 0.3 |  | 25,400 | 23. |
| 330 | 7,620,100 | 110,200 | 1.4 | - | 53,600 | 24. |
| 49 | 2,501,600 |  | - | - | 9,500 | 25. |
| 162 | 1,223,100 | 331,200 | 27.1 | - | 225,800 | 26. |
| 817 | 10,539,100 | 4,023,500 | 38.2 | 239,000 | 961,300 | 27. |
| 1.111 | 82178,800 | $1,030,100$ | 12.6 | 476,900 | 423,000 | 28. |
| 118 | 1,185,400 | 132,300 | 15.4 | 45,200 | 97,900 | 29. |
| 71 | 159,600 | 7,400 | 4.6 |  | 2,200 | 30. |
| 213 | $1.140,600$ | 40,900 | 35.9 | 7,200 | 17,600 | 31. |
| 393 | 3,143,500 | 469,500 | 14.9 | 299,800 | 186,500 | 32. |
| 316 | 2,542,700 | 330,000 | 13.0 | 134,700 | 118,800 | 33. |

[^0]
## Table 13.--Retail Merchandise Trade--Types of Operation, by Kinds of Business,

1930 and 1941

| Type of Operstion | Number of Stores |  | Sales |  | $\begin{gathered} \text { Per cent } \\ \text { of } \\ \text { seles } \\ \hline \end{gathered}$ |  | Stocks on hend, end of year (at cost) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1930 | 1941 | 1930 | 1941 | 1930 | 1942 |  |
| Total All Stores | 125,003 | 137,331 | \$ $2.755,569,900$ | 3,440,901,700 | 100,0 | 100.0 | $\$$ $547,863,900$ |
| Independerts | 110.820 | 128,840 | 2,223,385,900 | 2,790,561,300 | 80.7 | 81.1 | $476,255,800$ |
| Single-store independents | 101.223 | 117,387 | 1:892,622:400 | 2,372,313,300 | 68.7 | 68.9 | 398,620,300 |
| Sincle stcres (in voluntary chains) | 4,753 | 4,985 | 119,030,400 | 139,978,400 | 4.3 | 4.1 | 27,970,600 |
| Two-store multiples ............... | 3,383 | 4,798 | 144,201,800 | 200,936,700 | 5.2 | 5.8 | 35,314,500 |
| Two-store multiples (in voluntery chains) | 186 | 344 | 5,592,700 | 12,224,600 | 0.2 | 0.4 | 2,460,700 |
| Three-store multiples | 1.226 | 1.231 | 50,014,100 | 61.742,200 | 2.2 | 1.8 | 11.158,700 |
| Three-store multiples (in voluntary cheins) | 49 | 95 | 1,924,500 | 3,366,100 | 0.1 | 0.1 | 731.000 |
| Chatins | 8,476 | 8,011 | $503,683,800$ | 642,999,500 | 18.3 | 18.7 | $70,256,500$ |
| Local chains | 1,339 | 1,089 | 69,805,600 | 60,956,100 | 2.5 | 1.8 | 6,162,600 |
| Provincial cheins | 2,887 | 3,160 | 206,501,200 | 287,466:700 | 7.5 | 8.4 | 27.985,300 |
| Sectional and nationa? heins | 3,803 | 3,366 | 189,941,000 | 262,375,400 | 6.9 | 7.6 | 31,701,400 |
| lunufacturer-controlled elains | 447 | 396 | 37,436,000 | 32,191,300 | 1.4 | 0.9 | 4,407,200 |
| Other types | 5.707 | 480 | $28,500,200$ | $7,340,900$ | 2.0 | 0.2 | 1,351,600 |
| Industrial stores | 176 | 84 | 10,462,800 | 3,422,000 | 0.4 | 0.1 | 833,400 |
| Lessed departments or concessions | 149 | 396 | 2,572,700 | 3,918,900 | 0.1 | 0.1 | 518,200 |
| Other types of operation (1) .....o | 5,382 | - | 15,464,700 | - - | 0.5 | - | - |

(1) Figures for 1930 include procucer-distributors of milk, itinerint operatore and grain elevators. These types of busiress wore not included in the reeuler tables of the 1941 Census.

Table 13.--Ketail Nerchandise Trace--Types of Operition, by Finìs of Business, 1930 and 1941--(Cont ad)

| Type of onewation | Nunber of Stores |  | Sales |  | $\begin{gathered} \hline \text { Per cent } \\ \text { of } \\ \text { sules } \\ \hline \end{gathered}$ |  | Stocks on hand, end of yeur (at cost) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1930 | 1941 | 1930 | 1941 | 1930 | 1941 |  |
|  |  |  | \$ | \$ |  |  | \$ |
| Grosery Stores | 18,106 | 21.884 | 443,599,300 | $266,027,500$ | 100.0 | 100.0 | 30,258,600 |
| ndevondents | 1,975 | 21, 112 | $174,038,500$ | 225,535,800 | 71.4 | 84.8 | 27,590,500 |
| Single-store independents .......... |  | 19,264 | 126,303,100 | 186,319,900 | 51.8 | 70.0 | 23,188,500 |
| Single stores (in voluntery chains). | 2.079 | 1,423 | 41,295,700 | 30,064,400 | 16.9 | 11.3 | 3,325,000 |
| Two- and three-store multiples ..... | 255 | 425 | 6,439,500 | 9,152,500 |  | 3.5 | 1,077,000 |
| Chains | 1.400 | 739 | 69,539,100 | 39,946,800 | 28.5 | 15.0 | $2,607,200$ |
| Cther types | 11 | 33 | 121,600 | 543,900 | 0.1 | 0.2 | $60,900$ |
| Combination Stores | 5,162 | 68101 | 161,704,100 | $301,351,000$ | 100.0 | 100.0 | 21,077,000 |
| Independents | 42467 | 5,298 | 107,950,800 | $167,992,400$ | 66.8 | 55.7 | 16,324,200 |
|  | 3,489 | 4,298 |  | 123,923,100 | 45.5 | 41.1 | 12,841,000 |
| Sincle stores (in voluntary chains). | 789 | 656 | 26,647,200 | 25,451,000 | 16.5 | 8.4 | $2,054,400$ |
| Two- and three-store multiples .... | 189 | 344 | 7.722,500 | 18,618,300 |  |  | $1,418,800$ |
| Chains | 693 | 797 | $53.707,700$ | $133,210,600$ | 33.2 | 44.2 | 4,737,800 |
| Other types | 2 | 6 | 45,600 | $148,000$ |  | 0.1 | 15,000 |
| Meut Markets (Includine sea foods) ... | 5,379 | 4793 | $83,026,200$ | 83,252,200 | 100.0 | 100.0 | $5,473,000$ |
| Independents | (a) | 4,598 | (a) | $77,802,100$ | (a) | 93.5 | 5,355,000 |
| Single-store independents | (a) | 4,371 | (a) | 69,803,200 | (a) | 83.9 | 5,121,200 |
| Single stores (in voluntary chains). | (a) | 22 | (a) | 45\%,600 | (a) | 0.5 | 16,900 |
| Two- and three-store multiples .... | (a) | 205 | (a) | 7,546,300 | (a) | 9.1 | 216,900 |
| Chains | (a) | 161 | (a) | 4,849,500 | (a) | 5.8 | 107,300 |
| Other types | (a) | 34 | (a) | 600,600 | (a) | 0.7 | 10,700 |

(a) Ficures not available.

| Type of Operetion | Number of Stores |  | Sales |  | $\begin{gathered} \text { Per cent } \\ \text { of } \\ \text { sales } \\ \hline \end{gathered}$ |  | Stocks on hands end of year (at cost) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1930 | 1941 | 1930 | 194.1 | 1930 | 1941 |  |
| Country General Stores | 11,355 | 11,917 | $\begin{gathered} \$ \\ 207,657,000 \end{gathered}$ | $\begin{gathered} \$ \\ 214,747,800 \\ \hline \end{gathered}$ | 100.0 | 100.0 | $\begin{array}{r} \$ \\ 64,809,400 \\ \hline \end{array}$ |
| Independents | 12,128 | 11,695 | 198,736,400 | 206,585,300 | 95.7 | 96.2 | 62,221,000 |
| Single-store independents .......... | 9,088 | 9,677 | 144,847,700 | 149,373,100 | 69.7 | 69.5 | 45,709,000 |
| Single stores (in voluntary chains) | 1.5\%4 | 1,359 | 38,776,900 | 37,318,900 | 18.7 | 17.4 | 10,666,800 |
| Two- and three-store multiples ..... | 516 | 659 | 15,111,800 | 19,893,300 | 7.3 | 9.3 | 5,845.400 |
| Chains .. | 106 | 167 | 4,425,600 | 6,843,600 | 2.1 | 3.2 | 2,268,400 |
| Other types | 121 | 55 | 4,495,000 | 1,318,900 | 2.2 | 0.8 | 320,000 |
| Variety Stores | 513 | 1,085 | 44,212,200 | 85,177,000 | 100.0 | 100.0 | 12,347,500 |
| Independents $\qquad$ <br> Sinele-store independents $\qquad$ <br> Single stores (in voluntary chains) <br> Two- and tiree-store multiple $\qquad$ | 187 | 559 | 2,830,700 | 11,180,200 | 6.4 | 13.1 | 3,069,300 |
|  | 146 | 359 | 2,042,900 | 4,851,900 | 4.6 | 5.7 | 1,673,300 |
|  | 9 | 118 | 184,000 | 3,415,700 | 0.4 | 4.0 | 738,400 |
|  |  |  | 603,800 | 2,912,600 | 1.4 | 3.4 | 657,600 |
| Chains | 326 | 526 | 41,381,500 | 73,996,800 | 93.6 | 86.9 | 9,278,200 |
| Other types | - | - |  |  | - | - |  |
| Filling Stations | 5,503 | 10,130 | 66,449,300 | 157,558,100 | 100.0 | 100.0 | 6, 356,700 |
| Independents $\qquad$ <br> Sinele-store independents ........... <br> Single stores (in voluntary chains) <br> Two- and three-store multiplez ..... | 4,770 | 9,747 | 49,970,800 | 143,926,600 | 75.2 | 91.4 | 6,416,900 |
|  | 4,574 | 9,424 | 44,039,200 | 134.524,000 | 66.3 | 85.4 | 6,021,700 |
|  | - | 11 | - | 280,600 | - | 0.2 | 33,600 |
|  | 196 | 312 | 5,931,600 | 9,122,000 | 8.9 | 5.8 | 361,600 |
| Chains ................................. | 732 | 376 | 16,472,100 | 13,587,500 | 24.8 | 8.6 | 436,200 |
| Other types .............................. | 1 | - 7 | 6,400 | 44,000 | (b) | (b) | 3,600 |

[^1]

[^2]| Type of Operation | Number of Stores |  | Sales |  | $\begin{gathered} \text { Per cent } \\ \text { of } \\ \text { sales } \\ \hline \end{gathered}$ |  | Stocks on hand, end of year (at cost) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1930 | 1941 | 1930 | 1941 | 1930 | 1941 |  |
| Shoe Stores | 1,641 | 1,674 | $35,908,000$ | $\frac{\$}{4}, 037,300$ | 200.0 | 100.0 | $\begin{gathered} \$ \\ 15,244,500 \\ \hline \end{gathered}$ |
| Independents | 1;433 | 1.215 | 27,742,900 | 27;505,600 | 77.3 | 62.7 | 10,927,000 |
| Single-store independents | 1,180 | 980 | 19.134,200 | 19;107,600 | 53.3 | 43.4 | 7,892,000 |
| Sincle stores (in voluntary chains) | 89 | 63 | 2,826,400 | 1,871,700 | 7.9 | 4.3 | 832,300 |
| Two- and three-store multiples .. | 164 | 172 | 5,782,300 | 6,626,300 | 16.1 | 15.0 | 2,202,700 |
| Chains | 198 | 457 | 7,574,600 | 16,397,900 | 21.1 | 37.2 | 4,306,500 |
| Other types | 10 | 2 | 590,500 | 33,800 | 1.6 | 0.1 | 11,000 |
| Lumber and buildine materizi dealers. | 1.825 | 1,611 | 66,200,700 | 79,786,000 | 100.0 | 100.0 | 17,718,600 |
| Ind ependents $\qquad$ <br> Sinele-store indepenaents ........... <br> Single stores (in voluntary chains) <br> Two- and three-store multiples ..... | $13)$ | 935 | (a) | $59,386,100$ | (a) | 74.4 | 10,637,700 |
|  | (a) | 823 | (a) | $50,613,000$ |  |  |  |
|  | (a) | 4 | (a) | $310,300$ | (a) | 0.4 | $56,400$ |
|  | (a) |  |  | 8,462,800 | (a) | 10.6 | $1,646,300$ |
| Cheins |  | 675 | (a) | 20,397,200 | (a) | 25.6 | 6,480,700 |
| Other types | (a) | 1 |  | 2,700 | (a) | - | 200 |
| Furniture Stores | 1.101 | 337 | 41.016.500 | $64,057,000$ | 100.0 | 100.0 | 15,271,400 |
| Independents $\qquad$ <br> Single-store independents $\qquad$ <br> Single stores (in voluntary chains) <br> Two- and three-store multiples $\qquad$ | (a) | 12,208 | (a) | 48,887,900 | (a) | 76.3 | 12,023,400 |
|  | (a) |  |  |  |  | 55.5 | 9,106,400 |
|  | (a) | $17$ | (a) | $923,600$ | ( $\mathrm{E}^{\text {) }}$ | 1.4 | 201.200 |
|  | (a) | 165 | (a) | 12,401,300 | (a) | 19.4 | 2,715,800 |
| Chains .. Other typ | (a) | 127 | (a) | 15,161,400 | (a) | 23.7 | 3,244,800 |
|  | (a) | 2 | (a) | 7,700 | (a) | - | 3,200 |

[^3]

Table 13, coeretail Merchand'se Trude. Types of Operation, by Kinds cif Business, 1930 and I941--(Con2"s 1 )

(a) Comparable deta not available。

Table 14.-Retail Kerchandise Trade--Types of Operation by Prozinces, 1930 and 1941

Type of Operation

All Stores: Total (I)
Independent stores $\ldots$. Chain stores ........... Other types

Prince Edward Island Independent stores $\ldots$. Chain stores Other types

Nova Scotifa
Independent stores ....
Chat $n$ stores
Other types
New Brunswick ............... Independent stores .... Chain stores
Other types
Quebec
Independent stores .... Chain stores
other types
Ontaric
Independent stores .....
Chain stores ...........
Other types
Manitoba
Independent stores .....
Chain stores .....0.0....
Other types
Saskatchewan ................. Indepenient stores ..... Chain stores .o.n....... Other types ..............

Alberta ................................. Independent stores .... Chain stores ............. Other types

British Columbia .o.e...... Independent stores ..... Chatn stores othen types

| Number of Stores |  | Sales |  | Per cent of sales |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1930 | 1941 | 1930 | 1941 | 1930 | 1941 |
| $\begin{array}{r} 125,003 \\ 110,820 \\ 9,476 \\ 5 \\ \hline \end{array}$ | $\begin{array}{r}137,331 \\ 128,840 \\ 8,011 \\ 480 \\ \hline\end{array}$ | $\begin{array}{r} 2,755,569,900 \\ 2,223,385,900 \\ 503,683,800 \\ 28,500,200 \\ \hline \end{array}$ | $\$$ $3,440,901,700$ $\$, 790,551,300$ $642,999,500$ $7,340,900$ | 100.0 80.7 18.3 1.0 | $\begin{array}{r} 100.0 \\ 81.1 \\ 18.7 \\ 0.2 \\ \hline \end{array}$ |
| 851 | 863 | $13,793,700$ | 15,935,500 | 100.0 | 100.0 |
| 816 | 841 | 13,042,500 | 14.832,700 | 94.7 | 93.1 |
| 12 | 17 | 684:600 | $1.028,000$ | 5.0 | 6.5 |
| 23 | 5 | 46,600 | 74,800 | 0.3 | 0.4 |
| 6,464 | 6,790 | 99,519,900 | $155,033,700$ | 100.0 | 100.0 |
| 5,923 | 6,458 | 86,035,100 | 132,834,500 | 86.5 | 80.5 |
| 221 | 323 | 12:600,800 | 32,108,400 | 12.7 | 19.4 |
| 320 | 9 | 884,000 | 90:800 | 0.8 | 0.7 |
| 4,4.34 | 4,988 | $84,371,900$ | 101,843,100 | 100.0 | 100.0 |
| 4,003 | 4.763 | $71,146,400$ | 82,024,200 | 84.3 | 80.5 |
| 165 | 216 | 11,929,300 | 19:753,300 | 14.1 | 19.4 |
| 256 | 9 | 1,296,200 | 65,600 | 1.6 | 0.1 |
| 34,286 | 39,712 | 651,238,500 | 818,671,100 | 100.0 | 100.0 |
| 31,242 | 38,161 | 525,117,800 | 685,406, 100 | 80.6 | 33.7 |
| 1,698 | 1,446 | 120,221,700 | 132,259,900 | 28.5 | 16.2 |
| 1,346 | 105 | 5,799,000 | 1,005,100 | 0.9 | 0.1 |
| 43.045 | 47.055 | 1.099, 290.200 | 1.406, 276.700 | 100,0 | 100.0 |
| 38,506 | 43,506 | 869,192,500 | 1,109,318,100 | 79.0 | 78.8 |
| 3,269 | 3,385 | 223,361,600 | 295,444,000 | 20.3 | 21.0 |
| 1.270 | 164 | 7.436.100 | 2,214,600 | 0.7 | 0.2 |
| 6,859 | 7.219 | 189,243,900 | $210,833,400$ | 200.0 | 100.0 |
| 6,036 | 6.859 | 164,746,400 | 182,588,900 | 87.1 | 86.7 |
| 433 | 335 | 22,613,400 | 27,674,100 | 12.9 | 13.1 |
| 390 | 25 | 1,384,100 | 470,400 | 1.0 | 0.2 |
| 10,841 | 10,088 | $189,181,100$ | 185,805,800 | 100.0 | 100.0 |
| 8,539 | 9,168 | 151,187,800 | 153,797,400 | 79.9 | 82.3 |
| 1.232 | 883 | 35,386,200 | 32,723,800 | 18.7 | 17.5 |
| 1,070 | 37 | 2,607,100 | 364,600 | 1.4 | 0.2 |
| 8.592 | 98222 | 176,537, 100 | 221,071,400 | 100.0 | 100.0 |
| 7,287 | 8,501 | 149,318,400 | 184,413,600 | 84.6 | 83.4 |
| 675 | 577 | 25,684,400 | 36,028,400 | 14.5 | 16.3 |
| 630 | 44 | 1,554,300 | 629.400 | 0.9 | 0.3 |
| 9,501 | 11,253 | 245,597,500 | 309,572,600 | 200.0 | 100.0 |
| 8,419 | 10,405 | 192,471,000 | 242,755,800 | 77.4 | 78.4 |
| 690 | 767 | 49,133,700 | 64.486:900 | 29.8 | 20.8 |
| 392 | 37 | 6,992.800 | 2,329,700 | 2.8 | 0.8 |

1) Inciudes Yukon and North West Territories

Table 15.--Retail Merchandise Trade, 1941--Receipts from the Sule p Nesis Reported


## Toble 15,--Rotaj1 Merchandise Trade, 1941--Repuir, and, Sarvic三 Rencintis Reventod

| Kind of BuNimese | licesints |
| :---: | :---: |
| Total, all stores ............................. | $69,567,900$ |
| Department stows and majl order houses or offices ...... | 3,347,500 |
| General merokandise bnd dry gnols stores .................. | 167,200 |
| Ler's and boye' clothing and furnishinge stores ......... | 645,300 |
|  | 2E1,400 |
| Vomer's apparel and accessories stores ..................... | 2,176,700 |
|  | 403,500 |
| Furniture stores .............................................. | 810,900 |
| Houserold appliarce stores arc household anrliurce stores witit racilo | 1.570,000 |
| Radto and music stores ................................................. | 435,200 |
| Other home furmshinge and eppliunce stores ............. | .171,400 |
| Food stores ...................................................... | 1,914,200 |
| Esrdware stores ................................................. | 743.400 |
|  | 333,000 |
| Other hulldiné materials .................................. | 461.900 |
|  | 20,636,500 |
|  | 973,500 |
|  | 8,269,900 |
| Filling stitions ................................................... | 6,300;200 |
|  | 140,700 |
| Drug stcres without soda fountcins ....................... | 728,900 |
|  | 394,400 |
|  | 3,085,800 |
|  | 7,327,100 |

Table 17. $=$ Retail Sales Peported by Non-Retall Stores. 1941

|  | Candada | Frince Edward Island | Nova Scotia | New <br> Brunswick | Quebec |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total: All Types | \$ 312.971 .600 | \$ 1 425,200 | 2. 233.900 | $6,289,800$ | $69.141,200$ |
| Menuiacturing bekeries | 52,664,100 | 81,900 | 762,900 | 704.600 | 12,080,700 |
| Manufacturing dairies on.... | $\therefore .385,500$ | 269,300 | $1.075,300$ | 820,400 | 9,286,500 |
| Retail sel es of lins elevators oun........... | 4,368,600 | - | - | - | - |
| Furchasing cooperatives . | (L) , 674.500 | 15,000 | 530,600 | 1,528,900 | 1,203,000 |
| Retall sales of wholesaler | (6.) $0.281,500$ | 734.600 | 2,259.600 | 1.692,100 | 18,277.600 |
| Hotel sales of meals, beer Wine, tobacco, etc. | 109,022.100 | 149.100 | 1,401.400 | 739,200 | 19,315.000 |
| Merchandise sales by service establishments. | 10,347,200 | 68,600 | 233.400 | 136,900 | 2,880,500 |
| Itinerant operators | 13.286,500 | 48,400 | 706.700 | 430.800 | 4.122,900 |
| Miscellaneous (1) | 5,941,500 | 58,300 | 262,000 | 236,900 | 1,975,000 |


|  | Ontario | Manitoba | Saskatchewan | Alberta | British Columbia |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total. All Types | $\begin{gathered} \$ \\ 143,390,600 \\ \hline \end{gathered}$ | $19.343 .600$ | $\begin{gathered} \$ \\ 20,483,900 \\ \hline \end{gathered}$ | $\begin{gathered} \$ \\ 21.251 .900 \\ \hline \end{gathered}$ | $24,508,500$ |
| Manufacturinc bakeries | $30,872,200$ | 1.837,400 | 1.088,000 | 1.299,200 | 3,937,300 |
| Manufacturing dairies | 18,919.500 | 3,830,900 | 2.321.300 | 2,776,900 | 1,085,500 |
| Retail sales of line olevators ........ | 153:400 | 717.800 | 2,152,100 | 1.270,300 | 75,000 |
| Purchasing cooperasives | 2,873,400 | 2,028,800 | 5,254,300 | 2.516.600 | 723,900 |
| Retall sales of wholesalers | 26,173,500 | 3,509,700 | 1,249,200 | 1.486.100 | 4,899.100 |
| Hotel sales of mals, bear. wine tobacco, etc. | $52,490,300$ | 6,048,400 | 7.063 .600 | 10.635 .100 | 11,180,000 |
| Merchamíae sajes by service esteblishments | $4,613,700$ | 586.900 | 475,800 | 514,700 | 836,700 |
| Itinerant uperators 0.00 . | 4,492,000 | 611.500 | 637,000 | 622.100 | 2,623,100 |
| Miscellanecus (1) ........... | 2,812,600 | 78.200 | 242.600 | 134,000 | 147,900 |

11) Inciudes persons carrying on a retail business in other than an established place of business as a subsidiary activity in conjunction with a major occupation.

[^0]:    (1) Inciuded in credit maios.

[^1]:    (b) Less than . 05 per cent.

[^2]:    (a) Figures not available.

[^3]:    (a) Figures not cvailsble.

