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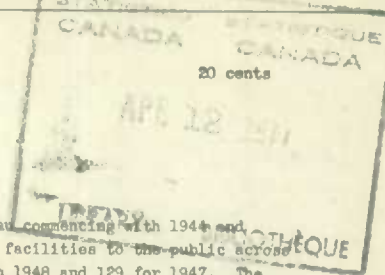


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WAREHOUSING

1949



An annual survey of the warehousing industry has been published by the Bureau commencing with 1944 and presents data on the operations of the principal firms offering warehousing and storage facilities to the public across Canada. The number of companies reporting for 1949 improved to 155 compared with 141 in 1948 and 129 for 1947. The trade association of the industry has been most cooperative in encouraging members to file reports promptly but late returns still delay publication on a more current basis. Statistics given reveal a quite comprehensive analysis of operations by regions covering revenues, expenses, net income, employment, salaries and wages, space, occupancy, etc. The Maritime Provinces have been grouped to prevent revealing individual returns. No reports were received from Newfoundland.

The current edition includes returns from both members and non-members of the Canadian Warehousemen's Association who were doing a public warehousing business during the year. Cooperatives operating warehouses for their members were not included nor were packing houses and other firms operating storage facilities in connection with their respective businesses. Many warehousing companies also operated a local moving and cartage service and others operated a motor carrier business, including long distance moving. For some firms the revenue from the carrier business represented a large part of their total revenue and they should be more properly classed as motor carriers rather than as warehouse companies; however, the following tables show the revenue from each activity. The item "Other Revenues" contains some income from merchandising.

With the increased number of firms reporting, the total gross capital investment advanced from \$30,572,229 in 1948 to \$35,554,799 and the average per company was thus \$216,824 in 1948 and rose to \$229,386 in the year under review. The accrued depreciation was \$11,873,605, up from \$10,531,781 one year earlier. As shown in Table 1, operating revenues grossed \$20,003,875 for the year compared with \$18,838,195 in 1948. Most accounts advanced but storage revenue from household goods declined.

Operating expenses advanced more rapidly than revenues to reach \$17,182,216 against \$15,559,665 in 1948. The betterment in revenues was thus \$1,165,482 while the expenses of doing business rose \$1,622,553 indicating that some upward revision in warehousing charges to the public was likely to meet rising costs. Although income tax was reduced, interest and other charges were heavier than in 1948 and the net income transferred to surplus was reduced from \$2,224,027 in 1948 to \$1,722,195 despite the increase of 14 in the number of firms reporting.

Revenues from storage contributed 49 p.c. of operating revenues and cartage and moving 28.6 p.c. Wages and bonuses represented 56.2 p.c. of operating expenses while administration and general took 18.5 p.c. Operating taxes and licences were up from \$545,783 to \$647,329.

The total salary and wage bill for the industry was \$8,553,585 compared with \$8,115,897 one year earlier. Employment was given to 1,029 salaried employees, 2,964 regular wage earners and a monthly average of 144 casuals or part time helpers - a total of 4,137 persons against 4,416 in 1948 or a reduction of 279. Average earnings of all classes of employees rose from \$1,838 to \$2,065 or by 12.3 p.c. The above are exclusive of withdrawals by owners or entrepreneurs.

While the industry as a whole enjoyed a fair year's operations, the volume of business averaged considerably less than in 1948 in most regions. With the greater availability of living accommodation, the demand was eased for household goods storage space, and the percentage of net occupiable space taken averaged lower than in 1948 and in any year back to 1944. Merchandise storage also declined from 1948 and averaged about 85.7 p.c. occupancy in 1949 against nearly 90 p.c. in the preceding year. Cold storage occupancy was likewise much lower at about 62 p.c. for the year whereas in 1948 the average was nearly 74 p.c. However, cold storage space available rose from 15,188,887 cubic feet in 1948 to 22,326,137 cubic feet in 1949 and explains the decline in average occupancy.

A revised method of industrial accident reporting shows 1 person killed and 249 injured during 1949. Reduction was shown from 1948 in the number of trucks while tractors and trailers increased. Part of the decrease in trucks was due to the separation of motor carrier operations. For comparative purposes only, a table follows which gives the salient statistics covering 127 identical firms reporting for both 1948 and 1949. As shown, declines were general in all items except salaries. Revenues dropped \$861,585 from \$17,817,650 to \$16,956,265 or by 4.8 p.c., while expenses were cut only \$241,483 to \$14,477,066 or 1.6 p.c., and net income decreased \$466,486 to \$1,611,314. Wage earners were reduced considerably and the total salary and wage bill was off from \$7,739,226 to \$7,354,817.

TABLE A Comparison Principal Statistics of 127 Firms Reporting both in 1948 and 1949.

Finances	1949	1948	Increase + Decrease - 1949 over 1948	Employees	1949	1948	Increase + Decrease - 1949 over 1948
Total Revenue .....	\$ 16,956,265	\$ 17,817,650	- 861,585	Number - Regular .....	2,644	2,950	- 306
Total Operating Expenses ..	14,477,066	14,718,549	- 241,483	" - Casual .....	88	250	- 162
Net Operating Revenue	2,479,199	3,099,101	- 619,902	Wages - Regular .... \$	5,089,772	5,400,192	- 310,420
Net Income .....	1,611,314	2,077,800	- 466,486	" - Casual .... \$	77,525	255,242	- 177,717
				Salaried Employees ...	934	997	- 63
				Salaries .....	\$ 2,187,520	2,083,792	+ 103,728
				Total Salaries & Wages	\$7,354,817	7,739,226	- 384,409

(24 Apr '51)

Table 1.

WAREHOUSING PROPERTY, REVENUES, EXPENSES

	Canada	(1) Maritimes.	Quebec
1. Number of Companies Reporting .....	155	14	22
<b>PROPERTY ACCOUNT</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
2. Land and Land Rights.....	2,787,329	99,213	1,090,177
3. Warehouse, Garages, Shops, Offices & Other Bldgs.....	25,591,102	3,018,516	6,842,036
4. Warehouse, Shop and Garage Equipment.....	3,839,145	276,634	216,267
5. Furniture and Office Equipment.....	420,144	13,770	44,429
6. Trucks, Trailers, Service Cars & Other Vehicles.....	2,917,079	51,970	644,857
7. Total Gross Cost.....	35,554,799	3,460,103	8,837,766
8. Depreciation accrued to December 31, 1949.....	11,873,605	640,377	2,824,792
9. Value at December 31, 1949.....	23,681,194	2,819,726	6,012,974
10. Goodwill, Organization & other Expenses Capitalized..	1,031,490	2,318	78,823
11. Total Property, etc, Account.....	24,712,684	2,822,044	6,091,867
<b>OPERATING REVENUES</b>			
12. Storage Revenue - Household Goods.....	1,726,867	15,341	390,464
13.       - Merchandise (Dry).....	3,565,371	222,080	967,459
14.       - Cold Storage.....	4,514,029	438,228	993,035
15. Cartage-Railway and other local.....	3,119,070	54,044	96,314
16. Handling and Extra Labour Service.....	1,537,217	32,574	152,845
17. Moving.....	2,597,398	25,748	546,836
18. Other Revenues including office rentals.....	2,943,723	250,803	171,960
19. Total Operating Revenues.....	20,003,675	1,038,818	3,318,913
<b>OPERATING EXPENSES</b>			
20. Administration and General Expenses.....	3,173,070	119,948	398,665
21. Wages and Bonuses to Warehousemen, Drivers & Helpers, etc.	6,204,509	352,639	932,587
22. Maintenance and Repairs-Warehouses & other Bldgs.....	796,625	67,142	173,065
23.       Motor Vehicles (Inc. Garage Exp).....	553,121	10,428	53,944
24. Fuel, Oil and other Transportation Expenses.....	1,067,227	18,973	164,443
25. Power, Light, Heat and Water.....	653,874	91,273	164,338
26. Insurance and Safety Expenses, Claims, etc.....	565,860	63,563	151,736
27. Depreciation for year.....	1,058,915	58,798	128,624
28. Operating Taxes and Licenses.....	647,329	33,908	117,038
29. Other Operating Expenses (Including Rents).....	2,461,686	101,735	392,054
30. Total Operating Expenses.....	17,182,216	918,407	2,676,494
<b>INCOME ACCOUNT</b>			
31. Net Operating Revenue.....	2,821,459	120,411	642,419
32. Income from other sources.....	107,944	4,180	45,358
33. Gross Income.....	2,929,403	124,591	687,777
34. Deductions-Interest, Bank, Bond, Mortgages, etc.....	338,388	22,036	125,401
35.       -Other Deductions.....	214,981	1,229	45,926
36. Total Deductions.....	553,369	23,265	171,327
37. Net Income before Income Tax.....	2,376,034	101,326	516,450
38. Income Tax.....	653,839	Cr. 3,590	129,780
39. Net Income Transferred to Surplus.....	1,722,195	104,916	386,670

(1) Prince Edward Island, Nova Scotia and New Brunswick.



AND INCOME FOR THE YEAR ENDED DECEMBER 31, 1949

Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	
52	17	9	10	31	1.
\$	\$	\$	\$	\$	
720,415	260,483	29,678	202,588	384,775	2.
5,154,447	3,555,423	520,518	1,380,337	5,119,825	3.
1,215,577	415,509	93,139	336,130	1,285,889	4.
146,895	53,032	21,091	71,299	69,628	5.
546,595	690,013	211,684	394,417	377,543	6.
7,783,929	4,974,450	876,110	2,384,771	7,237,660	7.
3,251,565	1,952,971	362,038	812,371	2,029,491	8.
4,532,364	3,021,489	514,072	1,572,400	5,208,169	9.
585,469	11,875	10,590	35,765	306,580	10.
5,117,833	3,033,364	524,662	1,608,165	5,514,749	11.
560,212	146,220	89,695	211,402	313,533	12.
1,131,281	472,742	44,725	182,521	544,563	13.
1,567,357	384,655	111,377	122,380	896,937	14.
260,408	888,147	311,301	775,553	733,303	15.
447,233	306,212	77,920	199,785	320,648	16.
693,852	104,502	112,116	287,979	826,365	17.
813,241	393,613	180,485	60,468	1,073,153	18.
5,473,584	2,696,091	927,619	1,840,088	4,708,562	19.
955,795	510,646	177,317	370,485	640,214	20.
1,317,295	985,754	364,499	624,682	1,627,053	21.
309,236	46,679	26,224	29,473	144,806	22.
96,142	121,127	40,871	68,529	162,030	23.
135,847	286,923	51,214	199,883	209,944	24.
166,191	52,553	17,310	19,627	142,582	25.
119,446	60,405	26,398	34,778	109,534	26.
348,594	143,448	63,705	112,296	203,450	27.
196,892	115,958	29,441	44,919	109,173	28.
806,527	173,931	54,624	88,848	843,967	29.
4,451,965	2,497,424	851,603	1,593,520	4,192,803	30.
1,021,619	198,667	76,016	246,568	515,759	31.
25,603	15,323	7,038	8,034	2,408	32.
1,047,222	213,990	83,054	254,602	518,167	33.
52,072	21,842	7,040	16,688	93,309	34.
10,773	14,921	26	5,921	136,185	35.
62,845	36,763	7,066	22,609	229,494	36.
984,377	177,227	75,988	231,993	288,673	37.
304,390	51,945	19,082	67,917	84,315	38.
679,987	125,282	56,906	164,076	204,358	39.

EMPLOYEES AND COMPENSATION - WAREHOUSING

Table 2.

		Canada	Maritimes	Quebec
<u>EMPLOYEES - SALARIES AND WAGES</u>				
1.	Number of Salaried Employees .....	1,029	42	147
2.	Amount of Salaries ..... \$	2,448,103	84,934	406,505
3.	Number of Wages Earners - Regular .....	2,964	185	533
4.	- Casual .....	144	44	12
5.	Amount of Wages - Regular ..... \$	5,884,550	289,597	866,353
6.	- Casual ..... \$	200,930	84,631	10,067
7.	Total Salaries and Wages Paid ..... \$	8,533,583	459,162	1,282,925
<u>WAREHOUSING FACILITIES</u>				
<u>Storage Space (Net Occupiable Space)</u>				
8.	Household Goods ..... Cubic Feet.	17,798,965	393,642	4,476,168
9.	Merchandise ..... " "	31,137,587	1,647,753	9,043,112
10.	Cold Storage ..... " "	22,326,137	1,841,764	4,475,450
<u>TRUCKING EQUIPMENT</u>				
11.	<u>Trucks</u> - Capacity - 2 Tons and Under ..... No.	403	6	15
12.	- 2½ - 4 Tons ..... No.	219	8	22
13.	- 4½ - 6 " ..... No.	95	7	2
14.	- 6½ - 8 " ..... No.	20	-	-
15.	- 8½ - 10 " ..... No.	8	-	-
16.	- Over 12 Tons ..... No.	1	-	-
17.	Total ..... No.	746	21	39
<u>Tractor, Semi - Trailer Units -</u>				
18.	Capacity - 2½ - 4 Tons ..... No.	75	-	8
19.	- 4½ - 6 Tons ..... No.	18	-	3
20.	- 6½ - 8 " ..... No.	13	1	-
21.	- 8½ - 10" ..... No.	13	-	3
22.	- 10½ - 12" ..... No.	5	-	-
23.	- Over 12" ..... No.	7	-	-
24.	Total ..... No.	131	1	14
25.	<u>Trailers</u> - Capacity - 2 Tons and Under ..... No.	2	1	-
26.	- 2½ - 4 Tons ..... No.	10	-	-
27.	- 4½ - 6 " ..... No.	16	-	4
28.	- 6½ - 8 " ..... No.	8	-	4
29.	- 8½ - 10 " ..... No.	13	-	-
30.	Total ..... No.	49	1	8

FACILITIES AND TRUCKING EQUIPMENT FOR THE YEAR ENDED DECEMBER 31, 1949

Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	
279	196	48	127	190	1.
706,355	404,708	101,506	249,151	494,944	2.
604	525	185	314	618	3.
8	9	4	12	55	4.
1,201,915	977,506	377,213	647,558	1,524,408	5.
8,114	2,479	2,154	3,622	89,863	6.
1,916,384	1,384,693	480,873	900,331	2,109,215	7.
3,638,787	3,909,750	1,127,020	1,024,990	3,228,608	8.
8,052,922	5,697,490	370,710	965,000	5,360,600	9.
7,153,161	2,881,608	311,858	322,000	5,340,296	10.
40	110	48	115	69	11.
40	59	18	11	61	12.
13	2	-	7	64	13.
2	-	-	-	18	14.
1	-	-	-	7	15.
-	-	-	-	1	16.
96	171	66	133	220	17.
38	20	-	9	-	18.
4	3	5	2	1	19.
6	3	-	-	3	20.
6	-	-	-	4	21.
1	-	4	-	-	22.
-	-	-	-	7	23.
55	26	9	11	15	24.
1	-	-	-	-	25.
1	7	-	2	-	26.
-	10	-	-	2	27.
-	1	-	-	3	28.
1	-	10	-	2	29.
3	18	10	2	7	30.



Table 3.

STORAGE SPACE OCCUPIED EACH MONTH OF 1949

Month	Household Goods Storage		Merchandise Storage		Cold Storage	
	P.C. Net Occupiable Space Occupied	Cubic Feet	P.C. Net Occupiable Space Occupied	Cubic Feet	P.C. Net Occupiable Space Occupied	Cubic Feet
On January 1	86.05	15,315,486	84.61	26,346,029	67.14	14,988,980
" February 1	86.57	15,408,782	84.39	26,276,168	65.51	14,625,055
" March 1	86.99	15,483,964	81.25	25,298,897	58.49	13,057,939
" April 1	89.01	15,843,639	81.37	25,335,455	56.32	12,574,042
" May 1	89.32	15,897,325	84.44	26,293,159	53.41	11,923,786
" June 1	90.02	16,023,356	83.89	26,122,721	54.14	12,087,432
" July 1	89.12	15,861,916	84.59	26,340,420	55.44	12,376,876
" August 1	89.44	15,920,232	84.46	26,299,617	57.80	12,904,394
" September 1	88.70	15,786,963	83.56	26,018,161	61.24	13,672,525
" October 1	87.95	15,653,363	82.84	25,795,802	68.60	15,315,493
" November 1	87.14	15,510,842	84.14	26,199,930	75.79	16,920,485
" December 1	85.96	15,300,201	84.25	26,232,072	69.46	15,507,133

Table 4.

WAGE EARNERS AND WAGES BY MONTH, 1949

Month	Regular Employees		Casual Employees	
	Number	Wages	Number	Wages
January	2,930	\$ 440,968	94	\$ 12,105
February	2,845	429,310	97	11,022
March	2,851	461,243	124	13,612
April	2,951	493,415	118	11,877
May	2,978	473,009	132	14,354
June	3,003	516,612	133	15,332
July	3,007	508,265	140	15,929
August	2,968	491,519	150	20,932
September	3,048	522,065	231	25,404
October	3,043	529,589	197	22,910
November	2,984	496,285	157	20,245
December	2,964	522,270	150	17,208
Average Number of Employees and Total Wages	2,964	5,884,550	144	200,930

ACCIDENTS, 1949

Table 5.

	Number of Persons	
	Killed	Injured
Employees .....	-	248
Other Persons .....	1	1
Total .....	1	249

Table 6.

SUMMARY

	1949	1948
Number of Companies Reporting .....	155	141
Investment in Land, Warehouses, etc. .... \$	35,554,799	30,572,229
<u>Revenue -</u>		
Storage .....	9,806,267	9,159,800
Cartage and Moving .....	5,716,468	5,681,206
Miscellaneous .....	4,480,940	3,997,187
Total Revenue .....	20,003,675	18,838,193
<u>Expenses - Operating</u> .....	17,182,216	15,559,663
Net Operating Revenue .....	2,821,459	3,278,530
<u>Employees - Salaries and Wages -</u>		
Number of Salaried Employees .....	1,029	1,040
Number of Wage Earners - Regular .....	2,964	3,116
- Casual .....	144	260
Total Salaries and Wages Paid .....	8,533,583	8,115,897
<u>Warehousing Facilities -</u>		
Storage - Dry (Net) ..... Cubic Feet	48,936,552	*
- Cold ..... Cubic Feet	22,326,137	15,188,887
<u>Motor Vehicles -</u>		
Trucks .....	746	832
Tractor, Semi-Trailer Units .....	131	124
Trailers .....	49	48

\* Reported in square feet - 5,768,657.

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