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WAREHOUSING
1951

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The present report is the eighth in a series of annual surveys of the warehousing industry across Canada and gives the principal statistics covering the operations of the majority of the firms providing warehousing and storage facilities and service to the public. Returns from 167 companies were received for 1951 compared with 164 in 1950, 155 in 1949 and 141 in 1948. Continued cooperation has been forthcoming from the national association in an endeavour to expedite collection and publication but tardy reporting by a minority has again delayed release.

Statistics are published on a regional basis with the Maritime provinces as a group. Newfoundland is not yet represented. Reports are included from both members and non-members of the Canadian Warehousemen's Association who conducted a public warehousing business during the year. Cooperatives and the like operating warehouses or storages for their own members are not covered nor were packing houses and other firms operating storage facilities in connection with their respective businesses which are reported to other divisions of the Bureau. Many public warehousing companies also operated a local moving and cartage service and others a motor carrier business, including long distance moving. For some firms revenues from motor carrier activities represent a large percentage of total receipts and they might better be classed as motor carrier rather than as warehousing firms; however, the tables below indicate the amount of revenue derived from each segment of their business. The account "Other Revenues" contains some income from merchandising. Small food locker plants are not included, except where they may be part of a general warehousing business.

A more encouraging financial result was secured from 1951 operations. With three more firms reporting, total investment as reflected in property account advanced from \$38,392,150 at the end of 1950 to \$39,641,574 due mainly to the addition of new equipment and vehicles. Accrued depreciation amounted to \$13,540,652 versus \$12,235,092 a year earlier.

Total operating revenues showed a splendid gain over 1950 at \$26,451,501 compared with \$21,834,057, up 21 p.c. or \$4,617,444. Household goods storage produced \$1,719,764 off \$89,000 from the previous year but all others accounts were higher. Dry merchandises storage earned \$4,469,877 versus \$3,785,477 while cold storage receipts improved \$65,365 to \$4,832,044. Cartage revenue was sharply greater advancing \$2,265,519 or 53.7 p.c. over 1950 to total \$5,824,475. Moving receipts improved \$612,923 rising to \$3,700,897 and other revenues increased from \$3,059,543 to \$3,756,955. Storage receipts provided but 41.6 p.c. of earnings compared with 47.5 p.c. of the 1950 total.

With rising costs for labour, equipment and materials, and greater activity, operating expenses were up from \$18,853,495 to \$23,038,748, an increase of \$4,185,253 or 22.2 p.c. over 1950. All expense accounts registered advances. Administration and general expenses took \$648,330 more at \$4,236,216 while wages increased from \$6,815,136 to \$8,511,082 or 24.9 p.c. with employment higher. Maintenance and repairs expenses were appreciably higher particularly for motor vehicles. Fuels and other transportation charges rose from \$1,325,489 to \$1,701,023 while insurance and safety expenses, claims etc., increased by \$134,915 to \$637,219. Depreciation was up from \$1,105,597 to \$1,433,434. Operating taxes and licenses took \$853,621 against \$680,587 in 1950 as the vehicle fleet of the industry increased. Other operating expenses including rents moved up from \$2,761,152 to \$3,160,161.

Gross income for 1951 was \$3,637,853 compared with \$3,107,688 in 1950, a betterment of 17 p.c. and is well above the \$2,929,403 reported for 1949 and \$1,434,666 in 1948. Interest payments were lower at \$251,881 versus \$348,729 in 1950. Income tax based on improved net income rose from \$756,210 to \$1,062,719. Net income transferred to surplus was an encouraging \$2,003,073 for the industry compared with \$1,706,245 in 1950, \$1,722,195 in 1949 and \$2,224,027 in 1948.

The net for the year 1951 represents a return of nearly 8 p.c. on the depreciated value of assets of \$26,100,922 as shown in Table 1. and compares with 6.5 p.c. on 1950 operations.

Total salary and wage payments in 1951 amounted to \$11,637,587 going to 1,150 salaried employees, 3,504 regular wage earners and a monthly average of 328 casuals. The total compares with \$9,586,171 paid to 1,095 on salary, 3,140 wage earners and 273 casuals during 1950. Average earnings for all classes of employees were thus \$2,336 against \$2,127 in 1950, a raise of 9.8 p.c. with employment up from 4,508 to 4,982.

Net occupiable space provided by the industry amounted to nearly 79,263,000 cubic feet in 1951 compared with a revised 78,314,000 in 1950. Space assigned to household goods declined from 19,333,375 to 17,787,385 cubic feet but merchandised space advanced from a revised 35,128,232 in 1950 to 37,457,144 cubic feet in 1951 as considerable household goods space was assigned to merchandises. Cold storage space was up from 23,852,576 cubic feet to 24,018,082. Occupancy estimates as at the first of each month show a drop in household goods and gains in merchandises and cold storage. The accident record for the industry reports one employee killed during 1951 against none in 1950 while 447 employees were injured compared with 352 a year earlier. No deaths were caused to other persons versus 4 in 1950.

For comparative purposes only, a special table is given below which summarises the key statistics for 165 firms which reported for both 1950 and 1951. These comparatives should not be confused with data shown in the main tables or outlined above.

TABLE A
COMPARISON OF PRINCIPAL STATISTICS FOR 155 FIRMS REPORTING BOTH IN 1950 and 1951

Finances	1951	1950	Increase + Decrease - 1951 over 1950	Employees	1951	1950	Increase + Decrease - 1951 over 1950
	\$	\$	\$				
Total Revenue	23,981,484	20,861,039	+ 3,120,455	Number - Regular	3,105	3,017	+ 88
Total Operating Expenses	20,683,534	17,944,897	+ 2,738,637	" - Casual	312	267	+ 45
Net Operating Revenue ...	3,297,950	2,916,132	+ 381,818	Wages - Regular	7,217,703	6,172,742	+ 1,044,961
Net Income	1,916,296	1,667,288	+ 249,008	" - Casual	330,560	321,353	+ 9,207
				Salaried Employees	1,047	1,060	- 13
				Salaries	2,805,654	2,638,465	+ 167,189
				Total Salaries and Wages ..	10,353,917	9,132,560	+ 1,221,357

Price 20 cents

(10 June '53)

TABLE 1

WAREHOUSING PROPERTY, REVENUES,

		Canada	(1) Maritimes
1.	Number of Companies Reporting	167	14
	PROPERTY ACCOUNT	\$	\$
2.	Land and Land Rights	2,878,638	113,850
3.	Warehouses, Garages, Shops, Offices & Other Bldgs.	26,621,957	2,831,676
4.	Warehouses, Shop and Garage Equipment	5,118,528	469,383
5.	Furniture and Office Equipment	622,877	18,461
6.	Trucks, Trailers, Service Cars & Other Vehicles	4,399,574	115,873
7.	Total Gross Cost	39,641,574	3,549,243
8.	Depreciation Accrued to December 31, 1951	13,540,652	757,644
9.	Value at December 31, 1951	26,100,922	2,791,599
10.	Goodwill, Organization & other Expenses Capitalized	802,879	3,836
11.	Total Property, etc. Account	26,903,801	2,795,435
	OPERATING REVENUES		
12.	Storage Revenue - Household Goods	1,719,764	26,358
13.	- Merchandise (Dry)	4,469,877	186,760
14.	- Cold Storage	4,832,044	453,120
15.	Cartage-Railway and other local	5,824,475	17,724
16.	Handling and Extra Labour Service	2,147,489	51,419
17.	Moving	3,700,897	107,821
18.	Other Revenues including office rentals	3,756,955	611,906
19.	Total Operating Revenues	26,451,501	1,455,108
	OPERATING EXPENSES		
20.	Administration and General Expenses	4,236,216	186,659
21.	Wages and Bonuses to Warehousemen, Divers & Helpers, etc. ...	8,511,082	394,403
22.	Maintenance and Repairs - Warehouses & other Bldgs.	847,042	98,172
23.	- Motor Vehicles (Inc. Garage Exp.) .	922,082	35,280
24.	Fuel, Oil and other Transportation Expenses	1,701,023	47,200
25.	Power, Light, Heat and Water	736,868	103,901
26.	Insurance and Safety Expenses, Claims, etc.	637,219	29,099
27.	Depreciation for year	1,433,434	74,075
28.	Operating Taxes and Licenses	853,621	46,090
29.	Other Operating Expenses (Including Rents)	3,160,161	332,523
30.	Total Operating Expenses	23,038,748	1,347,402
	INCOME ACCOUNT		
31.	Net Operating Revenue	3,412,753	107,706
32.	Income from other sources	225,100	4,490
33.	Gross Income	3,637,853	112,196
34.	Deductions - Interest-Bank, Bond, Mortgages, etc.	251,881	16,409
35.	- Other Deductions	320,180	1,500
36.	Total Deductions	572,061	17,909
37.	Net Income before Income Tax	3,065,792	94,287
38.	Income Tax	1,062,719	14,914
	Net Income Transferred to Surplus	2,003,073	79,373

(1) Prince Edward Island, Nova Scotia and New Brunswick.

EXPENSES AND INCOME FOR THE YEAR ENDED DECEMBER 31, 1951

Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	
22	55	17	10	15	34	1.
\$	\$	\$	\$	\$	\$	
1,109,206	801,859	253,029	32,963	177,927	399,804	2.
8,705,447	5,185,457	3,198,955	467,968	1,716,647	4,515,807	3.
341,628	1,311,778	501,112	110,702	345,784	2,038,141	4.
60,299	215,048	68,051	24,559	137,626	98,833	5.
423,971	1,404,120	656,385	327,039	947,259	524,927	6.
10,640,551	8,918,262	4,677,532	963,231	3,325,243	7,567,512	7.
3,224,265	4,133,669	1,742,767	366,032	1,194,443	2,121,832	8.
7,416,286	4,784,593	2,934,765	597,199	2,130,800	5,445,680	9.
60,001	449,114	46,943	32,894	26,727	183,364	10.
7,476,287	5,233,707	2,981,708	630,093	2,157,527	5,629,044	11.
453,722	527,123	176,041	102,322	117,828	316,370	12.
1,218,284	1,494,855	468,649	47,864	271,802	781,663	13.
1,134,625	1,400,566	407,527	127,878	120,359	1,187,969	14.
137,098	1,829,657	1,214,489	376,786	1,265,544	983,177	15.
233,609	540,854	295,456	121,393	384,028	520,730	16.
407,110	818,028	234,249	417,439	562,618	1,153,632	17.
236,788	1,229,221	157,369	148,171	317,725	1,055,775	18.
3,821,236	7,840,304	2,953,780	1,341,853	3,039,904	5,999,316	19.
529,849	1,397,198	448,384	227,779	506,785	939,562	20.
1,080,756	2,323,137	1,170,322	509,242	1,069,126	1,964,096	21.
194,360	324,905	48,200	19,139	47,907	114,359	22.
42,909	218,616	84,664	78,364	195,803	266,446	23.
132,140	510,060	303,564	96,789	288,583	322,687	24.
198,462	175,119	66,254	22,921	28,927	141,284	25.
68,138	191,011	94,469	41,014	86,824	126,664	26.
159,476	455,918	164,631	89,637	233,464	256,233	27.
131,936	255,555	124,364	49,620	87,639	158,417	28.
556,932	835,109	194,284	85,235	239,171	916,907	29.
3,094,958	6,686,628	2,699,136	1,219,740	2,784,229	5,206,655	30.
726,278	1,153,676	254,644	122,113	255,675	792,661	31.
13,204	43,793	117,258	4,502	2,314	39,539	32.
739,482	1,197,469	371,902	126,615	257,989	832,200	33.
116,776	47,782	22,638	6,427	11,507	30,342	34.
81,082	20,393	6,826	3,522	950	205,907	35.
197,858	68,175	29,464	9,949	12,457	236,249	36.
541,624	1,129,294	342,438	116,666	245,532	595,951	37.
185,165	343,963	141,406	39,043	102,083	236,145	38.
356,459	785,331	201,032	77,623	143,449	359,806	39.

TABLE 2

EMPLOYEES AND COMPENSATION - WAREHOUSING

		Canada	Maritimes	Quebec	
	EMPLOYEES - SALARIES AND WAGES				
1.	Number of Salaried Employees	1,150	62	184	
2.	Amount of Salaries \$	3,078,552	150,001	481,494	
3.	Number of Wage Earners - Regular	3,504	168	515	
4.	- Casual	328	52	11	
5.	Amount of Wages - Regular \$	8,221,342	310,556	1,006,787	
6.	- Casual \$	237,693	89,515	9,541	
7.	Total Salaries and Wages Paid \$	11,637,587	550,072	1,497,822	
	WAREHOUSING FACILITIES				
	Storage Space (Net Occupiable Space)				
8.	Household Goods Cubic Feet	17,787,385	502,642	4,494,596	
9.	Merchandise " "	37,457,144	2,446,470	10,721,400	
10.	Cold Storage " "	24,018,082	2,155,572	5,397,300	
	TRUCKING EQUIPMENT				
11.	Trucks - Capacity - 2 Tons and Under No.	519	8	15	
12.	- 2 ½ - 4 Tons No.	469	12	18	
13.	- 4 ½ - 6 " No.	66	1	2	
14.	- 6 ½ - 8 " No.	20	-	-	
15.	- 8 ½ - 10 " No.	9	-	-	
16.	Total	1,083	21	35	
	Tractor, Semi - Trailer Units -				
17.	- Capacity - 2 Tons and Under No.	1	-	-	
18.	- 2 ½ - 4 Tons No.	82	-	9	
19.	- 4 ½ - 6 " No.	192	-	-	
20.	- 6 ½ - 8 " No.	18	2	-	
21.	- 8 ½ - 10 " No.	18	1	-	
22.	- 10 ½ - 12 " No.	9	-	-	
23.	- Over 12 " No.	8	-	-	
24.	Total	328	3	9	
25.	Trailers - Capacity - 2 Tons and Under No.	1	1	-	
26.	- 2 ½ - 4 Tons No.	16	-	-	
27.	- 4 ½ - 6 " No.	9	-	4	
28.	- 6 ½ - 8 " No.	12	-	4	
29.	- 8 ½ - 10 " No.	12	-	-	
30.	- 10 ½ - 12 " No.	-	-	-	
31.	- Over 12 " No.	2	-	-	
32.	Total	52	1	8	

FACILITIES AND TRUCKING EQUIPMENT FOR THE YEAR ENDED DECEMBER 31, 1951

	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia	
	395	136	39	138	196	1.
	1,115,999	277,887	109,895	374,038	569,238	2.
	993	544	219	408	657	3.
	173	9	6	23	54	4.
	2,334,777	1,168,506	531,744	1,009,531	1,859,441	5.
	157,997	7,920	2,157	10,088	60,475	6.
	3,608,773	1,454,313	643,796	1,393,657	2,489,154	7.
	3,953,812	4,025,000	728,815	1,036,758	3,045,762	8.
	11,797,584	4,618,800	555,910	2,127,800	5,189,180	9.
	6,477,377	2,881,608	311,858	322,000	6,472,367	10.
	45	167	53	156	75	11.
	279	21	24	29	86	12.
	10	-	3	8	42	13.
	3	-	-	-	17	14.
	1	-	-	-	8	15.
	338	188	80	193	228	16.
	1	-	-	-	-	17.
	8	31	18	11	5	18.
	150	14	10	10	8	19.
	7	-	-	2	7	20.
	3	-	-	11	3	21.
	2	-	6	1	-	22.
	-	-	-	-	8	23.
	171	45	34	35	31	24.
	-	-	-	-	-	25.
	4	4	2	-	6	26.
	-	3	2	-	-	27.
	1	-	3	-	4	28.
	-	-	9	1	2	29.
	-	-	-	-	-	30.
	-	-	2	-	-	31.
	5	7	18	1	12	32.

TABLE 3

STORAGE SPACE OCCUPIED EACH MONTH OF 1951

Month	Household Goods Storage		Merchandise Storage		Cold Storage	
	P. C. Net Occupiable Space Occupied	Cubic Feet	P. C. Net Occupiable Space Occupied	Cubic Feet	P. C. Net Occupiable Space Occupied	Cubic Feet
On January 1	83.28	14,813,814	88.77	33,250,189	68.88	16,544,759
" February 1	84.43	15,018,304	89.04	33,352,894	65.14	15,645,643
" March 1	84.49	15,028,620	88.42	33,119,461	56.94	13,677,074
" April 1	85.79	15,259,526	89.26	33,433,426	55.36	13,296,745
" May 1	88.66	15,770,809	90.02	33,718,307	52.71	12,660,270
" June 1	89.35	15,892,985	90.29	33,820,395	55.47	13,323,405
" July 1	87.75	15,608,454	90.75	33,992,860	56.92	13,671,722
" August 1	88.94	15,821,193	90.26	33,807,041	58.22	13,984,086
" September 1	86.71	15,423,323	90.48	33,890,489	60.40	14,506,783
" October 1	86.75	15,429,668	90.94	34,064,213	69.63	16,723,301
" November 1	84.88	15,097,962	90.40	33,861,108	74.08	17,791,853
" December 1	84.12	14,963,579	89.68	33,589,879	74.14	17,805,963

TABLE 4

WAGE EARNERS AND WAGES BY MONTH, 1951

Month	Regular Employees		Casual Employees	
	Number	Wages	Number	Wages
January	3,295	\$ 593,893	230	\$ 20,426
February	3,308	589,547	226	16,893
March	3,370	671,906	210	16,505
April	3,470	634,940	327	22,903
May	3,539	686,012	377	29,161
June	3,552	716,280	391	29,401
July	3,560	686,136	418	40,176
August	3,621	747,802	373	26,513
September	3,633	720,390	431	31,752
October	3,629	769,800	416	45,100
November	3,590	723,551	316	31,891
December	3,488	691,085	223	26,972
Average Number of Employees and Total Wages	3,504	8,221,342	328	337,693

TABLE 5

ACCIDENTS, 1951

	Number of Persons	
	Killed	Injured
Employees	1	447
Other Persons	-	4
Total	1	451

TABLE 6

SUMMARY

	1951	1950
Number of Companies Reporting	167	164
Investment in Land, Warehouses, etc. \$	39,641,574	38,392,150
REVENUE -		
Storage	11,021,685	10,360,919
Cartage and Moving	9,525,372	6,646,930
Miscellaneous	5,904,444	4,826,208
Total Revenue	26,451,501	21,834,057
Expenses - Operating	23,038,748	18,853,495
Net Operating Revenue	3,412,753	2,980,562
Employees - Salaries and Wages -		
Number of Salaried Employees	1,150	1,095
Number of Wage Earners - Regular	3,504	3,140
- Casual	328	273
Total Salaries and Wages Paid	11,637,587	9,586,171
Warehousing Facilities -		
Storage - Dry (Net) Cubic Feet	55,244,529	+ 54,461,607
- Cold " "	24,018,082	23,852,576
Motor Vehicles -		
Trucks No.	1,083	886
Tractor, Semi-trailer Units No.	328	187
Trailers No.	52	65

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