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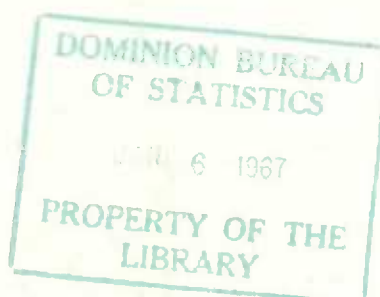
ANNUAL



WAREHOUSING

(General Merchandise and Refrigerated Goods)

1965



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dealing with

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53-219	The Motor Vehicle: Part III—Registrations (approx. 18 pp.) Registrations of motor vehicles by major groups 1903-64, by type of vehicle, drivers' licences, by province, registrations by place of residence50
53-220	The Motor Vehicle: Part IV—Revenues (approx. 11 pp.) Provincial government revenues from registrations and motive fuel taxes: and unsatisfied judgment fund data, by province50
53-221	Moving and Storage Household Goods (approx. 16 pp.) Number of companies, balance sheet, operating revenues and expenses, employees, salaries and wages, storage facilities and equipment, fuel consumption and Canadian taxes, by province50
53-222	Motor Carriers—Freight (Common and Contract)—Part I Classes 1 and 2 (approx. 36 pp.) Number of companies, balance sheet, operating revenues and expenses, employees, salaries and wages, equipment and accidents, by province, by revenue class and by type of operation75
53-223	Motor Carriers—Freight (Common and Contract)—Part II Classes 3 and 4 (approx. 22 pp.) Number of companies, balance sheet operating revenues and expenses, employees, salaries and wages, equipment and accidents, by province, by revenue class and by type of operation50
63-212	Warehousing (General Merchandising and Refrigerated Goods) (approx. 10 pp.) Number of companies, property, operating and income accounts, employees compensation, storage facilities, truck equipment, by province50

Motor Transport Traffic

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SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- r revised figures.

WAREHOUSING

(General Merchandise and Refrigerated Goods)

1965

This publication presents the statistics of firms engaged primarily in the public warehousing of general merchandising and refrigerated goods.

In 1960, firms earning the major portion of their gross annual revenues from household goods storage operations were separated from this series and allocated to a new report entitled "Moving and Storage, Household Goods", Catalogue No. 53-221, where they were combined with companies deriving the majority of their revenues from the movement of household goods. Anyone desiring to obtain a complete picture of the warehousing industry, as it pertains to the storage of general merchandise and refrigerated goods and the storage and movement of household goods, must make use of both the "Warehousing" and the "Moving & Storage, Household Goods" reports. In addition a limited amount of storage service is provided by firms engaged primarily in motor carrier freight operations; data of their storage revenues and facilities is given in Table 5 of this report.

As this publication is intended to cover the operations of firms engaged in the public ware-

housing of general merchandise and refrigerated goods, the following are excluded:

- (a) Associations and organizations, such as co-operatives, operating warehouses and storage services for their own members only.
- (b) Packing houses, grain elevator companies or other firms operating storage facilities in connection with their own businesses; and
- (c) Small food lockers, except where they form part of a general warehouse business.

Among factors which account for fluctuations in data and the number of firms reporting are:

- (a) Amalgamations,
- (b) Births and deaths in the industry,
- (c) Expansions and contractions due to business conditions, and
- (d) Improvements in response due to the intensive follow-up and tracer programme.

Summary

The following statistical highlights of the data reported are presented for the years 1964 and 1965:

		1964	1965
Firms reporting	No.	152	152
Property account (after depreciation)	\$	53,332,162	54,675,463
Total operating revenues	\$	42,429,953	45,057,262
Total operating expenses	\$	39,657,425	42,470,941
Net operating revenues	\$	2,772,528	2,586,321
Average number of employees	No.	4,403	4,679
Storage space:			
General merchandise	cu. ft.	81,999,977	85,524,119
Refrigerated goods	"	44,620,942	44,058,489
Average occupancy:			
General merchandise	%	74.7	78.5
Refrigerated goods	%	71.4	73.5
Operating ratio	%	93.5	94.3

Table 1 on page 7 shows that the average total operating revenues of the 152 reporting firms in 1965 increased by 5.0 per cent from the total operating revenues of the same number of firms in 1964. However, average operating expenses also rose by 7.1 per cent, causing the average net operating revenues to drop by 6.7 per cent. The operating ratio (the ratio of operating expenses to operating revenues) rose from 93.5 in 1964 to 94.3 in 1965.

Table 6 on page 10, which presents a more precise picture of developments in the industry since it compares the statistics of 123 firms reporting for both years, indicates that, although operating revenues rose by 11.2 per cent, the 11.3 per cent in-

crease in operating expenses produced a less favourable operating situation, in which the operating ratio changed from 93.7 per cent in 1964 to 93.9 per cent in the current year.

Between 1964 and 1965 these same 123 firms (80.9 per cent of firms reporting), which earned 71.6 per cent of the total reported revenues and operated 86.1 per cent of the property and equipment increased their investments in land, buildings and equipment by 5.5 per cent. Their available storage facilities increased by 15.4 per cent.

Based on the depreciated value of their property, the net operating revenue per investment dollar of these firms increased slightly from 5.0 cents in 1964 to 5.2 cents in 1965.

TABLE 1. Property, Operating and Income Accounts, 1965

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	dollars							
Companies reporting No.	152	14	33	56	11	7	9	22
Property account								
Land and land rights	10,778,318	176,094	1,033,019	7,452,224	307,403	103,946	236,142	1,469,490
Buildings	57,574,960	4,384,379	9,832,414	22,682,301	5,881,911	1,017,888	3,639,836	10,136,231
Warehouse and office equipment.....	16,278,007	1,878,491	2,617,107	6,224,333	868,994	319,121	499,139	3,870,822
Trucks, tractors, trailers	6,221,836	5,334	105,830	171,751	187,920	387,379	150,390	5,233,232
Shop, garage and other automotive equipment	357,579	—	—	16,042	47,703	9,797	4,106	279,931
Total gross cost	91,210,700	6,444,298	13,588,370	36,546,651	7,273,931	1,838,131	4,529,613	20,989,706
Depreciation accrued to December 31, 1965.....	38,535,237	2,949,102	6,656,153	10,948,625	3,351,139	571,435	1,115,348	10,943,435
Value at December 31, 1965	54,675,463	3,495,196	6,932,217	25,598,026	3,922,792	1,266,696	3,414,265	10,046,271
Operating revenues								
Storage revenue—General merchandise	10,958,126	125,338	2,759,795	2,956,158	721,268	229,760	329,508	3,836,299
Refrigerated goods	10,844,447	1,262,206	2,558,017	4,039,302	788,463	113,689	652,799	1,429,971
Household goods	300,306	890	2,785	30,799	—	15,195	43,475	207,162
Handling and packing	5,459,848	257,119	1,436,825	2,141,491	530,711	102,855	314,150	676,697
Other warehouse revenue (including office and stor- age space rentals)	5,161,648	238,253	430,463	1,418,607	938,761	99,868	55,309	1,980,387
Cartage—local	8,377,124	10,550	254,338	290,540	185,205	287,158	363,618	6,985,717
Inter-city	2,142,408	—	—	—	—	304,208	223,268	1,614,932
Other operating revenues	1,813,355	—	—	109,872	1,040	155,813	123,795	1,422,835
Total operating revenues	45,057,262	1,894,356	7,442,223	10,986,769	3,165,448	1,308,546	2,105,920	18,154,000
Operating expenses								
Maintenance of buildings, service and revenue equipment	2,755,196	168,867	471,267	634,823	130,274	76,327	94,688	1,178,930
Salaries and wages, charged to operations.....	15,693,719	681,947	2,221,007	2,144,017	1,240,980	483,039	710,332	8,212,397
Fuel, oil and grease (including taxes)	592,251	237	15,235	22,472	12,000	43,374	49,130	449,803
Operating licences	258,624	107	3,049	7,009	4,000	13,230	9,828	221,401
Purchased transportation	1,205,038	—	52,068	4,055	12,096	69,818	51,681	1,015,320
Insurance, claims and safety expenses	1,035,014	31,239	186,319	200,240	70,462	35,521	70,123	441,110
Other cartage expenses	376,870	—	—	12,812	—	8,732	30,913	324,413
Other warehouse expenses	7,434,622	389,757	1,771,378	2,896,239	861,741	133,619	406,240	975,648
Sales salaries and expenses	585,226	3,711	118,168	132,684	22,038	30,220	47,017	231,388
Administration salaries and general expenses	9,729,253	410,626	1,764,156	2,796,584	535,541	298,942	600,332	3,323,072
Depreciation	2,805,128	233,716	365,714	982,626	166,503	76,250	146,852	833,467
Total operating expenses	42,470,941	1,920,227	6,968,361	9,833,561	3,055,635	1,269,072	2,217,136	17,206,949
Income account								
Net operating revenues	2,586,321	Dr. 25,871	473,862	1,153,208	109,813	39,474	Dr. 111,216	947,051
Other non-operating income or expenses—Net	1,457,250	54,963	501,337	522,652	128,303	Dr. 2,332	168,157	84,170
Net income before income taxes	4,043,571	29,092	975,199	1,675,860	238,116	37,142	56,941	1,031,221
Provision for income taxes	1,111,441	23,187	295,330	323,017	88,793	13,215	26,279	341,620
Net income transferred to earned surplus	2,932,130	5,905	679,869	1,352,843	149,323	23,927	30,662	689,801

TABLE 2. Employees and their Compensation, 1965

	Canada		Atlantic Provinces		Quebec		Ontario	
	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages
		\$		\$		\$		\$
Highway drivers	14	87,445	—	—	—	—	—	—
Local drivers and helpers	781	4,264,440	2	6,099	26	135,628	47	132,313
Warehousemen and packers	2,667	11,075,711	206	675,848	493	2,085,379	544	2,011,704
Administration, sales and other employees	1,217	6,073,518	55	194,704	251	1,161,429	277	1,417,025
Totals	4,679	21,501,114	263	876,651	770	3,382,436	868	3,561,042
	Manitoba		Saskatchewan		Alberta		British Columbia	
		\$		\$		\$		\$
Highway drivers	—	—	6	35,099	8	52,346	—	—
Local drivers and helpers	28	105,655	38	146,494	54	185,595	586	3,552,656
Warehousemen and packers	273	1,135,324	68	285,709	140	377,206	943	4,504,541
Administration, sales and other employees	87	366,628	34	178,284	74	436,152	439	2,319,296
Totals	388	1,607,607	146	645,586	276	1,051,299	1,968	10,376,493

¹ Based on counts made on February 28 and August 31.

TABLE 3. Storage Facilities, 1965

Storage space (available for occupancy)	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia
Owned warehouses:								
General merchandise	52,054,423	1,227,549	12,203,674	25,473,920	5,284,000	1,631,980	466,400	5,766,900
Refrigerated goods	42,795,821	3,167,694	8,830,763	17,126,716	4,323,727	616,300	2,175,381	6,555,240
Household goods	869,586	—	—	103,816	—	77,270	262,500	426,000
Leased warehouses:								
General merchandise	33,469,696	672,000	11,690,556	9,852,980	2,685,000	72,000	1,553,160	6,944,000
Refrigerated goods	1,262,668	—	3,500	865,780	393,388	—	—	—
Household goods	100,000	—	60,000	40,000	—	—	—	—
Total storage space:								
General merchandise	85,524,119	1,899,549	23,894,230	35,326,900	7,969,000	1,703,980	2,019,560	12,710,900
Refrigerated goods	44,058,489	3,167,694	8,834,263	17,992,496	4,717,115	616,300	2,175,381	6,555,240
Household goods	969,586	—	60,000	143,816	—	77,270	262,500	426,000
Percentage of total storage space occupied (average for year):								
General merchandise	78.5	79.6	60.0	78.7	82.7	70.7	69.3	74.5
Refrigerated goods	73.5	70.9	67.4	85.1	66.1	67.2	58.0	62.1
Household goods	64.8	—	60.0	46.0	—	73.5	65.0	70.0
Storage space leased to others:								
General merchandise	7,087,300	313,764	173,144	4,020,700	1,040,000	450,000	89,200	1,000,492
Refrigerated goods	1,118,746	36,540	710,146	372,060	—	—	—	—
Household goods	180,000	—	—	180,000	—	—	—	—

TABLE 4. Trucking Equipment, 1965

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
By model year	number							
Trucks:								
Prior to 1955	105	—	2	12	—	25	4	62
1955-1961	282	1	10	21	16	18	11	205
1962	38	—	2	1	4	—	13	18
1963	32	—	1	1	1	6	1	22
1964	131	—	2	—	3	5	1	120
1965	71	—	—	4	3	7	3	54
1966	12	—	—	1	2	—	1	8
Totals	671	1	17	40	29	61	34	489 ¹
Road tractors:								
Prior to 1955	27	—	—	1	—	5	—	21
1955-1961	56	—	—	—	—	2	6	48
1962	11	—	—	—	—	1	2	8
1963	4	—	—	—	—	—	—	4
1964	22	—	—	—	—	1	1	20
1965	45	—	—	—	—	1	1	43
1966	1	—	—	—	—	—	1	—
Totals	166	—	—	1	—	10	11	144 ¹
Semi-trailers:								
Prior to 1955	112	—	—	2	—	13	—	97
1955-1961	97	—	—	1	—	2	9	85
1962	10	—	—	—	—	—	—	10
1963	10	—	—	—	—	—	—	10
1964	40	—	—	—	—	—	3	37
1965	26	—	—	—	—	1	1	24
1966	1	—	—	—	—	—	1	—
Totals	296	—	—	3	—	16	14	263 ¹
Type of engine:								
Gasoline	744	1	17	41	29	69	45	542
Diesel	93	—	—	—	—	2	—	91
Totals	837	1	17	41	29	71	45	633

¹ Includes 3 leased trucks in Ontario, 5 in Saskatchewan, 2 in Alberta and 148 in British Columbia.² Includes 1 leased road tractor in Saskatchewan and 33 in British Columbia.³ Includes 1 leased road semi-trailer in Saskatchewan, 56 in British Columbia, 1 owned full trailer in Saskatchewan, 3 in Alberta.

TABLE 5. Summary of Warehousing Services, 1964 and 1965

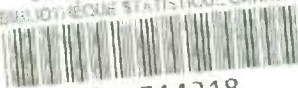
		Household goods moving and storage firms ¹ 1965	Motor carrier firms ¹ 1965	Warehousing firms 1965	Total	
					1964 ²	1965
Storage revenue						
General merchandise	\$	1,587,476	80,078	10,958,126	11,377,004	12,625,680
Refrigerated goods	\$	3,057	16,452	10,844,447	11,770,966	10,863,956
Household goods	\$	4,297,706	96,578	300,306	5,163,134	4,694,590
Totals	\$	5,888,239	193,106	22,102,879	28,311,104	28,184,226
Total storage facilities						
General merchandise	cu. ft.	9,955,293	560,998	85,524,119	90,323,375	96,040,410
Refrigerated goods	"	6,350	56,000	44,058,489	44,627,941	44,120,839
Household goods	"	29,959,897	1,034,800	969,586	35,113,102	31,964,283

¹ Statistics of firms which are predominantly movers and storers of household goods or motor carriers of freight and which for 1965 are included in "Moving and Storage, Household Goods" or "Motor Carriers - Freight" reports, but not in the preceding tables.

TABLE 6. Comparison of Principal Statistics for 123 Firms Reporting in both 1964 and 1965

	1964	1965	Percentage change
Finances			
Property account:			
Before depreciation	\$ 74,488,937	78,573,485	+ 5.5
After depreciation	\$ 43,789,266	46,566,718	+ 6.3
Operating revenue:			
General merchandise storage	\$ 8,474,958	9,232,874	+ 8.9
Refrigerated goods storage	\$ 9,846,012	9,377,617	- 4.8
Household goods storage	\$ 151,682	276,825	+ 82.5
Handling and packing	\$ 4,014,792	4,777,359	+ 20.0
Cartage	\$ 8,451,071	9,833,785	+ 16.4
Other revenues including office rentals	\$ 4,286,216	5,660,843	+ 32.1
Total operating revenues	\$ 35,224,731	39,159,303	+ 11.2
Total operating expenses	\$ 33,017,147	36,759,439	+ 11.3
Net operating revenues	\$ 2,207,584	2,399,864	+ 8.7
Operating ratio	% 93.7	93.9	
Storage facilities			
General merchandise	cu. ft. 55,584,457	68,902,035	+ 24.0
Refrigerated goods	" 36,869,654	37,891,471	+ 2.8
Household goods	" 877,770	907,266	+ 3.4
Employees			
Average number of employees	41	47	+ 14.6
Total salaries and wages	\$ 16,953,600	18,736,512	+ 10.5
Revenue equipment			
Trucks	No. 583	604	+ 3.6
Tractors	" 160	162	+ 1.2
Trailers	" 246	288	+ 17.1

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