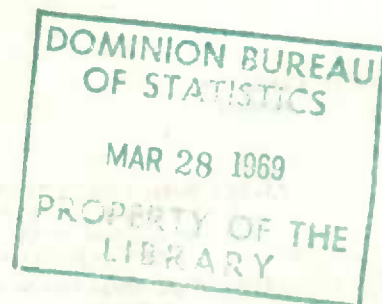


CATALOGUE No.

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WAREHOUSING

(General Merchandise and Refrigerated Goods)

1967

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SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- preliminary figures.
- † revised figures.

WAREHOUSING

(General Merchandise and Refrigerated Goods)

1967

This publication presents the statistics of firms engaged primarily in the public warehousing of general merchandise and refrigerated goods.

In 1960, firms earning the major portion of their gross annual revenues from household goods storage operations were separated from this series and allocated to a new report entitled "Moving and Storage, Household Goods", Catalogue No. 53-221, where they were combined with companies deriving the majority of their revenues from the movement of household goods. Anyone desiring to obtain a complete picture of the warehousing industry, as it pertains to the storage of general merchandise and refrigerated goods and the storage and movement of household goods, must make use of both the "Warehousing" and the "Moving & Storage, Household Goods" reports. In addition a limited amount of storage service is provided by firms engaged primarily in motor carrier freight operations; data of their storage revenues and facilities is given in Table 5 of this report.

As this publication is intended to cover the operations of firms engaged in the public ware-

housing of general merchandise and refrigerated goods, the following are excluded:

- (a) Associations and organizations, such as co-operatives, operating warehouses and storage services for their own members only.
- (b) Packing houses, grain elevator companies or other firms operating storage facilities in connection with their own businesses; and
- (c) Small food lockers, except where they form part of a general warehouse business.

Among factors which account for fluctuations in data and the number of firms reporting are:

- (a) Amalgamations,
- (b) Births and deaths in the industry,
- (c) Expansions and contractions due to business conditions, and
- (d) Improvements in response due to the intensive follow-up and tracer programme.

Summary

The following statistical highlights of the data reported are presented for the years 1966 and 1967

		1966	1967
Firms reporting	No.	145	143
Property account (after depreciation).....	\$	56,949,875	61,923,367
Total operating revenues	\$	51,372,119	61,985,532
Total operating expenses.....	\$	47,180,708	57,013,691
Net operating revenues.....	\$	4,191,411	4,971,841
Average number of employees	No.	4,625	5,012
Storage space:			
General merchandise.....	cu. ft.	78,878,050	116,394,476
Refrigerated goods	"	40,241,832	47,525,456
Average occupancy:			
General merchandise.....	%	80.7	78.8
Refrigerated goods	%	73.4	72.7
Operating ratio.....	%	91.8	92.0

The table on page 5 shows that the total operating revenues of the 143 reporting firms in 1967 increased by 20.7 per cent from the total operating revenues of the 145 firms in 1966. However, total operating expenses also rose by 20.8 per cent, causing the net operating revenue to rise by 18.6 per cent. The operating ratio (the ratio of operating expenses to operating revenues) changed from 91.8 in 1966 to 92.0 in 1967.

Table 6 on page 10, which presents a more precise picture of developments in the industry since it compares the statistics of 100 firms reporting for both years, indicates that, the operating revenues rose by 15.2 per cent, the operating expenses increased by 17.1 per cent producing a

less favourable operating situation, in which the operating ratio changed from 91.6 per cent in 1966 to 93.1 per cent in the current year.

Between 1966 and 1967 these same 100 firms (69.9 per cent of firms reporting), which earned 82.6 per cent of the total reported revenues and operated 86.9 per cent of the property and equipment, increased their investments in land, buildings and equipment by 8.3 per cent. Their available storage facilities increased by 17.2 per cent.

Based on the depreciated value of their property, the net operating revenue per investment dollar of these firms decreased slightly from 7.4 cents in 1966 to 6.6 cents in 1967.

TABLE 1. Property, Operating and Income Accounts, 1967

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	dollars							
Companies reporting No.	143	14	32	52	11	6	8	20
Property account								
Land and land rights	11,928,742	172,304	1,089,783	8,610,608	335,032	94,897	129,533	1,496,585
Buildings	64,381,267	5,302,987	12,781,865	26,232,939	6,543,080	917,824	3,231,106	9,371,466
Warehouse and office equipment.....	20,089,154	3,027,103	4,838,016	6,757,635	1,255,831	334,551	453,733	3,422,285
Trucks, tractors, trailers.....	8,985,696	4,839	—	83,589	295,242	402,409	91,612	8,108,005
Shop, garage and other automotive equipment.....	597,393	—	—	13,517	48,757	17,144	86,038	431,939
Total gross cost	105,982,252	8,507,233	18,709,664	41,698,288	8,477,942	1,766,825	3,992,020	22,830,280
Depreciation accrued to December 31, 1967	44,058,885	3,619,950	9,027,684	13,686,650	3,725,275	1,082,135	1,645,987	11,271,204
Value at December 31, 1967	61,923,367	4,887,283	9,681,980	28,011,638	4,752,667	684,690	2,346,033	11,559,076
Operating revenues								
Storage revenue—General merchandise.....	18,070,130	116,920	5,884,405	4,613,592	2,114,046	226,180	596,732	4,518,255
Refrigerated goods	13,418,957	1,858,856	3,033,717	4,846,963	1,318,192	103,967	803,681	1,453,581
Household goods	393,206	—	—	24,413	—	38,792	—	330,003
Handling and packing.....	7,710,438	487,644	1,586,607	3,479,456	236,535	53,401	319,881	1,546,914
Other warehouse revenue (including office and stor- age space rentals).....	4,860,819	264,593	628,453	1,469,197	282,756	108,629	646,742	1,460,449
Carriage—Local	7,642,328	7,050	—	88,198	319,638	643,417	183,299	6,400,726
Intercity	5,927,397	—	—	29,847	—	186,356	—	5,711,194
Other operating revenues.....	3,962,255	—	—	—	865	185,049	—	3,776,341
Total operating revenues	61,985,532	2,735,063	11,133,182	14,551,666	4,272,032	1,545,791	2,550,335	25,197,463
Operating expenses								
Maintenance of buildings, service and revenue equipment.....	3,593,507	351,476	791,335	762,694	151,944	78,722	185,370	1,271,964
Salaries and wages, charged to operations	21,240,353	912,504	3,273,950	2,695,335	1,334,125	654,060	682,491	11,687,888
Fuel, oil and grease (including taxes).....	605,984	383	—	10,005	78,000	59,968	13,062	644,566
Operating licences	561,018	107	—	4,800	5,180	18,581	2,684	529,666
Purchased transportation.....	1,516,602	—	—	4,169	189,161	101,499	35,014	1,186,759
Insurance, claims and safety expenses.....	1,239,971	27,037	227,792	270,817	69,080	54,836	61,466	528,943
Other cartage expenses	786,970	—	—	5,956	—	84,909	2,595	693,510
Other warehouse expenses.....	9,100,889	495,786	1,213,990	3,874,078	961,263	111,341	657,728	1,786,703
Sales salaries and expenses.....	847,347	7,118	179,676	227,520	16,116	28,445	9,455	379,017
Administration salaries and general expenses.....	13,427,227	469,237	3,575,391	3,459,468	1,017,475	209,391	670,862	4,025,383
Depreciation	3,893,823	323,536	664,371	1,076,323	195,233	65,688	166,007	1,402,665
Total operating expenses	57,013,691	2,587,186	9,926,505	12,391,185	4,017,577	1,467,440	2,486,734	24,137,064
Income account								
Net operating revenues	4,971,841	147,877	1,206,677	2,160,481	254,455	78,351	63,601	1,060,399
Other non-operating income or expenses — Net.....	137,522	4,116	Dr. 17,691	Dr. 45,685	185,122	7,392	Dr. 13,319	17,587
Net income before income taxes.....	5,109,363	151,993	1,168,986	2,114,796	439,577	85,743	50,282	1,077,986
Provision for income taxes.....	1,959,290	80,892	730,421	493,816	171,201	19,942	15,049	447,969
Net income transferred to earned surplus.....	3,150,073	71,101	458,565	1,620,980	268,376	65,801	35,233	630,017

TABLE 2. Employees and their Compensation, 1967

	Canada		Atlantic Provinces		Quebec		Ontario	
	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages	Average number employed ¹	Salaries and wages
		\$		\$		\$		\$
Highway drivers	332	1,774,611	—	—	—	—	2	10,972
Local drivers and helpers	573	3,032,748	2	6,512	—	—	14	45,755
Warehousemen and packers	2,750	14,619,333	193	909,640	648	3,273,950	580	2,636,435
Administration, sales and other employees	1,357	8,317,085	47	150,476	215	1,236,156	304	1,877,103
Totals	5,012	27,743,777	242	1,066,628	863	4,510,106	900	4,570,265
	Manitoba		Saskatchewan		Alberta		British Columbia	
		\$		\$		\$		\$
Highway drivers	—	—	15	35,961	1	4,830	314	1,722,848
Local drivers and helpers	53	193,047	57	202,733	8	69,479	439	2,515,222
Warehousemen and packers	337	1,141,077	69	371,524	120	612,976	803	5,673,731
Administration, sales and other employees	101	782,553	43	197,388	29	357,459	618	3,715,950
Totals	491	2,116,677	184	807,606	158	1,044,744	2,174	13,627,751

¹ Based on counts made on February 28 and August 31.

TABLE 3. Storage Facilities, 1967

Storage space (available for occupancy)	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia
Owned warehouses:								
General merchandise cu. ft.	52,362,582	952,137	9,767,615	28,054,742	5,564,000	1,463,980	800,000	5,760,108
Refrigerated goods "	44,004,336	4,276,964	10,021,700	16,465,579	4,698,499	615,300	2,105,381	5,820,913
Household goods "	615,270	—	11,200	107,200	—	70,870	—	426,000
Leased warehouses:								
General merchandise "	64,031,894	713,200	25,836,000	19,249,294	3,155,000	6,000	3,703,000	11,369,400
Refrigerated goods "	3,521,120	16,200	10,000	3,471,920	15,000	—	—	8,000
Household goods "	600,000	—	—	600,000	—	—	—	—
Total storage space:								
General merchandise "	116,394,476	1,665,337	35,603,615	47,304,036	8,719,000	1,469,980	4,503,000	17,129,508
Refrigerated goods "	47,525,456	4,293,164	10,031,700	19,937,499	4,713,499	615,300	2,105,381	5,828,913
Household goods "	1,215,270	—	11,200	707,200	—	70,870	—	426,000
Percentage of total storage space occupied (average for year):								
General merchandise per cent	78.8	79.0	80.0	76.5	85.3	33.5	93.7	78.9
Refrigerated goods "	72.7	74.9	68.0	74.4	70.7	78.2	61.4	78.8
Household goods "	85.6	—	—	56.2	—	82.9	—	80.0
Storage space leased to others:								
General merchandise cu. ft.	14,370,533	240,352	3,802,300	7,621,345	1,140,000	454,000	40,000	1,072,536
Refrigerated goods "	1,050,032	36,540	140,972	836,520	21,000	15,000	—	—
Household goods "	—	—	—	—	—	—	—	—

TABLE 4. Trucking Equipment, 1967

	Canada	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	number							
By model year								
Trucks:								
Prior to 1959	150	—	—	2	1	24	3	120
1959-63	137	—	—	5	15	18	5	94
1964	145	—	—	2	12	3	1	127
1965	77	—	—	1	9	7	—	60
1966	110	1	—	—	13	11	2	83
1967	74	—	—	—	4	1	2	67
1968	9	—	—	—	—	1	—	8
Totals	702	1	—	10 ¹	54 ¹	65 ¹	13 ¹	559 ¹
Road tractors:								
Prior to 1959	25	—	—	4	—	3	—	18
1959-63	45	—	—	—	—	—	—	45
1964	24	—	—	—	—	1	1	22
1965	53	—	—	—	—	1	—	52
1966	34	—	—	—	—	—	2	32
1967	24	—	—	—	—	—	1	23
1968	3	—	—	—	—	1	—	2
Totals	208	—	—	4	—	6	4 ¹	194 ¹
Semi-trailers:								
Prior to 1959	130	—	—	6	—	12	—	112
1959-63	129	—	—	2	—	3	3	121
1964	39	—	—	—	—	—	2	37
1965	72	—	—	—	—	1	1	70
1966	18	—	—	—	—	1	1	16
1967	36	—	—	—	—	—	—	36
1968	1	—	—	—	—	—	—	1
Totals	425	—	—	8	—	17 ¹	7 ¹	393 ¹
Type of engine:								
Gasoline	743	1	—	14	54	69	17	588
Diesel	167	—	—	—	—	2	—	165
Totals	910	1	—	14	54	71	17	753

¹ Includes 1 leased truck in Ontario, 12 in Manitoba, 8 in Saskatchewan, 2 in Alberta and 155 in British Columbia.² Includes 1 leased road tractor in Alberta and 36 in British Columbia.³ Includes 7 owned trailers in Saskatchewan, 1 owned trailer in Alberta and 79 leased semi-trailers in British Columbia.

TABLE 5. Summary of Warehousing Services, 1966 and 1967

		Household goods moving and storage firms ¹ 1967 ^D	Motor carrier firms ¹ 1967	Warehousing firms 1967	Total	
					1966 ^F	1967
Storage revenue						
General merchandise	\$	2,315,304	140,219	18,070,130	16,517,683	20,525,653
Refrigerated goods	\$	8,200	—	13,418,957	10,728,293	13,427,157
Household goods	\$	6,993,996	99,586	393,208	6,682,896	7,486,790
Totals	\$	9,317,500	239,805	31,882,295	33,928,872	41,439,600
Total storage facilities						
General merchandise	cu. ft.	14,703,181	1,646,376	116,394,476	95,579,310	132,744,033
Refrigerated goods	"	15,622	—	47,525,456	42,231,182	47,541,078
Household goods	"	59,506,981	501,000	1,215,270	48,109,113	61,223,251

¹ Statistics of firms which are predominantly movers and storers of household goods or motor carriers of freight and which for 1967 are included in "Moving and Storage, Household Goods" or "Motor Carriers - Freight" reports, but not in the preceding tables.

TABLE 6. Comparison of Principal Statistics for 100 Firms Reporting in both 1966 and 1967

		1966	1967	Percentage change
Finances				
Property account:				
Before depreciation	\$	85,072,824	92,099,941	+ 8.3
After depreciation	\$	50,268,950	53,726,446	+ 6.9
Operating revenue:				
General merchandise storage	\$	11,557,194	12,951,386	+ 12.1
Refrigerated goods storage	\$	9,294,019	10,549,332	+ 13.5
Household goods storage	\$	413,877	393,208	- 5.0
Handling and packing	\$	5,496,304	5,642,662	+ 2.7
Cartage	\$	10,827,347	13,169,799	+ 21.6
Other revenues including office rentals	\$	6,828,962	8,468,587	+ 24.0
Total operating revenues	\$	44,417,703	51,174,974	+ 15.2
Total operating expenses	\$	40,694,821	47,639,228	+ 17.1
Net operating revenues	\$	3,722,882	3,535,746	- 5.0
Operating ratio	%	91.6	93.1	-
Storage facilities				
General merchandise	cu. ft.	64,224,098	81,172,980	+ 26.4
Refrigerated goods	"	37,898,406	38,601,554	+ 1.9
Household goods	"	615,270	615,270	-
Employees				
Average number of employees		3,869	4,228	+ 9.3
Total salaries and wages	\$	19,874,200	23,601,307	+ 18.8
Revenue equipment				
Trucks	No.	608	675	+ 11.0
Tractors	"	177	203	+ 14.7
Trailers	"	223	398	+ 78.5

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