## IEPARTMITNT OF TRADE ARL COMIERCE

 LAITMTOIT BUREAU OF STATISTECS
## TIMERNAL TRADE BFAHCH

OMTATA, CAIYALIA

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## FINANCING OF MOTOR VEHICLE SAIES II CALIADA, APRIL, 1938.

While still showing a small decline compared with a year ago, figures on financing of motor vehicle sales in Canada during April indicated a better than seasonal rise from March levels. New and used vehicles totalling 20,915 dropped 2 per cent compared with 21,382 for April, 1938, but a gain of 71 per cent over the March total of 12,208 was recorded. The corresponding amount for April, $\$ 9,405,865$, increased 4 per cent over that for April, $1937, \$ 9,088,948$, and was 81 per cent above the March aggregate, \$5,201,660.

Fourmonth totals recorded declines of 8 per cent in number and 3 per cent in amount conpared with a jear ago. During the period, January to April, 1938, 47,636 new and used vehicles were financed for \$21,260,172 compared with 51,555 \&t \$21,941,608 a year ago.

New vehicles declined 7 per cent in number and less than 1 per cent in amount for Canada as a whole. A 9 per cent gain ill number and 16 per cent in anount was show for fuebec. All other provinces indicated declines in number of vehicles finenced. Decreases ranged from 7 per cent for Alberta to 41 per cent for British Columbia. The 6,787 new vehicles financed during April were appontioned between the various provinces as follows: Ontario, 2,601; Quebec, 2,007; Manitole and Saskatchewan, 865; Alberta, 575; Maritime Provinces, 464; and British Columbia, 275.

The total number of used vehicles financed in Canada during April, 14,128, netted a gain of 3 units over a year ago. Gains of 11 per cent for Manitoba and Saskatchewan, 4 per cent for Quebec, 3 per cent for the Maritimes, and 2 per cent for Alberta just offset declines of 2 per cent for Ontario and 14 per cent for British Columbia. Provincial totels are es follows: Ontario, 6,789; Quebec, 2,945; Manitoba and Saskatchewan, 1,485; Alberta, 1,014; Maritime Provinces, 953; and British Columbia, 942.

Number of Motor Vehicles Financed in Canada, 1933-1938


| Month | Number of Vehicles |  |  |  | Amount of Financing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1936 | 1937 | 1938 | $\|$\% of <br> Change, <br> $1938 / 37$ | 1936 | 1937 | 1938 | $\begin{aligned} & \% \text { of } \\ & \text { Change, } \\ & 1938 / 37 \end{aligned}$ |
| New Vohicles ${ }^{(a)}$ |  |  |  |  |  |  |  |  |
| January .. | 1,524 | 2:709 | 2,246 | - 17.1 | 1,054,002 | 1,865,784 | 1,727,543 | - 7.4 |
| February | 1,555 | 2,756 | 2,274 | - 17.5 | 1,102,521 | 1,950,724 | 1,717,079 | - 12.0 |
| March | 3,172 | 4,789 | 3,473 | - 27.5 | 2,192,004 | 3,323,023 | 2:531,806 | - 23.8 |
| April | 6,331 | 7257 | 6,787 | - 6.5 | 4,267,363 | 5,021,353 | 5,002,993 | - 0.4 |
| 4 mos. | 12,582 | 17,511 | 14,780 | - 15.6 | 8,615,890 | 12,160,884 | 0,979,421 | - 9.7 |
| May | 7,270 | 8:175 |  |  | 4,960,491 | 5,810,739 |  |  |
| June | 5,615 | 7.929 |  |  | 3,980,528 | 5,746,656 |  |  |
| July | 4,293 | 5,951 |  |  | 3,074,640 | 4,375,854 |  |  |
| August | 3,087 | 4,:372 |  |  | 2,216,705 | 3,187,305 |  |  |
| September | 2,672 | 3, 1.66 |  |  | 1,922,520 | 2,436,106 |  |  |
| october. | 2,097 | 2,724 |  |  | 1,543,324 | 2,060,611 |  |  |
| November | 2,015 | 3,:17 |  |  | 1,459,643 | 2,378,587 |  |  |
| December | 3,232 | 3,62 |  |  | 2,114, 120 | 2,507,933 |  |  |
| 12 mos. | 42,863 | 56,247 |  |  | 29,887,861 | 40,664,675 |  |  |

Used Vehicles ${ }^{(a)}$


Total - New and Used Vehicles (i)

| Jnnuary ....... | 5,045 | 7,610 | 6,547 | - 14.0 | 2,070,338 | 3,297,996 | 3,148,390 | - 4.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February ...... | 4,989 | 8,545 | 7,966 | - 6.8 | 2,063,317 | 3,598,647 | 3,504,257 | - 2.6 |
| March | 9,656 | 14,018 | 12,208 | - 12.9 | 3,962,048 | 5,956,017 | 5,201,660 | - 12.7 |
| April | 17,156 | 21,382 | 20,9:5 | - 2.2 | $7,165,175$ | 9,088,948 | 9,405,865 | 3.5 + |
| 4 mog. ...... | 36,846 | 51,555 | 47,636 | 7.6 | 15,260,878 | 21,941,608 | 21,260,172 | - 3.1 |
| May ........... | 21,172 | 24,830 |  |  | 8,641,472 | 10,565,573 |  |  |
| June .......... | 19,063 | 24,334 |  |  | 7,447,606 | 10,437,641 |  |  |
| July | 14,642 | 19,577 |  |  | 5,771,574 | 8,295,518 |  |  |
| August | 11,399 | 15,485 |  |  | 4,345,987 | 6,366,700 |  |  |
| September ..... | 10,312 | 12,476 |  |  | 3,862,339 | 5,082,805 |  |  |
| October | 8,849 | 10,491 |  |  | 3,292,867 | 4,323,293 |  |  |
| November | 6,960 | 10,106 |  |  | 2,769,329 | 4,446,651 |  |  |
| December | 8,271 | 9,044 |  |  | 3,467,760 | 4,390,084 |  |  |
| 12 mos. ...... | 137,514 | 177,898 |  |  | 54, 859,812 | $75,850,173$ |  |  |

(a) Includes passenger cars, trucks and buses.

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FIIALCIITG OF WOTOR VERICLES SALES IIT CAITAD 4 BY PROVIICES, APRIL, 1937 ARD 1938.

| Province | Number of Vehicle:s |  |  | Amount of Financing |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { April } \\ 1937 \end{array}$ | $\begin{array}{r} \text { April } \\ 1938 \end{array}$ | $\begin{aligned} & \text { \% change } \\ & 1928 / 37 \end{aligned}$ | $\begin{array}{r} \text { April } \\ 1937 \end{array}$ | $\begin{array}{r} \text { April } \\ 1938 \end{array}$ | $\begin{aligned} & \% \text { Change } \\ & 1938 / 37 \\ & \hline \end{aligned}$ |
|  |  |  |  | \$ | \$ |  |

New Vehicles $(a)$

| CHIJADA | 7,257 | 6.787 | 6.5 | 5,021,353 | 5,002,993 | - 0.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces | 556 | 464 | - 16.5 | 418,177 | 353,011 | - 15.6 |
| Quebec | 1,838 | 2,007 | + 9.2 | 1,348,132 | 1,568,780 | + 16.4 |
| Ontario | 2,812 | 2,601 | - 7.5 | 1,874,737 | 1,862,510 | - 0.7 |
| Nenitoba \& Saskatchewan. | 967 | 865 | - 10.5 | 602,968 | 567,342 | - 5.9 |
| Alberta | 620 | 575 | - 7.3 | 405,671 | 407,451 | + 0.4 |
| British Columbia | ${ }_{4} 6 c_{2}$ | 275 | - 40.7 | 371,668 | 243,899 | - 34.4 |

Used Vehicles ${ }^{(a)}$

| Caijada | 14,125 | 14,128 | No Change | 4,067,595 | 4,402,872 | + 8.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Meritime Provinces . | 926 | 953 | + 2.9 | 284,827 | 305,415 | + 7.2 |
| Quebec | 2,842 | 2,945 | + 3.6 | 905,519 | 1,033,677 | + 14.2 |
| Ontario ................. | 6,936 | 6,789 | - 2.1 | 1,835,130 | 1,948,790 | + 6.2 |
| Manitoba \& Saskatchewan. | 1,333 | 1,485 | + 11.4 | 380,105 | 460,821 | + 21.2 |
| Alberta | 991 | 1,014 | + 2.3 | 309,858 | 331,150 | + 6.9 |
| British Columbia | 1,097 | 942 | - 14.1 | 352,156 | 323,019 | - 8.3 |

Total - New and Used Vishicies $(a)$

| CAILADA | 21,382 | 20,915 | - | 2.2 | 9,088,948 | 9,405,865 | $\begin{array}{r} \\ +\quad 3.5 \\ \hline\end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces | 1,482 | 1,417 | - | 4.4 | 703,004 | 658,426 | - 6.6 |
| Quebec | 4,680 | 4,952 | + | 5.8 | 2,253,651 | 2,602,457 | + 15.5 |
| Ontario | 9,748 | 9,390 | - | 3.7 | 3,709,867 | 3,811,300 | + 2.7 |
| Manitoba \& Saskatchewan. | 2,300 | 2,350 | + | 2.2 | 983,073 | 1,028,163 | + 4.6 |
| Alberta | 1,611 | 1,589 | - | 1.4 | 715,529 | 738,601 | + 3.2 |
| British Columbia | 1,561 | 1,217 | - | 22.0 | 723,824 | 566,918 | - 21.7 |

(a) Includes passenger cars, trucks and buses.

