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Vol. X - No. 6.
Year's Subscription $-\$ 1.00$
Single copies $=. .10$

FINGNCING OF HOTOR VEHCLE SILES IN GONADA, JUNE, 1938.
Financing of motor vohicle sales in Canade during June, 1938, declined more than seasonally from the liay volume, while decreases of 20.5 per cent in number and 21.8 per cent in amount from June, 1937, were recorded. There were 19,346 new and used vehicles financed for $\$ 8,167,039$ in June, 3.938 , compared with 24,334 vehicles at $\$ 10,437,641$ in June, 1937. Financing of new vehicles declined to a much greater extent than did that of used models. The number of new vehicles financed in June was 37 per cent lower than in June, 1937, while used vehicles showed a decrease of 13 per cent. The decreases in the corresponding amounts of financing were 34 per cent for new and 6 per cent for used vehicles.

During the first half of $1938,89,538$ motor vehicles have been financed for $\$ 39,516,755$, conpared with 100,719 vehicles financed for $\$ 42,944,822$ in the corresponding period in 1937, declines of 11 per cent in number and 8 per cent in amount being recorded.

Only 4,990 new vehicles were financed in June, 1938, compared with 7,929 in the corresponding month last year. Decreases occurred in all provinces, British Columbia showing a drop of 44 per cent; Ontario, 41 per cent; the Naritime Provinces, 40 per cent; Quebec, 39 per cent; Manitoba and Saskatchewan, 25 per cent; and LIborta, 22 per cent.

Used vehicles financed during June totalled 14,356, as compared with 16,405 last year. islberta recorded an increase in this field of 19 per cent, while the following decfeases occurred in other provinces: British Columbia, 23 per cent; Ontario, 17 per cent; Waritime Provinces and Quebec, 13 per cent; and Manitoba and Saskatchewan, 4 per cent.

Number of Not or Vehiclos Financed in Canada, 1233-1938
$\left(000^{\prime}\right.$ B omitted)


FINANCING OF LCTOR VEHICLI SALES IN CANADA, 1936-1938
(Figures for the current year are subject to final revision)


New Vohicles $(\mathrm{a})$

| January ...... | 1,524 | 2,709 | 2,246 | - 17.1 | 1,054,002 | 1,865,784 | 1,727,543 | - 7.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February ..... | 1,555 | 2,756 | 2,274 | - 17.5 | 1,102,521 | 1,950,724 | 1,717,079 | - 12.0 |
| March | 3.172 | 4,789 | 3,473 | - 27.5 | 2,192,004 | 3,323,023 | 2,531,806 | -23.8 |
| April ........ | 6,331 | 7,257 | 6,787 | - 6.5 | 4,267,363 | 5,021,353 | 5,002,993 | - 0.4 |
| May ........... | 7.270 | 8,175 | 6,988 | - 14.5 | 4,960,491 | 5,810,739 | 5,295,003 | - 8.9 |
| June ......... | 5.615 | 7,929 | 4,990 | - 37.1 | 3,280,528 | $5,746,656$ | 3,771,236 | $-34.4$ |
| 6 mos. | 25,457 | 33,615 | 26,758 | - 20.4 | 1?,556,909 | 23,718,279 | 20,045,660 | - 15.5 |
| July .........: | 4,253 | 5.951 |  |  | 3. 1774.640 | 4.375 .856 |  |  |
| August ........ | 3,087 | 4,372 |  |  | 2,216,705 | 3,187,305 |  |  |
| Soptember .... | 2,672 | 3,196 |  |  | 1,922,520 | 2,436,106 |  |  |
| October ....... | 2,097 | 2,734 |  |  | 1,543,324 | 2,060,611 |  |  |
| November :.... | 2,015 | 3,117 |  |  | 1, 459,643 | 2,378,587 |  |  |
| December ...... | 3.232 | 3,262 |  |  | 2,114.120 | 2,507.933 |  |  |
| 12 mos. | 42,863 | 56,247 |  |  | 29,887,861 | 40,664,675 |  |  |

Used Vehicles (a)

| January ...... | 3,521 | 4,901 | 4,301 | - 12.2 | 1,016,336 | 1,432,212 | 1,420,847 | - 0.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February ..... | 3,434 | 5,789 | 5,692 | - 2.7 | 960,796 | 1,647,923 | 1,787,178 | + 8.5 |
| March ........ | 6,484 | 9,229 | 8,735 | - 5.4 | 1,770,044 | 2,632,994 | 2,669,854 | + 1.4 |
| April | 10,825 | 14,125 | 14,128 | - | 2,897,812 | 4,067,595 | 4,402,872 | + 8.2 |
| May | 13,902 | 16,655 | 15,568 | - 6.5 | 3,680,981 | 4,754,834 | 4,794,541 | + 0.8 |
| June | 13,448 | 16,405 | 14.356 | - 12.5 | 3,467,078 | 4,690,985 | $4,395,803$ | -6.3 |
| 6 mos. .... | 51,614 | 67,104 | 62,780 | - 6.4 | 13,793,047 | 19,226,543 | 19,471,095 | + 1.3 |
| July | 10,349 | 13,626 |  |  | 2,696,934 | 3,919,664 |  |  |
| August ....... | 8,312 | 11,113 |  |  | 2,129,282 | 3,179,395 |  |  |
| Soptember .... | 7,640 | 9,280 |  |  | 1,939,819 | 2,646,699 |  |  |
| Qctober ...... | 6,752 | 7,75? |  |  | 1,749,543 | 2,262,682 |  |  |
| November ...... | 4,945 | 6,989 |  |  | 1,309,686 | 2,068,064 |  |  |
| Dacember | 5.032 | 5.78 ? |  |  | $\underline{+} \mathbf{2 5 3 , 6 4 0}$ | 1,882,451 |  |  |
| $12 \mathrm{mos}$. ..... | 94,651 | 121,651 |  |  | 24,971,951 | 35,185,498 |  |  |

Total - New and Used Vehicles (a)

| January | 5,045 | 7,610 | 6,547 | $-1800$ | 2,070,338 | 3,297,996 | 3,148,390 | - 4.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February ..... | 4,989 | 8,545 | 7,966 | - 6.8 | 2,063,317 | 3,598,647 | 3,504,257 | - 2.6 |
| Harch $\because$....... | 9,656 | 14,018 | 12,208 | - 12.8 | 3,962,048 | 5,956,017 | 5,201,660 | - 12.7 |
| Apri1 | 17,156 | 21,382 | 20,915 | - 2.2 | 7,165,175 | 9,088,948 | 9,405,865 | + 3.5 |
| May . . . . . . . | 21,172 | 24,830 | 22,556 | - 9.2 | 8,641,472 | 10,565,573 | 10,089,544 | - 4.5 |
| June .......... | 19,063 | 24,334 | 192346 | $=20.5$ | 7,447,606 | 10,437,641 | 8.167.039 | - 21.8 |
| 6 mos. ..... | 77,081 | 100,719 | 89,538 | - 11,1 | 31,349,956 | 42,944,822 | 39,516,755 | - 8.0 |
| July ......... | 14,642 | 19,577 |  |  | 5,771,574 | 8,295,518 |  |  |
| August ........ | 11,399 | 15,485 |  |  | 4,345,987 | 6,366,700 |  |  |
| September .... | 10,312 | 12,475 |  |  | 3,862,339 | 5,082,805 |  |  |
| October ....... | 8,849 | 10,491 |  |  | 3,292,867 | 4,323,293 |  |  |
| November . .... | 6,960 | 10,106 |  |  | 2,769,329 | 4,446,651 |  |  |
| December ..... | 8,271 | 2.044 |  |  | 3,467.760 | 4,390, 384 |  |  |
| 12 mos. .... | 137.514 | 177,898 |  |  | 54,859,812 | 75,850,173 |  |  |

(a) Includes passenger cars, trucks and buses.

INANCING OF HOTOR VEHICLES SALES IN CANADA BY PROVINGES, JINH. 1237 AND 1938.


| CANADA | 1.922 | 4.290 | $-37.1$ | 5,746,656 | 3.775236 | $-34.7$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces ......... | 687 | 413 | - 39.9 | 533,197 | 336,025 | - 37.0 |
| Queboc | 1,469 | 901 | - 38.7 | 1,183,162 | 744,675 | - 37.1 |
| Ontario ................... | 3,560 | 2,088 | - 41.3 | 2,495,479 | 1,534,524 | - 38.5 |
| Manitoba \& Saskatchawas ....0 | 1,027 | 774 | - 24.6 | 666,756 | 542,367 | - 18.7 |
| Aㄹberta | 691 | 537 | - 22.3 | 447,715 | 589,801 | - 12.9 |
| Britich Columbia ........... | 495 | 277 | - 44.0 | 420,347 | 223,764 | - 46.8 |

Used Vehicles (a)

| CANADA ..... | 16.405 | 4,356 | -12. | 4.690,985 | 4.395 .803 | - 6.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provincea ......... | 1.345 | 1,169 | - 13.1 | 407,221 | 380,154 | - 6.6 |
| Quebec ..................... | 2,838 | 2,465 | - 13.1 | 906,395 | 838.922 | - 7.4 |
| Ontario ..................... | 8,152 | 6,788 | - 26.7 | 2,187,417 | 1,227.?238 | - 11.9 |
| Manitoba \& Easkatchewan .... | 1,774 | 2,712 | - 3.6 | 501,747 | 523.464 | + 4.3 |
| Alberta ......s.............. | 1,084 | 1,286 | $+18.6$ | 324,859 | 398,597 | +22.7 |
| British Columbia ........... | 1,212 | 9.37 | - 22.7 | 363,346 | 326,728 | - 10.1 |

Total--New and Used Vehicles (a)

| CANADA $\ldots \ldots$, |
| :--- |

(a) Includes passonger cars, trucks and buses.

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