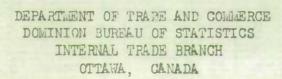


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FINANCING OF MOTOR VEHICLE SALES IN CANADA, JULY, 1938.

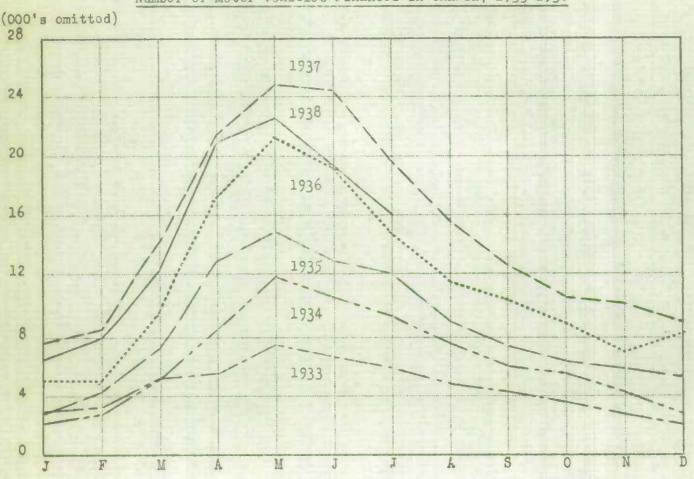
Motor vehicle sales financed in Canada during July, 1938, numbered 16,018 with a financed value of \$6,377,109. Declines below July, 1937, when the volume of financing was 19,577 vehicles at \$8,295,518, were 18 per cent in number and 23 per cent in amount. The decline from June, 1938, was slightly less than that from June to July in the two previous years. New vehicles again experienced the largest decreases with a drop of 39 per cent in number and 38 per cent in amount of financing from July, 1937. Used vehicles were only 9 per cent lower in number and 6 per cent lower in amount.

During the first seven months of the current year, 105,556 vehicles have been financed to the extent of \$45,893,864, compared with 120,296 vehicles financed for \$51,240,340 in the corresponding period of 1937. Declines from last year amounted to 12 per cent in number and 10 per cent in dollar volume.

There were 3,619 new vehicles financed in July, 1938, as compared with 5,951 vehicles financed in July, 1937. All provinces recorded declines from July of Ment year, although those recorded in the Prairie Provinces were less serious than occurred in the Eastern sections and in British Columbia. Decreases for the various provinces are as follows: British Columbia, 51 per cent; Maritime Provinces, 49 per cent; Ontario, 46 per cent; Quebec, 38 per cent; Alberta, 25 per cent; Manitoba and Saskatchewan, 9 per cent.

Used vehicles financed in July, 1938, numbered 12,399, as against 13,626 in the corresponding month last year. The Prairie Provinces displayed substantial improvement in this field, financing of vehicles in Manitoba and Saskatchewan increasing 12 per cent and in Alberta 9 per cent over July, 1937. Declines in the other provinces were as follows: British Columbia, 19 per cent; Maritime Provinces, 18 per cent; Quebec, 16 per cent; Ontario, 9 per cent.

Number of Motor Vehicles Financed in Canada, 1933-1938



FINANCING OF MOTOR VEHICLE SALES IN CANADA, 1936 - 1938 (Figures for the current year are subject to final revision)

	N	umber of	Number of Vehicles				Amount of Financing			
Month	1936	1937	1938	% of Change, 1938/37	1936	1937	1938	% of Change, 1938/37		
		1			\$	\$	\$			
			Man	. Trabiala	a (a)					
Tannami	1,524	2,709	2,246	Vehicle:	1,054,002	1,865,784	1,727,543	- 7.4		
January February	1,555	2,756	2,274	- 17.5	1,102,521	1,950,724	1,717,079	- 12.0		
March	3,172	4,789	3,473	- 27.5	2,192,004	3,323,023	2,531,806	- 23.8		
April	6,331	7,257	6,787	- 6.5	4,267,363	5,021,353	5,002,993	- 0.4		
May	7,270	8,175	6,988	- 14.5 - 37.1	4,960,491 3,980,528	5,810,739 5,746,656	5,295,003 3,771,236	- 8.9		
June July	5,615 4,293	7,929 5,951	4,990	- 37.1	3,074,640	4,375,854	2,701,816	- 38.3		
7 months	29,760	39,566		- 23.2	20,631,549	28,094,133		- 19.0		
			00,011	.0.2	2,216,705	3,187,305	52,11,110	2000		
August	3,087	4,372			1,922,520	2,436,106				
October	2,097	2,734			1,543,324	2,060,611				
November	2,015	3,117		TEST.	1,459,643	2,378,587				
December	3,232	3,262			2,114,120	2,507,933				
12 months	42,863	56,247			29,887,861	40,664,675				
					/ \			11,14		
				d Vehicle		2 /50 535	1 .00 0.5			
January	3,521	4,901	4,301	- 12.2	1,016,336	1,432,212	1,420,847	- 0.8		
February	3,434 6,484	5,789 9,229	5,692 8,735		960,796	1,647,923 2,632,994	1,787,178 2,669,854			
March	10,825		14,128	- 014	2,897,812	4,067,595	4,402,872			
May	13,902		15,568	- 6.5	3,680,981	4,754,834	4,794,541	+ 0.8		
June	13,448		14,356	- 12.5	3,467,078	4,690,985	4,395,803	- 6.3		
July	10,349	13,626	12,399	- 9.0	2,696,934	3,919,664	3,675,293	- 6.2		
7 months	61,963	80,730	75,179	- 6.9	16,489,981	23,146,207	23,146,388	(b)		
August	8,312	11,113			2,129,282					
September	7,640	9,280			1,939,819					
October	6,752 4,945	7,757 6,989			1,309,686					
December	5,039				1,353,640					
12 months	94,651	121,651			24,971,951	35,185,498				
						1				
		TOTAL	L - New	and Used	Vehicles (a)				
January	5,045	7,610	6,547	- 14.0	2,070,338	3,297,996		1		
February	4,989		7,966		2,063,317 3,962,048					
March	9,656 17,156		12,208		7,165,175	1 "				
May	21,172		22,556	1	8,641,472	10,565,573	10,089,544	- 4.5		
June	19,063	24,334	19,346	- 20.5		10,437,641				
July	14,642		10,018	-	5,771,574					
7 months	91,723	120,296	105,556	- 12.3		51,240,340		- 10.4		
August	11,399		1		4,345,987					
September	10,312				3,862,339 3,292,867					
November	8,849 6,960				2,769,329					
December	8,271				3,467,760					
			4	And the same of the same	-	-	1			
12 months	137,514	177,898			54,859,812	75,850,173		1111		

⁽a) Includes passenger cars, trucks and buses.

⁽b) Increase is less than 0.1 per cent.

THE REAL PROPERTY AND ADDRESS OF THE PARTY O advant All

FINANCING OF MOTOR VEHICLES SALES IN CANADA BY PROVINCES, JULY, 1937 AND 1938.

Province	July, 1937	July, 1938	% Change, 1938/37	July, 1937	July, 1938	% Change,
				\$	\$	

New Vehicles(a)

CANADA	5,951	3,63.9	- 39,2	4,375,854	2,701,816	- 38.3
Maritime Provinces Quebec Ontario Manitoba & Saskatchewan Alberta British Columbia	1,033 2,750 682 503	234 642 1,486 623 376 258	- 49.4 - 37.9 - 46.0 - 8.7 - 25.2 - 50.5	362,502 845,600 1,940,181 444,784 340,917 441,870	498,359 1,071,281 453,027	- 50.5 - 41.1 - 44.8 + 1.9 - 19.3 - 49.2

Used Vehicles (a)

		OBOU VOIL	0100			
CANADA	13,626	12,399	- 9.0	3,919.664	3,675,293	- 6.2
Maritime Provinces Quebec Ontario Manitoba & Saskatchewan Alberta British Columbia	2,357 6,886 1,172 906	1,001 1,984 6,246 1,308 987 873	- 18.4 - 15.8 - 9.3 + 11.6 + 8.9 - 19.1	360,668 744,236 1,859,297 337,942 274,519 343,002	296,772 640,366 1,734,852 399,474 318,205 285,624	- 17.7 - 14.0 - 6.7 + 18.2 + 15.9 - 16.7

Total - New and Used Vehicles (a)

Total - Now and Obed Ventors								
CANADA	19,577	16,018	- 18.2	8,295,518	6,377,109	- 23.1		
Maritime Provinces Quebec Ontario Manitoba & Saskatchewan Alberta British Columbia	3,390 9,636 1,854 1,409	1,235 2,626 7,732 1,931 1,363 1,131	- 26,8 - 22,5 - 19.8 + 4.2 - 3.3 - 29.3	723,170 1,589,836 3,799,478 782,726 615,436 784,872	1,138,725 2,806,133 852,501 593,408	- 34.1 - 28.4 - 25.1 + 8.9 - 3.6 - 35.0		

⁽a) Includes passenger cars, trucks and buses.

