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Motor vohicle sales financed in Canada during the month of September totalled 11,711 units, or 6 per cent fewer than the 12,476 vehicles financed in September, 1937. The decrease in financed value was 4 per cent, the amounts being $\$ 4,876,984$ for September, 1938, and $\$ 5,082,805$ for the corresponding month last year. The narrowing of the margin of decrease from the corresponding months of 1937, which has boan taking place since early Summer, was thus continued during the month under review.

During the first nine months, volume of motor vehicle financing declined 12 per cent in numbar and 10 per cent in amount below the same period of 1937. There were 131, 015 new and used vehtcles financed to the extent of $\$ 56,444,055$ to the end of September, 1938, as compared with 148,257 vahicles financed for $\$ 62,689,845$ in the same period last year.

New vehicle financing during the firet nine months of the current year was 22 per cent lower than in the similar period of 1937. Used vehicle financing for the same period held to within $?$ per cont of last year's total.

Financing of new vehicle sales made a sharp recovery during September, the 2,994 vehicles financed being only 6 per cent below the 3,196 vehicles recorded in September, 1937. The Prairie Provinces were the only sections to report increases in new vehicle financing over September last year, and, although Lanitobs and Saskatohewan cornbined showed an increass of 51 per cent and islberta, an increase of 24 per cent, decreases oocurrod in. all other provinces as follows: Maritime Provinces, 15 per cont; Sntario, 26 par cont; Quebec, 32 per cent and British Columbia, 36 per cent.

The Prairie Provinces also recorded increased volume of used vehicle financing in September, didnitoba and Saskatchewan showing a gain of 15 por cent and slberta, a gain of 11 per cont over September, 1937. Decreases occurred in all other provinces resulting in a decline of 6 per cent for Canada as a whole. Maritime Provinces were down 7 per cent; Ontario, 9 per cent; Quebec, 15 per cont; and British Columbia, 16 per cent.

## Number of Wotor Vohicies Financed in Canadue 1933-1938



MLNANGING OF MOTOR VEHICLE SALES IN CANADA, 1936-1938
(Figures for the current year are subject to final revision)

| Month | Number of Vehicles |  |  |  | Amount of Financing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1936 | $1937$ | 1938 | $\begin{array}{\|c\|} \hline \% \text { of } \\ \text { Change, } \\ 1938 \\ \hline \end{array}$ | 1936 | 1937 | 1938 | $\begin{aligned} & \text { \% of } \\ & \text { Change, } \\ & 1.328237 \end{aligned}$ |
| $\text { Now Vahiclga }(a)$ |  |  |  |  |  |  |  |  |
| saruay | 1,524 | 2,709 | 2,246 | - 27.1 | 1,054,002 | 1,865,784 | 1,727,543 | - 1.4 |
| Fobruary | 1,555 | 2,756 | 2,274 | - 17.5 | 1,102,521 | 1,950,724 | 1,717,079 | - 12.0 |
| March ... | 3,172 | 4,789 | 3,473 | - 27.5 | 2,192,004 | 3,323,023 | 2,531,806 | $-23.8$ |
| Aprji | 6,331 | 7,257 | 6,787 | - 6.5 | 4,267,363 | 5,021,353 | 5,002,993 | - 0.4 |
| ixay | 7,270 | 8,175 | 6,988 | - 14.5 | 4,960,491 | 5,810,739 | 5,295,003 | 8.9 |
| June | 5,515 | 7,929 | 4,990 | - 37.1 | 3,980,528 | 5,746,656 | 3,771,236 | - 34.4 |
| July | 4,293 | 5,951 | 3,619 | - 39.2 | 3,074,640 | 4,375,854 | 2,701,316 | - 38.3 |
| Augus $\frac{1}{4}$...... | 3,087 | 4,372 | 3,195 | - 26.9 | 2,216,705 | 3,187,305 | 2,484,386 | - 22.3 . |
| September ... | 2.672 | 3.126 | 2.924 | - 6.3 | 1,922,520 | 2,436,106 | 2, 245,629 | - 78 |
| 9 months.. | 35,519 | 47,134 | 36,566 | - 22.4 | 24,770:774 | 33,717,544 | 27:477.493 | - 18.5 |
| October ..... | 2,097 | 2,734 |  |  | 1,543,324 | 2,060,611 |  |  |
| linveribor. | 2,015 | 3,117 |  |  | 1,459,643 | 2,378,587 |  |  |
| Decermber . | 22 232 | 3,262 |  |  | 2,114,120 | 2,507,933 |  |  |
| 12 montins | 42,863 | 56,247 |  |  | 29,887,861 | 40,664,675 |  |  |


| January | 3,521 | 4,901 | 4,301 | - 12.2 | 1,016,336 | 1,432,212 | 1,420,847 | - 0.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February | 3,4.34 | 5,789 | 5,692 | - 1.7 | -960,796 | 1,647,923 | 1,787,2-8 | + 3.5 |
| Majch | 6,48\% | 9,229 | 8,735 | - 5.4 | 1,770,044 | 2,632,994 | 2,669,85 | + 1.4 |
| Aprj 1 | 10,825 | 14,125 | 14,128 |  | 2,897,812 | 4,067,595 | 4,402,872 | + 3.2 |
| Nay | 13,902 | 16,655 | 15,568 | - 6.5 | 3,680,981 | 4,754,834 | 4,794,541 | $+0.6$ |
| June | 13,448 | 16,405 | 14,356 | - 12.5 | 3,467,078 | 4,690,985 | 4,395,803 | - 6.3 |
| July | 10,349 | 13,626 | 12,399 | - 9.0 | 2,696,934 | 3,919,664 | 3,675,293 | - 6.2 |
| August | 8,312 | 11,113 | 10,553 | - 5.0 | 2,129,282 | 3,179,395 | 3,188,821 | + 0.3 |
| Saptember | 1.640 | 2.280 | 8,717 | - 6.1 | 1,939, 819 | 2, 64,6,692 | 2,631,355 | - 0.6 |
| 9 inonths.. | 77,915 | 101,123 | 94,449 | - 6.6 | 20,559,082 | 28,972,301 | 23,966,564 | (b) |
| October | 6,752 | 7.757 |  |  | 1,749,543 | 2,262,602 |  |  |
| November | 4,945 | 6,989 |  |  | 1,309,686 | 2,068,064 |  |  |
| Desamber | 5, 039 | 5.782 |  |  | 1, 353,640 | 1,882,451 |  |  |
| 12 months | 94,651 | 121,651 |  |  | 24,971,951 | 35,185,498 |  |  |


| TOGAL - Vew and Used Vehiclos (a) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January ..... | 5,045 | 7,610 | 6,547 | - 14.0 | 2,070,338 | 3,297,996 | 3,148,390 | - 4.5 |
| Fabruary .... | 4,989 | 8,545 | 7,966 | - 6.8 | 2,063,317 | 3,598,647 | 3,504,257 | - 2.6 |
| March ....... | 9,556 | 14,013 | 12,203 | - 12.9 | 3,962,048 | 5,956,017 | 5,201,660 | -12.7 |
| April | 17,156 | 21,382 | 20,915 | - 2.2 | 7,165,175 | 9,088,948 | 9,405,065 | + 3.5 |
| May | 21,272 | 24,030 | 22,556 | - 9.2 | 0,641,472 | 10,565,573 | 10,009,544 | - 4.5 |
| Iuno | 19,063 | 24,334 | 19,346 | - 20.5 | 7,447,606 | 10,437,641 | 3,167,039 | - 21.8 |
| suly | 14,642 | 19,577 | 16,018 | - 18.2 | 5,771,574 | 3,295,518 | 6,377,109 | - 23.1 |
| August | 11,398 | 15,485 | 13,743 | - 11.2 | 4,345,907 | 6,366,700 | 5,673,207 | - 10.9 |
| Ssptember ... | 10,312 | 12,476 | 11.211 | - 6.1 | 3,862,339 | 5,002,305 | 4, 876.984 | - 4.0 |
| 9 months | 113,436 | 140,257 | 131,015 | - 11.6 | 45,329,856 | 62,689,845 | 55:4c.055 | - 10.0 |
| Octuber | 8,345 | 10,491 |  |  | 3,292,867 | 4,323,293 |  |  |
| November .... <br> Lecember | 6,360 | 10,106 |  |  | $2,769,329$ $3,467,750$ | $4,446,651$ $4,390,384$ |  |  |
|  |  |  |  |  | 3,467, | 4,230,284- |  |  |
| 12 months . | 137,514 | 177,898 |  |  | 54,859,812 | 75, 350,173 |  |  |

(a) Includes passengar cars, trucks and buses.
(b) Dscrasa is 2osa then 0.1 por cent.

FINANCING OF MOTOR VEHICLES SALES IN CANADA BY PROVINCES, SEPTEMBER, 1937 AND 1938

|  | Number of Vehicles |  |  | Amount of Financing |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Province | $\begin{gathered} \text { September } \\ 1937 \end{gathered}$ | $\begin{gathered} \text { Soptember } \\ 1938 \end{gathered}$ | $\left.\begin{array}{\|} \text { \% Change } \\ 1938 / 37 \end{array} \right\rvert\,$ | $\begin{gathered} \text { September } \\ 1937 \end{gathered}$ | Soptember 1938 | $\begin{aligned} & \% \text { Change, } \\ & 1938 / 37 \end{aligned}$ |


| CANADA ... | 3,196 | 2,994 | - 6.3 | 2,436,106 | 2,245,629 | - 7.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces ........t | 188 | 160 | - 14.9 | 138,807 | 129,564 | - 6.7 |
| Quebec ..................... | 581 | 398 | - 32.2 | 492,261 | 312,035 | - 36.6 |
| Ontario .................... | 1,290 | 1,090 | - 1515 | 966,742 | 794,858 | - 17.8 |
| Manitoba \& Saskatchowan ... | 427 | 646 | + 5113 | 281,336 | 457,394 | + 62.6 |
| Al berta | 417 | 515 | + 23.5 | 302,607 | 402,775 | + 33.1 |
| British Columbia | 287 | 185 | - 35.5 | 254,353 | 149,003 | - 41.4 |


| CANADA $\ldots$ | 9,280 | 8,717 | -6.1 | $2,646,699$ | $2,631,355$ | -0.6 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |

Total - Now and Used Vehicles (a)

| CANADA | 12,476 | 11,711 | - 6.1 | 5,082,805 | 4,876,984 | - 4.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces | 894 | 817 | - 8.6 | 334,276 | 320,982 | - 4.0 |
| Quebec | 1,951 | 1,559 | - 20.1 | 913,180 | 694,328 | - 24.0 |
| Ontario | 5,867 | 5,242 | - 10.7 | 2,204,321 | 1,938,741 | - 12.0 |
| Nanitoba \& Saskatchewan | 1,497 | 1,880 | + 25.6 | 576,688 | 844,301 | + 46.4 |
| Al berta. | 1,150 | 1,329 | + 15.6 | 535,887 | 691,301 | + 29.0 |
| British Columbia | 1,117 | 884 | - 20.9 | 518,453 | 387,331 | - 25.3 |

(a) Includes passenger cars, trucks and buses.

