## DEPARTMENT OF TRADE AND COIMNRGE DOAINION BUREAU OF STATISTICS INTERNAL TRADE BRANCH

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## MONTHLY FINiNCING OF MOTOR VEHICLE SALES IN CANADA, DEGEMBER, 2941

Financing of now and usod motor vehiclos in Canada during December, 1940, increased 9 per cent in number and 27 per cont in amount of inancing over December, 1939. There were 10,678 units financed for $\$ 5,466,326$ in December, 1940, as compared with 9,813 vehicles financed for $4,301,127$ in the same month of 1939. Preliminary totals for the yoar 1940 revealod 176,151 transactions involving $\$ 75,268,317$, up 15 por cont in number and 20 per cont in amount of financing over the 153,107 contracts totalling $\$ 62,768,746$ during 1939.

Now vehicle financing showed a greater increase in Docember than for several months past. There were 3,377 new vehicles financed for $\$ 2,850,676$ in December, 1940, up 24 per cont in number and 35 per cent in amount of financing over the 2,719 vehiclos financed for $\hat{\$} 2,110,283$ in the corresponding month of 1939. Substantial gains over December, 1939 were recorded in all regions of the country with the exception of the Prairio Provinces. British Columbia roported an increase of 75 per cent in new vehicle financing. The increase in Queboc amounted to 53 per cent, while ontario and the Maritime Provinces showed gains of 40 and 35 per cent respectively. Doclines of 13 per cent in Manitoba and Saskatchowan combined and 14 per cont in islberta were recorded.

In the used vehiclo field, increases for Canade as whole amounted to 3 por cent in number and 29 per cent in amount of financing. There were 7,301 used vohiclos financod in Docombor, 1940, for $\$ 2,615,650$, comparod with 7,094 units financod for \$2, 190,894 in Docombor, 1939. Rosults for the verious oconomic divisions followod tho samo gonoral pattorn as for now vohiclos, although incroasos wore smallor in sizo. A gain of 26 por cont in British Columbia was followod by incroasos of 8 por cont in Ontario and 5 por oont in ? ount, inilo tho Alporta total oas 32 par cont lowor than Docombor, 1939. A ducroaso of 2 por cont opcurrod in tho Maritimo Provincos.

NUMBER OF MOTOR VEHICIES FINGNCED IN CANKDA, 1933 - 1940


Figures for the current year are subject to final revision)

| Month | Number of Vehicles |  |  |  | Amount of Financing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1938 | 1939 | 1940 | $\left[\begin{array}{c} \text { \% of } \\ \text { Change, } \\ 1940 / 39 \end{array}\right.$ | 1938 | 1939 | 1940 | $\begin{aligned} & \text { \% of } \\ & \text { Change, } \\ & 1940 / 39 \\ & \hline \end{aligned}$ |
|  |  |  |  |  | $\dagger$ | \$ | \$ |  |
| New Vehicles(a) |  |  |  |  |  |  |  |  |
| January | 2,265 | 1.721 | 2,405 | + 39.7 | 1,740,832 | 1,247,446 | 1,802,707 | + 44.5 |
| February | 2,304 | 1,663 | 2,594 | + 56.0 | 1,741,945 | 1,271,563 | 1,969,380 | + 54.9 |
| March | 3,568 | 2.642 | 3,526 | + 33.5 | 2,594,953 | 1,963,902 | 2,615,564 | + 33.2 |
| April | 6,809 | 4,688 | 5.783 | + 23.4 | 5,012,238 | 3,372,364 | 4,311,096 | + 27.8 |
| May | 7,024 | 6,046 | 6,715 | $+11.1$ | 5,318,246 | 4,515,982 | 5,089,575 | + 12.7 |
| June | 5.050 | 4,209 | 5,330 | $+26.6$ | 3,817,376 | 3,246,659 | 4,018,905 | $+23.8$ |
| July | 3,605 | 3,145 | 2,848 | - 9.4 | 2,719,524 | 2,405,739 | 2,290,959 | - 4.8 |
| August | 3,219 | 2,992 | 2,513 | - 16.0 | 2,501,978 | 2,267,915 | 1,986,731 | - 12.4 |
| September | 2,978 | 2,405 | 2,489 | $+3.5$ | 2,228,910 | 1,793,221 | 2,017,453 | + 12.5 |
| October | 2,921 | 2,472 | 2,593 | + 4.9 | 2,035,587 | 1,749,308 | 2,125,353 | $+21.5$ |
| November | 2,674 | 2, 618 | 2,948 | + 12.6 | 1,940,071 | 1,908,245 | 2,538,480 | $+33.0$ |
| December | 2,850 | 2,719 | 3,377 | +242 | 2,049,964 | 2,110,283 | 2,850,676 | + 35.1 |
| 12 months.. | 45,267 | 37,320 | 43,121 | + 15.5 | 33,701,624 | 27,852,627 | 33,616,879 | $+20.7$ |

Used Vehicles(a)

| January | 4,461 | 4,814 | 5,516 | + 14.6 | 1,464,853 | 1,562,067 | 1,758,468 | + 12.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February | 5,811 | 5,234 | 6,923 | + 32.3 | 1,817,042 | 1,648,774 | 2,219,543 | + 34.6 |
| March | 9,007 | 7,83.4 | 9,166 | + 17.0 | 2,746,365 | 2,386,624 | 2,853,348 | + 19.6 |
| April | 14,101 | 11,535 | 14,119 | + 22.4 | 4,390,244 | 3,540,931 | 4,352,548 | + 22.9 |
| May | 15,616 | 15,881 | 17,626 | + 11.0 | 4,829,349 | 4,832,390 | 5,410,156 | + 12.0 |
| June | 14,575 | 14,506 | 15,839 | + 9.2 | 4,455,952 | 4,259,442 | 4,859,310 | $+14.1$ |
| July | 12,599 | 12,656 | 14,607 | $+15.4$ | 3,748,860 | 3,702,965 | 4,460,866 | $+20.5$ |
| August | 10,719 | 11,202 | 12,048 | + 7.6 | 3,231,692 | 3,354,598 | 3,711,742 | + 10.6 |
| September | 8,885 | 7,778 | 10,485 | $+34.8$ | 2,660,351 | 2,329,244 | 3,247,690 | +39.4 |
| October | 8,472 | 9,228 | 10,421 | + 12.9 | 2,549,356 | 2,710,322 | 3,230,121 | + 19.2 |
| November | 7,130 | 8,025 | 8,979 | + 11.9 | 2,178,540 | 2,397,918 | 2,931,998 | + 22.3 |
| December | 6,060 | 7,094 | 7,301 | + 2.9 | 1,911,625 | 2,190,844 | 2,615,650 | +19.4 |
| 12 months | 117,436 | 115,787 | 233,030 | $+14.9$ | 35,984,229 | 34,916,119 | 41,651,440 | $+19.3$ |

TOTAL - New and Used Vehicles(a)

| January | 6.726 | 6,535 | 7,921 | $+21.2$ | 3,205,685 | 2,809,513 | 3,561,175 | + 26.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February .... | 8,115 | 6,897 | 9,517 | + 38.0 | 3,558,987 | 2,920,337 | 4,188,923 | + 43.4 |
| March | 12,575 | 10,476 | 12,692 | + 21.2 | 5,341,318 | 4,350,526 | 5,368,912 | $+25.7$ |
| April | 20,910 | 16,223 | 19,902 | $+22.7$ | 9,402,482 | 6,913,295 | 8,663,644 | + 25.3 |
| Nay | 22,640 | 21,927 | 24,341 | + 11.0 | 10,147,595 | 9,348,372 | 10,499,731 | + 22.3 |
| June | 19,625 | 18,715 | 21,169 | $+13.1$ | 8,273,328 | 7,506,101 | 8,878,215 | + 18.3 |
| July ....... | 16,204 | 15,801 | 17,455 | $+10.5$ | 6,468,384 | 6,108,704 | 6,751,825 | $+10.5$ |
| August ..... | 13,938 | 14,194 | 14,561 | + 2.6 | 5,733,670 | 5,622,513 | 5,698,473 | + 1.4 |
| Soptember .. | 11,863 | 10,183 | 12:974 | $+27.4$ | 4,889,261 | 4,122,465 | 5,265,143 | + 27.7 |
| Octaber . | 11,393 | 11,700 | 13,014 | + 11.2 | 4,584,943 | 4,459,630 | 5,355,474 | + 20.1 |
| November | 9,804 | 10,643 | 11,92] | $+12.1$ | 4,118,611 | 4,306,163 | 5,470,478 | $+27.0$ |
| December | 8,910 | 9,813 | 10,678 | + 8.8 | 3,961,589 | 4,301,127 | 5,466,326 | +27.1 |
| 12 months | 162,703 | 153.107 | 76,151 | $+15.1$ | 69,685,853 | 62,768,746 | 75,268,319 | + 19.9 |

(a) Includes passenger cars, trucks and buses.

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DECTMPER 1939 AND 1940

(a) Includes passergor cars, wacks and busos.

