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MONTHLY FINANCING OF MOTOR WHICIF SALES IN CAN DA, JUNF 1940
The volume of financing of new and used motor vehicle sales in Canada during June, 1940, totalled 21, 169 vehicles financed for $88,878,215$, 13 per cent in number and 18 per cent in amount of financing above the 18,715 units financed for 37,506,101 in Juhe, 1939. The decline below ilay, the peak month for motor vehicle financing, was in line with the usual seasonal rovement. During the first half of the current year, there were 95,542 vehicles financed to the extent of $\$ 41,260,600$, gains over the 80,773 vehicles financed for $33,848,144$ in the corresponding period of 1939 amounting to 18 por cont in number and 22 per cent in amount of financing.

Percentage gains over June, 1939, wero considerably greater for new vehicles than for used vehicles finenced. The 5,330 new vehicles financed for $\$ 4,018,905$ in June of this yoar were higher by 27 per cent in number and 24 per cont in amount of financing than tho 4,209 units financed for $33,246,659$ in June a yoar ago, Improvement over June, 1939, was greater in the Prairie Provincos than in other regions of the country. Combinod figures for Manitoba and Saskatchewan wore up 76 per cent over June last yoar, while a gain of 30 per cent occurrod in hlborta. Increases were recorded in all othor rogions, as follows: 24 por cont in Untario, 21 por cont in tho Maritime Provincos, 18 por cont in British Columbia and 1 por cent in Quobeci

The 15,839 usod vohicios which woro financod for $\$ 4,859,3.10$ in Canada in Juno, 1940 , wore up 9 por cent in numbor and 14 por cont in amount of financing over tho 24,506 vohicles financed for $34,259,442$ in Juno a yoar ago. Wost pronouncod gains in this fiold also occurrod in tho Prairio Provincus. In Alberta, the advanco amountod to 28 por cont and in Wanitoba and Snskatchowar, 22 por cont. Ontario figuros wero up 11 por cont, tho Maritime Provincos incroasod 10 por cont, whilo a lossor gain of 4 por cont was roportod for British Columbia. Quobec was tho only province which rocordod a doclino, usod vohiclo financing falling off 10 por cont in that provinco comparod with June, 1939。

Numbor of Motor Vehiclos Financed in Canada, $1233-1940$,


FINANCING OF MOTOR VEHICLE SALES IN CANADA, 1238-1940
(Figures for the current year are subject to final revision)

| Month | Number of Vehicles |  |  |  | Apount of Financing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1938 | 1939 | 1940 | $\begin{array}{\|l\|} \hline \% \text { of } \\ \text { Change, } \\ 1940 / 39 \end{array}$ | 1938 | 1939 | 1940 | $\begin{aligned} & \hline \% \text { of } \\ & \text { Change, } \\ & 1940 / 39 \\ & \hline \end{aligned}$ |
| New Vehiclos (a) \$ \$ |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| January ..... | 2,265 | 1,721 | 2,405 | + 39.7 | 1,740,832 | 1,247,446 | 1,802,707 | $+44.5$ |
| February ....: | 2,304 | 1,663 | 2,594 | + 56.0 | 1,741,945 | 1,271,563 | 1,969,380 | $+54.9$ |
| March ....... | 3,568 | 2,642 | 3,526 | + 33.5 | 2,594,953 | 1,963,902 | 2,615,564 | + 33.2 |
| April ........ | 6,809 | 4,688 | 5,783 | + 23.4 | 5,012,238 | 3,372,364 | 4,311,096 | + 27.8 |
| May .......... | 7,024 | 6,046 | 6,715 | $+11.1$ | 5,318,246 | 4,515,982 | 5,089,575 | + 12.7 |
| June ......... | 5,050 | 4,209 | 5,330 | $+26.6$ | 3,817,376 | 3,246,659 | 4,018,905 | + 23.8 |
| 6 months .... | 27,020 | 20,969 | 26,353 | + 25.7 | 20,225,590 | 15,617,916 | 19,807,227 | $+26.8$ |
| July ......... | 3,605 | 3,145 |  |  |  | 2,405,739 |  |  |
| August ......: | 3,219 | 2,992 |  |  | 2,501,978 | 2,267,915 |  |  |
| September .... | 2,978 | 2,405 |  |  | 2,228;910 | 1,793,221 |  |  |
| October disis | 2,921 | 2,472 |  |  | 2,035,587 | 1,749,308 |  |  |
| November .iic | 2,674 | 2,618 |  |  | 1,940,071 | 1,908,245 |  |  |
| December .6.. | 2,850 | 2,719 |  |  | 2,049,964 | 2,110,283 |  |  |
| 12 monthe ... | 45,267 | 37,320 |  |  | 33,701,624 | 27,852,627 |  |  |

Used Vohicies(a)

| January ..... | 4,461 | 4,814 | $5.5161+14.6$ | 1,464,853 | 1,562,067 | 1,758,468 | + 12.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February .... | 5,811 | 5,234 | $6,923+32.3$ | 1,817,042 | 1,648,774 | 2,219,543 | + 34.6 |
| Narch ....... | 9,007 | 7,834 | $9,166+17.0$ | 2,746,365 | 2,386,624 | 2,853,348 | + 19.6 |
| April....... | 14,101 | 11,535 | $14,119+22.4$ | 4,390,244 | 3,540,931 | 4,352,548 | + 22.9 |
| May | 15,616 | 15,881 | 17,626+11.0 | 4,829,349 | 4,832,390 | 5,410,156 | + 12.0 |
|  | 14,575 | 14,506 | $\underline{15,839}+9.2$ | 4,455,952 | 4,259,442 | 4,859,310 | + 14.1 |
| 6 months | 63,571 | 59,804 | $69,189+15.7$ | 19,703,805 | 18,230,228 | 21,453,373 | + 17.7 |
| July ......... | 12,599 | 12,656 |  | 3,748,860 | 3,702,965 |  |  |
| hugust ...... | 10,719 | 11,202 |  | 3,231,692 | $3,354,598$ |  |  |
| September ... | 8,885 | 7,778 |  | 2,660,351 | $2,329,244$ |  |  |
| October ..... | 8,472 | 9,228 |  | 2,549,356 | 2,710,322 |  |  |
| November ..... | 7,130 | 8,025 |  | 2,178,540 | 2,397,918 |  |  |
| December .... | 6,060 | 7,094 |  | 1,911,625 | 2,190,844 |  |  |
| 12 months | 117,436 | 115,787 |  | 35,984,229 | 34,916,119 |  |  |


| January ..... | 6,726 | 6,535 | 7,921 | + 21.2 | 3,205,685 | 2,809,513 | 3,561,175 | $+26.8$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February .... | 8,115 | 6,897 | 9,517 | $+38.0$ | 3,558,937 | 2,920,337 | 4,188,923 | + 43.4 |
| March ....... | 12,575 | 10,476 | 12,692 | + 21.2 | 5,341,318 | 4,350,526 | 5,468,912 | $+25.7$ |
| hpril | 20,910 | 16,223 | 19,902 | $+22.7$ | 9,402,482 | 6,913,295 | 8,663,644 | $+25.3$ |
| May .......... | 22,640 | 21,927 | 24,341 | + 11.0 | 10,147,595 | 9,348,372 | 10,499,731 | + 12.3 |
| June ........: | 19,625 | 18,715 | 21,169 | $+13.1$ | 8,273,328 | 7,506,101 | 8,878,215 | $+18.3$ |
| 6 montrs .... | 90.591 | 80,773 | 95,542 | + 18.3 | 39,929,395 | 33,848,144 | 41,260,600 | $+21.9$ |
| July ......... | 16,204 | 15,801 |  |  |  |  |  |  |
| hugust ......: | 13,938 | 14,194 |  |  | $5,733,670$ | $5,622,513$ |  |  |
| September .... | 11,863 | 10,183 |  |  | $4,889,261$ | $4,122,465$ |  |  |
| October ...... | 11,393 | 11,700 |  |  | $4,584,943$ | 4,459,630 |  |  |
| November ..... | 9,804 | 10,643 |  |  | 4,118,611 | 4,306,163 |  |  |
| December ....: | 8,910 | 9,813 |  |  | 3,961,589 | 4,301,127 |  |  |
| 12 months ... | 162,703 | 153,107 |  |  | 69,685,853 | 62,763,746\| |  |  |

(a) Includes passenger cars, trucks and buses.


| CANADA | 4,209 | 5.330 | $+26.5$ | 3,246,659 | 4,018,905 | + 23.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces | 308 | 373 | $+21.1$ | 258,500 | 299,066 | $+15.7$ |
| Quebec .......... | 884 | 889 | + 0\%6 | 758,422 | 746,485 | - 1.6 |
| Ontario | 1,627 | 2,018 | + 24.0 | 1,172,603 | 1,466,285 | + 25.0 |
| Man and Sask. | 610 | 1,071 | + 75.6 | 426,286 | 740,198 | + 73.6 |
| Alberta. | 490 | 638 | + 30.2 | 360,800 | 472,613 | + 31.0 |
| British Columbia. | 290 | 341 | + 17.6 | 270,048 | 294,258 | $+\quad 9.0$ |


| CANADA | 14,506 | 15,839 | + $9+2$ | 4,252,442 | $4,859,310$ | $+14.1$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces | 1,211 | 1,327 | + 9:6 | 357,353 | 408,735 | $+14.4$ |
| Quebec ........... | 2,630 | 2,356 | - 10.4 | 839,240 | 785,654 | - 6.4 |
| Ontario .......... | 6,386 | 7,077 | + 10.8 | 1,733,080 | 1,974,020 | + 13.9 |
| Men, and Sask. ... | 1,834 | 2,237 | + 22.0 | 542,800 | 726,810 | + 33.9 |
| Alberta .......... | 1,248 | 1,599 | + 23.7 | 407,905 | 544,361 | $+33.5$ |
| British Columbia. | 1,197 | 1,243 | + 3.8 | 379,064 | 419,730 | + 10.7 |

TOTAL - New and Used Vehicles(a)

| CANADA | 18,715 | 21,169 | $+13.1$ | L. 506 | $8,878,215$ | + 18.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Province: | 1,519 | 1,700 | + 11.9 | 615,853 | 707,801 | $+14: 9$ |
| Quebec .c......... | 3,514 | 3,245 | - 7.7 | 1,597,662 | 1,532,139 | - 4.1 |
| Ontario......... | 8,013 | 9,095 | + 23.5 | 2,905,683 | 3,440,305 | +18.4 |
| Man. and Sask. 0 | 2,444 | 3,308 | + 35.4 | 969,086 | 1,467,008 | $+51.4$ |
| Alberta........ | 1,738 | 2,237 | + 28.7 | 768,705 | 1,016,974 | + 32.3 |
| British Columbia | 1,487 | 1,584 | + 6.5 | 649,112 | 713,988 | $+10.0$ |

(a) Includes passenger cars, trucks and buses:

