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DEPARTMENT OF TRADE AND COMMERCE DOMINION BUREAU OF STATISTICS INTERNAL TRADE BRANCH OTTAWA, CANADA

Minister of Trade and Commerce

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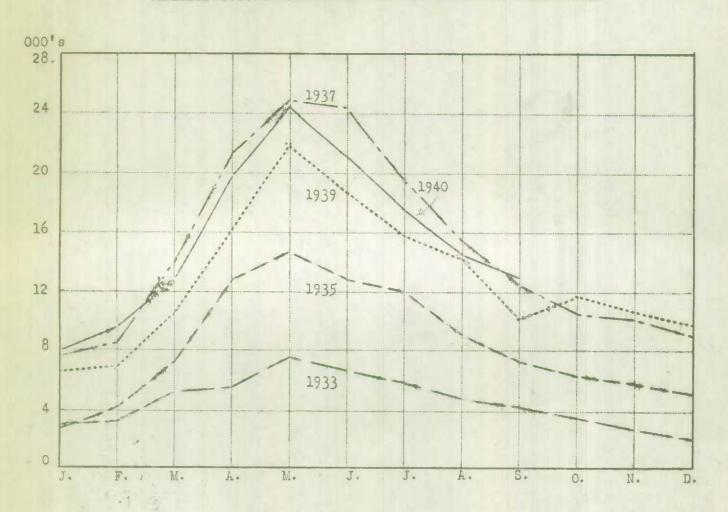
MONTHLY FINANCING OF MOTOR VEHICLE SALES IN CANADA, SEPTEMBER, 1940

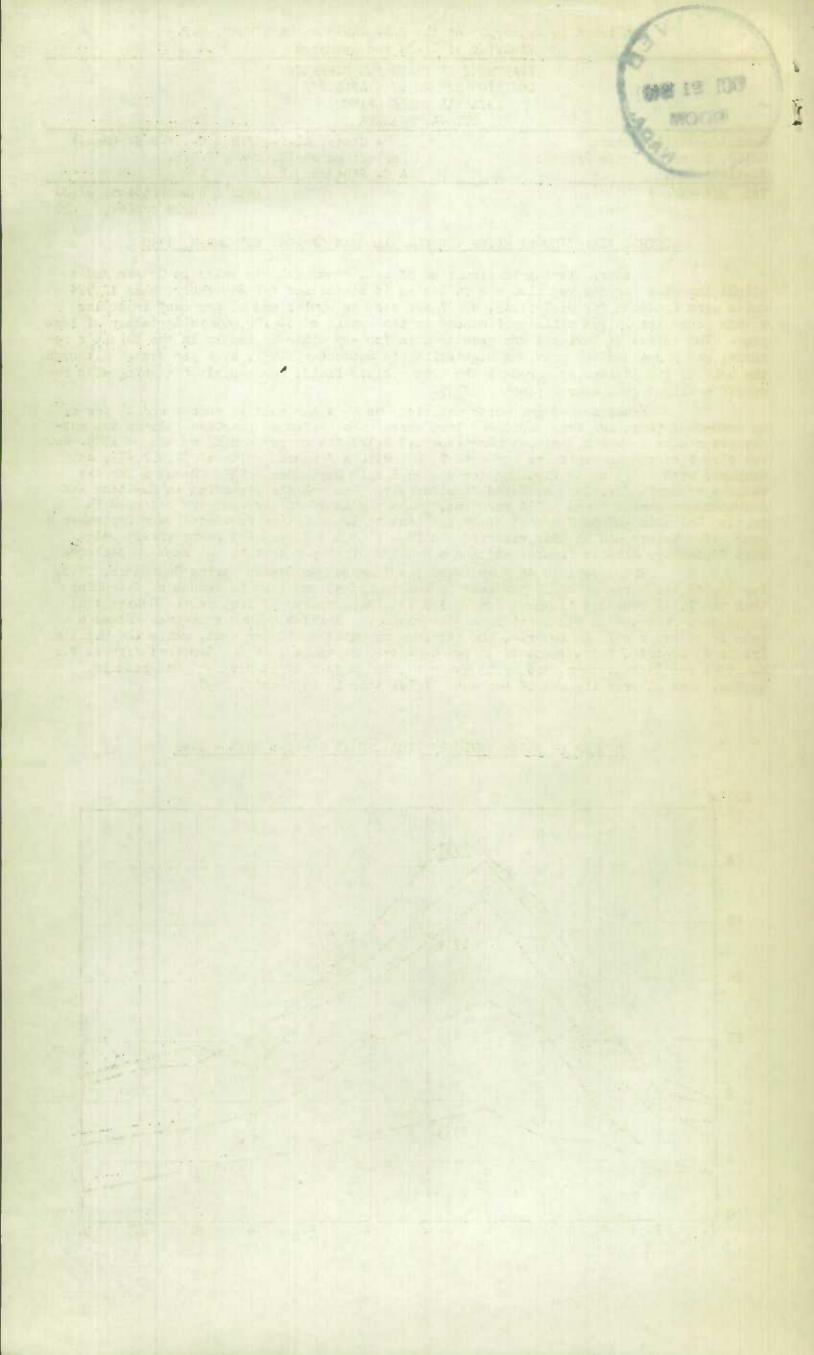
A sharp upswing in financing of used motor vehicle sales in Canada and a slight increase for new vehicles are reflected in statistics for September, when 12,974 units were financed for \$5,265,143, up 27 per cent in number and 28 per cent in dollar volume above the 10,183 vehicles financed to the extent of \$4,122,465 in September of last year. The volume of business was greater than for any other September in the Bureau's records, and surpassed the previous high point, in September, 1937, by 4 per cent. Although the bulk of the advance occurred in the used vehicle field, new vehicle financing also recorded a slight gain over September, 1939.

Financing of new motor vehicles was up 4 per cent in number and 13 per cent in amount of financing over September last year. The September increase follows two successive months in which declines were recorded below the corresponding months of 1939. New vehicles financed in September numbered 2,489, with a financed value of \$2,017,453, as compared with 2,405 units financed for \$1,793,221 in September, 1939. Results for the various economic divisions differed considerably. New vehicle financing in Manitoba and Saskatchewan combined was up 34 per cent, while a gain of 26 per cent was recorded in British Columbia and an increase of 14 per cent in the Maritime Provinces over September a year ago. Quebec and Ontario reported declines of 6 and 7 per cent respectively below last September, Alberta figures showing a decline of 21 per cent in the same comparison.

There were 10,485 used vehicles financed in Canada during September, 1940, for \$3,247,690, greater by 35 per cent in number and 39 per cent in amount of financing than the 7,778 vehicles financed for \$2,329,244 in September of last year. Substantial gains were recorded in all sections of the country. British Columbia figures showed a gain of 67 per cent. In Ontario, the increase amounted to 42 per cent, while the Maritime Provinces reported improvement of 38 per cent over September, 1939. Combined figures for Manitoba and Saskatchewan were up 23 per cent, and a gain of 22 per cent occurred in Quebec, with Alberta figures 14 per cent higher than in September, 1939.

NUMBER OF MOTOR VEHICLES FINANCED IN CANADA, 1933 - 1940

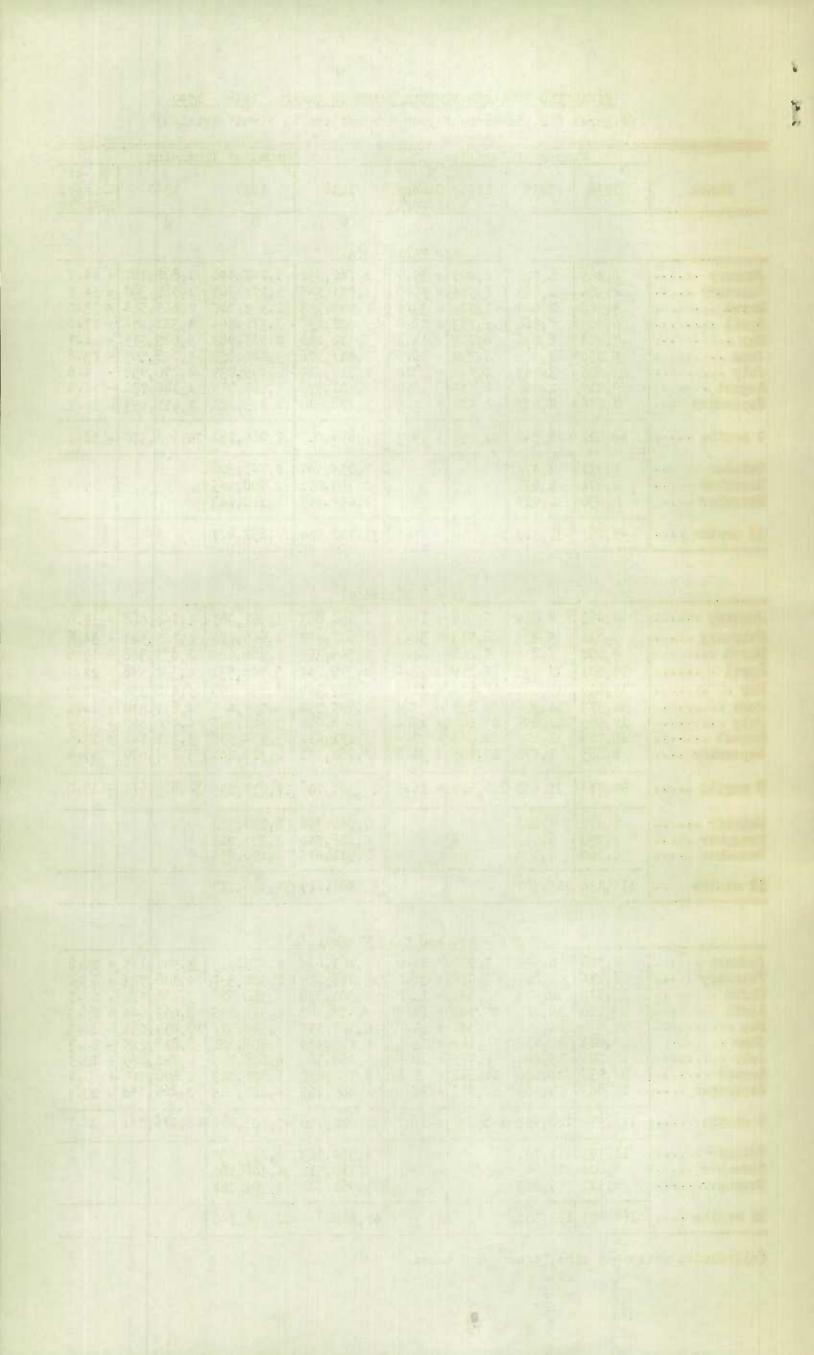




FINANCING OF MOTOR VEHICLE SALES IN CANADA, 1938 - 1940 (Figures for the current year are subject to final revision)

	Number of Vehicles			Amount of Financing				
Month	1938	1939	1940	% of Change, 1940/39		1939	1940	% of Change, 1940/39
		DATE STORY OF ST	error over 100 to the manufacture	ति क सर्गेकारण्याः । <i>वीशा</i> र्वे चैत्रते ह		*	\$	
		and the second s	113	w Vehic	les(a)			
January February March Mapril May June July August	2,265 2,304 3,568 6,809 7,024 5,050 3,605 3,219	1,721 1,663 2,642 4,688 6,046 4,209 3,145 2,992	2,594 3,526 5,783 6,715 5,330	+ 39.7 + 56.0 + 33.5 + 23.4 + 11.1 + 26.6 - 9.4 - 16.0	1,740,832 1,741,945 2,594,953 5,012,238 5,318,246 3,817,376 2,719,524 2,501,978	1,247,446 1,271,563 1,963,902 3,372,364 4,515,982 3,246,659 2,405,739 2,267,915	1,802,707 1,969,380 2,615,564 4,311,096 5,089,575 4,018,905 2,290,959 1,986,731	+ 54.9 + 33.2 + 27.8 + 12.7 + 23.8 - 4.8
September	2,978	2,405		+ 3.5	2,228,910	1,793,221	2,017,453	
9 months	36,822	29,511	34,203	+ 15.9	27,676,002	22,084,791	26,102,370	+ 18.2
October November December	2,921 2,674 2,850	2,472 2,618 2,719			2,035,587 1,940,071 2,049,964	1,749,308 1,908,245 2,110,283		
12 months	45,267	37,320			33,701,624	27,852,627		
	grand grand grand grand and a constant of the		Ų5.	ed Vehic	les(a)		1. Sept train 17 Shed with Streetman	
January February March April May June July August September	4,461 5,811 9,007 14,101 15,616 14,575 12,599 10,719 8,885	4,814 5,234 7,834 11,535 15,881 14,506 12,656 11,202 7,778	6,923 9,166 14,119 17,626 15,839 14,607 12,048	+ 14.6 + 32.3 + 17.0 + 22.4 + 11.0 + 9.2 + 15.4 + 7.6 + 34.8	1,464,853 1,817,042 2,746,365 4,390,244 4,829,349 4,455,952 3,748,860 3,231,692 2,660,351	3,354,598	3,711,742	+ 34.6 + 19.6 + 22.9 + 12.0 + 14.1 + 20.5 + 10.6
9 months	95,774	91,440	106,329	+ 16.3	29,344,708	27,617,035	32,873,671	+ 19.0
October November December	8,472 7,130 6,060	9,228 8,025 7,094			2,549,356 2,178,540 1,911,625	2,397,918		
12 months	117,436	115,787			35,981,229	34,916,119		
	13	TOIR	L - New	and Use	d Vehicles(a)		
January February March April June June July August September October November December	6,726 8,115 12,575 20,910 22,640 13,625 16,204 13,938 11,863 132,596 11,393 9,804 8,910	6,535 6,897 10,476 16,223 21,927 18,715 15,801 14,194 10,183 120,951 11,700 10,643 9,813	7,921 9,517 12,692 19,902 24,343 21,169 17,455 14,561 12,974	+ 21.2 + 38.0 + 21.2 + 22.7 + 11.0 + 13.1 + 10.5 + 2.6 + 27.4	3,205,685 3,558,987 5,341,318 9,402,482 10,147,595 8,273,328 6,468,384 5,733,670 4,889,261	2,809,513 2,920,337 4,350,526 6,913,295 9,348,372 7,506,101 6,108,704 5,622,513 4,122,465 4,459,630 4,306,163	4,138,923 5,468,912 8,663,644 10,499,731 8,878,215 6,751,825 5,698,473 5,265,143	+ 43.4 + 25.7 + 25.3 + 12.3 + 10.5 + 1.4 + 27.7
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⁽a) Includes passenger cars, trucks and buses.



FINANCING OF MOTOR VEHICLE SALES IN CANADA, BY PROVINCES SEPTEMBER, 1939 and 1940

Province	Numb	er of Vehicl	es	Amount of Financing			
	September 1939	September 1940	% Change 1940/39	September	September 1940	% Chang 1940/39	

New Vehicles(a) CANADA 2,405 2,489 3.5 1,793,221 2,017,453 + 12.5 Maritime Provinces 118 134 + 13.6 110,502 + 10.0 100,457 ÷ 5.9 - 7.0 295,930 622,915 + 7.0 + 3.2 Quebec 370 348 316,766 844 785 Ontario 642,560 393,630 293,831 86,458 Man. and Sask. ... 587 786 + 33.9 581,540 + 47.7 Alberta 247,205 379 301 - 20.6 + 15.9 British Columbia . + 26.2 107 + 37.5 135

Used Vehicles(a) CANADA 7.778 10,485 + 34.8 2,329,244 3,247,690 + 39.4 Maritime Provinces 642 884 187,757 340,764 + 37.7 251,409 + 33.9 438,044 + 21.8 + 28.5 Quebec 1,091 1,329 3,442 1,368,394 4,893 938,200 382,219 Ontario + 42.2 + 45.9 1,217 1,501 514,770 347,167 327,906 + 34.7 + 17.5 Man. and Sask. ... + 23.3 Alberta 830 295,531 184,773 947 + 14.1 British Columbia . 931 556 + 67.4 + 77-5

TOTAL - New and Used Vehicles(a)							
CANADA	10,183	12,974	+ 27.4	4,122,465	5,265,143	+ 27.7	
Maritime Provinces Quebec Ontario Man. and Sask Alberta British Columbia .	760 1,461 4,286 1,804 1,209 663	1,018 1,677 5,678 2,287 1,248 1,066	+ 33.9 + 14.8 + 32.5 + 26.8 + 3.2 + 60.8	288,214 636,694 1,561,115 775,849 589,362 271,231	361,911 754,810 2,010,954 1,096,310 594,372 446,786	+ 25.6 + 18.6 + 28.8 + 41.3 + 0.9 + 64.7	

⁽a) Includes passenger cars, trucks and buses.

