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DEPARTMENT OF TRADE AND COMMERCE
    DOMINION BUREAU OF STATISTICS
    INTERNAL TRADE BRANCH
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## FINANCING OF MOTOR VEHICLE SALES IN CANADA, OCTOBER, 1936

Marked gains in financing of motor vehicle sales in Canada are reported for the month of October, 1936, as compared with the corresponding month a year ago. The number of units financed was 8,656 , an increase of 37 per cent, and their financed value was $\$ 3,222,545$, a gain of 36 per cent. This is slightly higher than the average gain for the ten-month period January to october, during which 119,762 vehicles were financed for $\$ 47,929$, 084, a gain of 34 per cent in both number and amount.

New vehicles numbered 2,060 or 24 per cent of the October total, while used vehicles numbered 6,596 or 76 per cent. The average amount of financing per new vehicle was $\$ 738$, a new high for this year. on the other hand, the average for used vehicles, \$258, was a new low for the year. The ten-month total for new vahicles was 37,253, a gain over october, 1935, of 32 per cent, while the oumulative figure for used vehicles was 82,509 , showing an improvement of 36 per cent.

In comparison with september of this year, all provinces reported the usual seasonal recession in october excepting only Alberta, where increased trade more than offset the usual seasonal decline, resulting in moderate gains over the preceding month. October totals of new vehicles by provinces, with figures for September in brackets, follow: Maritimes, 93 (153); quebec, 372 (452); ontario, 903 (1,170); Manitoba and Saskatohewan, 235 (331); Alberta, 261 (252), and British Columbia, 196 (227). The corresponding data for used vehicies is as follows: Maritimes, 462 (550); Quebec, 937 ( 1,041 ); Ontario, 3,353 (3,576); Manitoba and Saskatchewan, 750 (902); Alberta, 514 (491), and British Columbia, 580 (625).

Number of Motor Vehicles Financed in Canada, 1933-1936
( 000 's omitted)

$21 / 11 / 36$.

FINANCING OF MOTOR VEHICLE SALES IN CANADA, 1934 - 1936
(Figures for the current year are subject to final revision)

| Number of Vehicles |  |  |  | Amount of Financing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1934 | 1935 | 1936 | \% of <br> Change <br> $1935-36$ | 1934 | 1935 | 1936 | \% of <br> Change <br> $1936-36$ |


| Jan.. | 509 | 885 | 1,491 | $+68.5$ | \$ 363,847 | \$ 651,272 | \$1,035,878 | $+59.1$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feb.. | 882 | 1,592 | 1,451 | - 8.9 | 623,447 | 1,136,203 | 1,006,756 | - 21.4 |
| March | 1,775 | 2,540 | 3,149 | $+24.0$ | 1,221,058 | 1,756,967 | 2,177,433 | $+23.9$ |
| April | 3,219 | 4,779 | 6,302 | $+31.9$ | 2,109,794 | 3,250,246 | 4,250,685 | $+30.8$ |
| May . | 4,123 | 5,288 | 7,227 | $+36.7$ | 2,852,630 | 3,668,725 | 4,932,173 | $+34.4$ |
| June. | 3,469 | 3,862 | 5,551 | $+43.7$ | 2,469,198 | 2,669,173 | 3,954,222 | $+48.1$ |
| July. | 2,774 | 3,541 | 4,316 | $+21.9$ | 1,910,377 | 2,531,943 | 3,098,442 | $+22.4$ |
| Aug.. | 2,080 | 2,371 | 3,061 | $+29.1$ | 1,480,983 | 1,692,405 | 2,203,440 | $+30.2$ |
| Sept. | 1,774 | 1,961 | 2,645 | $\therefore 34.9$ | 1,310,041 | 1,428,316 | 1,885,754 | $+32.0$ |
| Oot.. | 1,280 | 1,480 | 2,060 | $+39.2$ | 930,492 | 1,096,937 | 1,519,272 | $+38.5$ |
| 10 mss . | 21,785 | 28,299 | 37,253 | $+31.6$ | 15,271,867 | 19,882,187 | 26,064,055 | $+31.1$ |
| Nov. . | 865 | 1,787 |  |  | 636,688 | 1,242,813 |  |  |
| Dec.. | 614 | 1,864 |  |  | 456,180 | 1,285,656 |  |  |
| 12 mos. | 23, 264 | 31,950 |  |  | 16,364,735 | 22,410,656 |  |  |

Used Vehicles $(x)$

| Jan.. | 1,648 | 1,844 | 3,394 | $+84.1$ | \$ 450, 126 | \$ 513,076 | \$ 987,510 | $\pm 92.5$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feb.. | 1,852 | 2,657 | 3,324 | $+25.1$ | 504,955 | 848,001 | - 924,853 | + 9.1 |
| March | 3,396 | 4,645 | 6,639 | $+37.1$ | 918, 164 | 1,223,575 | 1,736,976 | + 42.0 |
| April | 5,373 | 7,970 | 10,684 | $+34.1$ | 1,387,137 | 2,123,201 | 2,876,257 | + 35.5 |
| May | 7,686 | 9,448 | 13,622 | $+44.2$ | 1,953,204 | 2,478,268 | 3,634,272 | $+46.6$ |
| June. | 7,023 | 8,959 | 13,102 | $+46.2$ | 1,797,387 | 2,286,465 | 3,389,507 | $+48.2$ |
| July. | 6,602 | 8,424 | 10,158 | $+20.6$ | 1,714,419 | 2,109,499 | 2,656,701 | + 25.9 |
| Aug. . | 5,422 | 6,710 | 8,075 | $+20.3$ | 1,385,022 | 1,712,378 | 2,089,889 | $+22.0$ |
| Sept. | 4,200 | 5,324 | 7,185 | $+35.0$ | 1,085,155 | 1,377,752 | 1,865,781 | $+35.4$ |
| Oct.. | 4,186 | 4,843 | 6,596 | $+36.2$ | 1,075,877 | 1,266,777 | 1,703,273 | $+34.5$ |
| 10 mos | 47,388 | 60,824 | 82,509 | $+35.7$ | $12,271,446$ | 15,938,992 | 21,865,029 | $+37.2$ |
| Nov.. | 3,314 2,204 | $4,062$ |  |  | $\begin{aligned} & 851,469 \\ & 603,813 \end{aligned}$ | $\begin{array}{r} 1,050,592 \\ 942,024 \end{array}$ |  |  |
| $12 \mathrm{mos}$. | 52,906 | 68,228 |  |  | 13,726,728 | 17,931,608 |  |  |

Total - New and Used Vehicles $(x)$

| Jan.. | 2,157 | 2,729 | 4,885 | $\pm 79.0$ | \$ 813,973 | \$1, 164, 348 | \$2,023,388 | $+73.8$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feb.. | 2,734 | 4,249 | 4,775 | $+12.4$ | 1,128,402 | 1,984,204. | 1,931,609 | - 2.7 |
| March | 5,171 | 7,185 | 9,518 | $+32.5$ | 2,139,222 | 2,980,542 | 3,914,409 | $+31.3$ |
| April | 8,492 | 12,749 | 16,986 | $+33.2$ | 3,496,931 | 5,373, 447 | 7,126,942 | $+32.6$ |
| May . | 11,809 | 14,736 | 20,849 | + 41.5 | 4,805,834 | 6,146,993 | 8,566,445 | $+39.4$ |
| June. | 10,492 | 12,821 | 18,653 | + 45.5 | 4,266,585 | 4,955,638 | $7,343,729$ | $+48.2$ |
| July. | 9,376 | 11,965 | 14,474 | + 21.0 | 3,624,796 | $4,641,442$ | 5,755,143 | $+24.0$ |
| Aug.. | 7,502 | 9,081 | 11,136 | $+22.6$ | 2,866,005 | 3,404, 783 | 4,293,329 | $+26.1$ |
| Sept. | 5,974 | 7,285 | 9,830 | + 34.9 | 2,395,196 | 2,806,068 | 3,751,545 | $+33.7$ |
| Oct.. | 5,466 | 6,323 | 8,656 | $+36.9$ | 2,006,369 | 2,363,714 | 3,222,545 | $+36.3$ |
| $10 \mathrm{mos}$. | 69,173 | 89, 123 | 119,762 | $+34.4$ | $27,543,313$ | 35,821,179 | 47,929,084 | $+33.8$ |
| Nov. . | 4,179 | 5,849 |  |  | $1,488,157$ | 2,293,405 |  |  |
| Dec.. | 2,818 | 5,206 |  |  | 1,059,993 | 2,227,680 |  |  |
| $12 \mathrm{mos}$. | 76,170 | 100,178 |  |  | 30,091,463 | 40,342,264 |  |  |

(x)

Includes passenger cars, trucks and buses.


Now Vehicles ${ }^{(a)}$

| CANADA | 2,645 | $1,885,754$ | 2,060 | $1,519,272$ | 37,253 | $26,064,055$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritimes | 1.53 | 119,070 | 93 | 71,792 | 2,591 | 1,944,849(b) |
| Quebec | 452 | 346,518 | 372 | 304,448 | 7,230 | 5,455,158 |
| ontario | 1,170 | 795,44.5 | 903 | 649,664 | 16,592 | 10,959,774(b) |
| Man. \& Sask. | 391 | 257, 25.3 | 235 | 157,864 | 4,490 | 3,056,316 |
| Alberta | 252 | 170,879 | 261 | 176,942 | 3,489 | 2,297,827 |
| British Columbia | 227 | -96,589 | 196 | 158,562 | 2,861 | 2,350,131 |

Used Vehicles ${ }^{(a)}$

| CANADA | 72185 | $1,865,791$ | 6,596 | $1,703,273$ | 82,509 | $\begin{gathered} \$ \\ 21,865,029 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritimes | 550 | 145,468 | 462 | 117,629 | 5,710 | 1,556,210(b) |
| Quebec | 2,041 | 284,271 | 937 | 269,972 | 13,387 | 3,806,691 |
| ontario | 3,573 | 884, 536 | 3,353 | 801,229 | 41,741 | 10,470,841(b) |
| Man. \& Sask. | 902 | 229,498 | 750 | 198,149 | 7,696 | 2,065,075 |
| Alberta | 101 | 117,595 | 514 | 145,715 | 6,306 | 1,855,277 |
| British Columbia | 625 | . 274,423 | 580 | 170,579 | 7,669 | 2,110,935 |

Total, Now and Used Vehicles(a)

| CANADA | 9,820 | $3,751,545$ | 8,656 | $3,222,545$ | 119,762 | $47,929,084$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritimes | 703 | 264,538 | 555 | 189,421 | 8,301 | 3,501,059(b) |
| Quebec | 1,493 | 530,789 | 1,309 | -574,420 | 20,617 | 9,261,849 |
| Ontario | 4,743 | 1,679,981 | 4,256 | 1,450,893 | 58,333 | 21,430,615(b) |
| Man. \& Sask. | 1,293 | 486,751 | 985 | 356,013 | 12,186 | 5,121,391 |
| Alberta | 743 | 318,474 | 775 | 322,657 | 9,795 | 4,153,104 |
| British Columbia | 852 | 371,012 | 776 | 329,141 | 10,530 | 4,461,066 |

(a) Includes passenger cars, trucks and buses.
(b) Revised.

