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## DEPARTMENT OF TRADE AND COMMERCE <br> DOMTNION BUREAT OF STATISTICS

IN'TRNAL TRADE ESRANCH
OTTATA, CANADA
Dominion Statistician: R. H. Oats, LI.D., F.R.S.C., F.S.S. (Hun.) Chief, Internal Trade Branch: Herber" Marshall, B.A., F.S.S.

## V. $8 \times \mathrm{N} . \mathrm{O}^{2}$

FINANCING OF MOTOR VEHICLE SALES IN CANADA, FEBRUARY, 1937.
Sules of 8,490 new and used motor vehicles were financed by Canadian companies during February, 1937, an increase of 3,501 vehícles or 70.2 per cent as compared with last year and a gain of 949 veliicles or 12.6 per cent over January this year.

During the first two months af 1937, a total of 10,031 vehicles were financed to the extent of $\$ 0,838,057$, an increase of 59.8 per cent in number and 65.4 per cent in amount as compared with the corresponding period last year when 10,034 vehicles were finarced for $\$ 4,133,655$.

Approximately 32 per cent of the February total were new vehicles, which numbered 2,722 , recording a gain of 1,167 units or 75.0 per cent over February, 1936, and an advance of 1.7 per cent over January, 1937. The various provinces showed gains over February last year, ranging from 1.5 per cent for British Columbia to 180.7 per cent for the Maritime provinces. Alberta reported an increase of 13.5 per cent; Manitoba and Saskatchewan, 61.7 per cent; ontario, 80.3 per cent; ald $2 u$ ebec, 124.9 per cent.

Used vehicles numbered 5,768 or 68 per cent of the February totul. The b8.0 per cent gain over last year, while not so large as that shown for new vehicles, is nevertheless outstanding. Compared with the increase for Canada as a whole, Alberta showed a gain of 33.9 per cent; Quebec, 72.8 per cent; ontario, 99.1 per cent; and the Muritime provinces, 118.7 per cent. The combined figures for Manitoba and Suskutchewan showed a drop of 12.5 per cent, while the British Columbia total decreased 1.0 per cent from last year.

Number of Motor Vehicles Finansed in Cunudu, 1933-1937


## FINAICING OF HOIOR VEITCLE SALES IN CANADA, 1935 - 1937

(Figures for the current year are subject to final revision)

|  | Number of Vehicles |  |  |  | Amount of Tinancing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | 1935 | 1936 | 1937 | $\left[\begin{array}{cc} \% & \text { of } \\ \text { Change, } \\ 1937 / 36 \end{array}\right.$ | 1935 | 1936 | 1937 | \% of Change, 1937/58 |

New Vehicles $(x)$

| January ....... | 885 | 1,524 | 2,677 | +75.7 | \$ 651,272 | \$1,054,002 | 1, 848,131 | +75.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February ...... | 1,592 | 1,555 | 2,722 | +75.0 | 1,136,203 | 1,102,521 | 1,926,096 | +74.7 |
| 2 mos. ...... | 2,477 | 3,079 | 5,399 | +75.3 | 1,787,475 | 2,156,523 | 3,774,227 | +75.0 |
| March ......... | 2,540 | 3,172 |  |  | 1,756,967 | 2,192,004 |  |  |
| April | 4,779 | 6,331 |  |  | 5, 550,246 | 4,267,503 |  |  |
| May | 5,288 | 7,270 |  |  | 3,668,725 | 4,360,491 |  |  |
| June | 3,862 | 5,615 |  |  | 2,669,173 | 3,980,548 |  |  |
| July | 3,541 | 4,293 |  |  | 2,551,943 | 5,074,640 |  |  |
| August ........ | 2,371 | 3,087 |  |  | 1,692,'505 | 2,216,705 |  |  |
| September ..... | 1,961 | 2,672 |  |  | 1,428,516 | 1,922,520 |  |  |
| October ....... | 1,480 | 2,097 |  |  | 1,096,907 | 1, $32.0,524$ |  |  |
| November | 1,787 | 2,015 |  |  | $1,4 \leqslant 2,813$ | 1,459,643 |  |  |
| December | 1,864 | 5,252 |  |  | 1,285,656 | 2,114,120 |  |  |
| 12 mos. | 31,950 | 42,863 |  |  | 22,410,656 | 29,887,861 |  |  |

Used Vehicles ( $x$ )

| January | 1,844 | 3,521 | 4,864 | +38.1 | \$ 513,076 | (\$1,016,356 | 11,421,014 | +39.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February | 2,657 | 3,434 | 5,768 | +68.0 | 757,258 | 960,796 | 1,642,816 | +71.0 |
| 2 mos. | 4,501 | 6,955 | 10,632 | +52.9 | 1,270,334 | 1,977,132 | 4, 063,830 | +55.0 |
| March | 4,645 | 6,484 |  |  | 1,223,575 | 1,770,044 |  |  |
| April | 7,970 | 10,825 |  |  | 2,123,201 | 2,897,812 |  |  |
| May . | 9,448 | 13,902 |  |  | 2,478,268 | 3,680,981 |  |  |
| June | 8,959 | 13,448 |  |  | 2,286,465 | 3,467,078 |  |  |
| July | 8,424 | 10,349 |  |  | 2,109,499 | 2,696,934 |  |  |
| August | 6,710 | 8,312 |  |  | 1,712,378 | 2,129,282 |  |  |
| September | 5,324 | 7,640 |  |  | 1,377,752 | 1,939,819 |  |  |
| October. | 4,843 | 6,752 |  |  | 1,266,777 | 1,749,543 |  |  |
| November | 4,062 | 4,945 |  |  | 1,050,592 | 1,309,686 |  |  |
| December | 3,342 | 5,039 |  |  | 942,024 | 1,353,640 |  |  |
| 12 mos . | 68,228 | 94,651 |  |  | 17,840,865 | 24,971,951 |  |  |

Total - New and IJsed Vehicles ( x )

| January ....... | 2,729 | 5,045 | 7,541 | +49.5 | \$1,164,048 | \$2,070,308 | \$3,269,145 | +57.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February ...... | 4,249 | 4,989 | 8,490 | +70.2 | 1,890,461 | 2,065,317 | 3,568,912 | +73.0 |
| 2 mos . ..... | 6,978 | 10,054 | 16,051 | +59.8 | U,057,809 | 4,730,655 | 6,838,057 | +65.4 |
| March ......... | 7,185 | 9,656 |  |  | 2,980,542 | 3,962,048 |  |  |
| April ......... | 12,749 | 17,156 |  |  | 5,573, 447 | 7,165,175 |  |  |
| May ............ | 14,736 | 21,172 |  |  | 6,146,993 | 8,641,472 |  |  |
| June .......... | 12,821 | 19,063 |  |  | 4,955,638 | 7,4.7,606 |  |  |
| July .......... | 11,965 | 14,642 |  |  | 4,641,442 | 5,771,574 |  |  |
| August ........ | 9,081 | 11,399 |  |  | 3,404,783 | 4,345,987 |  |  |
| September ..... | 7,285 | 10,312 |  |  | 2,806,068 | 3,862,339 |  |  |
| Octaber ........ | 6,323 | 8,849 |  |  | 2,363,714 | 3,292,867 |  |  |
| November . ..... | 5,849 | 6,960 |  |  | 2,293,405 | 2,769,529 |  |  |
| December ...... | 5,206 | 8,271 |  |  | 2,227,680 | 3,467,760 |  |  |
| $12 \mathrm{mos}$. | 100,178 | 137,514 |  |  | 40,251,521 | 54,859,812 |  |  |

(x) Includes passenger cars, trucks and buses.

FINANCING OF MOTOR VEHICLE SALES II CANADA BY AFOVENCLS, HERU:RY, 1936 AND 1937.


New Vehicleis (a)

| CANADA ..... | 1,555 | 2,722 | + 75.0 | $1,102,521$ | $1,926,096$ | + 74.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mardtimes ... | 57 | 160 | $+180.7$ | 47,669 | 118,985 | +149.6 |
| Quebec | 213 | 479 | +124.9 | 155,841 | 569;861 | +137.3 |
| Ontario .......... | 811 | 1,511 | + 86.3 | 547,895 | 1,023,358 | + 86.8 |
| Man. \& Sask. ...... | 120 | 194 | +61.7 | 87,059 | 131,655 | + 51.2 |
| Alberta ........... | 155 | 176 | + 13.5 | 102,310 | $126,368$ | + 23.5 |
| British Columbia .. | 199 | 202 | + 1.5 | 161,747 | 155,869 |  |

Used Vehicles (a)

| CANADA ..... | 3,434 | 5,768 | +68.0 | $960,796$ | $1,642,816$ | + 71.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritimes | 134 | 293 | $+118.7$ | 41,512 | 91,889 | +121.4 |
| Quebec ............ | 437 | 755 | + 72.8 | 147,699 | 246,928 | + 67.2 |
| Ontario ........... | 1,840 | 3,663 | + 99.1 | 494,105 | 999,886 | +102.4 |
| Man, \& Sask. ...... | 200 | 175 | - 12.5 | 64,852 | 51,245 | -21.0 |
| Alberta | 192 | 257 | +33.9 | 61,718 | 84,268 | + 36.5 |
| British Columbia... | 631 | 625 | - 1.0 | 150,910 | 168,600 | + 11.7 |

Total, New and Used Vehicles (a)

| CANADA ..... | 4,989 | 8,490 | $+70.2$ | $2,063,317$ | $3,568,912$ | $\begin{array}{r}73.0 \\ \hline\end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritimes ......... | 191 | 453 | $+137.2$ | 89,181 | 210,874 | +136.5 |
| Quebec ............. | 650 | 1,234 | + 89.8 | 303,540 | 616,789 | +103.2 |
| Ontario ........... | 2,651 | 5,174 | + 95.2 | 1,042,000 | 2,023,244 | + 94.2 |
| Man. \& Sask. ....... | 320 | 369 | + 15.3 | 151,911 | 182,900 | +120.4 |
| Alberta .......... | 347 | 433 | +24.8 | 164,028 | 210,636 | + 28.4 |
| British Columbia .. | 830 | 827 | - 0.4 | 312,657 | 324,469 | + 3.8 $+\quad 18$ |

(a) Includes passenger cars, trucks and buses.

