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## 

December statistics on financing of motor vehicle sales in Caneda indicate gains over Deceraber, 1936, of 8.6 per cent in number and 26.4 per cent in amount. There were 6,985 new and used vehicles financed for $\$ 4,381,683$ during the month compared with 8,271 at $3,467,760$ for December, 1936.

Passenger cars financed in Canada gained 1.1 per oent in number and 19.0 per cent in amount during December. Advances in number of 26.5 per cent for the Maritime Provinces, 18.2 per cent for ilberta and 15.7 per cent for Zuebec were not entirely off set by losses of 9.3 per cent in combined figures for Manitoba and Saskatchewan, 5.3 per cent for British Columbia and 4.9 per cent for Ontario.

Larger gains were noted in the used vehicle field. Totals for December, 5,718 vehicles at $\$ 1,866,281$, represented gains of 13.5 per cent in number and 37.9 per cent in amount compared with last December, when 5,039 vehicles were financed for " $11,353,640$. Five of the six economic divisions reported advances in number while all indicated increases in value compared with December, 1936. The following percentage gains for number of used vehicles were noted: Maritime Provinces, 27.5; Quebec, 23.1; Ontario, 15.3; Hanitoba and Saskatchewan combined, 5.3; and Alberta, 4.2. British Columbia figures declined 1.5 per cent.

According to preliminary totals for the calendar year 1937, 176,387 new and used vehicles were financed for $375,486,464$. Gains of 28.3 per cent in nuraber and 37.6 per cent in amount were indicated compared with 1936, when the financing of 137,514 vehicles anounted to " $54,859,812$.

Of this year's totals, 55,949 or 31.7 per cent were new velicies and 120,438 or 68.3 per cent were used vehicles. The amount of financing for 1937 is distributed - 53.7 per cent or $\$ 40,538,414$ for new vehicles and 46.3 per cent or $334,948,050$ for used vehicles.

1Humber of Motor Vehicles Financed in Canada, 1933 - 1937
(000's onitted)

(Figures for the current year are subject to final revision)


New Vehicles $(x)$

| January | , | 1,524 | 2,677 | $+75.7$ | 651,272 | 1,054,002 | 1,848,131 | $+75.3$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February | 1,592 | 1,555 | 2,722 | + 75.0 | 1,136,203 | 1,102,521 | 1,926,096 | + 74.7 |
| liarch | 2,540 | 3,172 | 4,777 | + 50.6 | 1,756,967 | 2,192,004 | 3,317,005 | + 51.3 |
| april | 4,779 | 6,331 | 7,203 | + 13.8 | 3,250,246 | 4,267,363 | 5,008,159 | + 17.4 |
| May | 5,288 | 7,270 | 8,133 | +11.9 | 3,668, 725 | 4,960,491 | 5,793,077 | $+16.8$ |
| June | 3,862 | 5,615 | 7,874 | + 40.2 | 2,669,173 | 3,980,528 | 5,713,316 | + 43.5 |
| July | 3,541 | 4,293 | 5,964 | $+38.9$ | 2,531,943 | 3,074,640 | 4,398,290 | $+43.1$ |
| August | 2,371 | ? 087 | 4,357 | $+41.1$ | 1,692,405 | 2,216,705 | 3,179,696 | + 43.4 |
| Soptember | 1,961 | 2,672 | 3,195 | $+19.6$ | 1,428,316 | 1,922,520 | 2,436,600 | + 26.7 |
| October | 1,480 | 2,097 | 2,714 | + 29.4 | 1,096,937 | 1,543,324 | 2,051,859 | $+33.0$ |
| November | 1,787 | 2,015 | 3,066 | + 52.2 | 1,242,813 | 1,459,643 | 2,350,778 | $+61.1$ |
| December | 1,864 | 3,232 | 3,267 | - ${ }^{1}$ | 1,285,656 | 2,114,120 | 2,515,407 | 19.0 |
| 12 mos. | 31,950 | 42,863 | 55,949 | 30 | 22,410,656 | 29,887,861 | 40, 538, 414 | 35.6 |



Total - New and Used Vohicles $(x)$

| January | 2,729 | 5,045 | 7,541 | $+49.5$ | 1,164,348 | 2,070,338 | 3,269,145 | + 57.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fobruary | 4,249 | 4,989 | 8,490 | + 70.2 | 1,893,461 | 2,063,317 | 3,568,912 | + 73.0 |
| March | 7,185 | 9,656 | 13,963 | $+44.6$ | 2,980,542 | 3,962,048 | 5,942,019 | $+50.0$ |
| April | 12,749 | 17,156 | 21:178 | $+23.4$ | 5,373,447 | 7,165,175 | 9,044,091 | + 26.2 |
| kuy | 14,736 | 21,172 | 24,694 | $+16.6$ | 6,146,993 | 8,641,472 | 10,527,924 | + 21.8 |
| June | 12,821 | 19,063 | 24,046 | + 26.1 | 4,955,638 | 7,447,606 | 10,360,037 | + 39.1 |
| July | 11,965 | 14,642 | 19,497 | $+33.2$ | 4,641,442 | 5,771,574 | 8,315,919 | + 44.1 |
| August | 9,081 | 11:399 | 15,321 | $+34.4$ | 3,404,783 | 4,345,987 | 6,332,912 | + 45.7 |
| September | 7,285 | 10,312 | 12,358 | + 19.8 | 2,806,068 | 3,862,339 | 5,061,018 | + 31.0 |
| Octobe | 6,323 | 8,849 | 10,369 | + 17.2 | 2,363,714 | 3,292,067 | 4,292,459 | + 30.4 |
| November | 5,849 | 6,960 | 9,945 | + 42.9 | 2,293,405 | 2,769,329 | 4,390,340 | $+58.5$ |
| December | 5,206 | 8,271 | 8,985 | 8.6 | 2,227,680 | 3,467,760 | 4,381,688 | + 26.4 |
| $12 \mathrm{mos}$. | 100,178 | 37,514 | 1. , 387 | + 28.3 | 40,251,521 | 4,859,812 | 75,486,464 | + 37.6 |

(x)

Includes passenger cars, trucks and buses.

|  | - Number of Vehicles |  |  | -mount or Financing |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Province | $\begin{gathered} \text { December, } \\ 1936 \end{gathered}$ | $\begin{gathered} \text { December, } \\ 1937 \end{gathered}$ | $\left[\begin{array}{c} 10 \text { Crange, } \\ 1927 / 36 \end{array}\right]$ | $\begin{gathered} \text { December, } \\ \hline 1936 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December, } \\ 1937 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Chance, } \\ & 1927 / 35 \end{aligned}$ |

New Vehicles ${ }^{(a)}$

| CANADA | 3,232 | 3,267 | $+1.1$ | 2,114,120 | 2,515,407 | +19.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces | 132 | 167 | +26.5 | 100,872 | 134,558 | $+33.6$ |
| Suebec | 489 | 566 | +15.7 | 361,298 | 466,319 | +29.1 |
| Ontario | 1,834 | 1,744 | -4.9 | 1,140, $0 \leq 5$ | 1,314,332 | +15.3 |
| Manitoba \& Saskatchewan | 291 | 264 | -9.3 | 186,205 | 206,979 | +11.2 |
| LIlberta ........ | 280 | 331 | +18.2 | 170,559 | 231,460 | +35.7 |
| British Columbia | 206 | 195 | - 5.3 | 155,141 | 161,759 | + + ${ }^{\text {c }} 3$ |



Total, New and Used Vehicles ${ }^{(a)}$

| CANADA | 8,271 | 8,985 | + 8.6 | 3,467,760 | 4,381,688 | $\pm 25.4$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces .... | 430 | 547 | +27.2 | 184,408 | 258,823 | +40.4 |
| Quebec ............... | 1,087 | 1,302 | +19,8 | 531,551 | 742,790 | +39.7 |
| Ontario | 4,632 | 4,971 | + 7.3 | 1,866,977 | 2,335,619 | +25.1 |
| Manitoba \& Saskatchewan | 670 | 663 | - 1.0 | 289,372 | 333,008 | +15.1 |
| Alberta | 704 | 773 | + 9.8 | 287,634 | 371,556 | +29.2 |
| British Columbia | 748 | 729 | -2.5 | 307,818 | 339,892 | +10.4 |

(a) Includes passenger cars, trucks and buses.
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