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DOMIN	STENT OF TRADE AND COMMERCE TOM BURBAU OF STATISTICS INTERNAL TRADE BRANCH OTTAVA, CANADA
Dominion Statistician:	R. H. Coats, LL.D., P.R.S.C., F.S.S. (Hon.)
Chief, Internal Trade Branch:	Herbert Harshall, B.A., F.3.S.
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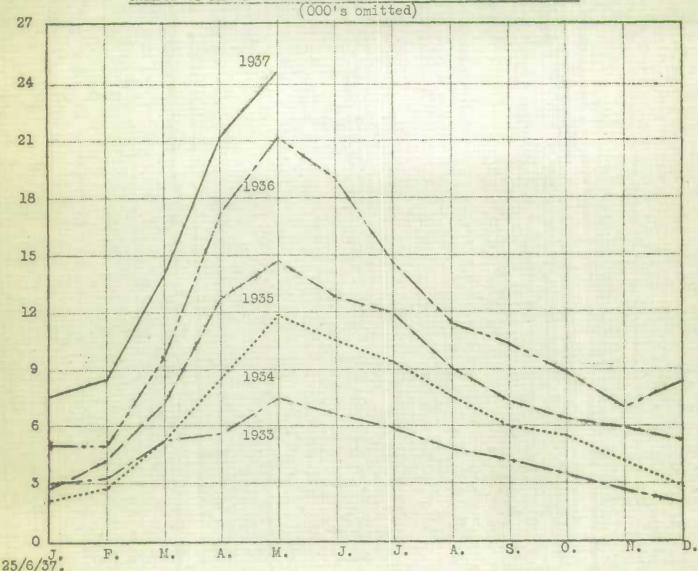
PINANCING OF MOTOR VEHICLE BALES IN CANADA, MAY, 1937

An increase of 16.6 per cent in volume and 21.8 per cent in value was shown in financing of motor vehicle sales in Canada during May. The total of new and used vehicles was 24,694, the financed value of which was \$10,527,924. These figures compare with 21,172 vehicles at \$8,641,472 for May, 1936.

Cumulative totals showed increases of 50.8 per cent in number and 35.4 per cent in value. During the period, January to May, 1937, sales of 75,866 new and used vehicles were financed and the amount involved totalled \$32,352,091, as against 58,018 vehicles at \$23,-902,350 for the first five months of 1936. Sales of 8,133 new vehicles were financed to the extent of \$5,793,077 in Canada as a whole recording gains over May, 1936 of 11.9 per cent in number and 16.8 per cent in value. Quebec's gain of 27.1 per cent was much higher than average. In the Maritime Provinces there was an improvement over last year of 14.5 per cent, while the other provinces showed moderate increases ranging from 5.4 per cent for Alberta to 9.7 per cent for British Columbia.

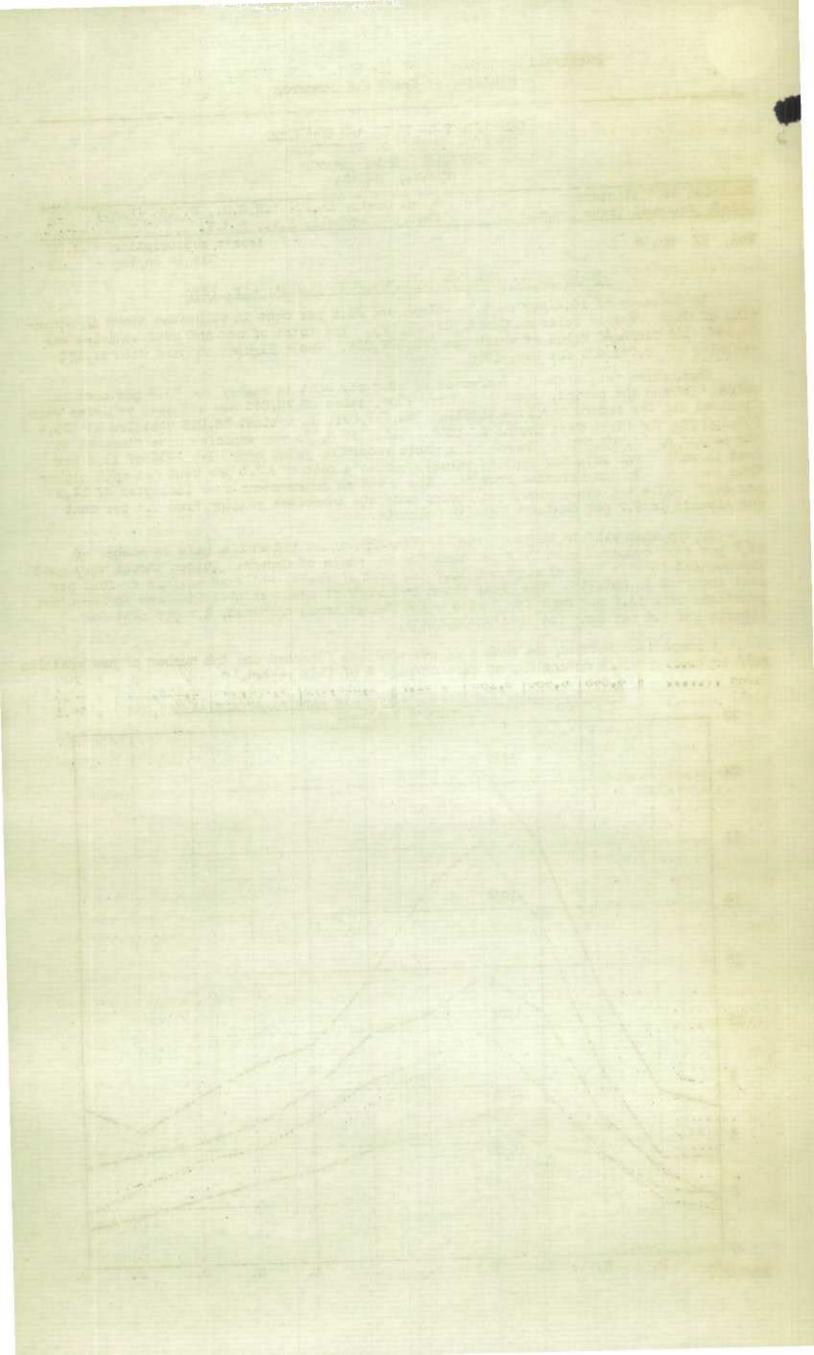
In the used vehicle business the Maritime Provinces led with a gain in number of 39.6 per cent compared with 19.1 per cent for the whole of Canada. Quebec showed very good improvement in this line also with a 28.7 per cent increase, while an advance of 18.1 per cent occurred in Ontario. The gains shown in number of used vehicles financed in the other provinces were 11.6 per cent for Manitoba and Saskatchewan combined, 8.7 per cent for Alberta and 4.4 per cent for British Columbia.

A comparison between the number of new vehicles financed and the number of new vehicles sold in each province during May appears on page 4 of this report.



Number of Motor Vehicles Financed in Canada, 1933 - 1937

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FINANCING OF MOTOR VEHICLE SALES IN CANADA, 1935 - 1937

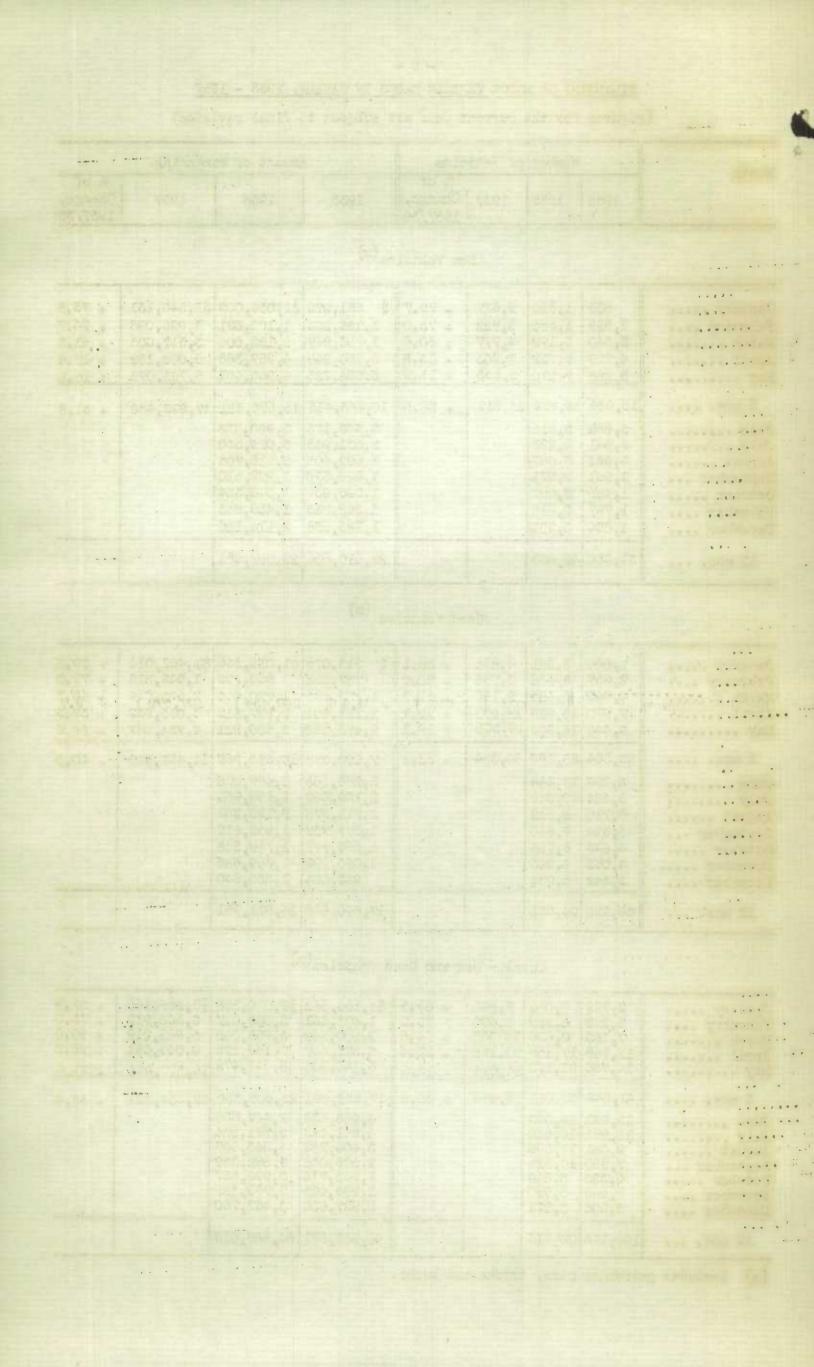
(Figures for the current year are subject to final revision)

Month	Number of Vehicles			Amount of Financing				
	1935	1936	1937	% of Change, 1937/36	1935	1936	1937	% of Change, 1957/36
			N	ew Vehicl	es ^(x)			
January February March April May 5 mos June	3,862	1,524 1,555 3,172 6,331 7,270 19,852 5,615	2,677 2,722 4,777 7,203 8,133 25,512	+ 75.7 + 75.0 + 50.6 + 13.8 + 11.9 + 28.5	1,136,203 1,756,967 3,250,246 3,668,725 10,463,413 2,669,173	3,980,528	1,926,096 3,317,005 5,008,159	+ 75.3 + 74.7 + 51.5 + 17.4 + 16.8 + 31.8
July August September October November December	3,541 2,371 1,961 1,480 1,787 1,864	4,293 3,087 2,672 2,097 2,015 3,232			2,531,943 1,692,405 1,428,316 1,096,937 1,242,813 1,285,656	3,074,640 2,216,705 1,922,520 1,543,324 1,459,643 2,114,120		
12 mos	31,950	42,863			22,410,656	29,887,861		
			Us	ed Vehicl	.es (x)			
January February March April May	1,844 2,657 4,645 7,970 9,448	3,521 3,434 6,484 10,825 13,902		+ 38.1 + 68.0 + 41.7 + 29.1 + 19.1	757,258 1,223,575 2,123,201	960,796 1,770,044	2,625,014 4,035,932	+ 59.8 + 71.0 + 48.5 + 59.3 + 28.6
5 mos June July August September October November December	8,959	7,640 6,752 4,945	50,354	+ 31.∲	7,095,378 2,286,465 2,109,499 1,712,378 1,377,752 1,266,777 1,050,592 942,024	3,467,078 2,696,934 2,129,282 1,939,819 1,749,543 1,309,686		+ 40.0
12 mos	68,228	94,651			17,840,865	24,971,951		

Total - New and Used Vehicles(x)

	the standard standard with the standard standard standard standard standards
January2,7295,0457,541+ 49.5\$1,164,348\$2,070,33February4,2494,9898,490+ 70.21,893,4612,063,33March7,1859,65613,963+ 44.62,980,5423,962,04April12,74917,15621,178+ 23.45,373,4477,165,15May14,73621,17224,694+ 16.65,146,9938,641,44	17 3,568,912 + 73.0 18 5,942,019 + 50.0
5 mos. 41,648 58,018 75,866 + 30.8 17,558,791 23,902,35 June 12,821 19,063 4,955,638 7,447,66 July 11,965 14,642 4,641,442 5,771,56 August 9,081 11,399 3,404,783 4,345,99 September 7,285 10,312 2,806,068 3,862,36 October 6,323 8,849 2,363,714 3,292,86 November 5,849 6,960 2,293,405 2,769,35 December 5,206 8,271 2,227,680 3,467,77	32,352,091 + 35.4 06
12 mos 100,178 137,514 40,251,521 54,859,8	12

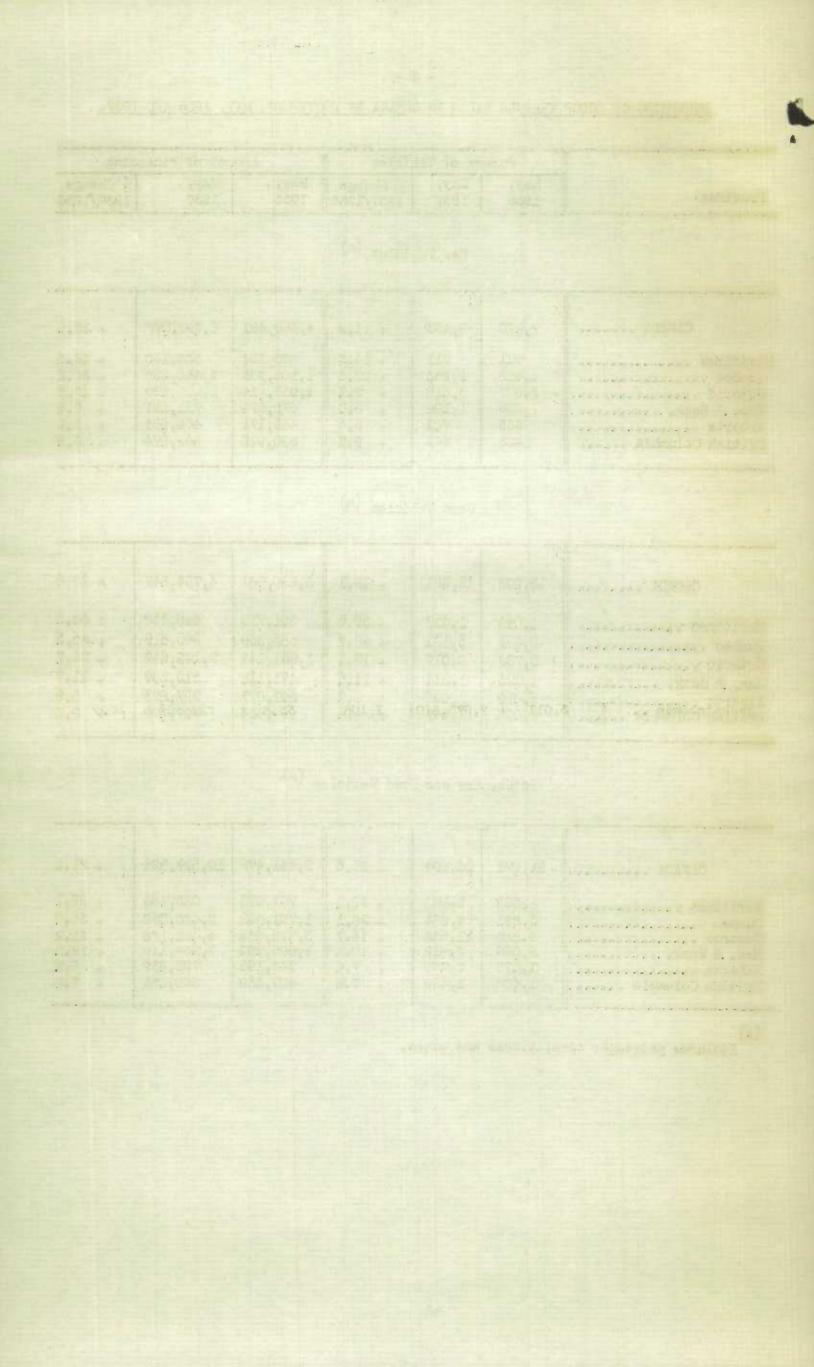
(x) Includes passenger cars, trucks and buses.



FINANCING OF MOTOR VEHICLE SALES IN CANADA BY PROVINCES, MAY, 1936 AND 1937.

	A Child	per of Vel	TICLOS	Amount of Financing		
Province	May, 1936	May, 1937	% Change 1937/1.936	May, 1936	May, 1937	% Change 1937/193
		New Vel	nicles (a)			
	4				1	1
CANADA	7,270	8,133	+ 11.9	4,960,491	5,793,077	+ 16.
faritimes	621	711	+ 14.5	460,254	535,150	+ 16.
Quebec	1,458	1,853	+ 27.1	1,105,953	1,440,239	+ 30.
Ontario	3,097	3,318	+ 7,1	1,955,514	2,278,529	+ 16.
Man. & Sask	1,026	1,108	+ 8.0	675,674	721,521	+ 6.
Alberta	665	701	+ 5.4	442,171	464,964	+ 5.
British Columbia	403	442	+ 9.7	320,925	352,674	+ 9.
		Used Vel	nicles (a)			
CANADA	13,902	16,561	+ 19.1	3,680,981	4,734,847	+ 28.
	7 044	2 457	100	707 770	110 1170	10
Maritimes	1,044 2,433	1,457	+ 39.6 + 28.7	301,719 685,539	448,338 995,819	+ 48
Ontario	6,789	8,017	+ 18.1	1,691,144	2,142,649	+ 26
Man. & Sask.	1,623	1,811	+ 11.6	421,118	512,589	+ 21
Alberta British Columbia	1,010 1,003	1,098	+ 8.7	301,027 280,434	327,873 307,579	+ 8, + 9,
						+ 0
	Total,	New and W	Jsed Vehicle	_{:5} (a)		
CANADA	21,172	24,694	+ 16.6	8,641,472	10,527,924	+ 21.
Maritimes	1,665	2,168	+ 30.2	761,973	083 490	
Quebec	3,891	4,984	+ 28.1	1,791,492	983,488 2,436,058	+ 29 + 36
Ontario	9,886	11,335	+ 14.7	3,646,658	4,421,178	+ 21
Man. & Sask	2,649	2,919	+10.2 + 7.4	1,096,792 743,198	1,234,110 792,837	+ 12
British Columbia	1,406	1,489	+ 5.9	601, 359	660,253	+ 6, + 9,
(a)						
Includes passenger can	rs, trucks	and buses	5.			

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COMPARISON OF SALES AND FINANCING OF NEW MOTOR WEHICLES IN CANADA BY PROVINCES, MAY, 1937.

The table below compares the number of new vehicles financed with the number of new vehicles sold and the total amount of financing with the total retail value of new vehicles sold for the month of May, 1937. The percentage of new vehicles financed to new vehicles sold rose during the month under review to 37.8 for Canada as a whole. The ratio of new vehicles financed to total sales was highest in Alberta, the proportion being 55.9 per cent. In Ontario, 38.7 per cent of all new sales were financed, in Manitoba and Saskatchewan combined, 36.8 per cent, and in quebec, 36.7 per cent. The proportions of sales financed to total sales were 34.5 per cent and 30.2 per cent respectively for British Columbia and the Maritime Provinces.

	Sales New Vchi		Financing of New Vehicle Sales				
	Number of ovehicles		Number of vehicles	Percent of total number sold	Amount of financing	Per cent of value of total number sold	
CANADA	21,531	21,980,324	8,1.33	37.8	5,793,077	26.4	
Maritimes	2,355	2,344,267	711	30,2	535,150	22.8	
Quebec	5,054	5,331,109	1,853	36.7	1,440,239	27.0	
Ontario	8,576	8,699,530	3,318	38.7	2,278,529	26.2	
Manitoba and Saskatchowan	3,011	2,973,810	1,108	36.8	721,521	24.3	
Alberta	1,253	1,254,533	701	55.9	464,964	37.1	
British Columbia	1,282	1,377,075	442	34.5	352,674	25.6	

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