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CHANGES IN THE VALUE OF COUNTRY GENERAL STORE SALES, FEBRUARY, 1937

General merchandise store sales in the smaller towns and rural areas of Ontario and the Prairie Provinces continue to show improvement this year as compared with last, according to monthly returns for February sent in by a representative number of country general stores located in these provinces. The relative standing of February this year compared with last varied considerably for different regions, the percentage change in sales ranging from a decline of 4 per cent in Southern Alberta to an increase of 15.7 per cent for the eastern portion of Ontario. Percentage changes in sales for the various divisions, for which figures are available, are as follows: Ontario East. + 15.7 per cent; Ontario North, \$3.8 per cent; Ontario West, \$3.5 per cent; Manitoba, \$1.9 per cent; Saskatchewan North, \$1.1 per cent; Saskatchewan South, \$1.7 per cent; Alberta North, \$1.1 per cent; Saskatchewan South, \$1.7 per cent; Alberta North, \$1.1 per cent; Saskatchewan South, \$1.7 per cent; Alberta North, \$1.1 per cent; Saskatchewan South, \$1.7 per cent; Alberta North, \$1.1 per cent; Saskatchewan South, \$1.8 per cent; Alberta North, \$1.1 per cent; Saskatchewan South, \$1.8 per cent; Alberta North, \$1.1 per cent; Saskatchewan South, \$1.8 per cent; Alberta North, \$1.1 per cent; Saskatchewan South, \$1.8 per cent; Alberta North, \$1.1 per cent; Saskatchewan South, \$1.8 per cent; Alberta North, \$1.1 per cent; Saskatchewan South, \$1.8 per cent; Alberta North, \$1.1 per cent; Saskatchewan South, \$1.8 per cent; Alberta North, \$1.8 per cent; Saskatchewan South, \$1.8 per cent; Alberta North, \$1.8 per cent; Saskatchewan South, \$1.8 per cent; Alberta North, \$1.8 per cent; Saskatchewan South, \$1.8 per cent; S

These percentage changes are based upon calendar month sales totals and no allowances are made for the extra Saturday in February of last year. Were allowance made for this factor, sales for February, 1937, would make a considerably better showing when compared with 1936. As no adjustments are yet available for number of business days, for the varying sales importance of different week days or for seasonal variations, these factors must be kept in mind when using the percentage changes in sales as reported by country general stores.

Salos in Ontario East cover all that portion of the province lying east of York and Simcoe counties and south of Nipissing and Parry Sound; Ontario West includes York and Simcoe and all counties west; Ontario North includes all the northern part of the province. Saskatchewan South includes Weyburn and that section of the province lying south of a line extending from Moose Jaw north-westward to Lloydminstor. Saskatchewan North includes the remainder of the province. Alberta is divided into two districts by a line passing cast and west slightly to the north of Wetaskiwin.

Percentage Change in Country General Store Sales, by Regions

| Regions | December 1936 December 1935 | | January 1937 January 1936 | | February 1937 February 1936 | |
|--|----------------------------------|-----------|----------------------------------|--------------------------------|----------------------------------|--------------------------------|
| | Number of stores reporting | change in | Number of stores reporting | Per cent change in sales | Number of stores reporting | Per cent change in sales |
| Ontario East North West | 41 | + 7.5 | 46 | +16.3 | 43 | +15.7 |
| | 41 | + 6.2 | 42 | +10.2 | 42 | + 3.8 |
| | 34 | + 2.8 | 36 | + 1.2 | 33 | + 3.5 |
| | 116 | + 5.7 | 124 | +10.0 | 118 | + 7.5 |
| Manitoba, Total Saskatchewan North South Total | 47 | +15.5 | 48 | + 8.0 | 49 | + 1.9 |
| | 47 | +15.8 | 47 | + 5.7 | 39 | + 1.1 |
| | 43 | + 5.8 | 46 | + 5.9 | 45 | + 7.7 |
| | 90 | +11.4 | 93 | + 5.8 | 84 | + 4.1 |
| Alberta North South Total | 58 | +21.1 | 46 | +10.3 | 43 | + 9.1 |
| | 64 | + 5.0 | 65 | + .7 | 55 | - 4.0 |
| | 122 | +10.3 | 111 | + 3.6 | 98 | (x) |

(x) No change.



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