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## MONTHLY INDEXES OF COUNTRY GENERAL STORE SALES

$$
\text { SEPTEMBER_ } 1938
$$

Country general store sales in Canada averaged 4 per cent lower in September this year than last according to returns submitted by more than 700 of these stores selling a general line of merchandise in the smaller towns and rural areas. The southern sections of Saskatchewan reported a 27 per cent improvement over September last year and sales in southern filberta were up by 6 per cent. While these gains were partially offset by declines in the northern sections, total sales for these provinces were up by 9 per cent and 1 per cent respectively from September, 1937. Sales in all other provinces were lower in September this year than last, percentage declines being as follows: Maritime Provinces and Manitoba, 10 per cent; Quebec and Ontario, 8 per cent; British Columbia, 3 per cent.

Cumulative totals for the first nine months of the current year compared with last show no change in the dollar value of sales, declines in the Maritimes, Quebec, Ontario and British Columbia just being offset by gains in the Prairie Provinces.

Percentage Change in Country General Store Sales by Regions

|  | Septorber, $\frac{1938}{}$ |  |  | Septamber, 1938 September, 1937 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Number of stores reporting | Number reporting an increase | $\begin{array}{\|c\|} \text { Per cent } \\ \text { Change } \\ \hline \end{array}$ | Region | Number of stores reporting | Number <br> reporting <br> an increase | Per cent <br> Change |
| Maritime Provinces | 87 | 22 | $-9{ }^{5}$ | Saskatchewan: North . . . . | 60 | 26 | - 2.6 |
| Quebec |  |  |  | South | 59 | 49 | +27.3 |
| South ... | 55 | 25 | - 2.5 | TOTAL ..... | 119 | 75 | + 8.5 |
| North ... | 45 | 13 | -10.2 |  |  |  |  |
| TOTAL ... | 100 | 38 | $-7.7$ | North | 56 | 21 | - 6.1 |
| Ontario |  |  |  | South | 86 | 53 | + 5.8 |
| East .... | 51 | 13 | -10.6 |  |  |  |  |
| North ... | 40 | 10 | - 9.3 | TOTAL . . . . | 142 | 74 | + 1.3 |
| West .... | 58 | 20 | $-4.0$ | $\\| \begin{aligned} & \text { British } \\ & \text { Columbia ... } \end{aligned}$ | 54 | 28 | - 3.2 |
| TOTAL ... | 149 | 43 | $-7.5$ |  |  |  |  |
| Manitoba .. | 59 | 18 | - 9.7 | Chijada | 710 | 298 | - 3.9 |


| Month | Canada |  | Maritime Provinces |  | Quebec |  | Ontario |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1937 | 1938 | 1937 | 1938 | 1937 | 1938 | 1937 | 1938 |
| January | 80.7 | 81.6 | 89.4 | 89.8 | 79.2 | 83.7 | 81.2 | 80.0 |
| February | 77.5 | 80.4 | 81.9 | 87.1 | 78.9 | 82.3 | 83.0 | 81.4 |
| March | 90.6 | 91.1 | 92.5 | 90.6 | 97.5 | 104.8 | 93.0 | 94.6 |
| April | 98.8 | 104.2 | 100.2 | 98.5 | 100.0 | 110.5 | 101.6 | 105.5 |
| May | 114.4 | 111.9 | 123.3 | 123.7 | 126.6 | 130.9 | 122.7 | 115.7 |
| June | 110.7 | 112.5 | 109.8 | 104.0 | 128.8 | 132.5 | 112.1 | 110.6 |
| July | 117.7 | 112.8 | 119.6 | 103.3 | 136.7 | 131.1 | 127.1 | 120.0 |
| August | 113.5 | 112.6 | 107.2 | 102.4 | 124.7 | 119.1 | 113.9 | 109.3 |
| September | 121.0 | 116.3 | 108.7 | 98.4 | 116.4 | 107.4 | 113.7 | 105.2 |
| October | 128.2 |  | 118.1 |  | 125.9 |  | 117.6 |  |
| November | 111.2 |  | 111.1 |  | 112.2 |  | 103.3 |  |
| December | 126.9 |  | 126.9 |  | 130.7 |  | 126.7 |  |
| $\begin{aligned} & \text { \% Change, } \\ & 9 \text { mos. } \frac{1938}{1937} \end{aligned}$ | - 0.2 | - | $-3.7$ | - | - 7.9 | - | $-2.7$ | - |


| Month | Manitoba |  | Saskatchewan |  | Alberta |  | $\begin{aligned} & \text { Britisi } \\ & \text { Columbia } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1937 | 1938 | 1937 | 1938 | 1937 | 1938 | 1937 | 1938 |
| January | 74.5 | 77.6 | 65.7 | 66.0 | 75.2 | 76.3 | 84.2 | 84.7 |
| February | 68.6 | 77.6 | 64.6 | 66.9 | 70.6 | 72.6 | 78.7 | 82.5 |
| March | 86.0 | 90.1 | 79.9 | 73.8 | 86.8 | 84.7 | 94.0 | 93.9 |
| April | 89.3 | 104.2 | 92.6 | 95.4 | 99.0 | 105.3 | 105.0 | 106.4 |
| May . ................ | 101.1 | 103.1 | 100.2 | 90.4 | 98.8 | 95.4 | 11.2 .7 | 114.2 |
| June | 103.1 | 113.3 | 95.2 | 99.7 | 98.7 | 102.6 | 119.5 | 119.0 |
| July | 114.8 | 115.4 | 94.6 | 96.1 | 100.1 | 99.2 | 120.5 | 112.4 |
| August | 124.3 | 124.3 | 97.3 | 106.5 | 111.6 | 113.6 | 115.4 | 113.3 |
| September | 145.8 | 131.7 | 120.9 | 131.2 | 129.5 | 131.2 | 117.4 | 113.6 |
| october | 140.3 |  | 142.3 |  | 132.6 |  | 117.5 |  |
| November | 119.2 |  | 114.7 |  | 117.0 |  | 105.5 |  |
| December | 137.9 |  | 111.8 |  | 132.9 |  | 125.0 |  |
| \% Change, 9 mos. $\frac{1938}{1937}$ | + 3.3 | - | + 1.8 | - | + 1.2 | - | -0.8 | - |

