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CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

MISCELLANEOUS STATISTICS

ON

RETAIL TRADE

CALENDAR YEAR

1939

Customers' Accounts Outstanding

Stocks on Hand

Salaries and Wages

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Published by Authority of the Hon. James A. MacKinnon, M.P.,
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Dominion Statistician:
Chief, Internal Trade Branch:
Statistician:

R.H. Coats, LL.D., F.R.S.C., F.S.S. (Hon.)
Herbert Marshall, B.A., F.S.S.
A.C. Steedman, B.A.

CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

Miscellaneous Statistics on Retail Trade, 1939

Reports have already been issued showing total estimated retail sales in Canada and in each of the provinces for 1939. This bulletin contains the results of calculations based on information regarding payroll, outstanding accounts and year-end inventories secured in connection with the annual survey of retail trading establishments on which the estimates of retail sales are based.

The dollar volume of retail merchandise trade in Canada is estimated at \$2,447,658,000 for 1939 or 1.8 per cent above the \$2,404,756,000 recorded for the preceding year. Salaries and wages paid to employees in retail trading establishments but exclusive of compensation of proprietors are estimated at \$245,871,000 for 1939 or 2.5 per cent above the \$235,788,000 paid out in 1938. Increased payrolls were reported in all provinces, a gain of 8.8 per cent in Saskatchewan exceeding the increases reported in other regions and comparing with an increase of 11.7 per cent in sales in the same province. Percentage increases in payroll over 1938 for other provinces are as follows: Prince Edward Island, 3.6 per cent; Nova Scotia, 4.3 per cent; New Brunswick, 2.5 per cent; Quebec, 2.5 per cent; Ontario, 1.6 per cent; Manitoba, 3.1 per cent; Alberta, 3.8 per cent and British Columbia, 0.8 per cent.

Retailers' inventories were valued 7.5 per cent higher at the end of 1939 than on the corresponding date in 1938, a gain considerably in excess of the 1.8 per cent increase in sales over the period under review and indicative of the inventory buying carried on by retail merchants during the latter part of the year. Total retail inventories were estimated at \$465,540,000 at the end of 1939 compared with \$433,060,000 at the close of the preceding year. Practically all lines of business reported increased inventories. Department store inventories at \$45,304,000 were up by 16.7 per cent; grocery and combination stores reported an increase of 11.4 per cent; country general stores, 7.6 per cent; shoe stores, 10.3 per cent; hardware stores, 7.7 per cent; furniture stores, 9.4 per cent and drug stores 2.6 per cent. Motor vehicle dealers form the most important exception to the general trend; inventories on hand at the close of 1939 for this trade averaged 7.6 per cent lower than at the end of 1938.

Customers' accounts outstanding on retail merchants' books averaged slightly higher at the end of 1939 than at the close of the preceding year. Total receivables were valued at \$255,633,800 at the end of 1939 compared with \$249,707,300 at the close of 1938. A marked decrease in the amount owing to retail merchants was recorded in Saskatchewan where increased income from improved crop conditions was used in part to liquidate debts incurred during less prosperous years. Accounts outstanding on retail merchants' books declined by 7.3 per cent in Saskatchewan from \$24,971,100 at the close of 1938 to \$23,157,100 at the end of 1939. Manitoba also reported a slight decrease of 0.9 per cent in receivables outstanding while all other provinces reported increases ranging from 1.0 per cent in Prince Edward Island to 5.1 per cent in Quebec.

Results for individual lines of business reveal considerable differences in experience in the matter of outstanding debts. Country general stores reported a decline in receivables of 3.6 per cent. But most lines of trade averaged higher in outstanding accounts at the end of 1939 than at the close of the preceding year. Department stores averaged 9.1 per cent higher at \$27,513,300 at the end of 1939 compared with \$25,229,200 at the close of 1938. Accounts outstanding on the books of motor vehicle dealers were up by 2.3 per cent, furniture stores were up 11.3 per cent and jewellery stores 8.8 per cent. Figures for these and other lines of business are shown in the attached tables.

Table 1.--Retail Sales and Stocks on Hand, 1938 and 1939

(All Stores and Selected Kinds of Business)

Kind of Business	Total Sales			Stocks on Hand, End of Year (at cost)		
	1938	1939	% of Change 1939/1938	1938	1939	% of Change 1939/1938
	\$	\$		\$	\$	
All Stores, Total	2,404,756,000	2,447,658,000	+ 1.8	433,060,000	465,540,000	+ 7.5
Grocery and combination stores	346,397,000	351,410,000	+ 1.4	32,502,000	37,084,000	+ 11.4
Country general stores	195,866,000	192,188,000	- 1.9	63,430,000	68,250,000	+ 7.6
Department stores	278,539,000	289,887,000	+ 4.1	38,821,000	45,304,000	+ 16.7
Men's and boys' clothing and furnishings stores ..	56,543,000	58,058,000	+ 2.7	21,644,000	23,636,000	+ 9.2
Family clothing stores	40,559,000	42,206,000	+ 4.1	15,121,000	16,845,000	+ 11.4
Women's apparel and accessories stores	50,572,000	52,520,000	+ 3.9	14,726,000	15,565,000	+ 5.7
Shoe stores	29,288,000	29,327,000	+ 0.1	12,178,000	13,432,000	+ 10.3
Hardware stores	59,978,000	60,644,000	+ 1.1	25,187,000	27,127,000	+ 7.7
Furniture stores	35,656,000	36,698,000	+ 2.9	11,146,000	12,196,000	+ 9.4
Drug stores	68,164,000	69,643,000	+ 2.2	22,020,000	22,593,000	+ 2.6

Table 2.--Retail Sales and Accounts Outstanding on Books of Retail Firms
on December 31, 1939, by Provinces

Province	Retail Sales, 1939		Accounts Outstanding, December 31, 1939		
	Amount	% Change (1)	Amount	% of Sales	% Change. (1)
	\$		\$		
CANADA(2)	2,447,658,000	+ 1.8	255,633,800	10.4	+ 2.4
Prince Edward Island	11,431,000	+ 2.8	1,786,700	15.6	+ 1.0
Nova Scotia	98,864,000	+ 3.2	11,665,500	11.8	+ 3.8
New Brunswick	74,276,000	+ 3.7	10,045,800	13.5	+ 4.4
Quebec	564,537,000	+ 0.6	59,343,500	10.5	+ 5.1
Ontario	1,002,071,000	+ 1.4	95,723,600	9.6	+ 3.6
Manitoba	161,835,000	+ 0.7	14,207,800	8.8	- 0.9
Saskatchewan	144,477,000	+ 11.7	23,157,100	16.0	- 7.3
Alberta	164,211,000	+ 1.7	17,704,300	10.8	+ 2.6
British Columbia	223,769,000	+ 0.6	21,739,900	9.7	+ 1.8

(1) Percentage change from preceding year.

(2) Includes Yukon and Northwest Territories.

Table 3.--Retail Sales and Accounts Outstanding on Books of Retail Firms
on December 31, 1939, by Types of Operation

Type of Operation and Kind of Business	Retail Sales, 1939		Accounts Outstanding, December 31, 1939		
	Amount	% Change (1)	Amount	% of Sales	% Change (1)
	\$		\$		
All Stores, Total	2,447,658,000	+ 1.8	255,633,800	10.4	+ 2.4
Independent stores	2,015,631,900	+ 1.3	219,691,000	10.9	+ 3.3
Chain stores	432,026,100	+ 4.2	35,942,800	8.3	+ 3.1
Grocery and Combination Stores, Total	351,410,000	+ 1.4	18,690,300	5.3	+ 0.7
Independent stores	227,583,800	- 0.9	17,364,300	7.6	+ 1.5
Chain stores	123,826,200	+ 6.0	1,326,000	1.1	- 8.7
Shoe Stores, Total	29,327,000	+ 0.1	755,200	2.6	+ 0.9
Independent stores	18,662,400	- 3.2	706,500	3.8	+ 0.7
Chain Stores	10,664,600	+ 6.5	48,700	0.5	+ 3.8
Drug Stores, Total	69,643,000	+ 2.2	2,405,500	3.5	- 0.9
Independent stores	55,391,200	+ 2.5	2,242,500	4.0	- 1.2
Chain stores	14,251,800	+ 0.9	163,000	1.1	+ 3.2

(1) Percentage change from preceding year.

Table 4.--Retail Sales and Accounts Outstanding on Books of Retail Firms
on December 31, 1939, by Kinds of Business

Kind of Business	1939 Retail Sales		Accounts Outstanding, December 31, 1939		
	Amount	% Change (1)	Amount	% of Sales	% Change (1)
	\$		\$		
TOTAL, ALL STORES	2,447,658,000	+ 1.8	255,633,800	10.4	+ 2.4
Food Group, Total	524,146,000	+ 1.0	26,548,200	5.1	+ 1.9
Bakery Product stores (other than manufacturing bakeries)	9,438,000	- 3.3	6,400	0.1	- 7.2
Candy and confectionery stores	38,722,000	- 0.4	614,200	1.6	- 0.8
Dairy products dealers (other than manufacturing dairies)	37,654,000	+ 1.6	2,023,300	5.4	+ 9.1
Fruit and vegetable stores	15,036,000	+ 2.4	384,700	2.6	+ 9.2
Grocery and combination stores	351,410,000	+ 1.4	18,690,300	5.3	+ 0.7
Meat markets (including fish markets)	65,590,000	- 0.5	3,606,500	5.5	+ 3.4
Other food stores	6,296,000	+ 1.1	1,222,800	19.4	+ 3.4
Country General Stores, Total ...	192,188,000	- 1.9	30,523,200	15.9	- 3.6
General Merchandise Group, Total	390,027,000	+ 4.3	31,639,900	8.1	+ 8.1
Department stores	289,887,000	+ 4.1	27,513,300	9.5	+ 9.1
Dry goods stores	26,018,000	+ 0.3	1,383,900	5.3	+ 5.4
General merchandise stores	17,095,000	+ 1.0	2,674,000	15.6	+ 0.7
Variety stores	57,027,000	+ 8.5	68,700	0.1	+ 4.6
Automotive Group, Total	441,246,000	- 0.2	31,963,100	7.2	+ 1.9
Motor vehicle dealers	302,889,000	- 2.6	21,618,600	7.1	+ 2.3
Accessories, tires and batteries ..	10,300,000	+ 5.3	964,300	9.4	+ 3.1
Filling stations	86,118,000	+ 7.2	4,278,700	5.0	+ 2.4
Garages	38,887,000	+ 2.9	4,553,700	11.7	- 0.6
Other automotive establishments ...	3,052,000	+ 0.1	547,800	17.9	+ 0.1
Apparel Group, Total	182,111,000	+ 2.9	16,873,100	9.3	+ 5.3
Men's and boys' clothing and furnishings (includes custom tailors)	58,058,000	+ 2.7	5,612,600	9.7	+ 2.5
Family clothing stores	42,206,000	+ 4.1	4,953,000	11.7	+ 2.6
Women's apparel and accessories stores	52,520,000	+ 3.9	5,552,300	10.6	+ 11.8
Shoe stores	29,327,000	+ 0.1	755,200	2.6	+ 0.9
Building Materials Group, Total .	127,734,000	+ 3.4	33,192,400	26.0	- 1.2
Hardware stores	60,644,000	+ 1.1	12,136,700	20.0	- 1.7
Lumber and building materials dealers	48,716,000	+ 7.5	16,810,000	34.5	- 2.6
Other building materials (including roofing materials)	6,845,000	+ 3.0	1,163,900	17.0	+ 10.0
Electrical, heating and plumbing, paint and glass shops	11,529,000	- 0.8	3,081,800	26.7	+ 4.9

Table 4.--Retail Sales and Accounts Outstanding on Books of Retail Firms
on December 31, 1939, by Kinds of Business (Cont'd)

Kind of Business	1939 Retail Sales		Accounts Outstanding, December 31, 1939		
	Amount	% Change (1)	Amount	% of Sales	% Change (1)
	\$		\$		
Furniture and Household Group, Total	79,326,000	+ 1.4	42,666,800	53.8	+ 3.9
Furniture stores	36,698,000	+ 2.9	18,577,000	50.6	+ 11.3
Household appliance stores	14,791,000	- 2.5	11,408,300	77.1	- 2.8
Other home furnishings stores	7,185,000	+ 1.7	1,537,600	21.4	+ 4.6
Radio and music stores	20,652,000	+ 1.6	11,143,900	54.0	- 0.3
Restaurants, Cafeterias and Eating Places	49,969,000	- 0.4	330,800	0.7	+ 9.6
Other Retail Stores	460,911,000	+ 3.5	41,896,300	9.1	+ 3.8
Farmers' supply stores	40,038,000	- 6.9	5,662,200	14.1	- 2.5
Book stores	7,122,000	+ 1.3	825,300	11.6	- 8.0
Coal and wood yards (including ice)	83,135,000	+ 7.9	12,127,300	14.6	+ 0.3
Drug stores	69,643,000	+ 2.2	2,405,500	3.5	+ 0.9
Florists	6,772,000	- 2.6	711,600	10.5	- 0.6
Jewellery stores	23,044,000	+ 7.8	4,558,900	19.8	+ 8.8
Office, school and store supplies and equipment dealers	18,551,000	+ 3.3	4,383,700	23.6	+ 7.2
Tobacco stores and stands	27,323,000	+ 2.6	833,800	3.1	+ 6.7
Government liquor stores	81,227,000	+ 5.1	-	-	-
Miscellaneous kinds of business (including secondhand stores) ...	104,056,000	+ 4.4	10,388,000	10.0	+ 10.7

(1) Percent change from preceding year.

Table 5.--Retail Sales and Salaries and Wages Paid to Employees in Retail Trade
by Provinces and Kind-of-Business Groups, 1938 and 1939

Province and Group	S A L E S			SALARIES AND WAGES		
	1938	1939	Per cent change 1939/1938	1938	1939	Per cent change 1939/1938
	\$	\$		\$	\$	
Prince Edward Island	11,122,000	11,431,000	+ 2.8	755,000	782,000	+ 3.6
Nova Scotia	95,819,000	98,864,000	+ 3.2	7,880,000	8,222,000	+ 4.3
New Brunswick	71,637,000	74,276,000	+ 3.7	5,910,000	6,056,000	+ 2.5
Quebec	561,192,000	564,537,000	+ 0.6	58,119,000	59,543,000	+ 2.5
Ontario	988,696,000	1,002,071,000	+ 1.4	102,608,000	104,301,000	+ 1.6
Manitoba	160,690,000	161,835,000	+ 0.7	16,484,000	17,003,000	+ 3.1
Saskatchewan	129,309,000	144,477,000	+ 11.7	11,416,000	12,622,000	+ 8.8
Alberta	161,491,000	164,211,000	+ 1.7	13,218,000	14,740,000	+ 3.8
British Columbia	222,386,000	223,769,000	+ 0.6	21,754,000	22,304,000	+ 0.8
CANADA, TOTAL (1)	2,404,756,000	2,447,658,000	+ 1.8	235,788,000	245,871,000	+ 2.5
Food group	518,893,000	524,146,000	+ 1.0	38,740,000	41,288,000	+ 2.7
Country general stores	195,866,000	192,188,000	- 1.9	8,840,000	9,495,000	+ 3.4
General merchandise group	373,953,000	390,027,000	+ 4.3	54,505,000	54,974,000	+ 2.0
Automotive group	441,977,000	441,246,000	- 0.2	37,219,000	38,933,000	+ 0.7
Apparel group	176,962,000	182,111,000	+ 2.9	20,116,000	20,902,000	+ 3.3
Building materials group	123,572,000	127,734,000	+ 3.4	13,018,000	14,008,000	+ 4.3
Furniture and household group	78,213,000	79,326,000	+ 1.4	12,103,000	12,614,000	+ 2.2
Restaurants, cafeterias and eating places	50,176,000	49,969,000	- 0.4	10,373,000	10,476,000	+ 0.7
Other retail stores	445,144,000	460,911,000	+ 3.5	40,874,000	43,181,000	+ 3.7

(1) Includes Yukon and Northwest Territories.



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1991-1992		1992-1993		1993-1994		1994-1995		1995-1996		1996-1997		1997-1998		1998-1999		1999-2000		2000-2001		2001-2002		2002-2003		2003-2004		2004-2005		2005-2006		2006-2007		2007-2008		2008-2009		2009-2010		2010-2011		2011-2012		2012-2013		2013-2014		2014-2015		2015-2016		2016-2017		2017-2018		2018-2019		2019-2020		2020-2021		2021-2022		2022-2023		2023-2024		2024-2025		2025-2026		2026-2027		2027-2028		2028-2029		2029-2030		2030-2031		2031-2032		2032-2033		2033-2034		2034-2035		2035-2036		2036-2037		2037-2038		2038-2039		2039-2040		2040-2041		2041-2042		2042-2043		2043-2044		2044-2045		2045-2046		2046-2047		2047-2048		2048-2049		2049-2050		2050-2051		2051-2052		2052-2053		2053-2054		2054-2055		2055-2056		2056-2057		2057-2058		2058-2059		2059-2060		2060-2061		2061-2062		2062-2063		2063-2064		2064-2065		2065-2066		2066-2067		2067-2068		2068-2069		2069-2070		2070-2071		2071-2072		2072-2073		2073-2074		2074-2075		2075-2076		2076-2077		2077-2078		2078-2079		2079-2080		2080-2081		2081-2082		2082-2083		2083-2084		2084-2085		2085-2086		2086-2087		2087-2088		2088-2089		2089-2090		2090-2091		2091-2092		2092-2093		2093-2094		2094-2095		2095-2096		2096-2097		2097-2098		2098-2099		2099-2100		2100-2101		2101-2102		2102-2103		2103-2104		2104-2105		2105-2106		2106-2107		2107-2108		2108-2109		2109-2110		2110-2111		2111-2112		2112-2113		2113-2114		2114-2115		2115-2116		2116-2117		2117-2118		2118-2119		2119-2120		2120-2121		2121-2122		2122-2123		2123-2124		2124-2125		2125-2126		2126-2127		2127-2128		2128-2129		2129-2130		2130-2131		2131-2132		2132-2133		2133-2134		2134-2135		2135-2136		2136-2137		2137-2138		2138-2139		2139-2140		2140-2141		2141-2142		2142-2143		2143-2144		2144-2145		2145-2146		2146-2147		2147-2148		2148-2149		2149-2150		2150-2151		2151-2152		2152-2153		2153-2154		2154-2155		2155-2156		2156-2157		2157-2158		2158-2159		2159-2160		2160-2161		2161-2162		2162-2163		2163-2164		2164-2165		2165-2166		2166-2167		2167-2168		2168-2169		2169-2170		2170-2171		2171-2172		2172-2173		2173-2174		2174-2175		2175-2176		2176-2177		2177-2178		2178-2179		2179-2180		2180-2181		2181-2182		2182-2183		2183-2184		2184-2185		2185-2186		2186-2187		2187-2188		2188-2189		2189-2190		2190-2191		2191-2192		2192-2193		2193-2194		2194-2195		2195-2196		2196-2197		2197-2198		2198-2199		2199-2200		2200-2201		2201-2202		2202-2203		2203-2204		2204-2205		2205-2206		2206-2207		2207-2208		2208-2209		2209-2210		2210-2211		2211-2212		2212-2213		2213-2214		2214-2215		2215-2216		2216-2217		2217-2218		2218-2219		2219-2220		2220-2221		2221-2222		2222-2223		2223-2224		2224-2225		2225-2226		2226-2227		2227-2228		2228-2229		2229-2230		2230-2231		2231-2232		2232-2233		2233-2234		2234-2235		2235-2236		2236-2237		2237-2238		2238-2239		2239-2240		2240-2241		2241-2242		2242-2243		2243-2244		2244-2245		2245-2246		2246-2247		2247-2248		2248-2249		2249-2250		2250-2251		2251-2252		2252-2253		2253-2254		2254-2255		2255-2256		2256-2257		2257-2258		2258-2259		2259-2260		2260-2261		2261-2262		2262-2263		2263-2264		2264-2265		2265-2266		2266-2267		2267-2268		2268-2269		2269-2270		2270-2271		2271-2272		2272-2273		2273-2274		2274-2275		2275-2276		2276-2277		2277-2278		2278-2279		2279-2280		2280-2281		2281-2282		2282-2283		2283-2284		2284-2285		2285-2286		2286-2287		2287-2288		2288-2289		2289-2290		2290-2291		2291-2292		2292-2293		2293-2294		2294-2295		2295-2296		2296-2297		2297-2298		2298-2299		2299-2300		2300-2301		2301-2302		2302-2303		2303-2304		2304-2305		2305-2306		2306-2307		2307-2308		2308-2309		2309-2310		2310-2311		2311-2312		2312-2313		2313-2314		2314-2315		2315-2316		2316-2317		2317-2318		2318-2319		2319-2320		2320-2321		2321-2322		2322-2323		2323-2324		2324-2325		2325-2326		2326-2327		2327-2328		2328-2329		2329-2330		2330-2331		2331-2332		2332-2333		2333-2334		2334-2335		2335-2336		2336-2337		2337-2338		2338-2339		2339-2340		2340-2341		2341-2342		2342-2343		2343-2344		2344-2345		2345-2346		2346-2347		2347-2348		2348-2349		2349-2350		2350-2351		2351-2352		2352-2353		2353-2354		2354-2355		2355-2356		2356-2357		2357-2358		2358-2359		2359-2360		2360-2361		2361-2362		2362-2363		2363-2364		2364-2365		2365-2366		2366-2367		2367-2368		2368-2369		2369-2370		2370-2371		2371-2372		2372-2373	
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