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CANADA
DEPARTMENT OF TRADE AND COMMERCE
DOMINION BUREAU OF STATISTICS
INTERNAL TRADE BRANCH

SUMMARY
MONTHLY INDEXES
OF
WHOLESALE SALES
IN
CANADA
1935 - 1939



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CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

Summary, Monthly Indexes of Wholesale Sales, 1935 - 1939

Introduction

Monthly indexes of wholesale sales based on returns secured from a sample of 200 large wholesale firms and giving representation to nine different lines of trade are now available for the five-year period from 1935 to 1939. The monthly survey is restricted to regular wholesale merchants; other types of wholesalers such as brokers, agents and commission houses of various types are not included. The survey is further restricted to those lines of business engaged in servicing the retail trade, including in its scope dealers in the following lines of business: automotive equipment, drugs, clothing, footwear, dry goods, fruits and vegetables, groceries, hardware, tobacco and confectionery. It does not include manufacturers' sales branches nor the activities of those wholesalers such as dealers in lumber and building materials or machinery, equipment and supplies whose business consists chiefly in supplying industrial firms with material and equipment.

In addition to reporting monthly sales figures, data relating to monthly inventories are furnished by a certain number of firms. Not all firms reporting sales figures maintain records of monthly stocks on hand.

Summary for 1939

Marked increase in wholesale sales in September due partly to higher prices and increased consumer demand but largely to heavy inventory buying on the part of the retail trades is the outstanding feature reflected in monthly wholesale trade statistics for last year. Apart from the usual seasonal movements, wholesale trading as measured by the composite index for the nine lines of business for which figures are available, showed little definite trend during the first eight months of the year; a slightly downward movement during the first quarter was offset by an improvement in May with the result that the dollar volume of business transacted during the first eight months of 1939 was approximately equal to the amount recorded for the corresponding period in 1938.

All lines of business for which figures are available recorded major increases in sales in September. The general index for the nine lines of business included in the monthly survey gained 33 per cent over September, 1938 and was 38 per cent above the figure for August, 1939. The gain over August was far in excess of the usual seasonal increase for this time of year, the seasonally adjusted index advancing 25 per cent during the interval.

The wholesale grocery trade came first in point of view of increased business over September, 1938 with an average gain of 43 per cent, increases for the various regions ranging from 37 per cent in the Prairie Provinces to 51 per cent in the Maritimes. Heavy demand for flour, sugar and some other staple food products, together with some increase in prices due in part to higher import duties contributed to the gain in the wholesale grocery trade. That a considerable portion of the increase in wholesale grocers' sales was due to inventory buying in the retail trades is evident from the fact that sales for retail grocers were only 15 per cent higher in September, 1939 than 1938.

Wholesalers in the dry goods trade did 37 per cent more business in September, 1939 than in the corresponding period in the previous year while the wholesale hardware trade was up by 34 per cent in the same comparison. Increases over September, 1938 for other trades were as follows: tobacco and confectionery, 24 per cent; automotive equipment, 20 per cent; clothing, 18 per cent; fruit and vegetables, 18 per cent; drugs, 14 per cent and footwear, 14 per cent.

With the exception of the clothing and apparel trades, the last quarter of the year witnessed a return to more normal conditions. October sales averaged 20 per cent higher in 1939 than in 1938; November sales stood 9 per cent above the 1938 level while December sales were up by 8 per cent. Cumulative totals for the last four months of 1939 indicate an average increase of 18 per cent over the corresponding period of 1938 while sales for the calendar year averaged 7 per cent above the earlier period. Sales in the Maritime Provinces were up by 22 per cent for the last four months of 1939 compared with 1938 and gained 9 per cent over the twelve month period. Corresponding increases for other regions were as follows: Quebec, 19 per cent and 7 per cent; Ontario, 17 per cent and 7 per cent; Prairie Provinces, 18 per cent and 7 per cent; British Columbia, 21 per cent and 8 per cent.

Inventories

Inventories carried by wholesalers included in this monthly survey averaged 10 per cent lower at the end of January, 1939 than on the corresponding date of the previous year, practically all lines of business sharing in the decline. The following months witnessed a narrowing of the spread in stock positions with the result that at the end of August stocks averaged only 2 per cent below the previous year. And notwithstanding increased demand during the last part of the year, wholesalers in the drug, fruit and vegetables, grocery and hardware trades increased their stocks on hand. Combined figures for all trades indicate an increase of 1 per cent in value of stock at the end of September, 1939 compared with 1938. At the end of October the increase was 8 per cent; at the end of November, 14 per cent and at the close of the year it was 21 per cent. Stocks on hand at the end of 1939 were higher than at the close of 1938 for 7 trades and were lower for two. Per cent changes for those trades reporting increases were 1 per cent for automotive equipment, 2 per cent for tobacco and confectionery, 6 per cent for dry goods, 9 per cent for drugs, 17 per cent for fruits and vegetables, 25 per cent for hardware and 37 per cent for the grocery trade. Inventories held by clothing wholesalers were 23 per cent lower at the end of 1939 than 1938 while the footwear trade was also down by 11 per cent.

INDEX NUMBERS OF WHOLESALE SALES - (Average for 1930 - 100)

General Index

Month	Canada					Maritime Provinces					Quebec				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	61.6	64.4	73.2	71.4	72.4	56.8	58.9	71.7	73.8	69.6	51.2	53.6	61.9	60.3	59.6
February	66.1	68.5	77.2	75.0	74.5	56.8	61.3	71.9	72.8	69.1	60.5	62.1	70.8	69.9	69.0
March	75.9	79.7	95.6	91.8	91.4	71.7	73.7	92.0	92.1	88.1	71.6	76.2	88.8	87.5	86.8
April	80.3	85.6	98.7	93.5	91.1	77.5	86.7	101.4	93.6	88.3	76.1	81.0	95.3	89.7	82.3
May	87.6	90.9	100.9	99.9	106.1	89.3	88.6	101.9	102.8	110.7	84.3	86.0	99.3	96.1	103.5
June	83.5	93.2	105.0	104.7	103.9	78.8	92.5	106.4	103.4	104.3	78.3	89.4	102.0	96.7	97.4
July	86.3	94.5	101.9	94.2	96.3	86.3	94.5	106.1	97.8	103.2	73.3	78.4	86.6	75.5	78.0
August	88.7	94.2	102.7	102.7	107.4	81.2	86.8	99.7	97.1	106.0	75.1	77.1	91.4	83.9	87.0
September	93.7	105.9	118.5	111.6	148.4	91.5	104.7	122.2	107.9	153.5	92.1	100.2	117.7	105.2	140.9
October	98.5	108.6	112.3	102.3	123.1	96.6	106.5	115.4	103.9	124.9	97.1	105.2	115.2	99.8	121.6
November	88.6	94.3	101.0	99.1	107.8	89.4	97.1	106.8	100.4	115.1	86.1	92.6	97.9	95.8	104.3
December	79.4	89.5	90.9	90.7	98.2	76.9	91.4	96.2	93.9	103.7	77.2	77.5	84.8	81.3	88.3
Annual Average	82.5	89.1	98.2	94.8	101.7	79.4	86.9	99.3	94.9	103.0	76.9	81.6	92.7	86.8	93.2

Month	Ontario					Prairie Provinces					British Columbia				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	71.4	70.4	78.9	77.2	78.3	63.5	67.2	73.5	71.1	73.5	58.4	69.7	84.2	80.7	83.8
February	71.3	72.6	80.8	79.0	78.5	68.6	68.7	78.0	73.1	72.3	65.4	76.7	84.3	83.1	83.7
March	81.2	82.5	94.3	93.0	92.9	76.3	81.2	99.7	92.2	91.3	75.1	82.2	108.0	101.1	101.8
April	86.0	88.0	96.8	96.6	94.9	81.2	86.5	100.1	92.7	91.6	76.9	88.5	108.8	98.9	103.4
May	93.2	96.1	102.4	102.9	111.2	87.2	90.7	97.4	96.4	100.8	82.9	92.4	112.3	111.2	114.4
June	88.6	97.2	108.8	107.9	110.5	85.1	94.0	100.7	105.6	99.8	82.2	92.5	115.0	115.1	113.5
July	90.7	98.5	102.6	94.3	96.8	94.2	103.0	107.7	106.2	105.8	87.0	101.5	120.4	106.6	111.5
August	88.9	92.1	99.8	98.0	102.7	103.0	114.6	113.4	121.7	130.4	90.1	95.5	114.0	115.4	112.4
September	91.6	100.9	112.6	107.8	145.1	102.8	121.3	128.4	125.8	159.6	86.7	98.9	115.9	107.6	150.7
October	95.9	102.0	108.9	96.6	116.4	108.2	123.9	115.3	112.5	133.6	91.0	102.3	111.9	102.1	123.6
November	86.6	91.2	97.8	97.7	102.5	93.6	97.1	104.8	104.3	114.8	89.9	101.2	107.4	99.4	111.0
December	85.2	93.8	95.2	94.5	99.0	78.3	93.0	87.8	90.0	100.5	75.7	96.3	99.2	102.6	110.6
Annual Average	85.9	90.4	98.3	95.5	102.4	86.8	95.1	100.6	99.4	106.2	80.1	91.4	106.8	102.0	110.0

INDEX NUMBERS OF WHOLESALE SALES - (Average for 1930 - 100)

Automotive Equipment Trade

Month	Canada					Maritimes and Quebec				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	49.5	56.3	62.5	64.4	67.2	40.8	42.0	52.9	53.1	48.1
February	51.7	50.0	61.1	60.6	62.7	42.8	42.2	53.3	52.9	51.5
March	60.8	65.6	76.1	78.5	74.2	51.6	65.6	65.2	66.6	70.1
April	78.9	84.7	98.8	99.5	92.7	71.6	80.7	79.5	89.0	72.7
May	82.9	92.0	105.1	103.6	107.4	74.9	85.4	98.3	102.7	108.1
June	77.6	87.1	96.4	100.2	101.5	52.1	67.2	78.4	79.1	86.3
July	81.7	83.8	89.9	102.3	102.8	67.0	71.0	80.6	88.1	87.7
August	92.9	101.7	107.0	124.0	124.6	70.5	67.9	98.0	90.8	89.4
September	107.8	128.7	143.1	151.4	181.2	74.8	84.8	116.7	115.3	135.5
October	120.6	138.7	134.4	140.7	155.1	95.1	104.6	101.6	115.7	123.6
November	93.0	110.9	104.9	112.5	122.9	80.4	89.6	88.0	90.2	101.0
December	69.8	82.9	85.2	81.6	99.7	62.0	67.9	92.7	75.8	85.9
Annual Average	80.6	90.2	97.0	101.6	107.7	65.3	72.4	83.8	84.9	88.3

Month	Ontario					Western Provinces				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	61.8	63.9	68.4	74.2	79.4	45.0	58.2	62.6	63.1	63.8
February	59.1	58.6	68.2	70.9	71.2	51.0	48.0	59.3	57.0	62.2
March	76.2	75.3	86.2	92.1	83.1	54.5	59.4	75.4	76.5	70.8
April	91.4	93.6	98.0	109.1	100.9	74.5	81.6	109.3	99.8	98.5
May	93.1	100.5	100.8	114.2	119.2	80.8	90.7	110.3	99.2	101.9
June	87.3	93.5	110.1	108.3	112.6	83.0	91.9	96.1	104.0	100.7
July	90.0	93.8	109.3	103.2	110.9	83.8	83.8	83.3	107.3	104.7
August	88.9	95.5	109.3	108.8	115.7	107.8	124.1	112.2	150.1	148.6
September	102.3	122.7	158.2	160.4	166.0	128.9	155.7	150.1	166.5	215.0
October	112.8	141.1	160.4	125.1	138.1	140.6	155.8	137.1	164.1	182.5
November	99.4	119.3	114.9	120.5	128.7	95.9	116.8	107.7	118.9	130.3
December	81.9	91.9	101.5	89.7	100.2	65.7	84.8	80.9	87.5	115.1
Annual Average	87.0	95.8	107.1	106.4	110.5	84.3	95.9	98.7	107.8	116.6

INDEX NUMBERS OF WHOLESALE SALES - (Average for 1930 = 100)

Wholesale Drug Trade

Month	Canada					Maritimes		Quebec and Ontario			Western Provinces				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	82.3	86.7	96.2	99.0	102.9	84.5	88.3	98.2	103.3	106.9	76.0	81.7	90.2	87.2	91.7
February	85.4	88.7	103.2	94.6	102.8	87.5	91.7	106.9	97.1	106.9	79.6	80.9	93.8	88.3	92.4
March	90.7	94.7	104.8	104.8	115.3	93.0	96.5	108.9	106.8	118.5	84.4	89.5	94.1	99.7	107.0
April	87.1	93.1	104.5	104.2	108.1	88.7	95.2	107.2	107.7	109.9	82.4	87.0	96.7	94.1	102.0
May	87.0	90.6	98.3	102.3	111.9	89.6	92.9	101.8	106.3	116.2	80.0	84.0	88.5	91.2	100.0
June	82.8	91.6	102.6	102.5	106.4	84.9	93.7	105.9	105.4	110.0	76.8	85.2	93.0	94.0	95.9
July	86.7	92.4	101.8	99.9	102.7	88.7	94.7	106.5	101.1	105.0	80.7	85.6	88.8	96.0	95.9
August	88.3	88.6	104.8	109.2	112.7	90.0	89.5	109.1	110.5	114.4	83.8	85.9	93.4	105.4	107.9
September	93.5	103.7	122.2	120.6	137.7	97.7	107.0	130.2	125.8	145.8	82.3	94.7	100.8	106.5	115.9
October	97.6	109.8	116.9	114.8	124.3	100.8	112.5	123.1	117.3	128.2	88.9	102.1	100.3	107.6	113.3
November	95.9	104.4	111.4	111.6	118.6	97.7	106.5	116.3	114.9	121.8	90.6	98.5	98.1	102.7	110.0
December	87.1	96.7	104.4	106.6	110.7	91.2	101.0	110.3	109.7	113.6	76.2	85.3	89.1	98.6	103.0
Annual Average	88.7	95.1	105.9	105.8	112.8	91.2	97.5	110.4	108.8	116.4	81.8	88.4	93.9	97.6	102.9

Wholesale Clothing Trade

Month	Canada					Canada				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	36.4	41.5	42.6	41.9	41.2	34.5	36.8	51.4	38.3	39.6
February	58.5	59.3	67.7	60.5	60.4	53.0	55.4	76.6	61.4	67.5
March	75.4	79.2	98.6	87.9	82.7	94.3	103.6	103.8	99.6	121.8
April	77.0	84.2	90.9	86.1	77.3	96.2	88.6	117.2	104.0	95.3
May	77.7	82.4	89.8	79.4	87.3	90.1	100.0	111.8	101.8	127.6
June	66.3	73.8	81.3	68.7	71.9	77.5	92.2	98.7	93.2	103.0
July	53.0	56.0	63.1	48.5	54.4	60.4	67.2	61.1	53.6	61.7
August	88.1	97.9	113.0	101.4	103.3	82.4	95.1	117.2	104.8	117.0
September	134.2	138.6	147.1	135.2	159.5	101.9	129.0	160.2	141.0	160.3
October	135.4	133.2	142.8	119.0	164.5	119.1	162.9	159.5	102.4	162.9
November	111.6	111.2	110.9	110.1	138.3	121.6	109.9	93.7	108.7	121.5
December	87.3	82.6	84.0	82.7	88.7	120.1	86.4	96.8	80.4	117.0
Annual Average	83.4	86.7	94.3	85.1	94.1	87.6	93.9	104.0	90.8	107.9

INDEX NUMBERS OF WHOLESALE SALES - (Average for 1930 - 100)

Wholesale Dry Goods Trade

Month	Canada					Maritimes and Quebec				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	49.1	48.2	51.4	49.2	50.2	37.7	40.7	40.9	40.5	39.6
February	59.7	59.4	70.7	62.6	57.8	51.3	52.0	63.1	56.2	52.2
March	73.5	77.9	85.1	80.9	73.9	70.2	78.6	82.1	77.7	70.6
April	73.7	76.6	84.4	78.2	67.5	73.5	77.5	87.3	83.0	70.9
May	72.1	75.1	84.0	77.0	79.6	71.8	73.5	85.3	78.6	78.8
June	64.3	69.3	79.3	68.7	67.9	65.6	70.5	82.6	68.5	72.0
July	52.5	51.9	59.6	47.3	47.7	44.7	45.4	53.1	38.0	39.0
August	72.8	74.6	88.2	76.6	74.3	59.6	62.9	76.5	62.6	61.2
September	97.8	107.2	118.8	101.8	139.8	96.6	99.5	115.9	97.2	139.7
October	94.4	102.8	112.5	90.8	132.2	89.0	93.4	111.9	84.6	123.7
November	81.9	87.2	92.6	87.1	109.1	72.0	80.4	83.3	76.6	104.8
December	62.5	66.3	66.8	64.9	73.7	62.3	63.7	64.5	63.7	75.6
Annual Average	71.2	74.7	82.8	73.8	81.1	66.2	69.8	78.9	68.9	77.5

Month	Ontario					Western Provinces				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	64.4	60.7	66.7	65.0	67.5	52.0	47.2	52.6	46.2	49.2
February	71.8	69.3	83.6	73.9	66.6	60.8	61.5	69.4	60.7	57.6
March	84.7	81.4	89.6	86.6	76.6	65.9	72.6	86.0	80.8	78.5
April	83.8	82.5	83.3	77.9	68.1	61.1	67.3	80.6	69.6	60.5
May	79.6	84.9	87.6	80.8	88.3	62.9	65.5	76.1	68.4	69.6
June	73.0	73.8	85.8	75.9	71.9	50.6	61.8	65.2	60.4	55.0
July	54.9	53.3	61.6	54.1	55.5	65.3	63.9	70.6	58.5	56.3
August	74.6	72.6	88.9	77.2	78.8	97.0	100.8	110.9	103.9	94.7
September	102.5	104.9	117.2	102.7	150.1	94.5	126.5	127.5	110.7	127.4
October	97.7	102.8	107.1	90.2	139.0	101.2	122.2	121.5	104.5	141.1
November	87.4	89.5	95.4	93.7	117.4	94.7	98.3	108.2	100.3	108.1
December	70.0	72.1	73.5	70.0	80.9	53.3	64.1	62.6	60.8	60.9
Annual Average	78.7	79.0	86.7	79.0	88.4	71.6	79.3	85.9	77.1	79.9

INDEX NUMBERS OF WHOLESALE SALES - (Average for 1930 = 100)

Wholesale Grocery Trade

Month	Canada					Maritime Provinces					Quebec				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	74.0	77.8	86.5	82.1	82.7	67.9	72.9	89.0	93.4	87.0	52.3	53.4	63.0	55.6	53.3
February	74.2	79.8	83.9	83.3	83.1	68.0	77.0	85.5	89.0	86.6	59.4	61.8	63.5	64.2	62.3
March	80.6	83.7	99.8	97.4	97.6	79.2	80.9	99.3	106.9	104.0	66.3	63.8	75.4	79.2	75.6
April	82.7	89.2	96.7	93.5	95.3	77.1	89.0	106.4	97.9	98.2	65.7	72.4	81.3	73.2	72.0
May	91.7	93.1	100.8	102.3	108.1	95.7	98.7	109.9	116.5	124.2	84.3	78.0	86.8	84.7	95.9
June	90.7	97.6	109.6	112.9	112.3	85.4	103.8	119.6	120.2	119.2	78.8	80.7	94.7	91.2	84.8
July	102.0	112.1	119.1	110.3	112.3	101.3	115.7	126.5	119.9	123.4	86.1	89.5	90.9	84.5	84.5
August	100.1	106.1	111.4	114.1	120.0	93.9	103.0	115.3	117.0	129.5	82.2	81.5	86.9	82.3	89.1
September	99.9	110.0	123.3	115.7	164.9	97.0	112.2	129.7	119.3	179.8	88.9	95.4	109.2	92.8	137.4
October	108.5	115.4	117.5	107.3	126.7	106.2	116.4	126.9	118.8	139.2	107.4	115.3	119.2	106.4	116.9
November	97.4	102.3	111.8	106.2	109.5	102.4	107.9	124.3	116.7	125.3	93.3	103.0	113.2	105.3	104.6
December	87.8	99.0	99.7	98.8	102.9	87.8	107.1	114.7	112.2	119.0	76.2	78.9	86.1	78.3	79.0
Annual Average	90.8	97.2	105.0	102.0	109.6	88.5	98.7	112.3	110.7	119.6	78.4	81.1	89.2	83.1	88.0

Month	Ontario					Prairie Provinces					British Columbia				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	85.7	82.4	88.7	83.9	83.1	84.3	92.2	96.6	93.2	95.5	65.0	77.6	94.7	87.8	94.8
February	80.6	82.5	83.2	82.8	83.1	83.8	88.7	94.8	93.2	93.4	69.2	85.6	93.3	90.2	91.5
March	85.0	86.1	95.1	93.9	94.7	89.2	97.1	119.8	109.3	110.0	78.7	83.9	107.0	105.0	108.9
April	87.5	87.0	94.3	93.4	95.2	95.9	104.8	106.6	104.4	106.6	76.8	89.2	101.6	100.2	105.3
May	96.1	94.5	99.0	99.8	105.7	99.6	104.9	110.2	110.6	115.0	81.3	89.6	105.7	112.7	114.4
June	96.0	102.3	110.2	114.5	118.7	99.0	108.4	115.9	122.2	120.0	86.8	90.4	115.7	120.9	121.0
July	109.3	114.2	116.5	108.6	110.2	113.6	129.8	136.8	126.5	127.6	91.7	106.9	128.5	116.5	122.6
August	100.4	103.7	106.7	107.8	112.8	118.5	130.7	130.7	136.1	149.0	95.6	101.3	117.8	127.7	118.3
September	100.9	107.6	115.7	112.6	158.3	114.7	129.8	146.2	136.7	187.3	91.2	100.8	117.1	114.9	171.9
October	105.7	108.2	111.6	99.2	113.9	122.8	133.2	125.9	119.9	147.5	96.4	103.5	114.4	101.5	125.3
November	95.5	97.3	103.2	102.7	97.4	106.8	106.5	119.0	115.4	124.9	92.3	107.2	114.2	98.3	109.1
December	94.9	102.8	100.7	99.7	100.5	97.1	110.3	107.8	106.1	115.1	75.8	97.0	98.6	103.3	112.0
Annual Average	94.8	97.4	102.1	99.9	106.1	102.1	111.4	117.5	114.5	124.3	83.4	94.4	109.1	107.0	116.3

INDEX NUMBERS OF WHOLESALE SALES - (Average for 1930 = 100)

Wholesale Fruits and Vegetables Trade

Month	Canada					Maritimes and Quebec				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	53.3	54.8	65.0	66.3	67.5	57.9	54.9	61.1	70.6	67.8
February	61.6	58.0	68.6	70.1	69.5	68.9	61.8	72.0	86.2	88.9
March	69.1	73.6	89.7	85.7	88.1	74.6	82.7	103.8	95.9	101.2
April	82.8	84.1	98.0	96.3	94.7	98.0	89.7	100.4	104.4	98.8
May	95.3	97.7	108.7	109.1	114.9	107.5	107.3	123.0	120.8	127.8
June	89.6	108.8	116.3	117.2	112.7	100.0	141.1	140.8	136.4	139.0
July	87.2	103.2	102.0	95.7	98.2	80.2	93.3	97.6	77.6	84.3
August	77.9	89.0	90.2	88.4	95.8	65.0	68.8	81.9	71.7	66.7
September	77.8	92.3	102.3	97.0	114.0	90.0	101.7	26.8	106.6	116.7
October	76.3	83.0	88.9	81.5	87.9	73.4	70.7	88.5	78.3	71.2
November	67.4	70.2	79.9	78.0	82.9	67.1	67.8	74.8	75.2	82.9
December	76.2	86.6	87.1	93.0	96.6	77.4	74.1	88.6	90.8	88.8
Annual Average	76.2	83.4	91.4	89.9	93.6	80.0	84.5	96.6	92.9	94.5

Month	Ontario					Western Provinces				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	63.7	65.0	80.3	78.7	81.5	39.4	42.8	50.7	50.9	52.4
February	70.7	70.8	80.6	85.4	82.6	47.2	43.2	53.4	49.4	49.2
March	79.6	85.7	100.4	100.6	105.8	54.7	56.6	70.4	65.5	65.1
April	92.0	99.1	107.3	112.6	116.2	62.6	62.7	79.4	72.1	68.7
May	106.0	112.9	124.2	127.6	134.6	75.9	75.9	84.1	83.7	87.9
June	93.9	115.8	131.5	123.0	127.4	77.9	87.2	91.6	99.3	88.0
July	93.0	121.5	111.8	100.5	108.2	86.1	95.7	97.6	99.0	97.0
August	83.7	92.8	94.0	91.7	94.9	80.9	97.2	93.5	95.6	110.9
September	66.2	81.1	90.3	83.4	102.0	80.9	95.9	102.8	102.2	119.2
October	76.6	80.0	91.8	83.4	89.7	78.0	91.0	89.4	83.2	92.7
November	67.6	72.8	85.0	82.0	83.3	67.3	69.4	78.4	76.4	83.0
December	82.7	91.1	97.8	103.5	102.5	68.7	85.2	76.7	83.9	91.8
Annual Average	81.3	90.7	99.6	97.7	102.4	68.3	75.2	80.7	80.1	83.8

INDEX NUMBERS OF WHOLESALE SALES - (Average for 1930 - 100)

Wholesale Hardware Trade

Month	Canada					Maritime Provinces				Quebec					
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	45.6	48.8	61.7	61.3	59.8	44.4	38.7	51.5	47.8	48.0	42.7	49.5	63.2	66.2	64.3
February	52.1	53.8	68.8	64.5	60.7	36.4	35.6	48.4	51.2	37.4	43.1	45.9	64.1	63.9	59.4
March	69.6	74.1	103.5	90.8	84.3	59.1	59.9	87.8	78.8	62.8	56.9	62.0	92.2	82.3	79.1
April	77.1	85.7	118.5	100.0	91.4	81.8	88.3	104.3	91.7	77.3	72.0	83.8	111.7	101.3	78.5
May	88.1	95.3	113.0	106.3	111.6	86.6	75.3	97.4	87.9	98.9	87.3	95.9	124.0	112.3	117.9
June	80.6	94.5	113.6	108.1	105.0	78.0	84.5	98.1	89.4	90.1	75.1	94.8	114.4	107.0	113.8
July	79.4	86.3	102.3	93.0	95.2	74.7	75.7	92.7	81.9	86.3	75.4	84.2	106.8	89.5	98.3
August	82.8	88.2	102.0	102.4	105.1	70.3	75.9	81.7	80.2	85.4	77.6	81.9	106.5	98.6	98.0
September	85.8	103.5	116.2	110.7	147.8	74.7	93.8	106.5	88.2	123.8	86.7	100.0	123.9	118.4	165.5
October	88.8	110.8	111.4	104.8	129.4	80.6	95.0	103.0	82.0	108.2	85.1	103.6	116.3	104.8	140.4
November	81.9	93.3	96.8	99.5	114.9	71.3	81.3	84.5	77.9	99.0	75.9	92.2	98.6	101.9	109.1
December	64.7	85.7	83.1	81.4	96.5	52.0	64.0	64.7	56.7	77.9	62.3	80.5	85.9	85.2	88.9
Annual Average	74.7	85.0	99.2	93.6	100.1	67.5	72.3	85.1	76.1	82.9	70.0	81.2	100.6	94.3	101.1

Month	Ontario					Western Provinces				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	49.5	50.1	63.2	62.6	60.7	47.4	51.3	64.2	63.0	61.6
February	43.4	46.0	68.0	60.6	53.4	62.3	63.5	75.4	69.2	68.4
March	66.6	68.4	90.2	82.2	73.4	79.2	84.9	117.4	101.1	95.3
April	74.3	80.8	107.5	95.5	81.2	82.6	91.4	132.3	106.4	106.4
May	85.3	94.9	101.1	100.8	107.3	93.5	102.4	119.5	113.0	117.1
June	87.6	94.9	114.4	106.7	104.4	84.1	99.4	119.7	116.1	108.0
July	77.8	80.8	97.1	82.0	79.9	85.6	94.2	107.8	103.7	104.4
August	65.7	70.6	83.4	75.4	80.2	95.7	101.8	113.1	119.9	122.9
September	73.6	87.4	102.3	95.4	142.8	95.3	116.7	124.8	121.4	153.0
October	84.1	98.0	104.1	92.9	115.9	96.9	125.4	117.9	116.8	138.2
November	75.1	83.6	90.5	90.1	102.4	91.3	102.3	103.7	108.7	128.3
December	69.0	90.5	85.3	81.7	92.4	68.8	92.6	87.2	86.4	105.8
Annual Average	71.0	78.8	92.3	85.5	91.2	81.9	93.8	106.9	102.1	109.1

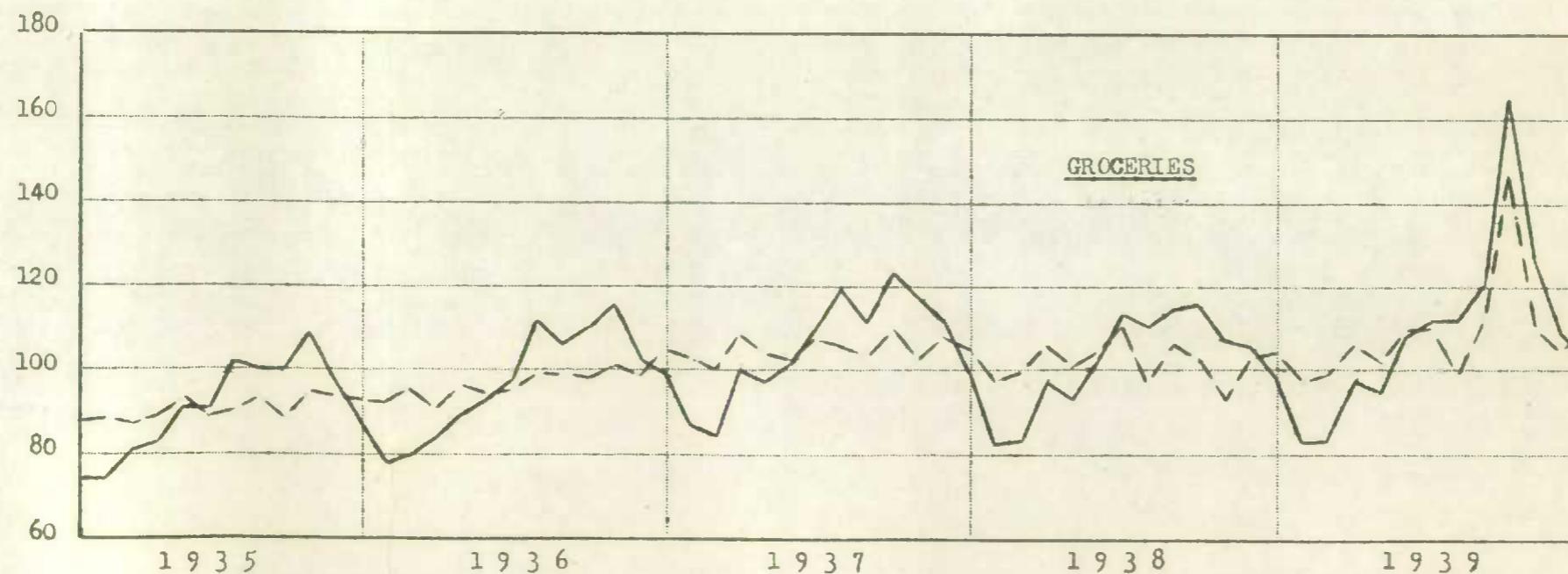
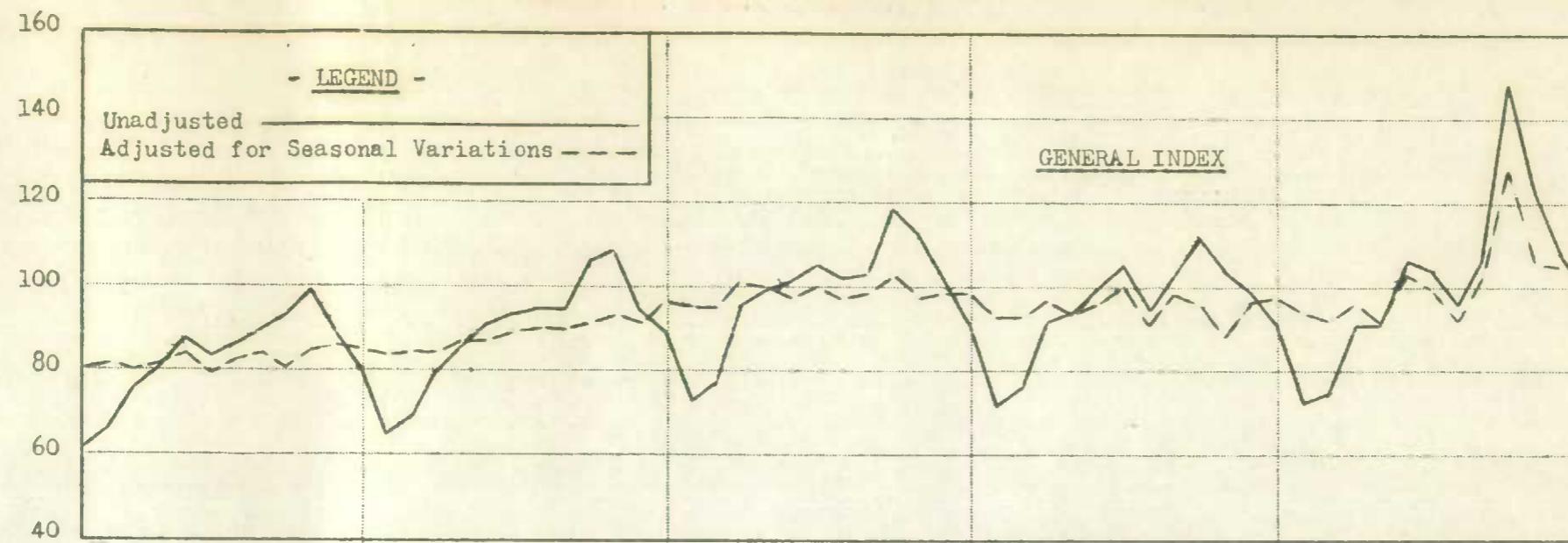
INDEX NUMBERS OF WHOLESALE SALES - (Average for 1930 - 100)

Wholesale Tobacco and Confectionery Trade

Month	Canada					Quebec				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	66.7	68.9	79.4	82.3	88.2	64.6	65.7	85.5	86.5	98.0
February	67.6	72.3	78.5	85.3	87.7	64.8	73.7	80.7	92.6	97.3
March	74.9	77.8	92.6	99.1	98.3	70.9	75.7	95.2	106.6	104.5
April	80.5	85.5	102.3	103.8	101.2	76.2	87.9	113.5	113.7	113.0
May	88.9	93.8	105.2	109.7	121.4	86.0	97.6	114.3	123.4	138.7
June	87.2	97.1	111.7	121.2	120.5	85.8	102.6	123.3	144.0	141.3
July	91.4	93.6	110.3	107.2	109.5	88.1	90.9	118.1	113.5	117.2
August	92.6	88.8	104.0	105.6	115.9	89.2	82.9	105.4	102.8	120.2
September	84.4	93.2	99.4	103.1	127.5	79.1	85.8	92.1	97.0	121.6
October	92.5	93.7	101.2	104.2	113.3	84.2	83.9	95.2	101.3	118.1
November	87.8	91.8	99.1	104.3	110.6	84.4	89.4	93.2	101.8	106.0
December	94.7	102.5	110.3	113.7	126.2	92.9	97.7	108.0	114.3	128.5
Annual Average	84.1	88.3	99.5	103.3	110.0	80.5	86.2	102.0	108.1	117.0

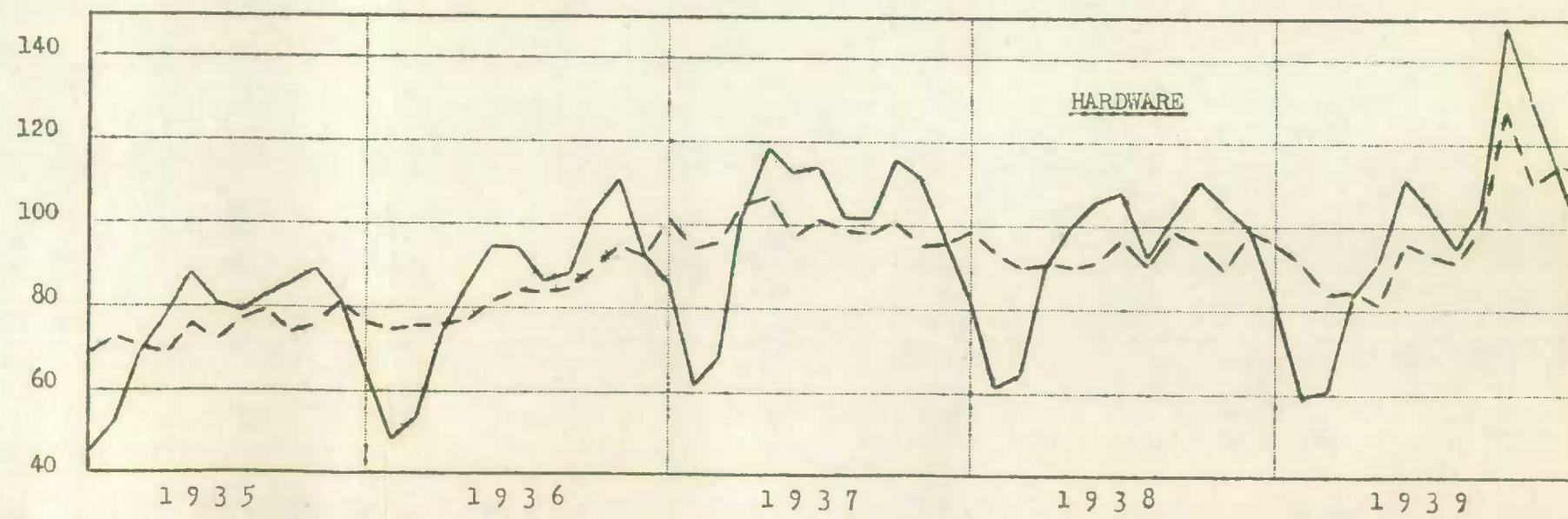
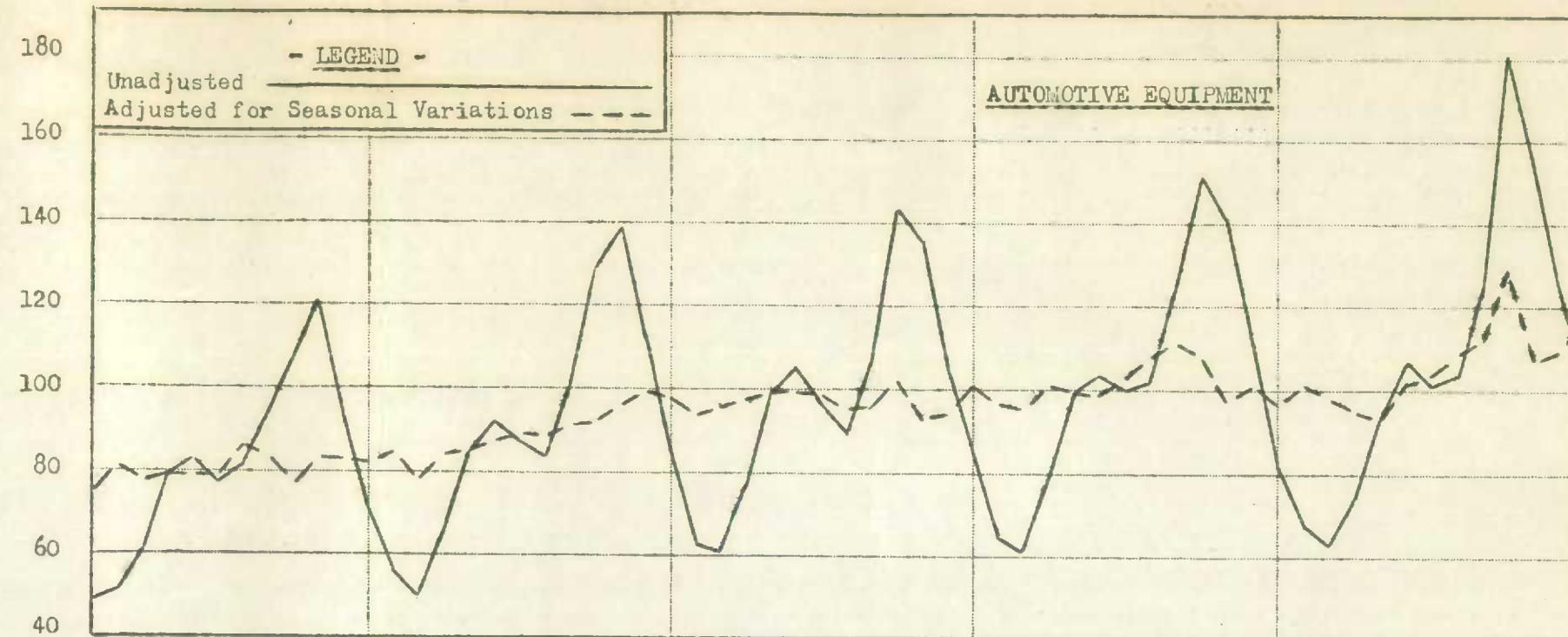
Month	Ontario					Western Provinces				
	1935	1936	1937	1938	1939	1935	1936	1937	1938	1939
January	70.2	73.4	77.7	82.5	82.5	63.7	66.2	69.6	72.7	77.4
February	68.4	73.1	78.8	84.3	84.4	68.1	67.3	72.8	74.0	75.9
March	79.2	79.8	91.8	98.7	97.0	72.6	75.5	86.2	85.7	87.7
April	86.2	85.2	98.0	102.0	97.2	76.8	79.4	87.6	88.3	85.7
May	94.8	95.5	105.1	108.4	117.6	83.7	84.2	90.6	90.1	99.7
June	91.3	97.8	111.0	114.7	116.8	82.7	87.7	95.9	97.8	96.7
July	99.1	101.1	112.4	110.7	107.4	84.3	85.7	92.6	90.4	94.3
August	99.1	94.7	108.9	112.8	118.4	87.1	87.8	92.5	97.7	101.9
September	85.8	97.2	107.2	108.7	135.3	86.0	94.3	96.0	100.0	120.4
October	95.3	97.4	106.2	105.2	106.5	94.9	97.3	97.1	99.8	105.6
November	86.1	89.2	103.4	104.5	113.7	91.4	94.7	99.0	103.3	108.8
December	94.7	106.0	115.0	115.0	125.0	95.0	103.3	106.1	109.0	121.6
Annual Average	87.5	90.9	101.3	104.0	108.5	82.2	85.3	90.5	92.4	98.0

MONTHLY INDEXES OF WHOLESALE SALES (Average for 1930 = 100)

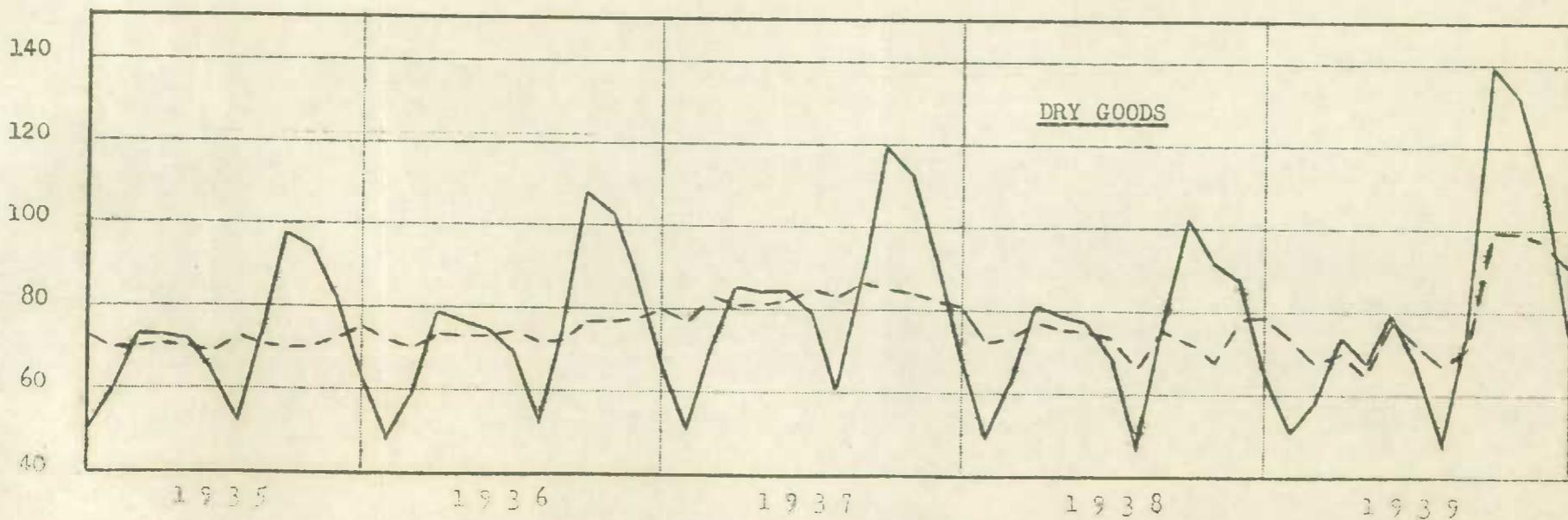
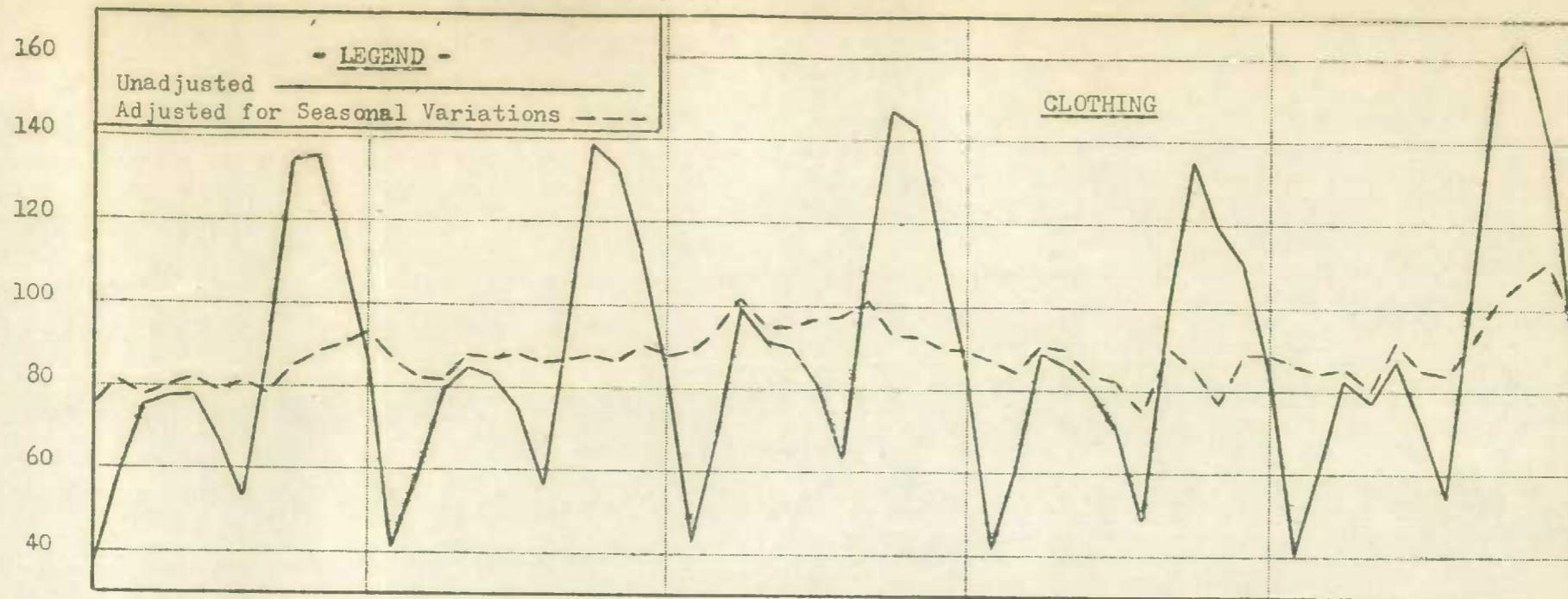


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MONTHLY INDEXES OF WHOLESALE SALES (Average for 1930 = 100)



MONTHLY INDEXES OF WHOLESALE SALES (Average for 1930 = 100)



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