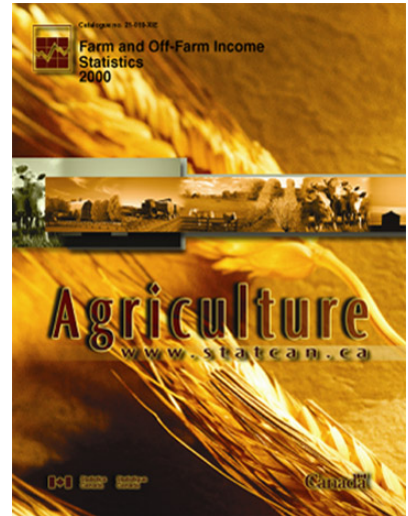




Catalogue no. 21-019-XIE

# Farm and Off-Farm Income Statistics

2000



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**Statistics Canada  
Agriculture Division  
Whole Farm Data Projects Section**

# **Farm and Off-Farm Income Statistics 2000**

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## Symbols

The following standard symbols are used in Statistics Canada publications:

- 
- . not available for any reference period
  - .. not available for a specific reference period
  - ... not applicable
  - <sup>P</sup> preliminary
  - <sup>r</sup> revised
  - x suppressed to meet the confidentiality requirements of the *Statistics Act*
  - E use with caution
  - F too unreliable to be published
- 

## Notes

Throughout this publication:

Codes A to F in the tables indicate the degree of reliability of the estimates. The reader is asked to refer to the section on [Data Accuracy](#) to obtain information on the signification of the codes.

Totals may not add due to the rounding procedures used to protect the confidentiality of the respondents.

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## Notes to Users

*Farm and Off-Farm Income Statistics* is a new Statistics Canada's (STC) publication that puts in perspective financial data derived from the Taxation Data Program (TDP). This new publication replaces the bulletin series *Economic Overview of Farm Income* (Catalogue no. 21-005-XIE), a joint publication of Agriculture and Agri-Food Canada and STC. This bulletin series had replaced the former STC's publication *Agricultural Financial Statistics* (Catalogue no. 21-205-XPB), which was terminated with the 1995 taxation year.

TDP estimates presented in this publication are compiled on the basis of the North American Industry Classification System (NAICS) as the TDP adopted recently this new classification system. The NAICS-based estimates are not comparable to the previously published estimates based on the 1980 Standard Industrial Classification for Establishments (SIC-E).<sup>1</sup> Data for 2000 and for previous years have been reproduced based on NAICS in order to facilitate the transition between the SIC and NAICS.

This first issue of *Farm and Off-Farm Income Statistics* publication covers reference year 2000 but provides some historical perspective by displaying farm level data back to 1998 (back to 1991 in section 1). The series on farm and off-farm income for farm operators covers the 1996 to 2000 taxation years, while the series on farm and off-farm income for farm families covers the 1995 to 1999 taxation years.

Sections 1, 2, 3 and 4 apply to farm operations, while sections 5 and 6 refer to farm operators and farm families, respectively.

Farm operations include: 1) unincorporated farms with total operating revenues of \$10,000 and over, 2) incorporated farms with total operating revenues of \$25,000 and over, and 3) since 1993, communal farming organizations with total operating revenues of \$10,000 and over. Farm operators refer to those involved in one or more incorporated or unincorporated farms. Farm families refer to those involved in a single unincorporated farm.

The following factors should be taken into account while interpreting the data presented in this publication:

- Net operating income estimates appearing in this publication refer to the net operating income before capital cost allowance. However, net operating income estimates after capital cost allowance are also presented in Tables 2.1 to 2.6 in section 2, in all tables in section 3 (except tables by degree of specialization and revenue class), in Tables 5.9 and 5.10, and in Tables 6.11 and 6.12.

<sup>1</sup> See [Appendix I](#) for the concordance table between NAICS and the 1980 SIC-E.

- The capital cost allowance obtained from the income tax returns does not correspond to the economic depreciation used in the net farm income accounts published in *Net Farm Income – Agriculture Economic Statistics* (AES) (Catalogue no. 21-010-XIE)<sup>2</sup>. In the TDP, capital cost allowance represents the expense written off by the taxfiler as allowed by tax regulations. The farmer may, after the calculation of the capital cost allowance, deduct any amount up to the maximum allowable. In AES publications, depreciation represents the economic “wear and tear” expense, which can be very different from the amount farmers are allowed and decide to declare for tax purposes. The calculation of depreciation expenses for farm houses and other buildings are based, on a rate of 2% and 5%, respectively, while farm machinery is based on a rate, variable by province, ranging between 9% and 17%. Tax data capital cost allowance rates differ, reaching levels as high as 30% for certain farm machinery.
- Taxable capital gains are excluded from off-farm income estimates.
- Since the 1993 taxation year, communal farming organizations have been in-scope for the Taxation Data Program and the estimates on farm operations include these organizations. The estimates presented in section 1 of this issue are affected by this change. Year-over-year percentage changes between 1992 and 1993 for the Prairie provinces, for the farm types and for Canada are biased and are, therefore, omitted from the tables in section 1.
- Poultry hatcheries and animal aquaculture farms, which under NAICS became part of the agriculture sector, are not included in the TDP estimates. Poultry hatcheries will be included starting with reference year 2001.

Users are encouraged to read further information provided in [Data Sources and Methodology](#), [Concepts and Variables Measured](#), [Data Accuracy](#) and [Comparability of Data and Related Sources](#).

<sup>2</sup> One of the eight publications in the *Agriculture Economic Statistics* series published by the Farm Income and Prices Section of Agriculture Division, Statistics Canada.

## Highlights

**Unincorporated farms with total operating revenues of \$10,000 and over and incorporated farms with total operating revenues of \$25,000 and over<sup>1</sup>**

### Section 1 – Historical Estimates

#### Number of farms

The number of farms in Canada has remained relatively stable between 1991 and 2000, declining by 2.0%<sup>2</sup>. In 2000, there were 224,630 farms with revenues of \$10,000 and over, down 0.9% from 1999.

All provinces posted a decline in the number of farms between 1991 and 2000 with the exception of four provinces: British Columbia (+12.0%), Nova Scotia (+6.5%), Alberta (+4.8%) and New Brunswick (+2.5%).

In 1991, crop production sub-sector led in number of farms with 117,025 compared with only 111,720 farms primarily engaged in animal production sub-sector. However, in 2000, there were 112,730 farms specialized in animal production compared with 111,895 farms specialized in crop production. This upturn in the number of farms in the animal production sub-sector can be mostly explained by the increase in the number of farms primarily engaged in beef cattle ranching and farming, including feedlots. This rise was partly the result of several oilseed and grain farms being reclassified as beef cattle farms.<sup>3</sup> Between 1991 and 2000, the number of beef cattle farms rose 16.8%, while the number of oilseed and grain farms fell 10.8%.

During this period, farms primarily engaged in dairy cattle and milk production (-35.7%), and in hog and pig farming (-36.1%) also decreased in number as restructuring in these

<sup>1</sup> Includes communal farming organizations.

<sup>2</sup> Before 1993, communal farming organizations were not included in the estimates; therefore year-to-year comparisons between 1991 and 2000 are biased.

<sup>3</sup> The number of oilseed and grain farms tends to fluctuate in conjunction with grain and oilseed revenues. The number of oilseed and grain farms reached a high of 106,225 farms in 1996 before declining gradually to a low of 85,265 farms in 2000, as a result of reduced grain and oilseed revenues due to lower grain and oilseed prices and/or marketings over the 1997 to 2000 period. The number of beef cattle farms may also vary significantly from one year to another as many farms are small and relatively highly diversified. Therefore, a decline in the price and/or marketings of cattle relative to other agricultural commodities can lower the share of revenues from cattle sales below the 50% cut-off and result in a shift from the beef cattle ranching and farming category to another farm type, especially oilseed and grain farming. Between 1991 and 1993, cattle prices were up so were the number of beef cattle farms. Between 1993 and 1996, cattle prices were down and several farms were reclassified as oilseed and grain farms. Between 1997 and 2000, cattle prices increased and the number of farms increased over most of the period.

two industries resulted in fewer but larger farms. The number of hog and pig farms fell significantly in the 1990s as the pork industry became more vertically integrated. Extensive structural changes also took place in the dairy industry. Some producers have expanded their operations to remain competitive while others have exited the industry.

All other farm types expanded over this period, in particular, other animal production, other crop farming, and greenhouse, nursery and floriculture production.

Between 1991 and 2000, the number of small and medium farms declined by 10.0% and 18.9%, respectively, while the number of commercial farms rose 23.7% – with very large farms more than doubling in number (+142.8%) and large farms increasing by 13.3%.

Size category	Revenue class
Small	\$10,000 to \$49,999
Medium	\$50,000 to \$99,999
Commercial	\$100,000 and over
Large	\$100,000 to \$249,999 \$250,000 to \$499,999
Very Large	\$500,000 and over

#### Average operating revenues and expenses

Between 1991 and 2000, average total operating revenues and expenses have grown steadily in Canada. Average operating revenues increased 74.9%, while average operating expenses rose 80.8% over that period.

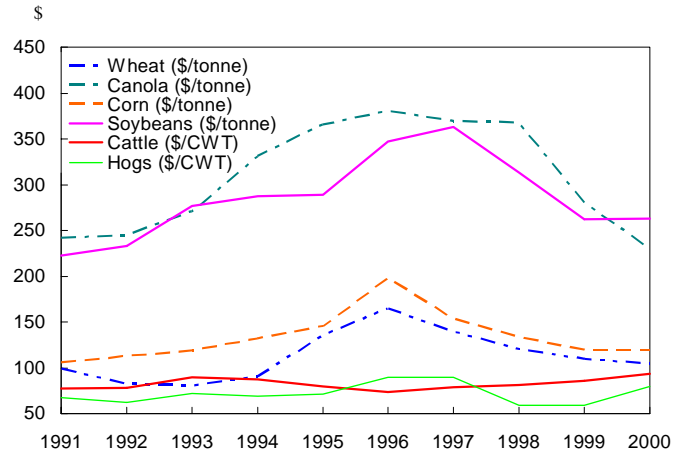
The continued increase in farm size along with improved prices and/or marketings of some major agricultural commodities largely explained the rise in average operating revenues. Higher average revenues from crops (+74.7%) and livestock (+79.7%) contributed most to this rise. During that period, average program payments and insurance proceeds rose 22.1%.

After peaking in 1996 or 1997, prices<sup>4</sup> for a number of major commodities fell afterward as world stocks increased. By 2000, some commodity prices had declined significantly from their peak, namely corn (-39.8%), canola (-39.5%), wheat

<sup>4</sup> Price refers to the average price received by farmers for the sales of agriculture commodities, at the first transaction point. This price includes bonuses and premiums which can be attributed to specific commodities and excludes fees deducted before the farmer is paid (e.g. storage, transport, marketing and administrative costs, etc.). For wheat excluding durum, durum wheat and barley purchased by the Canadian Wheat Board and for wheat purchased by the Ontario Wheat Producers Marketing Board, the price includes initial, adjusted initial, interim and final payments. Data on prices are derived from the Farm Cash Receipts Unit Data Base and are as of February 25, 2003.

(-36.5%), barley (-34.2%), soybeans (-27.5%) and hogs (-11.2%) (Figure 1). Prices for hogs fell to a dramatic level in 1998 before beginning a recovery. Prices in 2000 were above the 1991 level for all these commodities, except canola. However, increased marketings<sup>5</sup> of canola, which almost doubled during the 1991 to 2000 period, largely offset the small drop in canola price, pushing canola revenues up. Decreased marketings of wheat between 1991 and 2000 dragged down wheat revenues.

**Figure 1**  
Major Commodity Prices<sup>1</sup>, Canada, 1991 to 2000



<sup>1</sup>Farm gate prices are on a calendar year basis.  
Source: Statistics Canada, Farm Cash Receipts Unit Data Base.

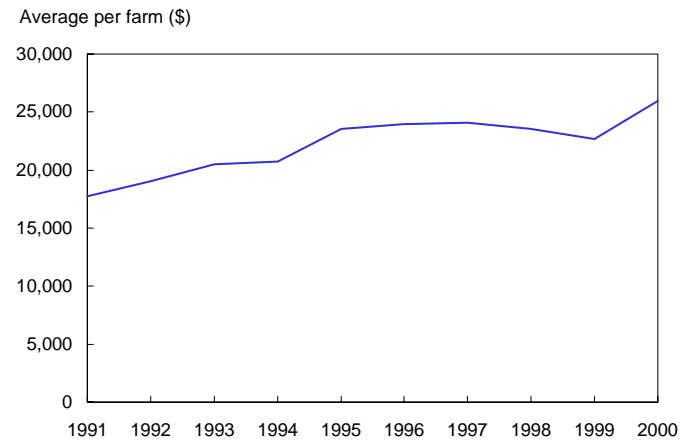
After three consecutive annual declines, prices for cattle have been increasing since 1997 and they reached new peaks in 2000. The previous peaks had been set in 1993. Prices for calves also recorded strong increases.

Average operating expenses grew 80.8% between 1991 and 2000 in conjunction with average revenue increases. Livestock expenses, driven by cattle purchases and feed costs, rose 111.8%. Crop expenses (+109.2%), general expenses (+61.3%) and machinery expenses (+39.7%) also contributed to this rise.

Between 1991 and 2000, average net operating income rose 46.3%, to \$25,962. The largest annual increase occurred in 2000, when net operating income rose 14.5% (Figure 2).

<sup>5</sup> Marketed production refers to total quantity of a particular commodity sold (or of grains delivered to be sold) on the domestic or the international market. Inter-farm sales within a province are excluded. Data on marketings are derived from the Farm Cash Receipts Unit Data Base and are as of February 25, 2003.

**Figure 2**  
Average Net Operating Income, Canada, 1991 to 2000



Source: Statistics Canada, Whole Farm Data Base.

**Section 2 – Current Estimates**

**Number of farms**

The number of commercial farms increased 3.7% from 1999 to 2000. This growth was not sufficient to compensate for declines in the number of small farms and medium farms, which dropped by 2.7% and 5.1%, respectively.

In 2000, about two out of five farms were small but slightly more than one-third of farms were commercial-size (Table 1).

**Table 1**  
Distribution of Farms by Size Category, Canada, 2000

Size category	Number of farms	Share (%)	% change 1999 to 2000
All farms	224,630		-0.9
Small farms	98,290	43.8	-2.7
Medium farms	41,760	18.6	-5.1
Large farms (Commercial)	71,330	31.8	+1.5
Very large farms (Commercial)	13,245	5.9	+17.1

The number of commercial farms grew in five provinces. Alberta posted the largest increase at 7.8%, followed by Saskatchewan (+6.5%), Quebec (+5.3%), Prince Edward Island (+0.7%) and Manitoba (+0.4%).

The number of total farms declined in all provinces in 2000, except in Newfoundland and Labrador (+2.0%), Saskatchewan (+0.4%) and Alberta where it remained practically unchanged (+0.04%). Prince Edward Island and British Columbia posted the largest decreases in the number of farms (-3.2%).

Of the 224,630 farms in Canada in 2000, most were located in Saskatchewan, Alberta and Ontario (Table 2).

**Table 2**  
**Distribution of Farms by Province, 2000**

Province	Number of farms	Share (%)	% change 1999 to 2000
Saskatchewan	57,215	25.5	+0.4
Alberta	54,360	24.2	+0.04
Ontario	47,840	21.3	-2.6
Quebec	27,460	12.2	-0.7
Manitoba	21,320	9.5	-1.7
British Columbia	10,425	4.6	-3.2
Atlantic provinces	6,010	2.7	-1.7

The majority of farms in Canada are primarily engaged in either oilseed and grain farming, or in beef cattle ranching and farming. In 2000, these two farm types accounted for almost 70% of all farms in Canada (Table 3). Oilseed and grain farms, which came first in number, contributed the most to the overall decline in the number of farms with a decrease of 4.1%, down from 88,900 in 1999 to 85,265 in 2000. In contrast, the number of farms involved in beef cattle ranching and farming rose by 2.0%, from 69,645 in 1999 to 71,050 in 2000.

**Table 3**  
**Distribution of Farms by Type of Farm, Canada, 2000**

Type of farm	Number of farms	Share (%)	% change 1999 to 2000
Oilseed and grain farming	86,265	38.0	-4.1
Beef cattle ranching and farming	71,050	31.6	+2.0
Dairy cattle and milk production	18,520	8.2	-2.5
Hog and pig farming	6,740	3.0	+1.7
Fruit and tree nut farming	4,920	2.2	+6.6
Poultry and egg production	4,275	1.9	+4.0
Vegetable and melon farming	4,235	1.9	+2.8
Greenhouse, nursery and floriculture production	3,685	1.6	-9.7
Other farm types*	25,940	11.5	+3.0

\* Includes other crop farming and other animal production.

### *Average operating revenues and expenses*

Average net operating income (before CCA) of all farms in Canada grew 14.5% in 2000, to \$25,962. Average total operating revenues increased 12.9% to \$182,747 and average total operating expenses rose 12.6% to \$156,785.

A strong rise in average livestock and product revenues (+17.2%), led by higher revenues for cattle, and to a lesser

extent, for hogs, was mostly responsible for the growth in average operating revenues.

The increase in average cattle revenues (+17.9%) was driven by higher prices for cattle and calves. Marketings remained almost flat as producers held back beef heifers for breeding, in expectation of a better outlook for cattle production. Cattle and calf prices rose as the demand for beef remained strong in North America and abroad. Stimulated in Western Canada by strong demand, low feed prices and access to large, cost-efficient slaughter plants, beef production has been growing gradually since 1993.

The significant growth in average hog revenues (+42.4%) resulted from an important increase in hog prices, which continued to rebound from the dismal prices reached in December 1998, and from higher marketings of slaughter hogs. Hog production has been rising since 1993 to take advantage of growing domestic processing capacity and marketing opportunities.

Average revenues in the supply-managed sectors also rose in 2000. Average revenues from dairy products and subsidies rose 4.9%, due to higher prices. Average revenues from poultry and eggs rose 10.6%, mostly the result of higher marketings.

Average program payments and insurance proceeds increased sharply, up 40.3%. A good part of the increase in program payments and insurance proceeds can be attributed to one-time payments made to Prairie farmers to help them adjust to the elimination of transportation subsidies at a time of low prices.

Average crop revenues increased 3.5% as higher revenues from greenhouse, nursery and floriculture products offset declines in grain and oilseed revenues. Average revenues from greenhouse, nursery and floriculture products rose 19.3%, as the greenhouse, nursery and floriculture industry continued its expansion. Average grain and oilseed revenues fell 2.1% as abundant world supplies led to depressed prices for major grains and oilseeds.

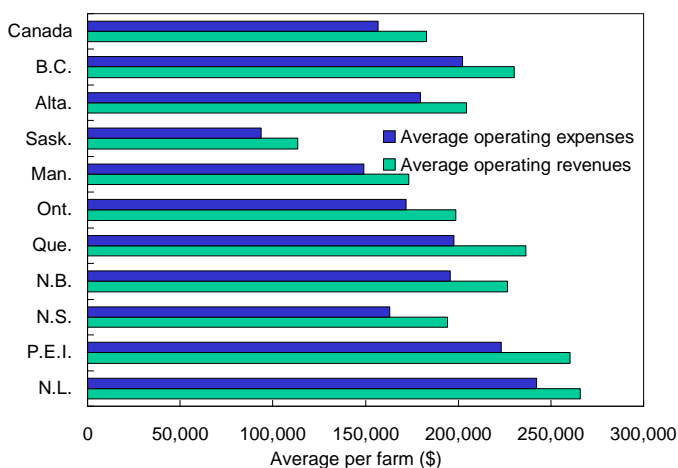
Average total operating expenses increased mainly because of higher livestock expenses, general expenses and machinery expenses.

Average livestock expenses jumped 18.9% due to strong increases in hog purchases (+42.8%), cattle purchases (+24.6%), and feed, supplements, straw and bedding expenses (+12.4%). Cattle and hog purchases expenses increased due to higher prices and continued growth of beef production in Western Canada. Despite lower feed grain prices, feed expenses rose due to increased livestock and poultry inventories.

Average general expenses rose 9.4% largely due to increases in paid salaries, net interest expenses and utilities expenses. Rising interest rates coupled with a debt load that has been growing since 1992 contributed to the 10.6% growth in average net interest expenses. Rising prices for heating fuel pushed average utilities expenses up 17.6%. Average machinery fuel expenses rose 19.4% due to higher energy prices.

In 2000, the average operating revenues of farms from Newfoundland and Labrador ranked first at \$266,013, followed by those of Prince Edward Island (\$260,523) and Quebec (\$236,501) (Figure 3).

**Figure 3**  
Average Operating Revenues and Expenses by Province, 2000



Source: Statistics Canada, Whole Farm Data Base.

Farmers in Alberta and Quebec registered the strongest growths in average operating revenues, up 16.2% and 15.7%, respectively. In Alberta, livestock revenues, fuelled by rising cattle prices and a rebounding hog market, coupled with program payments and insurance proceeds that more than doubled, accounted for most of the rise in average operating revenues. In Quebec, the increase was largely the result of higher hog revenues.

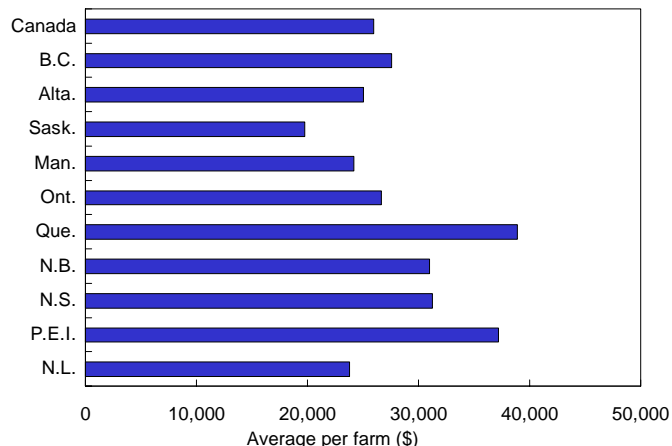
Newfoundland and Labrador saw declines in both average operating revenues and expenses.

Between 1999 and 2000, average net operating income grew in all provinces, with the exception of New Brunswick (-10.0%). British Columbia had the largest increase (+31.9%), followed by Newfoundland and Labrador (+28.7%) and Alberta (+22.8%).

Quebec or Prince Edward Island usually posts the highest average net operating incomes due to the high concentration of dairy farms in Quebec and the high concentration of potato farms in Prince Edward Island. In 2000, Quebec reported an average net operating income of \$38,856 compared with

\$37,180 in Prince Edward Island. Newfoundland and Labrador and the Prairie provinces had average net operating income below the national average (Figure 4).

**Figure 4**  
Average Net Operating Income by Province, 2000



Source: Statistics Canada, Whole Farm Data Base.

In 2000, 25.4% of farms (or 57,060 farms) in Canada operated with a deficit. A larger share of farms involved in other animal production (46.7%), beef cattle ranching and farming, including feedlots (32.5%) and fruit and tree nut farming (32.4%) reported operating losses. The lowest share of farms with operating losses was registered in the supply-managed sectors – dairy (4.1%), and poultry and egg (14.7%).

A higher proportion of farms in British Columbia and Newfoundland and Labrador reported operating losses, 34.1% and 31.4%, respectively. Only 17.1% of farms in Quebec incurred operating losses, mainly due to the high concentration of farms in the supply-managed sectors, mostly dairy farms.

The proportion of farms operating with a deficit varied widely across revenue class. Farms with operating revenues between \$10,000 and \$49,999 had the highest percentage with 38.4% of farms with null or negative net operating income. Only 10.8% of farms in the \$250,000 to \$499,999 class operated with a deficit, the smallest percentage of all revenue classes. Overall, small farms accounted for two-thirds of farms that reported losses in 2000.

### Section 3 – Detailed Statistics for Selected Farm Types

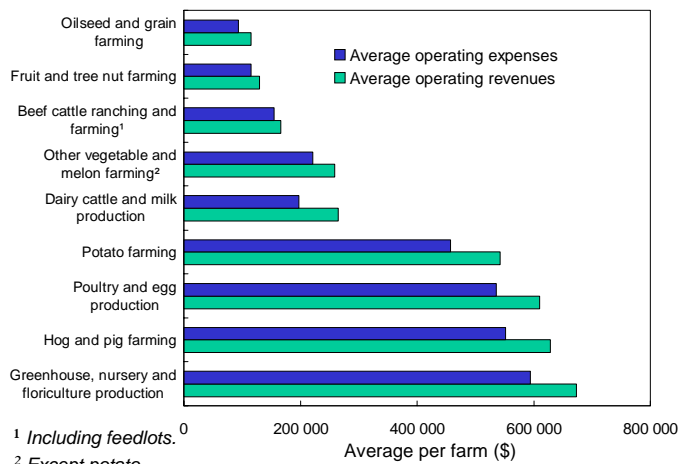
The distribution of farms by province (or region) remained relatively stable across farm types in 2000. The biggest change occurred in other vegetable (except potato) and melon farms. In Ontario, the share of these farms dropped by 7.5 percentage points while in British Columbia, the share of farms augmented by 3.9 percentage points. For all the other farm



types, the changes in the provincial distribution of farms were small and generally below 3 percentage points.

In 2000, the average operating revenues of greenhouse, nursery and floriculture farms ranked first at \$673,436, followed by those of hog and pig farms (\$628,590) and poultry and egg farms (\$610,370) (Figure 5). Average operating revenues of hog and pig farms increased 39.1% over 1999, marking the largest gain among all farm types. In Quebec and Ontario, the two major hog-producing provinces, the average operating revenues rose 45.2% and 24.8%, respectively.

**Figure 5**  
Average Operating Revenues and Expenses for Selected Farm Types, Canada, 2000



<sup>1</sup> Including feedlots.  
<sup>2</sup> Except potato.  
Source: Statistics Canada, Whole Farm Data Base.

The average operating expenses of greenhouse, nursery and floriculture farms ranked first at \$594,025 followed by those of hog and pig farms (\$552,150) and poultry and egg farms (\$535,723).

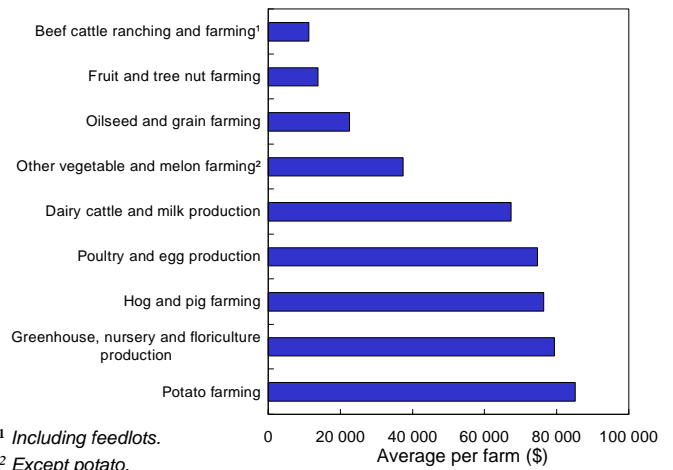
Only 2 of the 11 major farm types experienced declines in average operating revenues in 2000. Average operating revenues of farms primarily engaged in other animal production decreased 4.9%, and those of fruit and tree nut farms fell 2.4%. Average operating expenses of farms specialized in other animal production also dropped, down 8.2%.

Among the major farm types, only producers of vegetables and melons (-2.1%) and producers of fruits and tree nuts (-28.7%) posted decreases in average net operating income. Average net operating income almost tripled for hog and pig farms. Increases in other farm types ranged from 2.1% for poultry and egg production to 31.4% for other animal production.

Potato farms ranked first in average net operating income with \$85,131 (Figure 6). Greenhouse, nursery and floriculture

production (\$79,411), hog and pig farming (\$76,441) and poultry and egg production (\$74,647) also posted average net operating incomes above \$70,000. Cattle farms maintained the lowest average net operating income at \$11,268, up 17.5% from 1999. Fruit and tree nut farming (\$13,816), other animal production (\$15,571), other crop farming (\$18,014) and oilseed and grain farming (\$22,533) were the other farm types with average net operating incomes under the national average of \$25,962.

**Figure 6**  
Average Net Operating Income for Selected Farm Types, Canada, 2000



<sup>1</sup> Including feedlots.  
<sup>2</sup> Except potato.  
Source: Statistics Canada, Whole Farm Data Base.

Over half of farms primarily engaged in beef cattle ranching and farming (53.0%) and in fruit and tree nut farming (51.4%) were small. On the other hand, poultry and egg farms with 35.7% and potato farms with 34.5% had the largest share of very large farms.

The share of farms that were 100% specialized in one commodity or commodity group varied widely across farm types. Almost 80% of fruit and tree nut farms (79.5%) and greenhouse, nursery and floriculture operations (77.7%) were 100% specialized. A much smaller share of dairy cattle farms (24.7%) were totally specialized.

In general, average net operating income grows with farm size. In 2000, fruit and tree nut farms did not follow the trend as farms in the \$250,000 to \$499,999 revenue class reported an average net operating income of \$3,791, an amount well below the income of \$22,821 reported by farms in the \$100,000 to \$249,999 revenue class.

In 2000, oilseed and grain farms received 10.5% of their average operating revenues from program payments and insurance proceeds, the largest share of all farm types.

## Section 4 – Financial Performance Indicators of Farms

Operating profit margins measure profitability and the rate of return to the farm. They reflect to some degree the efficiency of the farm operation when comparing farms producing similar commodities. In 2000, the average operating profit margin was 14.21% in Canada, up 0.21 percentage point from 1999, but down 1.10 percentage point from 1998. Excluding interest expenses, operating profit margin was 19.77% in 2000.

### By type of farm

A comparison of the operating profit margins over the period 1991 to 2000 shows that farms primarily engaged in dairy cattle and milk production, and in oilseed and grain farming enjoyed higher operating profit margins than other farm types. In 2000, dairy farms and oilseed and grain farms reported strong operating profit margins of 25.42% and 19.50%, respectively. The lowest operating profit margin in 2000 was recorded by beef cattle farms (6.79%). However, their median operating profit margin was 14.16%.

Of all the farm types, hog and pig farms saw the sharpest operating profit margin increase, to 12.16% in 2000 from 5.69% in 1999. Farms involved in other animal production (+3.23 percentage points), oilseed and grain farming (+0.21 percentage point), and beef cattle ranching and farming (+0.13 percentage point) also recorded operating profit margin increases.

Average operating profit margin for fruit and tree nut farms decreased the most and went from 14.59% in 1999 to 10.67% in 2000.

Only farms involved in other animal production had a median operating profit margin (3.53%) lower than their average operating profit margin (11.71%).

Beef cattle farms (2.62) and fruit and tree nut farms (2.44) had an average interest coverage ratio lower than the desirable threshold of 3. (As a general rule, the net income should cover at least three times the total of annual interest expenses in each of the last five fiscal years.) The interest coverage ratio for all farms combined was 3.55 in 2000, up from 3.47 in 1999.

### By province

Provincially, Saskatchewan had the highest average operating profit margin (17.41%) as a result of the high concentration of oilseed and grain farms. Newfoundland and Labrador (8.93%) and British Columbia (11.99%) had the smallest average operating profit margins. However, between 1999 and 2000, these two provinces saw the sharpest growths in average

operating profit margin. In Newfoundland and Labrador, average operating profit margin grew 2.19 percentage points while it went up 1.73 percentage points in British Columbia.

Average interest coverage ratio was smaller than 3 in Newfoundland and Labrador (2.95) and in British Columbia (2.89).

## Farm and off-farm income of individuals operating unincorporated farms with total operating revenues of \$10,000 and over and incorporated farms with total operating revenues of \$25,000 and over

### Section 5 – Total Income of Farm Operators

In 2000, the Taxation Data Program estimated at 292,100 the number of farm operators of unincorporated farms with total operating revenues of \$10,000 and over and incorporated farms with total operating revenues of \$25,000 and over, down 1.1% from 1999. These individuals operated a total of 224,330 agricultural holdings.

### By source

Average total income of farm operators rose 8.9% in 2000, the largest percentage gain since 1995. This growth was the result of a rise in both average net farm operating income (before CCA) (+13.7%) and average off-farm income (+5.4%). The upturn in net farm operating income, which followed three straight annual declines, was responsible for most of the improvement in average total income.

Total income of farm operators averaged \$43,558 in 2000. Average net farm operating income totalled \$19,103, or almost 44% of total income, gaining 2 percentage points from 1999. Average off-farm income rose to \$24,455 in 2000 (Table 4).

**Table 4**  
Sources of farm operators' income, Canada, 1999 to 2000

	1999	2000	1999 to 2000
	\$		% change
Off-farm employment income	14,212	15,138	6.5
Wages and salaries	12,860	13,762	7.0
Net non-farm self-employment	1,352	1,376	1.8
Investment income	3,676	3,894	5.9
Pension income	3,194	3,499	9.5
Government social transfers	542	544	0.4
Other off-farm income	1,584	1,381	-12.8
Total off-farm income	23,210	24,455	5.4
Net farm operating income	16,800	19,103	13.7
Total farm operators' income	40,009	43,558	8.9

Average off-farm employment income, which grew 6.5%, was the major factor in the increase in the average off-farm income of farm operators. This rise in average off-farm employment income reflected the 2.2% growth in employment in all sectors in Canada, as reported by the Labour Force Survey for the same period.

All other major sources of off-farm income increased in 2000, except the “other off-farm-income” category, which decreased 12.8%. Starting in 2000, only Registered Retirement Savings Plan (RRSP) income of farm operators aged 65 or older is included in RRSP income, which is part of other off-farm income. Average other off-farm income would have grown 8.1% without that change in the definition of income.

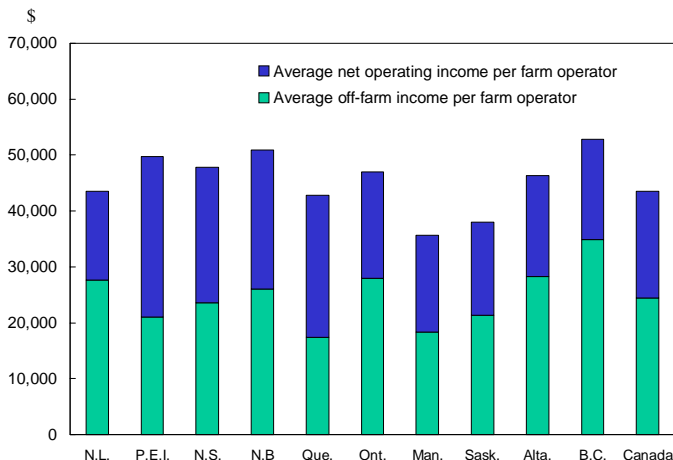
Average investment income of farm operators rose 5.9% due to a 10.3% rise in average interest and other investment income, which resulted from a growth in the Bank of Canada rate.

Average pension income increased at a pace of 9.5% in 2000, partly because more farm operators (+3.4%) reported income from pension sources, but also because they received more income from most sources. Average net federal supplements dropped 4.5%, while all other pension income sources increased – Old Age Security pension income (+7.4%), Canada Pension Plan and Quebec Pension Plan income (+6.8%) and other pensions or superannuation (+15.4%).

**By province**

Average total income increased in all provinces in 2000. British Columbia’s farm operators realized the largest percentage gain in average total income (+15.1%) along with the highest average total income, which amounted to \$52,815 (Figure 7).

**Figure 7**  
Average Total Income of Farm Operators by Province, 2000



Source: Statistics Canada, Whole Farm Data Base.

On average, New Brunswick’s farm operators obtained \$50,863 in total income. They ranked second to those in British Columbia, although their average total income remained almost unchanged from 1999, rising only 0.1%. This slight increase resulted from an 11.2% gain in average off-farm income, which barely compensated for a 9.5% drop in average net farm operating income.

In Prince Edward Island, the average total income, which amounted to \$49,760, increased 1.1% as a 3.1% increase in average off-farm income offset a 0.3% decline in average net farm operating income. A 9.4% decrease in average net farm operating income of potato farms in the wake of lower prices and marketings neutralized the huge increase in the hog sector (+198.7%).

Manitoba (\$35,637), Saskatchewan (\$37,942) and Quebec (\$42,829) had average total income below the national average.

Average off-farm income grew in every province in 2000. The largest increases occurred in New Brunswick (+11.2%) and Newfoundland and Labrador (+9.8%). Average off-farm income ranged from \$17,365 in Quebec to \$34,868 in British Columbia.

**By type of farm**

For a second consecutive year, operators running hog and pig farms posted the largest percentage gain (+89.1%) in average total income for 2000, wholly the result of average net farm operating income, which more than tripled as hog prices continued to rebound from dismal prices in late 1998. Increased marketings of slaughter hogs also helped to push average net farm operating income up. Average total income of operators running hog and pig farms was \$59,750, well above the average income of all farm operators.

Average total income of farm operators specializing in greenhouse, nursery and floriculture production reached \$85,863 in 2000, up 22.9% from 1999, as the greenhouse, nursery and floriculture industry continued its expansion. They ranked first in average total income followed closely by farm operators specializing in potato farming (\$85,565) and in poultry and egg production (\$82,855).

Helped by strong demand for beef, which kept prices high, operators specialized in beef cattle ranching and farming posted a 9.5% growth in average total income to \$33,925. Both average off-farm income (+6.9%) and average net farm operating income (+17.2%) pushed average total income up. In addition to beef cattle producers, farmers specialized in fruit and tree nut farming (\$37,052), other crop farming (\$38,586) and other animal production (\$40,184) also reported total income below the national average (\$43,558).



Average off-farm income varied widely by farm type ranging from \$11,233 for farmers involved in dairy cattle and milk production to \$37,296 for those involved in greenhouse, nursery and floriculture production.

Farm operators involved in dairy operations were still the least dependent on off-farm work. They derived 22.8% of their total income from off-farm sources. Farm operators running hog and pig farms also obtained less than 30% of their total income from off-farm sources in 2000, while in the previous year, they had to rely largely on off-farm income. In 1999, operators running hog and pig farms drew 56.7% of their total income from off-farm sources.

### *By revenue class*

Among operators of farms of different sizes, those operating medium-sized farms posted the largest percentage gain in average total income, up 9.6% to \$32,613 in 2000. However, their average total income, as well as the income of operators of small farms (\$31,497), remained far below the national average. On the other hand, average total income of operators of commercial-sized farms, which rely mainly on income from farming activities, was above the national average. Operators of very large farms earned \$113,698 in average total income, up 7.5% from 1999. They earned \$77,988 in average net farm operating income, representing 68.6% of their average total income. Operators of large farms earned \$46,004 in average total income, up 4.0% from 1999.

Wages and salaries constituted the most important source of income for operators of small farms. They contributed over half (56.0%) of the average total income of operators of small farms in 2000 while the average net farm operating income contributed only 4.5% of their income.

The relative importance of investment income to off-farm income augmented as farm size increased. It varied from 12.1% for operators of small farms to 21.6% for those of very large farms. In contrast, the relative importance of pension income decreased as farm size increased, indicating that more farm operators of smaller farms are approaching or are in retirement. The pension income represented 17.7% of off-farm income for small operators and only 5.2% for operators of very large farms.

### *Total income after capital cost allowance*

In 2000, average total income of operators **after** capital cost allowance was \$30,956, up 10.8% from 1999. The capital cost allowance brought the average total income down by 28.9%. The impact of capital cost allowance on average total income varied by province. In Prince Edward Island, claimed capital cost allowance reduced the total average income by 38.5% compared with 24.1% in British Columbia.

Among the major farm types, potato farmers used capital cost allowance the most to reduce their average total income (down 42.0%). Average total income of farm operators involved in other animal production was reduced by 16.5%, the smallest percentage among farm types.

### *Operators of a single farm*

In 2000, 286,850 farmers operated a single farm and they earned on average \$43,403. Over half of these operators had an average total income between \$10,000 and \$49,999. Fifteen percent of the operators earned less than \$10,000 (-\$12,261 on average) and 11.0% earned \$100,000 and over (\$147,457 on average).

Farm operators of a single potato farm had the greatest proportion (35.8%) of farmers with average total income of \$100,000 and over and operators of a single beef cattle farm had the lowest (5.5%).

Average total income for operators of a single farm in the top quintile of the income scale was \$115,059 compared with -\$6,003 for operators in the bottom quintile.

### **Farm and off-farm income of families operating a single unincorporated farms with total operating revenues of \$10,000 and over**

### *Section 6 – Total Income of Farm Families*

The total number of farm families declined 2.0% from 154,970 in 1998 to 151,840 in 1999. These families operated a total of 150,500 farms in 1999.

### *By source*

On average, farm family total income was \$62,222 in 1999, up 1.8% from 1998 and 8.4% above the previous five-year average (1994 to 1998) of \$57,399 (Table 5). For a second consecutive year, the overall increase was the result of a gain (+4.0%) in off-farm income, which offset a 3.6% decline in net farm operating income (before CCA).

All major sources of off-farm income increased in 1999, except the "other off-farm income" category which fell 3.8% and government social transfers which dropped by only 0.8%. Starting in 1999, only RRSP income of people aged 65 or older is included in RRSP income, which is part of other off-farm income. Average other off-farm income would have grown 16.7% without that change in the definition of family income.

Higher off-farm employment income explained most of the improvement in total income of farm families. Average off-farm employment income of farm families increased 4.3% in

1999, reflecting the 3.0% growth in employment in all sectors in Canada, as reported by the Labour Force Survey for the same period. Higher average pension income (+5.0%) and investment income (+7.7%) also contributed to the average total income growth in 1999.

**Table 5**  
**Sources of farm families' income, Canada, 1998 to 1999**

	1998	1999	1998 to 1999
	\$	\$	% change
Off-farm employment income	29,309	30,556	4.3
Wages and salaries	26,748	27,936	4.4
Net non-farm self-employment	2,562	2,619	2.2
Investment income	4,486	4,833	7.7
Pension income	5,278	5,541	5.0
Government social transfers	2,081	2,065	-0.8
Other off-farm income	2,521	2,425	-3.8
<b>Total off-farm income</b>	<b>43,677</b>	<b>45,419</b>	<b>4.0</b>
Net farm operating income	17,432	16,803	-3.6
<b>Total farm families' income</b>	<b>61,108</b>	<b>62,222</b>	<b>1.8</b>

Average investment income increased significantly, mostly due to a 21.6% rise in dividend income from taxable Canadian corporations. Average interest investment income increased slowly, rising 2.2% despite lower interest rates – the Bank of Canada rate declined slightly from an average of 5.10% in 1998 to 4.92% in 1999. This also contributed to the growth in average investment income. In 1999, the proportion of farm families who received investment income (77.0%) rose almost two percentage points from 1998.

On average, farm families received 27.0% of their total income from farming activities. Off-farm employment contributed almost half (49.1%) to the total income. Pension income represented 8.9% of total income and investment income, 7.8%.

#### **By type of farm**

Families running hog and pig farms posted the largest percentage gain (+39.8%) in 1999, mostly the result of average net farm operating income which more than doubled as the hog industry largely recovered from dismal prices in late 1998. Net farm operating income also increased on the strength of record marketings. Average total income of families operating hog and pig farms was \$58,917, slightly below the average income of all farm families.

Families specializing in poultry and egg production, which recorded the highest average total income (\$81,471), posted a percentage gain of 3.8% from 1998. Families specializing in dairy cattle and milk production ranked second at \$70,528, followed by those operating oilseed and grain farms. Hit by low grain and oilseed prices in the wake of high world

supplies, families operating oilseed and grain farms posted a marginal 0.4% rise in average total income to \$67,084. The 6.6% increase in their average off-farm income barely compensated for a 13.4% decline in their average net farm operating income.

Farm families specializing in other vegetable (except potato) and melon farming had the lowest average total income of all farm families at \$51,558, down 7.4% from 1998. Average total income of farm families specialized in potato production declined 5.6% due to a 12.0% drop in average off-farm income. Their average net farm operating income rose 2.5% as both prices and marketings strengthened. Families primarily engaged in other animal production were the only others to post a decline (-4.3%) in average total income.

In 1999, average net farm operating income was highest for families specialized in dairy cattle and milk production (\$49,523), poultry and egg production (\$42,280) and potato farming (\$30,020). Farm families specialized in other animal production had a modest average net farm operating income of \$83, down 91.1% from the previous year.

Conversely, average off-farm income was lowest for families primarily engaged in dairy cattle and milk production (\$21,005) and highest for families specialized in other animal production (\$60,908). Farm families operating dairy farms were the least dependent on off-farm work mainly because dairy operations are highly labour intensive. They derived 29.8% of their total income from off-farm sources. In contrast, families running beef cattle ranching and farming operations – who reported the second lowest average net farm operating income (\$8,270) – obtained more than four-fifths (84.7%) of their total income from off-farm work, ranking second to families involved in other animal production (99.9%).

#### **By province**

In 1999, average total income rose in all provinces, except in Saskatchewan and Manitoba. Poor grain market conditions dragged down average net farm operating income in the three Prairie provinces in 1999. These declines translated into decreases in average total income of farm families in Saskatchewan (-3.6%) and Manitoba (-0.9%). In Alberta, average total income rose by only 1.0%.

Farm families in British Columbia earned on average the highest total income among all provinces. In 1999, farm families in British Columbia reported an average total income of \$67,564, up 11.2% from 1998. Ontario's farm families followed very closely with \$67,178 and Alberta's farm families fell in third place with an average total income of \$65,798. In all other provinces, average total income was below the national average.

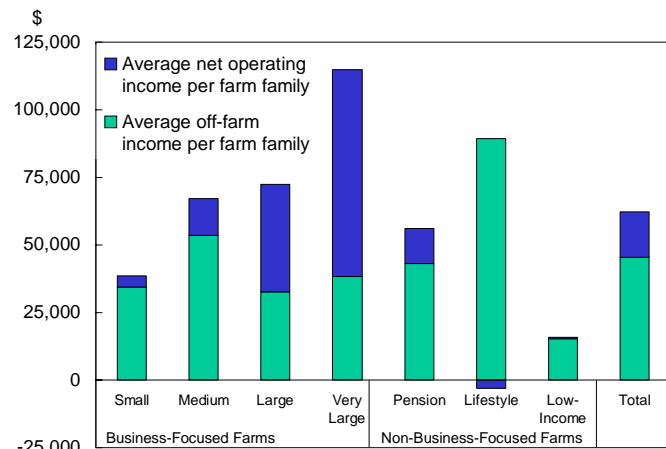
Average off-farm income grew in every province in 1999. The largest percentage gain occurred in Nova Scotia (+7.8%). Average off-farm income ranged from \$32,840 in Quebec to \$57,447 in British Columbia. The location of the farms in British Columbia partly explains why families reported higher off-farm incomes. Many of British Columbia's farms are located in the Fraser Valley and in the Okanagan region where more off-farm employment opportunities exist. Quebec's lower off-farm income stemmed partly from the relative importance of dairy farms in the province. Compared with all other farm types, dairy farms relied far less on off-farm income since dairy operations are highly labour intensive.

The proportion of average farm family income from farming operations ranged from 15.0% in British Columbia to 43.7% in Quebec. Once again, British Columbia's farm families posted the lowest average net farm operating income (\$10,116), up 59.7% from 1998 and Quebec's farm families the highest (\$25,447), up 5.9%.

**By farm typology**

Average total income varied greatly across the different farm typology groups. (Consult [Appendix III](#) for a detailed description of each type.) On average, families operating very large business-focused farms earned \$114,866 in total income, down 4.0% from 1998, while those operating low-income farms earned only \$15,942 (Figure 8).

**Figure 8**  
Average Total Income of Farm Families, by Farm Typology Group, Canada, 1999



Source: Statistics Canada, Whole Farm Data Base.

With the exception of families operating small farms, families operating other business-focused farms posted an average total

income above the national average. For small farms, off-farm income contributed 89.4% towards total family income. As farm size increased, income from farming operations became relatively more important. For large and very large business-focused farms, income from farming operations accounted for over half the total family income –two-thirds of total income of families operating very large farms came from farming activities.

Among farm families operating non business-focused farms, only those operating low-income farms received less income in 1999 compared with 1998, down 5.2%, following an important decline in average net operating income. Families who operated a farm for reasons of “lifestyle” choice reported average losses of \$3,017 in net farm operating income and totally relied on income from off-farm sources. However, these families earned an average total income of \$86,150 well above the national average.

In Canada, only 3.1% of farm families reported a negative total income. Families operating low-income farms were the most likely to have a negative family income with 11.5% of these families with a negative family income while families who operate a farm for reasons of “lifestyle” were the least likely (only 0.2% of these families). Slightly over 50% of families operating very large farms received at least 75% of their income from farming activities.

**By quintile**

In 1999, average total income of farm families in the top quintile of the income scale was \$138,890, about 16 times higher than the income of families in the bottom quintile.

**Total income after capital cost allowance**

In 1999, average total income of farm families **after** capital cost allowance was \$50,328, up 1.5% from 1998. The capital cost allowance brought the average total income down by 19.1%. The impact of capital cost allowance on average total income varied by province. In Manitoba, claimed capital cost allowance reduced the total average income by 22.7% compared with 12.6% in British Columbia.

Families operating hog and pig farms used capital cost allowance the most to lower their average total income (down 30.7%). Families primarily engaged in fruit and tree nut farming were impacted the least with their average total income being reduced by only 9.2%.

## Introduction

Since the mid-twenties, the Agriculture Division of Statistics Canada (STC) has been publishing a set of annual series depicting provincial levels and trends of net farm income and its component parts.<sup>1</sup>

These series, however, have not been designed to satisfy an important demand for farm financial data that would allow comparisons by type of farm and revenue class. This requirement for financial data at the farm level became more important as a result of the evolution of the legislative and policy frameworks that govern many aspects of agriculture in Canada.

To fulfill this requirement, the Agriculture Division initiated the Taxation Data Program (TDP) in the early 1980's. The *Statistics Act* of 1971 provided STC with the authority to access income tax records for statistical purposes and thereby, the ability to produce annual farm financial statistics by farm type and revenue class, without causing any additional response burden on the agriculture community.

The publication *Farm and Off-Farm Income Statistics* puts in perspective some of these financial statistics. The objective of this publication is to provide a detailed picture of the performance of the Canadian agricultural industry as revealed by the results of the TDP.

The TDP has been gradually expanded. Before 1987, the program was confined to the unincorporated farms outside of the Prairie provinces. In 1987, it was expanded to cover the incorporated farms and in 1990, to encompass the Prairie provinces. Finally, in 1993, it was expanded again to include the communal farming organizations.

Until 1990, the Agriculture Division had mainly used the taxation data to provide indicators for the farm operating expense estimates for the unincorporated farms outside of the Canadian Wheat Board (CWB) region as published in the *Agriculture Economic Statistics* (AES). The CWB region encompasses the Prairie provinces and Peace River region in British Columbia. Data for this region have been traditionally collected from the National Farm Survey in order to meet the statistical requirements of the *Western Grain Stabilization Act*.

<sup>1</sup> Refers to farm cash receipts and farm operating expenses and depreciation charges. Over the years, the Agriculture Division has developed new economic indicators. These series can be found respectively in the publication *Farm Cash Receipts - Agriculture Economic Statistics* (Catalogue no. 21-011-XIE) and in the publication *Farm Operating Expenses and Depreciation Charges - Agriculture Economic Statistics* (Catalogue no. 21-012-XIE). They form the basis for the official provincial aggregate estimates. The series on net farm income can be found in *Net Farm Income - Agriculture Economic Statistics* (Catalogue no. 21-010-XIE).

As of 1991, expense estimates for publication purposes (AES) and National Accounting are primarily based on tax records as the Western Grain Stabilization Program ended as of July 31, 1991.

The TDP also constitutes a major source of financial data for the Whole Farm Data Project<sup>2</sup>. These data are used to monitor the financial health of the Canadian agricultural sector and serve as a tool for farm level policy analysis.

The *Farm and Off-Farm Income Statistics* publication provides detailed financial information on farm-level revenues, expenses and net operating income by province, type of farm (based on the North American Industry Classification System) and revenue class. Information on the degree of specialization for selected farm types and financial performance indicators of farms by province and by type of farm are also presented. Sources and levels of farm and off-farm income for operators involved in one or more unincorporated or incorporated farms and farm families involved in a single unincorporated farm are featured as well as distributional tables on farm and off-farm income.

This first issue of *Farm and Off-Farm Income Statistics* publication covers reference year 2000 but provides some historical perspective by displaying farm level data back to 1998 (back to 1991 in section 1). The series on farm and off-farm income for farm operators covers the 1996 to 2000 taxation years, while the series on farm and off-farm income for farm families covers the 1995 to 1999 taxation years.

For purposes of statistical tabulations, the estimates presented in this publication cover unincorporated farms reporting total operating revenues of \$10,000 and over, incorporated farms reporting total operating revenues of \$25,000 and over, and communal farming organizations reporting total operating revenues of \$10,000 and over.

It must be understood that the data published in the *Agriculture Economic Statistics* publications do not directly compare with the data published in this publication due mainly to differences in coverage and concepts. The reader is encouraged to read [Other Concepts](#) in the [Concepts and Variables Measured](#) section for a description of the major conceptual differences.

<sup>2</sup> The primary objective of the Whole Farm Database Project is to produce descriptive, physical and financial data at the whole farm level on an annual basis. Agriculture and Agri-Food Canada and Statistics Canada initiated this project in February 1991.

## Statistical Tables

**Table 1.1**  
**Selected Financial Statistics by Province, 1991 to 2000**

		1991	1992	1993	1994	1995
<b>Canada</b>						
<b>Number of farms</b>	<b>Number</b>	<b>229,135<sup>A</sup></b>	<b>231,360<sup>A</sup></b>	<b>235,165<sup>A</sup></b>	<b>238,255<sup>A</sup></b>	<b>236,415<sup>A</sup></b>
Average total operating revenues	\$	104,457 <sup>A</sup>	111,461 <sup>A</sup>	120,269 <sup>A</sup>	128,087 <sup>A</sup>	138,781 <sup>A</sup>
Year-over-year change	%	1.8	6.7	...	6.5	8.3
Average total operating expenses	\$	86,708 <sup>A</sup>	92,409 <sup>A</sup>	99,747 <sup>A</sup>	107,360 <sup>A</sup>	115,220 <sup>A</sup>
Year-over-year change	%	2.0	6.6	...	7.6	7.3
Average net operating income	\$	17,749	19,053	20,522	20,728	23,561
Year-over-year change	%	1.0	7.3	...	1.0	13.7
Operating margin	\$	0.17	0.17	0.17	0.16	0.17
<b>Newfoundland and Labrador</b>						
<b>Number of farms</b>	<b>Number</b>	<b>260<sup>A</sup></b>	<b>255<sup>A</sup></b>	<b>250<sup>A</sup></b>	<b>235<sup>A</sup></b>	<b>270<sup>A</sup></b>
Average total operating revenues	\$	239,044 <sup>A</sup>	234,840 <sup>A</sup>	239,578 <sup>A</sup>	258,336 <sup>A</sup>	278,164 <sup>A</sup>
Year-over-year change	%	14.4	-1.8	2.0	7.8	7.7
Average total operating expenses	\$	217,033 <sup>A</sup>	214,067 <sup>A</sup>	210,738 <sup>A</sup>	235,062 <sup>A</sup>	251,375 <sup>A</sup>
Year-over-year change	%	13.5	-1.4	-1.6	11.5	6.9
Average net operating income	\$	22,011	20,773	28,840	23,273	26,789
Year-over-year change	%	25.3	-5.6	38.8	-19.3	15.1
Operating margin	\$	0.09	0.09	0.12	0.09	0.10
<b>Prince Edward Island</b>						
<b>Number of farms</b>	<b>Number</b>	<b>1,760<sup>A</sup></b>	<b>1,785<sup>A</sup></b>	<b>1,730<sup>A</sup></b>	<b>1,765<sup>A</sup></b>	<b>1,775<sup>A</sup></b>
Average total operating revenues	\$	141,087 <sup>A</sup>	148,460 <sup>A</sup>	154,316 <sup>A</sup>	176,194 <sup>A</sup>	193,368 <sup>A</sup>
Year-over-year change	%	-1.7	5.2	3.9	14.2	9.7
Average total operating expenses	\$	117,589 <sup>A</sup>	122,752 <sup>A</sup>	131,525 <sup>A</sup>	142,749 <sup>A</sup>	158,365 <sup>A</sup>
Year-over-year change	%	4.6	4.4	7.1	8.5	10.9
Average net operating income	\$	23,498	25,708	22,791	33,445	35,003
Year-over-year change	%	-24.3	9.4	-11.3	46.7	4.7
Operating margin	\$	0.17	0.17	0.15	0.19	0.18
<b>Nova Scotia</b>						
<b>Number of farms</b>	<b>Number</b>	<b>2,245<sup>A</sup></b>	<b>2,265<sup>A</sup></b>	<b>2,225<sup>A</sup></b>	<b>2,260<sup>A</sup></b>	<b>2,265<sup>A</sup></b>
Average total operating revenues	\$	138,944 <sup>A</sup>	143,908 <sup>A</sup>	145,711 <sup>A</sup>	150,205 <sup>A</sup>	163,134 <sup>A</sup>
Year-over-year change	%	1.0	3.6	1.3	3.1	8.6
Average total operating expenses	\$	116,967 <sup>A</sup>	121,712 <sup>A</sup>	123,375 <sup>A</sup>	129,963 <sup>A</sup>	140,681 <sup>A</sup>
Year-over-year change	%	0.5	4.1	1.4	5.3	8.2
Average net operating income	\$	21,977	22,196	22,335	20,242	22,453
Year-over-year change	%	4.2	1.0	0.6	-9.4	10.9
Operating margin	\$	0.16	0.15	0.15	0.13	0.14
<b>New Brunswick</b>						
<b>Number of farms</b>	<b>Number</b>	<b>1,805<sup>A</sup></b>	<b>1,845<sup>A</sup></b>	<b>1,825<sup>A</sup></b>	<b>1,855<sup>A</sup></b>	<b>1,835<sup>A</sup></b>
Average total operating revenues	\$	135,264 <sup>A</sup>	139,883 <sup>A</sup>	144,380 <sup>A</sup>	160,795 <sup>A</sup>	170,100 <sup>A</sup>
Year-over-year change	%	-6.0	3.4	3.2	11.4	5.8
Average total operating expenses	\$	116,908 <sup>A</sup>	119,835 <sup>A</sup>	125,273 <sup>A</sup>	137,840 <sup>A</sup>	149,506 <sup>A</sup>
Year-over-year change	%	-1.1	2.5	4.5	10.0	8.5
Average net operating income	\$	18,356	20,048	19,107	22,955	20,594
Year-over-year change	%	-28.4	9.2	-4.7	20.1	-10.3
Operating margin	\$	0.14	0.14	0.13	0.14	0.12
<b>Quebec</b>						
<b>Number of farms</b>	<b>Number</b>	<b>28,515<sup>A</sup></b>	<b>28,150<sup>A</sup></b>	<b>27,915<sup>A</sup></b>	<b>28,365<sup>A</sup></b>	<b>28,840<sup>A</sup></b>
Average total operating revenues	\$	136,692 <sup>A</sup>	146,717 <sup>A</sup>	145,725 <sup>A</sup>	151,404 <sup>A</sup>	166,288 <sup>A</sup>
Year-over-year change	%	4.5	7.3	-0.7	3.9	9.8
Average total operating expenses	\$	110,936 <sup>A</sup>	118,841 <sup>A</sup>	118,985 <sup>A</sup>	123,798 <sup>A</sup>	137,453 <sup>A</sup>
Year-over-year change	%	4.3	7.1	0.1	4.0	11.0
Average net operating income	\$	25,756	27,876	26,741	27,606	28,835
Year-over-year change	%	5.3	8.2	-4.1	3.2	4.5
Operating margin	\$	0.19	0.19	0.18	0.18	0.17

Table 1.1

## Selected Financial Statistics by Province, 1991 to 2000 (continued)

		1996	1997	1998	1999	2000
<b>Canada</b>						
<b>Number of farms</b>	<b>Number</b>	<b>234,370<sup>A</sup></b>	<b>237,155<sup>A</sup></b>	<b>230,230<sup>A</sup></b>	<b>226,645<sup>A</sup></b>	<b>224,630<sup>A</sup></b>
Average total operating revenues	\$	143,369 <sup>A</sup>	149,550 <sup>A</sup>	153,962 <sup>A</sup>	161,911 <sup>A</sup>	182,747 <sup>A</sup>
Year-over-year change	%	3.3	4.3	3.0	5.2	12.9
Average total operating expenses	\$	119,395 <sup>A</sup>	125,480 <sup>A</sup>	130,384 <sup>A</sup>	139,240 <sup>A</sup>	156,785 <sup>A</sup>
Year-over-year change	%	3.6	5.1	3.9	6.8	12.6
Average net operating income	\$	23,974	24,070	23,579	22,671	25,962
Year-over-year change	%	1.8	0.4	-2.0	-3.9	14.5
Operating margin	\$	0.17	0.16	0.15	0.14	0.14
<b>Newfoundland and Labrador</b>						
<b>Number of farms</b>	<b>Number</b>	<b>250<sup>A</sup></b>	<b>285<sup>A</sup></b>	<b>270<sup>A</sup></b>	<b>250<sup>A</sup></b>	<b>255<sup>A</sup></b>
Average total operating revenues	\$	251,626 <sup>A</sup>	231,752 <sup>A</sup>	247,968 <sup>A</sup>	274,053 <sup>A</sup>	266,013 <sup>A</sup>
Year-over-year change	%	-9.5	-7.9	7.0	10.5	-2.9
Average total operating expenses	\$	231,917 <sup>A</sup>	211,351 <sup>A</sup>	231,991 <sup>A</sup>	255,590 <sup>A</sup>	242,250 <sup>A</sup>
Year-over-year change	%	-7.7	-8.9	9.8	10.2	-5.2
Average net operating income	\$	19,710	20,401	15,978	18,463	23,762
Year-over-year change	%	-26.4	3.5	-21.7	15.6	28.7
Operating margin	\$	0.08	0.09	0.06	0.07	0.09
<b>Prince Edward Island</b>						
<b>Number of farms</b>	<b>Number</b>	<b>1,670<sup>A</sup></b>	<b>1,680<sup>A</sup></b>	<b>1,600<sup>A</sup></b>	<b>1,565<sup>A</sup></b>	<b>1,515<sup>A</sup></b>
Average total operating revenues	\$	196,802 <sup>A</sup>	194,809 <sup>A</sup>	210,394 <sup>A</sup>	238,330 <sup>A</sup>	260,523 <sup>A</sup>
Year-over-year change	%	1.8	-1.0	8.0	13.3	9.3
Average total operating expenses	\$	167,826 <sup>A</sup>	173,838 <sup>A</sup>	181,501 <sup>A</sup>	201,440 <sup>A</sup>	223,343 <sup>A</sup>
Year-over-year change	%	6.0	3.6	4.4	11.0	10.9
Average net operating income	\$	28,976	20,971	28,893	36,890	37,180
Year-over-year change	%	-17.2	-27.6	37.8	27.7	0.8
Operating margin	\$	0.15	0.11	0.14	0.15	0.14
<b>Nova Scotia</b>						
<b>Number of farms</b>	<b>Number</b>	<b>2,305<sup>A</sup></b>	<b>2,310<sup>A</sup></b>	<b>2,310<sup>A</sup></b>	<b>2,395<sup>A</sup></b>	<b>2,390<sup>A</sup></b>
Average total operating revenues	\$	167,186 <sup>A</sup>	172,244 <sup>A</sup>	166,791 <sup>A</sup>	180,664 <sup>A</sup>	194,419 <sup>A</sup>
Year-over-year change	%	2.5	3.0	-3.2	8.3	7.6
Average total operating expenses	\$	143,209 <sup>A</sup>	150,971 <sup>A</sup>	143,809 <sup>A</sup>	150,775 <sup>A</sup>	163,206 <sup>A</sup>
Year-over-year change	%	1.8	5.4	-4.7	4.8	8.2
Average net operating income	\$	23,977	21,272	22,982	29,889	31,214
Year-over-year change	%	6.8	-11.3	8.0	30.1	4.4
Operating margin	\$	0.14	0.12	0.14	0.17	0.16
<b>New Brunswick</b>						
<b>Number of farms</b>	<b>Number</b>	<b>1,840<sup>A</sup></b>	<b>1,920<sup>A</sup></b>	<b>1,865<sup>A</sup></b>	<b>1,895<sup>A</sup></b>	<b>1,850<sup>A</sup></b>
Average total operating revenues	\$	173,414 <sup>A</sup>	173,174 <sup>A</sup>	188,595 <sup>A</sup>	208,656 <sup>A</sup>	226,582 <sup>A</sup>
Year-over-year change	%	1.9	-0.1	8.9	10.6	8.6
Average total operating expenses	\$	149,973 <sup>A</sup>	151,998 <sup>A</sup>	160,949 <sup>A</sup>	174,216 <sup>A</sup>	195,577 <sup>A</sup>
Year-over-year change	%	0.3	1.4	5.9	8.2	12.3
Average net operating income	\$	23,441	21,176	27,646	34,441	31,005
Year-over-year change	%	13.8	-9.7	30.6	24.6	-10.0
Operating margin	\$	0.14	0.12	0.15	0.17	0.14
<b>Quebec</b>						
<b>Number of farms</b>	<b>Number</b>	<b>29,375<sup>A</sup></b>	<b>29,395<sup>A</sup></b>	<b>28,355<sup>A</sup></b>	<b>27,640<sup>A</sup></b>	<b>27,460<sup>A</sup></b>
Average total operating revenues	\$	172,815 <sup>A</sup>	175,506 <sup>A</sup>	186,887 <sup>A</sup>	204,388 <sup>A</sup>	236,501 <sup>A</sup>
Year-over-year change	%	3.9	1.6	6.5	9.4	15.7
Average total operating expenses	\$	145,674 <sup>A</sup>	147,026 <sup>A</sup>	154,314 <sup>A</sup>	168,785 <sup>A</sup>	197,646 <sup>A</sup>
Year-over-year change	%	6.0	0.9	5.0	9.4	17.1
Average net operating income	\$	27,142	28,480	32,573	35,603	38,856
Year-over-year change	%	-5.9	4.9	14.4	9.3	9.1
Operating margin	\$	0.16	0.16	0.17	0.17	0.16



Table 1.1

## Selected Financial Statistics by Province, 1991 to 2000 (continued)

		1991	1992	1993	1994	1995
<b>Ontario</b>						
<b>Number of farms</b>	<b>Number</b>	<b>49,855<sup>A</sup></b>	<b>50,635<sup>A</sup></b>	<b>51,510<sup>A</sup></b>	<b>51,145<sup>A</sup></b>	<b>50,875<sup>A</sup></b>
Average total operating revenues	\$	124,781 <sup>A</sup>	131,541 <sup>A</sup>	136,076 <sup>A</sup>	141,060 <sup>A</sup>	152,965 <sup>A</sup>
Year-over-year change	%	2.3	5.4	3.4	3.7	8.4
Average total operating expenses	\$	105,918 <sup>A</sup>	110,949 <sup>A</sup>	116,102 <sup>A</sup>	122,728 <sup>A</sup>	129,339 <sup>A</sup>
Year-over-year change	%	3.5	4.7	4.6	5.7	5.4
Average net operating income	\$	18,863	20,592	19,975	18,332	23,626
Year-over-year change	%	-3.8	9.2	-3.0	-8.2	28.9
Operating margin	\$	0.15	0.16	0.15	0.13	0.15
<b>Manitoba</b>						
<b>Number of farms</b>	<b>Number</b>	<b>23,105<sup>A</sup></b>	<b>23,260<sup>A</sup></b>	<b>23,965<sup>A</sup></b>	<b>23,665<sup>A</sup></b>	<b>22,715<sup>A</sup></b>
Average total operating revenues	\$	91,586 <sup>A</sup>	94,553 <sup>A</sup>	113,057 <sup>A</sup>	123,043 <sup>A</sup>	131,620 <sup>A</sup>
Year-over-year change	%	7.0	3.2	...	8.8	7.0
Average total operating expenses	\$	74,661 <sup>A</sup>	77,823 <sup>A</sup>	89,541 <sup>A</sup>	101,548 <sup>A</sup>	109,896 <sup>A</sup>
Year-over-year change	%	5.6	4.2	...	13.4	8.2
Average net operating income	\$	16,924	16,730	23,515	21,495	21,725
Year-over-year change	%	13.6	-1.1	...	-8.6	1.1
Operating margin	\$	0.18	0.18	0.21	0.17	0.17
<b>Saskatchewan</b>						
<b>Number of farms</b>	<b>Number</b>	<b>60,415<sup>A</sup></b>	<b>59,990<sup>A</sup></b>	<b>61,195<sup>A</sup></b>	<b>62,550<sup>A</sup></b>	<b>61,885<sup>A</sup></b>
Average total operating revenues	\$	70,803 <sup>A</sup>	74,034 <sup>A</sup>	82,976 <sup>A</sup>	87,565 <sup>A</sup>	95,658 <sup>A</sup>
Year-over-year change	%	4.0	4.6	...	5.5	9.2
Average total operating expenses	\$	54,103 <sup>A</sup>	58,304 <sup>A</sup>	64,147 <sup>A</sup>	67,150 <sup>A</sup>	71,893 <sup>A</sup>
Year-over-year change	%	1.9	7.8	...	4.7	7.1
Average net operating income	\$	16,699	15,730	18,829	20,414	23,765
Year-over-year change	%	11.6	-5.8	...	8.4	16.4
Operating margin	\$	0.24	0.21	0.23	0.23	0.25
<b>Alberta</b>						
<b>Number of farms</b>	<b>Number</b>	<b>51,870<sup>A</sup></b>	<b>53,475<sup>A</sup></b>	<b>54,630<sup>A</sup></b>	<b>56,225<sup>A</sup></b>	<b>55,235<sup>A</sup></b>
Average total operating revenues	\$	101,806 <sup>A</sup>	112,042 <sup>A</sup>	127,885 <sup>A</sup>	141,029 <sup>A</sup>	151,134 <sup>A</sup>
Year-over-year change	%	-3.1	10.1	...	10.3	7.2
Average total operating expenses	\$	87,968 <sup>A</sup>	95,077 <sup>A</sup>	109,460 <sup>A</sup>	121,720 <sup>A</sup>	129,623 <sup>A</sup>
Year-over-year change	%	-1.9	8.1	...	11.2	6.5
Average net operating income	\$	13,838	16,965	18,426	19,310	21,511
Year-over-year change	%	-10.2	22.6	...	4.8	11.4
Operating margin	\$	0.14	0.15	0.14	0.14	0.14
<b>British Columbia</b>						
<b>Number of farms</b>	<b>Number</b>	<b>9,310<sup>A</sup></b>	<b>9,705<sup>A</sup></b>	<b>9,930<sup>A</sup></b>	<b>10,195<sup>A</sup></b>	<b>10,725<sup>A</sup></b>
Average total operating revenues	\$	137,098 <sup>A</sup>	150,061 <sup>A</sup>	153,036 <sup>A</sup>	164,872 <sup>A</sup>	174,873 <sup>A</sup>
Year-over-year change	%	-0.9	9.5	2.0	7.7	6.1
Average total operating expenses	\$	121,536 <sup>A</sup>	129,206 <sup>A</sup>	133,149 <sup>A</sup>	145,870 <sup>A</sup>	153,761 <sup>A</sup>
Year-over-year change	%	-0.5	6.3	3.1	9.6	5.4
Average net operating income	\$	15,562	20,855	19,887	19,002	21,113
Year-over-year change	%	-4.0	34.0	-4.6	-4.5	11.1
Operating margin	\$	0.11	0.14	0.13	0.12	0.12



**Table 1.1****Selected Financial Statistics by Province, 1991 to 2000 (concluded)**

		1996	1997	1998	1999	2000
<b>Ontario</b>						
<b>Number of farms</b>	<b>Number</b>	<b>48,685<sup>A</sup></b>	<b>51,540<sup>A</sup></b>	<b>49,535<sup>A</sup></b>	<b>49,130<sup>A</sup></b>	<b>47,840<sup>A</sup></b>
Average total operating revenues	\$	154,879 <sup>A</sup>	159,017 <sup>A</sup>	167,289 <sup>A</sup>	177,095 <sup>A</sup>	198,539 <sup>A</sup>
Year-over-year change	%	1.3	2.7	5.2	5.9	12.1
Average total operating expenses	\$	130,414 <sup>A</sup>	135,405 <sup>A</sup>	143,550 <sup>A</sup>	153,106 <sup>A</sup>	171,871 <sup>A</sup>
Year-over-year change	%	0.8	3.8	6.0	6.7	12.3
Average net operating income	\$	24,464	23,612	23,738	23,989	26,668
Year-over-year change	%	3.5	-3.5	0.5	1.1	11.2
Operating margin	\$	0.16	0.15	0.14	0.14	0.13
<b>Manitoba</b>						
<b>Number of farms</b>	<b>Number</b>	<b>22,485<sup>A</sup></b>	<b>22,700<sup>A</sup></b>	<b>22,110<sup>A</sup></b>	<b>21,680<sup>A</sup></b>	<b>21,320<sup>A</sup></b>
Average total operating revenues	\$	140,614 <sup>A</sup>	158,952 <sup>A</sup>	152,531 <sup>A</sup>	157,410 <sup>A</sup>	173,137 <sup>A</sup>
Year-over-year change	%	6.8	13.0	-4.0	3.2	10.0
Average total operating expenses	\$	119,718 <sup>A</sup>	130,531 <sup>A</sup>	130,456 <sup>A</sup>	136,143 <sup>A</sup>	149,006 <sup>A</sup>
Year-over-year change	%	8.9	9.0	-0.1	4.4	9.4
Average net operating income	\$	20,896	28,421	22,075	21,267	24,131
Year-over-year change	%	-3.8	36.0	-22.3	-3.7	13.5
Operating margin	\$	0.15	0.18	0.14	0.14	0.14
<b>Saskatchewan</b>						
<b>Number of farms</b>	<b>Number</b>	<b>61,880<sup>A</sup></b>	<b>60,735<sup>A</sup></b>	<b>59,185<sup>A</sup></b>	<b>56,970<sup>A</sup></b>	<b>57,215<sup>A</sup></b>
Average total operating revenues	\$	105,097 <sup>A</sup>	106,343 <sup>A</sup>	104,762 <sup>A</sup>	103,508 <sup>A</sup>	113,530 <sup>A</sup>
Year-over-year change	%	9.9	1.2	-1.5	-1.2	9.7
Average total operating expenses	\$	81,613 <sup>A</sup>	81,690 <sup>A</sup>	82,794 <sup>A</sup>	86,287 <sup>A</sup>	93,768 <sup>A</sup>
Year-over-year change	%	13.5	0.1	1.4	4.2	8.7
Average net operating income	\$	23,484	24,653	21,968	17,222	19,761
Year-over-year change	%	-1.2	5.0	-10.9	-21.6	14.7
Operating margin	\$	0.22	0.23	0.21	0.17	0.17
<b>Alberta</b>						
<b>Number of farms</b>	<b>Number</b>	<b>55,425<sup>A</sup></b>	<b>55,570<sup>A</sup></b>	<b>54,440<sup>A</sup></b>	<b>54,340<sup>A</sup></b>	<b>54,360<sup>A</sup></b>
Average total operating revenues	\$	151,563 <sup>A</sup>	161,511 <sup>A</sup>	165,637 <sup>A</sup>	176,090 <sup>A</sup>	204,663 <sup>A</sup>
Year-over-year change	%	0.3	6.6	2.6	6.3	16.2
Average total operating expenses	\$	126,846 <sup>A</sup>	139,843 <sup>A</sup>	143,796 <sup>A</sup>	155,689 <sup>A</sup>	179,608 <sup>A</sup>
Year-over-year change	%	-2.1	10.2	2.8	8.3	15.4
Average net operating income	\$	24,717	21,667	21,841	20,401	25,055
Year-over-year change	%	14.9	-12.3	0.8	-6.6	22.8
Operating margin	\$	0.16	0.13	0.13	0.12	0.12
<b>British Columbia</b>						
<b>Number of farms</b>	<b>Number</b>	<b>10,445<sup>A</sup></b>	<b>11,035<sup>A</sup></b>	<b>10,560<sup>A</sup></b>	<b>10,775<sup>A</sup></b>	<b>10,425<sup>A</sup></b>
Average total operating revenues	\$	174,450 <sup>A</sup>	176,578 <sup>A</sup>	201,765 <sup>A</sup>	203,877 <sup>A</sup>	230,081 <sup>A</sup>
Year-over-year change	%	-0.2	1.2	14.3	1.0	12.9
Average total operating expenses	\$	156,687 <sup>A</sup>	160,527 <sup>A</sup>	183,153 <sup>A</sup>	182,964 <sup>A</sup>	202,504 <sup>A</sup>
Year-over-year change	%	1.9	2.5	14.1	-0.1	10.7
Average net operating income	\$	17,763	16,051	18,612	20,912	27,577
Year-over-year change	%	-15.9	-9.6	16.0	12.4	31.9
Operating margin	\$	0.10	0.09	0.09	0.10	0.12

Table 1.2

## Selected Financial Statistics by Farm Type, Canada, 1991 to 2000

		1991	1992	1993	1994	1995
<b>Oilseed and grain farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>95,620<sup>A</sup></b>	<b>91,530<sup>A</sup></b>	<b>93,060<sup>A</sup></b>	<b>99,310<sup>A</sup></b>	<b>101,865<sup>A</sup></b>
Average total operating revenues	\$	71,032 <sup>A</sup>	75,690 <sup>A</sup>	82,139 <sup>A</sup>	89,058 <sup>A</sup>	98,448 <sup>A</sup>
Year-over-year change	%	2.7	6.6	...	8.4	10.5
Average total operating expenses	\$	54,756 <sup>A</sup>	58,896 <sup>A</sup>	62,556 <sup>A</sup>	67,411 <sup>A</sup>	73,648 <sup>A</sup>
Year-over-year change	%	1.8	7.6	...	7.8	9.3
Average net operating income	\$	16,276	16,793	19,583	21,647	24,801
Year-over-year change	%	5.9	3.2	...	10.5	14.6
Operating margin	\$	0.23	0.22	0.24	0.24	0.25
<b>Potato farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>1,435<sup>A</sup></b>	<b>1,415<sup>A</sup></b>	<b>1,515<sup>A</sup></b>	<b>1,635<sup>A</sup></b>	<b>1,605<sup>A</sup></b>
Average total operating revenues	\$	265,347 <sup>A</sup>	280,069 <sup>A</sup>	272,755 <sup>A</sup>	320,618 <sup>A</sup>	352,205 <sup>A</sup>
Year-over-year change	%	2.8	5.5	...	17.5	9.9
Average total operating expenses	\$	224,186 <sup>A</sup>	238,780 <sup>A</sup>	232,474 <sup>A</sup>	261,024 <sup>A</sup>	293,771 <sup>A</sup>
Year-over-year change	%	9.6	6.5	...	12.3	12.5
Average net operating income	\$	41,161	41,289	40,282	59,594	58,433
Year-over-year change	%	-23.2	0.3	...	47.9	-1.9
Operating margin	\$	0.16	0.15	0.15	0.19	0.17
<b>Other vegetable (except potato) and melon farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>2,570<sup>B</sup></b>	<b>2,305<sup>B</sup></b>	<b>2,805<sup>B</sup></b>	<b>3,175<sup>B</sup></b>	<b>2,780<sup>A</sup></b>
Average total operating revenues	\$	158,198 <sup>A</sup>	183,050 <sup>A</sup>	170,633 <sup>A</sup>	170,186 <sup>A</sup>	200,786 <sup>A</sup>
Year-over-year change	%	16.6	15.7	...	-0.3	18.0
Average total operating expenses	\$	133,827 <sup>A</sup>	155,254 <sup>A</sup>	141,953 <sup>A</sup>	141,653 <sup>A</sup>	169,456 <sup>A</sup>
Year-over-year change	%	14.8	16.0	...	-0.2	19.6
Average net operating income	\$	24,371	27,796	28,680	28,534	31,330
Year-over-year change	%	27.0	14.1	...	-0.5	9.8
Operating margin	\$	0.15	0.15	0.17	0.17	0.16
<b>Fruit and tree nut farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>4,850<sup>A</sup></b>	<b>5,010<sup>A</sup></b>	<b>4,800<sup>A</sup></b>	<b>4,535<sup>A</sup></b>	<b>4,855<sup>A</sup></b>
Average total operating revenues	\$	82,970 <sup>A</sup>	86,913 <sup>A</sup>	89,764 <sup>A</sup>	96,322 <sup>A</sup>	109,092 <sup>A</sup>
Year-over-year change	%	4.4	4.8	...	7.3	13.3
Average total operating expenses	\$	71,838 <sup>A</sup>	75,450 <sup>A</sup>	81,622 <sup>A</sup>	87,037 <sup>A</sup>	93,231 <sup>A</sup>
Year-over-year change	%	-1.2	5.0	...	6.6	7.1
Average net operating income	\$	11,131	11,463	8,142	9,285	15,861
Year-over-year change	%	65.7	3.0	...	14.0	70.8
Operating margin	\$	0.13	0.13	0.09	0.10	0.15
<b>Greenhouse, nursery and floriculture production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>3,095<sup>A</sup></b>	<b>3,220<sup>A</sup></b>	<b>3,080<sup>A</sup></b>	<b>3,210<sup>A</sup></b>	<b>3,140<sup>A</sup></b>
Average total operating revenues	\$	302,773 <sup>A</sup>	332,888 <sup>A</sup>	365,807 <sup>A</sup>	375,158 <sup>A</sup>	433,409 <sup>A</sup>
Year-over-year change	%	1.0	9.9	...	2.6	15.5
Average total operating expenses	\$	274,508 <sup>A</sup>	304,844 <sup>A</sup>	334,411 <sup>A</sup>	339,261 <sup>A</sup>	387,047 <sup>A</sup>
Year-over-year change	%	2.3	11.1	...	1.5	14.1
Average net operating income	\$	28,265	28,044	31,396	35,897	46,362
Year-over-year change	%	-9.7	-0.8	...	14.3	29.2
Operating margin	\$	0.09	0.08	0.09	0.10	0.11

**Table 1.2**  
**Selected Financial Statistics by Farm Type, Canada, 1991 to 2000 (continued)**

		1996	1997	1998	1999	2000
<b>Oilseed and grain farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>106,225<sup>A</sup></b>	<b>98,720<sup>A</sup></b>	<b>96,015<sup>A</sup></b>	<b>88,900<sup>A</sup></b>	<b>85,265<sup>A</sup></b>
Average total operating revenues	\$	109,634 <sup>A</sup>	111,829 <sup>A</sup>	109,444 <sup>A</sup>	108,590 <sup>A</sup>	115,557 <sup>A</sup>
Year-over-year change	%	11.4	2.0	-2.1	-0.8	6.4
Average total operating expenses	\$	83,447 <sup>A</sup>	84,918 <sup>A</sup>	84,862 <sup>A</sup>	87,647 <sup>A</sup>	93,024 <sup>A</sup>
Year-over-year change	%	13.3	1.8	-0.1	3.3	6.1
Average net operating income	\$	26,187	26,911	24,583	20,943	22,533
Year-over-year change	%	5.6	2.8	-8.7	-14.8	7.6
Operating margin	\$	0.24	0.24	0.22	0.19	0.19
<b>Potato farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>1,455<sup>A</sup></b>	<b>1,565<sup>A</sup></b>	<b>1,540<sup>A</sup></b>	<b>1,490<sup>A</sup></b>	<b>1,520<sup>B</sup></b>
Average total operating revenues	\$	390,741 <sup>A</sup>	381,947 <sup>A</sup>	449,411 <sup>A</sup>	490,195 <sup>A</sup>	542,328 <sup>B</sup>
Year-over-year change	%	10.9	-2.3	17.7	9.1	10.6
Average total operating expenses	\$	332,206 <sup>A</sup>	331,937 <sup>A</sup>	379,558 <sup>A</sup>	410,473 <sup>A</sup>	457,197 <sup>B</sup>
Year-over-year change	%	13.1	-0.1	14.3	8.1	11.4
Average net operating income	\$	58,535	50,010	69,853	79,722	85,131
Year-over-year change	%	0.2	-14.6	39.7	14.1	6.8
Operating margin	\$	0.15	0.13	0.16	0.16	0.16
<b>Other vegetable (except potato) and melon farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>2,780<sup>B</sup></b>	<b>3,345<sup>B</sup></b>	<b>3,060<sup>B</sup></b>	<b>2,625<sup>B</sup></b>	<b>2,715<sup>B</sup></b>
Average total operating revenues	\$	192,728 <sup>A</sup>	180,020 <sup>B</sup>	209,360 <sup>B</sup>	237,857 <sup>B</sup>	258,435 <sup>A</sup>
Year-over-year change	%	-4.0	-6.6	16.3	13.6	8.7
Average total operating expenses	\$	164,404 <sup>A</sup>	155,488 <sup>B</sup>	173,271 <sup>B</sup>	199,698 <sup>B</sup>	221,064 <sup>A</sup>
Year-over-year change	%	-3.0	-5.4	11.4	15.3	10.7
Average net operating income	\$	28,325	24,532	36,089	38,159	37,370
Year-over-year change	%	-9.6	-13.4	47.1	5.7	-2.1
Operating margin	\$	0.15	0.14	0.17	0.16	0.14
<b>Fruit and tree nut farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>4,815<sup>A</sup></b>	<b>5,235<sup>A</sup></b>	<b>4,870<sup>A</sup></b>	<b>4,615<sup>A</sup></b>	<b>4,920<sup>A</sup></b>
Average total operating revenues	\$	111,243 <sup>A</sup>	111,291 <sup>A</sup>	118,885 <sup>A</sup>	132,723 <sup>A</sup>	129,472 <sup>A</sup>
Year-over-year change	%	2.0	0.0	6.8	11.6	-2.4
Average total operating expenses	\$	96,101 <sup>A</sup>	96,695 <sup>A</sup>	105,355 <sup>A</sup>	113,358 <sup>A</sup>	115,656 <sup>A</sup>
Year-over-year change	%	3.1	0.6	9.0	7.6	2.0
Average net operating income	\$	15,142	14,596	13,530	19,365	13,816
Year-over-year change	%	-4.5	-3.6	-7.3	43.1	-28.7
Operating margin	\$	0.14	0.13	0.11	0.15	0.11
<b>Greenhouse, nursery and floriculture production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>3,630<sup>A</sup></b>	<b>3,765<sup>B</sup></b>	<b>4,210<sup>A</sup></b>	<b>4,080<sup>A</sup></b>	<b>3,685<sup>A</sup></b>
Average total operating revenues	\$	383,317 <sup>A</sup>	401,962 <sup>A</sup>	429,802 <sup>A</sup>	515,768 <sup>A</sup>	673,436 <sup>A</sup>
Year-over-year change	%	-11.6	4.9	6.9	20.0	30.6
Average total operating expenses	\$	343,881 <sup>A</sup>	362,031 <sup>A</sup>	376,787 <sup>A</sup>	451,658 <sup>A</sup>	594,025 <sup>A</sup>
Year-over-year change	%	-11.2	5.3	4.1	19.9	31.5
Average net operating income	\$	39,436	39,931	53,015	64,110	79,411
Year-over-year change	%	-14.9	1.3	32.8	20.9	23.9
Operating margin	\$	0.10	0.10	0.12	0.12	0.12

Table 1.2

## Selected Financial Statistics by Farm Type, Canada, 1991 to 2000 (continued)

		1991	1992	1993	1994	1995
<b>Other crop farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>9,465<sup>A</sup></b>	<b>10,300<sup>A</sup></b>	<b>9,380<sup>A</sup></b>	<b>9,395<sup>A</sup></b>	<b>12,420<sup>A</sup></b>
Average total operating revenues	\$	90,562 <sup>A</sup>	85,512 <sup>A</sup>	88,479 <sup>A</sup>	91,158 <sup>A</sup>	89,487 <sup>A</sup>
Year-over-year change	%	0.9	-5.6	...	3.0	-1.8
Average total operating expenses	\$	73,099 <sup>A</sup>	66,565 <sup>A</sup>	69,890 <sup>A</sup>	75,135 <sup>A</sup>	69,508 <sup>A</sup>
Year-over-year change	%	2.5	-8.9	...	7.5	-7.5
Average net operating income	\$	17,464	18,947	18,588	16,023	19,979
Year-over-year change	%	-5.5	8.5	...	-13.8	24.7
Operating margin	\$	0.19	0.22	0.21	0.18	0.22
<b>Crop production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>117,025<sup>A</sup></b>	<b>113,780<sup>A</sup></b>	<b>114,645<sup>A</sup></b>	<b>121,260<sup>A</sup></b>	<b>126,665<sup>A</sup></b>
Average total operating revenues	\$	83,529 <sup>A</sup>	89,073 <sup>A</sup>	95,285 <sup>A</sup>	102,302 <sup>A</sup>	111,734 <sup>A</sup>
Year-over-year change	%	2.7	6.6	...	7.4	9.2
Average total operating expenses	\$	66,570 <sup>A</sup>	71,473 <sup>A</sup>	75,448 <sup>A</sup>	80,485 <sup>A</sup>	86,646 <sup>A</sup>
Year-over-year change	%	2.5	7.4	...	6.7	7.7
Average net operating income	\$	16,959	17,600	19,836	21,817	25,088
Year-over-year change	%	3.7	3.8	...	10.0	15.0
Operating margin	\$	0.20	0.20	0.21	0.21	0.22
<b>Beef cattle ranching and farming, including feedlots</b>						
<b>Number of farms</b>	<b>Number</b>	<b>60,830<sup>A</sup></b>	<b>67,380<sup>A</sup></b>	<b>71,430<sup>A</sup></b>	<b>67,840<sup>A</sup></b>	<b>61,290<sup>A</sup></b>
Average total operating revenues	\$	93,470 <sup>A</sup>	101,287 <sup>A</sup>	112,904 <sup>A</sup>	121,974 <sup>A</sup>	129,108 <sup>A</sup>
Year-over-year change	%	-0.6	8.4	...	8.0	5.8
Average total operating expenses	\$	85,937 <sup>A</sup>	90,267 <sup>A</sup>	101,976 <sup>A</sup>	112,959 <sup>A</sup>	120,264 <sup>A</sup>
Year-over-year change	%	0.7	5.0	...	10.8	6.5
Average net operating income	\$	7,532	11,020	10,927	9,014	8,845
Year-over-year change	%	-13.3	46.3	...	-17.5	-1.9
Operating margin	\$	0.08	0.11	0.10	0.07	0.07
<b>Dairy cattle and milk production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>28,815<sup>A</sup></b>	<b>27,475<sup>A</sup></b>	<b>25,825<sup>A</sup></b>	<b>24,895<sup>A</sup></b>	<b>23,805<sup>A</sup></b>
Average total operating revenues	\$	154,910 <sup>A</sup>	163,730 <sup>A</sup>	166,524 <sup>A</sup>	177,981 <sup>A</sup>	193,754 <sup>A</sup>
Year-over-year change	%	3.8	5.7	...	6.9	8.9
Average total operating expenses	\$	115,092 <sup>A</sup>	121,276 <sup>A</sup>	123,466 <sup>A</sup>	133,165 <sup>A</sup>	145,161 <sup>A</sup>
Year-over-year change	%	3.7	5.4	...	7.9	9.0
Average net operating income	\$	39,818	42,454	43,058	44,816	48,593
Year-over-year change	%	4.2	6.6	...	4.1	8.4
Operating margin	\$	0.26	0.26	0.26	0.25	0.25
<b>Hog and pig farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>10,550<sup>A</sup></b>	<b>10,435<sup>A</sup></b>	<b>10,360<sup>A</sup></b>	<b>10,120<sup>A</sup></b>	<b>9,670<sup>A</sup></b>
Average total operating revenues	\$	184,705 <sup>A</sup>	200,358 <sup>A</sup>	231,259 <sup>A</sup>	246,804 <sup>A</sup>	291,961 <sup>A</sup>
Year-over-year change	%	-0.8	8.5	...	6.7	18.3
Average total operating expenses	\$	163,728 <sup>A</sup>	175,704 <sup>A</sup>	201,846 <sup>A</sup>	221,676 <sup>A</sup>	263,953 <sup>A</sup>
Year-over-year change	%	0.9	7.3	...	9.8	19.1
Average net operating income	\$	20,977	24,654	29,413	25,128	28,008
Year-over-year change	%	-12.7	17.5	...	-14.6	11.5
Operating margin	\$	0.11	0.12	0.13	0.10	0.10

Table 1.2

## Selected Financial Statistics by Farm Type, Canada, 1991 to 2000 (continued)

		1996	1997	1998	1999	2000
<b>Other crop farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>12,305<sup>A</sup></b>	<b>13,350<sup>A</sup></b>	<b>13,750<sup>A</sup></b>	<b>13,600<sup>A</sup></b>	<b>13,790<sup>A</sup></b>
Average total operating revenues	\$	90,777 <sup>A</sup>	86,557 <sup>A</sup>	95,202 <sup>A</sup>	92,474 <sup>A</sup>	101,914 <sup>A</sup>
Year-over-year change	%	1.4	-4.6	10.0	-2.9	10.2
Average total operating expenses	\$	72,333 <sup>A</sup>	69,522 <sup>A</sup>	75,850 <sup>A</sup>	75,734 <sup>A</sup>	83,900 <sup>A</sup>
Year-over-year change	%	4.1	-3.9	9.1	-0.2	10.8
Average net operating income	\$	18,444	17,036	19,353	16,740	18,014
Year-over-year change	%	-7.7	-7.6	13.6	-13.5	7.6
Operating margin	\$	0.20	0.20	0.20	0.18	0.18
<b>Crop production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>131,220<sup>A</sup></b>	<b>125,990<sup>A</sup></b>	<b>123,445<sup>A</sup></b>	<b>115,310<sup>A</sup></b>	<b>111,895<sup>A</sup></b>
Average total operating revenues	\$	120,380 <sup>A</sup>	122,976 <sup>A</sup>	125,882 <sup>A</sup>	129,915 <sup>A</sup>	142,116 <sup>A</sup>
Year-over-year change	%	7.7	2.2	2.4	3.2	9.4
Average total operating expenses	\$	94,553 <sup>A</sup>	97,009 <sup>A</sup>	100,497 <sup>A</sup>	106,855 <sup>A</sup>	117,441 <sup>A</sup>
Year-over-year change	%	9.1	2.6	3.6	6.3	9.9
Average net operating income	\$	25,827	25,967	25,385	23,061	24,675
Year-over-year change	%	2.9	0.5	-2.2	-9.2	7.0
Operating margin	\$	0.21	0.21	0.20	0.18	0.17
<b>Beef cattle ranching and farming, including feedlots</b>						
<b>Number of farms</b>	<b>Number</b>	<b>56,485<sup>A</sup></b>	<b>65,880<sup>A</sup></b>	<b>64,150<sup>A</sup></b>	<b>69,645<sup>A</sup></b>	<b>71,050<sup>A</sup></b>
Average total operating revenues	\$	119,807 <sup>A</sup>	124,189 <sup>A</sup>	134,407 <sup>A</sup>	144,042 <sup>A</sup>	165,843 <sup>A</sup>
Year-over-year change	%	-7.2	3.7	8.2	7.2	15.1
Average total operating expenses	\$	111,729 <sup>A</sup>	117,041 <sup>A</sup>	125,460 <sup>A</sup>	134,452 <sup>A</sup>	154,575 <sup>A</sup>
Year-over-year change	%	-7.1	4.8	7.2	7.2	15.0
Average net operating income	\$	8,078	7,148	8,947	9,589	11,268
Year-over-year change	%	-8.7	-11.5	25.2	7.2	17.5
Operating margin	\$	0.07	0.06	0.07	0.07	0.07
<b>Dairy cattle and milk production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>22,435<sup>A</sup></b>	<b>21,730<sup>A</sup></b>	<b>20,275<sup>A</sup></b>	<b>18,995<sup>A</sup></b>	<b>18,520<sup>A</sup></b>
Average total operating revenues	\$	200,621 <sup>A</sup>	215,732 <sup>A</sup>	225,277 <sup>A</sup>	246,728 <sup>A</sup>	264,850 <sup>A</sup>
Year-over-year change	%	3.5	7.5	4.4	9.5	7.3
Average total operating expenses	\$	154,521 <sup>A</sup>	166,047 <sup>A</sup>	169,305 <sup>A</sup>	183,394 <sup>A</sup>	197,518 <sup>A</sup>
Year-over-year change	%	6.4	7.5	2.0	8.3	7.7
Average net operating income	\$	46,100	49,685	55,972	63,334	67,332
Year-over-year change	%	-5.1	7.8	12.7	13.2	6.3
Operating margin	\$	0.23	0.23	0.25	0.26	0.25
<b>Hog and pig farming</b>						
<b>Number of farms</b>	<b>Number</b>	<b>8,820<sup>A</sup></b>	<b>8,005<sup>A</sup></b>	<b>7,235<sup>A</sup></b>	<b>6,625<sup>A</sup></b>	<b>6,740<sup>A</sup></b>
Average total operating revenues	\$	364,197 <sup>A</sup>	423,415 <sup>A</sup>	409,120 <sup>A</sup>	451,837 <sup>A</sup>	628,590 <sup>A</sup>
Year-over-year change	%	24.7	16.3	-3.4	10.4	39.1
Average total operating expenses	\$	323,248 <sup>A</sup>	369,945 <sup>A</sup>	390,354 <sup>A</sup>	426,141 <sup>A</sup>	552,150 <sup>A</sup>
Year-over-year change	%	22.5	14.4	5.5	9.2	29.6
Average net operating income	\$	40,949	53,469	18,766	25,696	76,441
Year-over-year change	%	46.2	30.6	-64.9	36.9	...
Operating margin	\$	0.11	0.13	0.05	0.06	0.12

Table 1.2

## Selected Financial Statistics by Farm Type, Canada, 1991 to 2000 (continued)

		1991	1992	1993	1994	1995
<b>Poultry and egg production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>4,245<sup>A</sup></b>	<b>4,345<sup>A</sup></b>	<b>4,055<sup>A</sup></b>	<b>4,225<sup>A</sup></b>	<b>4,570<sup>A</sup></b>
Average total operating revenues	\$	337,300 <sup>A</sup>	359,730 <sup>A</sup>	377,876 <sup>A</sup>	414,439 <sup>A</sup>	452,161 <sup>A</sup>
Year-over-year change	%	1.6	6.6	...	9.7	9.1
Average total operating expenses	\$	290,998 <sup>A</sup>	319,713 <sup>A</sup>	329,076 <sup>A</sup>	369,003 <sup>A</sup>	401,609 <sup>A</sup>
Year-over-year change	%	1.1	9.9	...	12.1	8.8
Average net operating income	\$	46,302	40,017	48,800	45,436	50,552
Year-over-year change	%	4.8	-13.6	...	-6.9	11.3
Operating margin	\$	0.14	0.11	0.13	0.11	0.11
<b>Other animal production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>7,280<sup>A</sup></b>	<b>7,810<sup>A</sup></b>	<b>8,650<sup>A</sup></b>	<b>9,640<sup>A</sup></b>	<b>10,380<sup>A</sup></b>
Average total operating revenues	\$	84,961 <sup>A</sup>	85,613 <sup>A</sup>	122,467 <sup>A</sup>	119,247 <sup>A</sup>	119,929 <sup>A</sup>
Year-over-year change	%	11.5	0.8	...	-2.6	0.6
Average total operating expenses	\$	76,908 <sup>A</sup>	77,340 <sup>A</sup>	104,559 <sup>A</sup>	107,333 <sup>A</sup>	101,395 <sup>A</sup>
Year-over-year change	%	10.2	0.6	...	2.7	-5.5
Average net operating income	\$	8,054	8,273	17,907	11,914	18,533
Year-over-year change	%	25.5	2.7	...	-33.5	55.6
Operating margin	\$	0.09	0.10	0.15	0.10	0.15
<b>Animal production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>111,720<sup>A</sup></b>	<b>117,440<sup>A</sup></b>	<b>120,320<sup>A</sup></b>	<b>116,720<sup>A</sup></b>	<b>109,700<sup>A</sup></b>
Average total operating revenues	\$	126,646 <sup>A</sup>	133,219 <sup>A</sup>	144,225 <sup>A</sup>	155,111 <sup>A</sup>	170,063 <sup>A</sup>
Year-over-year change	%	1.7	5.2	...	7.5	9.6
Average total operating expenses	\$	108,010 <sup>A</sup>	112,743 <sup>A</sup>	123,030 <sup>A</sup>	135,505 <sup>A</sup>	148,251 <sup>A</sup>
Year-over-year change	%	2.2	4.4	...	10.1	9.4
Average net operating income	\$	18,636	20,476	21,194	19,607	21,812
Year-over-year change	%	-1.1	9.9	...	-7.5	11.2
Operating margin	\$	0.15	0.15	0.15	0.13	0.13
<b>Total</b>						
<b>Number of farms</b>	<b>Number</b>	<b>229,135<sup>A</sup></b>	<b>231,360<sup>A</sup></b>	<b>235,165<sup>A</sup></b>	<b>238,255<sup>A</sup></b>	<b>236,415<sup>A</sup></b>
Average total operating revenues	\$	104,457 <sup>A</sup>	111,461 <sup>A</sup>	120,269 <sup>A</sup>	128,087 <sup>A</sup>	138,781 <sup>A</sup>
Year-over-year change	%	1.8	6.7	...	6.5	8.3
Average total operating expenses	\$	86,708 <sup>A</sup>	92,409 <sup>A</sup>	99,747 <sup>A</sup>	107,360 <sup>A</sup>	115,220 <sup>A</sup>
Year-over-year change	%	2.0	6.6	...	7.6	7.3
Average net operating income	\$	17,749	19,053	20,522	20,728	23,561
Year-over-year change	%	1.0	7.3	...	1.0	13.7
Operating margin	\$	0.17	0.17	0.17	0.16	0.17

Table 1.2

## Selected Financial Statistics by Farm Type, Canada, 1991 to 2000 (concluded)

		1996	1997	1998	1999	2000
<b>Poultry and egg production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>4,485<sup>A</sup></b>	<b>4,420<sup>A</sup></b>	<b>4,215<sup>A</sup></b>	<b>4,110<sup>A</sup></b>	<b>4,275<sup>A</sup></b>
Average total operating revenues	\$	444,880 <sup>A</sup>	503,103 <sup>A</sup>	540,457 <sup>A</sup>	577,010 <sup>A</sup>	610,370 <sup>A</sup>
Year-over-year change	%	-1.6	13.1	7.4	6.8	5.8
Average total operating expenses	\$	399,508 <sup>A</sup>	445,970 <sup>A</sup>	471,494 <sup>A</sup>	503,912 <sup>A</sup>	535,723 <sup>A</sup>
Year-over-year change	%	-0.5	11.6	5.7	6.9	6.3
Average net operating income	\$	45,372	57,133	68,964	73,098	74,647
Year-over-year change	%	-10.2	25.9	20.7	6.0	2.1
Operating margin	\$	0.10	0.11	0.13	0.13	0.12
<b>Other animal production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>10,880<sup>A</sup></b>	<b>11,135<sup>A</sup></b>	<b>10,860<sup>A</sup></b>	<b>11,590<sup>A</sup></b>	<b>12,145<sup>A</sup></b>
Average total operating revenues	\$	122,042 <sup>A</sup>	133,805 <sup>A</sup>	135,838 <sup>A</sup>	139,850 <sup>A</sup>	133,023 <sup>A</sup>
Year-over-year change	%	1.8	9.6	1.5	3.0	-4.9
Average total operating expenses	\$	105,963 <sup>A</sup>	115,337 <sup>A</sup>	121,174 <sup>A</sup>	127,998 <sup>A</sup>	117,452 <sup>A</sup>
Year-over-year change	%	4.5	8.8	5.1	5.6	-8.2
Average net operating income	\$	16,079	18,468	14,664	11,853	15,571
Year-over-year change	%	-13.2	14.9	-20.6	-19.2	31.4
Operating margin	\$	0.13	0.14	0.11	0.08	0.12
<b>Animal production</b>						
<b>Number of farms</b>	<b>Number</b>	<b>103,105<sup>A</sup></b>	<b>111,170<sup>A</sup></b>	<b>106,735<sup>A</sup></b>	<b>110,965<sup>A</sup></b>	<b>112,730<sup>A</sup></b>
Average total operating revenues	\$	172,673 <sup>A</sup>	179,665 <sup>A</sup>	186,491 <sup>A</sup>	195,615 <sup>A</sup>	223,080 <sup>A</sup>
Year-over-year change	%	1.5	4.0	3.8	4.9	14.0
Average total operating expenses	\$	151,042 <sup>A</sup>	157,744 <sup>A</sup>	164,991 <sup>A</sup>	173,275 <sup>A</sup>	195,840 <sup>A</sup>
Year-over-year change	%	1.9	4.4	4.6	5.0	13.0
Average net operating income	\$	21,631	21,921	21,500	22,340	27,239
Year-over-year change	%	-0.8	1.3	-1.9	3.9	21.9
Operating margin	\$	0.13	0.12	0.12	0.11	0.12
<b>Total</b>						
<b>Number of farms</b>	<b>Number</b>	<b>234,370<sup>A</sup></b>	<b>237,155<sup>A</sup></b>	<b>230,230<sup>A</sup></b>	<b>226,645<sup>A</sup></b>	<b>224,630<sup>A</sup></b>
Average total operating revenues	\$	143,369 <sup>A</sup>	149,550 <sup>A</sup>	153,962 <sup>A</sup>	161,911 <sup>A</sup>	182,747 <sup>A</sup>
Year-over-year change	%	3.3	4.3	3.0	5.2	12.9
Average total operating expenses	\$	119,395 <sup>A</sup>	125,480 <sup>A</sup>	130,384 <sup>A</sup>	139,240 <sup>A</sup>	156,785 <sup>A</sup>
Year-over-year change	%	3.6	5.1	3.9	6.8	12.6
Average net operating income	\$	23,974	24,070	23,579	22,671	25,962
Year-over-year change	%	1.8	0.4	-2.0	-3.9	14.5
Operating margin	\$	0.17	0.16	0.15	0.14	0.14

**Table 2.1**  
**Operating Revenues and Expenses by Province, 2000**

	Newfoundland and Labrador		Prince Edward Island		Nova Scotia		New Brunswick	
	2000	Change 2000/1999	2000	Change 2000/1999	2000	Change 2000/1999	2000	Change 2000/1999
<b>Number of farms</b>	255 <sup>A</sup>	2.0	1,515 <sup>A</sup>	-3.2	2,390 <sup>A</sup>	-0.2	1,850 <sup>A</sup>	-2.4
<b>Distribution by province (%)</b>	0.1		0.7		1.1		0.8	
<b>Revenues (thousands of dollars)</b>								
Total grains and oilseeds	x	x	9,958 <sup>A</sup>	3.4	3,884 <sup>B</sup>	11.9	7,812 <sup>A</sup>	-5.0
Potatoes	781 <sup>B</sup>	67.7	179,180 <sup>A</sup>	0.6	5,664 <sup>C</sup>	16.5	109,983 <sup>A</sup>	9.9
Fruits	764 <sup>C</sup>	12.5	3,235 <sup>C</sup>	3.0	48,648 <sup>A</sup>	-5.8	12,741 <sup>B</sup>	-8.9
Vegetables	2,396 <sup>A</sup>	4.5	5,736 <sup>A</sup>	-0.9	14,692 <sup>B</sup>	-6.3	7,506 <sup>B</sup>	-35.6
Tobacco	0	...	x	x	0	x	0	x
Greenhouse, nursery and floriculture products	7,709 <sup>C</sup>	15.7	2,922 <sup>C</sup>	12.1	44,241 <sup>B</sup>	12.2	40,142 <sup>D</sup>	-4.0
Forage crops (including seeds)	366 <sup>B</sup>	15.2	3,385 <sup>A</sup>	21.3	3,440 <sup>B</sup>	-6.6	4,366 <sup>B</sup>	45.6
Other crops	0	...	x	x	701 <sup>D</sup>	x	3,000 <sup>C</sup>	x
Total other crops	x	x	194,623 <sup>A</sup>	1.2	117,385 <sup>A</sup>	1.1	177,739 <sup>A</sup>	2.2
<b>Total crop revenues</b>	<b>12,125<sup>B</sup></b>	<b>16.0</b>	<b>204,581<sup>A</sup></b>	<b>1.3</b>	<b>121,269<sup>A</sup></b>	<b>1.4</b>	<b>185,550<sup>A</sup></b>	<b>1.9</b>
Cattle	2,316 <sup>B</sup>	-26.4	59,889 <sup>A</sup>	13.6	41,492 <sup>A</sup>	2.2	33,865 <sup>A</sup>	-0.2
Hogs	468 <sup>E</sup>	16.3	33,537 <sup>A</sup>	26.2	38,041 <sup>A</sup>	15.4	32,828 <sup>B</sup>	66.3
Poultry and eggs	26,506 <sup>A</sup>	-6.1	9,687 <sup>B</sup>	6.2	90,886 <sup>A</sup>	16.8	59,288 <sup>A</sup>	4.1
Dairy products and subsidies	23,468 <sup>B</sup>	-0.7	53,170 <sup>A</sup>	4.1	92,648 <sup>A</sup>	-0.9	70,634 <sup>A</sup>	4.0
Other livestock and products	521 <sup>B</sup>	26.3	2,987 <sup>C</sup>	-11.9	29,729 <sup>B</sup>	58.7	4,025 <sup>C</sup>	21.2
<b>Total livestock and product revenues</b>	<b>53,281<sup>A</sup></b>	<b>-4.6</b>	<b>159,270<sup>A</sup></b>	<b>11.5</b>	<b>292,797<sup>A</sup></b>	<b>11.1</b>	<b>200,640<sup>A</sup></b>	<b>10.4</b>
<b>Program payments and insurance proceeds</b>	<b>1,384<sup>B</sup></b>	<b>16.0</b>	<b>15,555<sup>A</sup></b>	<b>13.7</b>	<b>16,103<sup>A</sup></b>	<b>23.2</b>	<b>8,070<sup>A</sup></b>	<b>8.8</b>
Custom work and machine rental	391 <sup>B</sup>	15.1	9,548 <sup>A</sup>	18.0	17,246 <sup>A</sup>	5.7	13,940 <sup>A</sup>	11.6
Rental income	260 <sup>D</sup>	85.2	1,942 <sup>B</sup>	24.3	1,707 <sup>B</sup>	39.0	915 <sup>B</sup>	0.9
Miscellaneous revenues	392 <sup>B</sup>	-27.1	3,797 <sup>B</sup>	-19.9	15,539 <sup>B</sup>	-17.9	10,061 <sup>B</sup>	-6.2
<b>Total other revenues</b>	<b>1,043<sup>B</sup></b>	<b>2.5</b>	<b>15,287<sup>A</sup></b>	<b>6.2</b>	<b>34,493<sup>A</sup></b>	<b>-5.4</b>	<b>24,916<sup>A</sup></b>	<b>3.3</b>
<b>Total operating revenues</b>	<b>67,833<sup>A</sup></b>	<b>-1.0</b>	<b>394,693<sup>A</sup></b>	<b>5.8</b>	<b>464,662<sup>A</sup></b>	<b>7.4</b>	<b>419,176<sup>A</sup></b>	<b>6.0</b>
<b>Expenses (thousands of dollars)</b>								
Fertilizer and lime	1,005 <sup>A</sup>	-16.6	34,331 <sup>A</sup>	-5.8	10,850 <sup>A</sup>	-7.4	21,691 <sup>A</sup>	1.7
Pesticides	327 <sup>A</sup>	35.3	23,214 <sup>A</sup>	14.7	6,933 <sup>A</sup>	-3.6	13,364 <sup>A</sup>	4.0
Seed and plants	2,033 <sup>C</sup>	19.8	21,034 <sup>A</sup>	17.9	10,882 <sup>A</sup>	-3.9	24,225 <sup>B</sup>	9.2
Other crop expenses	820 <sup>C</sup>	-1.4	5,292 <sup>A</sup>	-12.6	6,415 <sup>A</sup>	14.7	6,226 <sup>A</sup>	-6.4
<b>Total crop expenses</b>	<b>4,185<sup>B</sup></b>	<b>5.3</b>	<b>83,872<sup>A</sup></b>	<b>4.1</b>	<b>35,079<sup>A</sup></b>	<b>-2.1</b>	<b>65,506<sup>B</sup></b>	<b>3.9</b>
Cattle purchases	1,993 <sup>B</sup>	-20.8	36,984 <sup>A</sup>	20.4	20,563 <sup>B</sup>	6.2	14,650 <sup>A</sup>	-4.9
Hog purchases	46 <sup>E</sup>	x	5,341 <sup>A</sup>	40.6	5,653 <sup>B</sup>	-7.2	7,951 <sup>C</sup>	95.6
Poultry and egg purchases	5,055 <sup>B</sup>	-11.8	1,299 <sup>B</sup>	-1.2	18,302 <sup>A</sup>	20.7	10,946 <sup>B</sup>	7.2
Other livestock purchases	178 <sup>D</sup>	x	381 <sup>D</sup>	-38.6	2,646 <sup>C</sup>	74.3	676 <sup>B</sup>	-5.6
Feed, supplements, straw and bedding	19,153 <sup>A</sup>	-11.2	31,966 <sup>A</sup>	-1.6	86,482 <sup>A</sup>	8.6	61,274 <sup>A</sup>	11.2
Veterinary fees, medicine and breeding fees	614 <sup>B</sup>	5.3	4,149 <sup>A</sup>	13.7	6,137 <sup>A</sup>	14.7	4,672 <sup>A</sup>	14.5
Other livestock expenses	293 <sup>C</sup>	11.3	179 <sup>B</sup>	17.0	599 <sup>A</sup>	-23.0	298 <sup>B</sup>	-36.7
<b>Total livestock expenses</b>	<b>27,331<sup>A</sup></b>	<b>-11.9</b>	<b>80,300<sup>A</sup></b>	<b>10.4</b>	<b>140,383<sup>A</sup></b>	<b>9.8</b>	<b>100,467<sup>A</sup></b>	<b>11.6</b>
Small tools	81 <sup>A</sup>	0.9	527 <sup>A</sup>	2.7	866 <sup>A</sup>	-15.5	600 <sup>A</sup>	-4.8
Net fuel expenses, machinery, truck and auto	1,480 <sup>A</sup>	16.0	15,361 <sup>A</sup>	23.3	13,914 <sup>A</sup>	11.9	15,376 <sup>A</sup>	20.5
Repairs, licenses and insurance	2,359 <sup>A</sup>	-15.1	21,666 <sup>A</sup>	5.3	18,718 <sup>A</sup>	4.8	23,779 <sup>A</sup>	6.0
<b>Total machinery expenses</b>	<b>3,920<sup>A</sup></b>	<b>-5.2</b>	<b>37,554<sup>A</sup></b>	<b>12.0</b>	<b>33,498<sup>A</sup></b>	<b>6.9</b>	<b>39,755<sup>A</sup></b>	<b>11.0</b>
Salaries (including CPP, QPP, EI)	11,275 <sup>A</sup>	6.2	47,565 <sup>A</sup>	7.2	75,768 <sup>A</sup>	6.1	65,275 <sup>A</sup>	6.3
Rent	792 <sup>A</sup>	-4.4	12,381 <sup>A</sup>	7.8	4,179 <sup>B</sup>	2.8	5,078 <sup>A</sup>	11.8
Insurance	819 <sup>A</sup>	3.7	5,025 <sup>A</sup>	7.8	5,292 <sup>A</sup>	5.3	6,125 <sup>A</sup>	2.0
Utilities	2,064 <sup>A</sup>	1.2	5,630 <sup>A</sup>	11.6	12,537 <sup>A</sup>	21.0	9,288 <sup>A</sup>	12.0
Custom work and machine rental	1,903 <sup>B</sup>	12.2	13,410 <sup>A</sup>	4.2	17,548 <sup>A</sup>	11.4	12,217 <sup>A</sup>	11.0
Net interest expenses	3,112 <sup>B</sup>	4.9	28,126 <sup>A</sup>	10.1	25,477 <sup>A</sup>	7.3	24,463 <sup>A</sup>	22.4
Net property taxes	229 <sup>A</sup>	1.1	2,947 <sup>A</sup>	2.7	2,655 <sup>A</sup>	1.1	2,427 <sup>A</sup>	-16.0
Building and fence repairs	837 <sup>A</sup>	7.3	4,650 <sup>A</sup>	5.9	6,812 <sup>A</sup>	20.2	6,138 <sup>A</sup>	15.3
Marketing expenses	3,370 <sup>B</sup>	12.7	6,479 <sup>A</sup>	-2.1	14,784 <sup>A</sup>	32.1	10,341 <sup>A</sup>	18.9
Miscellaneous expenses	1,938 <sup>B</sup>	5.4	10,427 <sup>A</sup>	-1.2	16,050 <sup>A</sup>	-1.1	14,737 <sup>A</sup>	12.3
<b>Total general expenses</b>	<b>26,338<sup>A</sup></b>	<b>6.3</b>	<b>136,639<sup>A</sup></b>	<b>6.4</b>	<b>181,102<sup>A</sup></b>	<b>9.1</b>	<b>156,089<sup>A</sup></b>	<b>10.5</b>
<b>Total operating expenses</b>	<b>61,774<sup>A</sup></b>	<b>-3.3</b>	<b>338,365<sup>A</sup></b>	<b>7.3</b>	<b>390,062<sup>A</sup></b>	<b>8.0</b>	<b>361,818<sup>A</sup></b>	<b>9.6</b>
<b>Net Operating Income (thousands of dollars)</b>								
<b>Net operating income</b>	<b>6,059</b>	<b>31.3</b>	<b>56,328</b>	<b>-2.4</b>	<b>74,600</b>	<b>4.2</b>	<b>57,359</b>	<b>-12.1</b>
Capital cost allowance (CCA)	4,559 <sup>A</sup>	15.0	37,498 <sup>A</sup>	6.0	35,700 <sup>A</sup>	8.9	37,776 <sup>A</sup>	12.4
<b>Net operating income (after CCA)</b>	<b>1,500</b>	<b>...</b>	<b>18,829</b>	<b>-15.8</b>	<b>38,901</b>	<b>0.3</b>	<b>19,582</b>	<b>-38.2</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.09		0.14		0.16		0.14	
Operating margin (after CCA)	0.02		0.05		0.08		0.05	



Table 2.1

## Operating Revenues and Expenses by Province, 2000 (continued)

	Quebec		Ontario		Manitoba		Saskatchewan	
	2000	Change 2000/1999	2000	Change 2000/1999	2000	Change 2000/1999	2000	Change 2000/1999
<b>Number of farms</b>	27,460 <sup>A</sup>	-0.7	47,840 <sup>A</sup>	-2.6	21,320 <sup>A</sup>	-1.7	57,215 <sup>A</sup>	0.4
<b>Distribution by province (%)</b>	12.2		21.3		9.5		25.5	
<b>Revenues (thousands of dollars)</b>								
Total grains and oilseeds	438,886 <sup>A</sup>	-7.8	1,276,415 <sup>A</sup>	-3.5	1,172,427 <sup>A</sup>	-8.7	3,323,634 <sup>A</sup>	0.6
Potatoes	94,941 <sup>B</sup>	31.6	81,509 <sup>B</sup>	4.7	112,642 <sup>B</sup>	4.3	12,569 <sup>D</sup>	18.4
Fruits	90,372 <sup>B</sup>	13.1	193,326 <sup>B</sup>	1.4	1,202 <sup>D</sup>	F	1,520 <sup>E</sup>	12.1
Vegetables	271,252 <sup>A</sup>	19.8	280,011 <sup>A</sup>	2.3	15,763 <sup>C</sup>	26.9	7,242 <sup>D</sup>	11.0
Tobacco	16,596 <sup>E</sup>	19.9	323,124 <sup>A</sup>	5.4	0	...	0	...
Greenhouse, nursery and floriculture products	284,226 <sup>B</sup>	21.6	1,219,563 <sup>A</sup>	19.1	35,976 <sup>C</sup>	9.9	19,621 <sup>C</sup>	-18.9
Forage crops (including seeds)	30,768 <sup>B</sup>	3.2	82,709 <sup>B</sup>	6.9	58,224 <sup>A</sup>	2.6	96,336 <sup>A</sup>	11.7
Other crops	95,831 <sup>B</sup>	-8.3	55,391 <sup>C</sup>	-10.4	1,585 <sup>C</sup>	-28.9	115 <sup>A</sup>	...
Total other crops	883,986 <sup>A</sup>	16.3	2,235,633 <sup>A</sup>	11.1	225,392 <sup>A</sup>	5.4	137,404 <sup>A</sup>	6.5
<b>Total crop revenues</b>	<b>1,322,872<sup>A</sup></b>	<b>7.0</b>	<b>3,512,049<sup>A</sup></b>	<b>5.3</b>	<b>1,397,819<sup>A</sup></b>	<b>-6.7</b>	<b>3,461,038<sup>A</sup></b>	<b>0.8</b>
Cattle	685,514 <sup>A</sup>	18.2	1,709,537 <sup>A</sup>	9.3	728,844 <sup>A</sup>	10.1	1,406,381 <sup>A</sup>	13.8
Hogs	1,323,044 <sup>A</sup>	40.1	962,312 <sup>A</sup>	37.6	707,890 <sup>A</sup>	51.0	185,775 <sup>A</sup>	52.7
Poultry and eggs	650,988 <sup>A</sup>	8.6	927,240 <sup>A</sup>	14.1	153,697 <sup>A</sup>	4.9	71,802 <sup>B</sup>	16.2
Dairy products and subsidies	1,597,003 <sup>A</sup>	10.5	1,262,818 <sup>A</sup>	-1.0	148,257 <sup>A</sup>	6.6	103,861 <sup>B</sup>	5.0
Other livestock and products	67,471 <sup>B</sup>	11.8	194,103 <sup>B</sup>	2.0	101,647 <sup>A</sup>	-4.2	105,493 <sup>B</sup>	-1.3
<b>Total livestock and product revenues</b>	<b>4,324,021<sup>A</sup></b>	<b>19.2</b>	<b>5,056,011<sup>A</sup></b>	<b>11.3</b>	<b>1,840,336<sup>A</sup></b>	<b>20.9</b>	<b>1,873,313<sup>A</sup></b>	<b>15.3</b>
<b>Program payments and insurance proceeds</b>	<b>523,962<sup>A</sup></b>	<b>1.3</b>	<b>338,533<sup>A</sup></b>	<b>36.2</b>	<b>198,754<sup>A</sup></b>	<b>22.7</b>	<b>472,813<sup>A</sup></b>	<b>53.6</b>
Custom work and machine rental	172,272 <sup>A</sup>	22.5	376,253 <sup>A</sup>	-0.1	113,242 <sup>A</sup>	-2.4	284,361 <sup>A</sup>	17.8
Rental income	32,027 <sup>B</sup>	54.8	75,885 <sup>A</sup>	25.8	23,066 <sup>A</sup>	21.5	89,892 <sup>B</sup>	21.3
Miscellaneous revenues	119,170 <sup>A</sup>	12.9	139,375 <sup>A</sup>	0.7	118,063 <sup>A</sup>	23.7	314,182 <sup>A</sup>	46.3
<b>Total other revenues</b>	<b>323,469<sup>A</sup></b>	<b>21.2</b>	<b>591,512<sup>A</sup></b>	<b>2.8</b>	<b>254,371<sup>A</sup></b>	<b>10.4</b>	<b>688,435<sup>A</sup></b>	<b>29.8</b>
<b>Total operating revenues</b>	<b>6,494,324<sup>A</sup></b>	<b>15.0</b>	<b>9,498,105<sup>A</sup></b>	<b>9.2</b>	<b>3,691,280<sup>A</sup></b>	<b>8.2</b>	<b>6,495,598<sup>A</sup></b>	<b>10.2</b>
<b>Expenses (thousands of dollars)</b>								
Fertilizer and lime	185,489 <sup>A</sup>	1.2	391,244 <sup>A</sup>	-1.9	295,298 <sup>A</sup>	1.2	580,028 <sup>A</sup>	14.4
Pesticides	67,462 <sup>A</sup>	8.3	215,758 <sup>A</sup>	-0.5	214,410 <sup>A</sup>	1.2	522,945 <sup>A</sup>	11.5
Seed and plants	184,934 <sup>A</sup>	9.7	443,643 <sup>A</sup>	8.1	128,139 <sup>A</sup>	-6.5	254,756 <sup>A</sup>	0.0
Other crop expenses	76,275 <sup>A</sup>	27.3	156,777 <sup>A</sup>	27.3	9,196 <sup>A</sup>	10.5	7,647 <sup>A</sup>	-3.3
<b>Total crop expenses</b>	<b>514,160<sup>A</sup></b>	<b>8.4</b>	<b>1,207,422<sup>A</sup></b>	<b>5.1</b>	<b>647,042<sup>A</sup></b>	<b>-0.3</b>	<b>1,365,376<sup>A</sup></b>	<b>10.2</b>
Cattle purchases	324,672 <sup>A</sup>	26.1	1,082,434 <sup>A</sup>	13.4	313,373 <sup>A</sup>	10.1	649,714 <sup>A</sup>	18.3
Hog purchases	331,962 <sup>B</sup>	36.0	189,194 <sup>B</sup>	22.3	176,046 <sup>A</sup>	68.2	22,641 <sup>C</sup>	90.1
Poultry and egg purchases	114,672 <sup>A</sup>	1.5	193,902 <sup>A</sup>	17.4	33,499 <sup>B</sup>	14.7	10,609 <sup>B</sup>	12.6
Other livestock purchases	15,506 <sup>D</sup>	-5.7	71,499 <sup>B</sup>	-13.8	27,445 <sup>B</sup>	-14.3	45,297 <sup>B</sup>	-5.1
Feed, supplements, straw and bedding	1,247,743 <sup>A</sup>	14.3	1,110,228 <sup>A</sup>	7.3	398,350 <sup>A</sup>	11.5	290,301 <sup>A</sup>	20.7
Veterinary fees, medicine and breeding fees	123,133 <sup>A</sup>	9.5	143,696 <sup>A</sup>	10.3	41,679 <sup>A</sup>	13.7	50,078 <sup>A</sup>	16.8
Other livestock expenses	8,650 <sup>A</sup>	8.5	8,178 <sup>A</sup>	19.4	756 <sup>B</sup>	-8.5	409 <sup>C</sup>	-46.2
<b>Total livestock expenses</b>	<b>2,166,337<sup>A</sup></b>	<b>17.5</b>	<b>2,799,130<sup>A</sup></b>	<b>10.7</b>	<b>991,148<sup>A</sup></b>	<b>17.3</b>	<b>1,069,409<sup>A</sup></b>	<b>18.5</b>
Small tools	11,308 <sup>A</sup>	-17.9	26,452 <sup>A</sup>	3.1	10,023 <sup>A</sup>	-0.5	30,904 <sup>A</sup>	8.1
Net fuel expenses, machinery, truck and auto	148,128 <sup>A</sup>	27.4	291,246 <sup>A</sup>	17.5	199,581 <sup>A</sup>	16.3	476,409 <sup>A</sup>	15.4
Repairs, licenses and insurance	278,956 <sup>A</sup>	11.9	377,963 <sup>A</sup>	7.9	196,818 <sup>A</sup>	-1.0	416,762 <sup>A</sup>	3.1
<b>Total machinery expenses</b>	<b>438,392<sup>A</sup></b>	<b>15.5</b>	<b>695,662<sup>A</sup></b>	<b>11.5</b>	<b>406,423<sup>A</sup></b>	<b>6.9</b>	<b>924,075<sup>A</sup></b>	<b>9.3</b>
Salaries (including CPP, QPP, EI)	579,098 <sup>A</sup>	17.7	1,084,588 <sup>A</sup>	14.4	213,258 <sup>A</sup>	9.3	287,684 <sup>A</sup>	4.5
Rent	88,289 <sup>A</sup>	17.3	246,748 <sup>A</sup>	7.7	126,555 <sup>A</sup>	5.9	184,746 <sup>A</sup>	-0.2
Insurance	116,781 <sup>A</sup>	3.2	137,811 <sup>A</sup>	-1.4	51,519 <sup>A</sup>	-5.0	78,129 <sup>A</sup>	-9.8
Utilities	176,926 <sup>A</sup>	25.8	306,040 <sup>A</sup>	19.6	71,326 <sup>A</sup>	4.4	118,488 <sup>A</sup>	4.2
Custom work and machine rental	242,217 <sup>A</sup>	15.5	424,569 <sup>A</sup>	8.0	160,552 <sup>A</sup>	-1.9	342,833 <sup>A</sup>	5.9
Net interest expenses	418,017 <sup>A</sup>	15.7	525,440 <sup>A</sup>	10.2	207,588 <sup>A</sup>	9.7	376,053 <sup>A</sup>	8.6
Net property taxes	70,584 <sup>A</sup>	-3.7	85,620 <sup>A</sup>	-2.0	66,590 <sup>A</sup>	1.7	185,735 <sup>A</sup>	4.3
Building and fence repairs	131,983 <sup>A</sup>	16.4	152,923 <sup>A</sup>	2.8	57,314 <sup>A</sup>	16.5	69,339 <sup>A</sup>	5.3
Marketing expenses	149,764 <sup>A</sup>	21.1	184,442 <sup>A</sup>	20.2	42,497 <sup>A</sup>	-0.6	86,767 <sup>A</sup>	21.9
Miscellaneous expenses	334,802 <sup>A</sup>	26.0	371,892 <sup>A</sup>	-4.3	135,000 <sup>A</sup>	4.2	276,671 <sup>A</sup>	-2.3
<b>Total general expenses</b>	<b>2,308,462<sup>A</sup></b>	<b>17.3</b>	<b>3,520,074<sup>A</sup></b>	<b>9.3</b>	<b>1,132,199<sup>A</sup></b>	<b>5.1</b>	<b>2,006,447<sup>A</sup></b>	<b>4.0</b>
<b>Total operating expenses</b>	<b>5,427,352<sup>A</sup></b>	<b>16.3</b>	<b>8,222,287<sup>A</sup></b>	<b>9.3</b>	<b>3,176,812<sup>A</sup></b>	<b>7.6</b>	<b>5,364,946<sup>A</sup></b>	<b>9.1</b>
<b>Net Operating Income (thousands of dollars)</b>								
<b>Net operating income</b>	<b>1,066,973</b>	<b>8.4</b>	<b>1,275,818</b>	<b>8.3</b>	<b>514,468</b>	<b>11.6</b>	<b>1,130,652</b>	<b>15.2</b>
Capital cost allowance (CCA)	533,212 <sup>A</sup>	9.7	803,504 <sup>A</sup>	4.1	389,405 <sup>A</sup>	3.7	784,046 <sup>A</sup>	0.0
<b>Net operating income (after CCA)</b>	<b>533,761</b>	<b>7.2</b>	<b>472,313</b>	<b>16.2</b>	<b>125,062</b>	<b>46.3</b>	<b>346,606</b>	<b>75.7</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.16		0.13		0.14		0.17	
Operating margin (after CCA)	0.08		0.05		0.03		0.05	

Table 2.1

## Operating Revenues and Expenses by Province, 2000 (concluded)

	Alberta		British Columbia		Canada	
	2000	Change 2000/1999	2000	Change 2000/1999	2000	Change 2000/1999
<b>Number of farms</b>	<b>54,360</b> <sup>A</sup>	<b>0.0</b>	<b>10,425</b> <sup>A</sup>	<b>-3.2</b>	<b>224,630</b> <sup>A</sup>	<b>-0.9</b>
<b>Distribution by province (%)</b>	<b>24.2</b>		<b>4.6</b>		<b>100.0</b>	
	<b>Revenues (thousands of dollars)</b>					
Total grains and oilseeds	2,043,965 <sup>A</sup>	-3.5	45,641 <sup>B</sup>	-17.2	8,322,420 <sup>A</sup>	-3.0
Potatoes	91,499 <sup>B</sup>	65.4	29,306 <sup>B</sup>	19.6	718,080 <sup>A</sup>	13.6
Fruits	1,488 <sup>E</sup>	F	215,008 <sup>A</sup>	3.4	568,414 <sup>A</sup>	2.8
Vegetables	30,457 <sup>D</sup>	-1.8	55,007 <sup>B</sup>	11.5	690,121 <sup>A</sup>	8.7
Tobacco	0	...	x	...	340,117 <sup>A</sup>	6.0
Greenhouse, nursery and floriculture products	112,552 <sup>B</sup>	-10.0	619,617 <sup>B</sup>	26.8	2,386,981 <sup>A</sup>	18.2
Forage crops (including seeds)	280,477 <sup>A</sup>	18.5	45,242 <sup>A</sup>	15.6	605,311 <sup>A</sup>	13.0
Other crops	32,624 <sup>C</sup>	12.7	x	x	204,943 <sup>A</sup>	-3.4
Total other crops	549,097 <sup>A</sup>	14.7	980,086 <sup>A</sup>	19.5	5,513,967 <sup>A</sup>	12.4
<b>Total crop revenues</b>	<b>2,593,063</b> <sup>A</sup>	<b>-0.1</b>	<b>1,025,727</b> <sup>A</sup>	<b>17.1</b>	<b>13,836,387</b> <sup>A</sup>	<b>2.6</b>
Cattle	5,712,776 <sup>A</sup>	21.9	379,352 <sup>A</sup>	9.7	10,759,612 <sup>A</sup>	16.9
Hogs	510,510 <sup>A</sup>	37.8	47,000 <sup>C</sup>	23.3	3,841,396 <sup>A</sup>	41.1
Poultry and eggs	192,153 <sup>A</sup>	-7.9	367,632 <sup>A</sup>	13.2	2,550,305 <sup>A</sup>	9.6
Dairy products and subsidies	308,613 <sup>A</sup>	-4.5	346,859 <sup>A</sup>	2.9	4,007,741 <sup>A</sup>	4.0
Other livestock and products	176,408 <sup>B</sup>	-1.2	46,897 <sup>B</sup>	-23.5	729,279 <sup>A</sup>	0.0
<b>Total livestock and product revenues</b>	<b>6,900,461</b> <sup>A</sup>	<b>19.6</b>	<b>1,187,740</b> <sup>A</sup>	<b>7.3</b>	<b>21,888,334</b> <sup>A</sup>	<b>16.2</b>
<b>Program payments and insurance proceeds</b>	<b>503,212</b> <sup>A</sup>	<b>...</b>	<b>39,478</b> <sup>A</sup>	<b>6.7</b>	<b>2,117,841</b> <sup>A</sup>	<b>39.0</b>
Custom work and machine rental	658,467 <sup>A</sup>	3.0	87,283 <sup>A</sup>	-18.5	1,732,989 <sup>A</sup>	4.5
Rental income	204,184 <sup>A</sup>	24.1	19,996 <sup>B</sup>	2.9	449,866 <sup>A</sup>	24.3
Miscellaneous revenues	266,115 <sup>A</sup>	43.7	38,371 <sup>A</sup>	-24.3	1,025,053 <sup>A</sup>	24.3
<b>Total other revenues</b>	<b>1,128,766</b> <sup>A</sup>	<b>14.2</b>	<b>145,650</b> <sup>A</sup>	<b>-17.8</b>	<b>3,207,908</b> <sup>A</sup>	<b>12.8</b>
<b>Total operating revenues</b>	<b>11,125,502</b> <sup>A</sup>	<b>16.3</b>	<b>2,398,595</b> <sup>A</sup>	<b>9.2</b>	<b>41,050,471</b> <sup>A</sup>	<b>11.9</b>
	<b>Expenses (thousands of dollars)</b>					
Fertilizer and lime	514,586 <sup>A</sup>	8.1	75,223 <sup>A</sup>	13.0	2,109,714 <sup>A</sup>	5.8
Pesticides	299,291 <sup>A</sup>	1.7	26,702 <sup>A</sup>	-0.3	1,390,364 <sup>A</sup>	5.2
Seed and plants	186,699 <sup>A</sup>	-2.6	126,445 <sup>B</sup>	9.7	1,382,858 <sup>A</sup>	3.9
Other crop expenses	19,732 <sup>B</sup>	-4.3	65,122 <sup>A</sup>	18.8	353,545 <sup>A</sup>	20.3
<b>Total crop expenses</b>	<b>1,020,307</b> <sup>A</sup>	<b>3.8</b>	<b>293,492</b> <sup>A</sup>	<b>11.4</b>	<b>5,236,481</b> <sup>A</sup>	<b>6.0</b>
Cattle purchases	3,649,993 <sup>A</sup>	30.7	160,479 <sup>A</sup>	0.5	6,254,604 <sup>A</sup>	23.5
Hog purchases	107,180 <sup>A</sup>	55.4	5,824 <sup>D</sup>	61.0	851,836 <sup>A</sup>	41.5
Poultry and egg purchases	33,361 <sup>B</sup>	-9.1	68,333 <sup>A</sup>	11.5	490,058 <sup>A</sup>	9.6
Other livestock purchases	70,952 <sup>B</sup>	9.6	11,072 <sup>C</sup>	-33.0	245,651 <sup>A</sup>	-6.8
Feed, supplements, straw and bedding	1,304,193 <sup>A</sup>	13.7	310,856 <sup>A</sup>	2.4	4,860,776 <sup>A</sup>	11.4
Veterinary fees, medicine and breeding fees	127,655 <sup>A</sup>	8.7	27,054 <sup>A</sup>	-4.8	528,876 <sup>A</sup>	9.8
Other livestock expenses	2,735 <sup>B</sup>	-15.8	2,972 <sup>B</sup>	-4.6	25,073 <sup>A</sup>	2.6
<b>Total livestock expenses</b>	<b>5,296,069</b> <sup>A</sup>	<b>25.2</b>	<b>586,589</b> <sup>A</sup>	<b>1.8</b>	<b>13,256,874</b> <sup>A</sup>	<b>17.9</b>
Small tools	33,483 <sup>A</sup>	4.2	4,437 <sup>A</sup>	-3.7	118,680 <sup>A</sup>	1.4
Net fuel expenses, machinery, truck and auto	386,147 <sup>A</sup>	21.3	56,497 <sup>A</sup>	13.4	1,604,129 <sup>A</sup>	18.3
Repairs, licenses and insurance	453,628 <sup>A</sup>	3.6	83,786 <sup>A</sup>	-0.7	1,874,449 <sup>A</sup>	4.8
<b>Total machinery expenses</b>	<b>873,258</b> <sup>A</sup>	<b>10.8</b>	<b>144,720</b> <sup>A</sup>	<b>4.2</b>	<b>3,597,258</b> <sup>A</sup>	<b>10.3</b>
Salaries (including CPP, QPP, EI)	468,785 <sup>A</sup>	2.5	415,111 <sup>A</sup>	11.6	3,248,688 <sup>A</sup>	11.0
Rent	213,361 <sup>A</sup>	9.6	39,661 <sup>A</sup>	1.6	921,785 <sup>A</sup>	6.7
Insurance	104,607 <sup>A</sup>	-10.8	26,809 <sup>A</sup>	1.8	532,930 <sup>A</sup>	-3.8
Utilities	163,633 <sup>A</sup>	12.9	79,575 <sup>A</sup>	28.9	945,554 <sup>A</sup>	16.6
Custom work and machine rental	439,013 <sup>A</sup>	5.8	129,484 <sup>A</sup>	2.5	1,783,778 <sup>A</sup>	6.6
Net interest expenses	523,695 <sup>A</sup>	5.4	152,361 <sup>A</sup>	8.6	2,284,382 <sup>A</sup>	9.7
Net property taxes	103,833 <sup>A</sup>	-0.7	19,348 <sup>A</sup>	6.3	539,963 <sup>A</sup>	0.8
Building and fence repairs	126,758 <sup>A</sup>	7.3	40,650 <sup>A</sup>	8.5	597,421 <sup>A</sup>	8.8
Marketing expenses	93,442 <sup>A</sup>	17.7	71,580 <sup>A</sup>	16.0	663,523 <sup>A</sup>	18.1
Miscellaneous expenses	336,741 <sup>A</sup>	1.9	111,727 <sup>A</sup>	1.8	1,610,029 <sup>A</sup>	3.9
<b>Total general expenses</b>	<b>2,573,867</b> <sup>A</sup>	<b>4.7</b>	<b>1,086,304</b> <sup>A</sup>	<b>9.4</b>	<b>13,128,054</b> <sup>A</sup>	<b>8.4</b>
<b>Total operating expenses</b>	<b>9,763,501</b> <sup>A</sup>	<b>15.4</b>	<b>2,111,105</b> <sup>A</sup>	<b>7.1</b>	<b>35,218,666</b> <sup>A</sup>	<b>11.6</b>
	<b>Net Operating Income (thousands of dollars)</b>					
<b>Net operating income</b>	<b>1,362,001</b>	<b>22.9</b>	<b>287,490</b>	<b>27.6</b>	<b>5,831,805</b>	<b>13.5</b>
Capital cost allowance (CCA)	977,026 <sup>A</sup>	-0.5	202,632 <sup>A</sup>	8.8	3,805,392 <sup>A</sup>	3.1
<b>Net operating income (after CCA)</b>	<b>384,974</b>	<b>...</b>	<b>84,858</b>	<b>...</b>	<b>2,026,412</b>	<b>40.1</b>
	<b>Operating Margins per Dollar of Revenue</b>					
Operating margin	0.12		0.12		0.14	
Operating margin (after CCA)	0.03		0.04		0.05	

**Table 2.2**  
**Average Operating Revenues and Expenses by Province, 2000**

	Newfoundland and Labrador		Prince Edward Island		Nova Scotia		New Brunswick	
	2000	Change 2000/1999	2000	Change 2000/1999	2000	Change 2000/1999	2000	Change 2000/1999
<b>Number of farms</b>	255 <sup>A</sup>	2.0	1,515 <sup>A</sup>	-3.2	2,390 <sup>A</sup>	-0.2	1,850 <sup>A</sup>	-2.4
<b>Distribution by province (%)</b>	0.1		0.7		1.1		0.8	
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	x	x	6,573 <sup>A</sup>	6.8	1,625 <sup>B</sup>	12.1	4,222 <sup>A</sup>	-2.7
Potatoes	3,064 <sup>B</sup>	64.4	118,271 <sup>A</sup>	4.0	2,370 <sup>C</sup>	16.7	59,450 <sup>A</sup>	12.5
Fruits	2,996 <sup>C</sup>	10.3	2,135 <sup>C</sup>	6.4	20,355 <sup>A</sup>	-5.6	6,887 <sup>B</sup>	-6.7
Vegetables	9,397 <sup>A</sup>	2.4	3,786 <sup>A</sup>	2.3	6,147 <sup>B</sup>	-6.2	4,058 <sup>B</sup>	-34.1
Tobacco	0	...	x	x	0	x	0	x
Greenhouse, nursery and floriculture products	30,233 <sup>C</sup>	13.4	1,928 <sup>C</sup>	15.8	18,511 <sup>B</sup>	12.5	21,699 <sup>D</sup>	-1.6
Forage crops (including seeds)	1,434 <sup>B</sup>	12.9	2,234 <sup>A</sup>	25.3	1,439 <sup>B</sup>	-6.4	2,360 <sup>B</sup>	49.1
Other crops	0	...	x	x	293 <sup>D</sup>	x	1,622 <sup>C</sup>	x
Total other crops	x	x	128,464 <sup>A</sup>	4.5	49,115 <sup>A</sup>	1.3	96,075 <sup>A</sup>	4.7
<b>Total crop revenues</b>	<b>47,549<sup>B</sup></b>	<b>13.7</b>	<b>135,037<sup>A</sup></b>	<b>4.6</b>	<b>50,740<sup>A</sup></b>	<b>1.6</b>	<b>100,297<sup>A</sup></b>	<b>4.4</b>
Cattle	9,084 <sup>B</sup>	-27.8	39,531 <sup>A</sup>	17.4	17,361 <sup>A</sup>	2.4	18,305 <sup>A</sup>	2.2
Hogs	1,837 <sup>E</sup>	14.0	22,137 <sup>A</sup>	30.3	15,917 <sup>A</sup>	15.7	17,745 <sup>B</sup>	70.3
Poultry and eggs	103,947 <sup>A</sup>	-8.0	6,394 <sup>B</sup>	9.7	38,028 <sup>A</sup>	17.0	32,048 <sup>A</sup>	6.7
Dairy products and subsidies	92,033 <sup>B</sup>	-2.7	35,096 <sup>A</sup>	7.6	38,765 <sup>A</sup>	-0.7	38,180 <sup>A</sup>	6.6
Other livestock and products	2,043 <sup>B</sup>	23.8	1,972 <sup>C</sup>	-9.0	12,439 <sup>B</sup>	59.1	2,175 <sup>C</sup>	24.1
<b>Total livestock and product revenues</b>	<b>208,944<sup>A</sup></b>	<b>-6.5</b>	<b>105,129<sup>A</sup></b>	<b>15.2</b>	<b>122,509<sup>A</sup></b>	<b>11.3</b>	<b>108,454<sup>A</sup></b>	<b>13.0</b>
<b>Program payments and insurance proceeds</b>	<b>5,429<sup>B</sup></b>	<b>13.7</b>	<b>10,267<sup>A</sup></b>	<b>17.4</b>	<b>6,738<sup>A</sup></b>	<b>23.5</b>	<b>4,362<sup>A</sup></b>	<b>11.4</b>
Custom work and machine rental	1,532 <sup>B</sup>	12.9	6,302 <sup>A</sup>	21.8	7,216 <sup>A</sup>	6.0	7,535 <sup>A</sup>	14.4
Rental income	1,021 <sup>D</sup>	81.7	1,282 <sup>B</sup>	28.5	714 <sup>B</sup>	39.2	495 <sup>B</sup>	3.3
Miscellaneous revenues	1,538 <sup>B</sup>	-28.6	2,506 <sup>B</sup>	-17.3	6,502 <sup>B</sup>	-17.7	5,438 <sup>B</sup>	-3.9
<b>Total other revenues</b>	<b>4,091<sup>B</sup></b>	<b>0.4</b>	<b>10,090<sup>A</sup></b>	<b>9.7</b>	<b>14,432<sup>A</sup></b>	<b>-5.2</b>	<b>13,468<sup>A</sup></b>	<b>5.8</b>
<b>Total operating revenues</b>	<b>266,013<sup>A</sup></b>	<b>-2.9</b>	<b>260,523<sup>A</sup></b>	<b>9.3</b>	<b>194,419<sup>A</sup></b>	<b>7.6</b>	<b>226,582<sup>A</sup></b>	<b>8.6</b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	3,941 <sup>A</sup>	-18.3	22,661 <sup>A</sup>	-2.7	4,540 <sup>A</sup>	-7.2	11,725 <sup>A</sup>	4.2
Pesticides	1,280 <sup>A</sup>	32.6	15,323 <sup>A</sup>	18.5	2,901 <sup>A</sup>	-3.4	7,224 <sup>A</sup>	6.5
Seed and plants	7,974 <sup>C</sup>	17.4	13,884 <sup>A</sup>	21.8	4,553 <sup>A</sup>	-3.7	13,095 <sup>B</sup>	11.8
Other crop expenses	3,215 <sup>C</sup>	-3.4	3,493 <sup>A</sup>	-9.7	2,684 <sup>A</sup>	14.9	3,365 <sup>A</sup>	-4.1
<b>Total crop expenses</b>	<b>16,411<sup>B</sup></b>	<b>3.2</b>	<b>55,361<sup>A</sup></b>	<b>7.5</b>	<b>14,678<sup>A</sup></b>	<b>-1.9</b>	<b>35,409<sup>B</sup></b>	<b>6.5</b>
Cattle purchases	7,816 <sup>B</sup>	-22.3	24,412 <sup>A</sup>	24.4	8,604 <sup>B</sup>	6.4	7,919 <sup>A</sup>	-2.6
Hog purchases	179 <sup>E</sup>	x	3,525 <sup>A</sup>	45.2	2,365 <sup>B</sup>	-7.0	4,298 <sup>C</sup>	...
Poultry and egg purchases	19,823 <sup>B</sup>	-13.5	858 <sup>B</sup>	2.0	7,658 <sup>B</sup>	20.9	5,917 <sup>B</sup>	9.8
Other livestock purchases	696 <sup>D</sup>	x	252 <sup>D</sup>	-36.5	1,107 <sup>C</sup>	74.6	365 <sup>D</sup>	-3.4
Feed, supplements, straw and bedding	75,112 <sup>A</sup>	-13.0	21,099 <sup>A</sup>	1.7	36,185 <sup>A</sup>	8.8	33,121 <sup>A</sup>	13.9
Veterinary fees, medicine and breeding fees	2,408 <sup>B</sup>	3.2	2,739 <sup>A</sup>	17.5	2,568 <sup>A</sup>	15.0	2,525 <sup>A</sup>	17.3
Other livestock expenses	1,148 <sup>C</sup>	9.1	118 <sup>B</sup>	20.4	251 <sup>B</sup>	-22.8	161 <sup>B</sup>	-35.3
<b>Total livestock expenses</b>	<b>107,181<sup>A</sup></b>	<b>-13.6</b>	<b>53,003<sup>A</sup></b>	<b>14.1</b>	<b>58,737<sup>A</sup></b>	<b>10.0</b>	<b>54,307<sup>A</sup></b>	<b>14.3</b>
Small tools	318 <sup>A</sup>	-1.2	348 <sup>A</sup>	6.1	362 <sup>A</sup>	-15.4	324 <sup>A</sup>	-2.4
Net fuel expenses, machinery, truck and auto	5,804 <sup>A</sup>	13.7	10,140 <sup>A</sup>	27.4	5,822 <sup>A</sup>	12.1	8,312 <sup>A</sup>	23.5
Repairs, licenses and insurance	9,250 <sup>A</sup>	-16.8	14,301 <sup>A</sup>	8.8	7,832 <sup>A</sup>	5.0	12,854 <sup>A</sup>	8.6
<b>Total machinery expenses</b>	<b>15,372<sup>A</sup></b>	<b>-7.1</b>	<b>24,788<sup>A</sup></b>	<b>15.6</b>	<b>14,016<sup>A</sup></b>	<b>7.2</b>	<b>21,489<sup>A</sup></b>	<b>13.7</b>
Salaries (including CPP, QPP, EI)	44,217 <sup>A</sup>	4.1	31,396 <sup>A</sup>	10.8	31,702 <sup>A</sup>	6.3	35,284 <sup>A</sup>	8.9
Rent	3,107 <sup>A</sup>	-6.3	8,172 <sup>A</sup>	11.4	1,748 <sup>B</sup>	3.0	2,745 <sup>A</sup>	14.5
Insurance	3,211 <sup>A</sup>	1.6	3,317 <sup>A</sup>	11.3	2,214 <sup>A</sup>	5.5	3,311 <sup>A</sup>	4.5
Utilities	8,095 <sup>A</sup>	-0.8	3,716 <sup>A</sup>	15.2	5,246 <sup>A</sup>	21.3	5,021 <sup>A</sup>	14.7
Custom work and machine rental	7,463 <sup>B</sup>	10.0	8,852 <sup>A</sup>	7.6	7,342 <sup>A</sup>	11.6	6,604 <sup>A</sup>	13.7
Net interest expenses	12,203 <sup>A</sup>	2.8	18,565 <sup>A</sup>	13.7	10,660 <sup>A</sup>	7.5	13,223 <sup>A</sup>	25.3
Net property taxes	896 <sup>A</sup>	-1.0	1,945 <sup>A</sup>	6.1	1,111 <sup>A</sup>	1.3	1,312 <sup>A</sup>	-14.0
Building and fence repairs	3,281 <sup>A</sup>	5.2	3,069 <sup>A</sup>	9.4	2,850 <sup>A</sup>	20.5	3,318 <sup>A</sup>	18.1
Marketing expenses	13,214 <sup>B</sup>	10.5	4,276 <sup>A</sup>	1.1	6,186 <sup>A</sup>	32.4	5,590 <sup>A</sup>	21.8
Miscellaneous expenses	7,599 <sup>A</sup>	3.3	6,883 <sup>A</sup>	2.0	6,715 <sup>A</sup>	-0.9	7,966 <sup>A</sup>	15.0
<b>Total general expenses</b>	<b>103,286<sup>A</sup></b>	<b>4.2</b>	<b>90,191<sup>A</sup></b>	<b>9.9</b>	<b>75,775<sup>A</sup></b>	<b>9.3</b>	<b>84,372<sup>A</sup></b>	<b>13.2</b>
<b>Total operating expenses</b>	<b>242,250<sup>A</sup></b>	<b>-5.2</b>	<b>223,343<sup>A</sup></b>	<b>10.9</b>	<b>163,206<sup>A</sup></b>	<b>8.2</b>	<b>195,577<sup>A</sup></b>	<b>12.3</b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>23,762</b>	<b>28.7</b>	<b>37,180</b>	<b>0.8</b>	<b>31,214</b>	<b>4.4</b>	<b>31,005</b>	<b>-10.0</b>
Capital cost allowance (CCA)	17,879 <sup>A</sup>	12.8	24,751 <sup>A</sup>	9.5	14,937 <sup>A</sup>	9.1	20,420 <sup>A</sup>	15.2
<b>Net operating income (after CCA)</b>	<b>5,884</b>	<b>...</b>	<b>12,429</b>	<b>-13.0</b>	<b>16,276</b>	<b>0.5</b>	<b>10,585</b>	<b>-36.7</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.09		0.14		0.16		0.14	
Operating margin (after CCA)	0.02		0.05		0.08		0.05	

Table 2.2

## Average Operating Revenues and Expenses by Province, 2000 (continued)

	Quebec		Ontario		Manitoba		Saskatchewan	
	2000	Change 2000/1999	2000	Change 2000/1999	2000	Change 2000/1999	2000	Change 2000/1999
<b>Number of farms</b>	27,460 <sup>A</sup>	-0.7	47,840 <sup>A</sup>	-2.6	21,320 <sup>A</sup>	-1.7	57,215 <sup>A</sup>	0.4
<b>Distribution by province (%)</b>	12.2		21.3		9.5		25.5	
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	15,983 <sup>A</sup>	-7.2	26,681 <sup>A</sup>	-0.9	54,992 <sup>A</sup>	-7.1	58,090 <sup>A</sup>	0.1
Potatoes	3,457 <sup>B</sup>	32.4	1,704 <sup>B</sup>	7.5	5,283 <sup>B</sup>	6.1	220 <sup>D</sup>	18.3
Fruits	3,291 <sup>B</sup>	13.9	4,041 <sup>B</sup>	4.1	56 <sup>D</sup>	F	27 <sup>E</sup>	12.5
Vegetables	9,878 <sup>A</sup>	20.6	5,853 <sup>A</sup>	5.1	739 <sup>C</sup>	29.0	127 <sup>D</sup>	10.4
Tobacco	604 <sup>E</sup>	20.6	6,754 <sup>A</sup>	8.2	0	...	0	...
Greenhouse, nursery and floriculture products	10,351 <sup>B</sup>	22.4	25,493 <sup>A</sup>	22.3	1,687 <sup>C</sup>	11.8	343 <sup>C</sup>	-19.3
Forage crops (including seeds)	1,120 <sup>B</sup>	3.8	1,729 <sup>B</sup>	9.8	2,731 <sup>A</sup>	4.3	1,684 <sup>A</sup>	11.2
Other crops	3,490 <sup>B</sup>	-7.7	1,158 <sup>C</sup>	-7.9	74 <sup>C</sup>	-28.2	2 <sup>A</sup>	...
Total other crops	32,192 <sup>A</sup>	17.0	46,731 <sup>A</sup>	14.1	10,572 <sup>A</sup>	7.1	2,402 <sup>A</sup>	6.1
<b>Total crop revenues</b>	<b>48,175<sup>A</sup></b>	<b>7.7</b>	<b>73,412<sup>A</sup></b>	<b>8.2</b>	<b>65,564<sup>A</sup></b>	<b>-5.1</b>	<b>60,492<sup>A</sup></b>	<b>0.4</b>
Cattle	24,964 <sup>A</sup>	19.0	35,734 <sup>A</sup>	12.2	34,186 <sup>A</sup>	11.9	24,581 <sup>A</sup>	13.3
Hogs	48,181 <sup>A</sup>	41.0	20,115 <sup>A</sup>	41.3	33,203 <sup>A</sup>	53.6	3,247 <sup>A</sup>	52.1
Poultry and eggs	23,707 <sup>A</sup>	9.4	19,382 <sup>A</sup>	17.2	7,209 <sup>A</sup>	6.7	1,255 <sup>B</sup>	15.8
Dairy products and subsidies	58,157 <sup>A</sup>	11.2	26,397 <sup>A</sup>	1.7	6,954 <sup>A</sup>	8.4	1,815 <sup>B</sup>	4.6
Other livestock and products	2,457 <sup>B</sup>	12.5	4,057 <sup>B</sup>	4.7	4,768 <sup>A</sup>	-2.6	1,844 <sup>B</sup>	-1.7
<b>Total livestock and product revenues</b>	<b>157,466<sup>A</sup></b>	<b>19.9</b>	<b>105,686<sup>A</sup></b>	<b>14.3</b>	<b>86,320<sup>A</sup></b>	<b>22.9</b>	<b>32,742<sup>A</sup></b>	<b>14.8</b>
<b>Program payments and insurance proceeds</b>	<b>19,081<sup>A</sup></b>	<b>2.0</b>	<b>7,076<sup>A</sup></b>	<b>39.8</b>	<b>9,322<sup>A</sup></b>	<b>24.8</b>	<b>8,264<sup>A</sup></b>	<b>53.0</b>
Custom work and machine rental	6,274 <sup>A</sup>	23.3	7,865 <sup>A</sup>	2.6	5,312 <sup>A</sup>	-0.7	4,970 <sup>A</sup>	17.3
Rental income	1,166 <sup>B</sup>	55.7	1,586 <sup>A</sup>	29.2	1,082 <sup>A</sup>	23.5	1,571 <sup>B</sup>	20.8
Miscellaneous revenues	4,340 <sup>A</sup>	13.7	2,913 <sup>A</sup>	3.4	5,538 <sup>A</sup>	25.8	5,491 <sup>A</sup>	45.6
<b>Total other revenues</b>	<b>11,780<sup>A</sup></b>	<b>22.0</b>	<b>12,364<sup>A</sup></b>	<b>5.6</b>	<b>11,931<sup>A</sup></b>	<b>12.3</b>	<b>12,032<sup>A</sup></b>	<b>29.3</b>
<b>Total operating revenues</b>	<b>236,501<sup>A</sup></b>	<b>15.7</b>	<b>198,539<sup>A</sup></b>	<b>12.1</b>	<b>173,137<sup>A</sup></b>	<b>10.0</b>	<b>113,530<sup>A</sup></b>	<b>9.7</b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	6,755 <sup>A</sup>	1.9	8,178 <sup>A</sup>	0.8	13,851 <sup>A</sup>	2.9	10,138 <sup>A</sup>	13.9
Pesticides	2,457 <sup>A</sup>	9.0	4,510 <sup>A</sup>	2.2	10,057 <sup>A</sup>	2.9	9,140 <sup>A</sup>	11.0
Seed and plants	6,735 <sup>A</sup>	10.4	9,273 <sup>A</sup>	11.0	6,010 <sup>A</sup>	-5.0	4,453 <sup>A</sup>	-0.4
Other crop expenses	2,778 <sup>A</sup>	28.2	3,277 <sup>A</sup>	30.8	431 <sup>A</sup>	12.2	134 <sup>A</sup>	-3.6
<b>Total crop expenses</b>	<b>18,724<sup>A</sup></b>	<b>9.2</b>	<b>25,239<sup>A</sup></b>	<b>7.9</b>	<b>30,349<sup>A</sup></b>	<b>1.3</b>	<b>23,864<sup>A</sup></b>	<b>9.8</b>
Cattle purchases	11,823 <sup>A</sup>	26.9	22,626 <sup>A</sup>	16.5	14,699 <sup>A</sup>	12.0	11,356 <sup>A</sup>	17.8
Hog purchases	12,089 <sup>B</sup>	36.9	3,955 <sup>B</sup>	25.6	8,257 <sup>A</sup>	71.1	396 <sup>C</sup>	89.5
Poultry and egg purchases	4,176 <sup>A</sup>	2.1	4,053 <sup>A</sup>	20.6	1,571 <sup>B</sup>	16.6	185 <sup>B</sup>	12.1
Other livestock purchases	565 <sup>D</sup>	-5.0	1,495 <sup>B</sup>	-11.5	1,287 <sup>B</sup>	-12.9	792 <sup>B</sup>	-5.5
Feed, supplements, straw and bedding	45,439 <sup>A</sup>	15.0	23,207 <sup>A</sup>	10.2	18,684 <sup>A</sup>	13.4	5,074 <sup>A</sup>	20.2
Veterinary fees, medicine and breeding fees	4,484 <sup>A</sup>	10.2	3,004 <sup>A</sup>	13.3	1,955 <sup>A</sup>	15.6	875 <sup>A</sup>	16.2
Other livestock expenses	315 <sup>A</sup>	9.4	171 <sup>B</sup>	23.0	35 <sup>B</sup>	-7.9	7 <sup>C</sup>	-46.2
<b>Total livestock expenses</b>	<b>78,891<sup>A</sup></b>	<b>18.3</b>	<b>58,510<sup>A</sup></b>	<b>13.7</b>	<b>46,489<sup>A</sup></b>	<b>19.3</b>	<b>18,685<sup>A</sup></b>	<b>18.0</b>
Small tools	412 <sup>A</sup>	-17.3	553 <sup>A</sup>	5.9	470 <sup>A</sup>	1.3	540 <sup>A</sup>	7.6
Net fuel expenses, machinery, truck and auto	5,394 <sup>A</sup>	28.2	6,088 <sup>A</sup>	20.7	9,361 <sup>A</sup>	18.3	8,327 <sup>A</sup>	15.0
Repairs, licenses and insurance	10,159 <sup>A</sup>	12.6	7,901 <sup>A</sup>	10.8	9,232 <sup>A</sup>	0.7	7,284 <sup>A</sup>	2.7
<b>Total machinery expenses</b>	<b>15,965<sup>A</sup></b>	<b>16.3</b>	<b>14,541<sup>A</sup></b>	<b>14.5</b>	<b>19,063<sup>A</sup></b>	<b>8.7</b>	<b>16,151<sup>A</sup></b>	<b>8.8</b>
Salaries (including CPP, QPP, EI)	21,089 <sup>A</sup>	18.5	22,671 <sup>A</sup>	17.5	10,003 <sup>A</sup>	11.2	5,028 <sup>A</sup>	4.0
Rent	3,215 <sup>A</sup>	18.1	5,158 <sup>A</sup>	10.6	5,936 <sup>A</sup>	7.7	3,229 <sup>A</sup>	-0.6
Insurance	4,253 <sup>A</sup>	3.9	2,881 <sup>A</sup>	1.2	2,416 <sup>A</sup>	-3.4	1,366 <sup>A</sup>	-10.2
Utilities	6,443 <sup>A</sup>	26.6	6,397 <sup>A</sup>	22.9	3,346 <sup>A</sup>	6.2	2,071 <sup>A</sup>	3.7
Custom work and machine rental	8,821 <sup>A</sup>	16.2	8,875 <sup>A</sup>	10.9	7,531 <sup>A</sup>	-0.2	5,992 <sup>A</sup>	5.4
Net interest expenses	15,223 <sup>A</sup>	16.5	10,983 <sup>A</sup>	13.2	9,737 <sup>A</sup>	11.5	6,573 <sup>A</sup>	8.1
Net property taxes	2,570 <sup>A</sup>	-3.1	1,790 <sup>A</sup>	0.7	3,123 <sup>A</sup>	3.4	3,246 <sup>A</sup>	3.8
Building and fence repairs	4,806 <sup>A</sup>	17.1	3,197 <sup>A</sup>	5.5	2,688 <sup>A</sup>	18.5	1,212 <sup>A</sup>	4.8
Marketing expenses	5,454 <sup>A</sup>	21.9	3,855 <sup>A</sup>	23.4	1,993 <sup>A</sup>	1.1	1,517 <sup>A</sup>	21.5
Miscellaneous expenses	12,192 <sup>A</sup>	26.8	7,774 <sup>A</sup>	-1.7	6,332 <sup>A</sup>	6.0	4,836 <sup>A</sup>	-2.8
<b>Total general expenses</b>	<b>84,066<sup>A</sup></b>	<b>18.0</b>	<b>73,580<sup>A</sup></b>	<b>12.3</b>	<b>53,105<sup>A</sup></b>	<b>6.9</b>	<b>35,069<sup>A</sup></b>	<b>3.5</b>
<b>Total operating expenses</b>	<b>197,646<sup>A</sup></b>	<b>17.1</b>	<b>171,871<sup>A</sup></b>	<b>12.3</b>	<b>149,006<sup>A</sup></b>	<b>9.4</b>	<b>93,768<sup>A</sup></b>	<b>8.7</b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>38,856</b>	<b>9.1</b>	<b>26,668</b>	<b>11.2</b>	<b>24,131</b>	<b>13.5</b>	<b>19,761</b>	<b>14.7</b>
Capital cost allowance (CCA)	19,418 <sup>A</sup>	10.4	16,796 <sup>A</sup>	6.9	18,265 <sup>A</sup>	5.4	13,704 <sup>A</sup>	-0.4
<b>Net operating income (after CCA)</b>	<b>19,438</b>	<b>7.9</b>	<b>9,873</b>	<b>19.3</b>	<b>5,866</b>	<b>48.8</b>	<b>6,058</b>	<b>74.9</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.16		0.13		0.14		0.17	
Operating margin (after CCA)	0.08		0.05		0.03		0.05	

**Table 2.2**  
**Average Operating Revenues and Expenses by Province, 2000 (concluded)**

	Alberta		British Columbia		Canada	
	2000	Change 2000/1999	2000	Change 2000/1999	2000	Change 2000/1999
<b>Number of farms</b>	<b>54,360</b> <sup>A</sup>	<b>0.0</b>	<b>10,425</b> <sup>A</sup>	<b>-3.2</b>	<b>224,630</b> <sup>A</sup>	<b>-0.9</b>
<b>Distribution by province (%)</b>	<b>24.2</b>		<b>4.6</b>		<b>100.0</b>	
	<b>Revenues - Average per Farm (\$)</b>					
Total grains and oilseeds	37,601 <sup>A</sup>	-3.5	4,378 <sup>B</sup>	-14.5	37,049 <sup>A</sup>	-2.1
Potatoes	1,683 <sup>B</sup>	65.3	2,811 <sup>B</sup>	23.6	3,197 <sup>A</sup>	14.6
Fruits	27 <sup>E</sup>	F	20,624 <sup>A</sup>	6.9	2,530 <sup>A</sup>	3.7
Vegetables	560 <sup>D</sup>	-1.9	5,276 <sup>B</sup>	15.2	3,072 <sup>A</sup>	9.7
Tobacco	0	...	x	...	1,514 <sup>A</sup>	7.0
Greenhouse, nursery and floriculture products	2,071 <sup>B</sup>	-10.0	59,436 <sup>B</sup>	31.0	10,626 <sup>A</sup>	19.3
Forage crops (including seeds)	5,160 <sup>A</sup>	18.5	4,340 <sup>A</sup>	19.5	2,695 <sup>A</sup>	14.0
Other crops	600 <sup>C</sup>	12.6	x	x	912 <sup>A</sup>	-2.6
Total other crops	10,101 <sup>A</sup>	14.7	94,013 <sup>A</sup>	23.5	24,547 <sup>A</sup>	13.4
<b>Total crop revenues</b>	<b>47,702</b> <sup>A</sup>	<b>-0.2</b>	<b>98,391</b> <sup>A</sup>	<b>21.1</b>	<b>61,596</b> <sup>A</sup>	<b>3.5</b>
Cattle	105,092 <sup>A</sup>	21.8	36,389 <sup>A</sup>	13.4	47,899 <sup>A</sup>	17.9
Hogs	9,391 <sup>A</sup>	37.8	4,508 <sup>C</sup>	27.5	17,101 <sup>A</sup>	42.4
Poultry and eggs	3,535 <sup>A</sup>	-8.0	35,264 <sup>A</sup>	17.0	11,353 <sup>A</sup>	10.6
Dairy products and subsidies	5,677 <sup>A</sup>	-4.5	33,272 <sup>A</sup>	6.3	17,842 <sup>A</sup>	4.9
Other livestock and products	3,245 <sup>B</sup>	-1.2	4,499 <sup>B</sup>	-21.0	3,247 <sup>A</sup>	0.9
<b>Total livestock and product revenues</b>	<b>126,940</b> <sup>A</sup>	<b>19.6</b>	<b>113,932</b> <sup>A</sup>	<b>10.9</b>	<b>97,442</b> <sup>A</sup>	<b>17.2</b>
<b>Program payments and insurance proceeds</b>	<b>9,257</b> <sup>A</sup>	<b>...</b>	<b>3,787</b> <sup>A</sup>	<b>10.3</b>	<b>9,428</b> <sup>A</sup>	<b>40.3</b>
Custom work and machine rental	12,113 <sup>A</sup>	3.0	8,372 <sup>A</sup>	-15.7	7,715 <sup>A</sup>	5.5
Rental income	3,756 <sup>A</sup>	24.0	1,918 <sup>B</sup>	6.4	2,003 <sup>A</sup>	25.4
Miscellaneous revenues	4,895 <sup>A</sup>	43.7	3,681 <sup>A</sup>	-21.7	4,563 <sup>A</sup>	25.4
<b>Total other revenues</b>	<b>20,765</b> <sup>A</sup>	<b>14.1</b>	<b>13,971</b> <sup>A</sup>	<b>-15.0</b>	<b>14,281</b> <sup>A</sup>	<b>13.8</b>
<b>Total operating revenues</b>	<b>204,663</b> <sup>A</sup>	<b>16.2</b>	<b>230,081</b> <sup>A</sup>	<b>12.9</b>	<b>182,747</b> <sup>A</sup>	<b>12.9</b>
	<b>Expenses - Average per Farm (\$)</b>					
Fertilizer and lime	9,466 <sup>A</sup>	8.0	7,216 <sup>A</sup>	16.8	9,392 <sup>A</sup>	6.7
Pesticides	5,506 <sup>A</sup>	1.7	2,561 <sup>A</sup>	3.0	6,190 <sup>A</sup>	6.1
Seed and plants	3,434 <sup>A</sup>	-2.7	12,129 <sup>B</sup>	13.4	6,156 <sup>A</sup>	4.8
Other crop expenses	363 <sup>B</sup>	-4.2	6,247 <sup>A</sup>	22.8	1,574 <sup>A</sup>	21.5
<b>Total crop expenses</b>	<b>18,769</b> <sup>A</sup>	<b>3.8</b>	<b>28,153</b> <sup>A</sup>	<b>15.1</b>	<b>23,312</b> <sup>A</sup>	<b>6.9</b>
Cattle purchases	67,145 <sup>A</sup>	30.7	15,394 <sup>A</sup>	3.8	27,844 <sup>A</sup>	24.6
Hog purchases	1,972 <sup>A</sup>	55.4	559 <sup>D</sup>	66.4	3,792 <sup>A</sup>	42.8
Poultry and egg purchases	614 <sup>B</sup>	-9.2	6,555 <sup>A</sup>	15.2	2,182 <sup>A</sup>	10.6
Other livestock purchases	1,305 <sup>B</sup>	9.5	1,062 <sup>C</sup>	-30.8	1,094 <sup>A</sup>	-5.9
Feed, supplements, straw and bedding	23,992 <sup>A</sup>	13.7	29,818 <sup>A</sup>	5.8	21,639 <sup>A</sup>	12.4
Veterinary fees, medicine and breeding fees	2,348 <sup>A</sup>	8.7	2,595 <sup>A</sup>	-1.6	2,354 <sup>A</sup>	10.7
Other livestock expenses	50 <sup>B</sup>	-16.7	285 <sup>B</sup>	-1.4	112 <sup>A</sup>	3.7
<b>Total livestock expenses</b>	<b>97,426</b> <sup>A</sup>	<b>25.2</b>	<b>56,268</b> <sup>A</sup>	<b>5.2</b>	<b>59,016</b> <sup>A</sup>	<b>18.9</b>
Small tools	616 <sup>A</sup>	4.2	426 <sup>A</sup>	-0.5	528 <sup>A</sup>	2.1
Net fuel expenses, machinery, truck and auto	7,104 <sup>A</sup>	21.2	5,419 <sup>A</sup>	17.2	7,141 <sup>A</sup>	19.4
Repairs, licenses and insurance	8,345 <sup>A</sup>	3.5	8,037 <sup>A</sup>	2.6	8,345 <sup>A</sup>	5.7
<b>Total machinery expenses</b>	<b>16,064</b> <sup>A</sup>	<b>10.7</b>	<b>13,882</b> <sup>A</sup>	<b>7.7</b>	<b>16,014</b> <sup>A</sup>	<b>11.3</b>
Salaries (including CPP, QPP, EI)	8,624 <sup>A</sup>	2.5	39,819 <sup>A</sup>	15.3	14,462 <sup>A</sup>	12.0
Rent	3,925 <sup>A</sup>	9.5	3,804 <sup>A</sup>	5.0	4,104 <sup>A</sup>	7.7
Insurance	1,924 <sup>A</sup>	-10.9	2,572 <sup>A</sup>	5.2	2,372 <sup>A</sup>	-2.9
Utilities	3,010 <sup>A</sup>	12.9	7,633 <sup>A</sup>	33.2	4,209 <sup>A</sup>	17.6
Custom work and machine rental	8,076 <sup>A</sup>	5.8	12,420 <sup>A</sup>	5.9	7,941 <sup>A</sup>	7.6
Net interest expenses	9,634 <sup>A</sup>	5.3	14,615 <sup>A</sup>	12.2	10,170 <sup>A</sup>	10.6
Net property taxes	1,910 <sup>A</sup>	-0.7	1,856 <sup>A</sup>	9.9	2,404 <sup>A</sup>	1.7
Building and fence repairs	2,332 <sup>A</sup>	7.2	3,899 <sup>A</sup>	12.2	2,660 <sup>A</sup>	9.8
Marketing expenses	1,719 <sup>A</sup>	17.7	6,866 <sup>A</sup>	19.9	2,954 <sup>A</sup>	19.2
Miscellaneous expenses	6,195 <sup>A</sup>	1.9	10,717 <sup>A</sup>	5.2	7,167 <sup>A</sup>	4.9
<b>Total general expenses</b>	<b>47,349</b> <sup>A</sup>	<b>4.6</b>	<b>104,202</b> <sup>A</sup>	<b>13.1</b>	<b>58,443</b> <sup>A</sup>	<b>9.4</b>
<b>Total operating expenses</b>	<b>179,608</b> <sup>A</sup>	<b>15.4</b>	<b>202,504</b> <sup>A</sup>	<b>10.7</b>	<b>156,785</b> <sup>A</sup>	<b>12.6</b>
	<b>Net Operating Income - Average per Farm (\$)</b>					
<b>Net operating income</b>	<b>25,055</b>	<b>22.8</b>	<b>27,577</b>	<b>31.9</b>	<b>25,962</b>	<b>14.5</b>
Capital cost allowance (CCA)	17,973 <sup>A</sup>	-0.6	19,437 <sup>A</sup>	12.4	16,941 <sup>A</sup>	4.0
<b>Net operating income (after CCA)</b>	<b>7,082</b>	<b>...</b>	<b>8,140</b>	<b>...</b>	<b>9,021</b>	<b>41.4</b>
	<b>Operating Margins per Dollar of Revenue</b>					
Operating margin	0.12		0.12		0.14	
Operating margin (after CCA)	0.03		0.04		0.05	



Table 2.3

## Operating Revenues and Expenses by Farm Type, Canada, 2000

	Oilseed and Grain Farming	Potato Farming	Other Vegetable (except Potato) and Melon Farming	Fruit and Tree Nut Farming	Greenhouse, Nursery and Floriculture Production	Other Crop Farming
<b>Number of farms</b>	85,265 <sup>A</sup>	1,520 <sup>B</sup>	2,715 <sup>B</sup>	4,920 <sup>A</sup>	3,685 <sup>A</sup>	13,790 <sup>A</sup>
<b>Distribution by farm type (%)</b>	38.0	0.7	1.2	2.2	1.6	6.1
<b>Revenues (thousands of dollars)</b>						
Total grains and oilseeds	6,799,405 <sup>A</sup>	42,435 <sup>A</sup>	35,015 <sup>B</sup>	3,979 <sup>D</sup>	9,854 <sup>D</sup>	167,957 <sup>A</sup>
Potatoes	3,161 <sup>C</sup>	663,132 <sup>A</sup>	7,280 <sup>B</sup>	989 <sup>E</sup>	F	22,002 <sup>C</sup>
Fruits	1,515 <sup>E</sup>	1,268 <sup>E</sup>	11,888 <sup>C</sup>	527,316 <sup>A</sup>	6,858 <sup>D</sup>	10,999 <sup>D</sup>
Vegetables	27,245 <sup>B</sup>	16,248 <sup>B</sup>	570,490 <sup>A</sup>	12,396 <sup>C</sup>	8,828 <sup>C</sup>	29,095 <sup>C</sup>
Tobacco	F	x	1,316 <sup>E</sup>	x	x	334,401 <sup>A</sup>
Greenhouse, nursery and floriculture products	6,925 <sup>C</sup>	x	6,860 <sup>C</sup>	4,492 <sup>D</sup>	2,348,154 <sup>A</sup>	13,976 <sup>D</sup>
Forage crops (including seeds)	129,491 <sup>A</sup>	4,378 <sup>B</sup>	1,402 <sup>D</sup>	1,160 <sup>D</sup>	1,267 <sup>E</sup>	271,722 <sup>A</sup>
Other crops	15,220 <sup>C</sup>	2,144 <sup>C</sup>	1,905 <sup>D</sup>	x	x	165,185 <sup>B</sup>
Total other crops	185,836 <sup>A</sup>	687,208 <sup>A</sup>	601,141 <sup>A</sup>	547,405 <sup>A</sup>	2,365,897 <sup>A</sup>	847,381 <sup>A</sup>
<b>Total crop revenues</b>	<b>6,985,241<sup>A</sup></b>	<b>729,643<sup>A</sup></b>	<b>636,155<sup>A</sup></b>	<b>551,383<sup>A</sup></b>	<b>2,375,751<sup>A</sup></b>	<b>1,015,337<sup>A</sup></b>
Cattle	579,617 <sup>A</sup>	19,246 <sup>B</sup>	2,060 <sup>D</sup>	1,843 <sup>D</sup>	5,419 <sup>D</sup>	103,097 <sup>B</sup>
Hogs	49,620 <sup>B</sup>	2,839 <sup>D</sup>	83 <sup>B</sup>	x	x	7,872 <sup>C</sup>
Poultry and eggs	13,313 <sup>C</sup>	F	F	578 <sup>E</sup>	992 <sup>D</sup>	9,012 <sup>D</sup>
Dairy products and subsidies	20,510 <sup>C</sup>	4,427 <sup>C</sup>	F	x	x	6,161 <sup>D</sup>
Other livestock and products	22,270 <sup>B</sup>	245 <sup>D</sup>	F	311 <sup>D</sup>	F	12,101 <sup>C</sup>
<b>Total livestock and product revenues</b>	<b>685,330<sup>A</sup></b>	<b>27,320<sup>B</sup></b>	<b>3,680<sup>D</sup></b>	<b>4,460<sup>D</sup></b>	<b>7,371<sup>D</sup></b>	<b>138,244<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>1,037,533<sup>A</sup></b>	<b>36,560<sup>A</sup></b>	<b>29,057<sup>B</sup></b>	<b>33,952<sup>B</sup></b>	<b>30,895<sup>B</sup></b>	<b>79,250<sup>A</sup></b>
Custom work and machine rental	497,238 <sup>A</sup>	19,102 <sup>A</sup>	17,745 <sup>B</sup>	23,740 <sup>C</sup>	42,149 <sup>B</sup>	80,041 <sup>B</sup>
Rental income	166,660 <sup>A</sup>	5,449 <sup>B</sup>	5,452 <sup>C</sup>	6,213 <sup>C</sup>	7,320 <sup>B</sup>	33,520 <sup>B</sup>
Miscellaneous revenues	480,978 <sup>A</sup>	6,265 <sup>B</sup>	9,560 <sup>B</sup>	17,255 <sup>B</sup>	18,126 <sup>B</sup>	59,008 <sup>B</sup>
<b>Total other revenues</b>	<b>1,144,876<sup>A</sup></b>	<b>30,816<sup>A</sup></b>	<b>32,757<sup>B</sup></b>	<b>47,209<sup>B</sup></b>	<b>67,595<sup>A</sup></b>	<b>172,568<sup>A</sup></b>
<b>Total operating revenues</b>	<b>9,852,979<sup>A</sup></b>	<b>824,339<sup>A</sup></b>	<b>701,650<sup>A</sup></b>	<b>637,005<sup>A</sup></b>	<b>2,481,612<sup>A</sup></b>	<b>1,405,399<sup>A</sup></b>
<b>Expenses (thousands of dollars)</b>						
Fertilizer and lime	1,239,351 <sup>A</sup>	84,533 <sup>A</sup>	41,187 <sup>A</sup>	24,453 <sup>A</sup>	116,620 <sup>A</sup>	88,849 <sup>A</sup>
Pesticides	916,359 <sup>A</sup>	71,209 <sup>A</sup>	30,863 <sup>A</sup>	31,081 <sup>A</sup>	34,573 <sup>A</sup>	56,433 <sup>A</sup>
Seed and plants	534,668 <sup>A</sup>	71,942 <sup>A</sup>	48,593 <sup>A</sup>	18,927 <sup>B</sup>	387,956 <sup>A</sup>	44,222 <sup>A</sup>
Other crop expenses	7,795 <sup>A</sup>	21,072 <sup>B</sup>	53,648 <sup>A</sup>	36,549 <sup>B</sup>	169,313 <sup>A</sup>	10,769 <sup>B</sup>
<b>Total crop expenses</b>	<b>2,698,174<sup>A</sup></b>	<b>248,756<sup>A</sup></b>	<b>174,291<sup>A</sup></b>	<b>111,010<sup>A</sup></b>	<b>708,461<sup>A</sup></b>	<b>200,272<sup>A</sup></b>
Cattle purchases	213,941 <sup>A</sup>	11,895 <sup>C</sup>	1,031 <sup>E</sup>	952 <sup>E</sup>	1,343 <sup>E</sup>	51,764 <sup>B</sup>
Hog purchases	11,957 <sup>B</sup>	x	F	x	x	x
Poultry and egg purchases	2,724 <sup>D</sup>	16 <sup>D</sup>	F	F	162 <sup>E</sup>	1,764 <sup>D</sup>
Other livestock purchases	14,696 <sup>B</sup>	F	24 <sup>A</sup>	158 <sup>B</sup>	F	5,521 <sup>D</sup>
Feed, supplements, straw and bedding	133,504 <sup>A</sup>	3,573 <sup>B</sup>	1,648 <sup>D</sup>	1,582 <sup>C</sup>	1,855 <sup>C</sup>	34,239 <sup>B</sup>
Veterinary fees, medicine and breeding fees	28,035 <sup>A</sup>	718 <sup>B</sup>	181 <sup>D</sup>	310 <sup>C</sup>	243 <sup>D</sup>	5,866 <sup>B</sup>
Other livestock expenses	185 <sup>D</sup>	x	0	x	x	x
<b>Total livestock expenses</b>	<b>405,043<sup>A</sup></b>	<b>17,000<sup>B</sup></b>	<b>3,412<sup>D</sup></b>	<b>3,299<sup>C</sup></b>	<b>3,719<sup>C</sup></b>	<b>101,145<sup>B</sup></b>
Small tools	41,622 <sup>A</sup>	440 <sup>A</sup>	1,157 <sup>B</sup>	1,702 <sup>B</sup>	1,438 <sup>B</sup>	6,707 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	691,498 <sup>A</sup>	31,153 <sup>A</sup>	22,847 <sup>A</sup>	21,812 <sup>A</sup>	31,164 <sup>A</sup>	83,767 <sup>A</sup>
Repairs, licenses and insurance	671,245 <sup>A</sup>	53,985 <sup>A</sup>	39,078 <sup>A</sup>	32,003 <sup>A</sup>	65,984 <sup>A</sup>	103,232 <sup>A</sup>
<b>Total machinery expenses</b>	<b>1,404,365<sup>A</sup></b>	<b>85,578<sup>A</sup></b>	<b>63,083<sup>A</sup></b>	<b>55,517<sup>A</sup></b>	<b>98,586<sup>A</sup></b>	<b>193,706<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	491,888 <sup>A</sup>	129,810 <sup>A</sup>	167,952 <sup>A</sup>	171,450 <sup>A</sup>	710,069 <sup>A</sup>	209,705 <sup>A</sup>
Rent	419,176 <sup>A</sup>	38,621 <sup>A</sup>	30,680 <sup>B</sup>	14,250 <sup>B</sup>	26,074 <sup>B</sup>	47,761 <sup>B</sup>
Insurance	159,016 <sup>A</sup>	13,512 <sup>A</sup>	9,495 <sup>A</sup>	9,961 <sup>A</sup>	22,825 <sup>A</sup>	30,439 <sup>A</sup>
Utilities	173,854 <sup>A</sup>	12,737 <sup>A</sup>	17,679 <sup>A</sup>	13,463 <sup>A</sup>	199,401 <sup>A</sup>	46,336 <sup>A</sup>
Custom work and machine rental	590,378 <sup>A</sup>	45,760 <sup>A</sup>	39,288 <sup>B</sup>	60,265 <sup>B</sup>	70,659 <sup>B</sup>	87,052 <sup>A</sup>
Net interest expenses	638,916 <sup>A</sup>	49,125 <sup>A</sup>	29,705 <sup>A</sup>	47,289 <sup>B</sup>	91,161 <sup>A</sup>	90,671 <sup>A</sup>
Net property taxes	254,778 <sup>A</sup>	5,489 <sup>A</sup>	6,047 <sup>A</sup>	8,481 <sup>A</sup>	11,377 <sup>A</sup>	23,453 <sup>A</sup>
Building and fence repairs	108,948 <sup>A</sup>	8,013 <sup>A</sup>	9,357 <sup>A</sup>	10,189 <sup>B</sup>	43,090 <sup>A</sup>	28,161 <sup>A</sup>
Marketing expenses	114,800 <sup>A</sup>	15,345 <sup>B</sup>	21,387 <sup>B</sup>	16,432 <sup>B</sup>	91,511 <sup>B</sup>	20,151 <sup>B</sup>
Miscellaneous expenses	472,394 <sup>A</sup>	25,193 <sup>A</sup>	27,815 <sup>A</sup>	47,424 <sup>A</sup>	112,049 <sup>A</sup>	78,134 <sup>A</sup>
<b>Total general expenses</b>	<b>3,424,147<sup>A</sup></b>	<b>343,605<sup>A</sup></b>	<b>359,403<sup>A</sup></b>	<b>399,204<sup>A</sup></b>	<b>1,378,216<sup>A</sup></b>	<b>661,862<sup>A</sup></b>
<b>Total operating expenses</b>	<b>7,931,728<sup>A</sup></b>	<b>694,939<sup>A</sup></b>	<b>600,189<sup>A</sup></b>	<b>569,030<sup>A</sup></b>	<b>2,188,982<sup>A</sup></b>	<b>1,156,986<sup>A</sup></b>
<b>Net Operating Income (thousands of dollars)</b>						
<b>Net operating income</b>	<b>1,921,252</b>	<b>129,399</b>	<b>101,461</b>	<b>67,975</b>	<b>292,630</b>	<b>248,414</b>
Capital cost allowance (CCA)	1,360,228 <sup>A</sup>	82,664 <sup>A</sup>	54,579 <sup>A</sup>	47,916 <sup>A</sup>	160,767 <sup>A</sup>	172,567 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>561,024</b>	<b>46,736</b>	<b>46,881</b>	<b>20,059</b>	<b>131,863</b>	<b>75,847</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.19	0.16	0.14	0.11	0.12	0.18
Operating margin (after CCA)	0.06	0.06	0.07	0.03	0.05	0.05

Table 2.3

## Operating Revenues and Expenses by Farm Type, Canada, 2000 (concluded)

	Beef Cattle Ranching and Farming, including Feedlots	Dairy Cattle and Milk Production	Hog and Pig Farming	Poultry and Egg Production	Other Animal Production	Total
<b>Number of farms</b>	<b>71,050</b> <sup>A</sup>	<b>18,520</b> <sup>A</sup>	<b>6,740</b> <sup>A</sup>	<b>4,275</b> <sup>A</sup>	<b>12,145</b> <sup>A</sup>	<b>224,630</b> <sup>A</sup>
<b>Distribution by farm type (%)</b>	<b>31.6</b>	<b>8.2</b>	<b>3.0</b>	<b>1.9</b>	<b>5.4</b>	<b>100.0</b>
	<b>Revenues (thousands of dollars)</b>					
Total grains and oilseeds	619,449 <sup>A</sup>	205,367 <sup>A</sup>	188,795 <sup>A</sup>	63,380 <sup>B</sup>	186,668 <sup>A</sup>	8,322,420 <sup>A</sup>
Potatoes	x	2,777 <sup>C</sup>	1,618 <sup>B</sup>	x	2,614 <sup>B</sup>	718,080 <sup>A</sup>
Fruits	2,854 <sup>D</sup>	1,574 <sup>C</sup>	1,451 <sup>D</sup>	2,155 <sup>C</sup>	x	568,414 <sup>A</sup>
Vegetables	4,090 <sup>D</sup>	2,593 <sup>D</sup>	6,739 <sup>B</sup>	3,558 <sup>B</sup>	8,427 <sup>B</sup>	690,121 <sup>A</sup>
Tobacco	x	0	1,037 <sup>E</sup>	x	x	340,117 <sup>A</sup>
Greenhouse, nursery and floriculture products	1,952 <sup>E</sup>	1,575 <sup>E</sup>	413 <sup>D</sup>	2,522 <sup>C</sup>	702 <sup>D</sup>	2,386,981 <sup>A</sup>
Forage crops (including seeds)	138,661 <sup>A</sup>	28,661 <sup>B</sup>	7,548 <sup>B</sup>	3,552 <sup>D</sup>	17,443 <sup>B</sup>	605,311 <sup>A</sup>
Other crops	7,471 <sup>C</sup>	9,059 <sup>B</sup>	1,210 <sup>D</sup>	313 <sup>E</sup>	1,285 <sup>E</sup>	204,943 <sup>A</sup>
Total other crops	169,764 <sup>A</sup>	46,238 <sup>A</sup>	20,015 <sup>A</sup>	12,260 <sup>B</sup>	31,277 <sup>B</sup>	5,513,967 <sup>A</sup>
<b>Total crop revenues</b>	<b>789,214</b> <sup>A</sup>	<b>251,605</b> <sup>A</sup>	<b>208,810</b> <sup>A</sup>	<b>75,640</b> <sup>A</sup>	<b>217,945</b> <sup>A</sup>	<b>13,836,387</b> <sup>A</sup>
Cattle	9,334,835 <sup>A</sup>	469,420 <sup>A</sup>	82,512 <sup>B</sup>	20,529 <sup>C</sup>	140,772 <sup>A</sup>	10,759,612 <sup>A</sup>
Hogs	57,438 <sup>B</sup>	28,236 <sup>C</sup>	3,455,979 <sup>A</sup>	42,129 <sup>B</sup>	199,616 <sup>A</sup>	3,841,396 <sup>A</sup>
Poultry and eggs	18,891 <sup>C</sup>	7,594 <sup>D</sup>	87,018 <sup>B</sup>	2,330,283 <sup>A</sup>	80,376 <sup>A</sup>	2,550,305 <sup>A</sup>
Dairy products and subsidies	47,399 <sup>B</sup>	3,794,317 <sup>A</sup>	44,729 <sup>B</sup>	x	74,706 <sup>A</sup>	4,007,741 <sup>A</sup>
Other livestock and products	33,670 <sup>B</sup>	9,317 <sup>B</sup>	5,647 <sup>B</sup>	x	617,134 <sup>A</sup>	729,279 <sup>A</sup>
<b>Total livestock and product revenues</b>	<b>9,492,233</b> <sup>A</sup>	<b>4,308,885</b> <sup>A</sup>	<b>3,675,885</b> <sup>A</sup>	<b>2,434,155</b> <sup>A</sup>	<b>1,112,603</b> <sup>A</sup>	<b>21,888,334</b> <sup>A</sup>
<b>Program payments and insurance proceeds</b>	<b>365,084</b> <sup>A</sup>	<b>181,164</b> <sup>A</sup>	<b>219,320</b> <sup>A</sup>	<b>25,578</b> <sup>B</sup>	<b>79,556</b> <sup>A</sup>	<b>2,117,841</b> <sup>A</sup>
Custom work and machine rental	745,969 <sup>A</sup>	65,439 <sup>A</sup>	76,540 <sup>B</sup>	38,584 <sup>B</sup>	126,432 <sup>B</sup>	1,732,989 <sup>A</sup>
Rental income	150,276 <sup>A</sup>	18,860 <sup>B</sup>	19,871 <sup>A</sup>	15,825 <sup>B</sup>	20,417 <sup>C</sup>	449,866 <sup>A</sup>
Miscellaneous revenues	240,348 <sup>A</sup>	79,070 <sup>A</sup>	36,274 <sup>A</sup>	19,548 <sup>A</sup>	58,610 <sup>A</sup>	1,025,053 <sup>A</sup>
<b>Total other revenues</b>	<b>1,136,593</b> <sup>A</sup>	<b>163,369</b> <sup>A</sup>	<b>132,685</b> <sup>A</sup>	<b>73,957</b> <sup>A</sup>	<b>205,459</b> <sup>A</sup>	<b>3,207,908</b> <sup>A</sup>
<b>Total operating revenues</b>	<b>11,783,124</b> <sup>A</sup>	<b>4,905,023</b> <sup>A</sup>	<b>4,236,700</b> <sup>A</sup>	<b>2,609,330</b> <sup>A</sup>	<b>1,615,563</b> <sup>A</sup>	<b>41,050,471</b> <sup>A</sup>
	<b>Expenses (thousands of dollars)</b>					
Fertilizer and lime	237,517 <sup>A</sup>	136,621 <sup>A</sup>	67,880 <sup>A</sup>	14,903 <sup>B</sup>	57,844 <sup>A</sup>	2,109,714 <sup>A</sup>
Pesticides	113,969 <sup>A</sup>	45,919 <sup>A</sup>	43,060 <sup>A</sup>	8,299 <sup>B</sup>	38,616 <sup>A</sup>	1,390,364 <sup>A</sup>
Seed and plants	112,577 <sup>A</sup>	89,877 <sup>A</sup>	37,671 <sup>A</sup>	9,693 <sup>B</sup>	26,847 <sup>A</sup>	1,382,858 <sup>A</sup>
Other crop expenses	20,027 <sup>A</sup>	13,626 <sup>A</sup>	1,308 <sup>B</sup>	15,442 <sup>D</sup>	4,004 <sup>C</sup>	353,545 <sup>A</sup>
<b>Total crop expenses</b>	<b>484,090</b> <sup>A</sup>	<b>286,043</b> <sup>A</sup>	<b>149,920</b> <sup>A</sup>	<b>48,337</b> <sup>B</sup>	<b>127,312</b> <sup>A</sup>	<b>5,236,481</b> <sup>A</sup>
Cattle purchases	5,679,116 <sup>A</sup>	190,192 <sup>A</sup>	41,402 <sup>B</sup>	9,577 <sup>C</sup>	53,233 <sup>B</sup>	6,254,604 <sup>A</sup>
Hog purchases	11,112 <sup>C</sup>	4,176 <sup>C</sup>	781,825 <sup>A</sup>	11,044 <sup>C</sup>	29,615 <sup>A</sup>	851,836 <sup>A</sup>
Poultry and egg purchases	4,156 <sup>C</sup>	1,039 <sup>D</sup>	15,476 <sup>C</sup>	452,792 <sup>A</sup>	11,179 <sup>B</sup>	490,058 <sup>A</sup>
Other livestock purchases	19,412 <sup>B</sup>	1,963 <sup>E</sup>	763 <sup>B</sup>	x	199,142 <sup>A</sup>	245,651 <sup>A</sup>
Feed, supplements, straw and bedding	1,424,153 <sup>A</sup>	704,473 <sup>A</sup>	1,403,558 <sup>A</sup>	918,169 <sup>A</sup>	234,780 <sup>A</sup>	4,860,776 <sup>A</sup>
Veterinary fees, medicine and breeding fees	172,862 <sup>A</sup>	167,776 <sup>A</sup>	85,314 <sup>A</sup>	15,228 <sup>A</sup>	52,395 <sup>B</sup>	528,876 <sup>A</sup>
Other livestock expenses	1,099 <sup>C</sup>	20,446 <sup>A</sup>	1,292 <sup>B</sup>	x	423 <sup>C</sup>	25,073 <sup>A</sup>
<b>Total livestock expenses</b>	<b>7,311,910</b> <sup>A</sup>	<b>1,090,064</b> <sup>A</sup>	<b>2,329,630</b> <sup>A</sup>	<b>1,411,976</b> <sup>A</sup>	<b>580,766</b> <sup>A</sup>	<b>13,256,874</b> <sup>A</sup>
Small tools	38,747 <sup>A</sup>	14,342 <sup>A</sup>	3,596 <sup>A</sup>	1,955 <sup>B</sup>	6,971 <sup>B</sup>	118,680 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	415,686 <sup>A</sup>	140,075 <sup>A</sup>	68,563 <sup>A</sup>	26,608 <sup>A</sup>	70,962 <sup>A</sup>	1,604,129 <sup>A</sup>
Repairs, licenses and insurance	429,985 <sup>A</sup>	243,447 <sup>A</sup>	97,863 <sup>A</sup>	53,597 <sup>A</sup>	84,065 <sup>A</sup>	1,874,449 <sup>A</sup>
<b>Total machinery expenses</b>	<b>884,418</b> <sup>A</sup>	<b>397,864</b> <sup>A</sup>	<b>170,022</b> <sup>A</sup>	<b>82,160</b> <sup>A</sup>	<b>161,998</b> <sup>A</sup>	<b>3,597,258</b> <sup>A</sup>
Salaries (including CPP, QPP, EI)	341,094 <sup>A</sup>	428,324 <sup>A</sup>	247,157 <sup>A</sup>	248,192 <sup>A</sup>	103,247 <sup>A</sup>	3,248,688 <sup>A</sup>
Rent	172,131 <sup>A</sup>	64,278 <sup>A</sup>	53,714 <sup>A</sup>	28,222 <sup>A</sup>	26,897 <sup>B</sup>	921,785 <sup>A</sup>
Insurance	104,124 <sup>A</sup>	91,336 <sup>A</sup>	43,976 <sup>A</sup>	25,388 <sup>A</sup>	22,881 <sup>A</sup>	532,930 <sup>A</sup>
Utilities	138,748 <sup>A</sup>	111,139 <sup>A</sup>	98,250 <sup>A</sup>	88,132 <sup>A</sup>	45,897 <sup>A</sup>	945,554 <sup>A</sup>
Custom work and machine rental	403,527 <sup>A</sup>	197,607 <sup>A</sup>	139,735 <sup>A</sup>	64,854 <sup>A</sup>	84,707 <sup>A</sup>	1,783,778 <sup>A</sup>
Net interest expenses	495,292 <sup>A</sup>	444,671 <sup>A</sup>	205,560 <sup>A</sup>	107,737 <sup>A</sup>	84,372 <sup>A</sup>	2,284,382 <sup>A</sup>
Net property taxes	119,271 <sup>A</sup>	50,149 <sup>A</sup>	26,285 <sup>A</sup>	11,777 <sup>A</sup>	22,860 <sup>A</sup>	539,963 <sup>A</sup>
Building and fence repairs	136,811 <sup>A</sup>	106,982 <sup>A</sup>	70,011 <sup>A</sup>	36,116 <sup>A</sup>	39,783 <sup>A</sup>	597,421 <sup>A</sup>
Marketing expenses	82,880 <sup>A</sup>	157,395 <sup>A</sup>	54,014 <sup>A</sup>	66,122 <sup>A</sup>	23,523 <sup>B</sup>	663,523 <sup>A</sup>
Miscellaneous expenses	308,274 <sup>A</sup>	232,178 <sup>A</sup>	133,217 <sup>B</sup>	71,200 <sup>A</sup>	102,213 <sup>A</sup>	1,610,029 <sup>A</sup>
<b>Total general expenses</b>	<b>2,302,151</b> <sup>A</sup>	<b>1,884,059</b> <sup>A</sup>	<b>1,071,919</b> <sup>A</sup>	<b>747,742</b> <sup>A</sup>	<b>556,380</b> <sup>A</sup>	<b>13,128,054</b> <sup>A</sup>
<b>Total operating expenses</b>	<b>10,982,568</b> <sup>A</sup>	<b>3,658,030</b> <sup>A</sup>	<b>3,721,490</b> <sup>A</sup>	<b>2,290,214</b> <sup>A</sup>	<b>1,426,456</b> <sup>A</sup>	<b>35,218,666</b> <sup>A</sup>
	<b>Net Operating Income (thousands of dollars)</b>					
<b>Net operating income</b>	<b>800,556</b>	<b>1,246,993</b>	<b>515,209</b>	<b>319,116</b>	<b>189,107</b>	<b>5,831,805</b>
Capital cost allowance (CCA)	758,272 <sup>A</sup>	571,804 <sup>A</sup>	272,709 <sup>A</sup>	152,866 <sup>A</sup>	171,154 <sup>A</sup>	3,805,392 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>42,284</b>	<b>675,189</b>	<b>242,500</b>	<b>166,250</b>	<b>17,953</b>	<b>2,026,412</b>
	<b>Operating Margins per Dollar of Revenue</b>					
Operating margin	0.07	0.25	0.12	0.12	0.12	0.14
Operating margin (after CCA)	0.00	0.14	0.06	0.06	0.01	0.05

**Table 2.4**  
**Average Operating Revenues and Expenses by Farm Type, Canada, 2000**

	Oilseed and Grain Farming	Potato Farming	Other Vegetable (except Potato) and Melon Farming	Fruit and Tree Nut Farming	Greenhouse, Nursery and Floriculture Production	Other Crop Farming
<b>Number of farms</b>	85,265 <sup>A</sup>	1,520 <sup>B</sup>	2,715 <sup>B</sup>	4,920 <sup>A</sup>	3,685 <sup>A</sup>	13,790 <sup>A</sup>
<b>Distribution by farm type (%)</b>	38.0	0.7	1.2	2.2	1.6	6.1
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	79,744 <sup>A</sup>	27,918 <sup>B</sup>	12,897 <sup>B</sup>	809 <sup>D</sup>	2,674 <sup>D</sup>	12,180 <sup>A</sup>
Potatoes	37 <sup>C</sup>	436,271 <sup>B</sup>	2,681 <sup>C</sup>	201 <sup>E</sup>	F	1,595 <sup>C</sup>
Fruits	18 <sup>E</sup>	834 <sup>E</sup>	4,378 <sup>C</sup>	107,178 <sup>A</sup>	1,861 <sup>D</sup>	798 <sup>D</sup>
Vegetables	320 <sup>B</sup>	10,689 <sup>C</sup>	210,125 <sup>B</sup>	2,520 <sup>C</sup>	2,396 <sup>C</sup>	2,110 <sup>C</sup>
Tobacco	F	x	485 <sup>E</sup>	x	x	24,250 <sup>B</sup>
Greenhouse, nursery and floriculture products	81 <sup>C</sup>	x	2,527 <sup>C</sup>	913 <sup>D</sup>	637,220 <sup>A</sup>	1,013 <sup>D</sup>
Forage crops (including seeds)	1,519 <sup>A</sup>	2,880 <sup>B</sup>	516 <sup>D</sup>	236 <sup>D</sup>	344 <sup>E</sup>	19,704 <sup>A</sup>
Other crops	179 <sup>C</sup>	1,410 <sup>D</sup>	702 <sup>D</sup>	x	x	11,979 <sup>B</sup>
Total other crops	2,180 <sup>A</sup>	452,110 <sup>B</sup>	221,415 <sup>A</sup>	111,261 <sup>A</sup>	642,034 <sup>A</sup>	61,449 <sup>A</sup>
<b>Total crop revenues</b>	<b>81,924<sup>A</sup></b>	<b>480,028<sup>B</sup></b>	<b>234,311<sup>A</sup></b>	<b>112,070<sup>A</sup></b>	<b>644,709<sup>A</sup></b>	<b>73,629<sup>A</sup></b>
Cattle	6,798 <sup>A</sup>	12,662 <sup>B</sup>	759 <sup>D</sup>	375 <sup>D</sup>	1,471 <sup>D</sup>	7,476 <sup>B</sup>
Hogs	582 <sup>B</sup>	1,868 <sup>D</sup>	31 <sup>C</sup>	x	x	571 <sup>C</sup>
Poultry and eggs	156 <sup>C</sup>	F	F	118 <sup>E</sup>	269 <sup>D</sup>	654 <sup>D</sup>
Dairy products and subsidies	241 <sup>C</sup>	2,913 <sup>C</sup>	F	x	x	447 <sup>D</sup>
Other livestock and products	261 <sup>B</sup>	161 <sup>D</sup>	F	63 <sup>D</sup>	F	878 <sup>C</sup>
<b>Total livestock and product revenues</b>	<b>8,038<sup>A</sup></b>	<b>17,974<sup>B</sup></b>	<b>1,355<sup>D</sup></b>	<b>907<sup>D</sup></b>	<b>2,000<sup>D</sup></b>	<b>10,025<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>12,168<sup>A</sup></b>	<b>24,053<sup>B</sup></b>	<b>10,703<sup>B</sup></b>	<b>6,901<sup>B</sup></b>	<b>8,384<sup>B</sup></b>	<b>5,747<sup>A</sup></b>
Custom work and machine rental	5,832 <sup>A</sup>	12,567 <sup>B</sup>	6,536 <sup>B</sup>	4,825 <sup>C</sup>	11,438 <sup>B</sup>	5,804 <sup>B</sup>
Rental income	1,955 <sup>A</sup>	3,585 <sup>B</sup>	2,008 <sup>C</sup>	1,263 <sup>C</sup>	1,986 <sup>B</sup>	2,431 <sup>B</sup>
Miscellaneous revenues	5,641 <sup>A</sup>	4,122 <sup>B</sup>	3,521 <sup>C</sup>	3,507 <sup>B</sup>	4,919 <sup>B</sup>	4,279 <sup>B</sup>
<b>Total other revenues</b>	<b>13,427<sup>A</sup></b>	<b>20,274<sup>B</sup></b>	<b>12,065<sup>B</sup></b>	<b>9,595<sup>B</sup></b>	<b>18,343<sup>B</sup></b>	<b>12,514<sup>A</sup></b>
<b>Total operating revenues</b>	<b>115,557<sup>A</sup></b>	<b>542,328<sup>B</sup></b>	<b>258,435<sup>A</sup></b>	<b>129,472<sup>A</sup></b>	<b>673,436<sup>A</sup></b>	<b>101,914<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	14,535 <sup>A</sup>	55,614 <sup>B</sup>	15,170 <sup>B</sup>	4,970 <sup>B</sup>	31,647 <sup>A</sup>	6,443 <sup>A</sup>
Pesticides	10,747 <sup>A</sup>	46,848 <sup>B</sup>	11,368 <sup>B</sup>	6,317 <sup>A</sup>	9,382 <sup>A</sup>	4,092 <sup>A</sup>
Seed and plants	6,271 <sup>A</sup>	47,330 <sup>B</sup>	17,898 <sup>B</sup>	3,847 <sup>B</sup>	105,280 <sup>A</sup>	3,207 <sup>A</sup>
Other crop expenses	91 <sup>A</sup>	13,863 <sup>B</sup>	19,760 <sup>B</sup>	7,429 <sup>B</sup>	45,946 <sup>A</sup>	781 <sup>B</sup>
<b>Total crop expenses</b>	<b>31,645<sup>A</sup></b>	<b>163,655<sup>B</sup></b>	<b>64,196<sup>B</sup></b>	<b>22,563<sup>A</sup></b>	<b>192,255<sup>A</sup></b>	<b>14,523<sup>A</sup></b>
Cattle purchases	2,509 <sup>A</sup>	7,825 <sup>C</sup>	380 <sup>E</sup>	194 <sup>E</sup>	364 <sup>E</sup>	3,754 <sup>B</sup>
Hog purchases	140 <sup>B</sup>	x	F	x	x	x
Poultry and egg purchases	32 <sup>D</sup>	11 <sup>D</sup>	F	F	44 <sup>E</sup>	128 <sup>D</sup>
Other livestock purchases	172 <sup>B</sup>	F	9 <sup>B</sup>	32 <sup>B</sup>	F	400 <sup>D</sup>
Feed, supplements, straw and bedding	1,566 <sup>A</sup>	2,351 <sup>C</sup>	607 <sup>D</sup>	322 <sup>C</sup>	503 <sup>C</sup>	2,483 <sup>B</sup>
Veterinary fees, medicine and breeding fees	329 <sup>A</sup>	473 <sup>B</sup>	67 <sup>D</sup>	63 <sup>C</sup>	66 <sup>D</sup>	425 <sup>B</sup>
Other livestock expenses	2 <sup>D</sup>	x	0	x	x	x
<b>Total livestock expenses</b>	<b>4,750<sup>A</sup></b>	<b>11,184<sup>C</sup></b>	<b>1,257<sup>D</sup></b>	<b>671<sup>C</sup></b>	<b>1,009<sup>C</sup></b>	<b>7,335<sup>B</sup></b>
Small tools	488 <sup>A</sup>	290 <sup>B</sup>	426 <sup>B</sup>	346 <sup>B</sup>	390 <sup>B</sup>	486 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	8,110 <sup>A</sup>	20,495 <sup>B</sup>	8,415 <sup>A</sup>	4,433 <sup>A</sup>	8,457 <sup>A</sup>	6,074 <sup>A</sup>
Repairs, licenses and insurance	7,872 <sup>A</sup>	35,516 <sup>B</sup>	14,394 <sup>A</sup>	6,505 <sup>A</sup>	17,906 <sup>A</sup>	7,486 <sup>A</sup>
<b>Total machinery expenses</b>	<b>16,471<sup>A</sup></b>	<b>56,301<sup>B</sup></b>	<b>23,235<sup>A</sup></b>	<b>11,284<sup>A</sup></b>	<b>26,753<sup>A</sup></b>	<b>14,047<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	5,769 <sup>A</sup>	85,401 <sup>B</sup>	61,861 <sup>B</sup>	34,848 <sup>A</sup>	192,692 <sup>A</sup>	15,207 <sup>A</sup>
Rent	4,916 <sup>A</sup>	25,409 <sup>B</sup>	11,300 <sup>B</sup>	2,896 <sup>B</sup>	7,076 <sup>B</sup>	3,463 <sup>B</sup>
Insurance	1,865 <sup>A</sup>	8,889 <sup>B</sup>	3,497 <sup>B</sup>	2,025 <sup>A</sup>	6,194 <sup>A</sup>	2,207 <sup>A</sup>
Utilities	2,039 <sup>A</sup>	8,380 <sup>B</sup>	6,511 <sup>B</sup>	2,736 <sup>A</sup>	54,111 <sup>A</sup>	3,360 <sup>A</sup>
Custom work and machine rental	6,924 <sup>A</sup>	30,105 <sup>B</sup>	14,471 <sup>B</sup>	12,249 <sup>B</sup>	19,175 <sup>B</sup>	6,313 <sup>A</sup>
Net interest expenses	7,493 <sup>A</sup>	32,319 <sup>B</sup>	10,941 <sup>B</sup>	9,612 <sup>B</sup>	24,738 <sup>A</sup>	6,575 <sup>A</sup>
Net property taxes	2,988 <sup>A</sup>	3,611 <sup>B</sup>	2,227 <sup>A</sup>	1,724 <sup>A</sup>	3,087 <sup>A</sup>	1,701 <sup>A</sup>
Building and fence repairs	1,278 <sup>A</sup>	5,272 <sup>B</sup>	3,446 <sup>B</sup>	2,071 <sup>B</sup>	11,693 <sup>A</sup>	2,042 <sup>A</sup>
Marketing expenses	1,346 <sup>A</sup>	10,095 <sup>B</sup>	7,877 <sup>B</sup>	3,340 <sup>B</sup>	24,833 <sup>B</sup>	1,461 <sup>B</sup>
Miscellaneous expenses	5,540 <sup>A</sup>	16,574 <sup>B</sup>	10,245 <sup>A</sup>	9,639 <sup>A</sup>	30,407 <sup>A</sup>	5,666 <sup>A</sup>
<b>Total general expenses</b>	<b>40,159<sup>A</sup></b>	<b>226,056<sup>B</sup></b>	<b>132,377<sup>B</sup></b>	<b>81,139<sup>A</sup></b>	<b>374,007<sup>A</sup></b>	<b>47,996<sup>A</sup></b>
<b>Total operating expenses</b>	<b>93,024<sup>A</sup></b>	<b>457,197<sup>B</sup></b>	<b>221,064<sup>A</sup></b>	<b>115,656<sup>A</sup></b>	<b>594,025<sup>A</sup></b>	<b>83,900<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>22,533</b>	<b>85,131</b>	<b>37,370</b>	<b>13,816</b>	<b>79,411</b>	<b>18,014</b>
Capital cost allowance (CCA)	15,953 <sup>A</sup>	54,384 <sup>B</sup>	20,103 <sup>B</sup>	9,739 <sup>A</sup>	43,628 <sup>A</sup>	12,514 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>6,580</b>	<b>30,747</b>	<b>17,268</b>	<b>4,077</b>	<b>35,784</b>	<b>5,500</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.19	0.16	0.14	0.11	0.12	0.18
Operating margin (after CCA)	0.06	0.06	0.07	0.03	0.05	0.05



Table 2.4

## Average Operating Revenues and Expenses by Farm Type, Canada, 2000 (concluded)

	Beef Cattle Ranching and Farming, including Feedlots	Dairy Cattle and Milk Production	Hog and Pig Farming	Poultry and Egg Production	Other Animal Production	Total
<b>Number of farms</b>	<b>71,050<sup>A</sup></b>	<b>18,520<sup>A</sup></b>	<b>6,740<sup>A</sup></b>	<b>4,275<sup>A</sup></b>	<b>12,145<sup>A</sup></b>	<b>224,630<sup>A</sup></b>
<b>Distribution by farm type (%)</b>	<b>31.6</b>	<b>8.2</b>	<b>3.0</b>	<b>1.9</b>	<b>5.4</b>	<b>100.0</b>
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	8,718 <sup>A</sup>	11,089 <sup>A</sup>	28,011 <sup>A</sup>	14,826 <sup>B</sup>	15,370 <sup>A</sup>	37,049 <sup>A</sup>
Potatoes	x	150 <sup>C</sup>	240 <sup>B</sup>	x	215 <sup>B</sup>	3,197 <sup>A</sup>
Fruits	40 <sup>D</sup>	85 <sup>C</sup>	215 <sup>D</sup>	504 <sup>C</sup>	x	2,530 <sup>A</sup>
Vegetables	58 <sup>D</sup>	140 <sup>D</sup>	1,000 <sup>B</sup>	832 <sup>B</sup>	694 <sup>B</sup>	3,072 <sup>A</sup>
Tobacco	x	0	154 <sup>E</sup>	x	x	1,514 <sup>A</sup>
Greenhouse, nursery and floriculture products	27 <sup>E</sup>	85 <sup>E</sup>	61 <sup>D</sup>	590 <sup>C</sup>	58 <sup>D</sup>	10,626 <sup>A</sup>
Forage crops (including seeds)	1,952 <sup>A</sup>	1,548 <sup>B</sup>	1,120 <sup>B</sup>	831 <sup>D</sup>	1,436 <sup>B</sup>	2,695 <sup>A</sup>
Other crops	105 <sup>C</sup>	489 <sup>B</sup>	179 <sup>D</sup>	73 <sup>E</sup>	106 <sup>E</sup>	912 <sup>A</sup>
Total other crops	2,389 <sup>A</sup>	2,497 <sup>A</sup>	2,970 <sup>B</sup>	2,868 <sup>B</sup>	2,575 <sup>B</sup>	24,547 <sup>A</sup>
<b>Total crop revenues</b>	<b>11,108<sup>A</sup></b>	<b>13,586<sup>A</sup></b>	<b>30,981<sup>A</sup></b>	<b>17,694<sup>B</sup></b>	<b>17,945<sup>A</sup></b>	<b>61,596<sup>A</sup></b>
Cattle	131,384 <sup>A</sup>	25,347 <sup>A</sup>	12,242 <sup>B</sup>	4,802 <sup>C</sup>	11,591 <sup>A</sup>	47,899 <sup>A</sup>
Hogs	808 <sup>B</sup>	1,525 <sup>C</sup>	512,757 <sup>A</sup>	9,855 <sup>C</sup>	16,436 <sup>A</sup>	17,101 <sup>A</sup>
Poultry and eggs	266 <sup>C</sup>	410 <sup>D</sup>	12,911 <sup>B</sup>	545,095 <sup>A</sup>	6,618 <sup>A</sup>	11,353 <sup>A</sup>
Dairy products and subsidies	667 <sup>B</sup>	204,877 <sup>A</sup>	6,636 <sup>B</sup>	x	6,151 <sup>A</sup>	17,842 <sup>A</sup>
Other livestock and products	474 <sup>B</sup>	503 <sup>B</sup>	838 <sup>B</sup>	x	50,814 <sup>A</sup>	3,247 <sup>A</sup>
<b>Total livestock and product revenues</b>	<b>133,599<sup>A</sup></b>	<b>232,661<sup>A</sup></b>	<b>545,383<sup>A</sup></b>	<b>569,393<sup>A</sup></b>	<b>91,610<sup>A</sup></b>	<b>97,442<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>5,138<sup>A</sup></b>	<b>9,782<sup>A</sup></b>	<b>32,540<sup>A</sup></b>	<b>5,983<sup>B</sup></b>	<b>6,551<sup>A</sup></b>	<b>9,428<sup>A</sup></b>
Custom work and machine rental	10,499 <sup>A</sup>	3,533 <sup>A</sup>	11,356 <sup>B</sup>	9,025 <sup>B</sup>	10,410 <sup>B</sup>	7,715 <sup>A</sup>
Rental income	2,115 <sup>A</sup>	1,018 <sup>B</sup>	2,948 <sup>A</sup>	3,702 <sup>B</sup>	1,681 <sup>C</sup>	2,003 <sup>A</sup>
Miscellaneous revenues	3,383 <sup>A</sup>	4,269 <sup>A</sup>	5,382 <sup>A</sup>	4,573 <sup>A</sup>	4,826 <sup>A</sup>	4,563 <sup>A</sup>
<b>Total other revenues</b>	<b>15,997<sup>A</sup></b>	<b>8,821<sup>A</sup></b>	<b>19,686<sup>A</sup></b>	<b>17,300<sup>A</sup></b>	<b>16,917<sup>A</sup></b>	<b>14,281<sup>A</sup></b>
<b>Total operating revenues</b>	<b>165,843<sup>A</sup></b>	<b>264,850<sup>A</sup></b>	<b>628,590<sup>A</sup></b>	<b>610,370<sup>A</sup></b>	<b>133,023<sup>A</sup></b>	<b>182,747<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	3,343 <sup>A</sup>	7,377 <sup>A</sup>	10,071 <sup>A</sup>	3,486 <sup>B</sup>	4,763 <sup>A</sup>	9,392 <sup>A</sup>
Pesticides	1,604 <sup>A</sup>	2,479 <sup>A</sup>	6,389 <sup>A</sup>	1,941 <sup>B</sup>	3,180 <sup>A</sup>	6,190 <sup>A</sup>
Seed and plants	1,584 <sup>A</sup>	4,853 <sup>A</sup>	5,589 <sup>A</sup>	2,267 <sup>B</sup>	2,211 <sup>A</sup>	6,156 <sup>A</sup>
Other crop expenses	282 <sup>A</sup>	736 <sup>A</sup>	194 <sup>B</sup>	3,612 <sup>D</sup>	330 <sup>C</sup>	1,574 <sup>A</sup>
<b>Total crop expenses</b>	<b>6,813<sup>A</sup></b>	<b>15,445<sup>A</sup></b>	<b>22,243<sup>A</sup></b>	<b>11,307<sup>B</sup></b>	<b>10,483<sup>A</sup></b>	<b>23,312<sup>A</sup></b>
Cattle purchases	79,931 <sup>A</sup>	10,270 <sup>A</sup>	6,143 <sup>B</sup>	2,240 <sup>C</sup>	4,383 <sup>B</sup>	27,844 <sup>A</sup>
Hog purchases	156 <sup>C</sup>	225 <sup>C</sup>	115,998 <sup>A</sup>	2,583 <sup>C</sup>	2,438 <sup>B</sup>	3,792 <sup>A</sup>
Poultry and egg purchases	58 <sup>C</sup>	56 <sup>D</sup>	2,296 <sup>C</sup>	105,916 <sup>A</sup>	920 <sup>B</sup>	2,182 <sup>A</sup>
Other livestock purchases	273 <sup>B</sup>	106 <sup>E</sup>	113 <sup>B</sup>	x	16,397 <sup>A</sup>	1,094 <sup>A</sup>
Feed, supplements, straw and bedding	20,044 <sup>A</sup>	38,038 <sup>A</sup>	208,243 <sup>A</sup>	214,776 <sup>A</sup>	19,331 <sup>A</sup>	21,639 <sup>A</sup>
Veterinary fees, medicine and breeding fees	2,433 <sup>A</sup>	9,059 <sup>A</sup>	12,658 <sup>A</sup>	3,562 <sup>A</sup>	4,314 <sup>B</sup>	2,354 <sup>A</sup>
Other livestock expenses	15 <sup>C</sup>	1,104 <sup>A</sup>	192 <sup>B</sup>	x	35 <sup>C</sup>	112 <sup>A</sup>
<b>Total livestock expenses</b>	<b>102,912<sup>A</sup></b>	<b>58,859<sup>A</sup></b>	<b>345,642<sup>A</sup></b>	<b>330,287<sup>A</sup></b>	<b>47,819<sup>A</sup></b>	<b>59,016<sup>A</sup></b>
Small tools	545 <sup>A</sup>	774 <sup>A</sup>	533 <sup>A</sup>	457 <sup>B</sup>	574 <sup>A</sup>	528 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	5,851 <sup>A</sup>	7,563 <sup>A</sup>	10,173 <sup>A</sup>	6,224 <sup>A</sup>	5,843 <sup>A</sup>	7,141 <sup>A</sup>
Repairs, licenses and insurance	6,052 <sup>A</sup>	13,145 <sup>A</sup>	14,520 <sup>A</sup>	12,537 <sup>A</sup>	6,922 <sup>A</sup>	8,345 <sup>A</sup>
<b>Total machinery expenses</b>	<b>12,448<sup>A</sup></b>	<b>21,483<sup>A</sup></b>	<b>25,226<sup>A</sup></b>	<b>19,219<sup>A</sup></b>	<b>13,339<sup>A</sup></b>	<b>16,014<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	4,801 <sup>A</sup>	23,128 <sup>A</sup>	36,670 <sup>A</sup>	58,057 <sup>A</sup>	8,501 <sup>B</sup>	14,462 <sup>A</sup>
Rent	2,423 <sup>A</sup>	3,471 <sup>A</sup>	7,969 <sup>A</sup>	6,602 <sup>A</sup>	2,215 <sup>B</sup>	4,104 <sup>A</sup>
Insurance	1,466 <sup>A</sup>	4,932 <sup>A</sup>	6,525 <sup>A</sup>	5,939 <sup>A</sup>	1,884 <sup>A</sup>	2,372 <sup>A</sup>
Utilities	1,953 <sup>A</sup>	6,001 <sup>A</sup>	14,577 <sup>A</sup>	20,616 <sup>A</sup>	3,779 <sup>A</sup>	4,209 <sup>A</sup>
Custom work and machine rental	5,679 <sup>A</sup>	10,670 <sup>A</sup>	20,732 <sup>A</sup>	15,171 <sup>A</sup>	6,975 <sup>A</sup>	7,941 <sup>A</sup>
Net interest expenses	6,971 <sup>A</sup>	24,010 <sup>A</sup>	30,498 <sup>A</sup>	25,202 <sup>A</sup>	6,947 <sup>A</sup>	10,170 <sup>A</sup>
Net property taxes	1,679 <sup>A</sup>	2,708 <sup>A</sup>	3,900 <sup>A</sup>	2,755 <sup>A</sup>	1,882 <sup>A</sup>	2,404 <sup>A</sup>
Building and fence repairs	1,926 <sup>A</sup>	5,777 <sup>A</sup>	10,387 <sup>A</sup>	8,448 <sup>A</sup>	3,276 <sup>A</sup>	2,660 <sup>A</sup>
Marketing expenses	1,166 <sup>A</sup>	8,499 <sup>A</sup>	8,014 <sup>A</sup>	15,467 <sup>A</sup>	1,937 <sup>B</sup>	2,954 <sup>A</sup>
Miscellaneous expenses	4,339 <sup>A</sup>	12,537 <sup>A</sup>	19,765 <sup>B</sup>	16,655 <sup>A</sup>	8,416 <sup>A</sup>	7,167 <sup>A</sup>
<b>Total general expenses</b>	<b>32,402<sup>A</sup></b>	<b>101,731<sup>A</sup></b>	<b>159,038<sup>A</sup></b>	<b>174,910<sup>A</sup></b>	<b>45,811<sup>A</sup></b>	<b>58,443<sup>A</sup></b>
<b>Total operating expenses</b>	<b>154,575<sup>A</sup></b>	<b>197,518<sup>A</sup></b>	<b>552,150<sup>A</sup></b>	<b>535,723<sup>A</sup></b>	<b>117,452<sup>A</sup></b>	<b>156,785<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>11,268</b>	<b>67,332</b>	<b>76,441</b>	<b>74,647</b>	<b>15,571</b>	<b>25,962</b>
Capital cost allowance (CCA)	10,672 <sup>A</sup>	30,875 <sup>B</sup>	40,461 <sup>A</sup>	35,758 <sup>A</sup>	14,093 <sup>A</sup>	16,941 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>595</b>	<b>36,457</b>	<b>35,979</b>	<b>38,889</b>	<b>1,478</b>	<b>9,021</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.07	0.25	0.12	0.12	0.12	0.14
Operating margin (after CCA)	0.00	0.14	0.06	0.06	0.01	0.05

Table 2.5

## Operating Revenues and Expenses by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	<b>98,290</b> <sup>A</sup>	<b>41,760</b> <sup>A</sup>	<b>49,705</b> <sup>A</sup>	<b>21,620</b> <sup>A</sup>	<b>13,245</b> <sup>A</sup>	<b>224,630</b> <sup>A</sup>
<b>Distribution by revenue class (%)</b>	<b>43.8</b>	<b>18.6</b>	<b>22.1</b>	<b>9.6</b>	<b>5.9</b>	<b>100.0</b>
<b>Revenues (thousands of dollars)</b>						
Total grains and oilseeds	714,729 <sup>A</sup>	1,007,664 <sup>A</sup>	2,579,699 <sup>A</sup>	1,999,528 <sup>A</sup>	2,020,474 <sup>A</sup>	8,322,420 <sup>A</sup>
Potatoes	7,185 <sup>D</sup>	11,626 <sup>D</sup>	34,396 <sup>B</sup>	86,146 <sup>B</sup>	578,685 <sup>A</sup>	718,080 <sup>A</sup>
Fruits	55,372 <sup>B</sup>	56,275 <sup>B</sup>	130,549 <sup>B</sup>	84,734 <sup>B</sup>	241,454 <sup>B</sup>	568,414 <sup>A</sup>
Vegetables	25,712 <sup>B</sup>	27,374 <sup>C</sup>	79,493 <sup>B</sup>	97,866 <sup>B</sup>	459,637 <sup>A</sup>	690,121 <sup>A</sup>
Tobacco	F	10,724 <sup>D</sup>	75,969 <sup>B</sup>	158,634 <sup>B</sup>	90,531 <sup>C</sup>	340,117 <sup>A</sup>
Greenhouse, nursery and floriculture products	24,089 <sup>B</sup>	32,838 <sup>C</sup>	116,640 <sup>B</sup>	155,629 <sup>B</sup>	2,057,619 <sup>A</sup>	2,386,981 <sup>A</sup>
Forage crops (including seeds)	100,356 <sup>A</sup>	89,617 <sup>B</sup>	159,150 <sup>A</sup>	110,875 <sup>A</sup>	145,287 <sup>A</sup>	605,311 <sup>A</sup>
Other crops	38,116 <sup>C</sup>	20,567 <sup>C</sup>	34,010 <sup>C</sup>	37,556 <sup>C</sup>	74,685 <sup>B</sup>	204,943 <sup>A</sup>
Total other crops	255,088 <sup>A</sup>	249,022 <sup>A</sup>	630,206 <sup>A</sup>	731,441 <sup>A</sup>	3,647,898 <sup>A</sup>	5,513,967 <sup>A</sup>
<b>Total crop revenues</b>	<b>969,817</b> <sup>A</sup>	<b>1,256,685</b> <sup>A</sup>	<b>3,209,905</b> <sup>A</sup>	<b>2,730,969</b> <sup>A</sup>	<b>5,668,371</b> <sup>A</sup>	<b>13,836,387</b> <sup>A</sup>
Cattle	738,498 <sup>A</sup>	867,773 <sup>A</sup>	1,735,086 <sup>A</sup>	1,306,626 <sup>A</sup>	6,111,010 <sup>A</sup>	10,759,612 <sup>A</sup>
Hogs	25,974 <sup>C</sup>	49,982 <sup>B</sup>	231,504 <sup>A</sup>	458,162 <sup>A</sup>	3,075,542 <sup>A</sup>	3,841,396 <sup>A</sup>
Poultry and eggs	14,177 <sup>B</sup>	15,674 <sup>C</sup>	100,825 <sup>B</sup>	389,797 <sup>A</sup>	2,029,692 <sup>A</sup>	2,550,305 <sup>A</sup>
Dairy products and subsidies	24,853 <sup>D</sup>	109,237 <sup>B</sup>	1,214,204 <sup>A</sup>	1,412,608 <sup>A</sup>	1,246,730 <sup>A</sup>	4,007,741 <sup>A</sup>
Other livestock and products	108,447 <sup>B</sup>	81,593 <sup>B</sup>	145,598 <sup>B</sup>	138,683 <sup>B</sup>	254,927 <sup>A</sup>	729,279 <sup>A</sup>
<b>Total livestock and product revenues</b>	<b>911,950</b> <sup>A</sup>	<b>1,124,260</b> <sup>A</sup>	<b>3,427,216</b> <sup>A</sup>	<b>3,705,875</b> <sup>A</sup>	<b>12,717,901</b> <sup>A</sup>	<b>21,888,334</b> <sup>A</sup>
<b>Program payments and insurance proceeds</b>	<b>195,815</b> <sup>A</sup>	<b>251,200</b> <sup>A</sup>	<b>578,937</b> <sup>A</sup>	<b>455,361</b> <sup>A</sup>	<b>636,438</b> <sup>A</sup>	<b>2,117,841</b> <sup>A</sup>
Custom work and machine rental	144,805 <sup>A</sup>	162,273 <sup>A</sup>	335,866 <sup>A</sup>	252,990 <sup>A</sup>	836,964 <sup>A</sup>	1,732,989 <sup>A</sup>
Rental income	79,938 <sup>B</sup>	63,015 <sup>B</sup>	110,798 <sup>A</sup>	72,102 <sup>A</sup>	123,993 <sup>A</sup>	449,866 <sup>A</sup>
Miscellaneous revenues	181,519 <sup>A</sup>	145,884 <sup>A</sup>	294,578 <sup>A</sup>	198,974 <sup>A</sup>	204,056 <sup>A</sup>	1,025,053 <sup>A</sup>
<b>Total other revenues</b>	<b>406,262</b> <sup>A</sup>	<b>371,172</b> <sup>A</sup>	<b>741,242</b> <sup>A</sup>	<b>524,065</b> <sup>A</sup>	<b>1,165,013</b> <sup>A</sup>	<b>3,207,908</b> <sup>A</sup>
<b>Total operating revenues</b>	<b>2,483,843</b> <sup>A</sup>	<b>3,003,317</b> <sup>A</sup>	<b>7,957,300</b> <sup>A</sup>	<b>7,416,270</b> <sup>A</sup>	<b>20,187,724</b> <sup>A</sup>	<b>41,050,471</b> <sup>A</sup>
<b>Expenses (thousands of dollars)</b>						
Fertilizer and lime	136,289 <sup>A</sup>	208,628 <sup>A</sup>	604,428 <sup>A</sup>	502,152 <sup>A</sup>	658,130 <sup>A</sup>	2,109,714 <sup>A</sup>
Pesticides	83,873 <sup>A</sup>	134,580 <sup>A</sup>	386,466 <sup>A</sup>	332,865 <sup>A</sup>	452,523 <sup>A</sup>	1,390,364 <sup>A</sup>
Seed and plants	75,280 <sup>A</sup>	96,098 <sup>A</sup>	283,969 <sup>A</sup>	256,867 <sup>A</sup>	670,576 <sup>A</sup>	1,382,858 <sup>A</sup>
Other crop expenses	12,631 <sup>A</sup>	12,727 <sup>A</sup>	37,703 <sup>A</sup>	32,091 <sup>A</sup>	258,371 <sup>A</sup>	353,545 <sup>A</sup>
<b>Total crop expenses</b>	<b>308,072</b> <sup>A</sup>	<b>452,034</b> <sup>A</sup>	<b>1,312,566</b> <sup>A</sup>	<b>1,123,975</b> <sup>A</sup>	<b>2,039,600</b> <sup>A</sup>	<b>5,236,481</b> <sup>A</sup>
Cattle purchases	205,271 <sup>B</sup>	244,907 <sup>A</sup>	615,604 <sup>A</sup>	635,642 <sup>A</sup>	4,552,790 <sup>A</sup>	6,254,604 <sup>A</sup>
Hog purchases	x	8,470 <sup>D</sup>	38,685 <sup>B</sup>	74,245 <sup>A</sup>	726,242 <sup>A</sup>	851,836 <sup>A</sup>
Poultry and egg purchases	2,211 <sup>C</sup>	2,537 <sup>D</sup>	16,797 <sup>C</sup>	71,957 <sup>A</sup>	396,527 <sup>A</sup>	490,058 <sup>A</sup>
Other livestock purchases	35,754 <sup>B</sup>	27,964 <sup>C</sup>	40,042 <sup>B</sup>	47,444 <sup>C</sup>	94,438 <sup>B</sup>	245,651 <sup>A</sup>
Feed, supplements, straw and bedding	146,002 <sup>A</sup>	146,144 <sup>A</sup>	500,143 <sup>A</sup>	723,143 <sup>A</sup>	3,345,077 <sup>A</sup>	4,860,776 <sup>A</sup>
Veterinary fees, medicine and breeding fees	42,674 <sup>A</sup>	37,257 <sup>A</sup>	118,229 <sup>A</sup>	111,005 <sup>A</sup>	219,687 <sup>A</sup>	528,876 <sup>A</sup>
Other livestock expenses	x	F	3,652 <sup>B</sup>	7,984 <sup>B</sup>	13,383 <sup>A</sup>	25,073 <sup>A</sup>
<b>Total livestock expenses</b>	<b>436,068</b> <sup>A</sup>	<b>467,315</b> <sup>A</sup>	<b>1,333,152</b> <sup>A</sup>	<b>1,671,420</b> <sup>A</sup>	<b>9,348,143</b> <sup>A</sup>	<b>13,256,874</b> <sup>A</sup>
Small tools	34,080 <sup>A</sup>	23,484 <sup>A</sup>	36,792 <sup>A</sup>	16,228 <sup>A</sup>	8,091 <sup>A</sup>	118,680 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	264,435 <sup>A</sup>	248,026 <sup>A</sup>	468,843 <sup>A</sup>	283,343 <sup>A</sup>	339,411 <sup>A</sup>	1,604,129 <sup>A</sup>
Repairs, licenses and insurance	235,943 <sup>A</sup>	232,694 <sup>A</sup>	502,209 <sup>A</sup>	357,252 <sup>A</sup>	546,269 <sup>A</sup>	1,874,449 <sup>A</sup>
<b>Total machinery expenses</b>	<b>534,457</b> <sup>A</sup>	<b>504,204</b> <sup>A</sup>	<b>1,007,844</b> <sup>A</sup>	<b>656,823</b> <sup>A</sup>	<b>893,771</b> <sup>A</sup>	<b>3,597,258</b> <sup>A</sup>
Salaries (including CPP, QPP, EI)	84,715 <sup>A</sup>	126,800 <sup>A</sup>	445,683 <sup>A</sup>	596,722 <sup>A</sup>	1,994,606 <sup>A</sup>	3,248,688 <sup>A</sup>
Rent	51,013 <sup>A</sup>	69,560 <sup>A</sup>	209,675 <sup>A</sup>	209,856 <sup>A</sup>	381,642 <sup>A</sup>	921,785 <sup>A</sup>
Insurance	63,254 <sup>A</sup>	54,109 <sup>A</sup>	123,769 <sup>A</sup>	113,603 <sup>A</sup>	178,173 <sup>A</sup>	532,930 <sup>A</sup>
Utilities	97,462 <sup>A</sup>	77,700 <sup>A</sup>	168,648 <sup>A</sup>	155,305 <sup>A</sup>	446,393 <sup>A</sup>	945,554 <sup>A</sup>
Custom work and machine rental	165,566 <sup>A</sup>	160,560 <sup>A</sup>	388,756 <sup>A</sup>	360,460 <sup>A</sup>	708,358 <sup>A</sup>	1,783,778 <sup>A</sup>
Net interest expenses	188,560 <sup>A</sup>	203,540 <sup>A</sup>	545,886 <sup>A</sup>	505,581 <sup>A</sup>	840,719 <sup>A</sup>	2,284,382 <sup>A</sup>
Net property taxes	113,002 <sup>A</sup>	81,396 <sup>A</sup>	147,903 <sup>A</sup>	90,207 <sup>A</sup>	107,432 <sup>A</sup>	539,963 <sup>A</sup>
Building and fence repairs	78,283 <sup>A</sup>	59,016 <sup>A</sup>	131,413 <sup>A</sup>	109,543 <sup>A</sup>	219,140 <sup>A</sup>	597,421 <sup>A</sup>
Marketing expenses	15,806 <sup>B</sup>	25,236 <sup>A</sup>	107,132 <sup>A</sup>	132,073 <sup>A</sup>	383,244 <sup>A</sup>	663,523 <sup>A</sup>
Miscellaneous expenses	185,791 <sup>A</sup>	171,033 <sup>A</sup>	407,066 <sup>A</sup>	322,286 <sup>A</sup>	523,783 <sup>A</sup>	1,610,029 <sup>A</sup>
<b>Total general expenses</b>	<b>1,043,452</b> <sup>A</sup>	<b>1,028,951</b> <sup>A</sup>	<b>2,675,931</b> <sup>A</sup>	<b>2,595,637</b> <sup>A</sup>	<b>5,783,489</b> <sup>A</sup>	<b>13,128,054</b> <sup>A</sup>
<b>Total operating expenses</b>	<b>2,322,049</b> <sup>A</sup>	<b>2,452,503</b> <sup>A</sup>	<b>6,329,493</b> <sup>A</sup>	<b>6,047,855</b> <sup>A</sup>	<b>18,065,004</b> <sup>A</sup>	<b>35,218,666</b> <sup>A</sup>
<b>Net Operating Income (thousands of dollars)</b>						
<b>Net operating income</b>	<b>161,794</b>	<b>550,815</b>	<b>1,627,807</b>	<b>1,368,415</b>	<b>2,122,720</b>	<b>5,831,805</b>
Capital cost allowance (CCA)	362,217 <sup>A</sup>	382,403 <sup>A</sup>	946,116 <sup>A</sup>	805,905 <sup>A</sup>	1,308,589 <sup>A</sup>	3,805,392 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>-200,423</b>	<b>168,412</b>	<b>681,691</b>	<b>562,510</b>	<b>814,131</b>	<b>2,026,412</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.07	0.18	0.20	0.18	0.11	0.14
Operating margin (after CCA)	-0.08	0.06	0.09	0.08	0.04	0.05

Table 2.6

## Average Operating Revenues and Expenses by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	<b>98,290</b> <sup>A</sup>	<b>41,760</b> <sup>A</sup>	<b>49,705</b> <sup>A</sup>	<b>21,620</b> <sup>A</sup>	<b>13,245</b> <sup>A</sup>	<b>224,630</b> <sup>A</sup>
<b>Distribution by revenue class (%)</b>	<b>43.8</b>	<b>18.6</b>	<b>22.1</b>	<b>9.6</b>	<b>5.9</b>	<b>100.0</b>
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	7,272 <sup>A</sup>	24,130 <sup>A</sup>	51,900 <sup>A</sup>	92,485 <sup>A</sup>	152,546 <sup>A</sup>	37,049 <sup>A</sup>
Potatoes	73 <sup>D</sup>	278 <sup>D</sup>	692 <sup>B</sup>	3,985 <sup>B</sup>	43,691 <sup>A</sup>	3,197 <sup>A</sup>
Fruits	563 <sup>B</sup>	1,348 <sup>B</sup>	2,626 <sup>B</sup>	3,919 <sup>B</sup>	18,230 <sup>B</sup>	2,530 <sup>A</sup>
Vegetables	262 <sup>B</sup>	656 <sup>C</sup>	1,599 <sup>B</sup>	4,527 <sup>B</sup>	34,703 <sup>A</sup>	3,072 <sup>A</sup>
Tobacco	F	257 <sup>D</sup>	1,528 <sup>B</sup>	7,337 <sup>B</sup>	6,835 <sup>C</sup>	1,514 <sup>A</sup>
Greenhouse, nursery and floriculture products	245 <sup>B</sup>	786 <sup>C</sup>	2,347 <sup>B</sup>	7,198 <sup>B</sup>	155,351 <sup>A</sup>	10,626 <sup>A</sup>
Forage crops (including seeds)	1,021 <sup>A</sup>	2,146 <sup>B</sup>	3,202 <sup>A</sup>	5,128 <sup>A</sup>	10,969 <sup>A</sup>	2,695 <sup>A</sup>
Other crops	388 <sup>C</sup>	493 <sup>C</sup>	684 <sup>C</sup>	1,737 <sup>C</sup>	5,639 <sup>B</sup>	912 <sup>A</sup>
Total other crops	2,595 <sup>A</sup>	5,963 <sup>A</sup>	12,679 <sup>A</sup>	33,832 <sup>A</sup>	275,417 <sup>A</sup>	24,547 <sup>A</sup>
<b>Total crop revenues</b>	<b>9,867</b> <sup>A</sup>	<b>30,093</b> <sup>A</sup>	<b>64,579</b> <sup>A</sup>	<b>126,317</b> <sup>A</sup>	<b>427,963</b> <sup>A</sup>	<b>61,596</b> <sup>A</sup>
Cattle	7,513 <sup>A</sup>	20,780 <sup>A</sup>	34,908 <sup>A</sup>	60,436 <sup>A</sup>	461,382 <sup>A</sup>	47,899 <sup>A</sup>
Hogs	264 <sup>C</sup>	1,197 <sup>B</sup>	4,658 <sup>A</sup>	21,192 <sup>A</sup>	232,204 <sup>A</sup>	17,101 <sup>A</sup>
Poultry and eggs	144 <sup>B</sup>	375 <sup>C</sup>	2,028 <sup>B</sup>	18,029 <sup>A</sup>	153,242 <sup>A</sup>	11,353 <sup>A</sup>
Dairy products and subsidies	253 <sup>D</sup>	2,616 <sup>B</sup>	24,428 <sup>A</sup>	65,338 <sup>A</sup>	94,128 <sup>A</sup>	17,842 <sup>A</sup>
Other livestock and products	1,103 <sup>B</sup>	1,954 <sup>B</sup>	2,929 <sup>B</sup>	6,415 <sup>B</sup>	19,247 <sup>A</sup>	3,247 <sup>A</sup>
<b>Total livestock and product revenues</b>	<b>9,278</b> <sup>A</sup>	<b>26,922</b> <sup>A</sup>	<b>68,951</b> <sup>A</sup>	<b>171,410</b> <sup>A</sup>	<b>960,204</b> <sup>A</sup>	<b>97,442</b> <sup>A</sup>
<b>Program payments and insurance proceeds</b>	<b>1,992</b> <sup>A</sup>	<b>6,015</b> <sup>A</sup>	<b>11,647</b> <sup>A</sup>	<b>21,062</b> <sup>A</sup>	<b>48,051</b> <sup>A</sup>	<b>9,428</b> <sup>A</sup>
Custom work and machine rental	1,473 <sup>A</sup>	3,886 <sup>A</sup>	6,757 <sup>A</sup>	11,702 <sup>A</sup>	63,191 <sup>A</sup>	7,715 <sup>A</sup>
Rental income	813 <sup>B</sup>	1,509 <sup>B</sup>	2,229 <sup>A</sup>	3,335 <sup>A</sup>	9,361 <sup>A</sup>	2,003 <sup>A</sup>
Miscellaneous revenues	1,847 <sup>A</sup>	3,493 <sup>A</sup>	5,927 <sup>A</sup>	9,203 <sup>A</sup>	15,406 <sup>A</sup>	4,563 <sup>A</sup>
<b>Total other revenues</b>	<b>4,133</b> <sup>A</sup>	<b>8,888</b> <sup>A</sup>	<b>14,913</b> <sup>A</sup>	<b>24,240</b> <sup>A</sup>	<b>87,959</b> <sup>A</sup>	<b>14,281</b> <sup>A</sup>
<b>Total operating revenues</b>	<b>25,271</b> <sup>A</sup>	<b>71,919</b> <sup>A</sup>	<b>160,091</b> <sup>A</sup>	<b>343,028</b> <sup>A</sup>	<b>1,524,177</b> <sup>A</sup>	<b>182,747</b> <sup>A</sup>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	1,387 <sup>A</sup>	4,996 <sup>A</sup>	12,160 <sup>A</sup>	23,226 <sup>A</sup>	49,689 <sup>A</sup>	9,392 <sup>A</sup>
Pesticides	853 <sup>A</sup>	3,223 <sup>A</sup>	7,775 <sup>A</sup>	15,396 <sup>A</sup>	34,166 <sup>A</sup>	6,190 <sup>A</sup>
Seed and plants	766 <sup>A</sup>	2,301 <sup>A</sup>	5,713 <sup>A</sup>	11,881 <sup>A</sup>	50,629 <sup>A</sup>	6,156 <sup>A</sup>
Other crop expenses	129 <sup>A</sup>	305 <sup>A</sup>	759 <sup>A</sup>	1,484 <sup>A</sup>	19,507 <sup>A</sup>	1,574 <sup>A</sup>
<b>Total crop expenses</b>	<b>3,134</b> <sup>A</sup>	<b>10,825</b> <sup>A</sup>	<b>26,407</b> <sup>A</sup>	<b>51,988</b> <sup>A</sup>	<b>153,990</b> <sup>A</sup>	<b>23,312</b> <sup>A</sup>
Cattle purchases	2,088 <sup>A</sup>	5,865 <sup>A</sup>	12,385 <sup>A</sup>	29,401 <sup>A</sup>	343,736 <sup>A</sup>	27,844 <sup>A</sup>
Hog purchases	x	203 <sup>D</sup>	778 <sup>B</sup>	3,434 <sup>A</sup>	54,831 <sup>A</sup>	3,792 <sup>A</sup>
Poultry and egg purchases	22 <sup>C</sup>	61 <sup>D</sup>	338 <sup>C</sup>	3,328 <sup>A</sup>	29,938 <sup>A</sup>	2,182 <sup>A</sup>
Other livestock purchases	364 <sup>B</sup>	670 <sup>C</sup>	806 <sup>B</sup>	2,194 <sup>C</sup>	7,130 <sup>B</sup>	1,094 <sup>A</sup>
Feed, supplements, straw and bedding	1,485 <sup>A</sup>	3,500 <sup>A</sup>	10,062 <sup>A</sup>	33,448 <sup>A</sup>	252,554 <sup>A</sup>	21,639 <sup>A</sup>
Veterinary fees, medicine and breeding fees	434 <sup>A</sup>	892 <sup>A</sup>	2,379 <sup>A</sup>	5,134 <sup>A</sup>	16,586 <sup>A</sup>	2,354 <sup>A</sup>
Other livestock expenses	x	F	73 <sup>B</sup>	369 <sup>B</sup>	1,010 <sup>A</sup>	112 <sup>A</sup>
<b>Total livestock expenses</b>	<b>4,437</b> <sup>A</sup>	<b>11,190</b> <sup>A</sup>	<b>26,821</b> <sup>A</sup>	<b>77,309</b> <sup>A</sup>	<b>705,787</b> <sup>A</sup>	<b>59,016</b> <sup>A</sup>
Small tools	347 <sup>A</sup>	562 <sup>A</sup>	740 <sup>A</sup>	751 <sup>A</sup>	611 <sup>A</sup>	528 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	2,690 <sup>A</sup>	5,939 <sup>A</sup>	9,433 <sup>A</sup>	13,106 <sup>A</sup>	25,626 <sup>A</sup>	7,141 <sup>A</sup>
Repairs, licenses and insurance	2,400 <sup>A</sup>	5,572 <sup>A</sup>	10,104 <sup>A</sup>	16,524 <sup>A</sup>	41,243 <sup>A</sup>	8,345 <sup>A</sup>
<b>Total machinery expenses</b>	<b>5,438</b> <sup>A</sup>	<b>12,074</b> <sup>A</sup>	<b>20,277</b> <sup>A</sup>	<b>30,380</b> <sup>A</sup>	<b>67,480</b> <sup>A</sup>	<b>16,014</b> <sup>A</sup>
Salaries (including CPP, QPP, EI)	862 <sup>A</sup>	3,036 <sup>A</sup>	8,967 <sup>A</sup>	27,600 <sup>A</sup>	150,593 <sup>A</sup>	14,462 <sup>A</sup>
Rent	519 <sup>A</sup>	1,666 <sup>A</sup>	4,218 <sup>A</sup>	9,707 <sup>A</sup>	28,814 <sup>A</sup>	4,104 <sup>A</sup>
Insurance	644 <sup>A</sup>	1,296 <sup>A</sup>	2,490 <sup>A</sup>	5,255 <sup>A</sup>	13,452 <sup>A</sup>	2,372 <sup>A</sup>
Utilities	992 <sup>A</sup>	1,861 <sup>A</sup>	3,393 <sup>A</sup>	7,183 <sup>A</sup>	33,703 <sup>A</sup>	4,209 <sup>A</sup>
Custom work and machine rental	1,684 <sup>A</sup>	3,845 <sup>A</sup>	7,821 <sup>A</sup>	16,673 <sup>A</sup>	53,481 <sup>A</sup>	7,941 <sup>A</sup>
Net interest expenses	1,918 <sup>A</sup>	4,874 <sup>A</sup>	10,983 <sup>A</sup>	23,385 <sup>A</sup>	63,474 <sup>A</sup>	10,170 <sup>A</sup>
Net property taxes	1,150 <sup>A</sup>	1,949 <sup>A</sup>	2,976 <sup>A</sup>	4,172 <sup>A</sup>	8,111 <sup>A</sup>	2,404 <sup>A</sup>
Building and fence repairs	796 <sup>A</sup>	1,413 <sup>A</sup>	2,644 <sup>A</sup>	5,067 <sup>A</sup>	16,545 <sup>A</sup>	2,660 <sup>A</sup>
Marketing expenses	161 <sup>B</sup>	604 <sup>A</sup>	2,155 <sup>A</sup>	6,109 <sup>A</sup>	28,935 <sup>A</sup>	2,954 <sup>A</sup>
Miscellaneous expenses	1,890 <sup>A</sup>	4,096 <sup>A</sup>	8,190 <sup>A</sup>	14,907 <sup>A</sup>	39,546 <sup>A</sup>	7,167 <sup>A</sup>
<b>Total general expenses</b>	<b>10,616</b> <sup>A</sup>	<b>24,640</b> <sup>A</sup>	<b>53,836</b> <sup>A</sup>	<b>120,057</b> <sup>A</sup>	<b>436,655</b> <sup>A</sup>	<b>58,443</b> <sup>A</sup>
<b>Total operating expenses</b>	<b>23,624</b> <sup>A</sup>	<b>58,729</b> <sup>A</sup>	<b>127,341</b> <sup>A</sup>	<b>279,734</b> <sup>A</sup>	<b>1,363,911</b> <sup>A</sup>	<b>156,785</b> <sup>A</sup>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>1,646</b>	<b>13,190</b>	<b>32,749</b>	<b>63,294</b>	<b>160,266</b>	<b>25,962</b>
Capital cost allowance (CCA)	3,685 <sup>A</sup>	9,157 <sup>A</sup>	19,035 <sup>A</sup>	37,276 <sup>A</sup>	98,799 <sup>A</sup>	16,941 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>-2,039</b>	<b>4,033</b>	<b>13,715</b>	<b>26,018</b>	<b>61,467</b>	<b>9,021</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.07	0.18	0.20	0.18	0.11	0.14
Operating margin (after CCA)	-0.08	0.06	0.09	0.08	0.04	0.05

Table 2.7

## Average Operating Revenues and Expenses per Farm by Province and Farm Type, 2000

Farm Type	Total Number of Farms	Total Operating Revenues	Change 2000/1999	Total Operating Expenses	Change 2000/1999	Net Operating Income	Change 2000/1999
	number	\$	%	\$	%	\$	%
<b>Canada</b>							
Oilseed and grain farming	85,265 <sup>A</sup>	115,557 <sup>A</sup>	6.4	93,024 <sup>A</sup>	6.1	22,533	7.6
Potato farming	1,520 <sup>B</sup>	542,328 <sup>B</sup>	10.6	457,197 <sup>B</sup>	11.4	85,131	6.8
Other vegetable (except potato) and melon farming	2,715 <sup>B</sup>	258,435 <sup>A</sup>	8.7	221,064 <sup>A</sup>	10.7	37,370	-2.1
Fruit and tree nut farming	4,920 <sup>A</sup>	129,472 <sup>A</sup>	-2.4	115,656 <sup>A</sup>	2.0	13,816	-28.7
Greenhouse, nursery and floriculture production	3,685 <sup>A</sup>	673,436 <sup>A</sup>	30.6	594,025 <sup>A</sup>	31.5	79,411	23.9
Other crop farming	13,790 <sup>A</sup>	101,914 <sup>A</sup>	10.2	83,900 <sup>A</sup>	10.8	18,014	7.6
<b>Crop production</b>	<b>111,895<sup>A</sup></b>	<b>142,116<sup>A</sup></b>	<b>9.4</b>	<b>117,441<sup>A</sup></b>	<b>9.9</b>	<b>24,675</b>	<b>7.0</b>
Beef cattle ranching and farming, including feedlots	71,050 <sup>A</sup>	165,843 <sup>A</sup>	15.1	154,575 <sup>A</sup>	15.0	11,268	17.5
Dairy cattle and milk production	18,520 <sup>A</sup>	264,850 <sup>A</sup>	7.3	197,518 <sup>A</sup>	7.7	67,332	6.3
Hog and pig farming	6,740 <sup>A</sup>	628,590 <sup>A</sup>	39.1	552,150 <sup>A</sup>	29.6	76,441	...
Poultry and egg production	4,275 <sup>A</sup>	610,370 <sup>A</sup>	5.8	535,723 <sup>A</sup>	6.3	74,647	2.1
Other animal production	12,145 <sup>A</sup>	133,023 <sup>A</sup>	-4.9	117,452 <sup>A</sup>	-8.2	15,571	31.4
<b>Animal production</b>	<b>112,730<sup>A</sup></b>	<b>223,080<sup>A</sup></b>	<b>14.0</b>	<b>195,840<sup>A</sup></b>	<b>13.0</b>	<b>27,239</b>	<b>21.9</b>
<b>Total</b>	<b>224,630<sup>A</sup></b>	<b>182,747<sup>A</sup></b>	<b>12.9</b>	<b>156,785<sup>A</sup></b>	<b>12.6</b>	<b>25,962</b>	<b>14.5</b>
<b>Newfoundland and Labrador</b>							
Oilseed and grain farming	x	x	...	x	...	x	...
Potato farming	x	x	x	x	x	x	x
Other vegetable (except potato) and melon farming	60 <sup>A</sup>	51,951 <sup>A</sup>	22.1	46,078 <sup>A</sup>	18.5	5,873	59.8
Fruit and tree nut farming	x	x	x	x	x	x	x
Greenhouse, nursery and floriculture production	45 <sup>A</sup>	174,388 <sup>C</sup>	5.8	154,694 <sup>B</sup>	4.9	19,694	13.2
Other crop farming	x	x	x	x	x	x	x
<b>Crop production</b>	<b>145<sup>A</sup></b>	<b>90,482<sup>B</sup></b>	<b>12.3</b>	<b>82,622<sup>B</sup></b>	<b>10.1</b>	<b>7,860</b>	<b>41.1</b>
Beef cattle ranching and farming, including feedlots	x	x	x	x	x	x	x
Dairy cattle and milk production	50 <sup>A</sup>	496,889 <sup>A</sup>	-0.5	430,825 <sup>A</sup>	-1.4	66,064	5.7
Hog and pig farming	x	x	x	x	x	x	x
Poultry and egg production	x	x	x	x	x	x	x
Other animal production	x	x	x	x	x	x	x
<b>Animal production</b>	<b>110<sup>A</sup></b>	<b>496,891<sup>A</sup></b>	<b>-2.2</b>	<b>452,211<sup>A</sup></b>	<b>-4.6</b>	<b>44,679</b>	<b>31.1</b>
<b>Total</b>	<b>255<sup>A</sup></b>	<b>266,013<sup>A</sup></b>	<b>-2.9</b>	<b>242,250<sup>A</sup></b>	<b>-5.2</b>	<b>23,762</b>	<b>28.7</b>
<b>Prince Edward Island</b>							
Oilseed and grain farming	60 <sup>C</sup>	50,965 <sup>B</sup>	-14.1	59,003 <sup>C</sup>	17.1	-8,038	...
Potato farming	435 <sup>A</sup>	477,555 <sup>A</sup>	5.8	412,428 <sup>A</sup>	8.6	65,127	-9.0
Other vegetable (except potato) and melon farming	30 <sup>B</sup>	183,665 <sup>A</sup>	29.0	156,712 <sup>A</sup>	30.1	26,954	23.0
Fruit and tree nut farming	35 <sup>D</sup>	80,022 <sup>D</sup>	6.0	73,332 <sup>D</sup>	13.2	6,690	-37.6
Greenhouse, nursery and floriculture production	x	x	x	x	x	x	x
Other crop farming	40 <sup>C</sup>	200,198 <sup>D</sup>	...	172,567 <sup>D</sup>	...	27,631	...
<b>Crop production</b>	<b>615<sup>A</sup></b>	<b>373,552<sup>A</sup></b>	<b>7.7</b>	<b>324,174<sup>A</sup></b>	<b>11.1</b>	<b>49,378</b>	<b>-10.4</b>
Beef cattle ranching and farming, including feedlots	400 <sup>A</sup>	122,214 <sup>A</sup>	24.5	116,807 <sup>A</sup>	25.4	5,408	7.2
Dairy cattle and milk production	295 <sup>A</sup>	205,676 <sup>A</sup>	9.6	157,398 <sup>A</sup>	12.7	48,278	0.6
Hog and pig farming	105 <sup>B</sup>	357,606 <sup>B</sup>	25.9	292,379 <sup>B</sup>	10.8	65,227	...
Poultry and egg production	25 <sup>B</sup>	337,136 <sup>B</sup>	-1.5	272,477 <sup>B</sup>	-2.7	64,659	4.1
Other animal production	70 <sup>C</sup>	125,289 <sup>B</sup>	-21.3	111,379 <sup>B</sup>	-21.7	13,910	-17.7
<b>Animal production</b>	<b>900<sup>A</sup></b>	<b>183,420<sup>A</sup></b>	<b>13.9</b>	<b>154,571<sup>A</sup></b>	<b>12.7</b>	<b>28,849</b>	<b>20.6</b>
<b>Total</b>	<b>1,515<sup>A</sup></b>	<b>260,523<sup>A</sup></b>	<b>9.3</b>	<b>223,343<sup>A</sup></b>	<b>10.9</b>	<b>37,180</b>	<b>0.8</b>
<b>Nova Scotia</b>							
Oilseed and grain farming	x	x	x	x	x	x	x
Potato farming	x	x	x	x	x	x	x
Other vegetable (except potato) and melon farming	80 <sup>D</sup>	147,348 <sup>D</sup>	-10.9	122,323 <sup>D</sup>	-14.7	25,025	14.0
Fruit and tree nut farming	520 <sup>B</sup>	108,903 <sup>B</sup>	0.7	79,983 <sup>B</sup>	1.7	28,919	-1.8
Greenhouse, nursery and floriculture production	240 <sup>C</sup>	193,561 <sup>C</sup>	-2.9	175,851 <sup>C</sup>	-0.4	17,709	-22.3
Other crop farming	140 <sup>D</sup>	96,323 <sup>D</sup>	1.7	78,061 <sup>D</sup>	-2.4	18,262	23.8
<b>Crop production</b>	<b>1,010<sup>A</sup></b>	<b>134,419<sup>A</sup></b>	<b>1.5</b>	<b>110,673<sup>A</sup></b>	<b>2.6</b>	<b>23,746</b>	<b>-3.6</b>
Beef cattle ranching and farming, including feedlots	625 <sup>B</sup>	68,369 <sup>B</sup>	-4.4	63,171 <sup>B</sup>	1.2	5,198	-42.9
Dairy cattle and milk production	345 <sup>A</sup>	315,205 <sup>A</sup>	9.0	237,904 <sup>A</sup>	10.5	77,301	4.6
Hog and pig farming	75 <sup>B</sup>	551,669 <sup>B</sup>	47.1	496,936 <sup>B</sup>	40.8	54,733	...
Poultry and egg production	120 <sup>B</sup>	833,428 <sup>B</sup>	12.1	735,018 <sup>B</sup>	13.4	98,409	3.0
Other animal production	210 <sup>C</sup>	164,142 <sup>C</sup>	47.5	142,824 <sup>C</sup>	26.8	21,318	...
<b>Animal production</b>	<b>1,375<sup>A</sup></b>	<b>238,516<sup>A</sup></b>	<b>10.3</b>	<b>201,814<sup>A</sup></b>	<b>10.6</b>	<b>36,702</b>	<b>8.6</b>
<b>Total</b>	<b>2,390<sup>A</sup></b>	<b>194,419<sup>A</sup></b>	<b>7.6</b>	<b>163,206<sup>A</sup></b>	<b>8.2</b>	<b>31,214</b>	<b>4.4</b>

Table 2.7

## Average Operating Revenues and Expenses per Farm by Province and Farm Type, 2000 (continued)

Farm Type	Total Number of Farms	Total Operating Revenues	Change 2000/1999	Total Operating Expenses	Change 2000/1999	Net Operating Income	Change 2000/1999
	number	\$	%	\$	%	\$	%
<b>New Brunswick</b>							
Oilseed and grain farming	X	X	X	X	X	X	X
Potato farming	260 <sup>A</sup>	484,783 <sup>A</sup>	17.6	404,294 <sup>A</sup>	18.3	80,488	14.0
Other vegetable (except potato) and melon farming	65 <sup>D</sup>	125,311 <sup>C</sup>	-41.5	107,496 <sup>C</sup>	-42.5	17,815	-34.9
Fruit and tree nut farming	180 <sup>B</sup>	78,785 <sup>B</sup>	8.7	67,791 <sup>B</sup>	18.6	10,994	-28.2
Greenhouse, nursery and floriculture production	100 <sup>C</sup>	434,740 <sup>D</sup>	13.1	392,805 <sup>D</sup>	24.2	41,935	-38.3
Other crop farming	145 <sup>C</sup>	65,943 <sup>B</sup>	-19.9	57,189 <sup>B</sup>	-12.7	8,754	-47.9
<b>Crop production</b>	<b>765<sup>A</sup></b>	<b>262,578<sup>A</sup></b>	<b>6.5</b>	<b>224,398<sup>A</sup></b>	<b>10.3</b>	<b>38,180</b>	<b>-11.2</b>
Beef cattle ranching and farming, including feedlots	555 <sup>B</sup>	60,066 <sup>A</sup>	2.3	53,231 <sup>A</sup>	0.5	6,835	18.3
Dairy cattle and milk production	280 <sup>A</sup>	283,872 <sup>A</sup>	10.8	223,276 <sup>A</sup>	15.9	60,595	-4.6
Hog and pig farming	75 <sup>C</sup>	441,172 <sup>C</sup>	51.3	423,230 <sup>C</sup>	48.2	17,942	...
Poultry and egg production	75 <sup>C</sup>	808,969 <sup>C</sup>	-14.4	736,602 <sup>C</sup>	-11.4	72,367	-36.2
Other animal production	90 <sup>D</sup>	80,937 <sup>C</sup>	37.0	77,546 <sup>C</sup>	39.6	3,391	-4.5
<b>Animal production</b>	<b>1,080<sup>A</sup></b>	<b>200,965<sup>A</sup></b>	<b>11.4</b>	<b>175,067<sup>A</sup></b>	<b>14.9</b>	<b>25,899</b>	<b>-7.7</b>
<b>Total</b>	<b>1,850<sup>A</sup></b>	<b>226,582<sup>A</sup></b>	<b>8.6</b>	<b>195,577<sup>A</sup></b>	<b>12.3</b>	<b>31,005</b>	<b>-10.0</b>
<b>Quebec</b>							
Oilseed and grain farming	3,080 <sup>A</sup>	158,105 <sup>A</sup>	6.0	123,711 <sup>A</sup>	6.9	34,393	2.8
Potato farming	285 <sup>C</sup>	406,506 <sup>C</sup>	22.8	321,010 <sup>C</sup>	17.9	85,496	45.6
Other vegetable (except potato) and melon farming	980 <sup>B</sup>	291,254 <sup>B</sup>	10.6	244,748 <sup>B</sup>	11.8	46,506	4.6
Fruit and tree nut farming	795 <sup>B</sup>	129,273 <sup>B</sup>	4.7	108,322 <sup>B</sup>	4.0	20,951	8.8
Greenhouse, nursery and floriculture production	835 <sup>B</sup>	359,695 <sup>B</sup>	46.6	315,392 <sup>B</sup>	49.2	44,302	30.3
Other crop farming	2,930 <sup>B</sup>	60,986 <sup>B</sup>	19.7	49,316 <sup>B</sup>	36.9	11,671	-21.9
<b>Crop production</b>	<b>8,895<sup>A</sup></b>	<b>165,290<sup>A</sup></b>	<b>19.4</b>	<b>135,634<sup>A</sup></b>	<b>22.5</b>	<b>29,656</b>	<b>7.1</b>
Beef cattle ranching and farming, including feedlots	5,515 <sup>A</sup>	120,273 <sup>A</sup>	4.7	112,347 <sup>A</sup>	6.7	7,926	-17.2
Dairy cattle and milk production	8,860 <sup>A</sup>	231,090 <sup>A</sup>	10.9	167,403 <sup>A</sup>	11.4	63,687	9.6
Hog and pig farming	1,850 <sup>A</sup>	822,340 <sup>B</sup>	45.2	767,119 <sup>B</sup>	45.2	55,221	44.0
Poultry and egg production	910 <sup>B</sup>	726,723 <sup>B</sup>	-6.0	629,268 <sup>B</sup>	-7.0	97,455	1.3
Other animal production	1,420 <sup>B</sup>	92,388 <sup>B</sup>	7.3	89,375 <sup>B</sup>	5.7	3,013	92.6
<b>Animal production</b>	<b>18,560<sup>A</sup></b>	<b>270,647<sup>A</sup></b>	<b>12.7</b>	<b>227,380<sup>A</sup></b>	<b>13.6</b>	<b>43,266</b>	<b>8.3</b>
<b>Total</b>	<b>27,460<sup>A</sup></b>	<b>236,501<sup>A</sup></b>	<b>15.7</b>	<b>197,646<sup>A</sup></b>	<b>17.1</b>	<b>38,856</b>	<b>9.1</b>
<b>Ontario</b>							
Oilseed and grain farming	13,820 <sup>A</sup>	98,396 <sup>A</sup>	5.6	81,492 <sup>A</sup>	6.0	16,905	3.9
Potato farming	210 <sup>E</sup>	432,927 <sup>E</sup>	-18.3	381,817 <sup>E</sup>	-14.7	51,110 <sup>E</sup>	-38.0
Other vegetable (except potato) and melon farming	970 <sup>C</sup>	294,862 <sup>C</sup>	25.1	255,289 <sup>C</sup>	29.5	39,573	3.0
Fruit and tree nut farming	1,270 <sup>C</sup>	164,547 <sup>B</sup>	-6.0	148,384 <sup>B</sup>	0.6	16,163	-41.1
Greenhouse, nursery and floriculture production	1,285 <sup>B</sup>	988,535 <sup>B</sup>	23.6	882,538 <sup>B</sup>	26.4	105,997	4.3
Other crop farming	3,330 <sup>B</sup>	170,019 <sup>B</sup>	7.0	139,778 <sup>B</sup>	8.3	30,241	1.0
<b>Crop production</b>	<b>20,890<sup>A</sup></b>	<b>181,113<sup>A</sup></b>	<b>12.4</b>	<b>155,246<sup>A</sup></b>	<b>14.6</b>	<b>25,867</b>	<b>0.4</b>
Beef cattle ranching and farming, including feedlots	12,770 <sup>A</sup>	135,135 <sup>A</sup>	10.4	130,702 <sup>A</sup>	11.6	4,432	-16.9
Dairy cattle and milk production	6,215 <sup>A</sup>	252,920 <sup>A</sup>	5.3	188,141 <sup>A</sup>	5.8	64,779	4.1
Hog and pig farming	2,490 <sup>B</sup>	427,506 <sup>B</sup>	24.8	362,945 <sup>B</sup>	9.4	64,561	...
Poultry and egg production	1,700 <sup>B</sup>	603,005 <sup>B</sup>	5.4	529,597 <sup>B</sup>	7.7	73,408	-8.9
Other animal production	3,785 <sup>B</sup>	87,574 <sup>B</sup>	-7.0	89,911 <sup>B</sup>	-7.8	-2,337	-30.7
<b>Animal production</b>	<b>26,955<sup>A</sup></b>	<b>212,044<sup>A</sup></b>	<b>11.4</b>	<b>184,754<sup>A</sup></b>	<b>10.2</b>	<b>27,290</b>	<b>20.7</b>
<b>Total</b>	<b>47,840<sup>A</sup></b>	<b>198,539<sup>A</sup></b>	<b>12.1</b>	<b>171,871<sup>A</sup></b>	<b>12.3</b>	<b>26,668</b>	<b>11.2</b>
<b>Manitoba</b>							
Oilseed and grain farming	9,660 <sup>A</sup>	139,722 <sup>A</sup>	-1.4	120,632 <sup>A</sup>	1.9	19,090	-18.1
Potato farming	120 <sup>C</sup>	1,180,157 <sup>C</sup>	12.2	988,475 <sup>C</sup>	12.9	191,682	8.6
Other vegetable (except potato) and melon farming	60 <sup>E</sup>	267,335 <sup>E</sup>	-23.0	219,124 <sup>E</sup>	-26.1	48,210 <sup>E</sup>	-5.0
Fruit and tree nut farming	25 <sup>E</sup>	40,213 <sup>A</sup>	-33.7	26,573 <sup>C</sup>	-29.3	13,641	-40.9
Greenhouse, nursery and floriculture production	95 <sup>D</sup>	360,097 <sup>D</sup>	-3.4	329,974 <sup>D</sup>	-2.5	30,123	-13.0
Other crop farming	745 <sup>B</sup>	105,996 <sup>B</sup>	11.7	90,228 <sup>B</sup>	5.9	15,768	62.4
<b>Crop production</b>	<b>10,715<sup>A</sup></b>	<b>151,469<sup>A</sup></b>	<b>0.5</b>	<b>130,438<sup>A</sup></b>	<b>3.1</b>	<b>21,031</b>	<b>-13.1</b>
Beef cattle ranching and farming, including feedlots	7,785 <sup>A</sup>	97,663 <sup>A</sup>	4.5	87,751 <sup>A</sup>	4.4	9,913	5.8
Dairy cattle and milk production	605 <sup>A</sup>	289,340 <sup>A</sup>	13.4	220,040 <sup>A</sup>	13.3	69,300	13.8
Hog and pig farming	990 <sup>A</sup>	828,065 <sup>A</sup>	30.7	698,984 <sup>A</sup>	18.5	129,082	...
Poultry and egg production	320 <sup>B</sup>	412,100 <sup>B</sup>	29.7	362,354 <sup>B</sup>	29.5	49,746	31.8
Other animal production	915 <sup>B</sup>	204,760 <sup>A</sup>	3.6	175,023 <sup>A</sup>	3.0	29,737	7.3
<b>Animal production</b>	<b>10,605<sup>A</sup></b>	<b>195,030<sup>A</sup></b>	<b>17.9</b>	<b>167,767<sup>A</sup></b>	<b>14.0</b>	<b>27,263</b>	<b>49.3</b>
<b>Total</b>	<b>21,320<sup>A</sup></b>	<b>173,137<sup>A</sup></b>	<b>10.0</b>	<b>149,006<sup>A</sup></b>	<b>9.4</b>	<b>24,131</b>	<b>13.5</b>



Table 2.7

## Average Operating Revenues and Expenses per Farm by Province and Farm Type, 2000 (concluded)

Farm Type	Total Number of Farms	Total Operating Revenues	Change 2000/1999	Total Operating Expenses	Change 2000/1999	Net Operating Income	Change 2000/1999
	number	\$	%	\$	%	\$	%
<b>Saskatchewan</b>							
Oilseed and grain farming	39,550 <sup>A</sup>	107,468 <sup>A</sup>	10.0	86,308 <sup>A</sup>	9.9	21,160	10.7
Potato farming	F	F	x	F	x	F	x
Other vegetable (except potato) and melon farming	F	F	x	F	x	F	x
Fruit and tree nut farming	x	x	x	x	x	x	x
Greenhouse, nursery and floriculture production	80 <sup>D</sup>	222,114 <sup>B</sup>	91.4	200,252 <sup>C</sup>	...	21,862	-4.0
Other crop farming	1,325 <sup>C</sup>	75,518 <sup>B</sup>	-13.6	61,049 <sup>B</sup>	-19.8	14,469	28.5
<b>Crop production</b>	<b>41,100<sup>A</sup></b>	<b>106,723<sup>A</sup></b>	<b>9.3</b>	<b>85,748<sup>A</sup></b>	<b>8.9</b>	<b>20,974</b>	<b>10.8</b>
Beef cattle ranching and farming, including feedlots	13,645 <sup>A</sup>	111,409 <sup>A</sup>	9.8	100,665 <sup>A</sup>	8.3	10,745	26.5
Dairy cattle and milk production	390 <sup>C</sup>	291,332 <sup>C</sup>	0.4	226,489 <sup>B</sup>	0.7	64,843	-0.5
Hog and pig farming	350 <sup>D</sup>	486,583 <sup>D</sup>	24.2	393,303 <sup>D</sup>	8.8	93,281	...
Poultry and egg production	160 <sup>E</sup>	372,346 <sup>E</sup>	-27.2	319,751 <sup>E</sup>	-30.1	52,595 <sup>E</sup>	-3.3
Other animal production	1,570 <sup>C</sup>	156,151 <sup>B</sup>	-11.4	120,759 <sup>B</sup>	-18.0	35,391	22.1
<b>Animal production</b>	<b>16,120<sup>A</sup></b>	<b>130,885<sup>A</sup></b>	<b>8.7</b>	<b>114,216<sup>A</sup></b>	<b>5.6</b>	<b>16,669</b>	<b>35.4</b>
<b>Total</b>	<b>57,215<sup>A</sup></b>	<b>113,530<sup>A</sup></b>	<b>9.7</b>	<b>93,768<sup>A</sup></b>	<b>8.7</b>	<b>19,761</b>	<b>14.7</b>
<b>Alberta</b>							
Oilseed and grain farming	18,565 <sup>A</sup>	126,589 <sup>A</sup>	4.7	97,025 <sup>A</sup>	1.5	29,564	17.1
Potato farming	65 <sup>C</sup>	1,348,616 <sup>B</sup>	93.9	1,137,016 <sup>B</sup>	...	211,600	55.9
Other vegetable (except potato) and melon farming	40 <sup>C</sup>	634,641 <sup>D</sup>	26.8	550,388 <sup>D</sup>	29.7	84,253	10.8
Fruit and tree nut farming	F	F	F	F	F	F	F
Greenhouse, nursery and floriculture production	280 <sup>D</sup>	429,224 <sup>D</sup>	21.9	370,243 <sup>D</sup>	25.9	58,981	1.2
Other crop farming	4,125 <sup>B</sup>	90,835 <sup>B</sup>	12.9	73,524 <sup>B</sup>	9.4	17,311	31.1
<b>Crop production</b>	<b>23,145<sup>A</sup></b>	<b>128,079<sup>A</sup></b>	<b>5.9</b>	<b>99,814<sup>A</sup></b>	<b>3.3</b>	<b>28,265</b>	<b>16.2</b>
Beef cattle ranching and farming, including feedlots	26,440 <sup>A</sup>	248,833 <sup>A</sup>	23.3	232,644 <sup>A</sup>	23.0	16,189	27.9
Dairy cattle and milk production	740 <sup>B</sup>	448,260 <sup>A</sup>	-3.6	344,294 <sup>B</sup>	-4.1	103,966	-2.1
Hog and pig farming	695 <sup>A</sup>	712,597 <sup>A</sup>	...	608,822 <sup>A</sup>	83.2	103,775	...
Poultry and egg production	340 <sup>B</sup>	467,832 <sup>A</sup>	10.2	405,747 <sup>A</sup>	9.9	62,084	12.2
Other animal production	3,005 <sup>B</sup>	198,349 <sup>B</sup>	-14.5	161,884 <sup>B</sup>	-17.1	36,466	-0.5
<b>Animal production</b>	<b>31,210<sup>A</sup></b>	<b>261,457<sup>A</sup></b>	<b>20.2</b>	<b>238,781<sup>A</sup></b>	<b>19.4</b>	<b>22,676</b>	<b>29.0</b>
<b>Total</b>	<b>54,360<sup>A</sup></b>	<b>204,663<sup>A</sup></b>	<b>16.2</b>	<b>179,608<sup>A</sup></b>	<b>15.4</b>	<b>25,055</b>	<b>22.8</b>
<b>British Columbia</b>							
Oilseed and grain farming	485 <sup>B</sup>	98,952 <sup>B</sup>	28.7	75,033 <sup>B</sup>	29.5	23,919	26.1
Potato farming	65 <sup>C</sup>	572,518 <sup>C</sup>	55.3	491,351 <sup>C</sup>	47.5	81,166	...
Other vegetable (except potato) and melon farming	370 <sup>B</sup>	151,882 <sup>B</sup>	-25.7	136,716 <sup>B</sup>	-22.7	15,167	-45.2
Fruit and tree nut farming	2,020 <sup>A</sup>	122,802 <sup>A</sup>	-3.6	115,948 <sup>A</sup>	0.6	6,855	-43.5
Greenhouse, nursery and floriculture production	700 <sup>A</sup>	905,966 <sup>B</sup>	24.3	779,919 <sup>B</sup>	18.3	126,047	80.9
Other crop farming	990 <sup>B</sup>	75,802 <sup>B</sup>	18.5	69,316 <sup>B</sup>	17.4	6,486	31.1
<b>Crop production</b>	<b>4,620<sup>A</sup></b>	<b>237,158<sup>A</sup></b>	<b>16.7</b>	<b>208,879<sup>A</sup></b>	<b>15.0</b>	<b>28,279</b>	<b>31.1</b>
Beef cattle ranching and farming, including feedlots	3,305 <sup>A</sup>	123,960 <sup>A</sup>	4.1	112,086 <sup>A</sup>	0.8	11,874	50.8
Dairy cattle and milk production	740 <sup>A</sup>	529,025 <sup>A</sup>	8.2	427,998 <sup>A</sup>	8.4	101,027	7.4
Hog and pig farming	95 <sup>C</sup>	514,111 <sup>D</sup>	34.4	440,272 <sup>D</sup>	18.7	73,839	...
Poultry and egg production	610 <sup>A</sup>	621,291 <sup>A</sup>	18.2	555,696 <sup>A</sup>	18.3	65,595	17.6
Other animal production	1,055 <sup>B</sup>	68,684 <sup>B</sup>	-8.2	72,823 <sup>B</sup>	-13.1	-4,138	-54.0
<b>Animal production</b>	<b>5,810<sup>A</sup></b>	<b>224,456<sup>A</sup></b>	<b>9.8</b>	<b>197,437<sup>A</sup></b>	<b>7.3</b>	<b>27,019</b>	<b>32.3</b>
<b>Total</b>	<b>10,425<sup>A</sup></b>	<b>230,081<sup>A</sup></b>	<b>12.9</b>	<b>202,504<sup>A</sup></b>	<b>10.7</b>	<b>27,577</b>	<b>31.9</b>

Table 2.8

## Average Operating Revenues and Expenses by Revenue Class and Province, 2000

Province	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>						
Newfoundland and Labrador	125 <sup>A</sup>	35 <sup>B</sup>	40 <sup>B</sup>	x	40 <sup>B</sup>	255 <sup>A</sup>
Prince Edward Island	515 <sup>A</sup>	225 <sup>B</sup>	340 <sup>A</sup>	185 <sup>A</sup>	230 <sup>A</sup>	1,515 <sup>A</sup>
Nova Scotia	1,275 <sup>A</sup>	300 <sup>B</sup>	360 <sup>A</sup>	225 <sup>A</sup>	230 <sup>A</sup>	2,390 <sup>A</sup>
New Brunswick	850 <sup>A</sup>	235 <sup>B</sup>	340 <sup>A</sup>	205 <sup>A</sup>	215 <sup>A</sup>	1,850 <sup>A</sup>
Quebec	8,670 <sup>A</sup>	4,210 <sup>A</sup>	8,035 <sup>A</sup>	4,085 <sup>A</sup>	2,460 <sup>A</sup>	27,460 <sup>A</sup>
Ontario	22,570 <sup>A</sup>	7,330 <sup>A</sup>	8,905 <sup>A</sup>	5,440 <sup>A</sup>	3,600 <sup>A</sup>	47,840 <sup>A</sup>
Manitoba	8,815 <sup>A</sup>	4,215 <sup>A</sup>	5,080 <sup>A</sup>	2,035 <sup>A</sup>	1,175 <sup>A</sup>	21,320 <sup>A</sup>
Saskatchewan	25,860 <sup>A</sup>	12,710 <sup>A</sup>	13,275 <sup>A</sup>	4,030 <sup>A</sup>	1,345 <sup>A</sup>	57,215 <sup>A</sup>
Alberta	24,420 <sup>A</sup>	10,940 <sup>A</sup>	11,630 <sup>A</sup>	4,490 <sup>A</sup>	2,890 <sup>A</sup>	54,360 <sup>A</sup>
British Columbia	5,185 <sup>A</sup>	1,560 <sup>A</sup>	1,710 <sup>A</sup>	900 <sup>A</sup>	1,070 <sup>A</sup>	10,425 <sup>A</sup>
<b>Canada</b>	<b>98,290<sup>A</sup></b>	<b>41,760<sup>A</sup></b>	<b>49,705<sup>A</sup></b>	<b>21,620<sup>A</sup></b>	<b>13,245<sup>A</sup></b>	<b>224,630<sup>A</sup></b>
<b>Average per Farm (\$)</b>						
<b>Total operating revenues</b>						
Newfoundland and Labrador	21,647 <sup>A</sup>	66,514 <sup>A</sup>	162,391 <sup>A</sup>	x	1,306,219 <sup>A</sup>	266,013 <sup>A</sup>
Prince Edward Island	24,071 <sup>A</sup>	72,970 <sup>A</sup>	162,387 <sup>A</sup>	345,072 <sup>A</sup>	1,056,416 <sup>A</sup>	260,523 <sup>A</sup>
Nova Scotia	23,689 <sup>A</sup>	72,652 <sup>A</sup>	165,877 <sup>A</sup>	353,724 <sup>A</sup>	1,193,196 <sup>A</sup>	194,419 <sup>A</sup>
New Brunswick	23,939 <sup>A</sup>	70,686 <sup>A</sup>	169,252 <sup>A</sup>	355,259 <sup>A</sup>	1,172,626 <sup>A</sup>	226,582 <sup>A</sup>
Quebec	26,227 <sup>A</sup>	72,626 <sup>A</sup>	167,228 <sup>A</sup>	343,202 <sup>A</sup>	1,307,411 <sup>A</sup>	236,501 <sup>A</sup>
Ontario	23,868 <sup>A</sup>	70,914 <sup>A</sup>	164,695 <sup>A</sup>	344,003 <sup>A</sup>	1,417,394 <sup>A</sup>	198,539 <sup>A</sup>
Manitoba	25,734 <sup>A</sup>	72,840 <sup>A</sup>	159,216 <sup>A</sup>	344,730 <sup>A</sup>	1,400,809 <sup>A</sup>	173,137 <sup>A</sup>
Saskatchewan	26,422 <sup>A</sup>	71,900 <sup>A</sup>	155,221 <sup>A</sup>	335,203 <sup>A</sup>	1,108,486 <sup>A</sup>	113,530 <sup>A</sup>
Alberta	25,406 <sup>A</sup>	72,123 <sup>A</sup>	156,803 <sup>A</sup>	343,579 <sup>A</sup>	2,201,457 <sup>A</sup>	204,663 <sup>A</sup>
British Columbia	23,415 <sup>A</sup>	71,029 <sup>A</sup>	161,760 <sup>A</sup>	358,534 <sup>A</sup>	1,464,070 <sup>A</sup>	230,081 <sup>A</sup>
<b>Canada</b>	<b>25,271<sup>A</sup></b>	<b>71,919<sup>A</sup></b>	<b>160,091<sup>A</sup></b>	<b>343,028<sup>A</sup></b>	<b>1,524,177<sup>A</sup></b>	<b>182,747<sup>A</sup></b>
<b>Total operating expenses</b>						
Newfoundland and Labrador	20,523 <sup>A</sup>	69,970 <sup>A</sup>	151,012 <sup>A</sup>	x	1,179,578 <sup>A</sup>	242,250 <sup>A</sup>
Prince Edward Island	23,494 <sup>A</sup>	63,104 <sup>A</sup>	135,367 <sup>A</sup>	283,052 <sup>A</sup>	914,873 <sup>A</sup>	223,343 <sup>A</sup>
Nova Scotia	19,748 <sup>A</sup>	55,918 <sup>A</sup>	135,489 <sup>A</sup>	282,459 <sup>A</sup>	1,029,194 <sup>A</sup>	163,206 <sup>A</sup>
New Brunswick	22,046 <sup>A</sup>	64,659 <sup>A</sup>	139,003 <sup>A</sup>	296,964 <sup>A</sup>	1,023,292 <sup>A</sup>	195,577 <sup>A</sup>
Quebec	24,966 <sup>A</sup>	56,900 <sup>A</sup>	124,565 <sup>A</sup>	269,356 <sup>A</sup>	1,167,027 <sup>A</sup>	197,646 <sup>A</sup>
Ontario	24,598 <sup>A</sup>	61,031 <sup>A</sup>	133,314 <sup>A</sup>	279,364 <sup>A</sup>	1,253,840 <sup>A</sup>	171,871 <sup>A</sup>
Manitoba	23,905 <sup>A</sup>	60,653 <sup>A</sup>	133,351 <sup>A</sup>	293,073 <sup>A</sup>	1,221,802 <sup>A</sup>	149,006 <sup>A</sup>
Saskatchewan	22,657 <sup>A</sup>	57,915 <sup>A</sup>	124,599 <sup>A</sup>	274,785 <sup>A</sup>	955,211 <sup>A</sup>	93,768 <sup>A</sup>
Alberta	23,076 <sup>A</sup>	57,185 <sup>A</sup>	123,272 <sup>A</sup>	280,611 <sup>A</sup>	2,038,782 <sup>A</sup>	179,608 <sup>A</sup>
British Columbia	25,376 <sup>A</sup>	63,854 <sup>A</sup>	134,238 <sup>A</sup>	310,540 <sup>A</sup>	1,280,743 <sup>A</sup>	202,504 <sup>A</sup>
<b>Canada</b>	<b>23,624<sup>A</sup></b>	<b>58,729<sup>A</sup></b>	<b>127,341<sup>A</sup></b>	<b>279,734<sup>A</sup></b>	<b>1,363,911<sup>A</sup></b>	<b>156,785<sup>A</sup></b>
<b>Net operating income</b>						
Newfoundland and Labrador	1,125	-3,456	11,379	x	126,642	23,762
Prince Edward Island	577	9,867	27,019	62,021	141,543	37,180
Nova Scotia	3,941	16,734	30,388	71,265	164,003	31,214
New Brunswick	1,892	6,026	30,249	58,295	149,334	31,005
Quebec	1,261	15,726	42,663	73,846	140,384	38,856
Ontario	-729	9,883	31,381	64,639	163,554	26,668
Manitoba	1,829	12,187	25,864	51,657	179,007	24,131
Saskatchewan	3,765	13,986	30,621	60,418	153,275	19,761
Alberta	2,331	14,938	33,531	62,969	162,675	25,055
British Columbia	-1,961	7,175	27,522	47,994	183,327	27,577
<b>Canada</b>	<b>1,646</b>	<b>13,190</b>	<b>32,749</b>	<b>63,294</b>	<b>160,266</b>	<b>25,962</b>

Table 2.9

## Average Operating Revenues and Expenses by Revenue Class and Farm Type, Canada, 2000

Farm Type	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>						
Oilseed and grain farming	36,710 <sup>A</sup>	18,185 <sup>A</sup>	21,005 <sup>A</sup>	7,005 <sup>A</sup>	2,355 <sup>A</sup>	85,265 <sup>A</sup>
Potato farming	330 <sup>D</sup>	185 <sup>D</sup>	225 <sup>B</sup>	260 <sup>B</sup>	525 <sup>A</sup>	1,520 <sup>B</sup>
Other vegetable (except potato) and melon farming	1,135 <sup>C</sup>	420 <sup>C</sup>	505 <sup>B</sup>	295 <sup>C</sup>	365 <sup>B</sup>	2,715 <sup>B</sup>
Fruit and tree nut farming	2,530 <sup>B</sup>	980 <sup>B</sup>	930 <sup>B</sup>	275 <sup>B</sup>	205 <sup>B</sup>	4,920 <sup>A</sup>
Greenhouse, nursery and floriculture production	1,115 <sup>C</sup>	490 <sup>C</sup>	740 <sup>B</sup>	450 <sup>B</sup>	890 <sup>A</sup>	3,685 <sup>A</sup>
Other crop farming	8,215 <sup>A</sup>	2,165 <sup>B</sup>	1,955 <sup>A</sup>	1,050 <sup>B</sup>	410 <sup>B</sup>	13,790 <sup>A</sup>
<b>Crop production</b>	<b>50,030<sup>A</sup></b>	<b>22,425<sup>A</sup></b>	<b>25,365<sup>A</sup></b>	<b>9,335<sup>A</sup></b>	<b>4,745<sup>A</sup></b>	<b>111,895<sup>A</sup></b>
Beef cattle ranching and farming, including feedlots	37,685 <sup>A</sup>	14,755 <sup>A</sup>	12,045 <sup>A</sup>	3,760 <sup>A</sup>	2,810 <sup>A</sup>	71,050 <sup>A</sup>
Dairy cattle and milk production	1,005 <sup>C</sup>	1,730 <sup>B</sup>	8,720 <sup>A</sup>	5,310 <sup>A</sup>	1,760 <sup>A</sup>	18,520 <sup>A</sup>
Hog and pig farming	1,160 <sup>C</sup>	710 <sup>C</sup>	1,520 <sup>A</sup>	1,430 <sup>A</sup>	1,920 <sup>A</sup>	6,740 <sup>A</sup>
Poultry and egg production	725 <sup>C</sup>	230 <sup>D</sup>	625 <sup>B</sup>	1,170 <sup>A</sup>	1,525 <sup>A</sup>	4,275 <sup>A</sup>
Other animal production	7,685 <sup>B</sup>	1,915 <sup>B</sup>	1,440 <sup>B</sup>	620 <sup>B</sup>	490 <sup>A</sup>	12,145 <sup>A</sup>
<b>Animal production</b>	<b>48,265<sup>A</sup></b>	<b>19,340<sup>A</sup></b>	<b>24,345<sup>A</sup></b>	<b>12,290<sup>A</sup></b>	<b>8,500<sup>A</sup></b>	<b>112,730<sup>A</sup></b>
<b>Total</b>	<b>98,290<sup>A</sup></b>	<b>41,760<sup>A</sup></b>	<b>49,705<sup>A</sup></b>	<b>21,620<sup>A</sup></b>	<b>13,245<sup>A</sup></b>	<b>224,630<sup>A</sup></b>
<b>Average per Farm (\$)</b>						
<b>Total operating revenues</b>						
Oilseed and grain farming	26,317 <sup>A</sup>	72,261 <sup>A</sup>	156,707 <sup>A</sup>	338,233 <sup>A</sup>	811,271 <sup>A</sup>	115,557 <sup>A</sup>
Potato farming	23,298 <sup>C</sup>	70,646 <sup>A</sup>	168,752 <sup>A</sup>	375,290 <sup>A</sup>	1,275,383 <sup>A</sup>	542,328 <sup>B</sup>
Other vegetable (except potato) and melon farming	25,830 <sup>A</sup>	71,532 <sup>A</sup>	161,999 <sup>A</sup>	335,852 <sup>A</sup>	1,273,660 <sup>A</sup>	258,435 <sup>A</sup>
Fruit and tree nut farming	25,226 <sup>A</sup>	69,881 <sup>A</sup>	162,423 <sup>A</sup>	341,738 <sup>A</sup>	1,259,853 <sup>A</sup>	129,472 <sup>A</sup>
Greenhouse, nursery and floriculture production	24,280 <sup>A</sup>	70,089 <sup>A</sup>	165,482 <sup>A</sup>	353,102 <sup>A</sup>	2,399,319 <sup>A</sup>	673,436 <sup>A</sup>
Other crop farming	23,137 <sup>A</sup>	69,252 <sup>A</sup>	160,189 <sup>A</sup>	336,242 <sup>A</sup>	979,711 <sup>A</sup>	101,914 <sup>A</sup>
<b>Crop production</b>	<b>25,664<sup>A</sup></b>	<b>71,793<sup>A</sup></b>	<b>157,652<sup>A</sup></b>	<b>339,751<sup>A</sup></b>	<b>1,230,048<sup>A</sup></b>	<b>142,116<sup>A</sup></b>
Beef cattle ranching and farming, including feedlots	25,130 <sup>A</sup>	71,288 <sup>A</sup>	153,370 <sup>A</sup>	341,646 <sup>A</sup>	2,367,217 <sup>A</sup>	165,843 <sup>A</sup>
Dairy cattle and milk production	29,744 <sup>A</sup>	77,957 <sup>A</sup>	174,143 <sup>A</sup>	338,871 <sup>A</sup>	809,285 <sup>A</sup>	264,850 <sup>A</sup>
Hog and pig farming	25,408 <sup>B</sup>	76,904 <sup>A</sup>	169,856 <sup>A</sup>	359,625 <sup>A</sup>	1,760,538 <sup>A</sup>	628,590 <sup>A</sup>
Poultry and egg production	21,759 <sup>B</sup>	70,438 <sup>A</sup>	178,289 <sup>A</sup>	366,329 <sup>A</sup>	1,337,512 <sup>A</sup>	610,370 <sup>A</sup>
Other animal production	23,126 <sup>A</sup>	71,213 <sup>A</sup>	155,990 <sup>A</sup>	353,025 <sup>A</sup>	1,758,521 <sup>A</sup>	133,023 <sup>A</sup>
<b>Animal production</b>	<b>24,863<sup>A</sup></b>	<b>72,068<sup>A</sup></b>	<b>162,631<sup>A</sup></b>	<b>345,490<sup>A</sup></b>	<b>1,688,459<sup>A</sup></b>	<b>223,080<sup>A</sup></b>
<b>Total</b>	<b>25,271<sup>A</sup></b>	<b>71,919<sup>A</sup></b>	<b>160,091<sup>A</sup></b>	<b>343,028<sup>A</sup></b>	<b>1,524,177<sup>A</sup></b>	<b>182,747<sup>A</sup></b>
<b>Total operating expenses</b>						
Oilseed and grain farming	22,238 <sup>A</sup>	58,081 <sup>A</sup>	124,360 <sup>A</sup>	271,563 <sup>A</sup>	655,456 <sup>A</sup>	93,024 <sup>A</sup>
Potato farming	23,465 <sup>D</sup>	50,150 <sup>D</sup>	147,834 <sup>A</sup>	323,008 <sup>A</sup>	1,070,436 <sup>A</sup>	457,197 <sup>B</sup>
Other vegetable (except potato) and melon farming	22,359 <sup>B</sup>	56,768 <sup>B</sup>	136,211 <sup>A</sup>	278,268 <sup>A</sup>	1,104,374 <sup>A</sup>	221,064 <sup>A</sup>
Fruit and tree nut farming	24,369 <sup>A</sup>	62,462 <sup>A</sup>	139,602 <sup>A</sup>	337,947 <sup>A</sup>	1,083,461 <sup>A</sup>	115,656 <sup>A</sup>
Greenhouse, nursery and floriculture production	23,508 <sup>B</sup>	62,909 <sup>B</sup>	140,512 <sup>A</sup>	314,342 <sup>A</sup>	2,116,250 <sup>A</sup>	594,025 <sup>A</sup>
Other crop farming	20,999 <sup>A</sup>	51,900 <sup>A</sup>	127,811 <sup>A</sup>	270,556 <sup>A</sup>	829,919 <sup>A</sup>	83,900 <sup>A</sup>
<b>Crop production</b>	<b>22,182<sup>A</sup></b>	<b>57,691<sup>A</sup></b>	<b>126,097<sup>A</sup></b>	<b>277,100<sup>A</sup></b>	<b>1,043,486<sup>A</sup></b>	<b>117,441<sup>A</sup></b>
Beef cattle ranching and farming, including feedlots	24,287 <sup>A</sup>	58,960 <sup>A</sup>	126,945 <sup>A</sup>	300,853 <sup>A</sup>	2,326,152 <sup>A</sup>	154,575 <sup>A</sup>
Dairy cattle and milk production	24,503 <sup>D</sup>	55,598 <sup>A</sup>	125,592 <sup>A</sup>	252,055 <sup>A</sup>	627,938 <sup>A</sup>	197,518 <sup>A</sup>
Hog and pig farming	21,308 <sup>B</sup>	65,238 <sup>A</sup>	141,864 <sup>A</sup>	306,570 <sup>A</sup>	1,560,683 <sup>A</sup>	552,150 <sup>A</sup>
Poultry and egg production	23,335 <sup>B</sup>	69,165 <sup>D</sup>	149,084 <sup>A</sup>	309,824 <sup>A</sup>	1,182,813 <sup>A</sup>	535,723 <sup>A</sup>
Other animal production	30,025 <sup>A</sup>	68,320 <sup>A</sup>	138,366 <sup>A</sup>	309,014 <sup>A</sup>	1,381,591 <sup>A</sup>	117,452 <sup>A</sup>
<b>Animal production</b>	<b>25,119<sup>A</sup></b>	<b>59,935<sup>A</sup></b>	<b>128,637<sup>A</sup></b>	<b>281,713<sup>A</sup></b>	<b>1,542,880<sup>A</sup></b>	<b>195,840<sup>A</sup></b>
<b>Total</b>	<b>23,624<sup>A</sup></b>	<b>58,729<sup>A</sup></b>	<b>127,341<sup>A</sup></b>	<b>279,734<sup>A</sup></b>	<b>1,363,911<sup>A</sup></b>	<b>156,785<sup>A</sup></b>
<b>Net operating income</b>						
Oilseed and grain farming	4,078	14,180	32,347	66,670	155,815	22,533
Potato farming	-168	20,496	20,918	52,282	204,947	85,131
Other vegetable (except potato) and melon farming	3,471	14,764	25,788	57,585	169,286	37,370
Fruit and tree nut farming	856	7,419	22,821	3,791	176,392	13,816
Greenhouse, nursery and floriculture production	772	7,179	24,970	38,760	283,069	79,411
Other crop farming	2,138	17,353	32,378	65,686	149,792	18,014
<b>Crop production</b>	<b>3,481</b>	<b>14,102</b>	<b>31,554</b>	<b>62,651</b>	<b>186,562</b>	<b>24,675</b>
Beef cattle ranching and farming, including feedlots	843	12,327	26,425	40,793	41,066	11,268
Dairy cattle and milk production	5,242	22,359	48,552	86,816	181,348	67,332
Hog and pig farming	4,100	11,666	27,992	53,055	199,855	76,441
Poultry and egg production	-1,576	1,273	29,205	56,505	154,699	74,647
Other animal production	-6,899	2,893	17,624	44,010	376,929	15,571
<b>Animal production</b>	<b>-256</b>	<b>12,133</b>	<b>33,994</b>	<b>63,778</b>	<b>145,578</b>	<b>27,239</b>
<b>Total</b>	<b>1,646</b>	<b>13,190</b>	<b>32,749</b>	<b>63,294</b>	<b>160,266</b>	<b>25,962</b>





Table 2.10

## Distribution of Farms by Net Operating Income, Province and Farm Type, 2000 (continued)

Farm Type	Net Operating Income						Average Net Operating Income	Farms with Negative or Zero Net Operating Income
	\$0 or less	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total		
							\$	%
<b>Nova Scotia</b>								
Oilseed and grain farming	x	x	0	x	x	x	x	x
Potato farming	x	x	x	x	x	x	x	x
Other vegetable (except potato) and melon farming	x	50 <sup>E</sup>	x	x	x	80 <sup>D</sup>	25,025	x
Fruit and tree nut farming	75 <sup>D</sup>	280 <sup>C</sup>	95 <sup>D</sup>	35 <sup>C</sup>	x	520 <sup>B</sup>	28,919	14.4
Greenhouse, nursery and floriculture production	45 <sup>D</sup>	140 <sup>D</sup>	35 <sup>E</sup>	x	x	240 <sup>C</sup>	17,709	18.8
Other crop farming	x	75 <sup>D</sup>	x	x	x	140 <sup>D</sup>	18,262	x
<b>Crop production</b>	<b>180<sup>C</sup></b>	<b>545<sup>B</sup></b>	<b>165<sup>C</sup></b>	<b>65<sup>B</sup></b>	<b>45<sup>A</sup></b>	<b>1,010<sup>A</sup></b>	<b>23,746</b>	<b>17.8</b>
Beef cattle ranching and farming, including feedlots	225 <sup>C</sup>	345 <sup>B</sup>	35 <sup>D</sup>	x	x	625 <sup>B</sup>	5,198	36.0
Dairy cattle and milk production	x	55 <sup>C</sup>	70 <sup>B</sup>	105 <sup>B</sup>	95 <sup>A</sup>	345 <sup>A</sup>	77,301	x
Hog and pig farming	x	x	x	x	x	75 <sup>B</sup>	54,733	x
Poultry and egg production	x	35 <sup>D</sup>	x	x	35 <sup>A</sup>	120 <sup>B</sup>	98,409	x
Other animal production	75 <sup>D</sup>	95 <sup>D</sup>	x	x	x	210 <sup>C</sup>	21,318	35.7
<b>Animal production</b>	<b>340<sup>B</sup></b>	<b>545<sup>B</sup></b>	<b>150<sup>B</sup></b>	<b>185<sup>A</sup></b>	<b>170<sup>A</sup></b>	<b>1,375<sup>A</sup></b>	<b>36,702</b>	<b>24.7</b>
<b>Total</b>	<b>520<sup>B</sup></b>	<b>1,095<sup>A</sup></b>	<b>320<sup>B</sup></b>	<b>245<sup>A</sup></b>	<b>205<sup>A</sup></b>	<b>2,390<sup>A</sup></b>	<b>31,214</b>	<b>21.8</b>
<b>New Brunswick</b>								
Oilseed and grain farming	x	x	x	x	0	x	x	x
Potato farming	50 <sup>D</sup>	45 <sup>B</sup>	35 <sup>B</sup>	45 <sup>B</sup>	80 <sup>A</sup>	260 <sup>A</sup>	80,488	19.2
Other vegetable (except potato) and melon farming	x	45 <sup>D</sup>	x	x	x	65 <sup>D</sup>	17,815	x
Fruit and tree nut farming	55 <sup>D</sup>	90 <sup>C</sup>	x	x	x	180 <sup>B</sup>	10,994	30.6
Greenhouse, nursery and floriculture production	25 <sup>E</sup>	45 <sup>D</sup>	x	x	x	100 <sup>C</sup>	41,935	25.0
Other crop farming	50 <sup>D</sup>	70 <sup>D</sup>	x	x	x	145 <sup>C</sup>	8,754	34.5
<b>Crop production</b>	<b>200<sup>B</sup></b>	<b>305<sup>B</sup></b>	<b>95<sup>B</sup></b>	<b>85<sup>A</sup></b>	<b>85<sup>A</sup></b>	<b>765<sup>A</sup></b>	<b>38,180</b>	<b>26.1</b>
Beef cattle ranching and farming, including feedlots	175 <sup>B</sup>	345 <sup>B</sup>	x	x	x	555 <sup>B</sup>	6,835	31.5
Dairy cattle and milk production	x	35 <sup>B</sup>	75 <sup>B</sup>	95 <sup>A</sup>	50 <sup>A</sup>	280 <sup>A</sup>	60,595	x
Hog and pig farming	x	x	x	x	x	75 <sup>C</sup>	17,942	x
Poultry and egg production	x	x	x	x	25 <sup>B</sup>	75 <sup>C</sup>	72,367	x
Other animal production	35 <sup>E</sup>	45 <sup>D</sup>	x	x	x	90 <sup>D</sup>	3,391	38.9
<b>Animal production</b>	<b>255<sup>B</sup></b>	<b>465<sup>B</sup></b>	<b>150<sup>B</sup></b>	<b>130<sup>A</sup></b>	<b>85<sup>A</sup></b>	<b>1,080<sup>A</sup></b>	<b>25,899</b>	<b>23.6</b>
<b>Total</b>	<b>460<sup>B</sup></b>	<b>765<sup>A</sup></b>	<b>240<sup>A</sup></b>	<b>215<sup>A</sup></b>	<b>175<sup>A</sup></b>	<b>1,850<sup>A</sup></b>	<b>31,005</b>	<b>24.9</b>
<b>Quebec</b>								
Oilseed and grain farming	585 <sup>C</sup>	1,190 <sup>B</sup>	550 <sup>C</sup>	445 <sup>B</sup>	295 <sup>B</sup>	3,080 <sup>A</sup>	34,393	19.0
Potato farming	F	70 <sup>E</sup>	F	30 <sup>D</sup>	90 <sup>C</sup>	285 <sup>C</sup>	85,496	F
Other vegetable (except potato) and melon farming	145 <sup>D</sup>	405 <sup>C</sup>	220 <sup>C</sup>	100 <sup>D</sup>	120 <sup>C</sup>	980 <sup>B</sup>	46,506	14.8
Fruit and tree nut farming	260 <sup>D</sup>	380 <sup>D</sup>	105 <sup>E</sup>	30 <sup>E</sup>	x	795 <sup>B</sup>	20,951	32.7
Greenhouse, nursery and floriculture production	135 <sup>E</sup>	355 <sup>C</sup>	140 <sup>D</sup>	110 <sup>D</sup>	95 <sup>C</sup>	835 <sup>B</sup>	44,302	16.2
Other crop farming	735 <sup>C</sup>	1,820 <sup>B</sup>	190 <sup>D</sup>	140 <sup>D</sup>	55 <sup>E</sup>	2,930 <sup>B</sup>	11,671	25.1
<b>Crop production</b>	<b>1,910<sup>B</sup></b>	<b>4,205<sup>A</sup></b>	<b>1,265<sup>B</sup></b>	<b>845<sup>B</sup></b>	<b>675<sup>A</sup></b>	<b>8,895<sup>A</sup></b>	<b>29,656</b>	<b>21.5</b>
Beef cattle ranching and farming, including feedlots	1,655 <sup>B</sup>	2,865 <sup>B</sup>	600 <sup>C</sup>	295 <sup>C</sup>	105 <sup>C</sup>	5,515 <sup>A</sup>	7,926	30.0
Dairy cattle and milk production	155 <sup>C</sup>	1,175 <sup>B</sup>	2,550 <sup>A</sup>	3,625 <sup>A</sup>	1,350 <sup>A</sup>	8,860 <sup>A</sup>	63,687	1.7
Hog and pig farming	305 <sup>C</sup>	300 <sup>C</sup>	455 <sup>B</sup>	425 <sup>B</sup>	350 <sup>B</sup>	1,850 <sup>A</sup>	55,221	16.5
Poultry and egg production	90 <sup>E</sup>	195 <sup>D</sup>	135 <sup>D</sup>	185 <sup>C</sup>	300 <sup>B</sup>	910 <sup>B</sup>	97,455	9.9
Other animal production	570 <sup>C</sup>	560 <sup>C</sup>	170 <sup>D</sup>	70 <sup>E</sup>	60 <sup>D</sup>	1,420 <sup>B</sup>	3,013	40.1
<b>Animal production</b>	<b>2,780<sup>B</sup></b>	<b>5,095<sup>A</sup></b>	<b>3,915<sup>A</sup></b>	<b>4,605<sup>A</sup></b>	<b>2,170<sup>A</sup></b>	<b>18,560<sup>A</sup></b>	<b>43,266</b>	<b>15.0</b>
<b>Total</b>	<b>4,685<sup>A</sup></b>	<b>9,305<sup>A</sup></b>	<b>5,185<sup>A</sup></b>	<b>5,455<sup>A</sup></b>	<b>2,840<sup>A</sup></b>	<b>27,460<sup>A</sup></b>	<b>38,856</b>	<b>17.1</b>



Table 2.10

## Distribution of Farms by Net Operating Income, Province and Farm Type, 2000 (concluded)

Farm Type	Net Operating Income						Average Net Operating Income	Farms with Negative or Zero Net Operating Income
	\$0 or less	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total		
	number						\$	%
<b>Alberta</b>								
Oilseed and grain farming	3,255 <sup>B</sup>	8,220 <sup>A</sup>	3,580 <sup>B</sup>	2,280 <sup>A</sup>	1,230 <sup>A</sup>	18,565 <sup>A</sup>	29,564	17.5
Potato farming	x	x	x	x	40 <sup>C</sup>	65 <sup>C</sup>	211,600	x
Other vegetable (except potato) and melon farming	x	x	x	x	x	40 <sup>C</sup>	84,253	x
Fruit and tree nut farming	x	F	0	0	0	F	F	x
Greenhouse, nursery and floriculture production	F	70 <sup>D</sup>	35 <sup>D</sup>	30 <sup>E</sup>	45 <sup>C</sup>	280 <sup>D</sup>	58,981	F
Other crop farming	1,155 <sup>C</sup>	1,965 <sup>C</sup>	560 <sup>C</sup>	320 <sup>C</sup>	125 <sup>C</sup>	4,125 <sup>B</sup>	17,311	28.0
<b>Crop production</b>	<b>4,570<sup>B</sup></b>	<b>10,305<sup>A</sup></b>	<b>4,185<sup>A</sup></b>	<b>2,635<sup>A</sup></b>	<b>1,445<sup>A</sup></b>	<b>23,145<sup>A</sup></b>	<b>28,265</b>	<b>19.7</b>
Beef cattle ranching and farming, including feedlots	8,085 <sup>A</sup>	10,600 <sup>A</sup>	4,280 <sup>A</sup>	2,395 <sup>A</sup>	1,075 <sup>A</sup>	26,440 <sup>A</sup>	16,189	30.6
Dairy cattle and milk production	40 <sup>E</sup>	60 <sup>D</sup>	140 <sup>D</sup>	215 <sup>C</sup>	275 <sup>B</sup>	740 <sup>B</sup>	103,966	5.4
Hog and pig farming	110 <sup>B</sup>	135 <sup>C</sup>	155 <sup>D</sup>	115 <sup>C</sup>	190 <sup>B</sup>	695 <sup>A</sup>	103,775	15.8
Poultry and egg production	60 <sup>D</sup>	80 <sup>D</sup>	55 <sup>D</sup>	75 <sup>C</sup>	70 <sup>C</sup>	340 <sup>B</sup>	36,084	17.6
Other animal production	1,250 <sup>C</sup>	1,175 <sup>C</sup>	275 <sup>D</sup>	105 <sup>C</sup>	190 <sup>B</sup>	3,005 <sup>B</sup>	36,466	41.6
<b>Animal production</b>	<b>9,545<sup>A</sup></b>	<b>12,045<sup>A</sup></b>	<b>4,905<sup>A</sup></b>	<b>2,910<sup>A</sup></b>	<b>1,810<sup>A</sup></b>	<b>31,210<sup>A</sup></b>	<b>22,676</b>	<b>30.6</b>
<b>Total</b>	<b>14,110<sup>A</sup></b>	<b>22,355<sup>A</sup></b>	<b>9,095<sup>A</sup></b>	<b>5,540<sup>A</sup></b>	<b>3,250<sup>A</sup></b>	<b>54,360<sup>A</sup></b>	<b>25,055</b>	<b>26.0</b>
<b>British Columbia</b>								
Oilseed and grain farming	70 <sup>C</sup>	280 <sup>C</sup>	85 <sup>D</sup>	35 <sup>D</sup>	x	485 <sup>B</sup>	23,919	14.4
Potato farming	x	x	x	x	x	65 <sup>C</sup>	81,166	x
Other vegetable (except potato) and melon farming	120 <sup>D</sup>	165 <sup>C</sup>	50 <sup>D</sup>	x	x	370 <sup>B</sup>	15,167	32.4
Fruit and tree nut farming	710 <sup>B</sup>	925 <sup>B</sup>	205 <sup>B</sup>	115 <sup>C</sup>	60 <sup>B</sup>	2,020 <sup>A</sup>	6,855	35.1
Greenhouse, nursery and floriculture production	165 <sup>C</sup>	215 <sup>C</sup>	105 <sup>C</sup>	80 <sup>C</sup>	130 <sup>A</sup>	700 <sup>A</sup>	126,047	23.6
Other crop farming	380 <sup>C</sup>	440 <sup>B</sup>	90 <sup>D</sup>	60 <sup>D</sup>	x	990 <sup>B</sup>	6,486	38.4
<b>Crop production</b>	<b>1,455<sup>A</sup></b>	<b>2,030<sup>A</sup></b>	<b>550<sup>B</sup></b>	<b>320<sup>B</sup></b>	<b>270<sup>A</sup></b>	<b>4,620<sup>A</sup></b>	<b>28,279</b>	<b>31.5</b>
Beef cattle ranching and farming, including feedlots	1,265 <sup>A</sup>	1,335 <sup>A</sup>	355 <sup>B</sup>	230 <sup>B</sup>	115 <sup>B</sup>	3,305 <sup>A</sup>	11,874	38.3
Dairy cattle and milk production	50 <sup>D</sup>	80 <sup>D</sup>	105 <sup>B</sup>	225 <sup>B</sup>	280 <sup>A</sup>	740 <sup>A</sup>	101,027	6.8
Hog and pig farming	F	x	x	x	x	95 <sup>C</sup>	73,839	F
Poultry and egg production	135 <sup>C</sup>	120 <sup>C</sup>	70 <sup>B</sup>	120 <sup>B</sup>	170 <sup>A</sup>	610 <sup>A</sup>	65,595	22.1
Other animal production	615 <sup>B</sup>	325 <sup>C</sup>	55 <sup>D</sup>	35 <sup>D</sup>	x	1,055 <sup>B</sup>	-4,138	58.3
<b>Animal production</b>	<b>2,090<sup>A</sup></b>	<b>1,885<sup>A</sup></b>	<b>595<sup>B</sup></b>	<b>625<sup>A</sup></b>	<b>610<sup>A</sup></b>	<b>5,810<sup>A</sup></b>	<b>27,019</b>	<b>36.0</b>
<b>Total</b>	<b>3,550<sup>A</sup></b>	<b>3,910<sup>A</sup></b>	<b>1,145<sup>A</sup></b>	<b>940<sup>A</sup></b>	<b>880<sup>A</sup></b>	<b>10,425<sup>A</sup></b>	<b>27,577</b>	<b>34.1</b>

Table 2.11

## Distribution of Farms by Net Operating Income, Revenue Class and Farm Type, Canada, 2000

Farm Type	Net Operating Income						Average Net Operating Income	Farms with Negative or Zero Net Operating Income
	\$0 or less	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total		
	number						\$	%
<b>\$10,000–\$49,999</b>								
Oilseed and grain farming	11,475 <sup>A</sup>	23,655 <sup>A</sup>	1,580 <sup>C</sup>	...	...	36,710 <sup>A</sup>	4,078	31.3
Potato farming	F	145 <sup>E</sup>	x	...	...	330 <sup>D</sup>	-168	F
Other vegetable (except potato) and melon farming	310 <sup>C</sup>	805 <sup>C</sup>	x	...	...	1,135 <sup>C</sup>	3,471	27.3
Fruit and tree nut farming	1,015 <sup>B</sup>	1,435 <sup>B</sup>	75 <sup>E</sup>	...	...	2,530 <sup>B</sup>	856	40.1
Greenhouse, nursery and floriculture production	430 <sup>D</sup>	660 <sup>C</sup>	x	...	...	1,115 <sup>C</sup>	772	38.6
Other crop farming	3,150 <sup>B</sup>	4,900 <sup>B</sup>	165 <sup>E</sup>	...	...	8,215 <sup>A</sup>	2,138	38.3
<b>Crop production</b>	<b>16,525<sup>A</sup></b>	<b>31,605<sup>A</sup></b>	<b>1,895<sup>C</sup></b>	...	...	<b>50,030<sup>A</sup></b>	<b>3,481</b>	<b>33.0</b>
Beef cattle ranching and farming, including feedlots	15,620 <sup>A</sup>	20,970 <sup>A</sup>	1,100 <sup>D</sup>	...	...	37,685 <sup>A</sup>	843	41.4
Dairy cattle and milk production	160 <sup>E</sup>	760 <sup>D</sup>	F	...	...	1,005 <sup>C</sup>	5,242	15.9
Hog and pig farming	510 <sup>D</sup>	545 <sup>D</sup>	F	...	...	1,160 <sup>C</sup>	4,100	44.0
Poultry and egg production	330 <sup>D</sup>	370 <sup>D</sup>	F	...	...	725 <sup>C</sup>	-1,576	45.5
Other animal production	4,550 <sup>B</sup>	3,035 <sup>B</sup>	F	...	...	7,685 <sup>B</sup>	-6,899	59.2
<b>Animal production</b>	<b>21,165<sup>A</sup></b>	<b>25,680<sup>A</sup></b>	<b>1,420<sup>C</sup></b>	...	...	<b>48,265<sup>A</sup></b>	<b>-256</b>	<b>43.9</b>
<b>Total</b>	<b>37,695<sup>A</sup></b>	<b>57,285<sup>A</sup></b>	<b>3,310<sup>B</sup></b>	...	...	<b>98,290<sup>A</sup></b>	<b>1,646</b>	<b>38.4</b>
<b>\$50,000–\$99,999</b>								
Oilseed and grain farming	3,550 <sup>A</sup>	9,730 <sup>A</sup>	4,255 <sup>A</sup>	660 <sup>C</sup>	...	18,185 <sup>A</sup>	14,180	19.5
Potato farming	x	85 <sup>C</sup>	F	x	...	185 <sup>D</sup>	20,496	x
Other vegetable (except potato) and melon farming	85 <sup>E</sup>	215 <sup>D</sup>	110 <sup>E</sup>	x	...	420 <sup>C</sup>	14,764	20.2
Fruit and tree nut farming	255 <sup>D</sup>	540 <sup>B</sup>	160 <sup>C</sup>	x	...	980 <sup>B</sup>	7,419	26.0
Greenhouse, nursery and floriculture production	85 <sup>D</sup>	300 <sup>D</sup>	85 <sup>D</sup>	x	...	490 <sup>C</sup>	7,179	17.3
Other crop farming	370 <sup>D</sup>	1,040 <sup>C</sup>	635 <sup>C</sup>	115 <sup>E</sup>	...	2,165 <sup>B</sup>	17,353	17.1
<b>Crop production</b>	<b>4,375<sup>A</sup></b>	<b>11,915<sup>A</sup></b>	<b>5,315<sup>A</sup></b>	<b>820<sup>C</sup></b>	...	<b>22,425<sup>A</sup></b>	<b>14,102</b>	<b>19.5</b>
Beef cattle ranching and farming, including feedlots	3,480 <sup>A</sup>	6,895 <sup>A</sup>	3,775 <sup>A</sup>	595 <sup>C</sup>	...	14,755 <sup>A</sup>	12,327	23.6
Dairy cattle and milk production	130 <sup>E</sup>	755 <sup>B</sup>	795 <sup>B</sup>	F	...	1,730 <sup>B</sup>	22,359	7.5
Hog and pig farming	95 <sup>B</sup>	435 <sup>C</sup>	165 <sup>D</sup>	x	...	710 <sup>C</sup>	11,666	13.4
Poultry and egg production	F	90 <sup>E</sup>	F	x	...	230 <sup>D</sup>	1,273	F
Other animal production	630 <sup>C</sup>	805 <sup>C</sup>	425 <sup>D</sup>	F	...	1,915 <sup>B</sup>	2,893	32.9
<b>Animal production</b>	<b>4,405<sup>A</sup></b>	<b>8,985<sup>A</sup></b>	<b>5,215<sup>A</sup></b>	<b>730<sup>C</sup></b>	...	<b>19,340<sup>A</sup></b>	<b>12,133</b>	<b>22.8</b>
<b>Total</b>	<b>8,780<sup>A</sup></b>	<b>20,900<sup>A</sup></b>	<b>10,535<sup>A</sup></b>	<b>1,545<sup>B</sup></b>	...	<b>41,760<sup>A</sup></b>	<b>13,190</b>	<b>21.0</b>
<b>\$100,000–\$249,999</b>								
Oilseed and grain farming	2,585 <sup>A</sup>	5,450 <sup>A</sup>	7,455 <sup>A</sup>	4,950 <sup>A</sup>	570 <sup>B</sup>	21,005 <sup>A</sup>	32,347	12.3
Potato farming	60 <sup>C</sup>	55 <sup>C</sup>	60 <sup>B</sup>	50 <sup>C</sup>	x	225 <sup>B</sup>	20,918	26.7
Other vegetable (except potato) and melon farming	75 <sup>D</sup>	160 <sup>D</sup>	185 <sup>C</sup>	70 <sup>D</sup>	x	505 <sup>B</sup>	25,788	14.9
Fruit and tree nut farming	185 <sup>D</sup>	285 <sup>C</sup>	270 <sup>C</sup>	170 <sup>C</sup>	x	930 <sup>B</sup>	22,821	19.9
Greenhouse, nursery and floriculture production	120 <sup>D</sup>	260 <sup>D</sup>	215 <sup>D</sup>	125 <sup>D</sup>	x	740 <sup>B</sup>	24,970	16.2
Other crop farming	305 <sup>C</sup>	480 <sup>C</sup>	545 <sup>B</sup>	555 <sup>B</sup>	65 <sup>D</sup>	1,955 <sup>A</sup>	32,378	15.6
<b>Crop production</b>	<b>3,335<sup>A</sup></b>	<b>6,700<sup>A</sup></b>	<b>8,730<sup>A</sup></b>	<b>5,915<sup>A</sup></b>	<b>685<sup>B</sup></b>	<b>25,365<sup>A</sup></b>	<b>31,554</b>	<b>13.1</b>
Beef cattle ranching and farming, including feedlots	2,175 <sup>A</sup>	3,280 <sup>A</sup>	3,800 <sup>A</sup>	2,430 <sup>A</sup>	360 <sup>B</sup>	12,045 <sup>A</sup>	26,425	18.1
Dairy cattle and milk production	290 <sup>C</sup>	1,045 <sup>B</sup>	3,280 <sup>A</sup>	3,780 <sup>A</sup>	315 <sup>C</sup>	8,720 <sup>A</sup>	48,552	3.3
Hog and pig farming	170 <sup>C</sup>	405 <sup>B</sup>	645 <sup>B</sup>	285 <sup>B</sup>	x	1,520 <sup>A</sup>	27,992	11.2
Poultry and egg production	70 <sup>D</sup>	210 <sup>C</sup>	185 <sup>C</sup>	150 <sup>D</sup>	x	625 <sup>B</sup>	29,205	11.2
Other animal production	335 <sup>C</sup>	325 <sup>C</sup>	415 <sup>C</sup>	310 <sup>C</sup>	45 <sup>D</sup>	1,440 <sup>B</sup>	17,624	23.3
<b>Animal production</b>	<b>3,050<sup>A</sup></b>	<b>5,255<sup>A</sup></b>	<b>8,325<sup>A</sup></b>	<b>6,960<sup>A</sup></b>	<b>755<sup>B</sup></b>	<b>24,345<sup>A</sup></b>	<b>33,994</b>	<b>12.5</b>
<b>Total</b>	<b>6,375<sup>A</sup></b>	<b>11,960<sup>A</sup></b>	<b>17,055<sup>A</sup></b>	<b>12,880<sup>A</sup></b>	<b>1,440<sup>B</sup></b>	<b>49,705<sup>A</sup></b>	<b>32,749</b>	<b>12.8</b>

Table 2.11

## Distribution of Farms by Net Operating Income, Revenue Class and Farm Type, Canada, 2000 (concluded)

Farm Type	Net Operating Income						Average Net Operating Income	Farms with Negative or Zero Net Operating Income
	\$0 or less	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total		
	number						\$	%
<b>\$250,000–\$499,999</b>								
Oilseed and grain farming	690 <sup>A</sup>	660 <sup>A</sup>	1,185 <sup>A</sup>	2,620 <sup>A</sup>	1,855 <sup>A</sup>	7,005 <sup>A</sup>	66,670	9.9
Potato farming	35 <sup>D</sup>	40 <sup>C</sup>	50 <sup>D</sup>	85 <sup>B</sup>	60 <sup>C</sup>	260 <sup>B</sup>	52,282	13.5
Other vegetable (except potato) and melon farming	F	40 <sup>E</sup>	80 <sup>D</sup>	100 <sup>D</sup>	45 <sup>D</sup>	295 <sup>C</sup>	57,585	F
Fruit and tree nut farming	100 <sup>D</sup>	35 <sup>D</sup>	45 <sup>D</sup>	75 <sup>C</sup>	30 <sup>C</sup>	275 <sup>B</sup>	3,791	36.4
Greenhouse, nursery and floriculture production	90 <sup>D</sup>	55 <sup>D</sup>	110 <sup>D</sup>	130 <sup>D</sup>	60 <sup>D</sup>	450 <sup>B</sup>	38,760	20.0
Other crop farming	95 <sup>D</sup>	90 <sup>D</sup>	240 <sup>C</sup>	360 <sup>B</sup>	265 <sup>B</sup>	1,050 <sup>B</sup>	65,686	9.0
<b>Crop production</b>	<b>1,035<sup>A</sup></b>	<b>915<sup>A</sup></b>	<b>1,705<sup>A</sup></b>	<b>3,360<sup>A</sup></b>	<b>2,310<sup>A</sup></b>	<b>9,335<sup>A</sup></b>	<b>62,651</b>	<b>11.1</b>
Beef cattle ranching and farming, including feedlots	875 <sup>B</sup>	465 <sup>B</sup>	655 <sup>B</sup>	1,120 <sup>A</sup>	635 <sup>B</sup>	3,760 <sup>A</sup>	40,793	23.3
Dairy cattle and milk production	120 <sup>C</sup>	235 <sup>C</sup>	620 <sup>B</sup>	2,385 <sup>A</sup>	1,955 <sup>A</sup>	5,310 <sup>A</sup>	86,816	2.3
Hog and pig farming	130 <sup>C</sup>	180 <sup>C</sup>	385 <sup>B</sup>	555 <sup>B</sup>	175 <sup>B</sup>	1,430 <sup>A</sup>	53,055	9.1
Poultry and egg production	70 <sup>D</sup>	210 <sup>C</sup>	235 <sup>C</sup>	515 <sup>B</sup>	140 <sup>C</sup>	1,170 <sup>A</sup>	56,505	6.0
Other animal production	100 <sup>C</sup>	80 <sup>D</sup>	100 <sup>D</sup>	200 <sup>C</sup>	140 <sup>C</sup>	620 <sup>B</sup>	44,010	16.1
<b>Animal production</b>	<b>1,295<sup>A</sup></b>	<b>1,165<sup>B</sup></b>	<b>1,995<sup>A</sup></b>	<b>4,785<sup>A</sup></b>	<b>3,050<sup>A</sup></b>	<b>12,290<sup>A</sup></b>	<b>63,778</b>	<b>10.5</b>
<b>Total</b>	<b>2,335<sup>A</sup></b>	<b>2,085<sup>A</sup></b>	<b>3,705<sup>A</sup></b>	<b>8,140<sup>A</sup></b>	<b>5,355<sup>A</sup></b>	<b>21,620<sup>A</sup></b>	<b>63,294</b>	<b>10.8</b>
<b>\$500,000 and over</b>								
Oilseed and grain farming	225 <sup>B</sup>	110 <sup>B</sup>	135 <sup>B</sup>	355 <sup>B</sup>	1,535 <sup>A</sup>	2,355 <sup>A</sup>	155,815	9.6
Potato farming	70 <sup>B</sup>	x	30 <sup>C</sup>	60 <sup>C</sup>	345 <sup>A</sup>	525 <sup>A</sup>	204,947	13.3
Other vegetable (except potato) and melon farming	45 <sup>D</sup>	x	x	55 <sup>D</sup>	235 <sup>B</sup>	365 <sup>B</sup>	169,286	12.3
Fruit and tree nut farming	40 <sup>D</sup>	x	x	25 <sup>D</sup>	120 <sup>B</sup>	205 <sup>B</sup>	176,392	19.5
Greenhouse, nursery and floriculture production	115 <sup>B</sup>	50 <sup>C</sup>	50 <sup>C</sup>	130 <sup>B</sup>	545 <sup>A</sup>	890 <sup>A</sup>	283,069	12.9
Other crop farming	35 <sup>D</sup>	x	x	60 <sup>D</sup>	275 <sup>B</sup>	410 <sup>B</sup>	149,792	8.5
<b>Crop production</b>	<b>525<sup>A</sup></b>	<b>215<sup>B</sup></b>	<b>265<sup>B</sup></b>	<b>680<sup>A</sup></b>	<b>3,055<sup>A</sup></b>	<b>4,745<sup>A</sup></b>	<b>186,562</b>	<b>11.1</b>
Beef cattle ranching and farming, including feedlots	920 <sup>A</sup>	305 <sup>B</sup>	255 <sup>B</sup>	440 <sup>A</sup>	880 <sup>A</sup>	2,810 <sup>A</sup>	41,066	32.7
Dairy cattle and milk production	60 <sup>D</sup>	35 <sup>D</sup>	60 <sup>C</sup>	240 <sup>B</sup>	1,365 <sup>A</sup>	1,760 <sup>A</sup>	181,348	3.4
Hog and pig farming	220 <sup>B</sup>	70 <sup>C</sup>	205 <sup>B</sup>	300 <sup>B</sup>	1,125 <sup>A</sup>	1,920 <sup>A</sup>	199,855	11.5
Poultry and egg production	90 <sup>C</sup>	75 <sup>C</sup>	165 <sup>C</sup>	295 <sup>B</sup>	900 <sup>A</sup>	1,525 <sup>A</sup>	154,699	5.9
Other animal production	50 <sup>B</sup>	x	x	50 <sup>C</sup>	355 <sup>A</sup>	490 <sup>A</sup>	376,929	10.2
<b>Animal production</b>	<b>1,340<sup>A</sup></b>	<b>505<sup>A</sup></b>	<b>710<sup>A</sup></b>	<b>1,325<sup>A</sup></b>	<b>4,620<sup>A</sup></b>	<b>8,500<sup>A</sup></b>	<b>145,578</b>	<b>15.8</b>
<b>Total</b>	<b>1,870<sup>A</sup></b>	<b>725<sup>A</sup></b>	<b>975<sup>A</sup></b>	<b>2,000<sup>A</sup></b>	<b>7,675<sup>A</sup></b>	<b>13,245<sup>A</sup></b>	<b>160,266</b>	<b>14.1</b>
<b>Total</b>								
Oilseed and grain farming	18,520 <sup>A</sup>	39,595 <sup>A</sup>	14,610 <sup>A</sup>	8,575 <sup>A</sup>	3,960 <sup>A</sup>	85,265 <sup>A</sup>	22,533	21.7
Potato farming	335 <sup>D</sup>	345 <sup>C</sup>	230 <sup>D</sup>	190 <sup>B</sup>	410 <sup>A</sup>	1,520 <sup>B</sup>	85,131	22.0
Other vegetable (except potato) and melon farming	545 <sup>C</sup>	1,230 <sup>B</sup>	395 <sup>C</sup>	235 <sup>C</sup>	300 <sup>B</sup>	2,715 <sup>B</sup>	37,370	20.1
Fruit and tree nut farming	1,595 <sup>B</sup>	2,320 <sup>B</sup>	560 <sup>B</sup>	285 <sup>B</sup>	160 <sup>B</sup>	4,920 <sup>A</sup>	13,816	32.4
Greenhouse, nursery and floriculture production	850 <sup>C</sup>	1,335 <sup>B</sup>	500 <sup>B</sup>	385 <sup>B</sup>	615 <sup>A</sup>	3,685 <sup>A</sup>	79,411	23.1
Other crop farming	3,955 <sup>B</sup>	6,525 <sup>A</sup>	1,605 <sup>B</sup>	1,095 <sup>B</sup>	605 <sup>B</sup>	13,790 <sup>A</sup>	18,014	28.7
<b>Crop production</b>	<b>25,805<sup>A</sup></b>	<b>51,360<sup>A</sup></b>	<b>17,915<sup>A</sup></b>	<b>10,775<sup>A</sup></b>	<b>6,050<sup>A</sup></b>	<b>111,895<sup>A</sup></b>	<b>24,675</b>	<b>23.1</b>
Beef cattle ranching and farming, including feedlots	23,075 <sup>A</sup>	31,915 <sup>A</sup>	9,590 <sup>A</sup>	4,590 <sup>A</sup>	1,880 <sup>A</sup>	71,050 <sup>A</sup>	11,268	32.5
Dairy cattle and milk production	760 <sup>B</sup>	2,830 <sup>B</sup>	4,845 <sup>A</sup>	6,460 <sup>A</sup>	3,630 <sup>A</sup>	18,520 <sup>A</sup>	67,332	4.1
Hog and pig farming	1,130 <sup>B</sup>	1,635 <sup>B</sup>	1,500 <sup>B</sup>	1,150 <sup>A</sup>	1,320 <sup>A</sup>	6,740 <sup>A</sup>	76,441	16.8
Poultry and egg production	630 <sup>C</sup>	955 <sup>B</sup>	660 <sup>B</sup>	990 <sup>B</sup>	1,045 <sup>A</sup>	4,275 <sup>A</sup>	74,647	14.7
Other animal production	5,670 <sup>B</sup>	4,260 <sup>B</sup>	1,070 <sup>B</sup>	610 <sup>B</sup>	535 <sup>A</sup>	12,145 <sup>A</sup>	15,571	46.7
<b>Animal production</b>	<b>31,255<sup>A</sup></b>	<b>41,595<sup>A</sup></b>	<b>17,665<sup>A</sup></b>	<b>13,790<sup>A</sup></b>	<b>8,415<sup>A</sup></b>	<b>112,730<sup>A</sup></b>	<b>27,239</b>	<b>27.7</b>
<b>Total</b>	<b>57,060<sup>A</sup></b>	<b>92,960<sup>A</sup></b>	<b>35,575<sup>A</sup></b>	<b>24,565<sup>A</sup></b>	<b>14,470<sup>A</sup></b>	<b>224,630<sup>A</sup></b>	<b>25,962</b>	<b>25.4</b>

Table 2.12

Distribution of Farms with Sales of Selected Products by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000

Revenue Class	Degree of Specialization						Number of Farms	
	Less than 25.0%	25.0% to 49.9%	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total	Distribution by Revenue Class
	number							%
<b>Grains and oilseeds</b>								
\$10,000–\$49,999	6,860 <sup>A</sup>	4,705 <sup>B</sup>	4,290 <sup>B</sup>	3,055 <sup>B</sup>	3,200 <sup>B</sup>	26,165 <sup>A</sup>	48,275 <sup>A</sup>	36.9
\$50,000–\$99,999	5,295 <sup>A</sup>	3,275 <sup>A</sup>	3,105 <sup>A</sup>	2,490 <sup>B</sup>	2,515 <sup>A</sup>	10,080 <sup>A</sup>	26,765 <sup>A</sup>	20.4
\$100,000–\$249,999	8,795 <sup>A</sup>	4,055 <sup>A</sup>	4,715 <sup>A</sup>	3,050 <sup>A</sup>	3,700 <sup>A</sup>	9,545 <sup>A</sup>	33,860 <sup>A</sup>	25.9
\$250,000–\$499,999	5,905 <sup>A</sup>	1,780 <sup>A</sup>	1,445 <sup>A</sup>	1,060 <sup>A</sup>	1,605 <sup>A</sup>	2,890 <sup>A</sup>	14,690 <sup>A</sup>	11.2
\$500,000 and over	3,975 <sup>A</sup>	965 <sup>A</sup>	545 <sup>A</sup>	315 <sup>B</sup>	625 <sup>A</sup>	855 <sup>A</sup>	7,300 <sup>A</sup>	5.6
<b>Total</b>	<b>30,840<sup>A</sup></b>	<b>14,775<sup>A</sup></b>	<b>14,110<sup>A</sup></b>	<b>9,965<sup>A</sup></b>	<b>11,655<sup>A</sup></b>	<b>49,530<sup>A</sup></b>	<b>130,890<sup>A</sup></b>	<b>100.0</b>
<b>Distribution by degree of specialization (%)</b>	<b>23.6</b>	<b>11.3</b>	<b>10.8</b>	<b>7.6</b>	<b>8.9</b>	<b>37.8</b>	<b>100.0</b>	
<b>Potatoes</b>								
\$10,000–\$49,999	305 <sup>E</sup>	65 <sup>E</sup>	60 <sup>E</sup>	x	F	195 <sup>E</sup>	695 <sup>D</sup>	28.9
\$50,000–\$99,999	90 <sup>D</sup>	35 <sup>B</sup>	30 <sup>D</sup>	30 <sup>E</sup>	x	F	310 <sup>C</sup>	12.9
\$100,000–\$249,999	140 <sup>D</sup>	60 <sup>C</sup>	35 <sup>D</sup>	50 <sup>B</sup>	60 <sup>C</sup>	80 <sup>B</sup>	420 <sup>B</sup>	17.5
\$250,000–\$499,999	45 <sup>D</sup>	45 <sup>D</sup>	45 <sup>C</sup>	50 <sup>B</sup>	110 <sup>B</sup>	65 <sup>C</sup>	345 <sup>B</sup>	14.3
\$500,000 and over	55 <sup>C</sup>	45 <sup>B</sup>	95 <sup>B</sup>	115 <sup>B</sup>	205 <sup>A</sup>	115 <sup>B</sup>	630 <sup>A</sup>	26.2
<b>Total</b>	<b>630<sup>C</sup></b>	<b>250<sup>C</sup></b>	<b>255<sup>B</sup></b>	<b>260<sup>B</sup></b>	<b>440<sup>C</sup></b>	<b>565<sup>C</sup></b>	<b>2,405<sup>B</sup></b>	<b>100.0</b>
<b>Distribution by degree of specialization (%)</b>	<b>26.2</b>	<b>10.4</b>	<b>10.6</b>	<b>10.8</b>	<b>18.3</b>	<b>23.5</b>	<b>100.0</b>	
<b>Vegetables</b>								
\$10,000–\$49,999	575 <sup>D</sup>	395 <sup>D</sup>	320 <sup>D</sup>	F	85 <sup>D</sup>	625 <sup>C</sup>	2,105 <sup>B</sup>	35.9
\$50,000–\$99,999	240 <sup>D</sup>	115 <sup>E</sup>	110 <sup>E</sup>	50 <sup>E</sup>	55 <sup>E</sup>	210 <sup>D</sup>	775 <sup>B</sup>	13.2
\$100,000–\$249,999	425 <sup>B</sup>	215 <sup>C</sup>	135 <sup>D</sup>	80 <sup>D</sup>	50 <sup>D</sup>	245 <sup>C</sup>	1,150 <sup>B</sup>	19.6
\$250,000–\$499,999	370 <sup>B</sup>	115 <sup>D</sup>	95 <sup>D</sup>	40 <sup>E</sup>	55 <sup>D</sup>	110 <sup>D</sup>	780 <sup>B</sup>	13.3
\$500,000 and over	585 <sup>A</sup>	95 <sup>C</sup>	90 <sup>C</sup>	50 <sup>D</sup>	70 <sup>D</sup>	160 <sup>B</sup>	1,045 <sup>A</sup>	17.8
<b>Total</b>	<b>2,195<sup>B</sup></b>	<b>950<sup>C</sup></b>	<b>740<sup>C</sup></b>	<b>320<sup>C</sup></b>	<b>310<sup>B</sup></b>	<b>1,350<sup>B</sup></b>	<b>5,860<sup>A</sup></b>	<b>100.0</b>
<b>Distribution by degree of specialization (%)</b>	<b>37.5</b>	<b>16.2</b>	<b>12.6</b>	<b>5.5</b>	<b>5.3</b>	<b>23.0</b>	<b>100.0</b>	
<b>Fruits</b>								
\$10,000–\$49,999	425 <sup>D</sup>	235 <sup>E</sup>	180 <sup>E</sup>	95 <sup>D</sup>	90 <sup>D</sup>	2,170 <sup>B</sup>	3,195 <sup>B</sup>	49.3
\$50,000–\$99,999	165 <sup>D</sup>	70 <sup>E</sup>	85 <sup>E</sup>	85 <sup>E</sup>	60 <sup>D</sup>	745 <sup>B</sup>	1,215 <sup>B</sup>	18.7
\$100,000–\$249,999	190 <sup>C</sup>	95 <sup>D</sup>	95 <sup>E</sup>	55 <sup>D</sup>	125 <sup>D</sup>	645 <sup>B</sup>	1,220 <sup>A</sup>	18.8
\$250,000–\$499,999	145 <sup>C</sup>	35 <sup>D</sup>	40 <sup>E</sup>	x	25 <sup>D</sup>	205 <sup>C</sup>	455 <sup>B</sup>	7.0
\$500,000 and over	165 <sup>B</sup>	x	x	x	30 <sup>D</sup>	135 <sup>B</sup>	395 <sup>A</sup>	6.1
<b>Total</b>	<b>1,100<sup>B</sup></b>	<b>465<sup>D</sup></b>	<b>415<sup>C</sup></b>	<b>260<sup>C</sup></b>	<b>340<sup>B</sup></b>	<b>3,910<sup>A</sup></b>	<b>6,485<sup>A</sup></b>	<b>100.0</b>
<b>Distribution by degree of specialization (%)</b>	<b>17.0</b>	<b>7.2</b>	<b>6.4</b>	<b>4.0</b>	<b>5.2</b>	<b>60.3</b>	<b>100.0</b>	
<b>Greenhouse, nursery and floriculture products</b>								
\$10,000–\$49,999	405 <sup>D</sup>	180 <sup>D</sup>	F	70 <sup>E</sup>	F	785 <sup>C</sup>	1,690 <sup>B</sup>	31.9
\$50,000–\$99,999	240 <sup>D</sup>	85 <sup>E</sup>	50 <sup>E</sup>	F	F	335 <sup>C</sup>	815 <sup>C</sup>	15.4
\$100,000–\$249,999	355 <sup>C</sup>	80 <sup>D</sup>	60 <sup>D</sup>	25 <sup>E</sup>	45 <sup>E</sup>	600 <sup>B</sup>	1,170 <sup>B</sup>	22.1
\$250,000–\$499,999	210 <sup>B</sup>	35 <sup>E</sup>	x	x	x	375 <sup>B</sup>	675 <sup>B</sup>	12.7
\$500,000 and over	95 <sup>C</sup>	30 <sup>E</sup>	x	35 <sup>D</sup>	80 <sup>C</sup>	675 <sup>A</sup>	950 <sup>A</sup>	17.9
<b>Total</b>	<b>1,315<sup>B</sup></b>	<b>405<sup>C</sup></b>	<b>335<sup>D</sup></b>	<b>175<sup>D</sup></b>	<b>290<sup>D</sup></b>	<b>2,780<sup>A</sup></b>	<b>5,295<sup>A</sup></b>	<b>100.0</b>
<b>Distribution by degree of specialization (%)</b>	<b>24.8</b>	<b>7.6</b>	<b>6.3</b>	<b>3.3</b>	<b>5.5</b>	<b>52.5</b>	<b>100.0</b>	

<sup>1</sup> Percent of total sales derived from the selected products.



Table 2.12

Distribution of Farms with Sales of Selected Products by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000 (concluded)

Revenue Class	Degree of Specialization						Number of Farms	
	Less than 25.0%	25.0% to 49.9%	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total	Distribution by Revenue Class
	number							%
<b>Cattle</b>								
\$10,000–\$49,999	3,950 <sup>B</sup>	4,405 <sup>B</sup>	5,960 <sup>B</sup>	4,535 <sup>B</sup>	4,920 <sup>A</sup>	22,275 <sup>A</sup>	46,050 <sup>A</sup>	42.9
\$50,000–\$99,999	4,180 <sup>A</sup>	3,580 <sup>A</sup>	3,470 <sup>A</sup>	2,580 <sup>B</sup>	3,190 <sup>B</sup>	5,515 <sup>A</sup>	22,515 <sup>A</sup>	21.0
\$100,000–\$249,999	7,725 <sup>A</sup>	4,885 <sup>A</sup>	3,715 <sup>A</sup>	2,360 <sup>A</sup>	2,665 <sup>A</sup>	3,300 <sup>A</sup>	24,655 <sup>A</sup>	23.0
\$250,000–\$499,999	3,735 <sup>A</sup>	1,495 <sup>A</sup>	1,175 <sup>A</sup>	700 <sup>B</sup>	1,015 <sup>A</sup>	865 <sup>B</sup>	8,985 <sup>A</sup>	8.4
\$500,000 and over	1,800 <sup>A</sup>	530 <sup>A</sup>	490 <sup>A</sup>	465 <sup>A</sup>	1,045 <sup>A</sup>	810 <sup>A</sup>	5,140 <sup>A</sup>	4.8
<b>Total</b>	<b>21,385<sup>A</sup></b>	<b>14,895<sup>A</sup></b>	<b>14,810<sup>A</sup></b>	<b>10,635<sup>A</sup></b>	<b>12,835<sup>A</sup></b>	<b>32,770<sup>A</sup></b>	<b>107,340<sup>A</sup></b>	<b>100.0</b>
<b>Distribution by degree of specialization (%)</b>	<b>19.9</b>	<b>13.9</b>	<b>13.8</b>	<b>9.9</b>	<b>12.0</b>	<b>30.5</b>	<b>100.0</b>	
<b>Dairy products and subsidies</b>								
\$10,000–\$49,999	265 <sup>D</sup>	60 <sup>E</sup>	F	80 <sup>E</sup>	135 <sup>D</sup>	605 <sup>D</sup>	1,330 <sup>C</sup>	6.4
\$50,000–\$99,999	210 <sup>D</sup>	165 <sup>E</sup>	200 <sup>D</sup>	245 <sup>D</sup>	710 <sup>B</sup>	570 <sup>C</sup>	2,095 <sup>B</sup>	10.1
\$100,000–\$249,999	280 <sup>D</sup>	250 <sup>D</sup>	745 <sup>B</sup>	1,425 <sup>B</sup>	4,480 <sup>A</sup>	2,060 <sup>A</sup>	9,245 <sup>A</sup>	44.7
\$250,000–\$499,999	120 <sup>C</sup>	195 <sup>C</sup>	680 <sup>B</sup>	1,180 <sup>A</sup>	2,530 <sup>A</sup>	925 <sup>B</sup>	5,630 <sup>A</sup>	27.2
\$500,000 and over	400 <sup>A</sup>	245 <sup>B</sup>	380 <sup>B</sup>	295 <sup>B</sup>	670 <sup>A</sup>	415 <sup>B</sup>	2,400 <sup>A</sup>	11.6
<b>Total</b>	<b>1,270<sup>B</sup></b>	<b>920<sup>B</sup></b>	<b>2,190<sup>A</sup></b>	<b>3,240<sup>A</sup></b>	<b>8,520<sup>A</sup></b>	<b>4,575<sup>A</sup></b>	<b>20,700<sup>A</sup></b>	<b>100.0</b>
<b>Distribution by degree of specialization (%)</b>	<b>6.1</b>	<b>4.4</b>	<b>10.6</b>	<b>15.7</b>	<b>41.2</b>	<b>22.1</b>	<b>100.0</b>	
<b>Hogs</b>								
\$10,000–\$49,999	1,560 <sup>B</sup>	410 <sup>D</sup>	235 <sup>D</sup>	F	F	645 <sup>D</sup>	3,125 <sup>B</sup>	24.2
\$50,000–\$99,999	885 <sup>C</sup>	355 <sup>D</sup>	200 <sup>D</sup>	155 <sup>D</sup>	115 <sup>D</sup>	245 <sup>D</sup>	1,945 <sup>B</sup>	15.0
\$100,000–\$249,999	1,070 <sup>B</sup>	525 <sup>B</sup>	460 <sup>B</sup>	305 <sup>B</sup>	360 <sup>C</sup>	395 <sup>B</sup>	3,115 <sup>A</sup>	24.1
\$250,000–\$499,999	415 <sup>B</sup>	320 <sup>C</sup>	305 <sup>B</sup>	230 <sup>B</sup>	450 <sup>B</sup>	445 <sup>B</sup>	2,170 <sup>A</sup>	16.8
\$500,000 and over	305 <sup>B</sup>	340 <sup>A</sup>	375 <sup>A</sup>	265 <sup>B</sup>	540 <sup>A</sup>	740 <sup>A</sup>	2,570 <sup>A</sup>	19.9
<b>Total</b>	<b>4,235<sup>A</sup></b>	<b>1,960<sup>B</sup></b>	<b>1,570<sup>A</sup></b>	<b>1,130<sup>B</sup></b>	<b>1,565<sup>A</sup></b>	<b>2,480<sup>B</sup></b>	<b>12,925<sup>A</sup></b>	<b>100.0</b>
<b>Distribution by degree of specialization (%)</b>	<b>32.8</b>	<b>15.2</b>	<b>12.1</b>	<b>8.7</b>	<b>12.1</b>	<b>19.2</b>	<b>100.0</b>	
<b>Poultry and eggs</b>								
\$10,000–\$49,999	1,865 <sup>B</sup>	270 <sup>D</sup>	225 <sup>E</sup>	70 <sup>E</sup>	100 <sup>E</sup>	325 <sup>D</sup>	2,870 <sup>B</sup>	33.6
\$50,000–\$99,999	585 <sup>C</sup>	40 <sup>E</sup>	F	x	x	155 <sup>D</sup>	855 <sup>C</sup>	10.0
\$100,000–\$249,999	590 <sup>B</sup>	35 <sup>D</sup>	75 <sup>D</sup>	85 <sup>D</sup>	115 <sup>D</sup>	345 <sup>C</sup>	1,245 <sup>B</sup>	14.6
\$250,000–\$499,999	230 <sup>C</sup>	90 <sup>D</sup>	165 <sup>C</sup>	110 <sup>C</sup>	300 <sup>C</sup>	590 <sup>B</sup>	1,480 <sup>A</sup>	17.3
\$500,000 and over	405 <sup>A</sup>	155 <sup>B</sup>	150 <sup>B</sup>	160 <sup>B</sup>	310 <sup>B</sup>	910 <sup>A</sup>	2,090 <sup>A</sup>	24.5
<b>Total</b>	<b>3,680<sup>B</sup></b>	<b>590<sup>B</sup></b>	<b>675<sup>C</sup></b>	<b>435<sup>B</sup></b>	<b>830<sup>B</sup></b>	<b>2,330<sup>A</sup></b>	<b>8,540<sup>A</sup></b>	<b>100.0</b>
<b>Distribution by degree of specialization (%)</b>	<b>43.1</b>	<b>6.9</b>	<b>7.9</b>	<b>5.1</b>	<b>9.7</b>	<b>27.3</b>	<b>100.0</b>	

<sup>1</sup> Percent of total sales derived from the selected products.

Table 3.1

## Average Operating Revenues and Expenses for Oilseed and Grain Farming by Province (or region), 1999 and 2000

	Atlantic Provinces		Quebec		Ontario		Manitoba	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	95 <sup>C</sup>	105 <sup>C</sup>	3,360 <sup>A</sup>	3,080 <sup>A</sup>	14,795 <sup>A</sup>	13,820 <sup>A</sup>	10,175 <sup>A</sup>	9,660 <sup>A</sup>
<b>Distribution by province (%)</b>	0.1	0.1	3.8	3.6	16.6	16.2	11.4	11.3
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	44,121 <sup>C</sup>	44,085 <sup>B</sup>	95,660 <sup>A</sup>	90,692 <sup>A</sup>	66,929 <sup>A</sup>	67,115 <sup>A</sup>	107,838 <sup>A</sup>	100,474 <sup>A</sup>
Potatoes	x	x	x	x	F	x	170 <sup>D</sup>	204 <sup>D</sup>
Fruits	x	x	F	F	F	49 <sup>D</sup>	F	x
Vegetables	x	2,048 <sup>D</sup>	2,361 <sup>D</sup>	1,724 <sup>C</sup>	1,207 <sup>C</sup>	1,333 <sup>C</sup>	93 <sup>C</sup>	45 <sup>A</sup>
Tobacco	0	0	0	0	128	x	0	x
Greenhouse, nursery and floriculture products	x	x	x	x	28 <sup>D</sup>	F	85 <sup>B</sup>	69 <sup>B</sup>
Forage crops (including seeds)	x	3,137 <sup>B</sup>	995 <sup>C</sup>	934 <sup>C</sup>	1,356 <sup>B</sup>	1,379 <sup>B</sup>	1,525 <sup>A</sup>	1,563 <sup>A</sup>
Other crops	0	0	121 <sup>E</sup>	329 <sup>E</sup>	296 <sup>E</sup>	221 <sup>D</sup>	146 <sup>B</sup>	95 <sup>D</sup>
Total other crops	4,256 <sup>C</sup>	5,803 <sup>C</sup>	3,733 <sup>C</sup>	3,243 <sup>B</sup>	3,149 <sup>B</sup>	3,255 <sup>B</sup>	2,025 <sup>A</sup>	1,979 <sup>A</sup>
<b>Total crop revenues</b>	<b>48,377<sup>C</sup></b>	<b>49,888<sup>B</sup></b>	<b>99,393<sup>A</sup></b>	<b>93,935<sup>A</sup></b>	<b>70,078<sup>A</sup></b>	<b>70,370<sup>A</sup></b>	<b>109,863<sup>A</sup></b>	<b>102,453<sup>A</sup></b>
Cattle	1,173 <sup>E</sup>	692 <sup>C</sup>	2,395 <sup>C</sup>	2,163 <sup>D</sup>	2,559 <sup>B</sup>	2,789 <sup>B</sup>	8,315 <sup>A</sup>	8,012 <sup>A</sup>
Hogs	0	x	1,589 <sup>D</sup>	794 <sup>D</sup>	1,164 <sup>C</sup>	915 <sup>C</sup>	1,784 <sup>A</sup>	1,153 <sup>B</sup>
Poultry and eggs	x	x	404 <sup>E</sup>	F	599 <sup>D</sup>	427 <sup>E</sup>	414 <sup>B</sup>	264 <sup>C</sup>
Dairy products and subsidies	0	x	2,008 <sup>D</sup>	2,061 <sup>D</sup>	565 <sup>C</sup>	592 <sup>D</sup>	244 <sup>C</sup>	233 <sup>D</sup>
Other livestock and products	x	x	126 <sup>E</sup>	235 <sup>E</sup>	223 <sup>D</sup>	196 <sup>D</sup>	207 <sup>C</sup>	236 <sup>D</sup>
<b>Total livestock and product revenues</b>	<b>1,352<sup>E</sup></b>	<b>1,325<sup>C</sup></b>	<b>6,521<sup>B</sup></b>	<b>5,613<sup>C</sup></b>	<b>5,109<sup>B</sup></b>	<b>4,918<sup>B</sup></b>	<b>10,964<sup>A</sup></b>	<b>9,898<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>4,507<sup>D</sup></b>	<b>8,345<sup>C</sup></b>	<b>26,669<sup>A</sup></b>	<b>39,440<sup>A</sup></b>	<b>5,543<sup>A</sup></b>	<b>9,238<sup>A</sup></b>	<b>9,160<sup>A</sup></b>	<b>12,978<sup>A</sup></b>
Custom work and machine rental	12,522 <sup>D</sup>	13,889 <sup>C</sup>	12,189 <sup>B</sup>	13,611 <sup>B</sup>	8,674 <sup>B</sup>	9,662 <sup>B</sup>	4,955 <sup>A</sup>	5,622 <sup>A</sup>
Rental income	3,371 <sup>D</sup>	4,012 <sup>C</sup>	1,711 <sup>C</sup>	2,184 <sup>D</sup>	1,536 <sup>C</sup>	1,529 <sup>B</sup>	863 <sup>B</sup>	1,115 <sup>B</sup>
Miscellaneous revenues	4,775 <sup>E</sup>	1,477 <sup>D</sup>	2,728 <sup>B</sup>	3,321 <sup>C</sup>	2,224 <sup>A</sup>	2,678 <sup>B</sup>	5,829 <sup>A</sup>	7,657 <sup>A</sup>
<b>Total other revenues</b>	<b>20,669<sup>C</sup></b>	<b>19,378<sup>C</sup></b>	<b>16,627<sup>B</sup></b>	<b>19,116<sup>B</sup></b>	<b>12,434<sup>A</sup></b>	<b>13,869<sup>A</sup></b>	<b>11,648<sup>A</sup></b>	<b>14,393<sup>A</sup></b>
<b>Total operating revenues</b>	<b>74,904<sup>B</sup></b>	<b>78,936<sup>B</sup></b>	<b>149,211<sup>A</sup></b>	<b>158,105<sup>A</sup></b>	<b>93,164<sup>A</sup></b>	<b>98,396<sup>A</sup></b>	<b>141,635<sup>A</sup></b>	<b>139,722<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	7,300 <sup>C</sup>	7,839 <sup>B</sup>	17,043 <sup>A</sup>	17,653 <sup>A</sup>	10,842 <sup>A</sup>	10,940 <sup>A</sup>	20,901 <sup>A</sup>	22,099 <sup>A</sup>
Pesticides	x	3,241 <sup>B</sup>	6,475 <sup>B</sup>	6,030 <sup>B</sup>	5,959 <sup>A</sup>	6,148 <sup>A</sup>	14,877 <sup>A</sup>	15,564 <sup>A</sup>
Seed and plants	4,899 <sup>C</sup>	7,578 <sup>C</sup>	13,021 <sup>A</sup>	12,463 <sup>A</sup>	7,121 <sup>A</sup>	7,719 <sup>A</sup>	9,019 <sup>A</sup>	8,329 <sup>A</sup>
Other crop expenses	x	275 <sup>C</sup>	425 <sup>D</sup>	230 <sup>D</sup>	174 <sup>D</sup>	134 <sup>B</sup>	96 <sup>B</sup>	86 <sup>B</sup>
<b>Total crop expenses</b>	<b>16,092<sup>C</sup></b>	<b>18,934<sup>B</sup></b>	<b>36,964<sup>A</sup></b>	<b>36,375<sup>A</sup></b>	<b>24,096<sup>A</sup></b>	<b>24,941<sup>A</sup></b>	<b>44,893<sup>A</sup></b>	<b>46,077<sup>A</sup></b>
Cattle purchases	x	811 <sup>C</sup>	1,148 <sup>D</sup>	1,393 <sup>D</sup>	1,042 <sup>B</sup>	1,385 <sup>C</sup>	3,121 <sup>A</sup>	2,473 <sup>A</sup>
Hog purchases	0	x	137 <sup>E</sup>	x	251 <sup>C</sup>	220 <sup>D</sup>	602 <sup>A</sup>	388 <sup>B</sup>
Poultry and egg purchases	x	x	87 <sup>E</sup>	x	116 <sup>E</sup>	F	51 <sup>B</sup>	x
Other livestock purchases	0	0	F	F	x	52 <sup>E</sup>	199 <sup>D</sup>	126 <sup>D</sup>
Feed, supplements, straw and bedding	F	1,044 <sup>D</sup>	2,009 <sup>C</sup>	2,083 <sup>C</sup>	1,662 <sup>B</sup>	1,748 <sup>B</sup>	1,760 <sup>A</sup>	1,773 <sup>A</sup>
Veterinary fees, medicine and breeding fees	226 <sup>E</sup>	276 <sup>D</sup>	356 <sup>C</sup>	265 <sup>C</sup>	201 <sup>B</sup>	233 <sup>B</sup>	393 <sup>A</sup>	351 <sup>A</sup>
Other livestock expenses	0	0	17 <sup>E</sup>	x	x	4 <sup>E</sup>	8 <sup>E</sup>	x
<b>Total livestock expenses</b>	<b>x</b>	<b>2,203<sup>C</sup></b>	<b>3,941<sup>C</sup></b>	<b>4,240<sup>C</sup></b>	<b>3,431<sup>B</sup></b>	<b>3,752<sup>B</sup></b>	<b>6,134<sup>A</sup></b>	<b>5,163<sup>A</sup></b>
Small tools	x	224 <sup>C</sup>	284 <sup>B</sup>	246 <sup>B</sup>	379 <sup>A</sup>	420 <sup>A</sup>	421 <sup>A</sup>	423 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	3,993 <sup>B</sup>	6,377 <sup>C</sup>	5,200 <sup>A</sup>	7,400 <sup>A</sup>	4,661 <sup>A</sup>	5,728 <sup>A</sup>	8,618 <sup>A</sup>	10,052 <sup>A</sup>
Repairs, licenses and insurance	6,240 <sup>C</sup>	8,016 <sup>B</sup>	9,571 <sup>A</sup>	10,732 <sup>A</sup>	5,709 <sup>A</sup>	6,335 <sup>A</sup>	9,376 <sup>A</sup>	9,613 <sup>A</sup>
<b>Total machinery expenses</b>	<b>x</b>	<b>14,617<sup>B</sup></b>	<b>15,055<sup>A</sup></b>	<b>18,377<sup>A</sup></b>	<b>10,749<sup>A</sup></b>	<b>12,483<sup>A</sup></b>	<b>18,414<sup>A</sup></b>	<b>20,088<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	5,584 <sup>C</sup>	8,975 <sup>C</sup>	7,561 <sup>B</sup>	7,447 <sup>B</sup>	4,785 <sup>B</sup>	5,536 <sup>B</sup>	7,409 <sup>A</sup>	7,473 <sup>A</sup>
Rent	4,330 <sup>C</sup>	3,760 <sup>B</sup>	5,968 <sup>B</sup>	6,190 <sup>B</sup>	6,431 <sup>A</sup>	6,793 <sup>A</sup>	7,799 <sup>A</sup>	8,298 <sup>A</sup>
Insurance	1,831 <sup>C</sup>	2,064 <sup>C</sup>	3,759 <sup>A</sup>	3,884 <sup>A</sup>	2,288 <sup>A</sup>	2,194 <sup>A</sup>	2,585 <sup>A</sup>	2,209 <sup>A</sup>
Utilities	1,818 <sup>C</sup>	1,958 <sup>B</sup>	3,241 <sup>A</sup>	3,726 <sup>B</sup>	1,962 <sup>A</sup>	2,023 <sup>A</sup>	2,150 <sup>A</sup>	2,165 <sup>A</sup>
Custom work and machine rental	8,750 <sup>C</sup>	10,764 <sup>C</sup>	10,446 <sup>B</sup>	11,540 <sup>B</sup>	6,718 <sup>A</sup>	7,325 <sup>A</sup>	7,856 <sup>A</sup>	7,359 <sup>A</sup>
Net interest expenses	5,978 <sup>C</sup>	6,620 <sup>C</sup>	13,406 <sup>A</sup>	14,505 <sup>B</sup>	7,466 <sup>A</sup>	7,964 <sup>A</sup>	7,825 <sup>A</sup>	8,571 <sup>A</sup>
Net property taxes	982 <sup>D</sup>	1,476 <sup>C</sup>	3,396 <sup>A</sup>	3,508 <sup>A</sup>	1,958 <sup>A</sup>	1,947 <sup>A</sup>	3,420 <sup>A</sup>	3,479 <sup>A</sup>
Building and fence repairs	1,537 <sup>D</sup>	1,465 <sup>C</sup>	2,843 <sup>B</sup>	3,090 <sup>B</sup>	1,460 <sup>A</sup>	1,519 <sup>A</sup>	1,509 <sup>A</sup>	1,351 <sup>A</sup>
Marketing expenses	1,336 <sup>D</sup>	1,457 <sup>C</sup>	1,206 <sup>B</sup>	1,037 <sup>B</sup>	802 <sup>B</sup>	574 <sup>B</sup>	1,670 <sup>B</sup>	1,479 <sup>A</sup>
Miscellaneous expenses	3,538 <sup>C</sup>	4,349 <sup>B</sup>	7,953 <sup>A</sup>	9,793 <sup>A</sup>	4,749 <sup>A</sup>	4,441 <sup>A</sup>	6,665 <sup>A</sup>	6,922 <sup>A</sup>
<b>Total general expenses</b>	<b>35,686<sup>B</sup></b>	<b>42,888<sup>B</sup></b>	<b>59,780<sup>A</sup></b>	<b>64,719<sup>A</sup></b>	<b>38,618<sup>A</sup></b>	<b>40,316<sup>A</sup></b>	<b>48,890<sup>A</sup></b>	<b>49,305<sup>A</sup></b>
<b>Total operating expenses</b>	<b>64,262<sup>B</sup></b>	<b>78,642<sup>B</sup></b>	<b>115,741<sup>A</sup></b>	<b>123,711<sup>A</sup></b>	<b>76,894<sup>A</sup></b>	<b>81,492<sup>A</sup></b>	<b>118,331<sup>A</sup></b>	<b>120,632<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>10,642</b>	<b>294</b>	<b>33,471</b>	<b>34,393</b>	<b>16,270</b>	<b>16,905</b>	<b>23,304</b>	<b>19,090</b>
Capital cost allowance (CCA)	9,032 <sup>C</sup>	11,917 <sup>B</sup>	18,275 <sup>A</sup>	18,672 <sup>A</sup>	12,548 <sup>A</sup>	12,908 <sup>A</sup>	18,441 <sup>A</sup>	17,911 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>1,610</b>	<b>-11,623</b>	<b>15,195</b>	<b>15,721</b>	<b>3,723</b>	<b>3,996</b>	<b>4,863</b>	<b>1,179</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.14	0.00	0.22	0.22	0.17	0.17	0.16	0.14
Operating margin (after CCA)	0.02	-0.15	0.10	0.10	0.04	0.04	0.03	0.01

Table 3.1

## Average Operating Revenues and Expenses for Oilseed and Grain Farming by Province (or region), 1999 and 2000 (concluded)

	Saskatchewan		Alberta		British Columbia		Canada	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	40,955 <sup>A</sup>	39,550 <sup>A</sup>	18,740 <sup>A</sup>	18,565 <sup>A</sup>	775 <sup>B</sup>	485 <sup>B</sup>	88,900 <sup>A</sup>	85,265 <sup>A</sup>
<b>Distribution by province (%)</b>	46.1	46.4	21.1	21.8	0.9	0.6	100.0	100.0
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	74,727 <sup>A</sup>	77,195 <sup>A</sup>	87,072 <sup>A</sup>	82,490 <sup>A</sup>	55,721 <sup>B</sup>	67,916 <sup>B</sup>	80,415 <sup>A</sup>	79,744 <sup>A</sup>
Potatoes	9 <sup>B</sup>	x	17 <sup>E</sup>	15 <sup>E</sup>	x	0	29 <sup>C</sup>	37 <sup>C</sup>
Fruits	2 <sup>A</sup>	3 <sup>B</sup>	x	x	0	0	32 <sup>E</sup>	18 <sup>E</sup>
Vegetables	85 <sup>A</sup>	47 <sup>D</sup>	89 <sup>C</sup>	55 <sup>A</sup>	F	x	361 <sup>B</sup>	320 <sup>B</sup>
Tobacco	0	x	x	x	0	0	21 <sup>E</sup>	F
Greenhouse, nursery and floriculture products	96 <sup>B</sup>	110 <sup>C</sup>	69 <sup>B</sup>	28 <sup>A</sup>	x	x	75 <sup>B</sup>	81 <sup>C</sup>
Forage crops (including seeds)	730 <sup>A</sup>	828 <sup>A</sup>	2,751 <sup>B</sup>	2,965 <sup>A</sup>	5,273 <sup>C</sup>	8,919 <sup>C</sup>	1,402 <sup>A</sup>	1,519 <sup>A</sup>
Other crops	0	1 <sup>A</sup>	534 <sup>C</sup>	550 <sup>C</sup>	0	0	183 <sup>C</sup>	179 <sup>C</sup>
Total other crops	922 <sup>A</sup>	1,003 <sup>A</sup>	3,462 <sup>A</sup>	3,614 <sup>A</sup>	5,452 <sup>C</sup>	9,066 <sup>C</sup>	2,104 <sup>A</sup>	2,180 <sup>A</sup>
<b>Total crop revenues</b>	<b>75,649<sup>A</sup></b>	<b>78,198<sup>A</sup></b>	<b>90,534<sup>A</sup></b>	<b>86,104<sup>A</sup></b>	<b>61,173<sup>B</sup></b>	<b>76,981<sup>B</sup></b>	<b>82,519<sup>A</sup></b>	<b>81,924<sup>A</sup></b>
Cattle	6,150 <sup>A</sup>	6,556 <sup>A</sup>	11,277 <sup>A</sup>	10,618 <sup>A</sup>	2,531 <sup>D</sup>	1,096 <sup>C</sup>	6,702 <sup>A</sup>	6,798 <sup>A</sup>
Hogs	295 <sup>B</sup>	319 <sup>B</sup>	813 <sup>B</sup>	580 <sup>D</sup>	x	x	765 <sup>A</sup>	582 <sup>B</sup>
Poultry and eggs	74 <sup>B</sup>	60 <sup>B</sup>	308 <sup>D</sup>	70 <sup>D</sup>	x	x	262 <sup>B</sup>	156 <sup>C</sup>
Dairy products and subsidies	66 <sup>A</sup>	45 <sup>A</sup>	246 <sup>C</sup>	105 <sup>D</sup>	x	0	280 <sup>B</sup>	241 <sup>C</sup>
Other livestock and products	208 <sup>C</sup>	267 <sup>B</sup>	221 <sup>D</sup>	322 <sup>D</sup>	F	x	209 <sup>B</sup>	261 <sup>B</sup>
<b>Total livestock and product revenues</b>	<b>6,793<sup>A</sup></b>	<b>7,246<sup>A</sup></b>	<b>12,865<sup>A</sup></b>	<b>11,695<sup>A</sup></b>	<b>2,774<sup>D</sup></b>	<b>1,231<sup>C</sup></b>	<b>8,219<sup>A</sup></b>	<b>8,038<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>6,178<sup>A</sup></b>	<b>9,975<sup>A</sup></b>	<b>5,896<sup>A</sup></b>	<b>14,184<sup>A</sup></b>	<b>3,464<sup>C</sup></b>	<b>9,160<sup>C</sup></b>	<b>7,104<sup>A</sup></b>	<b>12,168<sup>A</sup></b>
Custom work and machine rental	3,743 <sup>A</sup>	4,357 <sup>A</sup>	4,851 <sup>B</sup>	4,876 <sup>B</sup>	4,392 <sup>D</sup>	6,673 <sup>D</sup>	5,271 <sup>A</sup>	5,832 <sup>A</sup>
Rental income	1,200 <sup>B</sup>	1,419 <sup>A</sup>	3,149 <sup>A</sup>	3,794 <sup>A</sup>	2,873 <sup>D</sup>	2,161 <sup>D</sup>	1,664 <sup>A</sup>	1,955 <sup>A</sup>
Miscellaneous revenues	4,113 <sup>A</sup>	6,273 <sup>A</sup>	3,578 <sup>A</sup>	5,935 <sup>A</sup>	2,229 <sup>C</sup>	2,745 <sup>C</sup>	3,814 <sup>A</sup>	5,641 <sup>A</sup>
<b>Total other revenues</b>	<b>9,056<sup>A</sup></b>	<b>12,049<sup>A</sup></b>	<b>11,578<sup>A</sup></b>	<b>14,605<sup>A</sup></b>	<b>9,494<sup>C</sup></b>	<b>11,580<sup>C</sup></b>	<b>10,749<sup>A</sup></b>	<b>13,427<sup>A</sup></b>
<b>Total operating revenues</b>	<b>97,675<sup>A</sup></b>	<b>107,468<sup>A</sup></b>	<b>120,873<sup>A</sup></b>	<b>126,589<sup>A</sup></b>	<b>76,904<sup>B</sup></b>	<b>98,952<sup>B</sup></b>	<b>108,590<sup>A</sup></b>	<b>115,557<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	10,929 <sup>A</sup>	12,867 <sup>A</sup>	15,616 <sup>A</sup>	16,369 <sup>A</sup>	10,867 <sup>B</sup>	13,875 <sup>B</sup>	13,271 <sup>A</sup>	14,535 <sup>A</sup>
Pesticides	10,197 <sup>A</sup>	11,825 <sup>A</sup>	10,232 <sup>A</sup>	10,273 <sup>A</sup>	5,581 <sup>B</sup>	7,632 <sup>C</sup>	9,847 <sup>A</sup>	10,747 <sup>A</sup>
Seed and plants	5,239 <sup>A</sup>	5,402 <sup>A</sup>	5,001 <sup>A</sup>	4,979 <sup>B</sup>	3,829 <sup>B</sup>	4,763 <sup>C</sup>	6,217 <sup>A</sup>	6,271 <sup>A</sup>
Other crop expenses	59 <sup>A</sup>	55 <sup>A</sup>	158 <sup>C</sup>	117 <sup>C</sup>	53 <sup>E</sup>	F	118 <sup>B</sup>	91 <sup>A</sup>
<b>Total crop expenses</b>	<b>26,424<sup>A</sup></b>	<b>30,149<sup>A</sup></b>	<b>31,007<sup>A</sup></b>	<b>31,739<sup>A</sup></b>	<b>20,329<sup>B</sup></b>	<b>26,366<sup>C</sup></b>	<b>29,452<sup>A</sup></b>	<b>31,645<sup>A</sup></b>
Cattle purchases	1,996 <sup>A</sup>	2,117 <sup>A</sup>	4,739 <sup>B</sup>	4,438 <sup>B</sup>	x	848 <sup>D</sup>	2,499 <sup>A</sup>	2,509 <sup>A</sup>
Hog purchases	37 <sup>B</sup>	65 <sup>C</sup>	111 <sup>C</sup>	134 <sup>E</sup>	x	0	157 <sup>A</sup>	140 <sup>B</sup>
Poultry and egg purchases	9 <sup>C</sup>	x	33 <sup>D</sup>	13 <sup>E</sup>	x	0	39 <sup>C</sup>	32 <sup>D</sup>
Other livestock purchases	215 <sup>C</sup>	220 <sup>C</sup>	141 <sup>E</sup>	146 <sup>D</sup>	F	x	186 <sup>C</sup>	172 <sup>B</sup>
Feed, supplements, straw and bedding	760 <sup>A</sup>	1,339 <sup>A</sup>	1,799 <sup>A</sup>	1,753 <sup>A</sup>	668 <sup>E</sup>	402 <sup>C</sup>	1,291 <sup>A</sup>	1,566 <sup>A</sup>
Veterinary fees, medicine and breeding fees	289 <sup>A</sup>	322 <sup>A</sup>	479 <sup>A</sup>	420 <sup>A</sup>	137 <sup>D</sup>	78 <sup>D</sup>	327 <sup>A</sup>	329 <sup>A</sup>
Other livestock expenses	2 <sup>D</sup>	x	6 <sup>E</sup>	2 <sup>E</sup>	x	x	4 <sup>C</sup>	2 <sup>D</sup>
<b>Total livestock expenses</b>	<b>3,308<sup>A</sup></b>	<b>4,072<sup>A</sup></b>	<b>7,307<sup>A</sup></b>	<b>6,906<sup>A</sup></b>	<b>1,644<sup>D</sup></b>	<b>1,545<sup>D</sup></b>	<b>4,503<sup>A</sup></b>	<b>4,750<sup>A</sup></b>
Small tools	487 <sup>A</sup>	514 <sup>A</sup>	525 <sup>A</sup>	563 <sup>A</sup>	259 <sup>C</sup>	365 <sup>C</sup>	460 <sup>A</sup>	488 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	7,429 <sup>A</sup>	8,735 <sup>A</sup>	6,301 <sup>A</sup>	7,727 <sup>A</sup>	3,636 <sup>B</sup>	5,890 <sup>B</sup>	6,745 <sup>A</sup>	8,110 <sup>A</sup>
Repairs, licenses and insurance	7,175 <sup>A</sup>	7,445 <sup>A</sup>	8,562 <sup>A</sup>	8,571 <sup>A</sup>	5,338 <sup>B</sup>	7,024 <sup>B</sup>	7,549 <sup>A</sup>	7,872 <sup>A</sup>
<b>Total machinery expenses</b>	<b>15,090<sup>A</sup></b>	<b>16,694<sup>A</sup></b>	<b>15,388<sup>A</sup></b>	<b>16,861<sup>A</sup></b>	<b>9,233<sup>B</sup></b>	<b>13,280<sup>B</sup></b>	<b>14,754<sup>A</sup></b>	<b>16,471<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	4,572 <sup>A</sup>	4,831 <sup>A</sup>	6,951 <sup>A</sup>	6,709 <sup>A</sup>	5,293 <sup>C</sup>	7,672 <sup>C</sup>	5,554 <sup>A</sup>	5,769 <sup>A</sup>
Rent	3,391 <sup>A</sup>	3,441 <sup>A</sup>	4,460 <sup>A</sup>	4,741 <sup>A</sup>	2,887 <sup>C</sup>	3,278 <sup>C</sup>	4,721 <sup>A</sup>	4,916 <sup>A</sup>
Insurance	1,643 <sup>A</sup>	1,447 <sup>A</sup>	2,656 <sup>A</sup>	2,013 <sup>A</sup>	1,199 <sup>C</sup>	1,249 <sup>D</sup>	2,148 <sup>A</sup>	1,865 <sup>A</sup>
Utilities	1,748 <sup>A</sup>	1,824 <sup>A</sup>	2,051 <sup>A</sup>	2,184 <sup>A</sup>	794 <sup>B</sup>	1,332 <sup>C</sup>	1,942 <sup>A</sup>	2,039 <sup>A</sup>
Custom work and machine rental	5,820 <sup>A</sup>	6,355 <sup>A</sup>	6,699 <sup>A</sup>	6,830 <sup>A</sup>	4,539 <sup>B</sup>	6,790 <sup>C</sup>	6,555 <sup>A</sup>	6,924 <sup>A</sup>
Net interest expenses	5,854 <sup>A</sup>	6,384 <sup>A</sup>	7,785 <sup>A</sup>	7,857 <sup>A</sup>	5,103 <sup>C</sup>	4,919 <sup>C</sup>	7,034 <sup>A</sup>	7,493 <sup>A</sup>
Net property taxes	3,424 <sup>A</sup>	3,596 <sup>A</sup>	2,350 <sup>A</sup>	2,168 <sup>A</sup>	1,578 <sup>B</sup>	1,745 <sup>B</sup>	2,933 <sup>A</sup>	2,988 <sup>A</sup>
Building and fence repairs	921 <sup>A</sup>	957 <sup>A</sup>	1,452 <sup>A</sup>	1,446 <sup>A</sup>	831 <sup>D</sup>	1,163 <sup>D</sup>	1,263 <sup>A</sup>	1,278 <sup>A</sup>
Marketing expenses	1,230 <sup>A</sup>	1,549 <sup>A</sup>	1,179 <sup>A</sup>	1,471 <sup>A</sup>	978 <sup>D</sup>	1,362 <sup>C</sup>	1,195 <sup>A</sup>	1,346 <sup>A</sup>
Miscellaneous expenses	5,137 <sup>A</sup>	5,011 <sup>A</sup>	6,347 <sup>A</sup>	6,101 <sup>A</sup>	3,524 <sup>C</sup>	4,333 <sup>B</sup>	5,593 <sup>A</sup>	5,540 <sup>A</sup>
<b>Total general expenses</b>	<b>33,741<sup>A</sup></b>	<b>35,393<sup>A</sup></b>	<b>41,931<sup>A</sup></b>	<b>41,520<sup>A</sup></b>	<b>26,726<sup>B</sup></b>	<b>33,843<sup>B</sup></b>	<b>38,939<sup>A</sup></b>	<b>40,159<sup>A</sup></b>
<b>Total operating expenses</b>	<b>78,564<sup>A</sup></b>	<b>86,308<sup>A</sup></b>	<b>95,633<sup>A</sup></b>	<b>97,025<sup>A</sup></b>	<b>57,932<sup>B</sup></b>	<b>75,033<sup>B</sup></b>	<b>87,647<sup>A</sup></b>	<b>93,024<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>19,111</b>	<b>21,160</b>	<b>25,240</b>	<b>29,564</b>	<b>18,972</b>	<b>23,919</b>	<b>20,943</b>	<b>22,533</b>
Capital cost allowance (CCA)	14,568 <sup>A</sup>	14,654 <sup>A</sup>	20,926 <sup>A</sup>	19,563 <sup>A</sup>	9,706 <sup>B</sup>	15,095 <sup>C</sup>	16,107 <sup>A</sup>	15,953 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>4,543</b>	<b>6,505</b>	<b>4,314</b>	<b>10,001</b>	<b>9,266</b>	<b>8,824</b>	<b>4,836</b>	<b>6,580</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.20	0.20	0.21	0.23	0.25	0.24	0.19	0.19
Operating margin (after CCA)	0.05	0.06	0.04	0.08	0.12	0.09	0.04	0.06

Table 3.2

## Average Operating Revenues and Expenses for Oilseed and Grain Farming by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	<b>36,710<sup>A</sup></b>	<b>18,185<sup>A</sup></b>	<b>21,005<sup>A</sup></b>	<b>7,005<sup>A</sup></b>	<b>2,355<sup>A</sup></b>	<b>85,265<sup>A</sup></b>
<b>Distribution by revenue class (%)</b>	<b>43.1</b>	<b>21.3</b>	<b>24.6</b>	<b>8.2</b>	<b>2.8</b>	<b>100.0</b>
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	17,938 <sup>A</sup>	49,667 <sup>A</sup>	108,261 <sup>A</sup>	238,212 <sup>A</sup>	549,521 <sup>A</sup>	79,744 <sup>A</sup>
Potatoes	1 <sup>A</sup>	F	15 <sup>E</sup>	117 <sup>D</sup>	770 <sup>D</sup>	37 <sup>C</sup>
Fruits	2 <sup>D</sup>	24 <sup>E</sup>	F	x	x	18 <sup>E</sup>
Vegetables	33 <sup>E</sup>	54 <sup>D</sup>	285 <sup>D</sup>	929 <sup>D</sup>	5,330 <sup>D</sup>	320 <sup>B</sup>
Tobacco	0 <sup>A</sup>	10 <sup>A</sup>	20 <sup>A</sup>	x	x	F
Greenhouse, nursery and floriculture products	8 <sup>A</sup>	49 <sup>E</sup>	84 <sup>A</sup>	465 <sup>D</sup>	F	81 <sup>C</sup>
Forage crops (including seeds)	362 <sup>B</sup>	910 <sup>B</sup>	1,901 <sup>A</sup>	4,143 <sup>A</sup>	13,023 <sup>A</sup>	1,519 <sup>A</sup>
Other crops	F	35 <sup>D</sup>	106 <sup>D</sup>	446 <sup>D</sup>	3,759 <sup>D</sup>	179 <sup>C</sup>
Total other crops	416 <sup>B</sup>	1,092 <sup>B</sup>	2,438 <sup>A</sup>	6,212 <sup>A</sup>	23,755 <sup>B</sup>	2,180 <sup>A</sup>
<b>Total crop revenues</b>	<b>18,354<sup>A</sup></b>	<b>50,759<sup>A</sup></b>	<b>110,698<sup>A</sup></b>	<b>244,424<sup>A</sup></b>	<b>573,276<sup>A</sup></b>	<b>81,924<sup>A</sup></b>
Cattle	778 <sup>B</sup>	4,101 <sup>A</sup>	11,465 <sup>A</sup>	20,592 <sup>A</sup>	38,772 <sup>A</sup>	6,798 <sup>A</sup>
Hogs	20 <sup>B</sup>	108 <sup>B</sup>	566 <sup>B</sup>	1,735 <sup>B</sup>	9,714 <sup>B</sup>	582 <sup>B</sup>
Poultry and eggs	11 <sup>D</sup>	35 <sup>D</sup>	49 <sup>E</sup>	F	3,426 <sup>D</sup>	156 <sup>C</sup>
Dairy products and subsidies	F	F	48 <sup>B</sup>	438 <sup>D</sup>	6,879 <sup>C</sup>	241 <sup>C</sup>
Other livestock and products	112 <sup>E</sup>	103 <sup>C</sup>	256 <sup>C</sup>	953 <sup>C</sup>	1,792 <sup>C</sup>	261 <sup>B</sup>
<b>Total livestock and product revenues</b>	<b>923<sup>B</sup></b>	<b>4,358<sup>A</sup></b>	<b>12,384<sup>A</sup></b>	<b>24,166<sup>A</sup></b>	<b>60,583<sup>A</sup></b>	<b>8,038<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>3,046<sup>A</sup></b>	<b>8,246<sup>A</sup></b>	<b>16,644<sup>A</sup></b>	<b>33,693<sup>A</sup></b>	<b>80,682<sup>A</sup></b>	<b>12,168<sup>A</sup></b>
Custom work and machine rental	1,119 <sup>B</sup>	3,133 <sup>B</sup>	7,060 <sup>A</sup>	17,280 <sup>A</sup>	55,099 <sup>A</sup>	5,832 <sup>A</sup>
Rental income	953 <sup>B</sup>	1,611 <sup>B</sup>	2,404 <sup>A</sup>	4,000 <sup>A</sup>	10,123 <sup>B</sup>	1,955 <sup>A</sup>
Miscellaneous revenues	1,921 <sup>A</sup>	4,154 <sup>A</sup>	7,516 <sup>A</sup>	14,670 <sup>A</sup>	31,507 <sup>A</sup>	5,641 <sup>A</sup>
<b>Total other revenues</b>	<b>3,994<sup>A</sup></b>	<b>8,898<sup>A</sup></b>	<b>16,981<sup>A</sup></b>	<b>35,950<sup>A</sup></b>	<b>96,729<sup>A</sup></b>	<b>13,427<sup>A</sup></b>
<b>Total operating revenues</b>	<b>26,317<sup>A</sup></b>	<b>72,261<sup>A</sup></b>	<b>156,707<sup>A</sup></b>	<b>338,233<sup>A</sup></b>	<b>811,271<sup>A</sup></b>	<b>115,557<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	2,643 <sup>A</sup>	8,566 <sup>A</sup>	20,676 <sup>A</sup>	46,168 <sup>A</sup>	97,112 <sup>A</sup>	14,535 <sup>A</sup>
Pesticides	1,816 <sup>A</sup>	6,024 <sup>A</sup>	14,691 <sup>A</sup>	34,861 <sup>A</sup>	79,513 <sup>A</sup>	10,747 <sup>A</sup>
Seed and plants	1,215 <sup>A</sup>	3,426 <sup>A</sup>	8,238 <sup>A</sup>	19,207 <sup>A</sup>	50,991 <sup>A</sup>	6,271 <sup>A</sup>
Other crop expenses	24 <sup>C</sup>	80 <sup>C</sup>	132 <sup>B</sup>	164 <sup>B</sup>	657 <sup>B</sup>	91 <sup>A</sup>
<b>Total crop expenses</b>	<b>5,698<sup>A</sup></b>	<b>18,096<sup>A</sup></b>	<b>43,737<sup>A</sup></b>	<b>100,400<sup>A</sup></b>	<b>228,273<sup>A</sup></b>	<b>31,645<sup>A</sup></b>
Cattle purchases	359 <sup>D</sup>	1,218 <sup>B</sup>	3,684 <sup>A</sup>	8,177 <sup>A</sup>	18,651 <sup>B</sup>	2,509 <sup>A</sup>
Hog purchases	x	F	87 <sup>B</sup>	341 <sup>B</sup>	2,803 <sup>C</sup>	140 <sup>B</sup>
Poultry and egg purchases	2 <sup>D</sup>	5 <sup>E</sup>	x	F	679 <sup>D</sup>	32 <sup>D</sup>
Other livestock purchases	34 <sup>D</sup>	57 <sup>C</sup>	262 <sup>D</sup>	687 <sup>D</sup>	897 <sup>D</sup>	172 <sup>B</sup>
Feed, supplements, straw and bedding	309 <sup>B</sup>	996 <sup>A</sup>	2,068 <sup>A</sup>	4,207 <sup>A</sup>	13,214 <sup>A</sup>	1,566 <sup>A</sup>
Veterinary fees, medicine and breeding fees	68 <sup>B</sup>	195 <sup>B</sup>	544 <sup>A</sup>	833 <sup>A</sup>	2,010 <sup>A</sup>	329 <sup>A</sup>
Other livestock expenses	x	0	x	F	61 <sup>D</sup>	2 <sup>D</sup>
<b>Total livestock expenses</b>	<b>784<sup>B</sup></b>	<b>2,508<sup>A</sup></b>	<b>6,659<sup>A</sup></b>	<b>14,347<sup>A</sup></b>	<b>38,315<sup>A</sup></b>	<b>4,750<sup>A</sup></b>
Small tools	281 <sup>A</sup>	508 <sup>A</sup>	710 <sup>A</sup>	774 <sup>A</sup>	738 <sup>A</sup>	488 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	2,800 <sup>A</sup>	6,691 <sup>A</sup>	11,754 <sup>A</sup>	19,149 <sup>A</sup>	36,474 <sup>A</sup>	8,110 <sup>A</sup>
Repairs, licenses and insurance	2,296 <sup>A</sup>	5,762 <sup>A</sup>	11,278 <sup>A</sup>	20,359 <sup>A</sup>	43,546 <sup>A</sup>	7,872 <sup>A</sup>
<b>Total machinery expenses</b>	<b>5,377<sup>A</sup></b>	<b>12,962<sup>A</sup></b>	<b>23,743<sup>A</sup></b>	<b>40,282<sup>A</sup></b>	<b>80,758<sup>A</sup></b>	<b>16,471<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	690 <sup>C</sup>	2,549 <sup>A</sup>	6,163 <sup>A</sup>	19,052 <sup>A</sup>	66,751 <sup>A</sup>	5,769 <sup>A</sup>
Rent	549 <sup>B</sup>	1,836 <sup>A</sup>	5,645 <sup>A</sup>	16,860 <sup>A</sup>	54,728 <sup>A</sup>	4,916 <sup>A</sup>
Insurance	555 <sup>A</sup>	1,213 <sup>A</sup>	2,190 <sup>A</sup>	5,182 <sup>A</sup>	14,545 <sup>A</sup>	1,865 <sup>A</sup>
Utilities	855 <sup>A</sup>	1,643 <sup>A</sup>	2,585 <sup>A</sup>	4,595 <sup>A</sup>	11,075 <sup>A</sup>	2,039 <sup>A</sup>
Custom work and machine rental	2,085 <sup>B</sup>	4,523 <sup>A</sup>	8,443 <sup>A</sup>	19,663 <sup>A</sup>	49,430 <sup>A</sup>	6,924 <sup>A</sup>
Net interest expenses	1,719 <sup>A</sup>	4,733 <sup>A</sup>	10,320 <sup>A</sup>	21,903 <sup>A</sup>	50,727 <sup>A</sup>	7,493 <sup>A</sup>
Net property taxes	1,553 <sup>A</sup>	2,510 <sup>A</sup>	3,985 <sup>A</sup>	6,279 <sup>A</sup>	10,368 <sup>A</sup>	2,988 <sup>A</sup>
Building and fence repairs	516 <sup>B</sup>	944 <sup>A</sup>	1,693 <sup>A</sup>	3,037 <sup>A</sup>	6,789 <sup>A</sup>	1,278 <sup>A</sup>
Marketing expenses	167 <sup>B</sup>	593 <sup>A</sup>	1,553 <sup>A</sup>	4,662 <sup>A</sup>	13,835 <sup>A</sup>	1,346 <sup>A</sup>
Miscellaneous expenses	1,690 <sup>A</sup>	3,972 <sup>A</sup>	7,644 <sup>A</sup>	15,301 <sup>A</sup>	29,860 <sup>A</sup>	5,540 <sup>A</sup>
<b>Total general expenses</b>	<b>10,380<sup>A</sup></b>	<b>24,516<sup>A</sup></b>	<b>50,222<sup>A</sup></b>	<b>116,534<sup>A</sup></b>	<b>308,109<sup>A</sup></b>	<b>40,159<sup>A</sup></b>
<b>Total operating expenses</b>	<b>22,238<sup>A</sup></b>	<b>58,081<sup>A</sup></b>	<b>124,360<sup>A</sup></b>	<b>271,563<sup>A</sup></b>	<b>655,456<sup>A</sup></b>	<b>93,024<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>4,078</b>	<b>14,180</b>	<b>32,347</b>	<b>66,670</b>	<b>155,815</b>	<b>22,533</b>
Capital cost allowance (CCA)	3,641 <sup>A</sup>	9,641 <sup>A</sup>	21,715 <sup>A</sup>	47,976 <sup>A</sup>	109,925 <sup>A</sup>	15,953 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>437</b>	<b>4,539</b>	<b>10,632</b>	<b>18,694</b>	<b>45,890</b>	<b>6,580</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.15	0.20	0.21	0.20	0.19	0.19
Operating margin (after CCA)	0.02	0.06	0.07	0.06	0.06	0.06

Table 3.3

Oilseed and Grain Farming by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000

Revenue Class	Degree of Specialization				Total
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	
<b>\$10,000–\$49,999</b>					
Number of farms	4,290 <sup>B</sup>	3,055 <sup>B</sup>	3,200 <sup>B</sup>	26,165 <sup>A</sup>	36,710 <sup>A</sup>
Average total agricultural sales (\$)	21,445 <sup>A</sup>	21,185 <sup>A</sup>	22,607 <sup>A</sup>	18,292 <sup>A</sup>	19,277 <sup>A</sup>
Average program payments and insurance proceeds (\$)	2,846 <sup>C</sup>	3,530 <sup>C</sup>	3,278 <sup>C</sup>	2,994 <sup>A</sup>	3,046 <sup>A</sup>
Average total operating revenues (\$)	27,794 <sup>A</sup>	29,281 <sup>A</sup>	30,145 <sup>A</sup>	25,260 <sup>A</sup>	26,317 <sup>A</sup>
Average net operating income (\$)	2,306	1,133	4,497	4,661	4,078
Average agricultural sales from primary activity (\$)	13,404 <sup>A</sup>	17,527 <sup>A</sup>	21,508 <sup>A</sup>	18,292 <sup>A</sup>	17,938 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.5	82.7	95.1	100.0	93.1
Secondary commodity (% of total agricultural sales)	23.9	8.7	2.9	...	4.0
Secondary commodity (name)	Cattle	Cattle	Other crops	...	Cattle
<b>\$50,000–\$99,999</b>					
Number of farms	3,105 <sup>A</sup>	2,490 <sup>B</sup>	2,515 <sup>A</sup>	10,080 <sup>A</sup>	18,185 <sup>A</sup>
Average total agricultural sales (\$)	59,123 <sup>A</sup>	55,544 <sup>A</sup>	57,741 <sup>A</sup>	53,123 <sup>A</sup>	55,117 <sup>A</sup>
Average program payments and insurance proceeds (\$)	6,347 <sup>A</sup>	8,381 <sup>B</sup>	8,086 <sup>A</sup>	8,838 <sup>A</sup>	8,246 <sup>A</sup>
Average total operating revenues (\$)	73,930 <sup>A</sup>	71,875 <sup>A</sup>	74,760 <sup>A</sup>	71,219 <sup>A</sup>	72,261 <sup>A</sup>
Average net operating income (\$)	12,526	10,370	14,010	15,673	14,180
Average agricultural sales from primary activity (\$)	37,047 <sup>A</sup>	45,699 <sup>A</sup>	55,337 <sup>A</sup>	53,123 <sup>A</sup>	49,667 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.7	82.3	95.8	100.0	90.1
Secondary commodity (% of total agricultural sales)	30.7	11.6	2.1	...	7.4
Secondary commodity (name)	Cattle	Cattle	Other crops	...	Cattle
<b>\$100,000–\$249,999</b>					
Number of farms	4,715 <sup>A</sup>	3,050 <sup>A</sup>	3,700 <sup>A</sup>	9,545 <sup>A</sup>	21,005 <sup>A</sup>
Average total agricultural sales (\$)	129,082 <sup>A</sup>	128,469 <sup>A</sup>	124,918 <sup>A</sup>	117,684 <sup>A</sup>	123,083 <sup>A</sup>
Average program payments and insurance proceeds (\$)	13,772 <sup>A</sup>	14,262 <sup>A</sup>	17,768 <sup>A</sup>	18,388 <sup>A</sup>	16,644 <sup>A</sup>
Average total operating revenues (\$)	159,126 <sup>A</sup>	158,868 <sup>A</sup>	160,525 <sup>A</sup>	153,339 <sup>A</sup>	156,707 <sup>A</sup>
Average net operating income (\$)	29,337	29,078	32,693	34,744	32,347
Average agricultural sales from primary activity (\$)	80,969 <sup>A</sup>	106,092 <sup>A</sup>	120,530 <sup>A</sup>	117,684 <sup>A</sup>	108,261 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.7	82.6	96.5	100.0	88.0
Secondary commodity (% of total agricultural sales)	29.8	13.1	1.7	...	9.3
Secondary commodity (name)	Cattle	Cattle	Cattle	...	Cattle
<b>\$250,000–\$499,999</b>					
Number of farms	1,445 <sup>A</sup>	1,060 <sup>A</sup>	1,605 <sup>A</sup>	2,890 <sup>A</sup>	7,005 <sup>A</sup>
Average total agricultural sales (\$)	277,728 <sup>A</sup>	272,968 <sup>A</sup>	269,729 <sup>A</sup>	261,770 <sup>A</sup>	268,590 <sup>A</sup>
Average program payments and insurance proceeds (\$)	26,329 <sup>A</sup>	31,784 <sup>B</sup>	32,371 <sup>A</sup>	38,823 <sup>A</sup>	33,693 <sup>A</sup>
Average total operating revenues (\$)	333,807 <sup>A</sup>	338,948 <sup>A</sup>	340,905 <sup>A</sup>	338,705 <sup>A</sup>	338,233 <sup>A</sup>
Average net operating income (\$)	64,888	58,934	66,727	70,358	66,670
Average agricultural sales from primary activity (\$)	175,273 <sup>A</sup>	225,918 <sup>A</sup>	260,679 <sup>A</sup>	261,770 <sup>A</sup>	238,212 <sup>A</sup>
Primary commodity (% of total agricultural sales)	63.1	82.8	96.6	100.0	88.7
Secondary commodity (% of total agricultural sales)	25.8	11.7	1.5	...	7.7
Secondary commodity (name)	Cattle	Cattle	Cattle	...	Cattle
<b>\$500,000 and over</b>					
Number of farms	545 <sup>A</sup>	315 <sup>B</sup>	625 <sup>A</sup>	855 <sup>A</sup>	2,355 <sup>A</sup>
Average total agricultural sales (\$)	701,154 <sup>A</sup>	667,340 <sup>A</sup>	647,578 <sup>A</sup>	568,009 <sup>A</sup>	633,860 <sup>A</sup>
Average program payments and insurance proceeds (\$)	70,638 <sup>A</sup>	93,363 <sup>A</sup>	81,743 <sup>A</sup>	81,614 <sup>A</sup>	80,682 <sup>A</sup>
Average total operating revenues (\$)	860,355 <sup>A</sup>	849,068 <sup>A</sup>	834,667 <sup>A</sup>	748,384 <sup>A</sup>	811,271 <sup>A</sup>
Average net operating income (\$)	151,913	152,632	157,816	158,040	155,815
Average agricultural sales from primary activity (\$)	433,063 <sup>A</sup>	548,645 <sup>A</sup>	626,515 <sup>A</sup>	568,009 <sup>A</sup>	549,521 <sup>A</sup>
Primary commodity (% of total agricultural sales)	61.8	82.2	96.7	100.0	86.7
Secondary commodity (% of total agricultural sales)	16.2	11.1	1.6	...	6.1
Secondary commodity (name)	Cattle	Cattle	Other crops	...	Cattle
<b>Total</b>					
Number of farms	14,110 <sup>A</sup>	9,965 <sup>A</sup>	11,655 <sup>A</sup>	49,530 <sup>A</sup>	85,265 <sup>A</sup>
Average total agricultural sales (\$)	118,544 <sup>A</sup>	109,979 <sup>A</sup>	130,579 <sup>A</sup>	68,232 <sup>A</sup>	89,962 <sup>A</sup>
Average program payments and insurance proceeds (\$)	12,324 <sup>A</sup>	13,899 <sup>A</sup>	17,175 <sup>A</sup>	10,597 <sup>A</sup>	12,168 <sup>A</sup>
Average total operating revenues (\$)	145,743 <sup>A</sup>	138,656 <sup>A</sup>	167,567 <sup>A</sup>	90,069 <sup>A</sup>	115,557 <sup>A</sup>
Average net operating income (\$)	25,852	22,970	32,383	19,181	22,533
Average agricultural sales from primary activity (\$)	74,182 <sup>A</sup>	90,764 <sup>A</sup>	125,976 <sup>A</sup>	68,232 <sup>A</sup>	79,744 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.6	82.5	96.5	100.0	88.6
Secondary commodity (% of total agricultural sales)	25.5	11.9	1.6	...	7.6
Secondary commodity (name)	Cattle	Cattle	Other crops	...	Cattle

<sup>1</sup> Percent of total sales derived from grains and oilseeds.

Table 3.4

## Average Operating Revenues and Expenses for Potato Farming by Province, 1999 and 2000

	Newfoundland and Labrador		Prince Edward Island		Nova Scotia		New Brunswick	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	x	x	465 <sup>A</sup>	435 <sup>A</sup>	x	x	280 <sup>A</sup>	260 <sup>A</sup>
<b>Distribution by province (%)</b>	x	x	31.2	28.6	x	x	18.8	17.1
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	x	x	12,616 <sup>A</sup>	14,309 <sup>A</sup>	x	x	16,223 <sup>A</sup>	16,028 <sup>A</sup>
Potatoes	x	x	373,574 <sup>A</sup>	393,559 <sup>A</sup>	x	x	351,175 <sup>A</sup>	414,516 <sup>A</sup>
Fruits	x	x	x	x	x	x	x	x
Vegetables	x	x	x	878 <sup>A</sup>	x	x	10,445 <sup>A</sup>	5,274 <sup>B</sup>
Tobacco	x	x	0	0	x	x	0	0
Greenhouse, nursery and floriculture products	x	x	0	x	x	x	x	0
Forage crops (including seeds)	x	x	2,192 <sup>A</sup>	2,949 <sup>A</sup>	x	x	1,545 <sup>A</sup>	x
Other crops	x	x	x	0	x	x	0	x
Total other crops	x	x	377,219 <sup>A</sup>	397,578 <sup>A</sup>	x	x	363,333 <sup>A</sup>	423,747 <sup>A</sup>
<b>Total crop revenues</b>	<b>x</b>	<b>x</b>	<b>389,835<sup>A</sup></b>	<b>411,887<sup>A</sup></b>	<b>x</b>	<b>x</b>	<b>379,556<sup>A</sup></b>	<b>439,775<sup>A</sup></b>
Cattle	x	x	21,925 <sup>A</sup>	22,251 <sup>A</sup>	x	x	8,427 <sup>A</sup>	10,271 <sup>A</sup>
Hogs	x	x	x	x	x	x	x	x
Poultry and eggs	x	x	261 <sup>C</sup>	155 <sup>E</sup>	x	x	x	x
Dairy products and subsidies	x	x	6,296 <sup>A</sup>	5,126 <sup>B</sup>	x	x	x	x
Other livestock and products	x	x	x	x	x	x	x	0
<b>Total livestock and product revenues</b>	<b>x</b>	<b>x</b>	<b>31,981<sup>A</sup></b>	<b>29,864<sup>A</sup></b>	<b>x</b>	<b>x</b>	<b>10,779<sup>A</sup></b>	<b>15,003<sup>B</sup></b>
<b>Program payments and insurance proceeds</b>	<b>x</b>	<b>x</b>	<b>15,258<sup>A</sup></b>	<b>21,001<sup>A</sup></b>	<b>x</b>	<b>x</b>	<b>7,054<sup>A</sup></b>	<b>10,875<sup>A</sup></b>
Custom work and machine rental	x	x	9,895 <sup>A</sup>	10,999 <sup>B</sup>	x	x	7,955 <sup>A</sup>	12,868 <sup>B</sup>
Rental income	x	x	1,332 <sup>A</sup>	1,633 <sup>B</sup>	x	x	866 <sup>B</sup>	1,134 <sup>B</sup>
Miscellaneous revenues	x	x	3,016 <sup>C</sup>	2,171 <sup>A</sup>	x	x	6,030 <sup>B</sup>	5,128 <sup>B</sup>
<b>Total other revenues</b>	<b>x</b>	<b>x</b>	<b>14,243<sup>A</sup></b>	<b>14,803<sup>A</sup></b>	<b>x</b>	<b>x</b>	<b>14,852<sup>A</sup></b>	<b>19,129<sup>B</sup></b>
<b>Total operating revenues</b>	<b>x</b>	<b>x</b>	<b>451,316<sup>A</sup></b>	<b>477,555<sup>A</sup></b>	<b>x</b>	<b>x</b>	<b>412,240<sup>A</sup></b>	<b>484,783<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	x	x	64,275 <sup>A</sup>	62,777 <sup>A</sup>	x	x	47,663 <sup>A</sup>	53,721 <sup>A</sup>
Pesticides	x	x	40,860 <sup>A</sup>	47,568 <sup>A</sup>	x	x	36,672 <sup>A</sup>	39,652 <sup>A</sup>
Seed and plants	x	x	32,302 <sup>A</sup>	41,376 <sup>A</sup>	x	x	28,845 <sup>A</sup>	43,942 <sup>A</sup>
Other crop expenses	x	x	10,005 <sup>A</sup>	8,344 <sup>B</sup>	x	x	10,474 <sup>A</sup>	10,262 <sup>A</sup>
<b>Total crop expenses</b>	<b>x</b>	<b>x</b>	<b>147,441<sup>A</sup></b>	<b>160,064<sup>A</sup></b>	<b>x</b>	<b>x</b>	<b>123,655<sup>A</sup></b>	<b>147,576<sup>A</sup></b>
Cattle purchases	x	x	13,715 <sup>A</sup>	12,630 <sup>B</sup>	x	x	3,223 <sup>A</sup>	3,453 <sup>A</sup>
Hog purchases	x	x	x	x	x	x	x	x
Poultry and egg purchases	x	x	F	30 <sup>E</sup>	x	x	0	x
Other livestock purchases	x	x	x	x	x	x	0	0
Feed, supplements, straw and bedding	x	x	4,357 <sup>A</sup>	3,665 <sup>B</sup>	x	x	1,450 <sup>A</sup>	1,613 <sup>C</sup>
Veterinary fees, medicine and breeding fees	x	x	654 <sup>A</sup>	836 <sup>B</sup>	x	x	300 <sup>A</sup>	273 <sup>B</sup>
Other livestock expenses	x	x	x	x	x	x	x	x
<b>Total livestock expenses</b>	<b>x</b>	<b>x</b>	<b>19,242<sup>A</sup></b>	<b>17,721<sup>B</sup></b>	<b>x</b>	<b>x</b>	<b>5,036<sup>A</sup></b>	<b>5,414<sup>B</sup></b>
Small tools	x	x	327 <sup>A</sup>	329 <sup>A</sup>	x	x	174 <sup>A</sup>	251 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	x	x	15,569 <sup>A</sup>	20,290 <sup>A</sup>	x	x	17,040 <sup>A</sup>	23,085 <sup>A</sup>
Repairs, licenses and insurance	x	x	29,792 <sup>A</sup>	31,690 <sup>A</sup>	x	x	35,577 <sup>A</sup>	39,904 <sup>A</sup>
<b>Total machinery expenses</b>	<b>x</b>	<b>x</b>	<b>45,688<sup>A</sup></b>	<b>52,309<sup>A</sup></b>	<b>x</b>	<b>x</b>	<b>52,792<sup>A</sup></b>	<b>63,239<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	x	x	64,805 <sup>A</sup>	69,046 <sup>A</sup>	x	x	69,064 <sup>A</sup>	80,139 <sup>A</sup>
Rent	x	x	19,800 <sup>A</sup>	22,456 <sup>A</sup>	x	x	11,454 <sup>A</sup>	13,388 <sup>A</sup>
Insurance	x	x	5,725 <sup>A</sup>	6,481 <sup>A</sup>	x	x	8,713 <sup>A</sup>	8,934 <sup>A</sup>
Utilities	x	x	4,991 <sup>A</sup>	5,742 <sup>A</sup>	x	x	5,884 <sup>A</sup>	7,126 <sup>A</sup>
Custom work and machine rental	x	x	17,218 <sup>A</sup>	18,717 <sup>A</sup>	x	x	13,296 <sup>A</sup>	13,735 <sup>A</sup>
Net interest expenses	x	x	30,755 <sup>A</sup>	36,100 <sup>A</sup>	x	x	23,378 <sup>A</sup>	30,581 <sup>A</sup>
Net property taxes	x	x	2,731 <sup>A</sup>	2,945 <sup>A</sup>	x	x	3,197 <sup>A</sup>	2,538 <sup>A</sup>
Building and fence repairs	x	x	3,587 <sup>A</sup>	3,821 <sup>A</sup>	x	x	5,398 <sup>A</sup>	6,389 <sup>A</sup>
Marketing expenses	x	x	7,380 <sup>A</sup>	6,022 <sup>B</sup>	x	x	7,160 <sup>B</sup>	10,167 <sup>B</sup>
Miscellaneous expenses	x	x	10,384 <sup>A</sup>	11,004 <sup>A</sup>	x	x	12,624 <sup>A</sup>	15,068 <sup>A</sup>
<b>Total general expenses</b>	<b>x</b>	<b>x</b>	<b>167,377<sup>A</sup></b>	<b>182,334<sup>A</sup></b>	<b>x</b>	<b>x</b>	<b>160,168<sup>A</sup></b>	<b>188,065<sup>A</sup></b>
<b>Total operating expenses</b>	<b>x</b>	<b>x</b>	<b>379,748<sup>A</sup></b>	<b>412,428<sup>A</sup></b>	<b>x</b>	<b>x</b>	<b>341,651<sup>A</sup></b>	<b>404,294<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>x</b>	<b>x</b>	<b>71,568</b>	<b>65,127</b>	<b>x</b>	<b>x</b>	<b>70,589</b>	<b>80,488</b>
Capital cost allowance (CCA)	x	x	42,959 <sup>A</sup>	46,577 <sup>A</sup>	x	x	37,831 <sup>A</sup>	46,405 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>x</b>	<b>x</b>	<b>28,609</b>	<b>18,550</b>	<b>x</b>	<b>x</b>	<b>32,759</b>	<b>34,084</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	x	x	0.16	0.14	x	x	0.17	0.17
Operating margin (after CCA)	x	x	0.06	0.04	x	x	0.08	0.07



Table 3.4

## Average Operating Revenues and Expenses for Potato Farming by Province, 1999 and 2000 (continued)

	Quebec		Ontario		Manitoba		Saskatchewan	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	260 <sup>C</sup>	285 <sup>C</sup>	160 <sup>D</sup>	210 <sup>E</sup>	125 <sup>B</sup>	120 <sup>C</sup>	x	F
<b>Distribution by province (%)</b>	17.4	18.8	10.7	13.8	8.4	7.9	x	F
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	13,844 <sup>D</sup>	13,007 <sup>D</sup>	22,562 <sup>D</sup>	11,738 <sup>E</sup>	156,266 <sup>B</sup>	169,349 <sup>C</sup>	x	F
Potatoes	267,554 <sup>C</sup>	319,443 <sup>C</sup>	439,785 <sup>D</sup>	361,241 <sup>E</sup>	775,825 <sup>B</sup>	863,145 <sup>C</sup>	x	F
Fruits	F	F	x	x	0	x	x	F
Vegetables	10,790 <sup>D</sup>	12,419 <sup>D</sup>	23,726 <sup>D</sup>	F	x	x	x	F
Tobacco	x	x	x	x	0	0	x	F
Greenhouse, nursery and floriculture products	x	0	x	0	x	x	x	F
Forage crops (including seeds)	F	F	F	F	1,475 <sup>C</sup>	2,321 <sup>C</sup>	x	F
Other crops	F	x	0	x	1,872 <sup>C</sup>	3,831 <sup>E</sup>	x	F
Total other crops	284,378 <sup>C</sup>	335,486 <sup>C</sup>	470,250 <sup>D</sup>	386,070 <sup>E</sup>	795,360 <sup>B</sup>	884,073 <sup>C</sup>	x	F
<b>Total crop revenues</b>	<b>298,223<sup>C</sup></b>	<b>348,493<sup>C</sup></b>	<b>492,812<sup>D</sup></b>	<b>397,808<sup>E</sup></b>	<b>951,626<sup>B</sup></b>	<b>1,053,422<sup>C</sup></b>	<b>x</b>	<b>F</b>
Cattle	767 <sup>E</sup>	F	8,007 <sup>D</sup>	F	16,547 <sup>D</sup>	F	x	F
Hogs	0	0	x	x	x	x	x	F
Poultry and eggs	x	x	0	0	x	0	x	F
Dairy products and subsidies	x	x	0	0	0	0	x	F
Other livestock and products	0	x	x	x	x	x	x	F
<b>Total livestock and product revenues</b>	<b>F</b>	<b>F</b>	<b>8,112<sup>D</sup></b>	<b>F</b>	<b>22,255<sup>D</sup></b>	<b>31,632<sup>E</sup></b>	<b>x</b>	<b>F</b>
<b>Program payments and insurance proceeds</b>	<b>19,117<sup>C</sup></b>	<b>41,227<sup>C</sup></b>	<b>11,875<sup>D</sup></b>	<b>9,123<sup>E</sup></b>	<b>34,392<sup>D</sup></b>	<b>51,059<sup>C</sup></b>	<b>x</b>	<b>F</b>
Custom work and machine rental	7,378 <sup>D</sup>	7,267 <sup>E</sup>	F	5,344 <sup>E</sup>	22,425 <sup>B</sup>	26,639 <sup>C</sup>	x	F
Rental income	537 <sup>D</sup>	F	1,410 <sup>E</sup>	F	9,263 <sup>C</sup>	9,741 <sup>D</sup>	x	F
Miscellaneous revenues	3,406 <sup>D</sup>	3,071 <sup>D</sup>	2,969 <sup>D</sup>	F	12,236 <sup>B</sup>	7,663 <sup>C</sup>	x	F
<b>Total other revenues</b>	<b>11,321<sup>D</sup></b>	<b>11,743<sup>D</sup></b>	<b>F</b>	<b>18,467<sup>E</sup></b>	<b>43,924<sup>B</sup></b>	<b>44,044<sup>C</sup></b>	<b>x</b>	<b>F</b>
<b>Total operating revenues</b>	<b>330,977<sup>C</sup></b>	<b>406,506<sup>C</sup></b>	<b>530,093<sup>D</sup></b>	<b>432,927<sup>E</sup></b>	<b>1,052,197<sup>B</sup></b>	<b>1,180,157<sup>C</sup></b>	<b>x</b>	<b>F</b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	36,172 <sup>C</sup>	45,829 <sup>C</sup>	60,297 <sup>D</sup>	42,752 <sup>E</sup>	91,466 <sup>B</sup>	88,237 <sup>C</sup>	x	F
Pesticides	23,994 <sup>C</sup>	25,453 <sup>C</sup>	42,392 <sup>D</sup>	35,901 <sup>E</sup>	125,433 <sup>B</sup>	124,326 <sup>C</sup>	x	F
Seed and plants	27,206 <sup>C</sup>	36,749 <sup>C</sup>	54,126 <sup>D</sup>	43,561 <sup>E</sup>	80,768 <sup>B</sup>	93,639 <sup>C</sup>	x	F
Other crop expenses	15,161 <sup>C</sup>	20,303 <sup>D</sup>	22,758 <sup>D</sup>	24,305 <sup>E</sup>	8,338 <sup>D</sup>	11,439 <sup>D</sup>	x	F
<b>Total crop expenses</b>	<b>102,533<sup>C</sup></b>	<b>128,333<sup>C</sup></b>	<b>179,573<sup>D</sup></b>	<b>146,519<sup>E</sup></b>	<b>306,006<sup>B</sup></b>	<b>317,641<sup>C</sup></b>	<b>x</b>	<b>F</b>
Cattle purchases	x	x	3,442 <sup>D</sup>	F	6,110 <sup>C</sup>	29,562 <sup>E</sup>	x	F
Hog purchases	x	0	x	x	x	x	x	F
Poultry and egg purchases	0	0	0	0	x	0	x	F
Other livestock purchases	0	x	0	x	x	x	x	F
Feed, supplements, straw and bedding	F	F	987 <sup>D</sup>	F	5,593 <sup>E</sup>	2,531 <sup>D</sup>	x	F
Veterinary fees, medicine and breeding fees	F	F	110 <sup>E</sup>	F	1,114 <sup>D</sup>	704 <sup>D</sup>	x	F
Other livestock expenses	x	x	x	0	x	0	x	F
<b>Total livestock expenses</b>	<b>671<sup>E</sup></b>	<b>F</b>	<b>4,562<sup>D</sup></b>	<b>3,955<sup>E</sup></b>	<b>14,077<sup>C</sup></b>	<b>35,613<sup>E</sup></b>	<b>x</b>	<b>F</b>
Small tools	322 <sup>D</sup>	159 <sup>E</sup>	566 <sup>C</sup>	307 <sup>E</sup>	400 <sup>C</sup>	375 <sup>C</sup>	x	F
Net fuel expenses, machinery, truck and auto	9,212 <sup>B</sup>	13,042 <sup>C</sup>	16,800 <sup>D</sup>	15,779 <sup>E</sup>	32,722 <sup>B</sup>	43,000 <sup>C</sup>	x	F
Repairs, licenses and insurance	21,440 <sup>C</sup>	25,736 <sup>C</sup>	32,684 <sup>D</sup>	27,828 <sup>E</sup>	60,914 <sup>B</sup>	68,460 <sup>C</sup>	x	F
<b>Total machinery expenses</b>	<b>30,974<sup>C</sup></b>	<b>38,938<sup>C</sup></b>	<b>50,050<sup>D</sup></b>	<b>43,914<sup>E</sup></b>	<b>94,036<sup>B</sup></b>	<b>111,835<sup>C</sup></b>	<b>x</b>	<b>F</b>
Salaries (including CPP, QPP, EI)	56,976 <sup>C</sup>	65,665 <sup>C</sup>	83,568 <sup>D</sup>	74,663 <sup>E</sup>	155,482 <sup>B</sup>	168,790 <sup>C</sup>	x	F
Rent	5,643 <sup>C</sup>	8,223 <sup>C</sup>	31,035 <sup>D</sup>	27,431 <sup>E</sup>	59,757 <sup>B</sup>	73,127 <sup>C</sup>	x	F
Insurance	8,947 <sup>C</sup>	7,348 <sup>D</sup>	7,635 <sup>C</sup>	5,892 <sup>E</sup>	25,584 <sup>B</sup>	24,147 <sup>C</sup>	x	F
Utilities	6,632 <sup>B</sup>	6,514 <sup>C</sup>	9,126 <sup>D</sup>	7,098 <sup>E</sup>	18,664 <sup>B</sup>	18,543 <sup>C</sup>	x	F
Custom work and machine rental	10,889 <sup>D</sup>	13,321 <sup>D</sup>	21,740 <sup>D</sup>	20,545 <sup>E</sup>	83,401 <sup>B</sup>	96,256 <sup>C</sup>	x	F
Net interest expenses	19,631 <sup>C</sup>	18,453 <sup>C</sup>	27,607 <sup>D</sup>	23,577 <sup>E</sup>	58,686 <sup>B</sup>	71,446 <sup>C</sup>	x	F
Net property taxes	4,512 <sup>C</sup>	3,615 <sup>C</sup>	2,376 <sup>D</sup>	2,124 <sup>D</sup>	7,833 <sup>B</sup>	9,624 <sup>C</sup>	x	F
Building and fence repairs	4,382 <sup>C</sup>	5,065 <sup>C</sup>	6,622 <sup>D</sup>	3,433 <sup>E</sup>	10,405 <sup>B</sup>	9,248 <sup>C</sup>	x	F
Marketing expenses	5,941 <sup>C</sup>	6,248 <sup>C</sup>	8,164 <sup>D</sup>	F	13,499 <sup>B</sup>	15,698 <sup>C</sup>	x	F
Miscellaneous expenses	14,517 <sup>C</sup>	17,647 <sup>C</sup>	15,581 <sup>D</sup>	12,627 <sup>E</sup>	28,246 <sup>C</sup>	36,508 <sup>D</sup>	x	F
<b>Total general expenses</b>	<b>138,070<sup>C</sup></b>	<b>152,098<sup>C</sup></b>	<b>213,454<sup>D</sup></b>	<b>187,429<sup>E</sup></b>	<b>461,555<sup>B</sup></b>	<b>523,385<sup>C</sup></b>	<b>x</b>	<b>F</b>
<b>Total operating expenses</b>	<b>272,247<sup>C</sup></b>	<b>321,010<sup>C</sup></b>	<b>447,639<sup>D</sup></b>	<b>381,817<sup>E</sup></b>	<b>875,674<sup>B</sup></b>	<b>988,475<sup>C</sup></b>	<b>x</b>	<b>F</b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>58,730</b>	<b>85,496</b>	<b>82,454</b>	<b>51,110<sup>E</sup></b>	<b>176,523</b>	<b>191,682</b>	<b>x</b>	<b>F</b>
Capital cost allowance (CCA)	30,227 <sup>C</sup>	33,393 <sup>C</sup>	47,303 <sup>D</sup>	41,380 <sup>E</sup>	122,175 <sup>B</sup>	132,349 <sup>C</sup>	x	F
<b>Net operating income (after CCA)</b>	<b>28,503</b>	<b>52,104</b>	<b>35,151</b>	<b>9,730<sup>E</sup></b>	<b>54,348</b>	<b>59,333</b>	<b>x</b>	<b>F</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.18	0.21	0.16	0.12	0.17	0.16	x	F
Operating margin (after CCA)	0.09	0.13	0.07	0.02	0.05	0.05	x	F



Table 3.4

## Average Operating Revenues and Expenses for Potato Farming by Province, 1999 and 2000 (concluded)

	Alberta		British Columbia		Canada	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	90 <sup>E</sup>	65 <sup>C</sup>	75 <sup>D</sup>	65 <sup>C</sup>	1,490 <sup>A</sup>	1,520 <sup>B</sup>
<b>Distribution by province (%)</b>	6.0	4.3	5.0	4.3	100.0	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	53,323 <sup>D</sup>	72,160 <sup>C</sup>	5,792 <sup>E</sup>	5,586 <sup>E</sup>	28,625 <sup>A</sup>	27,918 <sup>B</sup>
Potatoes	575,621 <sup>E</sup>	1,122,095 <sup>B</sup>	285,605 <sup>D</sup>	409,615 <sup>C</sup>	397,449 <sup>A</sup>	436,271 <sup>B</sup>
Fruits	0	0	x	1,877 <sup>D</sup>	F	834 <sup>E</sup>
Vegetables	F	3,029 <sup>E</sup>	27,127 <sup>D</sup>	53,112 <sup>D</sup>	10,163 <sup>B</sup>	10,689 <sup>C</sup>
Tobacco	0	0	0	0	x	x
Greenhouse, nursery and floriculture products	0	0	x	x	x	x
Forage crops (including seeds)	3,192 <sup>E</sup>	18,717 <sup>D</sup>	F	x	1,706 <sup>B</sup>	2,880 <sup>B</sup>
Other crops	F	21,886 <sup>D</sup>	0	0	1,264 <sup>D</sup>	1,410 <sup>D</sup>
Total other crops	596,861 <sup>E</sup>	1,165,727 <sup>B</sup>	315,464 <sup>D</sup>	465,320 <sup>C</sup>	411,917 <sup>A</sup>	452,110 <sup>B</sup>
<b>Total crop revenues</b>	<b>650,184<sup>E</sup></b>	<b>1,237,887<sup>B</sup></b>	<b>321,257<sup>D</sup></b>	<b>470,906<sup>C</sup></b>	<b>440,543<sup>A</sup></b>	<b>480,028<sup>B</sup></b>
Cattle	F	39,972 <sup>E</sup>	7,740 <sup>D</sup>	8,894 <sup>D</sup>	11,594 <sup>A</sup>	12,662 <sup>B</sup>
Hogs	0	0	x	x	1,478 <sup>B</sup>	1,868 <sup>D</sup>
Poultry and eggs	x	x	x	x	296 <sup>C</sup>	F
Dairy products and subsidies	0	0	0	x	2,498 <sup>B</sup>	2,913 <sup>C</sup>
Other livestock and products	x	x	x	x	116 <sup>B</sup>	161 <sup>D</sup>
<b>Total livestock and product revenues</b>	<b>F</b>	<b>42,091<sup>E</sup></b>	<b>7,894<sup>D</sup></b>	<b>13,885<sup>E</sup></b>	<b>15,982<sup>A</sup></b>	<b>17,974<sup>B</sup></b>
<b>Program payments and insurance proceeds</b>	<b>F</b>	<b>39,545<sup>B</sup></b>	<b>11,919<sup>D</sup></b>	<b>20,637<sup>D</sup></b>	<b>15,413<sup>B</sup></b>	<b>24,053<sup>B</sup></b>
Custom work and machine rental	11,835 <sup>E</sup>	8,656 <sup>D</sup>	19,654 <sup>D</sup>	54,734 <sup>D</sup>	11,178 <sup>B</sup>	12,567 <sup>B</sup>
Rental income	8,852 <sup>E</sup>	11,324 <sup>C</sup>	4,582 <sup>D</sup>	9,657 <sup>E</sup>	2,389 <sup>B</sup>	3,585 <sup>B</sup>
Miscellaneous revenues	4,649 <sup>E</sup>	9,113 <sup>D</sup>	3,352 <sup>D</sup>	2,699 <sup>D</sup>	4,690 <sup>B</sup>	4,122 <sup>B</sup>
<b>Total other revenues</b>	<b>25,336<sup>E</sup></b>	<b>29,093<sup>C</sup></b>	<b>27,588<sup>D</sup></b>	<b>67,089<sup>D</sup></b>	<b>18,257<sup>B</sup></b>	<b>20,274<sup>B</sup></b>
<b>Total operating revenues</b>	<b>695,524<sup>E</sup></b>	<b>1,348,616<sup>B</sup></b>	<b>368,657<sup>D</sup></b>	<b>572,518<sup>C</sup></b>	<b>490,195<sup>A</sup></b>	<b>542,328<sup>B</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	59,370 <sup>E</sup>	109,668 <sup>B</sup>	27,982 <sup>D</sup>	36,357 <sup>C</sup>	55,007 <sup>A</sup>	55,614 <sup>B</sup>
Pesticides	53,923 <sup>E</sup>	105,358 <sup>B</sup>	20,995 <sup>D</sup>	38,143 <sup>C</sup>	43,620 <sup>A</sup>	46,848 <sup>B</sup>
Seed and plants	64,299 <sup>E</sup>	120,005 <sup>C</sup>	22,874 <sup>D</sup>	38,167 <sup>C</sup>	39,265 <sup>A</sup>	47,330 <sup>B</sup>
Other crop expenses	1,926 <sup>E</sup>	7,930 <sup>D</sup>	11,003 <sup>D</sup>	21,350 <sup>D</sup>	11,827 <sup>A</sup>	13,863 <sup>B</sup>
<b>Total crop expenses</b>	<b>179,517<sup>E</sup></b>	<b>342,961<sup>B</sup></b>	<b>82,853<sup>D</sup></b>	<b>134,018<sup>C</sup></b>	<b>149,718<sup>A</sup></b>	<b>163,655<sup>B</sup></b>
Cattle purchases	x	F	x	3,682 <sup>D</sup>	5,990 <sup>A</sup>	7,825 <sup>C</sup>
Hog purchases	0	0	0	x	x	x
Poultry and egg purchases	0	0	x	x	45 <sup>D</sup>	11 <sup>D</sup>
Other livestock purchases	0	x	0	x	x	F
Feed, supplements, straw and bedding	677 <sup>E</sup>	F	721 <sup>D</sup>	F	2,347 <sup>B</sup>	2,351 <sup>C</sup>
Veterinary fees, medicine and breeding fees	443 <sup>E</sup>	1,124 <sup>E</sup>	162 <sup>E</sup>	280 <sup>E</sup>	430 <sup>B</sup>	473 <sup>B</sup>
Other livestock expenses	x	x	0	0	23 <sup>E</sup>	x
<b>Total livestock expenses</b>	<b>F</b>	<b>F</b>	<b>3,544<sup>D</sup></b>	<b>6,394<sup>D</sup></b>	<b>9,068<sup>A</sup></b>	<b>11,184<sup>C</sup></b>
Small tools	612 <sup>E</sup>	517 <sup>D</sup>	217 <sup>D</sup>	374 <sup>D</sup>	349 <sup>A</sup>	290 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	17,231 <sup>E</sup>	38,107 <sup>B</sup>	10,368 <sup>D</sup>	17,146 <sup>C</sup>	16,084 <sup>A</sup>	20,495 <sup>B</sup>
Repairs, licenses and insurance	46,535 <sup>E</sup>	87,277 <sup>C</sup>	20,910 <sup>D</sup>	26,746 <sup>B</sup>	32,735 <sup>A</sup>	35,516 <sup>B</sup>
<b>Total machinery expenses</b>	<b>64,379<sup>E</sup></b>	<b>125,901<sup>B</sup></b>	<b>31,495<sup>D</sup></b>	<b>44,267<sup>C</sup></b>	<b>49,167<sup>A</sup></b>	<b>56,301<sup>B</sup></b>
Salaries (including CPP, QPP, EI)	95,997 <sup>E</sup>	215,311 <sup>C</sup>	81,170 <sup>D</sup>	117,180 <sup>C</sup>	76,570 <sup>A</sup>	85,401 <sup>B</sup>
Rent	43,035 <sup>E</sup>	88,583 <sup>C</sup>	20,813 <sup>D</sup>	21,463 <sup>C</sup>	21,942 <sup>A</sup>	25,409 <sup>B</sup>
Insurance	12,223 <sup>E</sup>	23,579 <sup>C</sup>	5,104 <sup>D</sup>	6,199 <sup>C</sup>	9,036 <sup>A</sup>	8,889 <sup>B</sup>
Utilities	16,475 <sup>E</sup>	30,505 <sup>B</sup>	4,867 <sup>D</sup>	7,392 <sup>C</sup>	7,763 <sup>A</sup>	8,380 <sup>B</sup>
Custom work and machine rental	63,690 <sup>E</sup>	105,450 <sup>C</sup>	65,412 <sup>E</sup>	96,184 <sup>C</sup>	26,939 <sup>B</sup>	30,105 <sup>B</sup>
Net interest expenses	36,996 <sup>D</sup>	70,268 <sup>B</sup>	10,188 <sup>D</sup>	17,515 <sup>C</sup>	28,513 <sup>A</sup>	32,319 <sup>B</sup>
Net property taxes	7,305 <sup>E</sup>	8,089 <sup>C</sup>	4,377 <sup>D</sup>	4,794 <sup>C</sup>	3,853 <sup>A</sup>	3,611 <sup>B</sup>
Building and fence repairs	10,144 <sup>E</sup>	13,175 <sup>C</sup>	3,658 <sup>D</sup>	6,808 <sup>D</sup>	5,348 <sup>A</sup>	5,272 <sup>B</sup>
Marketing expenses	4,751 <sup>E</sup>	42,358 <sup>D</sup>	7,513 <sup>D</sup>	13,800 <sup>D</sup>	7,945 <sup>B</sup>	10,095 <sup>B</sup>
Miscellaneous expenses	22,866 <sup>E</sup>	41,181 <sup>C</sup>	12,149 <sup>D</sup>	15,338 <sup>C</sup>	14,611 <sup>A</sup>	16,574 <sup>B</sup>
<b>Total general expenses</b>	<b>313,480<sup>E</sup></b>	<b>638,498<sup>B</sup></b>	<b>215,251<sup>D</sup></b>	<b>306,673<sup>C</sup></b>	<b>202,520<sup>A</sup></b>	<b>226,056<sup>B</sup></b>
<b>Total operating expenses</b>	<b>559,766<sup>E</sup></b>	<b>1,137,016<sup>B</sup></b>	<b>333,143<sup>D</sup></b>	<b>491,351<sup>C</sup></b>	<b>410,473<sup>A</sup></b>	<b>457,197<sup>B</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>135,758<sup>E</sup></b>	<b>211,600<sup>C</sup></b>	<b>35,514<sup>C</sup></b>	<b>81,166<sup>C</sup></b>	<b>79,722<sup>A</sup></b>	<b>85,131<sup>B</sup></b>
Capital cost allowance (CCA)	102,341 <sup>E</sup>	188,559 <sup>C</sup>	27,985 <sup>C</sup>	37,337 <sup>C</sup>	49,204 <sup>A</sup>	54,384 <sup>B</sup>
<b>Net operating income (after CCA)</b>	<b>33,417<sup>E</sup></b>	<b>23,041<sup>C</sup></b>	<b>7,529<sup>C</sup></b>	<b>43,829<sup>C</sup></b>	<b>30,518<sup>A</sup></b>	<b>30,747<sup>B</sup></b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.20	0.16	0.10	0.14	0.16	0.16
Operating margin (after CCA)	0.05	0.02	0.02	0.08	0.06	0.06

Table 3.5

## Average Operating Revenues and Expenses for Potato Farming by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	330 <sup>D</sup>	185 <sup>D</sup>	225 <sup>B</sup>	260 <sup>B</sup>	525 <sup>A</sup>	1,520 <sup>B</sup>
<b>Distribution by revenue class (%)</b>	21.7	12.2	14.8	17.1	34.5	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	F	1,369 <sup>E</sup>	4,031 <sup>B</sup>	12,438 <sup>B</sup>	72,293 <sup>A</sup>	27,918 <sup>B</sup>
Potatoes	18,352 <sup>C</sup>	56,387 <sup>A</sup>	136,443 <sup>A</sup>	306,222 <sup>A</sup>	1,023,940 <sup>A</sup>	436,271 <sup>B</sup>
Fruits	x	x	x	x	901 <sup>D</sup>	834 <sup>E</sup>
Vegetables	F	F	1,204 <sup>B</sup>	6,638 <sup>E</sup>	26,343 <sup>C</sup>	10,689 <sup>C</sup>
Tobacco	0	0	x	0	0	x
Greenhouse, nursery and floriculture products	x	x	0	x	0	x
Forage crops (including seeds)	137 <sup>E</sup>	F	700 <sup>C</sup>	1,847 <sup>B</sup>	6,923 <sup>B</sup>	2,880 <sup>B</sup>
Other crops	0	0	x	x	3,930 <sup>C</sup>	1,410 <sup>D</sup>
Total other crops	18,993 <sup>C</sup>	58,615 <sup>A</sup>	140,227 <sup>A</sup>	316,387 <sup>A</sup>	1,062,036 <sup>A</sup>	452,110 <sup>B</sup>
<b>Total crop revenues</b>	<b>19,459<sup>C</sup></b>	<b>59,984<sup>A</sup></b>	<b>144,258<sup>A</sup></b>	<b>328,825<sup>A</sup></b>	<b>1,134,329<sup>A</sup></b>	<b>480,028<sup>B</sup></b>
Cattle	F	1,696 <sup>E</sup>	5,817 <sup>B</sup>	9,290 <sup>B</sup>	28,776 <sup>B</sup>	12,662 <sup>B</sup>
Hogs	x	x	480 <sup>C</sup>	x	4,848 <sup>D</sup>	1,868 <sup>D</sup>
Poultry and eggs	x	x	x	x	x	F
Dairy products and subsidies	x	x	x	2,505 <sup>D</sup>	6,650 <sup>C</sup>	2,913 <sup>C</sup>
Other livestock and products	39 <sup>D</sup>	x	x	x	x	161 <sup>D</sup>
<b>Total livestock and product revenues</b>	<b>569<sup>E</sup></b>	<b>2,299<sup>E</sup></b>	<b>7,435<sup>B</sup></b>	<b>12,516<sup>B</sup></b>	<b>41,589<sup>B</sup></b>	<b>17,974<sup>B</sup></b>
<b>Program payments and insurance proceeds</b>	<b>F</b>	<b>4,995<sup>D</sup></b>	<b>9,994<sup>B</sup></b>	<b>22,933<sup>B</sup></b>	<b>51,411<sup>A</sup></b>	<b>24,053<sup>B</sup></b>
Custom work and machine rental	F	F	2,597 <sup>C</sup>	5,194 <sup>E</sup>	31,902 <sup>A</sup>	12,567 <sup>B</sup>
Rental income	F	F	663 <sup>B</sup>	1,290 <sup>D</sup>	8,867 <sup>B</sup>	3,585 <sup>B</sup>
Miscellaneous revenues	657 <sup>E</sup>	1,115 <sup>D</sup>	3,805 <sup>B</sup>	4,531 <sup>C</sup>	7,285 <sup>B</sup>	4,122 <sup>B</sup>
<b>Total other revenues</b>	<b>F</b>	<b>3,368<sup>E</sup></b>	<b>7,064<sup>B</sup></b>	<b>11,016<sup>C</sup></b>	<b>48,054<sup>A</sup></b>	<b>20,274<sup>B</sup></b>
<b>Total operating revenues</b>	<b>23,298<sup>C</sup></b>	<b>70,646<sup>A</sup></b>	<b>168,752<sup>A</sup></b>	<b>375,290<sup>A</sup></b>	<b>1,275,383<sup>A</sup></b>	<b>542,328<sup>B</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	2,787 <sup>D</sup>	8,625 <sup>D</sup>	23,106 <sup>A</sup>	46,135 <sup>A</sup>	123,801 <sup>A</sup>	55,614 <sup>B</sup>
Pesticides	1,574 <sup>E</sup>	3,873 <sup>C</sup>	13,917 <sup>A</sup>	31,044 <sup>A</sup>	112,191 <sup>A</sup>	46,848 <sup>B</sup>
Seed and plants	2,494 <sup>E</sup>	6,013 <sup>C</sup>	14,731 <sup>A</sup>	37,044 <sup>A</sup>	108,946 <sup>A</sup>	47,330 <sup>B</sup>
Other crop expenses	605 <sup>E</sup>	1,050 <sup>D</sup>	4,310 <sup>C</sup>	7,348 <sup>B</sup>	33,973 <sup>B</sup>	13,863 <sup>B</sup>
<b>Total crop expenses</b>	<b>7,459<sup>D</sup></b>	<b>19,560<sup>C</sup></b>	<b>56,064<sup>A</sup></b>	<b>121,571<sup>A</sup></b>	<b>378,912<sup>A</sup></b>	<b>163,655<sup>B</sup></b>
Cattle purchases	F	451 <sup>E</sup>	2,187 <sup>B</sup>	3,565 <sup>B</sup>	19,764 <sup>C</sup>	7,825 <sup>C</sup>
Hog purchases	x	0	118 <sup>C</sup>	x	x	x
Poultry and egg purchases	x	x	x	x	x	11 <sup>D</sup>
Other livestock purchases	x	x	x	x	x	F
Feed, supplements, straw and bedding	174 <sup>E</sup>	561 <sup>E</sup>	882 <sup>B</sup>	1,935 <sup>D</sup>	5,177 <sup>C</sup>	2,351 <sup>C</sup>
Veterinary fees, medicine and breeding fees	F	F	278 <sup>C</sup>	339 <sup>B</sup>	991 <sup>B</sup>	473 <sup>B</sup>
Other livestock expenses	0	0	0	x	x	x
<b>Total livestock expenses</b>	<b>404<sup>E</sup></b>	<b>1,115<sup>E</sup></b>	<b>3,492<sup>B</sup></b>	<b>5,926<sup>B</sup></b>	<b>27,361<sup>C</sup></b>	<b>11,184<sup>C</sup></b>
Small tools	90 <sup>E</sup>	155 <sup>D</sup>	289 <sup>B</sup>	412 <sup>B</sup>	402 <sup>B</sup>	290 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	2,368 <sup>D</sup>	4,036 <sup>D</sup>	9,663 <sup>A</sup>	17,175 <sup>A</sup>	43,908 <sup>A</sup>	20,495 <sup>B</sup>
Repairs, licenses and insurance	2,499 <sup>D</sup>	4,901 <sup>D</sup>	13,902 <sup>A</sup>	27,000 <sup>A</sup>	80,406 <sup>A</sup>	35,516 <sup>B</sup>
<b>Total machinery expenses</b>	<b>4,956<sup>D</sup></b>	<b>9,092<sup>D</sup></b>	<b>23,853<sup>A</sup></b>	<b>44,587<sup>A</sup></b>	<b>124,716<sup>A</sup></b>	<b>56,301<sup>B</sup></b>
Salaries (including CPP, QPP, EI)	1,450 <sup>E</sup>	3,328 <sup>D</sup>	19,563 <sup>A</sup>	53,139 <sup>A</sup>	210,895 <sup>A</sup>	85,401 <sup>B</sup>
Rent	F	1,867 <sup>E</sup>	6,597 <sup>D</sup>	14,002 <sup>C</sup>	62,637 <sup>A</sup>	25,409 <sup>B</sup>
Insurance	549 <sup>E</sup>	1,308 <sup>B</sup>	2,433 <sup>B</sup>	6,334 <sup>B</sup>	20,799 <sup>A</sup>	8,889 <sup>B</sup>
Utilities	697 <sup>D</sup>	1,127 <sup>D</sup>	2,773 <sup>A</sup>	5,675 <sup>A</sup>	19,473 <sup>A</sup>	8,380 <sup>B</sup>
Custom work and machine rental	1,615 <sup>D</sup>	3,191 <sup>D</sup>	8,843 <sup>B</sup>	23,041 <sup>C</sup>	69,984 <sup>A</sup>	30,105 <sup>B</sup>
Net interest expenses	F	4,280 <sup>E</sup>	11,202 <sup>A</sup>	21,767 <sup>A</sup>	74,988 <sup>A</sup>	32,319 <sup>B</sup>
Net property taxes	F	1,107 <sup>D</sup>	1,573 <sup>B</sup>	2,652 <sup>B</sup>	7,696 <sup>A</sup>	3,611 <sup>B</sup>
Building and fence repairs	674 <sup>E</sup>	975 <sup>E</sup>	1,910 <sup>B</sup>	4,311 <sup>B</sup>	11,573 <sup>A</sup>	5,272 <sup>B</sup>
Marketing expenses	70 <sup>D</sup>	162 <sup>D</sup>	2,046 <sup>B</sup>	5,132 <sup>D</sup>	25,757 <sup>B</sup>	10,095 <sup>B</sup>
Miscellaneous expenses	1,276 <sup>E</sup>	3,037 <sup>D</sup>	7,486 <sup>A</sup>	14,870 <sup>A</sup>	35,644 <sup>A</sup>	16,574 <sup>B</sup>
<b>Total general expenses</b>	<b>10,646<sup>D</sup></b>	<b>20,382<sup>D</sup></b>	<b>64,425<sup>A</sup></b>	<b>150,924<sup>A</sup></b>	<b>539,446<sup>A</sup></b>	<b>226,056<sup>B</sup></b>
<b>Total operating expenses</b>	<b>23,465<sup>D</sup></b>	<b>50,150<sup>D</sup></b>	<b>147,834<sup>A</sup></b>	<b>323,008<sup>A</sup></b>	<b>1,070,436<sup>A</sup></b>	<b>457,197<sup>B</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>-168</b>	<b>20,496</b>	<b>20,918</b>	<b>52,282</b>	<b>204,947</b>	<b>85,131</b>
Capital cost allowance (CCA)	F	7,269 <sup>C</sup>	15,763 <sup>A</sup>	34,242 <sup>A</sup>	129,442 <sup>A</sup>	54,384 <sup>B</sup>
<b>Net operating income (after CCA)</b>	<b>F</b>	<b>13,227</b>	<b>5,156</b>	<b>18,040</b>	<b>75,506</b>	<b>30,747</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	-0.01	0.29	0.12	0.14	0.16	0.16
Operating margin (after CCA)	F	0.19	0.03	0.05	0.06	0.06

Table 3.6

Potato Farming by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000

Revenue Class	Degree of Specialization				Total
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	
<b>\$10,000–\$49,999</b>					
Number of farms	60 <sup>E</sup>	x	F	195 <sup>E</sup>	330 <sup>D</sup>
Average total agricultural sales (\$)	22,554 <sup>A</sup>	x	F	21,211 <sup>C</sup>	20,027 <sup>C</sup>
Average program payments and insurance proceeds (\$)	F	x	F	F	F
Average total operating revenues (\$)	24,968 <sup>B</sup>	x	F	25,279 <sup>C</sup>	23,298 <sup>C</sup>
Average net operating income (\$)	-331	x	F	2,551 <sup>E</sup>	-168
Average agricultural sales from primary activity (\$)	14,648 <sup>B</sup>	x	F	21,211 <sup>C</sup>	18,352 <sup>C</sup>
Primary commodity (% of total agricultural sales)	64.9	x	F	100.0	91.6
Secondary commodity (% of total agricultural sales)	F	x	F	...	F
Secondary commodity (name)	F	x	F	...	F
<b>\$50,000–\$99,999</b>					
Number of farms	30 <sup>D</sup>	30 <sup>E</sup>	x	F	185 <sup>D</sup>
Average total agricultural sales (\$)	58,730 <sup>A</sup>	70,671 <sup>A</sup>	x	F	62,283 <sup>A</sup>
Average program payments and insurance proceeds (\$)	5,513 <sup>D</sup>	2,901 <sup>D</sup>	x	F	4,995 <sup>D</sup>
Average total operating revenues (\$)	69,476 <sup>A</sup>	78,616 <sup>A</sup>	x	F	70,646 <sup>A</sup>
Average net operating income (\$)	11,272	13,591	x	F	20,496
Average agricultural sales from primary activity (\$)	36,420 <sup>A</sup>	57,435 <sup>A</sup>	x	F	56,387 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.0	81.3	x	F	90.5
Secondary commodity (% of total agricultural sales)	12.9	F	x	F	F
Secondary commodity (name)	Cattle	F	x	F	F
<b>\$100,000–\$249,999</b>					
Number of farms	35 <sup>D</sup>	50 <sup>B</sup>	60 <sup>C</sup>	80 <sup>B</sup>	225 <sup>B</sup>
Average total agricultural sales (\$)	148,554 <sup>A</sup>	156,795 <sup>A</sup>	149,214 <sup>A</sup>	151,793 <sup>A</sup>	151,694 <sup>A</sup>
Average program payments and insurance proceeds (\$)	7,008 <sup>B</sup>	11,008 <sup>D</sup>	11,995 <sup>C</sup>	9,199 <sup>C</sup>	9,994 <sup>B</sup>
Average total operating revenues (\$)	162,608 <sup>A</sup>	175,212 <sup>A</sup>	169,506 <sup>A</sup>	166,976 <sup>A</sup>	168,752 <sup>A</sup>
Average net operating income (\$)	9,586	24,398	25,322	20,412	20,918
Average agricultural sales from primary activity (\$)	94,831 <sup>A</sup>	132,090 <sup>A</sup>	142,631 <sup>A</sup>	151,793 <sup>A</sup>	136,443 <sup>A</sup>
Primary commodity (% of total agricultural sales)	63.8	84.2	95.6	100.0	89.9
Secondary commodity (% of total agricultural sales)	13.6	6.8	2.2	...	3.8
Secondary commodity (name)	Cattle	Cattle	Grains & oilseeds	...	Cattle
<b>\$250,000–\$499,999</b>					
Number of farms	45 <sup>C</sup>	50 <sup>B</sup>	110 <sup>B</sup>	65 <sup>C</sup>	260 <sup>B</sup>
Average total agricultural sales (\$)	322,599 <sup>A</sup>	331,402 <sup>A</sup>	351,873 <sup>A</sup>	338,684 <sup>A</sup>	341,341 <sup>A</sup>
Average program payments and insurance proceeds (\$)	27,414 <sup>E</sup>	26,011 <sup>B</sup>	19,952 <sup>D</sup>	22,243 <sup>C</sup>	22,933 <sup>B</sup>
Average total operating revenues (\$)	362,465 <sup>A</sup>	366,970 <sup>A</sup>	384,628 <sup>A</sup>	368,970 <sup>A</sup>	375,290 <sup>A</sup>
Average net operating income (\$)	55,786	59,233	62,842	27,613	52,282
Average agricultural sales from primary activity (\$)	213,344 <sup>A</sup>	277,985 <sup>A</sup>	333,923 <sup>A</sup>	338,684 <sup>A</sup>	306,222 <sup>A</sup>
Primary commodity (% of total agricultural sales)	66.1	83.9	94.9	100.0	89.7
Secondary commodity (% of total agricultural sales)	11.1	5.9	3.3	...	3.6
Secondary commodity (name)	Cattle	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>\$500,000 and over</b>					
Number of farms	95 <sup>B</sup>	115 <sup>B</sup>	205 <sup>A</sup>	115 <sup>B</sup>	525 <sup>A</sup>
Average total agricultural sales (\$)	1,334,708 <sup>A</sup>	1,309,477 <sup>A</sup>	1,100,008 <sup>A</sup>	1,057,268 <sup>A</sup>	1,175,918 <sup>A</sup>
Average program payments and insurance proceeds (\$)	59,677 <sup>B</sup>	52,631 <sup>B</sup>	52,338 <sup>B</sup>	42,166 <sup>C</sup>	51,411 <sup>A</sup>
Average total operating revenues (\$)	1,462,637 <sup>A</sup>	1,417,848 <sup>A</sup>	1,196,247 <sup>A</sup>	1,130,999 <sup>A</sup>	1,275,383 <sup>A</sup>
Average net operating income (\$)	199,696	221,264	188,600	223,990	204,947
Average agricultural sales from primary activity (\$)	852,418 <sup>A</sup>	1,098,526 <sup>A</sup>	1,047,125 <sup>A</sup>	1,057,268 <sup>A</sup>	1,023,940 <sup>A</sup>
Primary commodity (% of total agricultural sales)	63.9	83.9	95.2	100.0	87.1
Secondary commodity (% of total agricultural sales)	13.5	8.8	3.6	...	6.1
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>Total</b>					
Number of farms	255 <sup>B</sup>	260 <sup>B</sup>	440 <sup>C</sup>	565 <sup>C</sup>	1,520 <sup>B</sup>
Average total agricultural sales (\$)	575,819 <sup>B</sup>	675,846 <sup>B</sup>	616,739 <sup>C</sup>	291,165 <sup>C</sup>	498,002 <sup>B</sup>
Average program payments and insurance proceeds (\$)	28,464 <sup>C</sup>	30,248 <sup>B</sup>	30,849 <sup>C</sup>	14,037 <sup>C</sup>	24,053 <sup>B</sup>
Average total operating revenues (\$)	633,153 <sup>B</sup>	734,501 <sup>B</sup>	672,415 <sup>C</sup>	314,434 <sup>C</sup>	542,328 <sup>B</sup>
Average net operating income (\$)	85,235	114,426	104,868	56,624	85,131
Average agricultural sales from primary activity (\$)	368,944 <sup>B</sup>	566,797 <sup>B</sup>	586,925 <sup>C</sup>	291,165 <sup>C</sup>	436,271 <sup>B</sup>
Primary commodity (% of total agricultural sales)	64.1	83.9	95.2	100.0	87.6
Secondary commodity (% of total agricultural sales)	12.6	8.3	3.5	...	5.6
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds

<sup>1</sup> Percent of total sales derived from potatoes.

Table 3.7

## Average Operating Revenues and Expenses for Other Vegetable (except Potato) and Melon Farming by Province (or region), 1999 and 2000

	Atlantic Provinces		Quebec		Ontario	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	235 <sup>B</sup>	240 <sup>B</sup>	895 <sup>B</sup>	980 <sup>B</sup>	1,135 <sup>C</sup>	970 <sup>C</sup>
<b>Distribution by province (%)</b>	9.0	8.8	34.1	36.1	43.2	35.7
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	1,802 <sup>B</sup>	1,918 <sup>E</sup>	5,030 <sup>D</sup>	7,847 <sup>D</sup>	18,360 <sup>D</sup>	25,480 <sup>C</sup>
Potatoes	6,409 <sup>B</sup>	4,036 <sup>C</sup>	F	1,015 <sup>E</sup>	1,534 <sup>D</sup>	2,646 <sup>D</sup>
Fruits	5,605 <sup>B</sup>	3,809 <sup>C</sup>	3,881 <sup>D</sup>	4,267 <sup>D</sup>	2,652 <sup>E</sup>	3,557 <sup>D</sup>
Vegetables	102,035 <sup>B</sup>	87,633 <sup>B</sup>	228,145 <sup>B</sup>	251,338 <sup>B</sup>	187,185 <sup>C</sup>	227,838 <sup>C</sup>
Tobacco	0	0	0	0	x	1,355 <sup>E</sup>
Greenhouse, nursery and floriculture products	1,563 <sup>D</sup>	x	2,891 <sup>D</sup>	1,728 <sup>D</sup>	F	2,673 <sup>D</sup>
Forage crops (including seeds)	362 <sup>C</sup>	937 <sup>D</sup>	F	301 <sup>E</sup>	115 <sup>E</sup>	F
Other crops	0	x	F	222 <sup>E</sup>	x	1,635 <sup>E</sup>
Total other crops	115,974 <sup>B</sup>	98,384 <sup>B</sup>	236,225 <sup>B</sup>	258,871 <sup>B</sup>	194,801 <sup>C</sup>	240,226 <sup>C</sup>
<b>Total crop revenues</b>	<b>117,776<sup>B</sup></b>	<b>100,302<sup>B</sup></b>	<b>241,255<sup>B</sup></b>	<b>266,718<sup>B</sup></b>	<b>213,161<sup>C</sup></b>	<b>265,706<sup>C</sup></b>
Cattle	2,926 <sup>B</sup>	1,272 <sup>C</sup>	447 <sup>D</sup>	545 <sup>D</sup>	F	F
Hogs	x	x	x	0	x	67 <sup>C</sup>
Poultry and eggs	x	x	x	F	x	F
Dairy products and subsidies	x	x	0	x	F	x
Other livestock and products	75 <sup>D</sup>	x	0	x	301 <sup>D</sup>	x
<b>Total livestock and product revenues</b>	<b>3,383<sup>B</sup></b>	<b>1,551<sup>C</sup></b>	<b>F</b>	<b>621<sup>D</sup></b>	<b>2,640<sup>D</sup></b>	<b>2,216<sup>E</sup></b>
<b>Program payments and insurance proceeds</b>	<b>6,242<sup>B</sup></b>	<b>9,551<sup>B</sup></b>	<b>12,165<sup>B</sup></b>	<b>12,222<sup>B</sup></b>	<b>9,643<sup>D</sup></b>	<b>11,827<sup>C</sup></b>
Custom work and machine rental	x	5,515 <sup>B</sup>	5,136 <sup>D</sup>	8,093 <sup>D</sup>	4,731 <sup>D</sup>	6,290 <sup>D</sup>
Rental income	x	1,215 <sup>C</sup>	895 <sup>D</sup>	1,450 <sup>D</sup>	1,950 <sup>D</sup>	3,038 <sup>D</sup>
Miscellaneous revenues	3,449 <sup>C</sup>	4,197 <sup>B</sup>	3,116 <sup>E</sup>	2,149 <sup>C</sup>	3,501 <sup>C</sup>	5,785 <sup>D</sup>
<b>Total other revenues</b>	<b>11,040<sup>B</sup></b>	<b>10,927<sup>B</sup></b>	<b>9,146<sup>C</sup></b>	<b>11,692<sup>C</sup></b>	<b>10,182<sup>C</sup></b>	<b>15,113<sup>C</sup></b>
<b>Total operating revenues</b>	<b>138,442<sup>B</sup></b>	<b>122,331<sup>B</sup></b>	<b>263,307<sup>B</sup></b>	<b>291,254<sup>B</sup></b>	<b>235,625<sup>C</sup></b>	<b>294,862<sup>C</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	9,578 <sup>B</sup>	6,233 <sup>B</sup>	15,925 <sup>B</sup>	16,497 <sup>B</sup>	15,632 <sup>C</sup>	18,826 <sup>C</sup>
Pesticides	4,956 <sup>B</sup>	4,316 <sup>B</sup>	12,158 <sup>B</sup>	12,130 <sup>B</sup>	12,520 <sup>C</sup>	14,237 <sup>C</sup>
Seed and plants	8,221 <sup>B</sup>	6,711 <sup>B</sup>	18,343 <sup>B</sup>	17,304 <sup>B</sup>	16,390 <sup>C</sup>	22,531 <sup>C</sup>
Other crop expenses	7,129 <sup>B</sup>	7,676 <sup>B</sup>	27,697 <sup>B</sup>	32,921 <sup>B</sup>	11,310 <sup>D</sup>	13,360 <sup>C</sup>
<b>Total crop expenses</b>	<b>29,884<sup>B</sup></b>	<b>24,935<sup>B</sup></b>	<b>74,123<sup>B</sup></b>	<b>78,851<sup>B</sup></b>	<b>55,853<sup>C</sup></b>	<b>68,955<sup>C</sup></b>
Cattle purchases	x	x	373 <sup>D</sup>	461 <sup>D</sup>	F	F
Hog purchases	0	x	x	0	x	F
Poultry and egg purchases	x	x	0	0	x	F
Other livestock purchases	x	46 <sup>C</sup>	0	0	x	x
Feed, supplements, straw and bedding	661 <sup>C</sup>	414 <sup>C</sup>	F	347 <sup>E</sup>	991 <sup>E</sup>	1,020 <sup>E</sup>
Veterinary fees, medicine and breeding fees	91 <sup>B</sup>	x	F	40 <sup>D</sup>	F	F
Other livestock expenses	x	0	x	0	0	x
<b>Total livestock expenses</b>	<b>2,338<sup>B</sup></b>	<b>943<sup>C</sup></b>	<b>F</b>	<b>847<sup>D</sup></b>	<b>1,470<sup>E</sup></b>	<b>F</b>
Small tools	357 <sup>B</sup>	304 <sup>B</sup>	316 <sup>C</sup>	285 <sup>C</sup>	424 <sup>D</sup>	560 <sup>C</sup>
Net fuel expenses, machinery, truck and auto	6,228 <sup>A</sup>	6,335 <sup>B</sup>	6,849 <sup>B</sup>	8,005 <sup>B</sup>	8,035 <sup>C</sup>	10,081 <sup>B</sup>
Repairs, licenses and insurance	7,674 <sup>A</sup>	7,728 <sup>B</sup>	13,921 <sup>B</sup>	16,110 <sup>B</sup>	12,969 <sup>C</sup>	16,387 <sup>C</sup>
<b>Total machinery expenses</b>	<b>14,260<sup>A</sup></b>	<b>14,367<sup>B</sup></b>	<b>21,087<sup>B</sup></b>	<b>24,401<sup>B</sup></b>	<b>21,427<sup>C</sup></b>	<b>27,028<sup>B</sup></b>
Salaries (including CPP, QPP, EI)	42,054 <sup>B</sup>	33,952 <sup>B</sup>	61,783 <sup>B</sup>	68,401 <sup>B</sup>	49,678 <sup>C</sup>	67,534 <sup>C</sup>
Rent	2,104 <sup>B</sup>	2,164 <sup>C</sup>	5,402 <sup>B</sup>	8,044 <sup>B</sup>	13,596 <sup>C</sup>	19,787 <sup>C</sup>
Insurance	1,903 <sup>B</sup>	1,611 <sup>B</sup>	4,216 <sup>B</sup>	4,302 <sup>B</sup>	4,045 <sup>C</sup>	3,967 <sup>C</sup>
Utilities	3,461 <sup>B</sup>	3,166 <sup>B</sup>	6,012 <sup>B</sup>	6,791 <sup>B</sup>	5,299 <sup>C</sup>	7,443 <sup>C</sup>
Custom work and machine rental	5,195 <sup>B</sup>	4,080 <sup>B</sup>	9,029 <sup>B</sup>	13,636 <sup>C</sup>	13,294 <sup>D</sup>	19,922 <sup>C</sup>
Net interest expenses	6,782 <sup>B</sup>	6,961 <sup>B</sup>	11,166 <sup>B</sup>	13,581 <sup>B</sup>	10,611 <sup>C</sup>	11,418 <sup>C</sup>
Net property taxes	1,567 <sup>B</sup>	1,521 <sup>B</sup>	3,853 <sup>B</sup>	2,880 <sup>B</sup>	2,065 <sup>C</sup>	2,185 <sup>B</sup>
Building and fence repairs	1,710 <sup>B</sup>	1,484 <sup>B</sup>	4,500 <sup>B</sup>	4,767 <sup>B</sup>	2,635 <sup>C</sup>	2,809 <sup>B</sup>
Marketing expenses	3,758 <sup>B</sup>	3,694 <sup>B</sup>	7,004 <sup>C</sup>	7,120 <sup>C</sup>	6,394 <sup>D</sup>	10,942 <sup>D</sup>
Miscellaneous expenses	5,305 <sup>B</sup>	4,926 <sup>B</sup>	8,592 <sup>B</sup>	11,126 <sup>B</sup>	10,820 <sup>C</sup>	11,295 <sup>B</sup>
<b>Total general expenses</b>	<b>73,840<sup>B</sup></b>	<b>63,560<sup>B</sup></b>	<b>121,558<sup>B</sup></b>	<b>140,648<sup>B</sup></b>	<b>118,438<sup>C</sup></b>	<b>157,302<sup>C</sup></b>
<b>Total operating expenses</b>	<b>120,321<sup>B</sup></b>	<b>103,805<sup>B</sup></b>	<b>218,842<sup>B</sup></b>	<b>244,748<sup>B</sup></b>	<b>197,188<sup>C</sup></b>	<b>255,289<sup>C</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>18,120</b>	<b>18,526</b>	<b>44,465</b>	<b>46,506</b>	<b>38,437</b>	<b>39,573</b>
Capital cost allowance (CCA)	11,414 <sup>A</sup>	10,452 <sup>B</sup>	20,755 <sup>B</sup>	22,115 <sup>B</sup>	17,984 <sup>C</sup>	23,244 <sup>C</sup>
<b>Net operating income (after CCA)</b>	<b>6,706</b>	<b>8,074</b>	<b>23,710</b>	<b>24,391</b>	<b>20,453</b>	<b>16,330</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.13	0.15	0.17	0.16	0.16	0.13
Operating margin (after CCA)	0.05	0.07	0.09	0.08	0.09	0.06

Table 3.7

## Average Operating Revenues and Expenses for Other Vegetable (except Potato) and Melon Farming by Province (or region), 1999 and 2000 (concluded)

	Prairie Provinces		British Columbia		Canada	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	<b>100<sup>B</sup></b>	<b>155<sup>D</sup></b>	<b>255<sup>B</sup></b>	<b>370<sup>B</sup></b>	<b>2,625<sup>B</sup></b>	<b>2,715<sup>B</sup></b>
<b>Distribution by province (%)</b>	<b>3.8</b>	<b>5.7</b>	<b>9.7</b>	<b>13.6</b>	<b>100.0</b>	<b>100.0</b>
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	13,127 <sup>B</sup>	11,275 <sup>E</sup>	F	x	10,390 <sup>B</sup>	12,897 <sup>B</sup>
Potatoes	x	F	5,769 <sup>C</sup>	4,371 <sup>E</sup>	2,583 <sup>B</sup>	2,681 <sup>C</sup>
Fruits	x	1,838 <sup>E</sup>	14,177 <sup>C</sup>	8,341 <sup>D</sup>	4,368 <sup>C</sup>	4,378 <sup>C</sup>
Vegetables	305,041 <sup>C</sup>	226,506 <sup>D</sup>	164,736 <sup>B</sup>	124,527 <sup>B</sup>	195,771 <sup>B</sup>	210,125 <sup>B</sup>
Tobacco	0	x	0	0	x	485 <sup>E</sup>
Greenhouse, nursery and floriculture products	F	F	2,073 <sup>E</sup>	1,943 <sup>D</sup>	2,055 <sup>D</sup>	2,527 <sup>C</sup>
Forage crops (including seeds)	1,081 <sup>B</sup>	F	699 <sup>E</sup>	F	266 <sup>D</sup>	516 <sup>D</sup>
Other crops	1,159 <sup>B</sup>	x	0	0	x	702 <sup>D</sup>
Total other crops	322,751 <sup>C</sup>	245,400 <sup>D</sup>	187,455 <sup>B</sup>	x	205,952 <sup>B</sup>	221,415 <sup>A</sup>
<b>Total crop revenues</b>	<b>335,879<sup>C</sup></b>	<b>256,675<sup>D</sup></b>	<b>187,908<sup>B</sup></b>	<b>140,824<sup>B</sup></b>	<b>216,342<sup>B</sup></b>	<b>234,311<sup>A</sup></b>
Cattle	x	1,207 <sup>D</sup>	554 <sup>E</sup>	F	970 <sup>D</sup>	759 <sup>D</sup>
Hogs	x	0	x	x	F	31 <sup>C</sup>
Poultry and eggs	x	x	158 <sup>D</sup>	60 <sup>D</sup>	x	F
Dairy products and subsidies	0	x	x	x	x	F
Other livestock and products	x	0	F	x	201 <sup>D</sup>	F
<b>Total livestock and product revenues</b>	<b>x</b>	<b>1,285<sup>D</sup></b>	<b>1,508<sup>D</sup></b>	<b>F</b>	<b>1,883<sup>C</sup></b>	<b>1,355<sup>D</sup></b>
<b>Program payments and insurance proceeds</b>	<b>x</b>	<b>11,174<sup>E</sup></b>	<b>F</b>	<b>F</b>	<b>9,780<sup>B</sup></b>	<b>10,703<sup>B</sup></b>
Custom work and machine rental	7,333 <sup>C</sup>	7,933 <sup>E</sup>	5,833 <sup>D</sup>	3,042 <sup>D</sup>	5,236 <sup>B</sup>	6,536 <sup>B</sup>
Rental income	1,877 <sup>C</sup>	2,515 <sup>D</sup>	883 <sup>D</sup>	F	1,404 <sup>D</sup>	2,008 <sup>C</sup>
Miscellaneous revenues	1,672 <sup>B</sup>	890 <sup>E</sup>	2,636 <sup>C</sup>	1,884 <sup>C</sup>	3,213 <sup>C</sup>	3,521 <sup>C</sup>
<b>Total other revenues</b>	<b>10,882<sup>C</sup></b>	<b>11,337<sup>D</sup></b>	<b>9,351<sup>C</sup></b>	<b>5,985<sup>D</sup></b>	<b>9,852<sup>B</sup></b>	<b>12,065<sup>B</sup></b>
<b>Total operating revenues</b>	<b>356,291<sup>C</sup></b>	<b>280,471<sup>D</sup></b>	<b>204,466<sup>B</sup></b>	<b>151,882<sup>B</sup></b>	<b>237,857<sup>B</sup></b>	<b>258,435<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	22,138 <sup>D</sup>	13,080 <sup>E</sup>	9,117 <sup>B</sup>	8,593 <sup>C</sup>	14,803 <sup>B</sup>	15,170 <sup>B</sup>
Pesticides	18,394 <sup>D</sup>	13,765 <sup>E</sup>	6,211 <sup>C</sup>	5,211 <sup>C</sup>	11,327 <sup>B</sup>	11,368 <sup>B</sup>
Seed and plants	24,865 <sup>C</sup>	22,757 <sup>E</sup>	15,588 <sup>C</sup>	12,305 <sup>C</sup>	16,562 <sup>B</sup>	17,898 <sup>B</sup>
Other crop expenses	22,461 <sup>D</sup>	16,985 <sup>E</sup>	14,526 <sup>C</sup>	10,467 <sup>C</sup>	17,261 <sup>B</sup>	19,760 <sup>B</sup>
<b>Total crop expenses</b>	<b>87,858<sup>D</sup></b>	<b>66,586<sup>E</sup></b>	<b>45,441<sup>B</sup></b>	<b>36,576<sup>B</sup></b>	<b>59,954<sup>B</sup></b>	<b>64,196<sup>B</sup></b>
Cattle purchases	x	x	F	121 <sup>D</sup>	457 <sup>D</sup>	380 <sup>E</sup>
Hog purchases	0	0	0	x	F	F
Poultry and egg purchases	0	0	x	F	x	F
Other livestock purchases	0	0	F	x	7 <sup>E</sup>	9 <sup>B</sup>
Feed, supplements, straw and bedding	361 <sup>B</sup>	379 <sup>D</sup>	890 <sup>C</sup>	430 <sup>D</sup>	968 <sup>D</sup>	607 <sup>D</sup>
Veterinary fees, medicine and breeding fees	x	x	137 <sup>C</sup>	86 <sup>E</sup>	F	67 <sup>D</sup>
Other livestock expenses	0	0	x	0	x	0
<b>Total livestock expenses</b>	<b>919<sup>B</sup></b>	<b>x</b>	<b>1,289<sup>C</sup></b>	<b>655<sup>D</sup></b>	<b>1,716<sup>D</sup></b>	<b>1,257<sup>D</sup></b>
Small tools	308 <sup>B</sup>	x	361 <sup>C</sup>	471 <sup>C</sup>	370 <sup>B</sup>	426 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	9,140 <sup>B</sup>	8,787 <sup>C</sup>	6,063 <sup>B</sup>	6,257 <sup>B</sup>	7,319 <sup>A</sup>	8,415 <sup>A</sup>
Repairs, licenses and insurance	25,083 <sup>C</sup>	18,180 <sup>D</sup>	10,935 <sup>B</sup>	7,130 <sup>C</sup>	13,077 <sup>B</sup>	14,394 <sup>A</sup>
<b>Total machinery expenses</b>	<b>34,531<sup>C</sup></b>	<b>x</b>	<b>17,359<sup>B</sup></b>	<b>13,858<sup>B</sup></b>	<b>20,766<sup>B</sup></b>	<b>23,235<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	85,617 <sup>C</sup>	71,683 <sup>D</sup>	58,545 <sup>B</sup>	42,954 <sup>B</sup>	55,334 <sup>B</sup>	61,861 <sup>B</sup>
Rent	7,606 <sup>B</sup>	5,527 <sup>D</sup>	7,454 <sup>C</sup>	5,942 <sup>C</sup>	8,943 <sup>B</sup>	11,300 <sup>B</sup>
Insurance	5,432 <sup>C</sup>	3,376 <sup>D</sup>	2,091 <sup>D</sup>	1,357 <sup>C</sup>	3,774 <sup>B</sup>	3,497 <sup>B</sup>
Utilities	12,747 <sup>C</sup>	9,513 <sup>D</sup>	5,143 <sup>C</sup>	4,137 <sup>B</sup>	5,642 <sup>B</sup>	6,511 <sup>B</sup>
Custom work and machine rental	14,773 <sup>C</sup>	7,683 <sup>D</sup>	15,262 <sup>C</sup>	11,939 <sup>D</sup>	11,351 <sup>B</sup>	14,471 <sup>B</sup>
Net interest expenses	13,880 <sup>C</sup>	9,401 <sup>D</sup>	8,274 <sup>C</sup>	5,822 <sup>C</sup>	10,353 <sup>B</sup>	10,941 <sup>B</sup>
Net property taxes	2,402 <sup>C</sup>	2,021 <sup>C</sup>	1,315 <sup>C</sup>	1,129 <sup>C</sup>	2,571 <sup>B</sup>	2,227 <sup>A</sup>
Building and fence repairs	5,846 <sup>D</sup>	5,202 <sup>E</sup>	3,390 <sup>C</sup>	2,097 <sup>D</sup>	3,382 <sup>B</sup>	3,446 <sup>B</sup>
Marketing expenses	18,208 <sup>D</sup>	14,226 <sup>E</sup>	1,792 <sup>E</sup>	1,691 <sup>D</sup>	6,367 <sup>C</sup>	7,877 <sup>B</sup>
Miscellaneous expenses	13,872 <sup>C</sup>	10,180 <sup>D</sup>	9,440 <sup>B</sup>	8,559 <sup>C</sup>	9,543 <sup>B</sup>	10,245 <sup>A</sup>
<b>Total general expenses</b>	<b>180,383<sup>C</sup></b>	<b>138,811<sup>D</sup></b>	<b>112,706<sup>B</sup></b>	<b>85,626<sup>B</sup></b>	<b>117,262<sup>B</sup></b>	<b>132,377<sup>B</sup></b>
<b>Total operating expenses</b>	<b>303,691<sup>C</sup></b>	<b>233,987<sup>D</sup></b>	<b>176,795<sup>B</sup></b>	<b>136,716<sup>B</sup></b>	<b>199,698<sup>B</sup></b>	<b>221,064<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>52,600</b>	<b>46,484</b>	<b>27,672</b>	<b>15,167</b>	<b>38,159</b>	<b>37,370</b>
Capital cost allowance (CCA)	36,936 <sup>C</sup>	24,957 <sup>D</sup>	13,367 <sup>B</sup>	10,460 <sup>B</sup>	18,607 <sup>B</sup>	20,103 <sup>B</sup>
<b>Net operating income (after CCA)</b>	<b>15,665</b>	<b>21,527</b>	<b>14,305</b>	<b>4,707</b>	<b>19,552</b>	<b>17,268</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.15	0.17	0.14	0.10	0.16	0.14
Operating margin (after CCA)	0.04	0.08	0.07	0.03	0.08	0.07

Table 3.8

## Average Operating Revenues and Expenses for Other Vegetable (Except Potato) and Melon Farming by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	1,135 <sup>C</sup>	420 <sup>C</sup>	505 <sup>B</sup>	295 <sup>C</sup>	365 <sup>B</sup>	2,715 <sup>B</sup>
<b>Distribution by revenue class (%)</b>	41.8	15.5	18.6	10.9	13.4	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	562 <sup>D</sup>	F	10,268 <sup>D</sup>	24,131 <sup>D</sup>	57,850 <sup>B</sup>	12,897 <sup>B</sup>
Potatoes	F	586 <sup>D</sup>	1,554 <sup>E</sup>	x	14,923 <sup>C</sup>	2,681 <sup>C</sup>
Fruits	F	F	3,374 <sup>E</sup>	8,094 <sup>E</sup>	16,346 <sup>C</sup>	4,378 <sup>C</sup>
Vegetables	18,684 <sup>B</sup>	55,422 <sup>A</sup>	123,002 <sup>A</sup>	260,238 <sup>A</sup>	1,068,497 <sup>A</sup>	210,125 <sup>B</sup>
Tobacco	x	x	x	x	3,050 <sup>E</sup>	485 <sup>E</sup>
Greenhouse, nursery and floriculture products	F	F	1,187 <sup>D</sup>	5,311 <sup>E</sup>	10,508 <sup>D</sup>	2,527 <sup>C</sup>
Forage crops (including seeds)	F	F	605 <sup>D</sup>	449 <sup>E</sup>	684 <sup>D</sup>	516 <sup>D</sup>
Other crops	x	x	x	662 <sup>C</sup>	3,671 <sup>E</sup>	702 <sup>D</sup>
Total other crops	20,957 <sup>B</sup>	59,215 <sup>A</sup>	130,363 <sup>A</sup>	277,026 <sup>A</sup>	1,117,679 <sup>A</sup>	221,415 <sup>A</sup>
<b>Total crop revenues</b>	<b>21,519<sup>B</sup></b>	<b>61,914<sup>A</sup></b>	<b>140,631<sup>A</sup></b>	<b>301,157<sup>A</sup></b>	<b>1,175,529<sup>A</sup></b>	<b>234,311<sup>A</sup></b>
Cattle	75 <sup>C</sup>	F	517 <sup>B</sup>	x	2,801 <sup>E</sup>	759 <sup>D</sup>
Hogs	x	x	x	x	0	31 <sup>C</sup>
Poultry and eggs	57 <sup>D</sup>	x	F	x	x	F
Dairy products and subsidies	x	x	x	0	0	F
Other livestock and products	27 <sup>C</sup>	x	x	x	x	F
<b>Total livestock and product revenues</b>	<b>178<sup>C</sup></b>	<b>F</b>	<b>841<sup>D</sup></b>	<b>931<sup>D</sup></b>	<b>5,373<sup>D</sup></b>	<b>1,355<sup>D</sup></b>
<b>Program payments and insurance proceeds</b>	<b>1,557<sup>D</sup></b>	<b>3,652<sup>D</sup></b>	<b>9,370<sup>D</sup></b>	<b>18,343<sup>C</sup></b>	<b>43,134<sup>B</sup></b>	<b>10,703<sup>B</sup></b>
Custom work and machine rental	1,116 <sup>D</sup>	607 <sup>E</sup>	4,271 <sup>D</sup>	8,022 <sup>D</sup>	32,305 <sup>C</sup>	6,536 <sup>B</sup>
Rental income	F	675 <sup>E</sup>	F	1,919 <sup>D</sup>	7,306 <sup>B</sup>	2,008 <sup>C</sup>
Miscellaneous revenues	681 <sup>C</sup>	2,711 <sup>D</sup>	4,763 <sup>E</sup>	5,481 <sup>C</sup>	10,013 <sup>C</sup>	3,521 <sup>C</sup>
<b>Total other revenues</b>	<b>2,576<sup>D</sup></b>	<b>3,993<sup>C</sup></b>	<b>11,157<sup>D</sup></b>	<b>15,421<sup>C</sup></b>	<b>49,624<sup>B</sup></b>	<b>12,065<sup>B</sup></b>
<b>Total operating revenues</b>	<b>25,830<sup>A</sup></b>	<b>71,532<sup>A</sup></b>	<b>161,999<sup>A</sup></b>	<b>335,852<sup>A</sup></b>	<b>1,273,660<sup>A</sup></b>	<b>258,435<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	1,450 <sup>C</sup>	3,917 <sup>C</sup>	10,926 <sup>B</sup>	21,908 <sup>B</sup>	71,554 <sup>A</sup>	15,170 <sup>B</sup>
Pesticides	910 <sup>D</sup>	1,679 <sup>C</sup>	5,880 <sup>B</sup>	14,981 <sup>B</sup>	60,003 <sup>A</sup>	11,368 <sup>B</sup>
Seed and plants	1,949 <sup>C</sup>	3,547 <sup>B</sup>	13,230 <sup>B</sup>	22,480 <sup>B</sup>	87,169 <sup>A</sup>	17,898 <sup>B</sup>
Other crop expenses	710 <sup>D</sup>	2,710 <sup>D</sup>	7,760 <sup>C</sup>	17,455 <sup>C</sup>	117,625 <sup>B</sup>	19,760 <sup>B</sup>
<b>Total crop expenses</b>	<b>5,020<sup>C</sup></b>	<b>11,853<sup>B</sup></b>	<b>37,797<sup>B</sup></b>	<b>76,824<sup>A</sup></b>	<b>336,351<sup>A</sup></b>	<b>64,196<sup>B</sup></b>
Cattle purchases	F	58 <sup>E</sup>	99 <sup>C</sup>	x	2,045 <sup>E</sup>	380 <sup>E</sup>
Hog purchases	x	x	x	x	0	F
Poultry and egg purchases	5 <sup>E</sup>	x	x	0	x	F
Other livestock purchases	10 <sup>C</sup>	x	x	0	x	9 <sup>B</sup>
Feed, supplements, straw and bedding	246 <sup>E</sup>	F	445 <sup>C</sup>	F	1,356 <sup>E</sup>	607 <sup>D</sup>
Veterinary fees, medicine and breeding fees	21 <sup>D</sup>	F	48 <sup>E</sup>	17 <sup>D</sup>	156 <sup>D</sup>	67 <sup>D</sup>
Other livestock expenses	x	0	0	0	0	0
<b>Total livestock expenses</b>	<b>395<sup>E</sup></b>	<b>F</b>	<b>614<sup>C</sup></b>	<b>1,314<sup>E</sup></b>	<b>3,572<sup>D</sup></b>	<b>1,257<sup>D</sup></b>
Small tools	311 <sup>C</sup>	339 <sup>D</sup>	613 <sup>D</sup>	507 <sup>C</sup>	563 <sup>C</sup>	426 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	2,450 <sup>B</sup>	4,188 <sup>B</sup>	6,864 <sup>A</sup>	12,272 <sup>B</sup>	30,998 <sup>A</sup>	8,415 <sup>A</sup>
Repairs, licenses and insurance	1,965 <sup>B</sup>	4,556 <sup>C</sup>	9,400 <sup>B</sup>	17,933 <sup>A</sup>	68,724 <sup>A</sup>	14,394 <sup>A</sup>
<b>Total machinery expenses</b>	<b>4,726<sup>B</sup></b>	<b>9,082<sup>B</sup></b>	<b>16,877<sup>A</sup></b>	<b>30,712<sup>A</sup></b>	<b>100,284<sup>A</sup></b>	<b>23,235<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	3,089 <sup>D</sup>	9,821 <sup>C</sup>	30,822 <sup>B</sup>	75,755 <sup>B</sup>	337,850 <sup>A</sup>	61,861 <sup>B</sup>
Rent	686 <sup>D</sup>	2,768 <sup>D</sup>	6,147 <sup>C</sup>	13,393 <sup>C</sup>	59,843 <sup>B</sup>	11,300 <sup>B</sup>
Insurance	703 <sup>C</sup>	1,135 <sup>D</sup>	2,620 <sup>B</sup>	4,356 <sup>B</sup>	15,492 <sup>A</sup>	3,497 <sup>B</sup>
Utilities	1,300 <sup>C</sup>	3,074 <sup>D</sup>	5,429 <sup>B</sup>	8,487 <sup>B</sup>	26,689 <sup>B</sup>	6,511 <sup>B</sup>
Custom work and machine rental	899 <sup>C</sup>	4,516 <sup>D</sup>	10,232 <sup>D</sup>	24,621 <sup>D</sup>	66,119 <sup>B</sup>	14,471 <sup>B</sup>
Net interest expenses	1,174 <sup>C</sup>	4,024 <sup>D</sup>	9,953 <sup>B</sup>	15,958 <sup>B</sup>	46,795 <sup>B</sup>	10,941 <sup>B</sup>
Net property taxes	817 <sup>C</sup>	1,028 <sup>E</sup>	2,059 <sup>B</sup>	2,862 <sup>B</sup>	7,744 <sup>A</sup>	2,227 <sup>A</sup>
Building and fence repairs	988 <sup>D</sup>	1,488 <sup>D</sup>	2,320 <sup>B</sup>	5,005 <sup>C</sup>	13,707 <sup>B</sup>	3,446 <sup>B</sup>
Marketing expenses	219 <sup>E</sup>	F	F	4,644 <sup>D</sup>	49,616 <sup>B</sup>	7,877 <sup>B</sup>
Miscellaneous expenses	2,343 <sup>B</sup>	5,054 <sup>C</sup>	8,327 <sup>B</sup>	14,337 <sup>B</sup>	40,313 <sup>A</sup>	10,245 <sup>A</sup>
<b>Total general expenses</b>	<b>12,218<sup>B</sup></b>	<b>33,522<sup>B</sup></b>	<b>80,922<sup>A</sup></b>	<b>169,417<sup>A</sup></b>	<b>664,167<sup>A</sup></b>	<b>132,377<sup>B</sup></b>
<b>Total operating expenses</b>	<b>22,359<sup>B</sup></b>	<b>56,768<sup>B</sup></b>	<b>136,211<sup>A</sup></b>	<b>278,268<sup>A</sup></b>	<b>1,104,374<sup>A</sup></b>	<b>221,064<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>3,471</b>	<b>14,764</b>	<b>25,788</b>	<b>57,585</b>	<b>169,286</b>	<b>37,370</b>
Capital cost allowance (CCA)	2,670 <sup>C</sup>	6,290 <sup>C</sup>	13,548 <sup>B</sup>	27,501 <sup>B</sup>	93,738 <sup>A</sup>	20,103 <sup>B</sup>
<b>Net operating income (after CCA)</b>	<b>801</b>	<b>8,474</b>	<b>12,240</b>	<b>30,084</b>	<b>75,548</b>	<b>17,268</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.13	0.21	0.16	0.17	0.13	0.14
Operating margin (after CCA)	0.03	0.12	0.08	0.09	0.06	0.07



Table 3.9

Other Vegetable (except Potato) and Melon Farming by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000

Revenue Class	Degree of Specialization				Total
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	
<b>\$10,000–\$49,999</b>					
Number of farms	320 <sup>D</sup>	F	85 <sup>D</sup>	625 <sup>C</sup>	1,135 <sup>C</sup>
Average total agricultural sales (\$)	23,126 <sup>C</sup>	F	26,929 <sup>C</sup>	20,475 <sup>B</sup>	21,697 <sup>B</sup>
Average program payments and insurance proceeds (\$)	1,179 <sup>E</sup>	F	870 <sup>D</sup>	2,012 <sup>E</sup>	1,557 <sup>D</sup>
Average total operating revenues (\$)	25,910 <sup>C</sup>	F	29,088 <sup>B</sup>	25,761 <sup>B</sup>	25,830 <sup>A</sup>
Average net operating income (\$)	2,032	F	-1,359	4,255	3,471
Average agricultural sales from primary activity (\$)	13,915 <sup>C</sup>	F	25,804 <sup>C</sup>	20,475 <sup>B</sup>	18,684 <sup>B</sup>
Primary commodity (% of total agricultural sales)	60.2	F	95.8	100.0	86.1
Secondary commodity (% of total agricultural sales)	17.5	F	F	...	F
Secondary commodity (name)	Fruits	F	F	...	F
<b>\$50,000–\$99,999</b>					
Number of farms	110 <sup>E</sup>	50 <sup>E</sup>	55 <sup>E</sup>	210 <sup>D</sup>	420 <sup>C</sup>
Average total agricultural sales (\$)	65,594 <sup>B</sup>	64,845 <sup>A</sup>	63,077 <sup>A</sup>	63,293 <sup>A</sup>	63,886 <sup>A</sup>
Average program payments and insurance proceeds (\$)	1,743 <sup>E</sup>	862 <sup>E</sup>	F	4,397 <sup>E</sup>	3,652 <sup>D</sup>
Average total operating revenues (\$)	69,806 <sup>B</sup>	68,908 <sup>A</sup>	74,940 <sup>A</sup>	72,478 <sup>A</sup>	71,532 <sup>A</sup>
Average net operating income (\$)	12,035	21,245	13,700	15,153	14,764
Average agricultural sales from primary activity (\$)	39,652 <sup>B</sup>	53,823 <sup>A</sup>	59,368 <sup>A</sup>	63,293 <sup>A</sup>	55,422 <sup>A</sup>
Primary commodity (% of total agricultural sales)	60.5	83.0	94.1	100.0	86.8
Secondary commodity (% of total agricultural sales)	F	F	F	...	F
Secondary commodity (name)	F	F	F	...	F
<b>\$100,000–\$249,999</b>					
Number of farms	135 <sup>D</sup>	80 <sup>D</sup>	50 <sup>D</sup>	245 <sup>C</sup>	505 <sup>B</sup>
Average total agricultural sales (\$)	135,368 <sup>B</sup>	142,095 <sup>C</sup>	136,361 <sup>B</sup>	145,696 <sup>A</sup>	141,472 <sup>A</sup>
Average program payments and insurance proceeds (\$)	14,987 <sup>D</sup>	15,867 <sup>E</sup>	2,288 <sup>D</sup>	F	9,370 <sup>D</sup>
Average total operating revenues (\$)	164,999 <sup>A</sup>	172,050 <sup>B</sup>	152,538 <sup>A</sup>	158,921 <sup>A</sup>	161,999 <sup>A</sup>
Average net operating income (\$)	26,684	27,644	35,998	22,667	25,788
Average agricultural sales from primary activity (\$)	81,664 <sup>B</sup>	120,269 <sup>C</sup>	129,740 <sup>B</sup>	145,696 <sup>A</sup>	123,002 <sup>A</sup>
Primary commodity (% of total agricultural sales)	60.3	84.6	95.1	100.0	86.9
Secondary commodity (% of total agricultural sales)	23.0	7.5	1.8	...	7.3
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>\$250,000–\$499,999</b>					
Number of farms	95 <sup>D</sup>	40 <sup>E</sup>	55 <sup>D</sup>	110 <sup>D</sup>	295 <sup>C</sup>
Average total agricultural sales (\$)	267,408 <sup>A</sup>	323,131 <sup>B</sup>	322,357 <sup>A</sup>	317,235 <sup>A</sup>	302,088 <sup>A</sup>
Average program payments and insurance proceeds (\$)	25,448 <sup>D</sup>	F	F	11,649 <sup>D</sup>	18,343 <sup>C</sup>
Average total operating revenues (\$)	308,626 <sup>A</sup>	357,020 <sup>A</sup>	365,588 <sup>A</sup>	339,890 <sup>A</sup>	335,852 <sup>A</sup>
Average net operating income (\$)	40,176	56,347	58,799	73,422	57,585
Average agricultural sales from primary activity (\$)	167,149 <sup>A</sup>	267,356 <sup>B</sup>	310,066 <sup>A</sup>	317,235 <sup>A</sup>	260,238 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.5	82.7	96.2	100.0	86.1
Secondary commodity (% of total agricultural sales)	21.1	10.7	2.3	...	8.0
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>\$500,000 and over</b>					
Number of farms	90 <sup>C</sup>	50 <sup>D</sup>	70 <sup>D</sup>	160 <sup>B</sup>	365 <sup>B</sup>
Average total agricultural sales (\$)	952,981 <sup>A</sup>	1,206,033 <sup>B</sup>	1,093,622 <sup>B</sup>	1,329,679 <sup>B</sup>	1,180,901 <sup>A</sup>
Average program payments and insurance proceeds (\$)	58,497 <sup>C</sup>	38,543 <sup>C</sup>	48,029 <sup>C</sup>	34,380 <sup>B</sup>	43,134 <sup>B</sup>
Average total operating revenues (\$)	1,064,232 <sup>A</sup>	1,298,703 <sup>B</sup>	1,190,361 <sup>B</sup>	1,411,090 <sup>B</sup>	1,273,660 <sup>A</sup>
Average net operating income (\$)	118,274	138,920	175,742	202,339	169,286
Average agricultural sales from primary activity (\$)	619,461 <sup>A</sup>	1,026,969 <sup>B</sup>	1,036,878 <sup>B</sup>	1,329,679 <sup>B</sup>	1,068,497 <sup>A</sup>
Primary commodity (% of total agricultural sales)	65.0	85.2	94.8	100.0	90.5
Secondary commodity (% of total agricultural sales)	17.6	8.1	2.8	...	4.9
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>Total</b>					
Number of farms	740 <sup>C</sup>	320 <sup>C</sup>	310 <sup>B</sup>	1,350 <sup>B</sup>	2,715 <sup>B</sup>
Average total agricultural sales (\$)	187,379 <sup>C</sup>	271,822 <sup>C</sup>	339,589 <sup>B</sup>	230,065 <sup>B</sup>	235,667 <sup>A</sup>
Average program payments and insurance proceeds (\$)	13,417 <sup>C</sup>	11,644 <sup>D</sup>	16,602 <sup>C</sup>	7,653 <sup>C</sup>	10,703 <sup>B</sup>
Average total operating revenues (\$)	212,567 <sup>C</sup>	298,856 <sup>C</sup>	373,864 <sup>B</sup>	247,883 <sup>B</sup>	258,435 <sup>A</sup>
Average net operating income (\$)	26,174	39,940	57,075	38,452	37,370
Average agricultural sales from primary activity (\$)	118,880 <sup>C</sup>	229,832 <sup>C</sup>	322,810 <sup>B</sup>	230,065 <sup>B</sup>	210,125 <sup>B</sup>
Primary commodity (% of total agricultural sales)	63.4	84.6	95.1	100.0	89.2
Secondary commodity (% of total agricultural sales)	18.1	8.3	2.6	...	5.5
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds

<sup>1</sup> Percent of total sales derived from vegetables (except potatoes).



Table 3.10

## Average Operating Revenues and Expenses for Fruit and Tree Nut Farming by Province (or region), 1999 and 2000

	Atlantic Provinces		Quebec		Ontario	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	<b>810<sup>B</sup></b>	<b>745<sup>B</sup></b>	<b>675<sup>B</sup></b>	<b>795<sup>B</sup></b>	<b>1,185<sup>C</sup></b>	<b>1,270<sup>C</sup></b>
<b>Distribution by province (%)</b>	<b>17.6</b>	<b>15.1</b>	<b>14.6</b>	<b>16.2</b>	<b>25.7</b>	<b>25.8</b>
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	318 <sup>B</sup>	298 <sup>C</sup>	746 <sup>E</sup>	319 <sup>E</sup>	2,328 <sup>D</sup>	2,683 <sup>D</sup>
Potatoes	154 <sup>E</sup>	F	F	x	141 <sup>D</sup>	F
Fruits	77,387 <sup>A</sup>	79,307 <sup>B</sup>	102,697 <sup>B</sup>	100,258 <sup>C</sup>	150,784 <sup>B</sup>	139,381 <sup>B</sup>
Vegetables	1,988 <sup>B</sup>	1,823 <sup>B</sup>	2,094 <sup>E</sup>	3,445 <sup>E</sup>	4,461 <sup>D</sup>	4,091 <sup>D</sup>
Tobacco	0	x	0	x	x	x
Greenhouse, nursery and floriculture products	610 <sup>C</sup>	473 <sup>C</sup>	F	1,091 <sup>D</sup>	F	F
Forage crops (including seeds)	349 <sup>D</sup>	300 <sup>D</sup>	F	F	F	F
Other crops	103 <sup>B</sup>	x	401 <sup>E</sup>	F	x	x
Total other crops	80,590 <sup>A</sup>	82,369 <sup>B</sup>	106,068 <sup>B</sup>	106,814 <sup>C</sup>	156,397 <sup>B</sup>	145,486 <sup>B</sup>
<b>Total crop revenues</b>	<b>80,908<sup>A</sup></b>	<b>82,667<sup>B</sup></b>	<b>106,814<sup>B</sup></b>	<b>107,133<sup>C</sup></b>	<b>158,725<sup>B</sup></b>	<b>148,169<sup>B</sup></b>
Cattle	1,072 <sup>C</sup>	921 <sup>C</sup>	F	F	F	F
Hogs	0	x	0	x	x	x
Poultry and eggs	x	F	41 <sup>D</sup>	0	F	F
Dairy products and subsidies	x	x	x	x	x	0
Other livestock and products	217 <sup>C</sup>	256 <sup>C</sup>	x	x	13 <sup>C</sup>	x
<b>Total livestock and product revenues</b>	<b>1,684<sup>B</sup></b>	<b>1,523<sup>C</sup></b>	<b>F</b>	<b>F</b>	<b>1,032<sup>E</sup></b>	<b>619<sup>E</sup></b>
<b>Program payments and insurance proceeds</b>	<b>2,620<sup>B</sup></b>	<b>3,481<sup>B</sup></b>	<b>9,697<sup>C</sup></b>	<b>10,598<sup>C</sup></b>	<b>7,094<sup>D</sup></b>	<b>6,829<sup>D</sup></b>
Custom work and machine rental	5,985 <sup>B</sup>	6,613 <sup>B</sup>	3,397 <sup>D</sup>	4,784 <sup>D</sup>	3,791 <sup>D</sup>	3,318 <sup>D</sup>
Rental income	399 <sup>E</sup>	340 <sup>B</sup>	1,227 <sup>E</sup>	1,303 <sup>D</sup>	905 <sup>E</sup>	1,457 <sup>D</sup>
Miscellaneous revenues	5,259 <sup>C</sup>	4,839 <sup>C</sup>	1,990 <sup>D</sup>	3,696 <sup>E</sup>	3,417 <sup>C</sup>	4,156 <sup>D</sup>
<b>Total other revenues</b>	<b>11,642<sup>B</sup></b>	<b>11,792<sup>B</sup></b>	<b>6,615<sup>D</sup></b>	<b>9,783<sup>D</sup></b>	<b>8,113<sup>C</sup></b>	<b>8,930<sup>C</sup></b>
<b>Total operating revenues</b>	<b>96,854<sup>A</sup></b>	<b>99,463<sup>A</sup></b>	<b>123,438<sup>B</sup></b>	<b>129,273<sup>B</sup></b>	<b>174,964<sup>B</sup></b>	<b>164,547<sup>B</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	3,353 <sup>B</sup>	3,587 <sup>B</sup>	4,830 <sup>C</sup>	5,878 <sup>C</sup>	6,813 <sup>C</sup>	6,701 <sup>C</sup>
Pesticides	5,488 <sup>A</sup>	6,013 <sup>B</sup>	5,760 <sup>B</sup>	6,839 <sup>B</sup>	9,858 <sup>C</sup>	9,971 <sup>C</sup>
Seed and plants	2,092 <sup>B</sup>	1,686 <sup>B</sup>	4,549 <sup>C</sup>	4,341 <sup>C</sup>	7,061 <sup>C</sup>	4,787 <sup>D</sup>
Other crop expenses	2,255 <sup>B</sup>	2,662 <sup>B</sup>	6,253 <sup>B</sup>	7,366 <sup>D</sup>	12,146 <sup>C</sup>	10,658 <sup>C</sup>
<b>Total crop expenses</b>	<b>13,187<sup>A</sup></b>	<b>13,948<sup>B</sup></b>	<b>21,393<sup>B</sup></b>	<b>24,423<sup>B</sup></b>	<b>35,878<sup>B</sup></b>	<b>32,117<sup>C</sup></b>
Cattle purchases	306 <sup>D</sup>	203 <sup>C</sup>	F	F	F	F
Hog purchases	0	0	0	0	x	0
Poultry and egg purchases	x	x	x	0	x	F
Other livestock purchases	F	95 <sup>D</sup>	x	x	F	27 <sup>D</sup>
Feed, supplements, straw and bedding	408 <sup>C</sup>	341 <sup>C</sup>	314 <sup>E</sup>	508 <sup>E</sup>	389 <sup>E</sup>	304 <sup>D</sup>
Veterinary fees, medicine and breeding fees	65 <sup>B</sup>	70 <sup>C</sup>	F	F	43 <sup>E</sup>	20 <sup>D</sup>
Other livestock expenses	x	x	0	x	0	0
<b>Total livestock expenses</b>	<b>1,002<sup>C</sup></b>	<b>716<sup>B</sup></b>	<b>F</b>	<b>901<sup>E</sup></b>	<b>704<sup>D</sup></b>	<b>621<sup>D</sup></b>
Small tools	254 <sup>B</sup>	262 <sup>B</sup>	548 <sup>D</sup>	331 <sup>C</sup>	481 <sup>C</sup>	424 <sup>C</sup>
Net fuel expenses, machinery, truck and auto	3,607 <sup>A</sup>	4,172 <sup>A</sup>	3,377 <sup>B</sup>	4,898 <sup>B</sup>	4,878 <sup>B</sup>	5,668 <sup>B</sup>
Repairs, licenses and insurance	5,075 <sup>A</sup>	5,615 <sup>B</sup>	7,780 <sup>B</sup>	8,103 <sup>B</sup>	8,069 <sup>B</sup>	8,408 <sup>B</sup>
<b>Total machinery expenses</b>	<b>8,937<sup>A</sup></b>	<b>10,049<sup>A</sup></b>	<b>11,704<sup>B</sup></b>	<b>13,333<sup>B</sup></b>	<b>13,429<sup>B</sup></b>	<b>14,500<sup>B</sup></b>
Salaries (including CPP, QPP, EI)	25,053 <sup>A</sup>	25,814 <sup>B</sup>	24,493 <sup>B</sup>	22,733 <sup>C</sup>	50,031 <sup>C</sup>	52,999 <sup>C</sup>
Rent	1,692 <sup>B</sup>	1,283 <sup>B</sup>	1,871 <sup>C</sup>	3,083 <sup>D</sup>	2,963 <sup>C</sup>	3,376 <sup>C</sup>
Insurance	1,243 <sup>B</sup>	1,377 <sup>B</sup>	3,177 <sup>B</sup>	2,950 <sup>B</sup>	3,247 <sup>C</sup>	2,585 <sup>C</sup>
Utilities	1,654 <sup>A</sup>	1,701 <sup>B</sup>	3,392 <sup>B</sup>	3,042 <sup>B</sup>	3,823 <sup>B</sup>	4,317 <sup>B</sup>
Custom work and machine rental	8,074 <sup>A</sup>	9,139 <sup>B</sup>	11,139 <sup>C</sup>	11,221 <sup>D</sup>	10,140 <sup>B</sup>	10,723 <sup>C</sup>
Net interest expenses	4,703 <sup>B</sup>	4,650 <sup>B</sup>	8,543 <sup>B</sup>	9,652 <sup>C</sup>	8,425 <sup>C</sup>	8,777 <sup>C</sup>
Net property taxes	653 <sup>A</sup>	644 <sup>B</sup>	2,671 <sup>B</sup>	2,429 <sup>B</sup>	1,733 <sup>C</sup>	1,719 <sup>B</sup>
Building and fence repairs	1,073 <sup>B</sup>	1,237 <sup>B</sup>	2,808 <sup>C</sup>	2,752 <sup>C</sup>	2,902 <sup>C</sup>	2,714 <sup>C</sup>
Marketing expenses	1,064 <sup>B</sup>	1,840 <sup>B</sup>	3,459 <sup>D</sup>	2,488 <sup>D</sup>	3,489 <sup>D</sup>	4,577 <sup>C</sup>
Miscellaneous expenses	4,020 <sup>A</sup>	3,976 <sup>B</sup>	9,093 <sup>B</sup>	9,316 <sup>B</sup>	10,740 <sup>B</sup>	9,359 <sup>B</sup>
<b>Total general expenses</b>	<b>49,229<sup>A</sup></b>	<b>51,661<sup>B</sup></b>	<b>70,646<sup>B</sup></b>	<b>69,666<sup>B</sup></b>	<b>97,495<sup>B</sup></b>	<b>101,146<sup>B</sup></b>
<b>Total operating expenses</b>	<b>72,354<sup>A</sup></b>	<b>76,374<sup>A</sup></b>	<b>104,191<sup>B</sup></b>	<b>108,322<sup>B</sup></b>	<b>147,506<sup>B</sup></b>	<b>148,384<sup>B</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>24,500</b>	<b>23,089</b>	<b>19,248</b>	<b>20,951</b>	<b>27,457</b>	<b>16,163</b>
Capital cost allowance (CCA)	7,416 <sup>A</sup>	8,981 <sup>B</sup>	10,938 <sup>B</sup>	9,933 <sup>C</sup>	11,291 <sup>B</sup>	11,312 <sup>B</sup>
<b>Net operating income (after CCA)</b>	<b>17,084</b>	<b>14,108</b>	<b>8,310</b>	<b>11,017</b>	<b>16,167</b>	<b>4,851</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.25	0.23	0.16	0.16	0.16	0.10
Operating margin (after CCA)	0.18	0.14	0.07	0.09	0.09	0.03

Table 3.10

## Average Operating Revenues and Expenses for Fruit and Tree Nut Farming by Province (or region), 1999 and 2000 (concluded)

	Prairie Provinces		British Columbia		Canada	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	70 <sup>D</sup>	95 <sup>E</sup>	1,865 <sup>A</sup>	2,020 <sup>A</sup>	4,615 <sup>A</sup>	4,920 <sup>A</sup>
<b>Distribution by province (%)</b>	1.5	1.9	40.4	41.1	100.0	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	F	554 <sup>E</sup>	33 <sup>D</sup>	23 <sup>B</sup>	802 <sup>D</sup>	809 <sup>D</sup>
Potatoes	x	F	6 <sup>C</sup>	x	124 <sup>E</sup>	201 <sup>E</sup>
Fruits	55,342 <sup>C</sup>	31,809 <sup>D</sup>	107,725 <sup>A</sup>	103,641 <sup>A</sup>	111,936 <sup>A</sup>	107,178 <sup>A</sup>
Vegetables	x	F	1,198 <sup>C</sup>	1,472 <sup>D</sup>	2,299 <sup>C</sup>	2,520 <sup>C</sup>
Tobacco	0	0	x	0	x	x
Greenhouse, nursery and floriculture products	x	x	993 <sup>D</sup>	596 <sup>D</sup>	748 <sup>D</sup>	913 <sup>D</sup>
Forage crops (including seeds)	x	F	88 <sup>E</sup>	110 <sup>E</sup>	192 <sup>D</sup>	236 <sup>D</sup>
Other crops	0	x	x	x	x	x
Total other crops	57,277 <sup>C</sup>	34,681 <sup>D</sup>	110,011 <sup>A</sup>	105,913 <sup>A</sup>	115,394 <sup>A</sup>	111,261 <sup>A</sup>
<b>Total crop revenues</b>	<b>58,709<sup>C</sup></b>	<b>35,235<sup>D</sup></b>	<b>110,045<sup>A</sup></b>	<b>105,936<sup>A</sup></b>	<b>116,196<sup>A</sup></b>	<b>112,070<sup>A</sup></b>
Cattle	x	x	76 <sup>E</sup>	113 <sup>E</sup>	335 <sup>C</sup>	375 <sup>D</sup>
Hogs	0	0	2 <sup>B</sup>	x	x	x
Poultry and eggs	x	F	F	23 <sup>B</sup>	225 <sup>E</sup>	118 <sup>E</sup>
Dairy products and subsidies	0	x	x	x	x	x
Other livestock and products	0	0	x	F	53 <sup>C</sup>	63 <sup>D</sup>
<b>Total livestock and product revenues</b>	<b>x</b>	<b>F</b>	<b>x</b>	<b>x</b>	<b>729<sup>C</sup></b>	<b>907<sup>D</sup></b>
<b>Program payments and insurance proceeds</b>	<b>x</b>	<b>F</b>	<b>x</b>	<b>x</b>	<b>6,819<sup>B</sup></b>	<b>6,901<sup>B</sup></b>
Custom work and machine rental	433 <sup>D</sup>	x	6,073 <sup>C</sup>	5,342 <sup>D</sup>	4,985 <sup>B</sup>	4,825 <sup>C</sup>
Rental income	F	x	987 <sup>C</sup>	1,519 <sup>D</sup>	902 <sup>C</sup>	1,263 <sup>C</sup>
Miscellaneous revenues	1,411 <sup>E</sup>	F	2,408 <sup>B</sup>	2,441 <sup>B</sup>	3,090 <sup>B</sup>	3,507 <sup>B</sup>
<b>Total other revenues</b>	<b>3,095<sup>E</sup></b>	<b>6,112<sup>E</sup></b>	<b>9,469<sup>C</sup></b>	<b>9,303<sup>C</sup></b>	<b>8,978<sup>B</sup></b>	<b>9,595<sup>B</sup></b>
<b>Total operating revenues</b>	<b>63,433<sup>C</sup></b>	<b>43,336<sup>D</sup></b>	<b>127,436<sup>A</sup></b>	<b>122,802<sup>A</sup></b>	<b>132,723<sup>A</sup></b>	<b>129,472<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	2,003 <sup>E</sup>	2,055 <sup>E</sup>	4,110 <sup>A</sup>	4,177 <sup>B</sup>	4,747 <sup>A</sup>	4,970 <sup>B</sup>
Pesticides	2,300 <sup>E</sup>	1,545 <sup>E</sup>	4,998 <sup>B</sup>	4,160 <sup>A</sup>	6,406 <sup>A</sup>	6,317 <sup>A</sup>
Seed and plants	2,730 <sup>E</sup>	F	4,589 <sup>B</sup>	3,892 <sup>B</sup>	4,753 <sup>B</sup>	3,847 <sup>B</sup>
Other crop expenses	F	717 <sup>E</sup>	6,900 <sup>B</sup>	7,511 <sup>B</sup>	7,271 <sup>A</sup>	7,429 <sup>B</sup>
<b>Total crop expenses</b>	<b>9,347<sup>D</sup></b>	<b>7,458<sup>E</sup></b>	<b>20,597<sup>A</sup></b>	<b>19,740<sup>B</sup></b>	<b>23,178<sup>A</sup></b>	<b>22,563<sup>A</sup></b>
Cattle purchases	x	0	71 <sup>E</sup>	F	141 <sup>D</sup>	194 <sup>E</sup>
Hog purchases	0	0	0	x	x	x
Poultry and egg purchases	x	F	x	x	23 <sup>E</sup>	F
Other livestock purchases	x	0	40 <sup>D</sup>	25 <sup>C</sup>	60 <sup>E</sup>	32 <sup>B</sup>
Feed, supplements, straw and bedding	290 <sup>D</sup>	F	183 <sup>D</sup>	x	297 <sup>C</sup>	322 <sup>C</sup>
Veterinary fees, medicine and breeding fees	68 <sup>D</sup>	F	45 <sup>C</sup>	55 <sup>B</sup>	47 <sup>B</sup>	63 <sup>C</sup>
Other livestock expenses	0	0	x	0	x	x
<b>Total livestock expenses</b>	<b>377<sup>D</sup></b>	<b>F</b>	<b>344<sup>C</sup></b>	<b>475<sup>D</sup></b>	<b>568<sup>B</sup></b>	<b>671<sup>C</sup></b>
Small tools	682 <sup>E</sup>	F	362 <sup>B</sup>	329 <sup>A</sup>	406 <sup>B</sup>	346 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	2,641 <sup>D</sup>	2,400 <sup>E</sup>	3,256 <sup>A</sup>	3,670 <sup>A</sup>	3,743 <sup>A</sup>	4,433 <sup>A</sup>
Repairs, licenses and insurance	3,215 <sup>D</sup>	3,280 <sup>E</sup>	5,364 <sup>A</sup>	5,164 <sup>B</sup>	6,333 <sup>A</sup>	6,505 <sup>A</sup>
<b>Total machinery expenses</b>	<b>6,539<sup>B</sup></b>	<b>6,114<sup>E</sup></b>	<b>8,982<sup>A</sup></b>	<b>9,163<sup>B</sup></b>	<b>10,482<sup>A</sup></b>	<b>11,284<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	11,444 <sup>D</sup>	F	31,257 <sup>A</sup>	32,927 <sup>B</sup>	33,700 <sup>A</sup>	34,848 <sup>A</sup>
Rent	614 <sup>E</sup>	F	2,921 <sup>B</sup>	3,229 <sup>B</sup>	2,525 <sup>B</sup>	2,896 <sup>B</sup>
Insurance	1,062 <sup>C</sup>	F	1,843 <sup>B</sup>	1,624 <sup>A</sup>	2,284 <sup>A</sup>	2,025 <sup>A</sup>
Utilities	1,714 <sup>D</sup>	F	1,827 <sup>A</sup>	2,040 <sup>B</sup>	2,540 <sup>A</sup>	2,736 <sup>A</sup>
Custom work and machine rental	2,782 <sup>E</sup>	F	14,773 <sup>B</sup>	15,000 <sup>B</sup>	11,679 <sup>B</sup>	12,249 <sup>B</sup>
Net interest expenses	3,173 <sup>D</sup>	2,464 <sup>E</sup>	12,859 <sup>B</sup>	12,305 <sup>B</sup>	9,497 <sup>B</sup>	9,612 <sup>B</sup>
Net property taxes	1,440 <sup>D</sup>	F	1,725 <sup>A</sup>	1,878 <sup>B</sup>	1,674 <sup>A</sup>	1,724 <sup>A</sup>
Building and fence repairs	545 <sup>B</sup>	F	1,546 <sup>B</sup>	1,740 <sup>B</sup>	1,983 <sup>B</sup>	2,071 <sup>B</sup>
Marketing expenses	F	142 <sup>E</sup>	3,512 <sup>D</sup>	3,608 <sup>B</sup>	3,018 <sup>C</sup>	3,340 <sup>B</sup>
Miscellaneous expenses	7,623 <sup>D</sup>	5,854 <sup>E</sup>	13,120 <sup>A</sup>	12,219 <sup>A</sup>	10,230 <sup>A</sup>	9,639 <sup>A</sup>
<b>Total general expenses</b>	<b>30,640<sup>C</sup></b>	<b>27,932<sup>E</sup></b>	<b>85,381<sup>A</sup></b>	<b>86,570<sup>A</sup></b>	<b>79,130<sup>A</sup></b>	<b>81,139<sup>A</sup></b>
<b>Total operating expenses</b>	<b>46,903<sup>C</sup></b>	<b>44,583<sup>E</sup></b>	<b>115,304<sup>A</sup></b>	<b>115,948<sup>A</sup></b>	<b>113,358<sup>A</sup></b>	<b>115,656<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>16,530</b>	<b>-1,247<sup>E</sup></b>	<b>12,132</b>	<b>6,855</b>	<b>19,365</b>	<b>13,816</b>
Capital cost allowance (CCA)	7,022 <sup>D</sup>	F	9,455 <sup>B</sup>	9,261 <sup>B</sup>	9,750 <sup>A</sup>	9,739 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>9,509</b>	<b>F</b>	<b>2,677</b>	<b>-2,407</b>	<b>9,615</b>	<b>4,077</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.26	-0.03	0.10	0.06	0.15	0.11
Operating margin (after CCA)	0.15	F	0.02	-0.02	0.07	0.03

Table 3.11

## Average Operating Revenues and Expenses for Fruit and Tree Nut Farming by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	2,530 <sup>B</sup>	980 <sup>B</sup>	930 <sup>B</sup>	275 <sup>B</sup>	205 <sup>B</sup>	4,920 <sup>A</sup>
<b>Distribution by revenue class (%)</b>	51.4	19.9	18.9	5.6	4.2	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	F	F	F	F	9,201 <sup>D</sup>	809 <sup>D</sup>
Potatoes	F	F	F	F	x	201 <sup>E</sup>
Fruits	20,679 <sup>A</sup>	54,725 <sup>A</sup>	132,826 <sup>A</sup>	278,432 <sup>A</sup>	1,073,560 <sup>B</sup>	107,178 <sup>A</sup>
Vegetables	172 <sup>E</sup>	F	3,581 <sup>D</sup>	9,142 <sup>E</sup>	26,233 <sup>C</sup>	2,520 <sup>C</sup>
Tobacco	x	x	0	x	0	x
Greenhouse, nursery and floriculture products	F	92 <sup>B</sup>	F	F	F	913 <sup>D</sup>
Forage crops (including seeds)	106 <sup>E</sup>	F	F	366 <sup>E</sup>	667 <sup>E</sup>	236 <sup>D</sup>
Other crops	x	x	F	x	x	x
Total other crops	21,045 <sup>A</sup>	56,405 <sup>A</sup>	139,011 <sup>A</sup>	292,875 <sup>A</sup>	1,111,342 <sup>A</sup>	111,261 <sup>A</sup>
<b>Total crop revenues</b>	<b>21,161<sup>A</sup></b>	<b>57,146<sup>A</sup></b>	<b>139,823<sup>A</sup></b>	<b>294,004<sup>A</sup></b>	<b>1,120,544<sup>A</sup></b>	<b>112,070<sup>A</sup></b>
Cattle	67 <sup>D</sup>	497 <sup>E</sup>	F	x	3,208 <sup>E</sup>	375 <sup>D</sup>
Hogs	x	x	x	0	0	x
Poultry and eggs	F	26 <sup>C</sup>	F	x	x	118 <sup>E</sup>
Dairy products and subsidies	x	x	x	0	x	x
Other livestock and products	12 <sup>B</sup>	68 <sup>E</sup>	x	494 <sup>E</sup>	x	63 <sup>D</sup>
<b>Total livestock and product revenues</b>	<b>160<sup>D</sup></b>	<b>931<sup>E</sup></b>	<b>F</b>	<b>832<sup>D</sup></b>	<b>11,650<sup>D</sup></b>	<b>907<sup>D</sup></b>
<b>Program payments and insurance proceeds</b>	<b>1,198<sup>C</sup></b>	<b>4,917<sup>C</sup></b>	<b>11,509<sup>B</sup></b>	<b>18,562<sup>C</sup></b>	<b>49,972<sup>C</sup></b>	<b>6,901<sup>B</sup></b>
Custom work and machine rental	783 <sup>D</sup>	2,963 <sup>D</sup>	4,861 <sup>D</sup>	14,156 <sup>D</sup>	50,643 <sup>D</sup>	4,825 <sup>C</sup>
Rental income	355 <sup>E</sup>	786 <sup>D</sup>	1,717 <sup>E</sup>	4,453 <sup>D</sup>	8,342 <sup>B</sup>	1,263 <sup>C</sup>
Miscellaneous revenues	1,567 <sup>C</sup>	3,139 <sup>E</sup>	3,958 <sup>D</sup>	9,732 <sup>D</sup>	18,703 <sup>C</sup>	3,507 <sup>B</sup>
<b>Total other revenues</b>	<b>2,706<sup>C</sup></b>	<b>6,888<sup>D</sup></b>	<b>10,536<sup>C</sup></b>	<b>28,340<sup>C</sup></b>	<b>77,688<sup>C</sup></b>	<b>9,595<sup>B</sup></b>
<b>Total operating revenues</b>	<b>25,226<sup>A</sup></b>	<b>69,881<sup>A</sup></b>	<b>162,423<sup>A</sup></b>	<b>341,738<sup>A</sup></b>	<b>1,259,853<sup>A</sup></b>	<b>129,472<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	991 <sup>B</sup>	2,453 <sup>B</sup>	5,547 <sup>B</sup>	14,706 <sup>C</sup>	50,133 <sup>B</sup>	4,970 <sup>B</sup>
Pesticides	1,479 <sup>B</sup>	3,891 <sup>B</sup>	7,932 <sup>A</sup>	17,626 <sup>B</sup>	54,824 <sup>B</sup>	6,317 <sup>A</sup>
Seed and plants	827 <sup>C</sup>	2,031 <sup>C</sup>	5,619 <sup>D</sup>	12,326 <sup>D</sup>	30,199 <sup>B</sup>	3,847 <sup>B</sup>
Other crop expenses	812 <sup>C</sup>	2,320 <sup>C</sup>	8,244 <sup>C</sup>	15,910 <sup>B</sup>	97,934 <sup>B</sup>	7,429 <sup>B</sup>
<b>Total crop expenses</b>	<b>4,109<sup>B</sup></b>	<b>10,696<sup>A</sup></b>	<b>27,341<sup>B</sup></b>	<b>60,568<sup>B</sup></b>	<b>233,090<sup>B</sup></b>	<b>22,563<sup>A</sup></b>
Cattle purchases	F	62 <sup>D</sup>	F	x	F	194 <sup>E</sup>
Hog purchases	x	x	x	0	0	x
Poultry and egg purchases	F	x	x	0	F	F
Other livestock purchases	14 <sup>E</sup>	18 <sup>D</sup>	36 <sup>D</sup>	196 <sup>D</sup>	79 <sup>E</sup>	32 <sup>B</sup>
Feed, supplements, straw and bedding	192 <sup>D</sup>	278 <sup>E</sup>	194 <sup>E</sup>	507 <sup>E</sup>	x	322 <sup>C</sup>
Veterinary fees, medicine and breeding fees	36 <sup>D</sup>	63 <sup>E</sup>	F	61 <sup>E</sup>	x	63 <sup>C</sup>
Other livestock expenses	x	0	0	x	0	x
<b>Total livestock expenses</b>	<b>398<sup>E</sup></b>	<b>428<sup>D</sup></b>	<b>421<sup>E</sup></b>	<b>F</b>	<b>4,553<sup>D</sup></b>	<b>671<sup>C</sup></b>
Small tools	285 <sup>B</sup>	359 <sup>B</sup>	467 <sup>B</sup>	427 <sup>C</sup>	385 <sup>C</sup>	346 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	1,915 <sup>B</sup>	3,428 <sup>B</sup>	6,181 <sup>A</sup>	10,179 <sup>B</sup>	24,570 <sup>A</sup>	4,433 <sup>A</sup>
Repairs, licenses and insurance	1,977 <sup>B</sup>	4,193 <sup>C</sup>	7,882 <sup>A</sup>	16,581 <sup>B</sup>	53,375 <sup>B</sup>	6,505 <sup>A</sup>
<b>Total machinery expenses</b>	<b>4,176<sup>B</sup></b>	<b>7,979<sup>B</sup></b>	<b>14,530<sup>A</sup></b>	<b>27,187<sup>A</sup></b>	<b>78,330<sup>B</sup></b>	<b>11,284<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	3,933 <sup>B</sup>	12,806 <sup>B</sup>	38,706 <sup>B</sup>	114,217 <sup>A</sup>	395,368 <sup>A</sup>	34,848 <sup>A</sup>
Rent	349 <sup>D</sup>	1,636 <sup>C</sup>	2,803 <sup>C</sup>	9,409 <sup>C</sup>	31,858 <sup>B</sup>	2,896 <sup>B</sup>
Insurance	533 <sup>B</sup>	1,332 <sup>C</sup>	2,517 <sup>B</sup>	5,945 <sup>C</sup>	16,160 <sup>B</sup>	2,025 <sup>A</sup>
Utilities	904 <sup>C</sup>	1,710 <sup>B</sup>	3,581 <sup>B</sup>	5,906 <sup>B</sup>	22,066 <sup>B</sup>	2,736 <sup>A</sup>
Custom work and machine rental	2,848 <sup>C</sup>	7,533 <sup>C</sup>	13,349 <sup>B</sup>	38,106 <sup>B</sup>	110,461 <sup>C</sup>	12,249 <sup>B</sup>
Net interest expenses	2,252 <sup>B</sup>	6,707 <sup>C</sup>	12,336 <sup>B</sup>	31,042 <sup>D</sup>	72,764 <sup>B</sup>	9,612 <sup>B</sup>
Net property taxes	852 <sup>B</sup>	1,637 <sup>B</sup>	2,085 <sup>A</sup>	4,050 <sup>C</sup>	8,090 <sup>B</sup>	1,724 <sup>A</sup>
Building and fence repairs	804 <sup>C</sup>	1,635 <sup>D</sup>	2,453 <sup>B</sup>	4,714 <sup>D</sup>	14,441 <sup>B</sup>	2,071 <sup>B</sup>
Marketing expenses	F	862 <sup>D</sup>	3,059 <sup>C</sup>	7,911 <sup>C</sup>	45,967 <sup>B</sup>	3,340 <sup>B</sup>
Miscellaneous expenses	2,779 <sup>A</sup>	7,501 <sup>A</sup>	16,421 <sup>A</sup>	26,922 <sup>B</sup>	50,312 <sup>B</sup>	9,639 <sup>A</sup>
<b>Total general expenses</b>	<b>15,686<sup>A</sup></b>	<b>43,359<sup>A</sup></b>	<b>97,310<sup>A</sup></b>	<b>248,223<sup>A</sup></b>	<b>767,488<sup>A</sup></b>	<b>81,139<sup>A</sup></b>
<b>Total operating expenses</b>	<b>24,369<sup>A</sup></b>	<b>62,462<sup>A</sup></b>	<b>139,602<sup>A</sup></b>	<b>337,947<sup>A</sup></b>	<b>1,083,461<sup>A</sup></b>	<b>115,656<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>856</b>	<b>7,419</b>	<b>22,821</b>	<b>3,791</b>	<b>176,392</b>	<b>13,816</b>
Capital cost allowance (CCA)	2,873 <sup>B</sup>	6,195 <sup>B</sup>	11,857 <sup>B</sup>	27,144 <sup>C</sup>	78,014 <sup>B</sup>	9,739 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>-2,017</b>	<b>1,224</b>	<b>10,964</b>	<b>-23,353</b>	<b>98,378</b>	<b>4,077</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.03	0.11	0.14	0.01	0.14	0.11
Operating margin (after CCA)	-0.08	0.02	0.07	-0.07	0.08	0.03

Table 3.12

Fruit and Tree Nut Farming by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000

Revenue Class	Degree of Specialization				Total
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	
<b>\$10,000–\$49,999</b>					
Number of farms	180 <sup>E</sup>	95 <sup>D</sup>	90 <sup>D</sup>	2,170 <sup>B</sup>	2,530 <sup>B</sup>
Average total agricultural sales (\$)	18,054 <sup>C</sup>	20,749 <sup>B</sup>	26,308 <sup>B</sup>	21,398 <sup>A</sup>	21,321 <sup>A</sup>
Average program payments and insurance proceeds (\$)	F	618 <sup>D</sup>	899 <sup>C</sup>	1,274 <sup>C</sup>	1,198 <sup>C</sup>
Average total operating revenues (\$)	22,483 <sup>C</sup>	25,622 <sup>C</sup>	29,665 <sup>B</sup>	25,241 <sup>A</sup>	25,226 <sup>A</sup>
Average net operating income (\$)	-5,744 <sup>E</sup>	-2,901	3,111	1,454	856
Average agricultural sales from primary activity (\$)	11,114 <sup>B</sup>	17,127 <sup>B</sup>	25,507 <sup>B</sup>	21,398 <sup>A</sup>	20,679 <sup>A</sup>
Primary commodity (% of total agricultural sales)	61.6	82.5	97.0	100.0	97.0
Secondary commodity (% of total agricultural sales)	10.5	F	0.9	...	0.8
Secondary commodity (name)	Vegetables	F	Vegetables	...	Vegetables
<b>\$50,000–\$99,999</b>					
Number of farms	85 <sup>E</sup>	85 <sup>E</sup>	60 <sup>D</sup>	745 <sup>B</sup>	980 <sup>B</sup>
Average total agricultural sales (\$)	59,781 <sup>B</sup>	58,882 <sup>A</sup>	64,592 <sup>B</sup>	57,267 <sup>A</sup>	58,077 <sup>A</sup>
Average program payments and insurance proceeds (\$)	F	3,240 <sup>E</sup>	5,561 <sup>E</sup>	4,885 <sup>C</sup>	4,917 <sup>C</sup>
Average total operating revenues (\$)	78,639 <sup>B</sup>	69,301 <sup>A</sup>	74,485 <sup>A</sup>	68,590 <sup>A</sup>	69,881 <sup>A</sup>
Average net operating income (\$)	22,483	11,583	14,530	4,693	7,419
Average agricultural sales from primary activity (\$)	34,162 <sup>B</sup>	47,196 <sup>A</sup>	62,034 <sup>B</sup>	57,267 <sup>A</sup>	54,725 <sup>A</sup>
Primary commodity (% of total agricultural sales)	57.1	80.2	96.0	100.0	94.2
Secondary commodity (% of total agricultural sales)	F	F	1.1	...	F
Secondary commodity (name)	F	F	Other crops	...	F
<b>\$100,000–\$249,999</b>					
Number of farms	95 <sup>E</sup>	55 <sup>D</sup>	125 <sup>D</sup>	645 <sup>B</sup>	930 <sup>B</sup>
Average total agricultural sales (\$)	141,367 <sup>B</sup>	115,516 <sup>B</sup>	143,550 <sup>B</sup>	141,665 <sup>A</sup>	140,377 <sup>A</sup>
Average program payments and insurance proceeds (\$)	11,789 <sup>E</sup>	13,859 <sup>E</sup>	15,974 <sup>D</sup>	10,381 <sup>C</sup>	11,509 <sup>B</sup>
Average total operating revenues (\$)	155,110 <sup>B</sup>	146,529 <sup>A</sup>	167,284 <sup>B</sup>	163,828 <sup>A</sup>	162,423 <sup>A</sup>
Average net operating income (\$)	11,867	30,995	23,780	23,534	22,821
Average agricultural sales from primary activity (\$)	86,326 <sup>B</sup>	97,989 <sup>C</sup>	136,726 <sup>B</sup>	141,665 <sup>A</sup>	132,826 <sup>A</sup>
Primary commodity (% of total agricultural sales)	61.1	84.8	95.2	100.0	94.6
Secondary commodity (% of total agricultural sales)	19.6	5.4	2.1	...	2.6
Secondary commodity (name)	Vegetables	Vegetables	Vegetables	...	Vegetables
<b>\$250,000–\$499,999</b>					
Number of farms	40 <sup>E</sup>	x	25 <sup>D</sup>	205 <sup>C</sup>	275 <sup>B</sup>
Average total agricultural sales (\$)	316,750 <sup>B</sup>	x	305,939 <sup>A</sup>	290,336 <sup>A</sup>	294,837 <sup>A</sup>
Average program payments and insurance proceeds (\$)	F	x	18,185 <sup>E</sup>	17,628 <sup>D</sup>	18,562 <sup>C</sup>
Average total operating revenues (\$)	376,250 <sup>B</sup>	x	330,951 <sup>A</sup>	337,290 <sup>A</sup>	341,738 <sup>A</sup>
Average net operating income (\$)	-100,314	x	-16,662	27,619	3,791
Average agricultural sales from primary activity (\$)	211,534 <sup>B</sup>	x	291,307 <sup>A</sup>	290,336 <sup>A</sup>	278,432 <sup>A</sup>
Primary commodity (% of total agricultural sales)	66.8	x	95.2	100.0	94.4
Secondary commodity (% of total agricultural sales)	20.3	x	F	...	3.1
Secondary commodity (name)	Vegetables	x	F	...	Vegetables
<b>\$500,000 and over</b>					
Number of farms	x	x	30 <sup>D</sup>	135 <sup>B</sup>	205 <sup>B</sup>
Average total agricultural sales (\$)	x	x	1,374,824 <sup>C</sup>	1,160,150 <sup>B</sup>	1,132,194 <sup>A</sup>
Average program payments and insurance proceeds (\$)	x	x	21,136 <sup>E</sup>	53,536 <sup>C</sup>	49,972 <sup>C</sup>
Average total operating revenues (\$)	x	x	1,434,882 <sup>C</sup>	1,292,436 <sup>B</sup>	1,259,853 <sup>A</sup>
Average net operating income (\$)	x	x	189,236	179,396	176,392
Average agricultural sales from primary activity (\$)	x	x	1,333,361 <sup>C</sup>	1,160,150 <sup>B</sup>	1,073,560 <sup>B</sup>
Primary commodity (% of total agricultural sales)	x	x	97.0	100.0	94.8
Secondary commodity (% of total agricultural sales)	x	x	1.5	...	2.3
Secondary commodity (name)	x	x	Vegetables	...	Vegetables
<b>Total</b>					
Number of farms	415 <sup>C</sup>	260 <sup>C</sup>	340 <sup>B</sup>	3,910 <sup>A</sup>	4,920 <sup>A</sup>
Average total agricultural sales (\$)	134,108 <sup>C</sup>	129,929 <sup>B</sup>	211,733 <sup>B</sup>	101,010 <sup>A</sup>	112,976 <sup>A</sup>
Average program payments and insurance proceeds (\$)	10,087 <sup>E</sup>	8,904 <sup>D</sup>	10,565 <sup>D</sup>	6,110 <sup>B</sup>	6,901 <sup>B</sup>
Average total operating revenues (\$)	157,399 <sup>C</sup>	156,014 <sup>B</sup>	230,478 <sup>B</sup>	115,947 <sup>A</sup>	129,472 <sup>A</sup>
Average net operating income (\$)	5,329	20,038	26,881	13,163	13,816
Average agricultural sales from primary activity (\$)	84,983 <sup>C</sup>	108,771 <sup>B</sup>	203,848 <sup>B</sup>	101,010 <sup>A</sup>	107,178 <sup>A</sup>
Primary commodity (% of total agricultural sales)	63.4	83.7	96.3	100.0	94.9
Secondary commodity (% of total agricultural sales)	16.1	6.8	1.6	...	2.2
Secondary commodity (name)	Vegetables	Vegetables	Vegetables	...	Vegetables

<sup>1</sup> Percent of total sales derived from fruits.

Table 3.13

## Average Operating Revenues and Expenses for Greenhouse, Nursery and Floriculture Production by Province (or region), 1999 and 2000

	Atlantic Provinces		Quebec		Ontario	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	395 <sup>B</sup>	405 <sup>B</sup>	1,000 <sup>B</sup>	835 <sup>B</sup>	1,335 <sup>C</sup>	1,285 <sup>B</sup>
<b>Distribution by province (%)</b>	9.7	11.0	24.5	22.7	32.7	34.9
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	x	x	1,182 <sup>E</sup>	F	1,776 <sup>C</sup>	3,207 <sup>E</sup>
Potatoes	x	190 <sup>C</sup>	0	x	x	F
Fruits	493 <sup>D</sup>	572 <sup>B</sup>	F	F	2,080 <sup>D</sup>	3,994 <sup>D</sup>
Vegetables	F	1,358 <sup>B</sup>	2,811 <sup>E</sup>	2,790 <sup>D</sup>	4,690 <sup>D</sup>	3,633 <sup>D</sup>
Tobacco	0	x	0	0	0	x
Greenhouse, nursery and floriculture products	221,330 <sup>B</sup>	226,046 <sup>C</sup>	227,785 <sup>B</sup>	331,862 <sup>B</sup>	759,865 <sup>C</sup>	937,338 <sup>B</sup>
Forage crops (including seeds)	76 <sup>D</sup>	213 <sup>D</sup>	F	14 <sup>E</sup>	25 <sup>D</sup>	x
Other crops	x	x	F	x	x	x
Total other crops	x	x	231,612 <sup>B</sup>	335,872 <sup>B</sup>	766,721 <sup>C</sup>	945,548 <sup>B</sup>
<b>Total crop revenues</b>	<b>222,809<sup>B</sup></b>	<b>230,063<sup>C</sup></b>	<b>232,794<sup>B</sup></b>	<b>337,632<sup>B</sup></b>	<b>768,496<sup>C</sup></b>	<b>948,754<sup>B</sup></b>
Cattle	942 <sup>D</sup>	975 <sup>D</sup>	1,088 <sup>D</sup>	F	17 <sup>C</sup>	F
Hogs	0	x	0	0	x	0
Poultry and eggs	x	1,286 <sup>E</sup>	x	x	x	x
Dairy products and subsidies	x	x	0	x	0	x
Other livestock and products	x	x	x	F	F	F
<b>Total livestock and product revenues</b>	<b>1,787<sup>C</sup></b>	<b>3,657<sup>D</sup></b>	<b>1,208<sup>D</sup></b>	<b>F</b>	<b>F</b>	<b>F</b>
<b>Program payments and insurance proceeds</b>	<b>1,746<sup>C</sup></b>	<b>3,366<sup>C</sup></b>	<b>3,271<sup>C</sup></b>	<b>6,799<sup>D</sup></b>	<b>6,871<sup>C</sup></b>	<b>12,710<sup>C</sup></b>
Custom work and machine rental	x	11,029 <sup>D</sup>	3,402 <sup>D</sup>	9,362 <sup>D</sup>	15,586 <sup>D</sup>	13,993 <sup>C</sup>
Rental income	x	230 <sup>C</sup>	525 <sup>D</sup>	1,365 <sup>E</sup>	1,632 <sup>D</sup>	2,845 <sup>C</sup>
Miscellaneous revenues	5,047 <sup>D</sup>	3,672 <sup>E</sup>	4,230 <sup>D</sup>	2,661 <sup>D</sup>	6,675 <sup>C</sup>	9,264 <sup>C</sup>
<b>Total other revenues</b>	<b>22,441<sup>B</sup></b>	<b>14,931<sup>C</sup></b>	<b>8,157<sup>C</sup></b>	<b>13,389<sup>D</sup></b>	<b>23,893<sup>C</sup></b>	<b>26,102<sup>B</sup></b>
<b>Total operating revenues</b>	<b>248,783<sup>B</sup></b>	<b>252,017<sup>C</sup></b>	<b>245,429<sup>B</sup></b>	<b>359,695<sup>B</sup></b>	<b>799,713<sup>C</sup></b>	<b>988,535<sup>B</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	13,092 <sup>B</sup>	14,504 <sup>C</sup>	10,632 <sup>B</sup>	13,595 <sup>B</sup>	38,622 <sup>C</sup>	41,504 <sup>B</sup>
Pesticides	4,589 <sup>B</sup>	5,437 <sup>D</sup>	3,183 <sup>B</sup>	3,255 <sup>B</sup>	14,977 <sup>B</sup>	14,903 <sup>B</sup>
Seed and plants	49,175 <sup>B</sup>	45,620 <sup>D</sup>	38,687 <sup>B</sup>	57,977 <sup>B</sup>	122,726 <sup>C</sup>	150,863 <sup>B</sup>
Other crop expenses	8,534 <sup>B</sup>	9,489 <sup>C</sup>	11,806 <sup>B</sup>	21,551 <sup>C</sup>	52,648 <sup>C</sup>	77,490 <sup>B</sup>
<b>Total crop expenses</b>	<b>75,390<sup>B</sup></b>	<b>75,051<sup>C</sup></b>	<b>64,308<sup>B</sup></b>	<b>96,378<sup>B</sup></b>	<b>228,972<sup>C</sup></b>	<b>284,760<sup>B</sup></b>
Cattle purchases	F	F	x	F	F	F
Hog purchases	0	0	0	0	0	0
Poultry and egg purchases	x	x	0	0	0	x
Other livestock purchases	x	x	x	x	x	0
Feed, supplements, straw and bedding	547 <sup>E</sup>	961 <sup>D</sup>	311 <sup>E</sup>	F	244 <sup>E</sup>	349 <sup>D</sup>
Veterinary fees, medicine and breeding fees	F	219 <sup>D</sup>	F	F	F	F
Other livestock expenses	0	0	0	x	x	x
<b>Total livestock expenses</b>	<b>903<sup>D</sup></b>	<b>1,698<sup>D</sup></b>	<b>883<sup>D</sup></b>	<b>F</b>	<b>371<sup>E</sup></b>	<b>817<sup>E</sup></b>
Small tools	314 <sup>C</sup>	247 <sup>C</sup>	240 <sup>D</sup>	220 <sup>C</sup>	492 <sup>C</sup>	531 <sup>C</sup>
Net fuel expenses, machinery, truck and auto	5,170 <sup>B</sup>	5,921 <sup>B</sup>	4,177 <sup>B</sup>	6,071 <sup>B</sup>	8,922 <sup>B</sup>	12,296 <sup>B</sup>
Repairs, licenses and insurance	8,592 <sup>B</sup>	8,995 <sup>B</sup>	9,576 <sup>B</sup>	12,031 <sup>B</sup>	22,792 <sup>B</sup>	27,113 <sup>B</sup>
<b>Total machinery expenses</b>	<b>14,076<sup>B</sup></b>	<b>15,164<sup>B</sup></b>	<b>13,993<sup>B</sup></b>	<b>18,321<sup>B</sup></b>	<b>32,205<sup>B</sup></b>	<b>39,939<sup>B</sup></b>
Salaries (including CPP, QPP, EI)	71,992 <sup>B</sup>	73,980 <sup>B</sup>	67,383 <sup>B</sup>	102,783 <sup>B</sup>	239,142 <sup>C</sup>	292,013 <sup>B</sup>
Rent	755 <sup>B</sup>	F	2,422 <sup>B</sup>	3,302 <sup>C</sup>	9,469 <sup>C</sup>	10,995 <sup>C</sup>
Insurance	2,409 <sup>B</sup>	2,687 <sup>B</sup>	3,347 <sup>B</sup>	4,284 <sup>B</sup>	7,488 <sup>B</sup>	8,756 <sup>B</sup>
Utilities	11,212 <sup>B</sup>	14,725 <sup>B</sup>	14,946 <sup>B</sup>	28,103 <sup>C</sup>	60,231 <sup>B</sup>	89,982 <sup>B</sup>
Custom work and machine rental	5,488 <sup>B</sup>	4,788 <sup>B</sup>	6,756 <sup>B</sup>	8,966 <sup>B</sup>	15,310 <sup>C</sup>	21,799 <sup>B</sup>
Net interest expenses	6,843 <sup>B</sup>	9,598 <sup>C</sup>	10,242 <sup>B</sup>	13,235 <sup>B</sup>	24,999 <sup>C</sup>	31,510 <sup>B</sup>
Net property taxes	1,105 <sup>B</sup>	1,042 <sup>B</sup>	3,196 <sup>B</sup>	3,468 <sup>B</sup>	3,203 <sup>B</sup>	3,634 <sup>B</sup>
Building and fence repairs	2,056 <sup>B</sup>	3,158 <sup>B</sup>	5,192 <sup>B</sup>	7,709 <sup>B</sup>	14,679 <sup>C</sup>	17,913 <sup>B</sup>
Marketing expenses	9,027 <sup>B</sup>	11,300 <sup>C</sup>	5,674 <sup>B</sup>	8,819 <sup>C</sup>	20,092 <sup>C</sup>	38,712 <sup>C</sup>
Miscellaneous expenses	11,777 <sup>B</sup>	13,405 <sup>B</sup>	13,083 <sup>B</sup>	19,255 <sup>B</sup>	41,908 <sup>C</sup>	41,709 <sup>B</sup>
<b>Total general expenses</b>	<b>122,663<sup>B</sup></b>	<b>135,778<sup>B</sup></b>	<b>132,241<sup>B</sup></b>	<b>199,925<sup>B</sup></b>	<b>436,522<sup>C</sup></b>	<b>557,021<sup>B</sup></b>
<b>Total operating expenses</b>	<b>213,032<sup>B</sup></b>	<b>227,691<sup>C</sup></b>	<b>211,426<sup>B</sup></b>	<b>315,392<sup>B</sup></b>	<b>698,070<sup>C</sup></b>	<b>882,538<sup>B</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>35,751</b>	<b>24,325</b>	<b>34,004</b>	<b>44,302</b>	<b>101,643</b>	<b>105,997</b>
Capital cost allowance (CCA)	14,496 <sup>B</sup>	16,329 <sup>C</sup>	16,757 <sup>B</sup>	22,952 <sup>B</sup>	51,893 <sup>B</sup>	63,905 <sup>B</sup>
<b>Net operating income (after CCA)</b>	<b>21,255</b>	<b>7,996</b>	<b>17,246</b>	<b>21,350</b>	<b>49,750</b>	<b>42,092</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.14	0.10	0.14	0.12	0.13	0.11
Operating margin (after CCA)	0.09	0.03	0.07	0.06	0.06	0.04

Table 3.13

## Average Operating Revenues and Expenses for Greenhouse, Nursery and Floriculture Production by Province (or region), 1999 and 2000 (concluded)

	Prairie Provinces		British Columbia		Canada	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	655 <sup>C</sup>	460 <sup>C</sup>	685 <sup>B</sup>	700 <sup>A</sup>	4,080 <sup>A</sup>	3,685 <sup>A</sup>
<b>Distribution by province (%)</b>	16.1	12.5	16.8	19.0	100.0	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	3,775 <sup>D</sup>	7,764 <sup>D</sup>	0	x	1,481 <sup>C</sup>	2,674 <sup>D</sup>
Potatoes	x	x	x	x	55 <sup>D</sup>	F
Fruits	F	F	x	x	1,103 <sup>C</sup>	1,861 <sup>D</sup>
Vegetables	2,859 <sup>D</sup>	184 <sup>D</sup>	2,501 <sup>D</sup>	1,708 <sup>E</sup>	3,185 <sup>C</sup>	2,396 <sup>C</sup>
Tobacco	0	0	0	0	0	x
Greenhouse, nursery and floriculture products	262,914 <sup>C</sup>	342,249 <sup>C</sup>	707,047 <sup>B</sup>	881,586 <sup>B</sup>	488,054 <sup>A</sup>	637,220 <sup>A</sup>
Forage crops (including seeds)	F	F	83	53	F	344
Other crops	x	x	0	0	F	x
Total other crops	267,127 <sup>C</sup>	344,773 <sup>C</sup>	710,661 <sup>B</sup>	x	492,669 <sup>A</sup>	642,034 <sup>A</sup>
<b>Total crop revenues</b>	<b>270,901<sup>C</sup></b>	<b>352,537<sup>C</sup></b>	<b>710,661<sup>B</sup></b>	<b>884,060<sup>B</sup></b>	<b>494,150<sup>A</sup></b>	<b>644,709<sup>A</sup></b>
Cattle	F	1,916 <sup>D</sup>	F	F	606 <sup>D</sup>	1,471 <sup>D</sup>
Hogs	x	x	x	0	x	x
Poultry and eggs	x	x	F	F	F	269 <sup>D</sup>
Dairy products and subsidies	0	0	x	0	x	x
Other livestock and products	F	x	13 <sup>D</sup>	34 <sup>E</sup>	F	F
<b>Total livestock and product revenues</b>	<b>F</b>	<b>1,966<sup>D</sup></b>	<b>133<sup>E</sup></b>	<b>F</b>	<b>1,311<sup>E</sup></b>	<b>2,000<sup>D</sup></b>
<b>Program payments and insurance proceeds</b>	<b>1,915<sup>D</sup></b>	<b>9,045<sup>D</sup></b>	<b>4,517<sup>C</sup></b>	<b>4,779<sup>B</sup></b>	<b>4,294<sup>B</sup></b>	<b>8,384<sup>B</sup></b>
Custom work and machine rental	6,313 <sup>E</sup>	11,005 <sup>E</sup>	7,681 <sup>D</sup>	9,736 <sup>C</sup>	9,938 <sup>B</sup>	11,438 <sup>B</sup>
Rental income	F	1,237 <sup>D</sup>	2,750 <sup>E</sup>	2,657 <sup>C</sup>	1,395 <sup>D</sup>	1,986 <sup>B</sup>
Miscellaneous revenues	2,722 <sup>D</sup>	2,980 <sup>D</sup>	3,106 <sup>B</sup>	1,618 <sup>B</sup>	4,679 <sup>B</sup>	4,919 <sup>B</sup>
<b>Total other revenues</b>	<b>10,625<sup>D</sup></b>	<b>15,221<sup>E</sup></b>	<b>13,537<sup>C</sup></b>	<b>14,011<sup>B</sup></b>	<b>16,012<sup>B</sup></b>	<b>18,343<sup>B</sup></b>
<b>Total operating revenues</b>	<b>287,606<sup>C</sup></b>	<b>378,770<sup>C</sup></b>	<b>728,848<sup>B</sup></b>	<b>905,966<sup>B</sup></b>	<b>515,768<sup>A</sup></b>	<b>673,436<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	13,744 <sup>C</sup>	17,444 <sup>C</sup>	40,744 <sup>B</sup>	54,326 <sup>B</sup>	25,626 <sup>A</sup>	31,647 <sup>A</sup>
Pesticides	5,743 <sup>D</sup>	9,322 <sup>C</sup>	8,893 <sup>B</sup>	8,855 <sup>B</sup>	8,561 <sup>A</sup>	9,382 <sup>A</sup>
Seed and plants	44,794 <sup>C</sup>	53,268 <sup>C</sup>	132,293 <sup>B</sup>	146,640 <sup>B</sup>	84,025 <sup>A</sup>	105,280 <sup>A</sup>
Other crop expenses	10,809 <sup>C</sup>	15,978 <sup>C</sup>	46,729 <sup>B</sup>	57,857 <sup>B</sup>	30,605 <sup>A</sup>	45,946 <sup>A</sup>
<b>Total crop expenses</b>	<b>75,090<sup>C</sup></b>	<b>96,011<sup>C</sup></b>	<b>228,660<sup>B</sup></b>	<b>267,678<sup>B</sup></b>	<b>148,817<sup>A</sup></b>	<b>192,255<sup>A</sup></b>
Cattle purchases	110 <sup>E</sup>	F	x	x	180 <sup>C</sup>	364 <sup>E</sup>
Hog purchases	x	x	0	0	x	x
Poultry and egg purchases	0	x	0	F	x	44 <sup>E</sup>
Other livestock purchases	F	x	F	0	F	F
Feed, supplements, straw and bedding	F	291 <sup>E</sup>	F	686 <sup>E</sup>	389 <sup>D</sup>	503 <sup>C</sup>
Veterinary fees, medicine and breeding fees	F	84 <sup>E</sup>	F	F	61 <sup>E</sup>	66 <sup>D</sup>
Other livestock expenses	x	0	x	x	0	x
<b>Total livestock expenses</b>	<b>F</b>	<b>1,146<sup>E</sup></b>	<b>479<sup>E</sup></b>	<b>1,161<sup>E</sup></b>	<b>944<sup>E</sup></b>	<b>1,009<sup>C</sup></b>
Small tools	568 <sup>D</sup>	500 <sup>C</sup>	344 <sup>B</sup>	346 <sup>C</sup>	400 <sup>B</sup>	390 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	4,767 <sup>C</sup>	7,533 <sup>B</sup>	5,196 <sup>A</sup>	6,316 <sup>B</sup>	6,096 <sup>A</sup>	8,457 <sup>A</sup>
Repairs, licenses and insurance	11,176 <sup>C</sup>	14,687 <sup>C</sup>	14,095 <sup>B</sup>	15,252 <sup>B</sup>	14,832 <sup>A</sup>	17,906 <sup>A</sup>
<b>Total machinery expenses</b>	<b>16,511<sup>C</sup></b>	<b>22,721<sup>C</sup></b>	<b>19,635<sup>B</sup></b>	<b>21,913<sup>B</sup></b>	<b>21,329<sup>A</sup></b>	<b>26,753<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	81,985 <sup>C</sup>	117,345 <sup>C</sup>	200,759 <sup>B</sup>	235,539 <sup>B</sup>	148,980 <sup>B</sup>	192,692 <sup>A</sup>
Rent	3,324 <sup>D</sup>	4,907 <sup>E</sup>	6,964 <sup>B</sup>	9,255 <sup>B</sup>	5,481 <sup>B</sup>	7,076 <sup>B</sup>
Insurance	4,271 <sup>C</sup>	5,763 <sup>C</sup>	5,341 <sup>B</sup>	6,071 <sup>B</sup>	5,098 <sup>A</sup>	6,194 <sup>A</sup>
Utilities	15,954 <sup>D</sup>	23,181 <sup>C</sup>	42,756 <sup>B</sup>	62,313 <sup>B</sup>	34,280 <sup>A</sup>	54,111 <sup>A</sup>
Custom work and machine rental	6,939 <sup>D</sup>	11,412 <sup>D</sup>	36,764 <sup>D</sup>	39,962 <sup>C</sup>	14,525 <sup>B</sup>	19,175 <sup>B</sup>
Net interest expenses	9,657 <sup>C</sup>	13,200 <sup>C</sup>	35,418 <sup>B</sup>	42,366 <sup>B</sup>	18,899 <sup>B</sup>	24,738 <sup>A</sup>
Net property taxes	2,461 <sup>C</sup>	2,858 <sup>B</sup>	2,426 <sup>B</sup>	2,960 <sup>B</sup>	2,746 <sup>A</sup>	3,087 <sup>A</sup>
Building and fence repairs	4,103 <sup>C</sup>	5,463 <sup>B</sup>	11,998 <sup>B</sup>	14,048 <sup>B</sup>	8,969 <sup>A</sup>	11,693 <sup>A</sup>
Marketing expenses	4,013 <sup>D</sup>	7,812 <sup>D</sup>	33,392 <sup>D</sup>	37,455 <sup>B</sup>	15,133 <sup>B</sup>	24,833 <sup>B</sup>
Miscellaneous expenses	15,749 <sup>C</sup>	20,623 <sup>C</sup>	34,563 <sup>B</sup>	39,198 <sup>B</sup>	26,457 <sup>A</sup>	30,407 <sup>A</sup>
<b>Total general expenses</b>	<b>148,456<sup>C</sup></b>	<b>212,564<sup>C</sup></b>	<b>410,381<sup>B</sup></b>	<b>489,168<sup>B</sup></b>	<b>280,569<sup>A</sup></b>	<b>374,007<sup>A</sup></b>
<b>Total operating expenses</b>	<b>242,771<sup>C</sup></b>	<b>332,443<sup>C</sup></b>	<b>659,155<sup>B</sup></b>	<b>779,919<sup>B</sup></b>	<b>451,658<sup>A</sup></b>	<b>594,025<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>44,834</b>	<b>46,327</b>	<b>69,693</b>	<b>126,047</b>	<b>64,110</b>	<b>79,411</b>
Capital cost allowance (CCA)	21,053 <sup>C</sup>	26,964 <sup>C</sup>	49,675 <sup>B</sup>	57,758 <sup>B</sup>	34,297 <sup>A</sup>	43,628 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>23,781</b>	<b>19,363</b>	<b>20,018</b>	<b>68,289</b>	<b>29,813</b>	<b>35,784</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.16	0.12	0.10	0.14	0.12	0.12
Operating margin (after CCA)	0.08	0.05	0.03	0.08	0.06	0.05



Table 3.14

## Average Operating Revenues and Expenses for Greenhouse, Nursery and Floriculture Production by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	1,115 <sup>C</sup>	490 <sup>C</sup>	740 <sup>B</sup>	450 <sup>B</sup>	890 <sup>A</sup>	3,685 <sup>A</sup>
<b>Distribution by revenue class (%)</b>	30.3	13.3	20.1	12.2	24.2	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	F	478 <sup>E</sup>	F	1,556 <sup>E</sup>	7,948 <sup>D</sup>	2,674 <sup>D</sup>
Potatoes	F	x	x	x	0	F
Fruits	F	F	614 <sup>B</sup>	F	6,041 <sup>D</sup>	1,861 <sup>D</sup>
Vegetables	198 <sup>E</sup>	333 <sup>C</sup>	F	F	6,173 <sup>C</sup>	2,396 <sup>C</sup>
Tobacco	0	x	0	0	x	x
Greenhouse, nursery and floriculture products	19,438 <sup>A</sup>	61,078 <sup>A</sup>	147,652 <sup>A</sup>	323,350 <sup>A</sup>	2,290,447 <sup>A</sup>	637,220 <sup>A</sup>
Forage crops (including seeds)	81 <sup>E</sup>	160 <sup>C</sup>	89 <sup>C</sup>	x	F	344 <sup>E</sup>
Other crops	0	x	x	0	x	x
Total other crops	19,861 <sup>A</sup>	61,948 <sup>A</sup>	150,151 <sup>A</sup>	329,599 <sup>A</sup>	2,304,105 <sup>A</sup>	642,034 <sup>A</sup>
<b>Total crop revenues</b>	<b>20,386<sup>A</sup></b>	<b>62,426<sup>A</sup></b>	<b>151,841<sup>A</sup></b>	<b>331,155<sup>A</sup></b>	<b>2,312,054<sup>A</sup></b>	<b>644,709<sup>A</sup></b>
Cattle	F	F	F	x	3,807 <sup>E</sup>	1,471 <sup>D</sup>
Hogs	0	x	x	0	0	x
Poultry and eggs	14 <sup>D</sup>	40 <sup>E</sup>	x	x	x	269 <sup>D</sup>
Dairy products and subsidies	0	x	0	0	x	x
Other livestock and products	F	F	x	0	x	F
<b>Total livestock and product revenues</b>	<b>F</b>	<b>F</b>	<b>F</b>	<b>x</b>	<b>5,565<sup>D</sup></b>	<b>2,000<sup>D</sup></b>
<b>Program payments and insurance proceeds</b>	<b>F</b>	<b>F</b>	<b>3,536<sup>E</sup></b>	<b>x</b>	<b>25,882<sup>B</sup></b>	<b>8,384<sup>B</sup></b>
Custom work and machine rental	767 <sup>E</sup>	1,717 <sup>E</sup>	5,548 <sup>E</sup>	8,539 <sup>E</sup>	36,460 <sup>B</sup>	11,438 <sup>B</sup>
Rental income	F	F	501 <sup>D</sup>	2,088 <sup>D</sup>	6,091 <sup>B</sup>	1,986 <sup>B</sup>
Miscellaneous revenues	1,517 <sup>D</sup>	1,712 <sup>D</sup>	2,389 <sup>C</sup>	4,443 <sup>D</sup>	13,268 <sup>B</sup>	4,919 <sup>B</sup>
<b>Total other revenues</b>	<b>2,599<sup>D</sup></b>	<b>3,891<sup>D</sup></b>	<b>8,438<sup>D</sup></b>	<b>15,070<sup>D</sup></b>	<b>55,819<sup>B</sup></b>	<b>18,343<sup>B</sup></b>
<b>Total operating revenues</b>	<b>24,280<sup>A</sup></b>	<b>70,089<sup>A</sup></b>	<b>165,482<sup>A</sup></b>	<b>353,102<sup>A</sup></b>	<b>2,399,319<sup>A</sup></b>	<b>673,436<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	1,006 <sup>C</sup>	2,817 <sup>D</sup>	7,584 <sup>B</sup>	16,836 <sup>B</sup>	113,219 <sup>A</sup>	31,647 <sup>A</sup>
Pesticides	F	1,528 <sup>E</sup>	3,179 <sup>D</sup>	5,465 <sup>C</sup>	32,012 <sup>A</sup>	9,382 <sup>A</sup>
Seed and plants	3,572 <sup>B</sup>	10,570 <sup>B</sup>	25,094 <sup>B</sup>	54,515 <sup>B</sup>	376,575 <sup>A</sup>	105,280 <sup>A</sup>
Other crop expenses	706 <sup>C</sup>	2,367 <sup>C</sup>	7,701 <sup>C</sup>	17,366 <sup>B</sup>	172,598 <sup>A</sup>	45,946 <sup>A</sup>
<b>Total crop expenses</b>	<b>5,711<sup>B</sup></b>	<b>17,282<sup>B</sup></b>	<b>43,557<sup>B</sup></b>	<b>94,182<sup>A</sup></b>	<b>694,404<sup>A</sup></b>	<b>192,255<sup>A</sup></b>
Cattle purchases	F	F	F	x	694 <sup>E</sup>	364 <sup>E</sup>
Hog purchases	0	0	x	0	0	x
Poultry and egg purchases	F	x	F	0	x	44 <sup>E</sup>
Other livestock purchases	F	x	0	0	0	F
Feed, supplements, straw and bedding	F	413 <sup>E</sup>	267 <sup>E</sup>	F	1,365 <sup>D</sup>	503 <sup>C</sup>
Veterinary fees, medicine and breeding fees	43 <sup>E</sup>	F	59 <sup>E</sup>	F	72 <sup>D</sup>	66 <sup>D</sup>
Other livestock expenses	0	0	x	x	x	x
<b>Total livestock expenses</b>	<b>F</b>	<b>642<sup>E</sup></b>	<b>F</b>	<b>F</b>	<b>2,278<sup>D</sup></b>	<b>1,009<sup>C</sup></b>
Small tools	335 <sup>D</sup>	289 <sup>C</sup>	427 <sup>C</sup>	522 <sup>D</sup>	418 <sup>B</sup>	390 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	1,640 <sup>B</sup>	3,203 <sup>B</sup>	5,665 <sup>C</sup>	6,669 <sup>B</sup>	23,081 <sup>A</sup>	8,457 <sup>A</sup>
Repairs, licenses and insurance	1,828 <sup>C</sup>	3,937 <sup>C</sup>	7,074 <sup>B</sup>	11,212 <sup>B</sup>	58,039 <sup>A</sup>	17,906 <sup>A</sup>
<b>Total machinery expenses</b>	<b>3,803<sup>B</sup></b>	<b>7,429<sup>B</sup></b>	<b>13,166<sup>B</sup></b>	<b>18,403<sup>B</sup></b>	<b>81,538<sup>A</sup></b>	<b>26,753<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	2,329 <sup>C</sup>	12,721 <sup>D</sup>	34,073 <sup>B</sup>	96,950 <sup>A</sup>	709,397 <sup>A</sup>	192,692 <sup>A</sup>
Rent	130 <sup>D</sup>	749 <sup>D</sup>	2,149 <sup>D</sup>	4,301 <sup>D</sup>	24,718 <sup>B</sup>	7,076 <sup>B</sup>
Insurance	568 <sup>C</sup>	1,483 <sup>C</sup>	2,400 <sup>B</sup>	5,108 <sup>B</sup>	19,507 <sup>A</sup>	6,194 <sup>A</sup>
Utilities	1,786 <sup>C</sup>	4,682 <sup>C</sup>	12,325 <sup>B</sup>	33,979 <sup>B</sup>	191,476 <sup>A</sup>	54,111 <sup>A</sup>
Custom work and machine rental	1,359 <sup>E</sup>	2,648 <sup>D</sup>	4,968 <sup>C</sup>	8,895 <sup>C</sup>	67,499 <sup>B</sup>	19,175 <sup>B</sup>
Net interest expenses	1,987 <sup>D</sup>	5,492 <sup>C</sup>	7,983 <sup>B</sup>	16,017 <sup>B</sup>	82,047 <sup>A</sup>	24,738 <sup>A</sup>
Net property taxes	666 <sup>D</sup>	1,275 <sup>C</sup>	1,786 <sup>D</sup>	3,071 <sup>B</sup>	8,194 <sup>A</sup>	3,087 <sup>A</sup>
Building and fence repairs	1,653 <sup>E</sup>	1,806 <sup>C</sup>	3,423 <sup>B</sup>	6,853 <sup>B</sup>	38,978 <sup>A</sup>	11,693 <sup>A</sup>
Marketing expenses	149 <sup>E</sup>	482 <sup>E</sup>	2,521 <sup>D</sup>	6,738 <sup>C</sup>	96,720 <sup>B</sup>	24,833 <sup>B</sup>
Miscellaneous expenses	2,756 <sup>B</sup>	6,218 <sup>B</sup>	11,364 <sup>B</sup>	19,615 <sup>B</sup>	99,494 <sup>A</sup>	30,407 <sup>A</sup>
<b>Total general expenses</b>	<b>13,383<sup>B</sup></b>	<b>37,556<sup>B</sup></b>	<b>82,990<sup>A</sup></b>	<b>201,528<sup>A</sup></b>	<b>1,338,030<sup>A</sup></b>	<b>374,007<sup>A</sup></b>
<b>Total operating expenses</b>	<b>23,508<sup>B</sup></b>	<b>62,909<sup>B</sup></b>	<b>140,512<sup>A</sup></b>	<b>314,342<sup>A</sup></b>	<b>2,116,250<sup>A</sup></b>	<b>594,025<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>772</b>	<b>7,179</b>	<b>24,970</b>	<b>38,760</b>	<b>283,069</b>	<b>79,411</b>
Capital cost allowance (CCA)	3,020 <sup>D</sup>	6,037 <sup>C</sup>	12,318 <sup>B</sup>	23,513 <sup>B</sup>	151,159 <sup>A</sup>	43,628 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>-2,248</b>	<b>1,142</b>	<b>12,651</b>	<b>15,248</b>	<b>131,911</b>	<b>35,784</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.03	0.10	0.15	0.11	0.12	0.12
Operating margin (after CCA)	-0.09	0.02	0.08	0.04	0.05	0.05



Table 3.15

Greenhouse, Nursery and Floriculture Production by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000

Revenue Class	Degree of Specialization				Total
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	
<b>\$10,000–\$49,999</b>					
Number of farms	F	70 <sup>E</sup>	F	785 <sup>C</sup>	1,105 <sup>C</sup>
Average total agricultural sales (\$)	F	19,735 <sup>D</sup>	F	21,426 <sup>A</sup>	20,688 <sup>A</sup>
Average program payments and insurance proceeds (\$)	F	F	F	F	F
Average total operating revenues (\$)	F	23,614 <sup>B</sup>	F	24,774 <sup>A</sup>	24,232 <sup>A</sup>
Average net operating income (\$)	F	4,236	F	840	789
Average agricultural sales from primary activity (\$)	F	16,727 <sup>D</sup>	F	21,426 <sup>A</sup>	19,394 <sup>A</sup>
Primary commodity (% of total agricultural sales)	F	84.8	F	100.0	93.7
Secondary commodity (% of total agricultural sales)	F	F	F	...	F
Secondary commodity (name)	F	F	F	...	F
<b>\$50,000–\$99,999</b>					
Number of farms	50 <sup>E</sup>	F	F	335 <sup>C</sup>	490 <sup>C</sup>
Average total agricultural sales (\$)	57,240 <sup>B</sup>	F	F	67,880 <sup>A</sup>	63,568 <sup>A</sup>
Average program payments and insurance proceeds (\$)	3,586 <sup>E</sup>	F	F	F	F
Average total operating revenues (\$)	68,389 <sup>A</sup>	F	F	72,695 <sup>A</sup>	70,089 <sup>A</sup>
Average net operating income (\$)	5,033	F	F	6,696	7,179
Average agricultural sales from primary activity (\$)	37,507 <sup>B</sup>	F	F	67,880 <sup>A</sup>	61,078 <sup>A</sup>
Primary commodity (% of total agricultural sales)	65.5	F	F	100.0	96.1
Secondary commodity (% of total agricultural sales)	18.3	F	F	...	F
Secondary commodity (name)	Cattle	F	F	...	F
<b>\$100,000–\$249,999</b>					
Number of farms	60 <sup>D</sup>	25 <sup>E</sup>	45 <sup>E</sup>	600 <sup>B</sup>	735 <sup>B</sup>
Average total agricultural sales (\$)	151,692 <sup>B</sup>	126,857 <sup>D</sup>	152,523 <sup>C</sup>	154,830 <sup>A</sup>	153,425 <sup>A</sup>
Average program payments and insurance proceeds (\$)	6,450 <sup>E</sup>	5,304 <sup>E</sup>	F	3,291 <sup>E</sup>	3,546 <sup>E</sup>
Average total operating revenues (\$)	170,934 <sup>B</sup>	152,938 <sup>C</sup>	165,451 <sup>B</sup>	165,427 <sup>A</sup>	165,444 <sup>A</sup>
Average net operating income (\$)	34,878	27,167	21,328	24,114	24,925
Average agricultural sales from primary activity (\$)	96,120 <sup>B</sup>	106,927 <sup>D</sup>	144,130 <sup>C</sup>	154,830 <sup>A</sup>	147,545 <sup>A</sup>
Primary commodity (% of total agricultural sales)	63.4	84.3	94.5	100.0	96.2
Secondary commodity (% of total agricultural sales)	F	3.5	F	...	F
Secondary commodity (name)	F	Vegetables	F	...	F
<b>\$250,000–\$499,999</b>					
Number of farms	x	x	x	375 <sup>B</sup>	425 <sup>B</sup>
Average total agricultural sales (\$)	x	x	x	331,727 <sup>A</sup>	332,353 <sup>A</sup>
Average program payments and insurance proceeds (\$)	x	x	x	5,264 <sup>D</sup>	6,306 <sup>D</sup>
Average total operating revenues (\$)	x	x	x	347,753 <sup>A</sup>	353,855 <sup>A</sup>
Average net operating income (\$)	x	x	x	40,314	39,467
Average agricultural sales from primary activity (\$)	x	x	x	331,727 <sup>A</sup>	323,580 <sup>A</sup>
Primary commodity (% of total agricultural sales)	x	x	x	100.0	97.4
Secondary commodity (% of total agricultural sales)	x	x	x	...	F
Secondary commodity (name)	x	x	x	...	F
<b>\$500,000 and over</b>					
Number of farms	x	40 <sup>D</sup>	80 <sup>C</sup>	675 <sup>A</sup>	820 <sup>A</sup>
Average total agricultural sales (\$)	x	1,931,914 <sup>D</sup>	2,182,535 <sup>B</sup>	2,273,004 <sup>A</sup>	2,206,240 <sup>A</sup>
Average program payments and insurance proceeds (\$)	x	45,007 <sup>D</sup>	34,762 <sup>C</sup>	24,135 <sup>B</sup>	26,900 <sup>B</sup>
Average total operating revenues (\$)	x	2,063,099 <sup>D</sup>	2,301,473 <sup>B</sup>	2,349,327 <sup>A</sup>	2,290,368 <sup>A</sup>
Average net operating income (\$)	x	306,251	296,361	255,214	259,586
Average agricultural sales from primary activity (\$)	x	1,694,837 <sup>D</sup>	2,099,694 <sup>B</sup>	2,273,004 <sup>A</sup>	2,177,074 <sup>A</sup>
Primary commodity (% of total agricultural sales)	x	87.7	96.2	100.0	98.7
Secondary commodity (% of total agricultural sales)	x	4.3	F	...	0.4
Secondary commodity (name)	x	Fruits	F	...	Grains & oilseeds
<b>Total</b>					
Number of farms	335 <sup>D</sup>	180 <sup>D</sup>	290 <sup>D</sup>	2,780 <sup>A</sup>	3,580 <sup>A</sup>
Average total agricultural sales (\$)	137,752 <sup>D</sup>	480,166 <sup>D</sup>	675,822 <sup>D</sup>	646,473 <sup>A</sup>	593,239 <sup>A</sup>
Average program payments and insurance proceeds (\$)	8,199 <sup>D</sup>	14,881 <sup>D</sup>	11,004 <sup>D</sup>	7,618 <sup>B</sup>	8,307 <sup>B</sup>
Average total operating revenues (\$)	156,250 <sup>D</sup>	526,322 <sup>D</sup>	716,072 <sup>D</sup>	671,060 <sup>A</sup>	619,597 <sup>A</sup>
Average net operating income (\$)	24,667	77,916	88,672	73,897	70,709
Average agricultural sales from primary activity (\$)	88,421 <sup>D</sup>	419,035 <sup>D</sup>	650,186 <sup>D</sup>	646,473 <sup>A</sup>	583,539 <sup>A</sup>
Primary commodity (% of total agricultural sales)	64.2	87.3	96.2	100.0	98.4
Secondary commodity (% of total agricultural sales)	11.4	4.0	F	...	0.5
Secondary commodity (name)	Grains & oilseeds	Fruits	F	...	Grains & oilseeds

<sup>1</sup> Percent of total sales derived from greenhouse, nursery and floriculture products.

Table 3.16

## Average Operating Revenues and Expenses for Beef Cattle Ranching and Farming, including Feedlots, by Province, 1999 and 2000

	Newfoundland and Labrador		Prince Edward Island		Nova Scotia		New Brunswick	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	x	x	420 <sup>A</sup>	400 <sup>A</sup>	575 <sup>B</sup>	625 <sup>B</sup>	560 <sup>A</sup>	555 <sup>B</sup>
<b>Distribution by province (%)</b>	x	x	0.6	0.6	0.8	0.9	0.8	0.8
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	x	x	x	x	170 <sup>B</sup>	F	447 <sup>C</sup>	355 <sup>C</sup>
Potatoes	x	x	x	x	x	x	x	x
Fruits	x	x	x	x	x	1,827 <sup>D</sup>	F	x
Vegetables	x	x	195 <sup>E</sup>	x	583 <sup>D</sup>	232 <sup>E</sup>	99 <sup>D</sup>	F
Tobacco	x	x	0	0	0	0	0	0
Greenhouse, nursery and floriculture products	x	x	x	0	F	F	x	x
Forage crops (including seeds)	x	x	343 <sup>B</sup>	554 <sup>C</sup>	606 <sup>C</sup>	851 <sup>C</sup>	507 <sup>C</sup>	721 <sup>C</sup>
Other crops	x	x	0	0	x	x	x	0
Total other crops	x	x	x	x	2,626 <sup>B</sup>	3,036 <sup>C</sup>	966 <sup>D</sup>	6,202 <sup>B</sup>
<b>Total crop revenues</b>	<b>x</b>	<b>x</b>	<b>6,457<sup>A</sup></b>	<b>x</b>	<b>2,796<sup>B</sup></b>	<b>3,452<sup>C</sup></b>	<b>1,414<sup>C</sup></b>	<b>6,557<sup>B</sup></b>
Cattle	x	x	78,160 <sup>A</sup>	96,769 <sup>A</sup>	49,256 <sup>B</sup>	46,721 <sup>B</sup>	41,794 <sup>A</sup>	40,602 <sup>A</sup>
Hogs	x	x	3,194 <sup>A</sup>	4,021 <sup>A</sup>	F	x	1,008 <sup>C</sup>	x
Poultry and eggs	x	x	x	x	x	50 <sup>D</sup>	253 <sup>E</sup>	158 <sup>C</sup>
Dairy products and subsidies	x	x	2,483 <sup>A</sup>	4,026 <sup>B</sup>	x	x	1,245 <sup>B</sup>	x
Other livestock and products	x	x	x	x	345 <sup>D</sup>	273 <sup>D</sup>	304 <sup>E</sup>	137 <sup>B</sup>
<b>Total livestock and product revenues</b>	<b>x</b>	<b>x</b>	<b>84,311<sup>A</sup></b>	<b>105,131<sup>A</sup></b>	<b>50,746<sup>B</sup></b>	<b>48,210<sup>B</sup></b>	<b>44,604<sup>A</sup></b>	<b>41,885<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>x</b>	<b>x</b>	<b>2,569<sup>B</sup></b>	<b>x</b>	<b>3,801<sup>B</sup></b>	<b>4,784<sup>B</sup></b>	<b>1,983<sup>C</sup></b>	<b>1,517<sup>B</sup></b>
Custom work and machine rental	x	x	2,377 <sup>C</sup>	2,342 <sup>B</sup>	x	3,935 <sup>D</sup>	x	x
Rental income	x	x	434 <sup>D</sup>	723 <sup>D</sup>	x	130 <sup>C</sup>	x	x
Miscellaneous revenues	x	x	2,017 <sup>C</sup>	2,621 <sup>D</sup>	10,044 <sup>C</sup>	7,858 <sup>C</sup>	6,508 <sup>C</sup>	6,069 <sup>C</sup>
<b>Total other revenues</b>	<b>x</b>	<b>x</b>	<b>4,828<sup>B</sup></b>	<b>5,686<sup>B</sup></b>	<b>14,205<sup>B</sup></b>	<b>11,922<sup>C</sup></b>	<b>10,728<sup>B</sup></b>	<b>10,107<sup>B</sup></b>
<b>Total operating revenues</b>	<b>x</b>	<b>x</b>	<b>98,165<sup>A</sup></b>	<b>122,214<sup>A</sup></b>	<b>71,549<sup>B</sup></b>	<b>68,369<sup>B</sup></b>	<b>58,728<sup>A</sup></b>	<b>60,066<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	x	x	3,645 <sup>A</sup>	4,117 <sup>B</sup>	2,158 <sup>B</sup>	2,003 <sup>B</sup>	1,610 <sup>B</sup>	1,959 <sup>B</sup>
Pesticides	x	x	554 <sup>A</sup>	652 <sup>B</sup>	383 <sup>B</sup>	408 <sup>B</sup>	115 <sup>C</sup>	544 <sup>B</sup>
Seed and plants	x	x	1,606 <sup>A</sup>	1,554 <sup>C</sup>	477 <sup>B</sup>	626 <sup>C</sup>	393 <sup>B</sup>	848 <sup>B</sup>
Other crop expenses	x	x	504 <sup>B</sup>	603 <sup>B</sup>	440 <sup>B</sup>	539 <sup>B</sup>	365 <sup>B</sup>	541 <sup>B</sup>
<b>Total crop expenses</b>	<b>x</b>	<b>x</b>	<b>6,309<sup>A</sup></b>	<b>6,927<sup>B</sup></b>	<b>3,458<sup>B</sup></b>	<b>3,575<sup>B</sup></b>	<b>2,483<sup>B</sup></b>	<b>3,892<sup>B</sup></b>
Cattle purchases	x	x	48,100 <sup>A</sup>	63,651 <sup>A</sup>	27,266 <sup>B</sup>	26,928 <sup>B</sup>	20,951 <sup>A</sup>	19,174 <sup>B</sup>
Hog purchases	x	x	701 <sup>A</sup>	1,288 <sup>A</sup>	F	14 <sup>B</sup>	93 <sup>B</sup>	0
Poultry and egg purchases	x	x	27 <sup>D</sup>	x	x	x	x	0
Other livestock purchases	x	x	x	x	81 <sup>C</sup>	70 <sup>E</sup>	0	30 <sup>C</sup>
Feed, supplements, straw and bedding	x	x	8,931 <sup>A</sup>	9,403 <sup>A</sup>	3,977 <sup>B</sup>	4,380 <sup>B</sup>	4,652 <sup>B</sup>	4,080 <sup>B</sup>
Veterinary fees, medicine and breeding fees	x	x	1,523 <sup>A</sup>	2,006 <sup>A</sup>	1,052 <sup>B</sup>	1,100 <sup>C</sup>	1,102 <sup>B</sup>	1,069 <sup>B</sup>
Other livestock expenses	x	x	x	x	x	x	x	0
<b>Total livestock expenses</b>	<b>x</b>	<b>x</b>	<b>59,542<sup>A</sup></b>	<b>76,566<sup>A</sup></b>	<b>32,507<sup>B</sup></b>	<b>32,526<sup>B</sup></b>	<b>26,836<sup>A</sup></b>	<b>24,353<sup>A</sup></b>
Small tools	x	x	173 <sup>B</sup>	267 <sup>B</sup>	308 <sup>B</sup>	305 <sup>B</sup>	302 <sup>C</sup>	264 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	x	x	3,389 <sup>A</sup>	4,763 <sup>A</sup>	3,455 <sup>A</sup>	3,897 <sup>B</sup>	4,025 <sup>A</sup>	3,998 <sup>A</sup>
Repairs, licenses and insurance	x	x	3,721 <sup>A</sup>	4,818 <sup>A</sup>	4,324 <sup>B</sup>	4,345 <sup>B</sup>	4,606 <sup>B</sup>	4,511 <sup>A</sup>
<b>Total machinery expenses</b>	<b>x</b>	<b>x</b>	<b>7,283<sup>A</sup></b>	<b>9,848<sup>A</sup></b>	<b>8,087<sup>A</sup></b>	<b>8,547<sup>B</sup></b>	<b>8,933<sup>A</sup></b>	<b>8,773<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	x	x	3,397 <sup>A</sup>	4,396 <sup>B</sup>	5,381 <sup>B</sup>	4,880 <sup>B</sup>	3,608 <sup>B</sup>	4,899 <sup>B</sup>
Rent	x	x	1,538 <sup>A</sup>	1,458 <sup>B</sup>	504 <sup>B</sup>	545 <sup>B</sup>	281 <sup>B</sup>	284 <sup>C</sup>
Insurance	x	x	1,030 <sup>A</sup>	1,162 <sup>A</sup>	900 <sup>B</sup>	864 <sup>B</sup>	882 <sup>A</sup>	899 <sup>B</sup>
Utilities	x	x	994 <sup>A</sup>	1,352 <sup>A</sup>	1,011 <sup>B</sup>	967 <sup>B</sup>	1,063 <sup>B</sup>	1,007 <sup>B</sup>
Custom work and machine rental	x	x	2,300 <sup>A</sup>	2,820 <sup>B</sup>	2,253 <sup>B</sup>	2,439 <sup>B</sup>	1,552 <sup>C</sup>	2,175 <sup>D</sup>
Net interest expenses	x	x	4,830 <sup>A</sup>	5,834 <sup>A</sup>	3,365 <sup>B</sup>	3,860 <sup>B</sup>	2,457 <sup>B</sup>	2,414 <sup>B</sup>
Net property taxes	x	x	1,073 <sup>A</sup>	1,102 <sup>A</sup>	703 <sup>B</sup>	646 <sup>B</sup>	809 <sup>B</sup>	653 <sup>A</sup>
Building and fence repairs	x	x	1,470 <sup>B</sup>	1,671 <sup>B</sup>	1,134 <sup>B</sup>	1,338 <sup>B</sup>	1,229 <sup>B</sup>	1,359 <sup>C</sup>
Marketing expenses	x	x	1,077 <sup>B</sup>	1,277 <sup>B</sup>	671 <sup>B</sup>	771 <sup>C</sup>	507 <sup>B</sup>	318 <sup>B</sup>
Miscellaneous expenses	x	x	2,279 <sup>A</sup>	2,394 <sup>A</sup>	2,469 <sup>B</sup>	2,214 <sup>B</sup>	2,310 <sup>A</sup>	2,205 <sup>B</sup>
<b>Total general expenses</b>	<b>x</b>	<b>x</b>	<b>19,988<sup>A</sup></b>	<b>23,466<sup>A</sup></b>	<b>18,391<sup>B</sup></b>	<b>18,524<sup>B</sup></b>	<b>14,697<sup>A</sup></b>	<b>16,213<sup>A</sup></b>
<b>Total operating expenses</b>	<b>x</b>	<b>x</b>	<b>93,122<sup>A</sup></b>	<b>116,807<sup>A</sup></b>	<b>62,443<sup>B</sup></b>	<b>63,171<sup>B</sup></b>	<b>52,948<sup>A</sup></b>	<b>53,231<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>x</b>	<b>x</b>	<b>5,043</b>	<b>5,408</b>	<b>9,106</b>	<b>5,198</b>	<b>5,779</b>	<b>6,835</b>
Capital cost allowance (CCA)	x	x	7,594 <sup>A</sup>	8,497 <sup>A</sup>	7,210 <sup>B</sup>	7,051 <sup>B</sup>	6,280 <sup>B</sup>	7,184 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>x</b>	<b>x</b>	<b>-2,550</b>	<b>-3,090</b>	<b>1,896</b>	<b>-1,854</b>	<b>-500</b>	<b>-349</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	x	x	0.05	0.04	0.13	0.08	0.10	0.11
Operating margin (after CCA)	x	x	-0.03	-0.03	0.03	-0.03	-0.01	-0.01

Table 3.16

## Average Operating Revenues and Expenses for Beef Cattle Ranching and Farming, including Feedlots, by Province, 1999 and 2000 (continued)

	Quebec		Ontario		Manitoba		Saskatchewan	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	<b>4,865</b> <sup>A</sup>	<b>5,515</b> <sup>A</sup>	<b>13,135</b> <sup>A</sup>	<b>12,770</b> <sup>A</sup>	<b>7,460</b> <sup>A</sup>	<b>7,785</b> <sup>A</sup>	<b>12,680</b> <sup>A</sup>	<b>13,645</b> <sup>A</sup>
<b>Distribution by province (%)</b>	<b>7.0</b>	<b>7.8</b>	<b>18.9</b>	<b>18.0</b>	<b>10.7</b>	<b>11.0</b>	<b>18.2</b>	<b>19.2</b>
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	2,727 <sup>C</sup>	2,454 <sup>B</sup>	5,383 <sup>A</sup>	5,628 <sup>B</sup>	7,911 <sup>A</sup>	8,530 <sup>A</sup>	12,949 <sup>A</sup>	13,238 <sup>A</sup>
Potatoes	F	x	x	10 <sup>A</sup>	x	x	x	x
Fruits	x	33 <sup>E</sup>	F	F	x	F	x	x
Vegetables	58 <sup>E</sup>	F	F	206 <sup>E</sup>	F	x	16 <sup>A</sup>	7 <sup>A</sup>
Tobacco	x	x	x	x	0	0	0	0
Greenhouse, nursery and floriculture products	35 <sup>D</sup>	F	8 <sup>C</sup>	x	F	10 <sup>A</sup>	F	8 <sup>A</sup>
Forage crops (including seeds)	527 <sup>C</sup>	742 <sup>C</sup>	1,210 <sup>B</sup>	1,363 <sup>C</sup>	1,232 <sup>B</sup>	1,243 <sup>A</sup>	1,169 <sup>B</sup>	1,444 <sup>B</sup>
Other crops	1,058 <sup>D</sup>	671 <sup>D</sup>	F	84 <sup>E</sup>	x	x	0	x
Total other crops	1,774 <sup>C</sup>	1,599 <sup>C</sup>	1,977 <sup>D</sup>	1,750 <sup>B</sup>	1,380 <sup>A</sup>	1,375 <sup>A</sup>	1,195 <sup>B</sup>	1,461 <sup>B</sup>
<b>Total crop revenues</b>	<b>4,501</b> <sup>B</sup>	<b>4,053</b> <sup>B</sup>	<b>7,360</b> <sup>B</sup>	<b>7,378</b> <sup>A</sup>	<b>9,292</b> <sup>A</sup>	<b>9,906</b> <sup>A</sup>	<b>14,144</b> <sup>A</sup>	<b>14,699</b> <sup>A</sup>
Cattle	82,923 <sup>A</sup>	88,506 <sup>A</sup>	99,035 <sup>A</sup>	112,265 <sup>A</sup>	70,519 <sup>A</sup>	76,280 <sup>A</sup>	74,074 <sup>A</sup>	80,347 <sup>A</sup>
Hogs	F	F	2,267 <sup>C</sup>	2,171 <sup>C</sup>	1,037 <sup>E</sup>	437 <sup>B</sup>	101 <sup>D</sup>	168 <sup>E</sup>
Poultry and eggs	428 <sup>E</sup>	F	383 <sup>D</sup>	390 <sup>E</sup>	89 <sup>E</sup>	82 <sup>C</sup>	x	F
Dairy products and subsidies	1,615 <sup>C</sup>	1,724 <sup>C</sup>	1,386 <sup>C</sup>	1,392 <sup>C</sup>	177 <sup>C</sup>	172 <sup>D</sup>	x	25 <sup>A</sup>
Other livestock and products	466 <sup>C</sup>	236 <sup>D</sup>	659 <sup>D</sup>	404 <sup>C</sup>	492 <sup>C</sup>	415 <sup>C</sup>	470 <sup>B</sup>	449 <sup>C</sup>
<b>Total livestock and product revenues</b>	<b>85,804</b> <sup>A</sup>	<b>91,102</b> <sup>A</sup>	<b>103,730</b> <sup>A</sup>	<b>116,623</b> <sup>A</sup>	<b>72,314</b> <sup>A</sup>	<b>77,385</b> <sup>A</sup>	<b>74,719</b> <sup>A</sup>	<b>81,024</b> <sup>A</sup>
<b>Program payments and insurance proceeds</b>	<b>16,782</b> <sup>A</sup>	<b>16,529</b> <sup>A</sup>	<b>2,621</b> <sup>B</sup>	<b>2,896</b> <sup>B</sup>	<b>3,615</b> <sup>A</sup>	<b>2,827</b> <sup>A</sup>	<b>2,996</b> <sup>A</sup>	<b>3,852</b> <sup>A</sup>
Custom work and machine rental	3,660 <sup>C</sup>	3,989 <sup>C</sup>	5,353 <sup>B</sup>	5,944 <sup>B</sup>	4,998 <sup>B</sup>	3,725 <sup>A</sup>	5,591 <sup>B</sup>	6,459 <sup>B</sup>
Rental income	376 <sup>D</sup>	564 <sup>D</sup>	576 <sup>C</sup>	564 <sup>C</sup>	717 <sup>C</sup>	792 <sup>C</sup>	1,552 <sup>C</sup>	2,024 <sup>C</sup>
Miscellaneous revenues	3,748 <sup>B</sup>	4,036 <sup>B</sup>	2,757 <sup>B</sup>	1,729 <sup>E</sup>	2,507 <sup>A</sup>	3,029 <sup>A</sup>	2,431 <sup>B</sup>	3,351 <sup>B</sup>
<b>Total other revenues</b>	<b>7,784</b> <sup>B</sup>	<b>8,590</b> <sup>B</sup>	<b>8,685</b> <sup>B</sup>	<b>8,237</b> <sup>B</sup>	<b>8,223</b> <sup>A</sup>	<b>7,545</b> <sup>A</sup>	<b>9,575</b> <sup>A</sup>	<b>11,834</b> <sup>A</sup>
<b>Total operating revenues</b>	<b>114,871</b> <sup>A</sup>	<b>120,273</b> <sup>A</sup>	<b>122,396</b> <sup>A</sup>	<b>135,135</b> <sup>A</sup>	<b>93,444</b> <sup>A</sup>	<b>97,663</b> <sup>A</sup>	<b>101,434</b> <sup>A</sup>	<b>111,409</b> <sup>A</sup>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	2,145 <sup>B</sup>	1,698 <sup>B</sup>	2,721 <sup>A</sup>	2,461 <sup>A</sup>	3,949 <sup>A</sup>	4,164 <sup>A</sup>	2,915 <sup>A</sup>	3,164 <sup>A</sup>
Pesticides	347 <sup>B</sup>	326 <sup>C</sup>	975 <sup>B</sup>	1,044 <sup>B</sup>	1,733 <sup>A</sup>	1,928 <sup>A</sup>	2,244 <sup>A</sup>	2,469 <sup>A</sup>
Seed and plants	1,392 <sup>B</sup>	1,459 <sup>B</sup>	2,139 <sup>B</sup>	1,900 <sup>A</sup>	1,571 <sup>A</sup>	1,601 <sup>A</sup>	1,592 <sup>A</sup>	1,664 <sup>A</sup>
Other crop expenses	300 <sup>B</sup>	341 <sup>C</sup>	248 <sup>D</sup>	280 <sup>B</sup>	323 <sup>A</sup>	308 <sup>A</sup>	247 <sup>A</sup>	223 <sup>A</sup>
<b>Total crop expenses</b>	<b>4,184</b> <sup>B</sup>	<b>3,825</b> <sup>B</sup>	<b>6,083</b> <sup>A</sup>	<b>5,685</b> <sup>A</sup>	<b>7,576</b> <sup>A</sup>	<b>8,002</b> <sup>A</sup>	<b>6,999</b> <sup>A</sup>	<b>7,521</b> <sup>A</sup>
Cattle purchases	38,233 <sup>A</sup>	44,107 <sup>B</sup>	64,184 <sup>A</sup>	75,293 <sup>A</sup>	31,028 <sup>A</sup>	33,391 <sup>A</sup>	35,382 <sup>A</sup>	40,046 <sup>A</sup>
Hog purchases	x	x	504 <sup>C</sup>	510 <sup>D</sup>	328 <sup>E</sup>	100 <sup>C</sup>	28 <sup>C</sup>	F
Poultry and egg purchases	97 <sup>E</sup>	x	69 <sup>E</sup>	90 <sup>C</sup>	17 <sup>D</sup>	23 <sup>D</sup>	F	x
Other livestock purchases	x	33 <sup>E</sup>	214 <sup>E</sup>	158 <sup>C</sup>	188 <sup>D</sup>	241 <sup>B</sup>	355 <sup>C</sup>	413 <sup>D</sup>
Feed, supplements, straw and bedding	18,743 <sup>B</sup>	19,681 <sup>B</sup>	13,188 <sup>A</sup>	14,032 <sup>B</sup>	8,060 <sup>A</sup>	6,577 <sup>A</sup>	8,640 <sup>A</sup>	8,840 <sup>B</sup>
Veterinary fees, medicine and breeding fees	2,578 <sup>A</sup>	2,505 <sup>B</sup>	1,784 <sup>A</sup>	1,912 <sup>A</sup>	1,749 <sup>A</sup>	1,841 <sup>A</sup>	1,722 <sup>A</sup>	1,906 <sup>A</sup>
Other livestock expenses	22 <sup>D</sup>	36 <sup>E</sup>	23 <sup>D</sup>	12 <sup>D</sup>	8 <sup>B</sup>	0	16 <sup>D</sup>	x
<b>Total livestock expenses</b>	<b>59,935</b> <sup>A</sup>	<b>66,433</b> <sup>B</sup>	<b>79,965</b> <sup>A</sup>	<b>92,007</b> <sup>A</sup>	<b>41,378</b> <sup>A</sup>	<b>42,173</b> <sup>A</sup>	<b>46,170</b> <sup>A</sup>	<b>51,260</b> <sup>A</sup>
Small tools	386 <sup>B</sup>	307 <sup>B</sup>	439 <sup>A</sup>	486 <sup>A</sup>	484 <sup>A</sup>	503 <sup>A</sup>	536 <sup>A</sup>	585 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	3,235 <sup>A</sup>	3,609 <sup>A</sup>	3,650 <sup>A</sup>	4,219 <sup>A</sup>	5,610 <sup>A</sup>	6,686 <sup>A</sup>	6,481 <sup>A</sup>	7,172 <sup>A</sup>
Repairs, licenses and insurance	5,320 <sup>A</sup>	5,209 <sup>A</sup>	3,892 <sup>A</sup>	4,273 <sup>A</sup>	5,824 <sup>A</sup>	5,939 <sup>A</sup>	6,131 <sup>A</sup>	6,232 <sup>A</sup>
<b>Total machinery expenses</b>	<b>8,942</b> <sup>A</sup>	<b>9,124</b> <sup>A</sup>	<b>7,981</b> <sup>A</sup>	<b>8,978</b> <sup>A</sup>	<b>11,917</b> <sup>A</sup>	<b>13,129</b> <sup>A</sup>	<b>13,148</b> <sup>A</sup>	<b>13,989</b> <sup>A</sup>
Salaries (including CPP, QPP, EI)	3,662 <sup>B</sup>	3,403 <sup>B</sup>	2,762 <sup>B</sup>	3,047 <sup>B</sup>	2,521 <sup>A</sup>	2,731 <sup>A</sup>	3,031 <sup>B</sup>	3,445 <sup>A</sup>
Rent	1,117 <sup>B</sup>	1,085 <sup>B</sup>	1,636 <sup>B</sup>	1,524 <sup>A</sup>	2,016 <sup>A</sup>	2,100 <sup>A</sup>	2,804 <sup>A</sup>	2,713 <sup>A</sup>
Insurance	2,788 <sup>A</sup>	2,626 <sup>A</sup>	1,473 <sup>A</sup>	1,515 <sup>A</sup>	1,059 <sup>A</sup>	1,158 <sup>A</sup>	945 <sup>A</sup>	982 <sup>A</sup>
Utilities	1,746 <sup>A</sup>	1,878 <sup>A</sup>	1,683 <sup>A</sup>	1,798 <sup>A</sup>	1,698 <sup>A</sup>	1,765 <sup>A</sup>	1,874 <sup>A</sup>	1,882 <sup>A</sup>
Custom work and machine rental	4,562 <sup>B</sup>	4,845 <sup>B</sup>	4,214 <sup>A</sup>	4,096 <sup>A</sup>	3,580 <sup>A</sup>	3,818 <sup>A</sup>	4,604 <sup>A</sup>	4,560 <sup>A</sup>
Net interest expenses	5,542 <sup>A</sup>	6,048 <sup>A</sup>	4,102 <sup>A</sup>	4,622 <sup>A</sup>	5,187 <sup>A</sup>	5,543 <sup>A</sup>	5,653 <sup>A</sup>	6,088 <sup>A</sup>
Net property taxes	1,794 <sup>A</sup>	1,768 <sup>A</sup>	1,176 <sup>A</sup>	1,159 <sup>A</sup>	1,782 <sup>A</sup>	1,857 <sup>A</sup>	2,257 <sup>A</sup>	2,462 <sup>A</sup>
Building and fence repairs	1,994 <sup>A</sup>	2,075 <sup>B</sup>	1,622 <sup>A</sup>	1,686 <sup>A</sup>	1,609 <sup>A</sup>	1,679 <sup>A</sup>	1,296 <sup>A</sup>	1,422 <sup>A</sup>
Marketing expenses	1,400 <sup>B</sup>	1,418 <sup>B</sup>	1,190 <sup>B</sup>	1,265 <sup>B</sup>	837 <sup>B</sup>	655 <sup>B</sup>	697 <sup>B</sup>	855 <sup>B</sup>
Miscellaneous expenses	7,633 <sup>A</sup>	7,819 <sup>A</sup>	3,176 <sup>A</sup>	3,321 <sup>A</sup>	2,916 <sup>A</sup>	3,140 <sup>A</sup>	3,460 <sup>A</sup>	3,488 <sup>A</sup>
<b>Total general expenses</b>	<b>32,238</b> <sup>A</sup>	<b>32,965</b> <sup>A</sup>	<b>23,036</b> <sup>A</sup>	<b>24,033</b> <sup>A</sup>	<b>23,204</b> <sup>A</sup>	<b>24,446</b> <sup>A</sup>	<b>26,622</b> <sup>A</sup>	<b>27,895</b> <sup>A</sup>
<b>Total operating expenses</b>	<b>105,299</b> <sup>A</sup>	<b>112,347</b> <sup>A</sup>	<b>117,065</b> <sup>A</sup>	<b>130,702</b> <sup>A</sup>	<b>84,076</b> <sup>A</sup>	<b>87,751</b> <sup>A</sup>	<b>92,938</b> <sup>A</sup>	<b>100,665</b> <sup>A</sup>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>9,572</b>	<b>7,926</b>	<b>5,331</b>	<b>4,432</b>	<b>9,368</b>	<b>9,913</b>	<b>8,496</b>	<b>10,745</b>
Capital cost allowance (CCA)	8,255 <sup>A</sup>	8,080 <sup>A</sup>	7,345 <sup>A</sup>	7,895 <sup>A</sup>	8,118 <sup>A</sup>	9,439 <sup>A</sup>	9,193 <sup>A</sup>	9,251 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>1,317</b>	<b>-154</b>	<b>-2,014</b>	<b>-3,463</b>	<b>1,250</b>	<b>474</b>	<b>-696</b>	<b>1,493</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.08	0.07	0.04	0.03	0.10	0.10	0.08	0.10
Operating margin (after CCA)	0.01	0.00	-0.02	-0.03	0.01	0.00	-0.01	0.01

Table 3.16

## Average Operating Revenues and Expenses for Beef Cattle Ranching and Farming, including Feedlots, by Province, 1999 and 2000 (concluded)

	Alberta		British Columbia		Canada	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	<b>26,600</b> <sup>A</sup>	<b>26,440</b> <sup>A</sup>	<b>3,340</b> <sup>A</sup>	<b>3,305</b> <sup>A</sup>	<b>69,645</b> <sup>A</sup>	<b>71,050</b> <sup>A</sup>
<b>Distribution by province (%)</b>	<b>38.2</b>	<b>37.2</b>	<b>4.8</b>	<b>4.7</b>	<b>100.0</b>	<b>100.0</b>
	<b>Revenues - Average per Farm (\$)</b>					
Total grains and oilseeds	10,214 <sup>A</sup>	10,658 <sup>A</sup>	1,222 <sup>B</sup>	1,286 <sup>C</sup>	8,383 <sup>A</sup>	8,718 <sup>A</sup>
Potatoes	x	F	x	x	x	x
Fruits	x	F	175 <sup>D</sup>	221 <sup>E</sup>	36 <sup>D</sup>	40 <sup>D</sup>
Vegetables	37 <sup>D</sup>	15 <sup>B</sup>	F	F	F	58 <sup>D</sup>
Tobacco	0	0	0	0	x	x
Greenhouse, nursery and floriculture products	F	F	F	x	19 <sup>D</sup>	27 <sup>E</sup>
Forage crops (including seeds)	2,624 <sup>A</sup>	2,988 <sup>A</sup>	2,185 <sup>B</sup>	2,308 <sup>B</sup>	1,728 <sup>A</sup>	1,952 <sup>A</sup>
Other crops	66 <sup>B</sup>	92 <sup>D</sup>	x	x	130 <sup>C</sup>	105 <sup>C</sup>
Total other crops	2,826 <sup>A</sup>	3,445 <sup>B</sup>	2,471 <sup>B</sup>	2,632 <sup>B</sup>	2,120 <sup>A</sup>	2,389 <sup>A</sup>
<b>Total crop revenues</b>	<b>13,040</b> <sup>A</sup>	<b>14,104</b> <sup>A</sup>	<b>3,693</b> <sup>A</sup>	<b>3,918</b> <sup>B</sup>	<b>10,504</b> <sup>A</sup>	<b>11,108</b> <sup>A</sup>
Cattle	161,524 <sup>A</sup>	200,476 <sup>A</sup>	91,389 <sup>A</sup>	100,419 <sup>A</sup>	112,808 <sup>A</sup>	131,384 <sup>A</sup>
Hogs	662 <sup>C</sup>	794 <sup>D</sup>	44 <sup>B</sup>	90 <sup>D</sup>	868 <sup>B</sup>	808 <sup>B</sup>
Poultry and eggs	261 <sup>A</sup>	329 <sup>D</sup>	F	421 <sup>E</sup>	237 <sup>B</sup>	266 <sup>C</sup>
Dairy products and subsidies	341 <sup>E</sup>	348 <sup>C</sup>	1,565 <sup>C</sup>	1,955 <sup>D</sup>	634 <sup>B</sup>	667 <sup>B</sup>
Other livestock and products	587 <sup>B</sup>	571 <sup>B</sup>	601 <sup>C</sup>	729 <sup>D</sup>	555 <sup>B</sup>	474 <sup>B</sup>
<b>Total livestock and product revenues</b>	<b>163,375</b> <sup>A</sup>	<b>202,519</b> <sup>A</sup>	<b>93,878</b> <sup>A</sup>	<b>103,614</b> <sup>A</sup>	<b>115,103</b> <sup>A</sup>	<b>133,599</b> <sup>A</sup>
<b>Program payments and insurance proceeds</b>	<b>2,437</b> <sup>A</sup>	<b>5,736</b> <sup>A</sup>	<b>1,425</b> <sup>B</sup>	<b>1,724</b> <sup>C</sup>	<b>3,661</b> <sup>A</sup>	<b>5,138</b> <sup>A</sup>
Custom work and machine rental	17,360 <sup>A</sup>	18,835 <sup>A</sup>	11,329 <sup>B</sup>	8,291 <sup>B</sup>	10,073 <sup>A</sup>	10,499 <sup>A</sup>
Rental income	2,866 <sup>B</sup>	3,844 <sup>A</sup>	1,188 <sup>C</sup>	1,270 <sup>C</sup>	1,649 <sup>A</sup>	2,115 <sup>A</sup>
Miscellaneous revenues	2,748 <sup>A</sup>	3,796 <sup>A</sup>	7,547 <sup>C</sup>	5,144 <sup>B</sup>	3,052 <sup>A</sup>	3,383 <sup>A</sup>
<b>Total other revenues</b>	<b>22,974</b> <sup>A</sup>	<b>26,475</b> <sup>A</sup>	<b>20,064</b> <sup>B</sup>	<b>14,704</b> <sup>A</sup>	<b>14,774</b> <sup>A</sup>	<b>15,997</b> <sup>A</sup>
<b>Total operating revenues</b>	<b>201,826</b> <sup>A</sup>	<b>248,833</b> <sup>A</sup>	<b>119,061</b> <sup>A</sup>	<b>123,960</b> <sup>A</sup>	<b>144,042</b> <sup>A</sup>	<b>165,843</b> <sup>A</sup>
	<b>Expenses - Average per Farm (\$)</b>					
Fertilizer and lime	3,887 <sup>A</sup>	4,196 <sup>A</sup>	1,924 <sup>A</sup>	1,877 <sup>B</sup>	3,246 <sup>A</sup>	3,343 <sup>A</sup>
Pesticides	1,923 <sup>A</sup>	1,834 <sup>A</sup>	251 <sup>B</sup>	254 <sup>B</sup>	1,556 <sup>A</sup>	1,604 <sup>A</sup>
Seed and plants	1,462 <sup>A</sup>	1,543 <sup>A</sup>	852 <sup>B</sup>	851 <sup>B</sup>	1,575 <sup>A</sup>	1,584 <sup>A</sup>
Other crop expenses	279 <sup>B</sup>	261 <sup>B</sup>	384 <sup>B</sup>	406 <sup>B</sup>	282 <sup>A</sup>	282 <sup>A</sup>
<b>Total crop expenses</b>	<b>7,551</b> <sup>A</sup>	<b>7,835</b> <sup>A</sup>	<b>3,411</b> <sup>A</sup>	<b>3,388</b> <sup>A</sup>	<b>6,659</b> <sup>A</sup>	<b>6,813</b> <sup>A</sup>
Cattle purchases	98,567 <sup>A</sup>	131,392 <sup>A</sup>	42,148 <sup>B</sup>	42,713 <sup>A</sup>	64,900 <sup>A</sup>	79,931 <sup>A</sup>
Hog purchases	313 <sup>D</sup>	97 <sup>D</sup>	9 <sup>D</sup>	F	271 <sup>C</sup>	156 <sup>C</sup>
Poultry and egg purchases	182 <sup>A</sup>	78 <sup>E</sup>	x	100 <sup>E</sup>	98 <sup>B</sup>	58 <sup>C</sup>
Other livestock purchases	253 <sup>C</sup>	339 <sup>B</sup>	262 <sup>D</sup>	184 <sup>C</sup>	245 <sup>B</sup>	273 <sup>B</sup>
Feed, supplements, straw and bedding	28,869 <sup>A</sup>	34,633 <sup>A</sup>	12,139 <sup>A</sup>	12,155 <sup>A</sup>	17,964 <sup>A</sup>	20,044 <sup>A</sup>
Veterinary fees, medicine and breeding fees	2,858 <sup>A</sup>	3,217 <sup>A</sup>	2,278 <sup>A</sup>	2,170 <sup>A</sup>	2,245 <sup>A</sup>	2,433 <sup>A</sup>
Other livestock expenses	17 <sup>C</sup>	14 <sup>D</sup>	x	87 <sup>D</sup>	20 <sup>B</sup>	15 <sup>C</sup>
<b>Total livestock expenses</b>	<b>131,059</b> <sup>A</sup>	<b>169,770</b> <sup>A</sup>	<b>56,948</b> <sup>B</sup>	<b>57,433</b> <sup>A</sup>	<b>85,743</b> <sup>A</sup>	<b>102,912</b> <sup>A</sup>
Small tools	610 <sup>A</sup>	641 <sup>A</sup>	492 <sup>A</sup>	474 <sup>A</sup>	522 <sup>A</sup>	545 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	5,254 <sup>A</sup>	6,264 <sup>A</sup>	5,359 <sup>A</sup>	5,987 <sup>A</sup>	5,041 <sup>A</sup>	5,851 <sup>A</sup>
Repairs, licenses and insurance	6,689 <sup>A</sup>	6,977 <sup>A</sup>	7,037 <sup>A</sup>	7,194 <sup>A</sup>	5,834 <sup>A</sup>	6,052 <sup>A</sup>
<b>Total machinery expenses</b>	<b>12,553</b> <sup>A</sup>	<b>13,882</b> <sup>A</sup>	<b>12,888</b> <sup>A</sup>	<b>13,655</b> <sup>A</sup>	<b>11,396</b> <sup>A</sup>	<b>12,448</b> <sup>A</sup>
Salaries (including CPP, QPP, EI)	6,137 <sup>A</sup>	6,634 <sup>A</sup>	9,477 <sup>B</sup>	9,727 <sup>B</sup>	4,492 <sup>A</sup>	4,801 <sup>A</sup>
Rent	2,849 <sup>A</sup>	3,217 <sup>A</sup>	2,497 <sup>B</sup>	2,178 <sup>B</sup>	2,337 <sup>A</sup>	2,423 <sup>A</sup>
Insurance	1,544 <sup>A</sup>	1,531 <sup>A</sup>	1,680 <sup>A</sup>	1,779 <sup>A</sup>	1,449 <sup>A</sup>	1,466 <sup>A</sup>
Utilities	1,895 <sup>A</sup>	2,203 <sup>A</sup>	1,755 <sup>A</sup>	1,829 <sup>A</sup>	1,793 <sup>A</sup>	1,953 <sup>A</sup>
Custom work and machine rental	7,632 <sup>A</sup>	8,083 <sup>A</sup>	6,476 <sup>B</sup>	4,536 <sup>B</sup>	5,605 <sup>A</sup>	5,679 <sup>A</sup>
Net interest expenses	8,704 <sup>A</sup>	9,392 <sup>A</sup>	6,032 <sup>A</sup>	6,756 <sup>B</sup>	6,436 <sup>A</sup>	6,971 <sup>A</sup>
Net property taxes	1,499 <sup>A</sup>	1,572 <sup>A</sup>	989 <sup>A</sup>	1,182 <sup>A</sup>	1,588 <sup>A</sup>	1,679 <sup>A</sup>
Building and fence repairs	2,133 <sup>A</sup>	2,321 <sup>A</sup>	2,260 <sup>A</sup>	2,338 <sup>A</sup>	1,805 <sup>A</sup>	1,926 <sup>A</sup>
Marketing expenses	1,097 <sup>A</sup>	1,327 <sup>B</sup>	1,340 <sup>B</sup>	1,781 <sup>B</sup>	1,038 <sup>A</sup>	1,166 <sup>A</sup>
Miscellaneous expenses	4,515 <sup>A</sup>	4,876 <sup>A</sup>	5,433 <sup>A</sup>	5,505 <sup>A</sup>	4,112 <sup>A</sup>	4,339 <sup>A</sup>
<b>Total general expenses</b>	<b>38,004</b> <sup>A</sup>	<b>41,157</b> <sup>A</sup>	<b>37,938</b> <sup>A</sup>	<b>37,610</b> <sup>A</sup>	<b>30,655</b> <sup>A</sup>	<b>32,402</b> <sup>A</sup>
<b>Total operating expenses</b>	<b>189,167</b> <sup>A</sup>	<b>232,644</b> <sup>A</sup>	<b>111,185</b> <sup>A</sup>	<b>112,086</b> <sup>A</sup>	<b>134,452</b> <sup>A</sup>	<b>154,575</b> <sup>A</sup>
	<b>Net Operating Income - Average per Farm (\$)</b>					
<b>Net operating income</b>	<b>12,658</b>	<b>16,189</b>	<b>7,876</b>	<b>11,874</b>	<b>9,589</b>	<b>11,268</b>
Capital cost allowance (CCA)	13,181 <sup>A</sup>	13,636 <sup>A</sup>	11,989 <sup>A</sup>	12,357 <sup>A</sup>	10,270 <sup>A</sup>	10,672 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>-523</b>	<b>2,553</b>	<b>-4,112</b>	<b>-483</b>	<b>-681</b>	<b>595</b>
	<b>Operating Margins per Dollar of Revenue</b>					
Operating margin	0.06	0.07	0.07	0.10	0.07	0.07
Operating margin (after CCA)	0.00	0.01	-0.03	0.00	0.00	0.00

Table 3.17

## Average Operating Revenues and Expenses for Beef Cattle Ranching and Farming, including Feedlots, by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	<b>37,685<sup>A</sup></b>	<b>14,755<sup>A</sup></b>	<b>12,045<sup>A</sup></b>	<b>3,760<sup>A</sup></b>	<b>2,810<sup>A</sup></b>	<b>71,050<sup>A</sup></b>
<b>Distribution by revenue class (%)</b>	<b>53.0</b>	<b>20.8</b>	<b>17.0</b>	<b>5.3</b>	<b>4.0</b>	<b>100.0</b>
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	1,083 <sup>B</sup>	5,090 <sup>A</sup>	14,707 <sup>A</sup>	34,302 <sup>A</sup>	70,288 <sup>A</sup>	8,718 <sup>A</sup>
Potatoes	x	14 <sup>A</sup>	x	x	4,832 <sup>E</sup>	x
Fruits	F	F	F	F	443 <sup>D</sup>	40 <sup>D</sup>
Vegetables	F	9 <sup>D</sup>	F	122 <sup>E</sup>	781 <sup>E</sup>	58 <sup>D</sup>
Tobacco	x	0	x	x	x	x
Greenhouse, nursery and floriculture products	F	F	F	F	x	27 <sup>E</sup>
Forage crops (including seeds)	447 <sup>B</sup>	1,271 <sup>B</sup>	2,843 <sup>A</sup>	5,759 <sup>B</sup>	16,795 <sup>A</sup>	1,952 <sup>A</sup>
Other crops	30 <sup>E</sup>	109 <sup>E</sup>	F	225 <sup>D</sup>	793 <sup>D</sup>	105 <sup>C</sup>
Total other crops	512 <sup>B</sup>	1,448 <sup>B</sup>	3,130 <sup>A</sup>	6,499 <sup>B</sup>	23,841 <sup>B</sup>	2,389 <sup>A</sup>
<b>Total crop revenues</b>	<b>1,595<sup>A</sup></b>	<b>6,537<sup>A</sup></b>	<b>17,837<sup>A</sup></b>	<b>40,801<sup>A</sup></b>	<b>94,129<sup>A</sup></b>	<b>11,108<sup>A</sup></b>
Cattle	18,298 <sup>A</sup>	50,558 <sup>A</sup>	107,231 <sup>A</sup>	249,394 <sup>A</sup>	2,017,570 <sup>A</sup>	131,384 <sup>A</sup>
Hogs	74 <sup>D</sup>	370 <sup>D</sup>	1,172 <sup>D</sup>	3,596 <sup>D</sup>	7,668 <sup>C</sup>	808 <sup>B</sup>
Poultry and eggs	43 <sup>D</sup>	47 <sup>D</sup>	84 <sup>D</sup>	196 <sup>D</sup>	5,280 <sup>D</sup>	266 <sup>C</sup>
Dairy products and subsidies	11 <sup>D</sup>	F	687 <sup>C</sup>	1,195 <sup>C</sup>	11,001 <sup>B</sup>	667 <sup>B</sup>
Other livestock and products	157 <sup>B</sup>	362 <sup>C</sup>	802 <sup>C</sup>	1,430 <sup>C</sup>	2,629 <sup>B</sup>	474 <sup>B</sup>
<b>Total livestock and product revenues</b>	<b>18,583<sup>A</sup></b>	<b>51,560<sup>A</sup></b>	<b>109,977<sup>A</sup></b>	<b>255,811<sup>A</sup></b>	<b>2,044,149<sup>A</sup></b>	<b>133,599<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>1,361<sup>A</sup></b>	<b>4,246<sup>A</sup></b>	<b>8,299<sup>A</sup></b>	<b>15,203<sup>A</sup></b>	<b>33,475<sup>A</sup></b>	<b>5,138<sup>A</sup></b>
Custom work and machine rental	1,153 <sup>B</sup>	4,183 <sup>B</sup>	8,256 <sup>B</sup>	13,787 <sup>B</sup>	174,177 <sup>A</sup>	10,499 <sup>A</sup>
Rental income	750 <sup>C</sup>	1,599 <sup>C</sup>	3,467 <sup>B</sup>	5,852 <sup>B</sup>	12,340 <sup>B</sup>	2,115 <sup>A</sup>
Miscellaneous revenues	1,689 <sup>A</sup>	3,161 <sup>B</sup>	5,533 <sup>A</sup>	10,192 <sup>B</sup>	8,949 <sup>D</sup>	3,383 <sup>A</sup>
<b>Total other revenues</b>	<b>3,591<sup>A</sup></b>	<b>8,944<sup>A</sup></b>	<b>17,256<sup>A</sup></b>	<b>29,831<sup>A</sup></b>	<b>195,465<sup>A</sup></b>	<b>15,997<sup>A</sup></b>
<b>Total operating revenues</b>	<b>25,130<sup>A</sup></b>	<b>71,288<sup>A</sup></b>	<b>153,370<sup>A</sup></b>	<b>341,646<sup>A</sup></b>	<b>2,367,217<sup>A</sup></b>	<b>165,843<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	614 <sup>A</sup>	2,108 <sup>A</sup>	5,810 <sup>A</sup>	11,986 <sup>A</sup>	24,292 <sup>A</sup>	3,343 <sup>A</sup>
Pesticides	206 <sup>B</sup>	880 <sup>A</sup>	2,668 <sup>A</sup>	6,266 <sup>A</sup>	13,360 <sup>A</sup>	1,604 <sup>A</sup>
Seed and plants	386 <sup>A</sup>	1,091 <sup>A</sup>	2,544 <sup>A</sup>	4,893 <sup>A</sup>	11,706 <sup>A</sup>	1,584 <sup>A</sup>
Other crop expenses	133 <sup>B</sup>	285 <sup>B</sup>	503 <sup>A</sup>	622 <sup>B</sup>	859 <sup>A</sup>	282 <sup>A</sup>
<b>Total crop expenses</b>	<b>1,340<sup>A</sup></b>	<b>4,364<sup>A</sup></b>	<b>11,524<sup>A</sup></b>	<b>23,765<sup>A</sup></b>	<b>50,218<sup>A</sup></b>	<b>6,813<sup>A</sup></b>
Cattle purchases	4,827 <sup>B</sup>	14,117 <sup>A</sup>	38,669 <sup>A</sup>	129,532 <sup>A</sup>	1,542,836 <sup>A</sup>	79,931 <sup>A</sup>
Hog purchases	11 <sup>D</sup>	39 <sup>C</sup>	127 <sup>C</sup>	950 <sup>E</sup>	1,788 <sup>C</sup>	156 <sup>C</sup>
Poultry and egg purchases	x	6 <sup>C</sup>	25 <sup>E</sup>	59 <sup>E</sup>	1,161 <sup>D</sup>	58 <sup>C</sup>
Other livestock purchases	77 <sup>B</sup>	205 <sup>C</sup>	400 <sup>D</sup>	1,427 <sup>C</sup>	1,185 <sup>B</sup>	273 <sup>B</sup>
Feed, supplements, straw and bedding	2,283 <sup>A</sup>	4,778 <sup>A</sup>	10,026 <sup>A</sup>	29,173 <sup>A</sup>	369,024 <sup>A</sup>	20,044 <sup>A</sup>
Veterinary fees, medicine and breeding fees	604 <sup>A</sup>	1,491 <sup>A</sup>	3,038 <sup>A</sup>	5,552 <sup>A</sup>	25,141 <sup>A</sup>	2,433 <sup>A</sup>
Other livestock expenses	x	0	F	F	292 <sup>B</sup>	15 <sup>C</sup>
<b>Total livestock expenses</b>	<b>7,809<sup>A</sup></b>	<b>20,635<sup>A</sup></b>	<b>52,300<sup>A</sup></b>	<b>166,715<sup>A</sup></b>	<b>1,941,428<sup>A</sup></b>	<b>102,912<sup>A</sup></b>
Small tools	380 <sup>A</sup>	642 <sup>A</sup>	812 <sup>A</sup>	826 <sup>A</sup>	734 <sup>A</sup>	545 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	2,799 <sup>A</sup>	6,060 <sup>A</sup>	9,344 <sup>A</sup>	12,397 <sup>A</sup>	21,950 <sup>A</sup>	5,851 <sup>A</sup>
Repairs, licenses and insurance	2,580 <sup>A</sup>	5,758 <sup>A</sup>	9,352 <sup>A</sup>	14,089 <sup>A</sup>	29,256 <sup>A</sup>	6,052 <sup>A</sup>
<b>Total machinery expenses</b>	<b>5,760<sup>A</sup></b>	<b>12,459<sup>A</sup></b>	<b>19,508<sup>A</sup></b>	<b>27,312<sup>A</sup></b>	<b>51,940<sup>A</sup></b>	<b>12,448<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	570 <sup>B</sup>	1,964 <sup>B</sup>	5,382 <sup>A</sup>	12,551 <sup>A</sup>	63,577 <sup>A</sup>	4,801 <sup>A</sup>
Rent	506 <sup>A</sup>	1,725 <sup>A</sup>	3,917 <sup>A</sup>	7,354 <sup>A</sup>	18,790 <sup>A</sup>	2,423 <sup>A</sup>
Insurance	673 <sup>A</sup>	1,252 <sup>A</sup>	2,017 <sup>A</sup>	3,462 <sup>A</sup>	8,185 <sup>A</sup>	1,466 <sup>A</sup>
Utilities	1,007 <sup>A</sup>	1,715 <sup>A</sup>	2,583 <sup>A</sup>	3,891 <sup>A</sup>	10,598 <sup>A</sup>	1,953 <sup>A</sup>
Custom work and machine rental	1,071 <sup>B</sup>	2,877 <sup>A</sup>	7,032 <sup>A</sup>	16,047 <sup>A</sup>	62,522 <sup>A</sup>	5,679 <sup>A</sup>
Net interest expenses	1,861 <sup>A</sup>	4,737 <sup>A</sup>	9,607 <sup>A</sup>	18,435 <sup>A</sup>	60,597 <sup>A</sup>	6,971 <sup>A</sup>
Net property taxes	940 <sup>A</sup>	1,612 <sup>A</sup>	2,499 <sup>A</sup>	3,558 <sup>A</sup>	5,906 <sup>A</sup>	1,679 <sup>A</sup>
Building and fence repairs	927 <sup>A</sup>	1,568 <sup>A</sup>	2,874 <sup>A</sup>	4,020 <sup>A</sup>	10,322 <sup>A</sup>	1,926 <sup>A</sup>
Marketing expenses	127 <sup>B</sup>	448 <sup>C</sup>	1,020 <sup>B</sup>	2,799 <sup>B</sup>	17,323 <sup>A</sup>	1,166 <sup>A</sup>
Miscellaneous expenses	1,698 <sup>A</sup>	3,604 <sup>A</sup>	6,682 <sup>A</sup>	10,943 <sup>A</sup>	24,745 <sup>A</sup>	4,339 <sup>A</sup>
<b>Total general expenses</b>	<b>9,378<sup>A</sup></b>	<b>21,502<sup>A</sup></b>	<b>43,613<sup>A</sup></b>	<b>83,060<sup>A</sup></b>	<b>282,565<sup>A</sup></b>	<b>32,402<sup>A</sup></b>
<b>Total operating expenses</b>	<b>24,287<sup>A</sup></b>	<b>58,960<sup>A</sup></b>	<b>126,945<sup>A</sup></b>	<b>300,853<sup>A</sup></b>	<b>2,326,152<sup>A</sup></b>	<b>154,575<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>843</b>	<b>12,327</b>	<b>26,425</b>	<b>40,793</b>	<b>41,066</b>	<b>11,268</b>
Capital cost allowance (CCA)	3,898 <sup>A</sup>	9,220 <sup>A</sup>	16,409 <sup>A</sup>	26,729 <sup>A</sup>	63,079 <sup>A</sup>	10,672 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>-3,055</b>	<b>3,107</b>	<b>10,015</b>	<b>14,064</b>	<b>-22,014</b>	<b>595</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.03	0.17	0.17	0.12	0.02	0.07
Operating margin (after CCA)	-0.12	0.04	0.07	0.04	-0.01	0.00



Table 3.18

Beef Cattle Ranching and Farming, including Feedlots, by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000

Revenue Class	Degree of Specialization				Total
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	
<b>\$10,000–\$49,999</b>					
Number of farms	5,960 <sup>B</sup>	4,535 <sup>B</sup>	4,920 <sup>A</sup>	22,275 <sup>A</sup>	37,685 <sup>A</sup>
Average total agricultural sales (\$)	21,953 <sup>A</sup>	22,658 <sup>A</sup>	23,082 <sup>A</sup>	18,557 <sup>A</sup>	20,178 <sup>A</sup>
Average program payments and insurance proceeds (\$)	1,886 <sup>B</sup>	1,536 <sup>B</sup>	1,507 <sup>B</sup>	1,152 <sup>B</sup>	1,361 <sup>A</sup>
Average total operating revenues (\$)	27,169 <sup>A</sup>	27,597 <sup>A</sup>	27,558 <sup>A</sup>	23,546 <sup>A</sup>	25,130 <sup>A</sup>
Average net operating income (\$)	289	-21	88	1,334	843
Average agricultural sales from primary activity (\$)	13,859 <sup>A</sup>	18,753 <sup>A</sup>	22,084 <sup>A</sup>	18,557 <sup>A</sup>	18,298 <sup>A</sup>
Primary commodity (% of total agricultural sales)	63.1	82.8	95.7	100.0	90.7
Secondary commodity (% of total agricultural sales)	23.2	8.6	1.8	...	5.4
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Other crops	...	Grains & oilseeds
<b>\$50,000–\$99,999</b>					
Number of farms	3,470 <sup>A</sup>	2,580 <sup>B</sup>	3,190 <sup>B</sup>	5,515 <sup>A</sup>	14,755 <sup>A</sup>
Average total agricultural sales (\$)	59,395 <sup>A</sup>	57,671 <sup>A</sup>	60,402 <sup>A</sup>	56,137 <sup>A</sup>	58,097 <sup>A</sup>
Average program payments and insurance proceeds (\$)	5,276 <sup>B</sup>	4,934 <sup>B</sup>	3,576 <sup>B</sup>	3,664 <sup>B</sup>	4,246 <sup>A</sup>
Average total operating revenues (\$)	72,589 <sup>A</sup>	72,194 <sup>A</sup>	71,518 <sup>A</sup>	69,900 <sup>A</sup>	71,288 <sup>A</sup>
Average net operating income (\$)	10,439	13,891	13,274	12,236	12,327
Average agricultural sales from primary activity (\$)	37,108 <sup>A</sup>	47,545 <sup>A</sup>	57,961 <sup>A</sup>	56,137 <sup>A</sup>	50,558 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.5	82.4	96.0	100.0	87.0
Secondary commodity (% of total agricultural sales)	27.0	10.9	1.7	...	8.8
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>\$100,000–\$249,999</b>					
Number of farms	3,715 <sup>A</sup>	2,360 <sup>A</sup>	2,665 <sup>A</sup>	3,300 <sup>A</sup>	12,045 <sup>A</sup>
Average total agricultural sales (\$)	129,714 <sup>A</sup>	128,238 <sup>A</sup>	132,582 <sup>A</sup>	121,526 <sup>A</sup>	127,814 <sup>A</sup>
Average program payments and insurance proceeds (\$)	10,292 <sup>A</sup>	9,081 <sup>A</sup>	7,637 <sup>B</sup>	6,030 <sup>B</sup>	8,299 <sup>A</sup>
Average total operating revenues (\$)	157,094 <sup>A</sup>	151,473 <sup>A</sup>	155,188 <sup>A</sup>	149,064 <sup>A</sup>	153,370 <sup>A</sup>
Average net operating income (\$)	32,075	25,563	23,204	23,272	26,425
Average agricultural sales from primary activity (\$)	80,566 <sup>A</sup>	106,017 <sup>A</sup>	127,834 <sup>A</sup>	121,526 <sup>A</sup>	107,231 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.1	82.7	96.4	100.0	83.9
Secondary commodity (% of total agricultural sales)	28.4	11.2	1.7	...	11.5
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>\$250,000–\$499,999</b>					
Number of farms	1,175 <sup>A</sup>	700 <sup>B</sup>	1,015 <sup>A</sup>	865 <sup>B</sup>	3,760 <sup>A</sup>
Average total agricultural sales (\$)	292,610 <sup>A</sup>	299,584 <sup>A</sup>	302,415 <sup>A</sup>	293,136 <sup>A</sup>	296,613 <sup>A</sup>
Average program payments and insurance proceeds (\$)	20,856 <sup>B</sup>	15,514 <sup>B</sup>	11,991 <sup>B</sup>	11,081 <sup>C</sup>	15,203 <sup>A</sup>
Average total operating revenues (\$)	338,976 <sup>A</sup>	345,697 <sup>A</sup>	344,857 <sup>A</sup>	338,601 <sup>A</sup>	341,646 <sup>A</sup>
Average net operating income (\$)	45,886	45,596	32,842	39,433	40,793
Average agricultural sales from primary activity (\$)	182,113 <sup>A</sup>	247,050 <sup>A</sup>	291,608 <sup>A</sup>	293,136 <sup>A</sup>	249,394 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.2	82.5	96.4	100.0	84.1
Secondary commodity (% of total agricultural sales)	28.0	12.8	1.9	...	11.6
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>\$500,000 and over</b>					
Number of farms	490 <sup>A</sup>	465 <sup>A</sup>	1,045 <sup>A</sup>	810 <sup>A</sup>	2,810 <sup>A</sup>
Average total agricultural sales (\$)	999,577 <sup>A</sup>	1,327,718 <sup>A</sup>	2,672,033 <sup>A</sup>	2,591,309 <sup>A</sup>	2,138,277 <sup>A</sup>
Average program payments and insurance proceeds (\$)	42,929 <sup>A</sup>	38,488 <sup>B</sup>	28,695 <sup>A</sup>	31,087 <sup>B</sup>	33,475 <sup>A</sup>
Average total operating revenues (\$)	1,144,198 <sup>A</sup>	1,476,223 <sup>A</sup>	2,961,576 <sup>A</sup>	2,838,146 <sup>A</sup>	2,367,217 <sup>A</sup>
Average net operating income (\$)	91,950	85,274	26,692	3,791	41,066
Average agricultural sales from primary activity (\$)	630,127 <sup>A</sup>	1,108,299 <sup>A</sup>	2,616,913 <sup>B</sup>	2,591,309 <sup>A</sup>	2,017,570 <sup>A</sup>
Primary commodity (% of total agricultural sales)	63.0	83.5	97.9	100.0	94.4
Secondary commodity (% of total agricultural sales)	20.2	10.5	1.2	...	3.3
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>Total</b>					
Number of farms	14,810 <sup>A</sup>	10,635 <sup>A</sup>	12,835 <sup>A</sup>	32,770 <sup>A</sup>	71,050 <sup>A</sup>
Average total agricultural sales (\$)	111,264 <sup>A</sup>	129,955 <sup>A</sup>	293,868 <sup>A</sup>	106,163 <sup>A</sup>	144,707 <sup>A</sup>
Average program payments and insurance proceeds (\$)	7,640 <sup>A</sup>	6,572 <sup>A</sup>	6,348 <sup>A</sup>	3,069 <sup>A</sup>	5,138 <sup>A</sup>
Average total operating revenues (\$)	131,745 <sup>A</sup>	150,272 <sup>A</sup>	330,080 <sup>A</sup>	121,953 <sup>A</sup>	165,843 <sup>A</sup>
Average net operating income (\$)	17,268	15,762	12,934	6,445	11,268
Average agricultural sales from primary activity (\$)	69,581 <sup>A</sup>	107,839 <sup>A</sup>	286,529 <sup>A</sup>	106,163 <sup>A</sup>	131,384 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.5	83.0	97.5	100.0	90.8
Secondary commodity (% of total agricultural sales)	25.3	10.9	1.4	...	6.0
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds

<sup>1</sup> Percent of total sales derived from cattle.

Table 3.19

## Average Operating Revenues and Expenses for Dairy Cattle and Milk Production by Province, 1999 and 2000

	Newfoundland and Labrador		Prince Edward Island		Nova Scotia		New Brunswick	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	50 <sup>A</sup>	50 <sup>A</sup>	315 <sup>A</sup>	295 <sup>A</sup>	385 <sup>A</sup>	345 <sup>A</sup>	305 <sup>A</sup>	280 <sup>A</sup>
<b>Distribution by province (%)</b>	0.3	0.3	1.7	1.6	2.0	1.9	1.6	1.5
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	x	x	2,484 <sup>A</sup>	1,706 <sup>B</sup>	2,602 <sup>A</sup>	2,647 <sup>B</sup>	2,176 <sup>A</sup>	893 <sup>D</sup>
Potatoes	0	0	4,918 <sup>B</sup>	5,813 <sup>B</sup>	0	0	x	x
Fruits	0	0	x	x	1,088 <sup>C</sup>	899 <sup>D</sup>	x	x
Vegetables	0	0	F	x	1,414 <sup>B</sup>	640 <sup>A</sup>	x	x
Tobacco	0	0	0	0	0	0	x	0
Greenhouse, nursery and floriculture products	x	0	x	x	x	151 <sup>E</sup>	x	x
Forage crops (including seeds)	x	1,362 <sup>D</sup>	857 <sup>A</sup>	1,182 <sup>A</sup>	2,152 <sup>B</sup>	2,751 <sup>B</sup>	1,806 <sup>A</sup>	1,436 <sup>A</sup>
Other crops	0	0	x	0	x	0	0	x
Total other crops	x	x	6,484 <sup>B</sup>	7,309 <sup>B</sup>	4,778 <sup>A</sup>	4,441 <sup>B</sup>	3,733 <sup>A</sup>	4,274 <sup>B</sup>
<b>Total crop revenues</b>	<b>2,418<sup>B</sup></b>	<b>1,477<sup>D</sup></b>	<b>8,968<sup>A</sup></b>	<b>9,015<sup>A</sup></b>	<b>7,380<sup>A</sup></b>	<b>7,088<sup>B</sup></b>	<b>5,909<sup>A</sup></b>	<b>5,167<sup>B</sup></b>
Cattle	31,403 <sup>A</sup>	23,356 <sup>C</sup>	22,311 <sup>A</sup>	21,087 <sup>A</sup>	22,099 <sup>A</sup>	24,651 <sup>A</sup>	20,570 <sup>A</sup>	22,410 <sup>A</sup>
Hogs	0	0	1,829 <sup>B</sup>	1,743 <sup>D</sup>	x	x	1,265 <sup>D</sup>	647 <sup>C</sup>
Poultry and eggs	0	x	x	x	F	x	x	x
Dairy products and subsidies	448,855 <sup>A</sup>	452,846 <sup>A</sup>	146,480 <sup>A</sup>	163,273 <sup>A</sup>	236,551 <sup>A</sup>	259,228 <sup>A</sup>	213,079 <sup>A</sup>	241,449 <sup>A</sup>
Other livestock and products	0	x	x	x	x	x	x	x
<b>Total livestock and product revenues</b>	<b>480,258<sup>A</sup></b>	<b>476,211<sup>A</sup></b>	<b>170,831<sup>A</sup></b>	<b>187,025<sup>A</sup></b>	<b>260,426<sup>A</sup></b>	<b>286,540<sup>A</sup></b>	<b>234,988<sup>A</sup></b>	<b>264,649<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>9,249<sup>B</sup></b>	<b>11,442<sup>C</sup></b>	<b>2,466<sup>A</sup></b>	<b>3,618<sup>A</sup></b>	<b>7,475<sup>B</sup></b>	<b>8,500<sup>A</sup></b>	<b>4,632<sup>A</sup></b>	<b>3,743<sup>A</sup></b>
Custom work and machine rental	x	x	1,487 <sup>B</sup>	2,954 <sup>A</sup>	4,078 <sup>B</sup>	4,739 <sup>B</sup>	4,738 <sup>C</sup>	4,911 <sup>B</sup>
Rental income	x	x	1,034 <sup>B</sup>	926 <sup>D</sup>	232 <sup>B</sup>	492 <sup>B</sup>	170 <sup>E</sup>	340 <sup>D</sup>
Miscellaneous revenues	3,637 <sup>B</sup>	3,614 <sup>C</sup>	2,822 <sup>A</sup>	2,138 <sup>A</sup>	9,514 <sup>B</sup>	7,847 <sup>A</sup>	5,739 <sup>A</sup>	5,061 <sup>A</sup>
<b>Total other revenues</b>	<b>7,507<sup>B</sup></b>	<b>7,758<sup>B</sup></b>	<b>5,343<sup>A</sup></b>	<b>6,018<sup>A</sup></b>	<b>13,824<sup>B</sup></b>	<b>13,077<sup>A</sup></b>	<b>10,646<sup>A</sup></b>	<b>10,312<sup>A</sup></b>
<b>Total operating revenues</b>	<b>499,431<sup>A</sup></b>	<b>496,889<sup>A</sup></b>	<b>187,609<sup>A</sup></b>	<b>205,676<sup>A</sup></b>	<b>289,105<sup>A</sup></b>	<b>315,205<sup>A</sup></b>	<b>256,175<sup>A</sup></b>	<b>283,872<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	7,621 <sup>A</sup>	4,505 <sup>B</sup>	8,243 <sup>A</sup>	7,726 <sup>A</sup>	9,833 <sup>A</sup>	9,376 <sup>A</sup>	6,375 <sup>A</sup>	6,736 <sup>A</sup>
Pesticides	525 <sup>A</sup>	989 <sup>B</sup>	1,220 <sup>B</sup>	1,845 <sup>A</sup>	1,412 <sup>B</sup>	1,386 <sup>A</sup>	1,204 <sup>A</sup>	1,365 <sup>B</sup>
Seed and plants	1,344 <sup>A</sup>	2,406 <sup>C</sup>	2,106 <sup>A</sup>	2,493 <sup>A</sup>	2,786 <sup>A</sup>	3,102 <sup>A</sup>	2,053 <sup>A</sup>	2,239 <sup>A</sup>
Other crop expenses	580 <sup>B</sup>	507 <sup>C</sup>	1,351 <sup>A</sup>	1,501 <sup>A</sup>	796 <sup>B</sup>	825 <sup>B</sup>	1,034 <sup>A</sup>	1,115 <sup>A</sup>
<b>Total crop expenses</b>	<b>10,071<sup>A</sup></b>	<b>8,407<sup>B</sup></b>	<b>12,921<sup>A</sup></b>	<b>13,565<sup>A</sup></b>	<b>14,827<sup>A</sup></b>	<b>14,689<sup>A</sup></b>	<b>10,667<sup>A</sup></b>	<b>11,456<sup>A</sup></b>
Cattle purchases	29,598 <sup>A</sup>	26,083 <sup>C</sup>	8,832 <sup>B</sup>	9,054 <sup>A</sup>	6,188 <sup>A</sup>	7,403 <sup>B</sup>	7,040 <sup>A</sup>	7,589 <sup>A</sup>
Hog purchases	0	0	328 <sup>C</sup>	x	154 <sup>E</sup>	x	x	x
Poultry and egg purchases	0	0	x	x	x	x	x	x
Other livestock purchases	0	0	x	x	x	x	0	0
Feed, supplements, straw and bedding	157,190 <sup>A</sup>	142,865 <sup>A</sup>	29,147 <sup>A</sup>	31,309 <sup>A</sup>	50,499 <sup>A</sup>	55,101 <sup>A</sup>	50,330 <sup>A</sup>	57,250 <sup>A</sup>
Veterinary fees, medicine and breeding fees	9,241 <sup>A</sup>	9,997 <sup>B</sup>	6,065 <sup>A</sup>	6,970 <sup>A</sup>	8,400 <sup>A</sup>	9,716 <sup>A</sup>	8,017 <sup>A</sup>	9,276 <sup>A</sup>
Other livestock expenses	3,838 <sup>B</sup>	4,895 <sup>C</sup>	450 <sup>A</sup>	443 <sup>B</sup>	1,310 <sup>A</sup>	1,401 <sup>B</sup>	1,320 <sup>A</sup>	1,058 <sup>B</sup>
<b>Total livestock expenses</b>	<b>199,867<sup>A</sup></b>	<b>183,840<sup>A</sup></b>	<b>44,921<sup>A</sup></b>	<b>48,288<sup>A</sup></b>	<b>66,579<sup>A</sup></b>	<b>73,852<sup>A</sup></b>	<b>66,782<sup>A</sup></b>	<b>75,191<sup>A</sup></b>
Small tools	675 <sup>A</sup>	773 <sup>B</sup>	584 <sup>B</sup>	576 <sup>A</sup>	696 <sup>A</sup>	565 <sup>A</sup>	622 <sup>B</sup>	604 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	10,458 <sup>A</sup>	12,064 <sup>B</sup>	6,392 <sup>A</sup>	7,785 <sup>A</sup>	7,613 <sup>A</sup>	9,962 <sup>A</sup>	6,967 <sup>A</sup>	9,003 <sup>A</sup>
Repairs, licenses and insurance	17,887 <sup>A</sup>	19,094 <sup>A</sup>	8,619 <sup>A</sup>	9,745 <sup>A</sup>	12,951 <sup>A</sup>	14,257 <sup>A</sup>	13,906 <sup>A</sup>	15,066 <sup>A</sup>
<b>Total machinery expenses</b>	<b>29,020<sup>A</sup></b>	<b>31,931<sup>A</sup></b>	<b>15,595<sup>A</sup></b>	<b>18,105<sup>A</sup></b>	<b>21,260<sup>A</sup></b>	<b>24,784<sup>A</sup></b>	<b>21,494<sup>A</sup></b>	<b>24,673<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	76,736 <sup>A</sup>	77,473 <sup>B</sup>	17,737 <sup>A</sup>	21,827 <sup>A</sup>	35,903 <sup>A</sup>	39,880 <sup>A</sup>	34,398 <sup>A</sup>	39,919 <sup>A</sup>
Rent	3,399 <sup>A</sup>	5,486 <sup>B</sup>	2,737 <sup>A</sup>	3,130 <sup>A</sup>	2,168 <sup>B</sup>	1,951 <sup>B</sup>	1,486 <sup>B</sup>	2,259 <sup>B</sup>
Insurance	6,713 <sup>A</sup>	6,725 <sup>B</sup>	2,523 <sup>A</sup>	2,802 <sup>A</sup>	4,103 <sup>A</sup>	4,488 <sup>A</sup>	4,118 <sup>A</sup>	4,831 <sup>A</sup>
Utilities	9,261 <sup>A</sup>	9,894 <sup>B</sup>	3,183 <sup>A</sup>	3,606 <sup>A</sup>	6,038 <sup>A</sup>	6,380 <sup>A</sup>	5,508 <sup>A</sup>	6,010 <sup>A</sup>
Custom work and machine rental	11,859 <sup>A</sup>	8,091 <sup>B</sup>	5,993 <sup>A</sup>	6,581 <sup>A</sup>	7,473 <sup>A</sup>	8,330 <sup>A</sup>	6,769 <sup>A</sup>	8,662 <sup>A</sup>
Net interest expenses	26,479 <sup>A</sup>	32,486 <sup>B</sup>	15,436 <sup>A</sup>	19,083 <sup>A</sup>	26,064 <sup>A</sup>	29,362 <sup>A</sup>	18,992 <sup>A</sup>	23,857 <sup>A</sup>
Net property taxes	1,678 <sup>B</sup>	1,873 <sup>B</sup>	1,842 <sup>A</sup>	2,020 <sup>A</sup>	2,182 <sup>A</sup>	2,275 <sup>A</sup>	1,846 <sup>A</sup>	1,778 <sup>A</sup>
Building and fence repairs	6,219 <sup>A</sup>	5,675 <sup>B</sup>	3,402 <sup>A</sup>	3,634 <sup>A</sup>	5,084 <sup>A</sup>	5,820 <sup>A</sup>	3,617 <sup>A</sup>	4,566 <sup>A</sup>
Marketing expenses	40,472 <sup>A</sup>	43,559 <sup>B</sup>	4,440 <sup>A</sup>	6,383 <sup>A</sup>	10,371 <sup>A</sup>	13,236 <sup>A</sup>	6,641 <sup>A</sup>	8,710 <sup>A</sup>
Miscellaneous expenses	15,166 <sup>A</sup>	15,386 <sup>C</sup>	8,910 <sup>A</sup>	8,374 <sup>A</sup>	13,164 <sup>A</sup>	12,856 <sup>A</sup>	10,328 <sup>A</sup>	11,365 <sup>A</sup>
<b>Total general expenses</b>	<b>197,981<sup>A</sup></b>	<b>206,647<sup>B</sup></b>	<b>66,206<sup>A</sup></b>	<b>77,440<sup>A</sup></b>	<b>112,549<sup>A</sup></b>	<b>124,579<sup>A</sup></b>	<b>93,702<sup>A</sup></b>	<b>111,957<sup>A</sup></b>
<b>Total operating expenses</b>	<b>436,938<sup>A</sup></b>	<b>430,825<sup>A</sup></b>	<b>139,642<sup>A</sup></b>	<b>157,398<sup>A</sup></b>	<b>215,215<sup>A</sup></b>	<b>237,904<sup>A</sup></b>	<b>192,645<sup>A</sup></b>	<b>223,276<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>62,493</b>	<b>66,064</b>	<b>47,967</b>	<b>48,278</b>	<b>73,890</b>	<b>77,301</b>	<b>63,529</b>	<b>60,595</b>
Capital cost allowance (CCA)	30,053 <sup>A</sup>	41,919 <sup>B</sup>	20,347 <sup>A</sup>	23,418 <sup>A</sup>	30,092 <sup>A</sup>	34,552 <sup>A</sup>	27,523 <sup>A</sup>	31,388 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>32,440</b>	<b>24,145</b>	<b>27,619</b>	<b>24,860</b>	<b>43,798</b>	<b>42,748</b>	<b>36,007</b>	<b>29,208</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.13	0.13	0.26	0.23	0.26	0.25	0.25	0.21
Operating margin (after CCA)	0.06	0.05	0.15	0.12	0.15	0.14	0.14	0.10



Table 3.19

## Average Operating Revenues and Expenses for Dairy Cattle and Milk Production by Province, 1999 and 2000 (continued)

	Quebec		Ontario		Manitoba		Saskatchewan	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	8,840 <sup>A</sup>	8,860 <sup>A</sup>	6,565 <sup>A</sup>	6,215 <sup>A</sup>	655 <sup>A</sup>	605 <sup>A</sup>	365 <sup>B</sup>	390 <sup>C</sup>
<b>Distribution by province (%)</b>	46.5	47.8	34.6	33.6	3.4	3.3	1.9	2.1
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	9,439 <sup>A</sup>	9,601 <sup>A</sup>	13,862 <sup>A</sup>	13,757 <sup>A</sup>	14,645 <sup>B</sup>	14,388 <sup>B</sup>	23,704 <sup>B</sup>	25,935 <sup>C</sup>
Potatoes	F	F	x	x	0	0	0	0
Fruits	F	24 <sup>E</sup>	71 <sup>A</sup>	103 <sup>D</sup>	x	x	x	x
Vegetables	111 <sup>D</sup>	195 <sup>D</sup>	F	F	0	0	x	0
Tobacco	0	0	0	x	0	0	0	0
Greenhouse, nursery and floriculture products	137 <sup>D</sup>	61 <sup>E</sup>	x	F	0	0	0	x
Forage crops (including seeds)	906 <sup>B</sup>	994 <sup>B</sup>	1,161 <sup>B</sup>	1,636 <sup>C</sup>	2,428 <sup>B</sup>	2,974 <sup>B</sup>	2,317 <sup>D</sup>	2,634 <sup>D</sup>
Other crops	1,284 <sup>C</sup>	949 <sup>C</sup>	F	97 <sup>E</sup>	x	x	0	0
Total other crops	2,615 <sup>B</sup>	2,275 <sup>B</sup>	1,566 <sup>B</sup>	2,001 <sup>C</sup>	2,479 <sup>B</sup>	2,976 <sup>B</sup>	2,326 <sup>D</sup>	2,659 <sup>D</sup>
<b>Total crop revenues</b>	<b>12,054<sup>A</sup></b>	<b>11,876<sup>A</sup></b>	<b>15,428<sup>A</sup></b>	<b>15,757<sup>A</sup></b>	<b>17,124<sup>B</sup></b>	<b>17,364<sup>B</sup></b>	<b>26,030<sup>B</sup></b>	<b>28,594<sup>C</sup></b>
Cattle	15,800 <sup>A</sup>	18,136 <sup>A</sup>	24,280 <sup>A</sup>	27,575 <sup>A</sup>	32,096 <sup>A</sup>	31,740 <sup>A</sup>	29,553 <sup>B</sup>	31,951 <sup>C</sup>
Hogs	2,255 <sup>C</sup>	2,168 <sup>C</sup>	1,357 <sup>D</sup>	1,171 <sup>D</sup>	x	F	x	x
Poultry and eggs	372 <sup>E</sup>	F	491 <sup>E</sup>	407 <sup>E</sup>	x	x	x	x
Dairy products and subsidies	158,355 <sup>A</sup>	173,633 <sup>A</sup>	186,943 <sup>A</sup>	195,657 <sup>A</sup>	195,981 <sup>A</sup>	227,214 <sup>A</sup>	221,140 <sup>A</sup>	217,633 <sup>C</sup>
Other livestock and products	525 <sup>B</sup>	603 <sup>C</sup>	470 <sup>E</sup>	418 <sup>D</sup>	162 <sup>B</sup>	x	x	17 <sup>D</sup>
<b>Total livestock and product revenues</b>	<b>177,307<sup>A</sup></b>	<b>194,821<sup>A</sup></b>	<b>213,541<sup>A</sup></b>	<b>225,228<sup>A</sup></b>	<b>229,001<sup>A</sup></b>	<b>260,107<sup>A</sup></b>	<b>251,111<sup>A</sup></b>	<b>249,605<sup>C</sup></b>
<b>Program payments and insurance proceeds</b>	<b>11,759<sup>A</sup></b>	<b>15,500<sup>A</sup></b>	<b>3,869<sup>B</sup></b>	<b>4,514<sup>B</sup></b>	<b>3,109<sup>B</sup></b>	<b>3,970<sup>B</sup></b>	<b>4,291<sup>C</sup></b>	<b>4,750<sup>D</sup></b>
Custom work and machine rental	2,718 <sup>B</sup>	3,006 <sup>B</sup>	3,619 <sup>B</sup>	3,505 <sup>B</sup>	2,093 <sup>C</sup>	3,070 <sup>D</sup>	3,259 <sup>B</sup>	2,908 <sup>E</sup>
Rental income	354 <sup>B</sup>	652 <sup>B</sup>	845 <sup>B</sup>	1,298 <sup>C</sup>	380 <sup>C</sup>	550 <sup>C</sup>	677 <sup>D</sup>	659 <sup>D</sup>
Miscellaneous revenues	4,190 <sup>A</sup>	5,236 <sup>A</sup>	2,775 <sup>B</sup>	2,618 <sup>B</sup>	3,495 <sup>B</sup>	4,279 <sup>B</sup>	4,792 <sup>B</sup>	4,817 <sup>C</sup>
<b>Total other revenues</b>	<b>7,263<sup>A</sup></b>	<b>8,894<sup>A</sup></b>	<b>7,240<sup>A</sup></b>	<b>7,421<sup>B</sup></b>	<b>5,969<sup>B</sup></b>	<b>7,899<sup>B</sup></b>	<b>8,727<sup>B</sup></b>	<b>8,384<sup>D</sup></b>
<b>Total operating revenues</b>	<b>208,383<sup>A</sup></b>	<b>231,090<sup>A</sup></b>	<b>240,079<sup>A</sup></b>	<b>252,920<sup>A</sup></b>	<b>255,203<sup>A</sup></b>	<b>289,340<sup>A</sup></b>	<b>290,159<sup>A</sup></b>	<b>291,332<sup>C</sup></b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	6,776 <sup>A</sup>	6,786 <sup>A</sup>	8,453 <sup>A</sup>	7,734 <sup>A</sup>	9,323 <sup>A</sup>	8,308 <sup>B</sup>	9,720 <sup>B</sup>	9,647 <sup>C</sup>
Pesticides	1,028 <sup>A</sup>	1,457 <sup>A</sup>	3,437 <sup>A</sup>	3,461 <sup>A</sup>	4,155 <sup>B</sup>	4,791 <sup>B</sup>	6,506 <sup>B</sup>	6,521 <sup>C</sup>
Seed and plants	4,473 <sup>A</sup>	4,963 <sup>A</sup>	6,174 <sup>A</sup>	5,780 <sup>A</sup>	4,043 <sup>A</sup>	3,571 <sup>B</sup>	3,734 <sup>B</sup>	3,451 <sup>C</sup>
Other crop expenses	765 <sup>A</sup>	729 <sup>A</sup>	649 <sup>B</sup>	705 <sup>C</sup>	989 <sup>C</sup>	1,068 <sup>B</sup>	735 <sup>C</sup>	791 <sup>D</sup>
<b>Total crop expenses</b>	<b>13,041<sup>A</sup></b>	<b>13,936<sup>A</sup></b>	<b>18,713<sup>A</sup></b>	<b>17,680<sup>A</sup></b>	<b>18,511<sup>A</sup></b>	<b>17,738<sup>B</sup></b>	<b>20,694<sup>B</sup></b>	<b>20,411<sup>C</sup></b>
Cattle purchases	6,565 <sup>B</sup>	7,427 <sup>A</sup>	9,340 <sup>B</sup>	10,814 <sup>B</sup>	13,244 <sup>B</sup>	11,829 <sup>B</sup>	13,231 <sup>C</sup>	17,545 <sup>D</sup>
Hog purchases	373 <sup>C</sup>	x	163 <sup>D</sup>	139 <sup>D</sup>	475 <sup>E</sup>	x	x	x
Poultry and egg purchases	x	x	x	91 <sup>E</sup>	F	x	x	0
Other livestock purchases	x	90 <sup>D</sup>	x	F	52 <sup>C</sup>	169 <sup>B</sup>	F	x
Feed, supplements, straw and bedding	29,141 <sup>A</sup>	30,832 <sup>A</sup>	30,344 <sup>A</sup>	31,295 <sup>A</sup>	35,146 <sup>A</sup>	40,419 <sup>B</sup>	42,692 <sup>A</sup>	40,921 <sup>B</sup>
Veterinary fees, medicine and breeding fees	7,125 <sup>A</sup>	7,768 <sup>A</sup>	8,868 <sup>A</sup>	9,873 <sup>A</sup>	7,732 <sup>A</sup>	9,127 <sup>A</sup>	7,414 <sup>B</sup>	7,342 <sup>B</sup>
Other livestock expenses	857 <sup>A</sup>	909 <sup>B</sup>	851 <sup>B</sup>	981 <sup>B</sup>	904 <sup>B</sup>	644 <sup>D</sup>	974 <sup>D</sup>	F
<b>Total livestock expenses</b>	<b>44,110<sup>A</sup></b>	<b>47,374<sup>A</sup></b>	<b>49,681<sup>A</sup></b>	<b>53,336<sup>A</sup></b>	<b>57,592<sup>A</sup></b>	<b>62,426<sup>A</sup></b>	<b>64,357<sup>B</sup></b>	<b>66,142<sup>B</sup></b>
Small tools	816 <sup>A</sup>	677 <sup>A</sup>	883 <sup>A</sup>	897 <sup>A</sup>	885 <sup>A</sup>	807 <sup>B</sup>	909 <sup>B</sup>	1,149 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	4,650 <sup>A</sup>	5,881 <sup>A</sup>	7,131 <sup>A</sup>	8,275 <sup>A</sup>	9,630 <sup>A</sup>	11,409 <sup>A</sup>	11,501 <sup>A</sup>	13,791 <sup>B</sup>
Repairs, licenses and insurance	10,907 <sup>A</sup>	12,289 <sup>A</sup>	12,001 <sup>A</sup>	12,364 <sup>A</sup>	14,409 <sup>A</sup>	16,156 <sup>A</sup>	15,684 <sup>B</sup>	16,438 <sup>B</sup>
<b>Total machinery expenses</b>	<b>16,373<sup>A</sup></b>	<b>18,847<sup>A</sup></b>	<b>20,015<sup>A</sup></b>	<b>21,535<sup>A</sup></b>	<b>24,924<sup>A</sup></b>	<b>28,373<sup>A</sup></b>	<b>28,094<sup>A</sup></b>	<b>31,378<sup>B</sup></b>
Salaries (including CPP, QPP, EI)	15,766 <sup>A</sup>	17,530 <sup>A</sup>	16,019 <sup>A</sup>	18,686 <sup>A</sup>	20,389 <sup>B</sup>	27,105 <sup>B</sup>	30,227 <sup>B</sup>	25,242 <sup>C</sup>
Rent	1,760 <sup>B</sup>	1,947 <sup>A</sup>	4,284 <sup>B</sup>	4,508 <sup>B</sup>	3,961 <sup>B</sup>	4,290 <sup>B</sup>	4,182 <sup>C</sup>	4,864 <sup>C</sup>
Insurance	4,900 <sup>A</sup>	5,136 <sup>A</sup>	4,268 <sup>A</sup>	4,275 <sup>A</sup>	4,390 <sup>A</sup>	5,300 <sup>B</sup>	4,287 <sup>B</sup>	4,280 <sup>C</sup>
Utilities	4,601 <sup>A</sup>	5,083 <sup>A</sup>	6,081 <sup>A</sup>	6,367 <sup>A</sup>	6,372 <sup>A</sup>	7,020 <sup>A</sup>	7,317 <sup>A</sup>	7,290 <sup>B</sup>
Custom work and machine rental	7,477 <sup>A</sup>	8,013 <sup>A</sup>	10,579 <sup>A</sup>	11,595 <sup>A</sup>	13,346 <sup>B</sup>	12,687 <sup>B</sup>	15,904 <sup>B</sup>	15,767 <sup>C</sup>
Net interest expenses	17,925 <sup>A</sup>	21,558 <sup>A</sup>	19,295 <sup>A</sup>	22,191 <sup>A</sup>	20,837 <sup>A</sup>	28,056 <sup>A</sup>	20,620 <sup>B</sup>	24,583 <sup>B</sup>
Net property taxes	2,893 <sup>A</sup>	2,724 <sup>A</sup>	2,355 <sup>A</sup>	2,388 <sup>A</sup>	3,431 <sup>A</sup>	3,645 <sup>A</sup>	3,133 <sup>A</sup>	3,183 <sup>C</sup>
Building and fence repairs	4,986 <sup>A</sup>	5,406 <sup>A</sup>	5,583 <sup>A</sup>	5,595 <sup>A</sup>	6,147 <sup>B</sup>	6,987 <sup>B</sup>	4,988 <sup>B</sup>	3,803 <sup>C</sup>
Marketing expenses	7,561 <sup>A</sup>	8,720 <sup>A</sup>	6,983 <sup>A</sup>	7,009 <sup>A</sup>	2,515 <sup>C</sup>	2,927 <sup>C</sup>	7,117 <sup>C</sup>	5,451 <sup>D</sup>
Miscellaneous expenses	8,894 <sup>A</sup>	11,130 <sup>A</sup>	13,977 <sup>A</sup>	12,975 <sup>A</sup>	11,876 <sup>A</sup>	13,487 <sup>A</sup>	14,047 <sup>B</sup>	14,096 <sup>B</sup>
<b>Total general expenses</b>	<b>76,762<sup>A</sup></b>	<b>87,247<sup>A</sup></b>	<b>89,424<sup>A</sup></b>	<b>95,589<sup>A</sup></b>	<b>93,264<sup>A</sup></b>	<b>111,504<sup>A</sup></b>	<b>111,823<sup>A</sup></b>	<b>108,558<sup>C</sup></b>
<b>Total operating expenses</b>	<b>150,287<sup>A</sup></b>	<b>167,403<sup>A</sup></b>	<b>177,833<sup>A</sup></b>	<b>188,141<sup>A</sup></b>	<b>194,291<sup>A</sup></b>	<b>220,040<sup>A</sup></b>	<b>224,967<sup>A</sup></b>	<b>226,489<sup>B</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>58,097</b>	<b>63,687</b>	<b>62,245</b>	<b>64,779</b>	<b>60,911</b>	<b>69,300</b>	<b>65,191</b>	<b>64,843</b>
Capital cost allowance (CCA)	22,702 <sup>A</sup>	25,633 <sup>A</sup>	28,476 <sup>A</sup>	29,843 <sup>A</sup>	34,376 <sup>A</sup>	40,667 <sup>A</sup>	33,921 <sup>B</sup>	40,560 <sup>C</sup>
<b>Net operating income (after CCA)</b>	<b>35,394</b>	<b>38,055</b>	<b>33,769</b>	<b>34,936</b>	<b>26,536</b>	<b>28,633</b>	<b>31,270</b>	<b>24,283</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.28	0.28	0.26	0.26	0.24	0.24	0.22	0.22
Operating margin (after CCA)	0.17	0.16	0.14	0.14	0.10	0.10	0.11	0.08

Table 3.19

## Average Operating Revenues and Expenses for Dairy Cattle and Milk Production by Province, 1999 and 2000 (concluded)

	Alberta		British Columbia		Canada	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	730 <sup>B</sup>	740 <sup>B</sup>	775 <sup>A</sup>	740 <sup>A</sup>	18,995 <sup>A</sup>	18,520 <sup>A</sup>
<b>Distribution by province (%)</b>	3.8	4.0	4.1	4.0	100.0	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	18,982 <sup>C</sup>	17,124 <sup>C</sup>	2,202 <sup>B</sup>	2,239 <sup>D</sup>	11,100 <sup>A</sup>	11,089 <sup>A</sup>
Potatoes	0	0	0	0	x	150 <sup>C</sup>
Fruits	0	0	x	x	94 <sup>B</sup>	85 <sup>C</sup>
Vegetables	x	0	x	324 <sup>D</sup>	152 <sup>D</sup>	140 <sup>D</sup>
Tobacco	0	0	0	0	x	0
Greenhouse, nursery and floriculture products	x	0	x	x	83 <sup>D</sup>	85 <sup>E</sup>
Forage crops (including seeds)	4,910 <sup>C</sup>	4,592 <sup>D</sup>	1,483 <sup>B</sup>	2,285 <sup>C</sup>	1,293 <sup>A</sup>	1,548 <sup>B</sup>
Other crops	0	0	0	x	645 <sup>C</sup>	489 <sup>B</sup>
Total other crops	4,911 <sup>C</sup>	4,592 <sup>D</sup>	1,990 <sup>C</sup>	3,329 <sup>C</sup>	2,428 <sup>A</sup>	2,497 <sup>A</sup>
<b>Total crop revenues</b>	<b>23,893<sup>B</sup></b>	<b>21,717<sup>B</sup></b>	<b>4,192<sup>B</sup></b>	<b>5,568<sup>C</sup></b>	<b>13,528<sup>A</sup></b>	<b>13,586<sup>A</sup></b>
Cattle	54,615 <sup>A</sup>	64,414 <sup>B</sup>	39,081 <sup>A</sup>	48,534 <sup>B</sup>	22,358 <sup>A</sup>	25,347 <sup>A</sup>
Hogs	x	x	x	x	1,673 <sup>B</sup>	1,525 <sup>C</sup>
Poultry and eggs	x	x	x	x	465 <sup>C</sup>	410 <sup>D</sup>
Dairy products and subsidies	365,883 <sup>A</sup>	343,318 <sup>A</sup>	422,410 <sup>A</sup>	453,515 <sup>A</sup>	192,586 <sup>A</sup>	204,877 <sup>A</sup>
Other livestock and products	F	1,039 <sup>E</sup>	575 <sup>C</sup>	372 <sup>D</sup>	509 <sup>C</sup>	503 <sup>B</sup>
<b>Total livestock and product revenues</b>	<b>423,588<sup>A</sup></b>	<b>409,642<sup>A</sup></b>	<b>464,614<sup>A</sup></b>	<b>504,288<sup>A</sup></b>	<b>217,590<sup>A</sup></b>	<b>232,661<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>5,087<sup>B</sup></b>	<b>5,314<sup>B</sup></b>	<b>4,294<sup>C</sup></b>	<b>2,604<sup>C</sup></b>	<b>7,665<sup>A</sup></b>	<b>9,782<sup>A</sup></b>
Custom work and machine rental	4,732 <sup>C</sup>	4,432 <sup>C</sup>	7,275 <sup>B</sup>	9,108 <sup>C</sup>	3,324 <sup>A</sup>	3,533 <sup>A</sup>
Rental income	2,601 <sup>C</sup>	2,529 <sup>C</sup>	2,774 <sup>B</sup>	2,627 <sup>B</sup>	722 <sup>A</sup>	1,018 <sup>B</sup>
Miscellaneous revenues	5,309 <sup>B</sup>	4,626 <sup>C</sup>	5,617 <sup>A</sup>	4,831 <sup>B</sup>	3,899 <sup>A</sup>	4,269 <sup>A</sup>
<b>Total other revenues</b>	<b>12,643<sup>B</sup></b>	<b>11,587<sup>B</sup></b>	<b>15,665<sup>A</sup></b>	<b>16,566<sup>B</sup></b>	<b>7,945<sup>A</sup></b>	<b>8,821<sup>A</sup></b>
<b>Total operating revenues</b>	<b>465,210<sup>A</sup></b>	<b>448,260<sup>A</sup></b>	<b>488,765<sup>A</sup></b>	<b>529,025<sup>A</sup></b>	<b>246,728<sup>A</sup></b>	<b>264,850<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	10,614 <sup>B</sup>	9,259 <sup>B</sup>	8,459 <sup>A</sup>	6,976 <sup>A</sup>	7,799 <sup>A</sup>	7,377 <sup>A</sup>
Pesticides	4,098 <sup>B</sup>	4,965 <sup>C</sup>	1,135 <sup>B</sup>	1,263 <sup>B</sup>	2,210 <sup>A</sup>	2,479 <sup>A</sup>
Seed and plants	3,581 <sup>B</sup>	3,517 <sup>B</sup>	1,623 <sup>B</sup>	1,769 <sup>B</sup>	4,760 <sup>A</sup>	4,853 <sup>A</sup>
Other crop expenses	946 <sup>C</sup>	598 <sup>C</sup>	919 <sup>C</sup>	429 <sup>B</sup>	759 <sup>A</sup>	736 <sup>A</sup>
<b>Total crop expenses</b>	<b>19,240<sup>B</sup></b>	<b>18,339<sup>B</sup></b>	<b>12,135<sup>A</sup></b>	<b>10,436<sup>A</sup></b>	<b>15,528<sup>A</sup></b>	<b>15,445<sup>A</sup></b>
Cattle purchases	27,443 <sup>B</sup>	26,258 <sup>B</sup>	18,007 <sup>B</sup>	20,428 <sup>C</sup>	9,254 <sup>A</sup>	10,270 <sup>A</sup>
Hog purchases	x	F	x	0	264 <sup>C</sup>	225 <sup>C</sup>
Poultry and egg purchases	x	x	x	x	43 <sup>D</sup>	56 <sup>D</sup>
Other livestock purchases	F	x	x	x	77 <sup>E</sup>	106 <sup>E</sup>
Feed, supplements, straw and bedding	82,485 <sup>B</sup>	79,340 <sup>B</sup>	110,828 <sup>A</sup>	116,549 <sup>A</sup>	36,540 <sup>A</sup>	38,038 <sup>A</sup>
Veterinary fees, medicine and breeding fees	13,582 <sup>B</sup>	11,972 <sup>B</sup>	13,992 <sup>A</sup>	15,995 <sup>A</sup>	8,312 <sup>A</sup>	9,059 <sup>A</sup>
Other livestock expenses	3,455 <sup>B</sup>	2,741 <sup>C</sup>	3,567 <sup>B</sup>	3,501 <sup>B</sup>	1,087 <sup>A</sup>	1,104 <sup>A</sup>
<b>Total livestock expenses</b>	<b>128,318<sup>B</sup></b>	<b>120,674<sup>B</sup></b>	<b>146,577<sup>A</sup></b>	<b>156,770<sup>A</sup></b>	<b>55,577<sup>A</sup></b>	<b>58,859<sup>A</sup></b>
Small tools	1,101 <sup>A</sup>	1,048 <sup>B</sup>	720 <sup>A</sup>	658 <sup>A</sup>	841 <sup>A</sup>	774 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	9,337 <sup>A</sup>	10,975 <sup>B</sup>	7,986 <sup>A</sup>	9,848 <sup>A</sup>	6,271 <sup>A</sup>	7,563 <sup>A</sup>
Repairs, licenses and insurance	18,879 <sup>A</sup>	18,496 <sup>A</sup>	20,280 <sup>A</sup>	20,111 <sup>A</sup>	12,259 <sup>A</sup>	13,145 <sup>A</sup>
<b>Total machinery expenses</b>	<b>29,316<sup>A</sup></b>	<b>30,519<sup>A</sup></b>	<b>28,987<sup>A</sup></b>	<b>30,617<sup>A</sup></b>	<b>19,370<sup>A</sup></b>	<b>21,483<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	46,982 <sup>B</sup>	43,382 <sup>B</sup>	74,323 <sup>A</sup>	85,529 <sup>A</sup>	20,793 <sup>A</sup>	23,128 <sup>A</sup>
Rent	7,692 <sup>B</sup>	7,506 <sup>C</sup>	8,956 <sup>B</sup>	8,744 <sup>B</sup>	3,302 <sup>A</sup>	3,471 <sup>A</sup>
Insurance	7,118 <sup>A</sup>	6,347 <sup>B</sup>	6,950 <sup>A</sup>	7,599 <sup>A</sup>	4,758 <sup>A</sup>	4,932 <sup>A</sup>
Utilities	8,854 <sup>A</sup>	9,438 <sup>A</sup>	8,748 <sup>A</sup>	9,479 <sup>A</sup>	5,592 <sup>A</sup>	6,001 <sup>A</sup>
Custom work and machine rental	25,939 <sup>B</sup>	26,346 <sup>B</sup>	16,587 <sup>A</sup>	18,394 <sup>B</sup>	9,972 <sup>A</sup>	10,670 <sup>A</sup>
Net interest expenses	43,671 <sup>B</sup>	41,966 <sup>B</sup>	41,996 <sup>A</sup>	46,049 <sup>A</sup>	20,689 <sup>A</sup>	24,010 <sup>A</sup>
Net property taxes	2,933 <sup>B</sup>	2,406 <sup>B</sup>	5,104 <sup>A</sup>	5,366 <sup>A</sup>	2,770 <sup>A</sup>	2,708 <sup>A</sup>
Building and fence repairs	8,783 <sup>B</sup>	7,375 <sup>B</sup>	9,750 <sup>A</sup>	11,489 <sup>A</sup>	5,531 <sup>A</sup>	5,777 <sup>A</sup>
Marketing expenses	8,761 <sup>B</sup>	11,000 <sup>B</sup>	15,446 <sup>A</sup>	18,134 <sup>A</sup>	7,628 <sup>A</sup>	8,499 <sup>A</sup>
Miscellaneous expenses	21,447 <sup>B</sup>	18,997 <sup>B</sup>	19,152 <sup>A</sup>	19,392 <sup>A</sup>	11,883 <sup>A</sup>	12,537 <sup>A</sup>
<b>Total general expenses</b>	<b>182,181<sup>A</sup></b>	<b>174,761<sup>B</sup></b>	<b>207,011<sup>A</sup></b>	<b>230,176<sup>A</sup></b>	<b>92,919<sup>A</sup></b>	<b>101,731<sup>A</sup></b>
<b>Total operating expenses</b>	<b>359,056<sup>A</sup></b>	<b>344,294<sup>B</sup></b>	<b>394,710<sup>A</sup></b>	<b>427,998<sup>A</sup></b>	<b>183,394<sup>A</sup></b>	<b>197,518<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>106,155</b>	<b>103,966</b>	<b>94,055</b>	<b>101,027</b>	<b>63,334</b>	<b>67,332</b>
Capital cost allowance (CCA)	67,286 <sup>A</sup>	65,264 <sup>B</sup>	49,956 <sup>A</sup>	55,169 <sup>A</sup>	28,354 <sup>A</sup>	30,875 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>38,868</b>	<b>38,702</b>	<b>44,099</b>	<b>45,859</b>	<b>34,980</b>	<b>36,457</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.23	0.23	0.19	0.19	0.26	0.25
Operating margin (after CCA)	0.08	0.09	0.09	0.09	0.14	0.14

Table 3.20

## Average Operating Revenues and Expenses for Dairy Cattle and Milk Production by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	1,005 <sup>C</sup>	1,730 <sup>B</sup>	8,720 <sup>A</sup>	5,310 <sup>A</sup>	1,760 <sup>A</sup>	18,520 <sup>A</sup>
<b>Distribution by revenue class (%)</b>	5.4	9.3	47.1	28.7	9.5	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	F	1,288 <sup>D</sup>	4,406 <sup>A</sup>	16,486 <sup>A</sup>	43,781 <sup>A</sup>	11,089 <sup>A</sup>
Potatoes	x	x	132 <sup>E</sup>	227 <sup>B</sup>	x	150 <sup>C</sup>
Fruits	0	F	66 <sup>E</sup>	68 <sup>C</sup>	310 <sup>E</sup>	85 <sup>C</sup>
Vegetables	x	F	F	163 <sup>E</sup>	594 <sup>D</sup>	140 <sup>D</sup>
Tobacco	0	0	0	0	x	0
Greenhouse, nursery and floriculture products	x	x	F	F	386 <sup>E</sup>	85 <sup>E</sup>
Forage crops (including seeds)	109 <sup>E</sup>	356 <sup>D</sup>	869 <sup>B</sup>	2,008 <sup>B</sup>	5,517 <sup>C</sup>	1,548 <sup>B</sup>
Other crops	0	F	576 <sup>C</sup>	548 <sup>D</sup>	342 <sup>E</sup>	489 <sup>B</sup>
Total other crops	115 <sup>E</sup>	776 <sup>E</sup>	1,794 <sup>B</sup>	3,058 <sup>B</sup>	7,342 <sup>C</sup>	2,497 <sup>A</sup>
<b>Total crop revenues</b>	<b>326<sup>E</sup></b>	<b>2,063<sup>C</sup></b>	<b>6,199<sup>A</sup></b>	<b>19,544<sup>A</sup></b>	<b>51,123<sup>A</sup></b>	<b>13,586<sup>A</sup></b>
Cattle	2,938 <sup>D</sup>	9,105 <sup>B</sup>	16,401 <sup>A</sup>	31,110 <sup>A</sup>	81,082 <sup>A</sup>	25,347 <sup>A</sup>
Hogs	62 <sup>D</sup>	F	441 <sup>D</sup>	1,198 <sup>D</sup>	10,105 <sup>D</sup>	1,525 <sup>C</sup>
Poultry and eggs	25 <sup>D</sup>	72 <sup>E</sup>	125 <sup>E</sup>	317 <sup>D</sup>	2,658 <sup>E</sup>	410 <sup>D</sup>
Dairy products and subsidies	23,913 <sup>B</sup>	60,743 <sup>A</sup>	137,680 <sup>A</sup>	260,959 <sup>A</sup>	613,909 <sup>A</sup>	204,877 <sup>A</sup>
Other livestock and products	81 <sup>C</sup>	F	473 <sup>C</sup>	528 <sup>D</sup>	1,035 <sup>D</sup>	503 <sup>B</sup>
<b>Total livestock and product revenues</b>	<b>27,019<sup>B</sup></b>	<b>70,323<sup>A</sup></b>	<b>155,121<sup>A</sup></b>	<b>294,112<sup>A</sup></b>	<b>708,789<sup>A</sup></b>	<b>232,661<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>692<sup>D</sup></b>	<b>2,545<sup>B</sup></b>	<b>6,787<sup>A</sup></b>	<b>14,065<sup>A</sup></b>	<b>24,011<sup>A</sup></b>	<b>9,782<sup>A</sup></b>
Custom work and machine rental	F	F	1,711 <sup>B</sup>	4,465 <sup>B</sup>	13,968 <sup>B</sup>	3,533 <sup>A</sup>
Rental income	F	F	428 <sup>D</sup>	1,388 <sup>B</sup>	4,109 <sup>B</sup>	1,018 <sup>B</sup>
Miscellaneous revenues	696 <sup>D</sup>	2,001 <sup>C</sup>	3,898 <sup>A</sup>	5,297 <sup>A</sup>	7,285 <sup>A</sup>	4,269 <sup>A</sup>
<b>Total other revenues</b>	<b>1,708<sup>E</sup></b>	<b>3,025<sup>C</sup></b>	<b>6,037<sup>A</sup></b>	<b>11,150<sup>A</sup></b>	<b>25,362<sup>A</sup></b>	<b>8,821<sup>A</sup></b>
<b>Total operating revenues</b>	<b>29,744<sup>A</sup></b>	<b>77,957<sup>A</sup></b>	<b>174,143<sup>A</sup></b>	<b>338,871<sup>A</sup></b>	<b>809,285<sup>A</sup></b>	<b>264,850<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	251 <sup>D</sup>	1,645 <sup>B</sup>	4,738 <sup>A</sup>	10,608 <sup>A</sup>	20,416 <sup>A</sup>	7,377 <sup>A</sup>
Pesticides	F	418 <sup>C</sup>	1,297 <sup>A</sup>	3,424 <sup>A</sup>	8,858 <sup>A</sup>	2,479 <sup>A</sup>
Seed and plants	332 <sup>D</sup>	1,171 <sup>B</sup>	3,312 <sup>A</sup>	6,859 <sup>A</sup>	12,639 <sup>A</sup>	4,853 <sup>A</sup>
Other crop expenses	125 <sup>E</sup>	478 <sup>D</sup>	769 <sup>A</sup>	801 <sup>B</sup>	976 <sup>C</sup>	736 <sup>A</sup>
<b>Total crop expenses</b>	<b>845<sup>D</sup></b>	<b>3,711<sup>A</sup></b>	<b>10,116<sup>A</sup></b>	<b>21,692<sup>A</sup></b>	<b>42,889<sup>A</sup></b>	<b>15,445<sup>A</sup></b>
Cattle purchases	F	3,836 <sup>E</sup>	5,523 <sup>A</sup>	11,649 <sup>B</sup>	39,632 <sup>B</sup>	10,270 <sup>A</sup>
Hog purchases	18 <sup>C</sup>	28 <sup>D</sup>	53 <sup>E</sup>	161 <sup>E</sup>	1,585 <sup>D</sup>	225 <sup>C</sup>
Poultry and egg purchases	x	x	6 <sup>E</sup>	74 <sup>D</sup>	x	56 <sup>D</sup>
Other livestock purchases	x	x	88 <sup>D</sup>	F	x	106 <sup>E</sup>
Feed, supplements, straw and bedding	4,292 <sup>E</sup>	11,449 <sup>A</sup>	23,468 <sup>A</sup>	45,084 <sup>A</sup>	134,451 <sup>A</sup>	38,038 <sup>A</sup>
Veterinary fees, medicine and breeding fees	977 <sup>D</sup>	2,478 <sup>B</sup>	6,214 <sup>A</sup>	11,973 <sup>A</sup>	25,460 <sup>A</sup>	9,059 <sup>A</sup>
Other livestock expenses	0	F	396 <sup>B</sup>	1,419 <sup>A</sup>	5,359 <sup>A</sup>	1,104 <sup>A</sup>
<b>Total livestock expenses</b>	<b>9,163<sup>E</sup></b>	<b>17,849<sup>B</sup></b>	<b>35,749<sup>A</sup></b>	<b>70,526<sup>A</sup></b>	<b>206,955<sup>A</sup></b>	<b>58,859<sup>A</sup></b>
Small tools	372 <sup>D</sup>	742 <sup>B</sup>	810 <sup>A</sup>	804 <sup>A</sup>	771 <sup>A</sup>	774 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	1,841 <sup>D</sup>	3,418 <sup>A</sup>	5,908 <sup>A</sup>	9,160 <sup>A</sup>	18,302 <sup>A</sup>	7,563 <sup>A</sup>
Repairs, licenses and insurance	1,943 <sup>E</sup>	5,216 <sup>A</sup>	9,733 <sup>A</sup>	16,344 <sup>A</sup>	34,610 <sup>A</sup>	13,145 <sup>A</sup>
<b>Total machinery expenses</b>	<b>4,156<sup>D</sup></b>	<b>9,376<sup>A</sup></b>	<b>16,451<sup>A</sup></b>	<b>26,307<sup>A</sup></b>	<b>53,684<sup>A</sup></b>	<b>21,483<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	621 <sup>E</sup>	3,019 <sup>C</sup>	10,931 <sup>A</sup>	30,060 <sup>A</sup>	95,305 <sup>A</sup>	23,128 <sup>A</sup>
Rent	151 <sup>D</sup>	535 <sup>C</sup>	1,571 <sup>A</sup>	4,550 <sup>A</sup>	14,414 <sup>A</sup>	3,471 <sup>A</sup>
Insurance	680 <sup>D</sup>	1,667 <sup>A</sup>	3,652 <sup>A</sup>	6,347 <sup>A</sup>	12,645 <sup>A</sup>	4,932 <sup>A</sup>
Utilities	1,397 <sup>D</sup>	2,528 <sup>A</sup>	4,475 <sup>A</sup>	7,445 <sup>A</sup>	15,256 <sup>A</sup>	6,001 <sup>A</sup>
Custom work and machine rental	1,291 <sup>E</sup>	2,493 <sup>C</sup>	6,649 <sup>A</sup>	14,643 <sup>A</sup>	32,013 <sup>A</sup>	10,670 <sup>A</sup>
Net interest expenses	2,424 <sup>D</sup>	4,987 <sup>D</sup>	14,323 <sup>A</sup>	32,237 <sup>A</sup>	78,241 <sup>A</sup>	24,010 <sup>A</sup>
Net property taxes	757 <sup>D</sup>	1,386 <sup>B</sup>	2,127 <sup>A</sup>	3,253 <sup>A</sup>	6,360 <sup>A</sup>	2,708 <sup>A</sup>
Building and fence repairs	930 <sup>E</sup>	2,115 <sup>B</sup>	4,111 <sup>A</sup>	7,444 <sup>A</sup>	15,369 <sup>A</sup>	5,777 <sup>A</sup>
Marketing expenses	276 <sup>E</sup>	1,798 <sup>B</sup>	5,288 <sup>A</sup>	10,781 <sup>A</sup>	28,816 <sup>A</sup>	8,499 <sup>A</sup>
Miscellaneous expenses	1,811 <sup>D</sup>	4,133 <sup>A</sup>	10,148 <sup>A</sup>	16,770 <sup>A</sup>	25,991 <sup>A</sup>	12,537 <sup>A</sup>
<b>Total general expenses</b>	<b>10,338<sup>C</sup></b>	<b>24,662<sup>A</sup></b>	<b>63,276<sup>A</sup></b>	<b>133,530<sup>A</sup></b>	<b>324,410<sup>A</sup></b>	<b>101,731<sup>A</sup></b>
<b>Total operating expenses</b>	<b>24,503<sup>D</sup></b>	<b>55,598<sup>A</sup></b>	<b>125,592<sup>A</sup></b>	<b>252,055<sup>A</sup></b>	<b>627,938<sup>A</sup></b>	<b>197,518<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>5,242</b>	<b>22,359</b>	<b>48,552</b>	<b>86,816</b>	<b>181,348</b>	<b>67,332</b>
Capital cost allowance (CCA)	2,026 <sup>D</sup>	8,665 <sup>B</sup>	19,344 <sup>A</sup>	39,790 <sup>A</sup>	99,460 <sup>A</sup>	30,875 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>3,216</b>	<b>13,694</b>	<b>29,207</b>	<b>47,026</b>	<b>81,888</b>	<b>36,457</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.18	0.29	0.28	0.26	0.22	0.25
Operating margin (after CCA)	0.11	0.18	0.17	0.14	0.10	0.14

Table 3.21

Dairy Cattle and Milk Production by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000

Revenue Class	Degree of Specialization				Total
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	
<b>\$10,000–\$49,999</b>					
Number of farms	F	80 <sup>E</sup>	135 <sup>D</sup>	605 <sup>D</sup>	1,005 <sup>C</sup>
Average total agricultural sales (\$)	F	25,716 <sup>B</sup>	35,159 <sup>A</sup>	26,877 <sup>B</sup>	27,345 <sup>A</sup>
Average program payments and insurance proceeds (\$)	F	433 <sup>D</sup>	980 <sup>E</sup>	F	692 <sup>D</sup>
Average total operating revenues (\$)	F	28,331 <sup>B</sup>	37,546 <sup>A</sup>	29,006 <sup>B</sup>	29,744 <sup>A</sup>
Average net operating income (\$)	F	4,442	9,553	3,843 <sup>E</sup>	5,242
Average agricultural sales from primary activity (\$)	F	19,440 <sup>B</sup>	31,400 <sup>B</sup>	26,303 <sup>B</sup>	23,913 <sup>B</sup>
Primary commodity (% of total agricultural sales)	F	75.6	89.3	97.9	87.4
Secondary commodity (% of total agricultural sales)	F	19.2	9.6	2.1	10.7
Secondary commodity (name)	F	Cattle	Cattle	Cattle	Cattle
<b>\$50,000–\$99,999</b>					
Number of farms	200 <sup>D</sup>	245 <sup>D</sup>	710 <sup>B</sup>	570 <sup>C</sup>	1,730 <sup>B</sup>
Average total agricultural sales (\$)	73,065 <sup>A</sup>	74,904 <sup>A</sup>	72,598 <sup>A</sup>	70,785 <sup>A</sup>	72,386 <sup>A</sup>
Average program payments and insurance proceeds (\$)	1,650 <sup>D</sup>	3,842 <sup>D</sup>	2,385 <sup>D</sup>	2,500 <sup>D</sup>	2,545 <sup>B</sup>
Average total operating revenues (\$)	77,449 <sup>A</sup>	82,086 <sup>A</sup>	77,655 <sup>A</sup>	76,720 <sup>A</sup>	77,957 <sup>A</sup>
Average net operating income (\$)	16,581	14,937	24,609	24,812	22,359
Average agricultural sales from primary activity (\$)	40,048 <sup>B</sup>	56,327 <sup>A</sup>	63,234 <sup>A</sup>	66,865 <sup>A</sup>	60,743 <sup>A</sup>
Primary commodity (% of total agricultural sales)	54.8	75.2	87.1	94.5	83.9
Secondary commodity (% of total agricultural sales)	32.3	16.5	11.0	5.5	12.6
Secondary commodity (name)	Cattle	Cattle	Cattle	Cattle	Cattle
<b>\$100,000–\$249,999</b>					
Number of farms	745 <sup>B</sup>	1,425 <sup>B</sup>	4,480 <sup>A</sup>	2,060 <sup>A</sup>	8,720 <sup>A</sup>
Average total agricultural sales (\$)	155,840 <sup>A</sup>	160,825 <sup>A</sup>	163,503 <sup>A</sup>	158,836 <sup>A</sup>	161,320 <sup>A</sup>
Average program payments and insurance proceeds (\$)	8,462 <sup>B</sup>	9,267 <sup>C</sup>	6,711 <sup>A</sup>	4,624 <sup>B</sup>	6,787 <sup>A</sup>
Average total operating revenues (\$)	173,885 <sup>A</sup>	176,923 <sup>A</sup>	176,158 <sup>A</sup>	167,854 <sup>A</sup>	174,143 <sup>A</sup>
Average net operating income (\$)	42,964	47,865	50,661	46,453	48,552
Average agricultural sales from primary activity (\$)	86,571 <sup>A</sup>	122,900 <sup>A</sup>	145,351 <sup>A</sup>	149,767 <sup>A</sup>	137,680 <sup>A</sup>
Primary commodity (% of total agricultural sales)	55.6	76.4	88.9	94.3	85.3
Secondary commodity (% of total agricultural sales)	25.6	13.4	8.7	5.7	10.2
Secondary commodity (name)	Cattle	Cattle	Cattle	Cattle	Cattle
<b>\$250,000–\$499,999</b>					
Number of farms	680 <sup>B</sup>	1,180 <sup>A</sup>	2,530 <sup>A</sup>	925 <sup>B</sup>	5,310 <sup>A</sup>
Average total agricultural sales (\$)	316,002 <sup>A</sup>	303,798 <sup>A</sup>	312,891 <sup>A</sup>	326,911 <sup>A</sup>	313,656 <sup>A</sup>
Average program payments and insurance proceeds (\$)	21,904 <sup>B</sup>	18,530 <sup>B</sup>	11,871 <sup>A</sup>	8,680 <sup>B</sup>	14,065 <sup>A</sup>
Average total operating revenues (\$)	352,333 <sup>A</sup>	335,589 <sup>A</sup>	335,274 <sup>A</sup>	343,420 <sup>A</sup>	338,871 <sup>A</sup>
Average net operating income (\$)	85,803	89,249	87,268	83,321	86,816
Average agricultural sales from primary activity (\$)	182,847 <sup>A</sup>	232,515 <sup>A</sup>	277,888 <sup>A</sup>	308,112 <sup>A</sup>	260,959 <sup>A</sup>
Primary commodity (% of total agricultural sales)	57.9	76.5	88.8	94.2	83.2
Secondary commodity (% of total agricultural sales)	18.9	11.4	8.4	5.8	9.9
Secondary commodity (name)	Cattle	Cattle	Cattle	Cattle	Cattle
<b>\$500,000 and over</b>					
Number of farms	380 <sup>B</sup>	295 <sup>B</sup>	670 <sup>A</sup>	415 <sup>B</sup>	1,760 <sup>A</sup>
Average total agricultural sales (\$)	786,377 <sup>A</sup>	793,019 <sup>A</sup>	728,897 <sup>A</sup>	759,964 <sup>A</sup>	759,912 <sup>A</sup>
Average program payments and insurance proceeds (\$)	45,678 <sup>B</sup>	35,840 <sup>B</sup>	15,998 <sup>B</sup>	8,492 <sup>D</sup>	24,011 <sup>A</sup>
Average total operating revenues (\$)	866,226 <sup>A</sup>	859,060 <sup>A</sup>	769,069 <sup>A</sup>	784,102 <sup>A</sup>	809,285 <sup>A</sup>
Average net operating income (\$)	181,432	195,559	176,191	178,848	181,348
Average agricultural sales from primary activity (\$)	445,767 <sup>A</sup>	598,902 <sup>A</sup>	651,019 <sup>A</sup>	717,193 <sup>A</sup>	613,909 <sup>A</sup>
Primary commodity (% of total agricultural sales)	56.7	75.5	89.3	94.4	80.8
Secondary commodity (% of total agricultural sales)	17.5	14.0	8.1	5.6	10.7
Secondary commodity (name)	Cattle	Cattle	Cattle	Cattle	Cattle
<b>Total</b>					
Number of farms	2,190 <sup>A</sup>	3,240 <sup>A</sup>	8,520 <sup>A</sup>	4,575 <sup>A</sup>	18,520 <sup>A</sup>
Average total agricultural sales (\$)	295,461 <sup>A</sup>	261,524 <sup>A</sup>	242,534 <sup>A</sup>	218,817 <sup>A</sup>	246,247 <sup>A</sup>
Average program payments and insurance proceeds (\$)	17,796 <sup>B</sup>	14,466 <sup>A</sup>	8,518 <sup>A</sup>	4,991 <sup>B</sup>	9,782 <sup>A</sup>
Average total operating revenues (\$)	327,320 <sup>A</sup>	286,945 <sup>A</sup>	259,436 <sup>A</sup>	229,427 <sup>A</sup>	264,850 <sup>A</sup>
Average net operating income (\$)	74,650	73,015	68,539	57,565	67,332
Average agricultural sales from primary activity (\$)	167,812 <sup>A</sup>	199,249 <sup>A</sup>	215,661 <sup>A</sup>	206,495 <sup>A</sup>	204,877 <sup>A</sup>
Primary commodity (% of total agricultural sales)	56.8	76.2	88.9	94.4	83.2
Secondary commodity (% of total agricultural sales)	19.9	12.8	8.5	5.6	10.3
Secondary commodity (name)	Cattle	Cattle	Cattle	Cattle	Cattle

<sup>1</sup> Percent of total sales derived from dairy products and subsidies.

Table 3.22

## Average Operating Revenues and Expenses for Hog and Pig Farming by Province, 1999 and 2000

	Newfoundland and Labrador		Prince Edward Island		Nova Scotia		New Brunswick	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	x	x	105 <sup>A</sup>	105 <sup>B</sup>	100 <sup>C</sup>	75 <sup>B</sup>	70 <sup>B</sup>	75 <sup>C</sup>
<b>Distribution by province (%)</b>	x	x	1.6	1.6	1.5	1.1	1.1	1.1
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	x	x	4,541 <sup>A</sup>	x	1,298 <sup>D</sup>	1,825 <sup>C</sup>	2,294 <sup>B</sup>	832 <sup>C</sup>
Potatoes	x	x	x	x	x	0	x	x
Fruits	x	x	0	0	7,364 <sup>C</sup>	7,440 <sup>B</sup>	0	0
Vegetables	x	x	x	x	x	x	x	x
Tobacco	x	x	0	0	0	0	0	0
Greenhouse, nursery and floriculture products	x	x	0	0	0	x	0	0
Forage crops (including seeds)	x	x	1,035 <sup>A</sup>	1,835 <sup>B</sup>	1,375 <sup>D</sup>	1,352 <sup>C</sup>	551 <sup>B</sup>	765 <sup>C</sup>
Other crops	x	x	0	0	0	0	0	0
Total other crops	x	x	6,054 <sup>B</sup>	x	15,650 <sup>C</sup>	16,768 <sup>B</sup>	1,006 <sup>B</sup>	1,479 <sup>C</sup>
<b>Total crop revenues</b>	<b>x</b>	<b>x</b>	<b>10,595<sup>A</sup></b>	<b>19,250<sup>C</sup></b>	<b>16,947<sup>C</sup></b>	<b>18,593<sup>B</sup></b>	<b>3,300<sup>A</sup></b>	<b>2,311<sup>C</sup></b>
Cattle	x	x	11,410 <sup>B</sup>	12,979 <sup>C</sup>	8,279 <sup>C</sup>	10,717 <sup>C</sup>	11,471 <sup>B</sup>	13,063 <sup>C</sup>
Hogs	x	x	207,542 <sup>A</sup>	277,288 <sup>B</sup>	307,847 <sup>C</sup>	480,926 <sup>B</sup>	251,643 <sup>A</sup>	388,587 <sup>C</sup>
Poultry and eggs	x	x	x	209 <sup>D</sup>	x	x	x	x
Dairy products and subsidies	x	x	x	x	x	x	0	x
Other livestock and products	x	x	x	x	x	x	x	149 <sup>C</sup>
<b>Total livestock and product revenues</b>	<b>x</b>	<b>x</b>	<b>222,878<sup>A</sup></b>	<b>294,950<sup>B</sup></b>	<b>316,514<sup>C</sup></b>	<b>498,852<sup>B</sup></b>	<b>264,405<sup>A</sup></b>	<b>402,775<sup>C</sup></b>
<b>Program payments and insurance proceeds</b>	<b>x</b>	<b>x</b>	<b>36,335<sup>A</sup></b>	<b>29,220<sup>B</sup></b>	<b>30,480<sup>C</sup></b>	<b>19,700<sup>B</sup></b>	<b>12,325<sup>A</sup></b>	<b>11,872<sup>C</sup></b>
Custom work and machine rental	x	x	x	8,629 <sup>C</sup>	4,785 <sup>C</sup>	5,322 <sup>B</sup>	x	x
Rental income	x	x	x	2,205 <sup>E</sup>	F	2,270 <sup>C</sup>	x	x
Miscellaneous revenues	x	x	5,703 <sup>A</sup>	3,351 <sup>C</sup>	3,941 <sup>C</sup>	6,933 <sup>B</sup>	7,437 <sup>B</sup>	5,836 <sup>B</sup>
<b>Total other revenues</b>	<b>x</b>	<b>x</b>	<b>14,344<sup>A</sup></b>	<b>14,185<sup>C</sup></b>	<b>10,994<sup>B</sup></b>	<b>14,524<sup>B</sup></b>	<b>11,508<sup>B</sup></b>	<b>24,214<sup>C</sup></b>
<b>Total operating revenues</b>	<b>x</b>	<b>x</b>	<b>284,152<sup>A</sup></b>	<b>357,606<sup>B</sup></b>	<b>374,935<sup>C</sup></b>	<b>551,669<sup>B</sup></b>	<b>291,538<sup>A</sup></b>	<b>441,172<sup>C</sup></b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	x	x	9,244 <sup>A</sup>	9,584 <sup>B</sup>	1,785 <sup>C</sup>	2,163 <sup>B</sup>	1,571 <sup>A</sup>	2,172 <sup>D</sup>
Pesticides	x	x	1,688 <sup>B</sup>	x	x	2,103 <sup>B</sup>	444 <sup>B</sup>	535 <sup>D</sup>
Seed and plants	x	x	4,256 <sup>A</sup>	3,848 <sup>B</sup>	1,864 <sup>C</sup>	2,502 <sup>C</sup>	493 <sup>E</sup>	498 <sup>C</sup>
Other crop expenses	x	x	149 <sup>B</sup>	x	x	274 <sup>C</sup>	180 <sup>B</sup>	245 <sup>B</sup>
<b>Total crop expenses</b>	<b>x</b>	<b>x</b>	<b>15,337<sup>A</sup></b>	<b>16,698<sup>B</sup></b>	<b>6,202<sup>C</sup></b>	<b>7,043<sup>B</sup></b>	<b>2,688<sup>B</sup></b>	<b>3,450<sup>C</sup></b>
Cattle purchases	x	x	5,541 <sup>B</sup>	7,760 <sup>D</sup>	2,721 <sup>C</sup>	5,249 <sup>D</sup>	4,257 <sup>B</sup>	4,874 <sup>D</sup>
Hog purchases	x	x	26,831 <sup>A</sup>	40,675 <sup>B</sup>	55,759 <sup>C</sup>	67,972 <sup>B</sup>	53,524 <sup>B</sup>	96,248 <sup>C</sup>
Poultry and egg purchases	x	x	x	F	x	x	x	x
Other livestock purchases	x	x	0	x	x	x	x	0
Feed, supplements, straw and bedding	x	x	117,472 <sup>A</sup>	113,486 <sup>B</sup>	166,555 <sup>C</sup>	240,305 <sup>B</sup>	146,618 <sup>A</sup>	179,634 <sup>C</sup>
Veterinary fees, medicine and breeding fees	x	x	4,925 <sup>A</sup>	5,554 <sup>B</sup>	6,502 <sup>C</sup>	9,803 <sup>B</sup>	3,025 <sup>A</sup>	7,834 <sup>D</sup>
Other livestock expenses	x	x	x	x	445 <sup>C</sup>	x	x	x
<b>Total livestock expenses</b>	<b>x</b>	<b>x</b>	<b>154,791<sup>A</sup></b>	<b>167,610<sup>B</sup></b>	<b>232,050<sup>C</sup></b>	<b>325,073<sup>B</sup></b>	<b>207,736<sup>A</sup></b>	<b>289,499<sup>C</sup></b>
Small tools	x	x	395 <sup>B</sup>	311 <sup>B</sup>	676 <sup>B</sup>	571 <sup>B</sup>	413 <sup>B</sup>	304 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	x	x	6,834 <sup>A</sup>	8,447 <sup>A</sup>	6,099 <sup>B</sup>	8,415 <sup>B</sup>	5,640 <sup>A</sup>	6,482 <sup>C</sup>
Repairs, licenses and insurance	x	x	8,532 <sup>A</sup>	10,610 <sup>A</sup>	9,635 <sup>B</sup>	12,817 <sup>B</sup>	6,816 <sup>A</sup>	9,837 <sup>C</sup>
<b>Total machinery expenses</b>	<b>x</b>	<b>x</b>	<b>15,761<sup>A</sup></b>	<b>19,368<sup>A</sup></b>	<b>16,410<sup>B</sup></b>	<b>21,803<sup>B</sup></b>	<b>12,868<sup>A</sup></b>	<b>16,624<sup>C</sup></b>
Salaries (including CPP, QPP, EI)	x	x	21,307 <sup>A</sup>	26,121 <sup>B</sup>	36,642 <sup>C</sup>	54,657 <sup>B</sup>	20,976 <sup>B</sup>	34,187 <sup>C</sup>
Rent	x	x	2,623 <sup>B</sup>	3,138 <sup>B</sup>	1,739 <sup>C</sup>	3,116 <sup>C</sup>	1,596 <sup>B</sup>	1,511 <sup>D</sup>
Insurance	x	x	3,344 <sup>A</sup>	3,716 <sup>A</sup>	3,792 <sup>C</sup>	5,253 <sup>B</sup>	2,405 <sup>A</sup>	3,725 <sup>C</sup>
Utilities	x	x	6,155 <sup>A</sup>	6,680 <sup>B</sup>	10,058 <sup>C</sup>	15,257 <sup>B</sup>	6,424 <sup>A</sup>	10,313 <sup>C</sup>
Custom work and machine rental	x	x	5,111 <sup>A</sup>	7,239 <sup>B</sup>	7,030 <sup>C</sup>	7,428 <sup>B</sup>	3,660 <sup>C</sup>	13,504 <sup>D</sup>
Net interest expenses	x	x	22,599 <sup>A</sup>	24,588 <sup>B</sup>	19,892 <sup>C</sup>	28,125 <sup>B</sup>	13,798 <sup>B</sup>	25,867 <sup>C</sup>
Net property taxes	x	x	2,527 <sup>A</sup>	2,378 <sup>B</sup>	2,268 <sup>C</sup>	3,198 <sup>B</sup>	1,113 <sup>A</sup>	1,468 <sup>B</sup>
Building and fence repairs	x	x	5,543 <sup>A</sup>	6,049 <sup>B</sup>	3,999 <sup>C</sup>	6,161 <sup>B</sup>	3,367 <sup>A</sup>	6,042 <sup>C</sup>
Marketing expenses	x	x	2,345 <sup>A</sup>	2,962 <sup>C</sup>	4,617 <sup>C</sup>	8,478 <sup>B</sup>	3,418 <sup>B</sup>	7,617 <sup>C</sup>
Miscellaneous expenses	x	x	6,554 <sup>A</sup>	5,832 <sup>B</sup>	8,256 <sup>C</sup>	11,346 <sup>B</sup>	5,586 <sup>B</sup>	9,422 <sup>C</sup>
<b>Total general expenses</b>	<b>x</b>	<b>x</b>	<b>78,109<sup>A</sup></b>	<b>88,703<sup>B</sup></b>	<b>98,295<sup>C</sup></b>	<b>143,018<sup>B</sup></b>	<b>62,344<sup>A</sup></b>	<b>113,657<sup>C</sup></b>
<b>Total operating expenses</b>	<b>x</b>	<b>x</b>	<b>263,998<sup>A</sup></b>	<b>292,379<sup>B</sup></b>	<b>352,957<sup>C</sup></b>	<b>496,936<sup>B</sup></b>	<b>285,637<sup>A</sup></b>	<b>423,230<sup>C</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>x</b>	<b>x</b>	<b>20,155</b>	<b>65,227</b>	<b>21,979</b>	<b>54,733</b>	<b>5,902</b>	<b>17,942</b>
Capital cost allowance (CCA)	x	x	29,921 <sup>A</sup>	33,019 <sup>B</sup>	19,298 <sup>C</sup>	27,241 <sup>B</sup>	20,480 <sup>A</sup>	29,759 <sup>C</sup>
<b>Net operating income (after CCA)</b>	<b>x</b>	<b>x</b>	<b>-9,767</b>	<b>32,208</b>	<b>2,680</b>	<b>27,492</b>	<b>-14,578</b>	<b>-11,817</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	x	x	0.07	0.18	0.06	0.10	0.02	0.04
Operating margin (after CCA)	x	x	-0.03	0.09	0.01	0.05	-0.05	-0.03



Table 3.22

## Average Operating Revenues and Expenses for Hog and Pig Farming by Province, 1999 and 2000 (continued)

	Quebec		Ontario		Manitoba		Saskatchewan	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	2,090 <sup>A</sup>	1,850 <sup>A</sup>	2,205 <sup>B</sup>	2,490 <sup>B</sup>	825 <sup>A</sup>	990 <sup>A</sup>	265 <sup>C</sup>	350 <sup>D</sup>
<b>Distribution by province (%)</b>	31.5	27.4	33.3	36.9	12.5	14.7	4.0	5.2
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	11,049 <sup>B</sup>	11,444 <sup>B</sup>	21,887 <sup>B</sup>	23,260 <sup>B</sup>	57,416 <sup>A</sup>	61,899 <sup>A</sup>	38,911 <sup>C</sup>	43,482 <sup>D</sup>
Potatoes	x	20 <sup>E</sup>	x	x	x	x	0	0
Fruits	x	F	F	F	x	x	x	x
Vegetables	F	1,094 <sup>E</sup>	360 <sup>D</sup>	581 <sup>D</sup>	215 <sup>A</sup>	996 <sup>A</sup>	1,036 <sup>C</sup>	1,542 <sup>D</sup>
Tobacco	0	x	182 <sup>C</sup>	415 <sup>E</sup>	0	0	0	0
Greenhouse, nursery and floriculture products	36 <sup>C</sup>	x	x	F	x	x	x	x
Forage crops (including seeds)	828 <sup>D</sup>	686 <sup>C</sup>	767 <sup>D</sup>	705 <sup>C</sup>	865 <sup>C</sup>	891 <sup>C</sup>	378 <sup>C</sup>	625 <sup>D</sup>
Other crops	822 <sup>D</sup>	478 <sup>D</sup>	x	x	82 <sup>D</sup>	x	0	0
Total other crops	2,250 <sup>D</sup>	2,531 <sup>C</sup>	1,509 <sup>C</sup>	2,097 <sup>C</sup>	1,944 <sup>B</sup>	2,494 <sup>B</sup>	1,459 <sup>C</sup>	2,198 <sup>D</sup>
<b>Total crop revenues</b>	<b>13,299<sup>B</sup></b>	<b>13,975<sup>B</sup></b>	<b>23,396<sup>B</sup></b>	<b>25,357<sup>B</sup></b>	<b>59,360<sup>A</sup></b>	<b>64,393<sup>A</sup></b>	<b>40,370<sup>C</sup></b>	<b>45,680<sup>D</sup></b>
Cattle	5,235 <sup>B</sup>	7,061 <sup>D</sup>	5,409 <sup>D</sup>	6,333 <sup>C</sup>	4,759 <sup>B</sup>	14,431 <sup>D</sup>	7,274 <sup>C</sup>	12,208 <sup>D</sup>
Hogs	423,654 <sup>A</sup>	686,613 <sup>B</sup>	272,821 <sup>B</sup>	353,852 <sup>B</sup>	494,875 <sup>A</sup>	672,849 <sup>A</sup>	287,425 <sup>C</sup>	379,532 <sup>D</sup>
Poultry and eggs	16,138 <sup>C</sup>	25,098 <sup>D</sup>	1,637 <sup>D</sup>	1,747 <sup>C</sup>	25,403 <sup>B</sup>	25,376 <sup>A</sup>	7,391 <sup>C</sup>	6,699 <sup>D</sup>
Dairy products and subsidies	7,588 <sup>C</sup>	12,829 <sup>C</sup>	2,118 <sup>D</sup>	2,548 <sup>E</sup>	2,284 <sup>A</sup>	2,879 <sup>A</sup>	10,567 <sup>C</sup>	10,259 <sup>D</sup>
Other livestock and products	468 <sup>E</sup>	F	F	379 <sup>D</sup>	470 <sup>D</sup>	292 <sup>A</sup>	1,491 <sup>C</sup>	1,095 <sup>D</sup>
<b>Total livestock and product revenues</b>	<b>453,083<sup>A</sup></b>	<b>732,226<sup>B</sup></b>	<b>283,630<sup>B</sup></b>	<b>364,858<sup>B</sup></b>	<b>527,791<sup>A</sup></b>	<b>715,826<sup>A</sup></b>	<b>314,147<sup>C</sup></b>	<b>409,792<sup>D</sup></b>
<b>Program payments and insurance proceeds</b>	<b>84,435<sup>A</sup></b>	<b>50,967<sup>A</sup></b>	<b>19,280<sup>B</sup></b>	<b>23,783<sup>B</sup></b>	<b>28,429<sup>B</sup></b>	<b>27,797<sup>A</sup></b>	<b>21,502<sup>C</sup></b>	<b>17,207<sup>D</sup></b>
Custom work and machine rental	10,220 <sup>B</sup>	16,296 <sup>C</sup>	10,506 <sup>C</sup>	7,256 <sup>C</sup>	11,596 <sup>B</sup>	11,744 <sup>A</sup>	7,203 <sup>C</sup>	5,490 <sup>D</sup>
Rental income	1,489 <sup>B</sup>	3,230 <sup>B</sup>	2,388 <sup>B</sup>	2,549 <sup>C</sup>	1,627 <sup>D</sup>	2,156 <sup>D</sup>	1,321 <sup>C</sup>	884 <sup>D</sup>
Miscellaneous revenues	3,965 <sup>B</sup>	5,646 <sup>A</sup>	3,335 <sup>B</sup>	3,702 <sup>B</sup>	4,703 <sup>A</sup>	6,149 <sup>A</sup>	7,319 <sup>B</sup>	7,531 <sup>D</sup>
<b>Total other revenues</b>	<b>15,674<sup>B</sup></b>	<b>25,172<sup>B</sup></b>	<b>16,230<sup>B</sup></b>	<b>13,508<sup>B</sup></b>	<b>17,926<sup>A</sup></b>	<b>20,049<sup>A</sup></b>	<b>15,843<sup>C</sup></b>	<b>13,905<sup>D</sup></b>
<b>Total operating revenues</b>	<b>566,492<sup>A</sup></b>	<b>822,340<sup>B</sup></b>	<b>342,535<sup>B</sup></b>	<b>427,506<sup>B</sup></b>	<b>633,506<sup>A</sup></b>	<b>828,065<sup>A</sup></b>	<b>391,862<sup>C</sup></b>	<b>486,583<sup>D</sup></b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	3,912 <sup>B</sup>	4,031 <sup>B</sup>	7,595 <sup>B</sup>	8,442 <sup>B</sup>	16,047 <sup>A</sup>	17,041 <sup>A</sup>	13,512 <sup>C</sup>	15,566 <sup>D</sup>
Pesticides	1,311 <sup>B</sup>	1,499 <sup>B</sup>	3,887 <sup>B</sup>	4,188 <sup>B</sup>	17,025 <sup>A</sup>	17,913 <sup>A</sup>	12,190 <sup>C</sup>	10,362 <sup>D</sup>
Seed and plants	3,106 <sup>B</sup>	3,462 <sup>B</sup>	6,350 <sup>B</sup>	6,646 <sup>B</sup>	8,268 <sup>A</sup>	8,245 <sup>A</sup>	7,029 <sup>C</sup>	7,361 <sup>D</sup>
Other crop expenses	259 <sup>D</sup>	258 <sup>D</sup>	176 <sup>E</sup>	200 <sup>D</sup>	116 <sup>B</sup>	84 <sup>B</sup>	68 <sup>C</sup>	128 <sup>D</sup>
<b>Total crop expenses</b>	<b>8,588<sup>B</sup></b>	<b>9,251<sup>B</sup></b>	<b>18,008<sup>B</sup></b>	<b>19,476<sup>B</sup></b>	<b>41,456<sup>A</sup></b>	<b>43,283<sup>A</sup></b>	<b>32,799<sup>C</sup></b>	<b>33,418<sup>D</sup></b>
Cattle purchases	1,573 <sup>B</sup>	2,890 <sup>E</sup>	2,797 <sup>D</sup>	3,423 <sup>C</sup>	2,336 <sup>B</sup>	10,778 <sup>E</sup>	1,627 <sup>C</sup>	3,033 <sup>D</sup>
Hog purchases	111,239 <sup>B</sup>	174,137 <sup>B</sup>	60,653 <sup>B</sup>	68,296 <sup>B</sup>	108,699 <sup>A</sup>	167,130 <sup>B</sup>	23,707 <sup>C</sup>	43,393 <sup>D</sup>
Poultry and egg purchases	4,195 <sup>C</sup>	4,940 <sup>D</sup>	227 <sup>D</sup>	298 <sup>C</sup>	4,017 <sup>A</sup>	4,315 <sup>A</sup>	746 <sup>C</sup>	672 <sup>D</sup>
Other livestock purchases	0	x	F	64 <sup>C</sup>	x	148 <sup>B</sup>	x	260 <sup>D</sup>
Feed, supplements, straw and bedding	221,150 <sup>A</sup>	310,169 <sup>B</sup>	124,612 <sup>B</sup>	134,301 <sup>B</sup>	223,756 <sup>A</sup>	239,750 <sup>A</sup>	138,502 <sup>C</sup>	143,138 <sup>D</sup>
Veterinary fees, medicine and breeding fees	12,928 <sup>A</sup>	17,211 <sup>A</sup>	8,566 <sup>B</sup>	9,979 <sup>B</sup>	12,156 <sup>B</sup>	13,752 <sup>A</sup>	8,593 <sup>C</sup>	9,533 <sup>D</sup>
Other livestock expenses	47 <sup>E</sup>	x	146 <sup>D</sup>	198 <sup>C</sup>	x	271 <sup>C</sup>	x	368 <sup>D</sup>
<b>Total livestock expenses</b>	<b>351,131<sup>A</sup></b>	<b>509,454<sup>B</sup></b>	<b>197,143<sup>B</sup></b>	<b>216,559<sup>B</sup></b>	<b>351,064<sup>A</sup></b>	<b>436,143<sup>A</sup></b>	<b>173,573<sup>C</sup></b>	<b>200,397<sup>D</sup></b>
Small tools	422 <sup>B</sup>	275 <sup>B</sup>	699 <sup>B</sup>	662 <sup>B</sup>	448 <sup>B</sup>	457 <sup>B</sup>	684 <sup>C</sup>	701 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	5,270 <sup>A</sup>	7,420 <sup>A</sup>	6,027 <sup>B</sup>	7,412 <sup>A</sup>	15,413 <sup>A</sup>	18,930 <sup>A</sup>	11,673 <sup>C</sup>	12,599 <sup>C</sup>
Repairs, licenses and insurance	13,259 <sup>A</sup>	18,124 <sup>B</sup>	7,752 <sup>B</sup>	8,862 <sup>B</sup>	22,207 <sup>A</sup>	17,952 <sup>A</sup>	15,625 <sup>C</sup>	16,175 <sup>D</sup>
<b>Total machinery expenses</b>	<b>18,952<sup>A</sup></b>	<b>25,819<sup>B</sup></b>	<b>14,478<sup>B</sup></b>	<b>16,936<sup>A</sup></b>	<b>38,068<sup>A</sup></b>	<b>37,338<sup>A</sup></b>	<b>27,983<sup>C</sup></b>	<b>29,474<sup>D</sup></b>
Salaries (including CPP, QPP, EI)	36,930 <sup>A</sup>	56,361 <sup>B</sup>	20,739 <sup>B</sup>	21,023 <sup>B</sup>	31,305 <sup>B</sup>	36,988 <sup>A</sup>	31,670 <sup>C</sup>	31,932 <sup>D</sup>
Rent	4,826 <sup>B</sup>	8,184 <sup>B</sup>	6,868 <sup>B</sup>	9,049 <sup>B</sup>	7,472 <sup>B</sup>	9,657 <sup>B</sup>	3,646 <sup>C</sup>	3,367 <sup>D</sup>
Insurance	8,535 <sup>A</sup>	9,458 <sup>A</sup>	3,979 <sup>B</sup>	3,980 <sup>B</sup>	8,860 <sup>A</sup>	8,749 <sup>A</sup>	5,461 <sup>C</sup>	4,826 <sup>D</sup>
Utilities	12,939 <sup>A</sup>	19,269 <sup>B</sup>	8,409 <sup>B</sup>	9,018 <sup>B</sup>	17,399 <sup>A</sup>	18,282 <sup>A</sup>	14,885 <sup>C</sup>	13,601 <sup>D</sup>
Custom work and machine rental	18,306 <sup>B</sup>	25,842 <sup>B</sup>	17,100 <sup>B</sup>	19,959 <sup>C</sup>	19,900 <sup>B</sup>	21,530 <sup>A</sup>	10,989 <sup>D</sup>	11,858 <sup>D</sup>
Net interest expenses	28,083 <sup>A</sup>	35,448 <sup>A</sup>	23,117 <sup>B</sup>	23,641 <sup>B</sup>	33,607 <sup>A</sup>	35,419 <sup>A</sup>	28,173 <sup>C</sup>	30,777 <sup>D</sup>
Net property taxes	3,887 <sup>A</sup>	4,285 <sup>A</sup>	2,125 <sup>B</sup>	1,957 <sup>B</sup>	8,312 <sup>A</sup>	8,663 <sup>A</sup>	3,864 <sup>B</sup>	3,115 <sup>D</sup>
Building and fence repairs	8,702 <sup>A</sup>	13,648 <sup>B</sup>	4,679 <sup>B</sup>	5,887 <sup>B</sup>	9,497 <sup>A</sup>	16,669 <sup>A</sup>	8,128 <sup>C</sup>	8,774 <sup>D</sup>
Marketing expenses	6,062 <sup>B</sup>	10,705 <sup>B</sup>	4,818 <sup>B</sup>	4,964 <sup>B</sup>	9,358 <sup>B</sup>	12,338 <sup>B</sup>	7,703 <sup>D</sup>	9,417 <sup>D</sup>
Miscellaneous expenses	21,204 <sup>A</sup>	39,395 <sup>B</sup>	10,269 <sup>B</sup>	10,495 <sup>B</sup>	13,444 <sup>A</sup>	13,926 <sup>A</sup>	12,484 <sup>C</sup>	12,348 <sup>D</sup>
<b>Total general expenses</b>	<b>149,473<sup>A</sup></b>	<b>222,595<sup>B</sup></b>	<b>102,103<sup>B</sup></b>	<b>109,974<sup>B</sup></b>	<b>159,156<sup>A</sup></b>	<b>182,219<sup>A</sup></b>	<b>127,003<sup>C</sup></b>	<b>130,015<sup>D</sup></b>
<b>Total operating expenses</b>	<b>528,143<sup>A</sup></b>	<b>767,119<sup>B</sup></b>	<b>331,734<sup>B</sup></b>	<b>362,945<sup>B</sup></b>	<b>589,744<sup>A</sup></b>	<b>698,984<sup>A</sup></b>	<b>361,357<sup>C</sup></b>	<b>393,303<sup>D</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>38,348</b>	<b>55,221</b>	<b>10,802</b>	<b>64,561</b>	<b>43,762</b>	<b>129,082</b>	<b>30,504</b>	<b>93,281</b>
Capital cost allowance (CCA)	33,083 <sup>A</sup>	41,262 <sup>A</sup>	27,314 <sup>B</sup>	28,251 <sup>B</sup>	55,234 <sup>A</sup>	59,338 <sup>A</sup>	42,118 <sup>C</sup>	42,329 <sup>D</sup>
<b>Net operating income (after CCA)</b>	<b>5,265</b>	<b>13,959</b>	<b>-16,513</b>	<b>36,310</b>	<b>-11,472</b>	<b>69,744</b>	<b>-11,614</b>	<b>50,951</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.07	0.07	0.03	0.15	0.07	0.16	0.08	0.19
Operating margin (after CCA)	0.01	0.02	-0.05	0.08	-0.02	0.08	-0.03	0.10

Table 3.22

## Average Operating Revenues and Expenses for Hog and Pig Farming by Province, 1999 and 2000 (concluded)

	Alberta		British Columbia		Canada	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	855 <sup>C</sup>	695 <sup>A</sup>	105 <sup>D</sup>	95 <sup>C</sup>	6,625 <sup>A</sup>	6,740 <sup>A</sup>
<b>Distribution by province (%)</b>	12.9	10.3	1.6	1.4	100.0	100.0
	<b>Revenues - Average per Farm (\$)</b>					
Total grains and oilseeds	20,752 <sup>C</sup>	44,781 <sup>B</sup>	3,121 <sup>E</sup>	11,030 <sup>E</sup>	22,326 <sup>A</sup>	28,011 <sup>A</sup>
Potatoes	0	x	0	0	175 <sup>A</sup>	240 <sup>B</sup>
Fruits	0	0	0	0	170 <sup>C</sup>	215 <sup>D</sup>
Vegetables	422 <sup>C</sup>	1,481 <sup>A</sup>	0	x	513 <sup>D</sup>	1,000 <sup>B</sup>
Tobacco	0	0	0	0	60 <sup>C</sup>	154 <sup>E</sup>
Greenhouse, nursery and floriculture products	x	x	0	x	21 <sup>B</sup>	61 <sup>D</sup>
Forage crops (including seeds)	3,451 <sup>D</sup>	4,265 <sup>C</sup>	709 <sup>D</sup>	F	1,139 <sup>B</sup>	1,120 <sup>B</sup>
Other crops	x	0	0	0	282 <sup>D</sup>	179 <sup>D</sup>
Total other crops	3,878 <sup>D</sup>	5,962 <sup>B</sup>	709 <sup>D</sup>	F	2,361 <sup>B</sup>	2,970 <sup>B</sup>
<b>Total crop revenues</b>	<b>24,630<sup>C</sup></b>	<b>50,744<sup>A</sup></b>	<b>3,830<sup>E</sup></b>	<b>11,911<sup>E</sup></b>	<b>24,686<sup>A</sup></b>	<b>30,981<sup>A</sup></b>
Cattle	13,751 <sup>C</sup>	44,709 <sup>A</sup>	1,578 <sup>E</sup>	6,704 <sup>E</sup>	6,558 <sup>B</sup>	12,242 <sup>B</sup>
Hogs	268,761 <sup>B</sup>	524,380 <sup>A</sup>	332,350 <sup>D</sup>	453,570 <sup>D</sup>	348,067 <sup>A</sup>	512,757 <sup>A</sup>
Poultry and eggs	3,793 <sup>C</sup>	11,788 <sup>B</sup>	F	155 <sup>C</sup>	9,595 <sup>B</sup>	12,911 <sup>B</sup>
Dairy products and subsidies	2,888 <sup>C</sup>	11,313 <sup>B</sup>	x	x	4,228 <sup>B</sup>	6,636 <sup>B</sup>
Other livestock and products	1,472 <sup>D</sup>	3,762 <sup>B</sup>	x	x	1,032 <sup>E</sup>	838 <sup>B</sup>
<b>Total livestock and product revenues</b>	<b>290,664<sup>B</sup></b>	<b>595,952<sup>A</sup></b>	<b>334,568<sup>D</sup></b>	<b>460,750<sup>D</sup></b>	<b>369,480<sup>A</sup></b>	<b>545,383<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>15,358<sup>C</sup></b>	<b>35,540<sup>A</sup></b>	<b>25,163<sup>D</sup></b>	<b>20,517<sup>D</sup></b>	<b>40,969<sup>A</sup></b>	<b>32,540<sup>A</sup></b>
Custom work and machine rental	12,903 <sup>C</sup>	15,176 <sup>D</sup>	11,105 <sup>E</sup>	F	10,545 <sup>B</sup>	11,356 <sup>B</sup>
Rental income	2,907 <sup>C</sup>	6,080 <sup>B</sup>	1,676 <sup>D</sup>	4,436 <sup>D</sup>	1,958 <sup>B</sup>	2,948 <sup>A</sup>
Miscellaneous revenues	4,887 <sup>C</sup>	9,105 <sup>A</sup>	6,069 <sup>E</sup>	1,991 <sup>D</sup>	4,199 <sup>A</sup>	5,382 <sup>A</sup>
<b>Total other revenues</b>	<b>20,698<sup>C</sup></b>	<b>30,361<sup>B</sup></b>	<b>18,850<sup>D</sup></b>	<b>20,932<sup>E</sup></b>	<b>16,702<sup>A</sup></b>	<b>19,686<sup>A</sup></b>
<b>Total operating revenues</b>	<b>351,350<sup>B</sup></b>	<b>712,597<sup>A</sup></b>	<b>382,410<sup>D</sup></b>	<b>514,111<sup>D</sup></b>	<b>451,837<sup>A</sup></b>	<b>628,590<sup>A</sup></b>
	<b>Expenses - Average per Farm (\$)</b>					
Fertilizer and lime	8,836 <sup>C</sup>	22,294 <sup>A</sup>	F	F	7,635 <sup>A</sup>	10,071 <sup>A</sup>
Pesticides	4,464 <sup>C</sup>	11,464 <sup>A</sup>	x	149 <sup>E</sup>	4,954 <sup>A</sup>	6,389 <sup>A</sup>
Seed and plants	4,146 <sup>C</sup>	4,681 <sup>B</sup>	192 <sup>E</sup>	992 <sup>E</sup>	5,042 <sup>A</sup>	5,589 <sup>A</sup>
Other crop expenses	216 <sup>E</sup>	203 <sup>C</sup>	x	F	211 <sup>C</sup>	194 <sup>B</sup>
<b>Total crop expenses</b>	<b>17,662<sup>C</sup></b>	<b>38,643<sup>A</sup></b>	<b>F</b>	<b>3,067<sup>E</sup></b>	<b>17,841<sup>A</sup></b>	<b>22,243<sup>A</sup></b>
Cattle purchases	5,539 <sup>D</sup>	20,177 <sup>B</sup>	x	1,273 <sup>E</sup>	2,678 <sup>B</sup>	6,143 <sup>B</sup>
Hog purchases	50,844 <sup>C</sup>	124,653 <sup>A</sup>	30,455 <sup>D</sup>	54,101 <sup>D</sup>	78,564 <sup>A</sup>	115,998 <sup>A</sup>
Poultry and egg purchases	601 <sup>C</sup>	1,299 <sup>A</sup>	0	0	2,007 <sup>B</sup>	2,296 <sup>C</sup>
Other livestock purchases	F	475 <sup>C</sup>	0	x	108 <sup>D</sup>	113 <sup>B</sup>
Feed, supplements, straw and bedding	132,586 <sup>B</sup>	205,206 <sup>A</sup>	194,332 <sup>D</sup>	210,475 <sup>D</sup>	170,749 <sup>A</sup>	208,243 <sup>A</sup>
Veterinary fees, medicine and breeding fees	5,960 <sup>B</sup>	12,758 <sup>B</sup>	7,254 <sup>D</sup>	8,605 <sup>D</sup>	9,877 <sup>A</sup>	12,658 <sup>A</sup>
Other livestock expenses	0	293 <sup>C</sup>	x	x	80 <sup>C</sup>	192 <sup>B</sup>
<b>Total livestock expenses</b>	<b>195,825<sup>B</sup></b>	<b>364,861<sup>A</sup></b>	<b>232,764<sup>D</sup></b>	<b>274,612<sup>D</sup></b>	<b>264,064<sup>A</sup></b>	<b>345,642<sup>A</sup></b>
Small tools	795 <sup>B</sup>	792 <sup>A</sup>	730 <sup>C</sup>	855 <sup>D</sup>	584 <sup>A</sup>	533 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	7,118 <sup>B</sup>	14,933 <sup>A</sup>	4,862 <sup>D</sup>	8,146 <sup>D</sup>	7,313 <sup>A</sup>	10,173 <sup>A</sup>
Repairs, licenses and insurance	11,306 <sup>B</sup>	21,139 <sup>A</sup>	9,657 <sup>C</sup>	12,449 <sup>D</sup>	12,121 <sup>A</sup>	14,520 <sup>A</sup>
<b>Total machinery expenses</b>	<b>19,219<sup>B</sup></b>	<b>36,864<sup>A</sup></b>	<b>15,249<sup>C</sup></b>	<b>21,451<sup>D</sup></b>	<b>20,018<sup>A</sup></b>	<b>25,226<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	27,535 <sup>C</sup>	40,703 <sup>B</sup>	37,821 <sup>D</sup>	48,564 <sup>D</sup>	28,995 <sup>A</sup>	36,670 <sup>A</sup>
Rent	4,065 <sup>C</sup>	6,008 <sup>B</sup>	5,163 <sup>D</sup>	4,525 <sup>D</sup>	5,575 <sup>A</sup>	7,969 <sup>A</sup>
Insurance	4,635 <sup>B</sup>	6,624 <sup>A</sup>	4,459 <sup>D</sup>	5,406 <sup>D</sup>	6,142 <sup>A</sup>	6,525 <sup>A</sup>
Utilities	10,095 <sup>B</sup>	19,167 <sup>A</sup>	10,818 <sup>D</sup>	12,675 <sup>D</sup>	11,439 <sup>A</sup>	14,577 <sup>A</sup>
Custom work and machine rental	9,646 <sup>B</sup>	19,444 <sup>B</sup>	7,643 <sup>D</sup>	8,420 <sup>D</sup>	15,969 <sup>A</sup>	20,732 <sup>A</sup>
Net interest expenses	21,078 <sup>B</sup>	35,909 <sup>A</sup>	31,414 <sup>D</sup>	35,427 <sup>D</sup>	25,894 <sup>A</sup>	30,498 <sup>A</sup>
Net property taxes	2,012 <sup>B</sup>	4,078 <sup>A</sup>	3,127 <sup>D</sup>	3,933 <sup>C</sup>	3,518 <sup>A</sup>	3,900 <sup>A</sup>
Building and fence repairs	5,329 <sup>B</sup>	12,125 <sup>A</sup>	6,131 <sup>D</sup>	5,340 <sup>C</sup>	6,781 <sup>A</sup>	10,387 <sup>A</sup>
Marketing expenses	4,341 <sup>C</sup>	5,945 <sup>B</sup>	4,537 <sup>D</sup>	6,724 <sup>D</sup>	5,766 <sup>A</sup>	8,014 <sup>A</sup>
Miscellaneous expenses	10,854 <sup>C</sup>	18,451 <sup>A</sup>	10,699 <sup>D</sup>	10,129 <sup>D</sup>	14,140 <sup>A</sup>	19,765 <sup>B</sup>
<b>Total general expenses</b>	<b>99,590<sup>B</sup></b>	<b>168,455<sup>A</sup></b>	<b>121,811<sup>D</sup></b>	<b>141,143<sup>D</sup></b>	<b>124,217<sup>A</sup></b>	<b>159,038<sup>A</sup></b>
<b>Total operating expenses</b>	<b>332,298<sup>B</sup></b>	<b>608,822<sup>A</sup></b>	<b>370,997<sup>D</sup></b>	<b>440,272<sup>D</sup></b>	<b>426,141<sup>A</sup></b>	<b>552,150<sup>A</sup></b>
	<b>Net Operating Income - Average per Farm (\$)</b>					
<b>Net operating income</b>	<b>19,052</b>	<b>103,775</b>	<b>11,413</b>	<b>73,839</b>	<b>25,696</b>	<b>76,441</b>
Capital cost allowance (CCA)	31,152 <sup>B</sup>	58,911 <sup>A</sup>	26,907 <sup>C</sup>	35,827 <sup>D</sup>	33,522 <sup>A</sup>	40,461 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>-12,099</b>	<b>44,863</b>	<b>-15,494</b>	<b>38,012</b>	<b>-7,826</b>	<b>35,979</b>
	<b>Operating Margins per Dollar of Revenue</b>					
Operating margin	0.05	0.15	0.03	0.14	0.06	0.12
Operating margin (after CCA)	-0.03	0.06	-0.04	0.07	-0.02	0.06



Table 3.23

## Average Operating Revenues and Expenses for Hog and Pig Farming by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	1,160 <sup>C</sup>	710 <sup>C</sup>	1,520 <sup>A</sup>	1,430 <sup>A</sup>	1,920 <sup>A</sup>	6,740 <sup>A</sup>
<b>Distribution by revenue class (%)</b>	17.2	10.5	22.6	21.2	28.5	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	558 <sup>D</sup>	3,403 <sup>C</sup>	13,183 <sup>B</sup>	20,254 <sup>B</sup>	71,201 <sup>A</sup>	28,011 <sup>A</sup>
Potatoes	x	x	x	x	809 <sup>B</sup>	240 <sup>B</sup>
Fruits	x	x	F	252 <sup>D</sup>	447 <sup>E</sup>	215 <sup>D</sup>
Vegetables	x	x	F	250 <sup>A</sup>	2,987 <sup>B</sup>	1,000 <sup>B</sup>
Tobacco	x	0	0	x	x	154 <sup>E</sup>
Greenhouse, nursery and floriculture products	F	x	x	x	x	61 <sup>D</sup>
Forage crops (including seeds)	186 <sup>D</sup>	477 <sup>D</sup>	912 <sup>C</sup>	1,045 <sup>C</sup>	2,141 <sup>B</sup>	1,120 <sup>B</sup>
Other crops	x	x	F	272 <sup>E</sup>	304 <sup>C</sup>	179 <sup>D</sup>
Total other crops	233 <sup>D</sup>	540 <sup>D</sup>	1,710 <sup>C</sup>	1,897 <sup>B</sup>	7,315 <sup>B</sup>	2,970 <sup>B</sup>
<b>Total crop revenues</b>	<b>791<sup>C</sup></b>	<b>3,943<sup>C</sup></b>	<b>14,894<sup>B</sup></b>	<b>22,151<sup>B</sup></b>	<b>78,517<sup>A</sup></b>	<b>30,981<sup>A</sup></b>
Cattle	1,208 <sup>D</sup>	5,961 <sup>D</sup>	5,677 <sup>C</sup>	6,903 <sup>B</sup>	30,406 <sup>B</sup>	12,242 <sup>B</sup>
Hogs	17,638 <sup>B</sup>	53,261 <sup>A</sup>	125,666 <sup>A</sup>	286,310 <sup>A</sup>	1,456,952 <sup>A</sup>	512,757 <sup>A</sup>
Poultry and eggs	x	x	F	1,646 <sup>E</sup>	43,785 <sup>B</sup>	12,911 <sup>B</sup>
Dairy products and subsidies	x	x	F	4,376 <sup>D</sup>	19,585 <sup>B</sup>	6,636 <sup>B</sup>
Other livestock and products	83 <sup>D</sup>	110 <sup>C</sup>	238 <sup>B</sup>	305 <sup>D</sup>	2,435 <sup>C</sup>	838 <sup>B</sup>
<b>Total livestock and product revenues</b>	<b>18,997<sup>B</sup></b>	<b>59,455<sup>A</sup></b>	<b>132,451<sup>A</sup></b>	<b>299,539<sup>A</sup></b>	<b>1,553,163<sup>A</sup></b>	<b>545,383<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>2,315<sup>E</sup></b>	<b>7,410<sup>D</sup></b>	<b>11,556<sup>B</sup></b>	<b>25,512<sup>A</sup></b>	<b>81,932<sup>A</sup></b>	<b>32,540<sup>A</sup></b>
Custom work and machine rental	F	4,113 <sup>D</sup>	6,376 <sup>D</sup>	6,316 <sup>C</sup>	27,635 <sup>B</sup>	11,356 <sup>B</sup>
Rental income	F	364 <sup>D</sup>	1,320 <sup>D</sup>	1,245 <sup>C</sup>	8,161 <sup>A</sup>	2,948 <sup>A</sup>
Miscellaneous revenues	1,588 <sup>D</sup>	1,619 <sup>D</sup>	3,259 <sup>B</sup>	4,861 <sup>B</sup>	11,131 <sup>A</sup>	5,382 <sup>A</sup>
<b>Total other revenues</b>	<b>3,304<sup>D</sup></b>	<b>6,096<sup>D</sup></b>	<b>10,955<sup>C</sup></b>	<b>12,422<sup>B</sup></b>	<b>46,927<sup>A</sup></b>	<b>19,686<sup>A</sup></b>
<b>Total operating revenues</b>	<b>25,408<sup>B</sup></b>	<b>76,904<sup>A</sup></b>	<b>169,856<sup>A</sup></b>	<b>359,625<sup>A</sup></b>	<b>1,760,538<sup>A</sup></b>	<b>628,590<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	373 <sup>C</sup>	1,950 <sup>C</sup>	5,676 <sup>B</sup>	8,738 <sup>A</sup>	23,399 <sup>A</sup>	10,071 <sup>A</sup>
Pesticides	149 <sup>C</sup>	1,031 <sup>D</sup>	2,682 <sup>B</sup>	3,762 <sup>B</sup>	17,030 <sup>A</sup>	6,389 <sup>A</sup>
Seed and plants	237 <sup>C</sup>	1,520 <sup>D</sup>	3,034 <sup>B</sup>	5,393 <sup>B</sup>	12,492 <sup>A</sup>	5,589 <sup>A</sup>
Other crop expenses	F	98 <sup>D</sup>	224 <sup>E</sup>	191 <sup>D</sup>	288 <sup>C</sup>	194 <sup>B</sup>
<b>Total crop expenses</b>	<b>821<sup>C</sup></b>	<b>4,598<sup>C</sup></b>	<b>11,617<sup>B</sup></b>	<b>18,083<sup>A</sup></b>	<b>53,209<sup>A</sup></b>	<b>22,243<sup>A</sup></b>
Cattle purchases	207 <sup>D</sup>	1,278 <sup>E</sup>	2,110 <sup>D</sup>	2,791 <sup>B</sup>	17,217 <sup>C</sup>	6,143 <sup>B</sup>
Hog purchases	2,509 <sup>D</sup>	8,535 <sup>C</sup>	21,620 <sup>B</sup>	44,483 <sup>A</sup>	352,324 <sup>A</sup>	115,998 <sup>A</sup>
Poultry and egg purchases	7 <sup>C</sup>	x	F	157 <sup>D</sup>	7,892 <sup>C</sup>	2,296 <sup>C</sup>
Other livestock purchases	38 <sup>C</sup>	19 <sup>C</sup>	206 <sup>A</sup>	71 <sup>E</sup>	151 <sup>B</sup>	113 <sup>B</sup>
Feed, supplements, straw and bedding	4,972 <sup>C</sup>	19,075 <sup>B</sup>	43,346 <sup>A</sup>	116,814 <sup>A</sup>	599,669 <sup>A</sup>	208,243 <sup>A</sup>
Veterinary fees, medicine and breeding fees	277 <sup>D</sup>	1,025 <sup>C</sup>	2,518 <sup>B</sup>	7,890 <sup>A</sup>	36,019 <sup>A</sup>	12,658 <sup>A</sup>
Other livestock expenses	0	x	0	F	645 <sup>B</sup>	192 <sup>B</sup>
<b>Total livestock expenses</b>	<b>8,011<sup>C</sup></b>	<b>29,952<sup>B</sup></b>	<b>69,853<sup>A</sup></b>	<b>172,243<sup>A</sup></b>	<b>1,013,917<sup>A</sup></b>	<b>345,642<sup>A</sup></b>
Small tools	292 <sup>D</sup>	558 <sup>C</sup>	673 <sup>B</sup>	641 <sup>A</sup>	479 <sup>A</sup>	533 <sup>A</sup>
Net fuel expenses, machinery, truck and auto	2,358 <sup>C</sup>	4,103 <sup>B</sup>	5,698 <sup>A</sup>	7,701 <sup>A</sup>	22,518 <sup>A</sup>	10,173 <sup>A</sup>
Repairs, licenses and insurance	1,842 <sup>C</sup>	3,539 <sup>B</sup>	6,261 <sup>A</sup>	10,441 <sup>A</sup>	35,812 <sup>A</sup>	14,520 <sup>A</sup>
<b>Total machinery expenses</b>	<b>4,493<sup>B</sup></b>	<b>8,200<sup>A</sup></b>	<b>12,633<sup>A</sup></b>	<b>18,783<sup>A</sup></b>	<b>58,809<sup>A</sup></b>	<b>25,226<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	410 <sup>E</sup>	2,081 <sup>D</sup>	6,063 <sup>B</sup>	18,417 <sup>A</sup>	109,201 <sup>A</sup>	36,670 <sup>A</sup>
Rent	170 <sup>D</sup>	1,214 <sup>E</sup>	2,775 <sup>C</sup>	5,367 <sup>B</sup>	21,228 <sup>A</sup>	7,969 <sup>A</sup>
Insurance	667 <sup>C</sup>	1,474 <sup>B</sup>	2,798 <sup>A</sup>	5,431 <sup>A</sup>	15,693 <sup>A</sup>	6,525 <sup>A</sup>
Utilities	1,176 <sup>C</sup>	3,150 <sup>B</sup>	5,431 <sup>A</sup>	10,581 <sup>A</sup>	37,113 <sup>A</sup>	14,577 <sup>A</sup>
Custom work and machine rental	497 <sup>D</sup>	2,140 <sup>B</sup>	4,699 <sup>B</sup>	8,921 <sup>B</sup>	61,328 <sup>A</sup>	20,732 <sup>A</sup>
Net interest expenses	2,086 <sup>D</sup>	5,032 <sup>C</sup>	13,312 <sup>B</sup>	22,422 <sup>A</sup>	76,693 <sup>A</sup>	30,498 <sup>A</sup>
Net property taxes	698 <sup>D</sup>	1,200 <sup>C</sup>	1,873 <sup>A</sup>	2,616 <sup>A</sup>	9,393 <sup>A</sup>	3,900 <sup>A</sup>
Building and fence repairs	836 <sup>D</sup>	2,204 <sup>C</sup>	3,602 <sup>B</sup>	7,420 <sup>A</sup>	26,764 <sup>A</sup>	10,387 <sup>A</sup>
Marketing expenses	F	470 <sup>E</sup>	874 <sup>C</sup>	3,570 <sup>B</sup>	24,567 <sup>A</sup>	8,014 <sup>A</sup>
Miscellaneous expenses	1,372 <sup>C</sup>	3,523 <sup>B</sup>	6,335 <sup>A</sup>	12,714 <sup>A</sup>	52,767 <sup>B</sup>	19,765 <sup>B</sup>
<b>Total general expenses</b>	<b>7,983<sup>C</sup></b>	<b>22,488<sup>B</sup></b>	<b>47,762<sup>A</sup></b>	<b>97,460<sup>A</sup></b>	<b>434,748<sup>A</sup></b>	<b>159,038<sup>A</sup></b>
<b>Total operating expenses</b>	<b>21,308<sup>B</sup></b>	<b>65,238<sup>A</sup></b>	<b>141,864<sup>A</sup></b>	<b>306,570<sup>A</sup></b>	<b>1,560,683<sup>A</sup></b>	<b>552,150<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>4,100</b>	<b>11,666</b>	<b>27,992</b>	<b>53,055</b>	<b>199,855</b>	<b>76,441</b>
Capital cost allowance (CCA)	3,024 <sup>C</sup>	6,762 <sup>B</sup>	15,377 <sup>B</sup>	27,589 <sup>A</sup>	104,978 <sup>A</sup>	40,461 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>1,075</b>	<b>4,904</b>	<b>12,615</b>	<b>25,466</b>	<b>94,877</b>	<b>35,979</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	0.16	0.15	0.16	0.15	0.11	0.12
Operating margin (after CCA)	0.04	0.06	0.07	0.07	0.05	0.06

Table 3.24

Hog and Pig Farming by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000

Revenue Class	Degree of Specialization				Total
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	
<b>\$10,000–\$49,999</b>					
Number of farms	235 <sup>D</sup>	F	F	645 <sup>D</sup>	1,160 <sup>C</sup>
Average total agricultural sales (\$)	20,023 <sup>B</sup>	F	F	19,727 <sup>C</sup>	19,789 <sup>B</sup>
Average program payments and insurance proceeds (\$)	2,321 <sup>B</sup>	F	F	F	2,315 <sup>E</sup>
Average total operating revenues (\$)	26,415 <sup>A</sup>	F	F	25,577 <sup>B</sup>	25,408 <sup>B</sup>
Average net operating income (\$)	2,527	F	F	5,402	4,100
Average agricultural sales from primary activity (\$)	12,517 <sup>B</sup>	F	F	19,727 <sup>C</sup>	17,638 <sup>B</sup>
Primary commodity (% of total agricultural sales)	62.5	F	F	100.0	89.1
Secondary commodity (% of total agricultural sales)	20.6	F	F	...	6.1
Secondary commodity (name)	Cattle	F	F	...	Cattle
<b>\$50,000–\$99,999</b>					
Number of farms	200 <sup>D</sup>	155 <sup>D</sup>	115 <sup>D</sup>	245 <sup>D</sup>	710 <sup>C</sup>
Average total agricultural sales (\$)	66,255 <sup>A</sup>	65,588 <sup>A</sup>	73,112 <sup>A</sup>	55,123 <sup>C</sup>	63,398 <sup>A</sup>
Average program payments and insurance proceeds (\$)	5,191 <sup>D</sup>	9,290 <sup>D</sup>	4,225 <sup>D</sup>	F	7,410 <sup>D</sup>
Average total operating revenues (\$)	75,639 <sup>A</sup>	79,460 <sup>A</sup>	80,848 <sup>A</sup>	74,437 <sup>A</sup>	76,904 <sup>A</sup>
Average net operating income (\$)	15,920	10,736	14,305	7,595	11,666
Average agricultural sales from primary activity (\$)	40,636 <sup>A</sup>	53,706 <sup>A</sup>	69,983 <sup>A</sup>	55,123 <sup>C</sup>	53,261 <sup>A</sup>
Primary commodity (% of total agricultural sales)	61.3	81.9	95.7	100.0	84.0
Secondary commodity (% of total agricultural sales)	25.2	9.1	1.9	...	9.4
Secondary commodity (name)	Cattle	Cattle	Grains & oilseeds	...	Cattle
<b>\$100,000–\$249,999</b>					
Number of farms	460 <sup>B</sup>	305 <sup>B</sup>	360 <sup>C</sup>	395 <sup>B</sup>	1,520 <sup>A</sup>
Average total agricultural sales (\$)	141,891 <sup>A</sup>	148,592 <sup>A</sup>	147,988 <sup>A</sup>	152,428 <sup>A</sup>	147,345 <sup>A</sup>
Average program payments and insurance proceeds (\$)	9,548 <sup>B</sup>	12,231 <sup>B</sup>	12,327 <sup>C</sup>	12,664 <sup>C</sup>	11,556 <sup>B</sup>
Average total operating revenues (\$)	164,774 <sup>A</sup>	167,429 <sup>A</sup>	171,894 <sup>A</sup>	176,144 <sup>A</sup>	169,856 <sup>A</sup>
Average net operating income (\$)	28,083	29,297	29,775	25,317	27,992
Average agricultural sales from primary activity (\$)	90,894 <sup>A</sup>	124,140 <sup>A</sup>	141,735 <sup>A</sup>	152,428 <sup>A</sup>	125,666 <sup>A</sup>
Primary commodity (% of total agricultural sales)	64.1	83.5	95.8	100.0	85.3
Secondary commodity (% of total agricultural sales)	22.0	10.0	2.4	...	8.9
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>\$250,000–\$499,999</b>					
Number of farms	305 <sup>B</sup>	230 <sup>B</sup>	450 <sup>B</sup>	445 <sup>B</sup>	1,430 <sup>A</sup>
Average total agricultural sales (\$)	305,513 <sup>A</sup>	311,125 <sup>A</sup>	325,745 <sup>A</sup>	334,639 <sup>A</sup>	321,690 <sup>A</sup>
Average program payments and insurance proceeds (\$)	23,555 <sup>B</sup>	31,783 <sup>B</sup>	23,366 <sup>B</sup>	25,833 <sup>B</sup>	25,512 <sup>A</sup>
Average total operating revenues (\$)	348,162 <sup>A</sup>	359,471 <sup>A</sup>	358,118 <sup>A</sup>	369,720 <sup>A</sup>	359,625 <sup>A</sup>
Average net operating income (\$)	68,495	54,652	54,359	40,666	53,055
Average agricultural sales from primary activity (\$)	193,962 <sup>A</sup>	261,372 <sup>A</sup>	313,611 <sup>A</sup>	334,639 <sup>A</sup>	286,310 <sup>A</sup>
Primary commodity (% of total agricultural sales)	63.5	84.0	96.3	100.0	89.0
Secondary commodity (% of total agricultural sales)	19.7	10.1	2.4	...	6.3
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>\$500,000 and over</b>					
Number of farms	375 <sup>A</sup>	265 <sup>B</sup>	540 <sup>A</sup>	740 <sup>A</sup>	1,920 <sup>A</sup>
Average total agricultural sales (\$)	1,842,759 <sup>A</sup>	1,615,717 <sup>C</sup>	1,192,971 <sup>A</sup>	1,850,794 <sup>A</sup>	1,631,680 <sup>A</sup>
Average program payments and insurance proceeds (\$)	102,857 <sup>A</sup>	94,481 <sup>C</sup>	75,413 <sup>A</sup>	71,573 <sup>A</sup>	81,932 <sup>A</sup>
Average total operating revenues (\$)	2,022,233 <sup>A</sup>	1,745,949 <sup>C</sup>	1,305,744 <sup>A</sup>	1,965,336 <sup>A</sup>	1,760,538 <sup>A</sup>
Average net operating income (\$)	321,670	247,936	183,483	132,672	199,855
Average agricultural sales from primary activity (\$)	1,187,754 <sup>B</sup>	1,366,512 <sup>C</sup>	1,150,224 <sup>A</sup>	1,850,794 <sup>A</sup>	1,456,952 <sup>A</sup>
Primary commodity (% of total agricultural sales)	64.5	84.6	96.4	100.0	89.3
Secondary commodity (% of total agricultural sales)	13.2	6.9	2.4	...	4.4
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>Total</b>					
Number of farms	1,570 <sup>A</sup>	1,130 <sup>B</sup>	1,565 <sup>A</sup>	2,480 <sup>B</sup>	6,740 <sup>A</sup>
Average total agricultural sales (\$)	552,069 <sup>B</sup>	500,742 <sup>C</sup>	542,492 <sup>A</sup>	647,688 <sup>B</sup>	576,364 <sup>A</sup>
Average program payments and insurance proceeds (\$)	32,915 <sup>A</sup>	33,798 <sup>B</sup>	35,698 <sup>A</sup>	29,732 <sup>B</sup>	32,540 <sup>A</sup>
Average total operating revenues (\$)	612,007 <sup>A</sup>	549,398 <sup>C</sup>	596,654 <sup>A</sup>	695,447 <sup>B</sup>	628,590 <sup>A</sup>
Average net operating income (\$)	100,664	79,651	86,715	53,164	76,441
Average agricultural sales from primary activity (\$)	354,785 <sup>B</sup>	422,426 <sup>C</sup>	522,624 <sup>A</sup>	647,688 <sup>B</sup>	512,757 <sup>A</sup>
Primary commodity (% of total agricultural sales)	64.3	84.4	96.3	100.0	89.0
Secondary commodity (% of total agricultural sales)	14.5	7.5	2.4	...	4.9
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds

<sup>1</sup> Percent of total sales derived from hogs.

Table 3.25

## Average Operating Revenues and Expenses for Poultry and Egg Production by Province, 1999 and 2000

	Newfoundland and Labrador		Prince Edward Island		Nova Scotia		New Brunswick	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	x	x	30 <sup>B</sup>	25 <sup>B</sup>	115 <sup>B</sup>	120 <sup>B</sup>	65 <sup>A</sup>	75 <sup>C</sup>
<b>Distribution by province (%)</b>	x	x	0.7	0.6	2.8	2.8	1.6	1.8
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	x	x	x	x	4,342 <sup>B</sup>	3,862 <sup>B</sup>	x	x
Potatoes	x	x	0	0	0	x	0	0
Fruits	x	x	x	x	3,116 <sup>B</sup>	3,957 <sup>C</sup>	x	x
Vegetables	x	x	0	x	x	7,909 <sup>D</sup>	0	0
Tobacco	x	x	0	0	0	0	0	0
Greenhouse, nursery and floriculture products	x	x	0	0	x	x	x	x
Forage crops (including seeds)	x	x	x	x	1,052 <sup>B</sup>	776 <sup>C</sup>	239 <sup>B</sup>	x
Other crops	x	x	0	0	0	x	0	x
Total other crops	x	x	x	x	16,074 <sup>B</sup>	26,763 <sup>C</sup>	x	x
<b>Total crop revenues</b>	<b>x</b>	<b>x</b>	<b>x</b>	<b>4,105<sup>E</sup></b>	<b>20,416<sup>B</sup></b>	<b>30,626<sup>C</sup></b>	<b>2,783<sup>B</sup></b>	<b>x</b>
Cattle	x	x	7,369 <sup>C</sup>	7,362 <sup>C</sup>	5,216 <sup>B</sup>	5,397 <sup>B</sup>	3,683 <sup>B</sup>	3,108 <sup>C</sup>
Hogs	x	x	x	x	x	x	x	x
Poultry and eggs	x	x	296,905 <sup>A</sup>	300,678 <sup>B</sup>	666,981 <sup>B</sup>	739,260 <sup>B</sup>	898,143 <sup>A</sup>	763,640 <sup>C</sup>
Dairy products and subsidies	x	x	x	x	8,410 <sup>B</sup>	8,808 <sup>D</sup>	x	x
Other livestock and products	x	x	0	0	x	x	x	x
<b>Total livestock and product revenues</b>	<b>x</b>	<b>x</b>	<b>327,579<sup>A</sup></b>	<b>325,718<sup>B</sup></b>	<b>691,556<sup>B</sup></b>	<b>761,397<sup>B</sup></b>	<b>932,964<sup>A</sup></b>	<b>792,079<sup>C</sup></b>
<b>Program payments and insurance proceeds</b>	<b>x</b>	<b>x</b>	<b>x</b>	<b>3,021<sup>B</sup></b>	<b>4,855<sup>C</sup></b>	<b>8,585<sup>B</sup></b>	<b>3,016<sup>A</sup></b>	<b>x</b>
Custom work and machine rental	x	x	x	x	12,408 <sup>B</sup>	16,132 <sup>C</sup>	x	x
Rental income	x	x	x	x	2,975 <sup>B</sup>	6,585 <sup>C</sup>	x	x
Miscellaneous revenues	x	x	3,681 <sup>B</sup>	x	11,503 <sup>C</sup>	10,103 <sup>D</sup>	2,146 <sup>B</sup>	4,646 <sup>D</sup>
<b>Total other revenues</b>	<b>x</b>	<b>x</b>	<b>6,194<sup>B</sup></b>	<b>4,292<sup>C</sup></b>	<b>26,887<sup>B</sup></b>	<b>32,820<sup>C</sup></b>	<b>6,140<sup>B</sup></b>	<b>9,402<sup>D</sup></b>
<b>Total operating revenues</b>	<b>x</b>	<b>x</b>	<b>342,180<sup>A</sup></b>	<b>337,136<sup>B</sup></b>	<b>743,713<sup>B</sup></b>	<b>833,428<sup>B</sup></b>	<b>944,902<sup>A</sup></b>	<b>808,969<sup>C</sup></b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	x	x	x	2,787 <sup>B</sup>	3,092 <sup>A</sup>	2,481 <sup>B</sup>	1,297 <sup>A</sup>	753 <sup>C</sup>
Pesticides	x	x	x	1,123 <sup>B</sup>	1,927 <sup>B</sup>	2,713 <sup>C</sup>	455 <sup>A</sup>	x
Seed and plants	x	x	653 <sup>B</sup>	1,579 <sup>B</sup>	2,329 <sup>A</sup>	2,442 <sup>C</sup>	83 <sup>A</sup>	x
Other crop expenses	x	x	5,388 <sup>B</sup>	6,765 <sup>B</sup>	7,385 <sup>B</sup>	6,987 <sup>C</sup>	6,725 <sup>B</sup>	3,839 <sup>C</sup>
<b>Total crop expenses</b>	<b>x</b>	<b>x</b>	<b>7,895<sup>A</sup></b>	<b>12,254<sup>B</sup></b>	<b>14,733<sup>A</sup></b>	<b>14,623<sup>B</sup></b>	<b>8,560<sup>B</sup></b>	<b>5,161<sup>C</sup></b>
Cattle purchases	x	x	x	3,595 <sup>C</sup>	2,602 <sup>B</sup>	1,222 <sup>C</sup>	1,528 <sup>B</sup>	722 <sup>D</sup>
Hog purchases	x	x	x	x	x	x	x	x
Poultry and egg purchases	x	x	43,288 <sup>A</sup>	41,424 <sup>B</sup>	130,201 <sup>B</sup>	148,918 <sup>B</sup>	161,067 <sup>A</sup>	141,107 <sup>C</sup>
Other livestock purchases	x	x	x	0	x	x	x	0
Feed, supplements, straw and bedding	x	x	126,201 <sup>B</sup>	124,595 <sup>B</sup>	299,939 <sup>B</sup>	319,573 <sup>B</sup>	405,734 <sup>A</sup>	348,396 <sup>C</sup>
Veterinary fees, medicine and breeding fees	x	x	1,937 <sup>B</sup>	1,348 <sup>B</sup>	2,099 <sup>B</sup>	4,019 <sup>B</sup>	6,151 <sup>A</sup>	6,448 <sup>C</sup>
Other livestock expenses	x	x	0	x	1,116 <sup>B</sup>	563 <sup>C</sup>	x	x
<b>Total livestock expenses</b>	<b>x</b>	<b>x</b>	<b>177,312<sup>B</sup></b>	<b>171,347<sup>B</sup></b>	<b>437,798<sup>B</sup></b>	<b>475,696<sup>B</sup></b>	<b>579,259<sup>A</sup></b>	<b>499,708<sup>C</sup></b>
Small tools	x	x	417 <sup>D</sup>	340 <sup>C</sup>	769 <sup>A</sup>	666 <sup>B</sup>	44 <sup>E</sup>	178 <sup>E</sup>
Net fuel expenses, machinery, truck and auto	x	x	4,688 <sup>A</sup>	4,249 <sup>A</sup>	9,380 <sup>A</sup>	9,152 <sup>B</sup>	6,841 <sup>A</sup>	5,417 <sup>B</sup>
Repairs, licenses and insurance	x	x	7,051 <sup>B</sup>	7,761 <sup>A</sup>	12,905 <sup>A</sup>	14,644 <sup>B</sup>	15,823 <sup>A</sup>	14,305 <sup>B</sup>
<b>Total machinery expenses</b>	<b>x</b>	<b>x</b>	<b>12,156<sup>A</sup></b>	<b>12,351<sup>A</sup></b>	<b>23,054<sup>A</sup></b>	<b>24,462<sup>B</sup></b>	<b>22,707<sup>A</sup></b>	<b>19,900<sup>B</sup></b>
Salaries (including CPP, QPP, EI)	x	x	26,148 <sup>B</sup>	24,845 <sup>B</sup>	68,093 <sup>B</sup>	92,883 <sup>B</sup>	91,208 <sup>A</sup>	85,162 <sup>C</sup>
Rent	x	x	603 <sup>C</sup>	F	3,320 <sup>B</sup>	4,051 <sup>C</sup>	3,203 <sup>A</sup>	3,576 <sup>D</sup>
Insurance	x	x	2,845 <sup>B</sup>	2,602 <sup>B</sup>	5,194 <sup>B</sup>	6,038 <sup>B</sup>	7,775 <sup>A</sup>	6,484 <sup>B</sup>
Utilities	x	x	5,504 <sup>A</sup>	7,160 <sup>B</sup>	15,428 <sup>B</sup>	22,291 <sup>B</sup>	22,044 <sup>A</sup>	23,279 <sup>C</sup>
Custom work and machine rental	x	x	6,878 <sup>A</sup>	2,392 <sup>B</sup>	13,358 <sup>A</sup>	15,343 <sup>B</sup>	8,888 <sup>A</sup>	5,826 <sup>C</sup>
Net interest expenses	x	x	12,054 <sup>B</sup>	9,507 <sup>B</sup>	21,733 <sup>B</sup>	22,885 <sup>B</sup>	28,226 <sup>A</sup>	26,462 <sup>B</sup>
Net property taxes	x	x	1,851 <sup>B</sup>	1,895 <sup>A</sup>	2,582 <sup>A</sup>	2,993 <sup>B</sup>	1,761 <sup>A</sup>	1,827 <sup>B</sup>
Building and fence repairs	x	x	3,555 <sup>B</sup>	3,995 <sup>B</sup>	5,625 <sup>A</sup>	9,118 <sup>B</sup>	15,432 <sup>A</sup>	12,967 <sup>C</sup>
Marketing expenses	x	x	15,781 <sup>B</sup>	15,516 <sup>B</sup>	23,188 <sup>B</sup>	29,129 <sup>B</sup>	30,113 <sup>A</sup>	31,002 <sup>C</sup>
Miscellaneous expenses	x	x	7,503 <sup>B</sup>	7,048 <sup>A</sup>	14,073 <sup>A</sup>	15,506 <sup>B</sup>	12,364 <sup>A</sup>	15,249 <sup>C</sup>
<b>Total general expenses</b>	<b>x</b>	<b>x</b>	<b>82,724<sup>A</sup></b>	<b>76,526<sup>A</sup></b>	<b>172,594<sup>B</sup></b>	<b>220,238<sup>B</sup></b>	<b>221,015<sup>A</sup></b>	<b>211,833<sup>C</sup></b>
<b>Total operating expenses</b>	<b>x</b>	<b>x</b>	<b>280,086<sup>A</sup></b>	<b>272,477<sup>B</sup></b>	<b>648,178<sup>B</sup></b>	<b>735,018<sup>B</sup></b>	<b>831,542<sup>A</sup></b>	<b>736,602<sup>C</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>x</b>	<b>x</b>	<b>62,093</b>	<b>64,659</b>	<b>95,535</b>	<b>98,409</b>	<b>113,361</b>	<b>72,367</b>
Capital cost allowance (CCA)	x	x	24,705 <sup>A</sup>	19,760 <sup>B</sup>	32,682 <sup>A</sup>	38,589 <sup>B</sup>	36,564 <sup>A</sup>	32,415 <sup>C</sup>
<b>Net operating income (after CCA)</b>	<b>x</b>	<b>x</b>	<b>37,388</b>	<b>44,898</b>	<b>62,853</b>	<b>59,820</b>	<b>76,797</b>	<b>39,952</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	x	x	0.18	0.19	0.13	0.12	0.12	0.09
Operating margin (after CCA)	x	x	0.11	0.13	0.08	0.07	0.08	0.05

Table 3.25

## Average Operating Revenues and Expenses for Poultry and Egg Production by Province, 1999 and 2000 (continued)

	Quebec		Ontario		Manitoba		Saskatchewan	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	800 <sup>B</sup>	910 <sup>B</sup>	1,535 <sup>B</sup>	1,700 <sup>B</sup>	385 <sup>B</sup>	320 <sup>B</sup>	100 <sup>C</sup>	160 <sup>E</sup>
<b>Distribution by province (%)</b>	19.5	21.3	37.3	39.8	9.4	7.5	2.4	3.7
<b>Revenues - Average per Farm (\$)</b>								
Total grains and oilseeds	15,581 <sup>C</sup>	14,487 <sup>C</sup>	18,057 <sup>B</sup>	19,705 <sup>B</sup>	18,785 <sup>C</sup>	21,170 <sup>C</sup>	12,643 <sup>D</sup>	6,749 <sup>E</sup>
Potatoes	x	x	x	x	x	0	0	0
Fruits	F	x	F	354 <sup>E</sup>	x	0	0	0
Vegetables	1,416 <sup>E</sup>	662 <sup>E</sup>	F	974 <sup>C</sup>	x	0	0	0
Tobacco	0	0	x	x	0	0	0	0
Greenhouse, nursery and floriculture products	x	x	x	x	x	x	0	0
Forage crops (including seeds)	973 <sup>E</sup>	F	916 <sup>D</sup>	F	902 <sup>E</sup>	598 <sup>C</sup>	814 <sup>C</sup>	1,172 <sup>E</sup>
Other crops	479 <sup>E</sup>	F	x	x	x	x	0	0
Total other crops	3,435 <sup>D</sup>	1,898 <sup>D</sup>	2,818 <sup>D</sup>	2,527 <sup>D</sup>	1,212 <sup>D</sup>	1,241 <sup>D</sup>	814 <sup>C</sup>	1,172 <sup>E</sup>
<b>Total crop revenues</b>	<b>19,016</b>	<b>16,386</b>	<b>20,875</b>	<b>22,233</b>	<b>19,997</b>	<b>22,411</b>	<b>13,457</b>	<b>7,921</b>
Cattle	4,711 <sup>D</sup>	3,874 <sup>E</sup>	3,800 <sup>D</sup>	5,936 <sup>D</sup>	2,416 <sup>D</sup>	3,774 <sup>C</sup>	9,531 <sup>D</sup>	3,910 <sup>E</sup>
Hogs	25,613 <sup>B</sup>	22,563 <sup>D</sup>	10,136 <sup>B</sup>	x	6,772 <sup>C</sup>	9,004 <sup>C</sup>	x	x
Poultry and eggs	688,723 <sup>B</sup>	646,908 <sup>B</sup>	507,152 <sup>A</sup>	527,444 <sup>B</sup>	273,003 <sup>B</sup>	355,803 <sup>B</sup>	462,707 <sup>A</sup>	343,074 <sup>E</sup>
Dairy products and subsidies	2,863 <sup>D</sup>	3,690 <sup>D</sup>	x	2,699 <sup>E</sup>	x	x	x	0
Other livestock and products	100 <sup>D</sup>	135 <sup>E</sup>	x	x	x	x	x	x
<b>Total livestock and product revenues</b>	<b>722,010</b>	<b>677,170</b>	<b>532,823</b>	<b>560,066</b>	<b>282,496</b>	<b>369,411</b>	<b>481,531</b>	<b>348,868</b>
<b>Program payments and insurance proceeds</b>	<b>12,855</b>	<b>12,257</b>	<b>2,607</b>	<b>4,568</b>	<b>2,001</b>	<b>4,560</b>	<b>2,898</b>	<b>2,760</b>
Custom work and machine rental	10,574 <sup>C</sup>	12,322 <sup>C</sup>	9,648 <sup>B</sup>	8,769 <sup>C</sup>	7,704 <sup>D</sup>	6,370 <sup>C</sup>	4,813 <sup>D</sup>	F
Rental income	3,593 <sup>B</sup>	5,024 <sup>D</sup>	2,395 <sup>C</sup>	3,762 <sup>C</sup>	503 <sup>C</sup>	1,087 <sup>D</sup>	2,085 <sup>D</sup>	F
Miscellaneous revenues	4,788 <sup>C</sup>	3,564 <sup>B</sup>	3,951 <sup>B</sup>	3,606 <sup>B</sup>	4,960 <sup>B</sup>	8,262 <sup>B</sup>	6,968 <sup>C</sup>	5,516 <sup>E</sup>
<b>Total other revenues</b>	<b>18,954</b>	<b>20,910</b>	<b>15,994</b>	<b>16,138</b>	<b>13,167</b>	<b>15,719</b>	<b>13,866</b>	<b>12,798</b>
<b>Total operating revenues</b>	<b>772,835</b>	<b>726,723</b>	<b>572,298</b>	<b>603,005</b>	<b>317,661</b>	<b>412,100</b>	<b>511,751</b>	<b>372,346</b>
<b>Expenses - Average per Farm (\$)</b>								
Fertilizer and lime	4,725 <sup>C</sup>	3,081 <sup>C</sup>	3,317 <sup>B</sup>	3,969 <sup>B</sup>	4,295 <sup>C</sup>	5,766 <sup>B</sup>	x	3,050 <sup>E</sup>
Pesticides	733 <sup>C</sup>	1,435 <sup>C</sup>	2,450 <sup>B</sup>	2,161 <sup>B</sup>	3,946 <sup>C</sup>	3,776 <sup>C</sup>	4,045 <sup>C</sup>	2,110 <sup>E</sup>
Seed and plants	2,122 <sup>C</sup>	2,580 <sup>C</sup>	2,728 <sup>B</sup>	3,248 <sup>B</sup>	2,650 <sup>D</sup>	1,757 <sup>B</sup>	2,114 <sup>C</sup>	587 <sup>F</sup>
Other crop expenses	1,264 <sup>C</sup>	1,304 <sup>D</sup>	4,306 <sup>C</sup>	6,349 <sup>D</sup>	438 <sup>C</sup>	556 <sup>C</sup>	x	F
<b>Total crop expenses</b>	<b>8,843</b>	<b>8,400</b>	<b>12,802</b>	<b>15,726</b>	<b>11,329</b>	<b>11,855</b>	<b>10,495</b>	<b>6,789</b>
Cattle purchases	1,886 <sup>E</sup>	F	1,764 <sup>D</sup>	4,248 <sup>D</sup>	1,413 <sup>D</sup>	607 <sup>D</sup>	6,222 <sup>D</sup>	x
Hog purchases	6,144 <sup>C</sup>	5,381 <sup>D</sup>	2,910 <sup>D</sup>	x	2,886 <sup>C</sup>	3,220 <sup>C</sup>	x	0
Poultry and egg purchases	127,959 <sup>B</sup>	113,798 <sup>B</sup>	104,033 <sup>A</sup>	110,082 <sup>B</sup>	58,950 <sup>C</sup>	84,845 <sup>C</sup>	77,103 <sup>A</sup>	53,033 <sup>E</sup>
Other livestock purchases	x	x	x	x	x	x	x	x
Feed, supplements, straw and bedding	306,882 <sup>B</sup>	282,251 <sup>B</sup>	196,541 <sup>A</sup>	188,773 <sup>B</sup>	97,488 <sup>B</sup>	129,235 <sup>B</sup>	183,877 <sup>A</sup>	123,594 <sup>E</sup>
Veterinary fees, medicine and breeding fees	4,056 <sup>B</sup>	3,432 <sup>C</sup>	3,317 <sup>B</sup>	4,130 <sup>B</sup>	1,101 <sup>C</sup>	2,273 <sup>D</sup>	1,499 <sup>B</sup>	1,141 <sup>E</sup>
Other livestock expenses	x	x	x	708 <sup>C</sup>	x	x	x	x
<b>Total livestock expenses</b>	<b>447,074</b>	<b>405,268</b>	<b>310,241</b>	<b>312,405</b>	<b>162,148</b>	<b>220,608</b>	<b>271,221</b>	<b>180,582</b>
Small tools	247 <sup>D</sup>	136 <sup>D</sup>	591 <sup>B</sup>	663 <sup>B</sup>	394 <sup>C</sup>	389 <sup>B</sup>	607 <sup>B</sup>	727 <sup>E</sup>
Net fuel expenses, machinery, truck and auto	4,646 <sup>B</sup>	5,832 <sup>B</sup>	5,573 <sup>B</sup>	6,917 <sup>B</sup>	5,877 <sup>B</sup>	7,709 <sup>B</sup>	7,771 <sup>B</sup>	5,501 <sup>E</sup>
Repairs, licenses and insurance	15,045 <sup>B</sup>	14,726 <sup>B</sup>	12,039 <sup>B</sup>	13,617 <sup>B</sup>	8,368 <sup>B</sup>	9,809 <sup>B</sup>	11,694 <sup>B</sup>	8,238 <sup>E</sup>
<b>Total machinery expenses</b>	<b>19,937</b>	<b>20,695</b>	<b>18,203</b>	<b>21,197</b>	<b>14,640</b>	<b>17,906</b>	<b>20,071</b>	<b>14,466</b>
Salaries (including CPP, QPP, EI)	61,339 <sup>B</sup>	54,970 <sup>B</sup>	53,553 <sup>B</sup>	67,358 <sup>B</sup>	25,803 <sup>B</sup>	30,582 <sup>B</sup>	48,176 <sup>D</sup>	33,937 <sup>E</sup>
Rent	12,093 <sup>B</sup>	11,039 <sup>B</sup>	5,901 <sup>C</sup>	5,754 <sup>C</sup>	2,481 <sup>D</sup>	4,513 <sup>C</sup>	5,725 <sup>C</sup>	F
Insurance	7,392 <sup>B</sup>	7,341 <sup>B</sup>	5,399 <sup>B</sup>	6,149 <sup>B</sup>	3,959 <sup>B</sup>	4,729 <sup>B</sup>	5,411 <sup>C</sup>	2,756 <sup>E</sup>
Utilities	23,979 <sup>B</sup>	27,573 <sup>B</sup>	15,738 <sup>B</sup>	20,202 <sup>B</sup>	10,153 <sup>B</sup>	12,676 <sup>B</sup>	17,873 <sup>A</sup>	12,386 <sup>E</sup>
Custom work and machine rental	9,588 <sup>B</sup>	12,409 <sup>B</sup>	13,371 <sup>B</sup>	15,616 <sup>B</sup>	10,151 <sup>C</sup>	12,347 <sup>C</sup>	17,923 <sup>C</sup>	16,639 <sup>E</sup>
Net interest expenses	20,985 <sup>B</sup>	19,246 <sup>B</sup>	23,805 <sup>B</sup>	28,633 <sup>B</sup>	11,880 <sup>B</sup>	15,891 <sup>B</sup>	18,716 <sup>B</sup>	14,592 <sup>E</sup>
Net property taxes	3,774 <sup>B</sup>	3,032 <sup>B</sup>	2,658 <sup>A</sup>	2,766 <sup>B</sup>	2,852 <sup>B</sup>	3,446 <sup>B</sup>	2,025 <sup>B</sup>	1,069 <sup>E</sup>
Building and fence repairs	13,033 <sup>B</sup>	13,558 <sup>B</sup>	7,875 <sup>A</sup>	7,120 <sup>B</sup>	5,445 <sup>B</sup>	4,984 <sup>B</sup>	5,554 <sup>C</sup>	3,576 <sup>E</sup>
Marketing expenses	17,276 <sup>B</sup>	18,932 <sup>B</sup>	9,037 <sup>B</sup>	11,004 <sup>B</sup>	8,376 <sup>C</sup>	9,485 <sup>D</sup>	21,890 <sup>C</sup>	19,091 <sup>E</sup>
Miscellaneous expenses	31,364 <sup>B</sup>	26,805 <sup>B</sup>	13,134 <sup>B</sup>	15,669 <sup>B</sup>	10,696 <sup>B</sup>	13,332 <sup>B</sup>	12,270 <sup>B</sup>	10,131 <sup>E</sup>
<b>Total general expenses</b>	<b>200,822</b>	<b>194,905</b>	<b>150,471</b>	<b>180,270</b>	<b>91,795</b>	<b>111,985</b>	<b>155,562</b>	<b>117,914</b>
<b>Total operating expenses</b>	<b>676,676</b>	<b>629,268</b>	<b>491,717</b>	<b>529,597</b>	<b>279,912</b>	<b>362,354</b>	<b>457,349</b>	<b>319,751</b>
<b>Net Operating Income - Average per Farm (\$)</b>								
<b>Net operating income</b>	<b>96,159</b>	<b>97,455</b>	<b>80,581</b>	<b>73,408</b>	<b>37,749</b>	<b>49,746</b>	<b>54,403</b>	<b>52,595</b>
Capital cost allowance (CCA)	29,831 <sup>B</sup>	30,544 <sup>B</sup>	35,704 <sup>A</sup>	37,692 <sup>B</sup>	24,301 <sup>B</sup>	29,246 <sup>B</sup>	36,543 <sup>B</sup>	25,848 <sup>E</sup>
<b>Net operating income (after CCA)</b>	<b>66,329</b>	<b>66,912</b>	<b>44,877</b>	<b>35,716</b>	<b>13,448</b>	<b>20,500</b>	<b>17,859</b>	<b>26,747</b>
<b>Operating Margins per Dollar of Revenue</b>								
Operating margin	0.12	0.13	0.14	0.12	0.12	0.12	0.11	0.14
Operating margin (after CCA)	0.09	0.09	0.08	0.06	0.04	0.05	0.03	0.07

Table 3.25

## Average Operating Revenues and Expenses for Poultry and Egg Production by Province, 1999 and 2000 (concluded)

	Alberta		British Columbia		Canada	
	1999	2000	1999	2000	1999	2000
<b>Number of farms</b>	410 <sup>C</sup>	340 <sup>B</sup>	650 <sup>A</sup>	610 <sup>A</sup>	4,110 <sup>A</sup>	4,275 <sup>A</sup>
<b>Distribution by province (%)</b>	10.0	8.0	15.8	14.3	100.0	100.0
	<b>Revenues - Average per Farm (\$)</b>					
Total grains and oilseeds	25,112 <sup>C</sup>	24,041 <sup>C</sup>	445 <sup>C</sup>	x	14,581 <sup>A</sup>	14,826 <sup>B</sup>
Potatoes	0	0	x	0	x	x
Fruits	F	x	2,089 <sup>D</sup>	1,459 <sup>E</sup>	640 <sup>D</sup>	504 <sup>C</sup>
Vegetables	x	x	x	F	719 <sup>C</sup>	832 <sup>B</sup>
Tobacco	0	0	0	0	x	x
Greenhouse, nursery and floriculture products	x	x	F	x	x	590 <sup>C</sup>
Forage crops (including seeds)	1,083 <sup>D</sup>	1,472 <sup>E</sup>	541 <sup>E</sup>	x	881 <sup>C</sup>	831 <sup>D</sup>
Other crops	x	0	0	0	172 <sup>E</sup>	73 <sup>E</sup>
Total other crops	1,333 <sup>D</sup>	1,654 <sup>E</sup>	4,474 <sup>C</sup>	x	3,196 <sup>B</sup>	2,868 <sup>B</sup>
<b>Total crop revenues</b>	<b>26,445<sup>C</sup></b>	<b>25,694<sup>C</sup></b>	<b>4,919<sup>C</sup></b>	<b>3,165<sup>C</sup></b>	<b>17,776<sup>A</sup></b>	<b>17,694<sup>B</sup></b>
Cattle	12,347 <sup>D</sup>	8,349 <sup>D</sup>	1,736 <sup>D</sup>	1,835 <sup>D</sup>	4,580 <sup>B</sup>	4,802 <sup>C</sup>
Hogs	x	x	728 <sup>E</sup>	F	10,522 <sup>B</sup>	9,855 <sup>C</sup>
Poultry and eggs	364,079 <sup>B</sup>	405,874 <sup>A</sup>	493,413 <sup>A</sup>	591,997 <sup>A</sup>	516,274 <sup>A</sup>	545,095 <sup>A</sup>
Dairy products and subsidies	x	x	4,211 <sup>D</sup>	4,814 <sup>C</sup>	x	x
Other livestock and products	1,288 <sup>D</sup>	F	F	118 <sup>E</sup>	x	x
<b>Total livestock and product revenues</b>	<b>379,405<sup>B</sup></b>	<b>420,142<sup>A</sup></b>	<b>500,424<sup>A</sup></b>	<b>599,432<sup>A</sup></b>	<b>537,959<sup>A</sup></b>	<b>569,393<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>3,632<sup>D</sup></b>	<b>5,547<sup>C</sup></b>	<b>1,071<sup>C</sup></b>	<b>2,049<sup>C</sup></b>	<b>4,569<sup>A</sup></b>	<b>5,983<sup>B</sup></b>
Custom work and machine rental	4,876 <sup>C</sup>	5,211 <sup>C</sup>	9,709 <sup>B</sup>	9,429 <sup>C</sup>	8,910 <sup>A</sup>	9,025 <sup>B</sup>
Rental income	3,185 <sup>E</sup>	2,847 <sup>C</sup>	4,638 <sup>C</sup>	3,553 <sup>C</sup>	2,885 <sup>B</sup>	3,702 <sup>B</sup>
Miscellaneous revenues	7,150 <sup>C</sup>	8,392 <sup>B</sup>	4,712 <sup>B</sup>	3,663 <sup>B</sup>	4,911 <sup>A</sup>	4,573 <sup>A</sup>
<b>Total other revenues</b>	<b>15,212<sup>C</sup></b>	<b>16,449<sup>B</sup></b>	<b>19,059<sup>B</sup></b>	<b>16,645<sup>B</sup></b>	<b>16,706<sup>A</sup></b>	<b>17,300<sup>A</sup></b>
<b>Total operating revenues</b>	<b>424,694<sup>B</sup></b>	<b>467,832<sup>A</sup></b>	<b>525,472<sup>A</sup></b>	<b>621,291<sup>A</sup></b>	<b>577,010<sup>A</sup></b>	<b>610,370<sup>A</sup></b>
	<b>Expenses - Average per Farm (\$)</b>					
Fertilizer and lime	6,879 <sup>C</sup>	7,040 <sup>C</sup>	575 <sup>B</sup>	417 <sup>B</sup>	3,553 <sup>B</sup>	3,486 <sup>B</sup>
Pesticides	3,286 <sup>C</sup>	3,533 <sup>C</sup>	x	362 <sup>C</sup>	1,971 <sup>A</sup>	1,941 <sup>B</sup>
Seed and plants	2,230 <sup>C</sup>	2,183 <sup>C</sup>	x	163 <sup>C</sup>	2,090 <sup>A</sup>	2,267 <sup>B</sup>
Other crop expenses	582 <sup>E</sup>	F	2,543 <sup>B</sup>	2,068 <sup>C</sup>	2,779 <sup>B</sup>	3,612 <sup>D</sup>
<b>Total crop expenses</b>	<b>12,976<sup>C</sup></b>	<b>13,579<sup>C</sup></b>	<b>3,849<sup>B</sup></b>	<b>3,009<sup>C</sup></b>	<b>10,394<sup>A</sup></b>	<b>11,307<sup>B</sup></b>
Cattle purchases	4,043 <sup>D</sup>	2,231 <sup>D</sup>	2,500 <sup>D</sup>	F	2,224 <sup>B</sup>	2,240 <sup>C</sup>
Hog purchases	x	x	x	F	2,778 <sup>B</sup>	2,583 <sup>C</sup>
Poultry and egg purchases	61,244 <sup>B</sup>	75,086 <sup>B</sup>	93,687 <sup>A</sup>	110,064 <sup>A</sup>	99,935 <sup>A</sup>	105,916 <sup>A</sup>
Other livestock purchases	825 <sup>E</sup>	159 <sup>D</sup>	x	x	641 <sup>B</sup>	x
Feed, supplements, straw and bedding	149,965 <sup>B</sup>	158,210 <sup>A</sup>	211,514 <sup>A</sup>	241,273 <sup>A</sup>	213,967 <sup>A</sup>	214,776 <sup>A</sup>
Veterinary fees, medicine and breeding fees	1,729 <sup>C</sup>	2,110 <sup>B</sup>	2,507 <sup>B</sup>	3,914 <sup>C</sup>	2,924 <sup>A</sup>	3,562 <sup>A</sup>
Other livestock expenses	x	x	136 <sup>E</sup>	x	229 <sup>B</sup>	x
<b>Total livestock expenses</b>	<b>217,879<sup>B</sup></b>	<b>238,742<sup>A</sup></b>	<b>310,529<sup>A</sup></b>	<b>356,395<sup>A</sup></b>	<b>322,697<sup>A</sup></b>	<b>330,287<sup>A</sup></b>
Small tools	766 <sup>C</sup>	529 <sup>B</sup>	340 <sup>B</sup>	306 <sup>B</sup>	476 <sup>A</sup>	457 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	5,918 <sup>B</sup>	6,722 <sup>A</sup>	3,120 <sup>A</sup>	3,593 <sup>A</sup>	5,237 <sup>A</sup>	6,224 <sup>A</sup>
Repairs, licenses and insurance	10,075 <sup>B</sup>	11,237 <sup>B</sup>	7,548 <sup>A</sup>	8,673 <sup>A</sup>	11,632 <sup>A</sup>	12,537 <sup>A</sup>
<b>Total machinery expenses</b>	<b>16,759<sup>B</sup></b>	<b>18,488<sup>A</sup></b>	<b>11,009<sup>A</sup></b>	<b>12,571<sup>A</sup></b>	<b>17,345<sup>A</sup></b>	<b>19,219<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	34,734 <sup>C</sup>	34,258 <sup>B</sup>	47,655 <sup>A</sup>	58,607 <sup>A</sup>	50,790 <sup>A</sup>	58,057 <sup>A</sup>
Rent	5,329 <sup>C</sup>	5,340 <sup>D</sup>	5,605 <sup>B</sup>	5,591 <sup>B</sup>	6,627 <sup>B</sup>	6,602 <sup>A</sup>
Insurance	5,307 <sup>B</sup>	5,192 <sup>B</sup>	4,151 <sup>A</sup>	5,027 <sup>B</sup>	5,485 <sup>A</sup>	5,939 <sup>A</sup>
Utilities	14,045 <sup>B</sup>	17,521 <sup>A</sup>	13,888 <sup>A</sup>	18,772 <sup>A</sup>	16,600 <sup>A</sup>	20,616 <sup>A</sup>
Custom work and machine rental	13,517 <sup>B</sup>	15,215 <sup>B</sup>	12,632 <sup>B</sup>	19,581 <sup>C</sup>	12,349 <sup>A</sup>	15,171 <sup>A</sup>
Net interest expenses	19,728 <sup>B</sup>	24,766 <sup>B</sup>	25,562 <sup>A</sup>	32,981 <sup>B</sup>	21,945 <sup>A</sup>	25,202 <sup>A</sup>
Net property taxes	1,823 <sup>B</sup>	1,811 <sup>B</sup>	2,567 <sup>A</sup>	3,038 <sup>A</sup>	2,759 <sup>A</sup>	2,755 <sup>A</sup>
Building and fence repairs	6,440 <sup>C</sup>	5,969 <sup>B</sup>	6,628 <sup>A</sup>	8,301 <sup>B</sup>	8,305 <sup>A</sup>	8,448 <sup>A</sup>
Marketing expenses	9,052 <sup>D</sup>	11,493 <sup>C</sup>	15,200 <sup>B</sup>	21,462 <sup>B</sup>	12,757 <sup>A</sup>	15,467 <sup>A</sup>
Miscellaneous expenses	11,750 <sup>B</sup>	13,372 <sup>B</sup>	10,426 <sup>A</sup>	10,359 <sup>A</sup>	15,860 <sup>A</sup>	16,655 <sup>A</sup>
<b>Total general expenses</b>	<b>121,725<sup>B</sup></b>	<b>134,938<sup>B</sup></b>	<b>144,315<sup>A</sup></b>	<b>183,720<sup>A</sup></b>	<b>153,477<sup>A</sup></b>	<b>174,910<sup>A</sup></b>
<b>Total operating expenses</b>	<b>369,340<sup>B</sup></b>	<b>405,747<sup>A</sup></b>	<b>469,702<sup>A</sup></b>	<b>555,696<sup>A</sup></b>	<b>503,912<sup>A</sup></b>	<b>535,723<sup>A</sup></b>
	<b>Net Operating Income - Average per Farm (\$)</b>					
<b>Net operating income</b>	<b>55,354</b>	<b>62,084</b>	<b>55,771</b>	<b>65,595</b>	<b>73,098</b>	<b>74,647</b>
Capital cost allowance (CCA)	33,740 <sup>B</sup>	38,697 <sup>B</sup>	30,298 <sup>A</sup>	42,475 <sup>B</sup>	32,459 <sup>A</sup>	35,758 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>21,614</b>	<b>23,387</b>	<b>25,473</b>	<b>23,120</b>	<b>40,639</b>	<b>38,889</b>
	<b>Operating Margins per Dollar of Revenue</b>					
Operating margin	0.13	0.13	0.11	0.11	0.13	0.12
Operating margin (after CCA)	0.05	0.05	0.05	0.04	0.07	0.06



Table 3.26

## Average Operating Revenues and Expenses for Poultry and Egg Production by Revenue Class, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of farms</b>	725 <sup>C</sup>	230 <sup>D</sup>	625 <sup>B</sup>	1,170 <sup>A</sup>	1,525 <sup>A</sup>	4,275 <sup>A</sup>
<b>Distribution by revenue class (%)</b>	17.0	5.4	14.6	27.4	35.7	100.0
<b>Revenues - Average per Farm (\$)</b>						
Total grains and oilseeds	228 <sup>D</sup>	532 <sup>E</sup>	7,408 <sup>D</sup>	15,324 <sup>B</sup>	26,621 <sup>B</sup>	14,826 <sup>B</sup>
Potatoes	F	0	x	x	0	x
Fruits	106 <sup>E</sup>	x	x	475 <sup>E</sup>	908 <sup>D</sup>	504 <sup>C</sup>
Vegetables	79 <sup>C</sup>	x	177 <sup>E</sup>	403 <sup>E</sup>	1,899 <sup>B</sup>	832 <sup>B</sup>
Tobacco	0	0	0	x	0	x
Greenhouse, nursery and floriculture products	x	0	x	F	1,503 <sup>D</sup>	590 <sup>C</sup>
Forage crops (including seeds)	193 <sup>E</sup>	F	F	F	1,051 <sup>D</sup>	831 <sup>D</sup>
Other crops	x	x	x	x	97 <sup>E</sup>	73 <sup>E</sup>
Total other crops	396 <sup>D</sup>	664 <sup>D</sup>	1,067 <sup>D</sup>	2,427 <sup>E</sup>	5,458 <sup>B</sup>	2,868 <sup>B</sup>
<b>Total crop revenues</b>	<b>624<sup>D</sup></b>	<b>1,196<sup>D</sup></b>	<b>8,475<sup>D</sup></b>	<b>17,751<sup>B</sup></b>	<b>32,079<sup>B</sup></b>	<b>17,694<sup>B</sup></b>
Cattle	444 <sup>C</sup>	F	2,176 <sup>D</sup>	4,836 <sup>C</sup>	8,167 <sup>C</sup>	4,802 <sup>C</sup>
Hogs	F	227 <sup>E</sup>	F	2,716 <sup>D</sup>	24,952 <sup>C</sup>	9,855 <sup>C</sup>
Poultry and eggs	14,501 <sup>B</sup>	57,866 <sup>A</sup>	153,482 <sup>A</sup>	321,478 <sup>A</sup>	1,204,300 <sup>A</sup>	545,095 <sup>A</sup>
Dairy products and subsidies	F	F	x	F	x	x
Other livestock and products	F	F	x	508 <sup>E</sup>	x	x
<b>Total livestock and product revenues</b>	<b>15,570<sup>B</sup></b>	<b>62,134<sup>A</sup></b>	<b>157,942<sup>A</sup></b>	<b>331,506<sup>A</sup></b>	<b>1,261,799<sup>A</sup></b>	<b>569,393<sup>A</sup></b>
<b>Program payments and insurance proceeds</b>	<b>796<sup>E</sup></b>	<b>982<sup>E</sup></b>	<b>2,708<sup>D</sup></b>	<b>4,640<sup>B</sup></b>	<b>11,591<sup>B</sup></b>	<b>5,983<sup>B</sup></b>
Custom work and machine rental	F	2,358 <sup>D</sup>	4,294 <sup>E</sup>	6,367 <sup>C</sup>	16,969 <sup>B</sup>	9,025 <sup>B</sup>
Rental income	104 <sup>D</sup>	F	F	2,026 <sup>D</sup>	7,512 <sup>B</sup>	3,702 <sup>B</sup>
Miscellaneous revenues	1,827 <sup>D</sup>	890 <sup>E</sup>	2,835 <sup>C</sup>	4,039 <sup>B</sup>	7,563 <sup>A</sup>	4,573 <sup>A</sup>
<b>Total other revenues</b>	<b>4,769<sup>E</sup></b>	<b>6,126<sup>E</sup></b>	<b>9,165<sup>D</sup></b>	<b>12,432<sup>B</sup></b>	<b>32,043<sup>A</sup></b>	<b>17,300<sup>A</sup></b>
<b>Total operating revenues</b>	<b>21,759<sup>B</sup></b>	<b>70,438<sup>A</sup></b>	<b>178,289<sup>A</sup></b>	<b>366,329<sup>A</sup></b>	<b>1,337,512<sup>A</sup></b>	<b>610,370<sup>A</sup></b>
<b>Expenses - Average per Farm (\$)</b>						
Fertilizer and lime	142 <sup>D</sup>	F	2,258 <sup>C</sup>	3,807 <sup>B</sup>	5,806 <sup>B</sup>	3,486 <sup>B</sup>
Pesticides	62 <sup>E</sup>	F	763 <sup>C</sup>	1,929 <sup>C</sup>	3,588 <sup>B</sup>	1,941 <sup>B</sup>
Seed and plants	164 <sup>D</sup>	234 <sup>E</sup>	1,159 <sup>D</sup>	2,475 <sup>C</sup>	3,875 <sup>B</sup>	2,267 <sup>B</sup>
Other crop expenses	47 <sup>C</sup>	F	351 <sup>D</sup>	1,035 <sup>E</sup>	9,127 <sup>D</sup>	3,612 <sup>D</sup>
<b>Total crop expenses</b>	<b>415<sup>C</sup></b>	<b>1,209<sup>D</sup></b>	<b>4,531<sup>C</sup></b>	<b>9,246<sup>B</sup></b>	<b>22,396<sup>B</sup></b>	<b>11,307<sup>B</sup></b>
Cattle purchases	29 <sup>C</sup>	F	574 <sup>D</sup>	2,707 <sup>D</sup>	3,926 <sup>D</sup>	2,240 <sup>C</sup>
Hog purchases	F	x	F	605 <sup>D</sup>	x	2,583 <sup>C</sup>
Poultry and egg purchases	1,718 <sup>D</sup>	8,248 <sup>D</sup>	25,305 <sup>B</sup>	58,983 <sup>A</sup>	239,508 <sup>A</sup>	105,916 <sup>A</sup>
Other livestock purchases	111 <sup>E</sup>	x	x	F	x	x
Feed, supplements, straw and bedding	5,499 <sup>C</sup>	16,888 <sup>C</sup>	52,194 <sup>A</sup>	123,621 <sup>A</sup>	481,248 <sup>A</sup>	214,776 <sup>A</sup>
Veterinary fees, medicine and breeding fees	F	F	930 <sup>E</sup>	1,295 <sup>B</sup>	8,313 <sup>A</sup>	3,562 <sup>A</sup>
Other livestock expenses	0	0	x	F	894 <sup>B</sup>	x
<b>Total livestock expenses</b>	<b>7,744<sup>C</sup></b>	<b>26,371<sup>C</sup></b>	<b>79,651<sup>B</sup></b>	<b>187,572<sup>A</sup></b>	<b>742,545<sup>A</sup></b>	<b>330,287<sup>A</sup></b>
Small tools	452 <sup>E</sup>	F	429 <sup>C</sup>	586 <sup>B</sup>	377 <sup>B</sup>	457 <sup>B</sup>
Net fuel expenses, machinery, truck and auto	2,316 <sup>D</sup>	3,065 <sup>D</sup>	3,681 <sup>B</sup>	5,610 <sup>A</sup>	10,083 <sup>A</sup>	6,224 <sup>A</sup>
Repairs, licenses and insurance	2,021 <sup>E</sup>	1,596 <sup>C</sup>	5,077 <sup>B</sup>	7,939 <sup>B</sup>	25,801 <sup>A</sup>	12,537 <sup>A</sup>
<b>Total machinery expenses</b>	<b>4,788<sup>D</sup></b>	<b>5,092<sup>D</sup></b>	<b>9,188<sup>B</sup></b>	<b>14,135<sup>A</sup></b>	<b>36,260<sup>A</sup></b>	<b>19,219<sup>A</sup></b>
Salaries (including CPP, QPP, EI)	1,007 <sup>E</sup>	F	8,221 <sup>C</sup>	20,381 <sup>B</sup>	141,274 <sup>A</sup>	58,057 <sup>A</sup>
Rent	155 <sup>D</sup>	388 <sup>E</sup>	2,054 <sup>D</sup>	3,955 <sup>C</sup>	14,515 <sup>A</sup>	6,602 <sup>A</sup>
Insurance	917 <sup>D</sup>	1,372 <sup>E</sup>	2,384 <sup>B</sup>	4,637 <sup>B</sup>	11,484 <sup>A</sup>	5,939 <sup>A</sup>
Utilities	1,302 <sup>D</sup>	4,639 <sup>D</sup>	8,698 <sup>B</sup>	14,558 <sup>A</sup>	41,788 <sup>A</sup>	20,616 <sup>A</sup>
Custom work and machine rental	826 <sup>D</sup>	2,489 <sup>D</sup>	5,907 <sup>D</sup>	10,154 <sup>B</sup>	31,586 <sup>A</sup>	15,171 <sup>A</sup>
Net interest expenses	2,433 <sup>D</sup>	4,168 <sup>D</sup>	12,121 <sup>C</sup>	19,518 <sup>B</sup>	48,980 <sup>A</sup>	25,202 <sup>A</sup>
Net property taxes	557 <sup>C</sup>	1,088 <sup>E</sup>	1,661 <sup>B</sup>	2,222 <sup>A</sup>	4,914 <sup>A</sup>	2,755 <sup>A</sup>
Building and fence repairs	1,177 <sup>D</sup>	1,762 <sup>E</sup>	3,569 <sup>B</sup>	5,522 <sup>A</sup>	17,177 <sup>A</sup>	8,448 <sup>A</sup>
Marketing expenses	F	F	3,390 <sup>D</sup>	7,099 <sup>B</sup>	36,263 <sup>A</sup>	15,467 <sup>A</sup>
Miscellaneous expenses	1,851 <sup>B</sup>	4,964 <sup>D</sup>	7,711 <sup>B</sup>	10,825 <sup>A</sup>	33,631 <sup>A</sup>	16,655 <sup>A</sup>
<b>Total general expenses</b>	<b>10,387<sup>C</sup></b>	<b>36,493<sup>E</sup></b>	<b>55,715<sup>A</sup></b>	<b>98,871<sup>A</sup></b>	<b>381,612<sup>A</sup></b>	<b>174,910<sup>A</sup></b>
<b>Total operating expenses</b>	<b>23,335<sup>B</sup></b>	<b>69,165<sup>D</sup></b>	<b>149,084<sup>A</sup></b>	<b>309,824<sup>A</sup></b>	<b>1,182,813<sup>A</sup></b>	<b>535,723<sup>A</sup></b>
<b>Net Operating Income - Average per Farm (\$)</b>						
<b>Net operating income</b>	<b>-1,576</b>	<b>1,273</b>	<b>29,205</b>	<b>56,505</b>	<b>154,699</b>	<b>74,647</b>
Capital cost allowance (CCA)	2,632 <sup>D</sup>	6,211 <sup>C</sup>	13,037 <sup>B</sup>	25,768 <sup>A</sup>	73,028 <sup>A</sup>	35,758 <sup>A</sup>
<b>Net operating income (after CCA)</b>	<b>-4,208</b>	<b>-4,938</b>	<b>16,168</b>	<b>30,736</b>	<b>81,671</b>	<b>38,889</b>
<b>Operating Margins per Dollar of Revenue</b>						
Operating margin	-0.07	0.02	0.16	0.15	0.12	0.12
Operating margin (after CCA)	-0.19	-0.07	0.09	0.08	0.06	0.06



Table 3.27

Poultry and Egg Production by Degree of Specialization<sup>1</sup> and Revenue Class, Canada, 2000

Revenue Class	Degree of Specialization				Total
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	
<b>\$10,000–\$49,999</b>					
Number of farms	225 <sup>E</sup>	70 <sup>E</sup>	100 <sup>E</sup>	325 <sup>D</sup>	725 <sup>C</sup>
Average total agricultural sales (\$)	10,732 <sup>D</sup>	18,628 <sup>B</sup>	19,571 <sup>D</sup>	18,498 <sup>B</sup>	16,194 <sup>B</sup>
Average program payments and insurance proceeds (\$)	395 <sup>E</sup>	x	1,742 <sup>E</sup>	F	796 <sup>E</sup>
Average total operating revenues (\$)	18,523 <sup>B</sup>	23,273 <sup>B</sup>	26,161 <sup>C</sup>	22,417 <sup>B</sup>	21,759 <sup>B</sup>
Average net operating income (\$)	-5,883	-424	-12,470	4,311	-1,576
Average agricultural sales from primary activity (\$)	6,625 <sup>D</sup>	16,002 <sup>B</sup>	18,543 <sup>D</sup>	18,498 <sup>B</sup>	14,501 <sup>B</sup>
Primary commodity (% of total agricultural sales)	61.7	85.9	94.7	100.0	89.5
Secondary commodity (% of total agricultural sales)	11.4	F	F	...	2.7
Secondary commodity (name)	Cattle	F	F	...	Cattle
<b>\$50,000–\$99,999</b>					
Number of farms	F	x	x	155 <sup>D</sup>	230 <sup>D</sup>
Average total agricultural sales (\$)	F	x	x	61,669 <sup>B</sup>	63,331 <sup>A</sup>
Average program payments and insurance proceeds (\$)	F	x	x	748 <sup>E</sup>	982 <sup>E</sup>
Average total operating revenues (\$)	F	x	x	68,777 <sup>A</sup>	70,438 <sup>A</sup>
Average net operating income (\$)	F	x	x	16,078	1,273
Average agricultural sales from primary activity (\$)	F	x	x	61,669 <sup>B</sup>	57,866 <sup>A</sup>
Primary commodity (% of total agricultural sales)	F	x	x	100.0	91.4
Secondary commodity (% of total agricultural sales)	F	x	x	...	F
Secondary commodity (name)	F	x	x	...	F
<b>\$100,000–\$249,999</b>					
Number of farms	75 <sup>D</sup>	85 <sup>D</sup>	115 <sup>D</sup>	345 <sup>C</sup>	625 <sup>B</sup>
Average total agricultural sales (\$)	153,924 <sup>A</sup>	168,586 <sup>A</sup>	172,480 <sup>A</sup>	166,565 <sup>A</sup>	166,417 <sup>A</sup>
Average program payments and insurance proceeds (\$)	7,919 <sup>D</sup>	3,985 <sup>E</sup>	2,063 <sup>D</sup>	1,460 <sup>E</sup>	2,708 <sup>D</sup>
Average total operating revenues (\$)	171,746 <sup>A</sup>	179,178 <sup>A</sup>	184,160 <sup>A</sup>	177,518 <sup>A</sup>	178,289 <sup>A</sup>
Average net operating income (\$)	33,803	24,029	23,929	31,281	29,205
Average agricultural sales from primary activity (\$)	96,694 <sup>A</sup>	137,219 <sup>A</sup>	163,775 <sup>A</sup>	166,565 <sup>A</sup>	153,482 <sup>A</sup>
Primary commodity (% of total agricultural sales)	62.8	81.4	95.0	100.0	92.2
Secondary commodity (% of total agricultural sales)	18.5	12.9	2.9	...	4.5
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>\$250,000–\$499,999</b>					
Number of farms	165 <sup>C</sup>	110 <sup>C</sup>	300 <sup>C</sup>	590 <sup>B</sup>	1,170 <sup>A</sup>
Average total agricultural sales (\$)	356,143 <sup>A</sup>	370,646 <sup>A</sup>	348,024 <sup>A</sup>	344,008 <sup>A</sup>	349,257 <sup>A</sup>
Average program payments and insurance proceeds (\$)	12,445 <sup>D</sup>	8,177 <sup>C</sup>	4,536 <sup>D</sup>	1,848 <sup>D</sup>	4,640 <sup>B</sup>
Average total operating revenues (\$)	382,434 <sup>A</sup>	394,179 <sup>A</sup>	365,949 <sup>A</sup>	356,863 <sup>A</sup>	366,329 <sup>A</sup>
Average net operating income (\$)	66,521	77,299	55,700	50,267	56,505
Average agricultural sales from primary activity (\$)	227,203 <sup>A</sup>	304,633 <sup>A</sup>	335,289 <sup>A</sup>	344,008 <sup>A</sup>	321,478 <sup>A</sup>
Primary commodity (% of total agricultural sales)	63.8	82.2	96.3	100.0	92.0
Secondary commodity (% of total agricultural sales)	18.2	12.4	2.0	...	4.4
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>\$500,000 and over</b>					
Number of farms	150 <sup>B</sup>	160 <sup>B</sup>	310 <sup>B</sup>	910 <sup>A</sup>	1,525 <sup>A</sup>
Average total agricultural sales (\$)	1,383,027 <sup>B</sup>	1,471,280 <sup>B</sup>	1,199,972 <sup>A</sup>	1,279,984 <sup>A</sup>	1,293,878 <sup>A</sup>
Average program payments and insurance proceeds (\$)	32,142 <sup>C</sup>	31,030 <sup>C</sup>	11,947 <sup>B</sup>	4,746 <sup>B</sup>	11,591 <sup>B</sup>
Average total operating revenues (\$)	1,457,691 <sup>B</sup>	1,559,903 <sup>B</sup>	1,244,124 <sup>A</sup>	1,310,582 <sup>A</sup>	1,337,512 <sup>A</sup>
Average net operating income (\$)	243,556	103,681	161,406	146,778	154,699
Average agricultural sales from primary activity (\$)	833,869 <sup>B</sup>	1,197,506 <sup>B</sup>	1,162,473 <sup>A</sup>	1,279,984 <sup>A</sup>	1,204,300 <sup>A</sup>
Primary commodity (% of total agricultural sales)	60.3	81.4	96.9	100.0	93.1
Secondary commodity (% of total agricultural sales)	10.8	8.8	1.8	...	2.1
Secondary commodity (name)	Hogs	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds
<b>Total</b>					
Number of farms	675 <sup>C</sup>	435 <sup>B</sup>	830 <sup>B</sup>	2,330 <sup>A</sup>	4,275 <sup>A</sup>
Average total agricultural sales (\$)	416,484 <sup>C</sup>	663,992 <sup>B</sup>	596,433 <sup>A</sup>	619,136 <sup>A</sup>	587,087 <sup>A</sup>
Average program payments and insurance proceeds (\$)	11,178 <sup>C</sup>	14,154 <sup>C</sup>	6,610 <sup>B</sup>	2,718 <sup>B</sup>	5,983 <sup>B</sup>
Average total operating revenues (\$)	444,435 <sup>C</sup>	704,976 <sup>B</sup>	621,807 <sup>A</sup>	637,006 <sup>A</sup>	610,370 <sup>A</sup>
Average net operating income (\$)	67,843	61,858	81,899	76,447	74,647
Average agricultural sales from primary activity (\$)	255,226 <sup>C</sup>	541,348 <sup>B</sup>	576,595 <sup>A</sup>	619,136 <sup>A</sup>	545,095 <sup>A</sup>
Primary commodity (% of total agricultural sales)	61.3	81.5	96.7	100.0	92.8
Secondary commodity (% of total agricultural sales)	9.4	9.5	1.9	...	2.5
Secondary commodity (name)	Grains & oilseeds	Grains & oilseeds	Grains & oilseeds	...	Grains & oilseeds

<sup>1</sup> Percent of total sales derived from poultry and eggs.

**Table 4.1****Financial Performance Indicators of Farms by Province, 1998 to 2000**

Financial Ratios	Newfoundland and Labrador			Prince Edward Island			Nova Scotia			New Brunswick		
	1998	1999	2000	1998	1999	2000	1998	1999	2000	1998	1999	2000
<b>Profitability ratios</b>												
Operating profit margin (%)	6.44	6.74	8.93	13.73	15.48	14.27	13.78	16.54	16.05	14.66	16.51	13.68
Operating profit margin (excluding interest expenses) (%)	9.71	11.07	13.52	20.89	22.33	21.40	19.14	22.03	21.54	19.82	21.56	19.52
<b>Solvency ratio</b>												
Interest coverage	2.97	2.56	2.95	2.92	3.26	3.00	3.57	4.01	3.93	3.84	4.26	3.34

Financial Ratios	Quebec			Ontario			Manitoba			Saskatchewan		
	1998	1999	2000	1998	1999	2000	1998	1999	2000	1998	1999	2000
<b>Profitability ratios</b>												
Operating profit margin (%)	17.43	17.42	16.43	14.19	13.55	13.43	14.47	13.51	13.94	20.97	16.64	17.41
Operating profit margin (excluding interest expenses) (%)	23.47	23.81	22.87	19.58	19.02	18.96	19.57	19.06	19.56	26.29	22.51	23.20
<b>Solvency ratio</b>												
Interest coverage	3.88	3.72	3.55	3.63	3.47	3.43	3.84	3.44	3.48	4.94	3.83	4.01

Financial Ratios	Alberta			British Columbia			Canada		
	1998	1999	2000	1998	1999	2000	1998	1999	2000
<b>Profitability ratios</b>									
Operating profit margin (%)	13.19	11.59	12.24	9.22	10.26	11.99	15.31	14.00	14.21
Operating profit margin (excluding interest expenses) (%)	18.09	16.78	16.95	15.23	16.65	18.34	20.69	19.68	19.77
<b>Solvency ratio</b>									
Interest coverage	3.69	3.23	3.60	2.54	2.61	2.89	3.85	3.47	3.55

**Table 4.2****Financial Performance Indicators of Farms by Farm Type, Canada, 1998 to 2000**

Financial Ratios	Oilseed and Grain Farming			Potato Farming			Other Vegetable (except Potato) and Melon Farming			Fruit and Tree Nut Farming		
	1998	1999	2000	1998	1999	2000	1998	1999	2000	1998	1999	2000
<b>Profitability ratios</b>												
Operating profit margin (%)	22.46	19.29	19.50	15.54	16.26	15.70	17.24	16.04	14.46	11.38	14.59	10.67
Operating profit margin (excluding interest expenses) (%)	28.34	25.76	25.98	21.28	22.08	21.66	21.27	20.40	18.69	18.06	21.75	18.09
<b>Solvency ratio</b>												
Interest coverage	4.82	3.98	4.01	3.71	3.80	3.63	5.28	4.69	4.42	2.70	3.04	2.44

Financial Ratios	Greenhouse, Nursery and Floriculture Production			Other Crop Farming			Beef Cattle Ranching and Farming, including Feedlots			Dairy Cattle and Milk Production		
	1998	1999	2000	1998	1999	2000	1998	1999	2000	1998	1999	2000
<b>Profitability ratios</b>												
Operating profit margin (%)	12.33	12.43	11.79	20.33	18.10	17.68	6.66	6.66	6.79	24.85	25.67	25.42
Operating profit margin (excluding interest expenses) (%)	16.20	16.09	15.47	26.31	24.80	24.13	11.03	11.13	11.00	32.58	34.05	34.49
<b>Solvency ratio</b>												
Interest coverage	4.19	4.39	4.21	4.40	3.70	3.74	2.52	2.49	2.62	4.21	4.06	3.80

Financial Ratios	Hog and Pig Farming			Poultry and Egg Production			Other Animal Production			Total		
	1998	1999	2000	1998	1999	2000	1998	1999	2000	1998	1999	2000
<b>Profitability ratios</b>												
Operating profit margin (%)	4.59	5.69	12.16	12.76	12.67	12.23	10.80	8.48	11.71	15.31	14.00	14.21
Operating profit margin (excluding interest expenses) (%)	9.73	11.42	17.01	16.39	16.47	16.36	15.43	13.35	16.93	20.69	19.68	19.77
<b>Solvency ratio</b>												
Interest coverage	1.89	1.99	3.51	4.51	4.33	3.96	3.33	2.74	3.24	3.85	3.47	3.55

**Table 4.3****Financial Performance Indicators of Farms by Province and by Quartile, 2000**

Financial Ratios	Newfoundland and Labrador			Prince Edward Island			Nova Scotia			New Brunswick		
	Quartile Boundaries <sup>1</sup>											
	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1
	75%	50%	25%	75%	50%	25%	75%	50%	25%	75%	50%	25%
<b>Profitability ratios</b>												
Operating profit margin (%)	22.00	10.80	-5.85	30.22	14.95	-1.16	39.30	22.04	2.51	32.15	16.63	0.21
Operating profit margin (excluding interest expenses) (%)	26.91	15.02	-1.88	36.10	21.84	5.31	44.28	26.79	7.88	38.36	22.50	5.14
<b>Solvency ratio</b>												
Interest coverage	10.71	2.90	-0.06	8.23	2.88	0.84	8.92	3.66	1.15	9.76	3.30	1.06

Financial Ratios	Quebec			Ontario			Manitoba			Saskatchewan		
	Quartile Boundaries <sup>1</sup>											
	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1
	75%	50%	25%	75%	50%	25%	75%	50%	25%	75%	50%	25%
<b>Profitability ratios</b>												
Operating profit margin (%)	34.97	22.67	7.74	31.30	14.40	-7.76	32.34	16.54	-0.97	36.56	20.32	2.25
Operating profit margin (excluding interest expenses) (%)	43.39	31.17	15.06	37.81	20.65	0.24	38.08	22.49	5.69	41.52	26.02	9.18
<b>Solvency ratio</b>												
Interest coverage	8.18	3.69	1.81	8.86	2.75	0.18	8.52	3.17	0.66	9.75	3.64	1.06

Financial Ratios	Alberta			British Columbia			Canada		
	Quartile Boundaries <sup>1</sup>								
	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1
	75%	50%	25%	75%	50%	25%	75%	50%	25%
<b>Profitability ratios</b>									
Operating profit margin (%)	39.79	20.82	-1.18	31.21	11.94	-12.82	35.37	18.75	-0.49
Operating profit margin (excluding interest expenses) (%)	45.20	27.34	5.97	37.60	18.95	-4.35	41.37	25.19	6.13
<b>Solvency ratio</b>									
Interest coverage	11.10	3.41	0.58	11.03	2.54	-0.23	9.40	3.33	0.82

<sup>1</sup> Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from the best to worst. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the better of the three, 75% of the ratios are worse than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are worse than this ratio. Q1 - 25% is the worst of the three, 25% of the ratios are worse than this ratio.

Table 4.4

## Financial Performance Indicators of Farms by Farm Type and by Quartile, Canada, 2000

Financial Ratios	Oilseed and Grain Farming			Potato Farming			Other Vegetable (except Potato) and Melon Farming			Fruit and Tree Nut Farming		
	Quartile Boundaries <sup>1</sup>											
	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1
	75%	50%	25%	75%	50%	25%	75%	50%	25%	75%	50%	25%
<b>Profitability ratios</b>												
Operating profit margin (%)	37.66	20.98	3.31	29.07	17.02	2.73	33.10	17.68	4.64	30.52	11.98	-7.87
Operating profit margin (excluding interest expenses) (%)	42.60	27.05	10.58	34.74	22.91	10.69	36.99	23.06	8.15	36.01	17.20	-0.29
<b>Solvency ratio</b>												
Interest coverage	10.36	3.65	1.13	8.72	3.36	1.00	10.92	4.23	1.58	9.90	2.54	-0.06

Financial Ratios	Greenhouse, Nursery and Floriculture Production			Other Crop Farming			Beef Cattle Ranching and Farming, including Feedlots			Dairy Cattle and Milk Production		
	Quartile Boundaries <sup>1</sup>											
	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1
	75%	50%	25%	75%	50%	25%	75%	50%	25%	75%	50%	25%
<b>Profitability ratios</b>												
Operating profit margin (%)	27.67	12.40	1.54	39.29	19.10	-4.26	34.67	14.16	-8.97	37.00	27.68	18.84
Operating profit margin (excluding interest expenses) (%)	32.40	17.37	5.91	45.73	27.50	6.77	40.51	20.32	-1.90	45.12	36.72	27.35
<b>Solvency ratio</b>												
Interest coverage	10.31	3.59	1.04	10.12	2.90	0.41	8.96	2.72	-0.29	8.86	4.27	2.64

Financial Ratios	Hog and Pig Farming			Poultry and Egg Production			Other Animal Production			Total		
	Quartile Boundaries <sup>1</sup>											
	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1	Q3	Q2	Q1
	75%	50%	25%	75%	50%	25%	75%	50%	25%	75%	50%	25%
<b>Profitability ratios</b>												
Operating profit margin (%)	26.25	16.04	5.51	23.73	14.03	5.54	26.64	3.53	-39.02	35.37	18.75	-0.49
Operating profit margin (excluding interest expenses) (%)	32.69	21.88	10.95	28.85	19.41	10.68	34.60	11.82	-28.52	41.37	25.19	6.13
<b>Solvency ratio</b>												
Interest coverage	8.17	3.47	1.84	13.84	3.81	1.75	6.26	1.45	-1.99	9.40	3.33	0.82

<sup>1</sup> Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from the best to worst. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the better of the three, 75% of the ratios are worse than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are worse than this ratio. Q1 - 25% is the worst of the three, 25% of the ratios are worse than this ratio.

Table 5.1

## Off-Farm Income and Net Operating Income of Operators by Province, Incorporated and Unincorporated Sectors, 1996 to 2000

		1996	1997	1998	1999	2000
<b>Canada</b>						
Number of operators	Number	298,330 <sup>A</sup>	304,170 <sup>A</sup>	296,760 <sup>A</sup>	295,430 <sup>A</sup>	292,100 <sup>A</sup>
Number of farms	Number	234,110 <sup>A</sup>	236,880 <sup>A</sup>	229,950 <sup>A</sup>	226,340 <sup>A</sup>	224,330 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>5,987,432<sup>A</sup></b>	<b>6,374,945<sup>A</sup></b>	<b>6,593,883<sup>A</sup></b>	<b>6,856,862<sup>A</sup></b>	<b>7,143,268<sup>A</sup></b>
Average per operator	\$	20,070 <sup>A</sup>	20,958 <sup>A</sup>	22,220 <sup>A</sup>	23,210 <sup>A</sup>	24,455 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>5,408,545</b>	<b>5,463,392</b>	<b>5,269,443</b>	<b>4,963,088</b>	<b>5,579,936</b>
Average per operator	\$	18,129	17,962	17,757	16,800	19,103
<b>Total income of operators</b>	\$'000	<b>11,395,976</b>	<b>11,838,337</b>	<b>11,863,325</b>	<b>11,819,949</b>	<b>12,723,204</b>
Average per operator	\$	38,199	38,920	39,976	40,009	43,558
Off-farm income as a percentage of total income	%	52.5	53.9	55.6	58.0	56.1
<b>Newfoundland and Labrador</b>						
Number of operators	Number	340 <sup>A</sup>	410 <sup>A</sup>	390 <sup>A</sup>	350 <sup>A</sup>	380 <sup>A</sup>
Number of farms	Number	250 <sup>A</sup>	285 <sup>A</sup>	270 <sup>A</sup>	250 <sup>A</sup>	255 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>7,966<sup>A</sup></b>	<b>8,935<sup>A</sup></b>	<b>9,205<sup>A</sup></b>	<b>8,810<sup>A</sup></b>	<b>10,499<sup>A</sup></b>
Average per operator	\$	23,429 <sup>B</sup>	21,793 <sup>A</sup>	23,602 <sup>A</sup>	25,171 <sup>A</sup>	27,629 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>4,927</b>	<b>5,814</b>	<b>4,314</b>	<b>4,616</b>	<b>6,059</b>
Average per operator	\$	14,492	14,181	11,061	13,188	15,946
<b>Total income of operators</b>	\$'000	<b>12,893</b>	<b>14,750</b>	<b>13,519</b>	<b>13,426</b>	<b>16,558</b>
Average per operator	\$	37,921	35,975	34,663	38,359	43,575
Off-farm income as a percentage of total income	%	61.8	60.6	68.1	65.6	63.4
<b>Prince Edward Island</b>						
Number of operators	Number	2,090 <sup>A</sup>	2,110 <sup>A</sup>	2,030 <sup>A</sup>	2,010 <sup>A</sup>	1,960 <sup>A</sup>
Number of farms	Number	1,670 <sup>A</sup>	1,680 <sup>A</sup>	1,600 <sup>A</sup>	1,570 <sup>A</sup>	1,515 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>33,490<sup>A</sup></b>	<b>37,741<sup>A</sup></b>	<b>38,490<sup>A</sup></b>	<b>40,944<sup>A</sup></b>	<b>41,172<sup>A</sup></b>
Average per operator	\$	16,024 <sup>A</sup>	17,887 <sup>A</sup>	18,961 <sup>A</sup>	20,370 <sup>A</sup>	21,006 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>48,391</b>	<b>35,231</b>	<b>46,229</b>	<b>57,971</b>	<b>56,359</b>
Average per operator	\$	23,153	16,697	22,773	28,841	28,755
<b>Total income of operators</b>	\$'000	<b>81,880</b>	<b>72,971</b>	<b>84,719</b>	<b>98,914</b>	<b>97,531</b>
Average per operator	\$	39,177	34,584	41,733	49,211	49,760
Off-farm income as a percentage of total income	%	40.9	51.7	45.4	41.4	42.2
<b>Nova Scotia</b>						
Number of operators	Number	2,910 <sup>A</sup>	2,950 <sup>A</sup>	2,940 <sup>A</sup>	3,040 <sup>A</sup>	3,080 <sup>A</sup>
Number of farms	Number	2,305 <sup>A</sup>	2,310 <sup>A</sup>	2,310 <sup>A</sup>	2,395 <sup>A</sup>	2,390 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>55,907<sup>A</sup></b>	<b>61,185<sup>A</sup></b>	<b>60,169<sup>A</sup></b>	<b>67,390<sup>A</sup></b>	<b>72,662<sup>A</sup></b>
Average per operator	\$	19,212 <sup>A</sup>	20,741 <sup>A</sup>	20,466 <sup>A</sup>	22,168 <sup>A</sup>	23,592 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>55,267</b>	<b>49,139</b>	<b>53,089</b>	<b>71,585</b>	<b>74,600</b>
Average per operator	\$	18,992	16,657	18,057	23,548	24,221
<b>Total income of operators</b>	\$'000	<b>111,174</b>	<b>110,324</b>	<b>113,258</b>	<b>138,974</b>	<b>147,263</b>
Average per operator	\$	38,204	37,398	38,523	45,715	47,813
Off-farm income as a percentage of total income	%	50.3	55.5	53.1	48.5	49.3



Table 5.1

Off-Farm Income and Net Operating Income of Operators by Province, Incorporated and Unincorporated Sectors, 1996 to 2000  
(continued)

		1996	1997	1998	1999	2000
<b>New Brunswick</b>						
Number of operators	Number	2,310 <sup>A</sup>	2,430 <sup>A</sup>	2,420 <sup>A</sup>	2,380 <sup>A</sup>	2,310 <sup>A</sup>
Number of farms	Number	1,840 <sup>A</sup>	1,920 <sup>A</sup>	1,865 <sup>A</sup>	1,895 <sup>A</sup>	1,850 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>46,529<sup>A</sup></b>	<b>50,272<sup>A</sup></b>	<b>51,650<sup>A</sup></b>	<b>55,724<sup>A</sup></b>	<b>60,136<sup>A</sup></b>
Average per operator	\$	20,143 <sup>A</sup>	20,688 <sup>A</sup>	21,343 <sup>A</sup>	23,414 <sup>A</sup>	26,033 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>43,131</b>	<b>40,657</b>	<b>51,560</b>	<b>65,265</b>	<b>57,359</b>
Average per operator	\$	18,671	16,731	21,306	27,422	24,831
<b>Total income of operators</b>	\$'000	<b>89,660</b>	<b>90,929</b>	<b>103,210</b>	<b>120,989</b>	<b>117,495</b>
Average per operator	\$	38,814	37,419	42,649	50,836	50,863
Off-farm income as a percentage of total income	%	51.9	55.3	50.0	46.1	51.2
<b>Quebec</b>						
Number of operators	Number	43,000 <sup>A</sup>	43,140 <sup>A</sup>	42,150 <sup>A</sup>	41,820 <sup>A</sup>	41,900 <sup>A</sup>
Number of farms	Number	29,375 <sup>A</sup>	29,395 <sup>A</sup>	28,355 <sup>A</sup>	27,640 <sup>A</sup>	27,460 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>624,619<sup>A</sup></b>	<b>639,368<sup>A</sup></b>	<b>644,785<sup>A</sup></b>	<b>681,084<sup>A</sup></b>	<b>727,573<sup>A</sup></b>
Average per operator	\$	14,526 <sup>A</sup>	14,821 <sup>A</sup>	15,297 <sup>A</sup>	16,286 <sup>A</sup>	17,365 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>797,290</b>	<b>837,177</b>	<b>923,617</b>	<b>984,071</b>	<b>1,066,973</b>
Average per operator	\$	18,542	19,406	21,913	23,531	25,465
<b>Total income of operators</b>	\$'000	<b>1,421,909</b>	<b>1,476,546</b>	<b>1,568,402</b>	<b>1,665,155</b>	<b>1,794,545</b>
Average per operator	\$	33,068	34,227	37,210	39,817	42,829
Off-farm income as a percentage of total income	%	43.9	43.3	41.1	40.9	40.5
<b>Ontario</b>						
Number of operators	Number	68,470 <sup>A</sup>	71,580 <sup>A</sup>	69,460 <sup>A</sup>	69,070 <sup>A</sup>	67,380 <sup>A</sup>
Number of farms	Number	48,685 <sup>A</sup>	51,535 <sup>A</sup>	49,530 <sup>A</sup>	49,125 <sup>A</sup>	47,840 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>1,550,403<sup>A</sup></b>	<b>1,688,504<sup>A</sup></b>	<b>1,711,031<sup>A</sup></b>	<b>1,789,905<sup>A</sup></b>	<b>1,885,889<sup>A</sup></b>
Average per operator	\$	22,644 <sup>A</sup>	23,589 <sup>A</sup>	24,633 <sup>A</sup>	25,914 <sup>A</sup>	27,989 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>1,191,050</b>	<b>1,216,646</b>	<b>1,175,592</b>	<b>1,178,319</b>	<b>1,275,707</b>
Average per operator	\$	17,395	16,997	16,925	17,060	18,933
<b>Total income of operators</b>	\$'000	<b>2,741,452</b>	<b>2,905,150</b>	<b>2,886,622</b>	<b>2,968,224</b>	<b>3,161,596</b>
Average per operator	\$	40,039	40,586	41,558	42,974	46,922
Off-farm income as a percentage of total income	%	56.6	58.1	59.3	60.3	59.6
<b>Manitoba</b>						
Number of operators	Number	27,460 <sup>A</sup>	27,960 <sup>A</sup>	27,190 <sup>A</sup>	26,950 <sup>A</sup>	26,540 <sup>A</sup>
Number of farms	Number	22,400 <sup>A</sup>	22,605 <sup>A</sup>	22,025 <sup>A</sup>	21,575 <sup>A</sup>	21,215 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>411,835<sup>A</sup></b>	<b>430,319<sup>A</sup></b>	<b>456,850<sup>A</sup></b>	<b>472,564<sup>A</sup></b>	<b>487,434<sup>A</sup></b>
Average per operator	\$	14,998 <sup>A</sup>	15,391 <sup>A</sup>	16,802 <sup>A</sup>	17,535 <sup>A</sup>	18,366 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>417,721</b>	<b>575,940</b>	<b>472,563</b>	<b>432,285</b>	<b>458,362</b>
Average per operator	\$	15,212	20,599	17,380	16,040	17,271
<b>Total income of operators</b>	\$'000	<b>829,556</b>	<b>1,006,259</b>	<b>929,413</b>	<b>904,850</b>	<b>945,796</b>
Average per operator	\$	30,210	35,989	34,182	33,575	35,637
Off-farm income as a percentage of total income	%	49.6	42.8	49.2	52.2	51.5

Table 5.1

## Off-Farm Income and Net Operating Income of Operators by Province, Incorporated and Unincorporated Sectors, 1996 to 2000 (concluded)

		1996	1997	1998	1999	2000
<b>Saskatchewan</b>						
Number of operators	Number	68,700 <sup>A</sup>	68,120 <sup>A</sup>	66,440 <sup>A</sup>	64,970 <sup>A</sup>	64,880 <sup>A</sup>
Number of farms	Number	61,830 <sup>A</sup>	60,685 <sup>A</sup>	59,125 <sup>A</sup>	56,915 <sup>A</sup>	57,160 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>1,212,207 <sup>A</sup></b>	<b>1,258,848 <sup>A</sup></b>	<b>1,336,345 <sup>A</sup></b>	<b>1,383,211 <sup>A</sup></b>	<b>1,385,450 <sup>A</sup></b>
Average per operator	\$	17,645 <sup>A</sup>	18,480 <sup>A</sup>	20,114 <sup>A</sup>	21,290 <sup>A</sup>	21,354 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>1,407,658</b>	<b>1,450,822</b>	<b>1,263,555</b>	<b>943,928</b>	<b>1,076,226</b>
Average per operator	\$	20,490	21,298	19,018	14,529	16,588
<b>Total income of operators</b>	\$'000	<b>2,619,865</b>	<b>2,709,670</b>	<b>2,599,899</b>	<b>2,327,140</b>	<b>2,461,675</b>
Average per operator	\$	38,135	39,778	39,132	35,819	37,942
Off-farm income as a percentage of total income	%	46.3	46.5	51.4	59.4	56.3
<b>Alberta</b>						
Number of operators	Number	67,290 <sup>A</sup>	68,690 <sup>A</sup>	67,540 <sup>A</sup>	68,090 <sup>A</sup>	67,790 <sup>A</sup>
Number of farms	Number	55,305 <sup>A</sup>	55,435 <sup>A</sup>	54,305 <sup>A</sup>	54,200 <sup>A</sup>	54,210 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>1,572,039 <sup>A</sup></b>	<b>1,701,253 <sup>A</sup></b>	<b>1,772,114 <sup>A</sup></b>	<b>1,813,807 <sup>A</sup></b>	<b>1,918,833 <sup>A</sup></b>
Average per operator	\$	23,362 <sup>A</sup>	24,767 <sup>A</sup>	26,238 <sup>A</sup>	26,638 <sup>A</sup>	28,306 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>1,257,472</b>	<b>1,075,589</b>	<b>1,082,628</b>	<b>1,000,000</b>	<b>1,223,154</b>
Average per operator	\$	18,687	15,659	16,029	14,686	18,043
<b>Total income of operators</b>	\$'000	<b>2,829,511</b>	<b>2,776,842</b>	<b>2,854,742</b>	<b>2,813,807</b>	<b>3,141,987</b>
Average per operator	\$	42,049	40,426	42,267	41,325	46,349
Off-farm income as a percentage of total income	%	55.6	61.3	62.1	64.5	61.1
<b>British Columbia</b>						
Number of operators	Number	15,790 <sup>A</sup>	16,780 <sup>A</sup>	16,200 <sup>A</sup>	16,750 <sup>A</sup>	15,880 <sup>A</sup>
Number of farms	Number	10,445 <sup>A</sup>	11,030 <sup>A</sup>	10,555 <sup>A</sup>	10,775 <sup>A</sup>	10,430 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>472,974 <sup>A</sup></b>	<b>498,554 <sup>A</sup></b>	<b>513,326 <sup>A</sup></b>	<b>543,464 <sup>A</sup></b>	<b>553,697 <sup>A</sup></b>
Average per operator	\$	29,954 <sup>A</sup>	29,711 <sup>A</sup>	31,687 <sup>A</sup>	32,446 <sup>A</sup>	34,868 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>185,531</b>	<b>176,382</b>	<b>196,109</b>	<b>224,996</b>	<b>285,012</b>
Average per operator	\$	11,750	10,511	12,106	13,433	17,948
<b>Total income of operators</b>	\$'000	<b>658,505</b>	<b>674,935</b>	<b>709,435</b>	<b>768,460</b>	<b>838,709</b>
Average per operator	\$	41,704	40,223	43,792	45,878	52,815
Off-farm income as a percentage of total income	%	71.8	73.9	72.4	70.7	66.0

Table 5.2

## Off-Farm Income and Net Operating Income of Operators by Farm Type, Incorporated and Unincorporated Sectors, Canada, 1996 to 2000

		1996	1997	1998	1999	2000
<b>Oiseed and grain farming</b>						
Number of operators	Number	124,460 <sup>A</sup>	117,140 <sup>A</sup>	114,530 <sup>A</sup>	107,300 <sup>A</sup>	102,820 <sup>A</sup>
Number of farms	Number	106,210 <sup>A</sup>	98,700 <sup>A</sup>	95,980 <sup>A</sup>	88,865 <sup>A</sup>	85,245 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>2,585,724<sup>A</sup></b>	<b>2,577,004<sup>A</sup></b>	<b>2,656,722<sup>A</sup></b>	<b>2,667,452<sup>A</sup></b>	<b>2,619,800<sup>A</sup></b>
Average per operator	\$	20,776 <sup>A</sup>	21,999 <sup>A</sup>	23,197 <sup>A</sup>	24,860 <sup>A</sup>	25,479 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>2,767,041</b>	<b>2,640,274</b>	<b>2,336,155</b>	<b>1,844,950</b>	<b>1,914,532</b>
Average per operator	\$	22,232	22,539	20,398	17,194	18,620
<b>Total income of operators</b>	\$'000	<b>5,352,765</b>	<b>5,217,278</b>	<b>4,992,878</b>	<b>4,512,401</b>	<b>4,534,332</b>
Average per operator	\$	43,008	44,539	43,594	42,054	44,100
Off-farm income as a percentage of total income	%	48.3	49.4	53.2	59.1	57.8
<b>Potato farming</b>						
Number of operators	Number	2,220 <sup>A</sup>	2,320 <sup>A</sup>	2,410 <sup>A</sup>	2,320 <sup>A</sup>	2,300 <sup>A</sup>
Number of farms	Number	1,455 <sup>A</sup>	1,570 <sup>A</sup>	1,540 <sup>A</sup>	1,490 <sup>A</sup>	1,520 <sup>B</sup>
<b>Off-farm income</b>	\$'000	<b>49,243<sup>B</sup></b>	<b>48,413<sup>A</sup></b>	<b>55,159<sup>B</sup></b>	<b>58,797<sup>A</sup></b>	<b>67,401<sup>B</sup></b>
Average per operator	\$	22,182 <sup>B</sup>	20,868 <sup>A</sup>	22,888 <sup>A</sup>	25,343 <sup>A</sup>	29,305 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>85,169</b>	<b>77,614</b>	<b>107,574</b>	<b>118,431</b>	<b>129,399</b>
Average per operator	\$	38,364	33,454	44,636	51,048	56,261
<b>Total income of operators</b>	\$'000	<b>134,412</b>	<b>126,027</b>	<b>162,733</b>	<b>177,228</b>	<b>196,800</b>
Average per operator	\$	60,546	54,322	67,524	76,391	85,565
Off-farm income as a percentage of total income	%	36.6	38.4	33.9	33.2	34.2
<b>Other vegetable (except potato) and melon farming</b>						
Number of operators	Number	4,120 <sup>A</sup>	4,710 <sup>B</sup>	4,550 <sup>B</sup>	4,040 <sup>B</sup>	4,290 <sup>A</sup>
Number of farms	Number	2,780 <sup>B</sup>	3,345 <sup>B</sup>	3,060 <sup>B</sup>	2,625 <sup>B</sup>	2,715 <sup>B</sup>
<b>Off-farm income</b>	\$'000	<b>73,047<sup>B</sup></b>	<b>83,230<sup>B</sup></b>	<b>78,442<sup>B</sup></b>	<b>85,196<sup>B</sup></b>	<b>100,385<sup>A</sup></b>
Average per operator	\$	17,730 <sup>B</sup>	17,671 <sup>A</sup>	17,240 <sup>B</sup>	21,088 <sup>B</sup>	23,400 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>78,743</b>	<b>82,060</b>	<b>110,433</b>	<b>100,169</b>	<b>101,461</b>
Average per operator	\$	19,112	17,423	24,271	24,794	23,650
<b>Total income of operators</b>	\$'000	<b>151,789</b>	<b>165,291</b>	<b>188,874</b>	<b>185,364</b>	<b>201,845</b>
Average per operator	\$	36,842	35,094	41,511	45,882	47,050
Off-farm income as a percentage of total income	%	48.1	50.4	41.5	46.0	49.7
<b>Fruit and tree nut farming</b>						
Number of operators	Number	7,030 <sup>A</sup>	7,620 <sup>A</sup>	7,080 <sup>A</sup>	6,950 <sup>A</sup>	7,140 <sup>A</sup>
Number of farms	Number	4,815 <sup>A</sup>	5,235 <sup>A</sup>	4,870 <sup>A</sup>	4,615 <sup>A</sup>	4,920 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>184,594<sup>B</sup></b>	<b>202,105<sup>B</sup></b>	<b>205,465<sup>B</sup></b>	<b>194,906<sup>A</sup></b>	<b>196,580<sup>A</sup></b>
Average per operator	\$	26,258 <sup>A</sup>	26,523 <sup>A</sup>	29,021 <sup>B</sup>	28,044 <sup>A</sup>	27,532 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>72,908</b>	<b>76,411</b>	<b>65,891</b>	<b>89,370</b>	<b>67,975</b>
Average per operator	\$	10,371	10,028	9,307	12,859	9,520
<b>Total income of operators</b>	\$'000	<b>257,502</b>	<b>278,516</b>	<b>271,356</b>	<b>284,276</b>	<b>264,555</b>
Average per operator	\$	36,629	36,551	38,327	40,903	37,052
Off-farm income as a percentage of total income	%	71.7	72.6	75.7	68.6	74.3

Table 5.2

## Off-Farm Income and Net Operating Income of Operators by Farm Type, Incorporated and Unincorporated Sectors, Canada, 1996 to 2000 (continued)

		1996	1997	1998	1999	2000
<b>Greenhouse, nursery and floriculture production</b>						
Number of operators	Number	5,610 <sup>A</sup>	6,100 <sup>A</sup>	6,600 <sup>A</sup>	6,610 <sup>A</sup>	6,020 <sup>A</sup>
Number of farms	Number	3,630 <sup>A</sup>	3,765 <sup>B</sup>	4,210 <sup>A</sup>	4,075 <sup>A</sup>	3,680 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>139,696<sup>A</sup></b>	<b>152,795<sup>A</sup></b>	<b>172,590<sup>B</sup></b>	<b>200,356<sup>A</sup></b>	<b>224,524<sup>A</sup></b>
Average per operator	\$	24,901 <sup>A</sup>	25,048 <sup>A</sup>	26,150 <sup>A</sup>	30,311 <sup>A</sup>	37,296 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>143,153</b>	<b>150,340</b>	<b>223,191</b>	<b>261,329</b>	<b>292,373</b>
Average per operator	\$	25,517	24,646	33,817	39,535	48,567
<b>Total income of operators</b>	\$'000	<b>282,849</b>	<b>303,134</b>	<b>395,781</b>	<b>461,685</b>	<b>516,897</b>
Average per operator	\$	50,419	49,694	59,967	69,846	85,863
Off-farm income as a percentage of total income	%	49.4	50.4	43.6	43.4	43.4
<b>Other crop farming</b>						
Number of operators	Number	15,910 <sup>A</sup>	16,940 <sup>A</sup>	18,360 <sup>A</sup>	17,900 <sup>A</sup>	18,240 <sup>A</sup>
Number of farms	Number	12,305 <sup>A</sup>	13,345 <sup>A</sup>	13,745 <sup>A</sup>	13,595 <sup>A</sup>	13,790 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>353,490<sup>B</sup></b>	<b>394,870<sup>B</sup></b>	<b>469,940<sup>A</sup></b>	<b>490,696<sup>B</sup></b>	<b>457,182<sup>A</sup></b>
Average per operator	\$	22,218 <sup>A</sup>	23,310 <sup>A</sup>	25,596 <sup>A</sup>	27,413 <sup>A</sup>	25,065 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>223,833</b>	<b>222,336</b>	<b>264,460</b>	<b>224,562</b>	<b>246,621</b>
Average per operator	\$	14,069	13,125	14,404	12,545	13,521
<b>Total income of operators</b>	\$'000	<b>577,323</b>	<b>617,205</b>	<b>734,400</b>	<b>715,258</b>	<b>703,802</b>
Average per operator	\$	36,287	36,435	40,000	39,959	38,586
Off-farm income as a percentage of total income	%	61.2	64.0	64.0	68.6	65.0
<b>Beef cattle ranching and farming, including feedlots</b>						
Number of operators	Number	67,600 <sup>A</sup>	79,260 <sup>A</sup>	77,330 <sup>A</sup>	84,680 <sup>A</sup>	86,410 <sup>A</sup>
Number of farms	Number	56,480 <sup>A</sup>	65,875 <sup>A</sup>	64,145 <sup>A</sup>	69,640 <sup>A</sup>	71,050 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>1,483,114<sup>A</sup></b>	<b>1,728,648<sup>A</sup></b>	<b>1,769,825<sup>A</sup></b>	<b>1,955,972<sup>A</sup></b>	<b>2,133,733<sup>A</sup></b>
Average per operator	\$	21,940 <sup>A</sup>	21,810 <sup>A</sup>	22,887 <sup>A</sup>	23,098 <sup>A</sup>	24,693 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>454,752</b>	<b>470,093</b>	<b>573,174</b>	<b>667,161</b>	<b>797,694</b>
Average per operator	\$	6,727	5,931	7,412	7,879	9,232
<b>Total income of operators</b>	\$'000	<b>1,937,866</b>	<b>2,198,742</b>	<b>2,342,999</b>	<b>2,623,133</b>	<b>2,931,427</b>
Average per operator	\$	28,667	27,741	30,299	30,977	33,925
Off-farm income as a percentage of total income	%	76.5	78.6	75.5	74.6	72.8
<b>Dairy cattle and milk production</b>						
Number of operators	Number	38,380 <sup>A</sup>	37,320 <sup>A</sup>	34,970 <sup>A</sup>	33,870 <sup>A</sup>	32,750 <sup>A</sup>
Number of farms	Number	22,435 <sup>A</sup>	21,730 <sup>A</sup>	20,275 <sup>A</sup>	18,995 <sup>A</sup>	18,520 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>347,659<sup>A</sup></b>	<b>339,742<sup>A</sup></b>	<b>339,857<sup>A</sup></b>	<b>343,216<sup>A</sup></b>	<b>367,885<sup>A</sup></b>
Average per operator	\$	9,058 <sup>A</sup>	9,103 <sup>A</sup>	9,719 <sup>A</sup>	10,133 <sup>A</sup>	11,233 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>1,034,261</b>	<b>1,079,652</b>	<b>1,134,395</b>	<b>1,203,028</b>	<b>1,246,993</b>
Average per operator	\$	26,948	28,930	32,439	35,519	38,076
<b>Total income of operators</b>	\$'000	<b>1,381,921</b>	<b>1,419,393</b>	<b>1,474,252</b>	<b>1,546,244</b>	<b>1,614,879</b>
Average per operator	\$	36,006	38,033	42,158	45,652	49,309
Off-farm income as a percentage of total income	%	25.2	23.9	23.1	22.2	22.8

Table 5.2

## Off-Farm Income and Net Operating Income of Operators by Farm Type, Incorporated and Unincorporated Sectors, Canada, 1996 to 2000 (concluded)

		1996	1997	1998	1999	2000
<b>Hog and pig farming</b>						
Number of operators	Number	12,330 <sup>A</sup>	11,580 <sup>A</sup>	10,300 <sup>A</sup>	9,710 <sup>A</sup>	9,840 <sup>A</sup>
Number of farms	Number	8,710 <sup>A</sup>	7,905 <sup>A</sup>	7,170 <sup>A</sup>	6,545 <sup>A</sup>	6,620 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>165,908<sup>A</sup></b>	<b>158,878<sup>A</sup></b>	<b>156,309<sup>A</sup></b>	<b>173,994<sup>A</sup></b>	<b>174,260<sup>A</sup></b>
Average per operator	\$	13,456 <sup>A</sup>	13,720 <sup>A</sup>	15,176 <sup>A</sup>	17,919 <sup>A</sup>	17,709 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>285,148</b>	<b>338,055</b>	<b>117,324</b>	<b>132,884</b>	<b>413,676</b>
Average per operator	\$	23,126	29,193	11,391	13,685	42,040
<b>Total income of operators</b>	\$'000	<b>451,056</b>	<b>496,933</b>	<b>273,633</b>	<b>306,878</b>	<b>587,936</b>
Average per operator	\$	36,582	42,913	26,566	31,604	59,750
Off-farm income as a percentage of total income	%	36.8	32.0	57.1	56.7	29.6
<b>Poultry and egg production</b>						
Number of operators	Number	6,600 <sup>A</sup>	6,800 <sup>A</sup>	6,320 <sup>A</sup>	6,390 <sup>A</sup>	6,450 <sup>A</sup>
Number of farms	Number	4,485 <sup>A</sup>	4,420 <sup>A</sup>	4,220 <sup>A</sup>	4,105 <sup>A</sup>	4,275 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>184,418<sup>A</sup></b>	<b>208,960<sup>C</sup></b>	<b>198,701<sup>A</sup></b>	<b>193,999<sup>A</sup></b>	<b>214,481<sup>A</sup></b>
Average per operator	\$	27,942 <sup>A</sup>	30,729 <sup>C</sup>	31,440 <sup>A</sup>	30,360 <sup>A</sup>	33,253 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>203,523</b>	<b>252,529</b>	<b>290,686</b>	<b>300,527</b>	<b>319,934</b>
Average per operator	\$	30,837	37,137	45,995	47,031	49,602
<b>Total income of operators</b>	\$'000	<b>387,941</b>	<b>461,489</b>	<b>489,387</b>	<b>494,526</b>	<b>534,416</b>
Average per operator	\$	58,779	67,866	77,435	77,391	82,855
Off-farm income as a percentage of total income	%	47.5	45.3	40.6	39.2	40.1
<b>Other animal production</b>						
Number of operators	Number	14,060 <sup>A</sup>	14,380 <sup>A</sup>	14,240 <sup>A</sup>	15,270 <sup>A</sup>	15,830 <sup>A</sup>
Number of farms	Number	10,745 <sup>A</sup>	10,995 <sup>A</sup>	10,690 <sup>A</sup>	11,420 <sup>A</sup>	12,000 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>419,864<sup>C</sup></b>	<b>480,236<sup>C</sup></b>	<b>485,919<sup>B</sup></b>	<b>486,920<sup>B</sup></b>	<b>586,724<sup>B</sup></b>
Average per operator	\$	29,862 <sup>B</sup>	33,396 <sup>C</sup>	34,124 <sup>B</sup>	31,887 <sup>B</sup>	37,064 <sup>B</sup>
<b>Net operating income</b>	\$'000	<b>59,877</b>	<b>74,089</b>	<b>46,205</b>	<b>20,550</b>	<b>49,391</b>
Average per operator	\$	4,259	5,152	3,245	1,346	3,120
<b>Total income of operators</b>	\$'000	<b>479,741</b>	<b>554,325</b>	<b>532,124</b>	<b>507,470</b>	<b>636,115</b>
Average per operator	\$	34,121	38,548	37,368	33,233	40,184
Off-farm income as a percentage of total income	%	87.5	86.6	91.3	96.0	92.2
<b>Total</b>						
Number of operators	Number	298,330 <sup>A</sup>	304,170 <sup>A</sup>	296,760 <sup>A</sup>	295,430 <sup>A</sup>	292,100 <sup>A</sup>
Number of farms	Number	234,110 <sup>A</sup>	236,880 <sup>A</sup>	229,950 <sup>A</sup>	226,340 <sup>A</sup>	224,330 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>5,987,432<sup>A</sup></b>	<b>6,374,945<sup>A</sup></b>	<b>6,593,883<sup>A</sup></b>	<b>6,856,862<sup>A</sup></b>	<b>7,143,268<sup>A</sup></b>
Average per operator	\$	20,070 <sup>A</sup>	20,958 <sup>A</sup>	22,220 <sup>A</sup>	23,210 <sup>A</sup>	24,455 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>5,408,545</b>	<b>5,463,392</b>	<b>5,269,443</b>	<b>4,963,088</b>	<b>5,579,936</b>
Average per operator	\$	18,129	17,962	17,757	16,800	19,103
<b>Total income of operators</b>	\$'000	<b>11,395,976</b>	<b>11,838,337</b>	<b>11,863,325</b>	<b>11,819,949</b>	<b>12,723,204</b>
Average per operator	\$	38,199	38,920	39,976	40,009	43,558
Off-farm income as a percentage of total income	%	52.5	53.9	55.6	58.0	56.1

Table 5.3.1

## Off-Farm Income Sources and Net Operating Income of Operators by Province, Incorporated and Unincorporated Sectors, 2000

	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario
<b>Number of operators</b>	380 <sup>A</sup>	1,960 <sup>A</sup>	3,080 <sup>A</sup>	2,310 <sup>A</sup>	41,900 <sup>A</sup>	67,380 <sup>A</sup>
Distribution by province (%)	0.1	0.7	1.1	0.8	14.3	23.1
<b>Number of farms</b>	255 <sup>A</sup>	1,515 <sup>A</sup>	2,390 <sup>A</sup>	1,850 <sup>A</sup>	27,460 <sup>A</sup>	47,840 <sup>A</sup>
Distribution by province (%)	0.1	0.7	1.1	0.8	12.2	21.3
<b>thousands of dollars</b>						
<b>Off-farm income</b>						
Off-farm employment income	7,083 <sup>A</sup>	24,412 <sup>A</sup>	44,441 <sup>B</sup>	39,928 <sup>B</sup>	482,718 <sup>A</sup>	1,166,989 <sup>A</sup>
Wages and salaries	6,499 <sup>A</sup>	22,975 <sup>A</sup>	40,502 <sup>B</sup>	35,753 <sup>A</sup>	459,469 <sup>A</sup>	1,049,198 <sup>A</sup>
Net off-farm self-employment income	584 <sup>D</sup>	1,437 <sup>D</sup>	3,939 <sup>D</sup>	4,175 <sup>D</sup>	23,249 <sup>C</sup>	117,791 <sup>C</sup>
Investment income	887 <sup>E</sup>	7,301 <sup>B</sup>	12,019 <sup>B</sup>	7,657 <sup>B</sup>	132,747 <sup>A</sup>	301,707 <sup>B</sup>
Pension income	1,439 <sup>C</sup>	5,075 <sup>B</sup>	11,380 <sup>B</sup>	7,901 <sup>B</sup>	63,000 <sup>B</sup>	286,305 <sup>A</sup>
Government social transfers	590 <sup>D</sup>	1,804 <sup>B</sup>	2,187 <sup>C</sup>	1,534 <sup>C</sup>	34,467 <sup>A</sup>	34,010 <sup>B</sup>
Other off-farm income	500 <sup>E</sup>	2,579 <sup>A</sup>	2,635 <sup>C</sup>	3,115 <sup>D</sup>	14,641 <sup>C</sup>	96,878 <sup>C</sup>
<b>Total off-farm income</b>	<b>10,499<sup>A</sup></b>	<b>41,172<sup>A</sup></b>	<b>72,662<sup>A</sup></b>	<b>60,136<sup>A</sup></b>	<b>727,573<sup>A</sup></b>	<b>1,885,889<sup>A</sup></b>
Net program payments	1,372 <sup>B</sup>	14,600 <sup>A</sup>	15,749 <sup>A</sup>	7,716 <sup>A</sup>	425,191 <sup>A</sup>	313,209 <sup>A</sup>
Market income	4,687	41,759	58,851	49,642	641,782	962,498
<b>Net operating income</b>	<b>6,059</b>	<b>56,359</b>	<b>74,600</b>	<b>57,359</b>	<b>1,066,973</b>	<b>1,275,707</b>
<b>Total income of operators</b>	<b>16,558</b>	<b>97,531</b>	<b>147,263</b>	<b>117,495</b>	<b>1,794,545</b>	<b>3,161,596</b>

	Manitoba	Saskatchewan	Alberta	British Columbia	Canada
<b>Number of operators</b>	26,540 <sup>A</sup>	64,880 <sup>A</sup>	67,790 <sup>A</sup>	15,880 <sup>A</sup>	292,100 <sup>A</sup>
Distribution by province (%)	9.1	22.2	23.2	5.4	100.0
<b>Number of farms</b>	21,215 <sup>A</sup>	57,160 <sup>A</sup>	54,210 <sup>A</sup>	10,430 <sup>A</sup>	224,330 <sup>A</sup>
Distribution by province (%)	9.5	25.5	24.2	4.6	100.0
<b>thousands of dollars</b>					
<b>Off-farm income</b>					
Off-farm employment income	292,662 <sup>A</sup>	765,707 <sup>A</sup>	1,226,511 <sup>A</sup>	371,313 <sup>B</sup>	4,421,703 <sup>A</sup>
Wages and salaries	259,094 <sup>A</sup>	697,410 <sup>A</sup>	1,106,676 <sup>B</sup>	342,364 <sup>B</sup>	4,019,883 <sup>A</sup>
Net off-farm self-employment income	33,568 <sup>B</sup>	68,297 <sup>B</sup>	119,835 <sup>B</sup>	28,949 <sup>C</sup>	401,820 <sup>A</sup>
Investment income	66,631 <sup>A</sup>	200,031 <sup>A</sup>	312,490 <sup>A</sup>	96,024 <sup>B</sup>	1,137,494 <sup>A</sup>
Pension income	74,141 <sup>A</sup>	251,761 <sup>A</sup>	258,499 <sup>A</sup>	62,524 <sup>A</sup>	1,022,014 <sup>A</sup>
Government social transfers	13,576 <sup>A</sup>	26,201 <sup>A</sup>	33,661 <sup>B</sup>	10,740 <sup>A</sup>	158,769 <sup>A</sup>
Other off-farm income	40,423 <sup>A</sup>	141,749 <sup>A</sup>	87,671 <sup>B</sup>	13,096 <sup>B</sup>	403,288 <sup>A</sup>
<b>Total off-farm income</b>	<b>487,434<sup>A</sup></b>	<b>1,385,450<sup>A</sup></b>	<b>1,918,833<sup>A</sup></b>	<b>553,697<sup>A</sup></b>	<b>7,143,268<sup>A</sup></b>
Net program payments	144,840 <sup>A</sup>	376,161 <sup>A</sup>	427,585 <sup>A</sup>	36,930 <sup>A</sup>	1,763,395 <sup>A</sup>
Market income	313,522	700,065	795,569	248,082	3,816,541
<b>Net operating income</b>	<b>458,362</b>	<b>1,076,226</b>	<b>1,223,154</b>	<b>285,012</b>	<b>5,579,936</b>
<b>Total income of operators</b>	<b>945,796</b>	<b>2,461,675</b>	<b>3,141,987</b>	<b>838,709</b>	<b>12,723,204</b>



Table 5.3.2

## Average Off-Farm Income by Source and Average Net Operating Income of Operators by Province, Incorporated and Unincorporated Sectors, 2000

	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario
<b>Number of operators</b>	380 <sup>A</sup>	1,960 <sup>A</sup>	3,080 <sup>A</sup>	2,310 <sup>A</sup>	41,900 <sup>A</sup>	67,380 <sup>A</sup>
Distribution by province (%)	0.1	0.7	1.1	0.8	14.3	23.1
<b>Number of farms</b>	255 <sup>A</sup>	1,515 <sup>A</sup>	2,390 <sup>A</sup>	1,850 <sup>A</sup>	27,460 <sup>A</sup>	47,840 <sup>A</sup>
Distribution by province (%)	0.1	0.7	1.1	0.8	12.2	21.3
<b>Average per Operator (\$)</b>						
<b>Off-farm income</b>						
Off-farm employment income	18,639 <sup>C</sup>	12,455 <sup>A</sup>	14,429 <sup>B</sup>	17,285 <sup>B</sup>	11,521 <sup>A</sup>	17,320 <sup>A</sup>
Wages and salaries	17,101 <sup>C</sup>	11,722 <sup>A</sup>	13,150 <sup>B</sup>	15,478 <sup>A</sup>	10,966 <sup>A</sup>	15,571 <sup>A</sup>
Net off-farm self-employment income	1,538 <sup>E</sup>	733 <sup>D</sup>	1,279 <sup>D</sup>	1,807 <sup>D</sup>	555 <sup>C</sup>	1,748 <sup>C</sup>
Investment income	2,334 <sup>E</sup>	3,725 <sup>B</sup>	3,902 <sup>B</sup>	3,315 <sup>B</sup>	3,168 <sup>A</sup>	4,478 <sup>B</sup>
Pension income	3,787 <sup>C</sup>	2,589 <sup>B</sup>	3,695 <sup>B</sup>	3,420 <sup>B</sup>	1,504 <sup>B</sup>	4,249 <sup>A</sup>
Government social transfers	1,553 <sup>D</sup>	921 <sup>B</sup>	710 <sup>C</sup>	664 <sup>B</sup>	823 <sup>A</sup>	505 <sup>B</sup>
Other off-farm income	1,316 <sup>E</sup>	1,316 <sup>A</sup>	856 <sup>C</sup>	1,348 <sup>D</sup>	349 <sup>C</sup>	1,438 <sup>C</sup>
<b>Total off-farm income</b>	<b>27,629<sup>A</sup></b>	<b>21,006<sup>A</sup></b>	<b>23,592<sup>A</sup></b>	<b>26,033<sup>A</sup></b>	<b>17,365<sup>A</sup></b>	<b>27,989<sup>A</sup></b>
Net program payments	3,611	7,449	5,113	3,340	10,148	4,648
Market income	12,335	21,306	19,108	21,490	15,317	14,285
<b>Net operating income</b>	<b>15,946</b>	<b>28,755</b>	<b>24,221</b>	<b>24,831</b>	<b>25,465</b>	<b>18,933</b>
<b>Total income of operators</b>	<b>43,575</b>	<b>49,760</b>	<b>47,813</b>	<b>50,863</b>	<b>42,829</b>	<b>46,922</b>

	Manitoba	Saskatchewan	Alberta	British Columbia	Canada
<b>Number of operators</b>	26,540 <sup>A</sup>	64,880 <sup>A</sup>	67,790 <sup>A</sup>	15,880 <sup>A</sup>	292,100 <sup>A</sup>
Distribution by province (%)	9.1	22.2	23.2	5.4	100.0
<b>Number of farms</b>	21,215 <sup>A</sup>	57,160 <sup>A</sup>	54,210 <sup>A</sup>	10,430 <sup>A</sup>	224,330 <sup>A</sup>
Distribution by province (%)	9.5	25.5	24.2	4.6	100.0
<b>Average per Operator (\$)</b>					
<b>Off-farm income</b>					
Off-farm employment income	11,027 <sup>A</sup>	11,802 <sup>A</sup>	18,093 <sup>A</sup>	23,382 <sup>B</sup>	15,138 <sup>A</sup>
Wages and salaries	9,762 <sup>A</sup>	10,749 <sup>A</sup>	16,325 <sup>B</sup>	21,559 <sup>B</sup>	13,762 <sup>A</sup>
Net off-farm self-employment income	1,265 <sup>B</sup>	1,053 <sup>B</sup>	1,768 <sup>B</sup>	1,823 <sup>C</sup>	1,376 <sup>A</sup>
Investment income	2,511 <sup>A</sup>	3,083 <sup>A</sup>	4,610 <sup>A</sup>	6,047 <sup>B</sup>	3,894 <sup>A</sup>
Pension income	2,794 <sup>A</sup>	3,880 <sup>A</sup>	3,813 <sup>A</sup>	3,937 <sup>A</sup>	3,499 <sup>A</sup>
Government social transfers	512 <sup>A</sup>	404 <sup>A</sup>	497 <sup>B</sup>	676 <sup>A</sup>	544 <sup>A</sup>
Other off-farm income	1,523 <sup>A</sup>	2,185 <sup>A</sup>	1,293 <sup>B</sup>	825 <sup>B</sup>	1,381 <sup>A</sup>
<b>Total off-farm income</b>	<b>18,366<sup>A</sup></b>	<b>21,354<sup>A</sup></b>	<b>28,306<sup>A</sup></b>	<b>34,868<sup>A</sup></b>	<b>24,455<sup>A</sup></b>
Net program payments	5,457	5,798	6,307	2,326	6,037
Market income	11,813	10,790	11,736	15,622	13,066
<b>Net operating income</b>	<b>17,271</b>	<b>16,588</b>	<b>18,043</b>	<b>17,948</b>	<b>19,103</b>
<b>Total income of operators</b>	<b>35,637</b>	<b>37,942</b>	<b>46,349</b>	<b>52,815</b>	<b>43,558</b>

Table 5.4.1

## Off-Farm Income Sources and Net Operating Income of Operators by Farm Type, Incorporated and Unincorporated Sectors, Canada, 2000

	Oilseed and Grain Farming	Potato Farming	Other Vegetable (except Potato) and Melon Farming	Fruit and Tree Nut Farming	Greenhouse, Nursery and Floriculture Production	Other Crop Farming
<b>Number of operators</b>	102,820 <sup>A</sup>	2,300 <sup>A</sup>	4,290 <sup>A</sup>	7,140 <sup>A</sup>	6,020 <sup>A</sup>	18,240 <sup>A</sup>
Distribution by farm type (%)	35.2	0.8	1.5	2.4	2.1	6.2
<b>Number of farms</b>	85,245 <sup>A</sup>	1,520 <sup>B</sup>	2,715 <sup>B</sup>	4,920 <sup>A</sup>	3,680 <sup>A</sup>	13,790 <sup>A</sup>
Distribution by farm type (%)	38.0	0.7	1.2	2.2	1.6	6.1
	thousands of dollars					
<b>Off-farm income</b>						
Off-farm employment income	1,441,524 <sup>A</sup>	43,156 <sup>B</sup>	60,660 <sup>B</sup>	116,700 <sup>A</sup>	164,166 <sup>B</sup>	279,815 <sup>B</sup>
Wages and salaries	1,299,624 <sup>A</sup>	41,043 <sup>B</sup>	57,063 <sup>B</sup>	108,001 <sup>A</sup>	154,605 <sup>B</sup>	253,671 <sup>B</sup>
Net off-farm self-employment income	141,900 <sup>B</sup>	F	3,596 <sup>C</sup>	8,699 <sup>C</sup>	9,561 <sup>E</sup>	26,144 <sup>C</sup>
Investment income	463,242 <sup>A</sup>	12,608 <sup>B</sup>	18,933 <sup>B</sup>	31,488 <sup>B</sup>	32,318 <sup>B</sup>	77,895 <sup>B</sup>
Pension income	452,489 <sup>A</sup>	5,841 <sup>D</sup>	12,109 <sup>D</sup>	32,450 <sup>B</sup>	16,616 <sup>C</sup>	68,910 <sup>B</sup>
Government social transfers	34,866 <sup>A</sup>	1,082 <sup>C</sup>	2,842 <sup>D</sup>	5,110 <sup>B</sup>	4,500 <sup>C</sup>	11,580 <sup>C</sup>
Other off-farm income	227,679 <sup>A</sup>	4,714 <sup>D</sup>	5,841 <sup>D</sup>	10,831 <sup>D</sup>	6,924 <sup>C</sup>	18,981 <sup>B</sup>
<b>Total off-farm income</b>	<b>2,619,800<sup>A</sup></b>	<b>67,401<sup>B</sup></b>	<b>100,385<sup>A</sup></b>	<b>196,580<sup>A</sup></b>	<b>224,524<sup>A</sup></b>	<b>457,182<sup>A</sup></b>
Net program payments	866,262 <sup>A</sup>	32,060 <sup>A</sup>	26,387 <sup>B</sup>	29,193 <sup>B</sup>	29,778 <sup>B</sup>	67,914 <sup>A</sup>
Market income	1,048,270	97,339	75,074	38,782	262,595	178,706
<b>Net operating income</b>	<b>1,914,532</b>	<b>129,399</b>	<b>101,461</b>	<b>67,975</b>	<b>292,373</b>	<b>246,621</b>
<b>Total income of operators</b>	<b>4,534,332</b>	<b>196,800</b>	<b>201,845</b>	<b>264,555</b>	<b>516,897</b>	<b>703,802</b>

	Beef Cattle Ranching and Farming, including Feedlots	Dairy Cattle and Milk Production	Hog and Pig Farming	Poultry and Egg Production	Other Animal Production	Total
<b>Number of operators</b>	86,410 <sup>A</sup>	32,750 <sup>A</sup>	9,840 <sup>A</sup>	6,450 <sup>A</sup>	15,830 <sup>A</sup>	292,100 <sup>A</sup>
Distribution by farm type (%)	29.6	11.2	3.4	2.2	5.4	100.0
<b>Number of farms</b>	71,050 <sup>A</sup>	18,520 <sup>A</sup>	6,620 <sup>A</sup>	4,275 <sup>A</sup>	12,000 <sup>A</sup>	224,330 <sup>A</sup>
Distribution by farm type (%)	31.7	8.3	3.0	1.9	5.3	100.0
	thousands of dollars					
<b>Off-farm income</b>						
Off-farm employment income	1,423,092 <sup>A</sup>	209,107 <sup>A</sup>	119,234 <sup>A</sup>	150,447 <sup>B</sup>	413,588 <sup>B</sup>	4,421,703 <sup>A</sup>
Wages and salaries	1,298,354 <sup>A</sup>	192,698 <sup>A</sup>	104,814 <sup>A</sup>	138,704 <sup>B</sup>	371,107 <sup>C</sup>	4,019,883 <sup>A</sup>
Net off-farm self-employment income	124,738 <sup>B</sup>	16,410 <sup>C</sup>	14,420 <sup>D</sup>	11,742 <sup>C</sup>	42,481 <sup>D</sup>	401,820 <sup>A</sup>
Investment income	262,150 <sup>A</sup>	83,649 <sup>A</sup>	29,175 <sup>B</sup>	40,849 <sup>B</sup>	85,140 <sup>D</sup>	1,137,494 <sup>A</sup>
Pension income	314,193 <sup>A</sup>	42,015 <sup>A</sup>	9,838 <sup>C</sup>	14,188 <sup>C</sup>	53,334 <sup>C</sup>	1,022,014 <sup>A</sup>
Government social transfers	55,113 <sup>A</sup>	21,814 <sup>A</sup>	7,386 <sup>B</sup>	4,795 <sup>C</sup>	9,673 <sup>C</sup>	158,769 <sup>A</sup>
Other off-farm income	79,184 <sup>B</sup>	11,300 <sup>B</sup>	8,627 <sup>B</sup>	4,202 <sup>D</sup>	F	403,288 <sup>A</sup>
<b>Total off-farm income</b>	<b>2,133,733<sup>A</sup></b>	<b>367,885<sup>A</sup></b>	<b>174,260<sup>A</sup></b>	<b>214,481<sup>A</sup></b>	<b>586,724<sup>B</sup></b>	<b>7,143,268<sup>A</sup></b>
Net program payments	316,774 <sup>A</sup>	159,637 <sup>A</sup>	161,767 <sup>A</sup>	23,111 <sup>B</sup>	50,567 <sup>B</sup>	1,763,395 <sup>A</sup>
Market income	480,920	1,087,357	251,909	296,824	-1,176	3,816,541
<b>Net operating income</b>	<b>797,694</b>	<b>1,246,993</b>	<b>413,676</b>	<b>319,934</b>	<b>49,391</b>	<b>5,579,936</b>
<b>Total income of operators</b>	<b>2,931,427</b>	<b>1,614,879</b>	<b>587,936</b>	<b>534,416</b>	<b>636,115</b>	<b>12,723,204</b>

Table 5.4.2

## Average Off-Farm Income by Source and Average Net Operating Income of Operators by Farm Type, Incorporated and Unincorporated Sectors, Canada, 2000

	Oilseed and Grain Farming	Potato Farming	Other Vegetable (except Potato) and Melon Farming	Fruit and Tree Nut Farming	Greenhouse, Nursery and Floriculture Production	Other Crop Farming
<b>Number of operators</b>	102,820 <sup>A</sup>	2,300 <sup>A</sup>	4,290 <sup>A</sup>	7,140 <sup>A</sup>	6,020 <sup>A</sup>	18,240 <sup>A</sup>
Distribution by farm type (%)	35.2	0.8	1.5	2.4	2.1	6.2
<b>Number of farms</b>	85,245 <sup>A</sup>	1,520 <sup>B</sup>	2,715 <sup>B</sup>	4,920 <sup>A</sup>	3,680 <sup>A</sup>	13,790 <sup>A</sup>
Distribution by farm type (%)	38.0	0.7	1.2	2.2	1.6	6.1
<b>Average per Operator (\$)</b>						
<b>Off-farm income</b>						
Off-farm employment income	14,020 <sup>A</sup>	18,763 <sup>A</sup>	14,140 <sup>B</sup>	16,345 <sup>A</sup>	27,270 <sup>B</sup>	15,341 <sup>A</sup>
Wages and salaries	12,640 <sup>A</sup>	17,845 <sup>A</sup>	13,301 <sup>B</sup>	15,126 <sup>A</sup>	25,682 <sup>B</sup>	13,907 <sup>B</sup>
Net off-farm self-employment income	1,380 <sup>B</sup>	F	838 <sup>C</sup>	1,218 <sup>C</sup>	1,588 <sup>E</sup>	1,433 <sup>C</sup>
Investment income	4,505 <sup>A</sup>	5,482 <sup>B</sup>	4,413 <sup>B</sup>	4,410 <sup>B</sup>	5,368 <sup>B</sup>	4,271 <sup>B</sup>
Pension income	4,401 <sup>A</sup>	2,539 <sup>C</sup>	2,823 <sup>D</sup>	4,545 <sup>B</sup>	2,760 <sup>B</sup>	3,778 <sup>B</sup>
Government social transfers	339 <sup>A</sup>	470 <sup>C</sup>	662 <sup>D</sup>	716 <sup>B</sup>	747 <sup>C</sup>	635 <sup>B</sup>
Other off-farm income	2,214 <sup>A</sup>	2,049 <sup>D</sup>	1,362 <sup>D</sup>	1,517 <sup>D</sup>	1,150 <sup>C</sup>	1,041 <sup>B</sup>
<b>Total off-farm income</b>	<b>25,479<sup>A</sup></b>	<b>29,305<sup>A</sup></b>	<b>23,400<sup>A</sup></b>	<b>27,532<sup>A</sup></b>	<b>37,296<sup>A</sup></b>	<b>25,065<sup>A</sup></b>
Net program payments	8,425	13,939	6,151	4,089	4,946	3,723
Market income	10,195	42,321	17,500	5,432	43,620	9,797
<b>Net operating income</b>	<b>18,620</b>	<b>56,261</b>	<b>23,650</b>	<b>9,520</b>	<b>48,567</b>	<b>13,521</b>
<b>Total income of operators</b>	<b>44,100</b>	<b>85,565</b>	<b>47,050</b>	<b>37,052</b>	<b>85,863</b>	<b>38,586</b>

	Beef Cattle Ranching and Farming, including Feedlots	Dairy Cattle and Milk Production	Hog and Pig Farming	Poultry and Egg Production	Other Animal Production	Total
<b>Number of operators</b>	86,410 <sup>A</sup>	32,750 <sup>A</sup>	9,840 <sup>A</sup>	6,450 <sup>A</sup>	15,830 <sup>A</sup>	292,100 <sup>A</sup>
Distribution by farm type (%)	29.6	11.2	3.4	2.2	5.4	100.0
<b>Number of farms</b>	71,050 <sup>A</sup>	18,520 <sup>A</sup>	6,620 <sup>A</sup>	4,275 <sup>A</sup>	12,000 <sup>A</sup>	224,330 <sup>A</sup>
Distribution by farm type (%)	31.7	8.3	3.0	1.9	5.3	100.0
<b>Average per Operator (\$)</b>						
<b>Off-farm income</b>						
Off-farm employment income	16,469 <sup>A</sup>	6,385 <sup>A</sup>	12,117 <sup>A</sup>	23,325 <sup>B</sup>	26,127 <sup>B</sup>	15,138 <sup>A</sup>
Wages and salaries	15,026 <sup>A</sup>	5,884 <sup>A</sup>	10,652 <sup>A</sup>	21,505 <sup>B</sup>	23,443 <sup>B</sup>	13,762 <sup>A</sup>
Net off-farm self-employment income	1,444 <sup>B</sup>	501 <sup>C</sup>	1,465 <sup>C</sup>	1,821 <sup>C</sup>	2,684 <sup>D</sup>	1,376 <sup>A</sup>
Investment income	3,034 <sup>A</sup>	2,554 <sup>A</sup>	2,965 <sup>B</sup>	6,333 <sup>B</sup>	5,378 <sup>D</sup>	3,894 <sup>A</sup>
Pension income	3,636 <sup>A</sup>	1,283 <sup>A</sup>	1,000 <sup>C</sup>	2,200 <sup>C</sup>	3,369 <sup>C</sup>	3,499 <sup>A</sup>
Government social transfers	638 <sup>A</sup>	666 <sup>A</sup>	751 <sup>B</sup>	743 <sup>C</sup>	611 <sup>B</sup>	544 <sup>A</sup>
Other off-farm income	916 <sup>B</sup>	345 <sup>B</sup>	877 <sup>B</sup>	651 <sup>D</sup>	F	1,381 <sup>A</sup>
<b>Total off-farm income</b>	<b>24,693<sup>A</sup></b>	<b>11,233<sup>A</sup></b>	<b>17,709<sup>A</sup></b>	<b>33,253<sup>A</sup></b>	<b>37,064<sup>B</sup></b>	<b>24,455<sup>A</sup></b>
Net program payments	3,666	4,874	16,440	3,583	3,194	6,037
Market income	5,566	33,202	25,601	46,019	-74	13,066
<b>Net operating income</b>	<b>9,232</b>	<b>38,076</b>	<b>42,040</b>	<b>49,602</b>	<b>3,120</b>	<b>19,103</b>
<b>Total income of operators</b>	<b>33,925</b>	<b>49,309</b>	<b>59,750</b>	<b>82,855</b>	<b>40,184</b>	<b>43,558</b>

Table 5.5.1

## Off-Farm Income Sources and Net Operating Income of Operators by Revenue Class, Incorporated and Unincorporated Sectors, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of operators</b>	<b>114,710</b> <sup>A</sup>	<b>50,310</b> <sup>A</sup>	<b>67,290</b> <sup>A</sup>	<b>35,800</b> <sup>A</sup>	<b>23,980</b> <sup>A</sup>	<b>292,100</b> <sup>A</sup>
Distribution by revenue class (%)	39.3	17.2	23.0	12.3	8.2	100.0
<b>Number of farms</b>	<b>98,290</b> <sup>A</sup>	<b>41,760</b> <sup>A</sup>	<b>49,705</b> <sup>A</sup>	<b>21,620</b> <sup>A</sup>	<b>12,950</b> <sup>A</sup>	<b>224,330</b> <sup>A</sup>
Distribution by revenue class (%)	43.8	18.6	22.2	9.6	5.8	100.0
<b>thousands of dollars</b>						
<b>Off-farm income</b>						
Off-farm employment income	2,209,743 <sup>A</sup>	643,625 <sup>A</sup>	570,610 <sup>A</sup>	417,161 <sup>B</sup>	580,462 <sup>A</sup>	4,421,703 <sup>A</sup>
Wages and salaries	2,023,951 <sup>A</sup>	572,599 <sup>A</sup>	494,831 <sup>A</sup>	379,354 <sup>B</sup>	549,058 <sup>A</sup>	4,019,883 <sup>A</sup>
Net off-farm self-employment income	185,793 <sup>B</sup>	71,026 <sup>B</sup>	75,780 <sup>B</sup>	37,807 <sup>B</sup>	31,404 <sup>D</sup>	401,820 <sup>A</sup>
Investment income	416,712 <sup>A</sup>	179,874 <sup>B</sup>	217,954 <sup>A</sup>	138,331 <sup>A</sup>	184,591 <sup>A</sup>	1,137,494 <sup>A</sup>
Pension income	611,920 <sup>A</sup>	177,373 <sup>A</sup>	136,957 <sup>A</sup>	51,448 <sup>A</sup>	44,291 <sup>A</sup>	1,022,014 <sup>A</sup>
Government social transfers	73,891 <sup>A</sup>	22,365 <sup>A</sup>	31,934 <sup>A</sup>	19,668 <sup>A</sup>	10,905 <sup>A</sup>	158,769 <sup>A</sup>
Other off-farm income	138,919 <sup>B</sup>	66,705 <sup>B</sup>	107,168 <sup>A</sup>	54,418 <sup>A</sup>	36,065 <sup>A</sup>	403,288 <sup>A</sup>
<b>Total off-farm income</b>	<b>3,451,186</b> <sup>A</sup>	<b>1,089,941</b> <sup>A</sup>	<b>1,064,623</b> <sup>A</sup>	<b>681,027</b> <sup>A</sup>	<b>856,314</b> <sup>A</sup>	<b>7,143,268</b> <sup>A</sup>
Net program payments	167,508 <sup>A</sup>	214,929 <sup>A</sup>	488,755 <sup>A</sup>	386,830 <sup>A</sup>	505,340 <sup>A</sup>	1,763,395 <sup>A</sup>
Market income	-5,724	335,893	1,139,031	982,509	1,364,814	3,816,541
<b>Net operating income</b>	<b>161,783</b>	<b>550,822</b>	<b>1,627,807</b>	<b>1,369,339</b>	<b>1,870,154</b>	<b>5,579,936</b>
<b>Total income of operators</b>	<b>3,612,969</b>	<b>1,640,763</b>	<b>2,692,430</b>	<b>2,050,366</b>	<b>2,726,468</b>	<b>12,723,204</b>

Table 5.5.2

## Average Off-Farm Income by Source and Average Net Operating Income of Operators by Revenue Class, Incorporated and Unincorporated Sectors, Canada, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
<b>Number of operators</b>	<b>114,710</b> <sup>A</sup>	<b>50,310</b> <sup>A</sup>	<b>67,290</b> <sup>A</sup>	<b>35,800</b> <sup>A</sup>	<b>23,980</b> <sup>A</sup>	<b>292,100</b> <sup>A</sup>
Distribution by revenue class (%)	39.3	17.2	23.0	12.3	8.2	100.0
<b>Number of farms</b>	<b>98,290</b> <sup>A</sup>	<b>41,760</b> <sup>A</sup>	<b>49,705</b> <sup>A</sup>	<b>21,620</b> <sup>A</sup>	<b>12,950</b> <sup>A</sup>	<b>224,330</b> <sup>A</sup>
Distribution by revenue class (%)	43.8	18.6	22.2	9.6	5.8	100.0
<b>Average per Operator (\$)</b>						
<b>Off-farm income</b>						
Off-farm employment income	19,264 <sup>A</sup>	12,793 <sup>A</sup>	8,480 <sup>A</sup>	11,653 <sup>B</sup>	24,206 <sup>A</sup>	15,138 <sup>A</sup>
Wages and salaries	17,644 <sup>A</sup>	11,381 <sup>A</sup>	7,354 <sup>A</sup>	10,596 <sup>B</sup>	22,897 <sup>A</sup>	13,762 <sup>A</sup>
Net off-farm self-employment income	1,620 <sup>B</sup>	1,412 <sup>B</sup>	1,126 <sup>B</sup>	1,056 <sup>B</sup>	1,310 <sup>D</sup>	1,376 <sup>A</sup>
Investment income	3,633 <sup>A</sup>	3,575 <sup>B</sup>	3,239 <sup>A</sup>	3,864 <sup>A</sup>	7,698 <sup>A</sup>	3,894 <sup>A</sup>
Pension income	5,334 <sup>A</sup>	3,526 <sup>A</sup>	2,035 <sup>A</sup>	1,437 <sup>A</sup>	1,847 <sup>A</sup>	3,499 <sup>A</sup>
Government social transfers	644 <sup>A</sup>	445 <sup>A</sup>	475 <sup>A</sup>	549 <sup>A</sup>	455 <sup>A</sup>	544 <sup>A</sup>
Other off-farm income	1,211 <sup>B</sup>	1,326 <sup>B</sup>	1,593 <sup>A</sup>	1,520 <sup>A</sup>	1,504 <sup>A</sup>	1,381 <sup>A</sup>
<b>Total off-farm income</b>	<b>30,086</b> <sup>A</sup>	<b>21,665</b> <sup>A</sup>	<b>15,821</b> <sup>A</sup>	<b>19,023</b> <sup>A</sup>	<b>35,709</b> <sup>A</sup>	<b>24,455</b> <sup>A</sup>
Net program payments	1,460	4,272	7,264	10,805	21,073	6,037
Market income	-50	6,676	16,927	27,444	56,915	13,066
<b>Net operating income</b>	<b>1,410</b>	<b>10,949</b>	<b>24,191</b>	<b>38,250</b>	<b>77,988</b>	<b>19,103</b>
<b>Total income of operators</b>	<b>31,497</b>	<b>32,613</b>	<b>40,012</b>	<b>57,273</b>	<b>113,698</b>	<b>43,558</b>

Table 5.6

## Average Off-Farm Income and Average Net Operating Income of Operators by Revenue Class and Province, Incorporated and Unincorporated Sectors, 2000

	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
	number					
<b>Number of farms</b>						
Newfoundland and Labrador	125 <sup>A</sup>	35 <sup>B</sup>	40 <sup>B</sup>	x	40 <sup>B</sup>	255 <sup>A</sup>
Prince Edward Island	515 <sup>A</sup>	230 <sup>B</sup>	340 <sup>A</sup>	185 <sup>A</sup>	230 <sup>A</sup>	1,515 <sup>A</sup>
Nova Scotia	1,275 <sup>A</sup>	300 <sup>B</sup>	360 <sup>A</sup>	225 <sup>A</sup>	230 <sup>A</sup>	2,390 <sup>A</sup>
New Brunswick	850 <sup>A</sup>	235 <sup>B</sup>	340 <sup>A</sup>	205 <sup>A</sup>	215 <sup>A</sup>	1,850 <sup>A</sup>
Quebec	8,670 <sup>A</sup>	4,210 <sup>A</sup>	8,035 <sup>A</sup>	4,085 <sup>A</sup>	2,460 <sup>A</sup>	27,460 <sup>A</sup>
Ontario	22,565 <sup>A</sup>	7,330 <sup>A</sup>	8,905 <sup>A</sup>	5,440 <sup>A</sup>	3,600 <sup>A</sup>	47,840 <sup>A</sup>
Manitoba	8,815 <sup>A</sup>	4,215 <sup>A</sup>	5,080 <sup>A</sup>	2,030 <sup>A</sup>	1,075 <sup>A</sup>	21,215 <sup>A</sup>
Saskatchewan	25,860 <sup>A</sup>	12,710 <sup>A</sup>	13,275 <sup>A</sup>	4,030 <sup>A</sup>	1,290 <sup>A</sup>	57,160 <sup>A</sup>
Alberta	24,420 <sup>A</sup>	10,940 <sup>A</sup>	11,630 <sup>A</sup>	4,490 <sup>A</sup>	2,740 <sup>A</sup>	54,210 <sup>A</sup>
British Columbia	5,185 <sup>A</sup>	1,560 <sup>A</sup>	1,710 <sup>A</sup>	900 <sup>A</sup>	1,065 <sup>A</sup>	10,430 <sup>A</sup>
<b>Canada</b>	<b>98,290<sup>A</sup></b>	<b>41,760<sup>A</sup></b>	<b>49,705<sup>A</sup></b>	<b>21,620<sup>A</sup></b>	<b>12,950<sup>A</sup></b>	<b>224,330<sup>A</sup></b>
<b>Number of operators</b>						
Newfoundland and Labrador	150 <sup>B</sup>	40 <sup>D</sup>	70 <sup>D</sup>	40 <sup>D</sup>	70 <sup>C</sup>	380 <sup>A</sup>
Prince Edward Island	570 <sup>A</sup>	260 <sup>B</sup>	440 <sup>A</sup>	280 <sup>A</sup>	410 <sup>A</sup>	1,960 <sup>A</sup>
Nova Scotia	1,490 <sup>A</sup>	370 <sup>B</sup>	450 <sup>A</sup>	330 <sup>A</sup>	460 <sup>A</sup>	3,080 <sup>A</sup>
New Brunswick	900 <sup>A</sup>	280 <sup>B</sup>	450 <sup>A</sup>	320 <sup>A</sup>	350 <sup>A</sup>	2,310 <sup>A</sup>
Quebec	10,500 <sup>A</sup>	5,540 <sup>A</sup>	13,000 <sup>A</sup>	8,080 <sup>A</sup>	4,790 <sup>A</sup>	41,900 <sup>A</sup>
Ontario	27,950 <sup>A</sup>	9,630 <sup>A</sup>	13,340 <sup>A</sup>	9,570 <sup>A</sup>	6,890 <sup>A</sup>	67,380 <sup>A</sup>
Manitoba	9,970 <sup>A</sup>	4,900 <sup>A</sup>	6,460 <sup>A</sup>	3,140 <sup>A</sup>	2,080 <sup>A</sup>	26,540 <sup>A</sup>
Saskatchewan	27,500 <sup>A</sup>	13,860 <sup>A</sup>	15,530 <sup>A</sup>	5,720 <sup>A</sup>	2,260 <sup>A</sup>	64,880 <sup>A</sup>
Alberta	28,550 <sup>A</sup>	13,060 <sup>A</sup>	14,850 <sup>A</sup>	6,710 <sup>A</sup>	4,630 <sup>A</sup>	67,790 <sup>A</sup>
British Columbia	7,150 <sup>A</sup>	2,360 <sup>A</sup>	2,700 <sup>A</sup>	1,620 <sup>A</sup>	2,040 <sup>A</sup>	15,880 <sup>A</sup>
<b>Canada</b>	<b>114,710<sup>A</sup></b>	<b>50,310<sup>A</sup></b>	<b>67,290<sup>A</sup></b>	<b>35,800<sup>A</sup></b>	<b>23,980<sup>A</sup></b>	<b>292,100<sup>A</sup></b>
	Average per Operator (\$)					
<b>Off-farm income</b>						
Newfoundland and Labrador	22,865 <sup>A</sup>	32,689 <sup>D</sup>	28,957 <sup>C</sup>	18,194 <sup>D</sup>	37,686 <sup>C</sup>	27,629 <sup>A</sup>
Prince Edward Island	23,492 <sup>A</sup>	17,007 <sup>B</sup>	12,773 <sup>A</sup>	16,703 <sup>A</sup>	31,752 <sup>A</sup>	21,006 <sup>A</sup>
Nova Scotia	24,282 <sup>B</sup>	15,651 <sup>C</sup>	16,670 <sup>A</sup>	15,139 <sup>B</sup>	40,839 <sup>B</sup>	23,592 <sup>A</sup>
New Brunswick	27,053 <sup>B</sup>	22,108 <sup>B</sup>	15,822 <sup>B</sup>	18,419 <sup>A</sup>	46,500 <sup>B</sup>	26,033 <sup>A</sup>
Quebec	24,942 <sup>A</sup>	16,190 <sup>B</sup>	10,365 <sup>A</sup>	14,302 <sup>A</sup>	26,280 <sup>A</sup>	17,365 <sup>A</sup>
Ontario	34,059 <sup>A</sup>	26,718 <sup>B</sup>	16,279 <sup>A</sup>	19,052 <sup>A</sup>	40,244 <sup>A</sup>	27,989 <sup>A</sup>
Manitoba	21,817 <sup>A</sup>	15,955 <sup>A</sup>	13,276 <sup>A</sup>	17,086 <sup>A</sup>	25,242 <sup>A</sup>	18,366 <sup>A</sup>
Saskatchewan	25,138 <sup>A</sup>	19,198 <sup>A</sup>	16,274 <sup>A</sup>	18,230 <sup>A</sup>	31,327 <sup>A</sup>	21,354 <sup>A</sup>
Alberta	34,586 <sup>B</sup>	24,328 <sup>A</sup>	19,182 <sup>A</sup>	25,023 <sup>D</sup>	34,853 <sup>A</sup>	28,306 <sup>A</sup>
British Columbia	36,973 <sup>B</sup>	26,699 <sup>B</sup>	24,831 <sup>C</sup>	25,433 <sup>A</sup>	57,760 <sup>B</sup>	34,868 <sup>A</sup>
<b>Canada</b>	<b>30,086<sup>A</sup></b>	<b>21,665<sup>A</sup></b>	<b>15,821<sup>A</sup></b>	<b>19,023<sup>A</sup></b>	<b>35,709<sup>A</sup></b>	<b>24,455<sup>A</sup></b>
<b>Net operating income</b>						
Newfoundland and Labrador	937	-3,024	6,503	x	72,367	15,946
Prince Edward Island	521	8,744	20,879	40,978	79,402	28,755
Nova Scotia	3,372	13,568	24,310	48,590	82,001	24,221
New Brunswick	1,787	5,058	22,855	37,346	91,734	24,831
Quebec	1,041	11,951	26,369	37,334	72,097	25,465
Ontario	-589	7,523	20,948	36,735	85,457	18,933
Manitoba	1,617	10,483	20,339	33,710	73,542	17,271
Saskatchewan	3,541	12,825	26,175	42,567	67,062	16,588
Alberta	1,993	12,513	26,260	42,135	71,382	18,043
British Columbia	-1,422	4,743	17,431	26,663	94,508	17,948
<b>Canada</b>	<b>1,410</b>	<b>10,949</b>	<b>24,191</b>	<b>38,250</b>	<b>77,988</b>	<b>19,103</b>
<b>Total income of operators</b>						
Newfoundland and Labrador	23,802	29,664 <sup>E</sup>	35,460	x	110,052	43,575
Prince Edward Island	24,013	25,751	33,651	57,681	111,154	49,760
Nova Scotia	27,654	29,220	40,981	63,728	122,841	47,813
New Brunswick	28,840	27,166	38,677	55,764	138,233	50,863
Quebec	25,983	28,140	36,734	51,636	98,377	42,829
Ontario	33,470	34,240	37,227	55,786	125,701	46,922
Manitoba	23,434	26,438	33,615	50,797	98,784	35,637
Saskatchewan	28,679	32,023	42,449	60,797	98,388	37,942
Alberta	36,579	36,841	45,442	67,158	106,235	46,349
British Columbia	35,551	31,441	42,262	52,096	152,267	52,815
<b>Canada</b>	<b>31,497</b>	<b>32,613</b>	<b>40,012</b>	<b>57,273</b>	<b>113,698</b>	<b>43,558</b>

Table 5.7

## Average Total Income of Operators Before and After Capital Cost Allowance (CCA) by Province and Farm Type, Incorporated and Unincorporated Sectors, 2000

Farm Type	Average Income of Operators								
	Number of Operators	Change 2000/1999	Total Off-Farm Income	Change 2000/1999	Net Operating Income before CCA	Change 2000/1999	Total Income before CCA	Change 2000/1999	Total Income after CCA
	number	%	\$	%	\$	%	\$	%	\$
<b>Canada</b>									
Oilseed and grain farming	102,820 <sup>A</sup>	-4.2	25,479 <sup>A</sup>	2.5	18,620	8.3	44,100	4.9	30,946
Potato farming	2,300 <sup>A</sup>	-0.9	29,305 <sup>A</sup>	15.6	56,261	10.2	85,565	12.0	49,624
Other vegetable (except potato) and melon farming	4,290 <sup>A</sup>	6.2	23,400 <sup>A</sup>	11.0	23,650	-4.6	47,050	2.5	34,328
Fruit and tree nut farming	7,140 <sup>A</sup>	2.7	27,532 <sup>A</sup>	-1.8	9,520	-26.0	37,052	-9.4	30,342
Greenhouse, nursery and floriculture production	6,020 <sup>A</sup>	-8.9	37,296 <sup>A</sup>	23.0	48,567	22.8	85,863	22.9	59,182
Other crop farming	18,240 <sup>A</sup>	1.9	25,065 <sup>A</sup>	-8.6	13,521	7.8	38,586	-3.4	29,210
<b>Crop production</b>	<b>140,820<sup>A</sup></b>	<b>-2.9</b>	<b>26,035<sup>A</sup></b>	<b>2.2</b>	<b>19,547</b>	<b>7.5</b>	<b>45,582</b>	<b>4.4</b>	<b>32,307</b>
Beef cattle ranching and farming, including feedlots	86,410 <sup>A</sup>	2.0	24,693 <sup>A</sup>	6.9	9,232	17.2	33,925	9.5	25,162
Dairy cattle and milk production	32,750 <sup>A</sup>	-3.3	11,233 <sup>A</sup>	10.9	38,076	7.2	49,309	8.0	31,850
Hog and pig farming	9,840 <sup>A</sup>	1.3	17,709 <sup>A</sup>	-1.2	42,040	...	59,750	89.1	36,895
Poultry and egg production	6,450 <sup>A</sup>	0.9	33,253 <sup>A</sup>	9.5	49,602	5.5	82,855	7.1	59,206
Other animal production	15,830 <sup>A</sup>	3.7	37,064 <sup>B</sup>	16.2	3,120	...	40,184	20.9	33,536
<b>Animal production</b>	<b>151,280<sup>A</sup></b>	<b>0.9</b>	<b>22,984<sup>A</sup></b>	<b>9.2</b>	<b>18,690</b>	<b>20.5</b>	<b>41,674</b>	<b>14.0</b>	<b>29,700</b>
<b>Total</b>	<b>292,100<sup>A</sup></b>	<b>-1.1</b>	<b>24,455<sup>A</sup></b>	<b>5.4</b>	<b>19,103</b>	<b>13.7</b>	<b>43,558</b>	<b>8.9</b>	<b>30,956</b>
<b>Newfoundland and Labrador</b>									
Oilseed and grain farming	x	...	x	...	x	...	x	...	x
Potato farming	x	x	x	x	x	x	x	x	x
Other vegetable (except potato) and melon farming	70 <sup>C</sup>	-12.5	19,263 <sup>B</sup>	6.5	5,034	56.5	24,297	14.0	20,433
Fruit and tree nut farming	30 <sup>E</sup>	x	47,664 <sup>C</sup>	x	x	x	x	x	x
Greenhouse, nursery and floriculture production	60 <sup>D</sup>	20.0	28,529 <sup>D</sup>	9.5	14,771	-5.7	43,300	3.8	35,352
Other crop farming	x	x	x	x	x	x	x	x	x
<b>Crop production</b>	<b>190<sup>A</sup></b>	<b>11.8</b>	<b>26,578<sup>B</sup></b>	<b>10.5</b>	<b>5,998</b>	<b>30.7</b>	<b>32,577</b>	<b>13.8</b>	<b>26,935</b>
Beef cattle ranching and farming, including feedlots	x	x	x	x	x	x	x	x	x
Dairy cattle and milk production	70 <sup>C</sup>	-22.2	20,553 <sup>D</sup>	5.9	47,188	35.9	67,741 <sup>E</sup>	25.2	37,799 <sup>E</sup>
Hog and pig farming	x	x	x	x	x	x	x	x	x
Poultry and egg production	80 <sup>C</sup>	60.0	42,685 <sup>C</sup>	7.6	x	x	x	x	x
Other animal production	x	x	x	x	x	x	x	x	x
<b>Animal production</b>	<b>180<sup>A</sup></b>	<b>0.0</b>	<b>28,726<sup>B</sup></b>	<b>9.7</b>	<b>27,304</b>	<b>25.4</b>	<b>56,030</b>	<b>16.8</b>	<b>36,675</b>
<b>Total</b>	<b>380<sup>A</sup></b>	<b>8.6</b>	<b>27,629<sup>A</sup></b>	<b>9.8</b>	<b>15,946</b>	<b>20.9</b>	<b>43,575</b>	<b>13.6</b>	<b>31,577</b>
<b>Prince Edward Island</b>									
Oilseed and grain farming	60 <sup>C</sup>	20.0	23,306 <sup>C</sup>	-7.3	-8,038	...	15,268	-54.0	6,939
Potato farming	620 <sup>A</sup>	-6.1	25,692 <sup>A</sup>	-3.1	45,694	-9.4	71,386	-7.2	38,707
Other vegetable (except potato) and melon farming	40 <sup>B</sup>	-20.0	17,454 <sup>C</sup>	7.8	20,215	15.4	37,669	11.7	26,260
Fruit and tree nut farming	50 <sup>D</sup>	25.0	29,364 <sup>B</sup>	7.2	4,683	-56.3	34,047	-10.7	30,251
Greenhouse, nursery and floriculture production	x	x	x	x	x	x	x	x	x
Other crop farming	50 <sup>C</sup>	0.0	26,345 <sup>B</sup>	46.5	22,105	68.5	48,450	55.8	33,836
<b>Crop production</b>	<b>840<sup>A</sup></b>	<b>-5.6</b>	<b>25,352<sup>A</sup></b>	<b>-1.3</b>	<b>35,909</b>	<b>-11.0</b>	<b>61,261</b>	<b>-7.2</b>	<b>34,973</b>
Beef cattle ranching and farming, including feedlots	460 <sup>A</sup>	0.0	22,196 <sup>A</sup>	2.9	4,702	2.1	26,898	2.8	19,509
Dairy cattle and milk production	410 <sup>A</sup>	-2.4	10,776 <sup>A</sup>	29.9	34,737	-3.4	45,513	2.8	28,663
Hog and pig farming	130 <sup>B</sup>	8.3	17,188 <sup>B</sup>	-13.1	52,683	...	69,871	86.8	43,202
Poultry and egg production	30 <sup>B</sup>	-25.0	21,764 <sup>C</sup>	39.7	53,882	15.7	75,647	21.7	59,180
Other animal production	90 <sup>C</sup>	12.5	26,464 <sup>C</sup>	24.0	10,819	-14.7	37,283	9.6	26,285
<b>Animal production</b>	<b>1,130<sup>A</sup></b>	<b>0.9</b>	<b>17,727<sup>A</sup></b>	<b>9.6</b>	<b>22,977</b>	<b>16.9</b>	<b>40,704</b>	<b>13.7</b>	<b>27,191</b>
<b>Total</b>	<b>1,960<sup>A</sup></b>	<b>-2.5</b>	<b>21,006<sup>A</sup></b>	<b>3.1</b>	<b>28,755</b>	<b>-0.3</b>	<b>49,760</b>	<b>1.1</b>	<b>30,624</b>



Table 5.7

## Average Total Income of Operators Before and After Capital Cost Allowance (CCA) by Province and Farm Type, Incorporated and Unincorporated Sectors, 2000 (continued)

Farm Type	Average Income of Operators								
	Number of Operators	Change 2000/1999	Total Off-Farm Income	Change 2000/1999	Net Operating Income before CCA	Change 2000/1999	Total Income before CCA	Change 2000/1999	Total Income after CCA
	number	%	\$	%	\$	%	\$	%	\$
<b>Nova Scotia</b>									
Oilseed and grain farming	30 <sup>E</sup>	x	38,660 <sup>D</sup>	x	x	x	x	x	x
Potato farming	x	x	x	x	x	x	x	x	x
Other vegetable (except potato) and melon farming	100 <sup>D</sup>	11.1	18,109 <sup>C</sup>	25.3	20,020	9.4	38,129	16.4	27,784
Fruit and tree nut farming	600 <sup>B</sup>	-7.7	28,430 <sup>B</sup>	13.1	25,063	0.6	53,493	6.9	45,252
Greenhouse, nursery and floriculture production	290 <sup>C</sup>	3.6	30,864 <sup>D</sup>	14.2	14,656	-18.1	45,520	1.3	36,452
Other crop farming	170 <sup>D</sup>	6.3	17,148 <sup>D</sup>	-15.7	15,039	20.8	32,187	-1.8	24,390
<b>Crop production</b>	<b>1,220<sup>A</sup></b>	<b>0.8</b>	<b>26,440<sup>B</sup></b>	<b>10.0</b>	<b>19,658</b>	<b>-4.8</b>	<b>46,098</b>	<b>3.2</b>	<b>37,480</b>
Beef cattle ranching and farming, including feedlots	730 <sup>B</sup>	10.6	22,877 <sup>B</sup>	-9.7	4,450	-43.9	27,327	-17.8	21,290
Dairy cattle and milk production	540 <sup>A</sup>	-5.3	15,080 <sup>B</sup>	8.9	49,387	-1.0	64,466	1.1	42,391
Hog and pig farming	130 <sup>B</sup>	-7.1	24,647 <sup>B</sup>	53.3	31,577	...	56,223	76.9	40,507
Poultry and egg production	180 <sup>B</sup>	0.0	25,576 <sup>B</sup>	13.9	65,606	7.5	91,183	9.2	65,457
Other animal production	280 <sup>C</sup>	3.7	27,938 <sup>C</sup>	5.2	15,989	...	43,927	72.3	36,562
<b>Animal production</b>	<b>1,860<sup>A</sup></b>	<b>1.1</b>	<b>21,725<sup>A</sup></b>	<b>3.7</b>	<b>27,132</b>	<b>7.1</b>	<b>48,857</b>	<b>5.6</b>	<b>35,356</b>
<b>Total</b>	<b>3,080<sup>A</sup></b>	<b>1.3</b>	<b>23,592<sup>A</sup></b>	<b>6.4</b>	<b>24,221</b>	<b>2.9</b>	<b>47,813</b>	<b>4.6</b>	<b>36,222</b>
<b>New Brunswick</b>									
Oilseed and grain farming	40 <sup>E</sup>	33.3	11,095 <sup>C</sup>	F	x	x	x	x	x
Potato farming	350 <sup>A</sup>	-5.4	20,322 <sup>A</sup>	5.5	59,791	11.9	80,113	10.2	45,641
Other vegetable (except potato) and melon farming	80 <sup>C</sup>	0.0	21,321 <sup>D</sup>	13.8	14,474	-23.1	35,796	-4.7	27,305
Fruit and tree nut farming	200 <sup>B</sup>	-16.7	33,891 <sup>B</sup>	17.8	9,895	-24.4	43,786	4.6	36,296
Greenhouse, nursery and floriculture production	110 <sup>C</sup>	-15.4	45,646 <sup>D</sup>	...	38,122	-39.3	83,768	0.4	53,994
Other crop farming	160 <sup>C</sup>	6.7	21,092 <sup>C</sup>	-27.0	7,933	-38.5	29,025	-30.5	19,059
<b>Crop production</b>	<b>940<sup>A</sup></b>	<b>-5.1</b>	<b>26,214<sup>B</sup></b>	<b>7.8</b>	<b>31,072</b>	<b>-11.7</b>	<b>57,286</b>	<b>-3.7</b>	<b>36,697</b>
Beef cattle ranching and farming, including feedlots	610 <sup>A</sup>	-3.2	25,890 <sup>B</sup>	4.3	6,218	21.0	32,108	7.2	25,572
Dairy cattle and milk production	460 <sup>A</sup>	-4.2	16,758 <sup>A</sup>	2.1	36,884	-8.6	53,642	-5.5	34,537
Hog and pig farming	90 <sup>C</sup>	12.5	15,140 <sup>B</sup>	12.3	14,952	...	30,092	61.4	5,293
Poultry and egg production	100 <sup>B</sup>	11.1	58,774 <sup>C</sup>	24.1	54,275	-33.7	113,049	-12.5	88,737
Other animal production	100 <sup>C</sup>	-9.1	43,268 <sup>D</sup>	66.4	3,052	5.0	46,320 <sup>E</sup>	60.2	39,223 <sup>E</sup>
<b>Animal production</b>	<b>1,360<sup>A</sup></b>	<b>-1.4</b>	<b>25,907<sup>A</sup></b>	<b>13.9</b>	<b>20,567</b>	<b>-6.8</b>	<b>46,474</b>	<b>3.7</b>	<b>33,016</b>
<b>Total</b>	<b>2,310<sup>A</sup></b>	<b>-2.9</b>	<b>26,033<sup>A</sup></b>	<b>11.2</b>	<b>24,831</b>	<b>-9.4</b>	<b>50,863</b>	<b>0.1</b>	<b>34,510</b>
<b>Quebec</b>									
Oilseed and grain farming	4,240 <sup>A</sup>	-6.6	21,686 <sup>B</sup>	-0.6	24,984	0.9	46,670	0.2	33,106
Potato farming	470 <sup>B</sup>	11.9	28,623 <sup>B</sup>	51.3	51,844	42.6	80,466	45.6	60,218
Other vegetable (except potato) and melon farming	1,580 <sup>B</sup>	12.9	20,450 <sup>B</sup>	12.6	28,846	1.5	49,296	5.8	35,578
Fruit and tree nut farming	1,080 <sup>B</sup>	9.1	20,203 <sup>C</sup>	-37.7	15,422	17.5	35,625	-21.8	28,313
Greenhouse, nursery and floriculture production	1,410 <sup>B</sup>	-9.0	24,383 <sup>B</sup>	5.2	26,236	19.6	50,619	12.2	37,027
Other crop farming	3,810 <sup>A</sup>	-11.8	23,332 <sup>B</sup>	5.7	8,975	-22.7	32,307	-4.1	24,599
<b>Crop production</b>	<b>12,590<sup>A</sup></b>	<b>-4.6</b>	<b>22,466<sup>A</sup></b>	<b>0.5</b>	<b>20,953</b>	<b>4.5</b>	<b>43,418</b>	<b>2.4</b>	<b>31,895</b>
Beef cattle ranching and farming, including feedlots	6,930 <sup>A</sup>	11.2	20,907 <sup>A</sup>	19.7	6,307	-15.6	27,214	9.1	20,784
Dairy cattle and milk production	16,080 <sup>A</sup>	1.3	10,012 <sup>A</sup>	16.8	35,091	8.4	45,104	10.2	30,980
Hog and pig farming	3,000 <sup>A</sup>	-6.8	17,639 <sup>A</sup>	13.6	34,053	36.8	51,692	27.9	26,247
Poultry and egg production	1,330 <sup>B</sup>	13.7	27,833 <sup>A</sup>	1.9	66,680	1.4	94,513	1.6	73,615
Other animal production	1,960 <sup>B</sup>	-3.4	24,882 <sup>C</sup>	-12.2	2,183	99.5	27,065	-8.0	20,804
<b>Animal production</b>	<b>29,310<sup>A</sup></b>	<b>2.7</b>	<b>15,172<sup>A</sup></b>	<b>12.6</b>	<b>27,398</b>	<b>8.6</b>	<b>42,570</b>	<b>10.0</b>	<b>29,330</b>
<b>Total</b>	<b>41,900<sup>A</sup></b>	<b>0.2</b>	<b>17,365<sup>A</sup></b>	<b>6.6</b>	<b>25,465</b>	<b>8.2</b>	<b>42,829</b>	<b>7.6</b>	<b>30,103</b>

Table 5.7

## Average Total Income of Operators Before and After Capital Cost Allowance (CCA) by Province and Farm Type, Incorporated and Unincorporated Sectors, 2000 (continued)

Farm Type	Average Income of Operators								
	Number of Operators	Change 2000/1999	Total Off-Farm Income	Change 2000/1999	Net Operating Income before CCA	Change 2000/1999	Total Income before CCA	Change 2000/1999	Total Income after CCA
	number	%	\$	%	\$	%	\$	%	\$
<b>Ontario</b>									
Oilseed and grain farming	18,380 <sup>A</sup>	-3.4	31,705 <sup>A</sup>	3.2	12,703	0.4	44,409	2.4	34,704
Potato farming	290 <sup>D</sup>	-3.3	37,918 <sup>B</sup>	17.7	37,010	-15.8	74,928 <sup>E</sup>	-1.7	44,963 <sup>E</sup>
Other vegetable (except potato) and melon farming	1,600 <sup>B</sup>	-10.1	29,126 <sup>B</sup>	19.8	23,991	-2.1	53,117	8.8	39,026
Fruit and tree nut farming	1,920 <sup>B</sup>	-0.5	31,530 <sup>B</sup>	18.4	10,691	-36.6	42,221	-2.9	34,739
Greenhouse, nursery and floriculture production	2,220 <sup>B</sup>	-8.6	48,417 <sup>B</sup>	43.2	61,635	10.4	110,052	22.8	72,889
Other crop farming	5,160 <sup>B</sup>	6.4	27,732 <sup>A</sup>	-5.1	19,516	-3.7	47,248	-4.6	37,231
<b>Crop production</b>	<b>29,570<sup>A</sup></b>	<b>-2.4</b>	<b>32,178<sup>A</sup></b>	<b>6.9</b>	<b>18,266</b>	<b>-2.0</b>	<b>50,444</b>	<b>3.5</b>	<b>38,344</b>
Beef cattle ranching and farming, including feedlots	16,120 <sup>A</sup>	-1.6	28,280 <sup>A</sup>	2.7	3,511	-17.9	31,791	0.0	25,537
Dairy cattle and milk production	10,650 <sup>A</sup>	-9.7	9,749 <sup>A</sup>	0.1	37,803	9.1	47,552	7.1	30,137
Hog and pig farming	3,700 <sup>A</sup>	11.4	17,436 <sup>A</sup>	-17.0	43,448	...	60,884	...	41,872
Poultry and egg production	2,550 <sup>B</sup>	6.7	30,762 <sup>B</sup>	9.3	48,939	-5.4	79,701	-0.2	54,573
Other animal production	4,790 <sup>B</sup>	-0.4	48,386 <sup>C</sup>	33.4	-1,847	-28.9	46,539	38.2	41,289
<b>Animal production</b>	<b>37,810<sup>A</sup></b>	<b>-2.3</b>	<b>24,713<sup>A</sup></b>	<b>9.0</b>	<b>19,455</b>	<b>22.7</b>	<b>44,168</b>	<b>14.6</b>	<b>32,380</b>
<b>Total</b>	<b>67,380<sup>A</sup></b>	<b>-2.4</b>	<b>27,989<sup>A</sup></b>	<b>8.0</b>	<b>18,933</b>	<b>11.0</b>	<b>46,922</b>	<b>9.2</b>	<b>34,997</b>
<b>Manitoba</b>									
Oilseed and grain farming	11,840 <sup>A</sup>	-5.1	20,694 <sup>A</sup>	7.7	15,658	-18.3	36,352	-5.3	21,902
Potato farming	220 <sup>B</sup>	0.0	33,303 <sup>B</sup>	6.6	104,554	1.4	137,857	2.6	65,667
Other vegetable (except potato) and melon farming	100 <sup>E</sup>	66.7	24,107 <sup>D</sup>	-58.5	28,926	14.0	53,033 <sup>E</sup>	F	38,511 <sup>E</sup>
Fruit and tree nut farming	F	F	F	F	F	F	F	F	F
Greenhouse, nursery and floriculture production	150 <sup>D</sup>	25.0	35,419 <sup>B</sup>	38.3	19,078	-26.5	54,497	5.6	40,554
Other crop farming	910 <sup>B</sup>	-8.1	19,540 <sup>B</sup>	8.2	11,843	46.6	31,383	20.1	20,607
<b>Crop production</b>	<b>13,260<sup>A</sup></b>	<b>-4.7</b>	<b>20,980<sup>A</sup></b>	<b>7.4</b>	<b>16,983</b>	<b>-13.9</b>	<b>37,963</b>	<b>-3.3</b>	<b>22,855</b>
Beef cattle ranching and farming, including feedlots	9,210 <sup>A</sup>	4.3	15,985 <sup>A</sup>	1.2	8,379	5.9	24,364	2.7	16,385
Dairy cattle and milk production	1,070 <sup>A</sup>	-5.3	7,989 <sup>B</sup>	3.2	39,183	11.0	47,172	9.6	24,178
Hog and pig farming	1,280 <sup>A</sup>	14.3	16,299 <sup>B</sup>	-1.9	59,708	...	76,006	...	51,939
Poultry and egg production	490 <sup>B</sup>	-16.9	17,602 <sup>B</sup>	-0.5	33,559	32.7	51,160	19.0	33,060
Other animal production	1,240 <sup>B</sup>	-5.3	19,446 <sup>B</sup>	18.1	17,672	11.9	37,118	15.1	25,476
<b>Animal production</b>	<b>13,280<sup>A</sup></b>	<b>2.4</b>	<b>15,756<sup>A</sup></b>	<b>2.8</b>	<b>17,566</b>	<b>43.5</b>	<b>33,322</b>	<b>20.9</b>	<b>21,882</b>
<b>Total</b>	<b>26,540<sup>A</sup></b>	<b>-1.5</b>	<b>18,366<sup>A</sup></b>	<b>4.7</b>	<b>17,271</b>	<b>7.7</b>	<b>35,637</b>	<b>6.1</b>	<b>22,367</b>
<b>Saskatchewan</b>									
Oilseed and grain farming	44,790 <sup>A</sup>	-3.8	22,468 <sup>A</sup>	1.4	18,599	11.4	41,067	5.7	28,197
Potato farming	F	F	F	F	F	x	F	x	F
Other vegetable (except potato) and melon farming	F	F	F	F	F	x	F	x	F
Fruit and tree nut farming	x	x	x	x	x	x	x	x	x
Greenhouse, nursery and floriculture production	110 <sup>D</sup>	-54.2	23,650 <sup>C</sup>	13.6	15,900	-9.4	39,550	3.1	30,437
Other crop farming	1,460 <sup>C</sup>	10.6	20,263 <sup>B</sup>	-28.4	13,131	49.3	33,394	-10.0	25,708
<b>Crop production</b>	<b>46,550<sup>A</sup></b>	<b>-3.5</b>	<b>22,367<sup>A</sup></b>	<b>0.2</b>	<b>18,432</b>	<b>11.9</b>	<b>40,799</b>	<b>5.1</b>	<b>28,121</b>
Beef cattle ranching and farming, including feedlots	15,160 <sup>A</sup>	6.8	18,488 <sup>A</sup>	4.8	9,671	27.5	28,159	11.6	19,832
Dairy cattle and milk production	650 <sup>C</sup>	8.3	8,048 <sup>C</sup>	-11.1	38,906	-1.9	46,954	-3.6	22,618
Hog and pig farming	400 <sup>D</sup>	29.0	21,611 <sup>D</sup>	15.5	41,994	...	63,605 <sup>E</sup>	...	39,549 <sup>E</sup>
Poultry and egg production	220 <sup>D</sup>	46.7	27,603 <sup>D</sup>	-2.3	38,251	5.5	65,854	2.1	47,055
Other animal production	1,900 <sup>C</sup>	29.3	23,226 <sup>C</sup>	-14.8	11,138	32.8	34,364	-3.6	26,714
<b>Animal production</b>	<b>18,330<sup>A</sup></b>	<b>9.5</b>	<b>18,782<sup>A</sup></b>	<b>2.7</b>	<b>11,901</b>	<b>33.4</b>	<b>30,683</b>	<b>12.7</b>	<b>21,395</b>
<b>Total</b>	<b>64,880<sup>A</sup></b>	<b>-0.1</b>	<b>21,354<sup>A</sup></b>	<b>0.3</b>	<b>16,588</b>	<b>14.2</b>	<b>37,942</b>	<b>5.9</b>	<b>26,221</b>

Table 5.7

## Average Total Income of Operators Before and After Capital Cost Allowance (CCA) by Province and Farm Type, Incorporated and Unincorporated Sectors, 2000 (concluded)

Farm Type	Average Income of Operators								
	Number of Operators	Change 2000/1999	Total Off-Farm Income	Change 2000/1999	Net Operating Income before CCA	Change 2000/1999	Total Income before CCA	Change 2000/1999	Total Income after CCA
	number	%	\$	%	\$	%	\$	%	\$
<b>Alberta</b>									
Oilseed and grain farming	22,760 <sup>A</sup>	-3.3	28,996 <sup>A</sup>	2.2	23,959	22.7	52,955	10.6	37,107
Potato farming	130 <sup>B</sup>	-27.8	54,376 <sup>C</sup>	74.7	105,800	55.9	160,175	61.8	65,896
Other vegetable (except potato) and melon farming	70 <sup>C</sup>	0.0	31,133 <sup>D</sup>	39.1	48,144	-1.5	79,277	11.2	46,881
Fruit and tree nut farming	F	F	F	F	F	F	F	F	F
Greenhouse, nursery and floriculture production	400 <sup>C</sup>	-32.2	52,699 <sup>C</sup>	52.1	41,287	10.0	93,985	30.2	71,033
Other crop farming	5,050 <sup>B</sup>	9.3	24,279 <sup>B</sup>	-23.8	13,991	37.1	38,270	-9.0	27,687
<b>Crop production</b>	<b>28,500<sup>A</sup></b>	<b>-1.8</b>	<b>28,603<sup>A</sup></b>	<b>-1.4</b>	<b>22,799</b>	<b>21.7</b>	<b>51,402</b>	<b>7.6</b>	<b>36,021</b>
Beef cattle ranching and farming, including feedlots	32,520 <sup>A</sup>	0.3	27,653 <sup>B</sup>	10.7	13,070	26.1	40,723	15.2	29,673
Dairy cattle and milk production	1,340 <sup>A</sup>	-1.5	18,512 <sup>B</sup>	11.5	57,414	0.8	75,926	3.2	39,885
Hog and pig farming	970 <sup>A</sup>	-19.8	17,570 <sup>B</sup>	6.5	39,983	...	57,553	...	29,898
Poultry and egg production	520 <sup>B</sup>	-20.0	22,731 <sup>A</sup>	12.8	40,594	16.3	63,324	15.0	38,022
Other animal production	3,950 <sup>B</sup>	20.4	38,223 <sup>D</sup>	19.3	3,083	14.6	41,305	18.9	34,154
<b>Animal production</b>	<b>39,290<sup>A</sup></b>	<b>1.0</b>	<b>28,090<sup>B</sup></b>	<b>12.6</b>	<b>14,594</b>	<b>24.8</b>	<b>42,684</b>	<b>16.5</b>	<b>30,582</b>
<b>Total</b>	<b>67,790<sup>A</sup></b>	<b>-0.4</b>	<b>28,306<sup>A</sup></b>	<b>6.3</b>	<b>18,043</b>	<b>22.9</b>	<b>46,349</b>	<b>12.2</b>	<b>32,869</b>
<b>British Columbia</b>									
Oilseed and grain farming	670 <sup>B</sup>	-35.6	45,071 <sup>D</sup>	15.4	17,314	22.5	62,385 <sup>E</sup>	17.3	51,458 <sup>E</sup>
Potato farming	100 <sup>C</sup>	-16.7	30,776 <sup>C</sup>	21.4	52,758	...	83,534	75.7	59,265
Other vegetable (except potato) and melon farming	560 <sup>B</sup>	40.0	19,635 <sup>C</sup>	35.6	10,021	-43.2	29,656	-7.7	22,744
Fruit and tree nut farming	3,100 <sup>A</sup>	4.0	27,187 <sup>A</sup>	-4.4	4,467	-41.2	31,654	-12.2	25,619
Greenhouse, nursery and floriculture production	1,260 <sup>A</sup>	4.1	29,904 <sup>B</sup>	-13.5	70,026	77.5	99,930	35.0	67,843
Other crop farming	1,440 <sup>B</sup>	1.4	32,680 <sup>B</sup>	9.7	4,459	31.9	37,139	12.0	28,981
<b>Crop production</b>	<b>7,130<sup>A</sup></b>	<b>-0.7</b>	<b>29,921<sup>A</sup></b>	<b>-1.7</b>	<b>18,324</b>	<b>31.8</b>	<b>48,245</b>	<b>8.8</b>	<b>36,419</b>
Beef cattle ranching and farming, including feedlots	4,650 <sup>A</sup>	-3.9	35,074 <sup>C</sup>	10.7	8,440	55.3	43,514	17.2	34,731
Dairy cattle and milk production	1,470 <sup>A</sup>	-5.2	29,019 <sup>A</sup>	29.8	50,857	8.1	79,876	15.1	52,104
Hog and pig farming	160 <sup>C</sup>	-11.1	24,684 <sup>C</sup>	13.8	43,842	...	68,526	...	47,254
Poultry and egg production	960 <sup>A</sup>	-12.7	60,524 <sup>C</sup>	17.5	41,680	26.5	102,204	21.0	75,215
Other animal production	1,500 <sup>B</sup>	-21.1	47,996 <sup>C</sup>	19.7	-4,697	-24.3	43,298	27.7	38,854
<b>Animal production</b>	<b>8,750<sup>A</sup></b>	<b>-8.5</b>	<b>38,901<sup>B</sup></b>	<b>14.6</b>	<b>17,626</b>	<b>34.6</b>	<b>56,527</b>	<b>20.2</b>	<b>43,077</b>
<b>Total</b>	<b>15,880<sup>A</sup></b>	<b>-5.2</b>	<b>34,868<sup>A</sup></b>	<b>7.5</b>	<b>17,948</b>	<b>33.6</b>	<b>52,815</b>	<b>15.1</b>	<b>40,088</b>

Table 5.8

## Average Total Income of Operators Before and After Capital Cost Allowance (CCA) by Revenue Class and Farm Type, Incorporated and Unincorporated Sectors, Canada, 2000

Farm Type	Average Income of Operators								
	Number of Operators	Change 2000/1999	Total Off-Farm Income	Change 2000/1999	Net Operating Income before CCA	Change 2000/1999	Total Income before CCA	Change 2000/1999	Total Income after CCA
	number	%	\$	%	\$	%	\$	%	\$
<b>\$10,000–\$49,999</b>									
Oilseed and grain farming	41,210 <sup>A</sup>	-7.0	30,958 <sup>A</sup>	6.3	3,633	18.2	34,591	7.4	31,348
Potato farming	340 <sup>D</sup>	13.3	32,857 <sup>C</sup>	89.1	-163	...	32,694 <sup>E</sup>	56.0	F
Other vegetable (except potato) and melon farming	1,570 <sup>B</sup>	12.1	21,443 <sup>B</sup>	20.8	2,509	-23.1	23,952	14.0	22,022
Fruit and tree nut farming	3,360 <sup>B</sup>	20.0	28,729 <sup>A</sup>	-6.8	645	-47.0	29,374	-8.3	27,211
Greenhouse, nursery and floriculture production	1,400 <sup>C</sup>	-19.5	24,064 <sup>B</sup>	-3.9	606	-82.6	24,670	-13.5	22,264
Other crop farming	10,000 <sup>A</sup>	-2.9	27,532 <sup>A</sup>	-12.0	1,757	-10.4	29,289	-11.9	25,727
<b>Crop production</b>	<b>57,880<sup>A</sup></b>	<b>-4.8</b>	<b>29,823<sup>A</sup></b>	<b>2.4</b>	<b>3,009</b>	<b>6.7</b>	<b>32,833</b>	<b>2.7</b>	<b>29,654</b>
Beef cattle ranching and farming, including feedlots	43,670 <sup>A</sup>	-1.8	29,849 <sup>A</sup>	11.5	728	24.9	30,577	11.8	27,213
Dairy cattle and milk production	1,200 <sup>C</sup>	3.4	6,047 <sup>C</sup>	-43.5	4,390	-32.5	10,437	-39.4	8,740
Hog and pig farming	1,330 <sup>C</sup>	-8.3	20,581 <sup>B</sup>	3.5	3,576	...	24,157	17.2	21,519
Poultry and egg production	940 <sup>C</sup>	-1.1	22,823 <sup>C</sup>	-5.9	-1,215	...	21,608	-11.7	19,578
Other animal production	9,690 <sup>A</sup>	10.1	37,711 <sup>B</sup>	14.5	-5,472	-0.9	32,239	17.6	29,776
<b>Animal production</b>	<b>56,840<sup>A</sup></b>	<b>0.1</b>	<b>30,353<sup>A</sup></b>	<b>11.7</b>	<b>-218</b>	<b>-11.0</b>	<b>30,135</b>	<b>11.9</b>	<b>27,000</b>
<b>Total</b>	<b>114,710<sup>A</sup></b>	<b>-2.8</b>	<b>30,086<sup>A</sup></b>	<b>6.9</b>	<b>1,410</b>	<b>6.1</b>	<b>31,497</b>	<b>6.9</b>	<b>28,339</b>
<b>\$50,000–\$99,999</b>									
Oilseed and grain farming	20,850 <sup>A</sup>	-7.8	23,519 <sup>A</sup>	8.4	12,367	3.3	35,886	6.6	27,478
Potato farming	230 <sup>D</sup>	-25.8	21,000 <sup>B</sup>	30.0	16,486	...	37,486 <sup>E</sup>	58.3	31,639 <sup>E</sup>
Other vegetable (except potato) and melon farming	540 <sup>C</sup>	-15.6	10,439 <sup>C</sup>	-31.9	11,483	15.0	21,922	-13.4	17,030
Fruit and tree nut farming	1,450 <sup>B</sup>	-12.1	26,360 <sup>B</sup>	6.8	5,014	-8.6	31,374	4.0	27,188
Greenhouse, nursery and floriculture production	680 <sup>C</sup>	-22.7	22,745 <sup>C</sup>	18.3	5,122	-31.5	27,868	4.4	23,575
Other crop farming	2,850 <sup>B</sup>	9.2	22,924 <sup>B</sup>	4.0	13,182	10.3	36,106	6.2	28,112
<b>Crop production</b>	<b>26,590<sup>A</sup></b>	<b>-7.4</b>	<b>23,301<sup>A</sup></b>	<b>7.7</b>	<b>11,896</b>	<b>4.6</b>	<b>35,197</b>	<b>6.7</b>	<b>27,256</b>
Beef cattle ranching and farming, including feedlots	17,760 <sup>A</sup>	-0.3	19,602 <sup>A</sup>	4.5	10,241	26.7	29,844	11.2	22,184
Dairy cattle and milk production	2,320 <sup>B</sup>	-15.6	6,948 <sup>C</sup>	17.8	16,673	4.6	23,621	8.2	17,160
Hog and pig farming	860 <sup>B</sup>	-12.2	14,064 <sup>B</sup>	-6.8	9,631	...	23,695	89.5	18,112
Poultry and egg production	330 <sup>D</sup>	-21.4	F	F	887 <sup>E</sup>	-88.6	F	F	F
Other animal production	2,450 <sup>B</sup>	-3.2	34,500 <sup>D</sup>	8.0	2,261	...	36,761	27.3	31,016
<b>Animal production</b>	<b>23,730<sup>A</sup></b>	<b>-3.1</b>	<b>19,829<sup>A</sup></b>	<b>7.1</b>	<b>9,889</b>	<b>34.0</b>	<b>29,718</b>	<b>14.7</b>	<b>22,498</b>
<b>Total</b>	<b>50,310<sup>A</sup></b>	<b>-5.5</b>	<b>21,665<sup>A</sup></b>	<b>7.2</b>	<b>10,949</b>	<b>14.7</b>	<b>32,613</b>	<b>9.6</b>	<b>25,012</b>
<b>\$100,000–\$249,999</b>									
Oilseed and grain farming	25,810 <sup>A</sup>	-2.8	18,931 <sup>A</sup>	-2.3	26,325	2.0	45,256	0.1	27,584
Potato farming	310 <sup>B</sup>	-16.2	13,932 <sup>A</sup>	-2.3	15,183	-12.9	29,115	-8.2	17,674
Other vegetable (except potato) and melon farming	790 <sup>B</sup>	11.3	15,435 <sup>B</sup>	-1.2	16,485	1.6	31,919	0.2	23,259
Fruit and tree nut farming	1,530 <sup>B</sup>	6.3	22,044 <sup>B</sup>	15.0	13,871	1.4	35,916	9.4	28,708
Greenhouse, nursery and floriculture production	1,250 <sup>B</sup>	-13.8	18,032 <sup>B</sup>	-16.0	14,782	9.6	32,814	-6.1	25,522
Other crop farming	2,810 <sup>A</sup>	-2.4	16,853 <sup>B</sup>	8.7	22,526	-7.6	39,379	-1.3	25,889
<b>Crop production</b>	<b>32,500<sup>A</sup></b>	<b>-2.7</b>	<b>18,731<sup>A</sup></b>	<b>-1.3</b>	<b>24,627</b>	<b>1.2</b>	<b>43,358</b>	<b>0.1</b>	<b>27,213</b>
Beef cattle ranching and farming, including feedlots	15,480 <sup>A</sup>	9.1	16,459 <sup>A</sup>	5.1	20,561	18.0	37,020	11.9	24,252
Dairy cattle and milk production	14,180 <sup>A</sup>	-11.1	7,894 <sup>A</sup>	11.1	29,857	3.7	37,750	5.2	25,855
Hog and pig farming	2,190 <sup>A</sup>	-8.8	11,728 <sup>B</sup>	9.1	19,428	35.1	31,157	24.0	20,484
Poultry and egg production	890 <sup>B</sup>	-1.1	18,046 <sup>B</sup>	-3.4	20,509	7.0	38,556	1.9	29,400
Other animal production	2,050 <sup>B</sup>	-12.8	23,108 <sup>C</sup>	F	12,380	29.9	35,487	F	23,895
<b>Animal production</b>	<b>34,790<sup>A</sup></b>	<b>-2.8</b>	<b>13,104<sup>A</sup></b>	<b>8.4</b>	<b>23,788</b>	<b>9.1</b>	<b>36,892</b>	<b>8.8</b>	<b>24,776</b>
<b>Total</b>	<b>67,290<sup>A</sup></b>	<b>-2.7</b>	<b>15,821<sup>A</sup></b>	<b>2.6</b>	<b>24,191</b>	<b>5.0</b>	<b>40,012</b>	<b>4.0</b>	<b>25,952</b>

Table 5.8

## Average Total Income of Operators Before and After Capital Cost Allowance (CCA) by Revenue Class and Farm Type, Incorporated and Unincorporated Sectors, Canada, 2000 (concluded)

Farm Type	Average Income of Operators								
	Number of Operators	Change 2000/1999	Total Off-Farm Income	Change 2000/1999	Net Operating Income before CCA	Change 2000/1999	Total Income before CCA	Change 2000/1999	Total Income after CCA
	number	%	\$	%	\$	%	\$	%	\$
<b>\$250,000–\$499,999</b>									
Oilseed and grain farming	10,550 <sup>A</sup>	6.4	21,313 <sup>A</sup>	-17.1	44,325	-1.6	65,638	-7.2	33,846
Potato farming	400 <sup>B</sup>	-11.1	20,429 <sup>B</sup>	1.4	33,983	-10.5	54,412	-6.4	32,154
Other vegetable (except potato) and melon farming	590 <sup>B</sup>	-1.7	20,680 <sup>B</sup>	-12.2	28,792	3.7	49,472	-3.6	35,722
Fruit and tree nut farming	420 <sup>B</sup>	-38.2	27,750 <sup>B</sup>	-11.5	2,482	-90.9	30,233	-48.6	12,460
Greenhouse, nursery and floriculture production	860 <sup>B</sup>	-7.5	31,578 <sup>E</sup>	54.6	20,282	-10.5	51,859 <sup>E</sup>	20.4	39,556 <sup>E</sup>
Other crop farming	1,790 <sup>A</sup>	17.8	21,459 <sup>B</sup>	-1.6	38,531	0.0	59,990	-0.6	40,743
<b>Crop production</b>	<b>14,610<sup>A</sup></b>	<b>3.6</b>	<b>22,074<sup>A</sup></b>	<b>-11.5</b>	<b>40,072</b>	<b>-2.2</b>	<b>62,146</b>	<b>-5.7</b>	<b>34,435</b>
Beef cattle ranching and farming, including feedlots	5,210 <sup>A</sup>	14.3	19,500 <sup>A</sup>	-1.2	29,440	28.1	48,941	14.5	29,650
Dairy cattle and milk production	10,960 <sup>A</sup>	3.8	12,350 <sup>A</sup>	4.5	42,061	1.3	54,412	2.0	35,134
Hog and pig farming	2,270 <sup>A</sup>	-9.6	13,290 <sup>A</sup>	-16.1	33,422	76.4	46,712	34.3	29,333
Poultry and egg production	1,790 <sup>A</sup>	-1.6	19,384 <sup>B</sup>	-11.3	36,933	6.0	56,317	-0.6	39,474
Other animal production	960 <sup>B</sup>	0.0	F	F	28,423	56.7	F	F	F
<b>Animal production</b>	<b>21,190<sup>A</sup></b>	<b>3.8</b>	<b>16,919<sup>B</sup></b>	<b>5.9</b>	<b>36,990</b>	<b>12.4</b>	<b>53,910</b>	<b>10.3</b>	<b>35,009</b>
<b>Total</b>	<b>35,800<sup>A</sup></b>	<b>3.8</b>	<b>19,023<sup>A</sup></b>	<b>-3.1</b>	<b>38,250</b>	<b>5.6</b>	<b>57,273</b>	<b>2.5</b>	<b>34,775</b>
<b>\$500,000 and over</b>									
Oilseed and grain farming	4,400 <sup>A</sup>	13.1	31,869 <sup>A</sup>	6.5	81,773	3.8	113,642	4.6	56,383
Potato farming	1,030 <sup>A</sup>	14.4	37,966 <sup>A</sup>	-0.5	104,464	2.4	142,429	1.6	76,452
Other vegetable (except potato) and melon farming	800 <sup>A</sup>	14.3	45,801 <sup>A</sup>	25.5	77,237	-11.6	123,038	-0.7	80,270
Fruit and tree nut farming	390 <sup>A</sup>	2.6	42,601 <sup>A</sup>	-13.8	92,719	-8.8	135,320	-10.4	94,313
Greenhouse, nursery and floriculture production	1,820 <sup>A</sup>	13.0	69,015 <sup>A</sup>	23.6	138,424	7.4	207,439	12.3	133,521
Other crop farming	800 <sup>A</sup>	35.6	38,760 <sup>A</sup>	-31.4	75,000	0.1	113,760	-13.4	62,806
<b>Crop production</b>	<b>9,240<sup>A</sup></b>	<b>14.5</b>	<b>42,117<sup>A</sup></b>	<b>6.8</b>	<b>94,799</b>	<b>2.0</b>	<b>136,916</b>	<b>3.4</b>	<b>77,990</b>
Beef cattle ranching and farming, including feedlots	4,290 <sup>A</sup>	16.3	29,305 <sup>A</sup>	-10.0	26,212	-33.5	55,517	-22.8	14,471
Dairy cattle and milk production	4,090 <sup>A</sup>	18.2	23,761 <sup>A</sup>	7.3	78,037	6.6	101,798	6.7	58,999
Hog and pig farming	3,180 <sup>A</sup>	34.2	24,763 <sup>A</sup>	-9.4	88,645	...	113,408	...	65,112
Poultry and egg production	2,490 <sup>A</sup>	7.8	53,148 <sup>B</sup>	14.9	94,828	0.9	147,976	5.5	103,498
Other animal production	680 <sup>A</sup>	9.7	48,195 <sup>B</sup>	0.4	64,767	8.8	112,963	5.0	77,118
<b>Animal production</b>	<b>14,740<sup>A</sup></b>	<b>18.4</b>	<b>31,690<sup>A</sup></b>	<b>-1.0</b>	<b>67,443</b>	<b>19.1</b>	<b>99,133</b>	<b>11.9</b>	<b>55,703</b>
<b>Total</b>	<b>23,980<sup>A</sup></b>	<b>16.8</b>	<b>35,709<sup>A</sup></b>	<b>2.3</b>	<b>77,988</b>	<b>10.1</b>	<b>113,698</b>	<b>7.5</b>	<b>64,294</b>
<b>Total</b>									
Oilseed and grain farming	102,820 <sup>A</sup>	-4.2	25,479 <sup>A</sup>	2.5	18,620	8.3	44,100	4.9	30,946
Potato farming	2,300 <sup>A</sup>	-0.9	29,305 <sup>A</sup>	15.6	56,261	10.2	85,565	12.0	49,624
Other vegetable (except potato) and melon farming	4,290 <sup>A</sup>	6.2	23,400 <sup>A</sup>	11.0	23,650	-4.6	47,050	2.5	34,328
Fruit and tree nut farming	7,140 <sup>A</sup>	2.7	27,532 <sup>A</sup>	-1.8	9,520	-26.0	37,052	-9.4	30,342
Greenhouse, nursery and floriculture production	6,020 <sup>A</sup>	-8.9	37,296 <sup>A</sup>	23.0	48,567	22.8	85,863	22.9	59,182
Other crop farming	18,240 <sup>A</sup>	1.9	25,065 <sup>A</sup>	-8.6	13,521	7.8	38,586	-3.4	29,210
<b>Crop production</b>	<b>140,820<sup>A</sup></b>	<b>-2.9</b>	<b>26,035<sup>A</sup></b>	<b>2.2</b>	<b>19,547</b>	<b>7.5</b>	<b>45,582</b>	<b>4.4</b>	<b>32,307</b>
Beef cattle ranching and farming, including feedlots	86,410 <sup>A</sup>	2.0	24,693 <sup>A</sup>	6.9	9,232	17.2	33,925	9.5	25,162
Dairy cattle and milk production	32,750 <sup>A</sup>	-3.3	11,233 <sup>A</sup>	10.9	38,076	7.2	49,309	8.0	31,850
Hog and pig farming	9,840 <sup>A</sup>	1.3	17,709 <sup>A</sup>	-1.2	42,040	...	59,750	89.1	36,895
Poultry and egg production	6,450 <sup>A</sup>	0.9	33,253 <sup>A</sup>	9.5	49,602	5.5	82,855	7.1	59,206
Other animal production	15,830 <sup>A</sup>	3.7	37,064 <sup>B</sup>	16.2	3,120	...	40,184	20.9	33,536
<b>Animal production</b>	<b>151,280<sup>A</sup></b>	<b>0.9</b>	<b>22,984<sup>A</sup></b>	<b>9.2</b>	<b>18,690</b>	<b>20.5</b>	<b>41,674</b>	<b>14.0</b>	<b>29,700</b>
<b>Total</b>	<b>292,100<sup>A</sup></b>	<b>-1.1</b>	<b>24,455<sup>A</sup></b>	<b>5.4</b>	<b>19,103</b>	<b>13.7</b>	<b>43,558</b>	<b>8.9</b>	<b>30,956</b>

Table 5.9

## Average Total Income of Operators Before and After Capital Cost Allowance by Province, Incorporated and Unincorporated Sectors, 1996 to 2000

	1996	1997	1998	1999	2000
	Average per Operator (\$)				
<b>Before capital cost allowance</b>					
Newfoundland and Labrador	37,921	35,975	34,663	38,359	43,575
Prince Edward Island	39,177	34,584	41,733	49,211	49,760
Nova Scotia	38,204	37,398	38,523	45,715	47,813
New Brunswick	38,814	37,419	42,649	50,836	50,863
Quebec	33,068	34,227	37,210	39,817	42,829
Ontario	40,039	40,586	41,558	42,974	46,922
Manitoba	30,210	35,989	34,182	33,575	35,637
Saskatchewan	38,135	39,778	39,132	35,819	37,942
Alberta	42,049	40,426	42,267	41,325	46,349
British Columbia	41,704	40,223	43,792	45,878	52,815
<b>Canada</b>	<b>38,199</b>	<b>38,920</b>	<b>39,976</b>	<b>40,009</b>	<b>43,558</b>
<b>After capital cost allowance</b>					
Newfoundland and Labrador	28,810	27,857	26,262	27,037	31,577
Prince Edward Island	24,125	19,022	25,760	31,549	30,624
Nova Scotia	28,870	27,662	28,680	34,929	36,222
New Brunswick	26,602	25,719	30,179	36,718	34,510
Quebec	23,235	23,959	26,171	28,192	30,103
Ontario	30,738	30,761	31,197	31,797	34,997
Manitoba	19,148	24,124	21,945	20,971	22,367
Saskatchewan	27,165	28,127	27,177	24,136	26,221
Alberta	30,206	27,801	29,235	27,904	32,869
British Columbia	32,137	29,986	32,977	34,790	40,088
<b>Canada</b>	<b>27,624</b>	<b>27,729</b>	<b>28,309</b>	<b>27,951</b>	<b>30,956</b>

Table 5.10

## Average Total Income of Operators Before and After Capital Cost Allowance by Farm Type, Incorporated and Unincorporated Sectors, Canada, 1996 to 2000

	1996	1997	1998	1999	2000
	Average per Operator (\$)				
<b>Before capital cost allowance</b>					
Grain and oilseed farming	43,008	44,539	43,594	42,054	44,100
Potato farming	60,546	54,322	67,524	76,391	85,565
Other vegetable (except potato) and melon farming	36,842	35,094	41,511	45,882	47,050
Fruit and tree nut farming	36,629	36,551	38,327	40,903	37,052
Greenhouse, nursery and floriculture production	50,419	49,694	59,967	69,846	85,863
Other crop farming	36,287	36,435	40,000	39,959	38,586
<b>Crop production</b>	<b>42,405</b>	<b>43,320</b>	<b>43,942</b>	<b>43,664</b>	<b>45,582</b>
Beef cattle ranching and farming, including feedlots	28,667	27,741	30,299	30,977	33,925
Dairy cattle and milk production	36,006	38,033	42,158	45,652	49,309
Hog and pig farming	36,582	42,913	26,566	31,604	59,750
Poultry and egg production	58,779	67,866	77,435	77,391	82,855
Other animal production	34,121	38,548	37,368	33,233	40,184
<b>Animal production</b>	<b>33,381</b>	<b>34,358</b>	<b>35,711</b>	<b>36,543</b>	<b>41,674</b>
<b>Total</b>	<b>38,199</b>	<b>38,920</b>	<b>39,976</b>	<b>40,009</b>	<b>43,558</b>
<b>After capital cost allowance</b>					
Grain and oilseed farming	31,149	31,700	30,602	28,863	30,946
Potato farming	35,187	27,104	39,148	44,882	49,624
Other vegetable (except potato) and melon farming	26,674	24,471	30,594	33,792	34,328
Fruit and tree nut farming	31,300	30,672	32,697	34,429	30,342
Greenhouse, nursery and floriculture production	34,632	33,249	42,244	48,699	59,182
Other crop farming	28,512	28,419	31,221	31,048	29,210
<b>Crop production</b>	<b>30,957</b>	<b>31,062</b>	<b>31,408</b>	<b>30,697</b>	<b>32,307</b>
Beef cattle ranching and farming, including feedlots	21,615	20,432	22,357	22,551	25,162
Dairy cattle and milk production	23,124	23,658	27,098	29,751	31,850
Hog and pig farming	22,472	27,087	8,621	11,804	36,895
Poultry and egg production	42,326	49,980	57,132	56,594	59,206
Other animal production	28,657	32,618	31,490	26,489	33,536
<b>Animal production</b>	<b>23,805</b>	<b>24,274</b>	<b>24,970</b>	<b>25,335</b>	<b>29,700</b>
<b>Total</b>	<b>27,624</b>	<b>27,729</b>	<b>28,309</b>	<b>27,951</b>	<b>30,956</b>



Table 5.11

Distribution of Farm Operators <sup>1</sup> by Total Income and Farm Type, with Selected Average Incomes <sup>2</sup>, Incorporated and Unincorporated Sectors, Canada, 2000

Farm Type		Total Income of Operators					Total
		Less than \$10,000	\$10,000 to \$29,999	\$30,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	
<b>Oilseed and grain farming</b>							
Number of operators	No.	12,170 <sup>A</sup>	29,960 <sup>A</sup>	25,530 <sup>A</sup>	23,590 <sup>A</sup>	9,680 <sup>A</sup>	100,910 <sup>A</sup>
Average off-farm income	\$	9,134 <sup>A</sup>	13,561 <sup>A</sup>	22,622 <sup>A</sup>	36,387 <sup>A</sup>	62,549 <sup>A</sup>	25,355 <sup>A</sup>
Average net operating income	\$	-13,508	7,810	16,825	29,918	66,755	18,348
Average total income	\$	-4,373	21,371	39,447	66,305	129,304	43,703
<b>Potato farming</b>							
Number of operators	No.	300 <sup>B</sup>	360 <sup>B</sup>	350 <sup>D</sup>	430 <sup>C</sup>	810 <sup>A</sup>	2,260 <sup>A</sup>
Average off-farm income	\$	20,681 <sup>B</sup>	13,781 <sup>B</sup>	25,107 <sup>C</sup>	24,128 <sup>B</sup>	43,667 <sup>A</sup>	29,244 <sup>A</sup>
Average net operating income	\$	-39,627	8,925	17,479	44,561	137,888	56,443
Average total income	\$	-18,946	22,706	42,586 <sup>E</sup>	68,688	181,554	85,687
<b>Other vegetable (except potato) and melon farming</b>							
Number of operators	No.	810 <sup>C</sup>	1,330 <sup>B</sup>	760 <sup>C</sup>	630 <sup>B</sup>	710 <sup>B</sup>	4,230 <sup>A</sup>
Average off-farm income	\$	6,924 <sup>D</sup>	10,040 <sup>B</sup>	23,267 <sup>B</sup>	38,984 <sup>B</sup>	53,707 <sup>A</sup>	23,466 <sup>A</sup>
Average net operating income	\$	-13,031	10,768	16,194	27,124	93,102	23,471
Average total income	\$	-6,107	20,808	39,461	66,108	146,809	46,937
<b>Fruit and tree nut farming</b>							
Number of operators	No.	1,450 <sup>B</sup>	2,310 <sup>B</sup>	1,550 <sup>B</sup>	1,180 <sup>B</sup>	510 <sup>B</sup>	6,990 <sup>A</sup>
Average off-farm income	\$	10,288 <sup>B</sup>	14,584 <sup>A</sup>	29,830 <sup>A</sup>	50,011 <sup>A</sup>	77,910 <sup>B</sup>	27,597 <sup>A</sup>
Average net operating income	\$	-19,030	6,334	8,706	18,674	84,345	9,423
Average total income	\$	-8,742	20,918	38,536	68,685	162,255	37,020
<b>Greenhouse, nursery and floriculture production</b>							
Number of operators	No.	870 <sup>B</sup>	1,590 <sup>B</sup>	960 <sup>B</sup>	1,090 <sup>B</sup>	1,460 <sup>A</sup>	5,970 <sup>A</sup>
Average off-farm income	\$	14,913 <sup>B</sup>	14,709 <sup>C</sup>	24,590 <sup>B</sup>	34,781 <sup>A</sup>	84,724 <sup>B</sup>	37,165 <sup>A</sup>
Average net operating income	\$	-31,671	9,049	14,950	27,496	179,327	48,658
Average total income	\$	-16,758	23,758	39,540	62,277	264,051	85,824
<b>Other crop farming</b>							
Number of operators	No.	2,970 <sup>B</sup>	6,110 <sup>B</sup>	3,850 <sup>B</sup>	3,540 <sup>B</sup>	1,520 <sup>B</sup>	17,970 <sup>A</sup>
Average off-farm income	\$	7,752 <sup>B</sup>	13,471 <sup>A</sup>	25,992 <sup>A</sup>	40,278 <sup>A</sup>	66,990 <sup>B</sup>	25,018 <sup>A</sup>
Average net operating income	\$	-12,117	7,081	14,746	23,720	60,398	13,340
Average total income	\$	-4,365	20,552	40,738	63,999	127,388	38,359

<sup>1</sup> Excludes operators with multiple farms.<sup>2</sup> Average per operator.

**Table 5.11****Distribution of Farm Operators<sup>1</sup> by Total Income and Farm Type, with Selected Average Incomes<sup>2</sup>, Incorporated and Unincorporated Sectors, Canada, 2000 (concluded)**

Farm Type		Total Income of Operators					Total
		Less than \$10,000	\$10,000 to \$29,999	\$30,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	
<b>Beef cattle ranching and farming, including feedlots</b>							
Number of operators	No.	16,750 <sup>A</sup>	29,840 <sup>A</sup>	19,290 <sup>A</sup>	14,480 <sup>A</sup>	4,670 <sup>A</sup>	85,040 <sup>A</sup>
Average off-farm income	\$	8,436 <sup>A</sup>	14,199 <sup>A</sup>	24,782 <sup>A</sup>	41,726 <sup>A</sup>	98,772 <sup>B</sup>	24,797 <sup>A</sup>
Average net operating income	\$	-25,041	6,215	14,200	23,891	85,759	9,248
Average total income	\$	-16,605	20,414	38,982	65,617	184,532	34,045
<b>Dairy cattle and milk production</b>							
Number of operators	No.	1,980 <sup>B</sup>	7,260 <sup>A</sup>	8,170 <sup>A</sup>	8,370 <sup>A</sup>	6,330 <sup>A</sup>	32,120 <sup>A</sup>
Average off-farm income	\$	4,545 <sup>B</sup>	4,284 <sup>A</sup>	5,988 <sup>A</sup>	12,416 <sup>A</sup>	27,035 <sup>A</sup>	11,340 <sup>A</sup>
Average net operating income	\$	-11,389	17,468	34,011	50,165	64,414	37,667
Average total income	\$	-6,844	21,752	39,998	62,582	91,449	49,008
<b>Hog and pig farming</b>							
Number of operators	No.	1,160 <sup>B</sup>	2,200 <sup>B</sup>	2,130 <sup>B</sup>	2,010 <sup>A</sup>	2,130 <sup>A</sup>	9,630 <sup>A</sup>
Average off-farm income	\$	11,143 <sup>B</sup>	8,766 <sup>B</sup>	16,034 <sup>B</sup>	18,648 <sup>A</sup>	32,176 <sup>A</sup>	17,898 <sup>A</sup>
Average net operating income	\$	-64,676	13,205	25,738	44,294	143,247	41,943
Average total income	\$	-53,533	21,972	41,772	62,942	175,422	59,841
<b>Poultry and egg production</b>							
Number of operators	No.	750 <sup>D</sup>	920 <sup>B</sup>	1,100 <sup>B</sup>	1,440 <sup>A</sup>	2,070 <sup>A</sup>	6,270 <sup>A</sup>
Average off-farm income	\$	15,542 <sup>D</sup>	11,623 <sup>B</sup>	16,396 <sup>A</sup>	27,393 <sup>C</sup>	62,435 <sup>B</sup>	33,327 <sup>A</sup>
Average net operating income	\$	-37,430	12,751	27,629	48,203	110,175	49,609
Average total income	\$	-21,888	24,375	44,025	75,596	172,610	82,936
<b>Other animal production</b>							
Number of operators	No.	3,770 <sup>B</sup>	4,500 <sup>B</sup>	3,430 <sup>B</sup>	2,230 <sup>B</sup>	1,540 <sup>B</sup>	15,490 <sup>A</sup>
Average off-farm income	\$	8,964 <sup>C</sup>	15,951 <sup>B</sup>	33,739 <sup>A</sup>	49,577 <sup>A</sup>	153,578 <sup>D</sup>	36,747 <sup>B</sup>
Average net operating income	\$	-22,800	3,150	5,983	18,249	41,611	3,431
Average total income	\$	-13,836	19,101	39,721	67,825	195,188	40,178
<b>Total</b>							
Number of operators	No.	42,940 <sup>A</sup>	86,380 <sup>A</sup>	67,100 <sup>A</sup>	58,990 <sup>A</sup>	31,440 <sup>A</sup>	286,850 <sup>A</sup>
Average off-farm income	\$	8,898 <sup>A</sup>	12,972 <sup>A</sup>	21,887 <sup>A</sup>	34,382 <sup>A</sup>	63,987 <sup>A</sup>	24,441 <sup>A</sup>
Average net operating income	\$	-21,159	8,001	17,741	31,229	83,470	18,961
Average total income	\$	-12,261	20,973	39,628	65,611	147,457	43,403

<sup>1</sup> Excludes operators with multiple farms.<sup>2</sup> Average per operator.

**Table 5.12****Average Total Income of Operators<sup>1</sup> by Quintile and by Province, Incorporated and Unincorporated Sectors, 2000**

Province	Average Total Income of Operators					
	Quintiles <sup>2</sup>					
	Q1	Q2	Q3	Q4	Q5	Total
	\$					
Newfoundland and Labrador	-4,093	17,441	35,783	51,279	109,764	44,372
Prince Edward Island	-5,675	20,535	35,423	56,018	141,772	49,721
Nova Scotia	-2,564	19,258	34,698	54,751	132,197	47,847
New Brunswick	-9,713	20,080	39,422	58,213	149,946	51,132
Quebec	-4,470	23,443	37,286	57,485	100,341	42,800
Ontario	-5,761	21,285	36,295	55,173	126,300	46,667
Manitoba	-7,967	17,003	28,417	43,483	95,137	35,248
Saskatchewan	-619	20,056	31,850	47,050	90,602	37,794
Alberta	-10,134	22,383	35,673	55,099	128,343	46,286
British Columbia	-11,154	19,514	35,181	56,556	162,856	52,534
<b>Canada</b>	<b>-6,003</b>	<b>20,996</b>	<b>34,248</b>	<b>52,665</b>	<b>115,059</b>	<b>43,403</b>

**Table 5.13****Average Total Income of Operators<sup>1</sup> by Quintile and by Farm Type, Incorporated and Unincorporated Sectors, Canada, 2000**

Farm Type	Average Total Income of Operators					
	Quintiles <sup>2</sup>					
	Q1	Q2	Q3	Q4	Q5	Total
	\$					
Grain and oilseed farming	2,967	23,437	36,037	53,948	102,080	43,703
Potato farming	-6,689	34,288 <sup>E</sup>	55,927	115,794	224,888	85,687
Other vegetable (except potato) and melon farming	-5,656	17,572	30,526	54,033	136,658	46,937
Fruit and tree nut farming	-9,579	16,176	28,851	43,680	105,527	37,020
Greenhouse, nursery and floriculture production	-8,301	25,619	40,278	67,077	306,959	85,824
Other crop farming	-1,632	18,740	31,235	48,045	95,091	38,359
<b>Crop production</b>	<b>690</b>	<b>22,346</b>	<b>35,341</b>	<b>53,674</b>	<b>114,235</b>	<b>45,275</b>
Beef cattle ranching and farming, including feedlots	-16,235	16,273	27,716	42,328	100,070	34,045
Dairy cattle and milk production	10,536	31,904	46,382	65,242	90,907	49,008
Hog and pig farming	-26,475	27,697	45,950	66,368	184,577	59,841
Poultry and egg production	-5,358	37,847	63,572	96,619	222,062	82,936
Other animal production	-18,859	13,286	27,094	45,318	133,823	40,178
<b>Animal production</b>	<b>-12,103</b>	<b>19,673</b>	<b>32,293</b>	<b>51,626</b>	<b>115,799</b>	<b>41,657</b>
<b>Total</b>	<b>-6,003</b>	<b>20,996</b>	<b>34,248</b>	<b>52,665</b>	<b>115,059</b>	<b>43,403</b>

<sup>1</sup> Excludes operators with multiple farms.<sup>2</sup> Quintiles are a measure of the distribution of total income. Average total income is calculated within these five quintiles (Q1, Q2, Q3, Q4, Q5).

Q1 - 0% to 20%, Q2 - 21% to 40%, Q3 - 41% to 60%, Q4 - 61% to 80%, Q5 - 81% to 100%.

Table 6.1

## Off-Farm Income and Net Operating Income of Farm Families by Province, Unincorporated Sector, 1995 to 1999

		1995	1996	1997	1998	1999
<b>Canada</b>						
Number of farm families	Number	164,880 <sup>A</sup>	161,580 <sup>A</sup>	162,450 <sup>A</sup>	154,970 <sup>A</sup>	151,840 <sup>A</sup>
Number of farms	Number	161,190 <sup>A</sup>	157,810 <sup>A</sup>	159,060 <sup>A</sup>	152,980 <sup>A</sup>	150,500 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>6,300,483 <sup>A</sup></b>	<b>6,322,731 <sup>A</sup></b>	<b>6,687,303 <sup>A</sup></b>	<b>6,768,568 <sup>A</sup></b>	<b>6,896,408 <sup>A</sup></b>
Average per farm family	\$	38,213 <sup>A</sup>	39,131 <sup>A</sup>	41,165 <sup>A</sup>	43,677 <sup>A</sup>	45,419 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>3,036,526</b>	<b>2,853,131</b>	<b>2,928,876</b>	<b>2,701,367</b>	<b>2,551,358</b>
Average per farm family	\$	18,417	17,658	18,029	17,432	16,803
<b>Total income of farm families</b>	\$'000	<b>9,337,009</b>	<b>9,175,861</b>	<b>9,616,179</b>	<b>9,469,934</b>	<b>9,447,767</b>
Average per farm family	\$	56,629	56,788	59,195	61,108	62,222
Off-farm income as a percentage of total income	%	67.5	68.9	69.5	71.5	73.0
<b>Newfoundland and Labrador</b>						
Number of farm families	Number	190 <sup>A</sup>	180 <sup>A</sup>	190 <sup>A</sup>	180 <sup>A</sup>	160 <sup>A</sup>
Number of farms	Number	180 <sup>A</sup>	160 <sup>A</sup>	180 <sup>A</sup>	170 <sup>A</sup>	150 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>6,740 <sup>A</sup></b>	<b>6,424 <sup>A</sup></b>	<b>7,073 <sup>A</sup></b>	<b>7,292 <sup>A</sup></b>	<b>6,575 <sup>A</sup></b>
Average per farm family	\$	35,476 <sup>A</sup>	35,691 <sup>A</sup>	37,228 <sup>A</sup>	40,510 <sup>A</sup>	41,095 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>3,223</b>	<b>2,047</b>	<b>2,568</b>	<b>1,473</b>	<b>1,748</b>
Average per farm family	\$	16,962	11,370	13,514	8,184	10,922
<b>Total income of farm families</b>	\$'000	<b>9,963</b>	<b>8,471</b>	<b>9,641</b>	<b>8,765</b>	<b>8,323</b>
Average per farm family	\$	52,437	47,061	50,742	48,694	52,017
Off-farm income as a percentage of total income	%	67.7	75.8	73.4	83.2	79.0
<b>Prince Edward Island</b>						
Number of farm families	Number	1,420 <sup>A</sup>	1,290 <sup>A</sup>	1,300 <sup>A</sup>	1,240 <sup>A</sup>	1,200 <sup>A</sup>
Number of farms	Number	1,290 <sup>A</sup>	1,160 <sup>A</sup>	1,190 <sup>A</sup>	1,140 <sup>A</sup>	1,080 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>46,671 <sup>A</sup></b>	<b>43,406 <sup>A</sup></b>	<b>46,986 <sup>A</sup></b>	<b>47,336 <sup>A</sup></b>	<b>47,840 <sup>A</sup></b>
Average per farm family	\$	32,867 <sup>A</sup>	33,648 <sup>A</sup>	36,143 <sup>A</sup>	38,174 <sup>A</sup>	39,866 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>36,239</b>	<b>24,476</b>	<b>17,956</b>	<b>23,942</b>	<b>25,510</b>
Average per farm family	\$	25,520	18,973	13,812	19,308	21,258
<b>Total income of farm families</b>	\$'000	<b>82,910</b>	<b>67,882</b>	<b>64,942</b>	<b>71,278</b>	<b>73,349</b>
Average per farm family	\$	58,387	52,621	49,956	57,482	61,124
Off-farm income as a percentage of total income	%	56.3	63.9	72.4	66.4	65.2
<b>Nova Scotia</b>						
Number of farm families	Number	1,870 <sup>A</sup>	1,860 <sup>A</sup>	1,870 <sup>A</sup>	1,800 <sup>A</sup>	1,830 <sup>A</sup>
Number of farms	Number	1,770 <sup>A</sup>	1,730 <sup>A</sup>	1,740 <sup>A</sup>	1,670 <sup>A</sup>	1,730 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>64,515 <sup>A</sup></b>	<b>67,190 <sup>A</sup></b>	<b>66,238 <sup>A</sup></b>	<b>67,480 <sup>A</sup></b>	<b>73,968 <sup>A</sup></b>
Average per farm family	\$	34,500 <sup>A</sup>	36,124 <sup>A</sup>	35,422 <sup>A</sup>	37,489 <sup>A</sup>	40,420 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>31,133</b>	<b>31,525</b>	<b>28,442</b>	<b>30,679</b>	<b>37,919</b>
Average per farm family	\$	16,649	16,949	15,210	17,044	20,721
<b>Total income of farm families</b>	\$'000	<b>95,648</b>	<b>98,715</b>	<b>94,681</b>	<b>98,159</b>	<b>111,887</b>
Average per farm family	\$	51,149	53,073	50,631	54,533	61,141
Off-farm income as a percentage of total income	%	67.5	68.1	70.0	68.7	66.1

Table 6.1

## Off-Farm Income and Net Operating Income of Farm Families by Province, Unincorporated Sector, 1995 to 1999 (continued)

		1995	1996	1997	1998	1999
<b>New Brunswick</b>						
Number of farm families	Number	1,440 <sup>A</sup>	1,410 <sup>A</sup>	1,490 <sup>A</sup>	1,440 <sup>A</sup>	1,420 <sup>A</sup>
Number of farms	Number	1,340 <sup>A</sup>	1,330 <sup>A</sup>	1,390 <sup>A</sup>	1,340 <sup>A</sup>	1,340 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>51,429<sup>A</sup></b>	<b>50,753<sup>A</sup></b>	<b>54,293<sup>A</sup></b>	<b>55,200<sup>A</sup></b>	<b>57,455<sup>A</sup></b>
Average per farm family	\$	35,715 <sup>A</sup>	35,995 <sup>A</sup>	36,438 <sup>A</sup>	38,334 <sup>A</sup>	40,461 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>20,526</b>	<b>23,223</b>	<b>22,530</b>	<b>23,625</b>	<b>28,122</b>
Average per farm family	\$	14,254	16,470	15,121	16,407	19,805
<b>Total income of farm families</b>	\$'000	<b>71,956</b>	<b>73,976</b>	<b>76,823</b>	<b>78,826</b>	<b>85,577</b>
Average per farm family	\$	49,969	52,465	51,559	54,740	60,266
Off-farm income as a percentage of total income	%	71.5	68.6	70.7	70.0	67.1
<b>Quebec</b>						
Number of farm families	Number	21,300 <sup>A</sup>	21,600 <sup>A</sup>	21,510 <sup>A</sup>	20,460 <sup>A</sup>	19,920 <sup>A</sup>
Number of farms	Number	19,950 <sup>A</sup>	20,010 <sup>A</sup>	19,860 <sup>A</sup>	18,800 <sup>A</sup>	18,220 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>583,801<sup>A</sup></b>	<b>649,305<sup>A</sup></b>	<b>662,155<sup>A</sup></b>	<b>645,689<sup>A</sup></b>	<b>654,182<sup>A</sup></b>
Average per farm family	\$	27,408 <sup>A</sup>	30,060 <sup>A</sup>	30,784 <sup>A</sup>	31,559 <sup>A</sup>	32,840 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>481,329</b>	<b>437,932</b>	<b>455,228</b>	<b>491,808</b>	<b>506,902</b>
Average per farm family	\$	22,598	20,275	21,164	24,038	25,447
<b>Total income of farm families</b>	\$'000	<b>1,065,130</b>	<b>1,087,237</b>	<b>1,117,383</b>	<b>1,137,496</b>	<b>1,161,084</b>
Average per farm family	\$	50,006	50,335	51,947	55,596	58,287
Off-farm income as a percentage of total income	%	54.8	59.7	59.3	56.8	56.3
<b>Ontario</b>						
Number of farm families	Number	38,100 <sup>A</sup>	36,830 <sup>A</sup>	38,320 <sup>A</sup>	36,170 <sup>A</sup>	35,090 <sup>A</sup>
Number of farms	Number	36,450 <sup>A</sup>	35,170 <sup>A</sup>	37,020 <sup>A</sup>	35,010 <sup>A</sup>	34,040 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>1,658,893<sup>A</sup></b>	<b>1,640,694<sup>A</sup></b>	<b>1,789,606<sup>A</sup></b>	<b>1,764,776<sup>A</sup></b>	<b>1,788,657<sup>A</sup></b>
Average per farm family	\$	43,540 <sup>A</sup>	44,548 <sup>A</sup>	46,702 <sup>A</sup>	48,791 <sup>A</sup>	50,973 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>674,840</b>	<b>627,473</b>	<b>627,875</b>	<b>569,286</b>	<b>568,615</b>
Average per farm family	\$	17,712	17,037	16,385	15,739	16,204
<b>Total income of farm families</b>	\$'000	<b>2,333,733</b>	<b>2,268,168</b>	<b>2,417,481</b>	<b>2,334,062</b>	<b>2,357,273</b>
Average per farm family	\$	61,253	61,585	63,087	64,530	67,178
Off-farm income as a percentage of total income	%	71.1	72.3	74.0	75.6	75.9
<b>Manitoba</b>						
Number of farm families	Number	15,740 <sup>A</sup>	15,590 <sup>A</sup>	15,670 <sup>A</sup>	14,880 <sup>A</sup>	14,480 <sup>A</sup>
Number of farms	Number	15,610 <sup>A</sup>	15,360 <sup>A</sup>	15,600 <sup>A</sup>	15,010 <sup>A</sup>	14,590 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>495,235<sup>A</sup></b>	<b>501,355<sup>A</sup></b>	<b>521,794<sup>A</sup></b>	<b>544,267<sup>A</sup></b>	<b>541,798<sup>A</sup></b>
Average per farm family	\$	31,463 <sup>A</sup>	32,159 <sup>A</sup>	33,299 <sup>A</sup>	36,577 <sup>A</sup>	37,417 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>279,255</b>	<b>244,523</b>	<b>322,087</b>	<b>262,652</b>	<b>236,323</b>
Average per farm family	\$	17,742	15,685	20,554	17,651	16,321
<b>Total income of farm families</b>	\$'000	<b>774,490</b>	<b>745,878</b>	<b>843,881</b>	<b>806,920</b>	<b>778,121</b>
Average per farm family	\$	49,205	47,843	53,853	54,228	53,738
Off-farm income as a percentage of total income	%	63.9	67.2	61.8	67.4	69.6

Table 6.1

## Off-Farm Income and Net Operating Income of Farm Families by Province, Unincorporated Sector, 1995-1999 (concluded)

		1995	1996	1997	1998	1999
<b>Saskatchewan</b>						
Number of farm families	Number	38,870 <sup>A</sup>	37,350 <sup>A</sup>	36,480 <sup>A</sup>	35,700 <sup>A</sup>	34,380 <sup>A</sup>
Number of farms	Number	39,190 <sup>A</sup>	37,980 <sup>A</sup>	36,600 <sup>A</sup>	36,630 <sup>A</sup>	35,710 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>1,380,120</b> <sup>A</sup>	<b>1,380,297</b> <sup>A</sup>	<b>1,383,493</b> <sup>A</sup>	<b>1,474,804</b> <sup>A</sup>	<b>1,459,827</b> <sup>A</sup>
Average per farm family	\$	35,506 <sup>A</sup>	36,956 <sup>A</sup>	37,925 <sup>A</sup>	41,311 <sup>A</sup>	42,462 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>828,589</b>	<b>723,296</b>	<b>795,728</b>	<b>685,305</b>	<b>545,690</b>
Average per farm family	\$	21,317	19,365	21,813	19,196	15,872
<b>Total income of farm families</b>	\$'000	<b>2,208,709</b>	<b>2,103,593</b>	<b>2,179,221</b>	<b>2,160,109</b>	<b>2,005,517</b>
Average per farm family	\$	56,823	56,321	59,737	60,507	58,334
Off-farm income as a percentage of total income	%	62.5	65.6	63.5	68.3	72.8
<b>Alberta</b>						
Number of farm families	Number	38,230 <sup>A</sup>	37,990 <sup>A</sup>	37,450 <sup>A</sup>	35,500 <sup>A</sup>	35,520 <sup>A</sup>
Number of farms	Number	38,020 <sup>A</sup>	37,850 <sup>A</sup>	37,890 <sup>A</sup>	36,140 <sup>A</sup>	36,270 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>1,612,887</b> <sup>A</sup>	<b>1,599,264</b> <sup>A</sup>	<b>1,727,627</b> <sup>A</sup>	<b>1,748,226</b> <sup>A</sup>	<b>1,815,795</b> <sup>A</sup>
Average per farm family	\$	42,189 <sup>A</sup>	42,097 <sup>A</sup>	46,132 <sup>A</sup>	49,246 <sup>A</sup>	51,120 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>599,953</b>	<b>679,707</b>	<b>588,460</b>	<b>564,870</b>	<b>521,353</b>
Average per farm family	\$	15,693	17,892	15,713	15,912	14,678
<b>Total income of farm families</b>	\$'000	<b>2,212,840</b>	<b>2,278,972</b>	<b>2,316,087</b>	<b>2,313,097</b>	<b>2,337,148</b>
Average per farm family	\$	57,882	59,989	61,845	65,158	65,798
Off-farm income as a percentage of total income	%	72.9	70.2	74.6	75.6	77.7
<b>British Columbia</b>						
Number of farm families	Number	7,720 <sup>A</sup>	7,470 <sup>A</sup>	8,160 <sup>A</sup>	7,570 <sup>A</sup>	7,830 <sup>A</sup>
Number of farms	Number	7,390 <sup>A</sup>	7,060 <sup>A</sup>	7,580 <sup>A</sup>	7,080 <sup>A</sup>	7,370 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>400,264</b> <sup>A</sup>	<b>383,651</b> <sup>A</sup>	<b>427,616</b> <sup>A</sup>	<b>412,202</b> <sup>A</sup>	<b>449,814</b> <sup>A</sup>
Average per farm family	\$	51,848 <sup>A</sup>	51,359 <sup>A</sup>	52,404 <sup>A</sup>	54,452 <sup>A</sup>	57,447 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>81,404</b>	<b>58,873</b>	<b>67,809</b>	<b>47,948</b>	<b>79,210</b>
Average per farm family	\$	10,545	7,881	8,310	6,334	10,116
<b>Total income of farm families</b>	\$'000	<b>481,668</b>	<b>442,523</b>	<b>495,425</b>	<b>460,150</b>	<b>529,023</b>
Average per farm family	\$	62,392	59,240	60,714	60,786	67,564
Off-farm income as a percentage of total income	%	83.1	86.7	86.3	89.6	85.0



Table 6.2

## Off-Farm Income and Net Operating Income of Farm Families by Farm Type, Unincorporated Sector, Canada, 1995 to 1999

		1995	1996	1997	1998	1999
<b>Oilseed and grain farming</b>						
Number of farm families	Number	67,540 <sup>A</sup>	69,180 <sup>A</sup>	63,270 <sup>A</sup>	61,090 <sup>A</sup>	56,230 <sup>A</sup>
Number of farms	Number	67,140 <sup>A</sup>	69,020 <sup>A</sup>	62,840 <sup>A</sup>	61,800 <sup>A</sup>	57,220 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>2,767,245<sup>A</sup></b>	<b>2,894,048<sup>A</sup></b>	<b>2,748,784<sup>A</sup></b>	<b>2,816,265<sup>A</sup></b>	<b>2,764,056<sup>A</sup></b>
Average per farm family	\$	40,972 <sup>A</sup>	41,834 <sup>A</sup>	43,445 <sup>A</sup>	46,100 <sup>A</sup>	49,156 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>1,480,460</b>	<b>1,508,248</b>	<b>1,437,354</b>	<b>1,265,416</b>	<b>1,008,070</b>
Average per farm family	\$	21,920	21,802	22,718	20,714	17,928
<b>Total income of farm families</b>	\$'000	<b>4,247,705</b>	<b>4,402,296</b>	<b>4,186,139</b>	<b>4,081,680</b>	<b>3,772,127</b>
Average per farm family	\$	62,892	63,635	66,163	66,814	67,084
Off-farm income as a percentage of total income	%	65.1	65.7	65.7	69.0	73.3
<b>Potato farming</b>						
Number of farm families	Number	1,060 <sup>A</sup>	920 <sup>A</sup>	1,020 <sup>B</sup>	890 <sup>B</sup>	920 <sup>B</sup>
Number of farms	Number	970 <sup>A</sup>	790 <sup>A</sup>	910 <sup>B</sup>	820 <sup>B</sup>	780 <sup>B</sup>
<b>Off-farm income</b>	\$'000	<b>32,293<sup>B</sup></b>	<b>29,911<sup>B</sup></b>	<b>31,346<sup>B</sup></b>	<b>33,407<sup>D</sup></b>	<b>30,403<sup>B</sup></b>
Average per farm family	\$	30,465 <sup>B</sup>	32,512 <sup>B</sup>	30,731 <sup>A</sup>	37,536 <sup>D</sup>	33,046 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>33,654</b>	<b>22,931</b>	<b>21,343</b>	<b>26,055</b>	<b>27,618</b>
Average per farm family	\$	31,749	24,925	20,924	29,276	30,020
<b>Total income of farm families</b>	\$'000	<b>65,946</b>	<b>52,842</b>	<b>52,689</b>	<b>59,463</b>	<b>58,021</b>
Average per farm family	\$	62,213	57,437	51,656	66,812	63,066
Off-farm income as a percentage of total income	%	49.0	56.6	59.5	56.2	52.4
<b>Other vegetable (except potato) and melon farming</b>						
Number of farm families	Number	2,010 <sup>B</sup>	2,030 <sup>B</sup>	2,500 <sup>B</sup>	2,130 <sup>B</sup>	1,710 <sup>B</sup>
Number of farms	Number	1,870 <sup>B</sup>	1,880 <sup>B</sup>	2,420 <sup>B</sup>	2,050 <sup>B</sup>	1,580 <sup>B</sup>
<b>Off-farm income</b>	\$'000	<b>69,144<sup>B</sup></b>	<b>63,306<sup>B</sup></b>	<b>93,025<sup>C</sup></b>	<b>70,869<sup>B</sup></b>	<b>57,459<sup>B</sup></b>
Average per farm family	\$	34,400 <sup>B</sup>	31,185 <sup>B</sup>	37,210 <sup>B</sup>	33,272 <sup>B</sup>	33,602 <sup>B</sup>
<b>Net operating income</b>	\$'000	<b>36,438</b>	<b>31,909</b>	<b>36,589</b>	<b>47,726</b>	<b>30,705</b>
Average per farm family	\$	18,128	15,719	14,635	22,407	17,956
<b>Total income of farm families</b>	\$'000	<b>105,582</b>	<b>95,215</b>	<b>129,614</b>	<b>118,595</b>	<b>88,164</b>
Average per farm family	\$	52,529	46,904	51,846	55,679	51,558
Off-farm income as a percentage of total income	%	65.5	66.5	71.8	59.8	65.2
<b>Fruit and tree nut farming</b>						
Number of farm families	Number	3,970 <sup>A</sup>	3,820 <sup>A</sup>	4,080 <sup>B</sup>	3,740 <sup>A</sup>	3,490 <sup>A</sup>
Number of farms	Number	3,660 <sup>A</sup>	3,500 <sup>A</sup>	3,780 <sup>B</sup>	3,500 <sup>A</sup>	3,280 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>194,765<sup>B</sup></b>	<b>184,743<sup>B</sup></b>	<b>197,653<sup>B</sup></b>	<b>203,699<sup>B</sup></b>	<b>184,924<sup>B</sup></b>
Average per farm family	\$	49,059 <sup>A</sup>	48,362 <sup>A</sup>	48,444 <sup>B</sup>	54,465 <sup>A</sup>	52,987 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>34,207</b>	<b>33,889</b>	<b>32,626</b>	<b>26,624</b>	<b>44,485</b>
Average per farm family	\$	8,616	8,872	7,996	7,119	12,746
<b>Total income of farm families</b>	\$'000	<b>228,972</b>	<b>218,633</b>	<b>230,278</b>	<b>230,322</b>	<b>229,408</b>
Average per farm family	\$	57,675	57,234	56,441	61,584	65,733
Off-farm income as a percentage of total income	%	85.1	84.5	85.8	88.4	80.6

Table 6.2

Off-Farm Income and Net Operating Income of Farm Families by Farm Type, Unincorporated Sector, Canada, 1995 to 1999  
(continued)

		1995	1996	1997	1998	1999
<b>Greenhouse, nursery and floriculture production</b>						
Number of farm families	Number	1,600 <sup>B</sup>	2,030 <sup>B</sup>	2,250 <sup>B</sup>	2,480 <sup>B</sup>	2,350 <sup>B</sup>
Number of farms	Number	1,540 <sup>B</sup>	1,930 <sup>B</sup>	2,100 <sup>B</sup>	2,390 <sup>B</sup>	2,230 <sup>B</sup>
<b>Off-farm income</b>	\$'000	<b>56,401<sup>B</sup></b>	<b>71,649<sup>B</sup></b>	<b>78,614<sup>B</sup></b>	<b>95,267<sup>C</sup></b>	<b>95,712<sup>B</sup></b>
Average per farm family	\$	35,250 <sup>A</sup>	35,295 <sup>A</sup>	34,940 <sup>B</sup>	38,414 <sup>B</sup>	40,728 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>31,833</b>	<b>33,414</b>	<b>35,890</b>	<b>45,894</b>	<b>47,832</b>
Average per farm family	\$	19,895	16,460	15,951	18,506	20,354
<b>Total income of farm families</b>	\$'000	<b>88,233</b>	<b>105,063</b>	<b>114,505</b>	<b>141,162</b>	<b>143,543</b>
Average per farm family	\$	55,146	51,755	50,891	56,920	61,082
Off-farm income as a percentage of total income	%	63.9	68.2	68.7	67.5	66.7
<b>Other crop farming</b>						
Number of farm families	Number	9,320 <sup>A</sup>	9,210 <sup>A</sup>	9,890 <sup>A</sup>	10,020 <sup>A</sup>	9,620 <sup>A</sup>
Number of farms	Number	9,010 <sup>A</sup>	8,910 <sup>A</sup>	9,670 <sup>A</sup>	9,720 <sup>A</sup>	9,350 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>368,001<sup>A</sup></b>	<b>371,795<sup>A</sup></b>	<b>450,548<sup>B</sup></b>	<b>474,977<sup>A</sup></b>	<b>489,073<sup>B</sup></b>
Average per farm family	\$	39,485 <sup>A</sup>	40,369 <sup>A</sup>	45,556 <sup>A</sup>	47,403 <sup>A</sup>	50,839 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>147,827</b>	<b>125,156</b>	<b>133,185</b>	<b>146,178</b>	<b>118,017</b>
Average per farm family	\$	15,861	13,589	13,467	14,589	12,268
<b>Total income of farm families</b>	\$'000	<b>515,828</b>	<b>496,950</b>	<b>583,733</b>	<b>621,155</b>	<b>607,091</b>
Average per farm family	\$	55,346	53,958	59,022	61,992	63,107
Off-farm income as a percentage of total income	%	71.3	74.8	77.2	76.5	80.6
<b>Beef cattle ranching and farming, including feedlots</b>						
Number of farm families	Number	44,460 <sup>A</sup>	41,000 <sup>A</sup>	47,500 <sup>A</sup>	45,330 <sup>A</sup>	49,240 <sup>A</sup>
Number of farms	Number	44,190 <sup>A</sup>	40,620 <sup>A</sup>	47,340 <sup>A</sup>	45,390 <sup>A</sup>	49,630 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>1,827,829<sup>A</sup></b>	<b>1,720,781<sup>A</sup></b>	<b>2,047,943<sup>A</sup></b>	<b>2,053,696<sup>A</sup></b>	<b>2,261,379<sup>A</sup></b>
Average per farm family	\$	41,112 <sup>A</sup>	41,970 <sup>A</sup>	43,115 <sup>A</sup>	45,305 <sup>A</sup>	45,926 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>293,623</b>	<b>234,807</b>	<b>290,615</b>	<b>345,419</b>	<b>407,225</b>
Average per farm family	\$	6,604	5,727	6,118	7,620	8,270
<b>Total income of farm families</b>	\$'000	<b>2,121,452</b>	<b>1,955,587</b>	<b>2,338,558</b>	<b>2,399,114</b>	<b>2,668,605</b>
Average per farm family	\$	47,716	47,697	49,233	52,926	54,196
Off-farm income as a percentage of total income	%	86.2	88.0	87.6	85.6	84.7
<b>Dairy cattle and milk production</b>						
Number of farm families	Number	18,360 <sup>A</sup>	17,070 <sup>A</sup>	16,500 <sup>A</sup>	14,860 <sup>A</sup>	13,700 <sup>A</sup>
Number of farms	Number	16,500 <sup>A</sup>	15,180 <sup>A</sup>	14,790 <sup>A</sup>	13,220 <sup>A</sup>	11,980 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>345,759<sup>A</sup></b>	<b>338,027<sup>A</sup></b>	<b>330,309<sup>A</sup></b>	<b>306,488<sup>A</sup></b>	<b>287,771<sup>A</sup></b>
Average per farm family	\$	18,832 <sup>A</sup>	19,802 <sup>A</sup>	20,019 <sup>A</sup>	20,625 <sup>A</sup>	21,005 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>736,181</b>	<b>634,524</b>	<b>692,269</b>	<b>656,816</b>	<b>678,461</b>
Average per farm family	\$	40,097	37,172	41,956	44,200	49,523
<b>Total income of farm families</b>	\$'000	<b>1,081,940</b>	<b>972,551</b>	<b>1,022,578</b>	<b>963,304</b>	<b>966,232</b>
Average per farm family	\$	58,929	56,974	61,974	64,825	70,528
Off-farm income as a percentage of total income	%	32.0	34.8	32.3	31.8	29.8

**Table 6.2****Off-Farm Income and Net Operating Income of Farm Families by Farm Type, Unincorporated Sector, Canada, 1995 to 1999  
(concluded)**

		1995	1996	1997	1998	1999
<b>Hog and pig farming</b>						
Number of farm families	Number	6,480 <sup>A</sup>	5,770 <sup>A</sup>	5,210 <sup>A</sup>	4,480 <sup>A</sup>	3,950 <sup>A</sup>
Number of farms	Number	6,420 <sup>A</sup>	5,610 <sup>A</sup>	5,130 <sup>A</sup>	4,410 <sup>A</sup>	3,900 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>172,352<sup>A</sup></b>	<b>150,274<sup>A</sup></b>	<b>141,134<sup>B</sup></b>	<b>132,428<sup>B</sup></b>	<b>127,534<sup>B</sup></b>
Average per farm family	\$	26,597 <sup>A</sup>	26,044 <sup>A</sup>	27,089 <sup>A</sup>	29,560 <sup>A</sup>	32,287 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>128,426</b>	<b>144,716</b>	<b>143,675</b>	<b>56,379</b>	<b>105,189</b>
Average per farm family	\$	19,819	25,081	27,577	12,584	26,630
<b>Total income of farm families</b>	\$'000	<b>300,777</b>	<b>294,990</b>	<b>284,809</b>	<b>188,806</b>	<b>232,723</b>
Average per farm family	\$	46,416	51,125	54,666	42,144	58,917
Off-farm income as a percentage of total income	%	57.3	50.9	49.6	70.1	54.8
<b>Poultry and egg production</b>						
Number of farm families	Number	2,400 <sup>A</sup>	2,320 <sup>A</sup>	2,160 <sup>B</sup>	1,970 <sup>B</sup>	1,950 <sup>B</sup>
Number of farms	Number	2,380 <sup>A</sup>	2,250 <sup>A</sup>	2,090 <sup>B</sup>	1,890 <sup>B</sup>	2,050 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>78,717<sup>B</sup></b>	<b>81,797<sup>B</sup></b>	<b>85,662<sup>C</sup></b>	<b>77,339<sup>B</sup></b>	<b>76,423<sup>B</sup></b>
Average per farm family	\$	32,799 <sup>B</sup>	35,257 <sup>A</sup>	39,658 <sup>B</sup>	39,258 <sup>B</sup>	39,191 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>66,578</b>	<b>59,295</b>	<b>83,177</b>	<b>77,227</b>	<b>82,445</b>
Average per farm family	\$	27,741	25,558	38,508	39,201	42,280
<b>Total income of farm families</b>	\$'000	<b>145,295</b>	<b>141,092</b>	<b>168,838</b>	<b>154,566</b>	<b>158,868</b>
Average per farm family	\$	60,539	60,815	78,166	78,460	81,471
Off-farm income as a percentage of total income	%	54.2	58.0	50.7	50.0	48.1
<b>Other animal production</b>						
Number of farm families	Number	7,650 <sup>A</sup>	8,210 <sup>A</sup>	8,070 <sup>B</sup>	7,930 <sup>A</sup>	8,440 <sup>A</sup>
Number of farms	Number	7,500 <sup>A</sup>	8,080 <sup>A</sup>	7,980 <sup>B</sup>	7,730 <sup>A</sup>	8,230 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>384,250<sup>B</sup></b>	<b>414,578<sup>B</sup></b>	<b>482,299<sup>C</sup></b>	<b>497,725<sup>B</sup></b>	<b>514,064<sup>B</sup></b>
Average per farm family	\$	50,229 <sup>B</sup>	50,497 <sup>A</sup>	59,764 <sup>B</sup>	62,765 <sup>B</sup>	60,908 <sup>B</sup>
<b>Net operating income</b>	\$'000	<b>48,311</b>	<b>24,192</b>	<b>22,096</b>	<b>7,416</b>	<b>701</b>
Average per farm family	\$	6,315	2,947	2,738	935	83
<b>Total income of farm families</b>	\$'000	<b>432,562</b>	<b>438,770</b>	<b>504,396</b>	<b>505,141</b>	<b>514,764</b>
Average per farm family	\$	56,544	53,443	62,503	63,700	60,991
Off-farm income as a percentage of total income	%	88.8	94.5	95.6	98.5	99.9
<b>Total</b>						
Number of farm families	Number	164,880 <sup>A</sup>	161,580 <sup>A</sup>	162,450 <sup>A</sup>	154,970 <sup>A</sup>	151,840 <sup>A</sup>
Number of farms	Number	161,190 <sup>A</sup>	157,810 <sup>A</sup>	159,060 <sup>A</sup>	152,980 <sup>A</sup>	150,500 <sup>A</sup>
<b>Off-farm income</b>	\$'000	<b>6,300,483<sup>A</sup></b>	<b>6,322,731<sup>A</sup></b>	<b>6,687,303<sup>A</sup></b>	<b>6,768,568<sup>A</sup></b>	<b>6,896,408<sup>A</sup></b>
Average per farm family	\$	38,213 <sup>A</sup>	39,131 <sup>A</sup>	41,165 <sup>A</sup>	43,677 <sup>A</sup>	45,419 <sup>A</sup>
<b>Net operating income</b>	\$'000	<b>3,036,526</b>	<b>2,853,131</b>	<b>2,928,876</b>	<b>2,701,367</b>	<b>2,551,358</b>
Average per farm family	\$	18,417	17,658	18,029	17,432	16,803
<b>Total income of farm families</b>	\$'000	<b>9,337,009</b>	<b>9,175,861</b>	<b>9,616,179</b>	<b>9,469,934</b>	<b>9,447,767</b>
Average per farm family	\$	56,629	56,788	59,195	61,108	62,222
Off-farm income as a percentage of total income	%	67.5	68.9	69.5	71.5	73.0

**Table 6.3.1****Off-Farm Income Sources and Net Operating Income of Farm Families by Province, Unincorporated Sector, 1999**

	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario
<b>Number of farm families</b>	160 <sup>A</sup>	1,200 <sup>A</sup>	1,830 <sup>A</sup>	1,420 <sup>A</sup>	19,920 <sup>A</sup>	35,090 <sup>A</sup>
Distribution by province (%)	0.1	0.8	1.2	0.9	13.1	23.1
<b>Number of farms</b>	150 <sup>A</sup>	1,080 <sup>A</sup>	1,730 <sup>A</sup>	1,340 <sup>A</sup>	18,220 <sup>A</sup>	34,040 <sup>A</sup>
Distribution by province (%)	0.1	0.7	1.1	0.9	12.1	22.6
<b>thousands of dollars</b>						
<b>Off-farm income</b>						
Off-farm employment income	4,068 <sup>A</sup>	31,454 <sup>A</sup>	48,478 <sup>B</sup>	37,172 <sup>A</sup>	439,009 <sup>A</sup>	1,227,340 <sup>A</sup>
Wages and salaries	3,626 <sup>A</sup>	29,563 <sup>A</sup>	43,332 <sup>A</sup>	34,678 <sup>B</sup>	403,624 <sup>A</sup>	1,119,236 <sup>A</sup>
Net off-farm self-employment income	442 <sup>B</sup>	1,891 <sup>D</sup>	5,146 <sup>D</sup>	2,494 <sup>C</sup>	35,385 <sup>D</sup>	108,105 <sup>C</sup>
Investment income	258 <sup>B</sup>	4,153 <sup>A</sup>	6,746 <sup>B</sup>	5,995 <sup>D</sup>	68,318 <sup>B</sup>	203,988 <sup>B</sup>
Pension income	1,116 <sup>A</sup>	4,589 <sup>A</sup>	10,289 <sup>C</sup>	8,667 <sup>C</sup>	67,087 <sup>B</sup>	220,629 <sup>A</sup>
Government social transfers	778 <sup>A</sup>	4,376 <sup>A</sup>	5,159 <sup>B</sup>	3,849 <sup>B</sup>	64,072 <sup>A</sup>	57,469 <sup>A</sup>
Other off-farm income	356 <sup>A</sup>	3,268 <sup>A</sup>	3,296 <sup>B</sup>	1,771 <sup>D</sup>	15,696 <sup>B</sup>	79,231 <sup>A</sup>
<b>Total off-farm income</b>	<b>6,575<sup>A</sup></b>	<b>47,840<sup>A</sup></b>	<b>73,968<sup>A</sup></b>	<b>57,455<sup>A</sup></b>	<b>654,182<sup>A</sup></b>	<b>1,788,657<sup>A</sup></b>
Net program payments	559 <sup>A</sup>	5,568 <sup>A</sup>	7,294 <sup>A</sup>	4,063 <sup>B</sup>	204,636 <sup>A</sup>	107,355 <sup>A</sup>
Market income	1,189	19,942	30,625	24,059	302,266	461,260
<b>Net operating income</b>	<b>1,748</b>	<b>25,510</b>	<b>37,919</b>	<b>28,122</b>	<b>506,902</b>	<b>568,615</b>
<b>Total income of farm families</b>	<b>8,323</b>	<b>73,349</b>	<b>111,887</b>	<b>85,577</b>	<b>1,161,084</b>	<b>2,357,273</b>

	Manitoba	Saskatchewan	Alberta	British Columbia	Canada
<b>Number of farm families</b>	14,480 <sup>A</sup>	34,380 <sup>A</sup>	35,520 <sup>A</sup>	7,830 <sup>A</sup>	151,840 <sup>A</sup>
Distribution by province (%)	9.5	22.6	23.4	5.2	100.0
<b>Number of farms</b>	14,590 <sup>A</sup>	35,710 <sup>A</sup>	36,270 <sup>A</sup>	7,370 <sup>A</sup>	150,500 <sup>A</sup>
Distribution by province (%)	9.7	23.7	24.1	4.9	100.0
<b>thousands of dollars</b>					
<b>Off-farm income</b>					
Off-farm employment income	356,757 <sup>A</sup>	905,538 <sup>A</sup>	1,287,788 <sup>A</sup>	301,649 <sup>A</sup>	4,639,585 <sup>A</sup>
Wages and salaries	325,574 <sup>A</sup>	836,602 <sup>A</sup>	1,178,851 <sup>B</sup>	266,484 <sup>A</sup>	4,241,861 <sup>A</sup>
Net off-farm self-employment income	31,183 <sup>A</sup>	68,936 <sup>B</sup>	108,937 <sup>B</sup>	35,166 <sup>C</sup>	397,724 <sup>A</sup>
Investment income	48,731 <sup>A</sup>	143,096 <sup>A</sup>	193,451 <sup>B</sup>	59,013 <sup>B</sup>	733,805 <sup>A</sup>
Pension income	66,687 <sup>A</sup>	223,403 <sup>A</sup>	185,570 <sup>B</sup>	53,185 <sup>A</sup>	841,286 <sup>A</sup>
Government social transfers	27,656 <sup>A</sup>	62,876 <sup>A</sup>	65,760 <sup>A</sup>	21,541 <sup>A</sup>	313,568 <sup>A</sup>
Other off-farm income	41,967 <sup>A</sup>	124,914 <sup>A</sup>	83,225 <sup>A</sup>	14,426 <sup>B</sup>	368,164 <sup>A</sup>
<b>Total off-farm income</b>	<b>541,798<sup>A</sup></b>	<b>1,459,827<sup>A</sup></b>	<b>1,815,795<sup>A</sup></b>	<b>449,814<sup>A</sup></b>	<b>6,896,408<sup>A</sup></b>
Net program payments	55,715 <sup>A</sup>	99,944 <sup>A</sup>	73,651 <sup>B</sup>	16,208 <sup>A</sup>	574,983 <sup>A</sup>
Market income	180,608	445,745	447,702	63,001	1,976,375
<b>Net operating income</b>	<b>236,323</b>	<b>545,690</b>	<b>521,353</b>	<b>79,210</b>	<b>2,551,358</b>
<b>Total income of farm families</b>	<b>778,121</b>	<b>2,005,517</b>	<b>2,337,148</b>	<b>529,023</b>	<b>9,447,767</b>

Table 6.3.2

## Average Off-Farm Income by Source and Average Net Operating Income of Farm Families by Province, Unincorporated Sector, 1999

	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario
<b>Number of farm families</b>	160 <sup>A</sup>	1,200 <sup>A</sup>	1,830 <sup>A</sup>	1,420 <sup>A</sup>	19,920 <sup>A</sup>	35,090 <sup>A</sup>
Distribution by province (%)	0.1	0.8	1.2	0.9	13.1	23.1
<b>Number of farms</b>	150 <sup>A</sup>	1,080 <sup>A</sup>	1,730 <sup>A</sup>	1,340 <sup>A</sup>	18,220 <sup>A</sup>	34,040 <sup>A</sup>
Distribution by province (%)	0.1	0.7	1.1	0.9	12.1	22.6
<b>Average per Family (\$)</b>						
<b>Off-farm income</b>						
Off-farm employment income	25,422 <sup>A</sup>	26,212 <sup>A</sup>	26,490 <sup>B</sup>	26,177 <sup>A</sup>	22,039 <sup>A</sup>	34,977 <sup>A</sup>
Wages and salaries	22,661 <sup>A</sup>	24,636 <sup>A</sup>	23,679 <sup>A</sup>	24,421 <sup>B</sup>	20,262 <sup>A</sup>	31,896 <sup>A</sup>
Net off-farm self-employment income	2,761 <sup>B</sup>	1,576 <sup>D</sup>	2,812 <sup>D</sup>	1,756 <sup>C</sup>	1,776 <sup>D</sup>	3,081 <sup>C</sup>
Investment income	1,616 <sup>A</sup>	3,461 <sup>A</sup>	3,686 <sup>B</sup>	4,222 <sup>D</sup>	3,430 <sup>B</sup>	5,813 <sup>B</sup>
Pension income	6,972 <sup>A</sup>	3,824 <sup>A</sup>	5,622 <sup>C</sup>	6,104 <sup>C</sup>	3,368 <sup>B</sup>	6,288 <sup>A</sup>
Government social transfers	4,862 <sup>A</sup>	3,647 <sup>A</sup>	2,819 <sup>B</sup>	2,711 <sup>B</sup>	3,216 <sup>A</sup>	1,638 <sup>A</sup>
Other off-farm income	2,223 <sup>A</sup>	2,723 <sup>A</sup>	1,801 <sup>B</sup>	1,247 <sup>D</sup>	788 <sup>B</sup>	2,258 <sup>A</sup>
<b>Total off-farm income</b>	<b>41,095<sup>A</sup></b>	<b>39,866<sup>A</sup></b>	<b>40,420<sup>A</sup></b>	<b>40,461<sup>A</sup></b>	<b>32,840<sup>A</sup></b>	<b>50,973<sup>A</sup></b>
Net program payments	3,491	4,640	3,986	2,861	10,273	3,059
Market income	7,431	16,618	16,735	16,943	15,174	13,145
<b>Net operating income</b>	<b>10,922</b>	<b>21,258</b>	<b>20,721</b>	<b>19,805</b>	<b>25,447</b>	<b>16,204</b>
<b>Total income of farm families</b>	<b>52,017</b>	<b>61,124</b>	<b>61,141</b>	<b>60,266</b>	<b>58,287</b>	<b>67,178</b>

	Manitoba	Saskatchewan	Alberta	British Columbia	Canada
<b>Number of farm families</b>	14,480 <sup>A</sup>	34,380 <sup>A</sup>	35,520 <sup>A</sup>	7,830 <sup>A</sup>	151,840 <sup>A</sup>
Distribution by province (%)	9.5	22.6	23.4	5.2	100.0
<b>Number of farms</b>	14,590 <sup>A</sup>	35,710 <sup>A</sup>	36,270 <sup>A</sup>	7,370 <sup>A</sup>	150,500 <sup>A</sup>
Distribution by province (%)	9.7	23.7	24.1	4.9	100.0
<b>Average per Family (\$)</b>					
<b>Off-farm income</b>					
Off-farm employment income	24,638 <sup>A</sup>	26,339 <sup>A</sup>	36,255 <sup>A</sup>	38,525 <sup>A</sup>	30,556 <sup>A</sup>
Wages and salaries	22,484 <sup>A</sup>	24,334 <sup>A</sup>	33,188 <sup>A</sup>	34,034 <sup>A</sup>	27,936 <sup>A</sup>
Net off-farm self-employment income	2,154 <sup>A</sup>	2,005 <sup>B</sup>	3,067 <sup>B</sup>	4,491 <sup>C</sup>	2,619 <sup>A</sup>
Investment income	3,365 <sup>A</sup>	4,162 <sup>A</sup>	5,446 <sup>B</sup>	7,537 <sup>B</sup>	4,833 <sup>A</sup>
Pension income	4,605 <sup>A</sup>	6,498 <sup>A</sup>	5,224 <sup>A</sup>	6,792 <sup>A</sup>	5,541 <sup>A</sup>
Government social transfers	1,910 <sup>A</sup>	1,829 <sup>A</sup>	1,851 <sup>A</sup>	2,751 <sup>A</sup>	2,065 <sup>A</sup>
Other off-farm income	2,898 <sup>A</sup>	3,633 <sup>A</sup>	2,343 <sup>A</sup>	1,842 <sup>B</sup>	2,425 <sup>A</sup>
<b>Total off-farm income</b>	<b>37,417<sup>A</sup></b>	<b>42,462<sup>A</sup></b>	<b>51,120<sup>A</sup></b>	<b>57,447<sup>A</sup></b>	<b>45,419<sup>A</sup></b>
Net program payments	3,847	2,907	2,074	2,070	3,787
Market income	12,473	12,965	12,604	8,046	13,016
<b>Net operating income</b>	<b>16,321</b>	<b>15,872</b>	<b>14,678</b>	<b>10,116</b>	<b>16,803</b>
<b>Total income of farm families</b>	<b>53,738</b>	<b>58,334</b>	<b>65,798</b>	<b>67,564</b>	<b>62,222</b>

Table 6.4.1

## Off-Farm Income Sources and Net Operating Income of Farm Families by Farm Type, Unincorporated Sector, Canada, 1999

	Oilseed and Grain Farming	Potato Farming	Other Vegetable (except Potato) and Melon Farming	Fruit and Tree Nut Farming	Greenhouse, Nursery and Floriculture Production	Other Crop Farming
<b>Number of farm families</b>	56,230 <sup>A</sup>	920 <sup>B</sup>	1,710 <sup>B</sup>	3,490 <sup>A</sup>	2,350 <sup>B</sup>	9,620 <sup>A</sup>
Distribution by farm type (%)	37.0	0.6	1.1	2.3	1.5	6.3
<b>Number of farms</b>	57,220 <sup>A</sup>	780 <sup>B</sup>	1,580 <sup>B</sup>	3,280 <sup>A</sup>	2,230 <sup>B</sup>	9,350 <sup>A</sup>
Distribution by farm type (%)	38.0	0.5	1.0	2.2	1.5	6.2
thousands of dollars						
<b>Off-farm income</b>						
Off-farm employment income	1,780,465 <sup>A</sup>	17,231 <sup>B</sup>	34,232 <sup>B</sup>	124,173 <sup>B</sup>	59,174 <sup>B</sup>	343,560 <sup>B</sup>
Wages and salaries	1,631,434 <sup>A</sup>	16,519 <sup>B</sup>	31,656 <sup>C</sup>	114,977 <sup>B</sup>	53,841 <sup>B</sup>	319,137 <sup>B</sup>
Net off-farm self-employment income	149,031 <sup>A</sup>	712 <sup>D</sup>	2,575 <sup>D</sup>	9,196 <sup>E</sup>	5,333 <sup>D</sup>	24,422 <sup>D</sup>
Investment income	316,484 <sup>A</sup>	2,913 <sup>B</sup>	8,469 <sup>C</sup>	20,571 <sup>C</sup>	12,826 <sup>E</sup>	46,790 <sup>B</sup>
Pension income	389,661 <sup>A</sup>	F	7,595 <sup>D</sup>	23,239 <sup>B</sup>	13,108 <sup>C</sup>	53,259 <sup>B</sup>
Government social transfers	84,607 <sup>A</sup>	2,853 <sup>B</sup>	4,661 <sup>B</sup>	9,765 <sup>B</sup>	6,099 <sup>C</sup>	23,072 <sup>B</sup>
Other off-farm income	192,839 <sup>A</sup>	2,197 <sup>A</sup>	2,501 <sup>B</sup>	7,176 <sup>B</sup>	4,505 <sup>D</sup>	22,393 <sup>C</sup>
<b>Total off-farm income</b>	<b>2,764,056<sup>A</sup></b>	<b>30,403<sup>B</sup></b>	<b>57,459<sup>B</sup></b>	<b>184,924<sup>B</sup></b>	<b>95,712<sup>B</sup></b>	<b>489,073<sup>B</sup></b>
Net program payments	210,868 <sup>A</sup>	4,618 <sup>C</sup>	5,825 <sup>B</sup>	13,132 <sup>B</sup>	2,416 <sup>C</sup>	22,171 <sup>B</sup>
Market income	797,202	23,000	24,880	31,352	45,416	95,847
<b>Net operating income</b>	<b>1,008,070</b>	<b>27,618</b>	<b>30,705</b>	<b>44,485</b>	<b>47,832</b>	<b>118,017</b>
<b>Total income of farm families</b>	<b>3,772,127</b>	<b>58,021</b>	<b>88,164</b>	<b>229,408</b>	<b>143,543</b>	<b>607,091</b>

	Beef Cattle Ranching and Farming, including Feedlots	Dairy Cattle and Milk Production	Hog and Pig Farming	Poultry and Egg Production	Other Animal Production	Total
<b>Number of farm families</b>	49,240 <sup>A</sup>	13,700 <sup>A</sup>	3,950 <sup>A</sup>	1,950 <sup>B</sup>	8,440 <sup>A</sup>	151,840 <sup>A</sup>
Distribution by farm type (%)	32.4	9.0	2.6	1.3	5.6	100.0
<b>Number of farms</b>	49,630 <sup>A</sup>	11,980 <sup>A</sup>	3,900 <sup>A</sup>	2,050 <sup>A</sup>	8,230 <sup>A</sup>	150,500 <sup>A</sup>
Distribution by farm type (%)	33.0	8.0	2.6	1.4	5.5	100.0
thousands of dollars						
<b>Off-farm income</b>						
Off-farm employment income	1,586,979 <sup>A</sup>	169,488 <sup>A</sup>	88,288 <sup>B</sup>	55,789 <sup>B</sup>	375,976 <sup>B</sup>	4,639,585 <sup>A</sup>
Wages and salaries	1,449,619 <sup>A</sup>	160,260 <sup>A</sup>	79,593 <sup>B</sup>	49,588 <sup>B</sup>	331,358 <sup>B</sup>	4,241,861 <sup>A</sup>
Net off-farm self-employment income	137,360 <sup>B</sup>	9,228 <sup>B</sup>	8,695 <sup>C</sup>	6,202 <sup>D</sup>	44,618 <sup>E</sup>	397,724 <sup>A</sup>
Investment income	213,556 <sup>A</sup>	34,427 <sup>B</sup>	10,090 <sup>C</sup>	5,426 <sup>C</sup>	61,108 <sup>D</sup>	733,805 <sup>A</sup>
Pension income	262,924 <sup>A</sup>	30,656 <sup>B</sup>	4,960 <sup>B</sup>	6,041 <sup>D</sup>	43,674 <sup>C</sup>	841,286 <sup>A</sup>
Government social transfers	109,236 <sup>A</sup>	36,476 <sup>A</sup>	12,362 <sup>B</sup>	5,355 <sup>C</sup>	18,435 <sup>B</sup>	313,568 <sup>A</sup>
Other off-farm income	88,684 <sup>A</sup>	16,724 <sup>B</sup>	11,834 <sup>B</sup>	3,812 <sup>C</sup>	14,871 <sup>D</sup>	368,164 <sup>A</sup>
<b>Total off-farm income</b>	<b>2,261,379<sup>A</sup></b>	<b>287,771<sup>A</sup></b>	<b>127,534<sup>B</sup></b>	<b>76,423<sup>B</sup></b>	<b>514,064<sup>B</sup></b>	<b>6,896,408<sup>A</sup></b>
Net program payments	132,703 <sup>A</sup>	68,832 <sup>A</sup>	84,194 <sup>A</sup>	5,080 <sup>B</sup>	24,081 <sup>B</sup>	574,983 <sup>A</sup>
Market income	274,522	609,629	20,995	77,365	-23,380	1,976,375
<b>Net operating income</b>	<b>407,225</b>	<b>678,461</b>	<b>105,189</b>	<b>82,445</b>	<b>701</b>	<b>2,551,358</b>
<b>Total income of farm families</b>	<b>2,668,605</b>	<b>966,232</b>	<b>232,723</b>	<b>158,868</b>	<b>514,764</b>	<b>9,447,767</b>



Table 6.4.2

## Average Off-Farm Income by Source and Average Net Operating Income of Farm Families by Farm Type, Unincorporated Sector, Canada, 1999

	Oilseed and Grain Farming	Potato Farming	Other Vegetable (except Potato) and Melon Farming	Fruit and Tree Nut Farming	Greenhouse, Nursery and Floriculture Production	Other Crop Farming
<b>Number of farm families</b>	56,230 <sup>A</sup>	920 <sup>B</sup>	1,710 <sup>B</sup>	3,490 <sup>A</sup>	2,350 <sup>B</sup>	9,620 <sup>A</sup>
Distribution by farm type (%)	37.0	0.6	1.1	2.3	1.5	6.3
<b>Number of farms</b>	57,220 <sup>A</sup>	780 <sup>B</sup>	1,580 <sup>B</sup>	3,280 <sup>A</sup>	2,230 <sup>B</sup>	9,350 <sup>A</sup>
Distribution by farm type (%)	38.0	0.5	1.0	2.2	1.5	6.2
<b>Average per Family (\$)</b>						
<b>Off-farm income</b>						
Off-farm employment income	31,664 <sup>A</sup>	18,730 <sup>B</sup>	20,019 <sup>B</sup>	35,580 <sup>B</sup>	25,181 <sup>B</sup>	35,713 <sup>B</sup>
Wages and salaries	29,014 <sup>A</sup>	17,956 <sup>B</sup>	18,512 <sup>B</sup>	32,945 <sup>B</sup>	22,911 <sup>B</sup>	33,174 <sup>B</sup>
Net off-farm self-employment income	2,650 <sup>A</sup>	774 <sup>D</sup>	1,506 <sup>D</sup>	2,635 <sup>E</sup>	2,269 <sup>D</sup>	2,539 <sup>D</sup>
Investment income	5,628 <sup>A</sup>	3,167 <sup>B</sup>	4,953 <sup>C</sup>	5,894 <sup>C</sup>	5,458 <sup>E</sup>	4,864 <sup>B</sup>
Pension income	6,930 <sup>A</sup>	5,660 <sup>E</sup>	4,442 <sup>C</sup>	6,659 <sup>B</sup>	5,578 <sup>C</sup>	5,536 <sup>B</sup>
Government social transfers	1,505 <sup>A</sup>	3,102 <sup>B</sup>	2,726 <sup>B</sup>	2,798 <sup>B</sup>	2,595 <sup>C</sup>	2,398 <sup>B</sup>
Other off-farm income	3,429 <sup>A</sup>	2,388 <sup>B</sup>	1,463 <sup>B</sup>	2,056 <sup>B</sup>	1,917 <sup>D</sup>	2,328 <sup>C</sup>
<b>Total off-farm income</b>	<b>49,156<sup>A</sup></b>	<b>33,046<sup>A</sup></b>	<b>33,602<sup>B</sup></b>	<b>52,987<sup>A</sup></b>	<b>40,728<sup>A</sup></b>	<b>50,839<sup>A</sup></b>
Net program payments	3,750	5,020	3,406	3,763	1,028	2,305
Market income	14,178	25,000	14,550	8,983	19,326	9,963
<b>Net operating income</b>	<b>17,928</b>	<b>30,020</b>	<b>17,956</b>	<b>12,746</b>	<b>20,354</b>	<b>12,268</b>
<b>Total income of farm families</b>	<b>67,084</b>	<b>63,066</b>	<b>51,558</b>	<b>65,733</b>	<b>61,082</b>	<b>63,107</b>

	Beef Cattle Ranching and Farming, including Feedlots	Dairy Cattle and Milk Production	Hog and Pig Farming	Poultry and Egg Production	Other Animal Production	Total
<b>Number of farm families</b>	49,240 <sup>A</sup>	13,700 <sup>A</sup>	3,950 <sup>A</sup>	1,950 <sup>B</sup>	8,440 <sup>A</sup>	151,840 <sup>A</sup>
Distribution by farm type (%)	32.4	9.0	2.6	1.3	5.6	100.0
<b>Number of farms</b>	49,630 <sup>A</sup>	11,980 <sup>A</sup>	3,900 <sup>A</sup>	2,050 <sup>A</sup>	8,230 <sup>A</sup>	150,500 <sup>A</sup>
Distribution by farm type (%)	33.0	8.0	2.6	1.4	5.5	100.0
<b>Average per Family (\$)</b>						
<b>Off-farm income</b>						
Off-farm employment income	32,229 <sup>A</sup>	12,371 <sup>A</sup>	22,351 <sup>A</sup>	28,610 <sup>A</sup>	44,547 <sup>B</sup>	30,556 <sup>A</sup>
Wages and salaries	29,440 <sup>A</sup>	11,698 <sup>A</sup>	20,150 <sup>A</sup>	25,430 <sup>B</sup>	39,260 <sup>B</sup>	27,936 <sup>A</sup>
Net off-farm self-employment income	2,790 <sup>B</sup>	674 <sup>B</sup>	2,201 <sup>C</sup>	3,180 <sup>C</sup>	5,286 <sup>E</sup>	2,619 <sup>A</sup>
Investment income	4,337 <sup>A</sup>	2,513 <sup>B</sup>	2,554 <sup>C</sup>	2,783 <sup>C</sup>	7,240 <sup>D</sup>	4,833 <sup>A</sup>
Pension income	5,340 <sup>A</sup>	2,238 <sup>B</sup>	1,256 <sup>B</sup>	3,098 <sup>D</sup>	5,175 <sup>C</sup>	5,541 <sup>A</sup>
Government social transfers	2,218 <sup>A</sup>	2,662 <sup>A</sup>	3,130 <sup>A</sup>	2,746 <sup>B</sup>	2,184 <sup>B</sup>	2,065 <sup>A</sup>
Other off-farm income	1,801 <sup>A</sup>	1,221 <sup>B</sup>	2,996 <sup>B</sup>	1,955 <sup>C</sup>	1,762 <sup>D</sup>	2,425 <sup>A</sup>
<b>Total off-farm income</b>	<b>45,926<sup>A</sup></b>	<b>21,005<sup>A</sup></b>	<b>32,287<sup>A</sup></b>	<b>39,191<sup>A</sup></b>	<b>60,908<sup>B</sup></b>	<b>45,419<sup>A</sup></b>
Net program payments	2,695	5,024	21,315	2,605	2,853	3,787
Market income	5,575	44,498	5,315	39,675	-2,770	13,016
<b>Net operating income</b>	<b>8,270</b>	<b>49,523</b>	<b>26,630</b>	<b>42,280</b>	<b>83</b>	<b>16,803</b>
<b>Total income of farm families</b>	<b>54,196</b>	<b>70,528</b>	<b>58,917</b>	<b>81,471</b>	<b>60,991</b>	<b>62,222</b>

Table 6.5.1

## Off-Farm Income Sources and Net Operating Income of Farm Families by Farm Typology Group, Unincorporated Sector, Canada, 1999

	Business-Focused Farms			
	Small Farms	Medium Farms	Large Farms	Very Large Farms
<b>Number of farm families</b>	15,210 <sup>A</sup>	17,830 <sup>A</sup>	41,120 <sup>A</sup>	3,090 <sup>A</sup>
Distribution by farm typology group	10.0	11.7	27.1	2.0
<b>Number of farms</b>	15,250 <sup>A</sup>	18,130 <sup>A</sup>	40,270 <sup>A</sup>	2,560 <sup>A</sup>
Distribution by farm typology group	10.1	12.0	26.8	1.7
	thousands of dollars			
<b>Off-farm income</b>				
Off-farm employment income	400,317 <sup>A</sup>	767,311 <sup>A</sup>	943,712 <sup>A</sup>	76,413 <sup>A</sup>
Wages and salaries	364,751 <sup>A</sup>	708,422 <sup>A</sup>	856,910 <sup>A</sup>	66,762 <sup>A</sup>
Net off-farm self-employment income	35,566 <sup>C</sup>	58,889 <sup>C</sup>	86,802 <sup>A</sup>	9,651 <sup>B</sup>
Investment income	29,619 <sup>B</sup>	76,696 <sup>C</sup>	131,500 <sup>A</sup>	20,388 <sup>A</sup>
Pension income	29,074 <sup>C</sup>	25,588 <sup>C</sup>	29,943 <sup>B</sup>	1,236 <sup>C</sup>
Government social transfers	49,576 <sup>A</sup>	42,259 <sup>A</sup>	101,122 <sup>A</sup>	7,749 <sup>A</sup>
Other off-farm income	15,906 <sup>B</sup>	44,471 <sup>B</sup>	137,472 <sup>A</sup>	12,769 <sup>A</sup>
<b>Total off-farm income</b>	<b>524,492<sup>A</sup></b>	<b>956,326<sup>A</sup></b>	<b>1,343,749<sup>A</sup></b>	<b>118,555<sup>A</sup></b>
Net program payments	19,935 <sup>B</sup>	59,986 <sup>A</sup>	280,149 <sup>A</sup>	64,248 <sup>A</sup>
Market income	41,950	181,082	1,356,391	172,133
<b>Net operating income</b>	<b>61,885</b>	<b>241,068</b>	<b>1,636,540</b>	<b>236,381</b>
<b>Total income of farm families</b>	<b>586,377</b>	<b>1,197,394</b>	<b>2,980,289</b>	<b>354,937</b>
	%			
<b>Families with positive family income and</b>				
Loss from farming	31.6	20.5	7.6	5.8
Gain from farming less than 25%	40.9	29.6	9.8	3.9
Gain from farming between 25% and 49%	19.9	26.5	18.3	9.4
Gain from farming between 50% and 74%	5.1	14.9	28.4	21.4
Gain from farming equal to or more than 75%	1.2	7.0	32.0	50.5
<b>Families with negative family income</b>	<b>1.3</b>	<b>1.7</b>	<b>3.9</b>	<b>8.7</b>
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
	%			
	Non-Business-Focused Farms			Total
	Pension Farms	Lifestyle Farms	Low-Income Farms	
<b>Number of farm families</b>	34,450 <sup>A</sup>	25,040 <sup>A</sup>	15,090 <sup>A</sup>	151,840 <sup>A</sup>
Distribution by farm typology group	22.7	16.5	9.9	100.0
<b>Number of farms</b>	34,450 <sup>A</sup>	24,640 <sup>A</sup>	15,200 <sup>A</sup>	150,500 <sup>A</sup>
Distribution by farm typology group	22.9	16.4	10.1	100.0
	thousands of dollars			
<b>Off-farm income</b>				
Off-farm employment income	378,632 <sup>C</sup>	1,935,429 <sup>A</sup>	137,620 <sup>A</sup>	4,639,585 <sup>A</sup>
Wages and salaries	351,207 <sup>C</sup>	1,777,791 <sup>A</sup>	115,883 <sup>A</sup>	4,241,861 <sup>A</sup>
Net off-farm self-employment income	27,425 <sup>C</sup>	157,638 <sup>B</sup>	21,737 <sup>C</sup>	397,724 <sup>A</sup>
Investment income	320,092 <sup>A</sup>	133,428 <sup>B</sup>	22,053 <sup>B</sup>	733,805 <sup>A</sup>
Pension income	679,947 <sup>A</sup>	59,829 <sup>C</sup>	15,648 <sup>C</sup>	841,286 <sup>A</sup>
Government social transfers	20,981 <sup>B</sup>	51,646 <sup>A</sup>	40,204 <sup>A</sup>	313,568 <sup>A</sup>
Other off-farm income	89,043 <sup>A</sup>	52,408 <sup>B</sup>	16,074 <sup>B</sup>	368,164 <sup>A</sup>
<b>Total off-farm income</b>	<b>1,488,694<sup>A</sup></b>	<b>2,232,740<sup>A</sup></b>	<b>231,598<sup>A</sup></b>	<b>6,896,408<sup>A</sup></b>
Net program payments	86,569 <sup>A</sup>	26,632 <sup>B</sup>	37,429 <sup>B</sup>	574,983 <sup>A</sup>
Market income	355,451	-102,178	-28,456	1,976,375
<b>Net operating income</b>	<b>442,021</b>	<b>-75,546</b>	<b>8,973</b>	<b>2,551,358</b>
<b>Total income of farm families</b>	<b>1,930,714</b>	<b>2,157,194</b>	<b>240,572</b>	<b>9,447,767</b>
	%			
<b>Families with positive family income and</b>				
Loss from farming	24.9	53.2	28.3	25.0
Gain from farming less than 25%	34.5	44.9	14.2	26.9
Gain from farming between 25% and 49%	23.3	1.7	15.7	17.4
Gain from farming between 50% and 74%	12.2	0.0	15.2	14.7
Gain from farming equal to or more than 75%	3.5	0.0	15.1	12.9
<b>Families with negative family income</b>	<b>1.5</b>	<b>0.2</b>	<b>11.5</b>	<b>3.1</b>
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

Table 6.5.2

## Average Off-Farm Income by Source and Average Net Operating Income of Farm Families by Farm Typology Group, Unincorporated Sector, Canada, 1999

	Business-Focused Farms			
	Small Farms	Medium Farms	Large Farms	Very Large Farms
<b>Number of farm families</b>	15,210 <sup>A</sup>	17,830 <sup>A</sup>	41,120 <sup>A</sup>	3,090 <sup>A</sup>
Distribution by farm typology group	10.0	11.7	27.1	2.0
<b>Number of farms</b>	15,250 <sup>A</sup>	18,130 <sup>A</sup>	40,270 <sup>A</sup>	2,560 <sup>A</sup>
Distribution by farm typology group	10.1	12.0	26.8	1.7
	<b>Average per Family (\$)</b>			
<b>Off-farm income</b>				
Off-farm employment income	26,319 <sup>A</sup>	43,035 <sup>A</sup>	22,950 <sup>A</sup>	24,729 <sup>A</sup>
Wages and salaries	23,981 <sup>A</sup>	39,732 <sup>A</sup>	20,839 <sup>A</sup>	21,606 <sup>A</sup>
Net off-farm self-employment income	2,338 <sup>C</sup>	3,303 <sup>C</sup>	2,111 <sup>A</sup>	3,123 <sup>B</sup>
Investment income	1,947 <sup>B</sup>	4,302 <sup>C</sup>	3,198 <sup>A</sup>	6,598 <sup>A</sup>
Pension income	1,912 <sup>C</sup>	1,435 <sup>C</sup>	728 <sup>B</sup>	400 <sup>C</sup>
Government social transfers	3,259 <sup>A</sup>	2,370 <sup>A</sup>	2,459 <sup>A</sup>	2,508 <sup>A</sup>
Other off-farm income	1,046 <sup>B</sup>	2,494 <sup>B</sup>	3,343 <sup>A</sup>	4,132 <sup>A</sup>
<b>Total off-farm income</b>	<b>34,483<sup>A</sup></b>	<b>53,636<sup>A</sup></b>	<b>32,679<sup>A</sup></b>	<b>38,367<sup>A</sup></b>
Net program payments	1,311	3,364	6,813	20,792
Market income	2,758	10,156	32,986	55,707
<b>Net operating income</b>	<b>4,069</b>	<b>13,520</b>	<b>39,799</b>	<b>76,499</b>
<b>Total income of farm families</b>	<b>38,552</b>	<b>67,156</b>	<b>72,478</b>	<b>114,866</b>
	%			
<b>Families with positive family income and</b>				
Loss from farming	31.6	20.5	7.6	5.8
Gain from farming less than 25%	40.9	29.6	9.8	3.9
Gain from farming between 25% and 49%	19.9	26.5	18.3	9.4
Gain from farming between 50% and 74%	5.1	14.9	28.4	21.4
Gain from farming equal to or more than 75%	1.2	7.0	32.0	50.5
<b>Families with negative family income</b>	<b>1.3</b>	<b>1.7</b>	<b>3.9</b>	<b>8.7</b>
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
	<b>Non-Business-Focused Farms</b>			
	Pension Farms	Lifestyle Farms	Low-Income Farms	Total
<b>Number of farm families</b>	34,450 <sup>A</sup>	25,040 <sup>A</sup>	15,090 <sup>A</sup>	151,840 <sup>A</sup>
Distribution by farm typology group	22.7	16.5	9.9	100.0
<b>Number of farms</b>	34,450 <sup>A</sup>	24,640 <sup>A</sup>	15,200 <sup>A</sup>	150,500 <sup>A</sup>
Distribution by farm typology group	22.9	16.4	10.1	100.0
	<b>Average per Family (\$)</b>			
<b>Off-farm income</b>				
Off-farm employment income	10,991 <sup>C</sup>	77,293 <sup>A</sup>	9,120 <sup>A</sup>	30,556 <sup>A</sup>
Wages and salaries	10,195 <sup>C</sup>	70,998 <sup>A</sup>	7,679 <sup>A</sup>	27,936 <sup>A</sup>
Net off-farm self-employment income	796 <sup>C</sup>	6,295 <sup>B</sup>	1,440 <sup>C</sup>	2,619 <sup>A</sup>
Investment income	9,291 <sup>A</sup>	5,329 <sup>B</sup>	1,461 <sup>B</sup>	4,833 <sup>A</sup>
Pension income	19,737 <sup>A</sup>	2,389 <sup>C</sup>	1,037 <sup>C</sup>	5,541 <sup>A</sup>
Government social transfers	609 <sup>B</sup>	2,063 <sup>A</sup>	2,664 <sup>A</sup>	2,065 <sup>A</sup>
Other off-farm income	2,585 <sup>A</sup>	2,093 <sup>B</sup>	1,065 <sup>B</sup>	2,425 <sup>A</sup>
<b>Total off-farm income</b>	<b>43,213<sup>A</sup></b>	<b>89,167<sup>A</sup></b>	<b>15,348<sup>A</sup></b>	<b>45,419<sup>A</sup></b>
Net program payments	2,513	1,064	2,480	3,787
Market income	10,318	-4,081	-1,886	13,016
<b>Net operating income</b>	<b>12,831</b>	<b>-3,017</b>	<b>595</b>	<b>16,803</b>
<b>Total income of farm families</b>	<b>56,044</b>	<b>86,150</b>	<b>15,942</b>	<b>62,222</b>
	%			
<b>Families with positive family income and</b>				
Loss from farming	24.9	53.2	28.3	25.0
Gain from farming less than 25%	34.5	44.9	14.2	26.9
Gain from farming between 25% and 49%	23.3	1.7	15.7	17.4
Gain from farming between 50% and 74%	12.2	0.0	15.2	14.7
Gain from farming equal to or more than 75%	3.5	0.0	15.1	12.9
<b>Families with negative family income</b>	<b>1.5</b>	<b>0.2</b>	<b>11.5</b>	<b>3.1</b>
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

Table 6.6

## Average Total Income of Farm Families Before and After Capital Cost Allowance (CCA) by Province and Farm Type, Unincorporated Sector, 1999

Farm Type	Average Family Income								
	Number of Farm Families	Change 1999/1998	Total Off-Farm Income	Change 1999/1998	Net Operating Income before CCA	Change 1999/1998	Total Income before CCA	Change 1999/1998	Total Income after CCA
	number	%	\$	%	\$	%	\$	%	\$
<b>Canada</b>									
Oilseed and grain farming	56,230 <sup>A</sup>	-8.0	49,156 <sup>A</sup>	6.6	17,928	-13.4	67,084	0.4	53,348
Potato farming	920 <sup>B</sup>	3.4	33,046 <sup>A</sup>	-12.0	30,020	2.5	63,066	-5.6	45,698
Other vegetable (except potato) and melon farming	1,710 <sup>B</sup>	-19.7	33,602 <sup>B</sup>	1.0	17,956	-19.9	51,558	-7.4	42,995
Fruit and tree nut farming	3,490 <sup>A</sup>	-6.7	52,987 <sup>A</sup>	-2.7	12,746	79.0	65,733	6.7	59,691
Greenhouse, nursery and floriculture production	2,350 <sup>B</sup>	-5.2	40,728 <sup>A</sup>	6.0	20,354	10.0	61,082	7.3	51,009
Other crop farming	9,620 <sup>A</sup>	-4.0	50,839 <sup>A</sup>	7.2	12,268	-15.9	63,107	1.8	53,986
<b>Crop production</b>	<b>74,320<sup>A</sup></b>	<b>-7.5</b>	<b>48,731<sup>A</sup></b>	<b>6.0</b>	<b>17,183</b>	<b>-11.4</b>	<b>65,913</b>	<b>0.8</b>	<b>53,324</b>
Beef cattle ranching and farming, including feedlots	49,240 <sup>A</sup>	8.6	45,926 <sup>A</sup>	1.4	8,270	8.5	54,196	2.4	45,284
Dairy cattle and milk production	13,700 <sup>A</sup>	-7.8	21,005 <sup>A</sup>	1.8	49,523	12.0	70,528	8.8	51,052
Hog and pig farming	3,950 <sup>A</sup>	-11.8	32,287 <sup>A</sup>	9.2	26,630	...	58,917	39.8	40,854
Poultry and egg production	1,950 <sup>B</sup>	-1.0	39,191 <sup>A</sup>	-0.2	42,280	7.9	81,471	3.8	63,010
Other animal production	8,440 <sup>A</sup>	6.4	60,908 <sup>B</sup>	-3.0	83	-91.1	60,991	-4.3	54,222
<b>Animal production</b>	<b>77,300<sup>A</sup></b>	<b>3.7</b>	<b>42,277<sup>A</sup></b>	<b>2.8</b>	<b>16,482</b>	<b>7.5</b>	<b>58,759</b>	<b>4.0</b>	<b>47,501</b>
<b>Total</b>	<b>151,840<sup>A</sup></b>	<b>-2.0</b>	<b>45,419<sup>A</sup></b>	<b>4.0</b>	<b>16,803</b>	<b>-3.6</b>	<b>62,222</b>	<b>1.8</b>	<b>50,328</b>
<b>Newfoundland and Labrador</b>									
Oilseed and grain farming	x	x	x	x	x	x	x	x	x
Potato farming	x	x	x	x	x	x	x	x	x
Other vegetable (except potato) and melon farming	40 <sup>A</sup>	-33.3	39,059 <sup>A</sup>	-7.7	3,605	...	42,663	-2.9	38,064
Fruit and tree nut farming	x	x	x	x	x	x	x	x	x
Greenhouse, nursery and floriculture production	x	x	x	x	x	x	x	x	x
Other crop farming	x	x	x	x	x	x	x	x	x
<b>Crop production</b>	<b>80<sup>A</sup></b>	<b>-20.0</b>	<b>44,603<sup>A</sup></b>	<b>-7.3</b>	<b>3,526</b>	<b>...</b>	<b>48,129</b>	<b>-2.6</b>	<b>43,409</b>
Beef cattle ranching and farming, including feedlots	x	x	x	x	x	x	x	x	x
Dairy cattle and milk production	40 <sup>A</sup>	0.0	32,421 <sup>A</sup>	16.6	35,079	-2.4	67,500	5.9	52,207
Hog and pig farming	x	x	x	x	x	x	x	x	x
Poultry and egg production	x	x	x	x	x	x	x	x	x
Other animal production	x	x	x	x	x	x	x	x	x
<b>Animal production</b>	<b>80<sup>A</sup></b>	<b>0.0</b>	<b>37,222<sup>A</sup></b>	<b>17.7</b>	<b>18,191</b>	<b>12.2</b>	<b>55,413</b>	<b>15.8</b>	<b>44,995</b>
<b>Total</b>	<b>160<sup>A</sup></b>	<b>-11.1</b>	<b>41,095<sup>A</sup></b>	<b>1.4</b>	<b>10,922</b>	<b>33.5</b>	<b>52,017</b>	<b>6.8</b>	<b>44,421</b>
<b>Prince Edward Island</b>									
Oilseed and grain farming	30 <sup>D</sup>	0.0	44,016 <sup>B</sup>	22.1	11,045	-9.7	55,061	14.0	48,607
Potato farming	320 <sup>A</sup>	0.0	39,729 <sup>A</sup>	4.6	32,459	15.4	72,188	9.2	53,981
Other vegetable (except potato) and melon farming	30 <sup>C</sup>	0.0	42,783 <sup>D</sup>	3.6	33,357	...	76,140 <sup>E</sup>	46.7	60,476 <sup>E</sup>
Fruit and tree nut farming	x	x	x	x	x	x	x	x	x
Greenhouse, nursery and floriculture production	x	x	x	x	x	x	x	x	x
Other crop farming	30 <sup>D</sup>	0.0	38,145 <sup>B</sup>	-26.2	15,690	72.6	53,835	-11.4	44,127
<b>Crop production</b>	<b>450<sup>A</sup></b>	<b>0.0</b>	<b>42,106<sup>A</sup></b>	<b>1.3</b>	<b>28,032</b>	<b>23.0</b>	<b>70,138</b>	<b>9.0</b>	<b>54,853</b>
Beef cattle ranching and farming, including feedlots	360 <sup>A</sup>	2.9	45,429 <sup>A</sup>	6.5	3,744	-15.8	49,173	4.4	43,009
Dairy cattle and milk production	270 <sup>A</sup>	-3.6	28,660 <sup>A</sup>	10.3	36,320	-8.9	64,980	-1.3	49,689
Hog and pig farming	80 <sup>A</sup>	14.3	41,828 <sup>A</sup>	19.8	21,196	...	63,024	95.2	46,557
Poultry and egg production	x	x	x	x	x	x	x	x	x
Other animal production	40 <sup>C</sup>	-33.3	41,493 <sup>C</sup>	-13.8	-3,209	...	38,284	-32.4	31,700
<b>Animal production</b>	<b>750<sup>A</sup></b>	<b>-5.1</b>	<b>38,527<sup>A</sup></b>	<b>6.3</b>	<b>17,501</b>	<b>1.2</b>	<b>56,028</b>	<b>4.6</b>	<b>45,259</b>
<b>Total</b>	<b>1,200<sup>A</sup></b>	<b>-3.2</b>	<b>39,866<sup>A</sup></b>	<b>4.4</b>	<b>21,258</b>	<b>10.1</b>	<b>61,124</b>	<b>6.3</b>	<b>48,772</b>

Table 6.6

## Average Total Income of Farm Families Before and After Capital Cost Allowance (CCA) by Province and Farm Type, Unincorporated Sector, 1999 (continued)

Farm Type	Average Family Income								
	Number of Farm Families	Change 1999/1998	Total Off-Farm Income	Change 1999/1998	Net Operating Income before CCA	Change 1999/1998	Total Income before CCA	Change 1999/1998	Total Income after CCA
	number	%	\$	%	\$	%	\$	%	\$
<b>Nova Scotia</b>									
Oilseed and grain farming	x	x	x	x	x	x	x	x	x
Potato farming	x	x	x	x	x	x	x	x	x
Other vegetable (except potato) and melon farming	50 <sup>D</sup>	-16.7	34,546 <sup>B</sup>	18.9	21,122	7.5	55,668	14.3	44,244
Fruit and tree nut farming	390 <sup>B</sup>	50.0	48,719 <sup>A</sup>	0.7	19,934	48.5	68,653	11.1	63,199
Greenhouse, nursery and floriculture production	150 <sup>D</sup>	-21.1	41,598 <sup>C</sup>	1.3	13,654	72.4	55,253	12.8	50,224
Other crop farming	110 <sup>D</sup>	-15.4	39,236 <sup>C</sup>	-0.5	10,484	...	49,719	13.3	43,185
<b>Crop production</b>	<b>720<sup>B</sup></b>	<b>12.5</b>	<b>44,378<sup>A</sup></b>	<b>4.7</b>	<b>16,532</b>	<b>45.8</b>	<b>60,910</b>	<b>13.4</b>	<b>54,659</b>
Beef cattle ranching and farming, including feedlots	480 <sup>B</sup>	-11.1	48,641 <sup>B</sup>	14.4	8,889	71.3	57,530	20.6	51,394
Dairy cattle and milk production	320 <sup>A</sup>	-3.0	24,165 <sup>A</sup>	-0.8	52,442	12.9	76,607	8.2	57,748
Hog and pig farming	70 <sup>D</sup>	-12.5	33,552 <sup>D</sup>	8.8	17,583	-26.1	51,136 <sup>E</sup>	-6.4	37,268 <sup>E</sup>
Poultry and egg production	50 <sup>B</sup>	0.0	26,251 <sup>B</sup>	16.7	59,230	27.6	85,481	24.0	67,760
Other animal production	180 <sup>C</sup>	28.6	38,589 <sup>C</sup>	6.4	3,132	-28.8	41,721	2.6	36,459
<b>Animal production</b>	<b>1,110<sup>A</sup></b>	<b>-4.3</b>	<b>37,851<sup>B</sup></b>	<b>9.1</b>	<b>23,419</b>	<b>17.2</b>	<b>61,270</b>	<b>12.1</b>	<b>50,611</b>
<b>Total</b>	<b>1,830<sup>A</sup></b>	<b>1.7</b>	<b>40,420<sup>A</sup></b>	<b>7.8</b>	<b>20,721</b>	<b>21.6</b>	<b>61,141</b>	<b>12.1</b>	<b>52,209</b>
<b>New Brunswick</b>									
Oilseed and grain farming	x	x	x	x	x	x	x	x	x
Potato farming	190 <sup>B</sup>	-9.5	29,004 <sup>A</sup>	10.5	39,711	33.8	68,715	22.8	48,032
Other vegetable (except potato) and melon farming	50 <sup>D</sup>	66.7	26,068 <sup>B</sup>	-46.2	9,786	-53.1	35,854	-48.3	31,032
Fruit and tree nut farming	140 <sup>C</sup>	16.7	47,340 <sup>B</sup>	-3.1	10,706	-5.4	58,046	-3.5	53,696
Greenhouse, nursery and floriculture production	90 <sup>D</sup>	12.5	37,879 <sup>C</sup>	15.1	9,096	-31.0	46,975	1.9	43,159
Other crop farming	90 <sup>C</sup>	-10.0	58,844 <sup>D</sup>	36.9	11,701	56.4	70,546 <sup>E</sup>	39.8	60,476 <sup>E</sup>
<b>Crop production</b>	<b>580<sup>A</sup></b>	<b>1.8</b>	<b>41,940<sup>B</sup></b>	<b>8.5</b>	<b>19,801</b>	<b>14.9</b>	<b>61,740</b>	<b>10.5</b>	<b>51,073</b>
Beef cattle ranching and farming, including feedlots	490 <sup>B</sup>	4.3	45,276 <sup>A</sup>	3.6	5,169	71.3	50,445	7.9	44,319
Dairy cattle and milk production	210 <sup>A</sup>	-19.2	28,359 <sup>A</sup>	3.0	58,182	37.4	86,541	23.8	64,073
Hog and pig farming	50 <sup>B</sup>	0.0	29,508 <sup>A</sup>	22.3	19,796	62.4	49,303	35.7	35,840
Poultry and egg production	x	x	x	x	x	x	x	x	x
Other animal production	70 <sup>D</sup>	0.0	41,938 <sup>C</sup>	-8.4	2,481	...	44,419	-3.9	39,191
<b>Animal production</b>	<b>840<sup>A</sup></b>	<b>-2.3</b>	<b>39,430<sup>A</sup></b>	<b>4.7</b>	<b>19,808</b>	<b>24.7</b>	<b>59,238</b>	<b>10.7</b>	<b>48,443</b>
<b>Total</b>	<b>1,420<sup>A</sup></b>	<b>-1.4</b>	<b>40,461<sup>A</sup></b>	<b>5.5</b>	<b>19,805</b>	<b>20.7</b>	<b>60,266</b>	<b>10.1</b>	<b>49,523</b>
<b>Quebec</b>									
Oilseed and grain farming	2,480 <sup>B</sup>	6.4	45,377 <sup>B</sup>	12.1	22,513	-4.6	67,890	5.9	55,923
Potato farming	150 <sup>D</sup>	7.1	21,616 <sup>D</sup>	-10.6	23,359	-10.0	44,975	-10.3	35,982
Other vegetable (except potato) and melon farming	640 <sup>B</sup>	-19.0	28,424 <sup>B</sup>	-1.9	19,682	-5.5	48,105	-3.4	38,780
Fruit and tree nut farming	490 <sup>C</sup>	-9.3	63,270 <sup>D</sup>	-9.4	9,686	9.1	72,957 <sup>E</sup>	-7.3	65,585 <sup>E</sup>
Greenhouse, nursery and floriculture production	630 <sup>C</sup>	-6.0	33,691 <sup>B</sup>	1.9	22,715	18.5	56,406	8.0	48,019
Other crop farming	2,690 <sup>B</sup>	4.3	43,188 <sup>B</sup>	-7.9	11,925	6.7	55,114	-5.1	47,960
<b>Crop production</b>	<b>7,080<sup>A</sup></b>	<b>0.4</b>	<b>42,741<sup>A</sup></b>	<b>0.0</b>	<b>17,344</b>	<b>0.7</b>	<b>60,085</b>	<b>0.2</b>	<b>50,901</b>
Beef cattle ranching and farming, including feedlots	3,810 <sup>A</sup>	-1.6	36,365 <sup>A</sup>	3.4	10,005	23.7	46,370	7.2	38,601
Dairy cattle and milk production	6,390 <sup>A</sup>	-8.1	17,336 <sup>A</sup>	4.3	47,159	11.3	64,495	9.3	47,793
Hog and pig farming	1,120 <sup>B</sup>	-4.3	21,319 <sup>B</sup>	-5.4	34,012	24.9	55,331	11.2	34,939
Poultry and egg production	260 <sup>C</sup>	-29.7	36,952 <sup>B</sup>	8.1	33,011	-6.3	69,963	0.8	55,655
Other animal production	1,190 <sup>B</sup>	14.4	56,062 <sup>D</sup>	9.3	-1,814	...	54,249	5.9	49,525
<b>Animal production</b>	<b>12,780<sup>A</sup></b>	<b>-4.7</b>	<b>27,367<sup>A</sup></b>	<b>6.6</b>	<b>30,030</b>	<b>8.7</b>	<b>57,397</b>	<b>7.7</b>	<b>44,220</b>
<b>Total</b>	<b>19,920<sup>A</sup></b>	<b>-2.6</b>	<b>32,840<sup>A</sup></b>	<b>4.1</b>	<b>25,447</b>	<b>5.9</b>	<b>58,287</b>	<b>4.8</b>	<b>46,568</b>

Table 6.6

## Average Total Income of Farm Families Before and After Capital Cost Allowance (CCA) by Province and Farm Type, Unincorporated Sector, 1999 (continued)

Farm Type	Average Family Income								
	Number of Farm Families	Change 1999/1998	Total Off-Farm Income	Change 1999/1998	Net Operating Income before CCA	Change 1999/1998	Total Income before CCA	Change 1999/1998	Total Income after CCA
	number	%	\$	%	\$	%	\$	%	\$
<b>Ontario</b>									
Oilseed and grain farming	10,310 <sup>A</sup>	-2.8	58,600 <sup>A</sup>	6.3	11,948	-14.1	70,549	2.2	61,015
Potato farming	F	F	F	F	F	F	F	F	F
Other vegetable (except potato) and melon farming	630 <sup>D</sup>	-28.4	36,081 <sup>C</sup>	2.4	17,687	-37.9	53,768	-15.6	45,620
Fruit and tree nut farming	950 <sup>C</sup>	-14.4	49,623 <sup>B</sup>	-7.5	17,451	29.8	67,074	0.0	59,691
Greenhouse, nursery and floriculture production	690 <sup>D</sup>	-8.0	40,539 <sup>C</sup>	-7.6	23,734	4.8	64,274	-3.4	49,637
Other crop farming	2,150 <sup>B</sup>	-7.3	50,179 <sup>B</sup>	2.3	21,184	-7.0	71,363	-0.7	61,516
<b>Crop production</b>	<b>14,840<sup>A</sup></b>	<b>-5.8</b>	<b>54,818<sup>A</sup></b>	<b>4.0</b>	<b>14,437</b>	<b>-12.0</b>	<b>69,255</b>	<b>0.2</b>	<b>59,630</b>
Beef cattle ranching and farming, including feedlots	10,200 <sup>A</sup>	3.0	55,056 <sup>A</sup>	6.8	4,424	85.6	59,479	10.3	52,809
Dairy cattle and milk production	4,980 <sup>A</sup>	-7.8	24,098 <sup>A</sup>	1.0	49,721	13.0	73,820	8.8	53,518
Hog and pig farming	1,430 <sup>B</sup>	-11.2	41,013 <sup>A</sup>	20.5	28,215	...	69,227	71.9	50,809
Poultry and egg production	800 <sup>B</sup>	-1.2	39,105 <sup>B</sup>	-11.6	52,298	4.9	91,403	-2.9	69,729
Other animal production	2,820 <sup>B</sup>	4.1	71,949 <sup>C</sup>	-5.2	-7,510	...	64,439	-15.0	58,502
<b>Animal production</b>	<b>20,240<sup>A</sup></b>	<b>-0.9</b>	<b>48,170<sup>A</sup></b>	<b>5.2</b>	<b>17,505</b>	<b>15.1</b>	<b>65,675</b>	<b>7.7</b>	<b>54,320</b>
<b>Total</b>	<b>35,090<sup>A</sup></b>	<b>-3.0</b>	<b>50,973<sup>A</sup></b>	<b>4.5</b>	<b>16,204</b>	<b>3.0</b>	<b>67,178</b>	<b>4.1</b>	<b>56,556</b>
<b>Manitoba</b>									
Oilseed and grain farming	6,430 <sup>A</sup>	-14.6	40,860 <sup>A</sup>	4.7	20,983	-10.4	61,843	-0.9	46,673
Potato farming	40 <sup>D</sup>	-20.0	45,271 <sup>C</sup>	2.3	41,239	-30.0	86,510 <sup>E</sup>	-16.1	47,900 <sup>E</sup>
Other vegetable (except potato) and melon farming	F	x	F	x	x	x	x	x	x
Fruit and tree nut farming	x	x	x	x	x	x	x	x	x
Greenhouse, nursery and floriculture production	60 <sup>E</sup>	0.0	37,962 <sup>C</sup>	1.0	12,100	-17.3	50,062 <sup>E</sup>	-4.2	44,828 <sup>E</sup>
Other crop farming	600 <sup>B</sup>	-1.6	38,372 <sup>B</sup>	-5.4	6,039	-42.5	44,411	-13.0	35,098
<b>Crop production</b>	<b>7,190<sup>A</sup></b>	<b>-13.1</b>	<b>40,809<sup>A</sup></b>	<b>4.2</b>	<b>19,730</b>	<b>-12.8</b>	<b>60,539</b>	<b>-2.0</b>	<b>45,899</b>
Beef cattle ranching and farming, including feedlots	5,410 <sup>A</sup>	9.3	35,490 <sup>A</sup>	0.4	8,610	25.7	44,100	4.5	36,350
Dairy cattle and milk production	480 <sup>B</sup>	4.3	17,643 <sup>B</sup>	1.6	51,207	14.8	68,850	11.1	43,153
Hog and pig farming	480 <sup>B</sup>	0.0	30,650 <sup>A</sup>	4.8	14,793	-5.4	45,443	1.2	30,353
Poultry and egg production	230 <sup>C</sup>	15.0	33,068 <sup>B</sup>	19.0	31,599	22.9	64,667	20.9	49,141
Other animal production	660 <sup>B</sup>	32.0	36,947 <sup>B</sup>	7.7	14,257	-16.3	51,204	-0.3	42,136
<b>Animal production</b>	<b>7,270<sup>A</sup></b>	<b>10.0</b>	<b>34,058<sup>A</sup></b>	<b>2.2</b>	<b>13,065</b>	<b>14.5</b>	<b>47,123</b>	<b>5.3</b>	<b>37,345</b>
<b>Total</b>	<b>14,480<sup>A</sup></b>	<b>-2.7</b>	<b>37,417<sup>A</sup></b>	<b>2.3</b>	<b>16,321</b>	<b>-7.5</b>	<b>53,738</b>	<b>-0.9</b>	<b>41,557</b>
<b>Saskatchewan</b>									
Oilseed and grain farming	24,660 <sup>A</sup>	-8.3	44,162 <sup>A</sup>	3.5	18,348	-15.7	62,510	-3.0	48,718
Potato farming	x	x	x	x	x	x	x	x	x
Other vegetable (except potato) and melon farming	x	x	x	x	x	x	x	x	x
Fruit and tree nut farming	x	x	x	x	x	x	x	x	x
Greenhouse, nursery and floriculture production	F	F	F	F	F	F	F	F	F
Other crop farming	720 <sup>C</sup>	1.4	50,760 <sup>B</sup>	21.8	6,332	-42.7	57,092	8.2	46,805
<b>Crop production</b>	<b>25,540<sup>A</sup></b>	<b>-8.0</b>	<b>44,316<sup>A</sup></b>	<b>4.1</b>	<b>18,008</b>	<b>-15.9</b>	<b>62,324</b>	<b>-2.6</b>	<b>48,679</b>
Beef cattle ranching and farming, including feedlots	7,630 <sup>A</sup>	14.1	37,442 <sup>A</sup>	1.2	7,604	-24.7	45,047	-4.4	36,237
Dairy cattle and milk production	280 <sup>C</sup>	-3.4	23,185 <sup>B</sup>	-5.2	53,418	-1.4	76,603	-2.6	51,413
Hog and pig farming	150 <sup>C</sup>	-42.3	41,008 <sup>B</sup>	24.0	12,339	47.6	53,347	28.7	41,338
Poultry and egg production	50 <sup>D</sup>	25.0	24,406 <sup>C</sup>	-1.6	68,329	35.9	92,736	23.5	61,631
Other animal production	730 <sup>C</sup>	10.6	38,909 <sup>B</sup>	-9.2	10,390	57.2	49,299	-0.4	40,419
<b>Animal production</b>	<b>8,850<sup>A</sup></b>	<b>11.3</b>	<b>37,102<sup>A</sup></b>	<b>0.7</b>	<b>9,699</b>	<b>-15.3</b>	<b>46,802</b>	<b>-3.1</b>	<b>37,296</b>
<b>Total</b>	<b>34,380<sup>A</sup></b>	<b>-3.7</b>	<b>42,462<sup>A</sup></b>	<b>2.8</b>	<b>15,872</b>	<b>-17.3</b>	<b>58,334</b>	<b>-3.6</b>	<b>45,751</b>

Table 6.6

## Average Total Income of Farm Families Before and After Capital Cost Allowance (CCA) by Province and Farm Type, Unincorporated Sector, 1999 (concluded)

Farm Type	Average Family Income								
	Number of Farm Families	Change 1999/1998	Total Off-Farm Income	Change 1999/1998	Net Operating Income before CCA	Change 1999/1998	Total Income before CCA	Change 1999/1998	Total Income after CCA
	number	%	\$	%	\$	%	\$	%	\$
<b>Alberta</b>									
Oilseed and grain farming	11,620 <sup>A</sup>	-11.4	55,238 <sup>B</sup>	11.1	20,017	-11.8	75,254	3.9	57,827
Potato farming	F	F	F	F	F	F	F	F	F
Other vegetable (except potato) and melon farming	30 <sup>B</sup>	x	41,614 <sup>A</sup>	x	F	x	F	x	F
Fruit and tree nut farming	x	x	x	x	x	x	x	x	x
Greenhouse, nursery and floriculture production	200 <sup>E</sup>	-16.7	40,033 <sup>D</sup>	74.3	25,678	40.3	65,711 <sup>E</sup>	59.3	52,231 <sup>E</sup>
Other crop farming	2,430 <sup>B</sup>	-15.0	60,259 <sup>B</sup>	25.3	9,486	-39.9	69,745	9.2	59,280
<b>Crop production</b>	<b>14,350<sup>A</sup></b>	<b>-11.9</b>	<b>55,679<sup>B</sup></b>	<b>13.8</b>	<b>18,335</b>	<b>-14.5</b>	<b>74,014</b>	<b>5.2</b>	<b>57,849</b>
Beef cattle ranching and farming, including feedlots	18,210 <sup>A</sup>	13.2	47,752 <sup>A</sup>	-3.2	10,615	-4.2	58,368	-3.4	47,458
Dairy cattle and milk production	380 <sup>B</sup>	-15.6	24,099 <sup>C</sup>	3.4	72,033	20.7	96,133	15.9	55,021
Hog and pig farming	510 <sup>B</sup>	-21.5	28,788 <sup>B</sup>	1.0	25,324	...	54,111	66.6	35,649
Poultry and egg production	240 <sup>D</sup>	14.3	31,315 <sup>B</sup>	36.1	40,655	25.4	71,970	29.9	51,076
Other animal production	1,720 <sup>C</sup>	-3.4	65,583 <sup>C</sup>	-1.7	8,368	...	73,951	9.8	64,792
<b>Animal production</b>	<b>21,050<sup>A</sup></b>	<b>9.7</b>	<b>48,139<sup>A</sup></b>	<b>-2.4</b>	<b>12,241</b>	<b>9.0</b>	<b>60,379</b>	<b>-0.3</b>	<b>48,767</b>
<b>Total</b>	<b>35,520<sup>A</sup></b>	<b>0.1</b>	<b>51,120<sup>A</sup></b>	<b>3.8</b>	<b>14,678</b>	<b>-7.8</b>	<b>65,798</b>	<b>1.0</b>	<b>52,381</b>
<b>British Columbia</b>									
Oilseed and grain farming	640 <sup>B</sup>	12.3	76,317 <sup>B</sup>	6.0	13,563	...	89,879	14.9	83,958
Potato farming	30 <sup>E</sup>	x	55,667 <sup>D</sup>	x	x	x	x	x	x
Other vegetable (except potato) and melon farming	200 <sup>C</sup>	-13.0	32,948 <sup>B</sup>	-5.6	17,701	16.0	50,649	1.0	42,700
Fruit and tree nut farming	1,460 <sup>A</sup>	-7.6	53,650 <sup>A</sup>	2.3	8,820	...	62,470	18.2	57,381
Greenhouse, nursery and floriculture production	380 <sup>B</sup>	0.0	52,581 <sup>B</sup>	16.2	15,764	-20.2	68,345	5.1	58,623
Other crop farming	780 <sup>B</sup>	14.7	60,664 <sup>B</sup>	10.7	8,435	51.4	69,099	14.5	60,106
<b>Crop production</b>	<b>3,490<sup>A</sup></b>	<b>1.2</b>	<b>58,066<sup>A</sup></b>	<b>7.6</b>	<b>11,095</b>	<b>97.1</b>	<b>69,161</b>	<b>16.1</b>	<b>62,273</b>
Beef cattle ranching and farming, including feedlots	2,630 <sup>A</sup>	6.0	57,470 <sup>A</sup>	7.1	6,796	...	64,266	15.3	54,651
Dairy cattle and milk production	370 <sup>A</sup>	-2.6	28,891 <sup>A</sup>	-11.9	60,592	-2.2	89,482	-5.5	66,528
Hog and pig farming	40 <sup>D</sup>	-42.9	40,611 <sup>B</sup>	-0.9	22,069	...	62,680 <sup>E</sup>	51.0	46,312 <sup>E</sup>
Poultry and egg production	280 <sup>B</sup>	21.7	59,708 <sup>B</sup>	-5.0	26,638	-15.3	86,346	-8.4	74,214
Other animal production	1,020 <sup>B</sup>	8.5	65,714 <sup>B</sup>	-0.6	-7,349	-8.7	58,365	0.6	53,351
<b>Animal production</b>	<b>4,350<sup>A</sup></b>	<b>5.8</b>	<b>56,952<sup>A</sup></b>	<b>3.8</b>	<b>9,312</b>	<b>34.0</b>	<b>66,263</b>	<b>7.2</b>	<b>56,461</b>
<b>Total</b>	<b>7,830<sup>A</sup></b>	<b>3.4</b>	<b>57,447<sup>A</sup></b>	<b>5.5</b>	<b>10,116</b>	<b>59.7</b>	<b>67,564</b>	<b>11.2</b>	<b>59,048</b>



Table 6.7

Average Family Income by Source and Family Total Income Group<sup>1</sup>, Unincorporated Sector, Canada, 1999

Family Total Income Group	Number of Farm Families	Average Family Income by Source						
		Off-Farm Employment Income <sup>2</sup>	Investment Income	Pension Income	Other Off-Farm Income <sup>3</sup>	Total Off-Farm Income	Net Operating Income	Total Family Income
	number	\$						
<b>All families</b>								
Under \$10,000 <sup>4</sup>	8,770 <sup>A</sup>	10,394 <sup>B</sup>	2,335 <sup>C</sup>	2,544 <sup>B</sup>	4,012 <sup>A</sup>	19,286 <sup>A</sup>	-38,787	-19,501
\$10,000–\$19,999	9,680 <sup>A</sup>	7,587 <sup>B</sup>	1,567 <sup>B</sup>	4,636 <sup>B</sup>	3,227 <sup>B</sup>	17,017 <sup>A</sup>	-1,182	15,835
\$20,000–\$29,999	16,140 <sup>A</sup>	9,892 <sup>A</sup>	2,124 <sup>B</sup>	6,280 <sup>A</sup>	3,490 <sup>A</sup>	21,787 <sup>A</sup>	3,684	25,471
\$30,000–\$39,999	18,420 <sup>A</sup>	13,829 <sup>A</sup>	2,769 <sup>B</sup>	6,689 <sup>A</sup>	3,918 <sup>A</sup>	27,204 <sup>A</sup>	8,133	35,337
\$40,000–\$49,999	18,400 <sup>A</sup>	20,577 <sup>A</sup>	2,951 <sup>A</sup>	5,567 <sup>B</sup>	4,157 <sup>A</sup>	33,252 <sup>A</sup>	12,512	45,763
\$50,000–\$99,999	59,360 <sup>A</sup>	34,594 <sup>A</sup>	4,528 <sup>A</sup>	5,484 <sup>A</sup>	4,529 <sup>A</sup>	49,135 <sup>A</sup>	21,958	71,093
\$100,000 and more	21,090 <sup>A</sup>	77,262 <sup>A</sup>	13,748 <sup>B</sup>	5,769 <sup>B</sup>	6,714 <sup>A</sup>	103,493 <sup>A</sup>	55,005	158,498
<b>Total</b>	<b>151,840<sup>A</sup></b>	<b>30,556<sup>A</sup></b>	<b>4,833<sup>A</sup></b>	<b>5,541<sup>A</sup></b>	<b>4,490<sup>A</sup></b>	<b>45,419<sup>A</sup></b>	<b>16,803</b>	<b>62,222</b>
<b>Families whose farm had operating revenues of less than \$50,000 in 1999</b>								
Under \$10,000 <sup>4</sup>	3,800 <sup>B</sup>	8,024 <sup>C</sup>	1,647 <sup>D</sup>	3,362 <sup>C</sup>	2,657 <sup>B</sup>	15,690 <sup>B</sup>	-20,058	-4,368
\$10,000–\$19,999	6,140 <sup>B</sup>	7,222 <sup>B</sup>	1,635 <sup>B</sup>	6,178 <sup>B</sup>	2,892 <sup>B</sup>	17,927 <sup>A</sup>	-2,043	15,883
\$20,000–\$29,999	10,210 <sup>A</sup>	10,425 <sup>A</sup>	2,192 <sup>B</sup>	8,136 <sup>A</sup>	3,149 <sup>B</sup>	23,901 <sup>A</sup>	1,382	25,283
\$30,000–\$39,999	10,190 <sup>A</sup>	16,054 <sup>A</sup>	3,310 <sup>B</sup>	9,507 <sup>B</sup>	3,489 <sup>A</sup>	32,360 <sup>A</sup>	2,778	35,138
\$40,000–\$49,999	8,760 <sup>A</sup>	28,191 <sup>A</sup>	3,554 <sup>B</sup>	7,828 <sup>B</sup>	3,494 <sup>A</sup>	43,067 <sup>A</sup>	1,926	44,993
\$50,000–\$99,999	24,840 <sup>A</sup>	49,761 <sup>A</sup>	5,421 <sup>B</sup>	7,787 <sup>B</sup>	3,620 <sup>A</sup>	66,588 <sup>A</sup>	2,614	69,202
\$100,000 and more	6,610 <sup>B</sup>	124,846 <sup>B</sup>	18,613 <sup>B</sup>	7,877 <sup>C</sup>	6,245 <sup>B</sup>	157,581 <sup>A</sup>	1,002	158,583
<b>Total</b>	<b>70,530<sup>A</sup></b>	<b>37,618<sup>A</sup></b>	<b>5,122<sup>A</sup></b>	<b>7,722<sup>A</sup></b>	<b>3,648<sup>A</sup></b>	<b>54,109<sup>A</sup></b>	<b>597</b>	<b>54,707</b>
<b>Families whose farm had operating revenues of \$50,000 to \$99,999 in 1999</b>								
Under \$10,000 <sup>4</sup>	2,020 <sup>B</sup>	10,251 <sup>C</sup>	F	2,337 <sup>D</sup>	3,986 <sup>B</sup>	19,414 <sup>B</sup>	-36,581	-17,167
\$10,000–\$19,999	1,950 <sup>B</sup>	8,187 <sup>C</sup>	1,200 <sup>C</sup>	1,973 <sup>D</sup>	3,538 <sup>B</sup>	14,898 <sup>B</sup>	834	15,732
\$20,000–\$29,999	3,470 <sup>B</sup>	8,965 <sup>B</sup>	2,249 <sup>D</sup>	3,755 <sup>C</sup>	3,578 <sup>B</sup>	18,547 <sup>A</sup>	7,031	25,578
\$30,000–\$39,999	4,530 <sup>A</sup>	12,695 <sup>B</sup>	2,320 <sup>B</sup>	4,009 <sup>C</sup>	3,950 <sup>A</sup>	22,975 <sup>A</sup>	12,647	35,621
\$40,000–\$49,999	4,550 <sup>A</sup>	15,921 <sup>A</sup>	2,945 <sup>B</sup>	5,244 <sup>B</sup>	4,410 <sup>B</sup>	28,520 <sup>A</sup>	18,421	46,941
\$50,000–\$99,999	11,700 <sup>A</sup>	33,559 <sup>A</sup>	5,403 <sup>B</sup>	6,541 <sup>B</sup>	4,555 <sup>A</sup>	50,058 <sup>A</sup>	19,801	69,858
\$100,000 and more	2,920 <sup>B</sup>	99,142 <sup>B</sup>	17,336 <sup>D</sup>	8,145 <sup>C</sup>	6,461 <sup>C</sup>	131,084 <sup>B</sup>	18,502	149,586
<b>Total</b>	<b>31,120<sup>A</sup></b>	<b>28,268<sup>A</sup></b>	<b>4,935<sup>B</sup></b>	<b>5,265<sup>A</sup></b>	<b>4,415<sup>A</sup></b>	<b>42,884<sup>A</sup></b>	<b>12,178</b>	<b>55,062</b>
<b>Families whose farm had operating revenues of \$100,000 and more in 1999</b>								
Under \$10,000 <sup>4</sup>	2,960 <sup>A</sup>	13,525 <sup>C</sup>	2,872 <sup>D</sup>	1,639 <sup>C</sup>	5,765 <sup>A</sup>	23,801 <sup>B</sup>	-64,528	-40,727
\$10,000–\$19,999	1,580 <sup>B</sup>	8,268 <sup>B</sup>	1,756 <sup>D</sup>	1,935 <sup>D</sup>	4,143 <sup>B</sup>	16,101 <sup>B</sup>	-327	15,774
\$20,000–\$29,999	2,470 <sup>A</sup>	8,992 <sup>B</sup>	1,668 <sup>B</sup>	2,153 <sup>C</sup>	4,779 <sup>A</sup>	17,592 <sup>A</sup>	8,519	26,110
\$30,000–\$39,999	3,710 <sup>A</sup>	9,099 <sup>A</sup>	1,830 <sup>A</sup>	2,217 <sup>B</sup>	5,056 <sup>A</sup>	18,201 <sup>A</sup>	17,285	35,485
\$40,000–\$49,999	5,100 <sup>A</sup>	11,652 <sup>A</sup>	1,920 <sup>A</sup>	1,971 <sup>B</sup>	5,069 <sup>A</sup>	20,612 <sup>A</sup>	25,390	46,002
\$50,000–\$99,999	22,820 <sup>A</sup>	18,616 <sup>A</sup>	3,108 <sup>A</sup>	2,435 <sup>A</sup>	5,505 <sup>A</sup>	29,664 <sup>A</sup>	44,144	73,807
\$100,000 and more	11,540 <sup>A</sup>	44,458 <sup>B</sup>	10,053 <sup>A</sup>	3,961 <sup>A</sup>	7,046 <sup>A</sup>	65,518 <sup>A</sup>	95,353	160,871
<b>Total</b>	<b>50,180<sup>A</sup></b>	<b>22,049<sup>A</sup></b>	<b>4,363<sup>A</sup></b>	<b>2,646<sup>A</sup></b>	<b>5,719<sup>A</sup></b>	<b>34,776<sup>A</sup></b>	<b>42,449</b>	<b>77,225</b>

<sup>1</sup> Based on family income from all sources: farm (net operating income) and off-farm income.<sup>2</sup> Off-farm employment income includes "wages and salaries" and "net off-farm self-employment income".<sup>3</sup> Other off-farm income includes "government social transfers and RRSP".<sup>4</sup> Includes losses.

Table 6.8

## Distribution of Farm Families and Average Total Income by Farm Typology Group and Province, Unincorporated Sector, 1999

Province	Business-Focused Farms			
	Small Farms	Medium Farms	Large Farms	Very Large Farms
<b>Number of Farm Families</b>				
Newfoundland and Labrador	x	x	30 <sup>A</sup>	x
Prince Edward Island	140 <sup>B</sup>	120 <sup>B</sup>	390 <sup>A</sup>	100 <sup>A</sup>
Nova Scotia	270 <sup>C</sup>	140 <sup>B</sup>	460 <sup>A</sup>	70 <sup>A</sup>
New Brunswick	190 <sup>B</sup>	110 <sup>C</sup>	340 <sup>A</sup>	60 <sup>A</sup>
Quebec	2,360 <sup>B</sup>	2,240 <sup>B</sup>	7,820 <sup>A</sup>	490 <sup>A</sup>
Ontario	2,970 <sup>B</sup>	3,570 <sup>B</sup>	9,270 <sup>A</sup>	900 <sup>A</sup>
Manitoba	1,700 <sup>B</sup>	1,600 <sup>A</sup>	4,340 <sup>A</sup>	310 <sup>A</sup>
Saskatchewan	3,500 <sup>B</sup>	4,800 <sup>A</sup>	8,460 <sup>A</sup>	270 <sup>A</sup>
Alberta	3,270 <sup>B</sup>	4,550 <sup>A</sup>	8,520 <sup>A</sup>	700 <sup>A</sup>
British Columbia	790 <sup>B</sup>	680 <sup>B</sup>	1,510 <sup>A</sup>	190 <sup>A</sup>
<b>Canada</b>	<b>15,210<sup>A</sup></b>	<b>17,830<sup>A</sup></b>	<b>41,120<sup>A</sup></b>	<b>3,090<sup>A</sup></b>
<b>Average Total Income (\$)</b>				
Newfoundland and Labrador	x	x	x	x
Prince Edward Island	41,596	61,223	68,624	99,518
Nova Scotia	38,716	67,914	73,963	113,020
New Brunswick	43,166	65,288	72,856	113,591
Quebec	38,325	58,752	66,279	93,238
Ontario	38,042	73,869	76,851	122,106
Manitoba	36,909	57,653	68,036	100,448
Saskatchewan	39,746	62,857	74,051	117,471
Alberta	37,885	73,039	72,609	121,345
British Columbia	40,468	74,529	81,507	136,207
<b>Canada</b>	<b>38,552</b>	<b>67,156</b>	<b>72,478</b>	<b>114,866</b>

Province	Non-Business-Focused Farms			Total
	Pension Farms	Lifestyle Farms	Low-Income Farms	
<b>Number of Farm Families</b>				
Newfoundland and Labrador	40 <sup>A</sup>	40 <sup>A</sup>	30 <sup>A</sup>	160 <sup>A</sup>
Prince Edward Island	250 <sup>B</sup>	120 <sup>B</sup>	90 <sup>C</sup>	1,200 <sup>A</sup>
Nova Scotia	370 <sup>B</sup>	300 <sup>C</sup>	220 <sup>C</sup>	1,830 <sup>A</sup>
New Brunswick	340 <sup>B</sup>	220 <sup>B</sup>	170 <sup>C</sup>	1,420 <sup>A</sup>
Quebec	2,820 <sup>B</sup>	2,370 <sup>B</sup>	1,820 <sup>B</sup>	19,920 <sup>A</sup>
Ontario	8,120 <sup>A</sup>	7,520 <sup>B</sup>	2,750 <sup>B</sup>	35,090 <sup>A</sup>
Manitoba	2,940 <sup>A</sup>	1,750 <sup>A</sup>	1,850 <sup>A</sup>	14,480 <sup>A</sup>
Saskatchewan	9,580 <sup>A</sup>	4,290 <sup>A</sup>	3,470 <sup>A</sup>	34,380 <sup>A</sup>
Alberta	8,160 <sup>A</sup>	6,560 <sup>B</sup>	3,770 <sup>B</sup>	35,520 <sup>A</sup>
British Columbia	1,850 <sup>A</sup>	1,870 <sup>A</sup>	950 <sup>B</sup>	7,830 <sup>A</sup>
<b>Canada</b>	<b>34,450<sup>A</sup></b>	<b>25,040<sup>A</sup></b>	<b>15,090<sup>A</sup></b>	<b>151,840<sup>A</sup></b>
<b>Average Total Income (\$)</b>				
Newfoundland and Labrador	44,582	67,771	16,617	52,017
Prince Edward Island	50,853	78,030	20,904	61,124
Nova Scotia	53,078	85,698	17,116	61,141
New Brunswick	52,294	81,631	17,380	60,266
Quebec	47,802	88,743	16,163	58,287
Ontario	55,893	87,844	15,702	67,178
Manitoba	48,110	71,698	16,180	53,738
Saskatchewan	53,000	79,938	15,993	58,334
Alberta	64,335	90,402	16,128	65,798
British Columbia	63,186	90,332	13,771	67,564
<b>Canada</b>	<b>56,044</b>	<b>86,150</b>	<b>15,942</b>	<b>62,222</b>

Table 6.9

## Distribution of Farm Families and Average Total Income by Farm Typology Group and Farm Type, Unincorporated Sector, Canada, 1999

Farm Type	Business-Focused Farms			
	Small Farms	Medium Farms	Large Farms	Very Large Farms
	<b>Number of Farm Families</b>			
Oilseed and grain farming	4,570 <sup>B</sup>	7,470 <sup>A</sup>	14,850 <sup>A</sup>	570 <sup>A</sup>
Potato farming	40 <sup>D</sup>	90 <sup>D</sup>	320 <sup>B</sup>	130 <sup>A</sup>
Other vegetable (except potato) and melon farming	210 <sup>D</sup>	160 <sup>D</sup>	480 <sup>B</sup>	60 <sup>B</sup>
Fruit and tree nut farming	380 <sup>D</sup>	490 <sup>B</sup>	730 <sup>B</sup>	30 <sup>C</sup>
Greenhouse, nursery and floriculture production	370 <sup>E</sup>	220 <sup>C</sup>	650 <sup>B</sup>	120 <sup>C</sup>
Other crop farming	1,630 <sup>C</sup>	920 <sup>C</sup>	1,580 <sup>B</sup>	70 <sup>B</sup>
<b>Crop production</b>	<b>7,190<sup>A</sup></b>	<b>9,340<sup>A</sup></b>	<b>18,620<sup>A</sup></b>	<b>980<sup>A</sup></b>
Beef cattle ranching and farming, including feedlots	6,230 <sup>A</sup>	6,220 <sup>A</sup>	8,270 <sup>A</sup>	910 <sup>A</sup>
Dairy cattle and milk production	240 <sup>E</sup>	1,020 <sup>B</sup>	9,890 <sup>A</sup>	480 <sup>A</sup>
Hog and pig farming	290 <sup>D</sup>	330 <sup>C</sup>	2,150 <sup>A</sup>	350 <sup>A</sup>
Poultry and egg production	140 <sup>E</sup>	180 <sup>D</sup>	830 <sup>B</sup>	260 <sup>B</sup>
Other animal production	1,010 <sup>C</sup>	740 <sup>C</sup>	1,370 <sup>B</sup>	110 <sup>C</sup>
<b>Animal production</b>	<b>7,910<sup>A</sup></b>	<b>8,490<sup>A</sup></b>	<b>22,510<sup>A</sup></b>	<b>2,110<sup>A</sup></b>
<b>Total</b>	<b>15,210<sup>A</sup></b>	<b>17,830<sup>A</sup></b>	<b>41,120<sup>A</sup></b>	<b>3,090<sup>A</sup></b>
	<b>Average Total Income (\$)</b>			
Oilseed and grain farming	40,040	68,798	78,456	141,055
Potato farming	40,729	56,908	65,709	111,447
Other vegetable (except potato) and melon farming	38,182	58,900	63,368	132,032
Fruit and tree nut farming	43,977	69,880	72,411	x
Greenhouse, nursery and floriculture production	42,924 <sup>E</sup>	67,505	70,349	106,045
Other crop farming	39,493	67,736	79,933	178,241
<b>Crop production</b>	<b>40,246</b>	<b>68,456</b>	<b>77,407</b>	<b>136,979</b>
Beef cattle ranching and farming, including feedlots	38,054	64,554	60,978	84,555
Dairy cattle and milk production	41,708 <sup>E</sup>	51,717	73,558	131,108
Hog and pig farming	38,612 <sup>E</sup>	57,787	57,618	93,041
Poultry and egg production	38,914 <sup>E</sup>	59,369 <sup>E</sup>	90,826	139,741
Other animal production	29,418	99,692 <sup>E</sup>	79,099 <sup>E</sup>	102,806
<b>Animal production</b>	<b>37,083</b>	<b>65,716</b>	<b>68,382</b>	<b>104,585</b>
<b>Total</b>	<b>38,552</b>	<b>67,156</b>	<b>72,478</b>	<b>114,866</b>
Farm Type	Non-Business-Focused Farms			Total
	Pension Farms	Lifestyle Farms	Low-Income Farms	
	<b>Number of Farm Families</b>			
Oilseed and grain farming	16,010 <sup>A</sup>	8,670 <sup>A</sup>	4,100 <sup>A</sup>	56,230 <sup>A</sup>
Potato farming	210 <sup>E</sup>	40 <sup>D</sup>	100 <sup>E</sup>	920 <sup>B</sup>
Other vegetable (except potato) and melon farming	360 <sup>D</sup>	130 <sup>D</sup>	310 <sup>D</sup>	1,710 <sup>B</sup>
Fruit and tree nut farming	800 <sup>C</sup>	720 <sup>C</sup>	330 <sup>C</sup>	3,490 <sup>A</sup>
Greenhouse, nursery and floriculture production	460 <sup>D</sup>	300 <sup>C</sup>	260 <sup>E</sup>	2,350 <sup>B</sup>
Other crop farming	2,010 <sup>B</sup>	2,360 <sup>B</sup>	1,040 <sup>C</sup>	9,620 <sup>A</sup>
<b>Crop production</b>	<b>19,830<sup>A</sup></b>	<b>12,220<sup>A</sup></b>	<b>6,140<sup>A</sup></b>	<b>74,320<sup>A</sup></b>
Beef cattle ranching and farming, including feedlots	11,270 <sup>A</sup>	9,830 <sup>A</sup>	6,520 <sup>A</sup>	49,240 <sup>A</sup>
Dairy cattle and milk production	1,360 <sup>B</sup>	F	550 <sup>D</sup>	13,700 <sup>A</sup>
Hog and pig farming	230 <sup>C</sup>	310 <sup>E</sup>	280 <sup>C</sup>	3,950 <sup>A</sup>
Poultry and egg production	200 <sup>C</sup>	190 <sup>D</sup>	160 <sup>E</sup>	1,950 <sup>B</sup>
Other animal production	1,540 <sup>C</sup>	2,280 <sup>C</sup>	1,410 <sup>C</sup>	8,440 <sup>A</sup>
<b>Animal production</b>	<b>14,610<sup>A</sup></b>	<b>12,760<sup>A</sup></b>	<b>8,920<sup>A</sup></b>	<b>77,300<sup>A</sup></b>
<b>Total</b>	<b>34,450<sup>A</sup></b>	<b>25,040<sup>A</sup></b>	<b>15,090<sup>A</sup></b>	<b>151,840<sup>A</sup></b>
	<b>Average Total Income (\$)</b>			
Oilseed and grain farming	62,395	88,203	16,048	67,084
Potato farming	58,628 <sup>E</sup>	67,909	15,171 <sup>E</sup>	63,066
Other vegetable (except potato) and melon farming	45,574	90,424	14,574 <sup>E</sup>	51,558
Fruit and tree nut farming	56,695	96,820	14,470	65,733
Greenhouse, nursery and floriculture production	60,991	75,389	F	61,082
Other crop farming	46,751	96,920	17,957	63,107
<b>Crop production</b>	<b>60,224</b>	<b>90,039</b>	<b>16,208</b>	<b>65,913</b>
Beef cattle ranching and farming, including feedlots	47,342	82,206	16,633	54,196
Dairy cattle and milk production	66,651	F	17,538	70,528
Hog and pig farming	100,659	65,234 <sup>E</sup>	8,228	58,917
Poultry and egg production	75,847	F	18,855 <sup>E</sup>	81,471
Other animal production	47,798	88,261	12,329	60,991
<b>Animal production</b>	<b>50,389</b>	<b>82,616</b>	<b>15,781</b>	<b>58,759</b>
<b>Total</b>	<b>56,044</b>	<b>86,150</b>	<b>15,942</b>	<b>62,222</b>

Table 6.10

Distribution of Farm Families by Income Group<sup>1</sup>, Province (or region) and Family Size, Unincorporated Sector, 1999

Family Total Income Group	All Families	Family Size			
		2	3	4	5 or more
number					
<b>Canada</b>					
Under \$10,000 <sup>2</sup>	8,770 <sup>A</sup>	4,070 <sup>B</sup>	1,430 <sup>B</sup>	1,660 <sup>B</sup>	1,620 <sup>B</sup>
\$10,000–\$19,999	9,680 <sup>A</sup>	5,650 <sup>B</sup>	1,680 <sup>B</sup>	1,170 <sup>B</sup>	1,180 <sup>C</sup>
\$20,000–\$29,999	16,140 <sup>A</sup>	9,350 <sup>A</sup>	2,490 <sup>B</sup>	2,440 <sup>B</sup>	1,870 <sup>B</sup>
\$30,000–\$39,999	18,420 <sup>A</sup>	9,660 <sup>A</sup>	2,970 <sup>B</sup>	3,110 <sup>B</sup>	2,690 <sup>B</sup>
\$40,000–\$49,999	18,400 <sup>A</sup>	8,050 <sup>A</sup>	3,580 <sup>B</sup>	3,560 <sup>B</sup>	3,210 <sup>B</sup>
\$50,000–\$99,999	59,360 <sup>A</sup>	21,000 <sup>A</sup>	11,800 <sup>A</sup>	13,600 <sup>A</sup>	12,950 <sup>A</sup>
\$100,000 and more	21,090 <sup>A</sup>	6,370 <sup>A</sup>	4,450 <sup>B</sup>	4,820 <sup>A</sup>	5,440 <sup>A</sup>
<b>Total</b>	<b>151,840<sup>A</sup></b>	<b>64,140<sup>A</sup></b>	<b>28,370<sup>A</sup></b>	<b>30,350<sup>A</sup></b>	<b>28,980<sup>A</sup></b>
Average income	62,222	55,165	66,010	66,979	69,149
Median income	52,320	43,958	56,402	59,049	60,828
<b>Atlantic provinces</b>					
Under \$10,000 <sup>2</sup>	200 <sup>B</sup>	100 <sup>C</sup>	30 <sup>C</sup>	40 <sup>E</sup>	30 <sup>B</sup>
\$10,000–\$19,999	360 <sup>B</sup>	200 <sup>C</sup>	80 <sup>D</sup>	40 <sup>D</sup>	40 <sup>E</sup>
\$20,000–\$29,999	520 <sup>B</sup>	300 <sup>B</sup>	100 <sup>D</sup>	60 <sup>D</sup>	60 <sup>D</sup>
\$30,000–\$39,999	550 <sup>B</sup>	260 <sup>B</sup>	110 <sup>C</sup>	90 <sup>C</sup>	90 <sup>C</sup>
\$40,000–\$49,999	570 <sup>B</sup>	220 <sup>B</sup>	110 <sup>B</sup>	120 <sup>C</sup>	130 <sup>C</sup>
\$50,000–\$99,999	1,720 <sup>A</sup>	610 <sup>B</sup>	360 <sup>B</sup>	380 <sup>B</sup>	370 <sup>A</sup>
\$100,000 and more	680 <sup>A</sup>	160 <sup>B</sup>	140 <sup>B</sup>	160 <sup>B</sup>	210 <sup>B</sup>
<b>Total</b>	<b>4,610<sup>A</sup></b>	<b>1,840<sup>A</sup></b>	<b>940<sup>A</sup></b>	<b>910<sup>A</sup></b>	<b>920<sup>A</sup></b>
Average income	60,537	52,167	61,889	64,578	71,924
Median income	51,718	43,499	52,498	57,522	61,477
<b>Quebec</b>					
Under \$10,000 <sup>2</sup>	780 <sup>B</sup>	330 <sup>D</sup>	140 <sup>D</sup>	200 <sup>D</sup>	110 <sup>D</sup>
\$10,000–\$19,999	1,230 <sup>B</sup>	740 <sup>C</sup>	180 <sup>D</sup>	190 <sup>D</sup>	120 <sup>D</sup>
\$20,000–\$29,999	2,060 <sup>B</sup>	1,020 <sup>B</sup>	420 <sup>C</sup>	370 <sup>C</sup>	240 <sup>D</sup>
\$30,000–\$39,999	2,750 <sup>B</sup>	1,110 <sup>B</sup>	610 <sup>C</sup>	580 <sup>C</sup>	440 <sup>C</sup>
\$40,000–\$49,999	2,650 <sup>B</sup>	790 <sup>C</sup>	590 <sup>C</sup>	640 <sup>B</sup>	620 <sup>C</sup>
\$50,000–\$99,999	8,360 <sup>A</sup>	1,940 <sup>B</sup>	1,890 <sup>B</sup>	2,180 <sup>B</sup>	2,360 <sup>A</sup>
\$100,000 and more	2,100 <sup>A</sup>	410 <sup>C</sup>	440 <sup>C</sup>	570 <sup>B</sup>	660 <sup>B</sup>
<b>Total</b>	<b>19,920<sup>A</sup></b>	<b>6,360<sup>A</sup></b>	<b>4,280<sup>A</sup></b>	<b>4,740<sup>A</sup></b>	<b>4,550<sup>A</sup></b>
Average income	58,287	47,642	60,268	61,159	68,202
Median income	52,041	39,584	53,589	56,618	61,645
<b>Ontario</b>					
Under \$10,000 <sup>2</sup>	1,680 <sup>B</sup>	760 <sup>D</sup>	280 <sup>D</sup>	340 <sup>D</sup>	300 <sup>D</sup>
\$10,000–\$19,999	2,130 <sup>C</sup>	1,260 <sup>C</sup>	470 <sup>D</sup>	200 <sup>D</sup>	F
\$20,000–\$29,999	3,390 <sup>B</sup>	2,030 <sup>C</sup>	460 <sup>D</sup>	580 <sup>D</sup>	320 <sup>D</sup>
\$30,000–\$39,999	3,760 <sup>B</sup>	2,130 <sup>C</sup>	440 <sup>D</sup>	700 <sup>D</sup>	490 <sup>D</sup>
\$40,000–\$49,999	4,040 <sup>B</sup>	1,920 <sup>C</sup>	730 <sup>D</sup>	760 <sup>C</sup>	630 <sup>C</sup>
\$50,000–\$99,999	13,760 <sup>A</sup>	4,730 <sup>B</sup>	3,240 <sup>B</sup>	2,670 <sup>B</sup>	3,130 <sup>B</sup>
\$100,000 and more	6,330 <sup>A</sup>	1,740 <sup>B</sup>	1,390 <sup>C</sup>	1,440 <sup>B</sup>	1,750 <sup>B</sup>
<b>Total</b>	<b>35,090<sup>A</sup></b>	<b>14,560<sup>A</sup></b>	<b>7,020<sup>B</sup></b>	<b>6,680<sup>A</sup></b>	<b>6,830<sup>A</sup></b>
Average income	67,178	57,801	72,322	72,184	76,932
Median income	56,259	45,908	64,901	62,189	69,819

<sup>1</sup> Based on family income from all sources: farm (net operating income) and off-farm income.<sup>2</sup> Includes losses.

Table 6.10

Distribution of Farm Families by Income Group<sup>1</sup>, Province (or region) and Family Size, Unincorporated Sector, 1999 (concluded)

Family Total Income Group	All Families	Family Size			
		2	3	4	5 or more
		number			
<b>Manitoba</b>					
Under \$10,000 <sup>2</sup>	1,190 <sup>B</sup>	550 <sup>B</sup>	180 <sup>C</sup>	240 <sup>C</sup>	210 <sup>B</sup>
\$10,000–\$19,999	1,050 <sup>B</sup>	500 <sup>B</sup>	180 <sup>D</sup>	190 <sup>C</sup>	170 <sup>D</sup>
\$20,000–\$29,999	1,800 <sup>A</sup>	920 <sup>B</sup>	300 <sup>C</sup>	340 <sup>C</sup>	240 <sup>C</sup>
\$30,000–\$39,999	1,840 <sup>A</sup>	880 <sup>B</sup>	280 <sup>B</sup>	300 <sup>B</sup>	380 <sup>B</sup>
\$40,000–\$49,999	1,840 <sup>A</sup>	740 <sup>B</sup>	360 <sup>B</sup>	410 <sup>B</sup>	330 <sup>B</sup>
\$50,000–\$99,999	5,230 <sup>A</sup>	1,910 <sup>A</sup>	1,000 <sup>B</sup>	1,210 <sup>A</sup>	1,100 <sup>A</sup>
\$100,000 and more	1,550 <sup>A</sup>	490 <sup>B</sup>	300 <sup>B</sup>	380 <sup>B</sup>	370 <sup>B</sup>
<b>Total</b>	<b>14,480<sup>A</sup></b>	<b>6,010<sup>A</sup></b>	<b>2,590<sup>A</sup></b>	<b>3,080<sup>A</sup></b>	<b>2,810<sup>A</sup></b>
Average income	53,738	47,665	58,386	56,714	59,108
Median income	47,262	41,817	50,722	51,657	52,090
<b>Saskatchewan</b>					
Under \$10,000 <sup>2</sup>	1,960 <sup>B</sup>	1,070 <sup>C</sup>	330 <sup>D</sup>	280 <sup>D</sup>	270 <sup>C</sup>
\$10,000–\$19,999	2,110 <sup>B</sup>	1,330 <sup>B</sup>	360 <sup>C</sup>	180 <sup>A</sup>	240 <sup>D</sup>
\$20,000–\$29,999	4,200 <sup>A</sup>	2,530 <sup>B</sup>	640 <sup>C</sup>	570 <sup>C</sup>	460 <sup>C</sup>
\$30,000–\$39,999	4,230 <sup>A</sup>	2,230 <sup>B</sup>	730 <sup>C</sup>	700 <sup>B</sup>	570 <sup>B</sup>
\$40,000–\$49,999	4,310 <sup>A</sup>	2,080 <sup>B</sup>	790 <sup>C</sup>	760 <sup>B</sup>	670 <sup>B</sup>
\$50,000–\$99,999	13,850 <sup>A</sup>	5,280 <sup>A</sup>	2,540 <sup>B</sup>	3,170 <sup>A</sup>	2,860 <sup>B</sup>
\$100,000 and more	3,720 <sup>A</sup>	1,390 <sup>B</sup>	660 <sup>B</sup>	860 <sup>B</sup>	800 <sup>B</sup>
<b>Total</b>	<b>34,380<sup>A</sup></b>	<b>15,900<sup>A</sup></b>	<b>6,070<sup>A</sup></b>	<b>6,540<sup>A</sup></b>	<b>5,860<sup>A</sup></b>
Average income	58,334	52,027	60,436	66,172	64,567
Median income	50,528	43,958	52,427	59,446	59,493
<b>Alberta</b>					
Under \$10,000 <sup>2</sup>	2,420 <sup>B</sup>	1,000 <sup>C</sup>	370 <sup>D</sup>	440 <sup>D</sup>	630 <sup>C</sup>
\$10,000–\$19,999	2,320 <sup>B</sup>	1,370 <sup>C</sup>	320 <sup>E</sup>	310 <sup>D</sup>	330 <sup>D</sup>
\$20,000–\$29,999	3,470 <sup>B</sup>	2,140 <sup>C</sup>	480 <sup>D</sup>	400 <sup>D</sup>	440 <sup>D</sup>
\$30,000–\$39,999	4,400 <sup>B</sup>	2,570 <sup>B</sup>	610 <sup>D</sup>	590 <sup>D</sup>	620 <sup>D</sup>
\$40,000–\$49,999	4,120 <sup>B</sup>	1,920 <sup>B</sup>	830 <sup>C</sup>	700 <sup>C</sup>	660 <sup>D</sup>
\$50,000–\$99,999	13,400 <sup>A</sup>	5,150 <sup>B</sup>	2,220 <sup>B</sup>	3,380 <sup>B</sup>	2,650 <sup>B</sup>
\$100,000 and more	5,410 <sup>A</sup>	1,700 <sup>B</sup>	1,260 <sup>C</sup>	1,140 <sup>B</sup>	1,310 <sup>C</sup>
<b>Total</b>	<b>35,520<sup>A</sup></b>	<b>15,840<sup>A</sup></b>	<b>6,100<sup>A</sup></b>	<b>6,940<sup>A</sup></b>	<b>6,640<sup>A</sup></b>
Average income	65,798	60,790	71,936	70,609	67,043
Median income	52,230	43,694	56,521	61,194	58,107
<b>British Columbia</b>					
Under \$10,000 <sup>2</sup>	540 <sup>B</sup>	260 <sup>B</sup>	80 <sup>D</sup>	130 <sup>D</sup>	70 <sup>D</sup>
\$10,000–\$19,999	460 <sup>B</sup>	260 <sup>C</sup>	80 <sup>D</sup>	60 <sup>D</sup>	70 <sup>E</sup>
\$20,000–\$29,999	710 <sup>B</sup>	410 <sup>B</sup>	90 <sup>D</sup>	120 <sup>D</sup>	90 <sup>D</sup>
\$30,000–\$39,999	900 <sup>B</sup>	480 <sup>B</sup>	170 <sup>D</sup>	140 <sup>C</sup>	100 <sup>C</sup>
\$40,000–\$49,999	890 <sup>B</sup>	370 <sup>B</sup>	180 <sup>C</sup>	140 <sup>C</sup>	180 <sup>D</sup>
\$50,000–\$99,999	3,050 <sup>A</sup>	1,400 <sup>A</sup>	550 <sup>B</sup>	600 <sup>B</sup>	500 <sup>B</sup>
\$100,000 and more	1,290 <sup>A</sup>	460 <sup>B</sup>	230 <sup>B</sup>	270 <sup>B</sup>	330 <sup>B</sup>
<b>Total</b>	<b>7,830<sup>A</sup></b>	<b>3,640<sup>A</sup></b>	<b>1,380<sup>A</sup></b>	<b>1,460<sup>A</sup></b>	<b>1,360<sup>A</sup></b>
Average income	67,564	60,819	66,939	71,291	82,330
Median income	54,574	50,900	57,661	56,040	60,405

<sup>1</sup> Based on family income from all sources: farm (net operating income) and off-farm income.<sup>2</sup> Includes losses.

**Table 6.11****Average Total Income of Farm Families Before and After Capital Cost Allowance by Province, Unincorporated Sector, 1995 to 1999**

	1995	1996	1997	1998	1999
	<b>Average per Family (\$)</b>				
<b>Before capital cost allowance</b>					
Newfoundland and Labrador	52,437	47,061	50,742	48,694	52,017
Prince Edward Island	58,387	52,621	49,956	57,482	61,124
Nova Scotia	51,149	53,073	50,631	54,533	61,141
New Brunswick	49,969	52,465	51,559	54,740	60,266
Quebec	50,006	50,335	51,947	55,596	58,287
Ontario	61,253	61,585	63,087	64,530	67,178
Manitoba	49,205	47,843	53,853	54,228	53,738
Saskatchewan	56,823	56,321	59,737	60,507	58,334
Alberta	57,882	59,989	61,845	65,158	65,798
British Columbia	62,392	59,240	60,714	60,786	67,564
<b>Canada</b>	<b>56,629</b>	<b>56,788</b>	<b>59,195</b>	<b>61,108</b>	<b>62,222</b>
<b>After capital cost allowance</b>					
Newfoundland and Labrador	42,864	38,565	42,365	40,492	44,421
Prince Edward Island	45,574	40,804	38,524	45,039	48,772
Nova Scotia	42,424	45,190	42,604	46,480	52,209
New Brunswick	40,628	42,231	41,788	44,359	49,523
Quebec	40,150	40,848	42,229	45,085	46,568
Ontario	52,187	52,587	53,607	54,713	56,556
Manitoba	37,758	36,418	41,938	41,839	41,557
Saskatchewan	46,129	44,887	47,717	48,012	45,751
Alberta	46,320	48,000	48,984	51,791	52,381
British Columbia	54,750	52,072	52,827	52,302	59,048
<b>Canada</b>	<b>46,307</b>	<b>46,290</b>	<b>48,178</b>	<b>49,586</b>	<b>50,328</b>

**Table 6.12****Average Total Income of Farm Families Before and After Capital Cost Allowance by Farm Type, Unincorporated Sector, Canada, 1995 to 1999**

	1995	1996	1997	1998	1999
	<b>Average per Family (\$)</b>				
<b>Before capital cost allowance</b>					
Grain and oilseed farming	62,892	63,635	66,163	66,814	67,084
Potato farming	62,213	57,437	51,656	66,812	63,066
Other vegetable (except potato) and melon farming	52,529	46,904	51,846	55,679	51,558
Fruit and tree nut farming	57,675	57,234	56,441	61,584	65,733
Greenhouse, nursery and floriculture production	55,146	51,755	50,891	56,920	61,082
Other crop farming	55,346	53,958	59,022	61,992	63,107
<b>Crop production</b>	<b>61,429</b>	<b>61,605</b>	<b>63,808</b>	<b>65,370</b>	<b>65,913</b>
Beef cattle ranching and farming, including feedlots	47,716	47,697	49,233	52,926	54,196
Dairy cattle and milk production	58,929	56,974	61,974	64,825	70,528
Hog and pig farming	46,416	51,125	54,666	42,144	58,917
Poultry and egg production	60,539	60,815	78,166	78,460	81,471
Other animal production	56,544	53,443	62,503	63,700	60,991
<b>Animal production</b>	<b>51,442</b>	<b>51,140</b>	<b>54,377</b>	<b>56,478</b>	<b>58,759</b>
<b>Total</b>	<b>56,629</b>	<b>56,788</b>	<b>59,195</b>	<b>61,108</b>	<b>62,222</b>
<b>After capital cost allowance</b>					
Grain and oilseed farming	51,194	51,230	53,129	53,243	53,348
Potato farming	45,025	40,992	34,981	47,025	45,698
Other vegetable (except potato) and melon farming	44,582	39,469	44,462	47,226	42,995
Fruit and tree nut farming	52,778	52,338	51,090	56,558	59,691
Greenhouse, nursery and floriculture production	46,530	43,348	41,932	48,322	51,009
Other crop farming	47,676	46,160	50,878	52,385	53,986
<b>Crop production</b>	<b>50,565</b>	<b>50,179</b>	<b>51,972</b>	<b>52,910</b>	<b>53,324</b>
Beef cattle ranching and farming, including feedlots	40,218	40,558	41,519	44,581	45,284
Dairy cattle and milk production	43,264	41,840	44,772	47,341	51,052
Hog and pig farming	34,877	38,077	40,453	27,501	40,854
Poultry and egg production	48,088	49,560	62,599	61,694	63,010
Other animal production	50,337	47,657	56,422	57,747	54,222
<b>Animal production</b>	<b>41,700</b>	<b>41,728</b>	<b>44,215</b>	<b>45,962</b>	<b>47,501</b>
<b>Total</b>	<b>46,307</b>	<b>46,290</b>	<b>48,178</b>	<b>49,586</b>	<b>50,328</b>

**Table 6.13****Average Total Income of Farm Families by Quintile and by Province, Unincorporated Sector, 1999**

Province	Average Total Income of Farm Families					
	Quintiles <sup>1</sup>					
	Q1	Q2	Q3	Q4	Q5	Total
	\$					
Newfoundland and Labrador	5,571	32,376	49,286	60,580	117,312	52,017
Prince Edward Island	11,273	38,435	53,989	75,646	126,989	61,124
Nova Scotia	13,181	34,940	50,912	73,376	134,119	61,141
New Brunswick	14,198	35,332	50,923	70,463	132,975	60,266
Quebec	13,999	37,369	52,017	69,037	119,102	58,287
Ontario	11,398	39,149	57,861	81,119	145,764	67,178
Manitoba	3,214	32,085	48,166	66,960	118,157	53,738
Saskatchewan	10,626	35,281	51,855	70,378	123,426	58,334
Alberta	4,366	35,683	53,148	75,735	160,176	65,798
British Columbia	6,900	37,327	54,581	75,826	163,176	67,564
<b>Canada</b>	<b>8,900</b>	<b>36,284</b>	<b>53,127</b>	<b>73,844</b>	<b>138,890</b>	<b>62,222</b>

**Table 6.14****Average Total Income of Farm Families by Quintile and by Farm Type, Unincorporated Sector, Canada, 1999**

Farm Type	Average Total Income of Farm Families					
	Quintiles <sup>1</sup>					
	Q1	Q2	Q3	Q4	Q5	Total
	\$					
Grain and oilseed farming	15,264	40,038	57,130	78,290	144,662	67,084
Potato farming	2,153	31,638	47,216	78,598	152,338	63,066
Other vegetable (except potato) and melon farming	8,340	26,803	39,671	56,800	124,729	51,558
Fruit and tree nut farming	14,193	38,333	54,440	73,516	147,605	65,733
Greenhouse, nursery and floriculture production	12,955	39,322	53,616	72,739	123,289	61,082
Other crop farming	13,312	35,185	52,387	72,139	141,950	63,107
<b>Crop production</b>	<b>14,471</b>	<b>38,760</b>	<b>55,925</b>	<b>76,691</b>	<b>143,686</b>	<b>65,913</b>
Beef cattle ranching and farming, including feedlots	2,013	31,646	46,762	66,436	124,058	54,196
Dairy cattle and milk production	23,423	48,816	63,109	83,798	133,792	70,528
Hog and pig farming	1,621	35,666	51,688	69,510	135,239	58,917
Poultry and egg production	7,643	47,854	70,439	94,338	182,429	81,471
Other animal production	-8,417	27,135	45,093	68,558	172,206	60,991
<b>Animal production</b>	<b>3,767</b>	<b>34,201</b>	<b>50,465</b>	<b>71,117</b>	<b>134,088</b>	<b>58,759</b>
<b>Total</b>	<b>8,900</b>	<b>36,284</b>	<b>53,127</b>	<b>73,844</b>	<b>138,890</b>	<b>62,222</b>

<sup>1</sup> Quintiles are a measure of the distribution of total income. Average total income is calculated within these five quintiles (Q1, Q2, Q3, Q4, Q5).

Q1 - 0% to 20%, Q2 - 21% to 40%, Q3 - 41% to 60%, Q4 - 61% to 80%, Q5 - 81% to 100%.



## Taxation Data Program – Concepts, Methodology and Data Quality

The following information should be used to ensure a clear understanding of the basic concepts that define the data provided in this product, of the underlying methodology of the survey, and of key aspects of the data quality. This information will provide you with a better understanding of the strengths and limitations of the data, and of how they can be effectively used and analyzed. The information may be of particular importance to you when making comparisons with data from other surveys or sources of information, and in drawing conclusions regarding change over time, differences between geographic areas and differences among sub-groups of the target population.

### Data Sources and Methodology

The Taxation Data Program (TDP) annually samples unincorporated and incorporated taxfiler records to estimate a range of agricultural financial variables. Detailed revenue and expenses, and off-farm income of operators and their families compose the variables produced by the TDP.

### General Methodology

#### Universe

The Statistical Universe File – T1<sup>1</sup> and the Statistical Universe File – T2<sup>2</sup> of Canada Customs and Revenue Agency (CCRA) contain the TDP universe for the unincorporated and incorporated sectors respectively. The Statistical Universe File – T3, also from CCRA, contains the universe for the communal farming organizations.

#### Target Population

The target population consists of all unincorporated and incorporated farms in Canada. Since the 1993 taxation year, it has also encompassed all communal farming organizations in Canada.

#### Sampling Frame

The sampling frame for unincorporated farms contains all individuals who report either positive gross farm income or non-zero net farm income from self-employment on their CCRA T1 General – Income Tax and Benefit Return. For incorporated farms, the sampling frame is made up of all corporations within the ten provinces and the territories that

are classified as farms, according to the Standard Industrial Classification (SIC) with agricultural sales of \$25,000 and over. The sampling frame does not include taxfilers in multiple jurisdictions (more than one province), non-Canadian residents or non-resident corporations, because they are beyond the scope of this sampling frame. The frame also includes all communal farming organizations that report either positive gross farm income or non-zero net farm income on their CCRA T3 Trust – Income Tax and Information Return.

### Sources of data

The estimates presented in this publication are compiled from data extracted from CCRA – Taxation returns filed by farmers.<sup>3</sup>

For the unincorporated sector, these returns comprise the following:

- a T1 General – Income Tax and Benefit Return which provides the source of all income (wages and salaries, net off-farm self-employment income, investment income, pension income, government social transfers and other off-farm income). This form serves as a source of off-farm income statistics. Data from the Canada Child Tax Benefit File supplement data on off-farm income.
- a Statement of Farming Income and Expenses of the farm operation. Taxfilers may elect to use the form<sup>4</sup> T2042 – Statement of Farming Activities provided by CCRA in the Farming Income Tax Guide or their own statement to report detailed revenue and expense data.
- a statement for the Net Income Stabilization Account. The taxfilers who participate in the Net Income Stabilization Account (NISA) program use the form T1163, Statement A – NISA Account Information and Statement of Farming Activities for Individuals to report detailed revenue and expense data. If they have more than one farming operation, they use the form T1163 for one operation and a separate form T1164, Statement B – NISA Account Information and Statement of Farming Activities for Additional Farming Operations, for each of their other farming operations.

For the incorporated sector, the statistics on detailed revenues and expenses were compiled from the T2 Corporation – Income Tax Return and financial statements, up to and including 1999 data year. Starting with the 2000 taxation year, corporate farming data have been gathered from the General Index of Financial Information (GIFI)<sup>5</sup>.

<sup>3</sup> An evaluation of data quality is presented in the section on [Data Accuracy](#).

<sup>4</sup> It could be a printed form or an electronic form.

<sup>5</sup> The GIFI is an index of items generally found on balance sheets and income statements. Each item has its own field code, which allows us to obtain

<sup>1</sup> Refers to the Self-Employment File for Agriculture (SEFA).

<sup>2</sup> Refers to the CORPAC (corporate accounting and collection system) file.

Finally, the statistical data for the communal farming organizations are gathered from the CCRA T3 Trust – Income Tax and Information Return and financial statements.

## Sample Selection

The sampling frame for the unincorporated farms is stratified by province and territory. There is also a pre-specified sample (farms selected based on particular characteristics) to satisfy various requirements of the Whole Farm Data Projects. The predetermined total sample size of the survey is allocated to ensure adequate representation of all provinces, except Newfoundland and Labrador and the three territories where a census is performed. Each province is stratified based on the gross farm income. The two smallest strata are predetermined and have fixed sampling rates. As well, the largest stratum is take-all. To determine the sample size of the other strata, an allocation method that minimizes the coefficient of variation for each province is used. In 2000, in the unincorporated sector, the sampling rates vary from a complete census in Newfoundland and Labrador and the three territories to about 19% in Quebec.

Since the 1996 taxation year, a substantial number of electronic tax returns have been used to complete the unincorporated sample of the taxation data and since the 1997 taxation year, a substantial number of joint NISA-CCRA tax returns have also been used. When CCRA receives an electronic tax return or a joint NISA-CCRA tax return, it is classified as “clean” or “unclean” depending on whether it satisfies all the editing rules. “Clean” returns are added to the taxation data sample since there is no additional cost. Because “unclean” returns involve verification and correction costs to make them usable, they are sampled at the same sampling rates used for taxation data.

The corporations in the sampling frame are classified by farm type using the three-digit SIC Code, with the less significant SICs grouped together to reduce the number of strata. Each farm type/province combination is divided into a maximum of three sub-strata (one take-all and two take-some) based on the sales. The sample sizes of the take-some strata are determined using an allocation process that minimizes the coefficient of variation at the provincial level. The sampling rates vary from a complete census in the Atlantic provinces to a low of about 30% in Ontario in 2000. Overall, about one farm in two is sampled at the national level. A census is performed for communal farming organizations.

For both the unincorporated and the incorporated farms, the strata boundaries can change each year. The sample is selected using a stratified pseudo-random sampling technique.

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financial information in a codified format. It could be a printed form or an electronic form.

For the 2000 taxation year, the sample included over 193,700 returns. Of these returns, over 167,600 were classified as farm according to the SIC (157,500 unincorporated farms and 10,200 incorporated farms).

## Data processing

Statistics Canada (STC) sends the sample selection specifications to CCRA. Unincorporated farm data originating from printed forms are captured by CCRA staff at several CCRA regional taxation centres and forwarded to STC in electronic format. CCRA also supplies STC with the electronically filed returns and with data from the joint NISA-CCRA farming return throughout the year. All NISA returns are processed at the Winnipeg Tax Centre.

For the incorporated sector, STC captured all of the financial data (i.e. detailed revenues and expenses) from corporate farm taxation returns up to and including the 1999 data year. Starting with the 2000 taxation year, corporate farming data have been supplied electronically by CCRA from a file termed General Index of Financial Information (GIFI).

During the tax-processing period for the communal farming organizations, CCRA forwards copies of the tax returns with the supporting documentation to STC. Data capture is then carried out in an interactive mode performing basic edit checks.

Data from all sources are subjected to a series of customized editing and imputation procedures designed and updated annually by Statistics Canada.

Detailed edit programs identify errors, inconsistencies, extreme values, etc. in the captured data. Data that fail to meet the predetermined criteria are referred to subject-matter specialists for appropriate action. As a final check, records of the 25 taxfilers that contribute the most for each income and expense item at the provincial level are analyzed further.

Once all records have passed through the editing steps, those requiring imputation are identified and isolated. A process of donor imputation is used in cases where taxfilers failed to itemize (all or part of) their revenues and expenses. This involves the use of what is known as the “nearest-neighbor approach” to impute a value to a field. For example, if a farm taxfiler reports only a lump sum figure for fertilizers, pesticides, and seed items, then an imputation will break down this aggregate figure into its component parts. The particular record is isolated and identified as a “recipient”. A computer search is then made among the remaining records to identify the taxfiler that most closely matches the characteristics of the “recipient”. This record would have reported values in the fields requiring imputation and have a “similar” farm type, geographic region and value of total farm expenses as the “recipient”. For this example, the values reported by the donor

for the three items specified above are summed and the proportion each represents of the summed value is calculated. This same proportion is then used to split the aggregate value reported by the 'recipient' into the component parts.

## Estimation

### *Farm Revenues and Expenses*

Total farm revenue and expense items are estimated by inflating the in-sample revenue and expense items using an estimation weight. To represent the entire population, each entity is assigned a weight, which reflects the proportion of the population actually observed in the sample, multiplied by the partnership share of the entity (in the case of unincorporated farms). The pre-specified units are self-representing (estimation weight equals one) as they are included in the sample with certainty. The calculated weighted revenue and expense items are summed by domain to produce the total revenue and expense items. A domain is defined as a region, a type of farm, a revenue class or a combination of these variables.

### *Off-Farm Income*

Items in total operator's off-farm income are estimated using the same approach as in the case of farm items except that the "weight" is not multiplied by the partnership share of the entity. However, the weight of entities involved in more than one farm is divided by the number of occurrences. These procedures also take into account corporations that do not provide the social insurance number of shareholders on their tax return. The calculated weighted off-farm income items are summed by domain to produce the total off-farm income items. These procedures take into account the possibility that the sampled records reporting farm income could include sales that should not be considered as agricultural sales.

For statistical purposes, the estimates presented in the publication cover both unincorporated farms and communal farming organizations with total farm operating revenues equal to or greater than \$10,000 as well as corporations with total farm operating revenues of \$25,000 and over. The statistics on operator's off-farm income exclude communal farming organizations.

Data for the three territories are excluded. Data for non-farmers, as defined in the [Glossary](#), are also excluded.

### **Estimation: Total Income of Farm Family**

Family total income is derived from personal income tax returns of each family member. Prior to the estimation, two steps are performed: 1) identification of farm families; and 2) exclusion of certain types of records.

### *Identification of Farm Families*

Farm families are identified by linking two source files. One contains the Taxation Data Program's (TDP) sample of individuals operating unincorporated farms. The other, the T1 Family File (T1FF), contains family units developed by Small Area and Administrative Data Division (SAADD). Records are linked (and farm families<sup>6</sup> are identified) through the Social Insurance Number (SIN).

SAADD's Family Formation Process<sup>7</sup> is as follows: Family units are formed by linking personal income tax records. Various fields on a tax return are used in the linkage process. Among these fields, the most often used are SINs (of the taxfiler and of the taxfiler's spouse), Address, Marital Status, Gender, Age, and Surname. The initial population used to develop the family unit comprises all taxfilers for the reference year.

### *Exclusions*

The following records are removed from the farm family file prior to the estimation of family income:

1. "Non-family persons<sup>8</sup>" are excluded because they do not constitute a family.
2. Families in which members derived all of their farm revenues from non-agricultural sources. (See the definition of "non-farmer" in the [Glossary](#).)
3. Families in which members are involved in more than one farming operation. These families are excluded in order to produce statistics by various farm characteristics such as farm type and farm typology group (see [Appendix III](#) for definition).
4. Families operating a farm showing a gross operating revenue of less than \$10,000.

### *Estimation*

The estimation is based on the premise that each sampled unit represents, in addition to itself, a certain number of unsampled units in the population. A weight is attached to each record in

<sup>6</sup> Families refer to a married couple or a common-law couple with or without children at home; or a lone-parent of any marital status, with at least one child living at home. There is no restriction on the age of the children. Children must report a marital status other than "married" or "living common-law" and have no child living in the household. Previous to the 1998 data, children had to report "single" as their marital status.

<sup>7</sup> For more information on concepts and methodology, an unpublished paper, "Overview of the Taxation Family File (T1FF) Processing" may be obtained by contacting Small Area and Administrative Data Division, (613) 951-9720.

<sup>8</sup> Non-family persons are household members who do not belong to a husband-wife family or a lone-parent family.

the farm family file to reflect this representation.

Off-farm income estimates are produced by adding the off-farm income components of family members and applying the appropriate family weight to each record. (N.B. Each record corresponds to a family.) Then, the weighted data from all the sampled families are summed to the needed level of aggregation.

Estimates on farm revenues and expenses of families are produced using the same approach as the one used to produce estimates on revenues and expenses of farms.

### **Data Confidentiality**

STC maintains a strict level of data confidentiality. All tabulated data are subject to confidentiality restrictions prior to release. Several computerized checks are performed on all data to prevent the publication or disclosure of any confidential information.

For each of the tabulations produced, the estimated number of farms is rounded to the base of 5 and the estimates for the other variables in that table are adjusted by a variable factor. Each estimated number of farm operators and farm families is rounded to the base of 10. This method preserves the confidentiality of the data, without jeopardizing the quality of the actual estimates.

### **Reference Period**

The series on farm operations and farm operators contained in this data product are based on the 2000 taxation year. Information for tax purposes is collected in the year following the taxation year being reported upon; in this case, 2000 data were collected in 2001. The series on farm families are based on the 1999 taxation year.

### **Revisions**

Data from the TDP are not subject to revision.

## Concepts and Variables Measured

### Characteristics

The major concepts and variables measured are operating revenues, operating expenses, net operating income, off-farm income, total income of operator and total income of farm family. The estimates are produced at different aggregation levels such as province, type of farm and revenue class. (More detailed definitions of variables and other concepts can be found in the [Glossary](#) at the end of this document.)

**Operating revenues:** agricultural sales and program payments and insurance proceeds as well as custom work and machine rental, rental income and miscellaneous revenues. (Inter-farm sales are included in these revenues.)

**Operating expenses:** the business costs incurred by a farm operation in the production of agricultural commodities. (Inter-farm purchases are included in these costs but capital cost allowance is excluded.)

**Net operating income:** the profit or loss of the farm operation measured by total operating revenues less total operating expenses, before capital cost allowance (unless otherwise specified) and before other adjustments, for tax purposes.

**Off-farm income:** the sum of six sources of income: wages and salaries, net off-farm self-employment income, investment income, pension income, government social transfers (excluding pension amounts) and other off-farm income.

**Total income of operator:** the sum of the net operating income and off-farm income of incorporated or unincorporated farmers involved in one or more farm operations.

**Total income of family:** the total income of each taxfiling member of the family. It is the sum of the net operating income and the off-farm income of a family involved in a single, unincorporated farm.

In addition, some indicators of financial performance are presented by province and by farm type. Two different categories of financial ratios are derived: profitability ratios and solvency ratios. (The definitions of the ratios can be found in the [Glossary](#).)

### Other Concepts

The estimates derived from the Taxation Data Program (TDP) differ from the official farm revenue and expense data found in the *Agriculture Economic Statistics* (AES) publications and

in the Census of Agriculture. Some of these differences can be explained by the following factors:

### Coverage

The TDP estimates in this publication cover all individual taxfilers who reported total farm operating revenues of \$10,000 or more on their income tax return as well as those agricultural corporations that reported total farm operating revenues of \$25,000 and over on their income tax return. The estimates also include communal organizations that reported total farm operating revenues of \$10,000 or more on their income tax return. The AES and Census include all agricultural holdings regardless of sales. Note that for the purposes of comparison, the Census figures shown in [Text Table 1](#) cover agricultural holdings with gross farm receipts of \$10,000 and more. With regard to the AES series ([Text Table 2](#)), it is impossible to delineate the farms above the \$10,000 threshold.

As indicated in [Text Table 1](#), there is a difference of about 16% in the estimated number of farms between the Census and the TDP. The difference may be explained largely by the inclusion in the TDP sample of individuals who are allowed to declare gross farm income for income tax purposes but that do not meet the TDP criteria for inclusion in the estimates. Every effort is made to remove these individuals considered as non-farmers for our purposes, but it is impossible to identify all of them.

Non-farmers are taxfilers whose farm income comes, for example, from a crop share agreement, farm rental, custom work, purchase and resale, or individuals who report 100% of their farm income from the sale of wood, gravel and horse racing. The situation of crop share agreement can be mainly observed in the Prairie provinces. In these provinces, many individuals own sections of land that they rent out to others for farming. Because they report this income as farming income (they provide CCRA with Farm Income and Expense Statements for their rental share from the farm) and not rental income on their tax returns, they are incorporated into the tax sample. In the Prairie provinces, the number of farms estimated by the TDP exceeded by over 20% – Manitoba (+23%), Alberta (+25%) and Saskatchewan (+29%) – the number of farms, with gross operating revenues of \$10,000 and over, estimated by the Census of Agriculture. While the number of farms is substantially higher in the TDP than in the Census<sup>1</sup>, the total operating revenues and total operating expenses between the two data sources varied by less than 10% at the national level.

<sup>1</sup> Census data on operating revenues and expenses are for the 2000 calendar year or for the last complete accounting (fiscal) year, while the number of farms refers to farms operated at the time of the Census (May 15, 2001).

## Conceptual Differences

### *Inter-Farm Transfers*

The inter-farm transfers (sales and purchases) within a province are included in the TDP and Census estimates while they are excluded from the farm cash receipts and farm operating expenses in the AES series. However, they are not excluded from the production account in AES. The primary reason for compiling farm cash receipts is to estimate, on a provincial basis, the agriculture sector's contribution to the gross domestic product. These inter-farm transfers usually concern seed, feed and livestock sales and purchases. The AES expense estimates for seed and feed only include purchases through commercial channels (such as elevators, seed houses and seed dealers) while the Census and TDP estimates include purchases from other farmers as well. The same applies for livestock sales and purchases.

### *Accrual Reporting*

The AES data are published on a cash basis (i.e. the receipts and expenses are reported in the period in which the related cash is received or paid). Although not prevalent, some farmers may provide their financial statements to CCRA on an accrual basis. (On an accrual basis, revenues and expenses are reported in the period in which they have been earned or incurred, respectively, regardless of when the cash is received or paid.) Census respondents were given the option of reporting on a cash or accrual basis as well. This may affect some year-to-year comparisons.

### *Fiscal Year Basis*

While AES estimates are on a calendar year basis, reporting for TDP and Census contain fiscal years that differ from the calendar year. This may also affect some year-to-year comparisons.

### *Differences at the Item Level*

#### *Deferred sales*

This conceptual difference only applies when comparing statistics by item. Revenues from the sale of some agricultural products, such as grain in Western Canada, can be deferred to the next year. In the AES series, farm cash receipts for each grain are measured by multiplying producer deliveries by price received. The value of all grains for which payment has been deferred is recorded separately as a negative amount in the receipts series. In tax reporting, only the value of the receipts received is recorded. To be consistent with the cash basis for cash receipts, the value of the deferral is recorded in the year that it is liquidated. Thus, individual receipt items published in the AES series include a portion for which

farmers have not yet been paid, while tax items only show those items for which payment has actually been received.

#### *Rent*

The AES publishes estimates for both cash and share rent expenses. The TDP and Census<sup>2</sup> produce estimates on the value of total rent expense only. Regarding share rent expense, taxpayers have the option of either reporting the fair market value of the crops which they gave to a landlord as income and deducting the same amount as a rental expense, or choosing not to include the fair market amount in their income and not deducting the expense for rent. This may cause an under-reporting of share rent creating differences between the AES and Census and the TDP estimates. The TDP also includes quota rental expenses in its estimates while the AES specifically excludes it. The Census does not include quota rental in its rental expense question.

On the income side, the TDP includes rental income in its gross operating revenue estimates. The AES excludes any rental income from its receipts estimates and the Census does not specifically ask for rental income in its total gross farm receipts question.

#### *Custom work and machine rental*

This item is reported on a net basis in the AES series while the TDP provides separate revenue and expense estimates. The Census does not provide a separate custom work receipts item.

#### *Rebates*

Farmers may receive rebates for expenses incurred during the operation of their farm. The AES expense estimates are published both with and without these rebates taken into account. The TDP treats rebates differently in that those expenses for which a farmer receives a rebate are estimated net of the rebates. The TDP expense estimates are produced this way because many farmers report their expenses net of rebates leaving a gap as to the value of the rebate received. Contrary to previous census questionnaires, the 2001 Census questionnaire did not ask farmers to report their gross expenses and include the value of the rebates in their total gross farm receipts. Therefore, in 2001, some farmers may have reported the expense items net of rebates while others may have reported the value of the rebates in their gross farm receipts.

#### *Program payments*

Dairy subsidies are not included in the TDP program payments estimates (they are grouped with the milk and cream

<sup>2</sup> Prior to the 2001 Census, estimates on both cash and share rent expenses were produced.



receipts) while the AES incorporates them into the program payments estimates.

## Industrial Classification

The TDP has now adopted the North American Industry Classification System (NAICS).

The NAICS is an industry classification system that was developed by the statistical agencies of Canada, Mexico and the United States. Created against the background of the North American Free Trade Agreement, NAICS is designed to provide common definitions of the industrial structure of the three countries and a common statistical framework to facilitate the analysis and the comparability of the three economies. NAICS is based on a production-oriented or supply-based conceptual framework. This means that producing units that use similar production processes are grouped together in NAICS. By grouping businesses that use similar production processes, data classified according to NAICS are more suitable for the analysis of production related issues such as productivity or industrial performance.

The NAICS has a hierarchical structure and uses a six-digit numbering system. The first two digits designate the sector (the agriculture sector is part of 11—Agriculture, Forestry, Fishing and Hunting), the third digit represents the subsector, the fourth indicates the industry group, the fifth represents the industries, and the sixth digit designates national industries. (NAICS with Canadian detail is designated NAICS Canada.)

NAICS replaces both the 1980 Standard Industrial Classification for Establishments (SIC-E) and the 1980 Standard Industrial Classification for Companies and Enterprises (SIC-C). Concordances between NAICS and the 1980 SIC-E can be found in [Appendix I](#). Concordances between the 1980 SIC-E and NAICS can be found in [Appendix II](#). Consult also [Appendix I](#) to obtain a complete set of farm types available in the TDP.

Data for 2000 and for previous years have been recalculated to the new classification system. Each record has been revisited and the farm type has been reassigned according to the new classification.



## Text Table 1

Comparison of TDP<sup>1</sup> and Census<sup>2</sup> Results – Gross Operating Revenues and Operating Expenses before Capital Cost Allowance (CCA), by Province, 2000

Province	Gross operating revenues		Operating expenses before CCA	
	TDP	Census <sup>3</sup>	TDP	Census <sup>4</sup>
	\$'000			
Newfoundland and Labrador	67,833 <sup>A</sup>	89,512	61,774 <sup>A</sup>	77,038
Prince Edward Island	394,693 <sup>A</sup>	395,541	338,365 <sup>A</sup>	334,357
Nova Scotia	464,662 <sup>A</sup>	468,009	390,062 <sup>A</sup>	378,195
New Brunswick	419,176 <sup>A</sup>	447,880	361,818 <sup>A</sup>	374,931
Quebec	6,494,324 <sup>A</sup>	6,163,822	5,427,352 <sup>A</sup>	5,055,631
Ontario	9,498,105 <sup>A</sup>	9,064,318	8,222,287 <sup>A</sup>	7,646,987
Manitoba	3,691,280 <sup>A</sup>	3,515,244	3,176,812 <sup>A</sup>	3,026,747
Saskatchewan	6,495,598 <sup>A</sup>	5,867,900	5,364,946 <sup>A</sup>	4,944,877
Alberta	11,125,502 <sup>A</sup>	9,882,056	9,763,501 <sup>A</sup>	8,769,461
British Columbia	2,398,595 <sup>A</sup>	2,286,832	2,111,105 <sup>A</sup>	1,978,184
Canada	41,050,471 <sup>A</sup>	38,181,115	35,218,666 <sup>A</sup>	32,586,409
Number of farms	224,630 <sup>A</sup>	193,969		

1 The Taxation Data Program covers unincorporated farms with gross operating revenues of \$10,000 and over, corporations with gross operating revenues of \$25,000 and over, and communal farming organizations with gross operating revenues of \$10,000 and over.

2 Covers agricultural holdings with gross farm receipts of \$10,000 and more.

3 Census sales of forest products have been added into Census receipts as forest receipts are included in TDP.

4 Operating expenses before depreciation or capital cost allowance.

## Text Table 2

AES Series<sup>1,2</sup> - Farm Cash Receipts and Operating Expenses before Depreciation, by Province, 2000

Province	Farm cash receipts	Operating expenses before depreciation
	\$'000	
Newfoundland and Labrador	72,657	62,593
Prince Edward Island	320,689	279,645
Nova Scotia	413,927	327,646
New Brunswick	366,095	305,968
Quebec	5,436,028	4,308,793
Ontario	7,919,142	6,337,012
Manitoba	3,177,968	2,528,273
Saskatchewan	5,717,979	4,578,452
Alberta	7,527,603	5,990,567
British Columbia	2,074,488	1,607,526
Canada	33,026,576	26,326,475

1 Agriculture Economic Statistics cover all agricultural holdings regardless of sales.

2 Data are subject to revision.

## Data Accuracy

The statistics contained in this publication are estimates derived from a random sample of income tax returns and, as such, are subject to sampling and non-sampling errors. The quality of the estimates thus depends on the combined effect of these types of errors. The methodology of this survey has been designed to control errors and to reduce the potential effects of these. However, the results of the survey remain subject to error – e.g., coverage, response and processing error, and errors as a result of non-response.

## Sampling Errors

These errors arise because observations are made only on a sample and not on the entire population. The sampling error depends on such factors as the size of the sample, the variability of the characteristic of interest in the population, the sampling design and the method of estimation. For example, for a given sample size, the sampling error will depend on the stratification procedure employed, allocation of the sample, choice of the sampling units and method of selection.

In sample surveys, since inference is made about the entire population covered by the survey on the basis of data obtained from only a part of the population, the results are likely to be different than if a complete census was taken under the same general survey conditions. The most important feature of probability sampling is that the sampling error can be measured from the sample itself.

## Non-Sampling Errors

These errors are present whether a sample or a complete census of the population is taken. Non-sampling errors may be introduced at various stages of data processing (such as coding, data entry, editing, weighting, tabulation, etc.) and include response errors introduced by the taxfilers as a result of misclassifications. All efforts are undertaken to minimize non-sampling errors through extensive edits and data analysis, but some of these errors are outside the control of Statistics Canada. Specifically, CCRA tax forms are designed for the collection of income data for tax purposes and not for survey purposes.

## Sampling Error Measures

The sample used in the survey is one of a large number of all possible samples of the same size that could have been selected using the same sample design under the same general conditions. If it was possible that each one of these samples could be surveyed under essentially the same conditions, with

an estimate calculated from each sample, it would be expected that the sample estimates would differ from each other. The average estimate derived from all these possible sample estimates is termed the expected value. The expected value can also be expressed as the value that would be obtained if a census enumeration was taken under identical conditions of collection and processing. An estimate calculated from a sample survey is said to be precise if it is near the expected value.

Sample estimates may differ from this expected value of the estimates. However, since the estimate is based on a probability sample, the variability of the sample estimate with respect to its expected value can be measured.

Guides to the precision (reliability) of sample estimates or potential size of sampling errors are provided through sampling variance (defined as the average, over all possible samples, of the squared difference of the estimate from its expected value) or the standard error (square root of the sampling variance) of the estimates. The standard error and variance are measures of precision in absolute terms. The coefficient of variation (CV), defined as the standard error divided by the sample estimate, is a measure of precision in relative terms. For comparison purposes one may more readily compare the sampling error of one estimate to the sampling error of another estimate, through the use of the CV. In this publication, the CV is used to measure the sampling error of the estimates.

The estimates contained in this publication have been assigned a letter to indicate their CV (expressed as a percentage). The letter grades represent the following CVs:

CV Range	Symbol	Meaning
0.00% to 4.99%	A	Excellent
5.00% to 9.99%	B	Very good
10.00% to 14.99%	C	Good
15.00% to 24.99%	D	Acceptable
25.00% to 34.99%	E	Use with caution
35.00% and more	F	Too unreliable to be published

The variability in the estimate can be obtained by constructing confidence intervals around the estimate using the estimate and the CV. Thus, for our sample, it is possible to state with a given level of confidence that the confidence interval constructed around the estimate will cover the expected value. For example, if an estimate of \$15,000,000 has a CV of 10%, the standard error will be \$1,500,000 or the estimate multiplied by the CV. It can then be stated that the interval whose length equals the standard deviation about the estimate, i.e., between \$13,500,000 and \$16,500,000, will cover the expected value over repeated surveys, 68% of the time. Or, it can be stated that the interval whose length equals two standard deviations about the estimate, i.e., between

\$12,000,000 and \$18,000,000, will cover the expected value over repeated surveys, 95% of the time.

The CV is not always a good indicator of the precision for some variables. This is particularly true when the different values of a variable are positive and negative. In that case, the standard error of the estimate tends to be large and the estimate tends to be small or approaching zero, thus resulting in a high CV. Therefore, the estimate might be near the exact population value and, at the same time, be rated as being unreliable. The variables net operating income (before or after capital cost allowance (CCA)) and market income are in that situation and therefore, the CVs calculated for these variables are not used. In order to give an indication of their precision, these variables have been assigned a data quality symbol based on the CV of variables from which they are derived.

For example, while net operating income values may fluctuate around zero, we have two distinct components (total operating revenues and total operating expenses) for which we can calculate CVs. Data quality symbols are assigned as follows: 1) When the CV of both components is below 35.00% or when the CV of at least one of the two components is between 25.00% and 34.99%, the symbol “E” is assigned. This symbol means that the estimate should be used with caution. 2) When the CV of at least one component is equal to or greater than 35.00%, the symbol “F” is assigned. This symbol means that the estimate is too unreliable to be published. 3) When the CV of both components is below 25.00%, no symbol is assigned. The quality of the estimates not accompanied by a data quality symbol is assessed to be “acceptable or better”.

Variables for which a CV cannot be calculated have been handled in a similar manner.<sup>1</sup>

## Non-Sampling Error Measures

The exact population value is aimed at or desired by both a sample survey as well as a census. We say the estimate is accurate if it is near this value. Although this value is desired, we cannot assume that the exact value of every unit in the population or sample can be obtained and processed without error. Any difference between the expected value and the exact population value is termed the bias. Systematic biases in the data cannot be measured by the probability measures of sampling error as previously described. The accuracy of a survey estimate is determined by the joint effect of sampling and non-sampling errors.

However, in the context of this survey of administrative tax records, no measures of the non-sampling errors have been developed.

<sup>1</sup> The CV for the variable total income of operators (or families) before (or after) CCA cannot be evaluated. Total income is the sum of total off-farm income and net operating income and is calculated in two different steps.

## Data Limitations

Users of data from the Taxation Data Program should be aware of the following limitations:

i) The data reported on the tax return do not always make it possible to assign the appropriate farm type.

Consider the following examples.

- Many taxfilers in Quebec do not itemize the type of crop sold. Prior to the 1993 taxation year, their farm was typed as “crops unspecified”. Under the NAICS-based structure, these farms are classified to 111999, All other miscellaneous crop farming. For purposes of statistical tabulations, these farms are classified to 1119, Other crop farming thus underestimating the figures for other crop farming types such as Oilseed and grain farming (1111), Potato farming (111211), Other vegetable (except potato) and melon farming (111219), and Fruit and tree nut farming (1113) for Quebec and therefore for Canada. In 1992, 980 farms involved in Other crop farming, received 50% and over of their sales from these “unspecified crops”. The total operating revenues and expenses of the estimated 980 farms amounted to \$85.5 million and \$63.6 million respectively. This limitation has been addressed by subject matter specialists. Since the 1993 taxation year, the “unspecified crop” revenues have been allocated according to the crop type.

- Depending on the type of tax returns, taxfilers may not have to provide detailed information on fruits and vegetables when filling their tax returns. Melons may be classified under either fruits or vegetables. When detailed information is provided, melons are included with fruits in the TDP. This results in an overestimation of the number of farms classified to 1113, Fruit and tree nut farming and in an underestimation of the number of farms classified to 111219, Other vegetable (except potato) and melon farming. (All cases similar to this one are discussed in [Appendix IV – Further Notes on Data Limitations.](#))

ii) The quality of the estimates for certain items is affected by the fact that the information is not collected from a standard questionnaire but from different types of statement of income and expenses submitted by taxfilers. The breakdown provided on these statements does not always make it possible to assign the appropriate item code.

Consider the following examples.

- In the first case noted in (i) above, the sales of crops are recorded under “other crops” thus underestimating the different crop items such as grains and oilseeds, fruits, vegetables, and potatoes. This limitation has been addressed (see note (i) above).

- In the second case noted in (i) above, the sales of melons are possibly recorded under “fruits” thus overestimating the item “fruits” and underestimating the item “vegetables”.
  - Canadian Wheat Board’s advances for crops could be recorded under the appropriate crop item or under cash advances. In this example, the cash advances would be tabulated under the item “grains and oilseeds” if the information is reported as a cash advance for wheat or under the item “miscellaneous revenues” if there are no specifications.
  - Data for cattle purchases, hog purchases, poultry and egg purchases, and other livestock purchases are imputed to a greater extent for data years 1996 and beyond since most of the data sources (traditional printed forms and electronic forms for the unincorporated farms, and the General Index of Financial Information (GIFI) for the corporations) have no breakdown of livestock purchases available.
- iii) The differentiation between a farmer and a non-farmer is not always evident. For example, one may not be able to identify individuals whose farm income comes from a crop share agreement based on the information provided on the tax

return. They are considered farmers even though they are not involved in a farming operation.

iv) The estimates are slightly altered by the confidentiality method used. Each estimated number of farms, operators and farm families is randomly rounded and then, the estimates of the other variables are adjusted by a variable factor.

v) The estimates on the number of farms may be greater than the estimates on the number of farm families even though the estimates only cover families in which members are involved in one farming operation. The fact that the estimates are subject to sampling error and that the two sets of estimates are produced using different estimation weights explains this situation. The estimated number of farms is produced using the estimation weight for individuals, while the number of families is estimated using the family weight.

vi) Under the *Income Tax Act*, taxfilers can report on a cash or accrual basis. This may result in some distortions when making year-to-year comparisons.

vii) The imputation of missing values may affect the accuracy of the tabulations.

## Comparability of Data and Related Sources

Comparisons of the Taxation Data Program (TDP) estimates with other Statistics Canada sources such as the Census of Agriculture, the Farm Financial Survey and the Agriculture Economic Statistics (AES) series are affected by differences in concepts, methods and coverage. The combined effect of these differences may result in substantial discrepancies in level estimates and in trends. For example, the TDP estimates on operating revenues and expenses are not directly comparable with other sources. As a result of the residual method used to derive net income, relatively small differences in either operating revenues or expenses can result in relatively large differences in net income level and yearly change.

This issue presents in [Other Concepts](#) in the [Concepts and Variables Measured](#) section, some of the factors that may explain some of the differences between the TDP estimates on revenues and expenses with the data found in the Census of Agriculture and the Agriculture Economic Statistics series.

### Changes Over Time

The following changes in the data series over time should be taken into account when comparing TDP data from year-to-year.

- Since the 1993 taxation year, communal farming organizations have been in-scope for the Taxation Data Program and the estimates on farm operations include these organizations. Year-over-year percentage changes between 1992 and 1993 for the Prairie provinces, for the farm types and for Canada are biased.
- The definition of a farm was expanded in 1995 to include operations that produced only Christmas trees. Prior to 1995 taxation year, only farms that produced Christmas trees as well as other agricultural products were included in the estimates. Operations that produced only Christmas trees are also included in the AES series since 1997.
- Starting in 1999, the total wages and salaries in the statistical series on off-farm family income includes tax-exempt employment income earned on an Indian reserve. Starting in 2000, this change is also reflected in the statistical series on off-farm operator income.
- Starting in 1999, only Registered Retirement Savings Plan (RRSP) income of people aged 65 or older is included in

the statistical series on off-farm family income. Starting in 2000, this change is also reflected in the off-farm operator income series. RRSP income is part of other off-farm income.

- Farm families are modeled after 'Census families'. The definition of a census family has evolved over time. A census family now refers to a married couple or a common-law couple with or without children at home; or a lone-parent of any marital status, with at least one child living at home. There is no restriction on the age of the children. Children must report a marital status other than "married" or "living common-law" and have no child living in the household. Previous to the 1998 data, children had to report "single" as their marital status.
- The comparability of government social transfers estimates is affected by the implementation of different provincial family benefits programs in the last half of the 1990s. Provincial family benefits are included in the farm family income series.

With the introduction of the North American Industry Classification System, hatcheries became part of the agriculture sector in 1997. The following difference should be considered when comparing the TDP data with other sources of data based on NAICS.

Contrary to the Census of Agriculture and the AES series, the TDP estimates exclude hatcheries. (Hatcheries will be included in the TDP starting with reference year 2001.) However, the sales of hatching eggs by poultry and egg farms are included in the TDP estimates since 1996.

Hatchery receipts are included in the AES series since 1997. With hatcheries becoming part of the agriculture sector, receipts from the sales of eggs to hatcheries in the same province are considered inter-farm sales and are excluded from the estimates. Only sales to hatcheries outside of the province are included in the estimates. (Intra-provincial purchases of both eggs by hatcheries and chicks from poultry and egg farms are considered inter-farm purchases and are excluded from the estimates.)

The 1996 definition of a census farm was expanded from the definition used in 1991 to include, in addition of operations that produced only Christmas trees, commercial poultry hatcheries.

## Glossary

**Average per family:** The estimate of a cell divided by the number of families included in the domain. A domain is defined as a region, a type of farm, a revenue class, a combination of these variables, etc.

**Average per farm:** The estimate of a cell divided by the number of farms included in the domain. A domain is defined as a region, a type of farm, a revenue class, a combination of these variables, etc.

**Average per operator:** The estimate of a cell divided by the number of operators included in the domain. A domain is defined as a region, a type of farm, a revenue class, a combination of these variables, etc.

**Capital cost allowance:** A tax term for depreciation used to define the portion of the cost of the depreciable property, such as equipment and buildings, that is tax-deductible. After the calculation of the capital cost allowance, farmers may deduct any amount up to the maximum allowable.

**Degree of specialization:** The percent a particular commodity contributes to a farm's total agricultural sales (crop and livestock sales). Farms are highly specialized when 90% or more of their sales are derived from the sale of any one commodity or commodity group. Farms are not specialized when less than 50% of their agricultural sales are derived from the sale of the specialized products.

**Depreciation:** The loss in value of an asset over its estimated life due to wear and tear and obsolescence. In the publication, depreciation is not included in expenses, and net operating income is calculated before depreciation (unless otherwise specified). (For tax purposes, depreciation is represented by the capital cost allowance, an amount deducted from income, to account for annual depreciation costs at a rate specific to the depreciable capital item.)

**Farm operations:** Unincorporated farms with gross operating revenues of \$10,000 or more, and incorporated farms with sales of \$25,000 or more, for which 51% or more of their sales come from agricultural activities. (Since 1993, farm operations have also included communal farming organizations that reported gross operating revenues of \$10,000 or more.)

**Farm type (classification):** The farm type classification is based on the percentage of the sales of the major commodity or commodity group. For example, to be classified as a hog and pig farming operation, 50% or more of the farm's agricultural sales must come from the sale of hogs. A farm with less than 50% of sales from hogs is not classified as a hog and pig farming operation.

Farm types are based on the North American Industry Classification System (NAICS). NAICS divides establishments in the agriculture sector in two subsectors: crop production and animal production.

- **Crop production (NAICS code 111):** This subsector comprises establishments, such as farms, orchards, groves, greenhouses and nurseries, primarily engaged in growing crops, plants, vines, trees and their seeds (excluding those engaged in forestry operations). Industries have been created taking into account input factors, such as suitable land, climatic conditions, type of equipment, and the amount and type of labour required. The production process is typically completed when the raw product or commodity grown reaches the "farm gate" for market, that is, at the point of first sale or price determination. An establishment is classified to a NAICS industry or a national level industry within this subsector provided that 50% or more of the establishment's agricultural production consists of the crops of the industry. Establishments with 50% or more crop production and with no one product or family of products of an industry accounting for 50% of the production are treated as combination crop farms and classified to 11199, All other crop farming, except for establishments with 50% or more in the production of oilseeds and grain, which are classified to 11119, Other grain farming.

For the purpose of this publication, six farm types are presented under the **Crop production** subsector:

- **Oilseed and grain farming (NAICS code 1111):** This industry group comprises establishments primarily engaged in growing oilseeds and grains. Establishments primarily engaged in producing seeds are classified in the appropriate crop industry.
- **Potato farming (NAICS code 111211):** This Canadian industry comprises establishments primarily engaged in growing potatoes and seed potatoes, except sweet potatoes.
- **Other vegetable (except potato) and melon farming (NAICS code 111219):** This Canadian industry comprises establishments, not classified to any other Canadian industry, primarily engaged in growing vegetables and melons. Establishments primarily engaged in producing vegetable and melon seeds, except seed potatoes, and vegetable and melon bedding plants are also included in this industry.
- **Fruit and tree nut farming (NAICS code 1113):** This industry group comprises establishments primarily engaged in growing fruit and nuts.

- **Greenhouse, nursery and floriculture production (NAICS code 1114):** This industry group comprises establishments primarily engaged in growing crops of any kind under cover, growing nursery crops and growing flowers. “Under cover” includes in greenhouses, cold frames, cloth houses, and lath houses. The crops grown are removed at various stages of maturity.
- **Other crop farming (NAICS code 1119):** This industry group comprises establishments, not classified to any other industry group, primarily engaged in growing crops, such as tobacco, peanuts, sugarbeets, cotton, sugar cane, hay, agave, herbs and spices, mint, hops, and hay and grass seeds. Combination crop farming and the gathering of maple sap are included in this industry group.
- **Animal production (NAICS code 112):** This subsector comprises establishments, such as ranches, farms and feedlots, primarily engaged in raising animals, producing animal products and fattening animals. Industries have been created taking into account input factors such as suitable grazing or pasture land, specialized buildings, type of equipment, and the amount and type of labour required. An establishment is classified to a NAICS industry or a national level industry within this subsector provided that 50% or more of the establishment's agricultural production consists of the products of that industry. Establishments with 50% or more animal production and with no one product or family of products of an industry accounting for 50% of the production are treated as combination animal farms and classified to 11299, All other animal production.

For the purpose of this publication, the **Animal production** subsector is divided in five different farm types:

- **Beef cattle ranching and farming, including feedlots (NAICS code 112110):** This Canadian industry comprises establishments primarily engaged in raising and fattening cattle. The raising of cattle for dairy herd replacements is also included in this industry.

Exclusion(s): Establishments primarily engaged in milking dairy cattle (Dairy cattle and milk production).

- **Dairy cattle and milk production (NAICS code 112120):** This Canadian industry comprises establishments primarily engaged in milking dairy cattle.

Exclusion(s): Establishments primarily engaged in: raising, feeding or fattening cattle (Beef cattle ranching and farming, including feedlots); raising dairy herd replacements (Beef cattle ranching and farming, including feedlots); milking goats (Goat farming).

For farms involved in dairy cattle and milk production, the rule of 50% or more is altered slightly—only 40% or more of agricultural sales are derived from the sale of dairy products and 10% or more from raising and selling dairy cattle.

- **Hog and pig farming (NAICS code 112210):** This Canadian industry group comprises establishments primarily engaged in raising hogs and pigs.
- **Poultry and egg production (NAICS code 1123):** This industry group comprises establishments primarily engaged in breeding, hatching and raising poultry for meat or egg production.

Up to taxation year 2000, hatcheries are not included in the Taxation Data Program (TDP) estimates.

- **Other animal production (NAICS code 112A):** NAICS code 112A, which has been created by the Agriculture Division of Statistics Canada, is a combination of the three following industry groups: Sheep and goat farming (NAICS code 1124), Animal aquaculture\* (NAICS code 1125) and Other animal production (NAICS code 1129). The first industry group comprises establishments primarily engaged in raising sheep and goats, and feeding or fattening lambs. The second industry group comprises establishments primarily engaged in farm-raising finfish, shellfish, or any other kind of aquatic animal. These establishments use some form of intervention in the rearing process to enhance production, such as keeping animals in captivity, regular stocking and feeding of animals, and protecting them from predators. Finally, the third industry group comprises establishments, not classified to any other industry group, primarily engaged in raising animals, such as bees, horses and other equines, rabbits and other fur-bearing animals, llamas, deer, worms, crickets, laboratory animals and companion animals, for example dogs, cats, pet birds and other pets. The production of animal products, such as honey and other bee products, are also included. Establishments primarily engaged in raising a combination of animals, classified in other industries with no one predominating, are also included in this industry group.



\* Animal aquaculture is not included in the TDP estimates.

(Consult [Appendix I](#) to obtain a complete set of farm types available in the TDP and the concordance between NAICS and the SIC.)

**Farm typology group:** The classification of farm families based on characteristics of the farm and the family. Farms and farm families are sorted into seven categories based on age of operator, dependence on farm revenues and income level:

- Pension farms
- Lifestyle farms
- Low-income farms
- Small farms
- Medium farms
- Large farms
- Very large farms

(Refer to [Appendix III](#) for a detailed description of each type.)

**Incorporated sector:** All corporations classified as engaging in farming activity (51% or more of their sales come from agricultural activities) that reported total agricultural sales of \$25,000 and over on their Canada Customs and Revenue Agency (CCRA) T2 Corporation – Income Tax Return.

**Median income:** The value of income for which half of the units in the population have lower incomes and half have higher incomes.

**Net operating income:** The profit or loss of the farm operation measured by total operating revenues less total operating expenses, before capital cost allowance (unless otherwise specified) and before other adjustments, for tax purposes.

In some tables of sections 5 and 6, net operating income is presented as the sum of the two following components:

- **net program payments:** [program payments](#) and [insurance proceeds](#) after deducting stabilization levies or fees (government levies).
- **market income:** is the sum of total operating revenues less total operating expenses before capital cost allowance minus net program payments.

**Non-farmer:** Taxfilers who, under the *Income Tax Act*, are allowed to file a Statement of Farming Income and Expenses to CCRA but are not considered farmers for our purposes. For example, taxfilers who report 100% of their farm income from the following sources of operation are considered out-of-scope: Wood (including stumpage fees) and horse racing.

Prior to the 1995 taxation year, taxfilers who reported 100% of their farm income from the sale of Christmas trees were also considered out-of-scope.

**Off-farm income:** The sum of six sources of income:

- **wages and salaries:** the sum of gross wages and salaries before deductions (including commission income) as per T4 slips, and other employment income such as tips and gratuities. Starting in 1999, the total wages and salaries in the statistical series on off-farm family income includes tax-exempt employment income earned on an Indian reserve. Starting in 2000, this change is also reflected in the off-farm operator income series.
- **net off-farm self-employment income:** business income, professional income, commission income and fishing income, on a net basis. The net income is the amount reported after expenses and costs are deducted from the gross income.
- **investment income:** the sum of net rental income, net limited partnership income, the amount of dividends actually received from taxable Canadian corporations, and interest and other investment income.
- **pension income:** Old Age Security pension, Canada or Quebec Pension Plan benefits, other pensions and superannuation, and net federal supplements.
- **government social transfers (excluding pension amounts):** Employment Insurance benefits, Workers' compensation benefits, social assistance payments, Canada Child Tax Benefit and provincial family benefits. Provincial family benefits are included only in the off-farm family income. The Canada Child Tax Benefit (CCTB) program, which started in July 1998 in support of the National Child Benefit initiative, replaces the previous Child Tax Benefit (CTB) program. The CTB was introduced in January 1993, replacing a system of universal family allowances and child tax credits. The provincial programs which are explicitly accounted for in the farm family income are: the Newfoundland and Labrador Child Benefit (beginning in 1999), the Nova Scotia Child Benefit (beginning in 1998), the New Brunswick Child Tax Benefit (beginning in 1997), the New Brunswick Working Income Supplement, the Quebec family allowances (starting with 1994 estimates), the Ontario Child Care Supplement for Working Families (beginning in 1998), the Saskatchewan Child Benefit (beginning in 1998), the Alberta Family Employment Tax Credit (beginning in 1997), the British Columbia Family Bonus (beginning in 1996), and the British Columbia Earned Income Benefit (beginning in 1998).

- **other off-farm income:** taxable amount of support payments received, items reported on line 130 of the T1 tax return such as scholarships, fellowships and bursaries, lump-sum payments from pensions and deferred profit-sharing plans received when leaving a plan, retiring allowances (severance pay), amounts paid out of the Net Income Stabilization Account (NISA), and other income (such as registered education savings plan income and training allowances). Registered retirement savings plan (RRSP) income is also included. Starting in 1999, only RRSP income of people aged 65 or older is included in the statistical series on off-farm family income. Starting in 2000, this change is also reflected in the off-farm operator income series.

In this publication, total income (farm and off-farm income) for operators applies to both unincorporated and incorporated farm operators. Total income for farms families applies to families operating a single unincorporated farm.

**Operating expenses:** The business costs incurred by a farm operation in the production of agricultural commodities. Inter-farm purchases are included in these costs but capital cost allowance is excluded. Some expense items are reported at net cost (for example, property taxes, interest, and fuel are net of rebates that were applied to the farming operation). For purposes of statistical tabulations, the operating expenses are broken down into the following categories:

- **fertilizer and lime:** all expenses for fertilizer and lime.
- **pesticides:** farm expenditures for herbicides, pesticides, insecticides and fungicides or any other type of chemical such as sprays or dusts applied to crops or animals.
- **seed and plants:** expenses for seeds and plants (including ornamental plants, rooted cuttings and bulbs).
- **other crop expenses:** expenses related to “crop supplies” plus those related to containers, bags, twine, baling wire and to all types of materials used to package, contain or ship farm produce or products. Irrigation expenses (any expense directly associated with irrigation on the farm including water rights) are also included.
- **total crop expenses:** sum of above expenses for fertilizer and lime, pesticides, seed and plants, and other crop expenses.
  - **cattle purchases:** purchases of cattle, feeders, stockers, dairy or beef cows, bulls and calves.

- **hog purchases:** purchases of hogs, boars, sows, gilts and weaner pigs.
- **poultry and egg purchases:** purchases of chicks, pullets, broilers, layer hens, ducks, geese, turkeys, and other fowl.
- **other livestock purchases:** purchases of horses, ponies, minks, foxes, rabbits, ostriches and bees (or colonies). Purchases of sheep, lambs and goats are also included.
- **feed, supplements, straw and bedding:** expenses for hay, straw and feed grains. Also includes supplements such as salts, minerals, vitamins, concentrates and milk replacer; and bedding items such as shavings, chips and sawdust.
- **veterinary fees, medicine and breeding fees:** expenses related to veterinary fees and medicine, breeding fees, stud service, semen, embryo transplants, disease testing, neutering or spaying.
- **other livestock expenses:** expenses related to dairy or livestock supplies plus Dairy Herd Improvement Association (DHIA) expenses and animal grading expenses.
- **total livestock expenses:** sum of all the previous livestock expenses.
  - **small tools:** expenses for small tools, hardware, etc.
  - **net fuel expenses, machinery, truck and auto:** fuel expenses (gasoline, oil, diesel) for machinery and trucks, net of fuel tax rebates; and fuel expenses for auto net of personal portion.
  - **repairs, licenses and insurance:** repairs, licenses and insurance expenses for machinery, truck and auto net of personal portion.
- **total machinery expenses:** sum of above expenses for small tools, net fuel and repairs, licenses and insurance.
  - **salaries:** wages and salaries paid to hired help (including board) and family members plus any employer's contributions for Worker's compensation, Employment Insurance, Canada or Quebec Pension Plan. For unincorporated sector, this component is net of wages and salaries paid to self or partners.
  - **rent:** rental of land, buildings and pastures to earn farming income. Quota rental costs are included.

- **insurance:** insurance expenses for farm buildings, crops and livestock.
- **utilities:** telephone and net electricity expenses for farm business only, and expenses incurred for natural gas, oil and coal to heat farm buildings. Also includes fuel for curing tobacco, crop drying, or for greenhouses.
- **custom work and machine rental:** expenses for rental or leasing of farm machinery, slaughtering, butchering, harvesting, combining, crop spraying, seed cleaning, soil testing, animal boarding, etc.
- **net interest expenses:** interest on money borrowed to earn farming income, for example, interest charges on real estate mortgages and loans to buy farm machinery and equipment, net of interest rebates.
- **net property taxes:** business proportion of property taxes for farm house and other farm properties (agricultural land and buildings), net of property tax or land rebates.
- **building and fence repairs:** all costs associated with repair and maintenance of farm buildings and fences. However, does not include expenses associated with capital improvements (such as renovations, alterations or new building construction).
- **marketing expenses:** expenses for freight and trucking, selling costs (road side stands, commissions, auctioneering charges, etc.) and marketing board fees (for example: Milk Marketing Board, Egg Marketing Board, also dairy levies, milk quota or quota penalties).
- **miscellaneous expenses:** expenses for sand, soil and gravel, farm supplies, accounting or legal fees (including administration fee paid for a Net Income Stabilization Account), advertising and office expenses, membership and subscription fees, plus other miscellaneous farm expenses. These expenses are net of cost of saleable products consumed and personal or non-business expenses.
- **total general expenses:** sum of the expenses for salaries, rent, insurance, utilities, custom work and machine rental, net interest expenses, net property taxes, building and fence repairs, marketing expenses and miscellaneous expenses.
- **Total operating expenses:** sum of total crop expenses, total livestock expenses, total machinery expenses and total general expenses.

**Operating margin:** The ratio of net operating income to operating revenues, measured in cents per dollar of revenue. It is a measure of profitability and the rate of return to farm capital, labour and management.

**Operating revenues:** Agricultural sales and program payments and insurance proceeds as well as custom work and machine rental, rental income and miscellaneous revenues. Inter-farm sales are included in the estimates. Some revenue items are net of payments made (for example, cash advances are net of cash advances repayment). For purposes of statistical tabulations, the operating revenues are broken down into the following categories:

- **grains and oilseeds:** sum of the revenues from all wheat, oats, barley, canola (rapeseed), soybeans, grain corn and seed corn, other and non-specified small grains, and other and non-specified grains and oilseeds (including rye, flaxseed, dry field peas and beans).
- **potatoes:** revenues from table potatoes, seed and processing potatoes.
- **fruits:** revenues from all fruits.
- **vegetables:** revenues from vegetables (except potatoes), excluding revenues from greenhouse vegetables.
- **tobacco:** revenues from flue-cured, leaf and dark tobacco.
- **greenhouse, nursery and floriculture products:** revenues from ornamental plants, ornamental shrubs and trees, cut and field-grown flowers, rooted cuttings, seeds and bulbs, and sod and turf. Also includes revenues from mushrooms, greenhouse vegetables and Christmas trees.
- **forage crops:** revenues from hay, forage seed, alfalfa, clover and clover seed, alsike clover, timothy and fescue, and grass seed.
- **other crops:** revenues from ginseng, sugar beets, hops, mangels, turnips (for livestock feed), and other 'miscellaneous' crops not included in the previous categories. Also included are revenues from maple products such as maple syrup, maple sugar, or maple taffy. (For the purpose of statistical tabulations related to the degree of specialization in section 3, the item '*other crops*', which could be listed as a secondary commodity, also includes the above-mentioned items *tobacco* and *forage crops*).

- **total crop revenues:** sum of all the crop revenues.
    - **cattle:** revenues from the sale of steers (feeders and stockers), heifers, cows (dairy and beef), calves and bulls. Prior to 1996, this item included also artificial insemination, semen and stud service, and prior to 1997, it included also embryo transplants.
    - **hogs:** revenues from the sale of hogs, weaner pigs, gilts, feeders, sows, stags, boars, and pigs.
    - **poultry and eggs:** revenues from the sale of eggs, chickens, pullets, hens, cockerels, capons, commercial broilers and roasters. Also included are revenues from the sale of turkeys, geese, ducks and other fowl and since 1996, revenues from the sale of chicks from hatcheries and hatching eggs.
    - **dairy products and subsidies:** revenues for milk and cream for both fluid and industrial milk purposes, plus dairy subsidies.
    - **other livestock and products:** revenues from the sale of sheep, lambs and goats, wool and goat's milk, bees, honey, and beeswax, other animals such as horses, ponies and dogs, furs, and pregnant mare's urine. Since 1996, this item includes also aquaculture, artificial insemination, semen, and stud service, and since 1997, embryo transplants.
  - **total livestock and product revenues:** sum of all of the previous livestock and product revenues.
  - **program payments and insurance proceeds:** income from the following six sources:
    - provincial stabilization programs
    - federal and provincial disaster assistance programs such as the Agricultural Income Disaster Assistance (AIDA) Program in Saskatchewan, Manitoba, Nova Scotia and Newfoundland and Labrador; the Agricultural Income Disaster Assistance (AIDA) Program in New Brunswick; the Whole Farm Insurance Pilot (WFIP) Program in British Columbia; the Farm Income Disaster Program (FIDP) in Alberta; the Ontario Whole Farm Relief Program (OWFRP); the 'Aide en cas de catastrophe liée au revenu agricole (ACRA)' in Quebec; and the Agricultural Disaster Insurance Program (ADIP) in Prince Edward Island
    - Gross Revenue Insurance Program (GRIP), now terminated
    - government payments and other subsidies (such as hog incentive programs, acreage payments, assistance for clearing land and government grants)
  - aggregate amounts reported for subsidies, patronage dividends and reimbursements
  - insurance proceeds from programs (private and government) for crops and livestock due to adverse weather conditions, disease or other reasons
- Dairy subsidies are not included in program payments nor are NISA withdrawals for unincorporated farms. NISA withdrawals are included for incorporated farms.
- **custom work and machine rental:** revenues from custom work, contract work, machinery leasing or rental, custom trucking, harvesting, crop dusting or spraying, seeding, etc.
  - **rental income:** revenues from quota rental (such as milk or tobacco quota), the rental of land and/or buildings, and other rental income (such as the surface rental of oil or natural gas properties, right-of-way or road rent).
  - **miscellaneous revenues:** includes cash advances net of cash advances repayment, patronage dividends (such as dividends from grain pools and payments from co-operatives, co-op proceeds), quota or levy refunds, revenues from the sale of sand and gravel, Goods and Services Tax/Harmonized Sales Tax (GST/HST) input tax credit, GST transitional credit (in 1991), GST federal sales tax inventory rebate (in 1991), and other farm income. Also included are revenues from the sale of logs, trees, wooden fence posts or any related forest products, such as chips or slab wood, net of logging expenses. This item is relatively more important in the Prairie provinces due, partly, to the Canadian Wheat Board's advances on producers' deliveries.
- **total other revenues:** sum of revenues for custom work and machine rental, rental income, and miscellaneous revenues.
  - **total operating revenues:** sum of all of the commodity revenues and payments.
- Profitability ratios:** The profitability ratios measure farm's over-all effectiveness as shown by the returns generated on sales and investments. They include:
- **Operating profit margin:** the ratio of net operating income to operating revenues, measured in percentage. It is a measure of profitability and the rate of return to farm capital, labour and management. This ratio is calculated by dividing the net operating income by the total operating revenues.

- **Operating profit margin (excluding interest expenses):** this ratio is calculated by dividing the net operating income before interest expenses by the total operating revenues.

**Quartile (boundary):** Any of the three values that divide the units of a frequency distribution into four classes each containing the fourth (25%) of the total number of units such that the values (for example: operating profit margin) corresponding to the units in one class are less than the first quartile, those in a second class are greater than the first quartile and less than the second quartile, and so on throughout.

**Quintile:** Quintile boundaries, which are four, are defined in a similar way as quartile boundaries except that the frequency distribution is divided into five classes each containing the fifth (20%) of the total number of units. Quintile can also refer to each of the five classes that were created.

**Revenue class:** The classification of farms based on total operating revenues.

**Solvency ratios:** The solvency ratios evaluate farm's debts as a ratio of amounts invested by owners. They include:

- **Interest coverage:** the number of times a firm can meet the interest payments of its creditors. The greater the coverage, the greater the margin of safety. This ratio is calculated by dividing the net operating income before interest expenses by the amount of interest paid.

**Total agricultural sales:** Total crop revenues plus total livestock and product revenues (used in the calculation of the degree of specialization).

**Total income of family:** The total income of each taxfiling member of the family. It is the sum of the net operating income and the off-farm income of a family involved in a single, unincorporated farm.

**Total income of operator:** The sum of the net operating income and off-farm income of incorporated or unincorporated farmers involved in one or more farm operations.

**Unincorporated sector:** Individual taxfilers who reported positive gross farm income or non-zero net farm income on their CCRA T1 General – Income Tax and Benefit Return. Those taxfilers who are considered non-farmers for our purposes are excluded. For purposes of statistical tabulations, unincorporated farms with total operating revenues below \$10,000 are also excluded.

## Appendix I

### List of Farm Types Available in the Taxation Data Program and Concordance between NAICS 2002 and 1980 SIC-E

Codes Available	NAICS	Description	80 SIC	Description	Explanatory notes
✓	111	<b>Crop production</b>			
✓	1111	<b>Oilseed and grain farming</b>			
✓	111110	Soybean farming	A0133*	Oilseed farms (except corn)	Soybean, farming
✓	111120	Oilseed (except soybean) farming	A0133*	Oilseed farms (except corn)	All except soybean, farming
✓	111130	Dry pea and bean farming	A0135*	Forage, seed and hay farms	Faba beans, growing for forage***
			A0136	Dry field pea and bean farms	
✓	111140	Wheat farming	A0131	Wheat farms	
✓	111150	Corn farming	A0134	Grain corn farms	
			A0135*	Forage, seed and hay farms	Fodder corn, farming***
	111160	Rice farming	A0132*	Small-grain farms (except wheat)	Rice, farming
✓	111190	Other grain farming	A0132*	Small-grain farms (except wheat)	Small-grains n.e.c., farming
			A0135*	Forage, seed and hay farms	Oats, growing for fodder***
			A0141*	Field crop combination farms	Combination of grains and oilseeds, farming
✓	1112	Vegetable and melon farming			
✓	111211	<b>Potato farming</b>	A0138	Potato farms	
✓	111219	<b>Other vegetable (except potato) and melon farming</b>	A0139*	Other field crop farms	Root crops (e.g., turnips) for livestock feed, growing***
			A0151*	Fruit farms	Melon, farming***
			A0152	Other vegetable farms	
			A0162*	Greenhouse products	Vegetable bedding plants, growing***
✓	1113	<b>Fruit and tree nut farming</b>			
	111310	Orange groves	A0151*	Fruit farms	Oranges, growing
	111320	Citrus (except orange) groves	A0151*	Fruit farms	Citrus fruit (except oranges), growing
	111330	Non-citrus fruit and tree nut farming	A0151*	Fruit farms	Non-citrus fruit and tree nuts, growing***
✓	1114	<b>Greenhouse, nursery and floriculture production</b>			
✓	111411	Mushroom production	A0161	Mushrooms	
✓	1114A**	Nursery, floriculture and other greenhouse production			
	111419	Other food crops grown under cover	A0162*	Greenhouse products	Greenhouse-grown food crops***
	111421	Nursery and tree production	A0163*	Nursery products	All except flowers and flower seeds, growing***
			A0169*	Other horticultural specialties	Christmas trees, growing
	111422	Floriculture production	A0162*	Greenhouse products	Greenhouse-grown floral products***
			A0163*	Nursery products	Flowers and flower seeds, growing***
✓	1119	<b>Other crop farming</b>			
✓	111910	Tobacco farming	A0137	Tobacco farms	
✓	111920	Cotton farming	A0139*	Other field crop farms	Cotton, farming
✓	111930	Sugar cane farming	A0139*	Other field crop farms	Sugar cane, farming
✓	111940	Hay farming	A0135*	Forage, seed and hay farms	Hay, farming***
✓	111993	Fruit and vegetable combination farming	A0159	Fruit and vegetable combination farms	
✓	111999	All other miscellaneous crop farming	A0135*	Forage, seed and hay farms	Grass seed, growing***
			A0139*	Other field crop farms	Sugar beets, hops, mangels and other misc. field crops, farming
			A0141*	Field crop combination farms	Field crop comb. (except grains and oilseeds), farming
			A0169*	Other horticultural specialties	All except Christmas trees, growing
			A0171*	Livestock, field crop and horticultural combination farms	Livestock and crop combination farming, primarily crop

\* Includes only the farming type specified in the explanatory notes.

\*\* Farm types created by the Agriculture Division of Statistics Canada for the purpose of statistical tabulations and to address the problems faced by the Taxation Data Program in absence of detailed information on tax returns.

\*\*\* Refer to [Appendix IV](#) on [Impact on Farm Type Classification](#).

## Appendix I

### List of Farm Types Available in the Taxation Data Program and Concordance between NAICS 2002 and 1980 SIC-E

Codes Available	NAICS	Description	80 SIC	Description	Explanatory notes
✓	112	<b>Animal production</b>			
✓	1121	Cattle ranching and farming			
✓	112110	<b>Beef cattle ranching and farming, including feedlots</b>	A0112	Cattle farms	
✓	112120	<b>Dairy cattle and milk production</b>	A0111	Dairy farms	
✓	1122	Hog and pig farming			
✓	112210	<b>Hog and pig farming</b>	A0113	Hog farms	
✓	1123	<b>Poultry and egg production</b>			
✓	112310	Chicken egg production	A0114*	Poultry and egg farms	Chicken egg production
✓	1123A**	Broiler, turkey and all other poultry production			
	112320	Broiler and other meat-type chicken production	A0114*	Poultry and egg farms	Meat-type chicken production
	112330	Turkey production	A0114*	Poultry and egg farms	Turkey production
	112391	Combination poultry and egg production	A0114*	Poultry and egg farms	Poultry and egg combination
			A0129*	<i>Other animal specialty farms n.e.c.</i>	<i>Exotic poultry combination, farming***</i>
	112399	All other poultry production	A0114*	Poultry and egg farms	Ducks and geese, farming
			A0129*	<i>Other animal specialty farms n.e.c.</i>	<i>Exotic poultry, farming***</i>
	112340	Poultry hatcheries	A0213*	Poultry services	Poultry hatchery services
✓	112A**	<b>Other animal production</b>			
✓	1124	Sheep and goat farming			
	112410	Sheep farming	A0115*	Sheep and goat farms	Sheep, farming
	112420	Goat farming	A0115*	Sheep and goat farms	Goat, farming
	1125	Animal aquaculture			
	112510	Animal aquaculture	B0311*	Salt water fishing industry	Salt water aquaculture
			B0312*	Inland fishing industry	Inland aquaculture
			B0321*	Services incidental to fishing	Fish hatchery, operating
✓	1129	Other animal production			
✓	112910	Apiculture	A0121	Honey and other apiary product farms	
✓	112930	Fur-bearing animal and rabbit production	A0123	Furs and skins, ranch	
✓	1129A**	Horse and all other animal production			
	112920	Horse and other equine production	A0122	Horse and other equine farms	
	112999	All other miscellaneous animal production	A0129*	Other animal specialty farms n.e.c.	All except poultry, farming***
✓	112991	Animal combination farming	A0119	Livestock combination farms	
			A0171*	Livestock, field crop and horticultural combination farms	Livestock and crop combination farming, primarily livestock

\* Includes only the farming type specified in the explanatory notes.

\*\* Farm types created by the Agriculture Division of Statistics Canada for the purpose of statistical tabulations and to address the problems faced by the Taxation Data Program in absence of detailed information on tax returns.

\*\*\* Refer to [Appendix IV on Impact on Farm Type Classification](#).

Not included in TDP estimates. Poultry hatcheries will be included starting with reference year 2001.



## Appendix II

### Concordance between 1980 SIC-E and NAICS 2002

80 SIC	Description	NAICS	Description	Explanatory notes
A0111	Dairy farms	112120	Dairy cattle and milk production	
A0112	Cattle farms	112110	Beef cattle ranching and farming, including feedlots	
A0113	Hog farms	112210	Hog and pig farming	
A0114	Poultry and egg farms	112310	Chicken egg production	
		112320	Broiler and other meat-type chicken production	
		112330	Turkey production	
		112391*	Combination poultry and egg production	Poultry and egg combination
		112399*	All other poultry production	Ducks and geese, farming
A0115	Sheep and goat farms	112410	Sheep farming	
		112420	Goat farming	
A0119	Livestock combination farms	112991*	Animal combination farming	Animal specialty, combination farming
A0121	Honey and other apiary product farms	112910	Apiculture	
A0122	Horse and other equine farms	112920	Horse and other equine production	
A0123	Furs and skins, ranch	112930	Fur-bearing animal and rabbit production	
A0129	Other animal specialty farms n.e.c.	112391*	Combination poultry and egg production	Exotic poultry combination, farming
		112399*	All other poultry production	Exotic poultry, farming
		112999	All other miscellaneous animal production	
A0131	Wheat farms	111140	Wheat farming	
A0132	Small-grain farms (except wheat)	111160	Rice farming	
		111190*	Other grain farming	Small-grains n.e.c., farming
A0133	Oilseed farms (except corn)	111110	Soybean farming	
		111120	Oilseed (except soybean) farming	
A0134	Grain corn farms	111150*	Corn farming	Grain corn, farming
A0135	Forage, seed and hay farms	111130*	Dry pea and bean farming	Faba beans, growing for forage
		111150*	Corn farming	Fodder corn, farming
		111190*	Other grain farming	Oats, growing for fodder
		111940	Hay farming	
		111999*	All other miscellaneous crop farming	Grass seed, growing
A0136	Dry field pea and bean farms	111130*	Dry pea and bean farming	All except faba beans, growing for forage
A0137	Tobacco farms	111910	Tobacco farming	
A0138	Potato farms	111211	Potato farming	
A0139	Other field crop farms	111219*	Other vegetable (except potato) and melon farming	Turnips for livestock feed, growing
		111920*	Cotton farming	
		111930	Sugar cane farming	
		111999*	All other miscellaneous crop farming	Sugar beets, hops, mangels and other miscellaneous field crops, farming
A0141	Field crop combination farms	111190*	Other grain farming	Combination of grains and oilseeds, farming
		111999*	All other miscellaneous crop farming	Field crop combinations (except grains and oilseeds), farming
A0151	Fruit farms	111219*	Other vegetable (except potato) and melon farming	Melon, farming
		111310	Orange groves	
		111320	Citrus (except orange) groves	
		111330	Non-citrus fruit and tree nut farming	
A0152	Other vegetable farms	111219*	Other vegetable (except potato) and melon farming	All except turnips for livestock feed, melons, vegetable bedding plants, growing
A0159	Fruit and vegetable combination farms	111993	Fruit and vegetable combination farming	
A0161	Mushrooms	111411	Mushroom production	
A0162	Greenhouse products	111219*	Other vegetable (except potato) and melon farming	Vegetable bedding plants, growing
		111419	Other food crops grown under cover	
		111422*	Floriculture production	Greenhouse-grown floral products
A0163	Nursery products	111421*	Nursery and tree production	All except Christmas trees, growing
		111422*	Floriculture production	Flowers and flower seeds, growing
A0169	Other horticultural specialties	111421*	Nursery and tree production	Christmas trees, growing
		111999*	All other miscellaneous crop farming	Maple syrup operation; chicory, ginseng, peppermint, growing
A0171	Livestock, field crop and horticultural combination farms	111999*	All other miscellaneous crop farming	Livestock and crop combination farming, primarily crop
		112991*	Animal combination farming	Livestock and crop combination farming, primarily livestock

\* Includes only the farming type specified in the explanatory notes.

## Appendix III

In 1998, Agriculture and Agri-Food Canada (AAFC) developed a farm typology<sup>1</sup>, which categorizes farms into more homogeneous groups than classification based on their size, their contribution to total agricultural production, or national net farm operating income. The definitions have evolved over the past few years. The AAFC's farm typology is similar in many respects to the typology developed by the Economic Research Service (ERS)<sup>2</sup>, U.S. Department of Agriculture, to monitor the diverse needs of small farm businesses in the United States. Factors such as age, income, business intentions and revenue class have been used to categorize farm operators and farm families into distinct groups.

The AAFC typology classifies farms into more homogeneous groups based on five factors:

- age (retirement farms)
- dependence on off-farm income (lifestyle farms)
- total family income (low-income farms)
- revenue class
- organizational structure (non-family farms)

Originally, the AAFC typology was developed to better target the needs of individual farms and farm families using the Farm Financial Survey (FFS). This typology has been slightly modified and adapted to the Taxation Data Program (TDP) — farm family series.<sup>3</sup>

<sup>1</sup> Discussion of the AAFC farm typology can be found in the brochure *Characteristics of Canada's Diverse Farm Sector*, January 2002. This brochure presents the differences among farm typology groups using data from the 2000 Farm Financial Survey.

<sup>2</sup> Discussion of the ERS farm typology can be found in the brochure *America's Diverse Family Farms — Assorted Sizes, Types and Situations*, ERS Agriculture Information Bulletin No. 769, May 2001.

<sup>3</sup> The main differences between the two data sources are the following:

- The TDP includes only families operating a single unincorporated family farm while FFS includes families involved in unincorporated and incorporated family farms.
- The FFS includes information on non-family farm operations (Hutterite colonies and other communal operations, non-family corporations and co-operatives) while the TDP does not include them.
- The low-income cutoff used in the “low-income farms” group varies between data sources. The TDP defines the low-income farms based on the low-income cutoff (LICO) for a family of four living in rural Canada while the FFS defines the low-income farms based on the LICO with an adjustment for capital cost allowance.
- The FFS “retirement farms” group excludes family farms with younger family members involved in the day-to-day operation of the farm — in order to better define farms, which may be sold in the near future to non-family members. The TDP “pension farms” group does not distinguish whether children are involved.

The typology definitions used for the TDP — farm family series — are presented hereunder.

### Typology Definitions

Farms and farm families were sorted into seven categories based on age of operator, dependence on farm revenues and income level. The following describes in detail the characteristics of each type.

#### Non-Business-Focused Farms

*Pension (family) farms* are farms in which the oldest operator is 65 years of age and older or is aged 60 to 64 and receiving pension income. This group represents farmers, approaching or in retirement, who may be downsizing or will be in the process of selling off or transferring the farm to their children in the next few years. It is expected that these farmers would not readily adopt new technology at this stage in their life cycle. Therefore, by identifying these farmers, it would be easier to determine the impact of a policy encouraging the adoption of new technology on other types of farms.

*Lifestyle (family) farms* are farms that are not operated by full-time farmers. They are defined as farms with gross farm revenues between \$10,000 and \$49,999 that are operated by families with off-farm income equal to or greater than \$50,000, and that do not fall into the pension category. Generally, these families rely almost exclusively on off-farm employment for their main source of income, and operate a farm for reasons of “lifestyle” choice or perhaps tax purposes. These farms do not report significant net farm operating income.

*Low-income (family) farms* are farms with gross farm revenues between \$10,000 and \$99,999 that are operated by families with a total family income<sup>4</sup> below the low-income cutoff<sup>5</sup>. They do not fall into either the pension or lifestyle categories. This group represents farms or farm families that are struggling financially. Similar to the previous group, these families rely almost exclusively on off-farm employment for their main source of income. These farms are unable to reach economies of size or scale, resulting in low or negative margins.

#### Business-Focused Farms

*Small and medium (family) farms* are viable small- to medium-size farms that may expand over time. Small farms are those

<sup>4</sup> Total family income is the sum of net farm operating income as reported for tax purposes (i.e. taking into account inventory adjustments, capital cost allowance, etc.) and off-farm income.

<sup>5</sup> Statistics Canada defines the low-income group based on the low-income cutoff for a family of four living in rural Canada. In 1999, this value was \$23,260.

farms with gross farm revenues between \$10,000 and \$49,999 and medium farms with gross farm revenues between \$50,000 and \$99,999. These two categories do not fall into any of the previous categories. Due to the small size of their operations, these families rely heavily on off-farm income; however, these farms tend to have higher operating margins than other farms in their size category.

*Large (family) farms* are defined as farms with gross farm revenues between \$100,000 and \$499,999 that do not fall into the pension category. Farm families operating these farms generally receive more than 50% of their total family income from the farm.

*Very large (family) farms* are those farms with gross farm revenues of \$500,000 or more that do not fall into the pension category.

## Appendix IV

### Further Notes on Data Limitations

#### Impact on Farm Type Classification

In the Taxation Data Program (TDP), some farms cannot be assigned under the proper NAICS code because the information gathered from most of the data sources is not detailed enough. This results in an overestimation (or underestimation) of the number of farms for the farm types affected (and consequently, of the total operating revenues and expenses within these farm types).

- It is impossible to make a distinction between the following five farm types: Farms growing faba beans for forage, fodder corn, oats for fodder, hay and grass seed. The first three farm types, which are comprised in the industry group 1111, Oilseed and grain farming, should have been classified respectively to 111130, Dry pea and bean farming, 111150, Corn farming and 111190, Other grain farming. Hay farms and farms growing grass seed, which are included in the industry group 1119, Other crop farming, should have been classified respectively to 111940, Hay farming and 111999, All other miscellaneous crop farming. In the TDP, these five farm types are classified to 111940, Hay Farming. This results in an overestimation of the number of farms included in Other crop farming (1119) and in an underestimation of the number of farms involved in Oilseed and grain farming (1111). (Results for both farm types are presented in this publication.)
- For most data sources, taxfilers do not have to provide detailed information on fruits and vegetables when filling their tax returns. They may report their income from the sale of melons with fruits or vegetables. When detailed information is provided, melons are included with fruits in the TDP. This results in an overestimation of the number of farms classified to 1113, Fruit and tree nut farming and in an underestimation of the number of farms classified to 11219, Other vegetable (except potato) and melon farming.
- It is impossible in the TDP to make a distinction between the two following farm types: Farms growing root crops (e.g. turnips) for livestock feed and those growing sugar beets, hops, mangels and other miscellaneous field crops. Under NAICS Canada, the farms in the first group are to be included in Other vegetable (except potato) and melon farming (11219) and those in the second, in All other miscellaneous crop farming (111999). In the TDP, these farms are classified to 111999, All other miscellaneous

crop farming, resulting in an overestimation of the farms classified to 1119, Other crop farming and hence in an underestimation of the farms primarily engaged in growing vegetables (11219).

- It is also impossible to distinguish farms growing vegetable bedding plants from farms growing other food crops under cover. Under NAICS Canada, these farms are to be coded respectively to 11219, Other vegetable (except potato) and melon farming and to 11419, Other food crops grown under cover. In the TDP, these farms are classified to 114A, Nursery, floriculture and other greenhouse production. (NAICS code 114A was created by the Agriculture Division of Statistics Canada.) This results in an overestimation of the number of farms included in the industry group 114, Greenhouse, nursery and floriculture production and again, in a slight underestimation of the number of farms classified in Other vegetable (except potato) and melon farming (11219).
- In the TDP, there is only one commodity code for exotic poultry, such as emus and ostriches, and for horses, ponies, dogs, etc. All farms primarily engaged in raising animals recorded under that commodity code are included under 129A, Horse and All Animal Production. (NAICS code 129A was created by the Agriculture Division.) This results in an overestimation of the number of farms in Other Animal Production (112A) and in an underestimation of the number of farms in Poultry and Egg Production (1123). (NAICS code 112A was also created by the Agriculture Division.)
- Other farms could not be classified under the proper NAICS industry or national industry code. However, this has no impact on the types of farms presented in this publication since these farms are included in the appropriate standard farm types<sup>1</sup>. Consider the following examples. 1) Data for the different types of grains and oilseeds (wheat, oats, soybeans, etc.) are imputed to a greater extent for 1996 and beyond since the unincorporated source of electronically filed taxation data has no breakdown of grains and oilseeds available. This may result in an overestimation or underestimation of some national industries (for example Soybean farming (11110) or Wheat farming (11140)). However, this has no impact for the industry group 1111, Oilseed and grain farming. 2) Most of the data sources do not provide a breakdown between income derived from the sale of food crops grown under cover, nursery products and floriculture products. Under NAICS Canada, farms specialized in these three types of production are to be classified respectively to 11419, Other food crops grown under cover, 11421, Nursery and tree production, and

<sup>1</sup> Refer to the 11 farm types that are presented in this publication. From now on, they serve as a basis for the TDP estimates.

111422, Floriculture production. In the TDP, they are classified to 1114A, Nursery, floriculture and other greenhouse production. This has no impact for the industry group 1114, Greenhouse, nursery and floriculture production.

### Impact at the item level

The sales of some items have also been affected by the above mentioned constraints in the TDP codes. The items that are affected are summarized hereunder.

The sales of the following items are **underestimated**:

- The sales of **vegetables** are underestimated because the sales of melons are recorded under “fruits”, the sales of root crops (such as turnips) for livestock feed are recorded under “other crops”, and those of vegetable bedding plants, under “greenhouse, nursery and floriculture products”.
- The sales of faba beans for forage, fodder corn and oats for fodder are recorded under “forage crops (including seeds)” thus underestimating the item “**total grains and oilseeds**”.

- The sales of other poultry such as emus and ostrich are included with the sales of other livestock and products. Sales of **poultry and eggs** are therefore underestimated.

The sales of the following items are **overestimated**:

- The sales of faba beans for forage, fodder corn, oats for fodder are included under “forage crops (including seeds)” thus overestimating the sales of **forage crops (including seeds)**.
- The sales of melons are recorded under “**fruits**” resulting in an overestimation of these sales.
- Sales of **other livestock and products** are slightly overestimated as they encompass the sales of exotic poultry.
- The sales of **other crops** are overestimated as they include the sales of root crops (such as turnips) for livestock feed.

The sales of vegetable bedding plants are included in sales of **greenhouse, nursery and floriculture products**. These sales are consequently overestimated.