



TRADE AND INVESTMENT

CANADA–UNITED STATES

THE UNITED STATES' PROFILE

Economic Indicators

- Gross domestic product (GDP) at purchasing power parity (PPP): US\$19.4 trillion (2017)
- GDP per capita at PPP: US\$59,500 (2017)
- Population: 325.7 million (2017)
- International merchandise exports and imports: 19.9% of GDP at official exchange rates (2016)
- Canada's largest merchandise trade partner (2017)
- Canada's largest services trade partner (2016)
- Ease of Doing Business ranking: 6th among 190 countries (2017)
- World Competitiveness ranking: 2nd among 137 countries (2017)

Notable Trade and Investment Agreements between Canada and the United States

- *North American Free Trade Agreement* (1994)
- *Agreement Between the Government of Canada and the Government of the United States of America on Government Procurement* (2010)
- United States–Mexico–Canada Agreement (negotiations concluded but agreement not in force)



NOTES

The Library of Parliament's Trade and Investment series provides information on Canada's trade and investment relationship with the world and with selected countries. It also describes the trade relationship of each of Canada's 10 provinces and three territories with the world. In addition, it presents Canada's merchandise trade relationship with each of the United States' 50 states.

All figures were prepared using Statistics Canada data available in spring 2018.

To see the data tables used to generate the figures, view the HTML version of this profile at [Trade and Investment Series 2017](#).

The merchandise trade data are customs-based; the services trade data and foreign direct investment data are balance of payments-based.

Numbers in this profile have been rounded.

All dollar amounts are in Canadian dollars unless otherwise noted.

Definitions appear at the end of this profile.

The five most highly valued merchandise export and import categories have been identified based on 2017 values.

In the Economic Indicators section, data for GDP at PPP, GDP per capita at PPP, population, and international merchandise exports and imports as a share of GDP are from the World Bank's World Development Indicators database. The merchandise and services trade rankings are based on Statistics Canada data. The Ease of Doing Business ranking is from the World Bank's Doing Business project. The World Competitiveness ranking is from the World Economic Forum's Global Competitiveness Report.

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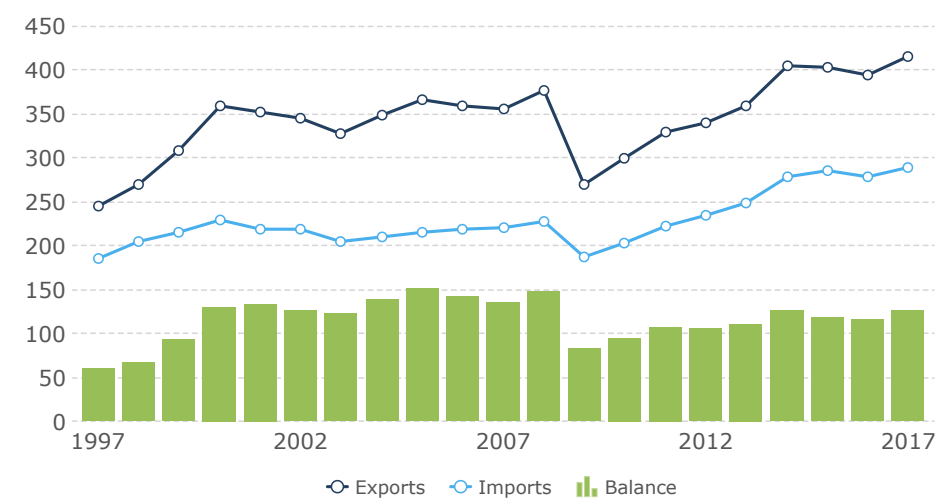
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CANADA'S MERCHANDISE TRADE WITH THE UNITED STATES

Merchandise Trade

(\$ billions)

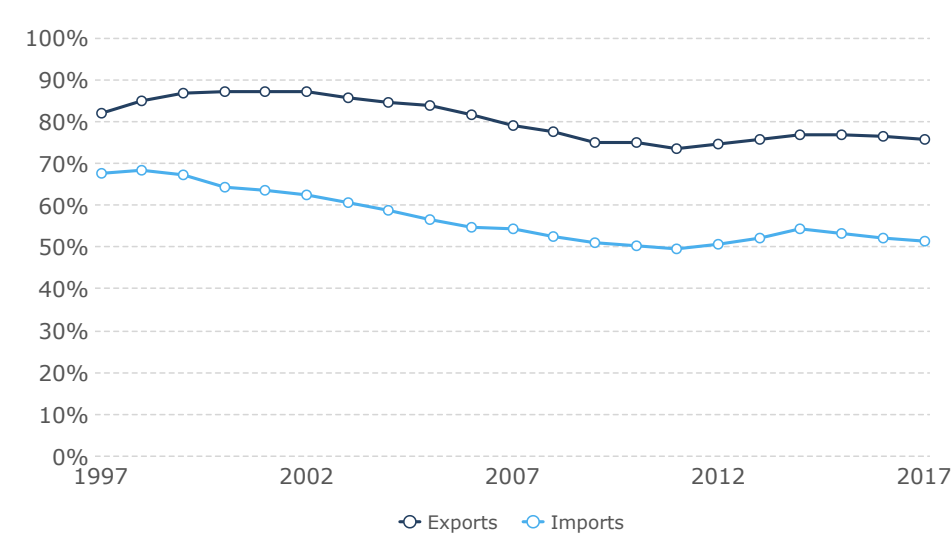


Bilateral merchandise trade in 2017: \$702.7 billion

- Exports: \$414.8 billion, a 5.1% increase from 2016
- Imports: \$288.0 billion, a 3.5% increase from 2016

Trade deficit in 2017: \$126.8 billion, an increase from \$116.2 billion in 2016

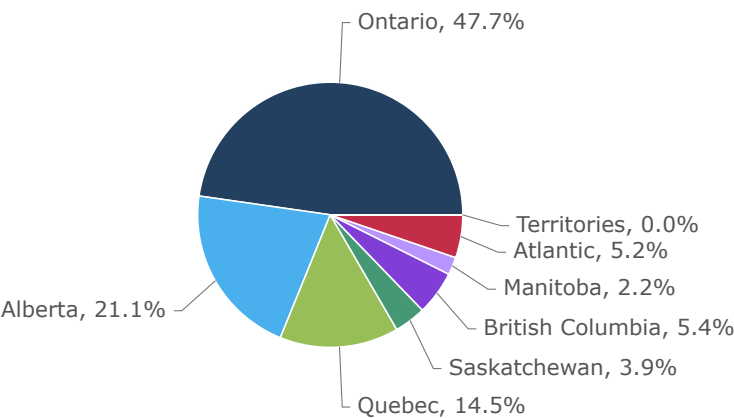
Share of the Total Value of Canadian Trade



Exports in 2017: 75.9% of the total value of Canadian exports, a decrease from 76.3% in 2016

Imports in 2017: 51.3% of the total value of Canadian imports, a decrease from 52.2% in 2016

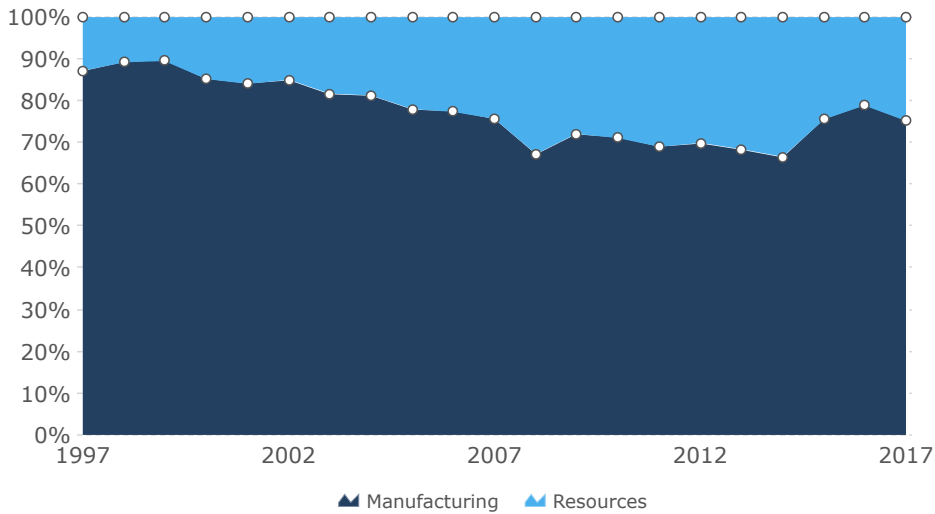
Share of Exports by Province/Territory



Highest-valued exporters in 2017:

- Ontario – \$197.9 billion, a decrease from \$206.6 billion in 2016
- Alberta – \$87.6 billion, an increase from \$68.4 billion in 2016

Share of Exports by Sector

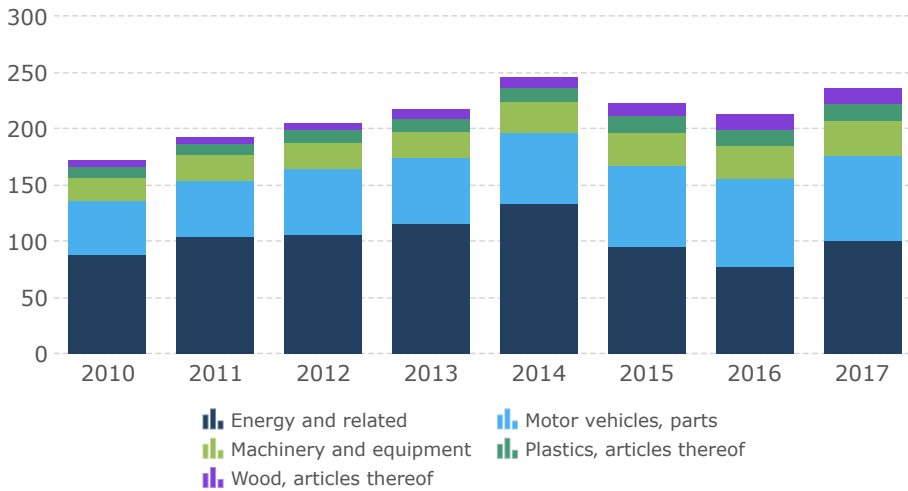


Exports in 2017:

- Resource-based goods – 25.0%, an increase from 21.3% in 2016
- Manufactured goods – 75.0%, a decrease from 78.7% in 2016

Most Highly Valued Exports by Product Category

(\$ billions)

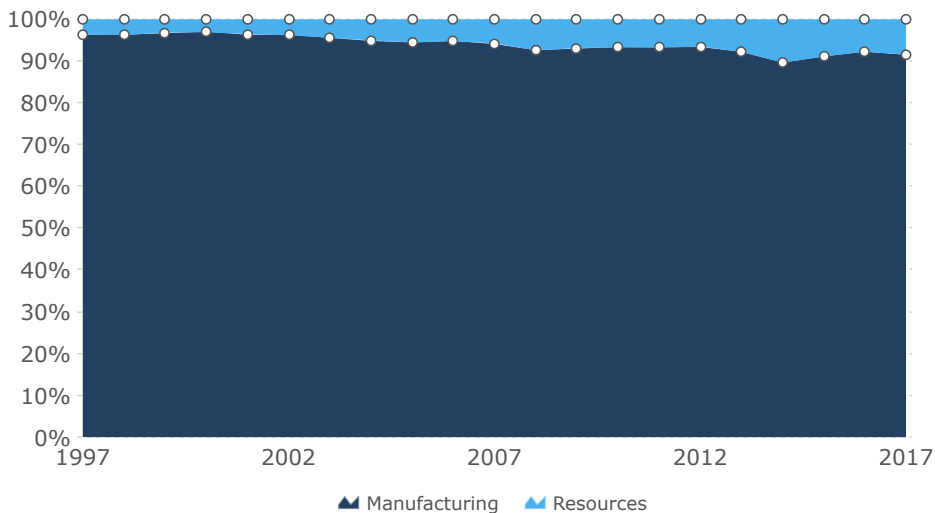


Highest-valued exports in 2017:

Crude oil and motor vehicles, together accounting for 30.5% of the total value of Canadian exports to the United States

- Crude oil: \$69.0 billion, an increase from \$51.5 billion in 2016
- Motor vehicles: \$57.3 billion, a decrease from \$61.4 billion in 2016

Share of Imports by Sector

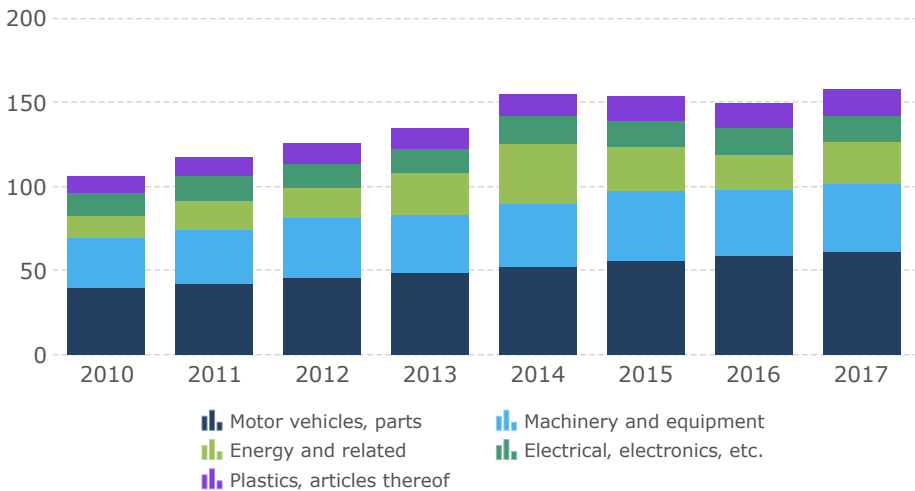


Imports in 2017:

- Resource-based goods – 8.6%, an increase from 7.9% in 2016
- Manufactured goods – 91.4%, a decrease from 92.1% in 2016

Most Highly Valued Imports by Product Category

(\$ billions)

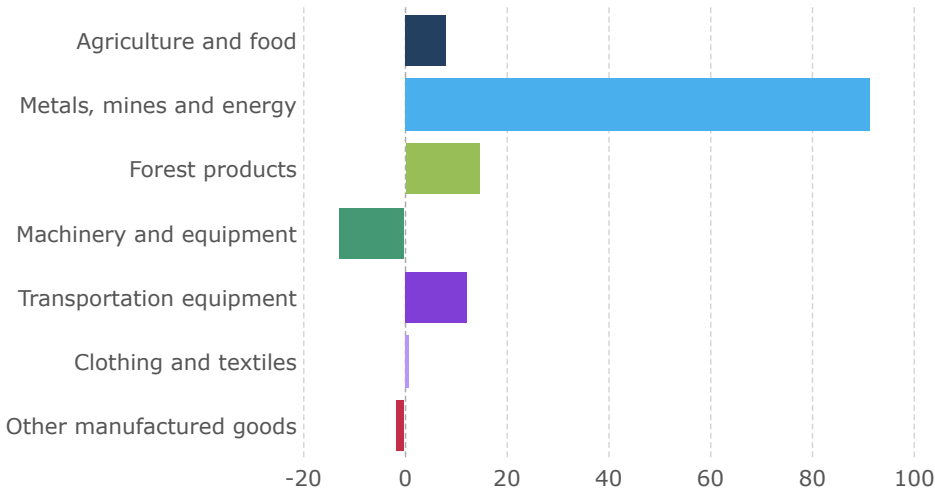


Highest-valued imports in 2017: Motor vehicles and motor vehicle parts, together accounting for 13.1% of the total value of Canadian imports from the United States

- Motor vehicles: \$18.9 billion, unchanged from 2016
- Motor vehicle parts: \$18.7 billion, a decrease from \$19.2 billion in 2016

Trade Balance by Product Category

(\$ billions)



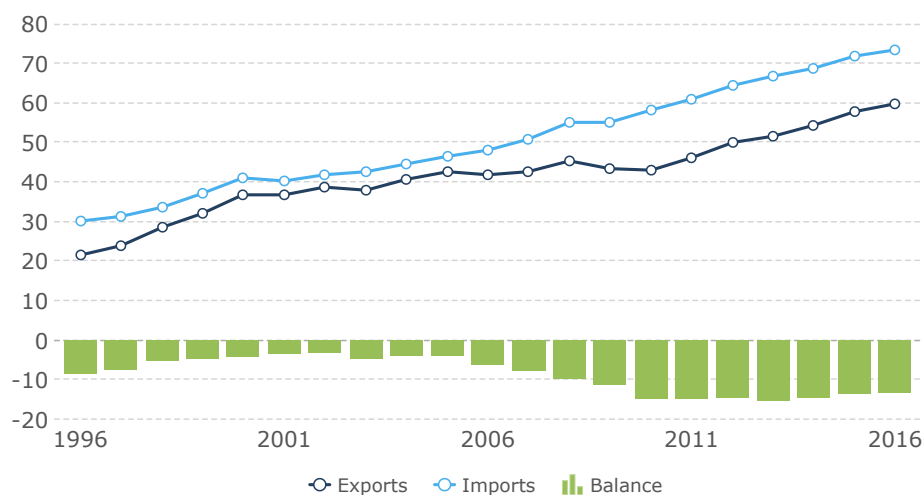
Largest merchandise trade deficit in 2017: Machinery and equipment, at \$13.2 billion

Largest merchandise trade surplus in 2017: Metals, mines and energy, at \$91.4 billion

CANADA'S SERVICES TRADE WITH THE UNITED STATES

Services Trade

(\$ billions)



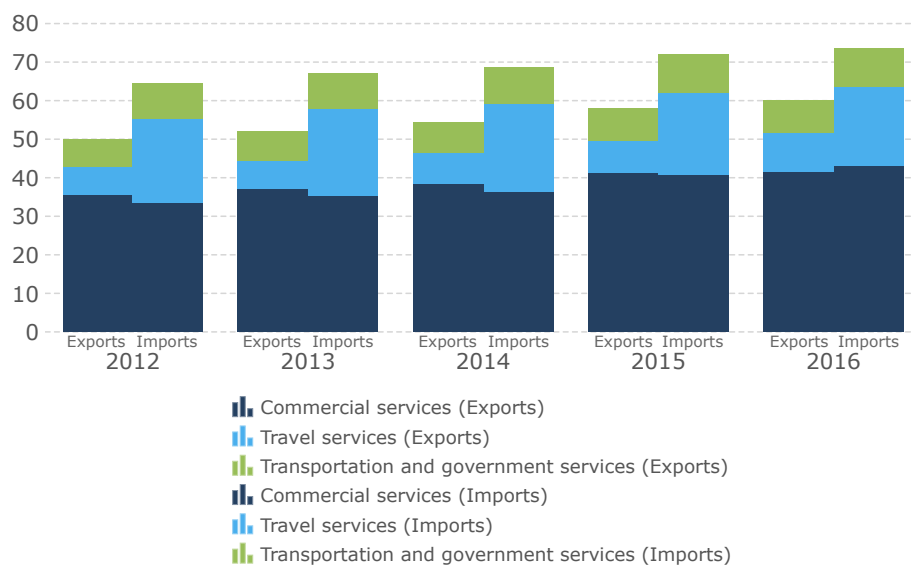
Bilateral services trade in 2016:
\$133.2 billion

- Exports: \$59.8 billion, a 3.5% increase from 2015
- Imports: \$73.4 billion, a 2.4% increase from 2015

Trade deficit in 2016: \$13.5 billion, a decrease from \$13.8 billion in 2015

Services Trade by Type

(\$ billions)



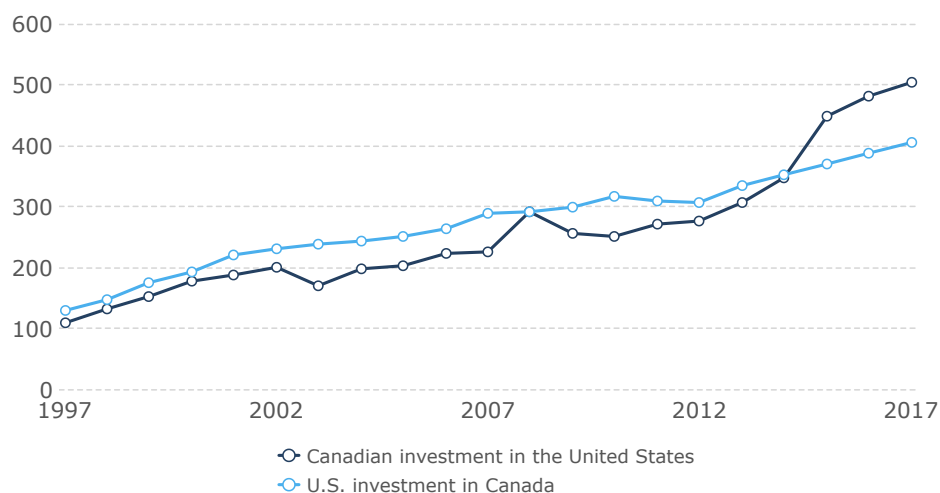
Services trade deficit in 2016: Largely due to travel services trade

- Travel services exports: \$9.6 billion
- Travel services imports: \$20.5 billion

CANADA'S FOREIGN DIRECT INVESTMENT WITH THE UNITED STATES

Stock of Foreign Direct Investment

(\$ billions)



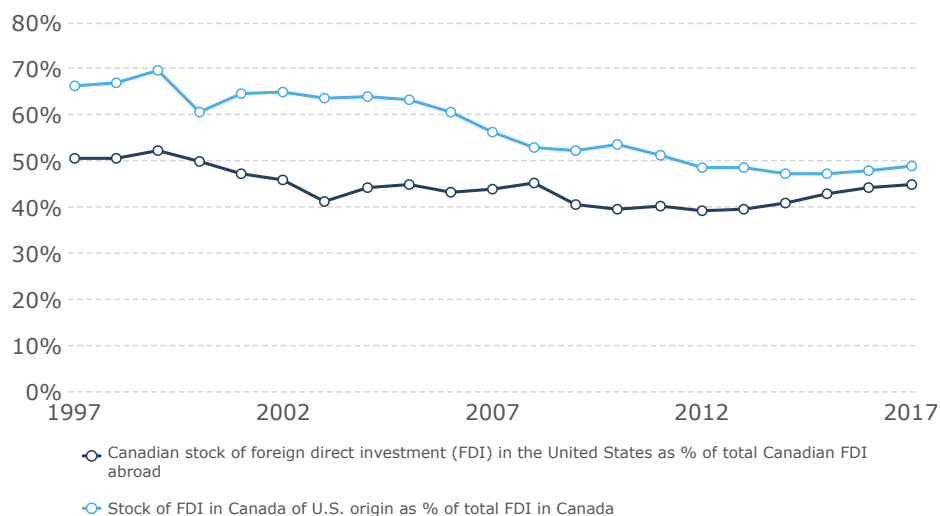
Stock of Canadian direct investment in the United States in 2017: \$504.8 billion, a 4.9% increase from 2016

The United States as a destination for Canadian foreign direct investment among the 127 countries for which data were available for 2017: First

Stock of U.S. direct investment in Canada in 2017: \$404.5 billion, a 4.2% increase from 2016

The United States as a source of foreign direct investment in Canada among the 59 countries for which data were available for 2017: First

Share of Foreign Direct Investment Stock



45.0% of Canada's foreign direct investment stock was in the United States in 2017, an increase from 44.4% in 2016

49.1% of the foreign direct investment stock in Canada was of U.S. origin in 2017, an increase from 48.0% in 2016

DEFINITIONS

Definitions Used Throughout the Series

Balance of payments–based data

Data that calculate trade flows using surveys of the international trade and investment activity of firms and other entities.

Customs-based data

Data compiled from declarations that are filed with the Canada Border Services Agency and that are used to track the flow of goods into and out of Canada, with one exception: exports to the United States. Since 1990, customs-based data on Canadian exports to the United States have been based on declarations filed with U.S. Customs and Border Protection.

Gross domestic product (GDP)

Measure of an economy's total production in a given year. As one entity's income is another entity's spending, GDP is equal to the total value of final sales or to the total value of incomes.

Manufactured goods

Finished or semi-finished products resulting from the transformation of materials and substances into new products (North American Industry Classification System, or NAICS, codes 31 to 33), and the output of establishments primarily engaged in operating electric, gas and water utilities (NAICS code 22).

Merchandise trade

Trade in physical goods, such as cars, wheat and iron ore.

Resource-based goods

Products of the agriculture, forestry, fishing and hunting sector (North American Industry Classification System, or NAICS, code 11), and of the mining, quarrying, and oil and gas extraction sector (NAICS code 21).

Services trade

Trade in travel, transportation, government and commercial services. Travel services are goods and services purchased abroad by travellers, with one exception: cross border transportation. Transportation services are the transportation of goods and cross-border travellers, and related services. Government services arise largely from official representation and military activities, and some governmental commercial activities. Commercial services are all other services, such as management, financial or engineering services; this category also includes charges for the use of intellectual property.

Trade balance

Difference between the value of exports and the value of imports. There is a trade surplus if the value of exports exceeds the value of imports. There is a trade deficit if the value of imports exceeds the value of exports.

Definitions Specific to the Profiles for Countries and Regions

Foreign direct investment (FDI)

Investment that provides an investor with ownership of at least 10% voting equity in an enterprise that is located in a country other than the investor's country of residence. The stock of FDI is the value of the accumulated equity owned by investors abroad; the stock changes from year to year based on flows of FDI.

Purchasing power parity (PPP)

Ratio of the prices in two countries for identical goods and services. It is used to adjust economic indicators to account for international price differences. With a calculation of GDP at PPP, a given good or service has the same price in each country.

Definition Specific to the Profile for Canada's Foreign Direct Investment Relationship with the World

Foreign majority-owned affiliates

Enterprises in which a foreign business owns more than 50% of voting shares.

Definitions Specific to the Profile for the European Union

EU-13

The 13 countries that joined the European Union between 2004 and 2013: Bulgaria, Croatia, Cyprus, Czechia, Estonia, Hungary, Latvia, Lithuania, Malta, Poland, Romania, Slovakia and Slovenia.

EU-15

The 15 countries that became members of the European Union before 2004: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, the Netherlands, Portugal, Spain, Sweden and the United Kingdom.

Definitions Specific to the Profiles for Provinces and Territories

Basic prices

Prices received by sellers. They exclude both taxes and subsidies on products.

Market prices

Prices paid by buyers. They include taxes net of subsidies on products.