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Report prepared by MARTIN GIROUX

for

THE CONSUMER'S ASSOCIATION OF CANADA (QUÉBEC)

on a proposition of a

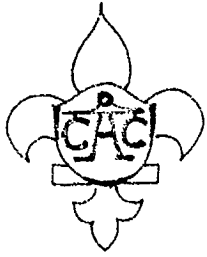
LISTING OF COSMETIC INGREDIENTS



March 1993

presented to Consumer and Corporate Affairs Canada

Report prepared by MARTIN GIROUX

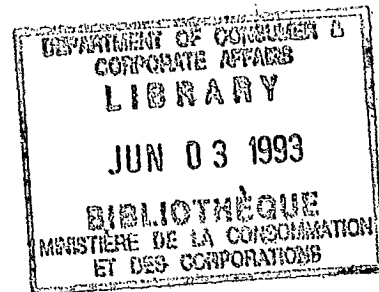


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## ACKNOWLEDGMENTS

The success of such a project can only result from the work of a great number of protagonists. Thus, it can only result in a proposition. This report is only an intermediate stage and its effectiveness can only be measured by the effect it will have on governments regarding its application.

We would like to thank **Consumer and Corporate Affairs Canada** for its financial support and for having recognized the right time to allow us to continue an unfinished business and for its confidence in its accomplishment.

We also thank the people at Health and Welfare Canada, **Planning and Resource Management Division**, who are directly involved in this project and who, in spite of their busy agenda, are always there to answer our questions and offer precious advice.

We would like to express our gratitude to all those who contributed to the credibility that this study has today. We all know the efforts that such a participation requires. The list is long, and I hope not to forget anyone. There are **dermatologists, manufacturers, pharmacists, beauticians, distributors, retailers, and specialized associations.**

We would also like to thank **Informaction Marketing Inc.** for its precious help, and the amount of work accomplished within the limits of the budget, even beyond the mandate, and especially Guy Champagne for his professional work, his constant presence of mind, and his ability to adapt to orientation changes. Sometimes, the enthusiasm and collaboration of certain "participants" acted on the ego, and Guy had the courage to finish the work. We thank **Opinion du Consommateur** for having conducted a series of interviews with consumers, turning point of this study.

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We thank all the people who helped in a way or another to make this study go a little further, particularly Anik Pelletier for the English version. The CAC-Q has always made it a priority to submit bilingual reports, so as to show its national belonging.

Once again, we would like to express our gratitude to all of those who took part in the realization of the first part of the project in 1988-89, which accounted for the basis of this project, especially Lucille Brisebois, Roger Labrie and the others.

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Finally, I want to mention my two sons, Gabriel and Thierry who, I am convinced, did not understand why their daddy did not always have time for them (even on vacation!), and would like to thank my wife for her patience, support, and encouragements.

## TABLE OF CONTENTS

	<u>PAGE</u>
Title-page	
Acknowledgements .....	i
Table of contents .....	iii
1.0 PROJECT .....	1
1.1 Introduction .....	2
1.2 Background .....	4
1.3 Present situation .....	6
2.0 OBJECTIVES OF THE STUDY .....	9
3.0 SURVEY PROCEDURE .....	14
4.0 RESULTS - STAGE 1 .....	16
4.1 Risks related to the use of cosmetics or body care products .....	17
4.2 Consultation and information .....	17
4.3 Spontaneous propositions - Listing of ingredients .....	19
4.4 Evaluation of the listings .....	19
4.5 Conclusion .....	21
5.0 RESULTS - STAGE 2: SURVEY OF THE CONSUMERS .....	24
5.1 Use of products and requests for information .....	24
5.2 Spontaneous listing .....	25
5.3 Preferred listing .....	25
5.4 Conclusion .....	26
6.0 RESULTS - STAGE 3: VALIDATION WITH THE INDUSTRY .....	27
6.1 Usefulness of the listing .....	27
6.2 Impact on operations .....	28
6.3 Other means of information .....	28
6.4 Other comments .....	29
6.5 Conclusion .....	29

7.0	DISCUSSION .....	31
7.1	Summary of the surveys .....	31
7.2	Advantages of the LCI... and the rest .....	32
7.3	The "best" LCI .....	36
7.4	How do we layout the LCI? .....	40
8.0	CONCLUSION .....	44
9.0	PROPOSITION .....	46
	Bibliography .....	47
Appendix A	Interview guide - Stage 1	
Appendix B	Questionnaire - Stage 2	
Appendix C	Main statistics tables	
Appendix D	Interview guide - Stage 3	

## **1.0 PROJECT<sup>(1)</sup>**

The CAC-Q will verify the situation concerning the listing of ingredients on cosmetics and will develop, along with the persons and groups involved, the wording of a sample label.

The CAC-Q will study the latest developments since the publication of its report in 1989, which recommended that the listing of ingredients be printed on all cosmetics. The Association will get in touch with consumers, manufacturers, governments, medias, marketing agencies, psychologists, and sociologists, by means of interviews and questionnaires, in order to gather the necessary data for the development of a sample label. The CAC-Q will test this label with the persons and groups involved, will analyze the results, make recommendations, and publish its conclusions. At every stage of this project, the CAC-Q will consult the main concerned groups.



## 1.1 INTRODUCTION

"Good news!

This year, all cosmetics manufactured for use in America will have the contents listed on the label(...)"<sup>(2)</sup>

That is what an American medical newspaper printed in 1977. Sixteen years later, Canada is still far from that reality, depriving its consumers from a source of information that could save them a lot of problems.

Yet in 1976, the Consumer's Association of Canada (CAC) had already recommended a listing like the one used in the US. It seems that the manufacturers have won the case (maybe because of the mandatory bilinguism of labels in Quebec). In 1985, it restated its position and "had to face terrible hostility"<sup>(3)</sup>, according to Mrs Lucille Brisebois.

But is a listing of cosmetic ingredients (LCI) really necessary?

In 1989, the Consumer's Association of Canada (Québec) (CAC-Q)<sup>(4)</sup> proved the necessity of a LCI and highlighted the desire expressed by dermatologists (95%) and consumers (71%) for a LCI and other informations. The consumers were even ready to pay for it (69%), eventhough they believed they should not be the ones to do so (47%). In 1990, the CAC magazine stated that the Planning and Resource Management Division had just proposed a modification that required a LCI for all cosmetics. In 1992, there is still no such LCI, eventhough the Canadian Cosmetic, Toiletry and Fragrances Association (CCTFA) recognizes the right of the consumers to have access to information on the ingredients contained in cosmetics. Will we someday have a LCI in Canada?

Wanting a LCI is one thing, developing it is another.

Since 1989, we have been proposing a research to determine the best possible listing and/or other information. In 1992, we conducted it following three stages, which we will describe in section 2.0.

At the end of this project, the CAC-Q is determined to present this report with the firm intention of seeing short-term legal action. Let's not forget that the conclusion of this report reflects the consumer's opinion, while considering the different persons and groups

involved and socio-economical and political factors; in that sense, it is a stand. Any other proposition would not be a better compromise for the consumer, although each has its own advantages.

The answers obtained from the consumers are very firm and allow us to establish a solid basis on which to rely. The results from interviews with concerned groups, on the other hand, is divided, even within a category; we believe, as explained later in the document, that our intentions could have been misinterpreted.

The following proposition will surely raise some questions concerning its application; we will try to answer these questions, at least partially, in order to indicate to the decision-makers the way to follow, while specifying the advantages and disadvantages of our choice.

### Two aspects

First, we need to distinguish the two aspects that pertain to the LCI. The health aspect is made of undesirable reactions (25% of the population)<sup>(4)</sup>: from minor irritations to systemic reactions, as much as allergies and poisoning, almost 6,000 cases in Québec in 1991, more than 80% of which involved children less than five years old<sup>(5)</sup>.

This aspect concerns dermatologists, toxicologists, and most importantly, the Planning and Resource Management Division, responsible for enforcing the rules for the manufacturing of cosmetics according to the Law on Food and Drugs. This is the aspect that will urge it to act.

But we cannot ignore another aspect, which is information, with respect to quality, effectiveness, category, etc., in order to provide a tool that will help consumers make choices (70% of the population)<sup>(4)</sup>. This aspect is not an incentive for the Planning and Resource Management Division to take action, even though it recognizes, along with the CCTFA<sup>(6)</sup>, this right of the consumer<sup>(6)</sup>. It is normal that they do so, indeed even reassuring. The American counterpart of the Planning and Resource Development Division, the Food & Drugs Agency (FDA) has the same belief. According to its director, Heinz Eiermann (1986), "a lot of products appear before the FDA now, and the ones that can cause only economic harm to the user are the lowest of our priorities"<sup>(7)</sup>. "The genesis of the initial FPLA [Fair Packaging and Labeling Act] was not a concern for the health of our patients

but a response to the consumer movement's call for information allowing value comparisons."<sup>(22)</sup>

We need to keep those two aspects, health and information, in mind; they will be essential to the understanding of the final results.

### Definitions

At this point, we would like to define the word cosmetic in order to make sure that we all are on the same wavelength. In legal terms, "a cosmetic is a product which cleanses, improves or alters the complexion, skin, hair or teeth."<sup>(18)</sup> This includes of course make-up, perfume, and also body care products, all non-medicinal, i.e. acting physically, not physiologically<sup>(19)</sup>, toothpaste being the only product on which the active ingredient must be specified. Besides, manufacturers do not always agree on the classification required. Procter & Gamble asked that their Crest toothpaste be considered as a health care product (so it would be free from taxes)<sup>(20)</sup>.

### 1.2 Background

Instead of discussing the different stages of evolution in the law and the events surrounding this evolution, we think it is useful to list them and to refer the reader to the corresponding documents in order to learn more. We will probably forget some. Our list is only partial and could eventually be completed (for example, important medical events could be added), but this list will be useful to the reader for reference purposes.

## HISTORICAL REVIEW - PARTIAL LIST

FOOD & DRUGS ACT (FDA) in the US	1906 <sup>(58)</sup>
FOOD, DRUGS & COSMETICS ACT (FDCA) in the US	1938 <sup>(58)</sup>
FAIR PACKAGING and LABELING ACT (FPLA) in the US	1976 <sup>(2)</sup> - Dec
POSITION EXPRESSED BY THE CAC	1976
Planning and Resource Management Division : confidential qualitative and quantitative mandatory declaration	1978
CANADIAN LAW ON FOOD AND DRUGS	1920 <sup>(75)</sup>
AMENDMENT in order to include cosmetics	1939 <sup>(74)</sup>
DERMATOLOGISTS ASSOCIATION OF QUEBEC AND CANADA	1986-88 <sup>(4)</sup>
CCTFA, position	1985 <sup>(62)</sup> - Nov
Planning and Resource Management Division MINUTES, asks the Minister to consider the LCI.	1988 <sup>(58)</sup> - July
FDA (US) sends a letter to 22 companies on the advertisement of anti-ageing creams	1988 <sup>(60)</sup>
CCTFA, new proposition ( 1-800)	1988 <sup>(6)</sup> - Dec
ROUND TABLE to discuss the LCI and positions of many associations	1989 <sup>(6)</sup> - Jan
CAC-Q, report on LCI to Consumer and Corporate Affairs Canada.	
It lists 36 considerations and the result of the CROP survey.	1989 <sup>(4)</sup> -March
AIA, results of their survey	1989 <sup>(63)</sup> - June
L.D.R. n° 768 on the LCI	1989 <sup>(63)</sup> - Nov
L.D.R. n° 789 on the advertisement code ( )	1991 <sup>(12)</sup> - Jan
FDA (US), letter to 20 companies on teeth-bleaching products	1991 <sup>(61)</sup> - Aug
CCTFA, new proposition in favor of a LCI	1992 <sup>(64)</sup> - Aug
CAC-Q, deposit of the LCI report	1993 - March
Planning and Resource Management Division, new law on the LCI	????

### 1.3 PRESENT SITUATION

#### Marketing

Labels on cosmetics, as well as on packages<sup>(9)</sup>, are carefully designed and tested<sup>(10)</sup>. New technologies make them more effective, attractive and colourful<sup>(11)</sup>.

Within the framework of our study, we only consider what the LCI states, not what manufacturers or marketing departments pretend their products can achieve. This will be the subject of another research<sup>(12)</sup>. We can only believe that a LCI will force manufacturers to choose their words more carefully, but the US example shows that, with their flourishing imagination, manufacturers always find other ways to promote the virtue of their products<sup>(13)</sup>.

#### Health problems

Furthermore, the LCI does not guarantee the tests made by manufacturers, for example a good toxicological evaluation of new ingredients. Isothiazolinone is a good example: the data clearly showed the sensitising potential<sup>(14)</sup>.

The CTFA is not entitled to require from cosmetic manufacturers that they indicate the health problems some of their products can cause, or even test their safeness; thus the consumer is left without any protection.<sup>(15)</sup> A possible solution would be to ask consumers to report their complaints to only one organization (as the Planning and Resource Management Division), since a complaint can take many directions and require great effort, and end somewhere, in complete oblivion (refer to progression of a complaint)<sup>(18)</sup>. Although an organization like the FDA (US) is primarily concerned with the public health, the American agency says it cannot do much about isolated allergic reactions or irritation problems. It is up to the individual to avoid the product that caused the reaction, and any other products that contain the offending ingredient [underlined by us]<sup>(23)</sup>. Of course, that is only possible with a LCI, and means that such an organization can only control ingredients that can cause epidemic problems. Figure 1 shows a positive reaction to a patch-test.

In an article published in 1987, Penny Ward Moser wrote that she always believed there was a "them" over there, probably in Washington [she is American], that made sure any product that covers the skin is risk-free. That is not the case.<sup>(17)</sup>

An acute reaction is usually caused by an infected product. Contaminated makeup is the result of either inadequate preservatives or product misuse(...). According to FDA(US) data, most cases of contamination are due to manufacturers<sup>(23)</sup>. That is why consumers should insist on getting a new non-used applicator. In 1981, a study conducted by the University of Georgia revealed that out of 1,345 testors used for eyeshadows in the Atlanta region, 67% were infected.

### Self-regulation

In the US, self-regulation has been attempted. There will always be volunteers, as well as manufacturers that will only conform when they have no other choice. Surprisingly, small companies often participate more easily than big ones<sup>(16)</sup>. 4.6 % of all registered companies (not all of them are!) fully participate (91 companies). There are approximately 18,696 expressions and 4,000 different ingredients used by nearly 2,000 manufacturers<sup>(17)</sup>. There is no reason to get carried away, but it is a start.

In 1988, we thought we had won the case of the LCI by urging companies to start the race towards the listing of ingredients on a voluntary basis, even if it was only for marketing strategy. We were told that no company would take the responsibility of adopting a LCI under any form, eventhough a regulation could force it to modify its LCI, and thus create additional costs. Nevertheless, certain companies print a LIC on their products, and there is a trend to do so<sup>(35)</sup>, but it is limited<sup>(36)</sup>. But is it the best possible list there is?

### International consultation

The European Community has brought up a list of negative products and rules such as restrictions on quantities<sup>(26,27)</sup>, which was adopted on January 15, 1980; it was ratified by the members the following years ("Prescribe Quantitive Directives", PQD)<sup>(28)</sup>. Nevertheless,

everyone asks for the LCI: the EEC legislation on the product or label (introduced in the US ten years ago)<sup>(25)</sup>. Nevertheless, there are claims for the LCI all over the world: the EEC regulation should also require from cosmetic manufacturers to declare all ingredients on the product or the label (introduced in the US ten years ago),<sup>(25)</sup> according to A. Herxheimer and A.C. de Groot (from London and the Netherlands). The latter asks for the LCI whenever he can<sup>(14,31,72)</sup>. Denmark has also been claiming it <sup>(33)</sup> since 1990, and Germany since 1991<sup>(34)</sup>. Dr Caldwell said in 1977 that the EEC committee had clearly declared many years ago that it (the LCI) seemed imminent.

The LCI exists in the US, but also in Korea to "better protect the consumers as much as to increase the confidence in Korean products"<sup>(69)</sup>, and in Australia, where it must include "the name and address of the manufacturer or the importer, the lot number, the country of origin, the expiration date, and all ingredients and warnings".<sup>(70)</sup> There is also a will to introduce a "completely new regulation on cosmetics".<sup>(71)</sup>

And for those who believe that the regulation is exaggerated, take Japan for example, where foreign cosmetics have to be licensed by the Minister (this can take up to two years), the test criterias can differ from those specified, and only a limited number of expressions can be used in advertising<sup>(29)</sup>.

Here, during the first CAC-Q study in 1988-89, we had the opportunity to take part in a day where the different associations involved the Planning and Resource Management Division and the CCTFA sat at the same table in order to exchange their views. We learned that often times, manufacturers did not have sufficient knowledge to give patients the appropriate recommendations<sup>(26, app 4B)</sup>. Furthermore, Gary Sibbald pretends that allergies to cosmetics are underestimated because patients who develop a reaction to a new product throw it away and do not use it anymore, which is confirmed by our CROP survey, which reveals that 24% of the consumers have had reactions and 38% have stopped using this type of product(!). According to Dr M. McGuigan, representative for the Canadian Association of Poison Control Centres, the informaton has to be available right away, on a 24-hour basis. He told us that 7% of the calls received concerned cosmetics. Of course, in either case, neither the consumers nor the physicians<sup>(5)</sup> could make a decision only on the basis of the LCI in the case of a poisoning.

What came out of the discussion revolved around the establishment of a centralized data bank. Dr N. Pound believed that the cosmetics list program (American) would be appropriate in spite of certain technical limits [(at that time) (today, this bank is almost 100% computerized)]. The issue of fragrances was discussed (secret). Gary Sibbald emphasized that the manufacturers could not indicate the fragrance contained in a product, because the vendors only gave them a code number; Mr Sibbald suggested that a specific number be used for each fragrance.

Following this session, the Planning and Resource Management Division issued an information letter specifying its requirements. Among others, the complete listing of cosmetic ingredients [which will allow] a fast access to the information they [the consumers] need at the time and place of the purchase. Furthermore, it was required that the ingredients be listed in decreasing order of concentration, on the external label, or if possible, on the inside. After having received comments, the Planning and Resource Management Division was supposed to publish its proposition in the Gazette officielle and put it in effect a year later. Why haven't we got this proposition yet? In fact, there were only about 15 answers from consumers and 50 from manufacturers. On another hand, there was at the time a debate on non-prescription drugs, and the Planning and Resource Management Division decided to wait for the results of this debate, and then make it its top priority. In June 1992, the CCTFA accepted to reconsider its position and announced in September its intention to meet with the Planning and Resource Management Division. The file is now back at the top of priorities, and our recommendation for the best listing for consumers and concerned groups is right on time.

## **2.0 OBJECTIVES OF THIS STUDY**

The objective of this study is to define a label (in a general sense) or a listing of ingredients that can be submitted to the authorities (industries, federal government) as the CAC's position.



More specifically, we will ask manufacturers, distributors, pharmacists, dermatologists and consumers their opinion on the following elements:

- the content of the list of ingredients;
- the presentation format;
- the layout of the list;
- a sample of the list;
- additional elements (for example, expiry date);
- the usefulness of other supports (reference guide, information or telematics support, signs, etc.);
- a preferred list.

Thus, the goal of this study is to ultimately choose a listing. Eventhough no listing has already been adopted, and opinions from all concerned groups could affect the result, we have suggested the respondents from stage 1 five sample lists. They are :

**LIST 1****AMERICAN WORDING - USUAL NAME****Shampoo**

Pyrithione Zinc  
Water  
Ammonium Laureth Sulfate  
Ammonium Lauryl Sulfate  
Glycol Distearate  
Cocamide Mea  
Fragrance  
OMOM Hydantoin  
Sodium Chloride  
Citric Acid  
Ammonium Xylene Sulfonate  
Pale Blue No 1  
Beer

**Lipstick**

Castor Oil  
Oleyl Alcohol  
Carmamba Wax  
Candegilla Wax  
Issoppopyl Myristate  
Lanolin Oil  
Ozokerite  
Bees Wax  
Cetyl Alcohol  
Cercsin  
Fragrance  
Propyl Paraben  
BHA  
Titanium Dioxide  
Aloe Vera  
Embryo Extract  
Shark Liver Oil  
Testicular Extract

**LIST 2****INGREDIENT CODES (Reference to COSMETICS INGREDIENTS HANDBOOK)****Shampoo**

3693  
3639  
0155  
0160  
1244  
0617  
FRAGRANCE  
1064  
3074  
0608  
0176  
1157  
0251

**Lipstick**

0508  
2024  
0499  
0465  
1491  
0252  
0561  
0513  
FRAGRANCE  
2856  
0298  
3504  
0071  
0076(and/or 0740, 0762,.  
0718, 0715)  
1431  
1092  
3013  
3473

### LIST 3

#### AGENT ROLES - AGENT FUNCTIONS

##### Shampoo

Antidandruff  
Solvent  
Surfactant - Cleansing Agent  
Surfactant - Cleansing Agent  
Surfactant - Emulsifying Agent  
Hair Conditioning  
Fragrance  
Preservative  
Viscosity Increasing Agent (Aqueous)  
PH Adjuster  
Anticaking  
Colorant

##### Lipstick

Skin Conditioning Agent  
Viscosity Increasing Agent  
(Non Aqueous)  
Binder  
Binder  
Skin Conditioning Agent-Emollient  
Solvent  
Emulsion Stabilizer  
Binder/Viscosity Increasing Agent  
Emulsifying Agent - Surfactant  
Emulsion Stabilizer  
Fragrance  
Preservative  
Antioxidant  
Colorant/Opacifying Agent  
Biological Additive  
Colorants  
Colorants

### LIST 4

#### CHEMICAL CLASSIFICATION

##### Shampoo

Thio Heterocyclic Organic Salts  
Incroanics  
Alkyl Ether Sulfates  
Esters  
Alkanolamides  
Fragrance  
Heterocyclic Ahides  
Inorganic Salt  
Carboxylic Acids  
Alkyl Aryl Sulfonates  
Color Additives - Certified

##### Lipstick

Fats and Oils  
Fatty Alcohols  
Waxes  
Waxes  
Esters  
Fats and Oils  
Waxes  
Waxes, biological  
Fatty Alcohols  
Waxes  
Fragrance  
Esters, Phenols  
Phenols  
Color Additive - Non Certified  
Biological Color Additives  
Color Additives - Non Certified

## LIST 5

### COMBINATIONS - SHAMPOO

1. Chemical name and function of agents

	<u>Chemical name</u>	<u>Fonction</u>
Ex.:	Pyrithione Zinc	Antidandruff
	Water	Solvent
	Ammonium Laureth Sulfate	Surfactant - Cleansing Agent
	....	....

2. Role of agents and codes

<u>Fonction</u>	<u>Code</u>
Antidandruff	3693
Solvent	3639
Surfactant Cleansing Agent	0155
....	....

3. Chemical classification and role

<u>Classification</u>	<u>Fonction</u>
Thio Heterocyclic Organic Salts	Antidandruff
Inorganics	Solvent
Alkyl Ether Sulfates	Surfactant - Cleansing Agent
....	....

4. Chemical classification, role and code

<u>Classification</u>	<u>Fonction</u>	<u>Code</u>
Thio Heterocyclic Organic Salts	Antidandruff	3693
Inorganics	Solvent	3639
Alkyl Ether Sulfates	Surfactant-Cleansing Agent	0155

Those five lists were used as a starting point. In order to add to the concreteness of the listings, we also chose two products, lipstick and shampoo. This choice was arbitrary, based on the high sales rates of these products.

### 3.0 SURVEY PROCEDURE

Information Marketing Inc. developed collecting means and analyzed the results. The surveys were conducted according to three stages in order to insure the broadest consensus possible. In every stage, we asked some questions for which the answers were already known (i.e. from dermatologists), or partially known, and allowed to determine where the LCI stands.

#### Stage 1 Survey of the specialists

A survey made by interview (in Quebec) and by questionnaire (open questions) for the other provinces gave the opportunity to raise the specialists awareness and survey them. In every province, five dermatologists and five pharmacists were contacted. Furthermore, five manufacturers (Quebec and Ontario) and five distributors (Quebec) were surveyed. They are listed in Appendix B.

The respondents were randomly chosen (except for the manufacturers). Associations and key individuals were also contacted and surveyed. They are:

- Canadian Cosmetic, Toiletry and Fragrance Association;
- Canadian Pharmaceutical Association;
- Centre Anti-Poison, Université Laval;
- Canadian Dermatology Association;
- Allergy Information Assessment;
- Association des dermatologues du Québec;
- Hôpital Sainte-Justine;
- Pharmaceutical Assessment and Cosmetics Division, Health Protection Branch.

In the latter case, we did not ask to complete the questionnaire (conflict of interests), but we wanted to make them aware of the survey.

## Stage 2 - Survey of the consumers

Two hundred cosmetics buyers were questionned in four drugstores in the Montreal region (7% margin of error, 19 times out of 20).

We validated different listing samples with these respondents and verified the need for information. This survey was conducted at the beginning of November 1992 by the specialized firm L'Opinion du Consommateur.

## Stage 3 - Validation with the specialists

After having collected the initial evaluation (stage 1) from specialists, and the needs expressed by consumers (stage 2), we submitted the results to a few manufacturers, dermatologists and pharmacists.

The objective of this stage is to have the different concerned groups agree on the best list possible and not to create any surprise at the time of the presentation of global results by CHEM-X in the final stages of validation (mainly with the industries).

#### 4.0 RESULTS - STAGE 1

In this section, we will give the results for stage 1, interviews with health professionals and professionals in the industry. Many questionnaires were sent by the local branches of the CAC. On 90 questionnaires sent out by local branches (9 provinces X 5 dermatologists x 5 pharmacists), only one was returned.

In Quebec, the collecting was easier. Five pharmacists/beauticians were met, five dermatologists interviewed, five distributors were questioned, and three manufacturers answered to our request.

We will check the results with the respondents from other provinces on the third stage.

The ultimate goal of this questionnaire is to gather recommendations from professionals on the listings to be used in the test with the consumers. Other elements appeared important: where should the listing be placed, and what other means could be developed to support professionals or customers?

Before unveiling the results, it is important to highlight some elements:

- dermatologists show more enthusiasm towards a listing; they want to go even further by indicating the % of ingredients contained;
- associations are very much in favor of centralized data banks (with the Poison Control Centre);
- manufacturers agree on the necessity of a listing, but are more skeptical about the results, some even raised the issue of the American experience (confusion on every part). Two other preoccupations emerged: the need for a cool-down period in order to sell out old packages, and the bilinguism issue.
- distributors and beauticians (in drugstores) perceive the list a little less positively. These people are the primary source of information for the customers and want to keep their position. The listing seems less necessary because they are there. For some, it is even a threat!

We will give the results in the same order used in the interview guide, that is by theme.

#### **4.1 Risks related to the use of cosmetics or beauty care products**

All agree on the fact that risks are very minimal and affect only a low percentage of the population, whether it be irritations, allergies or reactions. But the issue of these risks and the great incomfort that they can produce is also raised, among which are: severity of the reactions, duration of the allergy/reaction and consequences leading to hospitalization. Distributors and beauticians tend to be more skeptical as to the risks and consequences; dermatologists are more aware of the problems.

#### **4.2 Consultation and information**

According to the respondents, allergy sufferers seek advice before buying and using cosmetics. They consult more frequently. But, in general, consumers rarely seek advice, or do so after having used a product. Learning by trying is still the most common technique. Distributors and beauticians mention the fact that consumers seek advice at the time of purchase because they consider them as specialists.

Overall, the customer is not or very little informed and the means of getting information are almost inexistant when the purchase is made without any help (from a beautician).

Dermatologists are very little or little informed: it is difficult to get information from manufacturers (incomplete, long, etc.). But with experience, readings, congresses, magazines or newsletters (as in the United States), one can stay up to date. Of course, salespersons, distributors and beauticians think they have access to enough information, more so those who work for only one company, who gives them, or so it seems, appropriate and "complete" information.



As for the ideal means of transmitting the information on the risks, there are:

- index of products;
- ingredients on products;
- data banks;
- advertising/pamphlets.

The listing of ingredients seems at first sight an effective means, for the specialist and the consumer. In the latter case, the listing can be very useful for those who know the type of allergies from which they suffer. The listing must be clear, concise.

According to most respondents, this list should appear on all cosmetics. But, if priority should be placed, it should be put on cosmetics not used for body care first.

As for other means of information concerning ingredients and the risks they represent, priority was put on documentation (Cosmetics Ingredients Handbook) (research time was a problem, though); a central 1-800 line is also at the top of priorities. All agree that the access to a data bank would be ideal, although this option is not considered realistic (course, update, exhaustiveness). It was also suggested that a complete and centralized list of adverse reactions be used and updated by manufacturers and, as in the United States, a news bulletin (Cosmetic Ingredient Review) be created.

It is agreed that the most simple access for the consumers would be a 1-800 line; the other options are not realistic for the consumer (purchase of the book, training and knowledge, etc.). We have also tested the possibility of having one or more signs in the stores/drugstores. This option was totally rejected: the signs could not contain all the information, would probably not be updated by salespersons/distributors/pharmacists and would not be used.

Other respondents indicated the necessity of better informing the salespersons and beauticians and training them.

#### **4.3 Spontaneous propositions - Listing of ingredients**

The first question asked how the listing of ingredients should be presented. In general, the respondents' first choice was chemical name. There are no other particular preference. The dermatologists' second choice is the chemical name + function. Pharmacists picked the negative list as their second choice.

Furthermore, no one agrees that it is a complete listing (dermatologists and pharmacists) and a list of the main ingredients (distributors-salespersons). A dermatologist even recommended indicating the % for each ingredient; another suggested listing the ingredients in descending order by quantity.

The main advantages of such a list, according to our respondents, are the easiness of treatment and prevention (information to give the customer or patient) for the specialist. On the customer's part, prevention is made easier (if the allergies are known) and the risks are reduced. Pharmacists and salespersons also believe it will be easier to compare the price and quality of different products.

Although the pertinence of the listing is irrefutable, even if it can prevent problems, the client/patient must consult dermatologists, because some crossed reactions can happen.

#### **4.4 Evaluation of the listings**

Five listings were submitted and evaluated. Here are the main comments collected:

##### **List 1 - American wording - chemical name**

Some respondents thought it was different from the one used in the United States.

Respondents believed in its quality/ease of use/pertinence for the specialists. Many believe it would be the most simple for the customers who know their reactions and the ingredients responsible. The salespersons/distributors reject it.

#### List 2 - Product codes

The results show the great unusefulness of this list for the client/patient. It can be of use to the specialist, but requires additional research (link between code and ingredient).

#### List 3 - Agent functions

Almost acceptable. But it does not identify the ingredient that causes allergies (reactions). In that regard, it appears as non-pertinent and dangerously imprecise. Distributors and salespersons prefer that listing.

#### List 4 - Chemical classification

More or less useful; it raises the same problems as list 3 (imprecise).

#### List 5 - Combination of listings

Of course, the more information there is, the better the list is. Pharmacists, salespersons/distributors and beauticians prefer the combination of chemical name and function, followed by chemical classification-function and code. The dermatologists prefer chemical name-function and chemical classification-role-code. The choice is the same for associations.

The most popular list (or lists) are:

- chemical name first (American CTFA nomenclature);
- combination of chemical name and function;
- combination of classification-function-code (+ usual name if possible);
- chemical designation and classification;
- agent functions (for distributors/salespersons/beauticians).

Of course, the chemical name must be indicated. The function and the classification also seem pertinent.

Definitely, an expiry date and the access to an information line should be added. Other suggestions include:

- reaction to humidity/cold temperature;
- use morning/night;
- preservation - darkness vs neon light.

Finally, the listing should be printed on the label (salespersons think it should be inside the package). The second choice is on the product or on a pamphlet inside the package. Some (salespersons, pharmacists) suggest the use of pamphlets (even advertising) on prevention and possible risks.

#### **4.5 Conclusion**

Our respondents consider that the risk of adverse reactions is real. It is not widespread, but its consequences can be dangerous. This itself justifies, according to specialists, the need for an information tool. Beauticians/salespersons/distributors perceive it as a duplication of their role. We do not think so.

The listing of ingredients, the 1-800 line and the centralized data bank (for specialists) appear to be ideal means for specialists and consumers/patients. The manufacturers recognize the need, but are preoccupied with bilinguism (space on packaging) and the selling out of inventory. This list is a must for body care products and cosmetics; the latter have priority. The preferred lists must state the chemical name, the functions of agents and the chemical classification (or the combination of those), in order of priority.

The list must be printed on the package (to avoid unnecessary purchases) and on a pamphlet inside. There should be an expiry date, and the access to a telephone line.

Among other suggestions given, let's mention:

- centralized index of adverse reactions, prepared by manufacturers;
- preservation period, reaction to humidity and use period;
- news bulletins like in the United States;
- advertisement on prevention (generic pamphlet) intended for customers and to reassure distributors/salespersons/beauticians.

It is now time to choose the lists which will be evaluated by the consumers, even though compiling the answers to open questions is often difficult. But we had included a synthesis question, which was: "Which list should be used?". We got very diversified answers. The combination of lists is preferred, but none stands out. Here is a summary of the results:

0 none	1 usual name	2 code	3 function	4 class	5 combination	
					11%	1+3
					5%	2+3
					0%	3+4
					11%	2+3+4
					11%	others
5%	26%	11%	16%	5%	37%	TOTAL

We have thus reduced the number of lists to submit to the consumers.

The first list to be kept was the American CTFA list (usual name), which was the first choice. Furthermore, it is interesting to test, if not essential, to test an already used list. The advantage of that list is that we benefit from the American experience. But we could not use it because it is not bilingual and thus cannot contribute to uniformity. Its complexity is a disadvantage.

The third list was the one distributors/salespersons preferred; it seemed almost "acceptable" to other respondents. Its weakness is its "dangerous" imprecision. We thought that adding the code would add precision. The advantage of such a combination is that it becomes precise and understandable. Its disadvantage is that it requires more research on

the specialists part, having to refer to a handbook.

We added the second list, numerical only, in order to verify the effect of a code without any immediate signification to the customers. One of the comments we collected said that consumers believed in numbers, but not in words.

We limited ourselves with multiple combinations, space being a major obstacle for the LCI. Furthermore, the "kiss" rule (keep it as simple as stupid) is our best bet in a project like this.

## **5.0 RESULTS - STAGE 2 : SURVEY OF CONSUMERS**

From the results of interviews with the specialists (dermatologists, pharmacists, salespersons, associations and manufacturers), three listings were submitted to the consumers so they would choose the one they prefer. These listings are: 1) chemical names of ingredients, 2) functions and codes, and 3) codes only.

The survey was conducted in four drugstores in the Montreal region, in cosmetics and body care departments; 200 consumers-buyers of such products were questioned. Such a sample results in a margin of error of  $\pm 7\%$ , 19 times out of 20.

This section presents the main results of this survey and the choice of a preferred listing, which will be submitted to the specialists in the final stage. You will find the questionnaire used for the survey in Appendix C.

### **5.1 Use of products and requests for information**

Body care products are used by 100% of the respondents, and cosmetics by 96%. 20% of the people that use such products have reactions (whatever the product or the gravity of the reaction).

Almost 86% of the respondents read part of or all the information on body care and cosmetic products. 36% of them ask questions to the salespersons/clerks at the time of purchase. The questions concern:

- |                               |     |
|-------------------------------|-----|
| - ingredients in the product: | 51% |
| - possible reactions:         | 65% |
| - quality of the product:     | 76% |
| - price of the product:       | 57% |

Finally, 61% of the respondents think there are enough informations on the ingredients on cosmetic and body care products.

## 5.2 Spontaneous listing

Before submitting the different listings to the consumers, we validated certain elements concerning the content and presentation.

As for the content, 57% of the respondents believe that the listing should contain all of the ingredients, 31% only the ones that represent a risk or are dangerous, and only 12% think that the listing should state the main ingredients only.

Almost half of the respondents (49%) would like the % of each ingredient indicated on the product. If the ingredients are listed by descending order, 38% of the consumers would be satisfied. Only 9% would be satisfied with random order.

49% of the respondents think the listing should be placed on the package, 27% on the product, 15% believe it should be on a pamphlet inside the package, and 9% on a pamphlet outside the package.

97% of the consumers show interest in the addition of an expiry date! Those who usually ask for information are even more in favor of an expiry date.

## 5.3 Preferred listing

The respondents were asked to evaluate three lists, chemical names (1), functions and codes (2) and codes only (3) according to two criterias: ease of understanding and usefulness in the prevention of problems. Here are the results:

<u>Listing</u>	<u>Ease of understanding (1)</u>	<u>Usefulness (2)</u>	<u>Preference</u>
1. Chemical name	28.0%	40.0%	25.0%
2. Functions and codes	80.0%	63.0%	70.0%
3. Codes	6.0%	3.0%	1.0%
No listing			4.0%

(1) very easy or easy to understand

(2) very useful or useful in prevention of problems



The consumers' preference is obvious and clear: 70% prefer listing 2, function + code. It is considered as the easiest to understand and the most useful for prevention.

The results are the same, whatever the socio-economical profile or the amounts spent on cosmetics and body care products. So the number one choice is listing 2. Spontaneously, the consumers said that the list could mention the side effects (14%) related to the ingredients or products, the dangers/risks (12%) related to their use, all of the ingredients (13%), and the % of ingredients (12%).

#### **5.4 Conclusion**

The interest for the listing is very high. What it should contain is clear to the consumers.

- all ingredients;
- with the amount or % (or by decreasing order);
- on the packaging (or product);
- with an expiry date.

The function and the code of the ingredients are preferred by 70%. Easier to understand and most useful for prevention, that listing is far better than all others.

That list, function and code, will be included in a questionnaire which, in the third phase of the project, will serve as validation with specialists (dermatologists, pharmacists, manufacturers) throughout the country. The next section will give the results of this third and last stage, which will lead to the choice of a final listing as the CAC's recommendation to the different concerned groups.

## **6.0 RESULTS - STAGE 3: VALIDATION WITH THE INDUSTRY**

The last stage of the project consists in validating the listing that consumers prefer, function and ingredient code, with dermatologists, pharmacists and manufacturers. This validation will also be done outside Quebec in order to obtain opinions from the rest of Canada, since the two first stages were almost exclusively conducted in Quebec.

A short questionnaire (see Appendix D) was sent to 82 dermatologists (18 returns on the 100 sent because of address changes), 49 manufacturers and 100 pharmacists/beauticians in the nine other provinces. Because of budget restrictions, only 25 follow-ups were made.

The answer rate for this survey was 10% (23/231), or more specifically 12.2% for dermatologists, 7% for pharmacists, and 10.2% for manufacturers. Compared to the usual 10-15% answer rates, this survey got lower results. It is not surprising on the part of manufacturers, who do not entirely support this project. As for pharmacists, they could feel less concerned because less directly implicated.

### **6.1 Usefulness of the listing**

Overall, the listing can be considered as useful or very useful (14/23): it helps answer questions or raise some from the consumers. It facilitates the task of specialists and reduces the number of calls to manufacturers for information purposes.

It can help pharmacists give better service and information to the customers. For some, it increases the sales rhythm by means of more transparency. For others, it encourages self-service, thus decreases operational costs.

Some dermatologists mention the increase in prices for the consumers because it involves important costs on the part of manufacturers. We will get back to that aspect in the final discussion.

As for the objections to this listing, they evolve around two aspects: it is not precise enough (a list of chemical names and even the trade names are required), and it is not useful for the consumer. The list does not allow to determine the causes of allergies. These objections come from dermatologists, pharmacists, and manufacturers. It is important to understand that nowhere in the questionnaire was it mentioned that the ingredient codes referred to a very precise name listed in a handbook.

These answers, given according to the usefulness and unusefulness, are due to the fact that the respondents evaluated the usefulness of a general LCI, and the unusefulness of a "secret" numbered listing.

## **6.2 Impact on operations**

Manufacturers raise the issue of the important costs related to packaging: available space for the listing and the two languages, as well as the need to change the package when the ingredients are modified.

Pharmacists think it would have a positive effect on sales, service, quality of information, etc.

The dermatologists who answered see very little impact, except that it will simplify their work by reducing calls to the manufacturers.

## **6.3 Other sources of information**

The necessity of a handbook of ingredients is often referred to. A great number of requests concern the availability of information on a (terminal or disk) for dermatologists and pharmacists. No mention of a telephone line was made.

Some comments concerned:

- the access to a complete list (vs partial);
- the products could be classified (if guide or computers) according to the presence of active ingredients, containing or not allergenic agents, etc.;

- the listing does not give access to the information on ingredients. It forces people to look for other sources of information;
- with free-trade, the listing must be similar to the one used in the United States;
- this listing adds a little (or little) to the manufacturer's literature;
- the information requests to manufacturers will be the same as before (mention by one manufacturer).

A respondent who already prints a list on its packages (Annabelle) is very positive towards the listing: it is useful for specialists as well as for consumers (See section 7.2, under "costs"). A dermatologist mentioned the importance of using a listing similar to the American one if it is to have any usefulness.

#### **6.4 Other comments**

The last question allowed the respondents to express their opinions on the listing, on information and on the use of this list. Here are the main comments expressed:

- the listing should be legally mandatory;
- the transparency of information will encourage cosmetics sales or even natural products sales;
- the list (or a list) will encourage consumers to consult specialists;
- manufacturers will be very defensive with consumers (justification, transparency, dangers, etc.);
- the listing for specialists (pharmacists and dermatologists) does not add to what already exists (pamphlets, consultations with manufacturers).

#### **6.5 Conclusion**

The list appears useful to a majority of respondents. The advantages reside in transparency, simplification of tasks and quality of service or care. The arguments against the listing (i.e. unusefulness) concern its lack of precision (the code appears as unprecise, and the list as incomplete), and its difficulty of understanding on the consumers' part (they did not have access to the results of stage 2).

At the time of submission of the listing, we must highlight:

- that it is complete;
- that the code is precise and refers to an existing guide;
- that the consumers who suffer from allergies will be able to make a decision with the help of a specialist;
- that customer and patient service will be positively affected; and
- that the specialists' task will be made easier.

On another hand, the obstacles for manufacturers are the most difficult to go through: increase in costs. We will have to be careful with the transfer of this increase in costs to the consumers.

## 7.0 DISCUSSION

This section is divided into four parts:

1. Summary of the surveys
2. Benefits of the LCI... and the rest
3. The "best" LCI
4. How to layout the LCI

### 7.1 Summary of the surveys

Our surveys have allowed us to cover one of the aspects of the mandate: that of collecting the necessary information for the development of a sample label. A profile that would represent the best compromise. We have tested different listings with the main concerned groups, analyzed the results and we are ready to make a recommendation.

This listing is the **FUNCTION + CODE** list, which could be called the "**UTILITY LIST**". Our intuition, in our 1989 study, was very similar to the consumer's choice<sup>(41,42)</sup>. It is useful to the specialists and understandable to the consumers.

But this study did not cover the issue of the form that this listing would have (i.e. the way to number the ingredients). The reason is simple, it has to be accepted by all concerned groups. We have to stop talking supposedly in the name of the consumers (their understanding, p.26), without having checked what they really think. After all, we all are consumers, and we all buy... cosmetics. We need to have an overall view that can be verified.

The manufacturers, government, practitioners, retailers all talk in the name of their clients voters or patients. But they have spoken out, these consumers, and 70% are in favor of the **UTILITY LIST** ("*easier to understand and the most useful for prevention*", p.23) instead of a list like the one used in the United States. We can pretend that by providing the "American" list, we give the consumers what they want, but this is not entirely true. But still, it is better than nothing.

So in stage 3, the persons consulted did not really discuss that listing as the one chosen by consumers, but on the basis of their own judgment. We have to admit that with the perpetual lack of time that characterize our times, it is difficult to spend much time discussing such issues, particularly on a written questionnaire. For example, after having checked with a few respondents, we realized that some of them had given their answer according to a general listing of ingredients, without considering the proposed list. This indicates that often, opinions are already stereotyped, and that it is difficult to get out of the rank.

We will thus try, in section 7.4, to suggest a listing that seems "intelligent", without pretending that it cannot be modified with other interesting creative suggestions. But the basis stays the same (the list chosen by consumers).

## **7.2 Advantages of the LCI... and the rest**

The advantages of the LCI are obvious to everyone, including to the manufacturers (*"manufacturers recognize the need", p.20*). There are also doubts concerning certain applications, which is normal (*"distributors and beauticians tend to be more skeptical as to the risks and consequences", p. 20, "the client/patient must consult dermatologists, because some crossed reactions can happen", p.22*). We once said that the practitioner is the only one who can identify these reactions, and it is part of his job to do so. With the LCI, he can treat the problems more easily.<sup>(38)</sup> On the next page, you will find the advantages of the LCI for the consumers and concerned groups.<sup>(37)</sup>

This will allow to:	<b><u>FACTORS</u></b>
1. Avoid repetition of undesirable reactions	Reactivity
2. Choose products that the consumer consider effective	Effectiveness
3. Compare prices	Price
4. Buy with full knowledge of the quality...	Composition
5. Avoid repeating unpleasant applications	Health
6. Know what the products [bought, used] contain	Information
7. Have rapid and direct access [to information] in case of emergency	Emergency
8. Demystify certain promises	Information
9. For dermatologists, quickly identify the type of involved and (...) the responsible ingredient	Identification
10. For dermatologists, prescribe more easily and adequately other products [that do not contain the responsible ingredient]	Effectiveness of health services
11. For all beauty advisors, better inform their customers and better serve them	Information
12. Increase the degree of satisfaction	Satisfaction
13. Drive people to look for the cause of their problem by consulting a specialist	Health
14. Save money on undesirable products by avoiding them	Economy
15. For society, save on health care (...)	Effectiveness of health care
16. For manufacturers, regain lost customers because of bad experiences [and stimulate sales].	Economy



Anton C. de Groot<sup>(31)</sup> enumerates a list of advantages of the LCI. In addition to all that has been listed, he adds the stimulation of scientific investigations, which would allow to quickly identify the new ingredients that cause problems [without which] the identification of a potential allergenic agent can be put off many years. He adds that these scientific studies could be used by the cosmetics industry to make their products safer. Another advantage that is not listed is the possibility for a patient having consulted for a non-cosmetic related problem, but is allergic to ingredients contained in cosmetics, to avoid them.

### Percentage

Everybody seems to want something added to the list (*"dermatologists (...) want to go further by indicating the % of each ingredients"*). As for percentages, according to the Poison Control Centre in Ottawa, 200 children suffer from alcohol poisoning each year (from mouthwashes and perfumes), and request that the alcohol % be indicated<sup>(40)</sup>. Some even go further and recommend indicating the concentration, which is important, because certain recommended limits can be exceeded and cause reactions to a usually unharmed ingredient.

The danger of poisoning is often forgotten. A case of lead poisoning clearly illustrates the dangerous situations in which one can be. "The patient was a four-year-old girl(...). Her blood lead was 136  $\mu\text{g}/\text{dL}$ , and her erythrocyte protoporphyrin concentration was 512  $\mu\text{g}/\text{dL}$ . The child's home was examined by the environmental health department, and the only obvious source of lead was a bottle of Morgan's perfumed pomade which the mother used to darken her hair. When directly questioned, the mother admitted that her child was in the habit of putting her fingers into cosmetics and lick them."<sup>(39)</sup> The product contained 3% lead acetate.

Another example: a child was hospitalized because he had a typical grey-blue appearance, looking drowsy and quite ill, but had no evidence of heart or lung disease. The source of the toxin: a lipstick which the child had chewed.<sup>(43)</sup>

Thus the LCI, a precious information tool in the cases of poisoning, should not bring about the reduction of the number of warnings. Just think about those who mistook little bottles of nail glue for others, very similar, containing eye drops!<sup>(45)</sup>

### Expiration date

Our 1989 study revealed that 72% of the "well-informed" consumers wanted to know more on the expiration date. Consumers today still require a LCI *"with an expiry date (p.26)"*. The concerned groups expressed the same desire: *"Definitely, an expiry date... should be added" (p.21)* But we need to agree on what an expiration date is. There is the time between the production of the cosmetic and the time of purchase, and the time spent between the purchase date to the time where the product is open and used. There are many variations according to the conservation conditions: open air, sunlight. *"Other suggestions include: reaction to humidity/cold temperature, use morning/night, preservation - darkness vs neon light." (p.23)*. Besides, this "expiration" is not perceptible. Janice Teal, a microbiologist at the head of the division of products safety and packaging at Avon Inc., even after the preservatives have ceased to work, there is no way of sensing or seeing a change.<sup>(44)</sup> However that may be, the inscription of an expiry date does not seem to be a problem, since it is easy to determine.<sup>(65,4p.10)</sup> The RoC company (France) shows an example (Figure 2A).

### The 1-800 line

*"A 1-800 line is also at the top of priorities"*. The round table that was held in Toronto in January 1989 almost exclusively evolved around this subject, which was at that time proposed by the CCTFA, with the idea of a centralization of this line. Everyone accepted the idea, but as a complementary tool; and who would pay? The CAC-Q does not see how the CCTFA would manage that bank, and would never accept that every manufacturer manage their own line. The costs of such a service could become overwhelming. During an informal discussion with the Planning and Resource Management Division, we suggested that a 1-900 line be created, which would be self-financed. But this is against a direct and

easy access to information. Nevertheless, a consumer service must be created in order to answer to the flood of consumer requests when the LCI will be available.

### Cost

As we have mentioned in the analysis of the dermatologists' answers, there will be *"important costs involved for manufacturers"*. Let's discuss this aspect. According to an estimation made in 1989<sup>(52)</sup>, based on \* results, the increase will reach an average 18 cents for the first year, and 7 cents for the subsequent years for a \$6.83 product, that is to say 2.65% the first year, and 1% thereafter. Furthermore, let's not forget that certain companies already print a LCI on their products (under the American form, but bilingual). For example, the company that manufactures *Annabelle* products is the first Canadian company to dare print a LCI. Mr Cohen says: *"Why not declare a LCI? Is there anything to hide? If the customers want to know the ingredients, let's give them what they want!"* He adds that the phenomenon is the same in the food industry. People want to know what they eat; that is normal. As for the costs, Mr Cohen is convinced that they are minimal, because a sample has to be made anyway, and that it is not much more expensive (except for the first time). It takes little space, but what it takes is the will to do it and to help the customers.<sup>(73)</sup> (Figure 2B) At Braun's<sup>(76)</sup>, it is believed that there will be no additional costs for adding lettering. The costs rather depend on the size of the label and the colors used. Of course, we suppose that the list will only be added at the time of revision of the label, where the sample is changed.

### 7.3 The "best" LCI

The ideal listing does not exist. It depends on our priorities. Whether we only consider the "health" aspect, or we also take the "information" one into consideration... in the name of the consumer (!).

### **Complex ingredient names**

For years, the CAC-Q has been studying the question of the LCI with the consumers. This non-negligible experience has showed that consumers are not comfortable with the complex ingredient names. They could get used to them, as they did in the food industry, but we firmly believe, with the results from stage 2, that consumers prefer the ingredient roles. In the US, recent articles said that "because cosmetic ingredients are often complex chemical substances, the list may be incomprehensible to the product's average user."<sup>(46)</sup>

### **Even the specialists are confused**

Even the specialists are lost. The American experience shows that, because of the unusual and sometimes misleading nature of the ingredients that are contained in cosmetics, consumers often ask explanations to the FDA(US). "My night cream contains liposomes - what are they? Why is placenta used in cosmetics - is it human? and could I catch an illness?" The FDA(US) scientists specialized in cosmetics can explain the nature of an ingredient when it is identified by its chemical name. But when the manufacturer uses the commercial name, the FDA(US) must usually consult the manufacturer's commercial literature or the international dictionary of cosmetic ingredients, published by the CTFA (...)<sup>(46)</sup>.

### **The name used can be misleading**

Not only are the ingredient names complex, but these words can be misleading. Many names can make believe that an ingredient is something else than what it is used for. For example, Stanley R. Milstein, Ph.D., associate director for the cosmetics division of the FDA, says that the belief that the skin can be nourished by a vitamin that is applied on its surface is not clinically proven. For this reason, according to Mr Milstein, a vitamin added to a cosmetic must be called by its chemical name, so it will not lead to misinterpretation.

These misleading messages carried out by the ingredient names reinforce the belief in the use of the role of an ingredient instead of its name. Another example: if, instead of using the term collagen, we say that it is a moisturizer, the reader is not misled.

## Code and function

A number assigned to an ingredient, whatever its name, cannot be misinterpreted. The wording of "natural extracts" is now a problem. In certain cases, the wording can create conflicts. For example, there is a case where a manufacturer declared a raw material consisting of collagen and water, and registered it as a soluble collagen with the nomenclature committee of the CTFA. It took two years to resolve the conflict and for the manufacturer to admit it was an animal protein and water. If a number is assigned, the task is simplified. Besides, according to John E. Bailey, Ph.D., director of the colourings and cosmetics division of the FDA(US), there is no ruling that clearly defines what "natural" means. According to Alexander Fischer, M.D., author of *Contact Dermatitis*, vitamin E is a potential sensitizing agent that can produce a delayed allergic contact dermatitis as much as immediate urticaria. According to the commercial newspaper *Drugs and Cosmetics Industry*, all plants [including those used in cosmetics] can be contaminated with bacteria, pesticides and fertilizers widely used in order to increase crops.

Furthermore, consumers are not the only ones to prefer the ingredient roles instead of their names. On a questionnaire sent to the readers of *Cutis*, a respondent suggested that the future articles in "Dermatologies en Cosmétiques" discuss the nature and role of cosmetic ingredients. Dr. C M Ridley and others (May 19, p. 1537) suggest that the ruling on cosmetics should not allow manufacturers to name a component without mentioning its role; the main issue at the time was bleaching agents.

Here are the different advantages that a **FUNCTION + CODE** listing can offer:

- comprehension
- precision
- without any misinterpretation
- limited number of words (roles) to translate
- international possibility (code). For the EEC, the problem is even beyond bilingualism.

- an ingredient that changes name keeps the same number
- easily adaptable (flexible and dynamic)
- requires little space
- can easily be integrated to ingredients with a particular status
- compatible with the American system (since the *Cosmetic Ingredient Dictionnary* is the basis of the code system).

#### 7.4 How do we layout the LCI?

##### Concentration

Certain facts (p.30) lead us to conclude that the inscription of concentrations is an indispensable tool for the decision-making process, and is an important element in the treatment. The declaration of a LCI is mandatory in our country, though confidential. In that declaration, the manufacturer must give a list of all ingredients contained in the cosmetic product and, for each of them, indicate the concentration level with the help of the numbers obtained in the following table.

TABLE/TABLEAU

Number/Chiffre	Range/Concentration
1	over 30% to 100% plus de 30 % à 100 %
2	over 10% to 30% plus de 10 % à 30 %
3	over 3% to 10% plus de 3 % à 10 %
4	over 1% to 3% plus de 1 % à 3 %
5	over 0.3% to 3% plus de 0,3 % à 3 %
6	over 0.1% to 1% plus de 0,1 % à 1 %
7	0.1% or less 0,1 % ou moins

When the specifications on the product include more than one category, the manufacturer must indicate the code number that corresponds to the highest range.

## **Products for professional use**

Eventhough we did not ask any questions on the subject, we advise not to exclude cosmetics intended for professional use from the next ruling. First, the LCI has always been requested on all cosmetics, without anyone ever mentionning that an exception should be made for cosmetics intended for professionals. Furthermore, the advantages of giving a complete declaratio for products sold in professional beauty salons are quite obvious for dermatologists, the people who work in salons, and the customers affected by allergenic contact dermatitis. Prevention measures can lessen human suffering and allow those who have particular beliefs about the environment or health to choose the products that best suit their needs and interests.

## **Fragrances**

It seems that the medical community is not at ease with the question of fragrances and the "secrets" they are surrounded with<sup>(50)</sup>. Although the reason of such detours is understandable, and this exclusivity is respected, the problem remains the same for consumers who suffer from reactions to a perfume. Should they refrain from using all perfumes? The problem comes from the complexity of the perfumes, made of a many fragrances, between 10 and 300.

In a speach, Gary Sibbald<sup>(4, appendix 4D)</sup>, representative of the Canadian Dermatologists Association, proposed to give a specific number to each fragrance, as one manufacturer once did, and that they could be divided into families.

Besides, the American system is often criticized on this issue. The most common cause of all contact dermatitis is fragrance. It is of no use for these allergenic agents since the fragrances are not listed and are not specific.



The possibility of using a coded number for fragrances would match the rest of the list, which would also be numbered. The only difference would be the reference to that number, which would not give any information that could disadvantage manufacturers and competition.

## Numbering

First, the numbering of the ingredients would be made according to a sequential order, based on an official document. Updates would be given subsequent numbers. The *CTFA Cosmetic Ingredient Dictionary, 2nd ed.*, seems to be the official source of the LCI in the United States. In Canada, the Planning and Resource Management Division is developing its own data bank.

Let's show an example: if a cosmetic contains an ingredient called "lauramide", its LCI will list a number, 1586 for example, according to an alphabetical order defined in the data bank. If the range is 10%, this ingredient code will be followed by a code 3. As you may already know, one ingredient can have more than one function. But the manufacturer always knows (let's hope) the reason for which an ingredient is added to a product. That is what the consumer wants to know. What purpose does an ingredient serve? Why is it used? Let's suppose that lauramide was added as a foam booster. We then obtain the following formula:

*Agent moussant tensioactif/Surfactants Foam booster La1586-3*

We have considered the possible problem that a numbered list could represent. A misprint could make believe that another ingredient is used in a product (while a misspelling does not change the interpretation). That is why we propose a numeration that would enable us to confirm the information by adding the first two letters of the ingredient name.

Another numeration could look like:

*Agent moussant tensioactif/Surfactants Foam booster La14-34(3)*

Once again, the digit in parentheses indicates the range. "14" indicates the 14th chemical class, that of amides according to an alphabetical order of the different chemical classes defined in a data bank. "34" shows the rank of the ingredient by alphabetical order within the chemical class. The "La" represent the first two letters of the ingredient's name. Because the different chemical classes do not change, the first number is the same (14), whether or not a new ingredient is added to the class; this represents a great advantage. Furthermore, an experienced specialist will know the ingredient's class without even consulting the reference document.

The advantage of listing the functions (or even the chemical classification) lies in the ease of understanding, of course, but also in the limited number of data (to translate and to manipulate). There are 66 roles in the *CTFA Cosmetic Ingredient Handbook (1st ed., p.)*, as opposed to 4,000 ingredients.

### **International**

Let's mention this numbered LCI can be used all over the world (except for the code indication). The language problem makes "impossible the listing of all ingredients in the language of each country"<sup>(31)</sup> member of the EEC. The coming of Mexico in the free-trade agreement introduces a new language. The codes help rationalize and standardize the listings. Let's not forget that the listing cannot be only numerical, since this type of list only got 3% of the votes, and that the notion of code prevails.

### **Place of the LCI**

Nothing special came out of this point. It seems that the majority of the respondents agreed with the Planning and Resource Management Division in its LDR no 768, which stated that the LCI would be printed on the outside, or if that is impossible, on the inside label, but must be made available to the customer at the time of the purchase.

## 8.0 CONCLUSION TO THE STUDY

The need for a list is obvious. A first study in 1989 showed such a need, and the three stages of this report clearly prove it. Consumers, dermatologists and pharmacists believe it is necessary and important for specialists in the execution of their work and for the consumers.

The mandate at that time was only to find out if a LCI was necessary, useful and justified. All that we could say was that the information had to be available quickly, be clear and precise, easily accessible at the best possible cost. We could not choose a particular type of list (unless we took for granted what existed in the US, or in the food industry). The mandate of the present project is to determine what sample of label would be the most appropriate, and what elements it should contain.

Furthermore, in order for the proposition to be a solution, it has to succeed the test of the 36 identified variables. We have included them for reference (appendix 1).

The consumers showed a real need for this type of information. But we have to admit that in every survey, when more informations are offered, the answers are usually very positive. The consumers' choice is obvious: 70% prefer the **UTILITY LIST**, which would list the **FUNCTION AND CODE** of the ingredient. The addition of a 1-800 list is also essential. Specialists also believe this element is very important (stage 1), as is the computerized access to information.

Only 26% of the respondents among the different concerned groups (stage 1) were in favour of the American list.

There is a little confusion in the answers (stage 3) concerning the **UTILITY LIST**, the respondents not having understood that the codes were taken from a reference book, neither that what was submitted to them was the choice of the consumers. Indeed, eventhough a majority of the specialists (pharmacists, dermatologists or manufacturers) evaluate the

**UTILITY LIST** as being appropriate, they mention its lack of precision and the fact that it is incomplete. We can reassure them: the list will be complete, the codes precise, referring to an already existing guide (CTFA), and it is the consumers' first choice.

Other suggestions concerning this list:

- expiration date;
- conservation place;
- exposure to light;
- % of ingredients; and
- ingredients listed by descending order by quantity.

The list must be put on the packaging and/or the product. It has to be visible before the purchase.

The list will facilitate the work of specialists, will help the consumers who know their allergies, will increase the need for consultation, and will improve customer/patient service. But, the additional costs on the manufacturers part must not be transferred to the customers.

Finally, there should be an adaptation period in order for manufacturers to sell out the existing packaging.

## **9.0 PROPOSITION**

Considering the conclusion of the "LCI" and "LCI E" projects, we, the CAC-Q, propose to modify the Law on Food and Drugs in order to make the LCI mandatory. That LCI must be listed with a specific ingredient code, precise, accompanied by the ingredient code, and by the range code. This listing will be printed on the product package (or on the product itself if there is no package). This listing will be followed by a 1-800 number, managed by the Planning and Resource Management Division or an independant organization. The expiration date must also be indicated. All warnings the manufacturers believe would be useful or add to the consumer's information and health (storage conditions, for example), and/or would protect them, are welcome.

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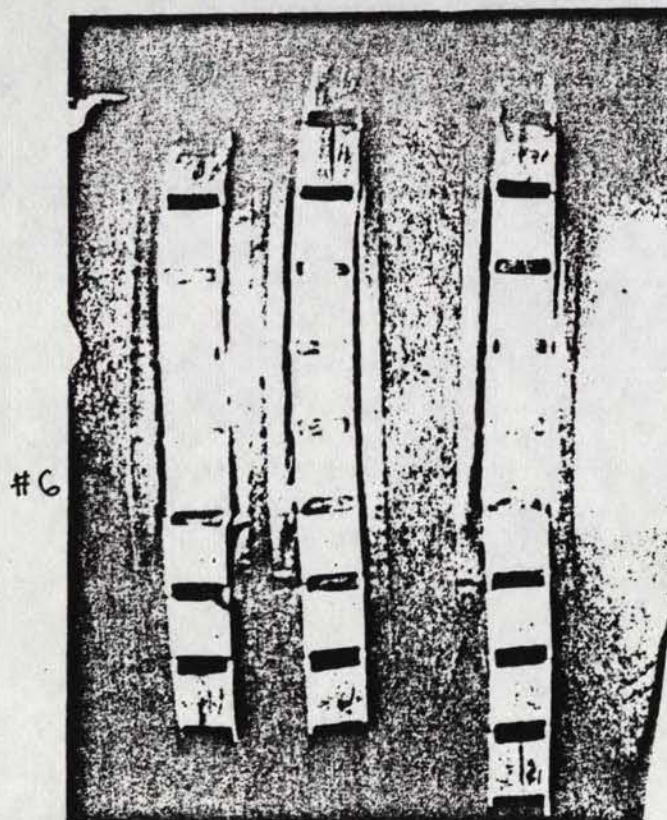


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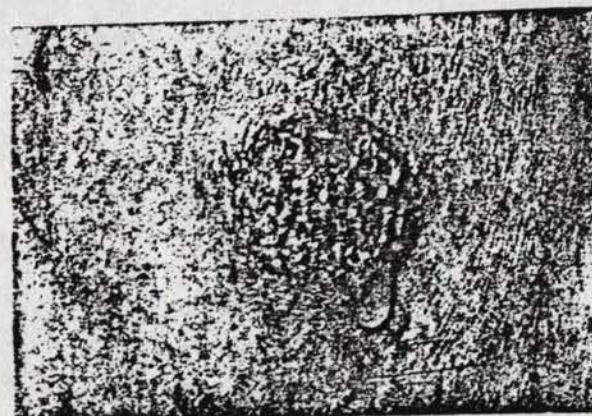
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**FIGURES**



#6

Épreuves en place dans le dos  
Patch tests in place at the back



Détail d'une réaction (#6)  
Reaction close-up (#6)

**FIG. 1**

Réaction positive (droite) à une épreuve épicutanée (gauche).

Positive reaction (right) to a patch-test (left)

[ ( Ref 67 ) Utiliser avec permission / use by permission ]

REF: 14422  
LOT: 40692 EXP: 07.97

(a)



**annabelle**

ANNABELLE® Fragrance Free Eyeshadows are available in assorted shades.  
ANNABELLE® offre des ombres à paupières non parfumées en une vaste gamme de jolies teintes.

INGREDIENTS: Talc, Mineral Oil, Zinc Stearate, Imidazolidinyl Urea, Methyl Paraben, Propyl Paraben, BHA, MAY CONTAIN: Mica, Titanium Dioxide, Bismuth Oxychloride, Iron Oxides, Ultramarine Blue, Chromium Hydroxide Green, Chromium Oxide Greens, Manganese Violet, Carmine, Ultramarine Pink, Ferric Ammonium Ferrocyanide, Beeswax, Cocoamphodiacetate Lauryl Sulfate.

INGRÉDIENTS: Talc, huile minérale stéarate de zinc, urée d'imidazolidinyle, parabène de méthyle, parabène propylénique, BHA, PEUT CONTENIR: Mica, dioxyde de titane, oxychlorure de bismuth, oxydes de fer, bleu outremer, vert d'hydroxyde de chrome, verts d'oxydes de chrome, violet de manganèse, carmin, rose outremer, ferrocyanure d'ammonium ferrique, cire d'abeille, sulfate laurique de cocoamphodiacétate.

#1400  
2 g / .07 oz.  
Made in Canada  
Fabriqué au Canada



0 69783 21400 4

(b)



**APPENDIX A**

**INTERVIEW GUIDE - STAGE 1**

**LIST OF INGREDIENTS ON COSMETICS**  
**CONSUMERS ASSOCIATION OF CANADA**

NOTE: For each question, we present a situation for which we want your comments or your professional opinions. Feel free to add extra sheets if the space is not enough.

1.     • Is there a risk associated to the use of cosmetics and/or hygienic products?  
      • What kind of risks?  
      • How important is that risk?  
      • How frequent is that risk?  
      • Is the risk worse or higher for cosmetic or hygienic products?

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2.     • Do patients consult for these risks?  
      • How frequent do they consult?  
      • When do they consult (before or after usage of the product)?  
      • Do patients have enough information on the risks or do they experiment the product (trial and error type of usage)?  
      • How can the patients get this kind of information on the risks?

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3.     What would be the ideal means of information concerning the information on the risks involved in the use of cosmetics and hygienic products



- for your profession?
- for the patients?

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4. In your profession and for the exercise of your work, do you have enough information regarding these risks?  
How do you get that information?

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5. Would a list of ingredients on these products be a good means of information

- for your work?
- for the patients?

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6. How should a list of ingredients be presented? And why?

- Examples:
- usual and common names
  - function of the ingredient
  - chemical name

- chemical code (in reference to the Cosmetics Ingredients Handbook, Cosmetics Toiletry and Fragrance Association of America)
- negative list (riskier ingredients)
- complete list or major ingredients
- others

Please evaluate it in terms of your need as a professional and the needs of the patients.

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7. Should there be a centralized information support system (telephone line, voice mail system, computerized data base, etc)?  
Should it be accessible to professionals? to patients?  
What form should it take?

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8. What are the benefits you see in a list of ingredients

- for the professional?
- for the patient?

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9. Would such a list be of any preventive value for the patient?  
To avoid trial and error type of usage?

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10. Should such a list be for cosmetics alone or for hygienic products too?

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11. In the next pages, we present different model-type or sample lists for shampoo and lipstick. We would like your evaluation of each of them and your preference.

**LIST 1**  
**AMERICAN NOMENCLATURE**

Shampoo

Pyrithione Zinc  
Water  
Ammonium Laureth Sulfate  
Ammonium Lauryl Sulfate  
Glycol Distearate  
Cocamide Mea  
Fragrance  
DMDM Hydantoin  
Sodium Chloride  
Citric Acid  
Ammonium Xylene Sulfonate  
Pale Blue No 1  
Beer

Lipstick

Castor Oil  
Oleyl Alcohol  
Carmamba Wax  
Candegilla Wax  
Issoppopyl Myristate  
Lanolin Oil  
Ozokerite  
Bees Wax  
Cetyl Alcohol  
Cercsin  
Fragrance  
Propyl Paraben  
BHA  
Titanium Dioxide  
Aloe Vera  
Embryo Extract  
Shark Liver Oil  
Testicular Extract

- Ease of use for the professional? for the patient?
- Ease of understanding for the professional? for the patient?
- Relevance for the professional? for the patient?
- Elements to add to the list/to delete from the list?

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**LIST 2**  
**PRODUCT CODES, IN REFERENCE TO THE**  
**COSMETICS INGREDIENTS HANDBOOK**

Shampoo

3693  
 3639  
 0155  
 0160  
 1244  
 0617  
 FRAGRANCE  
 1064  
 3074  
 0608  
 0176  
 1157  
 0251

Lipstick

0508  
 2024  
 0499  
 0465  
 1491  
 0252  
 0561  
 0513  
 FRAGRANCE  
 2856  
 0298  
 3504  
 0071  
 0076 (and/or 0740, 0762, 0718,  
 0715)  
 1431  
 1092  
 3013  
 3473

- Ease of use for the professional? for the patient?
- Ease of understanding for the professional? for the patient?
- Relevance for the professional? for the patient?
- Elements to add to the list/to delete from the list?

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**LIST 3**  
**FUNCTIONS OF THE INGREDIENTS**

Shampoo

Antidandruff  
 Solvent  
 Surfactant - Cleansing Agent  
 Surfactant - Cleansing Agent  
 Surfactant - Emulsifying Agent  
 Hair Conditioning  
 Fragrance  
 Preservative  
 Viscosity Increasing Agent (Aqueous)  
 PH Adjuster  
 Anticaking  
 Colorant

Lipstick

Skin Conditioning Agent  
 Viscosity Increasing Agent (Non Aqueous)  
 Binder  
 Binder  
 Skin Conditioning Agent-Emollient  
 Solvent  
 Emulsion Stabilizer  
 Binder/Viscosity Increasing Agent  
 Emulsifying Agent - Surfactant  
 Emulsion Stabilizer  
 Fragrance  
 Preservative  
 Antioxidant  
 Colorant/Opacifying Agent  
 Biological Additive  
 Colorants  
 Colorant

- Ease of use for the professional? for the patient?
- Ease of understanding for the professional? for the patient?
- Relevance for the professional? for the patient?
- Elements to add to the list/to delete from the list?

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**LIST 4**  
**CHEMICAL CLASS**

Shampoo

Thio Heterocyclic Organic Salts  
Inorganics  
Alkyl Ether Sulfates  
Esters  
Alkanolamides  
Fragrance  
Heterocyclic Ahides  
Inorganic Salt  
Carboxylic Acids  
Alkyl Aryl Sulfonates  
Color Additives - Certified

Lipstick

Fats and Oils  
Fatty Alcohols  
Waxes  
Waxes  
Esters  
Fats and Oils  
Waxes  
Waxes, biological  
Fatty Alcohols  
Waxes  
Fragrance  
Esters, Phenols  
Phenols  
Color Additive - Non Certified  
Biological  
Color Additives  
Color Additives - Non Certified

- Ease of use for the professional? for the patient?
- Ease of understanding for the professional? for the patient?
- Relevance for the professional? for the patient?
- Elements to add to the list/to delete from the list?

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**LIST 5**  
**COMBINATION**

1- American Nomenclature and functions

<u>Nomenclature</u>	<u>Function</u>
Ex.: Pyrithione Zinc	Antidandruff
Water	Solvent
Ammonium Laureth Sulfate	Surfactant - Cleansing Agent
....	....

2- Functions and codes

<u>Function</u>	<u>Code</u>
Antidandruff	3693
Solvent	3639
Surfactant Cleansing Agent	0155
....	....

3- Chemical class and functions

<u>Class</u>	<u>Function</u>
Thio Heterocyclic Organic Salts	Antidandruff
Inorganics	Solvent
Alkyl Ether Sulfates	Surfactant - Cleansing Agent
....	....

4- Chemical class, functions and codes

<u>Class</u>	<u>Function</u>	<u>Code</u>
Thio Heterocyclic Organic Salts	Antidandruff	3693
Inorganics	Solvent	3639
Alkyl Ether Sulfates	Surfactant - Cleansing Agent	0155
....	....	....



- Ease of use for the professional? for the patient?
- Ease of understanding for the professional? for the patient?
- Relevance for the professional? for the patient?
- Elements to add to the list/to delete from the list?

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12. Which list would you recommend? Why?

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13. Should we add an expiration date? A 1-800 telephone number for more information?

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14. Where should it be on the product?

- Ex.:
- on the package
  - on the product
  - on a separate sheet inside the package
  - other

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15. Do you have any other comments?

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NAME:

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PROFESSION:

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INSTITUTION/ENTERPRISE:

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TELEPHONE NUMBER:

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**APPENDIX B**


**QUESTIONNAIRE - STAGE 2**

## QUESTIONNAIRE COSMÉTIQUES

Bonjour/Bonsoir, mon nom est \_\_\_\_\_  
\_\_\_\_\_ de la firme L'Opinion du  
Consommateur. Nous faisons un sondage  
sur les produits cosmétiques et les produits  
hygiéniques. J'aurais quelques questions à  
vous poser, cela ne prendra que 5 minutes.  
Je peux vous assurer que toutes les réponses  
demeurent confidentielles.

No de questionnaire               


[illegible]

Rayon produits cosmétiques 1   
produits hygiéniques 2 <sup>5</sup>

Date     /     /     /     /     /     /     /     /     /

J J M M A A                  6 7 8 9 10 11

**Voulez-vous participer à cette étude? Votre opinion est très importante pour le projet.**

Heures 9 - 12 heures	1	
12 - 18 heures	2	
18 - 21 heures	3	

Q1 En tout premier, j'aimerais savoir si vous utilisez, même si c'est de façon occasionnelle:

**Q2** Avez-vous déjà eu des réactions indésirables pour:

<u>Q1</u>	
<u>OUI</u>	<u>NON</u> <u>NSP/PR</u>

Q2

Q1   NON   NSP/PR

des produits hygiéniques comme du  
shampooing, déodorant ou dentifrice ..... 1 ..... 2 ..... 9

1 .... 2 ..... 9             

18    14

des produits cosmétiques comme du maquillage, du parfum, eau de toilette ou lotion après rasage ..... 1 ..... 2 ..... 9

**1 ... 2 ..... 9**

15     16

Q3 Lorsque vous achetez un produit cosmétique ou hygiénique, demandez-vous de l'information au pharmacien ou au vendeur concernant ce produit?

OUI .....	1	Passez à Q4
NON .....	2	Passez à Q5
NSP/PR .....	9	Passez à Q5

L  
17

Q4 Quel genre d'information demandez-vous? Est-ce concernant...

		<u>OUI</u>	<u>NON</u>	<u>NSP/PR</u>	
Q4A	les ingrédients dans le produit .....	1 .....	2 .....	9	<u>    </u> / 18
Q4B	les réactions cutanées possibles .....	1 .....	2 .....	9	<u>    </u> / 19
Q4C	la qualité du produit .....	1 .....	2 .....	9	<u>    </u> / 20
Q4D	le prix du produit .....	1 .....	2 .....	9	<u>    </u> / 21

Q5 Diriez-vous que vous avez assez d'information concernant les ingrédients qui sont dans les produits cosmétiques ou hygiéniques que vous achetez?

OUI .....	1	<u>    </u> /
NON .....	2	22
NSP/PR .....	9	

Q6 De façon générale, lorsque vous achetez un produit, cosmétique ou hygiénique, lisez-vous l'information inscrite sur l'emballage ou sur le produit?

Oui en partie .....	1	<u>    </u> /
Oui au complet .....	2	23
Non .....	3	
NSP/PR .....	9	

Q7 S'il y avait une liste d'ingrédients ou de composantes sur les produits cosmétiques ou hygiéniques, cette liste devrait-elle...

comprendre tous les ingrédients .....	1	<u>    </u> /
comprendre les principaux ingrédients .....	2	24
comprendre les éléments risqués ou dangereux ...	3	
NSP .....	4	
PR .....	9	

Q8 S'il y avait une liste d'ingrédients, cette liste devrait-elle...

présenter le pourcentage ou la quantité de chaque ingrédient ....	1	<u>    </u> /
présenter les ingrédients par ordre d'importance, sans la quantité	2	25
présenter les ingrédients sans ordre précis .....	3	
NSP .....	4	
PR .....	9	

Q9 S'il y avait une liste d'ingrédients, cette liste devrait-elle...

- |   |   |
|---|---|
| être sur l'emballage .....                              | 1 |
| être sur le produit .....                               | 2 |
| être sur un feuillet à l'intérieur de l'emballage ..... | 3 |
| être sur un feuillet sur l'emballage .....              | 4 |
| NSP .....   | 5 |
| PR .....  | 9 |

      
26

Q10 Je vais vous présenter trois listes différentes d'ingrédients que l'on pourrait retrouver sur les produits cosmétiques ou les produits hygiéniques. Nous avons choisi, simplement comme exemple, les shampoings et le rouge à lèvres. Ces listes comprennent de l'information pour laquelle les dermatologues et les spécialistes auraient des références écrites. Une ligne d'information du genre 1-800 serait également accessible à tous.

**PRÉSENTER LA LISTE 1**

Q10A Cette liste, que ce soit pour le rouge à lèvres ou le shampoing, est-elle...

- |                                   |   |
|-----------------------------------|---|
| très facile à comprendre .....    | 1 |
| facile à comprendre .....         | 2 |
| difficile à comprendre .....      | 3 |
| très difficile à comprendre ..... | 4 |
| NSP/PR .....                      | 9 |

      
27

Q10B Cette liste vous apparaît-elle...

- |   |   |
|---|---|
| très utile pour prévenir des problèmes .....        | 1 |
| utile pour prévenir des problèmes .....             | 2 |
| peu utile pour prévenir des problèmes .....         | 3 |
| pas du tout utile pour prévenir des problèmes ..... | 4 |
| NSP/PR .....  | 9 |

      
28

Q11 Voici une deuxième liste.

**PRÉSENTER LA LISTE 2**

Q11A Cette liste, que ce soit pour le rouge à lèvres ou le shampoing, est-elle...

- très facile à comprendre ..... 1
- facile à comprendre ..... 2
- difficile à comprendre ..... 3
- très difficile à comprendre ..... 4
- NSP/PR ..... 9

      
29

Q11B Cette liste vous apparaît-elle...

- très utile pour prévenir des problèmes ..... 1
- utile pour prévenir des problèmes ..... 2
- peu utile pour prévenir des problèmes ..... 3
- pas du tout utile pour prévenir des problèmes ..... 4
- NSP/PR ..... 9

      
30

Q12 Voici la troisième liste.

**PRÉSENTER LA LISTE 3**

Q12A Cette liste, que ce soit pour le rouge à lèvres ou le shampoing, est-elle...

- très facile à comprendre ..... 1
- facile à comprendre ..... 2
- difficile à comprendre ..... 3
- très difficile à comprendre ..... 4
- NSP/PR ..... 9

      
31

Q12B Cette liste vous apparaît-elle...

- très utile pour prévenir des problèmes ..... 1
- utile pour prévenir des problèmes ..... 2
- peu utile pour prévenir des problèmes ..... 3
- pas du tout utile pour prévenir des problèmes ..... 4
- NSP/PR ..... 9

      
32



Q13 Quelle liste, parmi les 3, préférez-vous?

**PRÉSENTER LES 3 LISTES**

Liste 1 ..... 1  
Liste 2 ..... 2  
Liste 3 ..... 3  
Aucune ..... 4  
NSP ..... 5  
PR ..... 9

      
33

Q14 Selon vous, sur les listes d'ingrédients des produits cosmétiques et hygiéniques, que devrions-nous retrouver pour que ces listes soient utiles pour vous?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

           
34 35

Q14A Cette liste devrait-elle présenter une date d'expiration?

OUI ..... 1  
NON ..... 2  
NSP ..... 3  
PR ..... 9

      
36

Q15 Seriez-vous intéressé à ce que les compagnies inscrivent sur leur produit, les ingrédients qui composent leurs cosmétiques ou produits hygiéniques? Seriez-vous...

très intéressé ..... 1  
intéressé ..... 2  
peu intéressé ..... 3  
pas du tout intéressé ..... 4  
NSP ..... 5  
PR ..... 9

      
37

Maintenant, strictement à des fins statistiques:

Q16 Dans quel groupe d'âges vous situez-vous? Est-ce...

18 - 24 .....	1
25 - 34 .....	2
35 - 44 .....	3
45 - 54 .....	4
55 - 64 .....	5
65 et plus .....	6
PR .....	9

      
38

Q17 Quel a été en 1991 le revenu total de votre foyer, avant impôt? Est-ce...

moins de 24 999 \$ .....	1
entre 25 000 et 34 999 \$ ..	2
entre 35 000 et 49 999 \$ ..	3
plus de 50 000 \$ .....	4
PR .....	9

      
39

Q18 Combien de personnes, vous incluant, habitent votre foyer?

           personnes

           
40 41

Q19 Combien de ces personnes ont moins de 18 ans?

           personnes

           
42 43

Q20 Quel est le niveau de scolarité le plus élevé que vous avez atteint? Est-ce...

primaire .....	1
secondaire .....	2
CEGEP .....	3
universitaire .....	4
NSP/PR .....	9

      
44

Q21 En moyenne, combien dépensez-vous par mois pour les produits cosmétiques, c'est-à-dire du maquillage, du parfum, des produits de manicure?

\_\_\_\_\_ \$

\_\_\_\_/\_\_\_\_/\_\_\_\_  
45 46 47

Q22 En moyenne, combien dépensez-vous par mois pour des produits hygiéniques, c'est-à-dire savon, dentifrice - rince-bouche, shampoing ou autres?

\_\_\_\_\_ \$

\_\_\_\_/\_\_\_\_/\_\_\_\_  
48 49 50

Merci de votre collaboration!

Enregistrez le sexe:

Homme ..... 1

Femme ..... 2

\_\_\_\_/\_\_\_\_  
51

Enregistrez la langue d'entrevue:

Français ..... 1

Anglais ..... 2

\_\_\_\_/\_\_\_\_  
52

Numéro d'interviewer \_\_\_\_\_

\_\_\_\_/\_\_\_\_/\_\_\_\_  
53 54

Durée de l'entrevue \_\_\_\_\_ minutes

\_\_\_\_/\_\_\_\_/\_\_\_\_  
55 56

## LISTE 1

### SHAMPOING

ZINC DE PYRITHIONE  
EAU  
SULFATE D'AMMONIUM LAURETH  
SULFATE D'AMMONIUM LAURYL  
DISTEARATE DE GLYCOL  
MEA COCAMIDE  
FRAGRANCE  
DMDM HYDANTOIN  
CHLORURE DE SODIUM  
ACIDE CITRIQUE  
SULFONATE DE XYLÈNE AMMONIUM  
FD&C BLEU No 1  
BIÈRE

### ROUGE À LÈVRES

ALCOOL OLEYLIQUE  
CIRE DE CARNAUBA  
CIRE DE CHANDELLE  
MYRISTATE ISOPROPYLIQUE  
HUILE DE LANOLINE  
OZOKÉRITE  
CIRE D'ABEILLE  
CÉTYL ALCOOL  
CÉRÉSINE  
FRAGRANCE  
PROPYL PARABÈNE  
BHA  
DIOXYDE DE TITANE  
ALOE VERA

## LISTE 2

### SHAMPOING

3693 ANTIPELLICULAIRE  
3639 SOLVANT  
0155 AGENT NETTOYANT - SURFACTANT  
0160 AGENT NETTOYANT - SURFACTANT  
1244 AGENT ÉMULSIFIANT - SURFACTANT  
0617 CONDITIONNEUR POUR CHEVEUX  
FRAGRANCE  
1064 PRÉSERVATIF  
3074 AGENT (AQUEUX) ÉPAISSISSANT  
0608 CONTRÔLEUR DE pH  
0176 ANTIFLOCCULANT  
1157 COLORANT  
0251 AGENT CONDITIONNEUR POUR CHEVEUX

### ROUGE À LÈVRES

0508 AGENT CONDITIONNEUR POUR LA  
PEAU  
2024 AGENT (NON-AQUEUX)  
ÉPAISSISSANT  
0499 AGENT LIANT  
0465 AGENT LIANT  
1491 AGENT COND. POUR LA PEAU -  
ÉMOLLIENT  
0252 SOLVANT  
0561 STABILISATEUR D'ÉMULSION  
0513 AGENT ÉPAISSISSANT ET LIANT  
(NON-AQUEUX)  
2856 AGENT ÉMULSIFIANT -  
SURFACTANT  
0298 STABILISATEUR D'ÉMULSION  
FRAGRANCE  
3504 PRÉSERVATIF  
0071 ANTIOXYDANT  
0776 AGENT COLORANT/OPACIFIANT  
1431 ADDITIF BIOLOGIQUE  
1092 ADDITIF BIOLOGIQUE  
3013 AGENT CONDITIONNEUR POUR  
PEAU - MASQUANT  
3473 ADDITIF BIOLOGIQUE

### LISTE 3

#### SHAMPOING

3693

3639

0155

0160

1244

0617

FRAGRANCE

1064

3074

0608

0176

1157

0251

#### ROUGE À LÈVRES

0508

2024

0499

0465

1491

0252

0561

0513

FRAGRANCE

2856

0298

3504

0071

0776

1431

1092

3013

3473

**APPENDIX C**

**MAIN STATISTICS TABLES**

RAYDN RAYDN DE LA PHARMACIE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
COSMETIQUE	1	125	62.5	62.5	62.5
HYGIENIQUE	2	75	37.5	37.5	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		

DATE DATE DE L ENTREVUE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	261192	22	11.0	11.0	11.0
	271192	93	46.5	46.5	57.5
	281192	65	32.5	32.5	90.0
	291192	20	10.0	10.0	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		

HEURE HEURE DE L ENTREVUE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
9-12 HEURES	1	14	7.0	7.0	7.0
12-18 HEURES	2	127	63.5	63.5	70.5
18-21 HEURES	3	59	29.5	29.5	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		

Q1A UTILISATION PRODUITS HYGIENIQUES

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
OUI	1	200	100.0	100.0	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		



Q2A REACTION PRODUITS HYGIENIQUE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
OUI	1	40	20.0	20.1	20.1
NON	2	159	79.5	79.9	100.0
PAS DE REPONSE, NE S	9	1	.5	Missing	
	Total	200	100.0	100.0	
Valid cases	199	Missing cases	1		

Q1B UTILISATION PRODUITS COSMETIQUES

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
OUI	1	191	95.5	95.5	95.5
NON	2	9	4.5	4.5	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		

Q2B REACTION PRODUITS COSMETIQUES

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
OUI	1	47	23.5	23.6	23.6
NON	2	152	76.0	76.4	100.0
PAS DE REPONSE, NE S	9	1	.5	Missing	
	Total	200	100.0	100.0	
Valid cases	199	Missing cases	1		

Q3 DEMANDE INFORMATION LORS ACHAT

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
OUI	1	72	36.0	36.0	36.0
NON	2	128	64.0	64.0	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		

Q4A TYPE INFO: INGREDIENTS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
DUI	1	36	18.0	50.7	50.7
NON	2	35	17.5	49.3	100.0
PAS DE REPONSE, NE S	9	128	64.0	Missing	
		1	.5	Missing	
	Total	200	100.0	100.0	

Valid cases 71 Missing cases 129

Q4B TYPE INFO: REACTIONS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
DUI	1	45	22.5	65.2	65.2
NON	2	24	12.0	34.8	100.0
PAS DE REPONSE, NE S	9	128	64.0	Missing	
		3	1.5	Missing	
	Total	200	100.0	100.0	

Valid cases 69 Missing cases 131

Q4C TYPE INFO: QUALITE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
DUI	1	54	27.0	76.1	76.1
NON	2	17	8.5	23.9	100.0
PAS DE REPONSE, NE S	9	128	64.0	Missing	
		1	.5	Missing	
	Total	200	100.0	100.0	

Valid cases 71 Missing cases 129

Q4D TYPE INFO:PRIX

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
OUI	1	39	19.5	56.5	56.5
NON	2	30	15.0	43.5	100.0
PAS DE REPONSE, NE S	9	128	64.0	Missing	
		3	1.5	Missing	
Total		200	100.0	100.0	

Valid cases 69 Missing cases 131

Q5 ASSEZ INFORMATION SUR INGREDIENTS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
OUI	1	117	58.5	60.9	60.9
NON	2	75	37.5	39.1	100.0
PAS DE REPONSE, NE S	9	8	4.0	Missing	
Total		200	100.0	100.0	

Valid cases 192 Missing cases 8

Q6 LECTURE DE INFORMATION SUR LE PRODUIT

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
OUI EN PARTIE	1	76	38.0	38.0	38.0
OUI, AU COMPLET	2	95	47.5	47.5	85.5
NON	3	29	14.5	14.5	100.0
Total		200	100.0	100.0	

Valid cases 200 Missing cases 0

Q7 CONTENU DE LA LISTE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
COMPRENDRE TOUS LES	1	114	57.0	57.3	57.3
COMPRENDRE LES PRINC	2	23	11.5	11.6	68.8
LES ELEMENTS RISQUES	3	62	31.0	31.2	100.0
NE SAIT PAS	4	1	.5	Missing	
	Total	200	100.0	100.0	
Valid cases	199	Missing cases	1		

Q8 PRESENTATION DES INGREDIENTS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
POURCENTAGE DU QUANT	1	93	49.0	51.3	51.3
ORDRE IMPORTANCE	2	75	37.5	39.3	90.6
SANS ORDRE PRECIS	3	18	9.0	9.4	100.0
NE SAIT PAS	4	9	4.5	Missing	
	Total	200	100.0	100.0	
Valid cases	191	Missing cases	9		

Q9 LOCALISATION DE LA LISTE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SUR EMBALLAGE	1	97	48.5	49.2	49.2
SUR PRODUIT	2	53	26.5	26.9	76.1
FEUILLET A L INTERIE	3	30	15.0	15.2	91.4
FEUILLET SUR EMBALLA	4	17	8.5	8.6	100.0
NE SAIT PAS	5	3	1.5	Missing	
	Total	200	100.0	100.0	
Valid cases	197	Missing cases	3		

Q10A COMPREHENSION LISTE NOM CHIMIQUE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TRES FACILE	1	5	2.5	2.5	2.5
FACILE	2	50	25.0	25.1	27.6
DIFFICILE	3	109	54.5	54.8	82.4
TRES DIFFICILE	4	35	17.5	17.6	100.0
NE SAIT PAS PAS REPO	9	1	.5	Missing	
Total		200	100.0	100.0	
Valid cases	199	Missing cases	1		

Q10B UTILITE LISTE NOM CHIMIQUE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TRES UTILE	1	18	9.0	9.1	9.1
UTILE	2	61	30.5	31.0	40.1
PEU UTILE	3	77	38.5	39.1	79.2
PAS DU TOUT UTILE	4	41	20.5	20.8	100.0
NE SAIT PAS PAS DE R	9	3	1.5	Missing	
Total		200	100.0	100.0	
Valid cases	197	Missing cases	3		

Q11A COMPREHENSION LISTE FONCTIONS ET CODES

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TRES FACILE	1	38	19.0	19.0	19.0
FACILE	2	121	60.5	60.5	79.5
DIFFICILE	3	36	18.0	18.0	97.5
TRES DIFFICILE	4	5	2.5	2.5	100.0
Total		200	100.0	100.0	
Valid cases	200	Missing cases	0		

Q11B UTILITE LISTE FONCTIONS ET CODES

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TRES UTILE	1	28	14.0	14.1	14.1
UTILE	2	98	49.0	49.2	63.3
PEU UTILE	3	44	22.0	22.1	85.4
PAS DU TOUT UTILE	4	29	14.5	14.6	100.0
NE SAIT PAS,PAS DE R	9	1	.5	Missing	
Total		200	100.0	100.0	

Valid cases 199 Missing cases 1

Q12A COMPREHENSION LISTE CODES

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TRES FACILE	1	3	1.5	1.5	1.5
FACILE	2	9	4.5	4.5	6.0
DIFFICILE	3	20	10.0	10.1	16.1
TRES DIFFICILE	4	167	83.5	83.9	100.0
NE SAIT PAS PAS REPO	9	1	.5	Missing	
Total		200	100.0	100.0	

Valid cases 199 Missing cases 1

Q12B UTILITE LISTE CODES

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TRES UTILE	1	1	.5	.5	.5
UTILE	2	5	2.5	2.5	3.0
PEU UTILE	3	11	5.5	5.6	8.6
PAS DU TOUT UTILE	4	181	90.5	91.4	100.0
NE SAIT PAS,PAS DE R	9	2	1.0	Missing	
Total		200	100.0	100.0	

Valid cases 198 Missing cases 2

Q13 PREFERENCE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
LISTE 1	1	49	24.5	24.7	24.7
LISTE 2	2	139	69.5	70.2	94.9
LISTE 3	3	2	1.0	1.0	96.0
AUCUNE	4	8	4.0	4.0	100.0
NE SAIT PAS	5	2	1.0	Missing	
Total		200	100.0	100.0	

Valid cases 198 Missing cases 2

Q14 CONTENU SOUHAITE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
EFFETS SECONDAIRES	1	27	13.5	14.3	14.3
LANGAGE COURANT	2	30	15.0	15.9	30.2
FRANCAIS	3	16	8.0	16.2	46.4
ALLERGIES	4	15	7.5	17.4	63.8
TOXICITE	5	7	3.5	19.7	73.5
ECRIT PLUS GROS	6	1	.5	20.2	74.0
% DES INGREDIENTS	7	22	11.0	21.6	85.6
DANGERS	8	22	11.0	22.6	97.2
EFFETS LONG TERME	9	1	.5	23.1	97.7
ORDRE IMPORTANCE	10	2	1.0	24.1	98.7
LISTE PRODUITS CHIMI	11	4	2.0	26.1	100.0
AGENTS DE CONSERVATI	12	2	1.0	27.1	
TOUS LES INGREDIENTS	13	24	12.0	28.7	
EFFETS DU PRODUIT	14	8	4.0	32.7	
% ALCOOL	15	2	1.0	33.7	
PARFUME OU NON	16	3	1.5	35.2	
CONTENANT PLUS SECUR	17	1	.5	35.7	
POSOLOGIE	18	4	2.0	37.7	
DATE EXPIRATION	19	1	.5	38.2	
SI TESTE SUR ANIMAL	20	1	.5	38.7	
ENDROIT DE FABRICATI	21	1	.5	39.2	
RECONSCIENTIFIQUE DES	22	1	.5	39.7	
COMBINER LISTES 1	23	1	.5	40.2	
EXPLIQUER LES INGRES	24	3	1.5	41.7	
NE SAIT PAS, PAS DE R	25	1	.5	42.2	
Total		200	100.0	100.0	

Valid cases 189 Missing cases 11

Q14A DATE D EXPIRATION

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
OUI	1	192	96.0	96.5	96.5
NON	2	5	2.5	2.5	99.0
NE SAIT PAS	3	2	1.0	1.0	100.0
PAS DE REPONSE, NE S	9	1	.5	Missing	
	Total	200	100.0	100.0	
Valid cases	199	Missing cases	1		

Q15 INTERET LISTE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TRES INTERESSE	1	115	57.5	57.8	57.8
INTERESSE	2	72	36.0	36.2	94.0
PEU INTERESSE	3	9	4.5	4.5	98.5
PAS DU TOUT INTERESS	4	3	1.5	1.5	100.0
PAS DE REPONSE	9	1	.5	Missing	
	Total	200	100.0	100.0	
Valid cases	199	Missing cases	1		

Q16 AGE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
16-24 ANS	1	32	16.0	16.0	16.0
25-34 ANS	2	63	31.5	31.5	47.5
35-44 ANS	3	34	17.0	17.0	64.5
45-54 ANS	4	37	18.5	18.5	83.0
55-64 ANS	5	18	9.0	9.0	92.0
65 ANS ET PLUS	6	16	8.0	8.0	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		



Q17 REVENU DU MENAGE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
MOINS DE 25 000\$	1	68	34.0	36.6	36.6
25-34 999\$	2	57	28.5	30.6	67.2
35-44 999\$	3	29	14.5	15.6	82.8
50 000 ET PLUS	4	32	16.0	17.2	100.0
PAS DE REPONSE	9	14	7.0	Missing	
	Total	200	100.0	100.0	
Valid cases	186	Missing cases	14		

Q18 TAILLE DU MENAGE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	54	27.0	27.0	27.0
	2	70	35.0	35.0	62.0
	3	33	16.5	16.5	78.5
	4	31	15.5	15.5	94.0
	5	10	5.0	5.0	99.0
	6	2	1.0	1.0	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		

Q19 NOMBRE D ENFANTS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	0	153	76.5	76.5	76.5
	1	28	14.0	14.0	90.5
	2	13	6.5	6.5	97.0
	3	5	2.5	2.5	99.5
	4	1	.5	.5	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		

Q20 SCOLARITE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
PRIMAIRE	1	31	15.5	15.5	15.5
SECONDAIRE	2	73	36.5	36.5	52.0
CEGEP	3	47	23.5	23.5	75.5
UNIVERSITAIRE	4	49	24.5	24.5	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		

Q21 DEPENSES MENSUELLES COSMETIQUES

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	0	20	10.0	10.4	10.4
	2	1	.5	.5	10.9
	4	1	.5	.5	11.4
	5	20	10.0	10.4	21.8
	7	1	.5	.5	22.3
	10	33	16.5	17.1	39.4
	15	17	8.5	8.8	48.2
	20	26	13.0	13.5	61.7
	25	11	5.5	5.7	67.4
	30	13	6.5	6.7	74.1
	35	3	1.5	1.6	75.6
	40	11	5.5	5.7	81.3
	45	2	1.0	1.0	82.4
	50	17	8.5	8.8	91.2
	60	4	2.0	2.1	93.3
	70	1	.5	.5	93.8
	75	3	1.5	1.6	95.4
	80	1	.5	.5	95.9
	100	6	3.0	3.1	99.0
	150	1	.5	.5	99.5
	200	1	.5	.5	100.0
	999	7	3.5	Missing	
	Total	200	100.0	100.0	
Valid cases	193	Missing cases	7		

Q22 DEPENSES MENSUELLES HYGIENIQUES

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	0	1	3.5	3.5	4.5
	7	7	12.0	12.6	16.5
	10	24	12.0	12.6	31.1
	11	1	1.0	1.1	32.2
	12	22	11.0	11.5	43.7
	20	29	14.5	15.2	58.9
	22	20	10.0	10.5	69.4
	30	32	16.0	16.8	86.2
	40	15	7.5	7.8	94.0
	44	1	1.0	1.1	95.1
	50	30	15.0	15.7	110.8
	55	1	1.0	1.1	111.9
	70	1	1.0	1.1	113.0
	100	7	3.5	3.7	116.7
	999	9	4.5	Missing	100.0
Total		200	100.0	100.0	

Valid cases 191 Missing cases 9

-----  
SEXE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
HOMME	1	53	26.5	26.5	26.5
FEMME	2	147	73.5	73.5	100.0
Total		200	100.0	100.0	

Valid cases 200 Missing cases 0

-----  
LANGUE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
FRANCAIS	1	167	83.5	83.5	83.5
ANGLAIS	2	33	16.5	16.5	100.0
Total		200	100.0	100.0	

Valid cases 200 Missing cases 0

NO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	0	1	.5	.5	.5
	3	1	.5	.5	1.0
	9	50	25.0	25.0	26.0
	14	49	24.5	24.5	50.5
	23	50	25.0	25.0	75.5
	33	49	24.5	24.5	100.0
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		

DUREE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	3	5	2.5	2.5	2.5
	4	20	10.0	10.0	12.5
	5	23	11.5	11.5	24.0
	6	34	17.0	17.0	41.0
	7	14	7.0	7.0	48.0
	8	13	6.5	6.5	54.5
	9	10	5.0	5.0	59.5
	10	16	8.0	8.0	67.5
	11	22	11.0	11.0	78.5
	12	3	1.5	1.5	80.0
	15	1	.5	.5	80.5
	Total	200	100.0	100.0	
Valid cases	200	Missing cases	0		

Q14B CONTENU SOUHAITE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
EFFETS SECONDAIRES	1	24	12.0	22.4	22.4
LANGAGE COURANT	2	6	3.0	5.6	28.0
FRANCAIS	3	1	.5	.9	28.9
ALLERGIES	4	16	8.0	15.0	43.9
TOXICITE	5	33	16.5	31.5	75.4
ECRIT PLUS GROS	6	7	3.5	6.6	82.0
% DES INGREDIENTS	7	10	5.0	9.3	91.3
DANGERS	8	1	.5	.9	92.2
EFFETS LONG TERME	9	1	.5	.9	93.1
ORDRE IMPORTANCE	10	1	.5	.9	94.0
LISTE PRODUITS CHIMI	11	5	2.5	4.7	98.7
AGENTS DE CONSERVATI	12	1	.5	.9	99.6
TOUS LES INGREDIENTS	13	5	2.5	4.7	100.0
EFFETS DU PRODUIT	14	6	3.0	5.6	
% ALCOOL	15	1	.5	.9	
PARFUMS OU NON	16	4	2.0	3.7	
% DE GRAS	17	1	.5	.9	
PSYCHOLOGIE	18	6	3.0	5.6	
CONTENU PRODUITS NAT	19	2	1.0	1.9	
ENDROIT DE FABRICATI	20	1	.5	.9	
NOM SCIENTIFIQUE DES	21	1	.5	.9	
EXPLIQUER LES INGRED	22	1	.5	.9	
.	23	93	46.5	Missing	
Total		200	100.0	100.0	
Valid cases	107				
Missing cases		93			

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Page 20

Q14C CONTENU SOUHAITE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
EFFETS SECONDAIRES	1	3	1.5	11.5	11.5
LANGAGE COURANT	2	1	.5	3.8	15.4
ALLERGIES	4	6	3.0	23.1	38.5
TOXICITE	5	2	1.0	7.7	46.2
DANGERS	8	2	1.0	7.7	53.8
AGENTS DE CONSERVATI	13	1	.5	3.8	57.7
TOUS LES INGREDIENTS	13	1	.5	3.8	61.5
EFFETS DU PRODUIT	14	2	1.0	7.7	69.2
% ALCOOL	15	1	.5	3.8	73.1
PARFUME OU NON	16	1	.5	3.8	76.9
CONTENANT PLUS SECUR	18	2	1.0	7.7	84.6
SI TESTE SUR ANIMAL	23	2	1.0	7.7	92.3
EMBALLAGE INDIVIDUEL	25	1	.5	3.8	96.2
COMBINER LISTES 1 ET	26	1	.5	3.8	100.0
.	.	174	87.0	Missing	
Total		200	100.0	100.0	
Valid cases	26	Missing cases	174		

Q13 PREFERENCE by Q16 AGE

Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q16						Row Total
		18-24 AN S	25-34 AN S	35-44 AN S	45-54 AN S	55-64 AN S	65 ANS E T PLUS	
		1	2	3	4	5	6	
LISTE 1	1	18.4 28.1 4.5	38.8 30.6 9.6	14.3 20.6 3.5	14.3 18.9 3.5	10.2 27.8 2.5	4.1 13.3 1.0	49 24.7
LISTE 2	2	13.7 58.4 9.6	43 30.9 69.4 21.7	26 18.7 76.5 13.1	29 20.9 78.4 14.6	12 8.6 66.7 6.1	10 7.2 66.7 5.1	139 70.2
LISTE 3	3	50.0 3.1 .5			50.0 2.7 .5			2 1.0
AUCUNE	4	37.5 9.4 1.5		12.5 2.9 .5		12.5 5.6 .5	37.5 20.0 1.5	8 4.0
Column Total		32 16.2	62 31.3	34 17.2	37 18.7	18 9.1	15 7.6	198 100.0

Chi-Square	Value	DF	Significance
Pearson	23.44637	15	.07511
Likelihood Ratio	22.80090	15	.08846
Mantel-Haenszel test for linear association	2.74921	1	.09730

Minimum Expected Frequency = .152  
Cells with Expected Frequency < 5 = 14 DF 24 ( 58.3%)

Number of Missing Observations: 2

Q13 PREFERENCE by Q17 REVENU DU MENAGE

Page 1 of 1

		Q17				Page 1 of 1		
Q13	Count	Row	Pct	MOINS DE 25 000 \$	25-34 99	35-49 99	50 000 E	Row Total
	Col	Pct	Pct	25 000 \$	9%	9%	T PLUS	
	Tot	Pct		1	2	3	4	
LISTE 1	1	21	11	6	7			45
		46.7	24.4	13.3	15.6			24.5
		31.3	19.6	20.7	21.9			
		11.4	6.0	3.3	3.8			
LISTE 2	2	39	42	23	25			129
		30.2	32.6	17.8	19.4			70.1
		58.2	75.0	79.3	78.1			
		21.2	22.8	12.5	13.6			
LISTE 3	3	1	1					2
		50.0	50.0					1.1
		1.5	1.8					
		.5	.5					
AUCUNE	4	6	2					8
		75.0	25.0					4.3
		9.0	3.6					
		3.3	1.1					
Column Total		67	56	29	32			184
		36.4	30.4	15.8	17.4			100.0

Chi-Square	Value	DF	Significance
Pearson	11.29028	9	.25634
Likelihood Ratio	13.78281	9	.13026
Mantel-Haenszel test for linear association	.74151	1	.38918

Minimum Expected Frequency = .315  
Cells with Expected Frequency < 5 = 8 DF 16 ( 50.0%)

Number of Missing Observations: 16



Q13 PREFERENCE by Q18 TAILLE DU MENAGE

Page 1 of 1

		Q18						Page 1 of 1			
Q13	Count	Row Pct	Col Pct	Tot Pct	1	2	3	4	5	6	Row Total
	Row										
	Col										
LISTE 1	1	12	17	12	6	2					49
		24.5	34.7	24.5	12.2	4.1				24.7	
		22.6	24.6	36.4	19.4	20.0					
LISTE 2	2	6.1	8.6	6.1	3.0	1.0					139
		38	50	20	23	6				70.2	
		27.3	36.0	14.4	16.5	4.3	1.4				
LISTE 3	3	71.7	72.5	60.6	74.2	60.0	100.0				
		19.2	25.3	10.1	11.6	3.0	1.0				
AUCUNE	4		50.0	50.0							2
			1.4	3.0							1.0
			.5	.5							
Column Total		53	69	33	31	10	2				198
		26.8	34.8	16.7	15.7	5.1	1.0				100.0

Chi-Square	Value	DF	Significance
Pearson	15.90640	15	.38830
Likelihood Ratio	15.27922	15	.43150
Mantel-Haenszel test for linear association	.76323	1	.38232

Minimum Expected Frequency = .020  
Cells with Expected Frequency < 5 = 15 OF 24 ( 62.5%)

Number of Missing Observations: 2

Q13 PREFERENCE by Q19 NOMBRE D ENFANTS

Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q19					Row Total
		01	11	21	31	41	
LISTE 1	1	34 69.4 22.5 17.2	12 24.5 42.9 6.1	2 4.1 15.4 1.0	1 2.0 20.0 .5		49 24.7
LISTE 2	2	108 77.7 71.5 54.5	16 11.5 57.1 8.1	11 7.9 84.6 5.6	3 2.2 60.0 1.5	1 .7 100.0 .5	139 70.2
LISTE 3	3	2 100.0 1.3 1.0					2 1.0
AUCUNE	4	7 87.5 4.6 3.5			1 12.5 20.0 .5		8 4.0
Column Total		151 76.3	28 14.1	13 6.6	5 2.5	1 .5	198 100.0

Chi-Square	Value	DF	Significance
Pearson	11.67486	12	.47213
Likelihood Ratio	11.94966	12	.44973
Mantel-Haenszel test for linear association	.05451	1	.81539

Minimum Expected Frequency = .010  
Cells with Expected Frequency < 5 = 14 OF 20 ( 70.0%)

Number of Missing Observations: 2

Q13 PREFERENCE by Q20 SCOLARITE

Q20

Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q20				Row Total
		PRIMAIRE 1	SECONDAI RE 2	CEGEP 3	UNIVERSI TAIRE 4	
LISTE 1	1	4 8.2 13.3 2.0	13 26.5 17.8 6.6	14 28.6 29.8 7.1	18 36.7 37.5 9.1	49 24.7
	2	22 15.8 73.3 11.1	55 39.6 75.3 27.8	32 23.0 68.1 16.2	30 21.6 62.5 15.2	139 70.2
	3	1 50.0 3.3 .5	1 50.0 1.4 .5			2 1.0
AUCUNE	4	3 37.5 10.0 1.5	4 50.0 5.5 2.0	1 12.5 2.1 .5		8 4.0
	Column Total	30 15.2	73 36.9	47 23.7	48 24.2	198 100.0

Chi-Square	Value	DF	Significance
Pearson	15.42114	9	.08000
Likelihood Ratio	16.99937	9	.04873
Mantel-Haenszel test for linear association	13.67544	1	.00022

Minimum Expected Frequency = .303  
Cells with Expected Frequency < 5 = 8 OF 16 ( 50.0%)

Number of Missing Observations: 2

Q13 PREFERENCE by SEXE

Page 1 of 1

	Count Row Pct Col Pct Tot Pct	SEXE		Row Total
		HOMME	FEMME	
		1	2	
Q13				
LISTE 1	1	8 16.3 15.1 4.0	41 83.7 28.3 20.7	49 24.7
LISTE 2	2	41 29.5 77.4 20.7	98 70.5 67.6 49.5	139 70.2
LISTE 3	3		2 100.0 1.4 1.0	2 1.0
AUCUNE	4	4 50.0 7.5 2.0	4 50.0 2.8 2.0	8 4.0
	Column Total	53 26.8	145 73.2	198 100.0

Chi-Square	Value	DF	Significance
Pearson	6.18683	3	.10287
Likelihood Ratio	6.72802	3	.08109
Mantel-Haenszel test for linear association	4.47222	1	.03445
Minimum Expected Frequency -	.535		
Cells with Expected Frequency < 5 -	3 DF	8 ( 37.5%)	

Number of Missing Observations: 2

Q13 PREFERENCE by RAYON RAYON DE LA PHARMACIE

		RAYON		Page 1 of 1	
Q13	Row	Count	COSMETIQ HYGIENIQ		Row
		Pct	UE	UE	
LISTE 1	1	Tot Pct	1	2	Total
			39	10	
			79.6	20.4	49
			31.5	13.5	24.7
			19.7	5.1	
LISTE 2	2	Tot Pct	78	61	139
			56.1	43.9	
			62.9	82.4	70.2
			39.4	30.8	
LISTE 3	3	Tot Pct	2		2
			100.0		
			1.6		1.0
			1.0		
AUCUNE	4	Tot Pct	5	3	8
			62.5	37.5	
			4.0	4.1	4.0
			2.5	1.5	
Column			124	74	198
Total			62.6	37.4	100.0

Chi-Square	Value	DF	Significance
Pearson	9.73706	3	.02094
Likelihood Ratio	10.93783	3	.01207
Mantel-Haenszel test for linear association	3.13024	1	.07685
Minimum Expected Frequency -	.747		
Cells with Expected Frequency < 5 -	3 OF	8 ( 37.5%)	

Number of Missing Observations: 2

Q13 PREFERENCE by PHARM PHARMACIE

Page 1 of 1

		PHARM				Page 1 of 1	
Q13	Count					Row Total	
	Row Pct Col Pct Tot Pct	1	2	3	4		
LISTE 1	1	31	5	10	3	49	
		63.3	10.2	20.4	6.1	24.7	
		62.0	10.0	20.4	6.1		
		15.7	2.5	5.1	1.5		
LISTE 2	2	17	43	35	44	139	
		12.2	30.9	25.2	31.7	70.2	
		34.0	86.0	71.4	89.9		
		8.6	21.7	17.7	22.2		
LISTE 3	3				2	2	
					100.0	1.0	
					4.1		
					1.0		
AUCUNE	4	2	2	4		8	
		25.0	25.0	50.0		4.0	
		4.0	4.0	8.2			
		1.0	1.0	2.0			
Column Total		50	50	49	49	198	
		25.3	25.3	24.7	24.7	100.0	

Chi-Square	Value	DF	Significance
Pearson	63.59908	9	.00000
Likelihood Ratio	62.45517	9	.00000
Mantel-Haenszel test for linear association	14.85406	1	.00012

Minimum Expected Frequency = .495  
Cells with Expected Frequency < 5 = 8 DF 16 ( 50.0%)

Number of Missing Observations: 2

Q13 PREFERENCE by DATE DATE DE L ENTREVUE

Page 1 of 1

		DATE				Page 1 of 1	
		Count					
		Row Pct					
		Col Pct					
		Tot Pct	261192	271192	281192	291192	Row Total
Q13	LISTE 1	1	3	17	25	4	49
			6.1	34.7	51.0	8.2	24.7
			13.6	18.7	38.5	20.0	
			1.5	8.6	12.6	2.0	
	LISTE 2	2	17	69	37	16	139
			12.2	49.6	26.6	11.5	70.2
			77.3	75.8	55.9	80.0	
			8.6	34.8	18.7	8.1	
	LISTE 3	3	2				2
			100.0				1.0
			9.1				
			1.0				
	AUCUNE	4		62.5	37.5		8
				2.5	4.6		4.0
				2.5	1.5		
Column Total			22	91	65	20	198
			11.1	46.0	32.8	10.1	100.0

Chi-Square	Value	DF	Significance
Pearson	28.27156	9	.00086
Likelihood Ratio	22.42644	9	.00762
Mantel-Haenszel test for linear association	3.22497	1	.07252

Minimum Expected Frequency = .202  
Cells with Expected Frequency < 5 = 9 DF 16 ( 56.3%)

Number of Missing Observations: 2

REFERENCE by HEURE HEURE DE L ENTREVUE

Page 1 of 1

	Count Row Pct Col Pct Tot Pct	HEURE			Row Total
		9-12 HEU RES	12-18 HE URES	18-21 HE URES	
		1	2	3	
E 1	1	5 10.2 35.7 2.5	29 59.2 22.8 14.6	15 30.6 26.3 7.6	49 24.7
IE 2	2	9 6.5 64.3 4.5	92 66.2 72.4 46.5	38 27.3 66.7 19.2	139 70.2
TE 3	3		1 50.0 .8 .5	1 50.0 1.8 .5	2 1.0
UNE	4		5 62.5 3.9 2.5	3 37.5 5.3 1.5	8 4.0
Column Total		14 7.1	127 64.1	57 28.8	198 100.0

Chi-Square	Value	DF	Significance
son	2.48309	6	.87035
likelihood Ratio	3.04378	6	.80333
el-Haenszel test for linear association	.56951	1	.45045

num Expected Frequency - .141  
s. with Expected Frequency < 5 - 6 DF 12 ( 50.0%)

er of Missing Observations: 2



Q13 PREFERENCE by Q1A UTILISATION PRODUITS HYGIENIQUES

		Q1A	Page
Q13	Count	DVI	Row Total
	Row		
	Col		
	Tot		
	Pct	1	
LISTE 1	1	49	49
		100.0	24.7
		24.7	
		24.7	
LISTE 2	2	139	139
		100.0	70.2
		70.2	
		70.2	
LISTE 3	3	2	2
		100.0	1.0
		1.0	
		1.0	
AUCUNE	4	8	8
		100.0	4.0
		4.0	
		4.0	
Column		198	198
Total		100.0	100.0

>Warning # 10307

>Statistics cannot be computed when the number of non-empty rows or columns is  
>one.

Number of Missing Observations: 2

Q13 PREFERENCE by Q1B UTILISATION PRODUITS COSMETIQUES

Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q1B		Row Total
		OUI	NON	
		1	2	
LISTE 1	1	47 95.9 24.9 23.7	2 4.1 22.2 1.0	49 24.7
LISTE 2	2	135 97.1 71.4 68.2	4 2.9 44.4 2.0	139 70.2
LISTE 3	3	2 100.0 1.1 1.0		2 1.0
AUCUNE	4	5 62.5 2.6 2.5	3 37.5 33.3 1.5	8 4.0
Column Total		189 95.5	9 4.5	198 100.0

Chi-Square	Value	DF	Significance
Pearson	21.03440	3	.00010
Likelihood Ratio	9.65717	3	.02172
Mantel-Haenszel test for linear association	8.58551	1	.00339
Minimum Expected Frequency -	.091		
Cells with Expected Frequency < 5 -	4 DF	8 ( 50.0%)	

Number of Missing Observations: 2

Q13 PREFERENCE by Q2A REACTION PRODUITS HYGIENIQUE

Q2A Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q2A		Row Total
		DVI	NGN	
		1	2	
LISTE 1	1	19 39.6 48.7 9.6	29 60.4 18.4 14.7	48 24.4
LISTE 2	2	19 13.7 48.7 9.6	120 86.3 75.9 60.9	139 70.6
LISTE 3	3		2 100.0 1.3 1.0	2 1.0
AUCUNE	4	1 12.5 2.6 .5	7 87.5 4.4 3.6	8 4.1
Column Total		39 19.8	158 80.2	197 100.0

Chi-Square	Value	DF	Significance
Pearson	15.88476	3	.00120
Likelihood Ratio	14.67559	3	.00212
Mantel-Haenszel test for linear association	9.90068	1	.00165

Minimum Expected Frequency = .396  
Cells with Expected Frequency < 5 = 3 OF 8 ( 37.5%)

Number of Missing Observations: 3

Q13 PREFERENCE by Q2B REACTION PRODUITS COSMETIQUES

		Q2B		Page 1 of 1	
		DVI		NON	
Count	Row Pct				Row Total
Col Pct	Tot Pct	1	2		
Q13					
	1	21	27		48
LISTE 1		43.8	56.3		24.4
		44.7	18.0		
		10.7	13.7		
	2	25	114		139
LISTE 2		18.0	82.0		70.6
		53.2	76.0		
		12.7	57.9		
	3		2		2
LISTE 3			100.0		1.0
			1.3		
			1.0		
	4	1	7		8
AUCUNE		12.5	87.5		4.1
		2.1	4.7		
		.5	3.6		
Column Total		47	150		197
		23.9	76.1		100.0

Chi-Square	Value	DF	Significance
Pearson	14.28889	3	.00254
Likelihood Ratio	13.67261	3	.00339
Mantel-Haenszel test for linear association	9.92002	1	.00163
Minimum Expected Frequency = .477			
Cells with Expected Frequency < 5 = 3 DF 8 ( 37.5%)			

Number of Missing Observations: 3

Q13 PREFERENCE by Q3 DEMANDE INFORMATION LORS ACHAT

		Q3		Page 1 of 1		
Q13	Count	DUI	NON	Row Total		
	Row					Pct
	Col					Pct
	Tot					Pct
LISTE 1	1	27	22	49		
		55.1	44.9	24.7		
		37.5	17.5			
		13.6	11.1			
LISTE 2	2	41	98	139		
		29.5	70.5	70.2		
		56.9	77.6			
		20.7	49.5			
LISTE 3	3	1	1	2		
		50.0	50.0	1.0		
		1.4	.8			
		.5	.5			
AUCUNE	4	3	5	8		
		37.5	62.5	4.0		
		4.2	4.0			
		1.5	2.5			
Column Total		72	126	198		
		36.4	63.6	100.0		

Chi-Square	Value	DF	Significance
Pearson	10.43304	3	.01522
Likelihood Ratio	10.17864	3	.01711
Mantel-Haenszel test for linear association	4.19060	1	.04065
Minimum Expected Frequency -	.727		
Cells with Expected Frequency < 5 -	3 DF	8 ( 37.5%)	

Number of Missing Observations: 2

Q13 PREFERENCE by Q4A TYPE INFO: INGREDIENTS

		Q4A		Page 1 of 1	
	Count	Row Pct	Col Pct	Tot Pct	
Q13		Row Tot	Col Tot	Pct	Row Total
LISTE 1	1				
		17	10	27	
		63.0	37.0	38.0	
		47.2	28.6		
LISTE 2	2	23.9	14.1		
		18	22	40	
		45.0	55.0	56.3	
		50.0	62.9		
LISTE 3	3	25.4	31.0		
		1		1	
		100.0		1.4	
		2.8			
AUCUNE	4	1.4			
			3	3	
			100.0	4.2	
			8.6		
Column Total		36	35	71	
		50.7	49.3	100.0	

Chi-Square	Value	DF	Significance
Pearson	6.20196	3	.10219
Likelihood Ratio	7.76748	3	.05107
Mantel-Haenszel test for linear association	3.94026	1	.04714

Minimum Expected Frequency = .493  
Cells with Expected Frequency < 5 = 4 OF 8 ( 50.0%)

Number of Missing Observations: 129

Q13 PREFERENCE by Q4B TYPE INFO:REACTIONS

Page 1 of 1

		Q4B			
		DUI		NON	
Count					
Row Pct					
Col Pct					
Tot Pct					
		1	2		Row Total
Q13					
LISTE 1	1	18 66.7 40.0 26.1	9 33.3 37.5 13.0		27 39.1
LISTE 2	2	25 64.1 55.6 36.2	14 35.9 58.3 20.3		39 56.5
AUCUNE	4	2 66.7 4.4 2.9	1 33.3 4.2 1.4		3 4.3
Column Total		45 65.2	24 34.8		69 100.0

Chi-Square	Value	DF	Significance
Pearson	.04915	2	.97573
Likelihood Ratio	.04923	2	.97569
Mantel-Haenszel test for linear association	.01234	1	.91155
Minimum Expected Frequency = 1.043			
Cells with Expected Frequency < 5 = 2 OF 6 ( 33.3%)			

Number of Missing Observations: 131

Q13 PREFERENCE by Q4C TYPE INFO:QUALITE

Q4C Page 1 of 1

	Count	Q13		Row Total
		LISTE 1	LISTE 2	
Row	Pct			
Col	Pct			
Tot	Pct			
1	18	27		
	66.7	33.3		
2	33	52.9		
	25.4	12.7		
3	33		41	
	80.5		19.5	
4	61.1		47.1	
	46.5		11.3	
5	3			3
	100.0			4.2
6	5.6			
	4.2			
Column Total		54	17	71
		76.1	23.9	100.0

Chi-Square	Value	DF	Significance
Pearson	2.69377	2	.26005
Likelihood Ratio	3.31690	2	.19043
Mantel-Haenszel test for linear association	2.60478	1	.10654
Minimum Expected Frequency -	.718		
Cells with Expected Frequency < 5 -	2 DF	6 ( 33.3%)	

Number of Missing Observations: 129



Q13 PREFERENCE by Q4D TYPE INFO:PRIX

Page 1 of 1

		Q4D			
		DUI		NON	
Count					
Row Pct					
Col Pct					
Tot Pct					
		1	2		Row Total
Q13	1	15	12		27
LISTE 1		55.6	44.4		39.1
		38.5	40.0		
		21.7	17.4		
	2	22	17		39
LISTE 2		56.4	43.6		56.5
		56.4	56.7		
		31.9	24.6		
	4	2	1		3
AUCUNE		66.7	33.3		4.3
		5.1	3.3		
		2.9	1.4		
Column Total		39	30		69
		56.5	43.5		100.0

Chi-Square	Value	DF	Significance
Pearson	.13609	2	.93422
Likelihood Ratio	.13935	2	.93270
Mantel-Haenszel test for linear association	.09299	1	.76041

Minimum Expected Frequency = 1.304  
Cells with Expected Frequency < 5 = 2 DF 6 ( 33.3%)

Number of Missing Observations: 131

Q13 PREFERENCE by Q5 ASSEZ INFORMATION SUR INGREDIENTS

Q5 Page 1 of 1

	Count Row Pct Col Pct Tot Pct	Q5		Row Total
		DUI	NON	
		1	2	
Q13				
LISTE 1	1	24 51.1 20.9 12.6	23 48.9 30.7 12.1	47 24.7
LISTE 2	2	83 62.4 72.2 43.7	50 37.6 66.7 26.3	133 70.0
LISTE 3	3	1 50.0 .9 .5	1 50.0 1.3 .5	2 1.1
AUCUNE	4	7 87.5 6.1 3.7	1 12.5 1.3 .5	8 4.2
Column Total		115 60.5	75 39.5	190 100.0

Chi-Square	Value	DF	Significance
Pearson	4.48707	3	.21345
Likelihood Ratio	4.87305	3	.18133
Mantel-Haenszel test for linear association	3.97719	1	.04612
Minimum Expected Frequency -	.789		
Cells with Expected Frequency < 5 -	4 DF	8 ( 50.0%)	

Number of Missing Observations: 10

Q13 PREFERENCE by Q6 LECTURE DE INFORMATION SUR LE PRODUIT

Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q6			Row Total
		OUI EN ARTIE	P OUI, AU COMPLET	NON	
		1	2	3	
LISTE 1	1	16 32.7 21.3 8.1	30 61.2 31.6 15.2	3 6.1 10.7 1.5	49 24.7
LISTE 2	2	53 38.1 70.7 26.8	62 44.6 65.3 31.3	24 17.3 85.7 12.1	139 70.2
LISTE 3	3	2 100.0 2.7 1.0			2 1.0
AUCUNE	4	4 50.0 5.3 2.0	3 37.5 3.2 1.5	1 12.5 3.6 .5	8 4.0
Column Total		75 37.9	95 48.0	28 14.1	198 100.0

Chi-Square	Value	DF	Significance
Pearson	9.45372	6	.14962
Likelihood Ratio	10.46784	6	.10628
Mantel-Haenszel test for linear association	.15269	1	.69598

Minimum Expected Frequency = .283  
Cells with Expected Frequency < 5 = 6 DF 12 ( 50.0%)

Number of Missing Observations: 2

Q13 PREFERENCE by Q7 CONTENU DE LA LISTE

Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q7			Row Total
		COMPREND RE TOUS 1	COMPREND RE LES P 2	LES ELEM ENTS RIS 3	
LISTE 1	1	41 83.7 36.6 20.8	3 6.1 13.0 1.5	5 10.2 8.1 2.5	49 24.9
LISTE 2	2	64 46.4 57.1 32.5	20 14.5 87.0 10.2	54 39.1 97.1 27.4	138 70.1
LISTE 3	3	1 50.0 .9 .5		1 50.0 1.6 1.5	2 1.0
AUCUNE	4	6 75.0 5.4 3.0		2 25.0 3.2 1.0	8 4.1
Column Total		112 56.9	23 11.7	62 31.5	197 100.0

Chi-Square	Value	DF	Significance
Pearson	22.68243	6	.00091
Likelihood Ratio	25.72633	6	.00025
Mantel-Haenszel test for linear association	6.30371	1	.01205
Minimum Expected Frequency = .234			
Cells with Expected Frequency < 5 = 6 DF 12 ( 50.0%)			

Number of Missing Observations: 3

Q13 PREFERENCE by Q8 PRESENTATION DES INGREDIENTS

Page 1 of 1

		Q8			Page 1 of 1
Q13	Count	POURCENT	ORDRE IM	SANS ORD	Row Total
	Row Pct	AGE DU Q	PORTANCE	RE PRECI	
	Col Pct	1	2	3	
LISTE 1	1	28	15	6	49
		57.1	30.6	12.2	25.8
		28.9	20.0	33.3	
		14.7	7.9	3.2	
LISTE 2	2	67	55	11	133
		50.4	41.4	8.3	70.0
		69.1	73.3	61.1	
		35.3	28.9	5.8	
LISTE 3	3	2			2
		100.0			1.1
		2.1			
		1.1			
AUCUNE	4		5	1	6
			83.3	16.7	3.2
			6.7	5.6	
			2.6	.5	
Column Total		97	75	18	190
		51.1	39.5	9.5	100.0

Chi-Square	Value	DF	Significance
Pearson	10.29445	6	.11279
Likelihood Ratio	13.39586	6	.03716
Mantel-Haenszel test for linear association	1.86132	1	.17247

Minimum Expected Frequency = .189  
Cells with Expected Frequency < 5 = 7 DF 12 ( 58.3%)

Number of Missing Observations: 10

Q13 PREFERENCE by Q9 LOCALISATION DE LA LISTE

Page 1 of 1

	Count Row Pct Col Pct Tot Pct	Q9				Row Total
		SUR EMBA LLAGE	SUR PROD UIT	FEUILLET A L INT	FEUILLET SUR EMB	
Q13		1	2	3	4	
LISTE 1	1	26 54.2 27.1 13.3	9 18.3 17.0 4.6	5 10.4 16.7 2.6	8 16.7 50.0 4.1	48 24.6
LISTE 2	2	68 49.8 70.8 34.9	38 27.5 71.7 19.5	24 17.4 80.0 12.3	8 5.8 50.0 4.1	138 70.8
LISTE 3	3		2 100.0 3.8 1.0			2 1.0
AUCUNE	4	2 28.6 2.1 1.0	4 57.1 7.5 2.1	1 14.3 3.3 .5		7 3.6
Column Total		96 49.2	53 27.2	30 15.4	16 8.2	195 100.0

Chi-Square	Value	DF	Significance
Pearson	16.65137	9	.05446
Likelihood Ratio	15.99598	9	.06697
Mantel-Haenszel test for linear association	.09640	1	.75620
Minimum Expected Frequency -	.164		
Cells with Expected Frequency < 5 -	9 DF	16 ( 56.3%)	

Number of Missing Observations: 5

Q13 PREFERENCE by Q14A DATE D EXPIRATION

Page 1 of 1

		Q14A			Row Total
Q13	Count Row Pct Col Pct Tot Pct	DUI	NON	NE SAIT PAS	
		1	2	3	
LISTE 1	1	46 95.8 24.1 23.4	1 2.1 25.0 .5	1 2.1 50.0 .5	48 24.4
	2	135 97.1 70.7 68.5	3 2.2 75.0 1.5	1 .7 50.0 .5	139 70.6
	3	2 100.0 1.0 1.0			2 1.0
AUCUNE	4	8 100.0 4.2 4.1			8 4.1
	Column Total	191 97.0	4 2.0	2 1.0	197 100.0

Chi-Square	Value	DF	Significance
Pearson	.99180	6	.98592
Likelihood Ratio	1.18272	6	.97773
Mantel-Haenszel test for linear association	.68827	1	.40675

Minimum Expected Frequency = .020  
Cells with Expected Frequency < 5 = 9 OF 12 ( 75.0%)

Number of Missing Observations: 3

Q13 PREFERENCE by Q15 INTERET LISTE

Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q15				Row Total
		TRES ERESSE	INT E	INTERESS E	FEU RESSE	
		1	2	3	4	
LISTE 1	1	28 58.3 24.6 14.2	17 35.4 23.6 8.6	1 2.1 11.1 .5	2 4.2 100.0 1.0	48 24.4
LISTE 2	2	80 57.6 70.2 40.6	51 36.7 70.8 25.9	8 5.8 88.9 4.1		139 70.6
LISTE 3	3	2 100.0 1.8 1.0				2 1.0
AUCUNE	4	4 50.0 3.5 2.0	4 50.0 5.6 2.0			8 4.1
Column Total		114 57.9	72 36.5	9 4.6	2 1.0	197 100.0

Chi-Square	Value	DF	Significance
Pearson	9.59057	9	.38464
Likelihood Ratio	10.20391	9	.33423
Mantel-Haenszel test for linear association	.18110	1	.67043

Minimum Expected Frequency = .020  
Cells with Expected Frequency < 5 = 11 DF 16 ( 68.8%)

Number of Missing Observations: 3



Q13 PREFERENCE by Q14 CONTENU SOUHAITE

Page 1 of 3

		Q14											Row Total
Q13	Count Row Col Tot	EFFETS SECNDAIR 1	LANGAGE COURANT 2	FRANCAIS 3	ALLERGIE S 4	TOXICITE 5	ECRIT PL US GROS 6	% DES IN DANGERS CREDIENT 7	8	EFFETS L ONG TERM 9	ORDRE IM PORTANCE 10	LISTE FR ODUITS C 11	
	Pct	Pct	Pct	Pct	Pct	Pct	Pct	Pct	Pct	Pct	Pct	Pct	
LISTE 1	1	4 8.9 15.4 2.1	2 4.4 6.7 1.1		2 4.4 13.3 1.1	2 4.4 28.6 1.1		11 24.4 50.0 5.9	1 2.2 4.5 .5		1 2.2 50.0 .5	2 4.4 50.0 1.1	45 23.9
LISTE 2	2	20 14.9 76.9 10.6	26 19.4 86.7 13.8	6 4.5 100.0 3.2	12 9.0 80.0 6.4	5 3.7 71.4 2.7	1 .7 100.0 .5	11 8.2 50.0 5.9	18 13.4 81.8 9.6	1 .7 100.0 .5	1 .7 50.0 .5	2 1.5 50.0 1.1	134 71.3
LISTE 3	3	1 50.0 3.8 .5			1 50.0 6.7 .5								2 1.1
AUCUNE	4	1 14.3 3.8 .5	2 28.6 6.7 1.1						3 42.9 13.6 1.6				7 3.7
(Continued)	Column Total	26 13.8	30 16.0	6 3.2	15 8.0	7 3.7	1 .5	22 11.7	22 11.7	1 .5	2 1.1	4 2.1	188 100.0

Q13 PREFERENCE by Q14 CONTENU SOUHAITE

Page 2 of 3

		Q14											Row Total
Q13	Count	AGENTS D	TOUS LES	EFFETS D	% ALCOOL	PARFUME	CONTENAN	POSLOGI	DATE EXP	SI TESTE	ENDROIT	NOM SCIE	
	Row Pct	E CONSER	INGREDI	U PRODUI		OU NON	T PLUS S	E	IRATION	SUR ANI	DE FABRI	NTIFIQUE	
	Tot Pct	12	13	14	15	16	18	19	20	22	23	24	
LISTE 1	1	1	11	2				3		1		1	45
		2.2	24.4	4.4				6.7		2.2		2.2	23.9
LISTE 2	2	50.0	45.8	25.0				75.0		100.0		100.0	134
		.5	5.9	1.1				1.6		.5		.5	71.3
LISTE 3	3	1	13	5	2	3	1	1	1		1		2
		.7	9.7	3.7	1.5	2.2	.7	.7	.7		.7		1.1
AUCUNE	4	50.0	54.2	62.5	100.0	100.0	100.0	25.0	100.0		100.0		7
		.5	6.9	2.7	1.1	1.6	.5	.5	.5		.5		3.7
(Continued) Column Total		2	24	8	2	3	1	4	1	1	1	1	188
		1.1	12.8	4.3	1.1	1.6	.5	2.1	.5	.5	.5	.5	100.0

Q13 PREFERENCE by Q14 CONTENU SOUHAITE

Page 3 of 3

Q13	Count		COMBINER LISTES	EXPLIQUE R LES IN	Row Total
	Row	Pct			
	Col	Pct			
	Tot	Pct			
LISTE 1	1	1	2.2		45
		33.3	.5		23.9
LISTE 2	2	2	1.5	1	134
		66.7	100.0	.7	71.3
		1.1	.5		
LISTE 3	3				2
					1.1
AUCUNE	4				7
					3.7
Column Total		3	1.6	.5	188
					100.0

Chi-Square	Value	DF	Significance
Pearson	64.49070	69	.63136
Likelihood Ratio	66.07650	69	.57749
Mantel-Haenszel test for linear association	8.17023	1	.00426

Minimum Expected Frequency = .011  
Cells with Expected Frequency < 5 = 84 OF 96 ( 87.5%)

Number of Missing Observations: 12

Q13 PREFERENCE by Q14B CONTENU SOUHAITE

Page 1 of 2

Q14B														Page 1 of 2
Q13	Count	EFFETS S	LANGAGE	FRANCAIS	ALLERGIE	TOXICITE	ECRIT PL	% DES IN	DANGERS	EFFETS L	ORDRE IM	LISTE PR	Row	
	Row	ECONDAIR	COURANT		S		US GROS	GREDIENT		ONG TERM	PORTANCE	ODUITS C	Total	
	Col	1	2	3	4	5	6	7	8	9	10	11		
Tot	Pct													
LISTE 1	1	5 26.3 20.8 4.7			4 21.1 25.0 3.8				1 5.3 10.0 9				19 17.9	
LISTE 2	2	19 23.5 79.2 17.9	6 7.4 100.0 5.7	1 1.2 100.0 9	9 11.1 56.3 8.5	2 2.5 100.0 1.9	3 3.7 100.0 2.8	7 8.6 100.0 6.6	9 11.1 90.0 8.5		1 1.2 100.0 9	4 4.9 80.0 3.8	81 76.4	
LISTE 3	3											1 50.0 20.0 9	2 1.9	
AUCUNE	4				3 75.0 18.8 2.8					1 25.0 100.0 9			4 3.8	
(Continued)	Column	24 22.6	6 5.7	1 9	16 15.1	2 1.9	3 2.8	7 6.6	10 9.4	1 9	1 9	5 4.7	106 100.0	
	Total													

Q13 PREFERENCE by Q14B CONTENU SOUHAITE

Page 2 of 2

		Q14B											Row Total
Q13	Count Row Pct Col Pct Tot Pct	AGENTS D E CONSER	TOUS LES INGREDI	EFFETS D U PRODUIT	% ALCOOL	PARFUME OU NON	% DE GRA	POSOLOGIE	CONTENU PRODUITS	ENDROIT DE FABRI	NOM SCIE NTIFIQUE	EXPLIQUE R LES IN	
		12	13	14	15	16	17	19	21	23	24	27	
LISTE 1	1		5.3 20.0 .9	10.2 33.3 1.9			5.3 100.0 .9	5.3 16.7 .9	5.3 50.0 .9	5.3 100.0 .9	5.3 100.0 .9	5.3 50.0 .9	19 17.9
LISTE 2	2	1.2 100.0 .9	4.9 80.0 3.8	4.9 66.7 3.8	1.2 100.0 .9	3.7 75.0 2.8		5.3 83.3 4.7	1.2 50.0 .9			1.2 50.0 .9	81 76.4
LISTE 3	3					50.0 25.0 .9							2 1.9
AUCUNE	4												4 3.8
Column Total		.9	4.7	5.7	.9	3.8	.9	5.7	1.9	.9	.9	1.9	106 100.0

Chi-Square	Value	DF	Significance
Pearson	86.55526	63	.02618
Likelihood Ratio	55.34394	63	.74272
Mantel-Haenszel test for linear association	2.18693	1	.13919

Minimum Expected Frequency = .019  
Cells with Expected Frequency < 5 = 84 DF 88 ( 95.5%)

Number of Missing Observations: 94

Q13 PREFERENCE by Q14C CONTENU SOUHAITE

Page 1 of 2

Q14C													Page 1 of 2	
Q13	Count	EFFETS S	LANGAGE	ALLERGIE	TOXICITE	DANGERS	AGENTS D	TOUS LES	EFFETS D	% ALCOOL	PARFUME	CONTENAN	Row Total	
	Row Pct	SECONDAI	COURANT	S			E CONSER	INGREDI	U PRODUI		OU NON	T PLUS S		
	Tot Pct	1	2	4	5	8	12	13	14	15	16	18		
LISTE 1	1								25.0 50.0 3.8				4 15.4	
LISTE 2	2	14.3 100.0 11.5	4.8 100.0 3.8	28.6 100.0 23.1	9.5 100.0 7.7	9.5 100.0 7.7	4.8 100.0 3.8	4.8 100.0 3.8	4.8 50.0 3.8	4.8 100.0 3.8	4.8 100.0 3.8	4.8 50.0 3.8	21 80.8	
LISTE 3	3											100.0 50.0 3.8	1 3.8	
(Continued)	Column Total	11.5	3.8	23.1	7.7	7.7	3.8	3.8	7.7	3.8	3.8	7.7	26 100.0	

Q13 PREFERENCE by Q14C CONTENU SOUHAITE

Page 2 of 2

		Q14C			Row Total
Q13	Count	SI TESTE	EMBALLAG	COMBINER	
	Row Pct	SUR ANI	E INDIVI	LISTES	
	Col Pct				
	Tot Pct	22	25	26	
LISTE 1	1	2 50.0 100.0 7.7		1 25.0 100.0 3.8	4 15.4
LISTE 2	2		1 4.8 100.0 3.8		21 80.8
LISTE 3	3				1 3.8
Column Total		7.7	3.8	3.8	26 100.0

Chi-Square	Value	DF	Significance
Pearson	34.51190	26	.12261
Likelihood Ratio	24.91555	26	.52376
Mantel-Haenszel test for linear association	4.12799	1	.04218
Minimum Expected Frequency = .038			
Cells with Expected Frequency < 5 = 42 DF 42 (100.0%)			

Number of Missing Observations: 174

Q13 PREFERENCE by Q10A COMPREHENSION LISTE NOM CHIMIQUE

Q10A

Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q10A				Row Total
		TRES ILE	FAC 1	FACILE 2	DIFFICIL E 3	TRES DIF FICILE 4
LISTE 1	1	4 8.2 80.0 2.0	23 46.9 47.9 11.7	18 36.7 16.5 9.1	4 8.2 11.4 2.0	49 24.9
LISTE 2	2	1 2.0 20.0 .5	25 50.0 52.1 12.7	85 170.0 78.0 43.1	27 54.0 77.1 13.7	138 70.1
LISTE 3	3			2 100.0 1.8 1.0		2 1.0
AUCUNE	4			4 50.0 3.7 2.0	4 50.0 11.4 2.0	8 4.1
Column Total		5 2.5	48 24.4	109 55.3	35 17.8	197 100.0

Chi-Square	Value	DF	Significance
Pearson	35.67867	9	.00005
Likelihood Ratio	34.49014	9	.00007
Mantel-Haenszel test for linear association	24.62887	1	.00000

Minimum Expected Frequency = .051  
Cells with Expected Frequency < 5 = 10 DF 16 ( 62.5%)

Number of Missing Observations: 3



Q13 PREFERENCE by Q10B UTILITE LISTE NOM CHIMIQUE

Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q10B				Row Total
		TRES LE	UTI 1	UTILE 2	PEU E	PAS OUT
LISTE 1	1	12 25.0 66.7 6.2	21 43.8 35.0 10.8	12 25.0 15.8 6.2	3 6.3 7.3 1.5	48 24.6
LISTE 2	2	5 3.6 27.8 2.6	38 27.7 63.3 19.5	60 43.8 78.9 30.8	34 24.8 82.9 17.4	137 70.3
LISTE 3	3	1 50.0 5.6 .5		1 50.0 1.3 .5		2 1.0
AUCUNE	4		1 12.5 1.7 .5	3 37.5 3.9 1.5	4 50.0 9.8 2.1	8 4.1
Column Total		18 9.2	60 30.8	76 39.0	41 21.0	195 100.0

Chi-Square	Value	DF	Significance
Pearson	39.23934	9	.00001
Likelihood Ratio	37.64095	9	.00002
Mantel-Haenszel test for linear association	22.43132	1	.00000

Minimum Expected Frequency = .185  
Cells with Expected Frequency < 5 = 9 DF 16 ( 56.3%)

Number of Missing Observations: 5

Q13 PREFERENCE by Q11A COMPREHENSION LISTE FONCTIONS ET CODES

Q11A Page 1 of 1

Count	Row Pct	Q11A				Row Total
		TRES FACILE	FACILE	DIFFICILE	TRES DIF	
Col Pct	Tot Pct	1	2	3	4	
Q13						
LISTE 1	1	13 26.5 34.2 6.6	22 44.9 18.5 11.1	12 24.5 33.3 6.1	2 4.1 40.0 1.0	49 24.7
LISTE 2	2	25 18.0 65.8 12.6	97 69.8 81.5 49.0	16 11.5 44.4 8.1	1 .7 20.0 .5	139 70.2
LISTE 3	3			2 100.0 5.6 1.0		2 1.0
AUCUNE	4			6 75.0 16.7 3.0	2 25.0 40.0 1.0	8 4.0
Column Total		38 19.2	119 60.1	36 18.2	5 2.5	198 100.0

Chi-Square	Value	DF	Significance
Pearson	57.82298	9	.00000
Likelihood Ratio	46.24402	9	.00000
Mantel-Haenszel test for linear association	11.03782	1	.00089

Minimum Expected Frequency = .051  
Cells with Expected Frequency < 5 = 10 OF 16 ( 62.5%)

Number of Missing Observations: 2

Q13 PREFERENCE by Q11B UTILITE LISTE FONCTIONS ET CODES

Page 1 of 1

		Q11B				Page 1 of 1
Count		TRES UTI UTILE		PEU UTIL	PAS DU T	Row Total
Row	Pct	LE		E	GUT UTIL	
Col	Pct					
Tot	Pct					
Q13		1	2	3	4	
LISTE 1	1	3 6.3 10.7 1.5	11 22.7 11.3 5.6	19 39.6 44.2 9.6	15 31.3 51.7 7.6	48 24.4
LISTE 2	2	25 18.0 89.3 12.7	84 61.9 88.7 43.7	21 15.1 48.8 10.7	7 5.0 24.1 3.6	139 70.6
LISTE 3	3			2 100.0 4.7 1.0		2 1.0
AUCUNE	4			1 12.5 2.3 .5	7 87.5 24.1 3.6	8 4.1
Column Total		28 14.2	97 49.2	43 21.8	29 14.7	197 100.0

Chi-Square	Value	DF	Significance
Pearson	83.70884	9	.00000
Likelihood Ratio	73.95089	9	.00000
Mantel-Haenszel test for linear association	.13156	1	.71682

Minimum Expected Frequency = .284  
Cells with Expected Frequency < 5 = 8 DF 16 ( 50.0%)

Number of Missing Observations: 3

Q13 PREFERENCE by Q12A COMPREHENSION LISTE CODES

Page 1 of 1

Q13	Count Row Pct Col Pct Tot Pct	Q12A				Row Total
		TRES ILE	FAC 1	FACILE 2	DIFFICIL E 3	TRES DIF FICILE 4
LISTE 1	1	4.1 66.7 1.0	8.2 44.4 2.0	14.3 36.8 3.6	73.5 21.7 18.3	49
LISTE 2	2	33.3 55.5 1.0	33.3 55.5 1.0	12 8.6 6.1	123 88.5 74.1 62.4	139
LISTE 3	3		100.0 22.2 1.0			2
AUCUNE	4				100.0 4.2 3.6	7
Column Total		1.5	4.6	9.6	166 84.3	197 100.0

Chi-Square	Value	DF	Significance
Pearson	51.14827	9	.00000
Likelihood Ratio	22.33561	9	.00787
Mantel-Haenszel test for linear association	3.23399	1	.07212
Minimum Expected Frequency = .030			
Cells with Expected Frequency < 5 = 11 DF 16 ( 68.8%)			

Number of Missing Observations: 3

Q13 PREFERENCE by Q12B UTILITE LISTE CODES

		Q12B				Page 1 of 1	
Q13	Count	TRES	UTI	UTILE	PEU UTIL	PAS DU T	Row Total
	Row Pct	LE			E	OUT UTIL	
	Col Pct						
	Tot Pct						
		1	2	3	4		
LISTE 1	1	1	2	5	40		48
		2.1	4.2	10.4	83.3		24.5
		100.0	40.0	50.0	22.2		
		.5	1.0	2.6	20.4		
LISTE 2	2		1	5	132		138
			.7	3.6	95.7		70.4
			20.0	50.0	73.3		
			.5	2.6	67.3		
LISTE 3	3		2				2
			100.0				1.0
			40.0				
			1.0				
AUCUNE	4				8		8
					100.0		4.1
					4.4		
					4.1		
Column Total		1	5	10	180		196
		.5	2.6	5.1	91.8		100.0

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VMS V5.4

Page 69

-- Description of Subpopulations --

Summaries of 021 DEPENSES MENSUELLES COSMETIQUES  
By levels of 013 PREFERENCE

Variable	Value	Label	Mean	Std Dev	Cases
For Entire Population			25.6406	27.3852	192
013	1	LISTE 1	26.6383	29.5704	47
013	2	LISTE 2	26.4593	27.0471	135
013	3	LISTE 3	40.0000	.0000	2
013	4	AUCUNE	2.3750	3.7009	8

Total Cases = 200  
Missing Cases = 8 or 4.0 Pct

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Page 7

- - Analysis of Variance - -

Dependent Variable 021  
By levels of 013

DEPENSES MENSUELLES COSMETIQUES  
PREFERENCE

Value	Label	Sum	Mean	Std Dev	Sum of Sq	Cases
1	LISTE 1	1252	26.4383	29.5704	40222.8511	47
2	LISTE 2	3572	26.4593	27.0491	98041.5259	135
3	LISTE 3	80	40.0000	.0000	.0000	2
4	AUCUNE	19	2.3750	3.7009	95.8750	8
Within Groups Total		4923	25.6406	27.1286	138360.252	192

Source	Sum of Squares	d.f.	Mean Square	F	Sig.
Between Groups	4879.9511	3	1626.6504	2.2102	.0883
Within Groups	138360.2520	188	735.9588		
Eta = .1846		Eta Squared = .0341			

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Page 7

- - Description of Subpopulations - -

Summaries of      Q22      DEPENSES MENSUELLES HYGIENIQUES  
By levels of      Q13      PREFERENCE

Variable	Value	Label	Mean	Std Dev	Cases
For Entire Population					
Q13	1	LISTE 1	25.1042	18.8072	48
Q13	2	LISTE 2	31.3409	20.3615	132
Q13	3	LISTE 3	25.0000	7.0711	2
Q13	4	AUCUNE	24.2857	15.3917	7

Total Cases = 200  
Missing Cases = 11 or 5.5 Pct



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Page 72

- - Analysis of Variance - -

Dependent Variable 022  
By levels of 013

DEPENDSES MENSUELLES HYGIENIQUES  
PREFERENCE

Value	Label	Sum	Mean	Std Dev	Sum of Sq	Cases
1	LISTE 1	1205	25.1042	18.8072	16624.4792	48
2	LISTE 2	4137	31.3409	20.3616	54311.6591	132
3	LISTE 3	50	25.0000	7.0711	50.0000	2
4	AUCUNE	170	24.2857	15.3917	1421.4286	7
Within Groups Total		5562	29.4286	19.7836	72407.5668	189

Source	Sum of Squares	d.f.	Mean Square	F	Sig.
Between Groups	1604.7189	3	534.9063	1.3667	.2544
Within Groups	72407.5668	185	391.3923		
Eta = .1472		Eta Squared = .0217			

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Page 74

Number of valid observations (listwise) = 188.00

Variable	Mean	Std Dev	Minimum	Maximum	Valid N	Label
Q21	25.56	27.34	0	200	193	DEPENSES MENSUELLES COSMETIQUES
Q22	29.51	19.80	0	100	191	DEPENSES MENSUELLES HYGIENIQUES

Q15 INTERET LISTE by Q14A DATE D EXPIRATION

		Q14A		Page 1 of 1				
Count	Row Pct	Col Pct	Tot Pct	DUI	NON	NE PAS	SAIT PAS	Row Total
Q15								
TRES INTERESSE	1	114	57.3	1	20.0			115
		59.1	57.3		1.5			57.8
INTERESSE	2	68	34.2	3	4.2	1	50.0	72
		35.4	34.2		1.5	1.4	50.0	36.2
PEU INTERESSE	3	8	4.0			1	50.0	9
		4.2	4.0			11.1	50.0	4.5
PAS DU TOUT INTE	4	2	1.0	1	33.3			3
		1.0	1.0		20.0			1.5
		1.0	1.0		1.5			
Column Total		192	96.5	3	2.5	2	1.0	199

Chi-Square	Value	DF	Significance
Pearson	24.47003	6	.00043
Likelihood Ratio	12.01573	6	.06162
Mantel-Haenszel test for linear association	10.37640	1	.00128

Minimum Expected Frequency = .030  
Cells with Expected Frequency < 5 = 9 DF 12 ( 75.0%)

Number of Missing Observations: 1

Q15 INTERET LISTE by Q16 AGE

Page 1 of 1

		Q16						Page 1 of 1			
		Count Row Col Tot	Pct Pct Pct Pct	18-24 AN S	25-34 AN S	35-44 AN S	45-54 AN S	55-64 AN S	65 ANS T PLUS	E	Row Total
Q15				1	2	3	4	5	6		
TRES INTERESSE	1			16 13.9 50.0 8.0	34 29.6 54.8 17.1	18 15.7 52.9 9.0	28 24.3 75.7 14.1	12 10.4 66.7 6.0	7 6.1 43.8 3.5		115 57.8
INTERESSE	2			15 20.8 46.9 7.5	24 33.3 38.7 12.1	12 16.7 35.3 6.0	9 12.5 24.0 4.5	6 8.3 33.3 3.0	6 8.3 37.5 3.0		72 36.2
PEU INTERESSE	3			1 11.1 3.1 .5	4 44.4 6.5 2.0	2 22.2 5.9 1.0			2 22.2 12.5 1.0		9 4.5
PAS DU TOUT INTE	4					2 66.7 5.9 1.0			1 33.3 6.0 .5		3 1.5
		Column Total		32 16.1	62 31.2	34 17.1	37 18.6	18 9.0	16 8.0		199 100.0

Chi-Square	Value	DF	Significance
Pearson	20.49719	15	.15368
Likelihood Ratio	21.50980	15	.12132
Mantel-Haenszel test for linear association	.06433	1	.79978

Minimum Expected Frequency = .241  
Cells with Expected Frequency < 5 = 12 DF 24 ( 50.0%)

Number of Missing Observations: 1

Q15 INTERET LISTE by Q17 REVENU DU MENAGE

Page 1 of 1

		Q17				Page 1 of 1		
Q15	Count	MOINS DE 25 000\$				25-34 99 35-49 99 50 000 E		Row Total
	Row Pct	25 000\$ 9#				T PLUS 4		
	Col Pct	1	2	3	4			
TRES INTERESSE	1	39 35.8 57.4 21.1	33 30.3 58.9 17.8	16 14.7 55.2 8.6	21 19.3 65.6 11.4	109 58.9		
INTERESSE	2	24 36.4 35.3 13.0	21 31.8 37.5 11.4	11 16.7 37.9 5.9	10 15.2 31.3 5.4	66 35.7		
PEU INTERESSE	3	3 42.9 4.4 1.6	1 14.3 1.8 .5	2 28.6 6.9 1.1	1 14.3 3.1 .5	7 3.8		
PAS DU TOUT INTE	4	2 66.7 2.9 1.1	1 33.3 1.8 .5			3 1.6		
Column Total		68 36.8	56 30.3	29 15.7	32 17.3	185 100.0		

Chi-Square	Value	DF	Significance
Pearson	3.78338	9	.92508
Likelihood Ratio	4.62515	9	.86569
Mantel-Haenszel test for linear association	.84532	1	.35225

Minimum Expected Frequency = .470  
Cells With Expected Frequency < 5 = 8 DF 16 ( 50.0%)

Number of Missing Observations: 15

Q15 INTERET LISTE by Q18 TAILLE DU MENAGE

Page 1 of 1

		Q18						Page 1 of 1																			
Q15	Count	Row	Col	Tot	1	2	3	4	5	6	Row																
	Pct	Pct	Pct	Pct							Total																
TRES INTERESSE	1	31	27.0	57.4	15.6	38	33.0	55.1	19.1	23	20.0	69.7	11.6	13.9	51.6	8.0	6	5.2	60.0	3.0	1	.9	50.0	.5	115	57.8	
INTERESSE	2	20	27.8	37.0	10.1	25	34.7	36.2	12.6	8	11.1	24.2	4.0	14	19.4	45.2	7.0	4	5.6	40.0	2.0	1	1.4	50.0	.5	72	36.2
PEU INTERESSE	3	2	22.2	3.7	1.0	5	55.6	7.2	2.5	1	11.1	3.0	.5	1	11.1	3.2	.5									9	4.5
PAS DU TOUT INTE	4	1	33.3	1.9	.5	1	33.3	1.4	.5	1	33.3	3.0	.5													3	1.5
Column		54	27.1	69	34.7	33	16.6	31	15.6	10	5.0	2	1.0	199	100.0												

Chi-Square	Value	DF	Significance
Pearson	6.51338	15	.96978
Likelihood Ratio	7.51684	15	.94169
Mantel-Haenszel test for linear association	.21515	1	.64276

Minimum Expected Frequency = .030  
Cells with Expected Frequency < 5 = 15 DF 24 ( 62.5%)

Number of Missing Observations: 1

Q15 INTERET LISTE by Q19 NOMBRE D ENFANTS

Page 1 of 1

		Q19					Page 1 of 1
Q15	Count						Row Total
	Row Pct						
	Col Pct						
	Tot Pct	01	11	21	31	41	
TRES INTERESSE	1	85 73.9 55.9 42.7	18 15.7 64.3 9.0	9 7.8 69.2 4.5	3 2.6 60.0 1.5		115 57.8
INTERESSE	2	55 76.4 36.2 27.6	10 13.9 35.7 5.0	4 5.6 30.8 2.0	2 2.8 40.0 1.0	1 1.4 100.0 .5	72 36.2
PEU INTERESSE	3	9 100.0 5.9 4.5					9 4.5
PAS DU TOUT INTE	4	3 100.0 2.0 1.5					3 1.5
Column Total		152 76.4	28 14.1	13 6.5	5 2.5	1 .5	199 100.0

Chi-Square	Value	DF	Significance
Pearson	6.13619	12	.90906
Likelihood Ratio	7.08192	12	.69592
Mantel-Haenszel test for linear association	1.39824	1	.23702

Minimum Expected Frequency = .015  
Cells with Expected Frequency < 5 = 14 DF 20 ( 70.0%)

Number of Missing Observations: 1

Q15 INTERET LISTE by Q20 SCOLARITE

Page 1 of 1

		Q20				
	Count Row Pct Col Pct Tot Pct	PRIMAIRE	SECONDAIRE	CEGEP	UNIVERSITAIRE	Row Total
		1	2	3	4	
Q15						
TRES INTERESSE 1	21 18.3 67.7 10.6	43 37.4 58.9 21.6	23 20.0 50.0 11.6	28 24.3 57.1 14.1	115 57.8	
INTERESSE 2	8 11.1 25.8 4.0	26 36.1 35.6 13.1	20 27.8 43.5 10.1	18 25.0 36.7 9.0	72 36.2	
PEU INTERESSE 3	1 11.1 3.2 .5	3 33.3 4.1 1.5	3 33.3 6.5 1.5	2 22.2 4.1 1.0	9 4.5	
PAS DU TOUT INTE 4	1 33.3 3.2 .5	1 33.3 1.4 .5		1 33.3 2.0 .5	3 1.5	
Column Total		31 15.6	73 36.7	46 23.1	49 24.6	199 100.0

Chi-Square	Value	DF	Significance
Pearson	4.61592	9	.86642
Likelihood Ratio	5.17165	9	.81910
Mantel-Haenszel test for linear association	.50886	1	.47563

Minimum Expected Frequency = .467  
Cells with Expected Frequency < 5 = 8 DF 16 ( 50.0%)

Number of Missing Observations: 1



Q15 INTERET LISTE by SEXE

		SEXE		Page 1 of 1
Q15	Count Row Pct Col Pct Tot Pct	HOMME	FEMME	Row Total
		1	2	
TRES INTERESSE	1	29 25.2 54.7 14.6	86 74.8 58.9 43.2	115 57.8
INTERESSE	2	22 30.6 41.5 11.1	50 69.4 34.2 25.1	72 36.2
PEU INTERESSE	3	2 22.2 3.8 1.0	7 77.8 4.8 3.5	9 4.5
PAS DU TOUT INTE	4		3 100.0 2.1 1.5	3 1.5
Column Total		53 26.6	146 73.4	199 100.0

Chi-Square	Value	DF	Significance
Pearson	1.86353	3	.60121
Likelihood Ratio	2.62130	3	.45377
Mantel-Haenszel test for linear association	.00799	1	.92877
Minimum Expected Frequency -	.799		
Cells with Expected Frequency < 5 -	3 DF	8 ( 37.5%)	

Number of Missing Observations: 1

Q15 INTERET LISTE by LANGUE

LANGUE Page 1 of 1

	Count Row Pct Col Pct Tot Pct	LANGUE		Row Total
		FRANCAIS	ANGLAIS	
		1	2	
Q15				
TRES INTERESSE	1	99 86.1 59.6 49.7	16 13.9 48.5 8.0	115 57.8
INTERESSE	2	58 80.6 34.9 29.1	14 19.4 42.4 7.0	72 36.2
PEU INTERESSE	3	7 77.8 4.2 3.5	2 22.2 6.1 1.0	9 4.5
PAS DU TOUT INTE	4	2 66.7 1.2 1.0	1 33.3 3.0 .5	3 1.5
Column Total		166 83.4	33 16.6	199 100.0

Chi-Square	Value	DF	Significance
Pearson	1.83420	3	.60752
Likelihood Ratio	1.71932	3	.63265
Mantel-Haenszel test for linear association	1.76178	1	.18440

Minimum Expected Frequency = .497  
Cells with Expected Frequency < 5 = 3 DF 8 ( 37.5%)

Number of Missing Observations: 1

Q15 INTERET LISTE by Q1A UTILISATION PRODUITS HYGIENIQUES

Page 1 of 1

		Q1A			
		DVI			
Count	Row Pct			Row	
Col Pct	Col Pct			Total	
Tot Pct	Tot Pct	1	1		
Q15					
TRES INTERESSE	1	115	115		
		100.0	57.8		
		57.8	57.8		
INTERESSE	2	72	72		
		100.0	36.2		
		36.2	36.2		
PEU INTERESSE	3	9	9		
		100.0	4.5		
		4.5	4.5		
PAS DU TOUT INTE	4	3	3		
		100.0	1.5		
		1.5	1.5		
		1.5	1.5		
Column		199	199		
Total		100.0	100.0		

>Warning # 10307

>Statistics cannot be computed when the number of non-empty rows or columns is

>one.

Number of Missing Observations: 1

Q15 INTERET LISTE by Q1B UTILISATION PRODUITS COSMETIQUES

		Q1B		Page 1 of 1	
Q15	Count	Q1B		Row Total	
	Row Pct Col Pct Tot Pct	OUI	NON		
		1	2		
TRES INTERESSE	1	113 98.3 59.5 56.8	2 1.7 22.2 1.0	115 57.8	
INTERESSE	2	65 90.3 34.2 32.7	7 9.7 77.8 3.5	72 36.2	
PEU INTERESSE	3	9 100.0 4.7 4.5		9 4.5	
PAS DU TOUT INTE	4	3 100.0 1.6 1.5		3 1.5	
Column Total		170 95.5	9 4.5	179 100.0	

Chi-Square	Value	DF	Significance
Pearson	7.13983	3	.06757
Likelihood Ratio	7.21715	3	.06529
Mantel-Haenszel test for linear association	1.71000	1	.19099

Minimum Expected Frequency = .136  
Cells with Expected Frequency < 5 = 4 DF 8 ( 50.0%)

Number of Missing Observations: 1

Q15 INTERET LISTE by Q2A REACTION PRODUITS HYGIENIQUE

		Q2A		Page 1 of 1	
Q15	Count	DUI	NON	Row Total	
	Row Pct				
	Col Pct				
	Tot Pct				
TRES INTERESSE 1	29	25.2	86	115	58.1
	74.4				
	14.6				
INTERESSE 2	7	9.9	64	71	35.9
	17.9				
	3.5				
PEU INTERESSE 3	2	22.2	77.8	79	4.5
	5.1				
	1.0				
PAS DU TOUT INTE 4	1	33.3	66.7	67	1.5
	2.6				
	.5				
Column Total		39	159	198	
		19.7	80.3	100.0	

Chi-Square	Value	DF	Significance
Pearson	6.94901	3	.07354
Likelihood Ratio	7.52633	3	.05689
Mantel-Haenszel test for linear association	2.06908	1	.15031

Minimum Expected Frequency = .591  
Cells with Expected Frequency < 5 = 3 OF 8 ( 37.5%)

Number of Missing Observations: 2

Q15 INTERET LISTE by Q2B REACTION PRODUITS COSMETIQUES

		Q2B		Page 1 of 1	
	Count	Row Pct	Col Pct	Tot Pct	
			Q1	NON	Row Total
			1	2	
Q15					
TRES INTERESSE	1	30	85	115	
		26.1	73.9	58.1	
		45.2	55.9		
		15.2	42.9		
INTERESSE	2	14	57	71	
		19.7	80.3	35.9	
		30.4	37.5		
		7.1	28.8		
PEU INTERESSE	3	2	7	9	
		22.2	77.8	4.5	
		4.3	4.6		
		1.0	3.5		
PAS DU TOUT INTE	4		3	3	
			100.0	1.5	
			2.0		
			1.5		
Column Total		46	152	198	
		23.2	76.8	100.0	

Chi-Square	Value	DF	Significance
Pearson	1.93007	3	.58705
Likelihood Ratio	2.61342	3	.45514
Mantel-Haenszel test for linear association	1.48321	1	.22327

Minimum Expected Frequency = .697  
Cells with Expected Frequency < 5 = 3 DF 8 ( 37.5%)

Number of Missing Observations: 2

Q15 INTERET LISTE by Q3 DEMANDE INFORMATION LORS ACHAT

Q3 Page 1 of 1

	Count	Row Pct	Col Pct	Tot Pct	DUI	NON	Row Total
					1	2	
Q15							
TRES INTERESSE	1	42	36.5	59.2	21.1	73	115
						57.0	57.8
						36.7	
INTERESSE	2	25	34.7	35.2	12.6	47	72
						65.3	36.2
						36.7	
						23.6	
PEU INTERESSE	3	3	33.3	4.2	1.5	6	9
						4.7	4.5
						3.0	
PAS DU TOUT INTE	4	1	33.3	1.4	.5	2	3
						1.6	1.5
						1.0	
Column Total		71	35.7		128	199	100.0

Chi-Square	Value	DF	Significance
Pearson	.09308	3	.99265
Likelihood Ratio	.09336	3	.99262
Mantel-Haenszel test for linear association	.08831	1	.76553

Minimum Expected Frequency = 1.070  
Cells with Expected Frequency < 5 = 3 DF 8 ( 37.5%)

Number of Missing Observations: 1

Q15 INTERET LISTE by Q4A TYPE INFO: INGREDIENTS

		Q4A		Page 1 of 1	
Q15	Count				
	Row	DUI		NON	
	Col				
	Tot				
		1	2	Row Total	
TRES INTERESSE 1		27 64.3 77.1 38.6	15 35.7 42.9 21.4	42 60.0	
INTERESSE 2		8 33.3 22.9 11.4	16 66.7 45.7 22.9	24 34.3	
PEU INTERESSE 3			3 100.0 8.6 4.3	3 4.3	
PAS DU TOUT INTE 4			1 100.0 2.9 1.4	1 1.4	
Column Total		35 50.0	35 50.0	70 100.0	

Chi-Square	Value	DF	Significance
Pearson	10.09524	3	.01777
Likelihood Ratio	11.74038	3	.00833
Mantel-Haenszel test for linear association	9.67540	1	.00187

Minimum Expected Frequency = .500  
Cells with Expected Frequency < 5 = 4 DF 8 ( 50.0%)

Number of Missing Observations: 130



Q15 INTERET LISTE by Q4B TYPE INFO:REACTIONS

Page 1 of 1

		Q4B		Row Total
		DUI	NON	
Count	Row Pct			
Row Pct	Col Pct			
Tot Pct				
		1	2	
Q15				
TRES INTERESSE	1	29 72.5 65.9 42.6	11 27.5 45.8 16.2	40 58.8
INTERESSE	2	13 34.2 29.5 19.1	11 45.8 45.8 16.2	24 35.3
PEU INTERESSE	3	1 33.3 2.3 1.5	2 66.7 8.3 2.9	3 4.4
PAS DU TOUT INTE	4	1 100.0 2.3 1.5		1 1.5
Column Total		44 64.7	24 35.3	68 100.0

Chi-Square	Value	DF	Significance
Pearson	4.06970	3	.25404
Likelihood Ratio	4.32098	3	.22883
Mantel-Haenszel test for linear association	1.67338	1	.19581
Minimum Expected Frequency -	.353		
Cells with Expected Frequency < 5 -	4 DF	8 ( 50.0%)	

Number of Missing Observations: 132

Q15 INTERET LISTE by Q4C TYPE INFO:QUALITE

		Q4C		Page 1 of 1	
Q15	Count Row Pct Col Pct Tot Pct	DUI		NON	
		1	2	1	2
TRES INTERESSE	1	30 73.2 56.6 42.9	11 26.8 64.7 15.7	41 58.6	
INTERESSE	2	20 80.0 37.7 28.6	5 20.0 29.4 7.1	25 35.7	
PEU INTERESSE	3	2 66.7 3.8 2.9	1 33.3 5.9 1.4	3 4.3	
FAS DU TOUT INTE	4	1 100.0 1.9 1.4		1 1.4	
Column Total		53 75.7	17 24.3	70 100.0	

Chi-Square	Value	DF	Significance
Pearson	.84829	3	.83789
Likelihood Ratio	1.08256	3	.78129
Mantel-Haenszel test for linear association	.28733	1	.59194

Minimum Expected Frequency = .243  
Cells with Expected Frequency < 5 = 4 DF 8 ( 50.0%)

Number of Missing Observations: 130

Q15 INTERET LISTE by Q4D TYPE INFO:PRIX

Page 1 of 1

		Q4D			
		DUI		NON	
Count	Row Pct	Col Pct	Tot Pct	Row Total	Col Total
Q15					
TRES INTERESSE	1	20	20	40	
		50.0	50.0	58.8	
		52.6	66.7		
		29.4	29.4		
INTERESSE	2	15	9	24	
		62.5	37.5	35.3	
		39.5	30.0		
		22.1	13.2		
PEU INTERESSE	3	2	1	3	
		66.7	33.3	4.4	
		5.3	3.3		
		2.9	1.5		
PAS DU TOUT INTE	4	1		1	
		100.0		1.5	
		2.6			
		1.5			
Column Total		38	30	68	
		55.9	44.1	100.0	

Chi-Square	Value	DF	Significance
Pearson	1.91871	3	.58945
Likelihood Ratio	2.29876	3	.51276
Mantel-Haenszel test for linear association	1.74628	1	.18634
Minimum Expected Frequency -	.441		
Cells with Expected Frequency < 5	4 DF	8 ( 50.0%)	

Number of Missing Observations: 132

Q15 INTERET LISTE by Q5 ASSEZ INFORMATION SUR INGREDIENTS

Q15

Count  
Row Pct  
Col Pct  
Tot Pct

Q5 Page 1 of 1

		DUI	NON	Row Total
		1	2	
TRES INTERESSE	1	60 54.1 51.3 31.4	51 45.9 68.9 26.7	111 58.1
INTERESSE	2	47 69.1 40.2 24.6	21 30.9 28.4 11.0	68 35.6
PEU INTERESSE	3	7 77.8 6.0 3.7	2 22.2 2.7 1.0	9 4.7
PAS DU TOUT INTE	4	3 100.0 2.6 1.6		3 1.6
Column Total		117 61.3	74 38.7	191 100.0

Chi-Square	Value	DF	Significance
Pearson	7.12940	3	.06789
Likelihood Ratio	8.26602	3	.04082
Mantel-Haenszel test for linear association	6.97618	1	.00826

Minimum Expected Frequency = 1.162  
Cells with Expected Frequency < 5 = 3 DF 8 ( 37.5%)

Number of Missing Observations: 9

Q15 INTERET LISTE by Q6 LECTURE DE INFORMATION SUR LE PRODUIT

Page 1 of 1

Count		Q6			Row Total
Row	Pct	DUI EN P ARTIE	DUI, AU COMPLET	NON	
Col	Pct	1	2	3	
Tot	Pct				
Q15					
TRES INTERESSE	1	40 34.8 52.6 20.1	63 54.8 67.0 31.7	12 10.4 41.4 6.0	115 57.8
INTERESSE	2	31 43.1 40.8 15.6	28 38.9 29.8 14.1	13 18.1 44.8 6.5	72 36.2
PEU INTERESSE	3	3 33.3 3.9 1.5	3 33.3 3.3 1.5	3 33.3 10.3 1.5	9 4.5
PAS DU TOUT INTE	4	2 66.7 2.6 1.0		1 33.3 3.4 .5	3 1.5
Column Total		76 38.2	94 47.2	29 14.6	199 100.0

Chi-Square	Value	DF	Significance
Pearson	10.57111	6	.10257
Likelihood Ratio	11.23528	6	.08137
Mantel-Haenszel test for linear association	.13752	1	.70876

Minimum Expected Frequency = .437  
Cells with Expected Frequency < 5 = 6 OF 12 ( 50.0%)

Number of Missing Observations: 1

Q15 INTERET LISTE by Q7 CONTENU DE LA LISTE

Page 1 of 1

		Q7			Row Total
Count		COMPREND RE TOUS	COMPREND RE LES P	LES ELEM ENTS RIS	
Row Pct	Col Pct	1	2	3	
Tot Pct					
Q15					
1					
TRES INTERESSE	1	68 59.1 60.2 34.3	10 8.7 43.5 5.1	37 32.2 59.7 18.7	115 58.1
2					
INTERESSE	2	40 56.3 35.4 20.2	9 12.7 39.1 4.3	22 31.0 35.5 11.1	71 35.9
3					
PEU INTERESSE	3	3 33.3 2.7 1.5	3 33.3 13.0 1.5	3 33.3 4.8 1.5	9 4.5
4					
PAS DU TOUT INTE	4	2 66.7 1.8 1.0	1 33.3 4.3 .5		3 1.5
Column Total		113 57.1	23 11.6	62 31.3	198 100.0

Chi-Square	Value	DF	Significance
Pearson	7.79518	6	.25350
Likelihood Ratio	7.31660	6	.29256
Mantel-Haenszel test for linear association	.02197	1	.88216

Minimum Expected Frequency = .348  
Cells with Expected Frequency < 5 = 5 DF 12 ( 41.7%)

Number of Missing Observations: 2

Q15 INTERET LISTE by Q8 PRESENTATION DES INGREDIENTS

Page 1 of 1

Count		Q8			Row Total
Row	Pct	POURCENT	ORDRE IM	SANS ORD	
Col	Pct	AGE DU 0	PORTANCE	RE PRECI	
Tot	Pct	1	2	3	
Q15					
TRES INTERESSE	1	62 55.9 63.9 32.6	39 35.1 32.0 20.5	10 9.0 55.6 5.3	111 58.4
INTERESSE	2	31 45.6 32.0 16.3	30 44.1 40.0 15.8	7 10.3 38.9 3.7	68 35.8
PEU INTERESSE	3	4 44.4 4.1 2.1	5 55.6 6.7 2.6		9 4.7
PAS DU TOUT INTE	4		1 50.0 1.3 .5	1 50.0 5.6 .5	2 1.1
Column Total		97 51.1	75 39.5	18 9.5	190 100.0

Chi-Square	Value	DF	Significance
Pearson	7.93749	6	.24272
Likelihood Ratio	7.98793	6	.23899
Mantel-Haenszel test for linear association	2.54293	1	.11079

Minimum Expected Frequency = .189  
Cells with Expected Frequency < 5 = 6 DF 12 ( 50.0%)

Number of Missing Observations: 10

Q15 INTERET LISTE by Q9 LOCALISATION DE LA LISTE

Page 1 of 1

		Q9				Row Total
Q15	Count	SUR EMEA	SUR PROD	FEUILLET	FEUILLET	
	Row Pct	LLAGE	UIT	A L INT	SUR EMB	
	Col Pct Tot Pct	1	2	3	4	
TRES INTERESSE	1	57	33	16	8	114
		50.0	28.9	14.0	7.0	58.2
		59.4	62.3	53.3	47.1	
INTERESSE	2	35	18	12	6	71
		49.3	25.4	16.9	8.6	36.2
		36.5	34.0	40.0	35.3	
PEU INTERESSE	3	3	2	2	1	8
		37.5	25.0	25.0	12.5	4.1
		3.1	3.8	6.7	5.9	
PAS DU TOUT INTE	4	1			2	3
		33.3			66.7	1.5
		1.0			11.8	
Column Total		96	53	30	17	196
		49.0	27.0	15.3	8.7	100.0

Chi-Square	Value	DF	Significance
Pearson	14.76353	9	.09764
Likelihood Ratio	9.04484	9	.43315
Mantel-Haenszel test for linear association	3.05807	1	.08034

Minimum Expected Frequency = .260  
Cells with Expected Frequency < 5 = 8 OF 16 ( 50.0%)

Number of Missing Observations: 4



Q15 INTERET LISTE by Q10A COMPREHENSION LISTE NGM CHIMIQUE

Q10A Page 1 of 1

	Count Row Pct Col Pct Tot Pct	Q10A				Row Total
		TRES FAC ILE	FACILE	DIFFICIL E	TRES DIF FICILE	
Q15		1	2	3	4	
TRES INTERESSE	1	4 3.5 100.0 2.0	31 27.2 62.0 15.7	61 53.5 36.0 30.8	18 15.8 51.4 9.1	114 57.6
INTERESSE	2		15 20.8 30.0 7.6	42 38.3 28.0 21.2	15 20.8 42.9 7.6	72 36.4
PEU INTERESSE	3		2 22.2 4.0 1.0	6 66.7 30.0 3.0	1 11.1 2.0 0.5	9 4.5
PAS DU TOUT INTE	4		2 66.7 4.0 1.0		1 33.3 2.0 0.5	3 1.5
Column Total		4 2.0	50 25.3	109 55.1	35 17.7	198 100.0

Chi-Square	Value	DF	Significance
Pearson	9.07782	9	.43012
Likelihood Ratio	11.50912	9	.24242
Mantel-Haenszel test for linear association	.99003	1	.31974

Minimum Expected Frequency = .061  
Cells with Expected Frequency < 5 = 10 OF 16 ( 62.5%)

Number of Missing Observations: 2



Q15 INTERET LISTE by Q11A COMPREHENSION LISTE FONCTIONS ET CODES

Page 1 of 1

	Count Row Pct Col Pct Tot Pct	Q11A				Row Total
		TRES FAC ILE	FACILE 1 2	DIFFICIL E 3	TRES DIF FICILE 4	
Q15						
TRES INTERESSE 1		23 20.0 60.5 11.6	68 59.1 56.2 34.2	21 18.3 60.0 10.6	3 2.6 60.0 1.5	115 57.8
INTERESSE 2		15 20.8 39.5 7.5	45 62.5 37.2 22.6	11 15.3 31.4 5.5	1 1.4 20.0 .5	72 36.2
PEU INTERESSE 3			6 66.7 5.0 3.0	2 22.2 5.7 1.0	1 11.1 20.0 .5	9 4.5
PAS DU TOUT INTE 4			2 66.7 1.7 1.0	1 33.3 2.9 .5		3 1.5
Column Total		38 19.1	121 60.8	35 17.6	5 2.5	199 100.0

Chi-Square	Value	DF	Significance
Pearson	6.48011	9	.69107
Likelihood Ratio	7.60120	9	.57478
Mantel-Haenszel test for linear association	.75789	1	.38399

Minimum Expected Frequency = .075  
Cells with Expected Frequency < 5 = 9 DF 16 ( 56.3%)

Number of Missing Observations: 1

Q15 INTERET LISTE by Q11B UTILITE LISTE FONCTIONS ET CODES

Page 1 of 1

Q15	Count Row Pct Col Pct Tot Pct	Q11B				Row Total
		TRES LE	UTI 1	UTILE 2	PEU UTIL E 3	PAS DU T OUT UTIL 4
1		19	54	25	16	114
TRES INTERESSE		16.7 67.9 9.6	47.4 55.1 27.3	21.9 58.1 12.6	14.0 55.2 8.1	57.6
2		9	39	15	9	72
INTERESSE		12.5 32.1 4.5	54.2 39.8 19.7	20.8 34.9 7.6	12.5 31.0 4.5	36.4
3			5	2	2	9
PEU INTERESSE			55.6 5.1 2.5	22.2 4.7 1.0	22.2 6.9 1.0	4.5
4				1	2	3
PAS DU TOUT INTE				33.3 2.3 .5	66.7 6.9 1.0	1.5
Column Total		28 14.1	98 49.5	43 21.7	29 14.6	198 100.0

Chi-Square	Value	DF	Significance
Pearson	10.68831	9	.29768
Likelihood Ratio	11.17255	9	.26407
Mantel-Haenszel test for linear association	3.02610	1	.08193

Minimum Expected Frequency = .424  
Cells with Expected Frequency < 5 = 8 DF 16 ( 50.0%)

Number of Missing Observations: 2

Q15 INTERET LISTE by Q12A COMPREHENSION LISTE CODES

Page 1 of 1

		Q12A				
Q15	Count Row Pct Col Pct Tot Pct	TRES ILE	FAC 1	FACILE 2	DIFFICIL E	TRES DIF FICILE
		1	2	3	4	Row Total
TRES INTERESSE	1	114	57.6	10	97	114
		1.8	4.4	8.8	85.1	
		66.7	55.6	52.6	58.1	
		1.0	2.5	5.1	49.0	
INTERESSE	2	72	36.4	6	62	72
		1.4	4.2	8.3	86.1	
		33.3	33.3	31.6	37.1	
		.5	1.5	3.0	31.3	
PEU INTERESSE	3	9	4.5	2	7	9
				22.2	77.8	
				10.5	4.2	
				1.0	3.5	
PAS DU TOUT INTE	4	3	1.5	1	1	3
			33.3	33.3	33.3	
			11.1	5.0	.6	
			.5	.5	.5	
Column Total		198	198	198	198	198
		1.5	4.5	9.6	84.3	100.0

Chi-Square	Value	DF	Significance
Pearson	10.60309	9	.30390
Likelihood Ratio	7.16391	9	.62006
Mantel-Haenszel test for linear association	.80774	1	.36879

Minimum Expected Frequency = .045  
Cells with Expected Frequency < 5 = 10 DF 16 ( 62.5%)

Number of Missing Observations: 2

Q15 INTERET LISTE by. Q12B UTILITE LISTE CODES

Page 1 of 1

Q15	Count Row Pct Col Pct Tot Pct	Q12B				Row Total
		TRES UTI LE	UTILE	PEU UTIL E	PAS DU T OUT UTIL	
		1	2	3	4	
		1	2	3	4	
TRES INTERESSE	1		3.5 80.0 2.0	4 36.4 2.0	105 92.9 53.3	113 57.4
INTERESSE	2	1.4 100.0 .5	1.4 20.0 .5	4 36.4 2.0	66 91.7 36.7	72 36.5
PEU INTERESSE	3			2 22.2 18.2 1.0	7 77.8 3.9 3.6	9 4.6
PAS DU TOUT INTE	4			1 33.3 9.1 .5	2 66.7 1.1 1.0	3 1.5
Column Total		1 .5	2.5	11 5.6	180 91.4	197 100.0

Chi-Square	Value	DF	Significance
Pearson	12.71975	9	.17570
Likelihood Ratio	9.32351	9	.40796
Mantel-Haenszel test for linear association	.96220	1	.32663

Minimum Expected Frequency = .015  
Cells With Expected Frequency < 5 = 12 DF 16 ( 75.0%)

Number of Missing Observations: 3

**APPENDIX D**

**INTERVIEW GUIDE - STAGE 3**

Montreal, January 7th, 1993

YOUR OPINION IS IMPORTANT

In 1989, the Consumers' Association of Canada (Québec chapter) Inc. did a study on the interest and the potential for a List of Ingredients on Cosmetics. The results showed clearly that the consumers and the dermatologists were in favor of such a list. In 1992, we have conducted the second phase of that study, that is to define the content of such a list. Again consumers and specialists were consulted.

One list, above all the others, has emerged as the preferred one: it contains the function and the code of the ingredients. You will find attached a one page questionnaire with five open ended questions regarding your evaluation and your comments concerning that list. It will take you only five minutes to complete, but will be for us a valuable source of information. Your answers will remain strictly confidential and the results will be analysed on a global basis.

It is important that you evaluate that list in your role as a support to the buyers of cosmetics in their purchases, their questions or their interest in the product.

We would like to receive your questionnaire by January 26th, 1993. You can use the envelope provided or you can fax it to 514-938-1311.

THANK YOU FOR YOUR COOPERATION

Gail Lacombe  
Coordinator  
Consumers' Association of Canada (Québec) Inc.



## QUESTIONNAIRE

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

### EXAMPLE

### LIPSTICK

0508 SKIN CONDITIONING AGENT  
2024 VISCOSITY INCREASING AGENT (NON AQUEOUS)  
0499 BINDER  
0465 BINDER  
1491 SKIN CONDITIONING AGENT - EMOLIENT  
0252 SOLVENT  
0561 EMULSION STABILIZER  
0513 BINDER/VISOCITY INCREASING AGENT  
2856 EMULSIFYING AGENT - SURFACTANT  
0298 EMULSION STABILIZER FRAGRANCE

3504 PRESERVATIVE  
0071 ANTIOXIDANT  
0776 COLORANT/OPACIFYING AGENT  
1431 BIOLOGICAL ADDITIVE  
1092 BIOLOGICAL ADDITIVE  
3013 COLORANTS  
3473 COLORANTS

Question 1 Are you (please check)? ( ) pharmacist ( ) cosmetician ( ) dermatologist  
( ) manufacturer ( ) other \_\_\_\_\_

Question 2 How useful is that list for you in your profession, in order to guide, advise or answer to questions regarding the risks of using cosmetic products?

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Question 3 What is your evaluation of the impacts of the list on the operations of your enterprise in terms of costs, services, support to the consumers/patients, etc.

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Question 4 Are there other means of information you would suggest that could support that list for the professionals and/or the consumers?

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Question 5 Would you have any other comments on such a list, this specific one or any other topics related to the information to be provided to the consumers regarding the use of cosmetics?

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**DATE DUE**  
DATE DE RETOUR

[illegible]

