

Environmental, Social and Governance Report

2020-21

FARM CREDIT CANADA

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# Message from the President and CEO

(GRI 102-14, 102-53)



FCC is the only lender 100% invested in Canadian agriculture and food, serving the industry that feeds the world, inspiring possibility and passion. The year 2020-21 was unique as the COVID-19 pandemic forced individuals, families, businesses and organizations to adapt in ways many of us never previously imagined. The pandemic has also underlined the importance of food security, both here in Canada and around the world. In spite of the various changes we experienced at FCC in the past year, our commitment to our customers and the industry did not change - nor will it waver in the future. We are here to support the long-term health of the Canadian agriculture and food industry.

The decisions we make at FCC are governed by our strategy. Our strategy reflects who we are as an organization and what we stand for. We're committed to promoting an ethical and sustainable industry for the long term, advancing our own practices, supporting the global and national sustainability goals within our mandate, and sharing our story in a more meaningful way to talk about what FCC is up to and why it matters. For the past 10 years, we've shared this story through FCC's Corporate Social Responsibility (CSR) report. This year, we've given it a new name the FCC Environmental, Social and Governance (ESG) report. While CSR aims to make a business accountable, ESG criteria make such business efforts measurable. By looking at our operations through an ESG lens, we can ensure our metrics and activities support a vibrant and resilient industry for years to come. I believe this change is timely - just as COVID-19 has forced us to see the world differently, it has also shone a light on how we operate and the long-term positive impacts we can have on the environment and society through the decisions we make at FCC.

#### ESG at FCC

FCC is a financially self-sustaining federal commercial Crown corporation reporting to Canadians and Parliament through the Minister of Agriculture and Agri-Food. Our team of over 2,100 employees provides financing, knowledge and software to almost 100,000 customers. FCC offers financing and knowledge solutions for every stage of our customers' journey, with special programs for farmers under the age of 40. We lend money and provide other services to support agribusiness and food industries, from start-ups to mature enterprises. We also continue to provide support and strengthen inclusion of under-represented groups in agriculture and agri-food, including women, youth and Indigenous communities.

We support initiatives where our customers and employees live and work. The FCC AgriSpirit Fund provides resources for projects that make positive changes in rural communities. And FCC Drive Away Hunger – our national food drive – has collected more than 80 million meals benefiting food banks and feeding programs in Canada over the past 17 years.

ESG is part of who we are and how we operate. We're committed to the agriculture and agri-food industry in all cycles, and our work helps our customers reach their full potential and enables us to support continued growth, progress and innovation in the industry. As we move more fully into positioning FCC as a leader in ESG, we'll continue to strive to be a catalyst for sustainability in the industry we serve.

Our engaged workforce is committed to advancing the business of agriculture and agri-food, and our corporate values reflect our desire to act with integrity, focus on the customer, achieve excellence, work together and give back to the community.

#### What we stand for

ESG represents what we stand for. Looking beyond our internal ESG targets and projects to support Government of Canada priorities, we also see an opportunity to contribute on a global scale to the United Nations Sustainable Development Goals.

In 2019-20, we introduced three commitments to articulate what we stand for to help us tell our story in a more meaningful way:

- We contribute to the strength and future of the agriculture and agri-food industry.
- We partner to reduce hunger and enrich rural Canada.
- We operate sustainably and support our customers to do the same.

These three commitments express what we stand for in a way that resonates with our customers, our employees and the greater community, making it easier for everyone to understand what drives us to help our customers achieve their dreams, enable this great industry to grow sustainably and ensure our communities thrive today and into the future.

## Our 2020-21 ESG highlights:

## Contribute to the future of agriculture and agri-food:

COVID emergency support: From March 2020 to March 31, 2021, 4,919 customers used payment deferral options on loans totalling \$5.6 billion. Over the same period, 1,879 customers were approved for COVID-19 FCC Credit Lines totalling approximately \$400 million. Other products we introduced as part of our COVID-19 response included FCC Operating Credit Term Loans and loans to large customers disrupted by COVID-19, resulting in close to \$485 million of additional financing support.

Free business resources: FCC hosted 45 virtual business knowledge events with over 32,000 attendees in 2020-21. As a result of COVID-19, all in-person events were delivered virtually last year, enabling us to expand our reach and connect with new audiences across the country. We're also re-evaluating our knowledge offering to provide a combination of in-person and virtual events in the future, to gain the benefits of both formats, including a reduced carbon footprint and increased reach. Total views and interactions with FCC's online business management learning content in 2020-21 came in at 844,653.

Mental wellness: FCC funded 31 mental first-aid training courses in partnership with Do More Ag. In 2020-21, FCC hosted 11 virtual events with 6,181 attendees where at least one speaker delivered messages related to mental health.

Next generation of agriculture: FCC lent \$4.6 billion to young farmers and entrepreneurs in 2020-21. We also expanded our Advisory Services offering to enable family farm transitions and provide business consulting to various types of farm and food processing operations.

Support women in agriculture: FCC approved approximately \$500 million in loans as part of our Women Entrepreneur Program in 2020-21.

Indigenous agriculture: All employees participated in an intensive Indigenous awareness learning program, which serves as a precursor to FCC's Indigenous lending strategy, which is set to roll out in 2021-22. We also advanced our journey toward truth and reconciliation, including a conversation between former Senator and Chief Commissioner of the Truth and Reconciliation Commission of Canada, Justice Murray Sinclair, and senior FCC leaders in February 2021.

#### Reduce hunger and enrich rural Canada:

Reducing hunger: FCC Drive Away Hunger, our annual food drive, provided over 17 million meals for food banks and feeding programs nationwide, another record-breaking year despite disruptions cause by the global pandemic.

Supporting rural communities: The FCC AgriSpirit Fund contributed \$1.5 million to 92 rural community projects across Canada in 2020-21.

Help in difficult times: The FCC AgCrisis Fund provided support to 342 customers during hard times, including natural disasters, farm accidents, critical illnesses and deaths.

Safety in agriculture: We invested \$124,000 towards agriculture safety in various partnerships and programs such as the Ag Health and Safety Alliance, which supported 675 students in the Gear Up for Ag Health and Safety Program.

Agriculture education: We invested over \$529,000 in various programs, including 4-H Canada and Agriculture in the Classroom, to support the promotion of career opportunities in agriculture.

#### Support sustainability:

Accelerated digital support for customers: COVID-19 required more digital transactions and fewer face-to-face interactions with our customers. We launched e-signatures for our customers, allowing them to approve documents using an electronic signature – which is both convenient and reduces travel – resulting in more than 30,000 documents signed electronically in 2020-21. We also enhanced our online services to facilitate digital applications for new loans and loan administration requests. This allows customers to self-serve and also decreases the time it takes the FCC Customer Service Centre to approve these requests.

Sustainability benefits related to remote work: Due to COVID-19 restrictions across the country, the majority of our employees worked from home for much of 2020-21, drastically reducing FCC's carbon footprint. Our greenhouse gas (GHG) emissions declined an estimated 2,128 tonnes during this period, mostly related to scope 3 emissions, with a decline of 99.5% in air travel, 76.4% in vehicle travel and 65.5% in paper consumption. The COVID-19 pandemic has caused us to change our business behaviours and many of these changes will lead to permanent reductions in our GHG emissions. FCC is exploring flexible work arrangements that may lead to further GHG reductions, but several decisions must still be made before we can determine what those reductions will look like. It's worth noting that reduced commuter travel among our employees in the future will be a general benefit in GHG emissions that isn't formally tracked by FCC.

Reduce emissions by 40%: We're on track to reduce FCC greenhouse gas emissions by 40% by 2025 through monitoring office energy, air and vehicle travel, and paper consumption, all of which plummeted as a result of COVID-19.

From printing to planting: FCC is part of the PrintReleaf program, which measures paper consumption and converts pages into trees planted in global reforestation projects.

As you can see, there are many moving parts. I'm encouraged by the solid foundation we've built and over the next few years, I'm confident we'll make significant strides and continue to create positive change in the industry.

Being a trusted knowledge partner and champion of sustainable practices will help ensure FCC and the broader industry are set up for long-term success while keeping pace with rapidly evolving expectations and changes in the operating environment. Some of these changes remain in flux at the time of this writing, as we emerge from the COVID-19 pandemic. No matter what these

changes bring, our reason for being remains the same – to ensure producers, agribusinesses and food processors can remain focused on their businesses and produce food to feed the world. FCC is committed to moving our ESG practice forward and I'm excited for the opportunities I see for FCC and the industry we serve.

I invite you to read this report to learn more about our ESG efforts over the past year and to provide feedback to us by emailing esg@fcc.ca.

Michael Hoffort, President and CEO

# Corporate profile

(GRI 102-1, 102-2, 102-3, 102-4, 102-5, 102-6, 102-7, 102-16, 102-48, 102-53, 201-1)

Farm Credit Canada (FCC) is a financially self-sustaining federal commercial Crown corporation reporting to Canadians and Parliament through the Minister of Agriculture and Agri-Food. FCC provides financing and other services to almost 100,000 customers. We're a team of more than 2,100 employees operating from 99 field offices located primarily in rural Canada, a government relations office in Ottawa, Ontario and our corporate office located in Regina, Saskatchewan.

As a federal Crown corporation, FCC is governed by the Farm Credit Canada Act and the Financial Administration Act. Our profits contribute to the development of new products and services, are reinvested in the agriculture and agri-food industry and rural communities, and provide a dividend to the Government of Canada, our shareholder. With a healthy portfolio of \$41.5 billion and 28 consecutive years of growth, FCC is a strong, stable partner dedicated to serving the Canadian agriculture industry through all economic cycles.

(GRI 102-3, 102-4, 102-5, 102-7)

| FCC FACTS                        |   |
|----------------------------------|---|
| Status                           | Federal Crown corporation –<br>Farm Credit Act 1959                               |
| Corporate office<br>location     | Regina, Sask.   |
| President and CEO                | Michael Hoffort   |
| Board Chair                      | Jane Halford  |
| Number of employees              | More than 2,100   |
| Number of offices <sup>1</sup>   | 101   |
| Number of customers <sup>2</sup> | Close to 100,000  |
| Office locations                 | See fcc.ca (Contact)  |
| Public policy                    | See fcc.ca (About FCC><br>Governance>Public Policy)                               |
| Code of conduct and ethics       | See fcc.ca (About FCC><br>Governance>Transparency><br>Code of Conduct and Ethics) |

- 1 101 reflects the field offices located primarily in rural Canada. We also occupy a government relations office in Ottawa, Ont., and our corporate office located in Regina, Sask.
- 2 FCC customers include all customers with an active loan balance who are primary borrowers, co-borrowers or guarantors for personal and corporate loans, including primary production, agribusiness and agri-food, and Alliances.

#### (GRI 201-1)

| FINANCIAL PERFORMANCE (millions of Canadian dollars)                               | 2018-19  | 2019-20 | 2020-21            |
|--|----------|---------|--------------------|
|  | 2010 13  | 2010 20 | 2020 21            |
| Direct economic value generated  |          |         |                    |
| Revenue  | 1,622.33 | 1,764.4 | 1,576.0            |
| Economic value distributed   |          |         |                    |
| Operating costs  | 744.84   | 838.4   | 484.7              |
| Employee wages and benefits  | 255.4    | 275.7   | 287.1              |
| Payments to providers of capital (dividends)                                       | 364.0    | 394.8   | 05                 |
| Community investment   | 4.3      | 4.2     | 4.3                |
| Economic value retained (economic value generated less economic value distributed) | 253.84   | 251.3   | 799.9 <sup>6</sup> |

- 3 Revenue restated due to reclassification of comparative numbers to better reflect foreign exchange transactions and conform to current year presentation. The changes are more representative of financial information from FCC's annual reports. (GRI 102-48)
- 4 Operating costs and economic value retained have been recalculated to include provision for credit loss. The changes are more representative of financial information from FCC's annual reports. (GRI 102-48).
- 5 Due to COVID-19, FCC did not provide payments to the provider of capital. Instead, those funds were applied toward the emergency customer measures.
- 6 The combination of the lowered operating cost and lack of payment to providers of capital explain the increase over previous year's results.

This is FCC's eleventh annual sustainability report. This year, the report name was modified from Corporate Social Responsibility (CSR) report to Environment, Social and Governance (ESG) report to highlight the continuous evolution in FCC's sustainability journey. The report continues to demonstrate our performance in various topics for the 2020-21 fiscal year, highlighting the impacts that our ESG efforts have on our stakeholders. The report also looks ahead to our future commitments

and plans. Throughout the report, key terms have been hyperlinked to the FCC website for further reading. Appendix A on page 88 of this report provides a comprehensive list of FCC's products, services and programs.

In the spirit of continual improvement, we invite you to send us feedback on FCC's ESG priorities and performance by emailing us at esg@fcc.ca.

#### Our vision

(GRI 102-16)

The full agriculture and agri-food value chain believes FCC is advancing the business of agriculture by providing financial products, services and knowledge tailored to producers and agribusiness operators.

Our customers are advocates of FCC and can't imagine doing business without us. We are socially and environmentally responsible and an employer of choice everywhere we operate. We make it easy for customers and employees to do business. We are financially strong and stable and invest significantly in the agriculture and agri-food industry.

#### Our mission

(GRI 102-16)

The purpose of the corporation is to enhance rural Canada by providing specialized and personalized business and financial services and products to farming operations, including family farms, and to those businesses in rural Canada, including small and medium-sized businesses, that are businesses related to farming. The primary focus of the activities of the corporation shall be on farming operations, including family farms.

#### Our values

(GRI 102-16)

We are committed to advancing the business of agriculture. We do this by setting our sights high - working to benefit our customers and to help employees achieve their potential.

Our corporate values represent these core beliefs:



#### Act with integrity

We are ethical and honest. We treat customers, colleagues and all stakeholders with respect.



#### Focus on the customer

We care about our customers, and we pride ourselves on providing them with an extraordinary experience based on

personal relationships, flexibility and industry knowledge.



#### Achieve excellence

We share a commitment to high performance, accountability and efficiency in order to achieve excellence.



#### Work together

We believe in the power of teamwork. Whether delivering service tailored to customer needs or designing solutions to benefit the industry, we work together as one team.



#### Give back to the community

We take corporate social responsibility seriously. We believe in giving back to the communities where our customers and employees live and work, striving to reduce our impact on the environment and contributing to the success of the agriculture industry.

## Our cultural practices

(GRI 102-16)

In addition to the corporate values, our cultural practices explicitly outline the behaviours employees and Board members are expected to demonstrate at all times with colleagues, customers, partners, suppliers and stakeholders:

- We hold ourselves and each other accountable for our impact on business results and our impact on people.
- 2. We hold ourselves and each other accountable for delivering on commitments, agreements and promises.
- 3. We hold ourselves and each other accountable for building and sustaining committed partnerships.
- 4. We hold ourselves and each other accountable for creating a safe environment where people can speak up without fear.

- 5. We measure our success by how others perceive and respond to our leadership, not by our personal point of view.
- 6. We talk straight in a responsible manner. We are committed to the success of others – we do not engage in conspiracies against people.
- 7. We listen for contributions and commitment. We do not listen against people or ideas.
- 8. We are highly coachable. We actively seek and listen to coaching.
- 9. We clean up and recover quickly.
- 10. We acknowledge others often and celebrate both small and large successes.

## Strategic themes

(GRI 102-16)

FCC has six major, long-term corporate priorities that will enable us to fulfil our vision and mission. We call these priorities our strategic themes.

Our ESG program - our governance, who we are and what we stand for - is woven in these strategic themes, as indicated below:

## 1. Great customer relationships – (What we stand for)

Great customer relationships are the primary reason customers choose FCC – it is what differentiates us in the marketplace and our focus must always be on strengthening those relationships to remain relevant. Therefore, it's at the centre of our corporate strategy map. Our tagline, "Dream. Grow. Thrive." speaks to the passion we all have for serving our agribusiness and agri-food customers, and the important role we play in their business.

## 2. Vibrant and successful industry - (What we stand for)

Vibrant and successful industry captures our commitment to the industry and demonstrates where we step into our higher purpose of "serving the industry that feeds the world,

inspiring possibility and passion." When FCC supports the agriculture and agri-food industry, it positively impacts our customers.

#### 3. High-performance culture – (Who we are)

Our high-performance culture speaks to our most important asset: our people. Everything we do at FCC relies on our motivated, engaged and high-performing workforce. Our tag line, "our people, growing and achieving as one," speaks directly to the committed partnerships and 100% accountability that form the cornerstone of our culture, and to our need to create and provide a continuous learning environment. We are one team serving one customer.

#### 4. Execution excellence – (Who we are)

Execution excellence enables our great customer relationships through tools, systems and processes that lead to seamless customer interactions. Our tag line, "bringing ideas to life," speaks to the skill and commitment we bring – and the results we achieve.

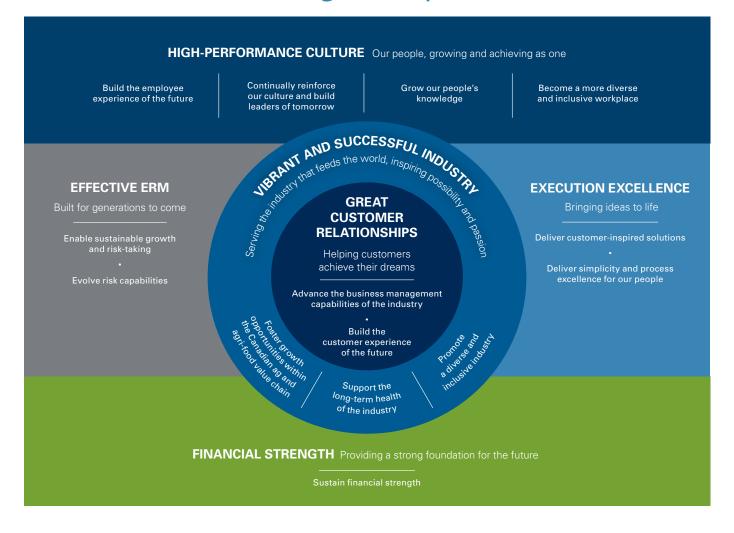
#### 5. Effective ERM – (Governance)

Enterprise risk management helps protect customer relationships as well as FCC's overall financial strength and viability. "Built to last for generations to come" speaks to the commitment we have always had to our customers and the industry - that we are with them through all cycles.

#### 6. Financial strength – (Governance)

Financial strength is our foundation. We need to maintain a strong financial position to serve the industry through all economic cycles and deliver our strategy. Our tag line, "providing a strong foundation for the future," reminds us that FCC is a self-sustaining Crown corporation. Our profits afford us the ability to invest in our organization and the industry to ensure we can grow with and serve Canadian agriculture and agri-food for generations to come.

# FCC 2020-21 Strategic Map



## Our ESG story

(GRI 102-16)

At FCC, ESG factors are an integral part of what we do and how we do it. They guide how we operate and are essential parts of our commitment to Canadian agriculture and agri-food. Our complete ESG program can be found under Governance, Who We Are and What We Stand For – and we're proud to share FCC's story and our progress in this report.

#### Governance

Our Governance section outlines how FCC governance decisions are made and who is accountable. It covers which legislation and policies we adhere to. It also outlines our expectations for how we conduct ourselves, as well as expectations for those we do business with.

#### Who we are

This section addresses how FCC delivers an exceptional employee experience through our engagement efforts, our focus on employee well-being, our efforts in creating an environment where employees feel supported in building their knowledge, skills and abilities, and how we strive to become a more diverse and inclusive workplace.

#### What we stand for

We're proud to serve the industry that feeds the world. We're always looking at how to advance our own social and sustainable practices, support customers in their own sustainability journeys, act as a catalyst for good, and do the right thing. At FCC, how we do things is as important as what

we do. This is about how we show up every day. And we want to do the right things to ensure the Canadian agriculture and agri-food industry reaches its full potential. We're passionate about helping the industry succeed and we take pride in helping our customers dream, grow and thrive, and FCC is the only lender 100% invested in Canadian agriculture and food.

What we stand for is a reflection of our corporate values - to act with integrity, focus on the customer, achieve excellence, work together and give back to the community. As we continue to evolve, so does our story – together we can serve our industry, communities and our planet for generations to come:



We contribute to the strength and future of the agriculture and agri-food industry.



We partner to reduce hunger and enrich rural Canada.



We operate sustainably and support our customers to do the same.

## Stakeholder engagement

(GRI 102-40, 102-42, 102-46)

At FCC, we value the opinions of all our stakeholders, look for opportunities to hear their feedback and ideas, and factor their needs into our business decisions.

We complete an informal stakeholder assessment each year to ensure our key stakeholders have been correctly identified.

Our key stakeholder groups are:

- customers
- employees
- communities
- the agriculture and agri-food industry
- shareholder and elected officials
- the financial sector

FCC's complete stakeholder approach can be found in the tables in Appendix C. Temporary measures adopted for stakeholder engagement activities due to the ongoing pandemic are reflected in the tables.

## Key topics and concerns raised by stakeholders

(GRI 102-44)

At FCC, we strive to understand our stakeholders' needs so we can better align our strategies and ensure their input is built into our future activities. We encourage, and are responsive to, open and honest communication with all our stakeholders.

This sometimes requires us to answer some tough questions. Our Senior Leadership Team (SLT) engages with internal stakeholders through the SLT Exchange. It is an online forum for employees to submit questions and acknowledgement to senior management about FCC's policies, practices and procedures. There were 16 ESG-related inquiries in 2020-21. Topics were related to employee learning and development, engagement and well-being, including the future of remote work, home

office expense claims, income tax implications tied to home office expenses, medical benefits expense coverage and extraordinary measures, mental health, vacation time, and the updating of work profiles.

There were also a few notable acknowledgements to show appreciation in the SLT Exchange. Highlighted initiatives included appreciation of the Indigenous awareness training, the interest-free loan offered for computers and home exercise equipment, the increased focus on mental health during the past year, and the agility shown by FCC in providing the necessary tools for employees to work from home in a timely manner.

We maintain an open dialogue with all stakeholders. Our Customer Complaints policy is a commitment to hold ourselves accountable by responding to and resolving complaints at the most appropriate level. All complaints that come in through this channel from customers and the public are treated with discretion on a need-toknow basis. There were 25 customer complaints reported in 2020-21.

FCC's Complaints Officer is within our Law and Corporate Secretary division under the direction of FCC's Vice-President, Law and Corporate Secretary.

## Materiality

(GRI 102-46)

FCC conducted a materiality assessment in 2021 to evaluate which material topics are of the highest priority for our key internal and external stakeholders. Stakeholders for this assessment were employees, the Enterprise Management Team and the Board of Directors representing the internal stakeholders, and customers and noncustomers in both agriculture production and agri-food representing the external stakeholders. FCC received a total of 1,007 responses from external and internal stakeholders. These responses provided insights on FCC's perceived strengths, areas where FCC could make the most significant impact and how FCC could best communicate information on our ESG priorities, programs and performance.

#### Methodology

The methodology used for this assessment aligned with what is prescribed by the Global Reporting Initiative (GRI) Standards for a materiality assessment, which includes three main steps: identification, prioritization and validation. GRI is a non-profit organization that promotes economic, environmental and social sustainability. It provides a comprehensive sustainability reporting framework that is widely used around the world. For more information about GRI, visit globalreporting.org.

The following outlines FCC's approach for this assessment:

- 1. Identification: The objective of this step is to benchmark and compare sustainability priorities and reporting practices to those of highperforming industry peers. Our research included reviewing each company's website, reports and social media platforms to understand our peers' sustainability focus and level of detail.
- 2. Prioritization: This step involved online surveys and interviews, guided by FCC Vision and supported by a third-party service provider. This was done to understand the priorities and expectations of key stakeholders, along with perceived risks and opportunities related to ESG at FCC.
- 3. Validation: This step involved a validation workshop to identify opportunities to strengthen FCC's ESG strategy, where changes or improvements can occur, and to evaluate ESG-related policy based on what was learned from the earlier steps.

#### Results

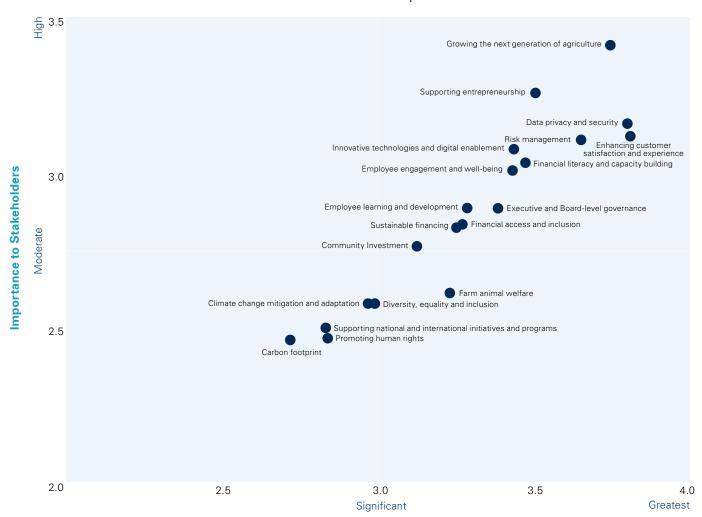
Of the 19 topics surveyed, five topics stood out as the highest priorities when considering both their importance to stakeholders and areas where FCC can have the biggest impact: enhancing customer satisfaction and experience, data privacy and security, growing the next generation of agriculture, risk management and supporting entrepreneurship. While these topics rated the highest, stakeholders rated the remaining topics at least moderately important and, on average, they believe that FCC can have significant impact on these topics. Many of the topics remained unchanged from the previous assessment, although some material topics were updated and new topics were added, including climate change mitigation and adaptation, sustainable financing, supporting national and international initiatives and programs and promoting human rights.

FCC considers the ranking from our stakeholders along with mandate priorities, larger governmental priorities, our risk registry and other sources of data to determine our corporate ESG priorities.

## FCC's topics

(GRI 102-46)

## FCC's Material ESG Topics



Significance of Impact

(GRI 102-47: 103-1)

| MATERIAL TOPICS AND BOUNDARIES                 |  |  |   |  |
|--|--|--|---|--|
| FCC material topics                            | Corresponding GRI disclosure   | Impact boundaries (where the impacts occur) Within FCC Outside FCC |   |  |
| Carbon footprint                               | GRI 301-1 – Materials (paper)<br>GRI 302-1 – Energy<br>GRI 305-1 – Emissions<br>GRI 305-2 – Emissions<br>GRI 305-3 – Emissions | Employees  | Communities where operations exist  |  |
| Climate change mitigation and adaptation       | n/a  | Employees, organization  | Suppliers, customers,<br>Canada   |  |
| Community investments                          | GRI 201-1 –<br>Economic performance  |  | Communities where our customers and employees live and work               |  |
| Data privacy and security                      | GRI 418-1 — Customer privacy   |  | Customers   |  |
| Diversity, equity and inclusion                | GRI 405-1 – Diversity and equal opportunity  | Employees  | Candidates  |  |
| Employee engagement and well-being             | GRI 401-1 – Employment   | Employees  |   |  |
| Employee learning and development              | GRI 404-1 – Training and education   | Employees  |   |  |
| Enhancing customer satisfaction and experience | GRI 102-43 Approach to<br>stakeholder engagement,<br>102-44 Key topics and<br>concerns raised                                  |  | Customers   |  |
| Executive and Board-level governance           | GRI 102-18 –<br>Governance structure<br>GRI 205-1 –<br>Anti-corruption 2016  | Employees, Board of<br>Directors                                   | Customers, agriculture<br>and agri-food industry,<br>Government of Canada |  |
| Farm animal welfare                            | n/a  |  | Customers, agriculture and agri-food industry                             |  |
| Financial access and inclusion                 | n/a  |  | Customers, agriculture and agri-food industry                             |  |
| Financial literacy and capacity building       | n/a  | Employees  | Customers, agriculture and agri-food industry                             |  |

(GRI 102-47: 103-1)

| MATERIAL TOPICS AND BOUNDARIES                                 |   |                                     |  |  |
|--|---|-------------------------------------|--|--|
| FCC material topics  | Corresponding GRI disclosure  | Impact boundaries (where Within FCC | e the impacts occur)  Outside FCC  |  |
| Growing the next generation of agriculture                     | n/a   |                                     | Customers and their<br>communities,<br>agriculture and<br>agri-food industry,<br>Government of Canada      |  |
| Innovative technologies and digital enablement                 | n/a   | Employees                           | Customers  |  |
| Promoting human rights   | n/a   | Employees                           | Suppliers, customers,<br>customer employees,<br>Government of Canada                                       |  |
| Risk management  | n/a   |                                     | Customers, Government<br>of Canada, rural<br>Canada, competitors,<br>agriculture and<br>agri-food industry |  |
| Supporting entrepreneurship                                    | n/a   |                                     | Customers, agriculture and agri-food industry  |  |
| Supporting national and international initiatives and programs | GRI 102-12 – Externally developed economic, environmental and social charters and/or principles | Employees                           | Government of Canada, communities  |  |
| Sustainable financing  | n/a   |                                     | Customers, agriculture<br>and agri-food industry,<br>Canada  |  |

## Governance

We build relationships with our customers, partners and stakeholders to better understand and support the needs of the agriculture and agri-food industry. We also look to a variety of stakeholders and partners for guidance and expertise in public sector governance practices. FCC is accountable to Parliament through the Minister of Agriculture and Agri-Food. We report to Parliament and Canadians on our operations through our annual report, corporate plan summary and quarterly financial reports, and our Board of Directors provides oversight to ensure FCC is serving the industry and Canadians.

## Executive and Board-level governance

(GRI 102-18, FCC 3: 103-2, 103-3)

FCC is governed by the Farm Credit Canada Act and the Financial Administration Act. Like other Crown corporations, FCC is subject to laws such as the Privacy Act, Access to Information Act, Canadian Labour Code, Employment Equity Act and Official Languages Act.

FCC representatives meet with our partners at Agriculture and Agri-Food Canada, Treasury Board of Canada Secretariat, Department of Finance and other federal Crown corporations to ensure our policies and procedures are current and sound. We communicate with Export Development Canada and Business Development Bank of Canada to share ideas and best practices about ways we can work together to benefit customers. We also seek opportunities to work with banks and credit unions to meet our customers' financial needs.

Our Board of Directors contributes to the fulfillment of FCC's continuing long-term purpose of enhancing rural Canada by providing

independent oversight of management and the operations of FCC. Its expertise contributes significantly to the corporation's strategic direction. The Board ensures FCC remains focused on our vision, mission and values, and fulfilling our public policy role as outlined in our mandate and it is responsible for the overall governance of seven major areas:

- integrity (legal and ethical conduct)
- strategic planning and risk management
- financial reporting and public disclosure
- leadership development and succession planning
- government relations and corporate social responsibility
- communications
- corporate governance

Board members are appointed by the Governor in Council upon the recommendation of the Minister of Agriculture and Agri-Food. Except for the President and CEO, Board members are independent of management. FCC and the Board follows the Government of Canada's process regarding the appointment of directors to fill vacancies.

The Board's Corporate Governance Committee assists the Board in fulfilling its oversight responsibilities with respect to corporate governance of the corporation. This includes overseeing FCC's strategic planning processes, code of conduct, strategy regarding ESG, government relations and Board renewal.

FCC has a dedicated ESG team responsible for developing and executing our strategy, establishing goals and targets, and reporting progress to our shareholder, key stakeholders and the public through FCC's annual report and ESG report. FCC's Enterprise Management Team oversees our ESG program and is responsible for decision-making on environmental, economic and social impacts as well as our corporate governance factors.

For more information on Board committees, visit fcc.ca to read our 2020-21 Annual Report (About FCC > Governance). To learn more about Board of Directors and the Enterprise Management Team, visit fcc.ca (About FCC > Corporate Profile > Leadership).

#### Code of conduct

(GRI 102-16)

At FCC, acting with integrity and maintaining the highest ethical standards are fundamental priorities. On appointment, and every year during his or her tenure, each director signs a declaration committing to, among other things, act in accordance with FCC's Code of Conduct and other FCC policies applicable to Board members. The Board has also approved a Board Integrity Policy which includes a process to handle complaints and disclosures of potential violations of the code by the President and CEO, his or her direct reports, and Board members.

FCC's Code of Conduct guides how we behave in our business relationships. FCC's Integrity Officer promotes awareness and understanding of the Code of Conduct on behalf of the CEO and the Board, and ensures employees have a safe environment for disclosing wrongdoing in the corporation. Employees are accountable to report in good faith code of conduct violations to their managers, FCC's Integrity Officer or the ConfidenceLine. The ConfidenceLine is available 24 hours a day, 365 days a year, to employees and members of the public who want to confidentially report possible violations by employees. Violations may include fraud and theft, breaching laws and regulations, not addressing conflict of interest situations, falsification of corporate records, ethics violations and releases of confidential or proprietary information. Employees and the public also have the option to go to the Public Sector Integrity Commissioner of Canada to report possible violations under the Public Servants Disclosure Protection Act (PSDPA).

FCC's Integrity Officer reports to the Board annually compliance with the Code of Conduct to ensure integrity and effectiveness, including anonymized information on possible violations of

the code and ongoing employee education and awareness. Disclosures and investigations under the PSDPA are subject to certain confidentiality provisions. Within 60 days after the end of each financial year, the Integrity Officer on behalf of the President and CEO must also prepare and submit to the Chief Human Resources Officer at the Treasury Board Secretariat of Canada a report on the activities respecting disclosures made under the PSDPA.

FCC's Code of Conduct applies to all employees, including permanent, term, contract and work placements. Compliance is a condition of employment, and all new employees must complete online training on the code as part of their onboarding curriculum and sign a declaration confirming their understanding of the code and commitment to comply with it. All active employees are also required on a quarterly basis to participate in training and, on an annual basis, to complete and submit a declaration to reaffirm their understanding of the code and their commitment to uphold it.

FCC's Integrity Officer works in our Law and Corporate Secretary division under the direction of FCC's Vice-President, Law and Corporate Secretary.

## Data privacy and security

(GRI 418-1: 103-2, 103-3)

Privacy and data security are of vital importance to Canadians, and controlling the collection, use and disclosure of personal information has become a pressing issue facing the financial services industry, including FCC. FCC is committed to safeguarding the personal information of our customers and employees and has prioritized ongoing efforts to prevent the unauthorized disclosure of confidential and personal information.

FCC is subject to Canada's Privacy Act, administered by the Office of the Privacy Commissioner of Canada. We must limit the collection, use and disclosure of personal information, provide appropriate security to guard against a loss or misuse of information and provide individuals with a right of access to the personal information FCC holds about them as required by law.

FCC has a Privacy and Access team that manages compliance with the Privacy Act, including access to information requests, and provides oversight of the policies and processes that guide the corporation in identifying and managing privacy risks. Concerns and complaints about FCC's privacy practices or our compliance with the Privacy Act can be escalated to the Office of the federal Privacy Commissioner, who acts as an independent ombudsman to resolve privacy problems and oversee compliance with the Privacy Act.

Our Privacy and Access team is responsible for processing requests for information disclosures. Only those access to information requests under the Access to Information Act are listed publicly, as requests made under the Privacy Act are protected. FCC tables annual reports under both Acts that state the number of requests received. There were 14 access to information requests under the Access to Information Act reported in 2020-21.

**Incidents, breaches and complaints:** A privacy incident occurs when a breach of personal information is suspected but hasn't been confirmed. A privacy breach involves the confirmed improper or unauthorized collection, use, disclosure, retention or disposal of personal information. In other words, once a privacy incident is confirmed, it becomes a privacy breach. When incidents and breaches are reported to the Privacy and Access team, they are

assessed, contained, processed and risk assessment methodology is applied to understand the risk to individuals and FCC. FCC then takes steps to notify affected individuals to ensure accountability while working to mitigate recurrence and impact. No breaches that occurred in the fiscal year were assessed to be material nor were any complaints filed with the office of the federal Privacy Commissioner.

Promoting privacy protection: We expect employees to respect privacy and integrate privacy protection into their day-to-day business operations:

- FCC's Code of Conduct makes all employees accountable for protecting the personal information in their care. A breach of privacy is treated as a serious matter and may result in discipline up to and including termination of employment.
- FCC maintains an internal Privacy policy and an online Privacy policy on our public website.
- Privacy training is provided as part of the orientation for all new employees, and privacy information is included in FCC's online integrity training or awareness activities completed on a quarterly basis by all employees, and advanced training is also available to employees in roles that support the management of privacy risk.
- Resource materials on privacy protection are available to all employees. For example, our customer experience standards, which all employees are required to follow, include privacy and confidentiality standards and guidelines.

Data security: FCC adheres to industry standard frameworks such as the National Institute of Standards and Technology (NIST) to ensure effective capabilities and controls for the safeguarding of information.

Much of FCC's IT infrastructure is outsourced to service providers. Security standards are documented and included in all appropriate service agreements, and service providers are subject to recurring audits by FCC. We regularly conduct penetration tests of our IT systems and continually update and upgrade our cyber security with the help of industry experts. To date, we haven't experienced a privacy breach due to third-party intrusion into our IT systems.

In 2020-21, both technology and process-driven advancements were made to continuously improve FCC's maturity in protecting the confidentiality of personal information in all digital and paper-based solutions and processes while also addressing new and emerging issues introduced by the COVID-19 work environment. Ongoing activity to maintain and improve management of risks in this area will continue into the next fiscal year.

We continue to raise awareness among employees through education and communication about the importance of privacy, information protection and cyber security, and we strive to continually improve the policies, systems and tools we use to secure personal information and protect it from unauthorized collection, use and disclosure.

Compliance with the Privacy Act is managed by FCC's Privacy and Access team in our Law and Corporate Secretary division under the direction of FCC's Vice-President, Law and Corporate Secretary.

Data security is the responsibility of the Executive Vice-President and Chief Information Officer.

## **Anti-corruption and bribery**

(GRI 205-1: 103-2, 103-3)

Corruption and bribery are acts within a broader range of financial crimes, including money laundering, fraud and terrorist financing. As financial crimes increase on a global scale, every business in every industry is susceptible - and FCC is no exception.

In Canada, domestic bribery and corruption are governed under the Criminal Code, which prohibits various forms of corruption, including bribery of various officials, frauds on the government, breach of trust by a public officer, secret commissions, and various corrupt accounting and record-keeping practices.

To mitigate the risk of financial crimes, such as corruption and bribery, FCC implemented a comprehensive risk-based program that starts with knowing with whom FCC transacts or enters into a business relationship. We know most of our customers, partners and vendors operate with reputable business practices aligned with our integrity expectations, however, to protect the integrity and reputation of FCC as a responsible lender and partner in the agriculture and agri-food industry, we have measures in place to identify those who may pose a higher risk for corrupt practices. Prior to onboarding new customers or authorizing subsequent financing for existing customers, we complete name screening against designated person, sanction, global watch lists and politically exposed person databases. Additional diligence measures such as bankruptcy searches, provincial and federal court searches and negative media searches are conducted using a risk-based methodology to identify any red flags that may suggest a higher risk to FCC. Similar diligence measures are conducted prior to entering business relationships with Alliance partners and vendors.

Internally, FCC's Code of Conduct requires that employees be aware of and comply with the laws and regulations applicable to our business activities and uphold the integrity of FCC in relationships with colleagues, customers, third parties, members of the public and government stakeholders. Employees are responsible to report any violations by other employees, Board members or third parties dealing with FCC, without fear of intimidation or retaliation. Such violations can be reported to a leader, the FCC ConfidenceLine or directly to the FCC Integrity Officer.

We know this type of due diligence matters to our customers. All employees have a role to play in FCC's risk governance strategy, which is built on the three lines of defence model that includes risk taking (first line), risk challenge (second line) and assurance (third line) functions.

Specific roles in the first, second and third lines are required to complete "know your customer" training to better identify financial crime red flags, assess and execute related risk management controls and do their part to protect FCC. Ongoing training and awareness are provided as FCC's risks evolve in light of changes in the industry or in our product offerings or delivery channels. All employees receive annual training on FCC's Code of Conduct and the Values and Ethics Code for the Public Sector.

FCC continues to enhance our risk management practices to better understand our customers. partners and vendors and to apply sound riskbased diligence measures prior to onboarding or maintaining business relationships. Doing business with integrity, focusing on good governance and complying with regulatory and legislative guidelines will help protect FCC against corruption and ensure we maintain our reputation as a trusted partner in the vibrant agriculture and agri-food industry. No significant risks tied to corruption have been identified in 2020-21.

The responsibility for managing anti-corruption practices lies with the Executive Vice-President and Chief Risk Officer.

## Risk management

(FCC 10: 103-2, 103-3)

As a federal financial Crown corporation with a mandate to support the agriculture and agri-food industry, risk is inherent in virtually all FCC activities. FCC has governance, systems and processes in place to maintain enterprise risk management practices consistent with federally regulated financial institutions. Each major category of risk is governed by a Board-approved policy that details how risks are to be identified, assessed, managed, monitored and reported in accordance with FCC's risk appetite.

The Board of Directors oversees FCC's enterprise risk management framework to ensure risk management is integrated with strategic, financial and operating plans. FCC's Chief Risk Officer leads an independent risk division and supports the Board with its oversight accountabilities. Risk management is integrated across business units and governed through various senior leadership management committees to enhance business performance through efficient, effective and aligned risk-taking and decision-making behaviour.

Effective risk management helps protect customer relationships and FCC's overall strength and viability. FCC will continue to evolve our risk capabilities to protect our ability to deliver exceptional customer experiences over the long term. Doing so will ensure continuously changing customer preferences and demands for seamless transactions and decisions can be met while new and changing risks remain appropriately managed.

In an ever-changing industry, responding to our customers' business needs requires a consistent understanding of credit risk and lending concepts. FCC continues to build the knowledge of our employees involved in lending decision-making through training and education. We designed our credit learning and performance program to provide employees involved in lending decisions with a consistent understanding of credit risk and lending concepts. New courses have been added this past year to enhance knowledge and skills around problem-solving and effective communication in difficult lending situations.

To gauge progress on effective enterprise risk management, FCC has adopted an external enterprise risk management maturity measure. The measure uses a five-point scale and a maturity model developed by a global advisory firm that indicates how mature FCC's enterprise risk management practices are in the areas of risk governance, risk assessment, risk quantification, risk monitoring and reporting, and risk and control

optimization. A measure of 1.0 is considered basic, 3.0 is mature and 5.0 is advanced. FCC's longterm objective is to remain greater than 3.5, and this considers the corporation's size and complexity of operation as well as the everevolving nature of risk management standards. FCC has remained above 3.5 for the past five years and is at 3.9 for the 2020-21 fiscal year.

Advancements made to our crisis management and preparedness processes enabled us to respond effectively to COVID-19. FCC's foundational business continuity plans and flexible work-from-anywhere technology allowed FCC to quickly adapt processes to enable employees to work from home. The enterprise crisis response team continued to monitor increasing restrictions across the country as provinces experienced a third wave of infections and higher presence of variants of concern, shifting employee attendance to offices as required by provincial guidance and restrictions. Although timing for a gradual return to the office remains uncertain, FCC is laying the foundation for re-entry and a hybrid work environment in fall 2021.

Risk management practices are the responsibility of our Executive Vice-President and Chief Risk Officer.

## Social and sustainable management framework

(GRI 102-16)

FCC acknowledges that a significant majority of our customers do the right thing when it comes to sustainable management practices. With that understanding, FCC's social and sustainable commitment is outlined under four pillars that support our long-term vision for social and sustainable management:

- Society: our commitment to the highest level of integrity in all our business dealings
- Environment: our commitment to business practices that minimize impact on air quality, land and water

- Animal care: our commitment to the respect and protection of the well-being of animals
- Labour: our commitment to follow and promote Canada's labour standards

Our commitment is to work with customers and industry to understand the issues they face. We commit to help them identify and resolve issues in a way that generates a positive impact on society while minimizing the risks associated with their businesses. We understand that standards and public opinion are evolving and customers will face challenges in implementing sustainable management standards and practices. We accept that not all customers will progress at the same pace. We're committed to supporting the industry over the long term and through all cycles, and helping our customers develop or enhance their social and sustainable practices is another way FCC supports agriculture. FCC's commitment is intended to improve sustainability practices in the agriculture and agri-food sector. Customers who are purposefully non-compliant to this commitment may be demarketed or declined.

#### Farm animal welfare

(FCC 4: 103-2, 103-3)

In recent years, the market has seen increasing focus on stewardship standards set by retailers and expected by consumers that are affecting the farm animal welfare practices of agribusinesses and producers. FCC continues to attend board meetings at the National Farm Animal Care Council as an associate member to better understand what this means for the industry and our customers.

FCC has a principles-based approach to social and sustainable management practices, with one such practice being farm animal welfare. The approach outlines FCC's commitment to promoting the respect and protection of animals based on a generally accepted, contemporary, scientific understanding of animal welfare that has emerged from the recognition that animals are sentient beings, in accordance with the National Farm Animal Care Council.

Animal welfare is referenced in our Reputation Risk from Applicants and Customers policy. The policy states: "FCC will not finance people or businesses that deliberately violate provincial or federal laws or regulations regarding the care and treatment of animals." Animal welfare is also mentioned in our risk appetite statement: "We commit to working with customers to understand the material issues they face and help them identify and address these in a way that generates a positive impact on society, animal welfare and the environment. We accept that not all customers will progress at the same pace."

At FCC, there are many ways of reporting issues concerning farm animal welfare. Any wrongdoing by customers, dealers, retailers or their customers, vendors or venture capital partners can be sent to a centralized team who specializes in dealing with sensitive customer and employee integrity incidents.

Lending policies that consider farm animal welfare practices are the responsibility of our Executive Vice-President and Chief Risk Officer.

## **Promoting human rights**

(GRI 102-9, FCC 9: 103-2, 103-3)

FCC supports producers in maintaining high standards of integrity by understanding and recognizing human rights risks in their labour force and supply chain, including forced labour and child labour, and ensuring temporary foreign workers are protected by Canada's labour laws. Expectations for those who do business with FCC are outlined as part of the labour section of our social and sustainable management framework. Customers must sign an Integrity Declaration form at loan origination and our reporting of possible integrity issues covers everything from financial crimes to human rights violations under the Canada Labour Code.

We follow all applicable laws and regulations, including the Canadian Human Rights Act and the Employment Equity Act. In addition, we commit to:

- avoid causing or contributing to adverse human rights impacts
- engage in stakeholder dialogue to identify human rights issues in agriculture and work with stakeholders to ensure ongoing learning and improvement
- work with customers and others we do business with to create a culture of sustainable human rights practices
- provide a process for employees to identify and report any suspicions of violations of laws and regulations

Our customers are required to follow provincial standards related to the health and safety of their employees. They must also follow federal regulations such as the Immigration and Refugee Protection Regulations, which include the Temporary Foreign Worker Program and the Seasonal Agricultural Worker Program.

In 2020-21, FCC strengthened its credit due diligence practices by providing increased clarity to employees on how to proceed when customers have temporary foreign workers to ensure they comply with federal regulations and provincial occupational or workplace health and safety regulations.

Our industry and the food supply chain depend on the respectful, safe and supportive treatment of foreign workers. FCC wants to support customers to ensure they can face the ongoing challenges tied to the requirements surrounding quarantine accommodation, living conditions, personal protective equipment, working conditions and the monitoring of health for these workers. To help our customers navigate these challenges, FCC will continue to assess our customers' practices regarding temporary foreign workers postpandemic and identify if there are improvements we can support.

Lending policies that consider the promotion of human rights are the responsibility of our Executive Vice-President and Chief Risk Officer.

The responsibility for FCC's application of the Canadian Human Rights Act and Employment Equity Act pertaining to employees resides with the Executive Vice-President and Chief Human Resources Officer.

How FCC supports human rights within our business is covered under the Who We Are section of this report. (Who we are – Diversity and inclusion)

#### Responsible supply chain

(GRI 102-9)

Our supply chain is typical of a business office operation (office supplies, equipment, office furnishings, apparel and other promotional items). FCC has a Procurement and Vendor Risk Management policy that outlines a set of controls and policies to support fair consideration of suppliers and appropriate risk management for FCC and our shareholder. This policy follows the advice and recommendations of the Treasury Board of Canada Secretariat.

In 2020-21, we released our new Supplier Code of Conduct as part of our vendor management strategy. It provides new and existing suppliers with the processes and best practices that we expect them to follow. Employees who manage contracts can hold our suppliers accountable for their ethical and moral business practices as well as the quality and delivery of the goods and services they provide. With this new tool, we can ensure the suppliers we work with share our values and reflect what we stand for.

## Significant changes during the reporting period to the supply chain

There were no major changes in suppliers in 2020-21.

## Supporting national and international initiatives and programs

(GRI 102-12, FCC 12: 103-2)

At FCC, we're always looking beyond our own internal ESG targets and projects to better support national and global goals that align with our values and practices. We want to do our part to contribute to the United Nations Sustainable Development Goals (UN SDGs) and support those where FCC's mandate can help address global sustainability challenges. We know it takes the collaborative efforts of all business and countries to collectively tackle these global challenges. Our three commitments - we contribute to the strength and future of the agriculture and agri-food industry, we partner to reduce hunger and enrich rural Canada, and we operate sustainably and support our customers to do the same - help address global sustainability issues as identified in the UN SDGs of Zero Hunger and Responsible Consumption and Production. Both align to where we're going as an organization in terms of sustainability, speak to what our customers are up to when it comes to producing safe and healthy food, support the millions of Canadians who face food insecurity<sup>7</sup> and identify where we can explore opportunities to have a bigger impact.

To track our progress, we've identified metrics in our performance trends scorecard and commitment charts that contribute to UN SDG 2: Zero Hunger and UN SDG 12: Responsible Consumption and Production. Look for the UN SDG icon to see the work we've done to contribute to these goals.





As FCC advances our ESG practices and targets, we'll identify where FCC is making a difference in terms of the specific sub-goals identified in UN SDG 2 and 12 and explore the possibility of further aligning to other UN SDGs.

FCC also supports the Government of Canada's priorities such as the Federal Sustainable Development Strategy. It sets out the federal government's environmental sustainability priorities, establishes goals and targets and identifies actions to achieve them. FCC's internal carbon footprint and emission reduction strategy (page 75) is built within the spirit and intent of this strategy.

As the only lender 100% invested in Canadian agriculture and food, we see a role for FCC to reinforce the Food Policy for Canada, starting with the reduction of food waste. For more information on FCC's activities pertaining to food waste reduction to date, go to page 55-56. In the coming year, FCC will explore additional opportunities to support the Food Policy for Canada.

## Memberships of associations

(GRI 102-13)

For a list of organizations FCC holds memberships with, or otherwise supports, refer to Appendix B of this report.

7 Source: https://www150.statcan.gc.ca/n1/pub/45-28-0001/2020001/ article/00039-eng.htm

## Who we are

We're a team of more than 2,100 employees operating from 99 field offices located primarily in rural Canada, a government relations office in Ottawa, Ontario, and our corporate office in Regina, Saskatchewan. We support initiatives where our customers and employees live and work. We foster a culture of accountability, partnership and diversity - and deliver an exceptional employee experience.

## Material issues

## Employee engagement and well-being

(GRI 102-44, 401: 103-2)

Employee engagement and well-being are very important to FCC. When employees are intellectually and emotionally committed to FCC, they're more likely to speak positively about the corporation, stay with us for the long term and strive to do their best every day. When employees are inspired to give that extra effort to work with their colleagues in an environment of 100% accountability and committed partnerships, it helps create an extraordinary customer experience that inspires customer loyalty and sets FCC apart in the marketplace.

FCC conducts an annual employee engagement survey as one way to listen to our employees. FCC uses a third-party vendor, Kincentric, to administer the survey to protect employee confidentiality. Typically, more than 80% of employees complete the survey each June. In the 2020-21 survey, 88% of our employees participated in the survey. FCC's 2020-21 employee engagement score was 90%, an increase of five percentage-points from the previous year. This score places FCC in Kincentric's Canadian Top Quartile of employers, the cut-off score required to be considered in the Canadian Top Quartile was 78%. Kincentric assesses Best Employers on four principal criteria: employee engagement, organizational agility, engaging leadership and talent focus. FCC's score places us on Kincentric's Best Employers in Canada list, the 18th consecutive year FCC has been on the list.

Each year, survey results are shared with leaders, who engage their teams in conversations around the employee experience and come up with action plans to continue deepening and sustaining engagement. These plans are all reviewed by Human Resources to identify common themes and any potential gaps in the employee experience that need to be addressed at a corporate level.

To help maintain high levels of employee engagement and well-being, our competitive and comprehensive pension and benefits program supports the overall health of our employees and their dependents. In addition, we provide the flexibility for employees to opt up, down or out of some benefits, or opt up and pay more for enhanced benefit coverage and various optional insurance. FCC supports employees with retirement planning by providing tools, information, education and resources.

Over the years, FCC has developed a holistic action plan on mental health that is intended to ensure we remain deliberate in our focus of

creating a stigma-free work environment for our employees. In conjunction with FCC's longstanding commitment to a high-performance culture of partnership and accountability and our existing benefits and wellness programs, this action plan meets the needs of our employees. FCC hosts an annual mental health awareness week during the same week as Bell Let's Talk Day with tactics aimed at employees and managers to help raise awareness and reduce stigma. To further raise awareness and reduce mental health stigma, FCC continues to use and promote Not Myself Today®, which was developed by the Canadian Mental Health Association. Not Myself Today® aligns with the federal government's mental health objectives and enables employees to support each other's mental health with the assistance of volunteer mental health ambassadors across FCC.

In 2020-21, due to the challenges caused by COVID-19, we increased our focus on supporting employees and leaders to maintain our employee experience and well-being. Examples include a more robust feedback approach through pulse surveys; increased communication with leadership to support employees through articles, videos, webinars and communication through Yammer; and free access to the Headspace® mindfulness app for all employees. Enhancements to psychology benefits were made to support increased coverage for counseling and mental wellness professionals, along with access to BEACON digital cognitive behavioral therapy. In addition to tools and articles on mental health topics, leaders were provided with the opportunity to take Mental Health First Aid, a course from the Mental Health Commission of Canada designed to help leaders recognize potential mental health issues and intervene if a team member is experiencing a crisis. FCC put additional emphasis on promoting existing resources and benefits to help employees navigate personal and professional challenges associated with the pandemic.

In 2020-21, we completed a review of our Harassment-Free Workplace policy and procedures, followed by a rollout to employees, including training. Our Harassment and Violence policy and procedures support and encourage a workplace free from all forms of harassment and violence and incorporate amendments to the Canada Labour Code (Bill C-65) that was enacted on January 1, 2021. FCC rolled out a training program to promote a healthy workplace that is protected from all forms of violence, harassment, bullying and discrimination, with a focus on defining unacceptable behaviours and practices, highlighting prevention and protecting the privacy of the individuals involved.

FCC continues to offer the Employee Crisis Fund, which shows compassion and extends a bit of financial help (up to \$1,000) to employees facing difficult circumstances. In 2020-21, there were 31 employees who received a total of \$24,200 from the fund. The program is co-funded by FCC and voluntary contributions from employees.

## Employee learning and development

(GRI 404: 103-2, 103-3)

FCC fosters a culture where learning is encouraged and supported by management and our employees' success in meeting their learning objectives is measured and recognized. Given that FCC is a knowledge-based organization, it is critical that our employees have the learning and knowledge they need to perform in their roles with confidence.

In 2020-21, FCC implemented a comprehensive learning strategy to modernize the design and delivery of employee learning. The goal is to provide employees with foundational learning, as well as tools and knowledge at the point of need, to support on-the-job performance. This blended approach encompasses formal and informal learning opportunities, including e-learning, post-secondary education, internal and external

learning events, job shadowing, coaching and mentoring. As part of the on-demand learning application via Workday Learning, as of March 31, 2021, 592 internally created learning programs are available for employees, including an additional 204 externally sourced learning programs. Topics include lending, skill development, risk management, culture, leadership and health and safety. Of these courses, our offerings include:

- Point-of-need training piloted in 2020-21. It provides in-the-moment help and easy access to procedural maps for the Customer Service Centre and National Operations team. The full release is planned for 2021-22.
- Foundational onboarding, the Operations onboarding program, was offered to 328 learners in 2020-21, and 187 Operations staff have graduated to date.
- The Credit Learning and Performance Program offers credit learning to nearly 600 employees.

FCC offered learning to help employees adjust to a work-from-home environment during the pandemic, with a focus on behaviours, skills and relationships. Courses include topics such as staying productive when working virtually, collaborating virtually, etc. We developed learning and job aids to support redeployment of noncustomer-facing employees with lending experience to help us meet increased demand for lending brought on by industry needs and to enable FCC's customer support programs. FCC also created a new resource to help managers onboard and orient new employees in the workfrom-home environment.

In addition to learning required for their jobs, employees are encouraged to consider broader, self-directed learning. Our Employee Development policy requires all permanent employees to engage in meaningful conversations with their managers about their development. In 2020-21, 1,223 employees submitted their individual

development plans. Typically, employees focus on two aspects of growth - development in their current jobs and preparing themselves for future career opportunities.

Positive leadership and a great culture are at the very heart of the FCC employee experience. We're committed to developing leaders who genuinely care about their teams, live our culture, listen with curiosity, communicate openly and are authentic and vulnerable. The FCC leadership framework offers a formal development program to support new leaders during the first two years in their roles, helping them develop who they are as leaders and the critical skills and capabilities needed to excel.

In 2020-21, FCC continued to roll out the 12-month Leadership Transformation Program to all new leaders virtually. The program focuses on participants applying key learnings to stretch their leadership skills. The program continues to use the feedback tool called the Leadership Circle Profile, with 130 leaders completing the profile in 2020-21. This year, we used it as a foundation on which to develop our virtual Leadership Effectiveness Workshop, which featured topics ranging from leadership development, personal purpose and radical humanity to truth and reconciliation.

FCC's refreshed culture strategy called the Culture Plus Challenge continued to be deployed through 2020-21. Phases 1 to 3 of the Culture Plus Challenge were rolled out in the two previous fiscal years, while Phase 4 - Share Feedback was rolled out in 2020-21. Throughout these phases, employees were asked to complete various activities, including learning modules, hands-on activities and conversations. Phase 5 -Create Commitments - will be deployed in 2021-22. This year, FCC also enhanced our culture supports to enable a strong culture in our virtual workplace.

Based on feedback from the corporation, and to help reduce requests of leaders and all employees at a busy time of year, FCC did not launch our formal talent review process through our Workday system in 2020-21. To ensure FCC continues to make informed talent decisions, our Human Resources division provided the latest succession data to the Enterprise Management Team with a request that they update their respective divisional succession plans. In the first guarter 2021-22, HR partners will work closely with the Enterprise Management Team to update, analyze the data and address areas of opportunity and strengths regarding candidate readiness, flight risk, loss impact and areas for candidate development.

We measure progress through our annual employee engagement survey, which includes six statements focused on learning and development:

- This organization actively supports the learning and development of its employees.
- The learning programs provided by this organization provide me with the knowledge and skills necessary to do my job effectively.
- I have the knowledge I need to perform my work tasks with confidence.
- Employees are encouraged to continuously upgrade and increase their knowledge and education.
- I have the knowledge I need to consistently create value for my customers and/or partners.
- I believe that employee knowledge creates a competitive advantage for this organization in the marketplace.

In the 2020-21 employee engagement survey, FCC's score across the Learning and Development dimension was 86%, up three points over the previous year's survey.

## Diversity and inclusion

(GRI 405, FCC 9: 103-2)

As a federal Crown corporation, FCC is committed to building a workforce that reflects the diversity of its customers and the Canadian workforce as a whole. To this end, FCC is undertaking a variety of tactics to ensure FCC is a welcoming and inclusive workplace that can attract and retain talent from diverse backgrounds. Diversity makes us stronger - keeping us innovative and competitive now and in the future by enabling us to benefit from different perspectives, abilities and strengths. It enriches our culture and positions us for long-term success so we can continue to serve and advance the Canadian agriculture and agri-food industry. Under the Employment Equity Act, FCC is required to make progress in creating a level playing field for all employment equity groups.

In 2020-21, we rolled out the final year of our three-year diversity and inclusion strategy. This strategy focuses on three key components attraction, hiring and retention, and advancement of diverse employees. For the upcoming fiscal year, FCC will execute the first year of our new diversity and inclusion strategy. The strategy will continue to look at how we can enhance our ability to attract, hire, retain, develop and advance employees who are members of underrepresented groups.

FCC executed the first year of our Indigenous Employment Equity Plan, which focuses on five strategic themes: (1) workforce supply and Indigenous talent and candidate readiness, (2) Indigenous recruitment, retention and advancement, (3) partnership, (4) Indigenous workplace inclusion and (5) accountability. Crosscultural awareness activities continued in the work-from-home environment, including knowledge sharing through online platforms. Employees received formal online training to increase awareness of diversity issues and celebrate differences. In response to the Truth

and Reconciliation Commission of Canada's Call to Action #57, Indigenous awareness training, created by 4 Seasons of Reconciliation®, was rolled out to all employees. As of March 31, 2021, 99% of employees have completed the Indigenous Awareness Training.

FCC's Diversity, Equity and Inclusion team continued to organize an annual calendar of events, including activities during National Indigenous History Month and throughout the year to build awareness of Indigenous culture within FCC and the community. They provide employees with additional support and a sense of belonging by covering topics around workplace barriers, community outreach, volunteer opportunities and cultural activities. We continued our contracts with post-secondary institutions for the Indigenous Student Empowerment Fund, which provides Indigenous students in business or office education who are struggling financially with funding for needs such as food, rent, transportation, computers and household bills.

When asked in our annual employee engagement survey about diversity and inclusion, 92% of employees understand that FCC is committed to building a diverse workforce and 90% believe FCC is taking actions to become more diverse and inclusive.

We also engaged several organizations to partner on recruitment opportunities to increase workforce diversity and inclusion. FCC's summer student application process for our corporate office received 287 applications, of which 94 were self-declared from under-represented employment equity groups and 13 were hired. FCC continues to support inclusion of employees with intellectual disabilities through the 4to40 program. We've hired five employees through that program and wish to expand in the future.

FCC is committed to advancing the diversity of our workforce and ensuring FCC is a workplace that is inclusive and free from overt and covert racism and discrimination, creating a

psychologically safe workplace for all. Global events have heightened awareness of the need for individuals and organizations to continually advance their understanding of what it means to be inclusive, and more recently, the importance of being anti-racist. In 2021-22, FCC will focus on the following items:

- Deepen employee understanding of the importance of inclusion and anti-racism.
- Provide employees, leaders and teams with resources to advance their team focus on identifying, addressing and removing bias in their activities and operations.
- Review FCC's policies and practices with an anti-racism lens.
- Embed anti-racism and inclusion practices in key human resources policies, practices and systems.

The following policies and processes are in effect at FCC pertaining to diversity and inclusion:

- Harassment-Free Workplace policy
- End-to-end talent supply process (along with accompanying hiring policies)
- Canadian Human Rights Act (1998)
- Employment Equity Act (1995)
- Canadian Multiculturalism Act (1988)
- Official Languages Act (1988)

Goals and targets pertaining to employee engagement, learning and development, and diversity and inclusion can be found in the Who We Are - Performance Trends table on pages 32-33.

The responsibility for managing succession planning, employee engagement, training and learning, and diversity and inclusion resides with the Executive Vice-President and Chief Human Resources Officer.

## (GRI 401: 103-3)

| PERFORMANCE TRENDS: Who we are   |                        |                        |                        |  |   |
|--|------------------------|------------------------|------------------------|--|---|
| Measures   | 2018-19<br>performance | 2019-20<br>performance | 2020-21<br>performance | Impact of 2020-21<br>performance   | Future plans  |
| Priority: Sustain and ç  | grow our culture       |                        |                        |  |   |
| Employee engagement score (Kincentric survey)  Target: Rank within Canadian Top Quartile (78%) as identified by Kincentric                     | 85%                    | 85%                    | 90%                    | The employee engagement and culture index targets were both achieved.  Our employees value our culture and understand that it's foundational to  | Maintain employee engagement within the Canadian Top Quartile identified by Kincentric.                     |
| Culture Index<br>(Kincentric survey)  Target: Maintain Culture Index score of 80% or above   | 81%                    | 81%                    | 85%                    | our ability to serve<br>our customers and<br>work successfully<br>as a team.   | Maintain a Culture<br>Index score of 75%<br>or above across FCC<br>as measured in the<br>Kincentric survey. |
| Priority: Enhance lead   | lership capabilitie    | es throughout the      | organization           |  |   |
| Manager Effectiveness score (Kincentric survey) <sup>8</sup> Target: Rank within the Canadian Top Quartile (77.1%) as identified by Kincentric | 78.7%                  | 77.8%                  | 85.4%                  | The leadership satisfaction target was achieved.  When employees feel supported, valued and inspired by their leaders, they are more likely to stay at FCC and to give their all to serving our customers. | Maintain a leadership satisfaction score within the Canadian Top Quartile as identified by Kincentric.      |

<sup>8</sup> The Manager Effectiveness score is created by averaging the scores of questions related to how managers perform in supporting various aspects of the employee experience for employees.

#### **PERFORMANCE TRENDS:** Who we are 2018-19 2019-20 2020-21 Impact of 2020-21 Future plans Measures performance performance performance performance Priority: Build a workforce that reflects the diversity and linguistic duality of our customers and the qualified Canadian workforce New diversity 15% 18.5% 18% The new diversity Ensure a total of 18% candidates hired of new hires are candidates hired and diversity candidates. second language Target: 16% of new training targets were hires to be diversity Explore a new both achieved. candidates linguistic measure. Diversity makes us Continue to stronger at FCC implement updated keeping us diversity and innovative and inclusion strategy Number of 55 48 59 competitive now and tactics and activities employees enrolled in the future by learning learning learning designed to enhance in second language enabling us to English: 23 English: 20 English: 26 FCC's ability to benefit from different training learning learning learning attract, hire and perspectives, Target: Continue to French: 32 French: 28 French: 33 retain diverse abilities and offer second employees. strengths. language training for employees Bilingualism contributes to the vitality of FCC and we're committed to the equal status of Canada's official languages as we deliver products and services and communicate with customers, employees and stakeholders.

## Information on employees and other workers

(GRI 102-8)

## TOTAL NUMBER OF EMPLOYEES BY EMPLOYMENT CONTRACT (permanent and temporary), by region

|                           | 2018-19      | 2019-20      | 2020-21            |
|---------------------------|--------------|--------------|--------------------|
| British Columbia          | <b>65</b>    | <b>69</b>    | <b>77</b>          |
|                           | 64 P         | 67 P         | 75 P               |
|                           | 1 T          | 2 T          | 2 T                |
| Alberta                   | <b>204</b>   | <b>220</b>   | <b>223</b>         |
|                           | 195 P        | 206 P        | 212 P              |
|                           | 9 T          | 14 T         | 11 T               |
| Saskatchewan              | <b>1,063</b> | <b>1,127</b> | <b>1,180</b>       |
|                           | 975 P        | 1,041 P      | 1,082 P            |
|                           | 88 T         | 86 T         | 98 T               |
| Manitoba                  | <b>74</b>    | <b>87</b>    | <b>91</b>          |
|                           | 72 P         | 83 P         | 87 P               |
|                           | 2 T          | 4 T          | 4 T                |
| Ontario                   | <b>289</b>   | <b>305</b>   | <b>318</b>         |
|                           | 278 P        | 287 P        | 294 P              |
|                           | 11 T         | 18 T         | 24 T               |
| Quebec                    | <b>139</b>   | <b>153</b>   | <b>161</b>         |
|                           | 130 P        | 139 P        | 143 P              |
|                           | 9 T          | 14 T         | 18 T               |
| New Brunswick             | <b>90</b>    | <b>100</b>   | <b>104</b>         |
|                           | 85 P         | 91 P         | 93 P               |
|                           | 5 T          | 9 T          | 11 T               |
| Nova Scotia               | <b>13</b>    | <b>17</b>    | <b>16</b>          |
|                           | 12 P         | 17 P         | 16 P               |
|                           | 1 T          | 0 T          | 0 T                |
| Prince Edward Island      | <b>9</b>     | <b>9</b>     | <b>8</b>           |
|                           | 9 P          | 8 P          | 8 P                |
|                           | 0 T          | 1 T          | 0 T                |
| Newfoundland and Labrador | <b>2</b>     | <b>3</b>     | <b>2</b>           |
|                           | 2 P          | 2 P          | 2 P                |
|                           | 0 T          | 1 T          | 0 T                |
| Total                     | 1,948        | 2,090        | 2,180 <sup>9</sup> |

<sup>9</sup> FCC uses "more than 2,100" as our employee number, which includes active, leave without pay and paid leave permanent employees. However, for the purposes of this report, and as per Global Reporting Initiative (GRI) criteria, this employee number also includes short-term (less than six months), student and term (greater than six months) employees.

#### (GRI 102-8)

#### TOTAL NUMBER OF EMPLOYEES BY EMPLOYMENT TYPE (full-time and part-time), by gender 2018-19 2019-20 2020-21 1,209 1,302 1,351 **Female** 1,159 F/T 1,252 F/T 1,306 F/T 50 P/T 50 P/T 45 P/T 739 788 829 Male 734 F/T 779 F/T 822 F/T 5 P/T 9 P/T 7 P/T 2,090 1,948 2,180 Total

#### (GRI 102-8)

| TOTAL NUMBER OF EMPLOYEES BY EMPLOYMENT CONTRACT (permanent and temporary), by gender |                                 |                                  |                                  |  |
|---|---------------------------------|----------------------------------|----------------------------------|--|
|   | 2018-19                         | 2019-20                          | 2020-21                          |  |
| Female  | <b>1,209</b><br>1,128 P<br>81 T | <b>1,302</b><br>1,201 P<br>101 T | <b>1,351</b><br>1,241 P<br>110 T |  |
| Male  | <b>739</b><br>694 P<br>45 T     | <b>788</b><br>740 P<br>48 T      | <b>829</b><br>771 P<br>58 T      |  |
| Total   | 1,948                           | 2,090                            | 2,180                            |  |

(GRI 401-1)

## TOTAL NUMBER AND RATE OF NEW EMPLOYEE HIRES AND EXITS by gender and region

|                           | 2018-19<br>Hires | Exits     | 2019-20<br>Hires | Exits      | 2020-21<br>Hires | Exits     |
|---------------------------|------------------|-----------|------------------|------------|------------------|-----------|
| British Columbia          | <b>5</b>         | <b>7</b>  | <b>10</b>        | <b>11</b>  | <b>5</b>         | <b>2</b>  |
|                           | 4 F              | 2 F       | 6 F              | 7 F        | 4 F              | 0 F       |
|                           | 1 M              | 5 M       | 4 M              | 4 M        | 1 M              | 2 M       |
| Alberta                   | <b>11</b>        | <b>17</b> | <b>14</b>        | <b>14</b>  | <b>11</b>        | <b>7</b>  |
|                           | 5 F              | 11 F      | 8 F              | 8 F        | 7 F              | 4 F       |
|                           | 6 M              | 6 M       | 6 M              | 6 M        | 4 M              | 3 M       |
| Saskatchewan              | <b>41</b>        | <b>41</b> | <b>79</b>        | <b>54</b>  | <b>40</b>        | <b>31</b> |
|                           | 28 F             | 26 F      | 46 F             | 27 F       | 21 F             | 20 F      |
|                           | 19 M             | 15 M      | 33 M             | 27 M       | 19 M             | 11 M      |
| Manitoba                  | <b>5</b>         | <b>5</b>  | <b>5</b>         | <b>1</b>   | <b>5</b>         | <b>3</b>  |
|                           | 4 F              | 5 F       | 2 F              | 1 F        | 2 F              | 1 F       |
|                           | 1 M              | 0 M       | 3 M              | 0 M        | 3 M              | 2 M       |
| Ontario                   | <b>10</b>        | <b>10</b> | <b>19</b>        | <b>14</b>  | <b>13</b>        | <b>16</b> |
|                           | 2 F              | 4 F       | 9 F              | 7 F        | 6 F              | 8 F       |
|                           | 8 M              | 6 M       | 10 M             | 7 M        | 7 M              | 8 M       |
| Quebec                    | <b>8</b>         | <b>7</b>  | <b>17</b>        | <b>9</b>   | <b>9</b>         | <b>11</b> |
|                           | 1 F              | 5 F       | 11 F             | 5 F        | 4 F              | 7 F       |
|                           | 7 M              | 2 M       | 6 M              | 4 M        | 5 M              | 4 M       |
| New Brunswick             | <b>3</b>         | <b>5</b>  | <b>6</b>         | <b>3</b>   | <b>3</b>         | <b>4</b>  |
|                           | 2 F              | 4 F       | 3 F              | 1 F        | 3 F              | 3 F       |
|                           | 1 M              | 1 M       | 3 M              | 2 M        | 0 M              | 1 M       |
| Nova Scotia               | <b>0</b>         | <b>0</b>  | <b>1</b>         | <b>0</b>   | <b>1</b>         | <b>2</b>  |
|                           | 0 F              | 0 F       | 0 F              | 0 F        | 1 F              | 2 F       |
|                           | 0 M              | 0 M       | 1 M              | 0 M        | 0 M              | 0 M       |
| Prince Edward Island      | <b>2</b>         | <b>0</b>  | <b>0</b>         | <b>1</b>   | <b>0</b>         | <b>0</b>  |
|                           | 1 F              | 0 F       | 0 F              | 0 F        | 0 F              | 0 F       |
|                           | 1 M              | 0 M       | 0 M              | 1 M        | 0 M              | 0 M       |
| Newfoundland and Labrador | <b>0</b>         | <b>0</b>  | <b>0</b>         | <b>0</b>   | <b>0</b>         | <b>0</b>  |
|                           | 0 F              | 0 F       | 0 F              | 0 F        | 0 F              | 0 F       |
|                           | 0 M              | 0 M       | 0 M              | 0 M        | 0 M              | 0 M       |
| Total                     | <b>91</b>        | <b>92</b> | <b>151</b>       | <b>107</b> | <b>87</b>        | <b>76</b> |
|                           | 47 F             | 57 F      | 85 F             | 56 F       | 48 F             | 45 F      |
|                           | 44 M             | 35 M      | 66 M             | 51 M       | 39 M             | 31 M      |

(GRI 401-1)

| TOTAL NUMBER AND RATE OF NEW EMPLOYEE HIRES AND EXITS by age group |                  |       |                  |       |                  |       |
|--|------------------|-------|------------------|-------|------------------|-------|
|  | 2018-19<br>Hires | Exits | 2019-20<br>Hires | Exits | 2020-21<br>Hires | Exits |
| Under 30 years   | 27               | 14    | 51               | 15    | 24               | 6     |
| 30-50 years  | 58               | 44    | 95               | 54    | 50               | 27    |
| Over 50 years  | 6                | 34    | 5                | 38    | 13               | 43    |
| Total  | 91               | 92    | 151              | 107   | 87               | 76    |

# Diversity and equal opportunity

(GRI 405-1)

| BY MANAGEMENT 10 VS. NON-MANAGEMENT 11 AND GENDER |                                  |                                  |                                  |  |  |
|---|----------------------------------|----------------------------------|----------------------------------|--|--|
|   | 2018-19                          | 2019-20                          | 2020-21                          |  |  |
| Management  | <b>277</b><br>130 F<br>147 M     | <b>304</b><br>144 F<br>160 M     | <b>321</b><br>158 F<br>163 M     |  |  |
| Non-management                                    | <b>1,671</b><br>1,079 F<br>592 M | <b>1,786</b><br>1,158 F<br>628 M | <b>1,859</b><br>1,193 F<br>666 M |  |  |
| Total   | 1,948                            | 2,090                            | 2,180                            |  |  |

<sup>10</sup> Management refers to any employee who has direct and/or indirect reports.

<sup>11</sup> Non-management refers to any employee with no direct and/or indirect reports.

(GRI 405-1)

| BY MANAGEMENT 12 VS. NON-MANAGEMENT 13 BY AGE GROUP 14 |                            |                            |  |  |
|--|----------------------------|----------------------------|--|--|
|  | 2019-20                    | 2020-21                    |  |  |
| Under 30 years   | 330<br>0 M<br>330 NM       | 389<br>0 M<br>389 NM       |  |  |
| 30-50 years  | 1,297<br>218 M<br>1,079 NM | 1,356<br>242 M<br>1,114 NM |  |  |
| Over 50 years  | 463<br>86 M<br>377 NM      | 435<br>79 M<br>356 NM      |  |  |
| Total  | 2,090                      | 2,180                      |  |  |

<sup>12</sup> Management refers to any employee who has direct and/or indirect reports.

<sup>13</sup> Non-management refers to any employee with no direct and/or indirect reports.

<sup>14</sup> FCC began measuring this information in 2019-20.

## Employee survey results - ESG

(GRI 401, 405: 103-3)

Each year, several ESG-specific questions are included in the Kincentric employee survey. Since 2018, all scores have either increased or remained at high levels. We attribute this to several factors, including increased communication to employees

about FCC's ESG efforts through our ESG report, in particular our environmental efforts, support for the industry, FCC Drive Away Hunger and other community investment initiatives.

Here's a snapshot of our survey questions and results, including a comparison to Kincentric's Top Canadian Quartile:

|   | 2018 | 2019 | 2020 | Top<br>Canadian<br>Quartile |
|---|------|------|------|-----------------------------|
| This is a socially and environmentally responsible organization.                                | 93%  | 91%  | 93%  | 87%                         |
| We have a work environment that is accepting of diverse backgrounds and ways of thinking.       | 95%  | 90%  | 88%  | 91%                         |
| This organization is fair, respectful and honest with customers/clients.                        | 95%  | 95%  | 97%  | 92%                         |
| This organization has an excellent reputation in our local community.                           | 96%  | 95%  | 96%  | 88%                         |
| It is important to me that this organization is socially and environmentally responsible.       | 87%  | 88%  | 90%  | N/A <sup>15</sup>           |
| This organization considers long-term social and environmental impacts when it makes decisions. | 88%  | 88%  | 89%  | N/A <sup>15</sup>           |
| This organization's mission provides meaningful direction to me.                                | n/a  | 90%  | 90%  | 77%                         |

<sup>15</sup> These are custom questions developed by FCC and they aren't asked of other survey participants; therefore a comparator is not available.

# What we stand for

Our commitment: We contribute to the strength and future of the agriculture and agri-food industry.

We support the development of a sustainable, competitive and innovative Canadian agriculture and agri-food industry. We do this by providing financing, knowledge and farm management software, and by supporting initiatives and forming partnerships that make the industry stronger. This industry is poised for significant growth in the years to come – we take our role in ensuring the success and vibrancy of the nation's agriculture and agri-food industry to heart. Our goal is to help the industry and our customers, including initiatives that will support underrepresented groups such as young producers, women and Indigenous entrepreneurs and producers achieve their full potential.

# Material issues

## Growing the next generation of agriculture

(FCC 6, FCC 7: 103-2, 103-3)

More than ever, FCC recognizes the importance of engaging the next generation in Canada's agriculture and agri-food industry. Supporting the next generation of producers is one of the top priorities for FCC and our stakeholders. According to Canada's most recent Census of Agriculture<sup>16</sup> in 2016, the average age of Canadian agricultural producers was 55. The number of new operators under 35 in Canada is on the rise, and the opportunity exists for young people to enter and contribute to the industry, including coming back to the family farm. However, the price of farmland, start-up costs, and access to capital or credit can

be significant barriers for both generational and non-generational future operators. Young farmers have also identified challenges with navigating family dynamics and intergenerational farm transfers. FCC's presence in agriculture puts us in a unique position to help facilitate that important process.

We have multiple offerings to help the next generation through these financial barriers. The Young Farmer Loan is aimed at producers under 40. The FCC Starter Loan, aimed at young producers and agribusiness operators between 18 and 25 obtaining their first loan, offers lending up to \$50,000 for the purchase of an agriculturerelated asset or a company share. Both products offer flexible financing terms at discounted rates and fees. Qualifying loans also receive a free subscription to FCC's AgExpert Software to start young producers off on the right foot with respect to record-keeping and financial literacy.

16 Source: https://www150.statcan.gc.ca/n1/daily-quotidien/170510/dq170510a-eng.htm?indid=10441-1&indgeo=0.

Young producers play a key role in a vibrant, sustainable industry and FCC works hard to engage this next generation of producers. Last year, we held one virtual Young Farmer Summit. This event is for anyone under 40 involved in agriculture and agri-food and features real-world advice from engaging speakers. Topics for this event included disruption in agriculture, having an adaptation mindset, farm transitions, financial strength and mental health.

Successful transition and farm asset transfer is one of the most significant issues in Canadian agriculture. Transitioning a farm from one generation to the next is one way for young producers to get their operations started. In response to this issue, FCC offers advisory services to assist producers with the farm transition process, including coaching, connections with advisors, resources and services. In 2020-21, advisory services completed 626 client engagements. We also launched a transition campaign that included new articles, transition-focused webinars, two special newsletter editions and advertising to promote awareness. In the Knowledge section of FCC's website, we released 30 English and 28 French articles related to transition. In 2020-21, FCC's website saw an increase of 315% in new visitors in the transition section compared to the previous year. We continue to develop this section of the website as a learning path related to growing financial literacy within the next generation of agriculture with new content published on a weekly basis. FCC saw an increase in page views for all content by 224% compared to the previous year.

We also offer the FCC Transition Loan to help both the buyer and seller in a farm transition. For the buyer, the loan provides the ability to purchase over time while building equity quickly and offers flexibility when it comes to down payment requirements. For the seller, the purchase is

guaranteed by FCC and allows them to receive payments over time, which may result in tax advantages.

The responsibility for growing the next generation of agriculture is shared with our Executive Vice-President and Chief Marketing Officer and our Executive Vice-President and Chief Operating Officer.

## Supporting entrepreneurship

(FCC 11: 103-2, 103-3)

FCC is the leading provider of financing to the agriculture and agri-food industry in Canada, with a focus on small and medium-sized businesses. FCC is committed to helping the Canadian economy reach its full potential by supporting the Government of Canada's target to grow agri-food exports to \$75 billion annually by 2025.

While agriculture and primary producers will always be FCC's priority and core business, we continue to evolve how we serve the agribusiness and agri-food industry to support the entire agriculture value chain in a comprehensive way.

Agriculture and agri-food is a capital-intensive business and FCC works to provide access to capital and other tools to help new entrepreneurs succeed. FCC offers a Young Entrepreneur Loan for operators under 40, with features such as reduced fees to help them get started in their businesses. This loan product includes a more flexible disbursement of 18 months and allow customers to use personal property as security.

FCC's venture capital program objective is to partner with entrepreneurs, investors and other industry participants to foster innovation and support the development of strong Canadian companies in the agriculture and agri-food industry. This objective will be achieved through three main streams of work - increasing funding for early-stage enterprises, expanding funding for growth and later-stage operations, and partnering with organizations to strengthen the ecosystem of support, advice and expertise for early-stage operations.

Through fund investment, FCC will look to fill gaps in the marketplace and ensure access to capital for companies in all life cycle stages of business and all sectors of agriculture and agri-food across Canada. FCC also partners and provides funding to support organizations such as accelerators and incubators that provide advice and support services such as mentorship, business knowledge and expertise, and industry connections to new entrepreneurs and growing businesses. In 2020-21, FCC signed two new partnership agreements with accelerators focused on the agriculture industry and committed capital totaling \$155 million to four new venture capital funds, including \$100 million to a fund established to support proven, viable companies through unexpected business disruptions such as the COVID-19 pandemic.

The responsibility for managing this work is shared between our Executive Vice-President and Chief Operating Officer for lending operations and our Executive Vice-President and Chief Financial Officer for the venture capital program.

#### Financial access and inclusion

(FCC 5: 103-2, 103-3)

FCC supports and strengthens Canadian agriculture, agribusiness and agri-food, which means providing financial access to those who face barriers to entry into the industry. FCC identified three key groups upon which to enhance our focus, including women in agriculture, young people in agriculture and Indigenous peoples.

Women in agriculture: Today, more women are farming and the roles of women on the farm continue to evolve. According to Canada's most recent Census of Agriculture<sup>17</sup>, women accounted for 28.7% of farm operators - nearly 78,000 of 272,000 farmers in total. FCC is committed to increasing the proportion of women-owned and women-led businesses in Canada and helping women in agriculture and agri-food thrive. The federal government initiated a women entrepreneurship strategy in 2018 to help these entrepreneurs grow their businesses with access to financing, talent, networks and expertise.

As a federal Crown corporation, FCC saw the opportunity to support this strategy by increasing the proportion of women-owned businesses through increased access to capital and skill development opportunities.

In 2018-19. FCC conducted extensive research and determined:

- Women have a need for increased access to capital to start or grow their businesses.
- Women have skill development needs and want support to enhance their leadership effectiveness, negotiation, networking and coaching skills.
- They're also seeking tools to gain business and financial knowledge to grow their businesses.

There are many tools, resources and value-added content available across Canada, although feedback from women shows they're unaware of where to access the information to support their skill development and knowledge needs and build their confidence.

17 Source: https://www150.statcan.gc.ca/n1/daily-quotidien/170510/ dq170510a-eng.htm?indid=10441-1&indgeo=0.

Through the FCC Women Entrepreneur Program, FCC committed \$500 million over three years in support of the FCC Women Entrepreneur Loan to provide women with increased access to capital. The program was very successful again this year, reaching \$497 million in lending and surpassing \$1.1 billion in total lending since the program began three years ago. Under this loan, FCC waives up to \$1,000 in processing fees and encourages borrowers to reinvest those savings into personal and professional development that best suits their individual needs and the needs of their growing businesses.

FCC held two virtual Women's Summits, one in each official language, in 2020-21. The events are structured to focus on financial literacy, soft skill development, leadership and inspiration. To promote skill development through value-added offerings and strategic partnerships, we supported various provincial women in agriculture groups, agriculture organizations, and women in business organizations across Canada, sponsoring 15 events.

Young people in agriculture: This topic is covered under the material topic Growing the Next Generation of Agriculture on page 40.

Indigenous peoples: Supporting the social and economic inclusion of Indigenous peoples is a priority for FCC. Canadian agriculture and agri-food represent a significant economic opportunity available to Indigenous communities across Canada. Ensuring Indigenous communities and peoples can apply their land and traditional knowledge through greater access to business, advisory and lending services in the agriculture and agri-food industry is important for Canada and the industry.

FCC is aware of the historical challenges and continues to work with industry partners on emerging best practices to address the unique barriers associated with the Indian Act related to taking on-reserve security, as well as training, agriculture knowledge and farm management to support Indigenous communities that are re-entering the agriculture sector and often have not farmed their land for decades. Over the year, we reviewed our practices to help meet these needs and challenges and prioritize opportunities where we can help. We believe this will contribute to our commitment to help enhance Indigenous involvement in agriculture.

In 2020-21, FCC engaged with various outreach programs across Canada. We contributed research to a Journal of Aboriginal Economic Development article on navigating opportunities and challenges, and presented a webinar through the Council for the Advancement of Native Development Officers (CANDO). We facilitated the Alberta Land, Air, Water forum, and co-presented findings of the Indigenous Agriculture survey as part of the CANDO Webinar Wednesday series. FCC also participated in sponsorships such as the Saskatchewan Economic Development Alliance and the First Nations Major Projects Coalition.

Responsibility for managing financial access and inclusion is shared between the Executive Vice-President and Chief Marketing Officer and Executive Vice-President and Chief Operating Officer.

## Financial literacy and capacity building

(GRI 102-43, FCC 6: 103-2, 103-3)

FCC's presence in agriculture puts us in a unique position to be a catalyst for continued growth and progress and to contribute to the industry, farm families and rural communities. Through strategic planning efforts, we're taking a more deliberate approach to fostering growth in agriculture and agri-food and are looking at new ways to meet the professional needs of this sophisticated industry. We work hard to deliver value well beyond the loan transaction. We want to help our customers obtain, improve and retain the skills, knowledge tied to business management, and financial literacy. FCC does this by sharing knowledge online, in publications, in person and through our learning events. We believe sound financial management is essential to succeed in agriculture.

Through our FCC programs we offer support in farm financial management targeted to agriculture producers across Canada. One of the ways we do this is through our AgriSuccess magazine, which is delivered four times a year to over 75,000 readers. In each edition, we feature a column called Your Money that discusses various financial topics relevant to producers, including succession planning, accounting and taxes. In addition, FCC Knowledge Newsletter, formerly known as FCC Express, is an online publication that focuses on business content.

Through FCC's newly enhanced tools available on our public website, we share knowledge and insights that enrich the lives and businesses of customers and non-customers alike. FCC's learning offerings in business management and financial literacy include two new categories in the knowledge section of our website: economics and managing people. FCC's knowledge and events are offered to help producers and agribusiness and agri-food operators manage the risks they encounter in their day-to-day operations. FCC's Business Essentials provide insights and learning opportunities to help managers develop their financial management and risk management skills, including:

- Borrowing basics
- Understanding debt
- Understanding and managing cash flow
- Using statements and ratios to assess financial success
- Managing your financial risk
- Farm tax planning: the basics
- Know your cost of production for better decision-making

Improving financial literacy for our customers and non-customers is one of the many ways FCC can contribute to a vibrant and long-lasting Canadian agriculture and agri-food industry, ensuring its strength for generations to come.

Another way we promote financial literacy and capacity building is through our FCC AgExpert software programs – AgExpert Field and AgExpert Accounting. These programs come with built-in tools that make it easier for producers to analyze data, create strategies and track their performance. The software, along with webinars and training sessions, go a long way to growing the business expertise of producers and operators.

FCC has been offering advisory services with Agriculture Transition Specialists since 2018. This service aims to augment the knowledge and expertise that our Relationship Managers share with customers every day. Our specialists partner with Relationship Managers to coach and support farm families so they can achieve their transition vision while preserving the farm and the family. Our goal is to have specialists available to customers and non-customers across the country who need help determining what their transition plan looks like.

Responsibility for managing financial literacy and capacity building lies with the Executive Vice-President and Chief Marketing Officer.

## Enhancing customer satisfaction and experience

(GRI 102-43, 102-44, FCC 2: 103-2, 103-3)

In today's marketplace, customers have many options to choose from, and as a result have very high expectations whether they deal with us in person, online or on the phone. To meet and exceed our customer expectations, we have customer experience principles that guide employees to deliver an intentional customer experience. These principles provide clarity on the experience we want to deliver to our customers at every touch point.

We measure how we're doing at providing an extraordinary customer experience. The Net Promoter Score® (NPS) is a customer advocacy measure that allows FCC to compare the customer experience we offer to other recognized companies. The overall NPS was 74 for 2020-21.

In 2020-21, we implemented a transactional customer feedback program at our field offices and Customer Service Centre (CSC) to improve the customer experience as part of our customer feedback program. The program is designed to help make it easier to serve our customers by using feedback to identify and remedy significant pain points.

We also introduced an Effort Score Survey to gather feedback from employees on value delivered during a customer transaction and to identify pain points to optimize the customer experience.

**Support and promote the industry:** An

important component of FCC's industry support involves mental health support for Canadians involved in farming and those living in rural Canada. Results from the 2016 National Survey of Farmer Mental Health indicate that 40% of producers would feel uneasy about seeking professional help, 35% of producers met the criteria for depression classification, 45% were classified as having high stress and 58% of producers met the criteria for anxiety classification.18

FCC offered multiple initiatives in 2020-21, including expanding our partnership with the Do More Agriculture Foundation to provide 31 mental health first aid training sessions to rural communities. Articles related to mental health were shared through FCC's social media accounts. We also contributed to the Union des producteurs agricoles newsletter by providing wellness information. Our Rooted in Strength mental health publication was updated throughout the year and is available for download on the FCC website. Our wellness section on the site includes links to Crisis Services Canada and the Do More Agriculture Foundation and other resources. Given the importance of reaching producers with mental health messages, FCC hosted 11 events with at least one speaker addressing mental health. Other mental health support initiatives are included in the What We Stand For section of this report under the education portion of enriching rural Canada.

FCC continues to promote Canada's Agriculture Day as a means of increasing public awareness of agriculture. This year was the fifth edition and its theme was once again Forks Up for Canadian Ag and #CdnAgDay. We replaced our in-person Ottawa event with a virtual fireside chat on Canada's potential as a global food supplier, featuring industry and thought leaders. There were over 1,500 participants to the event, including national industry groups, producers, policy makers and post-secondary students.

In 2012, Agriculture More Than Ever (AMTE) was created to instil pride in the agriculture and agrifood industry and to help change perceptions of consumers who didn't understand how their food was produced. This meant attracting industry stakeholders and turning them into great partners, creating "agvocates" in the community, and participating in conversations about public trust in food. We're very proud of our work in building and leading this program and felt it was time for FCC to transition the program's leadership to the Canadian Centre for Food Integrity (CCFI), CCFI will take on AMTE and work with other likeminded groups to advance public trust in the

18 Source: https://www.ourcommons.ca/Content/Committee/421/AGRI/ Brief/BR10199410/br-external/UniversityOfGuelph-e.pdf

agriculture industry. CCFI has become a leading, unbiased voice on all things food-related in Canada. FCC will continue to support the public trust conversation through our communication channels and lead the organization of the Ottawa-based conference associated with Canada's Agriculture Day.

FCC also launched #WeFeedTogether as a show of support for the essential role of those working in the food value system and to raise awareness of the important work they do on a daily basis. FCC also wanted to promote and support the consumption of Canadian food; #WeFeedTogether video campaign amassed over 23 million impressions over the span of three months.

The responsibility for customer experience lies with the Executive Vice-President and Chief Operating Officer and supporting and promoting the industry lies with the Executive Vice-President and Chief Marketing Officer.

## Innovative technologies and digital enablement

(FCC 8: 103-2, 103-3)

As the expectations of our customers and employees evolve, FCC must invest in our technological capabilities to improve the customer and employee experience and keep pace with other financial institutions. Feedback from customers in our COVID-19 surveys indicated that while they still show a strong preference for in-person interactions, there was a significant percentage of customers willing to go virtual post-pandemic.

The question asked was: How willing would you be to interact with FCC in the following ways for your business needs post-COVID-19?

- 88% by phone
- 87% at their operation
- 85% at an FCC office
- 81% by email

- 70% by text
- 68% by FCC online services and
- 50% by video call

These results confirm the need for FCC to continue to evolve our technological capabilities and improve our digital enablement.

FCC continues to focus on innovation as a way of being in how our employees think, create and operate. FCC's Idea Space and Innovation Lab teams champion human-centred design to demonstrate the value of following this discipline to grow an innovation mindset and develop customer-centric solutions. The Idea Space team helps internal teams innovate on today's priorities while the Innovation Lab team explores near and long-term opportunities. We're growing an innovation mindset to understand the needs of current and future customers, identify root problems and co-create solutions.

As a result of operating as an innovative and agile organization, FCC was able to quickly shift during the COVID-19 pandemic to enable customers to apply for our Customer Support Program by repurposing an existing online application and redeploying more than 50 employees. One of FCC's main areas of focus throughout 2020-21 has been to connect, collaborate and understand our customers' needs over virtual channels. To help in this process, we created a virtual sales training course for our Operations team as part of our relationship management process. With the reduction of in-person visits during the pandemic, we increased the use of e-signatures to easily complete online transactions with customers. E-signatures are also more secure than ink signatures because an audit trail is automatically created. When a form is signed electronically, the system captures the date, time and IP address of the person who is signing.

As a way to gather feedback on new services or technologies, FCC created a Customer Roundtable for in depth feedback using video interviews to understand if the changes meet customer needs.

The participating customers change each quarter to share their perspectives at various stages from concept through to launch of a new service.

FCC launched a digital solution for alliance partners and customers for input financing in 2020-21. This self-serve approach allows customers to complete a formal credit application on any device and receive a lending decision without human involvement, enabling them to process an input loan from start to finish at their convenience.

FCC AgExpert is a digital farm management system accessible by all device types - mobile, tablet and computer. The software has over 14,000 users, an increase of 21% over last year. To continually improve our software content, we added 44 new features to AgExpert Accounting and 45 new features to AgExpert Field, enabling users to not only manage their financial aspects, but insurance reports, crop types, crop inputs, yields and historical data as well. At the end of the 2020-21 fiscal year, FCC launched the AgExpert

Partner Hub. The partner hub has attracted multiple potential partners that will help create an AgData transparent eco-system where producers can choose their data for multiple purposes.

We also focused on how our employees connected and collaborated in a virtual environment as 90% of employees began working from home at the start of the pandemic. There were 175,000 virtual meetings held throughout the year.

Goals and targets pertaining to the future and strength of the Agriculture and Agri-food industry. Performance trends tables can be found on pages 48-53.

Managing innovative technology, digital enablement and their corresponding initiatives is the shared responsibility between the Vice-President of Enterprise Strategy, Executive Vice-President and Chief Marketing Officer, and the Executive Vice-President and Chief Information Officer.

# PERFORMANCE TRENDS:

| Measures  | 2018-19<br>performance  | 2019-20<br>performance   | 2020-21<br>performance   | Impact of 2020-21<br>performance  | Future plans  |
|---|---|--|--|---|---|
| Priority: Help young producers develop in the industry  |   |  |  |   |   |
| Dollars loaned to young producers  Target: Ag production: \$3.1 billion Agribusiness and agri-food: \$100 million | Ag production:<br>\$3.08 billion<br>Agribusiness<br>and agri-food:<br>\$105 million | Ag production:<br>\$3.8 billion<br>Agribusiness<br>and agri-food:<br>\$129 million | Ag production:<br>\$4.4 billion<br>Agribusiness<br>and agri-food:<br>\$193 million | Targets for dollars loaned to young farmers during the fiscal year were exceeded.  Our virtual events are a way for us to help customers become better managers, sharpen their skills and gain knowledge.  These initiatives allow more young | Achieve \$3.9 billion in young farmer lending to agriculture production and \$128 million in lending to young agribusiness and agri-food operators.                         |
| FCC Knowledge events for young farmers  Target: Deliver a Virtual Young Farmer Summit  2 ZIRO HUNDER              | 11 Ignite<br>events   | 9 Young<br>Farmer<br>Summits<br>with the 10th<br>cancelled due<br>to COVID-19      | Online Young<br>Farmer Summit  | allow more young producers and entrepreneurs to choose a career in agriculture, ensuring a future for the industry.   | In-person events are postponed until further notice due to COVID-19.  FCC will continue to monitor the national re-open plans post-COVID to determine next year's offering. |

(FCC 6, FCC 12: 103-3)

#### **PERFORMANCE TRENDS:** Strength and future of the agriculture and agri-food industry 2018-19 2019-20 2020-21 Impact of 2020-21 Measures Future plans performance performance performance performance Priority: Increase industry knowledge and skills for a successful and profitable industry Number of 12,552 13,528 14,135 Targets for In-person events the number of individuals FCC-hosted FCC-hosted FCC-hosted are postponed until benefiting from event event virtual event attendees and views further notice due attendees attendees to COVID-19. learning attendees of e-learnings experiences were met. An additional FCC will continue provided by FCC's 18,182 views These initiatives to monitor the live events were added allow producers national re-open Target: 12,000 to the event and agribusiness plans post-COVID attendees videos for a to determine next operators to have the information and total of year's offering. 32,270 views training they need to advance their farm management practices. 844,65319 700,000 views Number of 1,547,762 1,442,198 individuals to FCC's online views of views of views of benefiting from e-learning e-learning e-learning business learning videos, videos, videos, management experiences podcasts podcasts podcasts learning offering. provided by FCC's and and and This target was e-learnings webinars webinars webinars revised to refocus 18,007 -19,707 -22,289 on business-Target: 650,000 people people people essential topics views of e-learning reached reached reached for managers who videos, podcasts through FCC through FCC through FCC aspire to be CEOs, and webinars **Speakers Speakers Speakers** so we expect Bureau Bureau Bureau fewer total views but greater impact.

<sup>19</sup> FCC has shifted the measurement to total views to FCC Knowledge online business portal, not including online views to other key channels as per previous years.

# PERFORMANCE TRENDS:

| Strength and future of the agriculture and agri-food industry  |                              |                        |                        |   |  |
|--|------------------------------|------------------------|------------------------|---|--|
| Measures   | 2018-19<br>performance       | 2019-20<br>performance | 2020-21<br>performance | Impact of 2020-21<br>performance  | Future plans   |
| Priority: Increase indus   | stry knowledge and           | d skills for a succe   | ssful and profitable   | e industry  |  |
| Track impact of FCC learning experiences through strategic questioning Target: 4.0 or greater on the post-event survey question "I took home valuable information to my operation" | New<br>measure in<br>2019-20 | 4.5                    | 4.3                    | The target to score 4.0 or greater on post-event survey question was achieved.  This new measure allows FCC to evaluate the pertinence of the learning experiences and adjust when necessary to offer valuable learning opportunities for the participants. | Achieve a score of 4.0 or greater on the post- event survey question "I took home valuable information to my operation." |

### (FCC 12: 103-3)

| PERFORMANCE TRENDS: Strength and future of the agriculture and agri-food industry |                        |                        |                        |   |  |
|---|------------------------|------------------------|------------------------|---|--|
| Measures  | 2018-19<br>performance | 2019-20<br>performance | 2020-21<br>performance | Impact of 2020-21<br>performance  | Future plans   |
| Priority: Strengthen an   | d support agricultu    | ure and agri-food n    | etworks                |   |  |
| Number of industry association partnerships                                       | 250                    | 242                    | 250                    | The targets to continue to enhance and serve Canadian agriculture through provincial and national   | Continue to partner and support 250+ industry partners.          |
| Dollars invested in support of industry associations                              | \$1.72 million         | \$1.78 million         | \$1.59 million         | sponsorship and support of industry associations were met.  Developing, growing, and maintaining strategic relationships with a variety of industry associations is essential to FCC continuing to be an industry leader in Canada – each industry relationship becomes an intangible asset and, when nurtured and managed properly, enhances FCC's reputation and helps FCC to be aware of any opportunities and challenges in the sector. | Investment goal in industry association support: \$1.49 million. |

(FCC 6, FCC 12: 103-3)

#### **PERFORMANCE TRENDS:** Strength and future of the agriculture and agri-food industry 2018-19 2019-20 2020-21 Impact of 2020-21 Measures Future plans performance performance performance performance Priority: Promote agriculture as a vibrant, forward-looking industry, fostering excitement, and building a positive image of the industry Host Canada's 510 517 Over 1,500 The target number FCC will continue Agriculture Day to host a attendees attendees virtual of attendees at including a national attendees Canada's conference in conference in Ottawa Agriculture Day was conjunction with exceeded due to the Canada's Target: 500 attendees virtual format. Agriculture Day. Increase of Canada's Sentiment of online #CdnAgDay #CdnAgDay conversations about 80% over trending #1 trended for Agriculture Day continues to be an Canada's Agriculture the previous for 10.5 hours 6hrs at #1 opportunity for FCC Day year in #CdnAgDay #CdnAgDay to bring the was the industry together mentions, longest 7-day conversations on making it a top trend in trending topic Canada's Canada from Agriculture Day and for most of Feb. 17-23 and throughout the year the day mentioned in are important for 68 countries. building trust between consumers and the people who grow and process the food we eat. FCC uses social listening software as a tool to help inform conversations.

### (FCC 2: 103-3)

#### **PERFORMANCE TRENDS:** Strength and future of the agriculture and agri-food industry 2018-19 2019-20 2020-21 Impact of 2020-21 Future plans Measures performance performance performance performance Priority: Consistently provide an extraordinary customer experience **Net Promoter** 69.5 NPS target for 71 74 Continue to focus Score® (NPS) fiscal 2020-21 on the customer was exceeded. experience with Target: 70 (equal to the goal of or greater than the This initiative is achieving an 75th percentile) to ensure FCC NPS score of 68 delivers a as our standard customer of excellence. experience that meets the needs of the industry.

# What we stand for

Our commitment: We partner to reduce hunger and enrich rural Canada.

We foster strong and vibrant communities where our customers and employees live and work. We do this by supporting projects that enhance rural Canada, with a focus on agriculture education, safety, tackling food insecurity, and supporting agriculture and agri-food, including meeting unique needs of youth, persons with disabilities and helping those in need. As Canada's largest agriculture lender, we're in a unique position to connect the people who produce food to those who need it most.

# Material issues

### Community investment

(GRI 201, FCC 12: 103-2)

Our giving supports the agriculture and agri-food industry and rural Canada, engages the community, positively contributes to employee engagement, and enhances FCC's reputation in the communities where employees and customers live and work. The FCC AgriSpirit Fund, FCC Regina Spirit Fund, FCC Drive Away Hunger and our United Way campaign are some of the initiatives we undertake to positively impact Canadian communities.

Each initiative and program has specific goals and measurements attached to it and we measure success based on these goals and the impact on the recipients. Community investment funding opportunities are reviewed and analyzed based on specific criteria, including, but not limited to, fitting within our funding focus areas, inclusiveness, and impact on the community. In addition to this, FCC

also partners with many associations that are making a positive impact on rural Canada and the agriculture and agri-food industry including Agriculture in the Classroom Canada, the Canadian Agricultural Safety Association (CASA), the Ag Health and Safety Alliance, Food Banks Canada, 4-H Canada and the Do More Agriculture Foundation.

Hunger: FCC Drive Away Hunger is our flagship community investment program. All offices participated in the program with the goal to help raise food and cash donations to support food banks and hunger programs across the country. Each office also donated \$1,000 to a local school feeding program of their choice to help feed hungry children in their community. An additional 65 Indigenous schools received donations of \$1,000 to support the school feeding programs in their communities. FCC Drive Away Hunger community partners included producers, grocery stores, food processors and more. Donation types were cash, product, food collection or a combination, with 100% going directly to the food banks and feeding programs.

The conversion used is one pound = one meal and \$1 donated = three meals, which reflects the buying power of food banks and their strategic partnerships.

In 2020-21, the pandemic allowed us to rethink how we approach FCC Drive Away Hunger. Rather than collecting food from participating schools through our tractor tours, we collaborated strongly with our industry partners to ensure we could collect as much food as possible to support food banks and feeding programs across Canada. This year, thanks to those strong partnerships, we helped provide 17.6 million meals. Of those meals, we worked with five partners to recover and donate six million pounds of surplus food.

Going forward, we will continue to explore new ways to rally the agriculture and agri-food industry and support food banks and feeding programs across Canada. Our traditional tractor tours will be discontinued going forward, to focus on industry partnership and make an even bigger impact on food security.

Agriculture education: We continue to help young people discover the modern, forwardthinking industry of agriculture. We've partnered with 13 post-secondary institutions to use AgExpert in the classroom. By using the software, students will understand how digital decisionmaking can help them monitor costs, improve yields and better manage their farm information. Teaching agriculture students how to collect and properly manage farm data sets them up to not only run more profitable operations of their own, but also enhances the knowledge and success of the entire industry.

For Canada to realize its potential as a leading agriculture and agri-food exporter, we need to inform digital decision-making at the farm level, and that means getting the right tools into the hands of today's and tomorrow's producers. FCC partnered with Olds College on the AgExpert Data Lab, where data from the Olds College Smart

Farm is kept and analyzed to help students and producers of the future make more informed decisions. FCC was named Olds College Partner of the Year in October 2020.

FCC and 4-H Canada have a partnership history of more than 25 years. In 2020-21, FCC supported 4-H Canada, and in Quebec, l'Association des jeunes ruraux du Québec and la Fédération de la relève agricole du Québec, at all levels of the organization, locally, provincially and nationally. At a national level, FCC supported the 4-H Club Fund and the Annual Leadership Awards. FCC funded 198 clubs from districts and regions from all 10 provinces in 2020-21. Provincial funding included sponsorship of public speaking events and support for provincial camps and programs.

New Agriculture in the Classroom (AITC) initiatives were sponsored in lieu of engAGe and the Educators Agricultural Tours, which were cancelled due to COVID-19. AgScape and the Indian Agricultural Program of Ontario were sponsored for the creation of Indigenous Agriculture Learning modules. AgScape was also sponsored for the Teacher Ambassador program, providing classrooms with agriculture-specific content and information about careers in agriculture.

**Agriculture safety:** We help producers keep safety top of mind by presenting Canadian Agricultural Safety Week (CASW) each year in partnership with the Canadian Agricultural Safety Association, the Canadian Federation of Agriculture and Agriculture and Agri-Food Canada. CASW is an annual public campaign focusing on the importance of safe agriculture. Build an AgSafe Canada is part of a three-year campaign celebrating farm safety across Canada. The aim of the current campaign is to empower farmers, farm families and farming communities to build (2019), grow (2020), and lead (2021) the agricultural industry in safety and sustainability.

The Back to Ag program provides funding to help cover the cost of adaptive technology for farmers who have experienced a traumatic injury to help them get back to work on the farm. The program is funded by FCC and delivered in partnership with CASA.

In partnership with the Ag Health and Safety Alliance Canada, we fund Gear Up for Ag, a health and safety course that educates the next generation of agriculture on mental and physical well-being at agriculture colleges. The program is delivered to post-secondary agriculture students attending trade schools, colleges and universities, and reaches well beyond the classroom as students share information with family and friends.

**Community enhancements:** FCC supports projects that make a positive change in the communities where we live and work across Canada. FCC uses two key funds – the FCC AgriSpirit fund and the FCC Regina Spirit Fund from which charitable and non-profit organizations can receive support. The FCC AgriSpirit Fund supports rural communities with populations under 150,000 to enhance lives and support sustainability in Canada's rural communities. Some examples of this year's funding are a food security project to reduce local food waste, equipment needed in a food bank for processing, sorting and packing, sponsorship to build a sensory space to help people with intellectual

disabilities or sensory issues at a Residential Resource Centre, the purchase of recycling stations and hand washing station for public areas and an urban teaching farm that practices regenerative agriculture. The FCC Regina Spirit Fund supports community enhancement projects by charitable and non-profit organizations in Regina. It is FCC's way of giving back to the city where over 900 of our employees live and work.

**Volunteerism:** Our employees are passionate about giving both time and money, donating countless hours and considerable energy to support organizations and causes in their local communities. To support that spirit of giving back and help demonstrate our commitment to strengthening communities where we live and work, the FCC Employee Volunteer Program offers several options to encourage employees in their efforts to help charities and non-profits. In-person volunteering was suspended throughout the year due to COVID-19 restrictions, but funds were still donated to causes related to volunteering activities.

Goals and targets pertaining to community investments can be found in the We Partner to Reduce Hunger and Enrich Rural Canada -Performance Trends table on pages 58-62.

The responsibility for managing community investment lies with the Executive Vice-President and Chief Marketing Officer.

### (GRI 201-1: 103-2)

| Focus area                  | Priorities (goals)  | Percentage dollars<br>allocated of total<br>community<br>investment budget |
|-----------------------------|---|--|
| Hunger                      | To reduce hunger in rural communities across Canada   | 15.7%  |
| Agricultural safety         | To contribute to the safety of the industry   | 2.9%   |
| Education about agriculture | To promote agriculture as a vibrant, forward-looking industry, fostering excitement and building a positive image of the industry | 12.2%  |
| Community enhancement       | To support the communities where our customers and employees live and work, with a focus on rural Canada                          | 47.2%  |
| Volunteerism                | To support employee volunteerism  | 1.3%   |
| Other                       | Initiatives such as the FCC AgCrisis Fund, or the FCC Indigenous Student Empowerment Fund   | 20.7%  |

#### (GRI 201-1, FCC 12: 103-3)

#### **PERFORMANCE TRENDS:** We partner to reduce hunger and enrich rural Canada 2018-19 2019-20 2020-21 Impact of 2020-21 Future plans Measures performance performance performance performance Priority: Reduce hunger in rural communities across Canada Meals provided Over 9.5 Over 16.2 Over 17.6 Food banks and Collect 20 million million meals through FCC Drive million meals million meals feeding programs meals through provided provided Away Hunger provided across the country **Drive Away** received a record Hunger. Target: Provide number of meals 10 million meals Explore food through FCC Drive reclamation Away Hunger. 2 ZERO HUNGER opportunities with Six million pounds the Canadian of surplus/ agriculture recovered food industry. reported by five **Facilitate** 255 Number of 205 131 donors. long-standing partners involved We did not have partnerships in FCC Drive Away tractor tours or between food Hunger engage schools due banks and the Target: Maintain to the pandemic. Canadian ag and partnerships food industry. Support small 401 N/A Number of schools 390 rural food banks. involved in FCC Going forward we Drive Away Hunger will streamline our Target: Maintain efforts on participating partnerships to schools maximize the impact of the program for both food and monetary donations.

(GRI 201-1, FCC 12: 103-3)

#### PERFORMANCE TRENDS: We partner to reduce hunger and enrich rural Canada 2018-19 2019-20 2020-21 Impact of 2020-21 Measures Future plans performance performance performance performance Priority: Support the communities where our customers and employees live and work For FCC's Number of 128 133 111 FCC AgriSpirit community projects FCC AgriSpirit FCC AgriSpirit FCC AgriSpirit Fund and dollars AgriSpirit Fund to Fund: 94 Fund: 92 supported through Fund: 84 donated to award the FCC AgriSpirit charities and \$1.5 million to FCC official FCC official FCC official Fund and FCC non-profit rural capital languages languages languages projects across Regina Spirit Fund organization funding: 23 funding: 24 funding: 1 targets were Canada. Target: Award **FCC** Regina FCC Regina FCC Regina met, and the \$1.5 million through Spirit Fund: 21 Spirit Fund: 15 Spirit Fund: 18 number of AgriSpirit Fund with sustainability 70% of funded 80% of funded 80% of funded a minimum of 25% projects projects projects projects to sustainability receiving funds were for were for were for projects exceeded the sustainability sustainability sustainability target amount. This funding initiative helped charities and non-profit organizations across Canada Total dollars \$4.3 million \$4.2 million \$4.3 million Donate make life better donated to \$3.5 million in their charities and to Canadian communities. non-profit charities. organizations non-profit organizations Target: Donate and communities. \$3.5 million to Canadian charities, non-profit organizations and communities

#### (GRI 201-1, FCC 12: 103-3)

#### PERFORMANCE TRENDS: We partner to reduce hunger and enrich rural Canada 2018-19 2019-20 2020-21 Impact of 2020-21 Future plans Measures performance performance performance performance Priority: Demonstrate unwavering support and commitment to customers Number of 287 233 342 FCC will continue To continue to customers to ensure enhance the supported by the customers receive customer FCC AgCrisis Fund funding to help experience by support their supporting our families and customers in operations in the times of crisis. short term during times of crisis. Priority: Support employee volunteerism Dollars donated to \$85,994 \$93,000 \$57,750 117 charities and In-person charities and non-profit volunteering is non-profit organizations postponed until organizations via received funding further notice due to COVID-19; FCC the FCC Employee through the Volunteer Program Employee Volunteer will re-evaluate Program. how to proceed with the FCC Employees were **Employee** able to give back to Volunteer Program the charities and once it is safe to non-profits they're restart. passionate about to The number of 911 1,010 N/A enhance their employees who employees employees communities. volunteer each year for the United Way Season of Caring Target: N/A Employee volunteer N/A 3,566 hours N/A To be determined once it is safe to hours restart the Target: N/A program.

### (GRI 201-1: 103-3)

| <b>PERFORMANCE</b> We partner to enrich  |   |  |  |   |   |   |  |
|--|---|--|--|---|---|---|--|
| Measures   | 2018-19<br>performance                                    | 2019-20<br>performance   | 2020-21<br>performance                                   | Impact of 2020-21<br>performance  | Future plans  |   |  |
| Priority: Contribute to  | Priority: Contribute to the safety of the industry        |  |  |   |   |   |  |
| Number of people trained through the Ag Health and Safety Alliance (AHSA) – Gear Up for AG Health and Safety Program Target: Partner with Ag Health and Safety Alliance by expanding the program to new colleges across Canada | 950 students<br>at six post-<br>secondary<br>institutions | 700 students<br>at seven<br>post-<br>secondary<br>institutions | 675 students<br>at 10 post-<br>secondary<br>institutions | All Gear up for Ag courses were moved to online with the exception of two schools that were unable to schedule sessions in this fiscal year.  FCC is committed to investing in awareness and knowledge of agriculture safety.  While there were no individuals funded through the Back to Ag program this year, there are several applications in progress with CASA. | courses were moved to online with the exception of two schools that were unable to schedule sessions in this fiscal year. FCC is committed to investing in awareness and knowledge of | We will continue to partner with agriculture colleges to train students on physical and mental well-being. Continue to partner with Ag Health and Safety Alliance in 2021-22. |  |
| Dollars invested in agricultural safety  | \$160,000   | \$170,000  | \$124,000  |   | Continue to<br>strengthen<br>relationships with<br>agriculture safety<br>partners across<br>Canada.   |   |  |
| Number of people<br>helped through<br>Back to Ag   | 6   | 2  | 0  |   | Continue to provide funding for the Back to Ag program throughout the year as needed.   |   |  |

#### **PERFORMANCE TRENDS:** We partner to enrich rural Canada 2018-19 2019-20 2020-21 Impact of 2020-21 Future plans Measures performance performance performance performance Priority: Promote career opportunities and enhance public trust in the agriculture and agri-food industry Dollars invested in \$234,300 \$385,700 \$529,750 Invested in various FCC continues to education in programs, promote career agriculture including 4-H opportunities and Canada, AgScape enhance public trust Pilot live engAGe! FCC is 810 students N/A and Agriculture in in the agriculture and events with investigating and 23 the Classroom. agri-food industry. Funds were Agriculture in teachers a new FCC plans on the Classroom attended reallocated from measure continuing the previous fiscal in Vancouver, around sponsorship to 4-H Montreal and number of (due to COVID-19) Canada to support to support the Toronto students national, provincial promotion of attending Target: minimum and local initiatives. career live engAGe! 1,500 student events in opportunities in attendees Canada the agriculture and agri-food industry. Sponsorship of these initiatives support the development of teaching resources and outreach tools that encourage high school students to explore and get curious about the myriad of career opportunities in agriculture and food.

# What we stand for

Our commitment: We operate sustainably and support our customers to do the same.

We're committed to the success of the Canadian agriculture and agri-food industry for generations to come. We care about the environment, and with 99 offices located across the country, we work to reduce our operational footprint. With global population growth, resource scarcity and increasing sustainability expectations from the public, a sustainable agriculture and agrifood industry is vital to the success of FCC, the industry, our customers and our planet (UN SDG 12: Responsible Consumption and Production).

# Material issues

## Climate change mitigation and adaptation (FCC 1: 103-2)

Climate change is a growing risk with far-reaching impacts across sectors and industries. The federal government recently published Canada's Changing Climate Report.<sup>20</sup> The report puts forth several high-confidence statements about how climate change will impact the Canadian agriculture industry, such as more extreme heat, less extreme cold, longer growing seasons, shorter snow and ice cover seasons, earlier spring peak stream flow, thinning glaciers, thawing permafrost, and rising sea levels. There is a need for producers and agri-food and agribusiness operators to understand and assess the risks that climate change is having on their operations and to have access to knowledge and support to develop long-term strategies to mitigate and adapt to the impacts.

FCC has committed to adopting the recommendations from the Task Force on Climate-Related Financial Disclosures. This set of disclosures is designed to enable stakeholders to better understand the concentrations of carbon-related assets in the financial sector and the sector's exposure to climate-related risks. To determine our climate-related risks and opportunities, FCC will assess the physical and transition risks related to climate change. These risks go beyond FCC's physical operations and extend to our customers. FCC will begin to develop measures and models to measure the impact of long-term climate risk on farmland values and credit risk. As risks are better understood, FCC will develop strategies to address the risk for both the organization and to support our customers.

One way FCC supports customers on understanding their sustainability efforts is through our software program AgExpert Field. This software provides producers with the capability to track and manage data related to crop inputs such as seed, fertilizer, crop protection

 $20\ Source: https://www.nrcan.gc.ca/climate-change/impacts-adaptations/canadas-changing-climate-report/21177.$ 

products, water, etc. The more readily available information producers have on agricultural factors, the better they can make decisions on climate change mitigation and adaptation strategies, financial management and environmental stewardship. Going forward, FCC will explore opportunities to support customers with knowledge and insights when it comes to adapting to and mitigating climate change.

The responsibility for managing FCC's climate change mitigation and adaptation strategies is shared among the Vice-President of Enterprise Strategy, the Executive Vice-President and Chief Risk Officer and the Executive Vice-President and Chief Marketing Officer.

### Sustainable financing

(FCC 13: 103-2)

With an ever-increasing focus on environmental issues and sustainability standards expected by consumers and retailers, a sustainable agriculture industry is vital to the success of FCC, our customers and the industry.

FCC understands that agriculture plays an important role in addressing air quality, land usage and water protection challenges now and in the future, and we want our customers to have the information they require to make educated decisions. FCC promotes environmental stewardship for our customers and the industry by developing and sharing tools, knowledge and environmental loan products to help them manage their environmental performance. As part of our loan approval process, we work with customers to review environmental risk through questionnaires, site inspections and assessment reports from qualified consultants. We also outline our expectations in the integrity declaration signed by all customers we do business with. The integrity declaration refers to balancing business decisions with individual needs to achieve our vision of sustainable growth and prosperity for Canada's agriculture industry. It also outlines our

expectations related to topics such as environment, animal welfare, labour and society, and articulates who we will and will not do business with.

FCC exercises all reasonable care to safeguard the environment and protect the value of real property taken as lending security. As a federal Crown corporation, FCC is also a federal authority with accountabilities under the Impact Assessment Act and its related regulations and instruments (together, the IAA). FCC complies with the requirements of the IAA if we finance a project that qualifies as a designated project under the IAA. The IAA states that federal authorities must not carry out or permit projects as defined under the IAA to be carried out on federally owned lands or outside Canada unless the federal authority determines the project is not likely to cause significant adverse environmental effects (which means changes to the environment and the impact of these changes on the Indigenous peoples of Canada and on health, social and economic conditions) or the Governor in Council decides the effects are justified under the circumstances.

To support customers on their sustainability journeys, FCC currently offers two loan products with special features designed to support sustainable activities. Through FCC's Enviro-Loan, we encourage sound environmental practices by deferring principal payments on environmentrelated projects or upgrades. FCC's Energy Loan assists producers who want to use renewable energy sources on their farms to save money and become more self-sufficient by producing their own energy.

Going forward, FCC will explore other sustainable financing products to move the industry forward on its sustainability journey.

The responsibility for managing FCC's product offerings resides with the Executive Vice-President and Chief Marketing Officer.

## Carbon footprint

(GRI 102-11, 301-1, 302-1, 305-1, 305-2, 305-3, FCC 1: 103-2, 103-3)

Like many organizations, our success is inevitably linked to environmental issues. Human-induced climate change and other global megatrends, including resource scarcity and population growth, have an impact on our business, customers and communities.

FCC applies the precautionary principle, which is an organization's approach to risk management in operational planning or when developing and introducing new products. While it isn't commonplace in the financial sector, applying the precautionary principle can help an organization reduce or avoid negative impacts on the environment. We hold ourselves to high standards and take the environment into consideration throughout our daily operating activities.

We've been reporting our greenhouse gas (GHG) emissions since 2010-11. In 2017-18, we set aggressive greenhouse gas (GHG) emission reduction targets. Our goal is to reduce our scope 1, 2 and 3 emissions by the equivalent of 40% by 2025, based on 2012 levels. Our 2012 baseline levels were 8,386 tonnes of carbon dioxide equivalent (CO<sub>2</sub>e), and our target is to reach 5,032 tonnes of CO<sub>2</sub>e by 2025. To reach this target, we're working to reduce our emissions by 307 tonnes of CO<sub>2</sub>e every year from 2017-18 to 2024-25.

To determine FCC's footprint, we record two scopes related to our office utilities consumptions. Scope 1 direct emissions are tied to our consumption of natural gas, liquid fuel and refrigerants, and Scope 2 is tied to purchased electricity. This year's assessment calculations are based on a representative sample of 89% of FCC's total office square footage. We also calculate Scope 3 emissions, which are tied to other indirect emissions from our business air travel, business vehicle travel and paper usage.

Year after year, we make continuous improvements in the efficiency of our building operations. While FCC does not own any of our office buildings, we work in partnership with the property owners to implement environmentally friendly and energy-efficient changes. When a building is being evaluated for lease, FCC considers the energy efficiency of the structure and equipment as one of the factors in determining whether it's suitable office space. With 99 field office locations across Canada, our head office in Regina and a government relations office in Ottawa, managing our carbon footprint and being an environmentally responsible organization are important for FCC. In fact, it's one of our corporate values.

Total scope 1 and 2 emissions decreased from 5,494 tonnes of CO<sub>2</sub>e in 2019-20 to 5,126 tonnes in 2020-21 for a total reduction of 368 tonnes of CO<sub>2</sub>e. This decrease was the result of a combination of a cleaner Canadian electrical grid compared to the previous year and behaviour changes designed to conserve energy. While COVID-19 did greatly reduce the number of employees attending our offices, there still were requirements to maintain base functions such as heating and cooling.

The FCC corporate office tower and Agriculture Place, the tower adjacent in which FCC leases several floors, are both BOMA BEST® (Building Environmental Standards) rated buildings. Agriculture Place is also Leadership in Energy and Environmental Design (LEED) Certified Gold, Core and Shell. In 2019-20, we implemented Greenwave's demand electricity monitoring technology in the two towers. Initial baselines of consumption were gathered and have been impacted by COVID-19 and the drastic decrease in the number of employees in corporate office since March 2020. Over time, this new sensor technology will provide a level of control and insight into the electrical consumption of the buildings that our property owners have never had before. Real-time energy consumption data

of numerous elements of the building systems will enable data comparisons and the opportunity to test and share the impacts of sustainable engagement activities such as asking employees to turn off all office electronics at the end of the day. Data on efficiency and consumption will also allow for a more robust picture in terms of repair, replacement and maintenance planning.

Our internal efforts reinforce our corporate commitment to the environment, and we call on all employees to look for ways to make FCC more environmentally efficient. Before the COVID-19 pandemic, many of our employees had taken this challenge to heart and were actively using recycling stations at work, turning off lights and audiovisual equipment when leaving a meeting room and participating in other environmental initiatives such as carpooling and biking to work. FCC has not specified timelines for a full return to the office and we anticipate the continuation of these programs when our employees return to the workplace.

As field offices are located across the country, many in rural Canada, our employees need to travel to serve our customers and keep operations running efficiently and smoothly. We measure emissions produced by our business travel (air and vehicle). With COVID-19 travel restrictions in 2020-21, air travel decreased 99.5% over our two-year baseline of 2018-19 and 2019-20. FCC's air travel was 46,425 kilometres, equal to five tonnes of CO<sub>2</sub>e.

As part of our commitment to create a great customer experience, our employees often drive to meet face-to-face with customers. We encourage employees to plan their routes to be as efficient as possible. In 2020-21, employees needed to shift to phone and digital farm checkins when required by COVID-19 protocols and safety measures. The result of this travel reduction was that our CO<sub>2</sub>e emissions decreased by 725 tonnes, a 74.6% decrease compared to 2019-20.

Our employees' vehicle travel decreased by 3,280,785 kilometres in 2020-21 compared to the year before.

COVID-19 required us to work differently and we've taken advantage of our technological capacities. We expect there will be an evolution in travel patterns and customer preferences in future years compared to the pre-pandemic era as restrictions are lifted since there is an openness from our customers to do business through digital channels.

As a financial institution, we create documentation throughout our business activities. We measure our paper consumption each year and encourage conservation efforts through initiatives such as our recycling program, encouraging double-sided printing, implementing printer hardware and software upgrades and simply reminding employees to only print when necessary. FCC has continued to use digital documents and signatures where possible versus pen and paper, with the overall goal to facilitate business anywhere, anytime, on any device, with a lower environmental footprint.

In the past few years, we've also provided all employees with new laptops. In addition to encouraging collaboration, the laptops and Microsoft Office 365 features have the added benefit of reducing paper use at meetings as employees become more familiar with creating and sharing electronic documents. FCC's paper consumption has decreased by 65.5% over the previous year's results mostly due to the reduction of printing requests to FCC's print shop, including paper publications such as AgriSuccess and our digital enhancements for our customers, such as electronic documents and e-signatures, which also reduce the amount of paper required for transactions. FCC also takes part in the PrintReleaf program, which will measure FCC's paper consumption and convert the pages into real trees that are planted in global reforestation projects.

Goal and targets pertaining to how we operate sustainably and support our customers to do the same. Performance Trend tables can be found on pages 68-69.

The responsibility for managing FCC's operational footprint lies with the President and Chief Executive Officer.

# Facility changes

(GRI 102-10)

| Location          | Office opening,<br>move, expansion<br>or closure |
|-------------------|--|
| Kelowna, B.C.     | Expand   |
| Montreal, Que.    | Move   |
| Outlook, Sask.    | Open   |
| Sarnia, Ont.      | Open   |
| Surrey, B.C.      | Move   |
| Vegreville, Alta. | Move   |
| Wyoming, Ont.     | Close  |

#### (FCC 13: 103-3)

#### **PERFORMANCE TRENDS:** We operate sustainably and support our customers to do the same 2018-19 2019-20 2020-21 Impact of 2020-21 Measures Future plans performance performance performance performance Priority: Develop and share tools, knowledge and environmental products Number of dollars Energy Energy Energy Customers have To continue to loaned to Loan Loan Loan access to financing measure number customers who are \$2.1 million \$1.1 million \$409,214 to adopt new of dollars loaned million advancing environmental and to customers who environmental energy practices. are advancing practices21 environmental Enviro-Loan Enviro-Loan Enviro-Loan \$565,000 \$0 \$42,250 practices through these two loan products. Gather feedback from customers on how FCC can support them in their sustainability journeys. Priority: Identify and evaluate environmental risks Number of new 8,976 8,586 8,862 To protect the To continue real property environment and to require loans<sup>22</sup> environmental mitigate identified risks, FCC conducts assessments for environmental each new real assessments of all property loan. properties used by customers to secure financing.23

- 21 The Energy Loan and Enviro-Loan are niche products that enable our customers to increase the sustainability of their operations. Customers have the opportunity to use FCC custom loan products to advance their environmental practices. Customers also use other loan products for environmental purposes, depending on the overall need for financing.
- 22 To protect the environment and mitigate identified risks, FCC conducts environmental assessments of all properties used by customers to secure financing. The lending decision process also requires customers to provide written declarations that these properties are free from contamination. This number is a conservative estimate based only on new real property loans. Additional environmental risk assessments are also required in certain situations
- 23 All FCC employees involved in real property loans are required to take training on our Environmental policy, environmental risk and mitigation measures to identify the environmental risk related to customer property.

(GRI 102-48, 301-1, 302-1, 305, FCC 1: 103-3)

#### PERFORMANCE TRENDS: We operate sustainably and support our customers to do the same 2018-19 2019-20 Impact of 2020-21 2020-21 Measures Future plans performance performance performance performance Priority: Reduce our greenhouse gas (GHG) emissions and environmental impact **Total GHG** 7,584 t CO<sub>2</sub>e 7,532 t CO<sub>2</sub>e 5,404 t CO<sub>2</sub>e FCC exceeded our To continue emissions in annual target of to focus on office energy: office energy: office energy: tonnes (t) carbon reducing emissions strategies to 5,126 t 5,385 t 5,494 t dioxide equivalent by 307 tonnes of ensure we're air travel: air travel: air travel: (CO<sub>2</sub>e)<sup>24</sup> CO,e per year. reaching our 1,040 t 886 t 5 t target of 40% Target: reduce By meeting our **GHG** emissions vehicle travel: vehicle travel: vehicle travel: emissions by 307 yearly target, reduction by 930 t 948 t 223 t tonnes of CO2e per **FCC** is supporting 2025, based on year until 2025 targets in the paper: 229 t paper: 204 t paper: 50 t 2012 levels. Federal Sustainable Development Strategy designed to reduce overall federal government emissions by 2025. \$1,622.325 \$1,576 Revenue in millions \$1,764.4 of Canadian dollars (\$) 4.67 t CO,e / Tonnes (t) of carbon 4.27 t CO<sub>2</sub>e / 3.43 t CO<sub>2</sub>e / dioxide equivalent \$ million \$ million \$ million emissions (CO<sub>2</sub>e) revenue<sup>25</sup> revenue revenue per revenue in millions of Canadian dollars (\$) GJ of energy /FTE 27.5 28.03 34.4

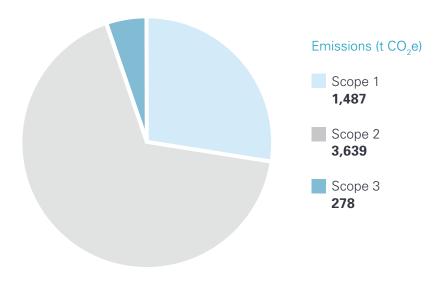
<sup>24</sup> The GHG emissions are made up of CO2, CH4 and N2O from fossil fuel combustion and refrigerant-based HFCs, which is reported in terms of carbon dioxide equivalent (CO,e). The Global Warming Protocol is based on the Intergovernmental Panel on Climate Change Fourth Assessment Report. Organizational boundaries for FCC were established based on the operational control approach. Under this consolidation approach, all operations that are fully owned and/or controlled by FCC are considered to fall within the scope of the assessment. While FCC's leased spaces are owned by other parties, FCC maintains operational control of these facilities, including HVAC system use, lighting and plug loads. In the interest of capturing the real impacts of FCC's operations and in keeping with industry common practice, these spaces have been included in the present assessment.

<sup>25 2018-19</sup> revenue and tonnes of CO₂e emissions per revenue in millions of Canadian dollars have been restated. (GRI 102-48).

# FCC emissions by scope

(GRI 305-1-e, 305-2-e, 305-3-f: 103-3)

We measure and report our direct and indirect GHG emissions into three broad scopes according to GHG Protocol accounting principles.



| Scope   | Emissions (t CO <sub>2</sub> e)  | 2018-19 | 2019-20 | 2020-21 |
|---------|--|---------|---------|---------|
| Scope 1 | Direct GHG emissions from sources that are owned and/or controlled by FCC (for example, on-site fuel combustion)   | 1,560   | 1,285   | 1,487   |
| Scope 2 | Emissions created from the consumption of purchased electricity that occurs off-site, but is still attributable to FCC's activities  | 3,825   | 4,209   | 3,639   |
| Scope 3 | Emissions from sources not owned or controlled by FCC, but still integral to FCC operations (for example, emissions attributable to airlines that employees use for business travel) | 2,199   | 2,038   | 278     |
| Total   |  | 7,584   | 7,532   | 5,404   |

(GRI 305-1, 305-2, 305-3: 103-3)

| (tonnes of CO <sub>2</sub> equivalent) | 2018-19             | 2019-20 | 2020-21             |
|--|---------------------|---------|---------------------|
| Natural gas                            | 1,559               | 1,285   | 1,477               |
| Diesel                                 | 0.0                 | 5.7     | 3                   |
| Propane                                | 1.0                 | 9.1     | 7                   |
| Gasoline                               | 0.0                 | 0.0     | .02                 |
| Fuel oil                               | 0.0                 | 0.0     | 0.0                 |
| Electricity                            | 3,825               | 4,209   | 3,639               |
| Air travel                             | 1,040               | 886     | 5                   |
| Vehicle travel                         | 930                 | 948     | 223                 |
| Paper use                              | 229                 | 204     | 50                  |
| Total emissions                        | 7,584 <sup>26</sup> | 7,53227 | 5,404 <sup>28</sup> |

<sup>26 2018-19:</sup> Based on an assessment of 50 out of 102 offices, representing 75% of FCC's total square footage. FCC had 97 offices as of March 31, 2019. However, due to moves and closures throughout the year, FCC accounted for emissions from 102 offices.

<sup>27 2019-20:</sup> Based on an assessment of 63 out of 101 offices, representing 81% of FCC's total square footage.

<sup>28 2020-21:</sup> Based on an assessment of 77 of 102 offices, with partial years in closures and openings, representing 89% of FCC's total square footage.

## FCC energy use

(GRI 302-1: 103-3)

FCC saw a 3.7% increase in gigajoules (GJ) of energy per square foot, due to a combination of utility consumption patterns tied to office usage and increased precisions of data collection. The number of GJs per FTE increased from 27.5 GJ per FTE to 28.98 GJ per FTE, or approximately 5.4%.

|  | 2018-19       | 2019-20       | 2020-21       |
|--|---------------|---------------|---------------|
| Total energy use in gigajoules (GJ)  | 66,969        | 60,412        | 63,183        |
| FCC energy use per full-time employee (FTE):                                       |               |               |               |
| Total direct energy use in GJ: share from renewable sources (%) <sup>29,30</sup>   | 33,415; 0%    | 27,410; 0%    | 29,315; 0%    |
| Total indirect energy use in GJ: share from renewable sources (%) <sup>29,31</sup> | 33,554; 37.0% | 33,002; 37.2% | 33,871; 38.5% |
| Number of FTEs   | 1,948         | 2,198         | 2,180         |
| GJ of energy per FTE (GJ/FTE)  | 34.4          | 27.5          | 29.0          |
| FCC energy use per office square footage (ft²):                                    |               |               |               |
| Total office square footage (ft²)  | 704,300       | 738,489       | 741,403       |
| GJ of energy per square foot (GJ/ft²)  | 0.095         | 0.082         | 0.085         |
| Heating degree days, Canada <sup>32</sup>  | 3,811         | 3,591         | 3,365         |

<sup>29</sup> Renewable energy refers to hydro, solar, wind and tidal sources. There are no fuel emissions from renewable sources tied to FCC's direct energy use.

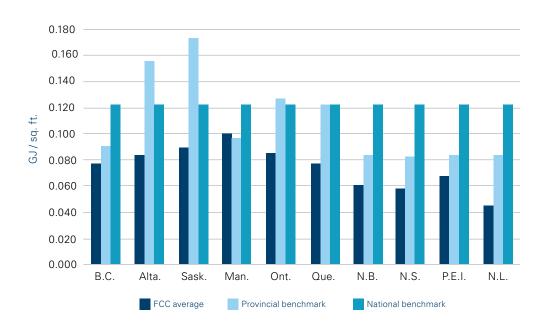
<sup>30</sup> For this table, total direct energy use refers to the Scope 1 - direct sources, that include the combined emissions linked to the office consumption of natural gas, diesel and propane. No other fuel types are reported on for 2020-21.

<sup>31</sup> Total indirect energy use was calculated based on provincial electricity generation mixes published by Environment Canada and FCC's electricity use in each province.

<sup>32</sup> Source: Canadian Gas Association. https://www.cga.ca/natural-gas-statistics/

#### FCC office building energy intensity by province, 2020-21

(GRI 302-1: 103-3)



\*Note: The national energy intensity benchmark has been adjusted according to an FCC-specific blended average based on FCC provincial office space distribution.

FCC is below the national energy intensity benchmarks in all provinces. The FCC energy intensity level is lower than all provincial benchmarks in all provinces except Manitoba.

In 2020-21, there were 3,365 heating degree days (HDDs) compared to 3,591 the previous year, a decrease of nearly 6.3% that equates to a warmer winter than the previous year.

HDD reflects the demand for energy needed to heat an office. It's derived from measuring the average outside air temperature and is compared to the minimum office temperature outlined in the Workplace Hazardous Materials Information System (WHMIS), which is 18 Celsius (C). HDDs are calculated by taking the high and low

temperatures for a day, averaging them to form a single value, and then subtracting it from the minimum office temperature set by WHMIS. The number of HDDs for a day with an average temperature of -10 C would be 28 (for example, -10 C - (+18 C) = 28 HDDs). The number of HDDs can be calculated in a given year or month to provide a snapshot of overall climate variability. Some offices, including our corporate office, saw a decrease in electricity consumption and an increase in natural gas consumption due to office usage changes caused by COVID-19. The warmer winter, combined with the small increase in office space, the increase in natural gas and the Canadian electrical grid becoming more efficient contributed to the 368-tonne decrease of our overall office building GHG emissions.

## FCC paper use

(GRI 301-1: 103-3)

| FCC paper use for full-time employee (FTE)          |       | 2019-20 | 2020-21 |
|---|-------|---------|---------|
| Total paper use in tonnes (t)                       | 169.7 | 151.5   | 52.3    |
| Number of FTEs                                      | 1,948 | 2,198   | 2,180   |
| Total paper use by weight in kilograms (kg) by FTE  | 87.1  | 69.0    | 24.0    |
| Average post-consumer recycled content of paper (%) | 10.6  | 10.7    | 10.4    |

#### Meeting our target

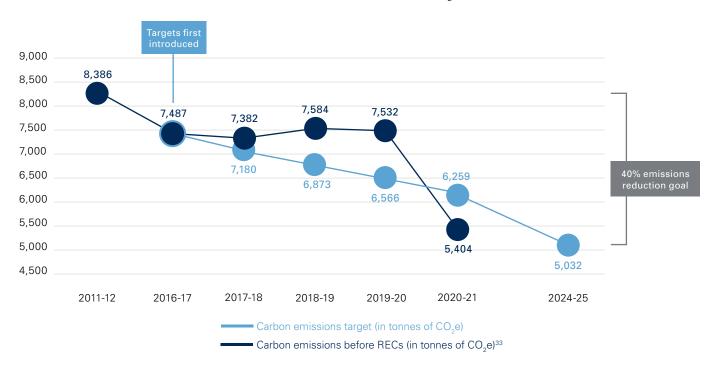
(GRI 305-1, 305-2, 305-3, FCC 1: 103-3)

To date, FCC has reduced our GHG emissions by 35.6% based on 2012 levels. Although we've made progress based on significant effort toward upgrading the energy efficiency of our facilities and encouraging behaviour changes around travel and paper use, most of this year's reduction is from Scope 3 sources tied to travel and paper consumption. Although we don't expect to maintain such a steep and rapid decrease in our

GHG emissions after COVID-19 restrictions are lifted, FCC will continue to make sustainable progress toward meeting our goal.

To meet our target of a 40% total GHG emission reduction by 2025, based on 2012 levels, we must continuously reduce our carbon footprint by 307 tonnes of CO<sub>2</sub>e per year. This year, we decreased our footprint by 2,129 tonnes over the previous year due to decreased travel and operational changes because of COVID-19 and do not require the purchase of any renewable energy certificates for the 2020-21 fiscal year.

#### GHG emissions (in tonnes of CO<sub>2</sub>e)



<sup>33</sup> With a goal of reducing FCC's carbon footprint by 40% by 2025, based on 2012 levels, FCC has set a yearly target to reduce its emissions by 307 tonnes of CO<sub>2</sub>e. To achieve this reduction, FCC will purchase renewable energy certificates to offset the difference between its carbon emissions and the emissions target when necessary.

## About this report

#### Our report scope and boundary

(GRI 102-49)

FCC's annual ESG report provides our stakeholders with an overview of our economic, social and environmental performance along with our governance factors. The 2020-21 report measures our ESG performance in our commitments under the Governance, Who We Are and What We Stand For sections. In previous years, it was referred to as the CSR report. All reports are available online at fcc.ca.

This report does not include the performance of our business partners through FCC Alliances or FCC Ventures.

Scope, boundary or measurement methods applied in this report that have changed since 2019-20: there were no significant changes from the previous reporting period with the scope and topic boundaries.

#### Our process

(GRI 102-54, 102-56)

This report has been prepared in accordance with GRI Standards: Core option and is not externally assured. Our GRI Standards Content Index, which lists the GRI indicators we report on, is on pages 77-81.

Our Strategy and ESG team is responsible for planning, executing and reporting, with input from ESG working group members across the corporation, including Corporate Communication, Facilities and Administration, Finance, Human Resources, Information Technology, Law and Corporate Secretary, Risk Management, Marketing, Operations and Enterprise Strategy.

## **Global Reporting Initiative Standards Content Index**

| GENERAL STANDARD DISCLOSURES         |   |  |
|--------------------------------------|---|--|
| GRI Standard                         | Disclosure  | Page   |
| GRI 101: Foundation 2                | 016   |  |
| General Disclosures                  |   |  |
| GRI 102: General<br>Disclosures 2016 | Organizational profile  |  |
| D130103u1 63 2010                    | 102-1 Name of the organization  | Page 7   |
|                                      | 102-2 Primary brands, products and/or services  | Pages 88-91 in this report; see fcc.ca (Financing)                                   |
|                                      | 102-3 Location of organization's headquarters   | Page 7   |
|                                      | 102-4 Number of countries where the organization operates, and names of countries with either major operations or that are specifically relevant to the sustainability issues covered in the report | Page 7   |
|                                      | 102-5 Nature of ownership and legal form  | Page 7   |
|                                      | 102-6 Markets served, including geographic breakdown, sectors served and types of customers/beneficiaries   | Page 7 in this report, 40-43 in the FCC 2020-21 Annual Report at fcc.ca/AnnualReport |
|                                      | 102-7 Scale of the reporting organization   | Pages 7-8 in this report, 34 in the FCC 2020-21 Annual Report at fcc.ca/AnnualReport |
|                                      | 102-8 Workforce breakdown   | Pages 34-35  |

| GENERAL STANDARD DISCLOSURES         |  |   |  |
|--------------------------------------|--|---|--|
| GRI Standard                         | Disclosure   | Page and explanatory notes  |  |
| GRI 101: Foundation 2                | 016  |   |  |
| General Disclosures                  |  |   |  |
| GRI 102: General<br>Disclosures 2016 | Organizational profile   |   |  |
| Disclosul 63 2010                    | 102-9 Supply chain   | Page 24-25  |  |
|                                      | 102-10 Significant changes during the reporting period to locations of operations and supply chain   | Page 25, 67   |  |
|                                      | 102-11 Precautionary principle   | Page 65   |  |
|                                      | 102-12 Externally developed economic,<br>environmental and social charters<br>and/or principles  | Page 26   |  |
|                                      | 102-13 Memberships of associations   | Pages 26, 92-93 the appendix B in this report   |  |
|                                      | Strategy   |   |  |
|                                      | 102-14 Statement from the most senior decision-maker of the organization   | Pages 3-6   |  |
|                                      | Ethics and integrity   |   |  |
|                                      | 102-16 FCC's values, principles, standards, code of conduct and ethics   | Pages 7, 9-10, 12, 19-20 and 23-25  |  |
|                                      | Governance   |   |  |
|                                      | 102-18 Governance bodies of FCC, including committees of the highest governance body and any committees responsible for decision making on economic, environmental, social impacts | Pages 18-19 in this report, 14-19 in the FCC 2020-21 Annual Report at fcc.ca/AnnualReport |  |

| Stakeholder engagement   |  |
|--|--|
| 102-40 List of stakeholder groups engaged by FCC   | Customers, employees, communities,<br>the agriculture and agri-food industry,<br>shareholder and elected officials, the<br>financial sector. Page 13 |
| 102-41 Employees covered under collective bargaining agreements  | FCC has no employees who are covered under collective bargaining agreements  |
| 102-42 Basis for identification and selection of stakeholders with whom to engage  | Page 13  |
| 102-43 FCC's approach to stakeholder engagement, including frequency and engagement type   | Pages 44-46, 94-97   |
| 102-44 Report key topics and concerns<br>that have been raised by stakeholder<br>engagement and how FCC responded<br>to those concerns | Pages 13, 27-28, & 45-46   |

| GENERAL STANDARD DISCLOSURES         |   |   |
|--------------------------------------|---|---|
| GRI Standard                         | Disclosure  | Page and explanatory notes  |
| GRI 101: Foundation 2                | 016   |   |
| General Disclosures                  |   |   |
| GRI 102: General<br>Disclosures 2016 | Reporting practices   |   |
| DISCIOSUIES 2010                     | 102-45 All entities included in FCC's consolidated financial statements         | Primary production financing, agribusiness and agri-food financing, FCC Alliances, FCC Ventures, FCC Insurance, FCC Learning, FCC Management Software (AgExpert)  See fcc.ca (Financing)  |
|                                      | 102-46 Process for defining report content                                      | Pages 13, 94-97 stakeholder engagement; pages 13-15 materiality   |
|                                      | 102-47 Material aspects/topics and boundaries                                   | Pages 16-17 Material topics include: Carbon footprint, Climate change mitigation and adaptation, Community investment, Data privacy and security, Diversity, equity and inclusion, Employee engagement and well-being, Employee learning and development, Enhancing customer satisfaction and experience, Executive and Board-level governance, Farm animal welfare, Financial access and inclusion, Financial literacy and capacity building, Growing the next generation of agriculture, Innovative technologies and digital enablement, Promoting human rights, Risk management, Supporting entrepreneurship, Supporting national and international initiatives and programs, Sustainable financing. |
|                                      | 102-48 Restatements from previous reports                                       | Pages 8, 69   |
|                                      | 102-49 Significant changes in scope and aspect boundaries from previous reports | Page 76   |
|                                      | 102-50 Reporting period   | Fiscal year – April 1, 2020 to March 31, 2021   |
|                                      | 102-51 Date of most recent report   | December 2020   |

| 102-52 Reporting cycle   | Annual                              |
|--|-------------------------------------|
| 102-53 Contact point for questions regarding the report and its content  | Pages 6, 8, 98                      |
| 102-54 Claims of reporting in accordance with GRI Standards  | GRI Standards: Core option, Page 76 |
| 102-55 GRI Standards Content Index   | Pages 77-87                         |
| 102-56 Report has been externally reviewed and FCC's policy and current practice with regard to seeking external assurance | Page 76                             |

| MATERIAL TOP                                | MATERIAL TOPICS   |  |           |  |
|---|---|--|-----------|--|
| GRI Standard                                | Disclosure  | Page and<br>explanatory<br>notes   | Omissions |  |
| GRI 200: Economic                           | Standard Series   |  |           |  |
| Community investm                           | ents  |  |           |  |
| GRI 103:<br>Management<br>Approach 2016     | 103-1 Explanation of the material topic and its boundary<br>103-2 The Management Approach and its components<br>103-3 Evaluation of the Management Approach | Page 16<br>Pages 54-57<br>Pages 58-62  | XX        |  |
| GRI 201:<br>Economic<br>Performance<br>2016 | 201-1 Direct economic value generated and distributed   | Page 8 revenue<br>generated and<br>distributed; and<br>pages 57-62<br>community<br>investments | XX        |  |
| Anti-corruption                             |   |  |           |  |
| GRI 103:<br>Management<br>Approach 2016     | 103-1 Explanation of the material topic and its boundary<br>103-2 The Management Approach and its components<br>103-3 Evaluation of the Management Approach | Page 16<br>Pages 21-22<br>Pages 21-22  | XX        |  |
| GRI 205:<br>Anti-corruption<br>2016         | 205-1 Operations assessed for risks related to corruption   | Pages 21-22  | XX        |  |
| GRI 300: Environmental Series               |   |  |           |  |

| Materials                               |   |   |    |
|---|---|---|----|
| GRI 103:<br>Management<br>Approach 2016 | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 16<br>Pages 65-67<br>Pages 69, 74    | XX |
| GRI 301:<br>Materials 2016              | 301-1 Materials used by weight or volume  | Page 74                                   | XX |
| Energy                                  |   |   |    |
| GRI 103:<br>Management<br>Approach 2016 | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 16<br>Pages 65-67<br>Pages 69-73     | XX |
| GRI 302:<br>Energy 2016                 | 302-1 Energy consumption within the organization  | Pages 69, 72-73                           | XX |
| Emissions                               |   |   |    |
| GRI 103:<br>Management<br>Approach 2016 | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 16<br>Pages 65-67<br>Pages 69-73, 75 | XX |
| GRI 305:<br>Emissions 2016              | 305-1 Direct greenhouse gas (GHG) emissions (Scope 1)   | Pages 65-67,<br>70-71, 75                 | XX |
|   | 305-2 Energy indirect greenhouse gas (GHG) emissions (Scope 2)  | Pages 65-67,<br>70-71, 75                 | XX |
|   | 305-3 Other indirect greenhouse gas (GHG) emissions (Scope 3)   | Pages 65-67,<br>70-71, 75                 | XX |

| MATERIAL TOPICS                            |   |                                       |   |
|--|---|---------------------------------------|---|
| GRI Standard                               | Disclosure  | Page and<br>explanatory<br>notes      | Omissions   |
| GRI 400: Social seri                       | es  |                                       |   |
| Employment                                 |   |                                       |   |
| GRI 103:<br>Management<br>Approach 2016    | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 16<br>Page 27-28<br>Pages 32, 39 | XX  |
| GRI 401:<br>Employment<br>2016             | 401-1 Total number and rates of new employee hires and employee turnover by age group, gender and region  | Pages 36-37                           | XX  |
| Training and educat                        | tion  |                                       |   |
| GRI 103:<br>Management<br>Approach 2016    | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 16<br>Pages 28-30<br>Pages 28-30 | XX  |
| GRI 404:<br>Training and<br>Education 2016 | 404-1 Average hours of training per year per employee, by gender and by employee category   | Page XX                               | Information on training hours is not adequate for the report and is being evaluated for future reporting. |

| Diversity and equal                                    | opportunity   |                                       |    |
|--|---|---------------------------------------|----|
| GRI 103:<br>Management<br>Approach 2016                | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 16<br>Pages 30-31<br>Page 33     | XX |
| GRI 405:<br>Diversity<br>and Equal<br>Opportunity 2016 | 405-1 Composition of governance bodies and breakdown of employees per category and by significant location of operations                              | Pages 37-38                           | XX |
| Customer privacy                                       |   |                                       |    |
| GRI 103:<br>Management<br>Approach 2016                | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 16<br>Pages 20-22<br>Pages 20-22 | XX |
| GRI 418:<br>Customer<br>Privacy 2016                   | 418-1 Total number of substantiated complaints regarding breaches of customer privacy and losses of customer data                                     | Pages 20-22                           | XX |

| NON-GRI MAT                                      | ERIAL TOPICS  |   |           |
|--|---|---|-----------|
| GRI Standard                                     | Disclosure  | Page and<br>explanatory notes                   | Omissions |
| FCC 1 – Climate cha                              | ange mitigation and adaptation  |   |           |
| GRI 103:<br>Management<br>Approach 2016          | <ul><li>103-1 Explanation of the material topic and its boundary</li><li>103-2 The Management Approach and its components</li><li>103-3 Evaluation of the Management Approach</li></ul> | Page 16<br>Pages 63-67<br>Page 69, 75           | xx        |
| FCC 2 – Enhancing                                | customer satisfaction and experience  |   |           |
| GRI 103:<br>Management<br>Approach 2016          | <ul><li>103-1 Explanation of the material topic and its boundary</li><li>103-2 The Management Approach and its components</li><li>103-3 Evaluation of the Management Approach</li></ul> | Page 16<br>Pages 45-46<br>Pages 45-46, 53       | XX        |
| FCC 3 – Executive a                              | nd Board-level governance   |   |           |
| GRI 103:<br>Management<br>Approach 2016          | <ul><li>103-1 Explanation of the material topic and its boundary</li><li>103-2 The Management Approach and its components</li><li>103-3 Evaluation of the Management Approach</li></ul> | Page 16<br>Pages 18-19<br>Pages 18-19           | xx        |
| FCC 4 – Farm anima                               | l welfare   |   |           |
| GRI 103:<br>Management<br>Approach 2016          | <ul><li>103-1 Explanation of the material topic and its boundary</li><li>103-2 The Management Approach and its components</li><li>103-3 Evaluation of the Management Approach</li></ul> | Page 16<br>Page 24<br>Page 24                   | xx        |
| FCC 5 – Financial ac                             | ccess and inclusion   |   |           |
| GRI 103:<br>Management<br>Approach 2016          | <ul><li>103-1 Explanation of the material topic and its boundary</li><li>103-2 The Management Approach and its components</li><li>103-3 Evaluation of the Management Approach</li></ul> | Page 16<br>Pages 42-43<br>Pages 42-43, 48       | XX        |
| FCC 6 – Financial literacy and capacity building |   |   |           |
| GRI 103:<br>Management<br>Approach 2016          | <ul><li>103-1 Explanation of the material topic and its boundary</li><li>103-2 The Management Approach and its components</li><li>103-3 Evaluation of the Management Approach</li></ul> | Page 16<br>Page 44<br>Pages 40-41,<br>48-50, 52 | XX        |

| NON-GRI MAT                             | <b>ERIAL TOPICS</b> (continued)   |   |           |  |
|---|---|---|-----------|--|
| GRI Standard                            | Disclosure  | Page and explanatory notes                      | Omissions |  |
| FCC 7 – Growing the                     | e next generation of agriculture  |   |           |  |
| GRI 103:<br>Management<br>Approach 2016 | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 17<br>Pages 40-41<br>Pages 40-41, 48       | XX        |  |
| FCC 8 – Innovative                      | technologies and digital enablement   |   |           |  |
| GRI 103:<br>Management<br>Approach 2016 | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 17<br>Pages 46-47<br>Pages 46-47           | XX        |  |
| FCC 9 – Promoting I                     | numan rights  |   |           |  |
| GRI 103:<br>Management<br>Approach 2016 | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 17<br>Pages 24-25, 30-31<br>Pages 24-25    | XX        |  |
| FCC 10 – Risk mana                      | gement  |   |           |  |
| GRI 103:<br>Management<br>Approach 2016 | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 17<br>Pages 22-24<br>Pages 22-24           | XX        |  |
| FCC 11 – Supporting                     | g entrepreneurship  |   |           |  |
| GRI 103:<br>Management<br>Approach 2016 | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 17<br>Pages 41-42<br>Pages 41-42, 48       | XX        |  |
| FCC 12 – Supporting                     | g national and international initiatives and programs   |   |           |  |
| GRI 103:<br>Management<br>Approach 2016 | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 17<br>Page 26, 54-56<br>Pages 49-52, 58-60 | XX        |  |
| FCC 13 – Sustainab                      | FCC 13 – Sustainable financing  |   |           |  |
| GRI 103:<br>Management<br>Approach 2016 | 103-1 Explanation of the material topic and its boundary 103-2 The Management Approach and its components 103-3 Evaluation of the Management Approach | Page 17<br>Page 64<br>Page 68                   | XX        |  |

## Appendix A

#### FCC products, services and programs (GRI 102-2)

The following is an extensive list of FCC's products, services and programs. Selecting any of the highlighted words will take you to further information on the FCC website.

#### Who we are

- We serve our customers through our 99 field offices located primarily in rural Canada, a government relations office in Ottawa, Ont., and our corporate office located in Regina, Sask.
- We provide employees with learning programs on how to apply FCC's cultural practices. The Culture Fundamentals program helps new employees understand what our culture is about and what is expected in terms of how employees behave and work together every day. Regular culture articles are released throughout the year to focus on fundamentals and re-emphasize critical components of our culture. During the COVID-19 pandemic, special attention was brought to working from home, how to adapt to the current situation and how to properly communicate employee needs. The Culture Plus program continues with a focus on strengthening and deepening our culture for all employees.
- We support the development of our leaders with the Leadership Transformation Program. This program is provided to all new leaders at FCC. The focus is on helping leaders develop an authentic leadership presence that inspires employees to do their best every day. The program includes classroom and/or virtual learning, coaching, and other development experiences to ensure leaders transfer their new way of being to the workplace every day.

- Our Summer Student Program provides students with work experience that helps prepare them for employment upon graduation. There is a focus on hiring students from diverse backgrounds.
- The Indigenous Student Empowerment Fund helps Indigenous students attending one of five Saskatchewan post-secondary institutions achieve their educational goals while creating awareness about FCC as a potential employer. FCC provides a total of \$50,000 to the fund to assist with expenses such as groceries, bus passes, childcare and damage deposits, so students will be able to spend more time focused on school and less time worrying about financial stress.
- FCC's Diversity, Equity and Inclusion team helps us strengthen our shared understanding of diversity in our workplace and community.
- To support employees in creating a work environment that is respectful of differences, we offer online diversity awareness training for new employees. This required training provides learners with awareness, knowledge and strategies on providing equitable service to our customers and employees and creating positive conversations in the workplace about diversity. In addition, FCC offers online Indigenous awareness training, created by 4 Seasons of Reconciliation, that is required to be completed by all employees. The training provides foundational knowledge of truth and reconciliation.
- To increase FCC's visibility among members of the four designated groups, we sponsor various ethno-cultural community events and maintain our presence at universities, colleges and career fairs across the country.

- To provide superior service in both official languages, we offer language training programs for employees in bilingual positions.
- Our Employee and Family Assistance Program enables employees and their families to access confidential counselling, advisory and information services.
- Our FCC Health and Safety Policy Committee, made up of management and employee representatives, ensures safety is top of mind throughout the corporation.
- Our internal learning programs help employees efficiently gain the skills and knowledge they require to be successful in their positions, and support FCC's core business needs.
- Our FCC Employee Crisis Fund is cost-shared with employees and allows us to show compassion as well as extend financial help to co-workers facing difficult circumstances.

#### What we stand for

#### We contribute to the strength and future of the agriculture and agri-food industry.

- We provide our customers with products and services tailored to their unique needs. Customers can choose lending options that match their business plans and goals.
- FCC partners with agribusiness and agri-food producers to expand into new markets, improve efficiency and capacity, adopt new technologies and take advantage of opportunities.
- We offer a convenient online service that allows customers to access up-to-date information about their online accounts and loan payment schedules.

- FCC works with national and regional industry associations to strengthen and grow the agriculture and agri-food industry. This includes participating in events and meetings to share knowledge and solicit input and feedback on issues facing the industry.
- We help build success for young farmers with products such as the FCC Young Farmer, FCC Young Entrepreneur and Transition loans. Our Starter Loan helps young borrowers involved in agriculture access the financial capital and knowledge they need to start and grow their businesses.
- Our Women Entrepreneur Program supports women entrepreneurs involved in the agriculture and agri-food industry by providing the capital they need to grow their businesses, along with the meaningful skill development opportunities they're seeking.
- Our valuable agricultural news and information is offered free of charge and includes AgriSuccess, Farmland Values Report, Economics and FCC Knowledge Newsletter.
- FCC offers free learning events for anyone involved in Canadian agriculture, including FCC Ag Knowledge Exchange, FCC Showcase, Ignite: FCC Young Farmer Summit, webinars and FCC AgExpert events. FCC also provides an extensive amount of information, including workshops and articles, on our public website.
- FCC AgExpert is a leading farm management software for producers and gives our customers easy-to-use tools to plan, manage and grow their businesses.
- We're a national and provincial sponsor of 4-H Canada and we provide local funding through the FCC 4-H Club Fund.

- We advance mental health issues through knowledge and partnerships designed to support Canadians involved in farming and rural Canada. Through collaboration with mental health experts, we developed Rooted in Strength, a resource booklet that was distributed to rural mailboxes and is available online and upon request for mental health training sessions.
- Since 2006, we've hosted Canada's largest agriculture research panel through FCC Vision. The panel has over 4,000 members who share their ideas and opinions about Canadian agriculture and how FCC can serve this exciting, growing industry. FCC Vision panelists are from all levels of production, agribusiness and agri-food, or have a business associated with agriculture.

#### We partner to reduce hunger and enrich rural Canada

- Our flagship community investment program, FCC Drive Away Hunger, focuses on reducing hunger in Canada.
- Through the FCC AgriSpirit Fund, we give \$1.5 million in annual funding to rural registered charities and non-profits across Canada.
- Our FCC Regina Spirit Fund is an annual \$150,000 fund that supports community enhancement projects in Regina.
- FCC's employee volunteer program included employee volunteer monthly draws and an employee matching donation program. Community team volunteer projects were put on hold due to the pandemic.
- We help producers keep safety top of mind by presenting Canadian Agricultural Safety Week in partnership with the Canadian Agricultural Safety Association.

- In partnership with the Canadian Agricultural Safety Association, our Back to Ag program enables injured farmers and agricultural workers to apply for funding to purchase specialized equipment or adapt existing equipment to get them back to working in agriculture.
- In partnership with Ag Health and Safety Alliance Canada, we fund Gear Up for Ag Health and Safety, a safety-related training course offered to students in agriculture-related fields at various agricultural colleges across the country.
- The FCC AgCrisis Fund allows employees to request support for individual customers facing difficult times, such as a serious illness, fire or farm accidents.
- We support agriculture education by working in partnership with Agriculture in the Classroom Canada, with a series of learning events and tools designed to engage high school students in careers in agriculture such as a career quest virtual program, a virtual re-launch of the Think Ag program and the creation of worksheet resources that focus on Indigenous agriculture.
- We create meaningful employment opportunities at FCC for graduates of the University of Regina's Campus for All program. Campus for All is a four-year inclusive postsecondary experience for adults with intellectual disabilities. When the students become workready (during or at completion of their studies), the Campus for All program partners with Creative Options Regina and the 4to40 initiative to help find them customized employment opportunities. Creative Options Regina has worked closely with FCC to match the abilities and interests of the student with meaningful, customized work at ECC.

- FCC invests a total of \$50,000 to promote official languages across Canada and help residents express the cultural and linguistic diversity of their areas.
- Our FCC United Way campaign supports positive change in the communities where our employees live and work.
- Our Customer Support Programs are a regular part of our business and we encourage customers to contact us if they need assistance.

#### We operate sustainably and support our customers to do the same

- We measure the GHG emissions of our internal. operations each year by collecting corporatewide information on paper consumption, vehicle and air travel, and fuel and electricity consumption at our corporate and field offices.
- We promote carpooling through a program for corporate office employees and provide parking for cyclists.
- Our FCC Enviro-Loan and Energy Loan products help customers enhance their environmental performance and reduce environmental risks. We work with customers to assess their

- environmental risks through questionnaires, site inspections and assessment reports. FCC has accountabilities under the Impact Assessment Act and its related regulations and instruments (together, the IAA). FCC complies with the requirements of the IAA if we finance a project that qualifies as a designated project under the IAA.
- Our internal print shop is certified by the Forest Stewardship Council® (FSC®), which means we ensure the paper we use is made from responsibly managed forests, both environmentally and socially, whenever possible. We continue to research the options available and welcome the opportunity to try new environmentally sustainable paper when it's available. FSC® C014114
- FCC is part of the PrintReleaf program, which measures paper consumption and converts pages into real trees planted in global reforestation projects.

## Appendix B

#### Memberships of associations

(GRI 102-13)

Visible, proactive sponsorship and support is provided through formal partnerships and/or multi-year agreements that enable FCC to connect with industry stakeholders and association members. FCC has been building relationships with about 50 agriculture industry associations included among more than 250 associations we support across Canada each year. We continue to focus on our industry association strategy to strengthen existing partnerships and further engage with new groups, with the intent of growing relationships and awareness of industry opportunities and delivering value through knowledge and insights. In addition to our industry partnerships, FCC is actively involved with several other organizations to advance our business practices, including ESG.

#### Our major partners include the following:

Ag Health and Safety Alliance

Agricultural Alliance of New Brunswick

Agriculture in the Classroom

Agriculture Manufacturers of Canada

Agriculture Producers Association of

Saskatchewan

Alberta Federation of Agriculture Alberta Milk

L'Association québécoise des industries de nutrition animale et céréalière

Atlantic Grains Council

Atlantic Outstanding Young Farmers

B.C. Agricultural Council

B.C. Greenhouse Growers' Association

B.C. Outstanding Young Farmers

Canadian Agriculture Human Resource Council

Canadian Agri-Food Policy Institute

Canadian Agricultural Safety Association

Canadian Association of Agri-Retailers

Canadian Association of Farm Advisors

Canadian Cattlemen's Association

Canadian Centre for Diversity and Inclusion

Canadian Centre for Food Integrity

Canadian Federation of Agriculture

Canadian Horticultural Council

Canadian Poultry and Egg Processors

Canadian Produce Marketing Association

Canadian Red Cross

Canadian Roundtable for Sustainable Beef

Canadian Roundtable for Sustainable Crops

Canadian Young Farmers Forum

Chartered Professionals in Human Resources

Saskatchewan

Chicken Farmers of Canada

Conference Board of Canada

Dairy Farmers of Canada

Dairy Farmers of Manitoba

Dairy Farmers of Ontario

Dairy Farmers of P.E.I.

Do More Agriculture Foundation

Egg Farmers of Canada

Farm and Food Care

Farm Management Canada

Fédération de la relève agricole du Québec

Food and Beverage Canada

Food Banks Canada and other provincial food bank

associations

Food Processors of Canada

4-H Canada

Grain Growers of Canada

Hospitals of Regina Foundation

International Association for Human Resources

Information Management

Institute of Performance and Learning

Keystone Agriculture Producers Inc.

Le Conseil de la transformation alimentaire et des produits de consommation

Manitoba Outstanding Young Farmers

National Farm Animal Care Council

Newfoundland Federation of Agriculture

Nova Scotia Federation of Agriculture

Ontario Federation of Agriculture

Ontario Outstanding Young Farmers

PEI Federation of Agriculture

Pulse Canada

Saskatchewan Diversity and Inclusion Network

Saskatchewan Outstanding Young Farmers

STARS (Shock Trauma Air Rescue Society)

The eLearning Guild

L'Union des producteurs agricoles

United Potato Growers of Canada

United Way

Western Canadian

Wheat Growers Association

Western Equipment Dealers Association

World at Work

# Appendix C

### Stakeholder engagement

| CUSTOMERS How we engage   | How often    |
|---|--------------|
| Customers receive a customer experience survey to evaluate our performance.   | Annually     |
| The FCC Customer Service Centre handles a wide variety of phone inquiries from customers, prospective customers and the public.   | Continually  |
| FCC Vision is Canada's largest agriculture-focused research panel and allows members (both customers and non-customers) to share their ideas and opinions about Canadian agriculture and how FCC can best serve the industry.       | Periodically |
| The Customer Round Table is a small group of customers who provide feedback on ideas, concepts and prototypes on a regular basis. Customers are recruited from FCC Vision and commit to sharing feedback over a three-month period. | Bi-weekly    |
| The FCC Annual Public Meeting is an opportunity for FCC to demonstrate public accountability, transparency and accessibility.   | Annually     |

## Stakeholder engagement

| <b>EMPLOYEES</b> How we engage   | How often     |
|--|---------------|
| FCC invites feedback through an employee engagement survey conducted by Kincentric.  | Annually      |
| FCC invites employees to share feedback on their employee experience through regular pulse surveys.  | Periodically  |
| The Senior Leadership Team Exchange is an online forum for employees to submit questions to senior management about FCC's policies, practices and procedures.  | Continually   |
| The Enterprise Management Team attends a series of spring and fall employee meetings and takes part in in-person and virtual question-and-answer sessions.   | Annually      |
| Employees take part in discussions with their leaders to review performance and discuss career development.  | Semi-annually |
| Employees can participate in a communication panel to enhance communication across FCC.  | Continually   |
| Employees can engage with the Enterprise Management Team and each other through Yammer, an internal online discussion forum that allows employees to ask questions, provide relevant information and acknowledge others. | Continually   |
| The President and CEO communicates via email and FCC's intranet to share insights and obtain employee feedback.  | Continually   |
| The Enterprise Management Team communicates via email and FCC's intranet to share insights and obtain employee feedback.   | Continually   |

## Stakeholder engagement

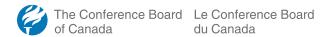
| COMMUNITIES (where our customers and employees live and work) How we engage  | How often    |
|--|--------------|
| FCC conducts surveys of partners supporting FCC Drive Away Hunger.   | Annually     |
| Formal and informal interactions occur between FCC and many community groups across Canada that are recipients of the FCC AgriSpirit Fund and FCC Regina Spirit Fund.  | Periodically |
| Formal and informal interactions occur between FCC and our national community investment partners: Food Banks Canada, United Way, Canadian Agricultural Safety Association (CASA), Agriculture in the Classroom, Ag Health and Safety Alliance, 4-H Canada and Do More Agriculture Foundation. | Continually  |

| AGRICULTURE AND AGRI-FOOD INDUSTRY (customers and select non-customer groups) How we engage  | How often   |
|--|-------------|
| FCC Vision, as described on pages 9 and 11   | Continually |
| FCC continues to build and maintain mutually beneficial partnerships in the Canadian agriculture and agri-food industry. FCC supports over 250 industry associations through memberships and event or program sponsorships. Beyond financial sponsorships, FCC invests in relationship-building to strengthen and grow our brand and build advocacy among industry associations, their members and other industry influencers. | Continually |
| FCC provides learning opportunities for customers and non-customers alike to grow their businesses by participating in FCC-sponsored forums, online workshops, learning offerings and special events.  | Continually |

## Stakeholder engagement

| SHAREHOLDER AND ELECTED OFFICIALS  How we engage  | How often    |
|---|--------------|
| The Minister of Agriculture and Agri-Food is informed about upcoming initiatives and issues by FCC's President and CEO, Enterprise Management Team, Director of Government Relations and Complaints Officer in Ottawa, and others.                                | Continually  |
| Formal and informal interactions occur between the FCC Board Chair, other FCC directors and the Enterprise Management Team.   | Continually  |
| The Member of Parliament (MP) visitation program is an opportunity for FCC Vice-Presidents and District Directors across the country to provide information to, and solicit feedback from, their local MPs who represent both government and opposition caucuses. | Annually     |
| The Director of Government Relations and Complaints Officer is in regular contact with the AAFC Parliamentary Affairs Team regarding opportunities to present FCC-specific information to the standing committees of the House and/or Senate committees.          | Periodically |
|   |              |
| THE FINANCIAL SECTOR  How we engage   | How often    |
| FCC actively builds relationships, partners and shares information with financial institutions and credit unions at the local and national levels.  | Continually  |
| FCC works closely with commercial Crown corporations to build relationships and share information on initiatives and issues.  | Continually  |

### In pursuit of being a good corporate citizen, FCC partners with:



### **KINCENTRIC> Best** Employers

CANADA 2021



My Canada includes



We post our ESG report online at fcc.ca to help reduce our impact on the environment. Our current and past reports are available in English and French.

To provide feedback about this report or FCC's ESG efforts, email us at esg@fcc.ca.

